

# Our Cemented Commitment to Progress: Forging a Sustainable Future

First The Period 30, 2023

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# Company Information

Mr. Nasim Beg Mr. Muhammad Kashif Habib Mr. Samad A. Habib Syed Salman Rashid Mr. Anders Paludan-Müller Mr. Javed Kureishi Mr. Khursheed Anwer Jamal Ms. Zainab Kashif

Mr. Khursheed Anwer Jamal Syed Salman Rashid Mr. Samad A. Habib

Mr. Javed Kureishi Syed Salman Rashid Mr. Muhammad Kashif Habib

#### Mr. Muhammad Taha Hamdani

Mr. Salman Gogan

A.F. Ferguson & Co. Chartered Accountants

### Mr. Asad Iftikhar

HaiderMota & Co. Advocates

CDC Share Services Limited CDC House, 99-B,Block-B, SMCHS, Main Shahrah-e-Faisal, Karachi - 74400

Allied Bank Limited All Baraka Bank (Pakistan) Limited Askari Bank Limited Bank Alfalah Limited Bank Al Habib Limited Bankislami Pakistan Limited Dubai Islamic Bank (Pakistan) Limited Faysal Bank Limited First Credit & Investment Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited National Bank of Pakistan Pak Oman Investment Company Limited The Bank of Punjab The Bank of Khyber Summit Bank Limited Samba Bank Limited United Bank Limited

Chairman, Non-Executive Director Chief Executive Officer Non-Executive Director Non-Executive Director Non-Executive Director Independent Director Independent Director Non-Executive Director

Chairman Member Member

Chairman Member Member

### DEG - Deutsche Investitionsund

Entwicklungsgesellschaft mbH - Germany The OPEC Fund for International Development ("OFID") – Austria Islamic Corporation for the Development of the Private Sector ("ICD") - Saudi Arabia

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## **Directors' Review**

The Board of Directors of your Company present herewith their review on the financial and operational performance of the Company for the first quarter ended September 30, 2023.

#### **ECONOMIC OVERVIEW**

The global economy is currently in a state of fragile recovery, with persistent challenges that include slower growth in China, ongoing core inflation, elevated interest rates, and geopolitical uncertainties. These factors continue to exert pressure on global economic activities.

Meanwhile, Pakistan's economy has embarked on a promising recovery path since the beginning of FY-2024. This recovery can be attributed to the broader global economic upswing and a more flexible approach to import restrictions, which has effectively mitigated disruptions in the supply of essential raw materials and provided crucial support to export-oriented industries.

In the face of these positive developments, Pakistan's economy still grapples with challenges such as depleting foreign reserves, high interest rates, inflation, and a widening trade deficit.

#### **INDUSTRY OVERVIEW**

During the period in focus, the cement sector in Pakistan demonstrated remarkable growth in sales volume. Total despatches reached 11.88 million tons, representing a substantial increase of 23.53% compared to the same period in the previous year. This surge in sales can be attributed to heightened demand, driven by the resurgence of the construction industry following the catastrophic monsoon season, which resulted in widespread floods in the previous financial year.

The revival of the construction sector can also be linked to the decrease in steel rebar prices in the market. This reduction is a consequence of declining inflation, appreciation of the domestic currency, and decrease in the cost of imported raw materials required for steel manufacturing.

On the domestic front in Pakistan, sales experienced a noteworthy increase of 17.81%, reaching 10.13 million tons in comparison to the 8.60 million tons recorded during the corresponding period. Export sales followed suit with an impressive growth rate of 71.85%, attributable to improved profit margins and the appreciation of the Pakistani currency against the US dollar.

In the South Zone, domestic sales exhibited a remarkable increase of 34.04%, with despatches rising from 1.34 million tons in the previous year to 1.80 million tons in the period under review. In the same region, export sales experienced significant growth of 81.15%, with despatches reaching 1.32 million tons compared to 0.73 million tons during the corresponding period.

#### **SALES & PRODUCTION PERFORMANCE**

Despite extremely challenging economic conditions, the Company has performed reasonably well. The sales and production statistics of the Company for the first quarter ended September 30, 2023 together with the corresponding period are as under:

	First Quarter ended			
Sales Volume	September 30 2023	September 30 2022	Variance	
		In Tons		
Cement/ Clinker dispatches (Local)	355,421	285,775	24%	
Cement dispatches (Export)	100,978	147,294	(31%)	
Clinker dispatches (Export)	372,079	70,971	425%	
Total	828,478	504,040	64%	

## **Directors' Review**

	First Quarter ended			
Production	September 30 2023September 30 2022Variance			
		In Tons		
Cement production	461,314	398,746	16%	
Clinker production	669,870	447,087	50%	

The overall capacity utilization for the quarter stood at 83% as compared to 56% in the corresponding period.

#### FINANCIAL PERFORMANCE

An analysis of the key financial results of your Company for the first quarter ended September 30, 2023 is as under:

	First Quarter ended			
Particulars	September 30 2023	September 30 2022		
	Rs. '000			
Net Sales Revenue	9,735,942	5,570,537		
Gross Profit	2,438,247	807,053		
Operating Profit	1,210,181	237,737		
Loss Before Tax	(113,583)	(650,275)		
Loss After Tax	(470,191)	(271,981)		
LPS (Rupee)	(0.53)	(0.31)		

#### REVENUE

Net sales revenue for the first quarter of FY-2024 represents an impressive increase of approximately 75% as compared to the same period last year. The increase in revenue is mainly attributable to the increase in clinker exports and local cement dispatch.

#### **GROSS PROFIT**

The gross profit margin increased to 25% as compared to 14.5% during the same period last year. The gross profit for the first quarter of FY-2024 surged to Rs.2.4 billion indicating an exceptional growth of around 202% as compared to the first quarter of FY-2023. Despite all the challenges on the cost side, the Company has been able to improve its gross margins which is attributable to substantial increase in sales volume, both in the domestic and export markets. Additionally, the Company has maintained healthy margins by effectively managing and retaining favourable pricing structures.

#### LOSS AFTER TAX

Despite the improvements in revenue and profit margins, due to very high interest rates prevalent in the Country, the financial costs went up to Rs. 1.32 billion from Rs. 0.88 billion last year, thus the Company has suffered a loss after tax of Rs. 470 million for the first quarter of FY-2024.

#### **FUTURE OUTLOOK**

The future economic outlook in Pakistan is expected to be influenced by political stability, ongoing IMF reforms, flood relief support, inflationary pressures, and high borrowing costs. These factors, along with a fluctuating domestic business environment pose challenges to our product demand and profitability in the upcoming quarters.

## **Directors' Review**

To address these challenges, we are dedicated to optimize our operational efficiency and implementing cost rationalization measures. Our management team is steadfast in its efforts to consolidate resources and align our strategies with the evolving political and economic landscape.

The Pakistan stock market has exhibited remarkable resilience, achieving a significant milestone by crossing the 50,000 points benchmark, marking a substantial growth after a hiatus of six years and five months. This achievement reflects a renewed investor confidence in the country's economic prospects.

Furthermore, strengthening of the Pakistani rupee against the US dollar is a positive sign, showcasing greater stability and resilience in our currency. This not only bodes well for our import-export activities but also reflects the soundness of our economic policies.

In addition, reduction in petroleum product prices is a welcome relief for both consumers and businesses alike. Lower global oil rates and the appreciation of the rupee have resulted in cost savings and improved affordability, which, in turn, can stimulate economic activity and benefit various industries. However, the recent turmoil between Israel and Palestine can push up the oil prices globally again.

On the whole, these developments collectively contribute to a more stable and optimistic economic environment, which is advantageous for our business operations and the broader economic landscape in Pakistan.

#### ACKNOWLEDGEMENT

The Directors of your Company take pleasure in expressing their sincere gratitude and appreciation for commitment and contribution of all the employees and the continued trust and reliance placed in the Company by all the stakeholders.

For and on behalf of the Board

on

Muhammad Kashif Habib Chief Executive Officer

Karachi October 25, 2023

Nasim Beg Chairman

# Financial Statements

FOR THE PERIOD ENDED SEPTEMBER 30, 2023

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### **Condensed Interim Statement of Financial Position**

AS AT SEPTEMBER 30, 2023

ASSETS	Note	(Unaudited) September 30, 2023 (Rupees	(Audited) June 30, 2023 in '000)
Non-current assets			
Property, plant and equipment Right-of-use asset Long-term investments Deferred tax asset Long-term deposits	5	34,613,816 9,272 27,224 3,360,051 63,359 38,073,722	34,853,984 12,362 26,873 3,649,907 63,359 38,606,485
Current assets Inventories Stores, spares and loose tools Trade receivables - considered good Advances and other receivables - unsecured, considered good Taxation - payments less provision Derivative financial asset Trade deposits and short-term prepayments Tax refunds due from government - sales tax Short-term investments Cash and bank balances	6 7 8	1,421,132 2,367,656 869,929 991,204 120,668 2,878,862 95,388 731,727 26,399 541,131 10,044,096	2,593,218 1,636,761 276,087 584,575 122,617 3,509,149 102,852 662,657 26,399 409,823 9,924,138
TOTAL ASSETS		48,117,818	48,530,623

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

**Chief Financial Officer** 

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Chief Executive Officer

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Director

### **Condensed Interim Statement of Financial Position**

AS AT SEPTEMBER 30, 2023

	Note	(Unaudited) September 30, 2023	(Audited) June 30, 2023
		(Rupees	s in '000)
EQUITY AND LIABILITIES			
Share Capital and Reserves			
Share capital	9		· · · · · · · · · · · · · · · · · · ·
Ordinary shares		11,118,718	11,118,705
Cumulative preference shares		2,082,423	2,082,433
Reserves		13,201,141	13,201,130
Capital Reserve			
Share premium		739,493	739,493
Difference on conversion of cumulative preference		(121,144)	(121,141)
shares into ordinary shares			
Revenue Reserve		54 570	105 200
Hedging reserve		54,570 (3,846,963)	125,309 (3,376,772)
Accumulated loss		(3,174,044)	(2,633,111)
		(-,,,,-	(_,-,-,-,)
Contribution from associated undertakings		7,000,000	7,000,000
		17,027,097	17,568,027
Non-current liabilities Long-term financing - secured		16,130,353	17,328,806
Long-term trade payables		418,523	470,634
Staff retirement benefits		183,902	170,307
		16,732,778	17,969,747
Current liabilities			
Trade and other payables		4,526,254	4,527,395
Unclaimed dividend		126	126
Accrued mark-up Short-term financing - secured		1,331,405 6,974,493	1,923,466 5,012,000
Current portion of long-term lease liability		13,129	17,326
Current portion of long-term financing		1,512,536	1,512,536
		14,357,943	12,992,849
TOTAL LIABILITIES		31,090,721	30,962,596
Contingencies and commitments	10		
TOTAL EQUITY AND LIABILITIES		48,117,818	48,530,623

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

**Chief Financial Officer** 

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Chief Executive Officer

Director

### Condensed Interim Statement of Profit or Loss and Other Comprehensive Income

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

		First Qua	rter Ended
	Note	September 30, 2023	September 30, 2022
		(Rupees	s in '000)
Revenue from contracts with customers	11	9,735,942	5,570,537
Cost of sales Gross profit		(7,297,695) 2,438,247	(4,763,484) 807,053
Selling and distribution expenses Administrative expenses Other (loss) / income <b>Profit from operations</b>		(919,829) (112,274) (195,963) (1,228,066) 1,210,181	(392,499) (74,823) (101,994) (569,316) 237,737
Finance income Finance cost		6,293 (1,330,057) (1,323,764) (113,583)	2,028 (890,040) (888,012) (650,275)
Taxation		(356,608)	378,293
Loss after taxation		(470,191)	(271,981)
Other comprehensive loss			
Items that are or may be reclassified subsequently to profit or loss			
Changes in fair value of cashflow hedges Adjustment for amounts transferred to profit or loss		(630,288) 594,531	427,424 (427,424)
Related deferred tax Hedging Reserve		(35,757) (34,982) (70,739)	-
Total comprehensive loss for the period		(540,930)	(271,981)
		(Ru	pee)
Loss per share - basic and diluted	12	(0.53)	(0.31)

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Chief Financial Officer

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Chief Executive Officer

Director

### **Condensed Interim Statement of Cash Flows**

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

		First Qua	rter Ended
	Note	September 30, 2023	September 30, 2022
			s in '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from / (used in) operations	13	953,279	(87,794)
Gratuity paid Income tax paid Finance cost paid Net cash used in operating activities		(3,199) (99,786) (1,890,421) (1,993,406) (1,040,127)	(6,196) (72,198) (1,373,148) (1,451,543) (1,539,337)
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure Proceeds from sale of property, plant and equipment Finance income Net cash used in investing activities		(23,621) 1,395 5,942 (16,284)	(12,414) 1,687 1,073 (9,654)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of long-term financing and long term trade payable Proceeds from short term financing Proceeds of contribution from associated undertakings Repayment of contribution from associated undertakings Lease rentals paid	S	(770,209) 4,300,000 1,105,700 (1,105,700) (4,565)	(1,166,225) 2,956,051 350,000 (350,000) (4,150)
Net cash generated from financing activities		3,525,226	1,785,675
Net increase in cash and cash equivalents		2,468,815	236,684
Cash and cash equivalents at beginning of the period		(3,702,177)	(132,225)
Cash and cash equivalents at end of the period	14	(1,233,362)	104,459

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Chief Financial Officer

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Chief Executive Officer

Director

# **Condensed Interim** Statement of Changes In Equity FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

	Share Capital	Difference on conversion of cumulative	Capital Reserve	Revenue Reserve		Contribution from associated	Total Equity
	lssued, subscribed and paid up capital	preference shares into ordinary shares	Share Premium	Hedging Reserve	Accumulated loss		
			(R	upees in '000	))		
Balance as at July 1, 2022	13,201,138	(121,141)	739,493	-	(3,536,035)	7,000,000	17,283,455
Total comprehensive loss for the period							
Loss for the period	-	-	-	-	(271,981)	-	(271,981)
Other Comprehensive Loss	_	_	-	_	-	-	_
	-	-	-	-	(271,981)	-	(271,981)
Balance as at September 30, 2022	13,201,138	(121,141)	739,493	-	(3,808,016)	7,000,000	17,011,474
Balance as at July 1, 2023	13,201,138	(121,141)	739,493	125,309	(3,376,772)	7,000,000	17,568,027
Total comprehensive loss or the period							
Loss for the period	-	-	-	-	(470,191)	-	(470,191)
Cumulative preference shares of Rs.10 each converted into 1.333 Ordinary Shares of Rs. 10							
each during the period	3	(3)	-	-	-	-	-
Other comprehensive loss for the period	-	(3)	-	(70,739)	- (470,191)		(70,739) (540,930)
Balance as at September 30, 2023	13,201,141	(121,144)	739,493	54,570	(3,846,963)	7,000,000	17,027,097

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

**Chief Financial Officer** 

K 0

Chief Executive Officer

Director

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

#### 1. THE COMPANY AND ITS OPERATIONS

Power Cement Limited (the Company) was incorporated in Pakistan as a private limited company on December 1, 1981 and was converted into a public limited company on July 9, 1987. The Company is listed on Pakistan Stock Exchange. The Company's principal activity is manufacturing, selling and marketing of cement. The registered office of the Company is situated at Arif Habib Centre, 23 M.T. Khan Road, Karachi and its production facility is situated at Deh Kalo Kohar, Nooriabad Industrial Estate, District Jamshoro (Sindh).

#### 2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprises of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements do not include all the information required for full financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended 30 June 2023.

#### 3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2023.

#### 4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of these condensed interim financial statements requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to financial statements as at and for the year ended June 30, 2023.

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements as at and for the year ended June 30, 2023.

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

5.	PROPERTY, PLANT AND EQUIPMENT	Note	(Unaudited) September 30, 2023 (Rupees	(Audited) June 30, 2023
			(Hupees	
	Operating assets Capitalisable stores and spares	5.1	34,319,802 294,014 34,613,816	34,576,493 277,491 34,853,984
5.1	Operating assets			
	Opening net book value		34,576,493	35,306,841
	Additions during the period / year - at cost Land leasehold Factory building on leasehold land Non factory building on leasehold land Plant and machinery Factory and laboratory equipment Quarry equipment Office equipment Computers and peripherals Furniture and fixture Vehicles		- - 1,833 3,916 - 227 812 - 310 7,098	88,090 7,411 5,234 105,815 23,356 359 1,189 6,027 717 520 238,718
	Disposals during the period / year - Net book value Depreciation for the period / year		(213) (263,576) (263,789)	(346) (968,720) (969,066)
	Closing net book value		34,319,802	34,576,493

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

6.	INVENTORIES	(Unaudited) September 30, 2023	(Audited) June 30, 2023
		(Rupees	s in '000)
	Raw material	116,522	161,034
	Packing material	167,898	204,527
	Semi-finished goods	697,332	1,822,928
	Work-in-process	13,839	22,842
	Finished goods	425,541	381,887
		1,421,132	2,593,218

#### 7. STORES, SPARES AND LOOSE TOOLS

Stores	992,826	694,200
Coal	314,812	4,523
Spares	1,069,954	947,704
Loose tools	9,055	9,325
	2,386,647	1,655,752
Less: Provision for slow moving / obsolete stock	(18,991)	(18,991)

2,367,656

869,929

1,636,761

276,087

#### 8. TRADE RECEIVABLES - considered good

Secured	617,635	26,353
Due from related parties - unsecured	74,818	48,885
Due from others parties - unsecured	260,583	283,956
	953,036	359,194
Less: Loss allowance on trade receivables	(83,107)	(83,107)

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

### 9. SHARE CAPITAL

#### 9.1 Authorised share capital

208.242.277

208,243,277

0.1	Authoniscu shu	ie oupitui			
	(Unaudited) September 30, 2023	(Audited) June 30, 2023		(Unaudited) September 30, 2023	(Audited) June 30, 2023
	(Number (	of Shares)	-	(Rupees	s in '000)
	1,390,000,000	1,390,000,000	Ordinary and Cumulative Preference Shares of Rs. 10 each	13,900,000	13,900,000
9.2	Issued, subscri	bed and paid-up	o capital		
9.2.1	Ordinary Share	es			
	(Unaudited) September 30, 2023	(Audited) June 30, 2023		(Unaudited) September 30, 2023	(Audited) June 30, 2023
	(Number of	of Shares)	-	(Rupees	; in '000)
	,	,	Fully paid ordinary shares of Rs. 10		,
			each issued:		
	1,051,234,846	1,051,234,846	For cash	10,512,348	10,512,348
	840,000	840,000	For consideration other than cash	8,400	8,400
	· · · · · · · · · · · · · · · · · · ·	,		· · · · · · · · · · · · · · · · · · ·	· ·
	11,339,588	11,339,588	Bonus shares	113,396	113,396
	48,457,387	48,456,057	Converted from preference shares	484,574	484,561
	1,111,871,821	1,111,870,488		11,118,718	11,118,705
9.2.2	Cumulative Pre	ference Shares			
	(Unaudited)	(Audited)		(Unaudited)	(Audited)
	September 30,	June 30,		September 30,	June 30,
	2023	2023		2023	2023
	(Number (	of Shares)	-	(Rupees	in '000)
	244,585,320	244,585,320	Fully paid Cumulative Preference	2,445,853	2,445,853
			Shares of Rs. 10 each		(000, 100)
	(36,343,043)	(36,342,043)	Converted into ordinary shares	(363,430)	(363,420)

9.3 If cash dividend is not paid in any year, due to loss or inadequate profits, then such unpaid cash dividend will accumulate and will be paid in the subsequent year(s) before any dividend is paid to the Ordinary Shareholders subject to approval of the Board of Directors.

As at September 30, 2023 the undeclared dividend on Cumulative Preference Shares amounted to Rs. 904.16 million (June 30, 2023: Rs 784.60 million).

2.082.423

2.082.433

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

#### **CONTINGENCIES AND COMMITMENTS** 10.

#### **10.1 Contingencies**

There is no change in the status of the contingencies as disclosed in note 28 to the annual financial statements for the year ended June 30, 2023.

#### 10.2 Commitments

Commitments against open letter of credit for coal / spares Commitments against letter of guarantees ljarah rentals

(Unaudited)	(Audited)				
September 30,	June 30,				
2023	2023				
(Rupees in '000)					
1,135,649	261,948				
9,670,000	10,512,804				
137,611	135,416				
10,943,260	10,910,168				

(Un-audited) First Quarter Ended September 30,

(Rupees in '000)

(Un-audited) First Quarter Ended

September 30,

(Rupees in '000)

2022

4,542,347

(723, 531)(428,662)

3,390,154

3,352,568

2,529,691

2,217,969

5,570,537

2022

(311,722)

(37, 586)

2023

6,667,717

(1, 112, 587)

(710,842) 4,844,288

(58,728)

4,785,560

4,986,385

4,950,382

9,735,942

2023

(0.53)

(36,003)

#### **REVENUE FROM CONTRACTS WITH CUSTOMERS** 11.

Local Sales	
Sales tax	
Federal excise	duty

Commission Net Local Sales

Exports Freight Net Exports

#### LOSS PER SHARE 12.

#### BASIC

Loss after taxation attributable to ordinary shareholders

Adjustment for cumulative preference share dividend

Loss after taxation for calculation of basic loss per share

Weighted average number of ordinary shares outstanding at the end of period (in thousands)

Loss per share (Rupee)

(470,191)	(271,981)	
(119,554)	(74,026)	
(589,745)	(346,007)	
1,111,871	1,111,870	

(0.31)

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

		First Quarter Ended September 30,	
13.	CASH GENERATED FROM / (USED IN) OPERATIONS	2023	2022
		(Rupees	s in '000)
	Loss before taxation	(113,583)	(650,275)
	Adjustment for: Depreciation and amortisation Finance cost on short-term financing Finance cost on long-term financing Markup on lease liability Markup on long term trade payables Exchange loss / (gain) - net Gain on disposal of property, plant & equipment Grant income Finance income Provision for gratuity	266,667 384,052 922,106 368 17,796 197,156 (1,182) - (6,293) 16,794 1,797,464	200,259 184,836 749,247 675 20,954 (190,623) (724) (1,326) (2,028) 14,428 975,698
	Operating profit before working capital changes	1,683,881	325,423
	Change in working capital		
	(Increase) / decrease in current assets		
	Stores, spares and loose tools Inventories Trade receivables Advances and other receivables Trade deposits and short-term prepayments	(730,895) 1,172,086 (602,826) (475,699) 7,464 (629,870)	(199,067) (358,673) (180,642) (99,098) 15,733 (821,747)
	(Decrease) / Increase in current liabilities	(100,732)	408,530
	Net cash generated from / (used in) operations	953,279	(87,794)
14.	CASH AND CASH EQUIVALENTS	(Un-audited) First Quarter Ended September 30, 2023 2022	

Cash and bank balances Short-term financing

(Rupees in '000)

(Un-audited)

541,131	290,459
(1,774,493)	(186,000)
(1,233,362)	104,459

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

#### 15. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Name of the related party	Relationship	Transactions during the period	(Unaudited) September 30, 2023 (Bupee	(Unaudited) September 3 2022 s in '000)
· · · · · · · · · · · · · · · · · · ·			(	,
Aisha Steel Mills Limited	Associated company	- Sale of goods	-	441
	Common directorship	- Payment received	-	462
Safe Mix Concrete Limited	Associated company	- Sale of goods	82,223	88,961
	Common directorship	- Payment received	69,043	103,911
	<b>A</b>		10 750	10.015
Javedan Corporation Limited	Associated company	- Sale of goods	12,753	12,615
	Common directorship	- Payment received	-	12,951
		- Services received	139	-
BioMasdar (Pakistan) Limited	Associated company	- Sale of goods	1,386	
Dowasdal (Fakistan) Einited	Common directorship	- Payment received	1,386	
	e en men an euteren p	r dymont roconod	1,000	
Rotocast Engineering	Associated company	- Services received	5,426	7,576
Company (Private) Limited	Common directorship	- Lease rental	9,130	-
		- Payments made	14,375	7,576
Arif Habib Corporation Limited	Associated company	- Mark-up paid	-	16,179
	Common directorship	- Guarantee commission accrued	239	-
		- Guarantee commission paid	239	212
	<b>A</b>		0.000	4 000
Memon Health & Education Foundation	Associated company	- Sale of goods	2,029	1,028
	Common directorship	- Payment received	2,029	1,425
Arif Habib Equity (Private) Limited	Associated company	- Markup accrued	117,436	65,199
Ani Habib Equity (1 Ivate) Einited	Common directorship	- Markup paid	121,420	119,555
	e en men an europeinen p	- Loan repaid	154,380	154,445
		- Contribution received	1,105,700	-
Mr. Arif Habib	Substantial shareholder	- Contribution repaid	1,105,700	-
Samba Bank Limited	Associated company	- Mark-up paid	5,178	3,284
	Common directorship	- Bank Charges paid	103	109
Estime Deckessing Limited	Associated company	- Purchase of goods	266 504	004 410
Fatima Packaging Limited	Associated company Common directorship	- Payments made	366,594 355,844	234,419 142,651
	Common directorship	- Fayments made	333,044	142,001
FLSmidth A/S	Related party by virtue of	- Purchase of goods	46,128	20,627
	nominee director	- Payments made	106,739	60,210
		,	,	
Key management personnel	Key management	- Remuneration and other benefits	92,890	73,549
		- Advances disbursed to employees	17,422	7,418
		- Advances repaid by employees	17,034	3,592
Pakistan Stock Exchange Limited	Associated company	- Services received	2,049	2,315
	Common directorship	- Payments made	1,987	2,315
Delveren Fortilizer Commence Limited	Accession of a series and	Durahasa of gazda	0.070	
Pakarab Fertilizer Company Limited	Associated company Common directorship	- Purchase of goods	2,676	-
	common unectorship	- Payments made	2,240	-
Staff retirement benefit fund	Staff benefit plan	- Charge during the period	16,794	14,428
	- tan benen piun	- Contribution during the period	3,199	6,196
			-,	.,

First Quarterly Report September 30, **2023** 

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

	(Unaudited) September 30, 2023	(Audited) June 30, 2023	
	(Rupee	(Rupees in '000)	
Balances with related parties			
Aisha Steel Mills Limited			
- Advance from customer	(69)	(69)	
Safe Mix Concrete Limited			
- Receivable from customer	25,150	11,970	
Javedan Corporation Limited			
- Receivable from customer	49,668	36,915	
Manage Hackle & Education Foundation			
Memon Health & Education Foundation - Advance from customer	(192)	(192)	
	(192)	(192)	
Rotocast Engineering Company (Private) Limited			
- Amount payable against services received	1,954	1,773	
- Contribution	1,236,000	1,236,000	
Arif Habib Corporation Limited			
- Guarantee commission payable	239	239	
Arif Habib Equity (Private) Limited			
- Loan payable (including mark-up)	981,290	1,139,654	
- Contribution	1,912,700	807,000	
Mr. Arif Habib			
- Mark-up payable	292,722	292,722	
- Contribution	3,851,300	4,957,000	
FLSmidth A/S			
- (Advance) against goods purchased	(100,420)	(39,809)	
Samba Bank Limited			
- Payable against running finance	232,663	300,000	
- Mark-up payable on running finance	6,481	5,178	
Fatima Packaging Limited	100.000	100.070	
- Amount payable against goods purchased	180,623	169,873	
Pakarab Fertilizer Company Limited			
- Amount payable against goods purchased	2,676	2,246	
Pakistan Stock Exchange Limited			
- Amount payable against services received	62		

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023 - UNAUDITED

#### 16. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements has been authorized for issue on October 25, 2023 by the Board of Directors.

Chief Financial Officer

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Chief Executive Officer

Director



Arif Habib Centre, 23, M.T. Khan Road, Karachi Tel: 021-32468231-8 www.powercement.com.pk