# **AMRELI STEELS LIMITED**

# REPORT FOR THE FIRST QUARTER ENDED

**30 SEPTEMBER 2023** 



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### **COMPANY INFORMATION**

BOARD OF DIRECTORS	
Mr. Abbas Akberali	Chairman, Non-Executive Director
Mr. Shayan Akberali	Chief Executive Officer
Mr. Badar Kazmi	Independent Director
Mr. Zafar Ahmed Taji	Independent Director
Mr. Teizoon Kisat	Independent Director
Mr. Hadi Abbas Akberali	Executive Director
Ms. Mariam Akberali	Non-Executive Director

AU	DIT	COMMITT	ΈE

Mr. Teizoon Kisat	Chairman
Mr. Badar Kazmi	Member
Mr. Zafar Ahmed Taji	Member

### **HUMAN RESOURCE & REMUNERATION COMMITTEE**

Mr. Zafar Ahmed Taji	Chairman
Mr. Teizoon Kisat	Member
Mr. Shayan Akberali	Member

### **CHIEF OPERATING OFFICER (STRATEGY)**

Mr. Hadi Abbas Akberali

### **CHIEF OPERATING OFFICER (OPERATIONS)**

Mr. Fazal Ahmed

#### CHIEF FINANCIAL OFFICER

Mr. Taha Umer

### **COMPANY SECRETARY**

Mr. Adnan Abdul Ghaffar

#### **BDO EBRAHIM & CO. CHARTERED ACCOUNT ANTS**

Lakson Square Building No. 1,

Sarwar Shaheed Road, Karachi, Pakistan.

### SHARE REGISTRAR

THK Associates (Pvt) Limited

Plot No. 32-C, Jami Commercial Street - 2, D.H.A.,

Phase -VII, Karachi-75500.

UAN: (021) 111-000-322 Direct No: (021) 35310187

Email: sfc@thk.com.pk

#### **CORPORATE ADVISOR**

Moore Shekha Mufti C-253, P.E.C.H.S, Block-6, Off Shahrah-e-Faisal, Karachi, Pakistan

Tel: 021-34374811-5

#### **LEGAL ADVISOR**

Lex Firma Advocates, Barristors & Legal Consultants 418, Continental Trade Centre, Clifton, Karachi.

BANKERS	
Al Baraka Bank Pakistan Limited	MCB Bank Limited
Allied Bank Limited	MCB Islamic Bank Limited
Askari Bank Limited	Meezan Bank Limited
Bank Al Habib Limited	National Bank Limited
Bank of Khyber	Samba Bank Limited
Bank Alfalah Limited	Silk Bank Limited
Bank Islami Pakistan Limited	Soneri Bank Limited
Dubai Islamic Bank Pakistan Limited	Standard Chartered Bank (Pakistan) Limited
Faysal Bank Limited	Summit Bank Limited
Habib Bank Limited	The Bank of Punjab
Habib Metropolitan Bank Limited	United Bank Limited
JS Bank Limited	

#### **REGISTERED OFFICE**

A-18, S.I.T.E, Karachi, Pakistan UAN: (+92-21) 111-AMRELI (267354) Fax: 92-21-32587240, 38798328

Email: investor-relations@amrelisteels.com

### SHERSHAH ROLLING MILL (SRM)

D-89, Shershah Road, Karachi, Pakistan

### STEEL MELT SHOP (SMS) AND DHABEJI ROLLING MILL (DRM)

SYMBOL AT PAKISTAN STOCK EXCHANGE LIMITED

Industrial Land, Deh Gharo, Tapo Gharo, Taluka Mirpur Sakro (Distt: Thatta), Sindh, Pakistan

ASTL

### WEBSITE INFORMATION

www.amrelisteels.com

#### DIRECTORS' REVIEW REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2023

The Board of Directors of your Company hereby present their reviews on the financial and operational performance of the Company for the quarter ended 30 September 2023 amidst challenging economic and business landscape that have been witnessed across the country.

The first quarter of FY-2024 has indeed been a challenging period for the Company. A massive demand contraction was witnessed in the quarter under review primarily due to the instability witnessed in the forex market. However, due to the administrative measures taken by the authorities to curb on illegal trade of forex and exchange businesses, the PKR started strengthening on a day to day basis. The buyers went on a total buying pause anticipating that steel prices will come down which caused a massive reduction in the demand of rebars. Along with the negative sentiments prevailing in the local market, the steel market in Punjab also collapsed which sent the rebar prices across the country diving to an all time low.

A comparison of the key financial indicators of the Company for the first quarter of the FY-2024, with the corresponding quarter last year is as under -

	Quarter	Quarter
	Ended	Ended
	30-Sep-23	30-Sep-22
	(Rs. in million)	(Rs. in million)
Net Sales	10,891	9,820
Gross Profit	1,328	1,589
Operating Profit	754	1,142
(Loss ) / Profit Before Taxation	(261)	214
(Loss ) / Profit After Taxation	(173)	204
(Loss) / Earning per Share - Basic & Diluted	(0.58)	0.69

During the quarter under review, the Company registered sales of Rs.10.8 billion, which is an 11% increase from the Rs.9.8 billion reported in the same quarter last year. The gross profit for the current quarter amounted to Rs.1.3 billion, in contrast to the Rs.1.5 billion recorded in the equivalent period the previous year. Furthermore, there was an increase in finance costs, which rose from Rs.928 million to Rs.1,015 million during first quarter of ongoing financial year mainly due to increase in average interest rate from 16.18% to 23.36%, thus wiping out entire operational profits earned by the Company during the quarter under review. Resultantly, the Company incurred a loss before and after tax of Rs.261 million and Rs.173 million, respectively, during the quarter under review, while in the same period last year, the Company reported profits before and after tax of Rs.214 million and Rs.204 million, respectively. The results of this quarter can primarily be attributed to reduced demand, higher interest rates, and an uncertain economic landscape in the country.

The Company's operations have grappled with a series of macroeconomic hurdles. These challenges have arisen from increased costs due to inflation, fluctuating exchange rates, a heightened tax burden, steep interest rates, and an uncertain outlook for consumer demand. While there was a momentary relief with the relaxation of import restrictions, the persistent monetary tightening measures have had adverse effects on consumers' buying power, leading to a notable reduction in demand across all sectors of the economy including steel.

#### **Future Outlook:**

The overall demand of graded material has been very low due to reasons mentioned above. With winter months approaching, the demand is likely to remain muted, specially, in northern parts of Pakistan. The exorbitant interest rate and inflation have taken a big toll on the purchasing power of the common man including home buyers and investors in the real estate sector. The high volatility in exchange rates have confused the buyers further who are shying away from making purchase commitments of meaningful quantities of rebar, waiting for a stable exchange rate which will also give stability to the rebar prices. Political stability is also badly needed to get the economic sentiments back in order.

Pakistan's steel sector has always been a vital component of the nation's industrial landscape, and the obstacles hindering its growth need to be addressed as a priority by the federal government. This includes providing affordable energy for steel manufacturing operations across the country, addressing the issue of steel rebar smuggling from neighboring Iran and Afghanistan through stricter checkpoint controls, digitalization to reduce corruption, and penalties for those engaged in illegal trade. Such actions are crucial to prevent substantial revenue losses, bolster local market sales, and ensure the sustainability of steel producers.

As we bring this report to a close, the Board of Directors wishes to convey its appreciation to the management team for their commitment to steer the Company in these difficult times. The Board also extends its gratitude to a broad spectrum of stakeholders, including our esteemed shareholders, loyal customers, trusted financial partners, dedicated employees and dependable suppliers. The Board eagerly anticipates the path ahead with great enthusiasm.

#### For & on behalf of the Board of Directors

Shavan Akberali

Chief Executive Officer

Director

27 October 2023 Karachi

### **CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION** AS AT 30 SEPTEMBER 2023

<u>ASSETS</u>	Note	30 September 2023 (Un-audited) (Rupees in '00	30 June 2023 (Audited) 00)
NON-CURRENT ASSETS			
Property, plant and equipment Right-of-use-asset Intangible assets Long-term investments Long-term deposits and loans	5	22,199,561 125,637 5,255 14,289 191,664 22,536,406	22,263,497 135,731 6,600 14,289 193,717 22,613,834
CURRENT ASSETS		22,530,400	22,013,034
Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables Taxation – net Cash and bank balances	6 7	2,503,343 7,383,486 5,007,492 83,890 27,466 1,355 2,349,447 315,932 17,672,411	2,604,137 7,097,218 4,973,402 45,494 20,767 211,236 2,333,729 271,913 17,557,896
TOTAL ASSETS		40,208,817	40,171,730
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES Share capital Capital reserve Revenue reserves – accumulated profit Actuarial loss on gratuity fund Revaluation surplus on property, plant and equipment		2,970,114 2,788,742 5,086,927 (89,629) 3,633,307	2,970,114 2,788,742 5,250,225 (89,629) 3,642,789
NON-CURRENT LIABILITIES  Long-term financing  Long-term provision  Deferred taxation  Deferred liability - defined benefit obligation  Lease liabilities  Government grant		14,389,461  3,339,174  144,173  803,653  469,634  119,723  374,965  5,251,322	14,562,241 3,704,899 146,863 1,028,172 452,985 121,797 381,564 5,836,280
CURRENT LIABILITIES Trade and other payables Contract liabilities	9	3,160,249 388,142	4,979,403 479,226
Interest / markup accrued Short-term borrowings Current portion of long-term financing Current portion of lease liabilities Current portion of government grant Current portion of loan from related parties Unclaimed dividend	10	886,903 14,057,569 1,821,727 36,058 24,073 188,000 5,313 20,568,034	800,284 11,331,137 1,799,680 34,529 27,161 316,333 5,456 19,773,209
CONTINGENCIES AND COMMITMENTS	11	20,500,034	10,770,200
TOTAL EQUITY AND LIABILITIES		40,208,817	40,171,730

# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS FOR THE QUARTER ENDED 30 SEPTEMBER 2023 (UN-AUDITED)

		30 September 2023	30 September 2022	
	Note	(Rupees	in '000)	
Sales		10,891,115	9,819,863	
Cost of sales		(9,563,289)	(8,231,276)	
Gross profit		1,327,826	1,588,587	
Distribution costs		(244,672)	(219,425)	
Administrative expenses		(199,540)	(163,805)	
Allowance for expected credit loss		(10,920)	(42,551)	
Other expenses		(119,110)	(22,475)	
Other income		655	1,887	
Operating profit		754,239	1,142,218	
Finance costs		(1,015,460)	(927,917)	
(Loss) / profit before taxation		(261,221)	214,301	
Taxation	12	88,441	(10,238)	
Net (loss) / profit for the period		(172,780)	204,063	
		(Rupees)		
(Loss) / earnings per share – basic and diluted		(0.58)	0.69	

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

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### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30 SEPTEMBER 2023 (UN-AUDITED)

30 September 30 September 2023 2022 ----- (Rupees in '000) -----204,063 (172,780)

Other comprehensive income for the period

Net (loss) / profit for the period

Total comprehensive (loss) / income for the period

(172,780) 204,063

### **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY** FOR THE QUARTER ENDED 30 SEPTEMBER 2023 (UN-AUDITED)

		Capital reserve	Revenue reserve			
	Issued, subscribed and paid-up capital	Share premium	Accumulated profit	Actuarial loss on gratuity fund	Revaluation surplus on property , plant and equipment	Total
			(Rupe	es in '000)		
Balance as at 30 June 2022 (Audited)	2,970,114	2,788,742	5,865,798	(75,607)	3,705,659	15,254,706
Net profit for the period	-	-	204,063	-	-	204,063
Other comprehensive income for the year	-	-	-	-	-	-
Total comprehensive income for the period	-	-	204,063	-	-	204,063
Transferred to accumulated profit in respect of: -incremental depreciation during the period – net of tax	-	-	17,263		(17,263)	-
Balance as at 30 September 2022 (Un-audited)	2,970,114	2,788,742	6,087,124	(75,607)	3,688,396	15,458,769
Balance as at 30 June 2023 (Audited)	2,970,114	2,788,742	5,250,225	(89,629)	3,642,789	14,562,241
Net loss for the period Other comprehensive loss	-	-	(172,780)	-	-	(172,780)
Total comprehensive loss for the period	-	-	(172,780)	-	-	(172,780)
Transferred to accumulated profit in respect of: -incremental depreciation during the period – net of tax	-	-	9,482	-	(9,482)	-
Balance as at 30 September 2023 (Un-audited)	2,970,114	2,788,742	5,086,927	(89,629)	3,633,307	14,389,461
Balance as at 30 September 2023 (Un-audited)  The annexed notes 1 to 20 form an integral part of these conde	,- ,,	,,	5,086,927	(89,629)	3,633,307	14,389,46

### **CONDENSED INTERIM STATEMENT OF CASH FLOWS** FOR THE QUARTER ENDED 30 SEPTEMBER 2023 (UN-AUDITED)

CASH FLOWS FROM OPERATING ACTIVITIES	Nete	30 September 2023 (Rupees	30 September 2022 in '000)
CASH FLOWS FROM OPERATING ACTIVITIES	Note		
Cash used in operating activities	15	(959,417)	(1,649,581)
Income taxes paid		(151,797)	(159,877)
Gratuity paid		(13,626)	(6,206)
Long-term deposits – net		2,052	1,462
Net cash used in operating activities		(1,122,788)	(1,814,202)
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(175,827)	(277,922)
Proceeds from disposal of operating fixed assets		1,032	2,771
Addition in intangibles		-	(360)
Net cash used in investing activities		(174,795)	(275,511)
CASH FLOWS FROM FINANCING ACTIVITIES			
Short-term borrowings – net		1,352,933	1,733,675
Long-term financing – net		(353,365)	29,021
		1 ' ' '	
Related party loan		(128,333)	(25,000)
Dividend paid		(141)	(12)
Finance costs paid		(924,410)	(697,239)
Lease rentals paid		(4,975)	(11,331)
Net cash (used in) / generated from financing activities		(58,291)	1,029,114
Net decrease in cash and cash equivalents		(1,355,874)	(1,060,599)
Cash and cash equivalents at the beginning of the period		(1,700,884)	(1,660,342)
Cash and cash equivalents at the end of the period	16	(3,056,758)	(2,720,941)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED 30 SEPTEMBER 2023 (UN-AUDITED)

#### 1. THE COMPANY AND ITS OPERATIONS

Amreli Steels Limited (the Company) was incorporated in 1984 as a private limited company and converted into a public unquoted company in 2009. The Company enlisted on Pakistan Stock Exchange in 2015. The Company is engaged in manufacture and sale of steel bars and billets. The registered office of the Company is situated at Plot No. A-18, S.I.T.E., Karachi

#### 2 STATEMENT OF COMPLIANCE

These condensed interim financial statements of the company have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- Provisions of and directives issued under the Companies Act, 2017 (the Act);
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified
- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by International Accounting Standard Board (IASB) as notified under the Act.

Where the provisions of and directives issued under the Act or IFAS differ with the requirements of IAS 34, the provisions of and directives issued under the Act or IFAS have been followed.

These condensed interim financial statements do not include all the information and disclosures required in annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended June 30, 2022. These condensed interim financial statements are being submitted to the shareholders as required by the Listed Companies (Code of Corporate Governance) Regulations, 2019 and Section 237 of the Companies Act, 2017

#### 3 BASIS OF PREPARATION

- 3 1 These financial statements have been prepared under the historical cost convention except as otherwise disclosed in the accounting policies below.
- 3.2 These financial statements are prepared in Pak Rupees, which is the Company's functional and presentation currency.

#### ACCOUNTING POLICIES AND ACCOUNTING STANDARDS

The accounting policies and the methods of computations adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual audited financial statements for the year ended June 30, 2023.

New standards, amendments, improvements to approved accounting standards and the framework for financial reporting.

41 Amendments to approved accounting standards and the framework for financial reporting that became effective during the current year

There were certain amendments to accounting and reporting standards which became mandatory for the Company during the period. However, the amendments did not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these condensed interim financial statements.

4.2 Standards, amendments and improvements to the approved accounting standards that are not yet effective

There were certain amendments to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2023. However, these amendments will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these condensed interim financial statements.

		Note	2023 (Un-audited) (Rupees in '0	2023 (Audited) 00)
5.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets Capital work-in-progress		20,445,662 1,753,899 22,199,561	20,632,188 1,631,309 <b>22,263,497</b>

30 September

Transfers to

(Un-audited)

----- (Rupees in '000) -----

(Audited)

30 June

			30 September 2023 (Un-audited)	30 June 2023 (Audited)
			(Rupees	in '000)
5.1	Operating fixed assets	Note		
	Balance at the beginning of the period / year		20,632,188	19,791,171
	Additions during the period / year		6,715	109,880
	Transfer from CWIP during the period / year	5.2	56,210	1,663,740
	Revaluation during the period / year		-	-
	Disposals during the period / year	5.1.1	(946)	(11,857)
	Depreciation charged during the period / year		(248,505)	(920,746)
	Balance at the end of the period / year		20,445,662	20,632,188

### 5.1.1 Details of additions and disposals are as follows:

	Addition	s (cost)	Deletions (Ne	t book value)
	30 September 2023	30 September 2022	30 September 2023	30 September 2022
	(Un-au			dited)
		(Rupees	s in '000)	
Buildings on leasehold land	_	_	-	_
Plant and machinery	56,250	42,777	-	-
Furniture and fittings	-	576	-	-
Office equipment	783	2,300	-	175
Vehicles	228	11,000	797	1,135
Computers	5,664	1,689	149	
	62,925	58,342	946	1,310

5.2 Cap	ital work-in-progress
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	Opening balance	Additions	Transfers to operating fixed assets	Closing balance
		Un-a	udited	
		(Rupee	s in '000)	
Leasehold land	120,000	-	-	120,000
Plant and machinery	1,240,402	172,847	(56,210)	1,357,039
Civil works	270,907	5,953		276,860
	1,631,309	178,800	(56,210)	1,753,899
			30 September 2023	30 June 2023

6.	STOCK-IN-TRADE

_			
Raw	mat	terial	s

Raw materials		
- In hand	2,031,032	1,911,763
- In transit	995,893	1,485,233
	3,026,925	3,396,996
Work-in-process	1,147,486	967,718
Finished goods	3,209,075	2,732,504
	7,383,486	7,097,218

7.	TRADE DEBTS - unsecured	Note	30 September 2023 (Un-audited) (Rupees i	30 June 2023 (Audited) n '000)
	Considered good	7.1	5,007,492	4,973,402
	Considered doubtful		304,636	297,714
			5,312,128	5,271,116
	Allowance for expected credit loss	7.2	(304,636)	(297,714)
	Trade debts - net		5,007,492	4,973,402
7.1	It includes receivable from related parties amounting to Rs. 6	.36 million ( 30 June 2023; Rs. 4.91 milli	on )	

#### 7.2 Allowance for expected credit loss

The movement in expected credit loss during the year is as follows:

Balance at the beginning of the period/year	297,713	187,011
Charge for the period/year	10,920	119,602
Write off during the period/year	(3,997)	(8,899)
Balance at end of the period/year	304,636	297,714

#### OTHER RECEIVEABLE

It included the sales tax receivable amounting to Rs. Nil (30 June 2023: Rs. 210.43 million)

#### TRADE AND OTHER PAYABLES

It includes foreign trade creditors amounting to Rs.1,382 million (30 June 2023: Rs.3,384 million).

		30 September 2023 (Rupees i	30 June 2023 n '000)
10.	SHORT-TERM BORROWINGS - secured		
	Cash Finance	863,232	766,716
	Finance against trust receipts	5,216,199	3,580,724
	Running finance	3,372,690	1,972,797
	Istisna	3,494,000	3,606,900
	Short term loan	1,111,448	1,404,000
		14,057,569	11,331,137
44	CONTINCENCIES AND COMMITMENTS		

#### CONTINGENCIES AND COMMITMENTS 11.

#### 11.1 Contingencies

There were no material changes in the status of contingencies as reported in the annual financial statements for the year ended 30 June 2023.

		30 September 2023 (Un-audited) (Rupees	30 June 2023 (Audited) in '000)
11.2 11.2.1	Commitments Outstanding letters of credit		
	-Materials	5,523,682	5,564,811
	-Capex	222,532	356,567
		5,746,214	5,921,378
11.2.2	Outstanding letters of guarantee	486,356	486,356

11.2.3 Commitments for rentals payable under Ijarah contracts in respect of vehicles and plant and machinery with Islamic banks are as follows:

Not later than one year	40,339_	40,043
Later than one year but not later than five years	15.411	24,461

30 September	30 September		
2023	2022		
(Un-audited)			
(Rupees	in '000)		

#### TAXATION 12.

Current	136,078	74,742
Deferred	(224,519)	(64,504)
	(88,441)	10,238

#### 13. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's activities expose it to a variety of financial risks. These condensed interim financial statements do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended 30 June 2023. There have been no change in any risk management policies since the year end.

#### 14. FAIR VALUE OF FINANCIAL INSTRUMENTS

There were no transfers amongst levels during the period.

#### 15. CASH GENERATED FROM OPERATIONS

Cash flows from operating activities	(Punos		
out none non operating activities	(Кирес	es in '000)	
(Loss) / Profit before taxation	(261,221)	214,301	
Adjustments for:			
Depreciation – operating fixed assets	238,818	225,688	
Depreciation – right-of-use-asset	10,094	5,969	
Amortization	1,345	1,955	
Bad debts written off	(3,997)	-	
Allowance for expected credit loss - trade debt	10,920	42,552	
Provision for gratuity	30,275	23,084	
(Reversal) / Provision for GIDC	(2,691)	723	
Gain on disposal of operating fixed assets	(86)	(1,461)	
Unrealised exchange loss	(17,311)	-	
Finance Cost:			
- Others	1,011,030	925,837	
- Lease liabilities	4,430	2,080	
	1,282,827	1,226,427	
Operating profit before working capital changes	1,021,606	1,440,728	
(Increase) / decrease in current assets:			
Stores and spares	100,794	192,583	
Stock-in-trade	(286,269)	(1,945,847)	
Trade debts	(41,011)	(185,989)	
Loans and advances	(38,396)	4,947	
Trade deposits and short-term prepayments Other receivables	(6,699) 209,881	(8,134) (13,723)	
Other receivables	(61,700)	(1,956,163)	
Increase / (decrease) in current liabilities:	(81,700)	(1,550,105)	
Trade and other payables	(1,828,238)	(759,522)	
Contract liabilities	(91,085)	(374,624)	
	(1,919,323)	(1,134,146)	
Cash used in operations	(959,417)	(1,649,581)	
CASH AND CASH EQUIVALENTS			
Cash and bank balances	315,932	130,300	
Running finance	(3,372,690)	(2,851,241)	
	(3,056,758)	(2,720,941)	

16.

#### 17. TRANSACTION WITH RELATED PARTIES

Related parties of the Company comprise of directors, associated companies, key management personnel and retirement fund. The related parties with whom the Company had entered into transactions or have arrangement / agreement during the guarter ended 30 September 2023 are same as reported in the annual financial statements for the year ended 30 June 2023. Details of transactions with related parties during the period, other than those disclosed elsewhere in these condensed interim financial statements are as follows:

		30 September 2023	30 September 2022
		(Unaudited) (Rupees in '000)	
Nature of transaction	Relationship with the Company	444.000	00.500
Remuneration and other benefits	Key management personnel	111,638	98,528
Contribution to staff gratuity fund	Retirement benefit fund	30,275	23,084
Interest expense charged on related parties loan	Directors	17,877	12,643
Payment of related parties interest	Directors	26,923	-
Sales made	Director	1,442	5,460
Meeting fee	Directors	975	800
Purchase of bakery items from Hobnob Bakeries	Associate	-	93
Repayment of related party loans		128,333	-
Donation to related parties		524	1,000

#### **OPERATING SEGMENTS** 18

These condensed interim financial statements have been prepared on the basis of a single reportable segment.

Revenue from export sales represents 0.28% (30 September 2022: Nil) of the total gross revenue of the Company.

All non-current assets of the Company as at 30 September 2023 and 2022 are located in Pakistan.

Sales made by the Company to its twenty major customers during the period constituted 19% (30 September 2022: 26%) of total sales.

#### DATE OF AUTHORIZATION FOR ISSUE 19

These condensed interim financial statements were authorized for issue on 27 October 2023 by the Board of Directors of the Company.

#### 20. **GENERAL**

- 20.1 Figures have been rounded off to the nearest thousand Rupee, unless otherwise stated.
- 20.2 Corresponding figures have been rearranged and reclassified, where necessary, for the purpose of comparison.

### Investors' Education

In pursuance of SRO 924(1)/2015 dated September 9th, 2015 issued by the Securities and Exchange Commission of Pakistan (SECP), the following informational message has been reproduced to educate investors.





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