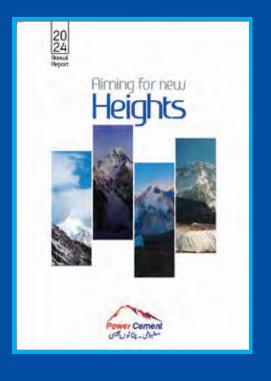


# Aiming for new Heights







# Cover Story

Power Cement Limited presents the theme "Aiming for New Heights" for 2024, inspired by the world's highest mountains. These peaks symbolize the resilience and strength we strive for as we navigate current economic and financial challenges.

Mountains reflect our commitment to excellence. Despite obstacles, we remain focused on innovation, quality, and sustainability. Each step we take is akin to a careful ascent, highlighting the importance of strategic planning and collaboration.

Our objective is clear: to build a strong foundation for growth and establish ourselves as a benchmark for excellence in the cement industry. We are committed to reaching new heights and unlocking our full potential.

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# K2 OGOGOTIONE

K2, at 8,611 metres above sea level, is the second-highest mountain on Earth, after Mount Everest at 8,849 metres. Organizational Overview and External Environment

# Company Profile

Power Cement Limited, is strategically located at Motorway M9, Nooriabad, Sindh, an ideal location for a cement factory. Formerly known as Al-Abbas Cement Limited, the Company was acquired in 2010 by the Arif Habib Group, a prominent financial and industrial conglomerate.

The Company specializes in manufacturing, selling, and marketing high-quality cement, having a strong market presence in the Southern Region of Pakistan. It also exports clinker and cement to destinations such as the Middle East, Sri Lanka, East African countries, the UK, and the USA.

Currently, Power Cement Limited's manufacturing lines offer a nameplate clinker production capacity of 10,700 Tons Per Day (TPD), which translates to an annual capacity of 3.21 million tons of clinker. The Company solidifies its stature as a regional leader with an annual cement production capacity of 3.37 million tons (11,235 TPD).

In a strategic advancement, the Company has invested heavily in a state-of-the-art European plant procured from FLSmidth, a renowned European cement plant manufacturer. This cutting-edge facility, reflects our unwavering commitment to maintaining global standards.

Alongside the 11.5 MW Waste Heat Recovery System and the 7 MW Solar Plant, the Company is also developing a wind power project, further underscoring its commitment to sustainable energy solutions.

As one of the leading cement producers in the industry, we take pride in our achievements and innovations throughout our journey. We have expanded our production capacity, improved product quality, and reduced our environmental impact. We are committed to delivering excellence to our customers, shareholders, employees, and communities.



## Vision

Power Cement Limited aims to be recognized nationally and internationally as a successful cement producer with a strong satisfied customer base.

# Mission

To become a profitable organization and exceed the expectations of its customers and stakeholders by producing and marketing competitive and high quality products through concentration on quality, business values and fair play.

To promote best use and development of human talent in a safe environment, as an equal opportunity employer and use advanced technology for efficient and cost effective operations.

## Code of Business Conduct and Ethical Principles

The ensuing set of principles establishes the ethical framework by which all Directors and personnel of Power Cement Limited are obliged to abide in their daily endeavors and uphold in the execution of the Company's operations. While the Company is committed to ensure comprehensive awareness of these principles among its employees, it remains the responsibility of each individual to enact the Company's policies. Violation of this code will be regarded as misconduct. The code underscores the imperative of maintaining high standards of honesty and integrity, pivotal for the prosperity of any business entity.

### **Ethical Principles**

### **1. CONFLICT OF INTEREST**

Directors and employees are expected to refrain from engaging in any activities that might lead to conflicts between their personal interests and the Company's interests. This encompasses affiliations with organizations supplying goods or services to the Company or purchasing its products. Should such a relationship exist, it must be disclosed to the management.

### 2. THIRD PARTIES ENGAGEMENTS

Interactions with third parties, including government officials, suppliers, buyers, agents, and consultants, should consistently safeguard the Company's integrity and reputation. Directors and employees are prohibited from accepting favors or kickbacks from any entity involved in transactions with the Company.

### 3. CONFIDENTIALITY

Confidential information pertaining to the Company is not to be divulged to unauthorized parties. When communicating publicly on matters concerning Company affairs, individuals should only do so if they are certain that their expressions align with the Company's views and objectives, and if it is the Company's intention for those views to be publicly shared.

### 4. FAIR & ETHICAL CONDUCT

All employees shoulder the responsibility of fostering positive public relations, particularly within the community. Active involvement in religious, charitable, educational, and civic activities is encouraged, as long as it does not create obligations that impede commitment to the Company's best interests.

### 5. HEALTH AND SAFETY

The Company remains fully committed to the well-being of its employees and environmental preservation. Improving Health, Safety, and Environment (HSE) performance is a core objective, focused on minimizing hazards, preventing pollution, and raising awareness. Employees are required to operate Company facilities and processes in alignment with this commitment.

### COMMITMENT AND TEAM WORK

Dedication and teamwork are fundamental components for effective and efficient company operations. All employees must be treated with equal respect, and behaviors such as workplace harassment and derogatory remarks based on race, or ethnicity are strictly prohibited.

# Core Values

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At Power Cement Limited, we are committed to upholding unwavering integrity in our pursuit of delivering variety of top-quality products to our valued customers, while simultaneously maximizing returns for our shareholders and making substantial contributions to the National Exchequer.

### **Principal Business Activities**

Power Cement Limited, a prominent player in the cement industry is part of the Arif Habib Group, a renowned conglomerate in Pakistan. We have strategically positioned ourselves to meet the growing demand for this essential construction material. With an annual cement production capacity of 3.37 million tons, Power Cement Limited plays a significant role in advancing the nation's infrastructure development.

Our cutting-edge production facility, strategically located in Nooriabad, Sindh, is well-situated to address the diverse cement needs of the southern region of the country. This facility enables us to efficiently serve both local and export markets, ensuring a consistent supply of variety of high-quality cement. Power Cement Limited's steadfast commitment to excellence and innovation in cement production solidifies our position as an industry leader, contributing to the growth and development of Pakistan's dynamic construction landscape.

### Local and International Markets

Power Cement Limited operates a state-of-the-art manufacturing facility featuring European technology - a fully automated/ integrated FLSmidth plant with advanced online quality control. The plant produces a wide range of cement grades, including 32.5 N, 42.5 N, and 52.5 N, and offers versatile packaging solutions. Equipped with cutting-edge testing and material analysis capabilities, Power Cement Limited ensures consistent product quality.

The Company's distribution network effectively covers key markets across Karachi, Sindh, and Baluchistan. Power Cement has established itself as a preferred supplier for major development projects, working with prominent developers such as EMAAR, Dominion Mall and Apartments Bahria Town, Magnacrete, Envicrete and Saima Group. Additionally, the Company serves various government entities, including Army Housing, C.W.O., and the National Development Complex.

Internationally, the Company exports clinker and cement to numerous countries, including the USA, UK, Cameroon, Djibouti, Ghana, Ivory Coast, Sri Lanka, Madagascar, Tanzania, Réunion, Seychelles, Maldives, Mauritius and more. The Company has pioneered clinker exports to China via containers, further expanding its global footprint.

The Company is committed to sustainable practices, a key differentiator in the global market where eco-friendly solutions are increasingly valued. We pioneer the use of alternative energy sources, including biomass fuels such as sugar mud-press, rice husk, and cow dung, complemented by solar and wind power (in process). This forward-thinking approach enables us to minimize our reliance on traditional energy sources, with a remarkable 40% of our energy needs currently met through renewable sources. This strategic focus on sustainability positions us for success in export markets where environmental responsibility is paramount.

Power Cement Limited holds multiple international certifications, including ISO 9001:2015 (Quality Management), ISO 14001:2015 (Environmental Management), and ISO 45001:2018 (Occupational Health and Safety). The Company continues to pursue additional certifications to keep itself abreast with the evolving industry standards.



### ORDINARY PORTLAND CEMENT

Power's Ordinary Portland Cement is recommended for projects especially where strength and matchless quality is a high priority. It can be used in concrete, mortars and blocks etc. Power's Ordinary Portland Cement has a strong compatibility with admixture/ retarder etc.

### Brands

• POWER-53

• BLACK BULL-53 • BLACK HAWK

POWER OPC

### SULPHATE RESISTANT CEMENT

Power's Sulphate Resistant Cement is highly recommended in the coastal areas and in corrosive soil conditions due to its greater resistance to chemical attack from sulphates and dissolved salts in the water logged areas.

### Brand

• POWER SRC-53

### POWER BLOCK CEMENT

Power's Block Cement is a specially designed OPC Brand, catering to the needs of local block and precast segment. This brand has been introduced exclusively for block & precast slab makers after years of research.

Cement

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POWER

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### Brand

• POWER BLOCK

### COMPOSITE CEMENT

Environment Friendly Cement requiring only 70% of clinker

### Brand

Qila Composite



OPC

53

Powe

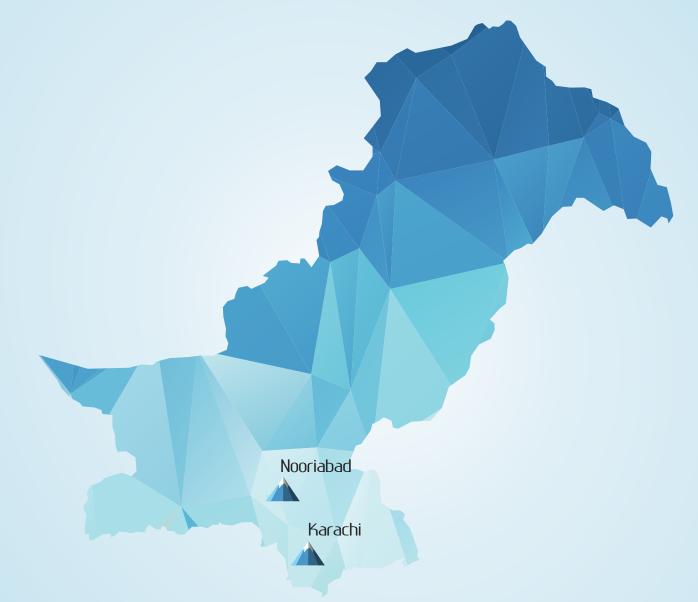
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OPC

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# Geographical Location



Geographically, the Company is located in the South Zone. Head Office is situated at Karachi and Factory is at Nooriabad, District Jamshoro

# Company Information

Board of Directors Mr. Nasim Beg Mr. Arif Habib Mr. Muhammad Kashif Mr. Abdus Samad Habib Syed Salman Rashid Ms. Zainab Kashif Mr. Javed Kureishi Mr. Khursheed Anwer Jamal

Audit Committee Mr. Khursheed Anwer Jamal Syed Salman Rashid Mr. Abdus Samad Habib

Human Resource & Remuneration Committee Mr. Javed Kureishi Syed Salman Rashid Mr. Muhammad Kashif

Chief Financial Officer Muhammad Taha Hamdani

Company Secretary Mr. Salman Gogan

External Auditors A.F. Ferguson & Co. Chartered Accountants

Legal Advisor Barrister Asad Iftikhar

Share Registrar CDC Share Services Limited CDC House, 99-B,Block-B, SMCHS, Main Shahrah-e-Faisal, Karachi - 74400

#### Bankers / Lenders of the Company Local Banks / DFIs

Al Baraka Bank (Pakistan) Limited Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al Habib Limited Bank Makramah Limited BankIslami Pakistan Limited Dubai Islamic Bank (Pakistan) Limited Faysal Bank Limited First Credit & Investment Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited JS Bank Limited National Bank of Pakistan Pak Omancinvestment Company Limited

Samba Bank Limited The Bank of Punjab The Bank of Khyber United Bank Limited Chairman, Non-Executive Director Non-Executive Director Chief Executive Officer Non-Executive Director Non-Executive Director Non-Executive Director Independent Director Independent Director

Chairman Member Member

Chairman Member Member

#### Foreign Banks / DFIs DEG - Deutsche Investitions-und Entwicklungsgesellschaft mbH - Germany The OPEC Fund for International Development ("OFID") – Austria Islamic Corporation for the Development of the Private Sector ("ICD") – Saudi Arabia

Registered Office Arif Habib Centre, 23, M.T. Khan Road, Karachi

Factory Nooriabad Industrial Area, Deh Kalo, Kohar, District Jamshoro, Sindh

Website www.powercement.com.pk

Contact Number 021-32468231-2 021-32468350-1

Fax Number 021-32463209

# History at a Glance

### 1981

Incorporated in Pakistan as Essa Cement Industries Limited

2013

Change of name to Power Cement Limited

1989 Commencement of production with a capacity of 500 TPD

### 1987

Listed on Karachi Stock Exchange (Now Pakistan Stock Exchange Limited)

### 2016

Successful Implementation of Microsoft Dynamics Enterprise Resource Planning (ERP)

### 2024

Term sheet signed with Burj Solar for upto 9.6 MW of Wind Power Project

### 1999

Capacity enhancement rom 500 TPD to 1,500 TPD

### 2005 Acquisition by Al-Abbas Group and change of name to

name to Al-Abbas Cement Industries Limited

### 2008 Capacity enhancemer rom 1,500 TF

### 2010 Acquisition by Arif Habib Group

2020

CoD of Cement Production and Dispatch Plant

### 2021

CoD of Clinker Production Plant and 11.5 MW Waste Heat Recovery System

# 2022

07 MW of Solar Power Project went live

Mega expansion of an additional production line (FLS Smidth) 7,700 TPD was announced

2017

2024 SmartHCM Go-Live



### 19

### Ownership, Operating Structure and Relationship With Group Companies

### **Ownership Structure**

As at reporting date, Power Cement Limited shares are held by below mentioned majority shareholders for which detailed disclosure has been annexed with this Report.

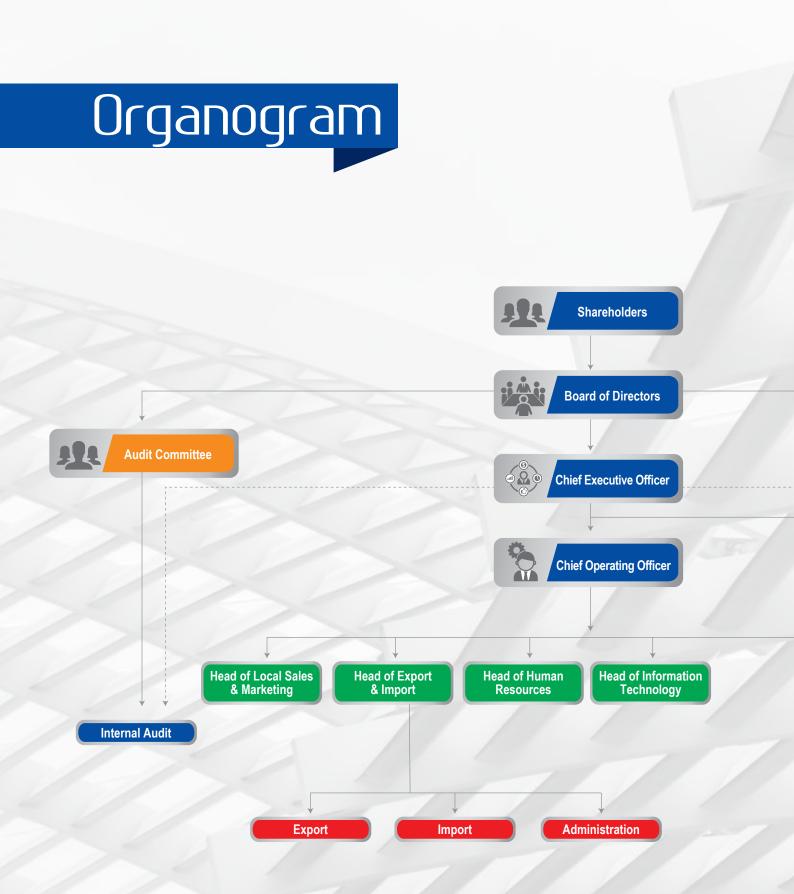
| Name of Shareholder                 | Shareholding % |
|-------------------------------------|----------------|
| Mr. Arif Habib                      | 24.96          |
| Arif Habib Corporation Limited      | 5.18           |
| Arif Habib Equity (Private) Limited | 21.27          |
| Syed Salman Rashid                  | 5.28           |

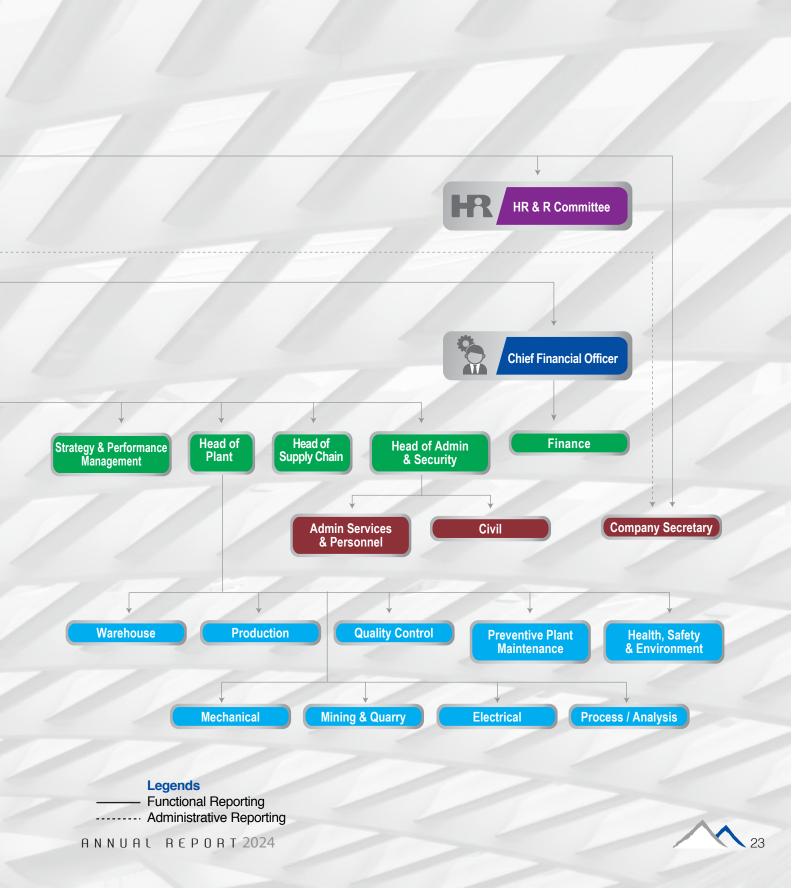
#### **Associated Companies:**

| S. No. | Name of Company                               | Basis of Relationship | Name of Director                              |
|--------|---|-----------------------|---|
| 1      | Aisha Steel Mills Limited                     | Common                | Mr. Nasim Beg, Mr. Abdus Samad Habib and      |
|        |   | Directorship          | Mr. Muhammad Kashif                           |
| 2      | Aril Habib Consultancy (Pvt.) Limited         | Common                | Mr. Nasim Beg                                 |
|        |   | Directorship          |   |
| 3      | Arif Habib Corporation Limited                | Common                | Mr. Nasim Beg, Mr. Abdus Samad Habib and      |
|        |   | Directorship          | Mr. Muhammad Kashif                           |
| 4      | Arif Habib Dolmen REIT Management Limited     | Common                | Mr. Abdus Samad Habib                         |
|        |   | Directorship          |   |
| 5      | Arif Habib Equity (Private) Limited           | Common                | Mr. Muhammad Kashif and Mr. Abdus Samad Habib |
|        |   | Directorship          |   |
| 6      | Arif Habib Foundation                         | Common                | Mr. Muhammad Kashif and Mr. Abdus Samad Habib |
|        |   | Directorship          |   |
| 7      | Arif Habib Development and Engineering        | Common                | Mr. Muhammad Kashif and Mr. Abdus Samad Habib |
|        | Consultants (Private) Limited                 | Directorship          |   |
| 8      | Alternates (Private) Limited                  | Common                | Mr. Muhammad Kashif                           |
|        |   | Directorship          |   |
| 9      | All Pakistan Cement Manufacturers Association | Common                | Mr. Muhammad Kashif                           |
|        |   | Directorship          |   |
| 10     | BioMasdar (Pakistan) Limited                  | Common                | Syed Salman Rashid, Mr. Abdus Samad Habib and |
|        |   | Directorship          | Mr. Muhammad Kashif                           |
| 11     | Black Gold Power Limited                      | Common                | Mr. Muhammad Kashif and Mr. Abdus Samad Habib |
|        |   | Directorship          |   |
| 12     | Essa Textile And Commodities                  | Common                | Mr. Muhammad Kashif and Mr. Abdus Samad Habib |
|        | (Private) Limited                             | Directorship          |   |
| 13     | Easy E-Tameer (Private) Limited               | Common                | Mr. Muhammad Kashif                           |
| 4.4    |   | Directorship          |   |
| 14     | Fatima Fertilizer Company Limited             | Common                | Mr. Muhammad Kashif                           |
| 15     | Lotimo Dockoging Limited                      | Directorship          | Mr. Muhammad Kashif                           |
| 15     | Fatima Packaging Limited                      | Common                | Mr. Muhammad Kashif                           |
| 10     | Fauli Faada Limitad                           | Directorship          | Mr. Javad Kurajaki                            |
| 16     | Fauji Foods Limited                           | Common                | Mr. Javed Kureishi                            |
| 47     | Estima Coment Limited                         | Directorship          | Mr. Mukammad Kashif                           |
| 17     | Fatima Cement Limited                         | Common                | Mr. Muhammad Kashif                           |
|        |   | Directorship          |   |

| S. No. | Name of Company                                      | Basis of<br>Relationship | Name of Director  |
|--------|--|--------------------------|---|
| 18     | Fatimafert Limited                                   | Common<br>Directorship   | Mr. Muhammad Kashif   |
| 19     | Green Store (Private) Limited                        | Common<br>Directorship   | Mr. Muhammad Kashif   |
| 20     | Habib Sugar Mills Limited                            | Common<br>Directorship   | Mr. Khursheed A. Jamal  |
| 21     | Javedan Corporation Limited                          | Common<br>Directorship   | Mr. Muhammad Kashif , Mr. Abdus Samad Habib<br>and Mr. Javed Kureishi |
| 22     | K-Electric Limited                                   | Common<br>Directorship   | Mr. Javed Kureishi  |
| 23     | Memon Health and Education Foundation                | Common<br>Directorship   | Mr. Abdus Samad Habib   |
| 24     | NN Maintenance Company (Pvt.) Limited                | Common<br>Directorship   | Mr. Abdus Samad Habib   |
| 25     | Nooriabad Spinning Mills (Private) Limited           | Common<br>Directorship   | Mr. Muhammad Kashif and Mr. Abdus Samad Habib                         |
| 26     | Parkview Corporation (Private) Limited               | Common<br>Directorship   | Mr. Abdus Samad Habib   |
| 27     | Pakistan Oxygen Limited                              | Common<br>Directorship   | Mr. Javed Kureishi  |
| 28     | Pakistan Corporate Restructuring<br>Company Limited  | Common<br>Directorship   | Mr. Javed Kureishi  |
| 29     | Pakistan Veterans Cricket Association                | Common<br>Directorship   | Mr. Javed Kureishi  |
| 30     | Pakistan Opportunities Limited                       | Common<br>Directorship   | Mr. Abdus Samad Habib and Mr. Muhammad Kashif                         |
| 31     | PIA Holding Company Limited                          | Common<br>Directorship   | Mr. Javed Kureishi  |
| 32     | Prime Agtech Solutions (Private) Limited             | Common<br>Directorship   | Mr. Muhammad Kashif   |
| 33     | Rotocast Engineering Company (Pvt.) Limited          | Common<br>Directorship   | Mr. Muhammad Kashif and Mr. Abdus Samad Habib                         |
| 34     | Sachal Energy Development (Private) Limited          | Common<br>Directorship   | Mr. Abdus Samad Habib and Mr. Muhammad Kashif                         |
| 35     | Safemix Concrete Limited                             | Common<br>Directorship   | Mr. Muhammad Kashif and Mr. Abdus Samad Habib                         |
| 36     | Samba Bank Limited                                   | Common<br>Directorship   | Mr. Javed Kureishi  |
| 37     | Siddiqsons Energy Limited                            | Common<br>Directorship   | Mr. Muhammad Kashif   |
| 38     | Sapphire Bay Development Company Limited             | Common<br>Directorship   | Mr. Abdus Samad Habib   |
| 39     | Sukh Chayn Gardens (Pvt.) Limited                    | Common<br>Directorship   | Mr. Abdus Samad Habib   |
| 40     | Tricon Boston Consulting Corporation Pvt.<br>Limited | Common<br>Directorship   | Mr. Javed Kureishi  |
| 41     | Transmovers (Private) Limited                        | Common<br>Directorship   | Mr. Muhammad Kashif   |

All companies are operated by their management under the oversight of respective Board of Directors. Transactions are entered into normal course of business at arm's length. All transactions are placed for approval of Board of Directors of the Company.





# Directors' Profile

Mr. Nasim Beg Chairman & Non-Executive Director

Mr. Nasim Beg is the Chief Executive Officer of Arif Habib Consultancy (Pvt.) Limited.

He qualified as a Chartered Accountant in 1970 and over the decades has had experience in manufacturing, as well as in financial services, both within and outside the country. He joined the Group in the year 2000 to conceive and set up an Asset Management Company, namely Arif Habib Investments, which became the market leader, it was later converted into a joint venture with MCB and subsequently sold to MCB.

Mr. Beg has also held senior level responsibilities in the automobile industry. During his tenure at the Allied Engineering Group, he set up a green field project for the manufacture of sophisticated indigenous components for the automotive industry under transfer of technology licenses with Japanese and European manufacturers.

His initiation into the financial services business was with the Abu Dhabi Investment Company, UAE, where he was a part of the team that set up the company in 1977. He was the founding Chairman of the Institute of Financial Markets of Pakistan, which was sponsored by the Securities & Exchange Commission of Pakistan (SECP). He has served on several committees set up by the SECP for developing the Capital Markets, including the one that authored the Voluntary Pension System. He has also held the Chairmanship of the Mutual Funds Association of Pakistan. In addition, he has also been a member of the Prime Minister's Economic Advisory Council (EAC).

### **Corporate Responsibilities**

Arif Habib Consultancy (Private) Limited (Chief Executive)

### **As Director**

- Arif Habib Corporation Limited
- Aisha Steel Mills Limited

Mr. Arif Habib Non-Executive Director

Mr. Arif Habib is the Chairman of Arif Habib Group and Chief Executive of Arif Habib Corporation Limited, the holding company of Arif Habib Group. He is also the Chairman of Fatima Fertilizer Company Limited, Aisha Steel Mills Limited, Javedan Corporation Limited (the owner of Naya Nazimabad) and Sachal Energy Development (Pvt) Limited and Arif Habib Dolmen REIT Management Limited.

Mr. Arif Habib remained the elected President/Chairman of Karachi Stock Exchange for six times in the past and was a Founding Member and Chairman of the Central Depository Company of Pakistan Limited. He has served as a Member of the Privatisation Commission, Board of Investment, Tariff Reforms Commission and Securities & Exchange Ordinance Review Committee. He has been a member of the Prime Minister's Economic Advisory Council (EAC) and the Think-Tank constituted by the Prime Minister on COVID-19 related economic issues. He has also remained a member of the Prime Minister's Task Force on attracting Foreign Direct Investment (FDI) and a member of Advisory Committee of Planning Commission.

Mr. Habib participates significantly in welfare activities. He remains one of the directors of Pakistan Centre for Philanthropy (PCP), Habib University Foundation, Karachi Education Initiative (KSBL), Arif Habib Foundation and Naya Nazimabad Foundation as well as trustee of Memon Health & Education Foundation (MMI).

### **Corporate Responsibilities**

### As Chairman

Fatima Fertilizer Company Limited Fatimafert Limited Sachal Energy Development (Pvt) Limited Javedan Corporation Limited Aisha Steel Mills Limited Arif Habib Dolmen REIT Management Limited / (Dolmen City REIT) Arif Habib Development and Engineering Consultants (Pvt) Limited Sapphire Bay Development Company Limited Arif Habib Foundation Naya Nazimabad Foundation Black Gold Power Limited Essa Textile and Commodities (Pvt) Limited

#### As CEO

Arif Habib Corporation Limited

### **As Director**

Arif Habib Equity (Pvt) Limited Arif Habib Consultancy (Pvt) Limited Fatima Cement Limited International Builders and Developers (Pvt) Limited NCEL Building Management Limited Pakarab Energy Limited Pakistan Business Council Pakistan Engineering Company Limited Pakistan Opportunities Limited Power Cement Limited Pakistan National Shipping Corporation As Honorary Trustee/Director Fatimid Foundation Habib University Foundation Karachi Education Initiative Memon Health and Education Foundation Memon Education Board Pakistan Centre for Philanthropy

### Mr. Muhammad Kashif Chief Executive Officer

Mr. Muhammad Kashif is the Chief Executive of Power Cement Limited. Being a member of the Institute of Chartered Accountants of Pakistan (ICAP) he completed his articleship from A.F. Ferguson & Co. (a member firm of Price Waterhouse Coopers), where he gained experience of diverse sectors serving clients spanning the Financial, Manufacturing and Services industries.

He has to his credit over a decade of experience as an Executive Director in cement and fertilizer companies of the group. This exposure not only enriched his understanding of diverse corporate dynamics but also enabled him to refine his strategic decision-making capabilities.

Mr. Kashif is deeply committed to enhancing the country's energy landscape. He remains engaged with experts to establish renewable energy as a viable and readily available solution, benefiting not only industries but also the public at large.

### **Corporate Responsibilities**

Power Cement Limited (Chief Executive)

#### **Other Directorships**

- Aisha Steel Mills Limited
- Arif Habib Corporation Limited
- Fatima Fertilizer Company Limited
- Javedan Corporation Limited
- Safe Mix Concrete Limited
- Black Gold Power Limited
- Fatima Cement Limited
- Fatima Packaging Limited
- Fatimafert Limited
- Pakistan Opportunities Limited
- Siddiqsons Energy Limited
- BioMasdar Pakistan Limited
- Alternates (Private) Limited
- Arif Habib Equity (Private) Limited
- Arif Habib Development and Engineering Consultants (Private) Limited
- Prime Agtech Solutions (Private) Limited
- Sachal Energy Development (Private) Limited
- Easy E-Tameer (Private) Limited
- Essa Textile and Commodities (Private) Limited
- Green Store (Private) Limited
- Nooriabad Spinning Mills (Private) Limited
- Rotocast Engineering Company (Private) Limited
- Transmovers (Private) Limited
- Arif Habib Foundation
- All Pakistan Cement Manufacturers Association

### Mr. Abdus Samad Habib Non-Executive Director

Mr. Abdus Samad Habib holds a Master's degree in Business Administration. He is the Chief Executive of Javedan Corporation Limited and Safemix Concrete Limited. Mr. Samad has more than 15 years of experience, including 9 years in the financial services industry in various senior management roles.

He began his career with Arif Habib Corporation Limited (the holding company of Arif Habib Group) and has served the company in various executive positions including Executive Sales and Business Promotions, Company Secretary, Head of Marketing, etc.

In 2004, Mr. Samad Habib joined Arif Habib Limited leading the company as its Chairman and Chief Executive. He played a key role in shaping the strategic direction of the company where he specialized in capital market operations and corporate finance. Several noteworthy Initial Public Offerings (IPOs) and successful private placements took place under his stewardship, showcasing his exceptional financial acumen and deep market insight.

Mr. Samad transitioned to Javedan Corporation Limited, in 2011, as the driving force behind the transformation of a dilapidated cement plant to a vibrant living community, Naya Nazimabad. Mr. Abdus Samad Habib has been pivotal in advancing positive societal change and providing the city's middle class an elevated standard of living.

In 2019, Mr. Abdus Samad Habib took on the role of CEO at Safemix Concrete. Guided by his strategic acumen, Safemix Concrete has undergone a remarkable transformation from a lossmaking entity to a profitable enterprise.

### **Corporate Responsibilities**

Javedan Corporation Limited (Chief Executive) Safemix Concrete Limited (Chief Executive) Nooriabad Spinning Mills (Private) Limited (Chief Executive)

### **Other Directorships**

- Aisha Steel Mills Limited
- Arif Habib Corporation Limited
- Arif Habib Dolmen REIT Management Limited / (Dolmen City REIT)
- Black Gold Power Limited
- Pakistan Opportunities Limited
- Sapphire Bay Development Company Limited
- BioMasdar (Pakistan) Limited
- Arif Habib Equity (Private) Limited
- Arif Habib Development and Engineering Consultants (Private) Limited
- Essa Textile and Commodities (Private) Limited
- NN Maintenance Company (Private) Limited
- Parkview Corporation (Private) Limited
- Rotocast Engineering Company (Private) Limited
- Sukh Chayn Gardens (Private) Limited
- Sachal Energy Development (Private) Limited
- Arif Habib Foundation
- Memon Health and Education Foundation



### Mr. Javed Kureishi Independent Director

Mr. Javed Kureishi is a career Banker with a rich and diverse experience of more than 34 years with Citibank both in Pakistan and in Europe, the Middle East, Africa and Asia, where he worked for 9 years. His various roles have included Senior leadership roles in Country Management, Risk, Corporate and Institutional Banking, Strategy, and managing Multinational Subsidiaries and Public Sector businesses at the country and regional levels. Mr. Kureishi has been working for the International Finance Corporation (IFC) as a consultant responsible for business development. He has a BA (Hons) from the University of Sussex UK.

Aside from his professional career, Mr. Kureishi has also been a keen cricketer. He played first-class cricket for PIA and Karachi 1977-81 and for Sussex Under 25 during 1982-84. He was also captain of Pakistan Under 19 cricket team on its tour of India and Sri Lanka in 1978-79. Mr. Kureishi has also been a University level field hockey player. He is a certified director & has also served on the Board of Directors of the Pakistan Stock Exchange Limited (PSX).

### **Other Directorships**

- Fauji Foods Limited
- Javedan Corporation Limited
- Tricon Boston Consulting Corporation Private Limited
- Samba Bank Limited
- PIA Holding Company Limited
- Pakistan Oxygen Limited
- K-Electric Limited
- Pakistan Veterans Cricket Association
- Pakistan Corporate Restructuring Company Limited

### Ms. Zainab Kashif

Non-Executive Director

Ms. Zainab is a Bachelors in Commerce. She is a proud mother and an active homemaker. She is gearing up in her family business.

### **Other Directorship**

Nil

### Mr. Khursheed Anwer Jamal Independent Director

Mr. Khursheed A. Jamal is a Fellow member of the Institute of C h a r t e r e d Accountants of Pakistan (ICAP) since 1990. Mr. Khursheed brings more than 35 years of experience and has held various corporate and management positions as Chief Accountant, Manager Taxation, Manager Internal Audit, Company Secretary, Director Finance, Chief Operating Officer and Chief Executive Officer.

Mr. Khursheed was associated with Ghulam Faruque Group (Cherat Cement, Cherat Electric and Cherat Packaging), Dewan Mushtaq and Yousuf [Dewan Cement (Pakland Cement), Dewan Sugar, and other group companies] and Al-Abbas Group (Al-Abbas Sugar, Al-Abbas Cement and other Group companies).

Mr. Khursheed is also a certified director from ICAP and he is currently associated with Habib Sugar Mills Limited.

Corporate Responsibilities Habib Sugar Mills Limited (Chief Executive)

Other Directorships Nil

### Syed Salman Rashid

Non-Executive Director

Syed Salman Rashid holds a Bachelor's Degree from Karachi University and is a Certified Director from Pakistan Institute of Corporate Governance. He has served with EFU Group for over 30 years and presently serves as a Deputy Managing Director of EFU General Insurance Limited looking after the largest Marketing and Sales Division of the Company.

### **Other Directorships**

• BioMasdar Pakistan Limited

# SWOT Analysis

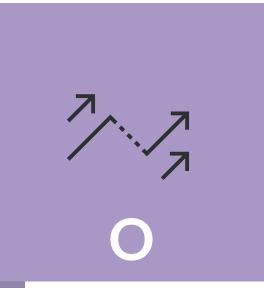
### Strengths

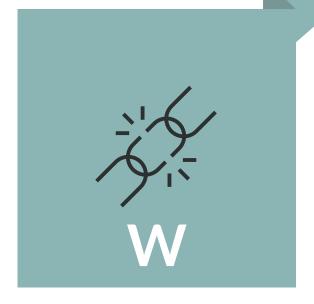
- As part of the esteemed Arif Habib Group, Power Cement Limited enjoys enhanced credibility and trust in the market.
- Recognized as one of the largest cement producers in the South Zone, the Company boasts a robust production infrastructure.
- Production of 53 Grade cement and adherence to environmental standards set by IFC/World Bank/EU and SEPA demonstrate the Company's commitment to quality and sustainability.
- Projects like the Waste Heat Recovery System and renewable energy initiatives emphasize eco-friendly and cost-efficient energy solutions.
- · Proximity to seaports ensures efficient logistics and distribution.
- Well-established trust and relationships with customers, vendors, and transporters contribute to enhanced sales and strong operating performance.

### Opportunities

- Capitalizing on the growing demand for cement in the UK and USA, and establishing a strong presence in these markets. Power Cement Limited enjoys the geographical advantage of proximity to the ports.
- Taking advantage of the declining KIBOR (Karachi Interbank Offered Rate) to reduce borrowing costs, increase profitability, and invest in growth initiatives.
- Adopting digital solutions or automation to enhance efficiency and reduce costs.
- Investing in renewable energy sources to reduce energy costs and environmental impact. Power Cement Limited is privileged to be located around a wind corridor.







### Weaknesses

- The absence of an in-house fleet makes the Company reliant on external transporters, which could affect timely deliveries and leads to higher costs
- High gearing levels and consequential high financial costs have pressured the Company's financial health resulting in subdued EPS.



- Increase in coal and electricity costs challenge the ability to maintain competitive pricing in the export market.
- Exposure to interest rate fluctuations, currency devaluation, and other adverse macroeconomic factors can impact the Company's financial stability.
- Increase in Government taxes and levies such as Federal Excise Duty and Royalty are making the commodity dearer.
- Overall shrinkage of the construction sector and PSDP has led to reduced dispatch volumes leading lower overall operational profit numbers.



### Competitive Landscape and Market Positioning

### **Threat of New Competition**

The cement sector is dominated by well-established companies and presents formidable barriers to entry due to significant capital investment requirements and high setup costs. Additionally, securing access to crucial distribution channels and raw materials further complicates the entry for potential newcomers. As a result, the likelihood of new entrants successfully entering the market is highly low.

### **Alternatives to Cement**

Currently, there is no distinct substitute for cement in the market.

### **Bargaining Power of Customers**

The direct customers of cement manufacturers typically include distributors and dealers who supply to retailers or end consumers. The market is open to new entrants as there are no significant barriers of becoming a cement distributor or dealer. Power Cement Limited enjoys a strong customer base and maintains, mutually beneficial business relationship. Branding and superior quality associated with new cement manufacturing facility (Line III) has enhanced the Company's negotiating power. Generally, cement being an essential component in construction and being relatively insensitive to price changes, manufacturers have more control over pricing decisions than customers.

### **Bargaining Power of Suppliers**

The Company employs a rigorous vendor selection process to ensure transparency and fairness. Raw materials are procured through long-term lease granted by the Mines and Mineral Department of the Government of Sindh. Additionally, fuel and other input materials are sourced through careful market research and negotiations to protect the Company's interest. However, the cement industry is heavily influenced by external factors, particularly the international commodity prices, which impact the main cost drivers of cement production, such as the electricity costs, coal prices and packing material prices.

### Intensity of Competitive Rivalry

The cement sector is characterized by intense competition. To address this challenge, the Company has implemented strategic advertising and branding campaigns. Notably, Power Cement Limited is one of the largest provider of certified 53 Grade cement in the South Zone, giving it a competitive edge.

In navigating this competitive landscape, Power Cement Limited remains committed to maintaining quality, enhancing its brand, and pursuing strategic initiatives to secure a strong market position.

### The Legislative, Regulatory and Political Environment in which the Organization Operates

Power Cement Limited, as a major player in the cement industry and a public listed Company, operates within a regulated environment. Compliance with various legal frameworks is a fundamental aspect of our operations. We rigorously adhere to the regulatory guidelines, with close scrutiny from governmental authorities to ensure legal compliance. Some key statutes that our Company stands compliant, include:

Companies Act, 2017, Sales Tax Act, 1990, Federal Excise Act, 2005, Income Tax Ordinance, 2001, Competition Act, 2010, Labor and Employment Laws, Provincial Mining Laws, Central Depository Company Act and Regulations, Listed Companies (Code of Corporate Governance) Regulations, 2019

Power Cement places a strong emphasis on full compliance with the applicable laws. We are dedicated to taking every necessary precaution to mitigate the risk of legal liability arising from any non-compliance. Our commitment to legal compliance is unwavering, reflecting our dedication to responsible and ethical business practices.

As cement is primarily used in construction, the industry has a high degree of correlation with the development activities and the political environment plays a catalyst role. The political landscape exerts significant influence on the Company's ability to implement its strategic initiatives. Prolonged political uncertainties have adverse ramifications for consumers, businesses, investors, financial markets, and economic decision-makers. Pakistan has been grappled with persistent political instability in the recent years, which has particularly hindered its economic progress. As a response to these political dynamics, short-term macroeconomic policies have been frequently adopted, leading to a volatile policy environment in the longer run. The economic challenges stemming from factors like dwindling foreign exchange reserves, surging inflation, and high interest rates have compelled the government to curtail spending on infrastructure projects, resulting in an overall economic slowdown. Consequently, our Company faces the impact of domestic political instability and economic challenges, resulting in declining cement demand amidst sluggish construction activities.

### Effect of Seasonality on Business

Power Cement Limited experiences a seasonal dip in sales during the monsoon and winter seasons, as well as during festive holidays, primarily due to a slowdown in construction activities. However, these seasonal fluctuations do not materially affect the Company's production cycle, as the management appropriately plans the production schedules allowing to maintain consistent operations throughout the year.



### General review of the Performance of the Company and Significant Improvements from Prior Years

While our organizational structure has remained stable compared to previous years, the external landscape has undergone significant shifts that have influenced our operational trajectory. Notable changes and their impact includes:

### **Escalating Interest Cost:**

Exceptionally high interest rates in Pakistan have posed a substantial challenge, affecting our overall operational performance and financial strategy.

### **Escalating Energy Cost:**

Energy costs in the country have reached historic high, posing significant challenge for the industry as it becomes increasingly difficult to pass such cost on to consumers, potentially leading to price increase.

### Low Demand for Cement:

The cement industry is experiencing a decline in demand, and any further reduction could pose significant challenges for the cement and construction industry. It is imperative to implement strategic measures to address and mitigate current macro-economic conditions.

### **Renewable Energy and Cost-Efficiency Measures:**

This year, we demonstrated our commitment to sustainability by signing a term sheet with Burj Solar for up to 9.6 MW wind energy power project. This initiative complements our existing 7 MW solar power project and 11.5 MW Waste Heat Recovery System (WHRS), underscoring our dedication to clean energy solutions.

### **Alternate Fuel:**

The Company is using sugar mud-press, rice husk, and other alternative fuels to reduce production cost & to improve efficiency coupled with contribution to overall environment. These efforts have successfully reduced production cost there by reducing the burden on foreign exchange of the country and aligning with our goals of cost efficiency and environmental responsibility.

Amid these complex changes, Power Cement Limited remains steadfast in its pursuit of operational excellence, sustainable practices, and strategic adaptability in response to multifaceted external dynamics.

### Legitimate Needs, Key Stakeholder Interests and Industry Trends

### Shareholders

**Interests:** Shareholders prioritize financial performance, profitability, and sustainable growth. They seek consistent returns on investment (ROI) and value increases.

**Needs & Trends:** To satisfy shareholders, Power Cement focuses on cost efficiency, profitability, and long-term growth through innovation and sustainability. As the cement industry shifts towards eco-friendly practices and technological advancements, shareholders expect the Company to invest in these areas to secure its competitive position.

### Customers

**Interests**: Customers demand high-quality, competitively priced cement, reliable supply, and strong customer service. Sustainability and transparency are also considered to be significant.

**Needs & Trends:** Power Cement addresses these needs by maintaining stringent quality standards and reliable supply chain. With the industry's move toward sustainability, customers, especially international customers, now prefer companies that offer eco-friendly products, reinforcing the importance of Power Cement's commitment to renewable energy and alternative fuels.

### Employees

**Interests:** Employees seek job security, professional development, fair compensation, and a safe/ cordial working environment. They value opportunities for career growth and a positive workplace culture.

**Needs & Trends:** Power Cement meets these needs by investing in human capital development through training and safety programs. As the industry adopts new technologies and sustainability practices, ongoing employee development is essential to equip the staff with necessary skills for the evolving industry.

### Government and Regulatory Bodies

**Interests:** Regulatory bodies focus on compliance with laws, environmental standards, safety protocols, and community development initiatives.

**Needs & Trends:** Power Cement's adherence to environmental regulations and safety standards is essential to meet government expectations. The industry's trend toward stringent environmental regulations underscores the importance of the Company's sustainability initiatives, which help us to ensure compliance and build a positive reputation.

### Vendors and Suppliers

**Interests:** Vendors and suppliers are acknowledged to be long-term business partner by ensuring timely payments, and providing opportunities for growth.

**Needs & Trends:** Maintaining strong supplier relationships is critical for Power Cement to ensure a consistent supply of quality materials. As the industry prioritizes sustainability, suppliers must be aligned with the Company's eco-friendly practices, further strengthening these partnerships.

Power Cement Limited aligns its strategic objectives with the legitimate needs and interests of its stakeholders while staying attuned to industry trends. This approach ensures the Company's competitiveness, responsibility, and long-term success in the evolving cement industry.



## Value Chain Analysis

Power Cement Limited primarily engages in the production and sale of cement products. The manufacturing process involves the blending of limestone and various minerals at high temperatures in kiln. Initial kiln firing is achieved using diesel fuel, while coal is utilized to maintain the desired temperature. Upstream activities involve sourcing raw materials such as gypsum and iron ore are bought from vendors, shale and limestone are extracted from quarries, subject to monthly royalty and excise duty payments.

To ensure uninterrupted operations, Power Cement Limited has invested in maintaining a seamless production flow. The Company proactively manages risks associated with production disruptions. Rigorous oversight by highly qualified specialists is applied to the mining, grinding, crushing, and blending processes, guaranteeing the production of the highest quality cement for valued customers.

Through an effective marketing strategy, Power Cement Limited generates a pull effect, cultivating customer loyalty and actively exploring potential markets. The Company has initiated various dealer engagement activities to foster stronger connections and encourage dealers to promote Power Cement Limited's product portfolio.

The value chain analysis has empowered Power Cement Limited to discern its core strengths and key stakeholders contributing to value creation, both upstream and downstream. This analysis has not only identified value-added activities for customers but has also facilitated an evaluation of the Company's competitive positioning within the industry.





### Significant Factors Affecting The External Environment & The Organization's Response

Power Cement Limited operates within a dynamic business environment shaped by various macroeconomic factors. These factors span the Political, Economic, Social, Technological, Environmental, and Legal realms, each exerting a distinct influence on the organization. Below, we explore these significant factors and the organization's response:

#### **PESTEL Analysis**

| Factors   | Description  | Organizational Response   |
|-----------|--|---|
| Political | The political landscape significantly<br>impacts the macroeconomic<br>environment, affecting the<br>organization's operations. Political<br>instability and sudden changes in<br>government policies can pose<br>challenges to business activities.  | The management implements<br>adaptable strategies to align with<br>evolving political and regulatory<br>conditions, ensuring stakeholder<br>expectations are met. The Company<br>monitors political developments and<br>adjusts its policies. Additionally, it<br>engages with industry bodies such as<br>the Pakistan Business Council (PBC),<br>the Federation of Pakistan Chambers<br>of Commerce & Industry (FPCCI), the<br>Institute of Chartered Accountants of<br>Pakistan (ICAP), and the All Pakistan<br>Cement Manufacturers Association<br>(APCMA) to address industry<br>challenges and advocate for favorable<br>policies.   |
| Economic  | The organization faces significant<br>challenges from rising business costs<br>due to unprecedented interest rate<br>hikes, high energy costs, persistent<br>inflation, and negative growth in local<br>sales, all of which exert downward<br>pressure on the profit margins.<br>Reduced government spending and<br>slower economic growth also impact<br>construction activities. | The Company addresses these<br>challenges by prioritizing effective<br>inventory management, mitigating<br>currency exposure through hedging,<br>diversifying material sourcing, and<br>expanding market outreach. The<br>Company is using Waste Heat Recovery<br>system and Solar energy to reduce its<br>energy cost and is planning to enhance<br>its usage of renewable energy sources<br>including Wind energy. Leveraging its<br>position as a leading cement producer in<br>the South region, the Company plugs<br>the gap in sales from local demand<br>through export of cement and clinker<br>globally while enhancing manufacturing<br>and energy efficiency to manage rising<br>production costs. |

| Factors       | Description  | Organizational Response   |
|---------------|--|---|
| Social        | The socioeconomic repercussions of<br>economic downturns and natural<br>disasters like floods have far-reaching<br>consequences on the society. These<br>factors significantly strain economic<br>stability, leading to reduced consumer<br>purchasing power, decreased<br>disposable income, and heightened<br>financial uncertainty. | Power Cement Limited is a socially<br>responsible organization and<br>demonstrates corporate social<br>responsibility by investing in<br>community development within its<br>operational areas. Spearheading<br>green energy projects to minimize<br>carbon footprint and reduce reliance<br>on the national grid.  |
| Technological | The rapid evolution of technology<br>underscores the risk of technical<br>obsolescence.  | The organization maintains its<br>technical edge by adopting advanced<br>technological facilities, as evident<br>from acquisition of state-of-the-art<br>European plant from FLSmidth.<br>Continuously enhancing hardware<br>infrastructure and software applications.<br>Successfully implemented MS Dynamics<br>ERP modules to streamline daily<br>operations and SmartHCM for HR<br>function.  |
| Environmental | The organization is influenced by the<br>growing support for renewable<br>energy, the impact of fossil fuels on<br>the climatic conditions, global<br>warming, and growing importance of<br>"green" initiatives. Natural disasters,<br>such as the historical floods, further<br>highlight the need for sustainable<br>practices.      | The Company demonstrates its com-<br>mitment to the environment by<br>exceeding environmental standards<br>set by IFC/World Bank/EU and SEPA<br>and by attaining ISO certifications for<br>Environmental Management, Quality<br>Management, and Occupational<br>Health and Safety (OH&S). Projects<br>such as WHRS and solar power initia-<br>tives have been undertaken to reduce<br>environmental impact, with a wind<br>energy project in progress. The Com-<br>pany also uses alternative fuels, such<br>as sugar-mud, rice husk, and cow<br>dung to minimize the use of coal to<br>reduce carbon emissions and protect<br>the environment. |
| Legal         | To remain in the business, the cement<br>industry players need to remain<br>compliant with the legal and<br>regulatory framework   | The Company ensures adherence to<br>all statutory obligations through a<br>dedicated team of professionals. This<br>team diligently monitors compliance<br>with relevant Statutes, Acts,<br>Ordinances, and regulations. The<br>Company fosters a comprehensive<br>understanding of existing legal<br>requirements and consistently works<br>to fulfill every legal aspect, adhering<br>to all applicable Acts, frameworks and<br>regulations.  |

# Broad Peak

## meters

Broad Peak is one of the eight-thousanders, and is located in the Karakoram range spanning Gilgit-Baltistan, Pakistan and Xinjiang, China. It is the 12th highest mountain in the world with 8,051 metres elevation above sea level.

## Strategy and Resource Allocation

## Strategic Objectives, Strategies in Place and Key Performance Indicators (KPIs)

Power Cement Limited remains dedicated to enhancing stakeholder's value through innovation, process modernization, and efficient resource utilization. Our strategic objectives are guided by empathy and focus on sustainable growth.

| Strategic Objectives                             | Implemented Strategies  | Relevant KPIs   | Timeline      |
|--|---|---|---------------|
| Human Capital<br>Development                     | Providing technical and<br>non-technical training for all<br>staff levels internally and<br>externally.                                     | Training and education programs                                 | Mid Term      |
| Environmental<br>Sustainability                  | Maintaining a safe work<br>environment and complying<br>with environmental<br>standards   | Health & safety incidents /<br>environmental testing<br>reports | Mid Term      |
| Production Efficiencies                          | Exploring captive power<br>generation and alternate<br>fuels to reduce production<br>costs.   | Energy cost reduction   | Short<br>Term |
| Brand perception                                 | Strengthening brand<br>image, enhancing<br>packaging, expanding<br>sales network, timely<br>delivery, and extensive<br>marketing campaigns. | Increase in retention price                                     | Short<br>Term |
| Maintaining Supplier<br>Relationships            | Monitoring cash flow to<br>ensure timely settlement of<br>liabilities.  | Payable Days<br>Liquidity Ratios                                | Short<br>Term |
| Maintaining Dealers/<br>Distributors / Network   | Planned marketing<br>campaigns and expanding<br>dealer networks to increase<br>market reach.  | Dealer network growth, market penetration                       | Short<br>Term |
| Monitoring of Cash<br>Inflows/ trade receivables | Monitoring customer aging<br>reports, credit limits, and<br>cash flow to ensure timely<br>recoveries.                                       | Receivable Days, Liquidity<br>Ratios                            | Short<br>Term |

#### Significant Changes in Objectives and Strategies from Prior Years

There have been no significant changes in our objectives and strategies. However, we've reorganized our approach to enhance clarity, transparency, and effectiveness in our reporting.

#### **Future Relevance**

These KPIs will remain critical to our success. Power Cement Limited is committed to transparency and to diligently assessing progress to ensure we achieve our strategic objectives in the long term.

## Value Created by the Company Using These Resources and Capabilities

Power Cement Limited (PCL) leverages its resources and capabilities to create value for a diverse range of stakeholders through sustainable practices, operational excellence, and strong relationships. Below is a summary of how PCL generates value for its key stakeholders:

#### 1. Employees

PCL invests in its workforce through competitive compensation, ongoing training, and career development. By fostering a safe and inclusive work environment, PCL enhances employee satisfaction and productivity, which directly supports the Company's overall success.

#### 2. Customers

Our commitment to high-quality cement products ensures that customers receive reliable building materials. PCL maintains strong relationships with its dealers, distributors, and end-users including but not limited to real estate developers, industrial consumers, etc. by consistently delivering high quality cement coupled with excellent customer service, consequently building customer's trust and brand loyalty in the market.

#### 3. Suppliers and Service Providers

PCL fosters long-term, mutually beneficial relationships with suppliers through transparent and fair procurement practices. This collaboration ensures supply chain efficiency, reduces costs, and supports innovation, benefiting both PCL and its business partners.

#### 4. Communities

PCL engages with local communities through social responsibility initiatives. We prioritize environmental sustainability, and contribute positively to the communities in which we operate.

#### 5. Shareholders

PCL generates value for shareholders through strategic growth and operational efficiencies. By expanding production capacity, reducing costs and exploring new market opportunities, the Company ensures long-term sustainability while maintaining transparency and strong governance.

#### 6. Government

PCL contributes to national development by adhering to regulations, paying taxes, and creating jobs. Our investments in clean energy and compliance with industry standards align with government objectives for sustainable industrial growth and economic resilience.

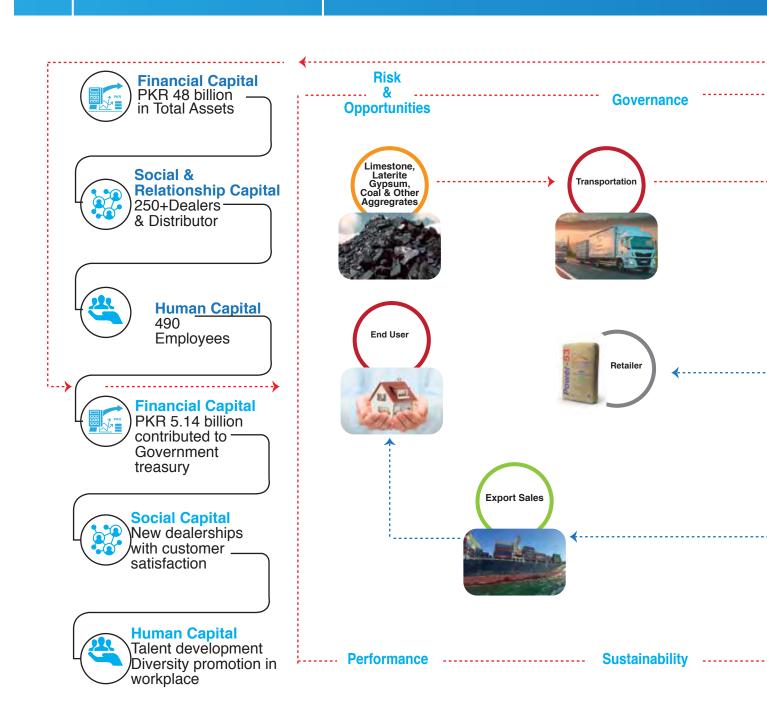
This integrated approach allows PCL to build enduring relationships with all stakeholders, ensuring that our operations contribute positively to the broader economy and society.

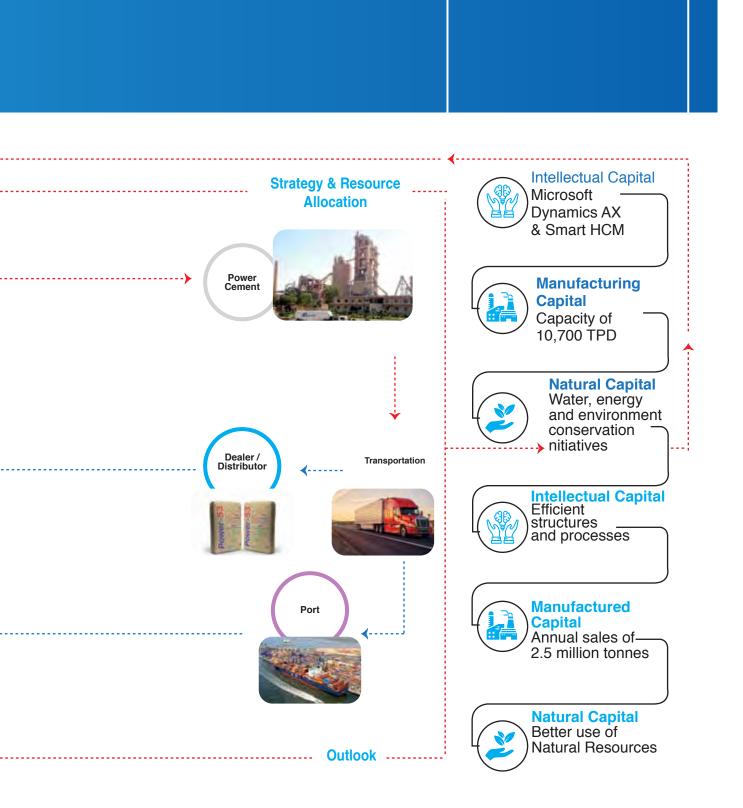
## Company's Strategy on Market, Product and Service Development

Power Cement Limited focuses on a strategic approach to market its products and service development to maintain industry leadership and meet evolving customer needs. PCL seeks to expand its market presence by targeting new geographical regions and increasing its market share in existing areas, with a strategy that enhances brand visibility and taps into new customer segments. Innovation is central to PCL's product strategy, emphasizing the introduction of high-performance and sustainable cement. Enhancing customer experience and operational efficiency through customer service and robust dealer network is integral to the service strategy. Through this comprehensive focus, PCL aims to achieve sustainable growth, improve customer satisfaction, and strengthen its position as a leading cement producer.



## Business Model







## Resource Allocation Plan to Implement The Strategy

The Company possesses significant resources that encompass human, financial, and technological dimensions. We also engage professional associates and technical experts, as needed, who are dedicated to the perpetual enhancement and modernization of our production, control processes, and systems. Prudent management of financial resources is executed through astute credit control measures, efficient treasury management, and meticulous attention to cash flow forecasting.

#### a) Technological Changes:

Technological advancements play a pivotal role in Power Cement Limited's strategy and resource allocation. To remain competitive, the Company invests in state-of-the-art manufacturing technologies and digital tools to enhance efficiency, reduce costs, and improve product quality along with widening its product menu. Adopting innovative technologies, such as advanced production systems and data analytics, ensures that PCL stays at the forefront of industry developments.

#### b) Sustainability Reporting and Challenges:

Sustainability reporting is integral to PCL's strategic framework, guiding its environmental and social responsibility efforts. The Company allocates resources to environmental management systems, emissions reduction initiatives, and transparent reporting practices to meet stringent sustainability standards and reporting requirements. These efforts mitigate risks, enhance corporate reputation, and ensure compliance with statutory requirement.

#### c) Initiatives in Promoting and Enabling Innovation:

PCL fosters a culture of innovation through dedicated R&D investments and collaborative projects with industry experts. Initiatives include the development of new cement formulations, energy-efficient production processes, and sustainable materials. The Company supports innovation by allocating resources to research facilities, technology partnerships, and employee training programs, driving continuous improvement and industry leadership.

This judicious allocation of resources underpins our endeavor to translate strategic objectives into tangible outcomes while sustaining value creation for all stakeholders.

### The Linkage of Strategic Objectives with Company's overall Mission, Vision and Objectives

Power Cement Limited's strategic objectives are aligned with its mission, vision, and core values, ensuring that every action supports sustainable growth and stakeholder satisfaction.

#### Vision Alignment:

Our focus on market expansion and customer satisfaction aligns with our vision of being a recognized cement producer, both nationally and internationally. Continuous process improvement and advanced technology adoption drive our pursuit of excellence in the industry.

#### **Mission Fulfillment:**

Our mission to exceed customer and stakeholder expectations guides our strategic initiatives. By producing high-quality products and investing in sustainability and cost-effective operations, we fulfill our mission to leverage advanced technology and promote a safe work environment.

#### Core Values Integration:

Our core values—customer focus, ethics, integrity, corporate social responsibility, and teamwork—are integral to our strategies. These values guide our decision-making and help strengthen relationships with customers, employees, and communities while maximizing shareholder returns.

#### **Ethical Principles:**

Our strategic objectives are rooted in our commitment to ethical business practices, ensuring responsible growth that aligns with the highest standards of integrity.

This alignment ensures that Power Cement Limited's strategies contribute to long-term success and value creation for all stakeholders.



## Statement on Significant Plans and Decisions

Electricity remains a significant cost in cement manufacturing process, accounting for approximately 16% of total production cost. To address this, the Company continues to focus on energy efficiency and cost reduction as key strategic priorities.

#### MW Wind Power Project

Aligned with our sustainability goals, PCL have signed a term sheet with Burj Solar upto 9.6 MW wind energy project, adding to our renewable energy portfolio. This complements our existing 11.5 MW Waste Heat Recovery System and 7 MW Solar Power project, reinforcing our commitment to clean energy.

In addition, we have shifted to alternative fuels, including sugar-mud, cow dung and rice husk, resulting in a significant reduction in production costs as well as also reducing the import bill of the Company. This move aligns with our goals of cost efficiency and environmental responsibility.

#### Debt Re-profiling

Last year, Power Cement Limited has successfully carried out the re-profiling of its long-term financial obligations of PKR 11.9 billion with a syndicate of local banks, extending the repayment schedule till January 2030 and reducing the profit margin by 100 basis points for three years ending in July 2026. This has provided the Company with increased financial flexibility amid inflationary pressures and economic challenges.

These strategic initiatives—energy management and financial obligation re-profiling—support our long-term goals of enhancing cash flows, advancing energy self-sufficiency, and reducing our carbon footprint, contributing to both environmental and financial sustainability.

The Board is committed to ensuring that these efforts drive increased profitability and consistent value delivery to our shareholders.

## Information About Defaults in Payment of any Debt

During the financial year under review, Power Cement Limited did not defaulted on any of its debt payments. The Company has maintained a strong commitment of meeting its all-financial obligations in a timely manner, ensuring sound financial management and compliance with all debt repayment timelines. This reflects our focus on maintaining financial stability and upholding the trust of our all the business partners including lenders and shareholders.

## Strategy to Overcome Liquidity Issues

Power Cement Limited has implemented a comprehensive strategy to manage liquidity risk, supported by a dedicated team of liquidity management experts. This team ensures that both immediate and long-term funding needs are met, safeguarding the Company against liquidity risks through effective financial oversight.

The Company addresses working capital requirements by leveraging internal fund generation from customer sales receipts i.e. from local sales and exports, complemented by external short-term financing. Strict controls on customer payments are enforced, including regular follow-ups on receivables, thorough aging analysis, periodic credit limit reviews, and encouraging advance payments.

To mitigate unexpected cash flow challenges, the Company maintains strong communication and coordination among the treasury, sales, inventory management, and production departments. This ensures optimal inventory levels, resource utilization, and sustained liquidity at all times, providing stability in fluctuating market conditions.

Moreover, the Company's sponsors have demonstrated their commitment to its success by providing additional Rs. 4.7 Billion during the financial year under review with a cumulative contribution of Rs. 11.7 billion in funding on soft terms. This significant investment/ financial support has strengthened the Company's balance sheet, enhanced its financial flexibility, supported its strategic growth initiatives and has enabled the Company to navigate challenging market conditions with greater resilience. The flexible terms for re-payment of this funding have also assisted the Company's financial management strategy and increased its ability to generate value for shareholders.



Nanga Parbat 

## meters

Nanga Parbat, sometimes referred to as Diamer in the language of the area, is the 9th highest peak in the world, rising 8,126 meters (26,660 feet) above sea level.

## Risks and Opportunities

## Key Risk and Opportunities

Risk management is an integral part of sound corporate governance. The risks that may influence the achievement of our corporate goals and objectives are managed while opportunities are tapped into.

Following are the major risks, which may affect our business operations and mitigating strategies for controlling these risks. Sources of risks, assessment of likelihood and magnitude of their impact are also mentioned against each risk.

|   |   | STRATEGIC         | RISKS   |  |
|---|---|-------------------|---|--|
| Risk  | Impact  | Area of Impact    | Mitigation Strategy   | Assessment                               |
| Excess Supply and<br>Stagnant or<br>Decreasing Selling<br>Price | The risk arises due to<br>industry's capacity expansion<br>and economic factors,<br>potentially leading to excess<br>supply and stagnant or<br>decreasing selling prices. This<br>could cause a drop in market<br>share, reduced sales, and<br>squeezed profit margins,<br>affecting the company's ability<br>to pass on input cost increases | Financial Capital | Leverage advanced technology in<br>European-made cement production to<br>reduce costs and maintain strong<br>brand perception. Diversify product<br>offerings and focus on developing<br>value-added construction products to<br>deliver high-quality products, exceed<br>market standards, and maximize<br>project and green cement sales.<br>Position the company as a leading<br>domestic and international brand. | Source: External<br>Likelihood: Possible |
| Rising Cost of<br>Coal/Fuel/<br>Packing Material                | Rising global prices, local<br>inflation, and PKR devaluation<br>could elevate coal, fuel, and<br>electricity costs, impacting<br>production costs and<br>profitability. This affects<br>financial capital and increases<br>the risk of these costs not<br>being passed on due to market<br>conditions.                                       | Financial Capital | Monitor coal prices and consider<br>alternative fuel mixes. Expand<br>energy-saving technologies like Waste<br>Heat Recovery System (WHRS), solar<br>power, and wind initiatives. Optimize<br>stock building and increase captive<br>power generation from multiple<br>sources. Maximize solar energy<br>capacity and optimize the use of<br>cheaper coal and alternative fuels to<br>reduce cost pressures.          | Source: External<br>Likelihood: Possible |
| Credit Risk   | Customers may fail to meet<br>payment obligations, leading<br>to financial loss and affecting<br>the Company's financial<br>capital. This could reduce<br>liquidity and hinder financial<br>stability.  | Financial Capital | Implement a robust credit policy with<br>clear credit limits. Conduct individual<br>creditworthiness assessments and<br>secure Bank Guarantees or Letters of<br>Credit (LCs) for high-risk customers.<br>Ensure strict adherence to the credit<br>policy and maintain credit exposure<br>within authorized limits.  | Source: External<br>Likelihood: Possible |
| Exchange Rate<br>Risk   | Operating and capital<br>expenditures in foreign<br>currencies expose the<br>Company to exchange losses,<br>leading to higher input costs<br>and impacting financial and<br>manufactured capital.   | Financial Capital | Leverage a natural hedge by<br>balancing imports and exports in USD.<br>Secure the best possible exchange<br>rates by negotiating with banks and<br>minimize forex exposure to protect the<br>Company from adverse exchange rate<br>movements.  | Source: External<br>Likelihood: Possible |
| Interest Rate Risk  | Rising borrowing costs could<br>affect profitability and strain<br>financial capital, especially if<br>counterparties default on<br>payments, leading to<br>inadequate resources to meet<br>the Company's liabilities.  | Financial Capital | The Company's dedicated treasury<br>function ensures transactions are<br>executed at favorable markup rates.<br>Utilize subsidized markup schemes<br>(e.g., IERF) to lower borrowing costs.<br>Strengthen the equity base by<br>injecting additional capital to reduce<br>debt burden and financial exposure.   | Source: External<br>Likelihood: High     |

|   |   | OPERATIONAL R                                      | OPERATIONAL RISKS   |   |  |  |
|---|---|--|---|---|--|--|
| Disaster Recovery<br>Management                 | Natural disasters or<br>cyberattacks could disrupt<br>equipment and hardware or<br>compromise information<br>systems, leading to significant<br>financial and reputational<br>damage. This affects all<br>capitals, especially financial<br>and operational continuity. | All Capital  | Secure data through encrypted<br>connections, firewalls, and backup<br>systems. Perform regular system<br>reviews to ensure compliance and<br>identify areas of improvement.<br>Safeguard critical equipment and<br>information from harm by<br>implementing rigorous disaster<br>recovery and data protection<br>mechanisms.   | Source: External/<br>Internal<br>Likelihood: Medium |  |  |
| Talent Retention<br>and Succession<br>Planning  | Attracting, developing, and<br>retaining the right talent is vital<br>for achieving company goals. A<br>lack of talent retention and<br>effective succession planning<br>could impact operations and the<br>availability of human capital.                              | Human Capital                                      | Maintain competitive compensation<br>and benefit packages. Implement<br>leadership training programs and<br>ensure smooth job rotation to support<br>succession planning and<br>organizational growth. Ensure<br>continuous leadership development<br>and employee engagement to retain<br>talent and support business continuity.  | Source: Internal<br>Likelihood: Medium              |  |  |
| Employees' Health<br>and Safety                 | Work-related injuries can lead<br>to operational disruptions or<br>life-threatening incidents,<br>impacting human and social<br>capital by hindering operations<br>and productivity.  | Human Capital                                      | The company's Health and Safety<br>department conducts risk surveys and<br>implements comprehensive Safety<br>SOPs to ensure compliance with<br>occupational health and safety laws &<br>practices. Strict actions are taken to<br>ensure all employees work in a safe<br>and healthy environment, minimizing<br>the risk of work-related injuries.   | Source: Internal<br>Likelihood: Low                 |  |  |
| Environmental<br>Hazards and Risk<br>Management | Environmental hazards from<br>the Company's operations<br>could lead to legal actions and<br>operational disruptions,<br>affecting natural, social, and<br>manufactured capitals.   | Natural, Social,<br>and Manufac-<br>tured Capitals | The Company complies with<br>environmental standards<br>(PEQS/NEQS) and invests in<br>dust-collecting equipment, green belt<br>development, and green energy<br>initiatives. ESPs (Electrostatic<br>Precipitators) achieve dust collection<br>efficiencies of 95-99%, while<br>baghouses offer even higher efficiency,<br>typically 99.9% for fine particles.<br>Periodic testing ensures ongoing<br>compliance, reducing CO2 emissions<br>and dust output. | Source: Internal<br>Likelihood: Low                 |  |  |
| Compliance with<br>Applicable Laws              | Non-compliance with laws and<br>regulations can lead to<br>penalties, litigation, and<br>operational disruptions,<br>impacting social and human<br>capital.   | Social and<br>Human Capital                        | Ensure all departments and<br>employees comply with relevant laws<br>and regulations. Regularly update<br>employees on compliance<br>requirements and engage external<br>consultants for expert legal advice.<br>Maintain coordination with regulatory<br>authorities to ensure full legal<br>compliance.   | Source: Internal<br>Likelihood: Low                 |  |  |

|  |  | OPERATIONAL R                         | ISKS  |                                     |
|--|--|---------------------------------------|---|-------------------------------------|
| Maintenance Risk                         | Equipment breakdowns could<br>lead to production losses,<br>financial implications due to<br>downtime, and supply chain<br>disruptions, impacting<br>customer relationships and<br>manufactured capital. | Manufactured<br>Capital               | The engineering team maintains<br>critical spare parts for emergencies<br>and conducts planned overhauls. The<br>current plant's advanced technology<br>reduces the likelihood of breakdowns.<br>A one year contract with OEM<br>FLSmidth Asset Management experts<br>has been secured to improve plant<br>reliability. Maintenance KPIs like<br>MTBF (Mean Time Between Failures),<br>Reliability Factor, Availability Factor,<br>and OEE (Overall Equipment<br>Effectiveness) are defined for each<br>piece of equipment. | Source: Internal<br>Likelihood: Low |
| Financial<br>Reporting and<br>Compliance | Issues with financial reporting<br>could lead to penalties,<br>damage the Company's<br>reputation, and delay<br>investor's decision-making,<br>affecting financial capital and<br>credibility.           | Financial Capital                     | The Company employs qualified<br>personnel to ensure compliance with<br>corporate governance standards and<br>international financial reporting<br>standards. Financial audit is<br>conducted by a top-tier audit firm to<br>ensure accuracy and credibility in<br>financial statements. Aim for 100%<br>compliance with reporting standards<br>and zero material misstatements in<br>audits.   | Source: Internal<br>Likelihood: Low |
| Law and Order<br>Uncertainty             | Terrorism and sabotage<br>activities could damage<br>physical assets, disrupt<br>operations, and harm<br>employees, leading to financial<br>losses, decrease revenue, and<br>morale issues.              | Financial<br>/Manufactured<br>Capital | Comprehensive insurance policies<br>cover assets against risks such as<br>terrorism. The Company also has a<br>Business Interruption policy to<br>mitigate revenue loss and maintain<br>operational stability during any<br>disruption because of fire.   | Source: External<br>Likelihood: Low |

| OPPORTUNITIES  |   |   |  |  |
|--|---|---|--|--|
| Opportunities  | Description   | Impact  |  |  |
| Technological Advancement<br>and Production Efficiencies | The installation of a cutting-edge production line<br>and waste heat recovery system has significantly<br>boosted production capacity and efficiency. This<br>positions the Company as a leader in quality<br>within the domestic market while providing a<br>strong competitive edge in the export market. | Reduced production costs enhanced profit<br>margins, making it easier to compete on price<br>while maintaining high-quality standards. This<br>strengthens the Company's market position both<br>domestically and internationally.            |  |  |
| Environmental and<br>Sustainable Practices               | The Company's solar and wind power initiatives,<br>along with efforts to reduce CO2 emissions and<br>conserve water, align with global sustainability<br>trends. Its location in a wind corridor also offers<br>an opportunity to lower energy costs by using<br>renewable resources.                       | These practices boost the Company's reputation<br>as an environmentally responsible entity,<br>attracting eco-conscious customers and investors.<br>They also create opportunities for<br>sustainability-related incentives and partnerships. |  |  |

## Robust Assessment of Principal Risks

The Board of Directors of Power Cement Limited has thoroughly assessed the principal risks impacting the Company's business model, performance, solvency, and liquidity. Details of these risks and mitigation strategies are available in the risk and opportunities section of our report. The Board is confident in the Company's risk management practices and strategies, ensuring long-term sustainability.

### Statement for Determining the Company's Level of Risk Tolerance by Establishing Risk Management Policies

The Board of Directors of Power Cement is committed to effective risk management as a cornerstone of sustained success and responsible governance. Recognizing that risk-taking is inherent to business growth and innovation, the Board emphasizes a clear understanding of the Company's risk appetite and tolerance. To navigate risks effectively, the Board regularly reviews key risks and mitigation measures across all areas of operation, ensuring that the Company's assets, resources, and reputation are safeguarded, and stakeholder interests are protected. The Board also relies on reports from external auditors and consultants to stay informed on critical operational and financial matters, reinforcing its commitment to maintaining a sound system of risk management and internal controls.

## Risk Management Framework & Methodology

Power Cement Limited's risk management framework is designed to identify, assess, and mitigate risks, ensuring the Company achieves its long-term strategic goals. The Board of Directors, along with the Audit Committee, oversees risk management practices to align with the Company's objectives.

The process involves regular risk assessments across all operations, engaging management at all levels to gather insights and ensure a comprehensive understanding of potential risks. Risks are categorized based on their impact and likelihood, with tailored mitigation strategies developed accordingly.

### Disclosure of Supply Chain Disruption Risks and Mitigation Strategy in the Face of Environmental, Social, and Governance Incidents

Power Cement Limited recognizes the growing importance of environmental, social, and governance (ESG) factors in the global business landscape and their potential impact on supply chains. To address these challenges, the Company proactively identifies and mitigates supply chain disruption risks linked to ESG incidents and engages in close collaboration with internal stakeholders, suppliers, and industry partners to gain insights into emerging risks, supported by real-time monitoring systems.

Our mitigation strategy is multifaceted and includes the following key components:

**Supplier Engagement:** We actively engage with suppliers to promote responsible sourcing, ethical labor standards, and sustainable production methods, ensuring alignment with our ESG values.

**Supplier Diversification:** To reduce dependency on any single source, we diversify our supplier base, mitigating the potential impact of regional disruptions.

**Supply Chain Resilience:** We invest in enhancing the resilience of our supply chain by incorporating redundancy and exploring alternative sourcing options.

By identifying, monitoring, and addressing these risks, Power Cement Limited is committed to ensuring the long-term sustainability of its operations and contributing to a more resilient and socially responsible business ecosystem.

## Rakaposhi 000 000 meters

Rakaposhi also known as Dumani is a mountain within the Karakoram range in Gilgit-Baltistan in Pakistan. It is situated in the middle of the Nagar Valley and the Bagrote Valley. The mountain is extremely broad, measuring almost 20 km from east to west.

## Governance

## **Chairman's Review Report**

On Board's overall performance u/s 192 of the Companies Act, 2017

Dear Shareholders,

I present herewith my review of the overall performance of the Board of Directors (the "Board") for the financial year ended 30th June 2024.

#### Effectiveness of the Role Played by the Board in Achieving the Company's Objectives

The Board has been effective in managing the affairs of the Company, fulfilling its duties in accordance with the Companies Act, 2017 ("the Act") and the Listed Companies (Code of Corporate Governance) Regulations, 2019 ("the Code"). The Board has meticulously ensured compliance with the relevant laws regarding its composition, procedures, and the conduct of its meetings. A formal annual evaluation of the Board's performance, in line with the Company's objectives, has been conducted. I am pleased to report that the Board's overall performance for the year ended June 30, 2024, was satisfactory based on the following key areas:

**Composition, Diversity, and Expertise:** The Board consists of a well-balanced mix of executive, non-executive, and independent directors, who have contributed diligently to the governance and strategic oversight of the Company through their knowledge, experience, and ethical conduct.

**Oversight of Vision, Mission, and Goals:** The Board has maintained a clear and strategic vision for the Company's future. The continuous monitoring of financial and operational performance has enabled the Board to provide timely guidance to management, to remain committed to the Company's objectives.

**Communication and Leadership:** There has been regular and timely flow of information between the Board and the management, enabling the Board to make informed decisions and provide effective oversight.

**Due Diligence:** Board members are able to diligently fulfill their duties, by effectively reviewing and approving business strategies, corporate objectives, plans, budgets, financial statements, and other reports. They receive well-structured agendas and supporting documentation in advance of Board and Committee meetings. The Board convenes regularly to fulfill its responsibilities effectively, while giving due consideration to recommendations and advice from external and internal auditors.

**Governance:** The Board maintains effective internal controls and robust measures to safeguard the Company's assets. Audit and HR&R Committees have been established in accordance with approved terms of reference, applicable corporate laws, norms, and best practices. This commitment is reflected in the establishment of a robust control environment, adherence to corporate governance best practices, and the promotion of ethical and fair behavior throughout the Company.

The Board is committed to continue working diligently to further improve the Company's governance practices and meet the expectations of shareholders.

Nasim Beg Chairman September 25, 2024

## **Directors'** Report

The Board of Directors of Power Cement Limited presents to you this report along with the annual audited financial statements of your Company for the year ended June 30, 2024.

#### **Economic Overview**

The global economy is expected to maintain a modest growth pace amidst ongoing challenges, with inflation easing but remaining a concern due to geopolitical tensions. Central Bank will likely adopt a cautious approach to monetary policy, balancing inflation management with growth support.

Despite significant challenges, Pakistan's economy demonstrated resilience in FY24, supported by a USD 3 billion IMF Standby Agreement and a new USD 7 billion IMF Extended Fund Facility.

The country's GDP grew by 2.38%, exceeding expectations, primarily driven by a strong agricultural sector and robust services sector performance. The agricultural sector showed significant growth, with cotton production increasing substantially. The services sector also contributed to growth, while the industrial sector displayed a mixed performance.

Inflation remained a concern but has declined recently. The external sector improved, with foreign exchange reserves reaching a two-year high and the current account deficit narrowing. Fiscal consolidation efforts continued, with a reduced fiscal deficit and increased tax revenue.

The Pakistan Stock Exchange was a top performer globally, with an 89% increase in the benchmark index. However, challenges persist, including inflation, widening current account deficit, energy sector issues, and external debt payments. Balancing economic growth and social spending remains critical.

To ensure inclusive and sustainable growth, the government must address legacy structural weaknesses, maintain fiscal discipline, implement consistent policies, and introduce fairer taxation. Overall, Pakistan's economy has shown resilience, but continued efforts are needed to address ongoing challenges and ensure sustainable growth.

#### **Cement Sector**

In Pakistan, economic challenges were exacerbated by surging commodity prices, political instability, rising import costs, a depreciated currency, and escalating inflation. These combined factors have adversely impacted both the economy and the cement sector.

During the year, the cement industry witnessed notable developments, with total dispatches reaching 45.29 million tons, reflecting a 1.60% increase compared to the previous year. Notably, domestic sales experienced a decline of 4.58% i.e. from 40.01 million tons to 38.18 million tons, while exports exhibited significant growth, expanding by 55.71%.

In the North Zone, domestic sales faced a moderate downturn of 3.78%, with dispatches reaching 31.54 million tons, compared to 32.78 million tons in the preceding period. Conversely, export sales within the region exhibited robust growth, escalating by 37% to reach 1.45 million tons, compared to 1.6 million tons in the previous period.

Particularly in the South Zone, where your Company operates, domestic sales faced a downturn of 8.16%, with dispatches reaching 6.64 million tons, compared to 7.23 million tons in the preceding period. Conversely, export sales within the region exhibited robust growth, escalating by 61.43% to reach 5.65 million tons, compared to 3.50 million tons in the previous period.

Pakistan's exports face heightened competitiveness challenges in the international market due to escalating costs driven by several factors. Key contributors include rising fuel costs, implementation of Exel load regime and additional port charges etc. Amidst declining international export prices, these cumulative factors significantly erode Pakistan's competitive edge, emphasizing the need for strategic interventions to mitigate costs and enhance export viability.

The decline in local sales during the financial year can be primarily attributed to several compounding factors. Record-high inflation, reduced construction activities, and escalating costs of construction materials have significantly impacted the sector. Notably, subsequent to the year under review the increase in Federal Excise Duty (FED) from Rs. 2000 to Rs. 4000 per MT has led to a rise in cement prices, further straining financial resources for ongoing and upcoming construction projects. Additionally, sluggish local demand, driven by these price hikes, coupled with reduced government spending on Public Sector Development Program (PSDP) projects, high interest rates, and elevated energy costs, has intensified the challenges facing the industry.

#### **Financial Performance**

A comparison of the key financial indicators of your Company for the year ended 30 June 2024 with the corresponding year are as under:

| Particulars  | FY 2024     | FY 2023    |
|--|-------------|------------|
|  | PKR i       | n '000'    |
| Sales Revenue  | 38,318,834  | 36,404,336 |
| Less: Sales Tax / Federal Excise Duty / Commission / Freight | 7,241,620   | 7,465,240  |
| Sales Revenue – Net  | 31,077,214  | 28,939,096 |
| Gross Profit   | 6,790,401   | 6,932,216  |
| EBITDA   | 3,978,491   | 4,713,605  |
| Operating Profit   | 3,028,707   | 3,732,098  |
| Finance Cost – Net   | 4,947,626   | 3,813,009  |
| Loss Before Tax and Levy                                     | (1,918,919) | (80,911)   |
| Profit / (Loss) After Tax and Levy                           | (2,703,284) | 168,993    |
| Loss Per Share (in Rupee)                                    | (2.88)      | (0.19)     |

In FY 2024, Power Cement Limited achieved net sales revenue of PKR 31.08 billion, reflecting a 7% increase compared to PKR 28.94 billion in FY 2023. This growth, though modest, demonstrates the Company's resilience in maintaining stable sales amidst challenging market conditions.

The gross profit for FY 2024 was PKR 6.79 billion, down slightly from PKR 6.93 billion in FY 2023, marking a 2% decline. Despite the overall inflationary pressures, the gross profit margin remained stable primarily due to better plant efficiencies and the use of alternate fuel.

Operating profit decreased by 19%, from PKR 3.73 billion in FY 2023 to PKR 3.03 billion in FY 2024, reflecting the increased operational challenges, including rising costs and competitive pressures.

Finance costs rose significantly to PKR 4.95 billion in FY 2024, primarily due to the high-interest rate environment. The elevated interest rate has substantially increased the Company's finance cost and adversely impacted its profitability.

The Company reported a loss before tax & levy of PKR 1.92 billion for FY 2024, a substantial increase from the loss of PKR 80.91 million in FY 2023. This significant decline is primarily due to elevated finance cost eroding the operating profit.

For the year ended 30 June 2024, the Company incurred a loss after tax of PKR 2.70 billion, a marked contrast to the profit of PKR 169 million in FY 2023. Consequently, the Loss Per Share (LPS) increased to PKR 2.88, compared to PKR 0.19 in the previous year.



#### **Production and Sales Quantitative Performance**

| Production | FY 2024   | FY 2023   | Vari      | iance   |
|------------|-----------|-----------|-----------|---------|
|            |           | То        | ons       | %       |
| Clinker    | 2,285,325 | 2,297,890 | (12,565)  | (0.54)  |
| Cement     | 1,691,795 | 1,924,996 | (233,201) | (12.11) |

| Dispatches       | FY 2024   | FY 2023   | Vari      | ance    |
|------------------|-----------|-----------|-----------|---------|
|                  | Tons %    |           | %         |         |
| Cement/Clinker   | 1,327,656 | 1,576,278 | (248,622) | (15.77) |
| Clinker (Export) | 785,734   | 355,339   | 430,395   | 121.00  |
| Cement (Export)  | 415,763   | 469,822   | (54,059)  | (11.50) |
| Total Dispatches | 2,529,153 | 2,401,439 | 127,714   | 5.31    |

The clinker production of your Company during the year under review was 2,285,325 tons resulting in capacity utilization of 71% (2023: 72%)

#### Sponsor's Financial Support during the Year

The sponsors and associated undertakings have reasserted their ongoing commitment and confidence in the Company by injecting an additional contribution of Rs. 4.7 billion during the financial year 2024, bringing their total contribution to Rs. 11.7 billion.

#### **Economic Outlook**

Pakistan's economy continues to grapple with major challenges in FY2025, including a low tax-to-GDP ratio, underperforming state-owned enterprises, and the pressing need for tax reforms to formalize the informal economy.

In response, the government's FY25 federal budget has emphasized privatization and tax reforms to address these issues. A substantial amount (higher than the previous year) has been allocated for the Public Sector Development Program (PSDP).

While these initiatives are positive, the path to economic recovery remains uncertain. Persistent challenges such as high inflation, currency depreciation, and a heavy debt burden continue to weigh on the economy. However, recent reductions in inflation have allowed the State Bank of Pakistan (SBP) to reduce interest rates, potentially stimulating demand-led growth, though the overall outlook remains cautious.

The government aims for GDP growth of 2.5-3.6% in FY25, with expected improvements in agricultural output, industrial recovery, and services sector growth. Inflation is projected to remain moderate, staying within the range of 11.5-13.5%, while further reductions in the policy or discount rate may occur. On the external front, favorable global trends and robust remittances will help contain the current account deficit, and foreign exchange reserves are anticipated to improve.

However, achieving fiscal targets and securing external inflows are crucial for sustaining this momentum. political instability, external debt repayments, global economic conditions, climate-related risks, and the need for continued fiscal discipline continue to pose challenges.

#### **Dividend and Bonus Shares**

Given the prevailing economic volatility and the Company's commitments to cover its existing long-term loans, the Board of Directors has resolved not to declare any cash dividend or issue bonus shares for the year ended June 30, 2024.



#### **Credit Rating**

The Company has been assigned a long term rating of "A-"(Single A Minus) and short term rating of "A-2" (Single A Two) by JCR-VIS Credit Rating Company Limited on December 27, 2023.

#### **Contribution to National Exchequer**

The Company contributed Rs.5.14 billion (2023: Rs.3.68 billion) into the Government Treasury on account of income tax, excise duty, sales tax and other Government levies.

#### **Composition of Board of Directors**

Presently, the Board of Directors of the Company consists of:

| Tota | al Number of Directors | 8 |
|------|------------------------|---|
| i)   | Men                    | 7 |
| ii)  | Woman                  | 1 |

Presently, the names and composition of the Board of Directors are as follows:

| Composition of Directors   | Name of Directors   |
|----------------------------|---|
| a. Non-Executive Directors | <ol> <li>Mr. Nasim Beg</li> <li>Mr. Arif Habib</li> <li>Syed Salman Rashid</li> <li>Mr. Abdus Samad Habib</li> <li>Ms. Zainab Kashif</li> </ol> |
| b. Independent Directors   | <ul><li>6) Mr. Javed Kureishi</li><li>7) Mr. Khursheed Anwer Jamal</li></ul>  |
| c. Executive Director      | 8) Mr. Muhammad Kashif  |

#### Change in Board of Directors Subsequent to the Year End

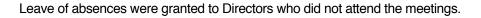
Mr. Anders Paludan-Müller, Representative Director of foreign investors, has resigned from the Board of Directors, subsequent to the year end, due to the divestment of shareholding by foreign investors viz. IFU and IIP. The Board appreciates his contributions and casual vacancy was filled on September 25, 2024 by the appointment of Mr. Arif Habib on the Board of the Company.

#### Meetings of Board of Directors

During the year under review four meetings of Board of Directors' (BOD) were held and attendance of Board Members is as follows:

| Name of Directors           | Designation             | Meetings attended<br>by the Member |
|-----------------------------|-------------------------|------------------------------------|
| Mr. Nasim Beg               | Chairman                | 4/4                                |
| Mr. Muhammad Kashif         | Chief Executive Officer | 4/4                                |
| Syed Salman Rashid          | Non-Executive Director  | 4/4                                |
| Mr. Abdus Samad Habib       | Non-Executive Director  | 2/4                                |
| Mr. Javed Kureishi          | Independent Director    | 2/4                                |
| Mr. Khursheed A. Jamal      | Independent Director    | 4/4                                |
| Ms. Zainab Kashif           | Non-Executive Director  | 4/4                                |
| Mr. Andres Paludan-Muller * | Non-Executive Director  | 3/4                                |

\*Resigned on August 29, 2024



#### **Board Committees and Meetings**

#### Audit Committee

The Board of Directors has established an Audit Committee which comprises of three members all of whom are non-executive directors and the Chairman is an Independent Director. Composition of the Audit Committee has been made in line with the requirements of the Listed Companies (Code of Corporate Governance) Regulations, 2019.

During the year under review, four meetings of the Audit Committee were held and attendance of each member is as under:

| Name of Members        | Designation | Meetings attended |
|------------------------|-------------|-------------------|
| Mr. Khursheed A. Jamal | Chairman    | 4/4               |
| Syed Salman Rashid     | Member      | 4/4               |
| Mr. Abdus Samad Habib  | Member      | 3/4               |

#### Human Resources & Remuneration Committee

The Board of Directors has established a Human Resources & Remuneration Committee (HR&RC) which comprises of three members; amongst them two are non-executive directors. The composition of the HR&R Committee has been made in line with the requirements of the Listed Companies (Code of Corporate Governance) Regulations, 2019.

During the year under review, one meeting of HR&R Committee was held and attendance of each member is as under:

| Name of Members     | Designation | Meetings attended |
|---------------------|-------------|-------------------|
| Mr. Javed Kureishi  | Chairman    | 1/1               |
| Syed Salman Rashid  | Member      | 1/1               |
| Mr. Muhammad Kashif | Member      | 1/1               |

#### **Code of Corporate Governance**

The Directors' of your Company review the Company's strategic direction and business plans on a regular basis. The Audit Committee is empowered for effective compliance of Listed Companies (Code of Corporate Governance) Regulations, 2019. We are taking all necessary steps to ensure good corporate governance in your Company as required by the Code. As part of the compliance, we confirm the following:

- The financial statements prepared by the management of the Company, present fairly the Company's state of affairs, the result of operations, cash flows and changes in equity.
- Proper books of accounts have been maintained by the Company.
- Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- The International Financial Reporting Standards as applicable in Pakistan have been followed in the preparation of financial statements.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There are no doubts upon the Company's ability to continue as a going concern. Further, the Company is paying all debts in time and no default is made on the part of Company to repay its debts to the banks.



- There has been no material departure from the best practices of corporate governance as detailed in the listing regulations.
- The Company operates funded gratuity scheme for its employees as disclosed in relevant note to the financial statements.
- The statement of holding in the prescribed format disclosing aggregate number of shares forms part of this Annual Report.
- Key operating and financial data for the last 6 years is contained in 'Analysis of Financial Information' segment of this Annual Report.

#### **Evaluation Criteria for the Board**

A comprehensive mechanism is put in place for undertaking an evaluation of the performance of the Board of Directors in accordance with the Listed Companies (Code of Corporate Governance) Regulations, 2019.

The mechanism evaluates the performance of the Board of Directors on the following parameters:

- Oversight and Effectiveness of the Board
- Composition and Committees of the Board
- Board Meetings and Proceedings
- · Board and Management Relations
- Managing Relationship and Leadership
- · Directors' Acquaintance with Corporate Laws and Regulations
- Corporate Governance

#### **Directors Remuneration Policy**

The independent Directors of the Company are being paid meeting fee for attending meeting(s) of Board of Directors or meeting(s) of any of Boards' sub-committee as approved in the Annual General Meeting held on October 28, 2019. The levels of remuneration are appropriate and commensurate with the level of responsibility and expertise to govern the Company successfully and with value addition. Remuneration to Chief Executive and Directors' disclosed in notes to the Financial Statements for the year ended June 30, 2024.

#### **Adequacy of Internal Financial Controls**

The Board of Directors are aware of its responsibility with respect to internal controls environment and accordingly has established an efficient system of internal financial controls, for ensuring effective and efficient conduct of operations, safeguarding of Company assets, compliance with applicable laws and regulations and reliable financial reporting. The independent Internal Audit function of the Company regularly appraises and monitors the implementation of financial controls.

The Board Audit Committee receives reports on the system of internal financial controls from the external and internal auditors and reviews the process for monitoring the effectiveness of internal controls.

#### Pattern of Shareholding

The ordinary and preference shares of the Company are listed on Pakistan Stock Exchange. There were 1,111,885,154 (2023: 1,111,870,488) ordinary shares and 208,232,277 (2023: 208,243,277) preference

shares of the Company as of June 30, 2024. During the year 11,000 preference shares converted into 14,666 ordinary shares by the shareholders of the Company. The detailed pattern of shareholding is annexed to the Annual Report.

#### Trading In Company's Share by Directors and Executives

A statement showing the Company's shares bought and sold by its Directors, Chief Executive, Chief Financial Officer, Company Secretary, Head of Internal Audit and their spouses and minor family members is annexed to the Report.

Furthermore, it is informed to all above concerned persons to deliver written notices to the Company Secretary, to immediately inform in writing, any trading in the Company's shares by themselves or by their spouses and to deliver a written record of the price, number of shares and CDC statement within 2 days of such transaction.

#### **Risk Management & Strategy for Mitigating Risks**

The Board of Directors have identified potential risks, assessed their impact on your Company and formulated strategies to mitigate foreseeable risks to the business. These strategies have been enforced throughout the hierarchy of your Company to ensure that no gaps exists in risk mitigation.

The major risks and challenges faced by the Company are as follows:

- i. High level of leverage weighing downward pressure on profitability
- ii. Inability to pass on sharp increase in cost of doing business to the consumers (especially coal & electricity costs) due to the competitive pricing by market players
- iii. Exposure to exchange rate and interest rate risks
- iv. Supply glut due to capacity expansions/new plants
- v. Loss of quality human resource due to surge in employee turnover

These are explained further in the relevant sections of the Annual Report.

#### Impact of Company's Business on The Environment

The FLSmidth Plant of your Company is environment friendly meeting IFC and World Bank standards, having state of the art online quality control system. The Plant is capable of consistently producing 53 Grade Cement of optimum quality.

Further, the Waste Heat Recovery System (WHRS) has already been installed for producing electricity and the Company is also Solar Energy to cater its electricity requirement. The Company is also in the process of enabling itself to meet some of its energy needs through wind power. The Company has a dedicated and qualified HSE team to ensure statutory compliances of SEPA and SEQS standards. Being proactive on the impact of Company's business on the environment, the Company had installed de-dusting equipment such as dust collection cyclones, bag houses, dust suppression by damping down method, electrostatic precipitators, personal protective equipment, air pollution control system and speed limit controls in Company's premises to overcome RSPM (respirable suspended particulate matter) and FRD (fugitive road dust).

The Company is now one of the cleanest air discharging plant in the South Zone having a complete pollution control bag house system. The emission levels of the plant are now even better than the discharge limits allowed by the World Bank/IFC Guidelines. The bag filters employ state-of-the-art European Technology using the Eco E3 filtration system which efficiently controls the dust emission with sustainability and thus provides an edge to the Company. Additional benefits of having this dust control system include enhancement of useful life of plant & equipment and reduction of energy losses.

#### Managing Greenhouse Gas (GHG) Emissions and Embracing Clean Energy

The Company has taken significant steps to manage and reduce its greenhouse gas (GHG) emissions, demonstrating its commitment to environmental sustainability and corporate social responsibility. The Company has:

- 1. Conducted a comprehensive study of GHG emissions inventory, monitoring and reporting through a independent consultant for both Scope 1 (direct emissions from owned or controlled sources) and Scope 2 (indirect emissions from purchased electricity) emissions across its two sites.
- 2. Implemented energy efficiency measures to reduce its carbon footprint, including:
  - Utilizing waste heat to produce electricity, aligning with combined heat and power (CHP) systems.
  - Commissioning a 7 MW solar power plant in August 2022, diversifying its energy sources and reducing reliance on conventional power grids.
- 3. Achieved significant reductions in GHG emissions, with:
  - Total Scope 1 emissions of 1,664,352 tCO2e in FY21 and 2,048,252 tCO2e in FY22.
  - Total Scope 2 emissions of 42,384 tCO2e in FY21 and 43,087 tCO2e in FY22.
  - Avoided Scope 2 emissions of 14,792 tCO2e in FY21 and 22,613 tCO2e in FY22, resulting from energy efficiency measures.
- 4. Demonstrated its commitment to sustainability and corporate social responsibility through:
  - Proactive environmental management and transparency in reporting GHG emissions.
  - Continuous improvement and innovation in reducing environmental impact.
  - Contribution to a cleaner and greener future, aligning with industry shifts towards sustainable practices.

By taking these steps, Power Cement Ltd. has positioned itself as a responsible and forward-thinking player in the cement manufacturing sector, committed to environmental sustainability and reducing its carbon footprint.

#### Certifications

The Company has always been committed to provide a safe working environment for all of its employees and stakeholders at large, and the award of the ISO 14001:2015, ISO 45001:2018 and ISO 9001:2015 certifications is a testimony of its continuous implementation of practices that offer development of health, safety and environment at the work place.

#### **Appointment of External Auditors**

The auditors, M/s. A.F Fergusons and Co, Chartered Accountants, will retire and being eligible, offer themselves for re-appointment. The Board of Directors, on the recommendation of the Audit Committee, has recommended the appointment of M/s A.F. Ferguson & Co., Chartered Accountants as auditors for the ensuing year ending on June 30, 2025, for the approval of the members in the forthcoming Annual General Meeting.

#### **Related Party Transactions**

In order to comply with the requirements of listing regulations, the Company has presented all related party transactions before the Audit Committee and Board for their review and approval. These transactions have been approved by the Audit Committee and Board in their respective meetings. The details of all related party transactions have been provided in notes to the annexed audited financial statements.



#### Acknowledgement

The Board of Directors extends its deepest appreciation to all our stakeholders—employees, customers, suppliers, shareholders, and bankers—for their unwavering support. Your confidence and goodwill have been pivotal to the Company's sustained growth and success over the years.

We acknowledge that our achievements are the result of a collective effort. The dedication of our employees, the loyalty of our customers, the reliability of our suppliers, the trust of our shareholders, and the continued support of our bankers have all been instrumental in our journey. We remain committed to strengthening these essential relationships as we move forward.

#### For and on Behalf of the Board

Muhammad Kashif Chief Executive Officer

Nasim Beg Chairman

September 25, 2024 Karachi

## **Report of The Audit Committee**

#### **Composition of The Audit Committee**

The Audit Committee comprises of three (3) Non-Executive Directors, including one Independent Director who serves as the Committee's Chairman. All members of the Audit Committee are seasoned professionals having economic, financial and business acumen with extensive experience at the Boards and Senior Management levels across various sectors.

The Head of Internal Audit serves as the Committee's Secretary. Additionally, the Chief Financial Officer and Chief Executive Officer of the Company attend meetings by invitation, while the presence of External Auditors is ensured as required.

#### **Financial Statements**

The Audit Committee has diligently conducted its annual review of the Company's operations during the fiscal year 2024 and hereby reports the following:

The annual financial statements for the year ended June 30, 2024 have been prepared on a going concern basis in accordance with the Companies Act, 2017, the Listed Companies (Code of Corporate Governance) Regulations, 2019, International Financial Reporting Standards (IFRS), and other applicable regulations. The financial statements accurately present the Company's financial position, results of operations, profit, cash flows, and equity changes for the year under review. Consistent application of appropriate accounting policies is evident, with any changes duly disclosed. The Chairman of the Board, Chief Executive Officer, and Chief Financial Officer have endorsed the financial statements, and the Directors' Report has been signed by the Chairman and the Chief Executive Officer. They acknowledge their responsibility for the fair presentation of financial position and performance, adherence to regulations, applicable accounting standards, and establishment of internal controls and systems. Accounting estimates are based on prudent judgment, and proper records have been maintained as per the Act. The financial statements meet Fourth Schedule requirements and external reporting is consistent with management processes, adequately serving shareholder needs. All Related Party transactions have been reviewed and approved by the Committee before the Board's endorsement. The Company's "Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations 2019" has been reviewed and certified by the External Auditors. All trading and holdings of the Company shares by Directors, executives, or their spouses were reported to the Company Secretary, with details furnished and subsequently disclosed in the Pattern of Shareholding. Closed periods, as stipulated, were observed, preventing dealings in the Company's shares prior to relevant Board meetings.

The Company's risk management approach leverages the collective business and financial acumen of top management, enabling the identification of potential risks across various processes. This ensures a proactive stance in addressing challenges that may impact our operations.

#### **Internal Audit**

- The Company's internal controls system is subject to continuous evaluation for effectiveness.
- Internal Audit findings have been reviewed, with actions taken or reported to the Board when required.
- Channels for confidential reporting of concerns are established, and remedial measures are applied as needed.

The Head of Internal Audit maintains direct access to the Audit Committee Chair.

#### **External Auditors**

- M/s. A.F Fergusons and Co, Chartered Accountants, have completed their audit of the Company's Financial Statements and Compliance Statement for the fiscal year ended June 30, 2024.
- The Auditors have attended Committee meetings, General Meetings, and will continue attendance at the upcoming 33rd Annual General Meeting.

The reappointment of M/s. A.F Fergusons and Co, Chartered Accountants. as external auditors for the year ending June 30, 2025, has been recommended.

#### **Annual Report 2024**

The Company's comprehensive Annual Report exceeds regulatory requirements, offering stakeholders detailed insights into management, policies, performance, and future prospects.

#### **The Audit Committee**

The Audit Committee asserts its fulfillment of responsibilities outlined in the Board-approved Terms of Reference, including the matters detailed in this report. Evaluation of the Board's performance, is presented in the Annual Report.

Khursheed Anwer Jamal Chairperson Audit Committee





### AF FERGUSON & CO.

#### INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF POWER CEMENT LIMITED

#### Review Report on the Statement of Compliance Contained in Listed Companies (Code of Corporate Governance) Regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of Power Cement Limited for the year ended June 30, 2024 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any noncompliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2024.

A. F. Ferguson & Co. Chartered Accountants Karachi

Dated: October 02, 2024

UDIN: CR202410073E1Msu6X2Q

A. F. FERGUSON & CO., Chartered Accountants, a member firm of the PwC network State Life Building No. 1-C, I.I. Chundrigar Road, P.O. Box 4716, Karachi-74000, Pakistan Tel: +92 (21) 32426682-6/32426711-5; Fax: +92 (21) 32415007/32427938/32424740; <www.pwc.com/pk>

### Statement of Compliance with The Listed Companies (Code of Corporate Governance) Regulations, 2019

#### FOR THE YEAR ENDED 30 JUNE 2024

Power Cement Limited ("the Company") has complied with the requirements of Listed Companies (Code of Corporate Governance) Regulations, 2019 ("the Regulations") in the following manner.

1. The total number of Directors of the Company are 8 as per the following:

| Male   | 7 |
|--------|---|
| Female | 1 |

2. The composition of Board is as follows:

| Categories                      | Names of Directors            |
|---------------------------------|-------------------------------|
| Independent Directors           | Mr. Javed Kureishi            |
|                                 | Mr. Khursheed A. Jamal        |
| Non-Executive Director - Female | Ms. Zainab Kashif             |
| Non-Executive Directors         | Mr. Nasim Beg                 |
|                                 | Mr. Abdus Samad Habib         |
|                                 | Syed Salman Rashid            |
|                                 | Mr. Anders Paludan – Müller * |
| Executive Director              | Mr. Muhammad Kashif           |

\*Resigned in August-2024

- 3. The Directors have confirmed that none of them is serving as a Director on more than seven (7) listed companies, including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 4. The Company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. The Board has ensured that complete record of particulars of the significant policies along with their date of approval or updating is maintained by the Company.
- 6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by Board/ Shareholders as empowered by the relevant provisions of the Companies Act, 2017 ("the Act") and the Regulations.
- 7. The meetings of the Board were presided over by the Chairman. The Board has complied with the requirements of the Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board.
- 8. The Board of Directors has a formal policy and transparent procedures for remuneration of Directors in accordance with the Act and the Regulations.
- 9. Majority of the Directors have complied with the requirements of Directors' Training program.



- 10. The Board has approved the appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
- 11. Chief Financial Officer and Chief Executive Officer duly endorsed the financial statements before approval of the Board.

|   | Name of Committee Members                                  | Category                         |
|---|--|----------------------------------|
| a. Audit Committee                              | Mr. Khursheed A. Jamal - Chairman                          | Independent Director             |
|   | Syed Salman Rashid   | Non-Executive Director           |
|   | Mr. Abdus Samad Habib                                      | Non-Executive Director           |
|   |  |                                  |
|   | Name of Committee Members                                  | Category                         |
| b. Human Resource and                           | Name of Committee Members<br>Mr. Javed Kureishi - Chairman | Category<br>Independent Director |
| b. Human Resource and<br>Remuneration Committee |  |                                  |

12. The Board has formulated the following committees comprising of the given below:

- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committees for compliance.
- 14. The number of meetings of the committees held during the year are as under
  - a) Audit Committee Four meetings
  - b) Human Resource and Remuneration Committee One meeting
- 15. The Board has set up an effective internal audit function which is considered suitably qualified and experienced for the purpose and is conversant with the policies and procedures of the Company.
- 16. The Statutory Auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan and are registered with the Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the Chief Executive Officer, Chief Financial Officer, Chief Internal Auditor, Company Secretary or Directors of the Company.
- 17. The Statutory Auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, the Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 18.We confirm that all requirements of regulations 3, 6, 7, 8, 27,32, 33 and 36 of the Regulations have been complied with.
- 19.Explanation for non-compliance with requirements, other than of regulations 3, 6, 7, 8, 27,32, 33 and 36 are stated below;

| S.No | Non-Mandatory Requirement  | Explanation   | Reg.no. |
|------|--|---|---------|
| 1    | <b>Directors Training</b><br>The Code encourages the companies<br>that all the Directors have obtained<br>DTP certification by June 30, 2022.  | The Company had eight directors whereof one<br>director is exempt from this requirement by virtue<br>of his qualification & experience. Six other<br>directors have obtained their DTP certification and<br>out of the remaining two directors – one director<br>has resigned from the Board and the other one<br>director shall obtain their DTP certification in the<br>due course. | 19(1)   |
| 2    | Nomination Committee<br>The Board may constitute a separate<br>committee, designated as the nomination<br>committee, of such number and class of<br>directors, as it may deem appropriate in<br>its circumstances.   | The Board has not constituted separate<br>Nomination Committee and currently functions<br>required to be performed by Nomination<br>Committee are being dealt with by Human<br>Resource and Remuneration Committee.   | 29(1)   |
| 3    | <b>Risk Management Committee</b><br>The Board may constitute the risk<br>management committee, of such number<br>and class of directors, as it may deem<br>appropriate in its circumstances, to carry<br>out a review of effectiveness of risk<br>management procedures and present a<br>report to the Board.  | The Board has not constituted separate Risk<br>Management Committee and currently functions<br>required to be performed by Risk Management<br>Committee are being dealt with by the Audit<br>Committee and the Board.   | 30(1)   |
| 4    | The Company may post on its website<br>key elements of its significant policies<br>including but not limited to the following:<br>Communication and disclosure policy;<br>Code of conduct for members of board of<br>directors, senior management and other<br>employees; Risk management policy;<br>Internal control policy; Whistle blowing<br>policy; Corporate social responsibility /<br>sustainability / environmental, social and<br>governance related policy; Policies for<br>promoting DE&I and protection against<br>harassment at the workplace. | The Company's website currently displays all<br>policies except for those related to<br>Communication, DE&I promotion, and workplace<br>harassment protection. These will be posted once<br>the requirements introduced by SECP's<br>notification on June 12, 2024, have been fully<br>complied with.   | 35(1)   |
| 5    | Role of the Board and its member to<br>address sustainability risk and<br>opportunities.<br>The Board is responsible for setting the<br>Company's sustainability strategies,<br>priorities and targets to create long term<br>Corporate value. The Board may<br>establish a dedicated sustainability<br>committee.   | Currently, the Board provides governance and<br>oversight of the Company's Environmental, Social,<br>and Governance (ESG) initiatives. However, the<br>recent requirements introduced by SECP in its<br>notification dated June 12, 2024, will be complied<br>with in due course.   | 10(A)   |

#### For & on behalf of Board of Directors

K on

Muhammad Kashif Chief Executive Officer

September 25, 2024 Karachi

Nasim Beg Chairman

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# Notice of The **33**<sup>rd</sup> Annual General Meeting

Notice is hereby given that the 33rd Annual General Meeting (AGM) of Power Cement Limited ("the Company") will be held at PSX Auditorium, 3rd Floor, Admin Block, Stock Exchange Building, Stock Exchange Road, Karachi and virtually through video-link facility, on Thursday, October 24, 2024 at 12:30 pm to transact the following businesses.

#### **ORDINARY BUSINESS:**

- 1. To confirm the minutes of Annual General Meeting of the Company held on October 25, 2023.
- 2. To receive, consider and adopt the annual audited financial statements of the Company for the year ended June 30, 2024, together with the Directors' and Auditors' reports thereon.

As required under section 223(7) of the Companies Act, 2017 and pursuant to the S.R.O. 389(I)/2023 dated 21 March 2023 issued by the Securities and Exchange Commission of Pakistan (SECP), the annual report of the Company for the financial year ended June 30, 2024 has been uploaded on the Company's website which can be downloaded accessing the following link or QR Code:

# https://powercement.com.pk/financial-reports/



 To appoint and fix remuneration of the Auditors for the year ending June 30, 2025. The present Auditors, M/s. A. F. Ferguson & Co., Chartered Accountants, shall retire and being eligible, offered themselves for re-appointment.

#### **Special Business:**

4. To consider and if deemed fit, ratify and approve, the following resolutions, as special resolutions, with respect to related party transactions/ arrangements conducted/ to be conducted, in terms of Sections 207 and/ or 208 of the Companies Act, 2017 (to the extent applicable), with or without modification:

**RESOLVED THAT** the transactions carried out by the Company with different Related Parties, during the year ended June 30, 2024, as disclosed in note 42 to the financial statements of the Company for the year ended June 30, 2024, and specified in the Statement of Material Information under Section 134(3), be and are hereby ratified, confirmed and approved.

**FURTHER RESOLVED THAT** the Company be and is hereby authorized to enter into arrangements or carry out transactions from time to time, with different related parties to the extent deemed fit and approved or ratified by the Board of Directors, during the financial year ending June 30, 2025. The transactions may include sale and purchase of goods and inventories, rendering of services, payment of fees, reimbursement of expenses, receipt or repayment of loan and Musharakah contributions, sale or purchase of investment properties. As some of the directors may be interested in some of the related party transactions on account of common directorships, therefore, the members hereby authorize the Board Audit Committee and the Board of Directors of the Company to approve, confirm and ratify all related party transactions.

**FURTHER RESOLVED THAT** the related party transactions, for the period ending June 30, 2025, shall be deemed to have been approved by the members, and shall subsequently be placed before the members in the next Annual General Meeting for ratification and confirmation.

#### Any Other Business:

5. To consider any other business with the permission of the Chair.

(A Statement under Section 134(3) of the Companies Act, 2017 pertaining to the material facts is given along with this notice)

By Order of the Board

October 03, 2024 Karachi

Salman Gogan Company Secretary

#### Notes:

#### 1. Closure of Share Transfer Books:

The Share transfer books of the Company shall remain closed from October 17, 2024 to October 24, 2024 (both days inclusive). Transfers received in order at the office of Company's Share Registrar, M/s CDC Share Registrar Services Limited, CDC House, 99-B, Block -B, S.M.C.H.S, Main Shahrah-e-Faisal, Karachi up to the close of business on October 16, 2024 shall be treated in time for the purpose of Annual General Meeting.

#### 2. Participation in the AGM Proceedings via Video Link Facility:

The Company also facilitate participation of its shareholders through a video link facility in pursuance to Circulars notified by the Securities and Exchange Commission of Pakistan (SECP). The members/proxies interested to participate in the AGM through this facility are requested to share below information at corporate@powercement.com.pk with subject "Registration for 33rd AGM of Power Cement Limited" alongwith valid copy of CNIC (both sides) or passport —

| Shareholder Name | Folio/ CDC Number | CNIC Number | Cell Number | Registered<br>Email Address |
|------------------|-------------------|-------------|-------------|-----------------------------|
|                  |                   |             |             |                             |

Video-link and login credentials will be shared with the members/proxies whose email containing all the above particulars are received at least 48 hours before the time of AGM.

#### 3. Appointment of Proxies and Attending AGM:

- A member entitled to attend and vote at the meeting may appoint another member as his/her proxy who shall have such rights as respect to attending, speaking and voting at the meeting as are available to a member.
- ii. A blank instrument of proxy (in English and Urdu) is attached in the Annual Report. The form of proxy is also available at the Company's website www.powercement.com.pk
- iii. In order to be effective, the proxy forms must be received at registered office of the Company at 1st Floor, Arif Habib Centre, 23, M.T. Khan Road, Karachi not later than 48 hours before the meeting.
- iv. Central Depository Company (CDC) account holders are also required to follow the guidelines as laid down in Circular No.1 dated 26 January 2000 issued by the Securities and Exchange Commission of Pakistan (SECP).

In the case of proxy by a corporate entity, Board of Directors' resolution/power of attorney and attested copy of the CNIC or passport of the proxy shall be submitted along with proxy form.



#### 4. Change in Members Addresses:

Members having physical shareholding are requested to notify any change in their addresses/ contact details immediately to the Share Registrar M/s. CDC Share Registrar Services Limited. Whereas, CDC account holders are requested to contact their respective CDC participant/Investor Account Service Provider.

#### 5. Circulation of Audited Financial Statements Through e-mail:

The shareholders in their 25th AGM on October 15, 2016 have already granted approval to transmit annual reports in the soft form via CD/DVD/USB/email instead of transmitting the annual audited accounts in printed form pursuant to SRO 787(1)/2014 dated September 08, 2014 and SRO 470(1)/2016 dated May 31, 2016. Therefore, the Company has circulated the annual reports to the shareholders through email at their registered emails as also allowed under Section 223(6) of the Companies Act, 2017. However, the shareholders who wish to receive the hardcopy of the financial statements are requested to send a request using the "Standard Request Form" (also available on the Company's website: www.powercement.com.pk) at the Company's registered address.

#### 6. Submission of CNIC / NTN (Mandatory):

Individual members who have not yet submitted photocopy of their valid CNIC to the Company/Share Registrar, are once again requested to send their CNIC (copy) at the earliest directly to the Company's Share Registrar, M/s. CDC Share Registrar Services Limited. Corporate Entities are requested to provide their National Tax Number (NTN). Please also give Folio Number with the copy of CNIC/NTN details.

#### 7. Availability of Financial Statements and Reports on Website:

In accordance with the provisions of Section 223(7) of the Companies Act, 2017, the audited financial statements of the Company for the year ended June 30, 2024, are available on the Company's website: https://powercement.com.pk/financial-reports/.

#### 8. Consent for Video Conference Facility:

In compliance with Section 134(1)(b) of the Companies Act, 2017 members of the Company may attend and participate in the AGM through video conference facility if member(s) residing in a city other than Karachi, collectively holding 10% or more shareholding, demand in writing, to participate in the AGM through video conference at least ten (10) days prior to the date of the AGM.

To avail such facility, members are requested to submit the following form with the requisite information at the Registered Office of the Company –

| I/We                        | of                           | being member(s) of Power                       |
|-----------------------------|------------------------------|--|
| Cement Limited, holder of _ | (                            | ordinary shares(s) as per Registered Folio/CDC |
| Account No                  | _hereby opt for video confer | rence facility at                              |
|                             |                              |  |
| Name and Signature(s)       |                              | Date   |

The Company will intimate members regarding venue of video conference facility at least five (05) days before the date of the AGM along with complete information necessary to enable them to access such facility.

#### 9. Polling on Special Business Resolutions:

The members are hereby notified that pursuant to Companies (Postal Ballot) Regulations, 2018 (the "Regulations"), as amended through SRO 2192(1)/2022 dated December 05, 2022, issued by the Securities and Exchange Commission of Pakistan ("SECP"), the SECP has directed all the listed companies to provide the right to vote through electronic voting facility and voting by post to the members on all businesses classified as special business.

Accordingly, members of the Company will be allowed to exercise their right to vote through electronic voting facility or voting by post for the special business in its forthcoming AGM to be held on 24th day of October 2024 at 12:30 p.m. in accordance with the requirements and subject to the conditions contained in the aforesaid Regulations.

For the convenience of the Members, ballot paper is available on the Company's website at **www.powercement.com.pk** for the download.

#### A. Procedure for E-Voting:

- I. Details of the e-voting facility will be shared through an e-mail with those members of the Company who have their valid CNIC numbers, cell numbers, and e-mail addresses available in the register of members of the Company by the close of business on October 16, 2024.
- II. The web address, login details, and password, will be communicated to the members via email. The security codes will be communicated to the members through SMS from the web portal of CDC Share Registrar Services Limited (being the e-voting service provider).
- III. Identity of the Members intending to cast vote through e-voting shall be authenticated through electronic signature or authentication for login.
- IV. E-Voting lines will start from October 20, 2024, 09:00 a.m. and shall close on October 23, 2024 at 5:00
   P.M. Members can cast their votes any time during this period. Once the vote on a resolution is casted by a Member, he / she shall not be allowed to change it subsequently.

#### **B.** Procedure for Voting Through Postal Ballot:

The members shall ensure that duly filled and signed ballot paper, along with copy of Computerized National Identity Card (CNIC), should reach the Chairman of the meeting through post on the Company's registered address at First Floor, Arif Habib Centre, 23, M.T. Khan Road, Karachi or email at **corporate@powercement.com.pk** no later than one day before the AGM on October 23, 2024, during working hours. The signature on the ballot paper shall match the signature on CNIC. For the convenience of the shareholders, ballot paper is available on the Company's website at **www.powercement.com.pk** for the download.

#### Special Note for Conversion of Physical Shares into the Book-Entry Form:

In compliance with section 72 of the Companies Act, 2017 and SECP's letter No. CDC/ED/Misc.2016-639-640 dated March 26, 2021, listed companies are required to replace existing physical shares issued by them into Book-Entry Form. In view of the above requirement, shareholders of the Company having physical shares are requested to convert their shares from physical into Book-Entry Form as soon as possible.

Conversion of physical shares into Book-Entry Form would facilitate the shareholders in many ways i.e. safe custody of shares, readily available market for instant sale and purchase of shares, eliminate risk of loss & damage, easy and safe transfer with lesser formalities as compared to physical shares. The shareholders of the Company may contact Share Registrar of the Company for assistance in conversion of physical shares into Book-Entry Form.

For any query/problem/information, members may contact the Company's Share Registrar at the following address:

#### **CDC Share Registrar Services Limited**

CDC House, 99-B, Block-B, S.M.C.H.S Main Shahrah-e-Faisal, Karachi Email: info@cdcsrsl.com

#### Statement of Material Facts under Section 134(3) of The Companies Act, 2017

#### Agenda Item no. 4

The Company routinely enters into arrangements and carries out transactions with its related parties in accordance with its policies and the applicable laws and regulations. Certain related party transactions, in which a majority of the Directors are interested, would require members' approval under Sections 207 and / or 208 (to the extent applicable) of the Companies Act, 2017, read with Regulation 15 of the Listed Companies (Code of Corporate Governance) Regulations, 2019.

All the related party transactions have been disclosed in Note 42 to the financial statements for the year ended June 30, 2024.

The Company carries out transactions and enters into arrangements with its related parties primarily on an arm's length basis as per the approved policy with respect to 'transactions with related parties' in the normal course of business. All transactions / arrangements entered into with related parties require the approval of the Board Audit Committee, which is chaired by an independent director of the Company. Upon the recommendation of the Board Audit Committee, such arrangements / transactions are placed before the Board of Directors for approval.

The nature of relationship with these related parties has also been indicated in the Note 42 to the financial statements of the Company for the year ended June 30, 2024. The Directors are interested in the resolution only to the extent of their common directorships and shareholdings in such related parties. Accordingly, the members are requested to ratify, approve and confirm the transactions with related parties as disclosed in the financial statements of the Company for the year ended June 30, 2024.

Furthermore, the Company will be entering into arrangements or carry out transactions from time to time, with different related parties to the extent deemed fit and approved or ratified by the Board of Directors, during the financial year ending June 30, 2025. The transactions may include sale and purchase of goods and inventories, rendering of services, payment of fees, reimbursement of expenses, receipt or repayment of loan and Musharakah contributions, sale or purchase of investment properties. As some of the Directors may be interested in some of the related party transactions on account of common Directorships, therefore, an approval from members is being sought to authorize the Company to conduct such related party transactions and enter into an arrangement with related parties and further to authorize and grant power to the Board of Directors to approve the related party transactions to be conducted by the Company for the year ending June 30, 2025.

| Name of the related party         | Transactions during the year | 2024<br>Rupees in'000' |
|-----------------------------------|------------------------------|------------------------|
| Aisha Steel Mills Limited         | - Services received          | 2,500                  |
|                                   | - Payments made              | 1,500                  |
| Safe Mix Concrete Limited         | - Sale of goods              | 353,328                |
|                                   | - Payment received           | 355,725                |
| Green Store (Private) Limited     | - Goods received             | 208                    |
|                                   | - Payment made               | 208                    |
| All Pakistan Cement Manufacturers | - Membership fee             | 1,500                  |
| Association                       | - Payments made              | 1,500                  |

#### Related Party Transactions for the year ended June 30, 2024

| Name of the related party           | Transactions during the year          | 2024<br>Rupees in'000' |
|-------------------------------------|---------------------------------------|------------------------|
| Javedan Corporation Limited         | - Sale of goods                       | 60,075                 |
|                                     | - Payment received                    | 64,022                 |
| Biomasdar (Pakistan) Limited        | - Fayment received<br>- Sale of goods | 10,106                 |
| Diomasual (Fakistan) Linnieu        | - Payment received                    | 10,106                 |
| Rotocast Engineering Company        | - Fayment received                    | 25,662                 |
| (Private) Limited                   | - Lease rental                        | 22,162                 |
| (Filvale) Limited                   | - Contribution repaid                 | 170,000                |
|                                     | - Contribution repaid                 |                        |
| Arif Llabib Corporation Limited     | - Guarantee commission accrued        | 45,237                 |
| Arif Habib Corporation Limited      |                                       |                        |
|                                     | - Guarantee commission paid           | 903                    |
| Arif Habib Equity (Private) Limited | - Contribution / loan received        | 2,485,700              |
|                                     | - Loan repaid                         | 308,760                |
|                                     | - Mark-up accrued                     | 198,229                |
|                                     | - Mark-up paid                        | 253,773                |
| Memon Health & Education            | - Sale of goods                       | 3,862                  |
| Foundation                          | - Payment received                    | 3,862                  |
| Globe Residency REIT                | - Sale of goods                       | 33,163                 |
|                                     | - Payment received                    | 24,402                 |
| Rahat Residency REIT                | - Sale of goods                       | 2,600                  |
|                                     | - Payment received                    | 2,563                  |
| Signature Residency REIT            | - Sale of goods                       | 3,857                  |
|                                     | - Payment received                    | 427                    |
| Silk Islamic Development REIT       | - Payment received                    | 1,405                  |
| Mr. Arif Habib                      | - Contribution received               | 3,970,000              |
|                                     | - Contribution repaid                 | 1,585,700              |
| Samba Bank Limited                  | - Mark-up paid                        | 28,182                 |
|                                     | - Mark-up accrued                     | 29,965                 |
|                                     | - Bank charges paid                   | 94                     |
| EFU Life Assurance Limited          | - Services received                   | 4,039                  |
|                                     | - Payments made                       | 4,039                  |
| Pakistan Stock Exchange Limited     | - Services received                   | 2,049                  |
|                                     | - Payments made                       | 2,049                  |
| Fatima Packaging Limited            | - Purchase of goods                   | 1,341,446              |
|                                     | - Payments made                       | 1,173,577              |
| FLSmidth A/S                        | - Purchase of goods                   | 539,306                |
|                                     | - Payment made                        | 552,510                |
| Fatima Fertilizer Company Limited   | - Purchase of goods                   | 7,732                  |
|                                     | - Payments made                       | 7,900                  |
| Pakarab Fertilizer Company Limited  | - Payments made                       | 2,246                  |
| All members of Company's            | - Remuneration and other benefits     | 363,868                |
| Management Team / Board             | - Retirement benefits                 | 25,274                 |
| of Directors                        | - Directors' fees                     | 400                    |
|                                     | - Advances disbursed to employees     | 84,670                 |
|                                     | - Advances repaid by employees        | 94,165                 |
| Staff retirement benefit fund       | - Charge during the year              | 72,748                 |
|                                     | - Contribution during the year        | 41,378                 |

The Directors are interested only to the extent of their shareholding and / or common directorship in such related parties. For details please visit note no. 42 of the Financial Statements.

# Role of Chairman

- To provide leadership to the Board of Directors of the Company.
- To ensure that the Board plays an effective role in setting up the Company's corporate strategy, business direction and Key Performance Indicators (KPIs).
- To promote and oversee the highest standards of corporate governance within the Board and the Company.
- To review performance of the Board.
- To manage and solve conflict, if any, amongst the Board members and to ensure freedom of opinion in the Board.

# Role of Chief Executive Officer

- To execute and implement the strategies, policies and business plans approved by the Board.
- To achieve the performance targets set by the Board.
- To maintain an effective communication with the Chairman and the Board and to bring all important matters to their attention.
- To ensure that all strategic and operational risks are effectively managed to an acceptable level and that adequate system of internal controls is in place for all major operational and financial areas.
- To encourage and inculcate a culture of highest moral, ethical and professional values in all business dealings of the Company.

## Terms of Reference of Human Resources and Remuneration (HR&R) Committee

The purpose of the Human Resources & Remuneration Committee (the "HR&R Committee") is to assist the Board of Directors (the "Board") of Power Cement Limited (the "Company") in fulfilling its oversight responsibilities in the field of human resources and their compensation. The Committee's primary focus is with respect to the development, succession planning and compensation of senior executives.

The terms of reference of Human Resources and Remuneration Committee shall include the following:

- i. Recommending Human Resource Management Policies to the Board.
- ii. Recommending to the Board the selection, evaluation, compensation (including retirement benefits) and succession planning of the Chief Executive Officer, Chief Operating Officer, Chief Financial Officer, Company Secretary and Head of Internal Audit.
- iii. Consideration of any other issue or matter as may be assigned by the Board of Directors.

# Terms of Reference of the Audit Committee

The Audit Committee shall, inter alia, recommend to the Board of Directors the appointment of external auditors, their removal, audit fees, the provision by the external auditors of any service to the Company in addition to audit of its financial statements. The Board of Directors shall give due consideration to the recommendations of the Audit Committee in all these matters and where it acts otherwise, it shall record the reasons thereof.

The terms of reference of the Audit Committee shall also include the following:

- a) determination of appropriate measures to safeguard the Company's assets;
- b) review of quarterly, half-yearly and annual financial statements of the Company, prior to their approval by the Board of Directors, focusing on:
- · major judgmental areas;
- · significant adjustments resulting from the audit;
- the going concern assumption;
- · any changes in accounting policies and practices;
- · compliance with applicable accounting standards;
- · compliance with listing regulations and other statutory and regulatory requirements; and
- related party transactions.
- c) review of preliminary announcements of results prior to publication;
- d) facilitating the external audit and discussion with external auditors of major observations arising from interim and final audits and any matter that the auditors may wish to highlight (in the absence of management, where necessary);
- e) review of management letter issued by external auditors and management's response thereto;
- f) ensuring coordination between the internal and external auditors of the Company;
- g) review of the scope and extent of internal audit and ensuring that the internal audit function has adequate resources and is appropriately placed within the Company;
- h) consideration of major findings of internal investigations of activities characterized by fraud, corruption and abuse of power and management's response thereto;
- ascertaining that the internal control systems including financial and operational controls, accounting systems for timely and appropriate recording of purchases and sales, receipts and payments, assets and liabilities and the reporting structure are adequate and effective;
- j) review of the Company's statement on internal control systems prior to endorsement by the Board of Directors and internal audit reports;
- k) instituting special projects, value for money studies or other investigations on any matter specified by the Board of Directors, in consultation with the CEO and to consider remittance of any matter to the external auditors or to any other external body;
- monitoring compliance with the best practices of corporate governance and identification of significant violations thereof; and
- m) consideration of any other issue or matter as may be assigned by the Board of Directors.

# **Board Composition**

#### 1. Leadership Structure of Those Charged With Governance

| Names                     | Designation             |
|---------------------------|-------------------------|
| Mr. Nasim Beg             | Chairman of the Board   |
| Mr. Arif Habib            | Non-Executive Director  |
| Mr. Muhammad Kashif       | Chief Executive Officer |
| Mr. Abdus Samad Habib     | Non-Executive Director  |
| Syed Salman Rashid        | Non-Executive Director  |
| Mr. Javed Kureishi        | Independent Director    |
| Mr. Khursheed Anwer Jamal | Independent Director    |
| Ms. Zainab Kashif         | Non-Executive Director  |



# Board's Function and Decision Making

The Board has been effective in managing the affairs of the Company, fulfilling its duties in accordance with the Companies Act, 2017 ("the Act") and the Listed Companies (Code of Corporate Governance) Regulations, 2019 ("the Code"). The Board has meticulously ensured compliance with the relevant laws regarding its composition, procedures, and the conduct of its meetings

The Board of Directors plays a crucial role in steering the Company's strategic direction. Leveraging their extensive expertise, the Board oversees key decisions, including approval of annual budget, investment management, capital issuance, and key appointments, ensuring alignment with long-term goals.

The Board also ensures rigorous oversight of the Company's operations by approving financial statements, reviewing audit findings, and upholding governance standards through formal business policies. Supported by an independent Internal Audit Department reporting to the Audit Committee, the Board maintains strict compliance and transparency, driving sustainable growth and value for all stakeholders.

# Matters Delegated to the Management

The management team at Power Cement Limited (PCL) is tasked with executing the strategies approved by the Board of Directors. They manage day-to-day operations, ensuring alignment with the Company's objectives while maintaining ethical standards. This delegation of authority allows management to respond swiftly to market trends, assess financial data, and implement strategies effectively.

Under the Board's oversight, management prepares accurate financial statements in compliance with applicable statutory and accounting standards coupled with ensuring exceptional standard of transparency. By entrusting key decision-making to the management, PCL fosters agility and efficiency, enabling the Company to adapt to market changes and capitalize on opportunities.

# Commitment to Ethics and Compliance

The Board of Directors at Power Cement Limited (PCL) is fully committed to upholding the highest standards of ethics and compliance throughout the Company. We believe that a strong ethical foundation is essential for building trust with our stakeholders and ensuring the long-term success of the organization. The Board actively promotes a culture of integrity, transparency, and accountability, ensuring that all business practices and decisions are conducted in strict accordance with all applicable statutes and Company's code of conduct. Through rigorous oversight and continuous improvement of compliance programs, the Board reaffirms its dedication to maintaining a corporate environment where ethical behavior is the cornerstone of all operations.

# Evaluation Criteria for the Board

A comprehensive mechanism is put in place for undertaking an evaluation of the performance of the Board of Directors in accordance with the Listed Companies (Code of Corporate Governance) Regulations, 2019.

The mechanism evaluates the performance of the Board of Directors on the following parameters:

- · Composition, Diversity, and Expertise
- Oversight of Vision, Mission, and Goals
- Communication and Leadership
- Due Diligence
- Governance

# Annual Evaluation of Board's Performance

The Board's overall performance, assessed based on the parameters mentioned above for the year under review, has been evaluated as "Satisfactory". A separate report, as mandated by section 192 of the Companies Act, 2017, regarding the Chairman's evaluation of the Board's overall performance, is provided as an attachment to this Annual Report.

# CEO Performance Review

The Board of Directors of Power Cement Limited conducts evaluation of the CEO's performance. The Board expresses its explicit admiration for his efforts. The CEO has demonstrated leadership and management skills, driving the Company's success and growth.

The CEO's key highlights include setting and achieving challenging corporate objectives, ensuring alignment with KPIs, and providing regular progress updates to the Board. The Board appreciates his commitment to excellence and dedication to driving Power Cement Limited's success.

# Directors Training Program and Orientation

During the financial year, Mr. Javed Kureishi, Independent Director, undertook directors' training and the following Directors are certified:

- o Mr. Muhammad Kashif
- o Mr. Khursheed A. Jamal
- o Mr. Abdus Samad Habib
- o Sved Salman Rashid
- o Mr. Javed Kureishi

Chief Executive Officer Independent Director Non-Executive Director Non-Executive Director Independent Director

Besides, the following director has been exempted from the directors' training program certification based on relevant experience as mentioned in the CCG Regulations, 2019.

o Mr. Nasim Beg

Chairman / Non-Executive Director

Mr. Khursheed A. Jamal and Mr. Javed Kureishi - being the Independent Directors meet the criteria for independence as per Section 166 of the Companies Act, 2017.

# External Oversight of Functions

The Company obtains external assurance from:

- o Statutory Audit of Financial Accounts from reputable Audit firm, M/s. A.F. Fergusons & Co., Chartered Accountants
- o Cost Audit from M/s. UHY Hassan Naeem & Co., Chartered Accountants
- o QMS Audit to ensure compliance with ISO 14001:2015, ISO 45001:2018 and ISO 9001:2015 by SGS
- o Environment Monitoring Report to ensure compliance with ISO 14001

# Policy for Related Party Transactions

The Company is committed to ensuring that all transactions with related parties are conducted in a fair, transparent and arm's length manner, on normal commercial terms and conditions.



- All related party transactions arising in the normal course of business are carried out without bias.
- Transactions where the majority of Directors have an interest are referred to the shareholders for approval in a General Meeting.
- In accordance with the CCG and applicable laws, a comprehensive list of all related party transactions is submitted to the Audit Committee on quarterly basis for review.
- The Committee reviews and recommends actions to the Board, which then approves the transactions.
- The Company maintains an updated list of all related parties, and discloses their names, relationships, and percentage holdings in the Financial Statements.

During the year, there were no contracts or arrangements with related parties beyond the ordinary course of business on an arm's length basis.

# Conflict of Interest

Power Cement Limited is committed to maintaining the highest standards of ethical governance and transparency. This policy aims to identify, manage, and prevent actual, potential, and perceived conflicts of interest that may arise among directors or employees.

#### **Policy Statement:**

- All Directors and employees must avoid conflicts of interest and disclose any material transactions that may
  pose a conflict.
- The Company maintains a Conflict of Interest Policy and ensure compliance through education, communication, and enforcement.
- The policy will be reviewed and updated accordingly.

#### **Procedures:**

- 1. Identify areas of risk and develop strategies to mitigate them.
- 2. Educate all employees about the conflict of interest policy.
- 3. Communicate with stakeholders to provide a platform for proper disclosure.
- 4. Enforce the policy and ensure compliance.
- 5. Remind directors of the insider trading circular issued by the Securities and Exchange Commission of Pakistan.
- 6. Require directors to provide complete details of material transactions that may pose a conflict of interest for prior Board approval.
- 7. Ensure interested Directors do not participate in discussions or vote on matters related to the conflict.
- 8. Conduct transactions with related parties on an arm's length basis and disclose all details in the financial statements.

By implementing this policy, Power Cement Limited demonstrates its commitment to transparency, ethical governance, and responsible decision-making.

#### **Director's Interest**

As Power Cement Limited is a part of the Arif Habib Group, there may be instances where certain directors have an interest in specific transactions due to their common directorships in other Group companies. In such cases, the Company ensures that all related party transactions are approved in accordance with the established policy and applicable laws, to maintain transparency and avoid any potential conflicts of interest.

The Company's policy requires that all directors disclose their interests and ensure that any transactions with related parties are conducted on an arm's length basis and are subject to approval by the Board. This ensures that all transactions are fair, transparent, and in the best interest of the Company and its stakeholders.

# Implementation of Governance Practices Exceeding Legal Requirements

At Power Cement Limited, management is steadfast in its commitment to adhere with the best governance practices within the Company's operating framework. While we consider compliance with all legal requirements as the baseline, we strive to exceed these standards. Our aim is to implement governance rules and practices that are not only aligned with global standards but also in the best interests of our shareholders, employees, the environment, and the community we serve. This approach underscores our dedication to ethical and responsible corporate governance.

Following additional governance practices implemented by the management include:

- Best Corporate Reporting practices recommended jointly by ICAP / ICMAP by disbursement of additional corporate and financial information to stakeholders to make the Company's affairs more transparent and to give better insight of the Company's affairs, policies and strategies.
- o Implementation of aggressive Health, Safety and Environment Strategies to ensure safety of employees and equipment.

# Policy on Diversity

At Power Cement Limited, we champion a culture of inclusion, where diversity is celebrated as a vital strength. We believe that individuals from diverse backgrounds and experiences bring unique perspectives that fuel collaboration, innovation, and growth. Our commitment to diversity extends beyond mere tolerance to actively addressing discrimination in all forms.

We strive to cultivate a culture where individual differences are valued, and everyone can contribute their best ideas, leading to groundbreaking advancements. We aim to foster a collaborative work environment, drive innovation and progress, encourage unique perspectives, ensure equal opportunities for all, address discrimination and harassment, and foster a culture of inclusion and respect.

# Policy of Remuneration to Non-Executive Directors

The main features of the policy are as follows:

- o The Company shall not pay remuneration to its Non-Executive Directors including Independent Directors except for meeting fee for attending Board and its Committee meetings.
- o The Company will reimburse or incur expenses of travelling and accommodation of Directors in relation to attending Board and its Committees meetings.
- o The Directors' Remuneration Policy will be reviewed and approved by the Board of Directors from time to time.

Detail of the remuneration paid to Executive and Non-Executive Directors during the year is given in notes to the financial statements.

#### Retention of Board Fee by the Executive Director Against Services Rendered As Non-Executive Director In Other Companies

The Executive Directors are authorized to retain the Board fee they earn in exchange for their services as Non-Executive Director in other companies.



# Presence of Executive Director on Board of other Companies

In addition to being the Chief Executive of the Company, Mr. Muhammad Kashif holds Directorship on the Board of the following companies that have also been mentioned in Directors' Profile Section of the Report:

- Aisha Steel Mills Limited
- Arif Habib Corporation Limited
- Fatima Fertilizer Company Limited
- Javedan Corporation Limited
- Safe Mix Concrete Limited
- Black Gold Power Limited
- Fatima Cement Limited
- Fatima Packaging Limited
- Fatimafert Limited
- Pakistan Opportunities Limited
- Siddiqsons Energy Limited
- BioMasdar Pakistan Limited
- Alternates (Private) Limited
- Arif Habib Equity (Private) Limited
- Arif Habib Development and Engineering Consultants (Private) Limited
- Prime Agtech Solutions (Private) Limited
- Sachal Energy Development (Private) Limited
- Easy E-Tameer (Private) Limited
- Essa Textile and Commodities (Private) Limited
- Green Store (Private) Limited
- Nooriabad Spinning Mills (Private) Limited
- Rotocast Engineering Company (Private) Limited
- Transmovers (Private) Limited
- Arif Habib Foundation
- All Pakistan Cement Manufacturers Association

# Security Clearance of Foreign Directors

As of the latest update, there is no foreign representation on the Board of Power Cement Limited (PCL). Previously, one foreign Director had served on the Board, but he tendered his resignation in the month of August 2024. Currently, the Board comprises solely with Directors of Pakistani origin, with no foreign Directors in place.

# Board Meetings held outside Pakistan

Throughout the year, Power Cement Limited did not convene any Board meeting(s) outside the borders of Pakistan.

# Social and Environmental Responsibility Policy

At Power Cement Limited, we recognize the link between financial performance and corporate social and environmental responsibility. We are committed to embracing robust environmental and social strategies to build a resilient brand, safeguard our reputation, and ensure long-term success. We strive to conduct our operations in an ethical, sustainable, and socially responsible manner, minimizing our environmental footprint while making a positive impact on society. We affirm our dedication to environmental stewardship, social responsibility, and ethical business practices, aiming to create a better future for all while driving long-term growth and success.

#### Social Responsibility Policy

- o Implementation of Employee Code of Conduct that fits with local customs and regulations.
- o Culture of ethics and behavior which improve values like integrity and transparency.
- o Promoting the culture of work facilitation and knowledge transfer.
- o Carrying out corporate philanthropy actions
- o Maintaining collaborative relations with society through a good harmony and effective communication.

#### **Environmental Responsibility Policy**

- o Ensure our products, operations and services comply with applicable environmental legislation and regulations.
- o Maintain and continually improve our environmental management systems to conform to the ISO Standards or more stringent requirements as dictated by specific markets or local regulations.
- Operate in a manner that is committed to continuous improvement in environmental sustainability through conservation of resources, prevention of pollution, and promotion of environmental responsibility amongst our employees.

## Communication with Stakeholders

At Power Cement, we are committed to building strong relationships with our stakeholders through effective communication and engagement. We believe in providing opportunities for stakeholders to contribute to management decision-making and ensuring transparent disclosure of material information.

We engage with stakeholders through various channels, including:

- Annual Reports
- Corporate briefing sessions with investors and research analysts
- website updates
- Employee communication through newsletters, surveys, portals, and electronic bulletin boards

Our goal is to understand stakeholders' needs and concerns, tailor our strategies to suit business decisions, and communicate regularly based on corporate and business requirements, contractual obligations, or as needed. By fostering open dialogue and collaboration, we aim to create value for our stakeholders and drive long-term success for Power Cement.

# Investors' Grievance Policy

The shareholders have been facilitated and encouraged to file their grievances with the Company in an effective manner. All queries including grievances and information requests lodged by shareholders and potential investors are handled in a timely manner. The 'Investors' Relations' section is also maintained on the Company's website : http://powercement.com.pk/page-investor-grievances



# Policy for Safeguarding of Records

Power Cement Limited places paramount importance on the safety and security of its records. Physical documents are meticulously preserved in specifically designated storerooms at both our Head Office and Site locations. Access to these storage areas is exclusively granted to authorized personnel responsible for the records' secure upkeep and maintenance.

Additionally, an independent archiving company has been entrusted with the task of diligently maintaining the Company's records in a secure location for the past five years.

# IT Governance Policy

Recognizing the pivotal role of Information Technology (IT) governance in the attainment of overarching strategic and operational objectives, the Company have strategically aligned its IT resources to furnish management with an efficient operational and decision-making platform, ultimately streamlining business operations.

The IT Governance Policy encompasses the following key aspects:

- i. **Maximizing ROI on Technology Investment:** We prioritize optimizing returns on technology investments while maintaining controlled spending.
- ii. **Data Security:** Ensuring the safeguarding of the Company's valuable data assets is of paramount importance.
- iii. **IT Security Awareness:** We are committed to enhancing user awareness regarding IT security to detect and prevent vulnerabilities effectively.
- iv. **Compatibility and Integration:** Our IT governance framework focuses on ensuring compatibility, integration, and the avoidance of redundancy in our IT systems.

At Power Cement Limited, our unwavering commitment extends to fostering an environment characterized by honesty, fairness, integrity, and accountability across all levels of management. We proactively address any issues that may impact the Company's performance and the well-being of our employees, customers, and suppliers, underscoring our dedication to ethical business practices.

# Whistle Blowing Policy

The Company has developed a policy where any of the stakeholders (i.e. employees, customers, suppliers, contractors, or shareholders) can contribute towards our aim to be vigilant about, and responsive of, the following misdemeanors undertaken by any person associated with Company, either directly or indirectly:

- Any fraudulent act;
- o Waste of resources;
- o Misuse of authority; or
- o Sabotage of machinery or of equipment.

The salient features of the policy are as follows:

- 1. A whistle-blower who raises a concern as per the policy, is provided with due protection in respect of performance of his duties and receipt of justified consideration under employment or contractual arrangement. No harassment or pressures towards the whistle-blower are tolerated and the Company takes appropriate actions to protect all such individuals.
- 2. The company ensures that the information shared and the identity of the whistle-blower remains confidential until such time as the person needs to come forward as a witness.
- 3. All concerns are reported in writing to ensure a clear understanding of the issues being raised. The background, the nature of concern, relevant dates and timings, evidences/proofs where possible, the reasons for the concern and the names of individuals against whom the concern is being reported are documented therein.
- 4. Each concern communicated is assessed for its validation and initial inquiries are made to determine whether an investigation is appropriate. At the end of the investigation, a written report that provides the findings, basis of findings and a conclusion is submitted to the Chief Executive Officer.

## Human Resource Management Policy

The backbone of any organization is its people. Power Cement Limited firmly believes in nurturing, investing in and promoting its employees with the ultimate objective of ensuring a very high level of employee satisfaction and efficiency, which in turn translates into high levels of customer satisfaction.

The Company is committed to build a strong organizational culture that is shaped by empowered employees who demonstrate a deep belief in Company's vision and values. Therefore, Human Resource Management (HRM) is an integral part of our business strategy. The Company fosters leadership, individual accountability and teamwork.

The main components of the Company's policy are:

- o Selecting the right person, with the right experience, at the right time, offering the right compensation.
- o Developing management philosophies and practices to promote and encourage motivation and retention of the best employees.
- o Recognizing and rewarding employees' contribution to the business.
- o Fostering the concept of teamwork and synergetic efforts
- o Encouraging and supporting team concepts and team building techniques.
- o Nurturing a climate of open communications between management and employees.
- o Making all reasonable efforts to achieve a high quality of work-life balance.

## Succession Planning

At Power Cement Limited, we embrace a proactive approach to succession planning. We take deliberate steps to recruit talented individuals, nurture their knowledge, enhance their skills and abilities, and prepare them for progressive roles and promotions within the organization. A robust succession planning framework is aimed for all levels of our organization, ensuring a constant pipeline of skilled individuals ready to fill key roles.

We seek individuals who embody the spirit of continuous improvement when identifying potential successors. In this regard, we invest significantly, both in terms of financial resources and time, in the training and development of our workforce.



# Compliance with the Best Practices of Code of Corporate Governance

The Board of Directors is pleased to confirm that Power Cement Limited has fully complied with the Code of Corporate Governance, listing regulations of the Pakistan Stock Exchange, and the applicable financial reporting framework, as evidenced by the Audit Committee's report, and the Company's Auditors' review report, demonstrating our commitment to maintaining the highest standards of corporate governance and transparency.

# Details of Shares Held by Sponsors / Directors / Executives and Distribution of Shareholders

Details of shares held by sponsors and distribution of shareholders are given in the Shareholders' category and Pattern of Shareholding sections of this Report.

# Presence of the Chairman of the Board Audit Committee at the General Meetings

During FY 2024, Power Cement Limited held one Annual General Meeting, which was also attended by the Chairman of the Board Audit Committee who was also available to address any questions related to the committee's activities.

## Disclosure of Beneficial Ownership

The Ultimate Beneficial Owner of the Company (natural persons) are enlisted below:

Mr. Arif Habib holds 24.96% shares of the Company (this includes both ordinary and preference shares).

# Chairman's Significant Commitments

Throughout the year, the Chairman has been actively engaged in the conduct of the Board and the Shareholders' meetings. The Chairman played a pivotal role in ensuring the effective conduct of Board meetings and Shareholder meetings, coupled with facilitating informed decision-making processes.

Details of the Chairman's external engagements, beyond Power Cement Limited, can be found in the Directors' profile section of this report, providing comprehensive insight into his multifaceted responsibilities and contributions.

# External Search Consultancy for Appointment of any Director

No external search consultancy was enlisted for the selection and appointment of Director to the Board.

# Employee Well-being Initiatives

At PCL, prioritizing the health and well-being of employees is essential, recognizing that a healthy workforce is vital for success. To this end, various programs and partnerships have been implemented to support employees:

#### **Empowering Our Team's learning with different sessions**

Power Cement Ltd organized various learning sessions, including leadership and management development programs, along with a 'Safe Work Practice' and ISO 50001 training.

These initiatives reflect PCL's commitment to fostering employee growth, driving development, and achieving organizational excellence.

**Sports Gala:** Our Sports Gala has garnered positive feedback from employees and their families. It fosters a sense of camaraderie, teamwork, and physical fitness among our staff, contributing to their overall well-being.

**On-site Gym:** We have established a well-equipped gym on our factory premises to encourage employees to focus on their physical health. This facility allows them to engage in regular exercise routines, promoting a healthier lifestyle.

**Comfortable Transportation:** PCL provides free of charge air-conditioned vehicles for its employee's transportation, ensuring their comfort and safety during commutes. This initiative not only enhances their well-being but also reduces the stress associated with daily travel.

**RO Plant:** To ensure access to clean and safe drinking water, we have installed a Reverse Osmosis (RO) plant in both residential and office areas. This provision contributes to the physical well-being of our employees by ensuring access to quality drinking water.

These initiatives reflect a commitment to the health and motivation of employees, fostering a positive and supportive work environment.

#### **Project Based Internship Program**

We have inducted a group of project-based interns across various departments, including Mechanical, Production, Electrical and Instrumentation, Human Resources, and Preventive Planning and Maintenance. These internships are aimed at enhancing students' exposure and providing valuable hands-on fieldwork experience.



### Certifications and Award

The Company remains steadfast in its commitment to ensuring a safe and secure working environment for all employees and stakeholders. This dedication is evidenced by the attainment of key certifications, including ISO 45001:2018 for Occupational Health and Safety, ISO 14001:2015 for Environmental Management, ISO 9001:2015 for Quality Management, and ISO 50001:2018 for Energy Management across cement manufacturing processes and energy conversion systems. These certifications reflect the Company's ongoing efforts to implement industry-leading practices that promote health, safety, and environmental sustainability in the workplace.

Furthermore, the Company holds multiple foreign certifications from the USA, Turkey, Sri Lanka, and Philippines, enabling the export of cement and clinker to international markets.







# Fast Growing Brand Award

Power Cement Limited is honored to receive the 2023 Fastest Growing Brand Award in grey cement from the Brands Foundation. This recognition underscores our commitment to quality, strategic marketing, and sustainability. We support Pakistan's construction sector with high-quality products and innovative strategies. Our use of alternative fuels and investments in renewable energy significantly reduce our carbon footprint.





# Tirich Mir

# meters

Tirich Mir, globally ranked 33rd, 7708 m). The locations of the highest mountains are shown on the composite satellite image of Karakoram and Hindu Kush

# Analysis of Financial Information

# **Financial Ratios**

| Financial Ratios  | UOM                 | FY 2024        | FY2023          | FY 2022         | FY 2021         | FY 2020        | FY 2019        |
|---|---------------------|----------------|-----------------|-----------------|-----------------|----------------|----------------|
| PROFITABILITY RATIOS  |                     |                |                 |                 |                 |                |                |
| Gross profit / (loss) to sales                                | %                   | 21.85          | 23.95           | 14.19           | 21.73           | (2.82)         | 4.08           |
| Operating profit/ (loss) to sales                             | %                   | 9.75           | 12.90           | 7.45            | 13.56           | (24.02)        | (6.64)         |
| (Loss) / profit before tax to sales                           | %                   | (6.17)         | (0.28)          | (7.61)          | (4.72)          | (96.44)        | (10.69)        |
| Net Profit / (loss) after tax to sales                        | %                   | (8.70)         | 0.58            | (2.54)          | 2.52            | (88.05)        | 15.09          |
| EBITDA to sales   | %                   | 12.80          | 16.29           | 12.19           | 20.59           | (20.66)        | (2.73)         |
| Operating Leverage  | %                   | (32.90)        | 21.22           | (19.06)         | 28.86           | (287.13)       | 126.73         |
| Return on Equity  | %                   | (13.92)        | 0.96            | (2.57)          | 3.34            | (42.71)        | 5.03           |
| Return on Capital Employed<br>Shareholders Fund               | %<br>Rs. in million | 8.68           | 10.50<br>17,568 | 3.68            | 6.58            | (3.80)         | (0.84)         |
| Shareholders Fulla  | R5. III IIIIIII0II  | 19,419         | 17,500          | 17,283          | 10,745          | 8,479          | 11,574         |
| Liquidity Ratios  |                     |                |                 |                 |                 |                |                |
| Current Ratio   | Times               | 0.79           | 0.76            | 0.69            | 0.43            | 0.36           | 0.68           |
| Quick / Acid Test Ratio                                       | Times               | 0.36           | 0.44            | 0.39            | 0.25            | 0.25           | 0.52           |
| Cash Ratio  | Times               | (0.34)         | (0.28)          | (0.01)          | (0.02)          | (0.02)         | (0.44)         |
| Cash Flow From Operation To Sales                             | Times<br>Times      | (0.12)         | 0.03            | (0.03)          | (0.11)          | 0.35           | (0.22)<br>0.06 |
| Cash flow to Capital Expenditures<br>Cash flow Coverage Ratio | Times               | (3.93)<br>0.07 | (24.02)<br>0.18 | (12.23)<br>0.10 | (28.07)<br>0.07 | (0.29)<br>0.08 | (0.08)         |
| Cash low Coverage hallo                                       | Times               | 0.07           | 0.10            | 0.10            | 0.07            | 0.08           | (0.03)         |
| <b>Investment Valuation Ratios</b>                            |                     |                |                 |                 |                 |                |                |
| (Loss) / earnings per share                                   | Rs.                 | (2.88)         | (0.19)          | (0.62)          | 0.17            | (3.41)         | 0.55           |
| Price / Earnings Ratio (after tax)                            | Times               | (1.91)         | (21.58)         | (8.63)          | 55.76           | (1.82)         | 11.69          |
| Price to Book Ratio<br>Market Price per share                 | Times<br>Rs.        | 0.99<br>5.50   | 0.54<br>4.10    | 0.72<br>5.32    | 1.24<br>9.61    | 0.78<br>6.20   | 0.59<br>6.43   |
| Year High Close   | Rs.                 | 6.43           | 4.10<br>5.46    | 9.93            | 11.80           | 7.22           | 0.43<br>9.77   |
| Year Low Close  | Rs.                 | 3.49           | 3.84            | 5.17            | 6.26            | 4.63           | 5.74           |
| Breakup value per share                                       | Rs.                 | 5.56           | 7.61            | 7.40            | 7.73            | 7.97           | 10.88          |
| Activity / Turnover Ratios                                    |                     |                |                 |                 |                 |                |                |
| Inventory turnover  | Times               | 4.97           | 5.85            | 4.85            | 4.41            | 2.29           | 2.55           |
| Inventory holding period                                      | Days                | 74             | 62              | 75              | 83              | 159            | 143            |
| Debtor turnover   | Times               | 108.86         | 104.82          | 74.89           | 51.66           | 9.82           | 9.98           |
| No. of days In Receivables                                    | Days                | 3              | 3               | 5               | 7               | 37             | 37             |
| Creditor turnover   | Times               | 6.30           | 6.36            | 5.33            | 4.83            | 2.41           | 8.53           |
| No. of days In Payable  | Days                | 58             | 57              | 68              | 76              | 151            | 43             |
| Operating Cycle   | Days                | 19             | 8               | 12              | 14              | 45             | 137            |
| Total assets turnover   | Times               | 0.65           | 0.60            | 0.38            | 0.31            | 0.09           | 0.10           |
| Fixed assets turnover   | Times               | 0.90           | 0.83            | 0.49            | 0.39            | 0.11           | 0.12           |
| Capital Structure Ratios                                      |                     |                |                 |                 |                 |                |                |
| Debt to equity ratio (book value)                             | Times               | 1.02           | 1.13            | 1.21            | 2.54            | 3.28           | 1.97           |
| Interest coverage ratio                                       | Times               | 0.61           | 0.97            | 0.49            | 0.74            | (0.33)         | (1.45)         |
| Financial leverage ratio                                      | Times               | 1.46           | 1.76            | 1.69            | 3.23            | 4.37           | 2.48           |
| Net assets per share  | Rupees              | 5.56           | 7.61            | 7.40            | 7.73            | 7.97           | 10.88          |
| Non Financial Ratios  |                     |                |                 |                 |                 |                |                |
| % of Plant Availability / utilisation                         | %                   | 71.19          | 71.59           | 58.05           | 72.71           | 44.38          | 67.16          |
| Production per Employee                                       | MT                  | 3,453          | 3,812           | 3,187           | 3,701           | 1,488          | 1,615          |
| Revenue per Employee  | Rs. in million      | 63.42          | 57.31           | 34.99           | 29.08           | 8.34           | 10.72          |
| Staff turnover ratio  | %                   | 17.00          | 18.00           | 9.00            | 10.00           | 37.00          | 9.00           |
| Spares Inventory as % of Assets Cost                          | %                   | 3.35           | 1.91            | 1.62            | 1.22            | 0.77           | 0.89           |

#### Financial Highlights Six Years at a Glance

| Financial Position (Rupees in '000)                         | FY 2024     | FY 2023     | FY 2022     | FY 2021     | FY 2020     | FY 2019      |
|---|-------------|-------------|-------------|-------------|-------------|--------------|
| Assets Employed   |             |             |             |             |             |              |
| Property, plant and equipment                               | 34,309,305  | 34,853,984  | 35,647,052  | 36,270,530  | 37,222,552  | 32,942,295   |
| Right of use assets   | -           | 12,362      | 24,725      | 37,086      | 48,194      | -            |
| Intangible assets   | -           | -           | 423         | 2,958       | 5,493       | -            |
| Investments   | 28,268      | 26,873      | 25,578      | 24,873      | 23,751      | 15,600       |
| Long term deposits  | 56,069      | 63,359      | 74,359      | 42,338      | 24,159      | 19,635       |
| Deferred tax assets   | 3,186,709   | 3,649,907   | 3,138,307   | 2,104,838   | 1,059,665   | 677,942      |
| Current Assets  | 10,197,425  | 9,924,138   | 7,538,288   | 7,009,055   | 7,117,391   | 6,617,582    |
| Total Assets  | 47,777,776  | 48,530,623  | 46,448,732  | 45,491,678  | 45,501,205  | 40,273,054   |
| Financed By   |             |             |             |             |             | <u> </u>     |
| Shareholders' Equity  | 19,419,121  | 17,568,027  | 17,283,455  | 10,744,915  | 8,478,635   | 11,573,601   |
| Long-term liabilities                                       |             |             |             |             |             |              |
| Long term financing   | 14,877,802  | 17,328,806  | 17,510,223  | 18,403,048  | 17,357,208  | 18,871,684   |
| Long term trade payables                                    | 356,493     | 470,634     | 522,828     | -           | -           | -            |
| Lease liabilities   | -           | -           | 17,327      | 31,675      | 45,032      | -            |
| Deferred Grant Income                                       | -           | -           | -           | 1,997       | 7,079       | -            |
| Deferred liabilities  | 234,977     | 170,307     | 136,270     | 108,965     | 94,931      | 57,923       |
|   |             |             |             |             |             |              |
| Current liabilities   | 12,889,383  | 12,992,849  | 10,978,629  | 16,201,078  | 19,518,320  | 9,769,846    |
| Total Funds Invested  | 47,777,776  | 48,530,623  | 46,448,732  | 45,491,678  | 45,501,205  | 40,273,054   |
|   |             |             |             |             |             |              |
|   |             |             |             |             |             |              |
| Turnover & Profit (Rupees in '000)                          | FY 2024     | FY 2023     | FY 2022     | FY 2021     | FY 2020     | FY 2019      |
| Sales revenue   | 31,077,214  | 28,939,096  | 17,494,878  | 14,220,613  | 4,113,353   | 3,858,455    |
| Gross profit/ (loss)  | 6,790,401   |             | 2,482,131   | 3,089,637   | (116,167)   | 157,280      |
| Operating profit/ (loss)                                    | 3,028,707   |             | 1,304,202   | 1,928,231   | (988,226)   | (256,349)    |
| (Loss)/ profit before taxation and levy                     | (1,918,919) | (80,911)    | (1,330,626) | (671,208)   | ,           | (412,396)    |
| Profit/ (loss) after taxation and levy                      | (2,703,284) | 168,993     | (443,946)   | 358,359     | (3,621,629) | 582,106      |
| Total comprehensive income/ (loss)                          | (2,848,906) | 284,572     | (461,460)   | 353,751     | ,           | 931,268      |
| (Loss)/ Earnings Per Share (Rupee)                          | (2.88)      | (0.19)      | (0.62)      | 0.17        | (3.41)      | 0.55         |
|   | (2.00)      | (0.10)      | (0.02)      | 0.17        | (0.11)      | 0.00         |
| Cash Flow Summary (Rupees in '000)                          | FY 2024     | FY 2023     | FY 2022     | FY 2021     | FY 2020     | FY 2019      |
| Not Cook concreted from ( ( ) and in) On another A -th this | (2,000,000) |             |             |             | 1 404 040   | (044 444)    |
| Net Cash generated from/ (used in) Operating Activities     | (3,808,360) | 758,576     | (503,905)   | (1,507,764) | 1,424,013   | (844,441)    |
| Net Cash used in Investing Activities                       | (361,721)   |             | (170,845)   | (50,215)    |             | (12,096,326) |
| Net Cash (used in)/ generated from Financing Activities     | 3,456,659   | ,           | 787,419     | 1,630,909   | 5,379,684   | 12,673,089   |
| (Decrease)/Increase in Cash and Cash Equivalent             | (713,422)   |             | 112,669     | 72,930      | (138,847)   | (267,678)    |
| Cash and Cash Equivalent at beginning of the year           | (3,702,177) | (132,225)   | (244,894)   | (317,824)   | (178,977)   | 88,701       |
| Cash and Cash Equivalent at end of the year                 | (4,415,599) | (3,702,177) | (132,225)   | (244,894)   | (317,824)   | (178,977)    |

#### COMMENTS ON STATEMENT OF CASH FLOWS

Cash generation from operating activities declined substantially, primarily due to elevated finance costs and increased inventory levels of coal, stores, spares, and loose tools.

Cash generation from financing activities rose significantly, driven by PKR 4.7 billion sponsor contributions which is partially offset by bi-annual repayments of long-term loan.

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| Analysis of Statement of<br>Financial Position (Rupees in '000)  | FY 2024  | FY 2023   | FY 2022   | FY 2021  | FY 2020  | FY 2019  |
|--|--|---|---|--|--|--|
| Share Capital & Reserves   | 10 410 101   | 17 500 007  | 17,000,455  | 10 744 015   | 0 470 005  |  |
| Non Current Liabilities  | 19,419,121<br>15,469,272   |   | 17,283,455<br>18,186,648  | 10,744,915<br>18,545,685   | 8,478,635<br>17,504,250  | 11,573,601<br>18,929,607   |
| Current Liabilities  | 12,889,383   |   | 10,978,629  | 16,201,078   |  | 9,769,846  |
| Total Equity & Liabilities   |  | 48,530,623  | 46,448,732  | · · · ·  | 45,501,205   | 40,273,054   |
| Non Current Assets   | 37,580,351   |   | 38,910,444  |  | 38,383,814   | 33,655,472   |
| Current Assets   | 10,197,425   |   | 7,538,288   | 7,009,055  | 7,117,391  | 6,617,582  |
| Total Assets   | 47,777,776   |   | 46,448,732  | 45,491,678   |  | 40,273,054   |
| Vertical Anaysis - %   | FY 2024  | FY 2023   | FY 2022   | FY 2021  | FY 2020  | FY 2019  |
| Share Capital & Reserves   | 41   | 36  | 37  | 24   | 19   | 29   |
| Non Current Liabilities  | 32   | 37  | 39  | 41   | 38   | 47   |
| Current Liabilities  | 27   | 27  | 24  | 35   | 43   | 24   |
| Total Equity & Liabilities   | 100  | 100   | 100   | 100  | 100  | 100  |
| Non Current Assets   | 79   | 80  | 84  | 85   | 84   | 84   |
| Current Assets   | 21   | 20  | 16  | 15   | 16   | 16   |
| Total Assets   | 100  | 100   | 100   | 100  | 100  | 100  |
| Horizontal Analysis (i) Cumulative *- %  | FY 2024  | FY 2023   | FY 2022   | FY 2021  | FY 2020  | FY 2019  |
| Share Capital & Reserves   | 68   | 52  | 49  | (7)  | (27)   | 100  |
| Non Current Liabilities  | (18)   | (5)   | (4)   | (2)  | (8)  | 100  |
| Current Liabilities  | 32   | 33  | 12  | 66   | 100  | 100  |
| Total Equity & Liabilities   | 19   | 21  | 15  | 13   | 13   | 100  |
| Non Current Assets   | 12   | 15  | 16  | 14   | 14   | 100  |
| Current Assets   | 54   | 50  | 14  | 6  | 8  | 100  |
| Total Acceta   | 19   | 21  | 15  | 13   | 13   | 100  |
| Total Assets   |  |   |   |  |  |  |
| Horizontal Analysis (ii) Year on Year - %  | FY 24 vs<br>FY23   | FY 23 vs<br>FY 22   | FY 22 vs<br>FY 21   | FY 21 vs<br>FY 20  | FY 20 vs<br>FY 19  | FY 19 vs<br>FY 18  |
|  | FY 24 vs   | FY 23 vs  | FY 22 vs  |  |  | FY 19 vs   |
| Horizontal Analysis (ii) Year on Year - %  | FY 24 vs<br>FY23   | FY 23 vs<br>FY 22   | FY 22 vs<br>FY 21<br>61<br>(2)  | FY 20<br>27<br>6   | FY 19  | FY 19 vs<br>FY 18<br>2<br>90   |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities  | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)  | FY 23 vs<br>FY 22<br>2<br>(1)<br>18   | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)  | FY 20<br>27<br>6<br>(17)   | FY 19<br>(27)<br>(8)<br>100  | FY 19 vs<br>FY 18<br>2<br>90<br>202  |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br>Total Equity & Liabilities  | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)   | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4  | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2   | FY 20<br>27<br>6<br>(17)<br>(0)  | FY 19<br>(27)<br>(8)<br>100<br>13  | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64  |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br>Total Equity & Liabilities<br>Non Current Assets  | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)  | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)   | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1  | FY 20<br>27<br>6<br>(17)<br>(0)<br>0   | FY 19<br>(27)<br>(8)<br>100<br>13<br>14  | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69  |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br><b>Total Equity &amp; Liabilities</b><br>Non Current Assets<br>Current Assets   | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3   | FY 23 vs<br>FY 22<br>(1)<br>18<br>4<br>(1)<br>32  | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>8   | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)  | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8   | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43  |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br>Total Equity & Liabilities<br>Non Current Assets  | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)  | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)   | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1  | FY 20<br>27<br>6<br>(17)<br>(0)<br>0   | FY 19<br>(27)<br>(8)<br>100<br>13<br>14  | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69  |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br><b>Total Equity &amp; Liabilities</b><br>Non Current Assets<br>Current Assets   | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3   | FY 23 vs<br>FY 22<br>(1)<br>18<br>4<br>(1)<br>32  | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>8   | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)  | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8   | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43  |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br><b>Total Equity &amp; Liabilities</b><br>Non Current Assets<br>Current Assets<br><b>Total Assets</b><br><b>Total Assets</b><br>Analysis of Profit And Loss Account  | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3<br>(2)<br>FY 2024   | FY 23 vs<br>FY 22<br>(1)<br>18<br>4<br>(1)<br>32<br>4   | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>8<br><b>2</b>   | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(0)   | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br>13   | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>64  |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br><b>Total Equity &amp; Liabilities</b><br>Non Current Assets<br>Current Assets<br><b>Total Assets</b><br><b>Total Assets</b><br>Analysis of Profit And Loss Account<br>(Rupees in '000)  | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3<br>(2)  | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)<br>32<br>4<br>FY 2023<br>28,939,096   | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>8<br><b>2</b><br>5<br>7<br>2<br>7<br>1<br>8<br><b>2</b><br>7<br>1<br>8<br><b>2</b><br>1<br>1<br>8<br><b>2</b><br>1<br>1<br>8<br>2<br>1<br>7,494,878   | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(0)<br>FY 2021  | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br><b>13</b><br>FY 2020<br>4,113,353  | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>64<br>FY 2019   |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br><b>Total Equity &amp; Liabilities</b><br>Non Current Assets<br>Current Assets<br><b>Total Assets</b><br><b>Total Assets</b><br><b>Analysis of Profit And Loss Account</b><br>(Rupees in '000)<br>Sales Revenue  | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3<br>(2)<br>FY 2024<br>31,077,214   | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)<br>32<br>4<br>FY 2023<br>28,939,096   | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>8<br><b>2</b><br>5<br>7<br>2<br>7<br>1<br>8<br><b>2</b><br>7<br>1<br>8<br><b>2</b><br>1<br>1<br>8<br><b>2</b><br>1<br>1<br>8<br>2<br>1<br>7,494,878   | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(0)<br>FY 2021<br>14,220,613  | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br><b>13</b><br>FY 2020<br>4,113,353<br>(4,229,520)   | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>64<br>FY 2019<br>3,858,455  |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br><b>Total Equity &amp; Liabilities</b><br>Non Current Assets<br>Current Assets<br><b>Total Assets</b><br><b>Total Assets</b><br><b>Analysis of Profit And Loss Account</b><br>(Rupees in '000)<br>Sales Revenue<br>Cost of sales   | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3<br>(2)<br>FY 2024<br>31,077,214<br>(24,286,813)   | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)<br>32<br>4<br>FY 2023<br>28,939,096<br>(22,006,880)   | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>1<br>8<br><b>2</b><br>FY 2022<br>17,494,878<br>(15,012,747)<br><b>2,482,131</b><br>(965,724)  | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(0)<br>FY 2021<br>14,220,613<br>(11,130,976)  | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br><b>13</b><br>FY 2020<br>4,113,353<br>(4,229,520)   | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>64<br>FY 2019<br>3,858,455<br>(3,701,175)<br>157,280<br>(122,443)   |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br><b>Total Equity &amp; Liabilities</b><br>Non Current Assets<br>Current Assets<br><b>Total Assets</b><br><b>Analysis of Profit And Loss Account</b><br>(Rupees in '000)<br>Sales Revenue<br>Cost of sales<br><b>Gross profit / (Loss)</b>  | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3<br>(2)<br>FY 2024<br>31,077,214<br>(24,286,813)<br><b>6,790,401</b><br>(3,175,039)<br>(442,075)   | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)<br>32<br>4<br>FY 2023<br>28,939,096<br>(22,006,880)<br>6,932,216<br>(1,960,273)<br>(367,107)  | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>1<br>8<br><b>2</b><br>FY 2022<br>FY 2022<br>17,494,878<br>(15,012,747)<br><b>2,482,131</b><br>(965,724)<br>(286,584)  | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(2)<br>(0)<br>FY 2021<br>14,220,613<br>(11,130,976)<br><b>3,089,637</b><br>(1,195,573)<br>(254,537)   | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br><b>13</b><br>FY 2020<br>4,113,353<br>(4,229,520)<br>(116,167)<br>(426,535)<br>(190,279)  | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>64<br>FY 2019<br>3,858,455<br>(3,701,175)<br>157,280<br>(122,443)<br>(142,709)  |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br>Total Equity & Liabilities<br>Non Current Assets<br>Current Assets<br>Total Assets<br>Total Assets<br>Analysis of Profit And Loss Account<br>(Rupees in '000)<br>Sales Revenue<br>Cost of sales<br>Gross profit / (Loss)<br>Distribution Cost<br>Administrative Cost<br>Other Charges / (Income)  | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3<br>(2)<br>FY 2024<br>31,077,214<br>(24,286,813)<br><b>6,790,401</b><br>(3,175,039)<br>(442,075)<br>(144,580)  | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)<br>32<br>4<br>FY 2023<br>28,939,096<br>(22,006,880)<br>6,932,216<br>(1,960,273)<br>(367,107)<br>(872,738)   | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>1<br>8<br><b>2</b><br>FY 2022<br>FY 2022<br>17,494,878<br>(15,012,747)<br><b>2,482,131</b><br>(965,724)<br>(286,584)<br>74,379  | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(0)<br>FY 2021<br>14,220,613<br>(11,130,976)<br><b>3,089,637</b><br>(1,195,573)<br>(254,537)<br>288,704   | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br><b>13</b><br>FY 2020<br>4,113,353<br>(4,229,520)<br>(116,167)<br>(426,535)<br>(190,279)<br>(255,245)   | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>64<br>FY 2019<br>3,858,455<br>(3,701,175)<br>157,280<br>(122,443)<br>(142,709)<br>(148,477)   |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br>Total Equity & Liabilities<br>Non Current Assets<br>Current Assets<br>Total Assets<br>Total Assets<br>Analysis of Profit And Loss Account<br>(Rupees in '000)<br>Sales Revenue<br>Cost of sales<br>Gross profit / (Loss)<br>Distribution Cost<br>Administrative Cost<br>Other Charges / (Income)<br>Operating Profit / (Loss)   | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>(3)<br>(3)<br>(2)<br>FY 2024<br>31,077,214<br>(24,286,813)<br><b>6,790,401</b><br>(3,175,039)<br>(442,075)<br>(144,580)<br><b>3,028,707</b>   | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)<br>32<br>4<br>FY 2023<br>28,939,096<br>(22,006,880)<br>6,932,216<br>(1,960,273)<br>(367,107)<br>(872,738)<br>3,732,098  | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>1<br>8<br><b>2</b><br>FY 2022<br>FY 2022<br>17,494,878<br>(15,012,747)<br><b>2,482,131</b><br>(965,724)<br>(286,584)<br>74,379<br><b>1,304,202</b>  | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(0)<br>FY 2021<br>14,220,613<br>(11,130,976)<br><b>3,089,637</b><br>(1,195,573)<br>(254,537)<br>288,704<br><b>1,928,231</b>   | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br><b>13</b><br>FY 2020<br>FY 2020<br>(113,353<br>(4,229,520)<br>(116,167)<br>(426,535)<br>(190,279)<br>(255,245)<br>(988,226)  | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>64<br>57<br>2019<br>7<br>3,858,455<br>(3,701,175)<br>157,280<br>(122,443)<br>(142,709)<br>(148,477)<br>(256,349)  |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br>Total Equity & Liabilities<br>Non Current Assets<br>Current Assets<br>Total Assets<br>Analysis of Profit And Loss Account<br>(Rupees in '000)<br>Sales Revenue<br>Cost of sales<br>Gross profit / (Loss)<br>Distribution Cost<br>Administrative Cost<br>Other Charges / (Income)<br>Operating Profit / (Loss)<br>Finance Cost - net   | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3<br>(2)<br>FY 2024<br>31,077,214<br>(24,286,813)<br><b>6,790,401</b><br>(3,175,039)<br>(442,075)<br>(144,580)<br><b>3,028,707</b><br>(4,947,626)   | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)<br>32<br>4<br>FY 2023<br>28,939,096<br>(22,006,880)<br>6,932,216<br>(1,960,273)<br>(367,107)<br>(872,738)<br>3,732,098<br>(3,813,009)                                   | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>1<br>8<br><b>2</b><br>FY 2022<br>17,494,878<br>(15,012,747)<br><b>2,482,131</b><br>(965,724)<br>(286,584)<br>74,379<br><b>1,304,202</b><br>(2,634,828)  | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(0)<br>FY 2021<br>14,220,613<br>(11,130,976)<br><b>3,089,637</b><br>(1,195,573)<br>(254,537)<br>288,704<br><b>1,928,231</b><br>(2,599,439)  | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br><b>13</b><br>FY 2020<br>FY 2020<br>(4,113,353<br>(4,229,520)<br>(116,167)<br>(426,535)<br>(190,279)<br>(255,245)<br>(988,226)<br>(2,978,550)   | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>64<br>FY 2019<br>3,858,455<br>(3,701,175)<br>157,280<br>(122,443)<br>(142,709)<br>(148,477)<br>(256,349)<br>(156,047)   |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br>Total Equity & Liabilities<br>Non Current Assets<br>Current Assets<br>Total Assets<br>Total Assets<br>Analysis of Profit And Loss Account<br>(Rupees in '000)<br>Sales Revenue<br>Cost of sales<br>Gross profit / (Loss)<br>Distribution Cost<br>Administrative Cost<br>Other Charges / (Income)<br>Operating Profit / (Loss)<br>Finance Cost - net<br>(Loss) / Profit Before Taxation and Levy   | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3<br>(2)<br>FY 2024<br>31,077,214<br>(24,286,813)<br><b>6,790,401</b><br>(3,175,039)<br>(442,075)<br>(144,580)<br><b>3,028,707</b><br>(4,947,626)<br><b>(1,918,919)</b>   | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)<br>32<br>4<br>FY 2023<br>28,939,096<br>(22,006,880)<br>6,932,216<br>(1,960,273)<br>(367,107)<br>(872,738)<br>3,732,098<br>(3,813,009)<br>(80,911)                       | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>1<br>8<br><b>2</b><br>FY 2022<br>17,494,878<br>(15,012,747)<br><b>2,482,131</b><br>(965,724)<br>(286,584)<br>74,379<br><b>1,304,202</b><br>(2,634,828)<br><b>(1,330,626)</b>  | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(2)<br>(1)<br>FY 2021<br>14,220,613<br>(11,130,976)<br>3,089,637<br>(1,195,573)<br>(254,537)<br>288,704<br>1,928,231<br>(2,599,439)<br>(671,208)  | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br><b>13</b><br>FY 2020<br>FY 2020<br>(4,229,520)<br>(116,167)<br>(426,535)<br>(190,279)<br>(255,245)<br>(190,279)<br>(255,245)<br>(988,226)<br>(2,978,550)<br>(3,966,776)  | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>64<br>57<br>43<br>64<br>59<br>43<br>64<br>13<br>64<br>143<br>64<br>142<br>709<br>(122,443)<br>(142,709)<br>(148,477)<br>(156,047)<br>(156,047)  |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br>Total Equity & Liabilities<br>Non Current Assets<br>Current Assets<br>Total Assets<br>Total Assets<br>Analysis of Profit And Loss Account<br>(Rupees in '000)<br>Sales Revenue<br>Cost of sales<br>Gross profit /(Loss)<br>Distribution Cost<br>Administrative Cost<br>Other Charges / (Income)<br>Operating Profit /(Loss)<br>Finance Cost - net<br>(Loss) / Profit Before Taxation and Levy<br>Taxation and Levy  | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3<br>(2)<br>FY 2024<br>31,077,214<br>(24,286,813)<br><b>6,790,401</b><br>(3,175,039)<br>(442,075)<br>(144,580)<br><b>3,028,707</b><br>(4,947,626)<br><b>(1,918,919)</b><br>(784,365)                                  | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)<br>32<br>4<br>FY 2023<br>28,939,096<br>(22,006,880)<br>6,932,216<br>(1,960,273)<br>(367,107)<br>(872,738)<br>3,732,098<br>(3,813,009)<br>(80,911)<br>249,904            | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>1<br>8<br><b>2</b><br>FY 2022<br>FY 2022<br>17,494,878<br>(15,012,747)<br><b>2,482,131</b><br>(965,724)<br>(286,584)<br>74,379<br><b>1,304,202</b><br>(2,634,828)<br><b>(1,330,626)</b><br>886,680                                | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(1)<br>FY 2021<br>14,220,613<br>(11,130,976)<br><b>3,089,637</b><br>(1,195,573)<br>(254,537)<br>288,704<br><b>1,928,231</b><br>(2,599,439)<br><b>(671,208)</b><br>1,029,567                   | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br><b>13</b><br>FY 2020<br>FY 2020<br>(4,229,520)<br>(4,229,520)<br>(116,167)<br>(426,535)<br>(190,279)<br>(255,245)<br>(190,279)<br>(255,245)<br>(2978,550)<br>(2,978,550)<br>(3,966,776)<br>345,147   | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>64<br>59<br>43<br>64<br>59<br>43<br>64<br>50<br>(122,43<br>(122,443)<br>(122,443)<br>(122,443)<br>(142,709)<br>(148,477)<br>(256,349)<br>(156,047)<br>(156,047)   |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br>Total Equity & Liabilities<br>Non Current Assets<br>Current Assets<br>Total Assets<br>Total Assets<br>Analysis of Profit And Loss Account<br>(Rupees in '000)<br>Sales Revenue<br>Cost of sales<br>Gross profit / (Loss)<br>Distribution Cost<br>Administrative Cost<br>Other Charges / (Income)<br>Operating Profit / (Loss)<br>Finance Cost - net<br>(Loss) / Profit Before Taxation and Levy<br>Taxation and Levy<br>Profit / (Loss) After Taxation and Levy | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3<br>(2)<br>FY 2024<br>FY 2024<br>31,077,214<br>(24,286,813)<br><b>6,790,401</b><br>(3,175,039)<br>(442,075)<br>(144,580)<br><b>3,028,707</b><br>(4,947,626)<br><b>(1,918,919)</b><br>(784,365)<br><b>(2,703,284)</b> | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)<br>32<br>4<br>FY 2023<br>28,939,096<br>(22,006,880)<br>6,932,216<br>(1,960,273)<br>(367,107)<br>(872,738)<br>3,732,098<br>(3,813,009)<br>(80,911)<br>249,904<br>168,993 | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>1<br>8<br><b>2</b><br>FY 2022<br>FY 2022<br>FY 2022<br>17,494,878<br>(15,012,747)<br><b>2,482,131</b><br>(965,724)<br>(286,584)<br>74,379<br><b>1,304,202</b><br>(2,634,828)<br><b>(1,330,626)</b><br>886,680<br><b>(443,946)</b> | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(1)<br>FY 2021<br>14,220,613<br>(11,130,976)<br><b>3,089,637</b><br>(1,195,573)<br>(254,537)<br>288,704<br><b>1,928,231</b><br>(2,599,439)<br><b>(671,208)</b><br>1,029,567<br><b>358,359</b> | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br><b>5</b><br>4<br>5<br>7<br>2020<br>(42<br>4,113,353<br>(4,229,520)<br>(116,167)<br>(426,535)<br>(190,279)<br>(255,245)<br>(190,279)<br>(255,245)<br>(190,279)<br>(255,245)<br>(2978,550)<br>(2,978,550)<br>(3,966,776)<br>345,147<br>(3,621,629) | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>69<br>43<br>69<br>43<br>64<br>FY 2019<br>7<br>3,858,455<br>(3,701,175)<br>157,280<br>(122,443)<br>(122,443)<br>(142,709)<br>(148,477)<br>(256,349)<br>(156,047)<br>(156,047)<br>(412,396)<br>994,502<br>582,106 |
| Horizontal Analysis (ii) Year on Year - %<br>Share Capital & Reserves<br>Non Current Liabilities<br>Current Liabilities<br>Total Equity & Liabilities<br>Non Current Assets<br>Current Assets<br>Total Assets<br>Total Assets<br>Analysis of Profit And Loss Account<br>(Rupees in '000)<br>Sales Revenue<br>Cost of sales<br>Gross profit /(Loss)<br>Distribution Cost<br>Administrative Cost<br>Other Charges / (Income)<br>Operating Profit /(Loss)<br>Finance Cost - net<br>(Loss) / Profit Before Taxation and Levy<br>Taxation and Levy  | FY 24 vs<br>FY23<br>11<br>(14)<br>(1)<br>(2)<br>(3)<br>3<br>(2)<br>FY 2024<br>31,077,214<br>(24,286,813)<br><b>6,790,401</b><br>(3,175,039)<br>(442,075)<br>(144,580)<br><b>3,028,707</b><br>(4,947,626)<br><b>(1,918,919)</b><br>(784,365)                                  | FY 23 vs<br>FY 22<br>2<br>(1)<br>18<br>4<br>(1)<br>32<br>4<br>FY 2023<br>28,939,096<br>(22,006,880)<br>6,932,216<br>(1,960,273)<br>(367,107)<br>(872,738)<br>3,732,098<br>(3,813,009)<br>(80,911)<br>249,904            | FY 22 vs<br>FY 21<br>61<br>(2)<br>(32)<br>2<br>1<br>1<br>8<br><b>2</b><br>FY 2022<br>FY 2022<br>17,494,878<br>(15,012,747)<br><b>2,482,131</b><br>(965,724)<br>(286,584)<br>74,379<br><b>1,304,202</b><br>(2,634,828)<br><b>(1,330,626)</b><br>886,680                                | FY 20<br>27<br>6<br>(17)<br>(0)<br>0<br>(2)<br>(1)<br>FY 2021<br>14,220,613<br>(11,130,976)<br><b>3,089,637</b><br>(1,195,573)<br>(254,537)<br>288,704<br><b>1,928,231</b><br>(2,599,439)<br><b>(671,208)</b><br>1,029,567                   | FY 19<br>(27)<br>(8)<br>100<br>13<br>14<br>8<br><b>13</b><br><b>FY 2020</b><br>(4,113,353<br>(4,229,520)<br>(116,167)<br>(426,535)<br>(190,279)<br>(255,245)<br>(190,279)<br>(255,245)<br>(190,279)<br>(255,245)<br>(3986,276)<br>(3,966,776)<br>345,147<br>(3,621,629)<br>4,560                 | FY 19 vs<br>FY 18<br>2<br>90<br>202<br>64<br>69<br>43<br>64<br>59<br>43<br>64<br>59<br>43<br>64<br>50<br>(122,43<br>(122,443)<br>(122,443)<br>(122,443)<br>(142,709)<br>(148,477)<br>(256,349)<br>(156,047)<br>(156,047)   |

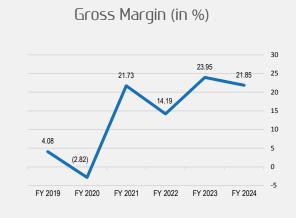
\*Financial year 2019 is considered as a base year for above analysis

| Vertical Analysis - %                                  | FY 2024            | FY 2023            | FY 2022            | FY 2021            | FY 2020             | FY 2019            |
|--|--------------------|--------------------|--------------------|--------------------|---------------------|--------------------|
| Sales Revenue  | 100                | 100                | 100                | 100                | 100                 | 100                |
| Cost of Sales  | (78)               | (76)               | (86)               | (78)               | (103)               | (96)               |
| Gross Profit / (Loss)                                  | 22                 | 24                 | 14                 | 22                 | (3)                 | 4                  |
| Distribution Cost                                      | (10)               | (7)                | (6)                | (8)                | (10)                | (3)                |
| Administrative Cost                                    | (1)                | (1)                | (2)                | (2)                | (5)                 | (4)                |
| Other Charges / (Income)                               | (0)                | (3)                | 0                  | 2                  | (6)                 | (4)                |
| <b>Operating Profit / (Loss)</b><br>Finance Cost - net | <b>10</b>          | <b>13</b>          | <b>6</b>           | <b>14</b>          | <b>(24)</b>         | (7)                |
| (Loss) / Profit Before Taxation and Levy               | (16)<br><b>(6)</b> | (13)<br><b>(0)</b> | (15)<br><b>(9)</b> | (18)<br><b>(4)</b> | (72)<br><b>(96)</b> | (4)<br><b>(11)</b> |
| Taxation and Levy                                      | (3)                | 1                  | (9)                | (4)                | (90)<br>8           | 26                 |
| Profit / (Loss) After Taxation and Levy                | (0)<br>(9)         | 1                  | (3)                | 3                  | (88)                | 15                 |
| Other Comprehensive (Income) / Loss                    | (0)                | 0                  | (0)                | (0)                | (00)                | 9                  |
| Total Comprehensive Income / (Loss)                    | (9)                | 1                  | (3)                | 2                  | (88)                | 24                 |
| Horizontal Analysis (i) Cumulative* - %                | FY 2024            | FY 2023            | FY 2022            | FY 2021            | FY 2020             | FY 2019            |
| Sales Revenue  | 705                | 650                | 353                | 269                | 7                   | 100                |
| Cost of Sales  | 556                | 495                | 306                | 203                | ,<br>14             | 100                |
| Gross profit / (loss)                                  | 4,217              | 4,308              | 1,478              | 1,864              | (174)               | 100                |
| Distribution Cost                                      | 2,493              | 1,501              | 689                | 876                | 248                 | 100                |
| Administrative Cost                                    | 210                | 157                | 101                | 78                 | 33                  | 100                |
| Other Charges / (Income)                               | (3)                | 488                | (150)              | (294)              | 72                  | 100                |
| Operating Profit / (Loss)                              | (1,281)            | (1,556)            | (609)              | (852)              | 286                 | 100                |
| Finance Cost - net                                     | 3,071              | 2,344              | 1,588              | 1,566              | 1,809               | 100                |
| (Loss) / Profit Before Taxation and Levy               | 365                | (80)               | 223                | 63                 | 862                 | 100                |
| Taxation and Levy                                      | (179)              | (75)               | (11)               | 4                  | (65)                | 100                |
| Profit / (Loss) After Taxation and Levy                | (564)              | (71)               | (176)              | (38)               | (722)               | 100                |
| Other Comprehensive (Income) / Loss                    | (142)              | (67)               | (105)              | (101)              | (99)                | 100                |
| Total Comprehensive Income / (Loss)                    | (406)              | (69)               | (150)              | (62)               | (488)               | 100                |
| Horizontal Analysis (ii) Year on Year - %              | FY 24 vs<br>FY23   | FY 23 vs<br>FY 22  | FY 22 vs<br>FY 21  | FY 21 vs<br>FY 20  | FY 20 vs<br>FY 19   | FY 19 vs<br>FY 18  |
| Sales Revenue  | 7                  | 65                 | 23                 | 246                | 7                   | (11)               |
| Cost of Sales  | ,<br>10            | 47                 | 35                 | 163                | 14                  | 1                  |
| Gross Profit / (Loss)                                  | (2)                | 179                | (20)               | (2,760)            | (174)               | (77)               |
| Distribution Cost                                      | 62                 | 103                | (19)               | 180                | 248                 | 6                  |
| Administrative Cost                                    | 20                 | 28                 | 13                 | 34                 | 33                  | 14                 |
| Other Charges / (Income)                               | (83)               | (1,273)            | (74)               | (213)              | 72                  | 96                 |
| Operating Profit / (loss)                              | (19)               | 186                | (32)               | (295)              | 286                 | (172)              |
| Finance cost - net                                     | 30                 | 45                 | 1                  | (13)               | 1,809               | 1,588              |
| (Loss) / Profit before Taxation and Levy               | 2,272              | (94)               | 98                 | (83)               | 862                 | (218)              |
| Taxation and Levy                                      | (414)              | (72)               | (14)               | 198                | (65)                | (3,545)            |
| Profit / (Loss) After Taxation and Levy                | (1,700)            | (138)              | (224)              | (110)              | (722)               | 82                 |
| Other Comprehensive (Income) / Loss                    | (226)              | (760)              | 280                | (201)              | (99)                | (4,352)            |
| Total Comprehensive Income / (Loss)                    | (1,101)            | (162)              | (230)              | (110)              | (488)               | 199                |

\*Financial year 2019 is considered as a base year for above analysis



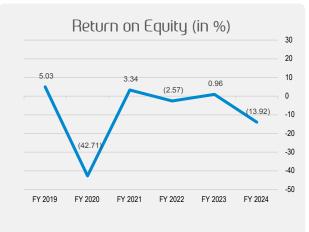
# Graphical Presentation – Stakeholders ' Information



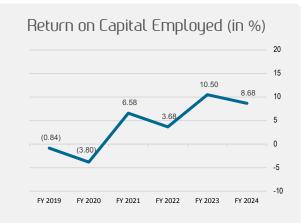
Operating Profit Margin (in %)

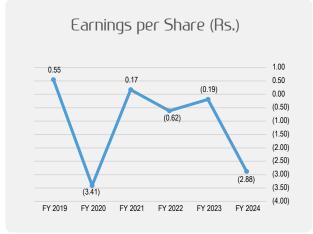




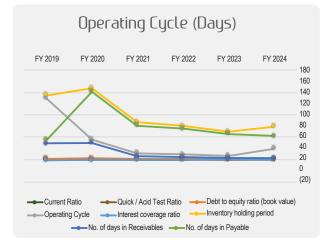


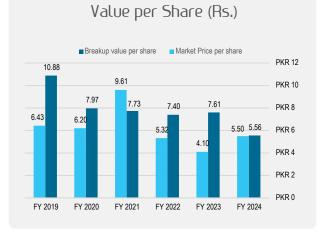




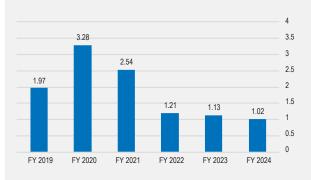


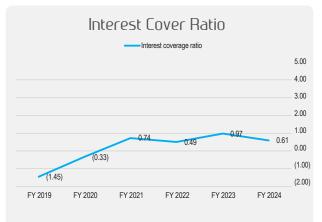
Liquidity Ratios (Times) Current Ratio Quick / Acid Test Ratio 3.0 2.5 2.0 1.5 1.0 5.5 0.0 FY 2019 FY 2020 FY 2021 FY 2022 FY 2023 FY 2024





Debt to Equity Ratio



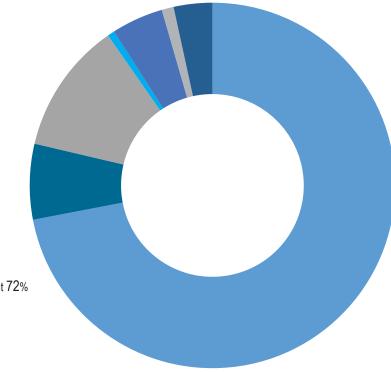




ANNUAL REPORT 2024

# **Composition of Balance Sheet**

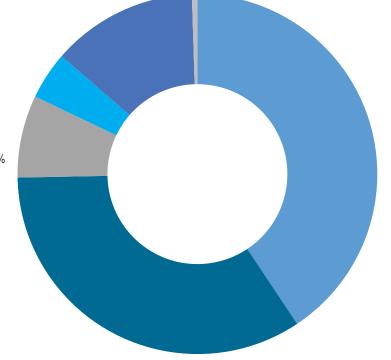
#### ASSETS FY 2024



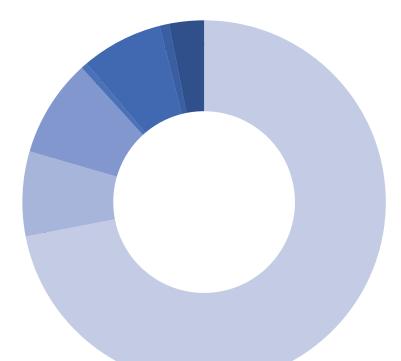
- Derivative financial asset 7%
- Trade Debts 1%
- Inventories and Stores 12%
- Deferred tax assets 7%
- Cash in Bank 1%
- Other Assets 3%
- Property, plant and equipment 72%

#### EQUITIES & LIABILITIES FY 2024

- Short Term Borrowings 13%
- Mark up Accrued 4%
- Trade and Other Payables 7%
- Long Term Financing 34%
- Other Liabilities 1%
- Share Capital and Reserves 41%

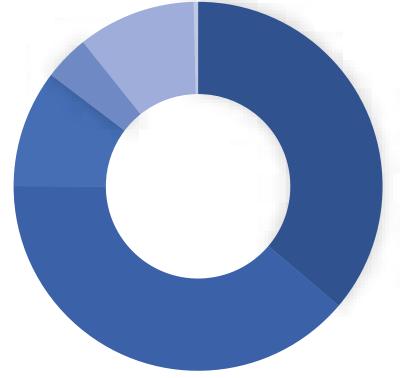


#### ASSETS FY 2023



- Derivative financial asset 7%
- Trade Receivables 1%
- Inventories and Stores 9%
- Deferred tax assets 7%
- Cash and Bank Balances 1%
- Other Assets 3%
- Property, plant and equipment 72%

#### EQUITIES & LIABILITIES FY 2023



- Short Term Borrowings 10%
- Mark up Accrued 4%
- Trade and Other Payables 10%
- Long Term Financing 39%
- Other Liabilities 1%
- Share Capital and Reserves 36%



# Notes on Analysis

#### COMMENTS ON SIX YEAR STATEMENT OF COMPREHENSIVE INCOME ANALYSIS

#### TURNOVER

Revenue witnessed a remarkable growth of 705% from PKR 3,858 million in 2019 to PKR 31,077 million in 2024, driven by strategic price adjustments and significant volume increases.

Additionally, the Company increased its production capacity by expanding clinker output from 3,000 TPD to 10,700 TPD, representing a 257% increase. New Plant began commercial production July 1, 2020.

#### COST OF SALES

Company experienced a significant increase in total costs, rising 556% from PKR 3,701 million in 2019 to PKR 24,286 million in 2024. This substantial growth in production cost was primarily driven by higher production volumes, coupled with increased costs of raw materials, packing materials, coal, and electricity.

#### **GROSS PROFIT**

The Company's Gross Profit (GP) experienced a remarkable 4217% growth, from PKR 157 million in 2019 to PKR 6,790 million in 2024. This substantial increase is consistent with the fluctuations in revenue and costs over the years. Moreover, the Gross Profit Margin (GPM) has improved significantly, rising from 4% to 22%. This enhancement is primarily attributed to the adoption of fuel/power efficient production facilities and increase in sales price.

#### NET PROFIT / (LOSS)

The Company faced financial difficulties in 2024, going from a profit of PKR 582 million in 2019 to a loss of PKR 2,703 million. The main reasons for this decline were significantly higher borrowing costs, which increased by PKR 4,791 million from PKR 156 million in 2019 to PKR 4,947 million in 2024. Moreover, the Company have booked tax charges in 2024 whereas it was receiving tax benefits for the past five year.

#### COMMENTS ON SIX YEAR STATEMENT OF FINANICAL POSITION ANALYSIS

#### **SHARE CAPITAL & RESERVES**

The Company's share capital saw a significant 68% increase which is mainly due to equity injection of PKR 11,700 million from associated undertakings which is off setting from exhibited finance cost.

#### NON CURRENT LIABILITIES

The Company's non-current liabilities decreased substantially between 2019 and 2024, primarily attributable to the repayment of local and foreign long-term and mid-term syndicate loans.

#### **NON CURRENT ASSETS**

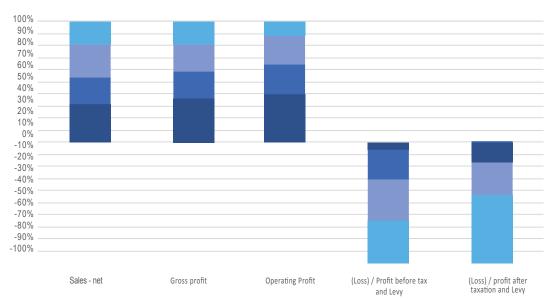
The Company's non-current assets rise 12% from 2019 to 2024, primarily driven by capital expenditures on plant and machinery expansions.

# **Quarterly Performance**

| Particulars                                | Quarter 1   | Quarter 2   | Quarter 3   | Quarter 4   | Total        |
|--|-------------|-------------|-------------|-------------|--------------|
|  |             |             | '000'       |             |              |
| Clinker Production (MT)                    | 669,870     | 556,486     | 596,568     | 462,401     | 2,285,325    |
| Capacity Utilization (%)                   | 83%         | 69%         | 74%         | 58%         | 71%          |
| Cement Production (MT)                     | 461,314     | 433,903     | 404,313     | 392,265     | 1,691,795    |
| Dispatches (Cement / Clinker) (MT)         | 828,478     | 560,760     | 666,887     | 473,028     | 2,529,153    |
| Sales - Net                                | 9,735,942   | 7,111,392   | 8,091,953   | 6,137,927   | 31,077,214   |
| Cost of Sales                              | (7,297,695) | (5,593,950) | (6,588,592) | (4,806,576) | (24,286,813) |
| Gross Profit                               | 2,438,247   | 1,517,442   | 1,503,361   | 1,331,351   | 6,790,401    |
| Selling and Distribution Expenses          | (919,829)   | (574,146)   | (819,947)   | (861,117)   | (3,175,039)  |
| Administrative Expenses                    | (112,274)   | (106,413)   | (109,733)   | (113,655)   | (442,075)    |
| Other Operating Expenses                   | (195,963)   | (113,738)   | 135,035     | 19,685      | (154,981)    |
| Reversal of Allowance on Trade Receivables | -           | -           | -           | 10,401      | 10,401       |
|  | (1,228,066) | (794,297)   | (794,645)   | (944,686)   | (3,761,694)  |
| Operating Profit                           | 1,210,181   | 723,145     | 708,716     | 386,665     | 3,028,707    |
| Finance Income                             | 6,293       | 5,444       | 9,345       | 6,325       | 27,407       |
| Finance Costs                              | (1,330,057) | (1,217,473) | (1,355,686) | (1,071,817) | (4,975,033)  |
| Finance Costs - Net                        | (1,323,764) | (1,212,029) | (1,346,341) | (1,065,492) | (4,947,626)  |
| (Loss) / Profit Before Tax and Levy        | (113,583)   | (488,884)   | (637,625)   | (678,827)   | (1,918,919)  |
| Taxation and Levy                          | (356,608)   | 489,258     | (79,469)    | (837,546)   | (784,365)    |
| (Loss) / Profit After Taxation and Levy    | (470,191)   | 374         | (717,094)   | (1,516,373) | (2,703,284)  |

# **Quarterly Performance**

Quarter 1 Quarter 2 Quarter 3 Quarter 4





# Results Reported in Interim and Annual Financial Statements

| Particulars                    | Interim Results |        |                 |        |                 |        |                          | Annual Results |  |
|--------------------------------|-----------------|--------|-----------------|--------|-----------------|--------|--------------------------|----------------|--|
|                                | 3 months period |        | 6 months period |        | 9 months period |        | Year ended June 30, 2024 |                |  |
|                                | Rs in '000      | %      | Rs in '000      | %      | Rs in '000      | %      | Rs in '000               | %              |  |
| Sales - Net                    | 9,735,942       |        | 16,847,334      |        | 24,939,287      |        | 31,077,214               |                |  |
| Gross Profit                   | 2,438,247       | 25.04% | 3,955,689       | 23.48% | 5,459,050       | 21.89% | 6,790,401                | 21.85%         |  |
| Operating Profit               | 1,210,181       | 12.43% | 1,933,326       | 11.48% | 2,642,042       | 10.59% | 3,028,707                | 9.75%          |  |
| Loss before taxation           | (113,583)       | -1.17% | (602,467)       | -3.58% | (1,240,092)     | -4.97% | (1,918,919)              | -6.17%         |  |
| (Loss) / Profit After Taxation | (470,191)       | -4.83% | (469,817)       | -2.79% | (1,186,911)     | -4.76% | (2,703,284)              | -8.70%         |  |

# Explanation of negative changes in performance over the period

Power Cement Limited's FY 2024 performance was marked by a depressed local market, with domestic cement and clinker dispatches declining 15.77% to 1,327,656 tons due to low PSDP allocations, political instability, and high interest rates. However, exports surged 45.6% to 1,201,497 tons, driven by 121% clinker export growth, resulting in a 5.31% increase in total dispatches to 2,529,153 tons. Despite achieving a 21.9% gross profit margin, the company incurred an 8.7% net loss primarily due to high finance costs resulting from significant debt burden.

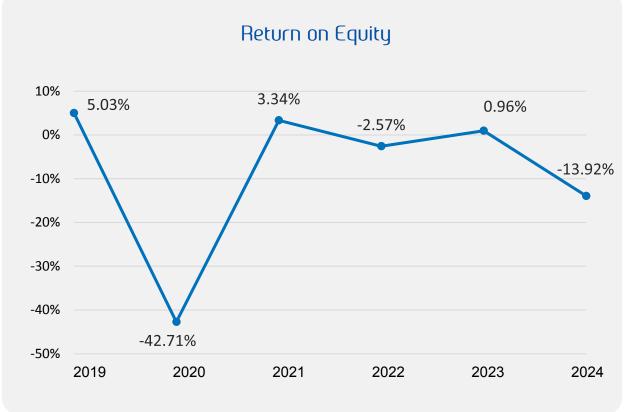
# **DuPont Analysis**

| Year | Profit/ (loss)<br>margin<br>(Profit/ (loss)<br>after tax/sales) | Total Asset<br>turnover<br>(Sales / Total<br>Assets) | Return on<br>Assets | Equity<br>Multiplier<br>(Total Assets /<br>Total Equity) | Return<br>On Equity |
|------|---|--|---------------------|--|---------------------|
|      | Α   | В  | C=A*B               | D  | E=C*D               |
| 2024 | -8.70%  | 0.65   | -5.66%              | 2.46   | -13.92%             |
| 2023 | 0.58%   | 0.60   | 0.35%               | 2.76   | 0.96%               |
| 2022 | -2.54%  | 0.38   | -0.96%              | 2.69   | -2.57%              |
| 2021 | 2.52%   | 0.31   | 0.79%               | 4.23   | 3.34%               |
| 2020 | -88.05%   | 0.09   | -7.96%              | 5.37   | -42.71%             |
| 2019 | 15.09%  | 0.10   | 1.45%               | 3.48   | 5.03%               |

DuPont analysis is a valuable tool for investors, providing insight into a company's financial performance and growth potential. By breaking down Return on Equity (ROE) into profit margin, asset turnover, and financial leverage, investors can identify areas of strength and weakness. This analysis helps investors evaluate management's effectiveness, assess risk, and make informed decisions about investment.

#### The main highlights of DuPont analysis are as follows:

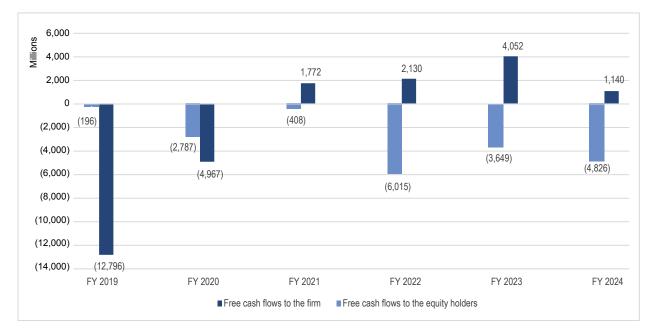
- 1. The profit margins for the Company has decreased in FY 2024 from positive 0.58% to negative 8.70% mainly due to to higher finance cost and tax charge.
- 2. Assets turnover has improved mainly due to increase in export sales coupled with increase in selling price.
- 3. The Return on Assets (ROA) has deteriorated significantly, driven by the decline in profit margin.
- 4. Due to net loss in current year, the equity multiplier has decrease by 11%.
- 5. The Return on Equity has decilned significantly due to net loss in the current year.





## Free Cash Flows

|                                       | FY 2024     | FY 2023     | FY 2022     | FY 2021     | FY 2020     | FY 2019      |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|--------------|
|                                       |             |             | (Rupees     | in '000)    |             |              |
| (Loss) / Profit before taxation       | (1,918,919) | (80,911)    | (1,330,626) | (671,208)   | (3,966,776) | (412,396)    |
| Adjustment for non-cash items         | 6,093,733   | 5,681,184   | 3,413,705   | 3,329,067   | 3,416,935   | 462,543      |
| Changes in working capital            | (2,645,989) | (1,372,555) | 236,904     | (820,610)   | 2,616,892   | (729,371)    |
| Net cash generated from / (used in)   |             |             |             |             |             |              |
| Operating activities                  | 1,528,825   | 4,227,718   | 2,319,983   | 1,837,249   | 2,067,051   | (679,224)    |
| Capital expenditure                   | (389,274)   | (175,998)   | (189,772)   | (65,452)    | (7,034,177) | (12,116,969) |
| Free cash flows to the firm           | 1,139,551   | 4,051,720   | 2,130,211   | 1,771,797   | (4,967,126) | (12,796,193) |
| Net borrowing (repaid) / raised       | (1,243,341) | (4,170,365) | (5,532,581) | 964,388     | 2,933,831   | 12,673,089   |
| Interest payments                     | (4,721,818) | (3,530,151) | (2,612,170) | (3,144,326) | (753,458)   | (72,721)     |
| Free cash flows to the equity holders | (4,825,608) | (3,648,796) | (6,014,540) | (408,141)   | (2,786,753) | (195,825)    |



#### Analysis on Free Cash Flows:

Free cash flows represent the cash a company can generate after required investment to maintain or expand its asset base. It is a measurement of a company's financial performance and health.

The company's Free Cash Flow to the Firm (FCFF) experienced a decline in FY 2024 compared to the previous year. This downturn was primarily attributed to increased inventory levels of coal, stores, spares, and loose tools, coupled with a reported net loss before taxation and levy of PKR 1,918 million.

Furthermore, the Free Cash Flow to Equity Holders (FCFE) witnessed an even sharper decline, driven by elevated finance costs paid during the year coupled with principal debt repayment.

## Cash Flow Statement - Direct Method

|  | 2024         | 2023         |
|--|--------------|--------------|
|  | (Rupees      | in '000)     |
| CASH FLOW FROM OPERATING ACTIVITIES                      |              |              |
|  | 01 007 504   | 00 161 040   |
| Cash receipts from customers                             | 31,207,584   | 28,161,843   |
| Cash paid to suppliers and employees                     | (27,032,770) | (22,561,570) |
| Net cash generated from operations                       | 4,174,814    | 5,600,273    |
| Decrease / (increase) in stores and spares               | (1,895,722)  | 287,538      |
| Increase in stock-in-trade                               | 573,328      | (1,229,246)  |
| (Increase)/ decrease in trade debts                      | (48,375)     | (216,835)    |
| Decrease in loans & other receivable                     | 129,392      | 316,538      |
| Increase in trade deposits and prepayments               | (14,586)     | (25,379)     |
| Decrease in trade & other payables                       | (1,390,026)  | (505,171)    |
| Income tax refund received / (paid)                      | (578,981)    | 84,034       |
| Gratuity paid  | (41,378)     | (34,025)     |
| Deposits received / (paid)                               | 4,992        | 11,000       |
| Financial charges paid                                   | (4,721,818)  | (3,530,151)  |
| Net cash generated from / (used in) operating activities | (3,808,360)  | 758,576      |
|  |              |              |
| CASH FLOW FROM INVESTING ACTIVITIES                      |              |              |
| Capital expenditure - Operations                         | (389,274)    | (175,998)    |
| Interest received  | 26,012       | 16,483       |
| Proceeds from disposal of fixed assets                   | 1,541        | 1,352        |
| Net cash used in investing activities                    | (361,721)    | (158,163)    |
| CASH FLOW FROM FINANCING ACTIVITIES                      |              |              |
| Repayment of long-term financing                         | (1,671,177)  | (2,619,838)  |
| Repayment of short-term financing                        | 450,000      | (1,533,927)  |
| Contribution from associated undertakings - net          | 4,700,000    | -            |
| Lease rentals paid                                       | (22,164)     | (16,600)     |
| Net cash (used in) / generated from financing activities | 3,456,659    | (4,170,365)  |
|  |              |              |
| Net (decrease) / increase in cash and cash equivalents   | (713,422)    | (3,569,952)  |
| Cash and cash equivalents at the beginning of the year   | (3,702,177)  | (132,225)    |
| Cash and cash equivalents at end of the year             | (4,415,599)  | (3,702,177)  |



## Share Price Sensitivity Analysis

The Ordinary shares (POWER) and Preference shares (POWERPS) of Power Cement Limited are traded on Pakistan Exchange.

Market price of the Company's Ordinary share experienced fluctuations between the highest of Rs. 6.43 to the lowest of Rs.3.49 per share with an average market price of Rs.5.06 per share.

Market price of the Company's Preference share experienced fluctuations between the highest of Rs. 11.11 to the lowest of Rs.4.4 per share with an average market price of Rs.8.39 per share.

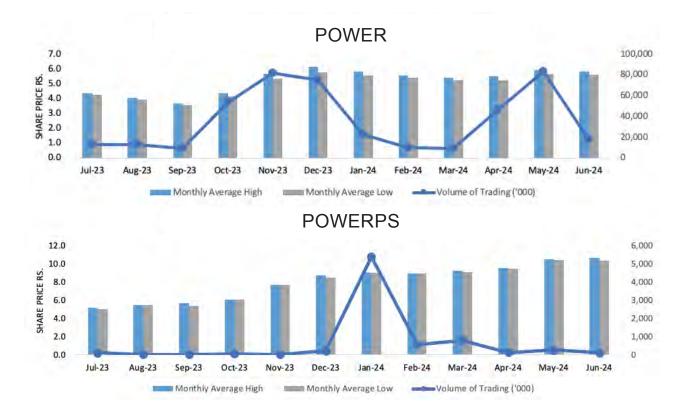
Our listed company's share price is sensitive to various factors, making individual impact analysis challenging. Key internal factors include company performance (revenue growth, profitability) and financial health (EPS, dividend payments).

Macro-economic and external factors also play a significant role. These include economic environment, demand fluctuations, input cost changes, currency risks, government policy changes, and law and order stability.

These factors interact through profitability, investor confidence, and industry competitiveness, driven by market sentiment and peer performance. The complexity and interdependence of these factors make attributing share price variations to specific factors inherently challenging.

The table and graphs below outlines the prices and volumes of the Company's ordinary and preference shares:

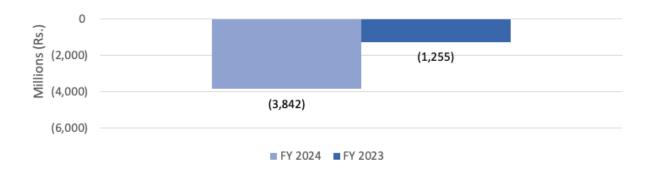
| Ordinary Shares (Power) |      | Preference Shares (PowerPS) |             |       |      |           |
|-------------------------|------|-----------------------------|-------------|-------|------|-----------|
| Years                   | High | Low                         | Volume      | High  | Low  | Volume    |
| 2023                    | 5.46 | 3.84                        | 116,855,500 | 7.60  | 4.81 | 116,500   |
| 2024                    | 6.43 | 3.49                        | 434,425,778 | 11.11 | 4.40 | 7,743,801 |



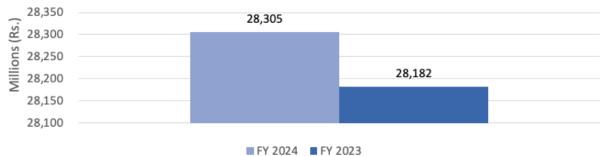
## Economic Value Added

|   |       | FY 2024          | FY 2023     |  |
|---|-------|------------------|-------------|--|
|   |       | (Rupees in '000) |             |  |
| Cost of Capital                             |       |                  |             |  |
| Cost of Equity                              | %     | 21.80            | 24.30       |  |
| Cost of Debt                                | %     | 15.20            | 12.03       |  |
| Market Value of Equity                      |       | 6,115,368        | 4,558,669   |  |
| Market Value of Debt                        |       | 22,693,562       | 24,032,785  |  |
| Weighted average cost of capital (WACC)     |       | 16.60%           | 13.99%      |  |
| Average capital employed                    |       | 36,664,118       | 37,448,166  |  |
| NOPAT (Net operating profit after tax)      |       | 2,244,342        | 3,982,002   |  |
| Less: Cost of capital                       |       | (6,086,105)      | (5,237,232) |  |
| Economic Value Added                        |       | (3,841,763)      | (1,255,230) |  |
| Enterprise Value                            |       |                  |             |  |
| Market Value of Equity                      |       | 6,115,368        | 4,558,669   |  |
| Add: Debt                                   |       | 22,693,562       | 24,032,785  |  |
| Less: Cash & Bank balance                   |       | (503,468)        | (409,823)   |  |
| Enterprise Value                            |       | 28,305,463       | 28,181,631  |  |
| Return Ratios                               |       |                  |             |  |
| NOPAT / Average capital employed            | %     | 6.12             | 10.63       |  |
| EVA / Average capital employed              | %     | -10.48           | -3.35       |  |
| Enterprise value / Average capital employed | times | 0.77             | 0.75        |  |
|   |       |                  | ••          |  |

#### **Economic Value Added**



#### **Enterprise Value**

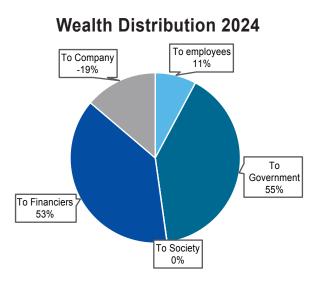


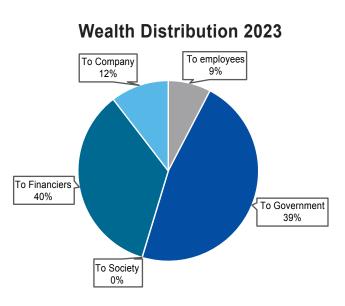
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# Statement of Value Addition & Distribution of Wealth

|   | FY 2024<br>Rs. in '000     |                     | FY 20<br>Rs. in            |                     |
|---|----------------------------|---------------------|----------------------------|---------------------|
| Wealth Created  |                            |                     |                            |                     |
| Turnover (including taxes)<br>Less: Operating cost & other general expenses | 38,318,834<br>(28,990,393) | 410.77%<br>-310.77% | 36,404,336<br>(26,929,080) | 384.20%<br>-284.20% |
| Total Wealth generated during the year                                      | 9,328,441                  | 100.00%             | 9,475,256                  | 100.00%             |
| Distribution of Wealth  | '                          |                     |                            |                     |
| To employees<br>Salaries, wages and other benefits                          | 1,008,118                  | 11%                 | 835,642                    | 9%                  |
| <b>To Government</b><br>Income tax, sales tax, excise duty and others       | 5,142,885                  | 55%                 | 3,685,160                  | 39%                 |
| <b>To Society</b><br>Donation towards education, health and environment     | 3,624                      | 0%                  | 676                        | 0%                  |
| <b>To Financiers</b><br>To Finance providers as Finance charges             | 4,947,626                  | 53%                 | 3,813,009                  | 40%                 |
| <b>To Company</b><br>Depreciation, Amortization & Retain earning            | (1,773,812)                | -19%                | 1,140,769                  | 12%                 |
| Total Wealth distributed during the year                                    | 9,328,441                  |                     | 9,475,256                  |                     |





## Composition of Local Versus Imported Material

|  | FY-2024<br>Rs. in '000 | %     | FY-2023<br>Rs. in '000 | %     |
|--|------------------------|-------|------------------------|-------|
| Local Components:                            |                        |       |                        |       |
| Raw materials consumed                       | 2,593,578              | 12.18 | 2,418,483              | 11.62 |
| Packing materials consumed                   | 1,365,089              | 6.41  | 1,308,983              | 6.29  |
| Fuel - coal and others                       | 1,533,471              | 7.20  | 4,418,550              | 21.24 |
| Power  | 5,005,866              | 23.51 | 3,425,361              | 16.46 |
| Stores, spare parts and loose tools consumed | 226,370                | 1.06  | 139,990                | 0.67  |
| Imported Components:                         |                        |       |                        |       |
| Fuel - coal                                  | 10,039,275             | 47.15 | 8,769,200              | 42.15 |
| Stores, spare parts and loose tools consumed | 528,197                | 2.48  | 326,643                | 1.57  |
| Total  | 21,291,847             | 100   | 20,807,209             | 100   |

## Sensitivity Analysis

If US\$ to Pak Rupee exchange rate fluctuates by 1% , the impact on cost of production on above imported components would have been as follows:

|   | FY-2024   | FY-2023  |
|---|-----------|----------|
| Average USD Rate                              | 283.20    | 248.04   |
| Increase of 1% in exchange rate (Rs. in '000) | 105,675   | 90,958   |
| Decrease of 1% in exchange rate (Rs. in '000) | (105,675) | (90,958) |

The management constantly monitors the international coal prices and exchange rates and takes necessary and timely steps to mitigate such impacts.



## Forward Looking Statement

Pakistan's economy faces key challenges in FY2025, including a low tax-to-GDP ratio, struggling state-owned enterprises, and the need for tax reforms. The government's budget prioritizes privatization and reforms, with a substantial amount (higher than previous year) has been allocated for the Public Sector Development Program (PSDP).

Economic recovery remains uncertain due to high inflation, currency depreciation, and debt burdens. Inflation moderation has allowed the State Bank of Pakistan (SBP) to lower interest rates, potentially boosting growth.

GDP is expected to grow by 2.5-3.6% in FY25, with improvements in agriculture, industry, and services. Inflation may settle at 11.5-13.5%, and external trends and remittances should improve the current account and reserves. However, risks such as political instability, external debt, and global conditions remain.

## Corporate Calender For The Financial Year 2023-24

## On September 28, 2023

The Board of Directors approved the annual audited financial statements of the Company for the year ended June 30, 2023 and the Directors' Report thereon.

## On October **25**, **2023**

The 32nd Annual General Meeting (AGM) of the Company was held. The shareholders approved the annual audited accounts for the year ended June 30, 2023.

### On October **25**, **2023**

The Board of Directors approved the condensed interim financial statements for the first quarter ended September 30, 2023 along with the Directors' Report thereon.

## On April 30, 2024

The Board of Directors approved the condensed interim financial statements for the third quarter ended March 31, 2024 along with the Directors' Report thereon.

## On February 27, 2024

The Board of Directors approved the condensed interim financial statements for the half year ended December 31, 2023 along with the Directors' Report thereon.

## On June **26, 2024**

The Company conducted a mandatory Corporate Briefing Session (CBS) to inform the stakeholders about its performance and future plans.

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Buni Zom lies in the Buni Zom group of Pakistan, 50 km (30 miles) east of Tirich Mir, the tallest peak in the Hindu Kush. The Buni Zom group

# Disclosures on IT Governance and Cybersecurity

## IT Governance Framework: Aligning IT Management with Business Objectives and Ensuring Effective Oversight

IT Governance is a comprehensive framework of policies, processes, and controls that organizations implement to ensure the responsible and effective management of their Information Technology (IT) assets. This framework encompasses the strategies and practices necessary to align IT initiatives with the organization's overarching business goals and objectives. Central to IT governance are decision-making structures, risk management, regulatory compliance, and accountability mechanisms, all of which ensure that IT investments are optimized to deliver value, mitigate risks, and bolster the organization's long-term success.

## Comprehensive Cybersecurity Strategy: Safeguarding Digital Assets and Man aging Evolving Threats

Refers to the disciplined practice of safeguarding computer systems, networks, and digital data from unauthorized access, malicious attacks, theft, damage, or disruption. This domain encompasses a broad spectrum of technologies, processes, and practices designed to protect sensitive information and preempt cyber threats. Cybersecurity measures deployed by PCL include, but are not limited to, the deployment of firewalls, encryption protocols, access controls, antivirus solutions, intrusion detection systems, and comprehensive employee training programs. The primary objective of the Company's cybersecurity strategy is to maintain the confidentiality, integrity, and availability of digital assets while proactively managing the ever-evolving landscape of cyber threats and vulnerabilities.

## Strategic Development of Disaster Re covery Framework: Ensuring Business Continuity and Operational Resilience

In alignment with our commitment to ensuring business continuity and operational resilience, we have prioritized the development and implementation of a comprehensive Disaster Recovery (DR) plan as a cornerstone of our IT strategy for this year. This initiative is designed to safeguard our critical systems, data, and infrastructure against potential disruptions, thereby securing the continuity of our services and the protection of stakeholders' interests.

PCL's DR plan encompasses a robust framework of proactive measures, including the establishment of redundant systems, offsite data backups, and clearly defined recovery protocols. These elements are meticulously crafted to minimize downtime, expedite recovery processes, and maintain seamless operations in the face of unforeseen events.

By embedding disaster recovery into Company's broader IT governance framework, we are not only mitigating risks but also reinforcing our organization's resilience and preparedness in an increasingly complex digital landscape. This strategic focus on DR planning underscores our unwavering commitment to operational excellence and the sustained success of our organization.



## Implementation of On-Premises Email Exchange: Enhancing Security, Control, and Data Privacy

As part of our strategic IT initiatives, we are implementing an on-premises Email Exchange system. This critical upgrade reflects our commitment to enhancing the security, reliability, and efficiency of our communication infrastructure.

The transition to an on-premises Email Exchange allows us to exercise greater control over our email environment, ensuring that data remains within our secure infrastructure and is managed in compliance with our stringent governance policies. This implementation is a key component of our broader strategy to reduce reliance on external vendors, safeguard sensitive information, and maintain the highest standards of data privacy.

## Fortifying IT Resilience: Comprehensive High Availability Framework for Criti cal Applications and Data

As part of the Company's strategic IT roadmap, we are prioritizing the development of a comprehensive High Availability (HA) framework for all critical applications and data. This initiative underscores our commitment to ensuring continuous, uninterrupted access to essential services, which is vital for maintaining operational excellence and supporting our organization's long-term objectives.

HA strategy is focused on fortifying the resilience of the Company's IT infrastructure by implementing redundant systems, failover mechanisms, and advanced data replication techniques. These measures are designed to minimize downtime, mitigate the impact of potential disruptions, and guarantee the seamless operation of our most critical business processes.

By advancing HA capabilities, the Company is reinforcing its ability to deliver consistent and reliable services in an increasingly complex and demanding digital landscape. This proactive approach to High Availability not only safeguards the operational integrity but also aligns with the Company's broader mission to drive sustained growth and success through strategic technology investments.

## Strategic Enhancement of ERP Sys tems: Advanced Integration, Process Optimization, and Control Development

IT strategy is centered on the strategic exploration and configuration of ERP features, meticulously tailored to meet the evolving needs of the Company's business. We are dedicated to enhancing the ERP system by integrating advanced functionalities that are directly aligned with the organization's strategic objectives.

A key focus of this initiative is the development of comprehensive controls and the systematic identification of opportunities for improvement within the existing business processes. Through rigorous analysis, we are addressing areas where integration between applications can be strengthened, ensuring a seamless flow of information across the organization. By proactively identifying and resolving these opportunities, we aim to optimize business operations, enhance data integrity, and foster greater synergy across all business functions.

# karakoram

## meters

The average elevation of mountains in the Karakorams is about 20,000 feet (6,100 metres), and four peaks exceed 26,000 feet (7,900 metres);

# Stakeholders Relationship And Engagement

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## Stakeholder Relationship & Engagement

#### STAKEHOLDER ENGAGEMENT BRIDGING THE GAP

The leadership at Power Cement Limited takes pride in understanding and addressing the needs of all its stakeholders. Our stakeholders include individuals and corporate entities who are deeply impacted by our business activities.

#### STAKEHOLDERS' RELATIONSHIP AND ENGAGEMENT

At Power Cement Limited, we are committed to fostering strong and collaborative relationships with our stakeholders. Aligned with our vision, mission, and core values, the Company focuses on understanding the concerns and aspirations of its stakeholders to create sustainable value. The frequency of interactions is dictated by business requirements and corporate responsibilities, as outlined by the Listed Companies (CCG) Regulations, 2019, and other contractual agreements. Below is a detailed summary of our stakeholder categories, interaction methods, and the resulting value:

#### STAKEHOLDERS ENGAGEMENT PROCESS:

| Stakeholders                       | Power Cement's Commitment   | Effect and Value   |
|------------------------------------|---|--|
| Shareholders/Investors<br>Analysts | We acknowledge and value the trust our investors place<br>in us. We maintain transparency through open<br>communication during Annual General Meetings, Analyst<br>briefings, and regular dialogue with investors.                          | Providers of capital<br>enable the Company<br>to achieve its vision,<br>mission, and<br>business targets.                                  |
| Customers &<br>Suppliers           | We provide competitive, high-quality products to our<br>export clients and maintain strong relationships with local<br>dealers, distributors, and institutions. Our growth is also<br>supported by reputable suppliers.                     | Customer loyalty and<br>an effective supply<br>chain are key to the<br>Company's<br>sustainable business<br>growth.                        |
| Banks and Lenders                  | We maintain proactive consultations with banks and<br>financial institutions for both short- and long-term<br>financing, ensuring streamlined financial operations.   | Strong banking<br>relationships<br>enhance access to<br>favorable financing<br>terms and efficient<br>services.                            |
| Media                              | We ensure compliance with legal requirements for<br>statutory notices and announcements through print<br>media. Our marketing efforts span various platforms,<br>reinforcing our brand image and attracting new<br>customers and investors. | Media communication<br>strengthens our brand<br>and enhances visibility<br>among potential<br>stakeholders.                                |
| Regulators                         | The Company complies with national laws and<br>regulations, ensuring timely submission of statutory forms<br>and returns. Ongoing coordination with regulators<br>ensures adherence to operational guidelines.                              | Compliant business<br>operations foster a<br>culture of integrity,<br>accountability, and<br>sustainability, driving<br>long-term success. |

| Stakeholders | Power Cement's Commitment   | Effect and Value  |
|--------------|---|---|
| Employees    | We highly value our employees, providing internal and<br>external training, as well as health and wellness<br>initiatives. Employees are central to executing strategic<br>decisions and achieving business results.                      | Employees drive<br>operational success<br>and are the<br>backbone of the<br>Company.  |
| Community    | Through our Waste Heat Recovery System and Solar<br>Power Project, we contribute to energy sustainability. We<br>are also actively reducing reliance on the national grid<br>and supporting local communities through CSR<br>initiatives. | The Company is<br>committed to save<br>the community from<br>carbon footprint<br>by generating clean<br>green energy<br>coupled with other<br>CSR activities. |

This engagement strategy reflects our ongoing commitment to ensure a collaborative, transparent, and sustainable future for all our stakeholders.

## Encouragement of Minority Shareholders to Attend General Meetings

At Power Cement Limited, we deeply value all our shareholders, including minority shareholders, recognizing their critical role as providers of financial capital. The Company ensures that every shareholder, irrespective of their holding size, has an opportunity to participate in shaping the Company's future by encouraging active engagement during Annual and Extraordinary General Meetings.

In compliance with regulatory requirements and to facilitate broader participation, we provide several avenues for shareholder involvement:

Video Conferencing Facility: As per SECP directives, we offer a video conferencing option to enable remote attendance at general meetings, encouraging minority shareholders to engage without the need for physical presence.

**Notices:** The notice of meetings, along with the Annual Report and proxy forms, is sent to all shareholders at least 21 days before the meeting. These notices are also published on the PSX portal, the Company's website, and in English and Urdu newspapers with nationwide circulation.

**Proxies:** Shareholders who are unable to attend in person can participate through proxies, with proxy forms provided to enable representation at the meeting.

We are committed to fostering open, two-way communication during these meetings. Shareholders are encouraged to share their views, raise concerns, and provide suggestions, which are formally recorded and addressed in subsequent actions. This platform allows them to participate in discussions regarding the Company's operations, objectives, and future strategy, ensuring that their voices are heard and valued.

By providing these avenues and ensuring transparency, Power Cement Limited continues to honor the trust and contributions of all its shareholders, while actively facilitating their involvement in the decision-making process.



## Investor Relations Section on Website

Power Cement Limited places a strong emphasis on transparent and compliant communication with our valued investors. Our corporate website is meticulously maintained to comply with regulatory requirements, ensuring the prompt dissemination of essential information.

Within our Investor Relations section, you will find:

- 1. **Financial Insights:** Access to the Company's latest financial reports, quarterly updates, and annual reports to stay informed about the Company's financial performance.
- 2. **Investor Resources:** Explore comprehensive information about the Company, including history, mission, and strategic objectives.
- 3. **Shareholding Details:** Stay current on the distribution of shares among investors with the Company's shareholding pattern information.
- 4. **SECP Service Desk:** Easily access the Securities and Exchange Commission of Pakistan's (SECP) Service Desk Management System through a direct link for additional regulatory information.
- 5. **Grievance Submission:** This section is available for registering grievances and addressing investor queries. Your concerns are of utmost importance to us, and we are committed to providing timely assistance.

At Power Cement Limited, we recognize the significance of clear and compliant communication with our investors/ stakeholders. Our commitment to transparency and adherence to regulatory standards ensures that you receive the necessary information for a confident and informed investment experience.

## Issues Raised in Last AGM

During the 32nd Annual General Meeting, which was conducted on October 25, 2023, following agenda items were taken up:

- 1. **Approval of Previous Meeting Minutes:** Shareholders approved the minutes of the previous general meeting.
- Approval of Annual Audited Financial Statements: The annual audited financial statements including related party transactions, along with the accompanying reports from both the Directors and Auditors, were also approved.
- 3. **Appointment of External Auditors:** Shareholders agreed to appoint M/s. A.F. Ferguson & Co. Chartered Accountants as the external auditors for the financial year 2023-24.

It's noteworthy that apart from routine inquiries, no other substantial issues were raised by the shareholders during the meeting, which would necessitate further decisions or actions.

## Stakeholders Engagement Policy

At Power Cement Limited, we prioritize transparent and continuous relationships with our stakeholders. This commitment includes fair dealings with financial institutions, rigorous risk management, strict compliance with laws, and a focus on enhancing our corporate reputation. We value our human resources, promote an excellent public image, ensure full and fair disclosure of material information, and provide accessible information about our strategy and financial performance through our Annual Reports and website. Our engagement with stakeholders is fundamental to our commitment to responsible and sustainable business practices, driving our long-term success.

## **Corporate Briefing Session**

In adherence to the guidelines set forth by the PSX (Pakistan Stock Exchange), Power Cement Limited conducted a Corporate Briefing Session on June 26, 2024, via video link. The event witnessed participation from a diverse group of analysts and shareholders. During the session, the Chief Operating Officer and Chief Financial Officer of the Company delivered a comprehensive presentation on the financial performance, followed by an interactive Q&A session aimed at addressing inquiries from the attendees. This commitment to transparency and engagement underscores our dedication to providing our stakeholders with valuable insights and fostering open communication.

## Redressal of Investors' Complaints

Power Cement Limited places a high priority on maintaining transparent and effective channels of communication with our valued shareholders. We are pleased to report that during the year under review, no complaints were lodged by any shareholder of the Company. This absence of complaints reflects our continuous efforts to ensure that our shareholders' concerns and inquiries are promptly addressed, promoting trust and confidence in our Company's operations. We remain committed to upholding these standards of excellence in shareholder engagement.



# 

Overall, the Trango Towers group has seen some of the most difficult and significant big wall

climbs ever accomplished

Sustainability and Corporate Social Responsibility



## **Corporate Policy**

At Power Cement Limited, our commitment to sustainability and responsible operations is central to our corporate philosophy. We are dedicated to:

- Minimizing environmental impact, conserving natural resources, and preventing pollution.
- Taking proactive measures to eliminate hazards and reduce risks, ensuring a safe and healthy workplace for all stakeholders.
- · Continuously improving our environmental, occupational health, and safety performance.

Our long-term success, and that of the global cement industry, is built on sustainable practices throughout our operations and supply chains.

#### Compliance and Standards

Power Cement Limited strictly adheres to all applicable environmental, health, and safety regulations in Pakistan. We also comply with the International Finance Corporation (IFC) Performance Standards and are certified in ISO 9001, ISO 14001, and ISO 45001. These certifications reflect our ongoing commitment to maintaining the highest standards in quality, environmental management, and occupational health and safety.

#### Health, Safety, and Environment (HSE)

Our comprehensive HSE management system is integral to Power Cement's operations. We are dedicated to ensuring the safety and well-being of our employees, contractors, and visitors. Through policy development, incident management, legal compliance, and performance monitoring, we foster a culture of continuous improvement. Transparency in HSE reporting is a key priority, and we follow IFC guidelines for data collection and audits.

#### **HSE Training and Awareness**

To cultivate a strong safety culture, we conduct regular HSE training and awareness sessions. Our employees receive continuous professional development to improve their hazard identification and risk assessment skills.

#### **Environmental Responsibility**

The Company is compliant with the Sindh Environmental Quality Standards (SEQS), consistently maintaining control over emissions with state-of-the-art technology, including 90 strategically placed bag filters. Our zero-waste discharge policy and efficient wastewater management system reflect our commitment to responsible environmental stewardship. We have also implemented tree plantation initiatives to promote sustainability.

#### **Housekeeping Initiatives**

Our bi-weekly "Housekeeping Day" ensures that all employees, from workers to senior management, actively participate in maintaining a clean and organized work environment. By utilizing dry-process technology in cement manufacturing, we have eliminated process wastewater discharge, ensuring sustainable operations.

#### Safety Week and Fire Safety Initiatives

As part of our ongoing commitment to health and safety, the Company celebrated a Safety Week, engaging employees in workshops, training sessions, and interactive demonstrations to promote safe practices. We also maintain rigorous fire safety protocols, including fire hydrant systems, fire extinguishers, and alarm systems to ensure the highest levels of preparedness.

#### **Emergency Drills**

Regular emergency drills are conducted to ensure that employees are equipped to respond effectively to critical situations. These drills play a vital role in stabilizing emergencies until \* professional assistance arrives, reinforcing our commitment to workplace safety.

## Renewable Energy Initiatives

#### Wind Power Project Upto 9.6 MW

Power Cement Limited (PCL) has signed a term sheet with Burj Solar (Private) Limited (Burj Solar) for the development and financing for upto 9.6 MW wind power project at the Company's premises. This project is an effort to reduce our reliance on fossil fuels and promote sustainable development.

At PCL, we are committed to sustainable practices and reducing our carbon footprint. Our first solar project, with a capacity of 7 MW, became operational in August 2022. This initiative has a significant impact as enumerated below:

**Solar Energy Production:** Our solar project generated 7,912 MW of clean energy during the year under review.

**Carbon Emission Savings:** By harnessing solar power, we saved an estimated 4,312 tons of carbon emissions, contributing to a cleaner environment.

In addition to solar energy, our Waste Heat Recovery System (WHRS) also played a crucial role as stated below:

**WHRS Energy Production:** Our WHRS system produced an impressive 68,179 MW of energy during the year under review.

**Carbon Emission Savings:** Through WHRS, we saved a remarkable 37,072 tons of carbon emissions.

These initiatives underscore our dedication to clean energy and environmental responsibility, aligning with global efforts to combat climate change.

#### Managing Greenhouse Gas (GHG) Emissions and Embracing Clean Energy

The Company has taken significant steps to manage and reduce its greenhouse gas (GHG) emissions, demonstrating its commitment to environmental sustainability and corporate social responsibility. The Company has:

- 1. Conducted a comprehensive study of GHG emissions inventory, monitoring and reporting through an independent consultant for both Scope 1 (direct emissions from owned or controlled sources) and Scope 2 (indirect emissions from purchased electricity) emissions.
- Implemented energy efficiency measures to reduce its carbon footprint, including:
   Utilizing waste heat to produce electricity, aligning with combined heat and power (CHP) systems.
  - Commissioning a 7 MW solar power plant in August 2022, diversifying its energy sources and reducing reliance on conventional power grids.
- 3. Achieved significant reductions in GHG emissions, with:
  - Total Scope 1 emissions of 1,664,352 tCO2e in FY21 and 2,048,252 tCO2e in FY22.
  - Total Scope 2 emissions of 42,384 tCO2e in FY21 and 43,087 tCO2e in FY22.
  - Avoided Scope 2 emissions of 14,792 tCO2e in FY21 and 22,613 tCO2e in FY22, resulting from energy efficiency measures.
- 4. Demonstrated its commitment to sustainability and corporate social responsibility through:
  - Proactive environmental management and transparency in reporting GHG emissions.
  - Continuous improvement and innovation in reducing environmental impact.
  - Contribution to a cleaner and greener future, aligning with industry shifts towards sustainable practices.

By taking these steps, Power Cement Ltd. has positioned itself as a responsible and forward-thinking player in the cement manufacturing sector, committed to environmental sustainability and reducing its carbon footprint.

# Takht-e-Sulaiman O JOJU Meters

The Sulaiman Mountains are known for their highest peak, Takht-e-Sulaiman, which stands at <u>3</u>,487 meters.

# Striving for Excellence in Corporate Reporting

## Statement of Adoption And Adherence with The International Integrated Reporting Framework

Building and maintaining trust with both our internal and external stakeholders is paramount to our Company's ongoing success. Our primary goal in this regard is to enhance the awareness of our shareholders and stakeholders, enabling them to make informed and valuable decisions. We are unwavering in our commitment to achieving this objective through a dedication to excellence in corporate governance and human resource practices. Power Cement Limited has consistently worked towards increasing the transparency of information shared with our stakeholders.

We have recognized the evolving corporate landscape and the growing need for more comprehensive information beyond basic financial statements. This expanded information encompasses management insights, governance disclosures, performance analysis, forward-looking perspectives, and financial statement footnotes, all aimed at better representing our corporate reporting to meet the diverse information needs of our stakeholders. The Company has developed a strategy focused on creating value for the organization and its stakeholders.

We believe that this Integrated Report will provide our stakeholders with a clearer understanding of how we generate value through our business model. As Integrated Reporting is still in its early stages of development, we are actively seeking ways to make it even more beneficial for our shareholders. To this end, we have included various content elements in this report, including:

- Organizational overview and external environment
- Strategy and resource allocation
- Risks and opportunities
- Governance
- Performance and position
- Outlook
- · Stakeholder relationships and engagement
- · Sustainability and corporate social responsibility
- Business model
- Excellence in corporate reporting

The successful adoption of integrated reporting hinges on the commitment and support of our Board of Directors and leadership team. Therefore, the Company's management plays a pivotal role in guiding us towards our objectives by providing advice, assessing and monitoring business strategies, ensuring their execution and adaptation, and evaluating their effectiveness and contribution in these endeavors. We rigorously monitor our reporting practices to ensure that relevant information is shared in the most appropriate manner for our stakeholders. We remain dedicated to enhancing the accessibility and comprehensibility of the information we produce, while taking into account the feedback and input of those who read this report.

## Integrated Reporting Framework Adoption

Power Cement Limited is committed to transparency, accountability, and effective stakeholder communication. We have embraced the Integrated Reporting Framework, aligning our reporting practices with its 'Fundamental Concepts,' Content Elements, and Guiding Principles. This commitment allows us to provide a comprehensive view of our business, incorporating financial, environmental, social, and governance aspects, fostering a deeper understanding of our operations and contributions to society. We value your feedback as we continue on this integrated reporting journey.

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# Financial Statements





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#### INDEPENDENT AUDITOR'S REPORT

#### To the members of Power Cement Limited

#### **Report on the Audit of the Financial Statements**

#### Opinion

We have audited the annexed financial statements of Power Cement Limited (the Company), which comprise the statement of financial position as at June 30, 2024, and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including material accounting policy information and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2024 and of the loss and other comprehensive loss, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



A. F. FERGUSON & CO., Chartered Accountants, a member firm of the PwC network State Life Building No. 1-C, I.I. Chundrigar Road, P.O. Box 4716, Karachi-74000, Pakistan Tel: +92 (21) 32426682-6/32426711-5; Fax: +92 (21) 32415007/32427938/32424740; <www.pwc.com/pk>



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#### Following are the Key audit matters:

| S.  |  |
|-----|--|
| No. |  |

#### Key audit matters

#### How the matters were addressed in our audit

(i)

#### **Revenue from contracts with Customers**

## (Refer notes 2.19 & 28 to the financial statements)

The Company recognises revenue from the sale of cement to domestic as well as export customers when the performance obligation is satisfied by transferring control of a promised good to the customer.

We considered revenue recognition as a key audit matter due to revenue being one of the key performance indicators of the Company. In addition, revenue was also considered as an area of significant audit risk as part of the audit process.

Our audit procedures amongst others included the following:

- performed verification of sales on sample basis with underlying documentation including sales orders, sales invoices and delivery challans;
- performed cut-off procedures on sample basis to ensure sales have been recorded in the correct period;
- verified that sales prices are negotiated and approved by appropriate authority on a sample basis; and
- ensured that presentation and disclosures related to revenue are being addressed appropriately.



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S. No.

#### **Key audit matters**

#### How the matters were addressed in our audit

#### (ii) Inventories

## (Refer notes 2.7 & 8 to the financial statements)

Inventories include:

- raw materials comprising limestone, shale, gypsum, iron ore; and
- work-in-progress mainly comprising clinker and raw meal.

The above inventory items are valued at lower of cost and net realisable value. The inventory quantities are determined through a complex process involving various estimates.

Due to the significance of inventory balances and related estimations involved, this is considered as a key audit matter.

The company performs annual inventory counts at year end and issues prior notification of procedures to be performed for such inventory counts.

Our audit procedures amongst others included the following:

- assessed the management's process of measurement of stockpiles and the determination of values using conversion of volumes and density to total weight and the related yield;
- attended the physical count of the inventories and observed the said parameters. A representative of the Company and an external surveyor were also present;
- checked the background and experience of the surveyor to ensure his competence and capability;
- obtained and reviewed the inventory count report of the management's external surveyor and assessed its accuracy; and
- ensured that presentation and disclosures related to inventory are being addressed appropriately.

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S. No. **Key audit matters** 

#### How the matters were addressed in our audit

#### (iii) Deferred tax

## (Refer notes 2.11 & 6 to the financial statements)

The Company has booked net deferred tax asset of Rs. 3.19 billion as at June 30, 2024 that mainly include carry forward losses.

Under International Accounting Standard 12 "Income Taxes", the Company is required to review recoverability of the deferred tax assets recognised in the statement of financial position at each reporting period.

Recognition of deferred tax asset is dependent on management's estimate of availability of sufficient future taxable profits against which carried forward losses and tax credits can be utilised. The future taxable profits are based on approved management's projections. This estimation involves a degree of uncertainty and requires judgement in relation to the future cash flows and also involves assessment of timing of reversals of un-used tax losses and tax credits.

Valuation of deferred tax asset is considered a key audit matter because the amounts involved are material, the complexities of the calculation of future taxable profits and the inherent uncertainty involved in forecasting taxable profits available in future periods.

Our audit procedures included the following:

considered the expected timing of utilisation of the Deferred Tax Assets (DTA) keeping in view the relevant provision of Income Tax Ordinance 2001 that apply to the utilisation of tax losses;

determined the extent to which sufficient probable taxable profits would arise in the period within which the related losses would be available for utilisation;

- considered whether the tax balances were calculated using appropriate and substantively enacted tax laws and rates;
- obtained financial projections from the Company's management;
- evaluated the financial projections and assessed the likelihood of the Company generating sufficient future taxable profits; and
- ensured that presentation and disclosures related to deferred tax are being addressed appropriately.

#### Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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Independent Auditor's Report



## AF FERGUSON & CO.

#### **Responsibilities of Management and Board of Directors for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



5 of 6 pages



## AF FERGUSON&CO.

Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards. From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

Based on our audit, we further report that in our opinion:

- (a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- (b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- (c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- (d) no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The engagement partner on the audit resulting in this independent auditor's report is Syed Muhammad Hasnain.

A. F. Ferguson & Co. Chartered Accountants Karachi

Date: October 02, 2024

UDIN: AR202410073R3GNa9j2q

# Statement of Financial Position

|  | Note                  | 2024   | 2023  |
|--|-----------------------|--|---|
| ASSETS   |                       | (Rupees  | s in '000)  |
| Non-current assets   |                       |  |   |
| Property, plant and equipment<br>Right-of-use asset<br>Long-term investments<br>Deferred tax asset<br>Long-term deposits | 3<br>4<br>5<br>6<br>7 | 34,309,305<br>-<br>28,268<br>3,186,709<br>56,069<br>37,580,351 | 34,853,984<br>12,362<br>26,873<br>3,649,907<br>63,359<br>38,606,485 |
| Current assets   |                       |  |   |
| Inventories<br>Stores, spares and loose tools<br>Trade receivables - considered good<br>Advances and other receivables   | 8<br>9<br>10          | 2,019,890<br>3,532,483<br>294,896                              | 2,593,218<br>1,636,761<br>276,087                                   |
| - unsecured, considered good<br>Taxation - payments less provision   | 11                    | 758,588<br>393,418   | 584,575<br>122,617  |
| Derivative financial asset<br>Trade deposits and short-term prepayments  | 12                    | 2,186,893<br>117,438   | 3,509,149<br>102,852  |
| Refunds due from government - sales tax<br>Short-term investments<br>Cash and bank balances                              | 13<br>14<br>15        | 359,252<br>31,099<br>503,468                                   | 662,657<br>26,399<br>409,823  |
|  | 15                    | 10,197,425   | 9,924,138   |
| Total assets   |                       | 47,777,776   | 48,530,623  |

The annexed notes from 1 to 44 form an integral part of these financial statements.

Chief Financial Officer

**Chief Executive** 

Director

# Statement of Financial Position

|   | Note       | 2024             | 2023        |  |
|---|------------|------------------|-------------|--|
| EQUITY AND LIABILITIES                            |            | (Rupees in '000) |             |  |
| Share Capital And Reserves                        |            |                  |             |  |
| Share Capital                                     | 16         |                  |             |  |
| Ordinary shares                                   |            | 11,118,852       | 11,118,705  |  |
| Cumulative preference shares                      |            | 2,082,323        | 2,082,433   |  |
|   |            | 13,201,175       | 13,201,138  |  |
| Reserves  |            |                  |             |  |
| Capital Reserve                                   |            |                  |             |  |
| Share premium                                     | 18         | 739,493          | 739,493     |  |
| Difference on conversion of cumulative preference |            |                  |             |  |
| shares into ordinary shares                       | 16.4       | (121,178)        | (121,141)   |  |
| Revenue Reserve                                   |            |                  |             |  |
| Hedging reserve                                   | 19         | -                | 125,309     |  |
| Accumulated loss                                  |            | (6,100,369)      | (3,376,772) |  |
|   |            | (5,482,054)      | (2,633,111) |  |
| Contribution from associated undertakings         | 17         | 11,700,000       | 7,000,000   |  |
|   |            | 19,419,121       | 17,568,027  |  |
| LIABILITIES                                       |            |                  |             |  |
|   |            |                  |             |  |
| Non-current liabilities                           |            |                  |             |  |
| Long-term financing - secured                     | 20         | 14,877,802       | 17,328,806  |  |
| Long-term trade payables                          | 21         | 356,493          | 470,634     |  |
| Long-term lease liability                         | 22         | -                | -           |  |
| Staff retirement benefit                          | 23         | 234,977          | 170,307     |  |
|   |            | 15,469,272       | 17,969,747  |  |
| Current liabilities                               |            |                  |             |  |
| Trade and other payables                          | 24         | 3,186,426        | 4,527,395   |  |
| Unclaimed dividend                                |            | 126              | 126         |  |
| Accrued mark-up                                   | 25         | 2,044,231        | 1,923,466   |  |
| Short-term financing - secured                    | 26         | 6,269,067        | 5,012,000   |  |
| Current portion of long-term lease liability      | 22         | -                | 17,326      |  |
| Current portion of long-term financing            | 20         | 1,389,533        | 1,512,536   |  |
|   |            | 12,889,383       | 12,992,849  |  |
| Total liabilities                                 |            | 28,358,655       | 30,962,596  |  |
| Contingencies and commitments                     | 27         |                  |             |  |
|   | <i>L</i> 1 |                  |             |  |
| Total equity and liabilities                      |            | 47,777,776       | 48,530,623  |  |

The annexed notes from 1 to 44 form an integral part of these financial statements.

**Chief Financial Officer** 

**Chief Executive** 

Director



# Statement of Profit or Loss and Other Comprehensive Income FOR THE YEAR ENDED JUNE 30, 2024

|  | Note | 2024                       | 2023                    |
|--|------|----------------------------|-------------------------|
|  |      |                            | s in '000)              |
| Revenue from contracts with customers                                | 28   | 31,077,214                 | 28,939,096              |
|  |      | • .,• ,=                   | ,                       |
| Cost of sales  | 29   | (24,286,813)               | (22,006,880)            |
| Gross profit   |      | 6,790,401                  | 6,932,216               |
| Selling and distribution expenses                                    | 30   | (3,175,039)                | (1,960,273)             |
| Administrative expenses  | 31   | (442,075)                  | (367,107)               |
| Other income / (expenses)  | 32   | (154,981)                  | (881,716)               |
| Reversal allowance on trade receivables                              |      | 10,401                     | 8,978                   |
| Profit from operations   |      | 3,028,707                  | 3,732,098               |
| Fireway in the second  |      | 07.407                     | 47 770                  |
| Finance income   |      | 27,407                     | 17,778                  |
| Finance cost   | 33   | (4,975,033)                | (3,830,787)             |
| Loss before income tax and levy                                      | 33   | (4,947,626)<br>(1,918,919) | (3,813,009)<br>(80,911) |
| LOSS Defore income tax and levy                                      |      | (1,910,919)                | (80,911)                |
| Levy   | 34   | (128,348)                  | (93,486)                |
| Taxation   | 35   | (656,017)                  | 343,390                 |
| (Loss) / profit after taxation                                       |      | (2,703,284)                | 168,993                 |
| Other comprehensive income / (loss):                                 |      |                            |                         |
|  |      |                            |                         |
| Items that are or may be reclassified subsequently to profit or loss |      |                            |                         |
| Changes in fair value of cash flow hedges                            |      | (1,322,256)                | 1,887,397               |
| Adjustment for amounts transferred to profit or loss                 |      | 1,152,621                  | (1,717,762)             |
|  |      | (169,635)                  | 169,635                 |
| Related deferred tax   |      | 44,326                     | (44,326)                |
| Hedging Reserve  |      | (125,309)                  | 125,309                 |
| Actuarial loss on remeasurement of defined benefit obligations       |      | (33,300)                   | (13,172)                |
| Related deferred tax   |      | 12,987                     | 3,442                   |
|  |      | (20,313)                   | (9,730)                 |
|  |      |                            |                         |
| Other comprehensive (loss) / income for the year - net of tax        |      | (145,622)                  | 115,579                 |
| Total comprehensive (loss) / income for the year                     |      | (2,848,906)                | 284,572                 |
|  |      |                            |                         |
|  |      | ,                          | pee)                    |
| Loss per share - basic and diluted                                   | 36   | (2.88)                     | (0.19)                  |
|  |      |                            |                         |

The annexed notes from 1 to 44 form an integral part of these financial statements.

(Restated)

Chief Financial Officer Power Cement Limited

**Chief Executive** 

Director

### Statement of Changes in Equity FOR THE YEAR ENDED JUNE 30, 2024

|  | Share<br>Capital                                |  |                  | Revenu                          | e Reserve           | Contribution<br>from<br>associated | Total<br>Equity |
|--|---|--|------------------|---------------------------------|---------------------|------------------------------------|-----------------|
|  | Issued,<br>subscribed<br>and paid up<br>capital | preference<br>shares into<br>ordinary<br>shares<br>(note 16.4) | Share<br>Premium | Hedging<br>Reserve<br>(note 19) | Accumulated<br>loss | undertakings<br>(note 17)          |                 |
|  |   |  | (                | Rupees in '000                  | ))                  |                                    |                 |
| Balance as at July 1, 2022             | 13,201,138                                      | (121,141)  | 739,493          | · -                             | (3,536,035)         | 7,000,000                          | 17,283,455      |
| Profit for the year                    | -   | -  | -                | -                               | 168,993             | -                                  | 168,993         |
| Other comprehensive income / (loss)    | -   | -  | -                | 125,309                         | (9,730)             | -                                  | 115,579         |
|  | -   | -  | -                | 125,309                         | 159,263             | -                                  | 284,572         |
|  |   |  |                  |                                 |                     |                                    |                 |
| Balance as at June 30, 2023            | 13,201,138                                      | (121,141)  | 739,493          | 125,309                         | (3,376,772)         | 7,000,000                          | 17,568,027      |
| Loss for the year                      | -   | -  | -                | -                               | (2,703,284)         | -                                  | (2,703,284)     |
| Cumulative preference shares of Rs.10  |   |  |                  |                                 |                     |                                    |                 |
| each converted into 1.333 Ordinary     |   |  |                  |                                 |                     |                                    |                 |
| Shares of Rs. 10 each during the year. | 37  | (37)   | -                | -                               | -                   | -                                  | -               |
| Contribution received                  | -   | -  | -                | -                               | -                   | 4,700,000                          | 4,700,000       |
| Other comprehensive loss               | 37  | - (07)   | -                | (125,309)                       | (20,313)            | -                                  | (145,622)       |
|  | 37  | (37)   | -                | (125,309)                       | (2,723,597)         | 4,700,000                          | 1,851,094       |
| Balance as at June 30, 2024            | 13,201,175                                      | (121,178)  | 739,493          | -                               | (6,100,369)         | 11,700,000                         | 19,419,121      |

The annexed notes from 1 to 44 form an integral part of these financial statements.

Chief Financial Officer

**Chief Executive** 

Director



### Statement of Cash Flows FOR THE YEAR ENDED JUNE 30, 2024

|   | Note | 2024        | 2023        |
|---|------|-------------|-------------|
|   |      | (Rupees     | s in '000)  |
| CASH FLOWS FROM OPERATING ACTIVITIES                      |      |             |             |
|   |      |             |             |
| Cash generated from operations                            | 39   | 1,528,825   | 4,227,718   |
| Gratuity paid   | 23.7 | (41,378)    | (34,025)    |
| Income tax and levy (paid) / refund                       |      | (578,981)   | 84,034      |
| Deposits received   |      | 4,992       | 11,000      |
| Finance cost paid - Islamic                               |      | (4,399,930) | (3,370,127) |
| Finance cost paid - Conventional                          |      | (321,888)   | (160,024)   |
|   |      | (5,337,185) | (3,469,142) |
| Net cash (used in) / generated from operating activities  |      | (3,808,360) | 758,576     |
| CASH FLOWS FROM INVESTING ACTIVITIES                      |      |             |             |
| Capital expenditure - operations                          |      | (389,274)   | (175,998)   |
| Finance income received                                   |      | 26,012      | 16,483      |
| Proceeds from sale of property, plant and equipment       |      | 1,541       | 1,352       |
| Net cash used in investing activities                     |      | (361,721)   | (158,163)   |
| CASH FLOWS FROM FINANCING ACTIVITIES                      |      |             |             |
| Repayment of long-term financing                          |      | (1,671,177) | (2,619,838) |
| Lease rental paid   | 22   | (22,164)    | (16,600)    |
| Proceeds from / (Repayment of) short-term financing - net |      | 450,000     | (1,533,927) |
| Proceeds of contribution from associated undertakings     | 17.2 | 6,639,700   | 1,263,000   |
| Repayment of contribution from associated undertakings    | 17.2 | (1,939,700) | (1,263,000) |
| Net cash generated from / (used in) financing activities  |      | 3,456,659   | (4,170,365) |
| Net decrease in cash and cash equivalents                 |      | (713,422)   | (3,569,952) |
| Cash and cash equivalents at the beginning of the year    |      | (3,702,177) | (132,225)   |
| Cash and cash equivalents at the end of the year          | 40   | (4,415,599) | (3,702,177) |

The annexed notes from 1 to 44 form an integral part of these financial statements.

Chief Financial Officer

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Chief Executive

Director

#### 1. THE COMPANY AND ITS OPERATIONS

Power Cement Limited (the Company) was incorporated in Pakistan as a private limited company on December 1, 1981 and was converted into a public limited company on July 9, 1987. The Company is listed on Pakistan Stock Exchange. The Company's principal activity is manufacturing, selling and marketing of cement. The registered office of the Company is situated at Arif Habib Centre, 23 M.T. Khan Road, Karachi and its production facility is situated at Deh Kalo Kohar, Nooriabad Industrial Estate, District Jamshoro (Sindh).

The Company began commercial production from its new Clinker Production Plant on July 1, 2020.

#### 2. MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policies applied in the preparation of these financial statements are set out below.

#### 2.1 Basis of preparation

#### 2.1.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS or IFAS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

During the year the Institute of Chartered Accountants of Pakistan (ICAP) have withdrawn the Technical Release 27 "IAS 12, Income Taxes (Revised 2012)" and issued guidance - "IAS 12 Application Guidance on Accounting for Minimum Taxes and Final Taxes". The said guidance requires certain amounts of tax paid under minimum and final tax regime to be shown separately as a levy instead of showing it in current tax.

Accordingly, the impact has been incorporated in these financial statements retrospectively in accordance with the requirement of International Accounting Standard (IAS 8) - 'Accounting Policies, Change in Accounting Estimates and Errors'. There has been no effect on the statement of financial position, the statement of changes in equity, the statement of cash flows and loss per share as a result of this change.

|                        | For the year   | ended June 30                                  | , 2024   | For the year   | ended June 30                                  | , 2023   |
|------------------------|--|--|--|--|--|--|
|                        | Had there been<br>no change in<br>accounting<br>policy | Impact of<br>change in<br>accounting<br>policy | After<br>incorporating<br>effects of<br>changes in<br>accounting<br>policy | Had there been<br>no change in<br>accounting<br>policy | Impact of<br>change in<br>accounting<br>policy | After<br>incorporating<br>effects of<br>changes in<br>accounting<br>policy |
|                        | (  | Rupees '000)                                   |  | (I   | Rupees '000) ·                                 |  |
| Levies                 | -  | (128,348)                                      | (128,348)  | -  | (93,486)                                       | (93,486)   |
| Loss before income tax | (1,918,919)  | (128,348)                                      | (2,047,267)  | (80,911)   | (93,486)                                       | (174,397)  |
| Income tax expense     | (748,365)  | 128,348  | (656,017)  | 249,904  | 93,486   | 343,390  |



#### 2.1.2 Accounting convention

These financial statements have been prepared under the historical cost convention, as modified by re-measurement of certain financial assets and financial liabilities (including derivative financial instruments) at fair value and recognition of certain staff retirement and other service benefits at present value.

#### 2.1.3 Critical accounting estimates & judgements

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies.

The matters involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are:

#### (i) Income tax payable / refundable

In making the estimates for income taxes payable by the Company, the management considers current income tax law and the decisions of appellate authorities on certain cases issued in the past.

#### (ii) Staff retirement benefits

Certain actuarial assumptions have been adopted as disclosed in notes to these financial statements for valuation of present value of defined benefit obligation.

#### (iii) Inventories

Estimates made with respect to provision for slow moving, damaged and obsolete items and their net realisable value are disclosed in note 2.7 to these financial statements.

Further, the Company's certain inventory items [i.e. raw materials (limestone and gypsum), work-in-process, semi-finished goods (clinker) and stores and spares (coal)] are stored in purpose-built sheds, stockpiles and silos. As the weighing of these inventory items is not practicable, the management assess the reasonableness of the on-hand inventory by obtaining measurement of stockpiles and converting these measurements into unit of volume by using angle of repose and bulk density values. In making this estimate the Company involves external surveyor for determining the existence of inventory.

#### iv) Property, plant and equipment

The useful lives, residual values and depreciation methods are reviewed on a regular basis. The effect of any changes in estimates is accounted for on a prospective basis.

#### v) Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation.

#### vi) Derivative financial instruments and hedge accounting

Estimates made with respect to derivative financial instruments and hedge accounting are disclosed in note 2.17 to these financial statements.

#### vii) Deferred taxation

Deferred taxation is recognised taking into account availability of taxable profits. The management uses assumptions about future best estimates of the availability of future taxable profits based on available information.

#### viii) Contribution from associated undertakings

The classification of the contribution from associated undertakings in Equity involves estimates in relation to the timing of payment of principal and profit since the payment of principal and profit is as per the discretion of the Company.

Management believes that the change in outcome of estimates would not have a material impact on the amounts disclosed in the financial statements.

There have been no critical judgements made by the Company's management in applying the accounting policies that would have significant effect on the amounts recognised in the financial statements except as stated below.

#### 2.1.4 Changes in accounting standards, interpretations and pronouncements

#### a) Standards and amendments to approved accounting standards that are effective

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period which began on July 1, 2023. However, these do not have any significant impact on the Company's financial reporting.

#### b) Standards and amendments to approved accounting standards that are not yet effective

There are certain amendments to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2024. However, these are considered either not to be relevant or to have any significant impact on the Company's financial statements and operations and, therefore, have not been disclosed in these financial statements.

#### 2.2 Foreign currencies

Transactions in foreign currencies are recorded in Pak Rupee at the exchange rates prevailing at the date of transaction. Monetary assets and liabilities in foreign currencies are translated into Pak Rupee using the exchange rates prevailing at the statement of financial position date. Exchange gain/(loss) are taken to the statement of profit or loss.

The financial statements are presented in Pak Rupee, which is the Company's functional and presentation currency and figures are rounded off to the nearest thousand of Rupees.

#### 2.3 Property, plant and equipment

All items of property, plant and equipment are initially recorded at cost.

These are stated at cost less accumulated depreciation and impairment losses, if any, except for leasehold land, which is stated at cost less impairment, if any.

Cost of leasehold land is not amortised since the lease is renewable at a nominal price at the option of the lessee.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the asset will flow to the Company and the cost of the asset can be measured reliably. The carrying amount of the replaced part is derecognized.

Maintenance and normal repairs are charged to the statement of profit or loss and other comprehensive income as and when incurred.

Company accounts for impairment, where indication exist, by reducing its carrying value to the estimated recoverable amount.



Depreciation on plant and machinery is charged using units of production method. The units of production method results in depreciation charge based on the actual use or output.

Depreciation other than plant and machinery is charged, on a systematic basis over the useful life of the assets, on reducing balance method, which reflects the patterns in which the asset's economic benefits are consumed by the Company, at the rates specified in note 3.1. Depreciation on additions is charged from the month in which the asset is available for use and on disposals up to the month prior to disposal.

The gain or loss arising on disposal or retirement of an item of property, plant and equipment is determined as the difference between the net sale proceed and the carrying amount of the asset and is recognized in the statement of profit or loss and other comprehensive income.

#### Capital work-in-progress (CWIP)

Capital work in progress is stated at cost including, where relevant, related financing costs less impairment losses, if any. These costs are transferred to operating assets as and when assets are available for use.

#### Capitalisable stores and spares

Spare parts, stand-by equipment and servicing equipment which qualify as property, plant and equipment when an entity expects to use them for more than one year are classified as fixed assets under the category of capitalisable stores and spares and are stated at cost.

#### 2.4 Lease liability and right-of-use asset

At inception of a contract, the Company assesses whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions.

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Company.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease, or if that rate cannot be readily determined, the Company's incremental borrowing rate.

Lease payments include fixed payments, variable lease payment that are based on an index or a rate amounts expected to be payable by the lessee under residual value guarantees, the exercise price of a purchase option if the lessee is reasonably certain to exercise that option, payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option, less any lease incentives receivable. The extension and termination options are incorporated in determination of lease term only when the Company is reasonably certain to exercise these options.

The lease liability is subsequently measured at amortised cost using the effective interest rate method. It is remeasured when there is a change in future lease payments arising from a change in fixed lease payments or an index or rate, change in the Company's estimate of the amount expected to be payable under a residual value guarantee, or if the Company changes its assessment of whether it will exercise a purchase, extension or termination option. The corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit and loss if the carrying amount of right-of-use asset has been reduced to zero.

The right-of-use asset is initially measured based on the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentive received. The right-of-use asset is depreciated on a straight line method over the lease term as this method most closely reflects the expected pattern of consumption of future economic benefits. The right-of-use asset is reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The Company has elected to apply the practical expedient not to recognise right-of-use asset and lease liabilities for short term leases that have a lease term of 12 months or less and leases of low-value assets. The lease payments associated with these leases is recognised as an expense on a straight line basis over the lease term.

#### 2.4.1 ljarah

In Ijarah transactions, significant portion of the risks and rewards of ownership are retained by the lessor. Islamic Financial Accounting Standard 2 – 'Ijarah' requires the recognition of 'ujrah payments' (lease rentals) against ijarah financing as an expense in the statement of profit or loss and comprehensive income on a straight-line basis over the ijarah term.

#### 2.5 Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at cost. For the purposes of statement of cashflows, cash and cash equivalents comprise of cash and cheques in hand and in transit, balances with banks on current, saving and deposit accounts, short-term investments and short-term finance under mark-up arrangements. The statement of cash flows is prepared using the indirect method.

#### 2.6 Dividends and appropriations

Dividends and reserve appropriations are recognized in the period in which these are declared / approved.

#### 2.7 Inventories

Inventories are valued at lower of cost and net realisable value except for goods-in-transit which are stated at cost. Raw and packing materials, work-in-process and finished goods are valued at the weighted average cost. Cost of work-in-process and finished stocks comprise of direct costs and appropriate portion of production overheads.

Stores, spares and loose tools are valued at weighted average cost less provision for slow moving and obsolete stores, spares and loose tools. Provision for slow moving and obsolete items is charged to the statement of profit or loss and other comprehensive income. Value of items is reviewed at each statement of financial position date to record provision for any slow moving and obsolete items. Items in transit are stated at cost.

Net realisable value is determined on the basis of estimated selling price of the product in the ordinary course of business less costs of completion and costs necessarily to be incurred in order to make the sale.

#### 2.8 Trade receivables, advances and other receivables

Trade receivables, advances and other receivables are recognised initially at the amount of consideration that is unconditional, unless they contain significant financing components when they are recognised at fair value. They are subsequently measured at amortised cost using effective interest rate method less loss allowance. Refer note 2.16 for a description of the Company's impairment policies.

#### 2.9 Borrowings and their cost

Borrowings are recognised initially at fair value and subsequently at amortised cost using the effective interest method. Borrowing costs are recognised as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Such borrowing costs are capitalised as part of the cost of that asset. Borrowings payable within next twelve months are classified as current liabilities.



#### 2.10 Trade and other payables

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost.

#### 2.11 Taxation

#### a) Current

The charge for current taxation is based on the taxable income for the year, determined in accordance with the prevailing law for taxation on income, using prevailing tax rates after taking into account tax credits and rebates available, if any.

#### b) Levy

The tax charged under Income Tax Ordinance, 2001 which is not based on taxable income or any amount paid / payable in excess of the calculation based on taxable income, which is not adjustable against the future tax liability, is classified as levy in the statement of profit or loss and other comprehensive income as these levies fall under the scope of IFRIC 21/IAS 37.

#### c) Deferred

Deferred tax is accounted for using the balance sheet liability method on all temporary differences arising between tax base of assets and liabilities and their carrying amounts in the financial statements. Deferred tax liability is generally recognised for all taxable temporary differences and deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilised. Deferred tax is determined using tax rates and prevailing law for taxation on income that have been enacted or substantively enacted by the statement of financial position date and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to set off current tax assets against current tax liabilities, and they relate to income taxes levied by the same tax authority.

#### 2.12 Staff retirement benefits

#### Defined benefit plan

The Company operates an approved funded gratuity scheme (defined benefit plan) for all its employees who have completed the qualifying period under the scheme. Contribution is made to the fund in accordance with actuarial recommendations. The latest actuarial valuation of the scheme has been carried out as at June 30, 2024 using the Projected Unit Credit method. The amount arising as a result of remeasurements are recognised in the statement of financial position immediately, with a charge or credit to statement of other comprehensive income in the periods in which they occur. Past-service costs are recognised immediately in statement of profit or loss and other comprehensive income.

Retirement benefits are payable to employees on completion of prescribed qualifying period of service under the scheme.

#### 2.13 Leave Encashment

Leave encashment is payable to the employees on separation from the Company. The Company accounts for the liability in respect of leave encashment in the year in which these are earned. Provisions to cover the obligation are made using the current salary levels of the employees. The Company accounts for the liability in respect of leave encashment in the year in which these are earned. No actuarial valuation of leave encashment expense is carried out as the management considers that the financial impact of such valuation will not be material.

#### 2.14 Provisions

Provisions are recognised in the statement of financial position when the Company has a legal or constructive obligation as a result of past events, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. However, provisions are reviewed at each statement of financial position date and adjusted to reflect current best estimate.

#### 2.15 Contingencies

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, whose existence will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events not wholly within the control of the Company; or the Company has a present legal or constructive obligation that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

#### 2.16 Financial instruments

#### Initial recognition

All financial assets and liabilities are initially measured at cost which is the fair value of the consideration given or received. These are subsequently measured at amortised cost or fair value as the case may be.

#### **Classification of financial assets**

The Company classifies its financial instruments in the following categories:

- at fair value through profit or loss ("FVTPL"),
- at fair value through other comprehensive income ("FVTOCI"), or
- at amortised cost.

The Company determines the classification of financial assets at initial recognition. The classification of instruments (other than equity instruments) is driven by the Company's business model for managing the financial assets and their contractual cash flow characteristics.

Financial assets that meet the following conditions are subsequently measured at amortised cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets that meet the following conditions are subsequently measured at FVTOCI:

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

By default, all other financial assets are subsequently measured at FVTPL.

#### **Classification of financial liabilities**

The Company classifies its financial liabilities in the following categories:

- at fair value through profit or loss ("FVTPL"),
- at amortised cost.

Financial liabilities are measured at amortised cost, unless they are required to be measured at FVTPL (such as instruments held for trading or derivatives) or the Company has opted to measure them at FVTPL.

#### Subsequent measurement

#### i) Financial assets at FVTOCI

Elected investments in equity instruments at FVTOCI are initially recognized at fair value plus transaction costs. Subsequently, they are measured at fair value, with gains or losses arising from changes in fair value recognised in other comprehensive income / (loss).

#### ii) Financial assets and liabilities at amortised cost

Financial assets and liabilities at amortised cost are initially recognised at fair value plus or minus transaction cost, and subsequently carried at amortised cost, and in the case of financial assets, less any impairment.

#### iii) Financial assets and liabilities at FVTPL

Financial assets and liabilities carried at FVTPL are initially recorded at fair value and transaction costs are expensed in the statement of profit or loss and other comprehensive income. Realised and unrealised gains and losses arising from changes in the fair value of the financial assets and liabilities held at FVTPL are included in the statement of profit or loss and other comprehensive income in the period in which they arise.

Where management has opted to recognise a financial liability at FVTPL, any changes associated with the Company's own credit risk will be recognised in other comprehensive income / (loss). Currently, there are no financial liabilities designated at FVTPL.

#### Impairment of financial asset

The Company recognises loss allowance for Expected Credit Loss (ECL) on financial assets measured at amortised cost and FVTOCI at an amount equal to life time ECLs except for the financial assets in which there is no significant increase in credit risk since initial recognition or financial assets which are determined to have low credit risk at the reporting date, in which case 12 months' ECL is recorded. The following were either determined to have low or there was no increase in credit risk since initial recognition as at the reporting date:

- bank balances;
- employee receivables; and
- other short-term receivables.

Loss allowance for trade receivables are always measured at an amount equal to life time ECLs.

The Company considers a financial asset in default when it is more than 365 days past due.

Lifetime ECLs are the ECLs that results from all possible default events over the expected life of a financial instrument. 12 month ECLs are portion of ECL that result from default events that are possible within 12 months after the reporting date.

ECLs are a probability weighted estimate of credit losses. Credit losses are measured at the present value of all cash shortfalls (i.e. the difference between cash flows due to the entity in accordance with the contract and cash flows that the Company expects to receive).

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectation of recovering a financial asset in its entirety or a portion thereof.

#### Derecognition

#### i) Financial assets

The Company derecognises financial assets only when the contractual rights to cash flows from the financial assets expire or when it transfers the financial assets and substantially all the associated risks and rewards of ownership to another entity. On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying value and the sum of the consideration received and receivable is recognised in statement of profit or loss and other comprehensive income. In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss. In contrast, on derecognition of an investment in equity instrument which the Company has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the investment is not reclassified to profit or loss, but is transferred to statement of changes in equity.

#### ii) Financial liabilities

The Company derecognises financial liabilities only when its obligations under the financial liabilities are discharged, cancelled or expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in the statement of profit or loss and other comprehensive income.

#### 2.17 Derivative financial instruments and hedge accounting

The Company uses derivative financial instruments to hedge its interest rate risk and foreign currency risk. Such derivative financial instruments are initially recognised at fair value on the date on which the derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are classified as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value on derivatives during the year that do not qualify for hedge accounting and the ineffective portion of an effective hedge are taken to profit or loss.

The fair value of derivative financial instruments is determined by reference to market values for similar instruments or by using discounted cash flow method.

At the inception of a hedge relationship, the Company formally designates and documents the hedge relationship to which the Company intends to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the Company will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedge risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair values or cash flows and are assessed on an ongoing basis to determine that these actually have been highly effective throughout the financial reporting periods for which such were designated.

Derivative financial instruments that are designated as, and are effective hedging instruments, are classified consistent with the classification of the underlying hedged item. The derivative financial instrument is separated into a current portion and non current portion only if a reliable allocation can be made.



#### Fair value hedges

Fair value hedge is a hedge of exposure to changes in the fair value of a recognised asset or liability or an unrecognised firm commitment.

The change in the fair value of a hedging derivative is recognised in profit or loss. The change in the fair value of the hedged item attributable to the risk hedged is recorded as a part of the carrying value of the hedged item and is also recognised in profit or loss. When the hedged item is derecognised, the unamortised fair value is recognised immediately in profit or loss.

#### **Cash flow hedges**

Cash flow hedge is a hedge of the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income and accumulated in the hedging reserve. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss.

Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss. Where the hedged item is the cost of a non financial asset or non financial liability, the amounts taken to equity are transferred to the initial carrying amount of the non financial asset or liability. If the forecast transaction is no longer expected to occur, the hedge no longer meets the criteria for hedge accounting, the hedging instrument expires or is sold, terminated or exercised, or the designation is revoked, then hedge accounting is discontinued prospectively. If the forecast transaction is no longer expected to accumulated in equity is reclassified to profit or loss.

#### 2.18 Offsetting of financial assets and liabilities

Financial assets and liabilities are off-set and the net amount is reported in the statement of financial position if the Company has a legal right to set off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 2.19 Revenue recognition

Revenue is recognised when control of the goods is transferred i.e. when the goods are dispatched to the customer, and there is no unfulfilled obligation that could affect the customer's acceptance of the goods. Revenue is recognised as follows:

- Local sale of goods is recognised on dispatch of goods to customers from the production facility.
- Revenue from export sales is recognised on the basis of terms of sale with the customer.

Revenue is measured at fair value of consideration received or receivable, excluding discounts, commission, rebates and government levies.

Income from sale of scrap is recorded on dispatch of scrap to the customers.

Profit on bank deposits is recorded on effective interest basis.

Gain / (loss) on sale of fixed assets is recorded when control is transferred to the transferee.

#### 2.20 Government grants

Government grants relating to costs are deferred and recognised in the statement of profit or loss and other comprehensive income over the period necessary to match these with the costs that they are intended to compensate. Government grants relating to qualifying asset under IAS-23 'Borrowing

Cost' is recognised under capital work-in-progress to match with those cost capitalised in the capital work-in-progress.

#### 2.21 Segment Reporting

Segment results that are reported to the Company's Chief Executive Officer (CEO), the chief operating decision maker include items directly attributable to a segment as well as those that can be

|    |                                 | Note | 2024             | 2023       |  |
|----|---------------------------------|------|------------------|------------|--|
| 3. | PROPERTY, PLANT AND EQUIPMENT   |      | (Rupees in '000) |            |  |
|    | Operating assets                | 3.1  | 33,732,846       | 34,576,493 |  |
|    | Capital work-in-progress        | 3.4  | 45,739           | -          |  |
|    | Capitalisable stores and spares | 3.5  | 530,720          | 277,491    |  |
|    |                                 |      | 34,309,305       | 34,853,984 |  |

#### 3.1 Operating assets

|   |                    |   |  |                            |                        | 202                                     | 4                   |                     |                                |                          |          |             |
|---|--------------------|---|--|----------------------------|------------------------|---|---------------------|---------------------|--------------------------------|--------------------------|----------|-------------|
|   | Land lease<br>hold | Factory<br>building on<br>leasehold<br>land | Non factory<br>building on<br>lease hold<br>land | Lease hold<br>improvements | Plant and<br>machinery | Factory and<br>laboratory<br>equipments | Quarry<br>Equipment | Office<br>equipment | Computer<br>and<br>peripherals | Furniture<br>and fixture | Vehicles | Total       |
| Year ended June 30, 2024                      | •                  |   |  |                            |                        | (Rupees ir                              | ı '000) ———         |                     |                                |                          |          |             |
| Opening net book value                        | 200,515            | 301.256                                     | 1.093.887  | 12.374                     | 32.823,535             | 68.517                                  | 1.035               | 23.959              | 11.147                         | 24,740                   | 15,528   | 34,576,493  |
| Additions / transfer (at cost)                | -                  | 2,570                                       | -  | -                          | 68,020                 | 7,747                                   | -                   | 219                 | 5,448                          | 967                      | 5,335    | 90,306      |
| Disposals at NBV                              | -                  | -   |  | -                          | -                      | -                                       | -                   | -                   | (147)                          | -                        | (247)    | (394)       |
| Depreciation charge -<br>Note 3.2             | -                  | (14,703)                                    | (109,310)  | (1,230)                    | (787,850)              | (7,403)                                 | (155)               | (2,405)             | (4,523)                        | (2,493)                  | (3,487)  | (933,559)   |
| Closing net book value                        | 200,515            | 289,123                                     | 984,577  | 11,144                     | 32,103,705             | 68,861                                  | 880                 | 21,773              | 11,925                         | 23,214                   | 17,129   | 33,732,846  |
| Gross carrying value basi<br>At June 30, 2024 | S                  |   |  |                            |                        |   |                     |                     |                                |                          |          |             |
| Cost  | 200,515            | 741,737                                     | 1,517,930  | 33,299                     | 36,768,324             | 128,288                                 | 12,887              | 43,085              | 51,568                         | 54,104                   | 58,834   | 39,610,571  |
| Accumulated depreciation                      | -                  | (452,614)                                   | (533,353)  | (22,155)                   | (4,664,619)            | (59,427)                                | (12,007)            | (21,312)            | (39,643)                       | (30,890)                 | (41,705) | (5,877,725) |
| Net book value                                | 200,515            | 289,123                                     | 984,577  | 11,144                     | 32,103,705             | 68,861                                  | 880                 | 21,773              | 11,925                         | 23,214                   | 17,129   | 33,732,846  |
| Year ended June 30, 2023                      |                    |   |  |                            |                        | 2023                                    | 3                   |                     |                                |                          |          |             |
| Opening net book value                        | 112,425            | 309,075                                     | 1,209,818  | 13,740                     | 33,528,825             | 51,652                                  | 801                 | 25,352              | 9,379                          | 26,727                   | 19,047   | 35,306,841  |
| Additions / transfer (at cost)                | 88,090             | 7,411                                       | 5,234  | -                          | 105,815                | 23,356                                  | 359                 | 1,189               | 6,027                          | 717                      | 520      | 238,718     |
| Disposals at NBV                              | -                  | -   | -  | -                          | -                      | -                                       | -                   | -                   | (99)                           | -                        | (247)    | (346)       |
| Depreciation charge -<br>Note 3.2             | -                  | (15,230)                                    | (121,165)  | (1,366)                    | (811,105)              | (6,491)                                 | (125)               | (2,582)             | (4,160)                        | (2,704)                  | (3,792)  | (968,720)   |
| Closing net book value                        | 200,515            | 301,256                                     | 1,093,887  | 12,374                     | 32,823,535             | 68,517                                  | 1,035               | 23,959              | 11,147                         | 24,740                   | 15,528   | 34,576,493  |
| Gross carrying value basi<br>At June 30, 2023 | S                  |   |  |                            |                        |   |                     |                     |                                |                          |          |             |
| Cost  | 200,515            | 739,167                                     | 1,517,930  | 33,299                     | 36,700,304             | 120,541                                 | 12,887              | 42,866              | 46,367                         | 53,137                   | 55,443   | 39,522,456  |
| Accumulated depreciation                      | -                  | (437,911)                                   | (424,043)  | (20,925)                   | (3,876,769)            | (52,024)                                | (11,852)            | (18,907)            | (35,220)                       | (28,397)                 | (39,915) | (4,945,963) |
| Net book value                                | 200,515            | 301,256                                     | 1,093,887  | 12,374                     | 32,823,535             | 68,517                                  | 1,035               | 23,959              | 11,147                         | 24,740                   | 15,528   | 34,576,493  |
| <b>.</b>                                      |                    | <b>F</b> (/                                 | 400/   | 400/                       | Units of               | 400/                                    | 4 5 9 /             | 400/                | 0.00/                          | 400/                     | 00%      |             |
| Rate of depreciation %                        | -                  | 5%  | 10%  | 10%                        | production             | 10%                                     | 15%                 | 10%                 | 33%                            | 10%                      | 20%      |             |



3.1.1 The fair value of land, building, plant and machinery and factory equipments is valued at Rs. 57.02 billion.

**3.2** Depreciation charge for the year has been allocated as follows:

|                                   | Note | 2024             | 2023    |  |
|-----------------------------------|------|------------------|---------|--|
|                                   |      | (Rupees in '000) |         |  |
| Cost of sales                     | 29   | 929,231          | 964,909 |  |
| Selling and distribution expenses | 30   | 425              | 1,810   |  |
| Administrative expenses           | 31   | 3,903            | 2,001   |  |
|                                   |      | 933,559          | 968,720 |  |

**3.3** Particulars of immovable property (i.e. land and building) in the name of the Company are as follows:

| Usage of<br>Immovable Property | Location  | Covered<br>Area (acres) |
|--------------------------------|---|-------------------------|
| Manufacturing plant            | Deh Kalo Kohar, Nooriabad Industrial<br>Estate, District Jamshoro (Sindh) | 150                     |

#### 3.4 Capital work in progress

Plant and machinery

**Civil Works** 

| 2024      |           |                |            |  |  |  |
|-----------|-----------|----------------|------------|--|--|--|
| Cost as   | Additions | Transferred to | Cost as    |  |  |  |
| at 1 July |           | operating      | at 30 June |  |  |  |
| 2023      |           | assets         | 2024       |  |  |  |
| ←         | (Rup      | bees in '000)  |            |  |  |  |
| -         | 36,100    | (36,100)       | -          |  |  |  |
| -         | 45,739    | -              | 45,739     |  |  |  |
|           | 81,839    | (36,100)       | 45,739     |  |  |  |

|                      |                                   | 2023           |  |                               |  |  |  |
|----------------------|-----------------------------------|----------------|--|-------------------------------|--|--|--|
|                      | Cost as<br>at 1 July<br>2022<br>◀ | Additions (Rup | Transferred to<br>operating<br>assets<br>pees in '000) | Cost as<br>at 30 June<br>2023 |  |  |  |
| Advance against land | 88,090                            | -              | (88,090)   | -                             |  |  |  |
|                      | 88,090                            | -              | (88,090)   | -                             |  |  |  |

#### 3.5 Capitalisable stores and spares

|   | 2024                | 2023                 |  |
|---|---------------------|----------------------|--|
|   | (Rupees in '000)    |                      |  |
| Balance as at July 01   | 277,491             | 252,121              |  |
| Additions during the year<br>Transferred to property, plant and equipment | 308,807<br>(55,578) | 148,321              |  |
| Balance as at June 30   | (55,578)<br>530,720 | (122,951)<br>277,491 |  |
|   | 000,720             | 211,401              |  |

#### 4. **RIGHT-OF-USE ASSET**

|                       | 2024     | 2023       |
|-----------------------|----------|------------|
|                       | (Rupees  | s in '000) |
| Balance as at July 01 | 12,362   | 24,725     |
| Modification          | 3,864    | -          |
| Depreciation expense  | (16,226) | (12,363)   |
| Balance as at June 30 | -        | 12,362     |

#### 4.1 This Right of use asset is booked on rented office premises.

| 5. | LONG-TERM INVESTMENTS        | Note | 2024    | 2023       |
|----|------------------------------|------|---------|------------|
|    | Amortised cost               |      | (Rupees | s in '000) |
|    | Defence savings certificates | 5.1  | 20,094  | 18,699     |
|    | Term deposit receipts        | 5.2  | 8,174   | 8,174      |
|    |                              |      | 28,268  | 26,873     |

- **5.1** These Defence Savings Certificates (DSCs) are for a period of 10 years having maturity in 2026. These carry mark-up at effective interest rate of 7.44% per annum. These DSCs are pledged with the Nazir of High Court of Sindh as disclosed in note 27.1.
- **5.2** These include term deposit receipts placed with local banks and carry profit at declared rates of 10% 20% (2023: 8% 12%) per annum having maturity ranging from 2025 to 2030.

#### 6. DEFERRED TAX ASSET

|  |                                 | 2024                    |   |                                 |          |                              |             |             |  |        |   |                   |                                 |  |                  |
|--|---------------------------------|-------------------------|---|---------------------------------|----------|------------------------------|-------------|-------------|--|--------|---|-------------------|---------------------------------|--|------------------|
|  | Accelerated tax<br>depreciation | Right-of-<br>use-assets | Provision for<br>stores, spares<br>and loose<br>tools | Long-term<br>lease<br>liability |          | Deferred<br>exchange<br>gain | Minimum tax |             | Gain on<br>restructuring<br>of local long-<br>term<br>syndicate<br>financing | leave  | Loss allowance<br>on trade<br>receivables | Cashflow<br>hedge | Staff<br>retirement<br>benefits | Gain on<br>modification<br>of long-term<br>trade<br>payables | Total            |
|  | •                               |                         |   |                                 |          |                              |             | (Rupees '00 | 0)   |        |   |                   |                                 |  |                  |
| July 01, 2023  | (4,679,996)                     | (3,230)                 | 4,962   | 4,527                           | •        |                              | 528,284     | 7,693,203   | (36,326)   | 13,023 | 21,715                                    | 92,867            | 44,501                          | (33,623)   | 3,649,907        |
| (Charge) / credit to profit or loss for the year   | (1,975,400)                     | 3,230                   | 2,444   | (4,527)                         | (15,412) | (525)                        | (33,477)    | 1,594,783   | (9,554)  | 13,270 | 6,640                                     | (102,484)         | 34,153                          | 10,674   | (476,185)        |
| Credit to other<br>comprehensive income for<br>the year  |                                 |                         |   |                                 |          |                              |             |             |  |        |   |                   | 12,987                          |  | 12,987           |
| June 30, 2024  | (6,655,396)                     |                         | 7,406   |                                 | (15,412) | (525)                        | 494,807     | 9,287,986   | (45,880)   | 26,293 | 28,355                                    | (9,617)           | 91,641                          | (22,949)   | 3,186,709        |
|  |                                 |                         |   |                                 |          |                              |             | 2023        |  |        |   |                   |                                 |  |                  |
| July 01, 2022  | (4,035,290)                     | (5,956)                 | 4,575   | 7,630                           |          |                              | 452,888     | 6,605,730   |  | 9,179  | 23,352                                    | 92,867            | 32,827                          | (49,495)   | 3,138,307        |
| (Charge) / credit to profit or<br>loss for the year<br>Credit to other<br>comprehensive income for<br>the year | (644,706)                       | 2,726                   | 387   | (3,103)                         | -        | -                            | 75,396      | 1,087,473   | (36,326)   | 3,844  | (1,637)                                   |                   | 8,232<br>3,442                  | 15,872   | 508,158<br>3,442 |
| June 30, 2023  | (4,679,996)                     | (3,230)                 | 4,962   | 4,527                           |          |                              | 528,284     | 7,693,203   | (36,326)   | 13,023 | 21,715                                    | 92,867            | 44,501                          | (33,623)   | 3,649,907        |



- **6.1** The deferred tax asset on unabsorbed depreciation and minimum tax will be recoverable based on the estimated future taxable income and approved business plans and budgets.
- **6.2** As per Finance Act, 2023, companies operating in certain sectors, including cement, having income above Rs. 500 million are liable to pay super tax at 10% for tax year 2023 and onwards. Consequently, the Company has recorded deferred tax at 39% in accordance with applicable accounting and reporting standards.
- **6.3** Deferred tax asset has been recognized in full (2023: restricted to 67% of the total deferred tax asset based on the proportion of local and export sales) as per future financial projections of the Company.
- **6.4** Taxable and deductible differences are booked in profit or loss except for actuarial loss on remeasurement of defined benefit obligations amounting to Rs. 12.99 million (2023: Rs. 3.44 million).

| 7. | LONG-TERM DEPOSITS   | Note | 2024   | 2023   |
|----|--|------|--|--|
|    |  |      | (Rupees                                      | s in '000)                                   |
|    | Burj Solar Energy (Private) Limited<br>Hyderabad Electric Supply Company<br>First Credit and Investment Bank<br>Others | 7.1  | 33,402<br>19,167<br>1,500<br>2,000<br>56,069 | 31,000<br>24,159<br>6,200<br>2,000<br>63,359 |

**7.1** This represents security deposit amounting to Rs. 33.4 million (2023: Rs. 31 million) paid for the equipment rental agreement in respect of procurement of electricity on a fixed tariff for twenty years.

#### 8. INVENTORIES

|                     | NOLE | 2024             | 2023      |  |
|---------------------|------|------------------|-----------|--|
|                     |      | (Rupees in '000) |           |  |
| Raw material        |      | 139,243          | 161,034   |  |
| Packing material    |      | 259,610          | 204,527   |  |
| Semi-finished goods | 8.1  | 1,291,018        | 1,822,928 |  |
| Work-in-process     |      | 21,849           | 22,842    |  |
| Finished goods      | 8.2  | 308,170          | 381,887   |  |
|                     |      | 2,019,890        | 2,593,218 |  |

Nota

0000

2024

- 8.1 This includes clinker held at port for export amounting to Rs. 2.63 million (2023: Rs. 11.14 million).
- 8.2 This includes cement held at port for export amounting to Rs. 98.67 million (2023: Rs. 7.86 million).

#### 9. STORES, SPARES AND LOOSE TOOLS

| Note  | 2024      | 2023       |
|---|-----------|------------|
|   | (Rupees   | s in '000) |
| Stores  | 1,157,634 | 694,200    |
| Coal  | 785,038   | 4,523      |
| Spares  | 1,601,441 | 947,704    |
| Loose tools   | 7,361     | 9,325      |
|   | 3,551,474 | 1,655,752  |
| Less: Provision for net realisable value written down | (18,991)  | (18,991)   |
|   | 3,532,483 | 1,636,761  |

#### 10. TRADE RECEIVABLES - considered good

| Secured                                   |             | 33       | 26,353   |
|---|-------------|----------|----------|
| Due from related parties - unsecured      | 10.1 & 10.2 | 58,815   | 54,336   |
| Due from other parties - unsecured        |             | 308,754  | 278,505  |
|   |             | 367,602  | 359,194  |
|   |             |          |          |
| Less: Loss allowance on trade receivables | 10.3        | (72,706) | (83,107) |
|   |             | 294,896  | 276,087  |

**10.1** The related parties from whom the receivables are due are as under:

| Javedan Corporation Limited    | 32,968 | 36,915 |
|--------------------------------|--------|--------|
| Safe Mix Concrete Limited      | 9,573  | 11,970 |
| Globe Residency REIT           | 12,200 | 3,439  |
| Signature Residency REIT       | 3,430  | -      |
| Rahat Residency REIT           | 644    | 607    |
| Silk Islamic Developement REIT | -      | 1,405  |
|                                | 58,815 | 54,336 |

**10.2** The balances due from related parties are mark-up free. The aging analysis of these balances is as follows:

|             | 2024    | 2023       |
|-------------|---------|------------|
|             | (Rupees | ; in '000) |
| 1-30 days   | 20,052  | 22,980     |
| 31-60 days  | 7,255   | 8,387      |
| 61-365 days | 31,508  | 22,969     |
| -           | 58,815  | 54 336     |

**10.2.1** Maximum aggregate due from the related parties at any time during the year calculated by reference to month-end balances is Rs. 74.82 million (2023: Rs. 54.33 million).

|      |                                     | 2024             | 2023    |  |  |
|------|-------------------------------------|------------------|---------|--|--|
| 10.3 | Loss allowance on trade receivables | (Rupees in '000) |         |  |  |
|      | Balance as at July 01               | 83,107           | 92,085  |  |  |
|      | Reversal for the year               | (10,401)         | (8,978) |  |  |
|      | Balance as at June 30               | 72,706           | 83,107  |  |  |



| 11. | ADVANCES AND OTHER RECEIVABLES-<br>unsecured, considered good | Note        | 2024    | 2023       |
|-----|---|-------------|---------|------------|
|     | -   |             | (Rupees | s in '000) |
|     | To employees  | 11.1 & 11.2 | 49,235  | 54,674     |
|     | To contractors and suppliers                                  | 11.2        | 356,040 | 264,557    |
|     | Excise duty receivable  | 11.3        | 182,604 | 182,604    |
|     | Rebate receivable   |             | 7,618   | 7,618      |
|     | Others  |             | 163,091 | 75,122     |
|     |   |             | 758,588 | 584,575    |

**11.1** These include personal and car loan advances to executives amounting to Rs. 41.93 million (2023: Rs. 51.43 million). Maximum amount outstanding against advances to employees during the year was Rs. 52.24 million (2023: Rs. 55.57 million). The amount is payable on demand and is secured against retirement benefit entitlement of the employees.

2023 2024 Movement in advances to executives during the year: (Rupees in '000) 51,429 Balance as at July 01 41,769 Disbursed during the year 84,670 53,217 Repayments during the year (94, 165)(43, 557)Balance as at June 30 41,934 51,429

- 11.2 These advances to employees and contractors / suppliers are non-interest bearing.
- 11.3 From 1993-94 to 1998-99, excise duty was levied and recovered from the Company being wrongly worked out on retail price based on misinterpretation of sub section 2 of section 4 of the Central Excise Act, 1944 by Central Board of Revenue. Such erroneous basis of working of excise duty has been held, being without lawful authority, by the Honourable Supreme Court of Pakistan as per its judgment dated February 15, 2007. Accordingly, the Company filed an application to the Collector of Federal Excise and Sales Tax to refund the excess excise duty amounting to Rs. 182.6 million.

The refund was however, rejected by Collector of Appeals vide order in appeal number 01 of 2009 dated 19 March 2009 and Additional Collector, Customs, Sales tax and Federal excise vide its order in original number 02 of 2009 dated 24 January 2009 primarily based on the fact that the Company has failed to discharge the burden of proof to the effect that incidence of duty had not been passed on to the customers of the Company. Accordingly, the Company filed an appeal before the Learned Appellate Tribunal Inland Revenue (ATIR) regarding CED which, vide its order dated 23 May 2012 held that the requisite documents proving the fact that the incidence of duty had not been passed to the customers of the Company has been submitted by the Company and therefore the Company has discharged its onus. Based on the foregoing the original order number 01 of 2009 dated 19 March 2009 and order number 02 of 2009 dated 24 January 2009 were set aside by ATIR and appeal was allowed. Based on the decision by ATIR and the tax adviser's opinion that the refund claim is allowed to the Company, the Company recorded the refund claim receivable with a corresponding credit to the profit or loss account. The matter has been challenged by the tax department in the High Court of Sindh vide its reference application 252/2012 dated September 2012 on the grounds that the Company has failed to discharge the burden of proof to the effect that incidence of duty has not been passed on to the customers of the Company. The hearing of the case is pending since September 2012. The management, based on its legal advisor's opinion, is confident of a favourable outcome and has therefore considered the balance recoverable. The Company is actively pursuing the matter for the settlement of the said refund claim.

#### 12. DERIVATIVE FINANCIAL ASSET

| Balance as at July 01                 | 3,509,149   | 1,621,753 |
|---------------------------------------|-------------|-----------|
| (Loss) / gain arising during the year | (1,322,256) | 1,887,396 |
| Balance as at June 30                 | 2,186,893   | 3,509,149 |

2024

(Rupees in '000)

2023

- 12.1 The Company has entered into multiple cross currency swap arrangements with commercial banks in connection with foreign currency borrowings as disclosed in note 20.4. Pursuant to the agreements, the Company's foreign currency borrowings up to USD 11.04 million (2023: USD 15.46 million) and EUR 4.73 million (2023: EUR 6.62 million) were converted into hedged Pakistan Rupee amount and the interest rate accruing thereon is payable to the hedging bank at 6 months KIBOR + spread ranging from positive 415 to 549 basis points.
- **12.2** The above hedge of exposures arising due to variability in cash flows owing to currency risks have been designated as cash flow hedges.

#### 13. REFUNDS DUE FROM GOVERNMENT - SALES TAX

The Company has challenged the levy of sales tax on import of 7,700 TPD on Plant in Sindh High Court. The Court allowed an interim relief to the Company against submission of Bank Guarantee with the Nazir of the Court. A Bank Guarantee of Rs. 528 million had been submitted with the Nazir. The Company has a strong case in this matter, even in worst case if the matter is decided against the Company, the resultant sales tax will be paid and it will be treated as input sales tax and accordingly will be adjusted against the output sales tax of the Company.

| 14. | SHORT-TERM INVESTMENTS                  | Note | 2024            | 2023     |
|-----|---|------|-----------------|----------|
|     | At Amortised Cost                       |      | (Rupees         | in '000) |
|     | Term deposit receipts<br>Treasury Bills | 14.1 | 26,399<br>4,700 | 26,399   |
|     |   |      | 31,099          | 26,399   |

14.1 These are placed with local banks and carry profit at declared rate of 19.25% (2023: 19.25%) per annum and will mature in March 2025 (2023: March 2024).

| 15. | CASH AND BANK BALANCES  | Note | 2024    | 2023       |
|-----|-------------------------|------|---------|------------|
|     | Cash at bank            |      | (Rupees | s in '000) |
|     | Conventional            |      |         |            |
|     | - In current accounts   |      | 2,496   | 78,390     |
|     | - In savings accounts   |      | -       | 12_        |
|     |                         |      | 2,496   | 78,402     |
|     | Islamic                 |      |         |            |
|     | - In current accounts   |      | 281,826 | 141,876    |
|     | - In savings accounts   | 15.1 | 122,348 | 92,657     |
|     |                         |      | 404,174 | 234,533    |
|     | - Term deposit receipts | 15.2 | 96,100  | 96,100     |
|     |                         |      | 500,274 | 330,633    |
|     | Cash in hand            |      | 698     | 788        |
|     |                         |      | 503,468 | 409,823    |

- **15.1** These accounts are maintained with Islamic banks at rates ranging from 10% 11% (2023: 3.5% 8%) per annum.
- 15.2 This includes term deposit certificates placed with local banks and carry profit at declared rates of 14% 20% (2023: 8% 12%) per annum.

| 16.            | SHARE CAPITAL      |                    |   |                |                     |
|----------------|--------------------|--------------------|---|----------------|---------------------|
| 16.1           | Authorised Shar    |                    |   |                |                     |
|                | 2024<br>(Number o  | 2023<br>f Shares)  |   | 2024<br>(Buper | 2023<br>es in '000) |
|                |                    | -                  | Ordinary and Cumulative Preference                | (Tuped         |                     |
|                | 1,390,000,000      | 1,390,000,000      | Shares of Rs. 10 each                             | 13,900,000     | 13,900,000          |
| 16.2           | Issued subscribe   | ed and paid-up sha | re capital  |                |                     |
| <b>16.2.</b> 1 | Ordinary Shares    |                    |   |                |                     |
|                | 2024               | 2023               |   | 2024           | 2023                |
|                | (Number of         | Shares)            | Fully paid andinany above of                      | (Rupee         | es in '000)         |
|                |                    |                    | Fully paid ordinary shares of Rs. 10 each issued: |                |                     |
|                | 1,051,234,846      | 1,051,234,846      | For cash  | 10,512,348     | 10,512,348          |
|                | 840,000            | 840,000            | For consideration other than cash                 | 8,400          | 8,400               |
|                | 11,339,588         | 11,339,588         | Bonus shares                                      | 113,396        | 113,396             |
|                | 48,470,720         | 48,456,054         | Converted from preference shares                  | 484,708        | 484,561             |
|                | 1,111,855,154      | 1,111,870,488      |   | 11,118,852     | 11,118,705          |
| 16.2.2         | 2 Cumulative prefe | rence shares       |   |                |                     |
|                | 2024               | 2023               |   | 2024           | 2023                |
|                | (Number of         | Shares)            |   | (Rupe          | es in '000)         |
|                |                    |                    | Fully paid Cumulative Preference                  |                |                     |
|                | 244,585,320        | 244,585,320        | Shares of Rs. 10 each                             | 2,445,853      | 2,445,853           |
|                | (36,353,043)       | (36,342,043)       | Converted to ordinary shares                      | (363,530)      | (363,420)           |
|                | 208,232,277        | 208,243,277        |   | 2,082,323      | 2,082,433           |

16.3 The shareholders of the Company in their extraordinary general meeting held on June 20, 2020 approved the issue of 23% right shares in terms of Cumulative Preference Shares at par value of Rs. 10 each. 244,585,320 Cumulative Preference Shares have been issued in the ratio of 23 Cumulative Preference Shares for every 100 Ordinary Shares held by the existing shareholders.

The terms and conditions of such Right Issue are as follows:

- the rate of preferential dividend shall be six months KIBOR plus 1.5% per annum. The entitlement of dividend shall not lapse if no dividend is paid during that year and shall be carried forward to subsequent years;
- the preference shareholders will have the right to vote;
- Preference Shares will be convertible at the option of the preference shareholders into Ordinary Shares of the Company. The conversion option can be exercised upon the expiry of 12 months from the issue date by giving a thirty days notice in advance to the issuer. However, the accumulation of preference dividends will cease at the time of filing of conversion notice with the Company's Registrar;
- conversion ratio is to be determined by dividing the aggregate face value of Preference Shares plus the outstanding balance of any accumulated / accrued Preferred Dividend (if not paid till conversion) by Rs. 7.5;

- the Preference Shares are non-redeemable and convertible into Ordinary Shares of the Company;
- there will be no change / revision in the rate of preferred dividend in case of accumulation;
- there is no upper limit of maximum accumulations of preferred dividend;
- preferential cash dividends shall be in priority over any dividend to ordinary shareholders and holders of any subsequent issues / series of preference shares;
- in case of liquidation the preference shareholders shall be entitled to preferred liquidation rights prior to ordinary shareholders; and
- the preference shareholders shall not be entitled to bonus or rights shares, in case the Company / Directors decide to increase the capital of the Company by issue of further shares except for the adjustment in conversion ratio provided hereinabove referred terms and conditions.

If cash dividend is not paid in any year, due to loss or inadequate profits, then such unpaid cash dividend will accumulate and will be paid in the subsequent year(s) before any dividend is paid to the Ordinary Shareholders subject to approval of the Board of Directors. As at June 30, 2024 the undeclared dividend on Cumulative Preference Shares amounted to Rs. 1,277.70 million (2023: Rs. 784.60 million).

- 16.4 Under the terms and conditions of conversion of such right issue 36,353,043 preference shares of Rs. 10 each were converted into 48,470,720 ordinary shares of Rs. 10 each uptil 30 June 2024, resulting in a difference on conversion of cumulative preference shares into ordinary shares amounting to Rs. 121.18 million. The unpaid cumulative dividend on such preference shares amounting to Rs. 38.62 million will be distributed in subsequent year(s) out of the available profits subject to the approval of the Board of Directors. During the year 11,000 preference shares were converted into 14,666 ordinary shares.
- **16.5** Shares held by the associated undertakings as at the statement of financial position date were 827,668,305 (2023: 814,612,827) and Mr. Arif Habib is the ultimate beneficial owner of the Company on the basis of effective shareholding.

| 17. | CONTRIBUTION FROM ASSOCIATED UNDERTAKINGS                 |      |            |            |
|-----|---|------|------------|------------|
|     |   | Note | 2024       | 2023       |
|     |   |      | (Rupees    | s in '000) |
|     | - Contribution from associated undertaking - unsecured    | 17.1 | 4,358,700  | 2,043,000  |
|     | <ul> <li>Contribution from sponsor - unsecured</li> </ul> | 17.1 | 7,341,300  | 4,957,000  |
|     |   |      | 11,700,000 | 7,000,000  |

- 17.1 This represents musharakah arrangement with Mr. Arif Habib (Sponsor), Arif Habib Equity (Private) Limited (Associated Undertaking) and Rotocast Engineering Company (Private) Limited (Associated Undertaking) (together termed as 'Investors'). The investment has been made on the following terms and conditions:
  - The repayment of the principal amount shall be at the sole and absolute discretion of the Company (taking into consideration the availability of its cash flows). However, in the event of liquidation, the Company shall purchase the investors share at mutually agreed price at that time before discharging any obligation.
  - The financing shall carry profit at the rate of 3 months KIBOR + 1.75% per annum. However, the
    payment of the profit shall also be at the sole and absolute discretion of the Company. Further,
    dividends to the ordinary shareholders will only be declared after the payments of profit to the
    Investors.



- In case of Musharakah loss, the loss shall be shared between the parties in consultation with Shariah Advisor.

Pursuant to the requirements of IAS 32- 'financial instruments presentation' and the terms of the arrangement, the Long Term Musharakah arrangement is classified as equity in these financial statements. The unpaid profit as at June 30, 2024 in respect of the above mentioned arrangement amounts to Rs. 3,756.62 million (2023: Rs. 1,620.36 million).

**17.2** Movement in contributions from associated undertakings during the year:

|  | (Rupees in '000)           |             |
|--|----------------------------|-------------|
| Balance as at July 01                  | 7,000,000                  | 7,000,000   |
| Contributions received during the year | 6,639,700                  | 1,263,000   |
| Repayments made during the year        | (1,939,700)                | (1,263,000) |
| Balance as at June 30                  | <b>11,700,000</b> 7,000,00 |             |

2024

2023

#### **18. SHARE PREMIUM**

This reserve can be utilized by the Company only for the purpose specified in section 81 of the Companies Act, 2017.

#### **19. HEDGING RESERVE**

The hedging reserve comprises the spot element of forward contract. The amount represents an effective portion of the cumulative net change in the fair value of hedging instruments used in cash flow hedges. The net change in fair value of the hedging instrument, deferred in equity, has been recycled to profit or loss to the extent that the hedged item (foreign currency loan) impacts profit or loss.

#### 20. LONG-TERM FINANCING - secured

| Local currency loan   | Note             | 2024       | 2023       |
|-----------------------|------------------|------------|------------|
|                       | (Rupees in '000) |            |            |
| Syndicated loan       | 20.1 & 20.2      | 11,512,118 | 11,727,984 |
| Term loan             | 20.3             | 273,003    | 619,009    |
|                       |                  | 11,785,121 | 12,346,993 |
| Current maturity      |                  | (461,152)  | (584,155)  |
|                       |                  | 11,323,969 | 11,762,838 |
| Foreign currency loan |                  |            |            |
| Syndicated loan       | 20.4             | 4,482,214  | 6,494,349  |
| Current maturity      |                  | (928,381)  | (928,381)  |
|                       |                  | 3,553,833  | 5,565,968  |
|                       |                  | 14,877,802 | 17,328,806 |

20.1 This includes funded / Musharaka contribution amount drawn from a syndicate of 16 local banks / Development Financial Institutions (DFIs) under the long-term syndicate finance facility of Rs. 16,200 million, for the expansion project of 7,700 Tonnes Per Day, led by National Bank of Pakistan as Investment Agent (June 30, 2023: Rs. 16,200 million). The said facility has been structured in Islamic mode of financing (Diminishing Musharaka) having Syndicate Term Finance Facility (STFF) of Rs. 16,200 million. The facility carries mark-up at the rate of 6 months KIBOR plus 0.5% (2023: 6 months KIBOR plus 1.5%) per annum calculated on daily product basis with mark-up and principal repayment falling due on semi-annual basis. The facility is secured through first pari passu charge over current and fixed assets of the Company amounting to Rs. 16,180 million along with additional collaterals. This loan was initially payable through semi annual instalments in 10 years time and started from July 2018.

- **20.1.1** In 2023, senior lenders of the Company have revised the terms of the existing STFF to include, inter alia, the following:
  - i) Downward revision of profit rate from 1.5% to 0.5% per annum for a period of three years from July 2023 to July 2026;
  - ii) The term has been extended by two years, previously scheduled to be repaid by January 2028 whereas now it is scheduled to be paid by January 2030; and
  - ii) Principal repayments have been revised in the following manner:
    - From July 2023 to January 2025: Rs. 4,429.64 million principal repayments have been reduced to Rs. 442.96 million.
    - From July 2025 to January 2026: Rs. 2,214.82 million principal repayments have been reduced to Rs. 553.70 million.
    - From July 2026 to January 2030: the remaining principal amounting to Rs. 10,077.43 million, it has been agreed to pay eight equal biannual installments of Rs. 1,259.68 million.

The reprofilling of the liability had resulted in a gain of Rs. 139.02 million which had been recorded as other income however, it did not result in the derecognition of the original liability.

**20.2** This also includes loan of Rs. 1,000 million structured as Diminishing Musharakah for the purpose of operational support, project cost overruns and service of deferred payables of Company's clinker plant. The security includes first pari passu charge on all fixed and current assets amounting to Rs. 1,333 million along with additional collaterals and personal guarantees of the Company's related party.

In 2023, senior lenders of the Company have revised the terms of the existing Diminishing Musharakah to include, inter alia, the following:

- i) Downward revision of profit rate from 1.5% to 0.5% per annum for a period of three years starting from July 2023 to July 2026;
- ii) The term has been extended by two years, previously scheduled to be repaid by January 2028 whereas now it is scheduled to be paid by January 2030; and
- ii) Principal repayments have been revised in the following manner:
  - From July 2023 to January 2025: Rs. 333.33 million principal repayments have been reduced to Rs. 33.33 million.
  - From July 2025 to January 2026: Rs. 166.67 million principal repayments have been reduced to Rs. 41.67 million.
  - From July 2026 to January 2030: the remaining principal amounting to Rs. 758.33 million, it has been agreed to pay eight equal biannual installments of Rs. 94.79 million.
- **20.3** This includes term loans obtained from commercial banks for a period of 3 to 5 years at the rate of 6 months KIBOR plus 1.5% and 6 months KIBOR plus 1.25% payable semi-annually. The loans were disbursed on December 10, 2020 and September 15, 2021 respectively.
- 20.4 This represents 3 foreign multilateral institutions / DFIs under long-term syndicate finance facility of equivalent drawdowns of EUR 11.357 million, USD 11.357 million, USD 15.143 million disbursed by Deutsche Investitions-und Entwickilingsgeselischaft mbH (DEG) through Arif Habib Equity (Private) Limited (AHEPL), OPEC Fund for International Development (OFID) and Islamic Corporation Development (ICD) respectively for the expansion project of Line III.



The Company has executed cross currency swaps with Habib Bank Limited at the exchange rate of PKR 139.5 and PKR 141.4 per USD and Faysal Bank Limited through AHEPL at the exchange rate of PKR 162 and PKR 164.5 per EURO to hedge the Company's foreign currency payment obligation. This facility carries markup ranging between 6 months KIBOR plus 4.15% to 6 months KIBOR plus 5.49% with mark-up / principal repayment falling due on semi-annual basis with commercial Banks for cross currency swap. The facility is secured through first parri passu charge over current and fixed assets of the Company along with additional collaterals. The above hedge of exposures arising due to variability in cash flows owing to interest / currency risks were designated as cash flow hedges by the management of the Company.

2024

2023

#### 21. LONG-TERM TRADE PAYABLES

|                           | (Rupees in '000) |          |
|---------------------------|------------------|----------|
| Local currency payables   | 419,161          | 491,207  |
| Less: Current maturity    | (88,742)         | (70,988) |
|                           | 330,419          | 420,219  |
|                           |                  |          |
| Foreign currency payables | 48,979           | 71,107   |
| Less: Current maturity    | (22,905)         | (20,692) |
|                           | 26,074           | 50,415   |
|                           | 356,493          | 470,634  |

21.1 In 2017, the Company had entered into a construction contract with CEEC Tianjin (Pakistan) Electric Power Construction (Private) Limited for the construction of Line III. In 2022, the Company entered into an extension of payment contract for settlement of the amount. As per the terms of the contract, the Company is liable to pay a revised amount of Rs. 847.68 million alongwith USD 0.4 million over a period of 4 years.

#### 22. LONG-TERM LEASE LIABILITY

|  | 2024           | 2023               |
|--|----------------|--------------------|
|  | (Rupee         | s in '000)         |
| Balance at beginning of the year                     | 17,326         | 31,675             |
| Modification   | 3,864          | -                  |
| Finance cost on lease                                | 974            | 2,251              |
| Payment  | (22,164)       | (16,600)           |
| Balance at end of the year                           | -              | 17,326             |
| Less: Current maturity shown under current liability | -              | (17,326)           |
| STAFF RETIREMENT BENEFIT Note                        | 2024<br>(Rupee | 2023<br>s in '000) |
| Provision for gratuity 23.5                          | 234,977        | 170,307            |
| Number of employees covered under scheme             | 471            | 475                |

- 23.2 As stated in note 2.12, the Company operates approved funded gratuity scheme for all management and non management employees. The scheme defines an amount of gratuity benefit that an employee will receive on retirement subject to minimum service under the scheme. Actuarial valuation of this plan is carried out every year and the latest actuarial valuation was carried out as at June 30, 2024.
- Plan assets held in trust are governed by local regulations which mainly includes Sindh Trust Act, 2020; 23.3 Companies Act, 2017; Income Tax Rules, 2002 and the Rules under the respective trust deed. Responsibility for governance of the Plan, including investment decisions and contribution schedules, lies with the respective Board of Trustees. The Company appoints the trustees and all trustees are employees of the Company.

23.

23.1

23.4 The latest actuarial valuation of the Plan as at June 30, 2024 was carried out using the Projected Unit Credit Method. Details of the Fund as per the actuarial valuation are as follows:

| 23.5     | Balance sheet reconciliation  | Nista    | 0004                     | 0000                |
|----------|---|----------|--------------------------|---------------------|
|          | Note  |          | 2024                     | 2023                |
|          | Dressertuslus of defined  | 00.0     | (Rupees                  | ,                   |
|          | Present value of defined<br>benefit obligations                                     | 23.6     | 297,913                  | 211,492             |
|          | Fair value of plan assets   | 23.7     | (62,936)                 | (41,185)            |
|          | Deficit   | 20.7     | 234,977                  | 170,307             |
|          |   |          |                          |                     |
| 23.6     | Movement in the defined benefit obligation  |          |                          |                     |
|          | Present value of defined benefit obligation as at July 01                           |          | 211,492                  | 189,542             |
|          | Current service cost for the year   |          | 47,950                   | 37,545              |
|          | Interest cost for the year  |          | 33,258                   | 23,603              |
|          | Benefits paid during the year   |          | (14,486)                 | (22,578)            |
|          | Remeasurements:   |          | 10.000                   | (10,000)            |
|          | Experience adjustments<br>Present value of defined benefit obligation as at June 30 |          | 19,699<br><b>297,913</b> | (16,620)<br>211,492 |
|          | Fresent value of defined benefit obligation as at othe So                           |          | 297,913                  | 211,492             |
| 23.7     | Movement in fair value of plan assets   |          |                          |                     |
|          | Fair value of plan assets as at July 01   |          | 41,185                   | 53,272              |
|          | Contribution during the year  |          | 41,378                   | 34,025              |
|          | Expected return on plan assets  |          | 8,460                    | 6,258               |
|          | Benefits paid during the year   |          | (14,486)                 | (22,578)            |
|          | Actuarial loss on plan assets   |          | (13,601)                 | (29,792)            |
|          | Fair value of plan assets as at June 30   |          | 62,936                   | 41,185              |
| 23.8     | Expenses recognized in the statement of   |          |                          |                     |
|          | profit or loss and other comprehensive income                                       |          |                          |                     |
|          | Current service cost  |          | 47,950                   | 37,545              |
|          | Interest cost   |          | 33,258                   | 23,603              |
|          | Return on plan assets   |          | (8,460)                  | (6,258)             |
| <u> </u> | Demonstration of the other  |          | 72,748                   | 54,890              |
| 23.9     | Remeasurements recognised in other<br>comprehensive income                          |          |                          |                     |
|          | Experience adjustments  |          | 19,699                   | (16,620)            |
|          | Actuarial loss on plan assets   |          | 13,601                   | 29,792              |
|          | Total Remeasurements chargeable in other comprehensive in                           | ncome    | 33,300                   | 13,172              |
| 23.10    | Net recognized liability  |          |                          |                     |
|          | Delense as at hits of   |          | 170.007                  | 400.070             |
|          | Balance as at July 01   |          | 170,307                  | 136,270             |
|          | Charge for the year<br>Remeasurements chargeable in other comprehensive incom       | ۵        | 72,748<br>33,300         | 54,890<br>13,172    |
|          | Contribution during the year  | <b>с</b> | (41,378)                 | (34,025)            |
|          | Balance as at June 30   |          | 234,977                  | 170,307             |
|          |   |          | 204,011                  | 170,007             |



## Notes to The Financial Statements

FOR THE YEAR ENDED JUNE 30, 2024

| 23.11 | Composition of plan assets | 2024          |            | 2023          |            |
|-------|----------------------------|---------------|------------|---------------|------------|
|       |                            | Amount        | Percentage | Amount        | Percentage |
|       |                            | (Rs. in '000) |            | (Rs. in '000) |            |
|       |                            |               |            |               |            |
|       |                            |               |            |               |            |
|       | Cash and / or deposits     | 2,422         | 3.85%      | 889           | 2.16%      |
|       | Loans to members           | 60,514        | 96.15%     | 40,296        | 97.84%     |
|       |                            | 62,936        | 100.00%    | 41,185        | 100.00%    |

#### 23.12 Significant actuarial assumptions

| · ·  | 2024                                 | 2023                                 |
|--|--------------------------------------|--------------------------------------|
| Financial assumptions Discount rate  | 14.75%                               | 16.25%                               |
| Expected rate of eligible salary increase in future years                                    | 13.75%                               | 15.25%                               |
| Average expected remaining working life time of employees                                    | 15.43 Years                          | 15.43 Years                          |
| <b>Demographic assumptions</b><br>Mortality rate<br>Withdrawal rate<br>Retirement assumption | SLIC 2001-2005<br>Moderate<br>Age 60 | SLIC 2001-2005<br>Moderate<br>Age 60 |

#### 23.13 Description of the risks to the Company

The defined benefit plan exposes the Company to the following risks:

Discount rate fluctuation - The plan liabilities are calculated using a discount rate set with reference to market yields on government bonds. A decrease in market yields on government bonds will increase plan liabilities.

Risk of insufficiency of assets - This is managed by making regular contribution to the Fund as advised by the actuary.

Investment risks - The risk arises when the actual performance of the investments is lower than expectation and thus creating a shortfall in the funding objectives.

Mortality risks - The risk that the actual mortality experience is different. The effect depends on the beneficiaries' service / age distribution and the benefit.

Final salary risks - The risk that the final salary at the time of cessation of service is different than what was assumed. Since the benefit is calculated on the final salary, the benefit amount changes similarly.

Withdrawal risks - The risk of higher or lower withdrawal experience than assumed. The final effect could go either way depending on the beneficiaries' service / age distribution and the benefit.

#### 23.14 Sensitivity analysis for the year ended June 30, 2024

|  | 2024  |                            |  |  |
|--|---|----------------------------|--|--|
|  | PV of defined<br>benefit obligation<br>(Rupees in '000) | Rate effect                |  |  |
| Discount rate effect   |   |                            |  |  |
| Original liability<br>1% increase<br>1% decrease                           | 297,913<br>277,867<br>320,888                           | 14.75%<br>15.75%<br>13.75% |  |  |
| Salary increase rate effect  |   |                            |  |  |
| Original liability<br>1% increase<br>1% decrease<br>Withdrawal rate effect | 297,913<br>321,002<br>277,236                           | 13.75%<br>14.75%<br>12.75% |  |  |
| Original liability<br>10% increase<br>10% decrease                         | 297,913<br>299,902<br>296,206                           |                            |  |  |
| Mortality rate effect  |   |                            |  |  |
| Original liability<br>+1 year<br>-1 year                                   | 297,913<br>297,800<br>298,193                           |                            |  |  |

**23.15** If longevity increases by 1 year, the resultant increase in obligation is insignificant.

The above sensitivity analysis are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as and when calculating the gratuity liability recognised within the statement of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change as compared to the previous year.

#### 23.16 Maturity profile

The average duration of defined benefit obligation is 7.39 years.

**23.17** As per actuarial advice, the Company is expected to recognise a service cost of Rs. 88.62 million in 2025 (2024: Rs. 67.17 million).



23.18 The weighted average service duration of employees is 5.53 years.

23.19 Expected maturity analysis of undiscounted retirement benefit payments is as follows:

|  | Less than<br>a year | Between<br>1-2 years | Between<br>2-5 years<br>upees in 000 | Over 5<br>years             | Total                       |
|--|---------------------|----------------------|--------------------------------------|-----------------------------|-----------------------------|
| Retirement benefit payments  | 44,800              | 36,005               | 94,490                               | 153,712                     | 329,007                     |
| 23.20 Analysis of present<br>assets  | value of def        | fined benefit        | s obligations                        | and fair val                | ue of plan                  |
|  | 2023-24             | 2022-23<br>(         | 2021-22<br>Rupees in '000)           | 2020-21                     | 2019-20                     |
| Present value of defined<br>obligations<br>Fair value of plan assets               | 297,913<br>(62,936) | 211,492<br>(41,185)  | 189,543<br>(53,273)                  | 155,115<br>(46,150)         | 124,565<br>(29,634)         |
| Deficit  | 234,977             | 170,307              | 136,270                              | 108,965                     | 94,931                      |
| 23.21 Experience adjustments   |                     |                      |                                      |                             |                             |
|  | 2023-24             | 2022-23<br>(         | 2021-22<br>Rupees in '000)           | 2020-21                     | 2019-20                     |
| Experience adjustment  | 19,699              | (16,620)             | 17,784                               | (2,176)                     | 1,399                       |
| 24. TRADE AND OTHER PAY  | ABLES               |                      | Note                                 | 2024                        | 2023                        |
|  |                     |                      |                                      | (Rupee                      | s in '000)                  |
| Trade creditors<br>Bills payable   |                     |                      | 24.1                                 | 1,695,491                   | 1,522,919<br>1,616,147      |
| Accrued liabilities<br>Royalty payable on raw ma<br>Excise duty payable on raw     |                     |                      | 24.1                                 | 327,389<br>52,953<br>4,185  | 335,109<br>73,463<br>6,332  |
| Advances from customers<br>Federal excise duty payabl<br>Workers' welfare fund (WW | e                   |                      | 24.2                                 | 639,097<br>212,805<br>5,012 | 488,510<br>255,462<br>5,012 |
| Withholding tax payable<br>Leave encashment payable<br>Loan from previous sponse   |                     |                      |                                      | 180,558<br>67,419<br>735    | 168,235<br>49,839<br>735    |
| Others   |                     |                      |                                      | 782<br>3,186,426            | 5,632<br>4,527,395          |

24.1 Creditors and accrued liabilities include Rs. 338.74 million and Rs. 4.57 million (2023: Rs. 172.12 million and Rs. 2.96 million) respectively in respect of amounts due to related parties.

**24.2** Advance received from customer is recognised as revenue when the performance obligation in accordance with the policy as described in note 2.19 is satisfied.

|     |  | Note         | 2024  | 2023  |
|-----|--|--------------|---|---|
|     |  |              | (Rupees in '000)  |   |
|     | Balance as at July 01<br>Advance received during the year<br>Revenue recognised during the year<br>Balance as at June 30               |              | 488,510<br>27,252,249<br>(27,101,662)<br>639,097          | 1,224,700<br>20,329,498<br>(21,065,688)<br>488,510  |
| 25. | ACCRUED MARK-UP  |              |   |   |
| 26. | On long-term financing<br>On loan from related parties<br>On short-term financing<br>SHORT-TERM FINANCING - secured                    |              | 1,338,180<br>292,722<br>413,329<br><b>2,044,231</b>       | 1,301,845<br>292,722<br>328,899<br>1,923,466        |
|     | Conventional   |              |   |   |
|     | Running finance<br>Export Refinance Facility (ERF)<br><b>Islamic</b>   | 26.2<br>26.3 | 270,443<br>200,000<br>470,443                             | 300,000<br>200,000<br>500,000                       |
|     | Istisna / Running Musharaka<br>Maturity within three months<br>Maturity after three months<br>Islamic Export Refinance Facility (IERF) | 26.4         | 4,648,624<br>450,000<br>700,000<br>5,798,624<br>6,269,067 | 3,812,000<br>-<br>700,000<br>4,512,000<br>5,012,000 |

- 26.1 The short-term financing facilities available to the Company aggregate to Rs. 7,350 million (2023: Rs.7,250 million) repayable with a maximum tenure of 180 days from the date of disbursement. These facilities have been obtained on annually renewable basis. As at the reporting date, unavailed amount under these facilities amounts to Rs. 1,081 million (2023: Rs. 2,738 million). These are secured by first pari passu charge against current and fixed assets of the Company.
- **26.2** This represents short-term running finance facility from a commercial bank amounting to Rs. 270.44 million (2023: Rs. 300 million). This carries mark up at the rate of 1 month KIBOR plus 1.5% (2023: 1 month KIBOR plus 1.5%) per annum calculated on daily product basis. The facility is annually renewable and mark-up on the facility is payable on quarterly basis. The facility is secured by first pari passu charge against current and fixed assets of the Company amounting to Rs. 400 million.
- **26.3** This represents facility of State Bank of Pakistan's (SBP) Export Refinance Scheme (ERF) aggregating to Rs. 200 million (2023: Rs. 200 million) repayable with a maximum tenure of 180 days from the date of disbursement. The ERF facility availed during the year carry markup at the rate of 19% per annum or KIBOR minus 3% (2023: 7.5% to 13% per annum or KIBOR minus 3%). This facility has been obtained on annually renewable basis. As at the reporting date, unavailed amount under this facility amounts to Rs. Nil. This is secured by first pari passu charge against current and fixed assets of the Company amounting to Rs. 267 million.



**26.4** The IERF facility availed during the period carry profit at the rate of 17% to 19% per annum or KIBOR minus 3% while other working capital facilities carry applicable profit at the rates ranging from KIBOR plus 1% to KIBOR plus 3% (2023: KIBOR plus 1% to KIBOR plus 3%).

#### 27. CONTINGENCIES AND COMMITMENTS

#### Contingencies

- 27.1 In 2017, the Company filed a suit 2269/2016 dated October 27, 2016 in the Sindh High Court (SHC) against China Cosco Shipping Corporation and others challenging its detention of the Company's cargo for the want of certain charges. On November 3, 2016, the Court ordered the release of the Company's cargo against deposit of Defence Savings Certificates amounting Rs. 11.65 million with the Nazir of the Court. Accordingly, the Company's cargo was released upon deposit of the requisite security. Legal counsel of the Company believes that the Company has a good arguable case on merits while next date of hearing of the same is awaited.
- **27.2** A case was initiated on October 03, 2017 via suit 1129 of 2017 in the Court of Senior Civil Judge, Hyderabad against the Company for recovery of advertisement fees, the Company had engaged a legal counsel for that but the appellants have not produced any calculations in their appeal and hence the documents filed by them in the court do not state any specific amount. The case was dismissed by the Court and the appellants have preferred an appeal there against. The management is confident that the outcome of the case would be in favour of the Company hence no provision is made in these financial statements.
- **27.3** Popular Cement Industries (Private) Limited approached the SHC seeking an order restraining the Company from excavating limestone from one of its quarries / mines the prayer of the applicant was granted by the Court through its order dated February 25, 2019 passed under suit no. 349 of 2019, barring the Company from excavation of limestone from a mining lease. The matter is pending and a favourable outcome is expected by the Company's legal counsel.
- **27.4** A Constitutional Petition C.P No. 4374/2019 was filed by the Company on June 27, 2019 to challenge the levy of Sindh Infrastructure Development Cess. An interim relief was granted by the Court through its order dated July 26, 2019. On June 06, 2021, the SHC decided in its judgement that the submitted bank guarantees be encashed and paid to the collectorate. On August 31, 2021, the Supreme Court of Pakistan has suspended the judgement passed by the SHC and stayed the encashment of bank guarantees. As at June 30, 2024, amount involved in the matter is Rs. 106 million against which bank guarantee had been submitted as security with the Collectorate. The management in consultation with its legal advisor is confident that the outcome of the case would be in favour of the Company hence no provision is made in these financial statements.
- **27.5** The Competition Commission of Pakistan (CCP) passed a single order on August 27, 2009 against all the cement manufacturers of the country on the alleged ground of formation of cartel for marketing arrangement and imposed a penalty at the rate of 7.5% of total turnover of each company consisting of both local and export sales. The amount of penalty imposed on the Company is Rs. 87 million. The Company challenged the constitutionality of the Competition Law before the Honorable Lahore High Court (LHC) and also the show cause notice and subsequent order issued by the CCP. The LHC on October 26, 2020, however, dismissed the petitions of the cement manufacturers and declared the Competition Law to be intra vires. Nevertheless, the LHC struck down the constitution of the Competition Appellate Tribunal (CAT). The Company has filed an appeal before the Honorable Supreme Court of Pakistan to challenge the said decision. Meanwhile, the Government has also filed an appeal to challenge the judgement of the LHC.

The Company has also filed a petition before the Honorable Sindh High Court (SHC) in relation to the constitution of CAT, wherein the SHC has restrained the CAT from passing a final order in the matter.

Based on the opinion of the Company's legal advisors, the management is hopeful that the ultimate outcome of the appeal will be in favour of the Company and hence no provision has been recognised in these financial statements.

- 27.6 In 2008, a customer had filed claim of Rs. 1.20 million before the Court of District & Session Judge Karachi (East), for recovery of financial loss due to sub-standard supply of cement via appeal no. 14/2008 and appeal no. 16/2013. The Honourable Judge has decided the order in favour of the customer. Thereafter, the Company filed a revision application against the order before the SHC. The management based on the advice of the lawyer is confident that the outcome of the case would be in favour of the Company and hence no provision is made in these financial statements.
- **27.7** In 2013, the Company reversed a liability amounting to Rs. 115.93 million in respect of previous sponsors loan on the basis of arbitration award in favour of the Company.

In 2005, the management of the Company was taken over by purchasing controlling shareholding. One of the condition of takeover of the management from the previous sponsors was that the amount payable in respect of this loan was required to be adjusted in respect of any differences in the value of assets and / or unrecorded liabilities. However, due to dispute regarding existence of certain assets and / or unrecorded liabilities, the final amount of the previous sponsor's loan remained undetermined and unsettled and the matter was referred for arbitration as per the Share Purchase Agreement between the management and the previous sponsors. The amount outstanding as at June 30, 2012 amounted to Rs. 115.93 million i.e. Rs. 234.08 million net off with unavailable stores and spares of Rs. 118.15 million.

In 2013, the arbitrator decided in favour of the Company vide order dated August 6, 2012 and determined an amount of Rs. 0.74 million to be paid by the Company. The award has been sent to the Registrar High Court of Sindh for making the award a rule of Court. The management, based on its lawyers' advice is of the opinion that despite of objection filed by the previous sponsors against the arbitration award, the Company has strong grounds considering the fact that the Arbitration Award has been announced in Company's favour and the arbitration award will be made a rule of Court. Accordingly, the management had reversed the liability in 2013 with a corresponding credit in the profit or loss account. However, as previous sponsors have filed objections to the award, the matter has been disclosed as a contingent liability in these financial statements. The management in company hence no provision is made in these financial statements.

#### 27.8 SALES TAX MATTERS

- 27.8.1 The Company received an order from Central Excise and Land Custom on October 28, 1992 alleging that the Sales tax and Central Excise Duty (CED) amounting to Rs. 15.21 million and Rs. 30.31 million respectively, were not paid on certain sales. Penalty of Rs. 45.52 million was also levied in the said order on account of non payment of above amount. The Company has however disputed the same on grounds of lack of jurisdiction as well as on the merits, the matter is sub-judice. The Honourable High Court of Sindh has granted stay against the said order and the case is currently pending with the Appellate Tribunal Inland Revenue, Karachi. During 2015, the Company received a notice from FBR raising demand of Rs. 60.62 million and Rs. 15.21 million under CED and Sales Tax including penalty respectively. The SHC has granted stay against the said demand notice. The management in consultation with its legal advisor is confident that the outcome of the case would be in favour of the Company hence no provision is made in these financial statements.
- 27.8.2 The Company received a show cause notice on January 22, 2015 from Deputy Commissioner Inland Revenue (DCIR) alleging that the Company is evading Sales tax and Federal Excise Duty (FED) which was calculated by comparing consumption of energy and coal of cement industry with the Company and also considering the grinded slag as cement on which FED is payable. DCIR alleged the Company for evading an amount of Rs. 551.86 million and Rs. 168.28 million in respect of Sales tax and FED respectively. Subsequently, physical verification of manufacturing

premises was conducted on February 10, 2015 u/s 38 and 40B. Hearing was fixed on February 23, 2015 and demand notice was received on March 03, 2015 (dated February 26, 2015) for the recovery of Rs. 333.95 million and Rs. 101.26 million.

The management of the Company filed an appeal with Commissioner Inland Revenue (CIR) Appeals on March 17, 2015 along with the application for urgent hearing, challenging the order on the grounds of judicial impartiality, lack of legal grounds under Sales Tax Act 1990 and Federal Excise Act, validity of order based on presumptions and lack of basic knowledge of cement industry. Simultaneously, application of stay was filed with CIR Appeals on March 17, 2015 and reference petition was filed with Sindh High Court (SHC) requesting a stay from legal action on the impugned order dated February 26, 2015, against which stay was granted to the Company by the SHC on April 02, 2015. The Commission Inland Revenue (CIR) has preferred an appeal before the Appellate Tribunal Inland Revenue against order # 41 of 2017 passed by CIR (Appeals –II) on 27 September 2017.

**27.8.3** In 2015, a demand notice of Rs. 440 million was issued to the Company for recovery of FED and sales tax. The Company simultaneously approached CIR (Appeals) and SHC for relief. Stay was granted by the SHC on 2 April 2015. In 2018, CIR (Appeals-II) also decided the matter in favour of the Company and hence the stay granted by the High Court of Sindh became redundant and the Suit thereof was withdrawn in 2019. The concerned tax authority has preferred an appeal against the order of CIR (Appeals-II), before ATIR, which is pending for hearing.

Management of the Company, based on its tax advisors opinion, is confident that the outcome of the case will be in favour of the Company.

27.8.4 The Company received a show cause notice from DCIR on June 13, 2015 alleging that the Company has adjusted inadmissible input tax on diesel purchased and consumed in the rented vehicles of the transporter of the Company under Sales Tax Act, 1990. The Company replied through a consultant via letter dated June 22, 2015 explaining that a Company has adjusted a valid input tax under the provision of Sales Tax Act, 1990. Subsequently, demand notice for recovery was received dated July 13, 2015 for an amount of Rs.17.36 million for adjusting invalid input tax with a penalty of Rs. 0.87 million against which the Company filed an appeal with CIR Appeals on August 04, 2015, along with application for the grant of stay. Hearing for the same was fixed on August 21, 2015.

On September 10, 2015, the case was decided in favour of the Company vide order no. 17 of 2015 issued by Commissioner Inland Revenue (Appeals), however an appeal has been preferred against the same by CIR in Appellate Tribunal.

**27.8.5** During the year ended June 30, 2020, the Company received show-cause notice u/s 11(2) of the Act dated September 05, 2019 covering transactions of input tax claimed during tax periods from July 2018 to June 2019 alleging an amount of Rs. 946 million as inadmissible under the Act, the DCIR passed order vide no. 01/06/2020 dated August 06, 2020. The Company filed an appeal u/s 45B of the Act which is pending for hearing. On September 29, 2020, CIR (Appeals-I) has granted a stay, through order # 2020/211, against the mentioned DCIR's order.

During the year ended June 30, 2021, CIR (Appeals-I) decided the case via order number STA/161/LTU/ 2021/08 dated February 11, 2021 partly in favour of the Company by vacating Rs. 461.91 million and remanding back Rs. 484.53 million to decide the matter afresh. The Company received notice for remand back proceedings from the learned DCIR as instructed by the learned CIR-Appeals vide his order reference STA/161/LTU/ 2021/08 dated February 11, 2021.

During the year ended June 30, 2022, the management of the Company replied to the notice of DCIR. During the hearing, the learned DCIR started proceedings for the whole amount as contained in original show cause notice i.e. Rs. 946 million which was against the CIR-Appeals order as mentioned, therefore the management of the Company challenged the actions of DCIR before Hon'ble Sindh High Court which granted stay order against the proceedings.

The management in consultation with its legal advisor is confident that the outcome of the matter would be in favour of the Company hence no provision is made in these financial statements.

- **27.8.6** Appeal before ATIR is preferred by the department against CIR-Appeal's order no. 9 dated August 25, 2017 which was decided in favour of the Company (earlier CIR-Appeals had deleted this sales tax demand of Rs. 12.8 million).
- 27.8.7 A Special Sales Tax Reference Application No. 413/2019 was filed by the Commissioner Inland Revenue Zone–II on November 23, 2018 against the Appellate Tribunal Order decided in favour of the Company amounting to Rs. 0.34 million. The case pertained to claim of input sales tax on certain communication expenses. The management in consultation with its legal advisor is confident that the outcome of the case would be in favour of the Company hence no provision is made in these financial statements.
- **27.8.8** Appeal before CIR-Appeals is preferred by the Company against Order-in-Original (ONO) # 19/07/2019 dated April 30, 2019 creating demand of Rs 45.24 million including penalty of Rs 2.15 million. CIR-Appeals through its order no.12 dated February 06, 2020 deleted demand of Rs. 42.08 million and corresponding penalty as well. The Company has filed before Appellate Tribunal Inland Revenue (ATIR) against disallowance of Rs. 1.35 million which is pending for hearing. The management in consultation with its legal advisor is confident that the outcome of the case would be in favour of the Company hence no provision is made in these financial statements.
- 27.8.9 The DCIR passed an order vide no. 05/07/2020 dated December 27, 2019 creating demand of Rs.13.05 million along with penalty of Rs. 0.65 million. The Company filed appeal u/s 45B of the Act. The CIR-Appeals vide its order vacated the demand created to the extent of Rs.1.55 million. The Company paid Rs. 4.82 million and filed appeal against the remaining disallowance before ATIR hearing whereof this is pending.

During the year ended June 30, 2021, the DCIR initiated the remand back proceedings and concluded exercise by creating a demand of Rs. 1.55 million along with the penalty of Rs. 0.078 million. The learned DCIR while passing the aforesaid order failed to consider the reply filed by the Company, recognizing the mistake apparent on records the Company filed application for rectification of mistake u/s 57 of the Act on July 26, 2021, no action by the office of learned DCIR has yet been made on the Company's application till date. The management in consultation with its legal advisor is confident that the outcome of the case would be in favour of the Company hence no provision is made in these financial statements.

#### 27.9 INCOME TAX MATTERS

**27.9.1** Section 113(2)(c) was interpreted by a Divisional Bench of the SHC in the Income Tax Reference Application (ITRA) No. 132 of 2011 dated May 7, 2013, whereby it was held that the benefit of carry forward of minimum tax is only available in the situation where the actual tax payable (on the basis of net income) in a tax year is less than minimum tax. Therefore, where there is no tax payable, interalia, due to brought forward tax losses, minimum tax could not be carried forward for adjustment with future tax liability.

The Company has carried forward minimum tax of previous years amounting to Rs. 494.81 million at the reporting date and the Company expects to adjust the amount against the future taxable profits. The Company is of the opinion that the Company has strong arguable case and at an appropriate stage the matter can be agitated before Supreme Court of Pakistan in case the adjustment is challenged by the tax authorities. In the above view, the management of the Company is confident that the ultimate outcome in this regard would be favourable.

**27.9.2** The Company has challenged the applicability of Alternate Corporate Tax (ACT) via Constitutional Petition and filed Income Tax Return of TY 2016 based on Minimum Tax and accordingly no effect of ACT is taken in the tax liability and an interim order dated September 25, 2019 has been granted by the High Court of Sindh that no coercive action is to be taken against the Company till the pendency of the

Constitutional Petition. The management in consultation with its legal advisor is confident that the outcome of the case would be in favour of the Company hence no provision is made in these financial statements.

**27.9.3** The Finance Act, 2017 had introduced tax on every public company at the rate of 7.5% of its profit before tax for the year. However, this tax shall not apply in case of a public company which distributes at least 40% of its after tax profits within six months of the end of the tax year through cash or bonus shares. Liability in this respect, if any, is recognized when the prescribed time period for distribution of dividend expires. The Finance Act 2018 amended the Section 5A of the Ordinance whereby the prescribed amount of distribution of profit as dividend reduced from 40% to 20% and the levy of tax on profit in case where companies do not distribute the prescribed amount reduced from 7.5% to 5%. The SHC decided in favour of the Company against which the department has preferred an appeal in the Supreme Court of Pakistan. The management in consultation with its legal advisor is confident that the outcome of the case would be in favour of the Company hence no provision is made in these financial statements.

| 27.10 Commitments                              | Note    | 2024       | 2023       |
|--|---------|------------|------------|
| Commitments against open letter of credit for: |         | (Rupees    | s in '000) |
| Coal   | 27.10.1 | 1,029,346  | 261,948    |
| Strores and spares                             | 27.10.2 | 400,738    | -          |
| Commitments against letter of guarantees       | 27.10.3 | 9,716,460  | 10,512,804 |
| ljarah rentals                                 | 27.10.4 | 175,693    | 135,416    |
| Total Commitments                              |         | 11,322,237 | 10,910,168 |

27.10.1 The amount utilized in respect of these facilities is Rs. 9,500 million (2023: Rs. 7,860 million).

- 27.102 The amount utilized in respect of these facilities is Rs. 1,310 million (2023: Rs. Nil).
- 27.10.3 This includes Corporate Guarantee of Rs. 8,931 million (as approved by the Company's shareholders vide special resolution passed on June 23, 2018) issued to DEG (a Foreign Currency Long-Term Financier) being part of the Company's long-term financing on behalf of the Arif Habib Equity (Private) Limited a related party, being part of Company's long-term financing as disclosed in note 20.

| 27.10.4 | ljarah | rentals |
|---------|--------|---------|
|---------|--------|---------|

Total of future ljarah payments under the<br/>agreement are as follows:20242023Not later than one year<br/>Later than one year but not later than five years64,93149,264110,76286,152175,693135,416

#### 28. REVENUE FROM CONTRACTS WITH CUSTOMERS

|                     | Note | 2024        | 2023        |
|---------------------|------|-------------|-------------|
|                     |      | (Rupees     | in '000)    |
| Local               |      | 25,483,993  | 27,055,752  |
| Sales tax           |      | (4,227,493) | (4,353,301) |
| Federal excise duty |      | (2,655,296) | (2,611,688) |
|                     |      | (6,882,789) | (6,964,989) |
| Commission          |      | (51,123)    | (80,431)    |
| Net local sales     |      | 18,550,081  | 20,010,332  |
| Exports             | 28.2 | 12,834,841  | 9,348,584   |
| Freight             |      | (307,708)   | (419,820)   |
| Net exports         |      | 12,527,133  | 8,928,764   |
|                     |      | 31,077,214  | 28,939,096  |
|                     |      |             |             |

- **28.1** The Company sells cement and clinker to dealers and other organisations / institutions. Out of these, two (2023: two) of the Company's customers constitute towards 29.26% (2023: 28.38%) of the net revenue during the year amounting to Rs. 9.09 billion (2023: Rs. 8.21 billion).
- **28.2** Exports comprise of sales made in following continents:

| 20.2 | Exports comprise of sales made in following continents. |      |             |             |
|------|---|------|-------------|-------------|
|      |   |      | 2024        | 2023        |
|      |   |      | (Rupees     | in '000)    |
|      | Africa  |      | 11,450,688  | 3,817,293   |
|      | Asia  |      | 842,619     | 3,854,568   |
|      | North America   |      | 535,150     | -           |
|      | Europe  |      | 6,384       | 1,676,723   |
|      |   |      | 12,834,841  | 9,348,584   |
|      |   |      |             |             |
| 29.  | COST OF SALES   | Note | 2024        | 2023        |
| 23.  | COST OF SALLS   | NOLE | (Rupees     |             |
|      |   |      | (140000     |             |
|      | Salaries, wages and other benefits                      | 29.1 | 706,256     | 606,709     |
|      | including retirement benefits                           |      |             |             |
|      | Raw materials consumed                                  |      | 2,593,578   | 2,418,483   |
|      | Packing material consumed                               |      | 1,365,089   | 1,308,982   |
|      | Stores, spares and loose tools                          |      | 754,567     | 516,688     |
|      | Fuel and power  |      | 16,578,613  | 16,613,110  |
|      | Insurance   |      | 131,324     | 91,010      |
|      | Repairs and maintenance                                 |      | 184,459     | 122,846     |
|      | Earth moving machinery                                  |      | 273,571     | 274,275     |
|      | Depreciation  |      | 929,231     | 964,909     |
|      | Vehicle hire, running and maintenance                   |      | 135,073     | 102,193     |
|      | Other production overheads                              |      | 28,432      | 18,598      |
|      |   |      | 23,680,193  | 23,037,803  |
|      | Work-in-process and semi-finished goods                 |      |             |             |
|      | Opening   |      | 1,845,770   | 790,526     |
|      | Closing   |      | (1,312,867) | (1,845,770) |
|      |   |      | 532,903     | (1,055,244) |
|      | Cost of goods manufactured                              |      | 24,213,096  | 21,982,559  |
|      | Finished goods  |      |             |             |
|      | Opening   |      | 381,887     | 406,208     |
|      | Closing   |      | (308,170)   | (381,887)   |
|      | -   |      | 73,717      | 24,321      |
|      |   |      | 24,286,813  | 22,006,880  |
|      |   |      |             |             |

29.1 These include Rs. 43.91 million (2023: Rs. 33.42 million) against staff retirement benefit.



| 30. | SELLING AND DISTRIBUTION EXPENSES                                   | Note | 2024      | 2023      |
|-----|---|------|-----------|-----------|
|     |   | Note | (Rupees   |           |
|     |   |      | (i iupees | 5 11 000) |
|     | Salaries, wages and other benefits<br>including retirement benefits | 30.1 | 106,490   | 84,983    |
|     | Export expenses   |      | 2,753,863 | 1,579,421 |
|     | Advertisement and sales promotion                                   |      | 201,646   | 189,867   |
|     | Transportation expense  |      | 73,363    | 64,375    |
|     | Marking fee   |      | 18,781    | 21,903    |
|     | Vehicle running and maintenance                                     |      | 14,454    | 10,683    |
|     | Travelling and conveyance   |      | 4,101     | 4,884     |
|     | Repairs and maintenance   |      | 720       | 226       |
|     | Depreciation  |      | 425       | 1,810     |
|     | Others  |      | 1,196     | 2,121     |
|     |   |      | 3,175,039 | 1,960,273 |

These include Rs. 14.04 million (2023: Rs. 10.26 million) against staff retirement benefit. 30.1

#### 31. **ADMINISTRATIVE EXPENSES**

|   | Note | 2024    | 2023       |
|---|------|---------|------------|
|   |      | (Rupees | ; in '000) |
| Salaries, wages and other benefits<br>including retirement benefits | 31.1 | 195,372 | 143,950    |
| Travelling and conveyance   |      | 4,024   | 16,081     |
| Printing and stationery   |      | 3,228   | 3,804      |
| Repair and maintenance  |      | 24,329  | 27,713     |
| Legal and professional charges                                      |      | 28,242  | 31,939     |
| Auditor's remuneration  | 31.2 | 4,534   | 4,383      |
| Rent, rates and taxes   |      | 2,700   | 2,471      |
| Postage and telephone   |      | 6,518   | 7,362      |
| Entertainment   |      | 18,195  | 14,916     |
| ljarah payments   |      | 43,197  | 36,481     |
| Fees and subscription   |      | 53,052  | 32,673     |
| Depreciation  | 31.3 | 20,129  | 14,364     |
| Amortisation  |      | -       | 423        |
| Charity and donations   | 31.4 | 3,624   | 676        |
| Insurance   |      | 1,520   | 915        |
| Vehicle running and maintenance                                     |      | 22,705  | 26,163     |
| Others  |      | 10,706  | 2,793      |
|   |      | 442,075 | 367,107    |
|   |      |         |            |

31.1 These include Rs. 14.79 million (2023: Rs. 11.21 million) against staff retirement benefit.

| 31.2 Auditor's remuneration  | 2024                         | 2023               |
|--|------------------------------|--------------------|
|  | (Rupees                      | s in '000)         |
| Audit Services   |                              |                    |
| Audit fee<br>Half yearly review fee<br>Out of pocket expenses  | 2,600<br>484<br>933<br>4,017 | 2,600<br>484<br>   |
| Fee for review of compliance with Code of Corporate Governance<br>Certifications for regulatory purposes | 275<br>242<br><b>4,53</b> 4  | 275<br>91<br>4,383 |

- **31.3** This incudes depreciation charged on right of use asset.
- 31.4 These include donations amounting to Rs. 2.5 million to Momina Duraid Foundation and Rs. 0.38 million to Jamia Darul Uloom during the year. There are no donations to any person, institution or organisation in which a director or his spouse had any interest.

#### 32. **OTHER INCOME / (EXPENSES)**

|  | NOLE        | 2024      | 2023        |
|--|-------------|-----------|-------------|
|  |             | (Rupees   | s in '000)  |
| Gain on disposal of fixed assets         |             | 1,147     | 1,006       |
| Grant income                             |             | -         | 1,997       |
| Scrap sales                              |             | 8,075     | 192         |
| Income on insurance claim                |             | 83        | -           |
| Exchange loss - net                      | 32.1 & 32.2 | (164,286) | (1,023,933) |
| Gain on restructuring of local long-term |             |           |             |
| syndicate financing                      | 20.1.1      | -         | 139,022     |
|  |             | (154,981) | (881,716)   |
|  |             |           |             |

Nata

2024 2023

2024

2023

- 32.1 This includes gain amounting to Rs. 916.68 million (2023: Rs. 454.75 million) on principal repayment of foreign currency loan realised during the year.
- 32.2 This represents the difference between the exchange rate on the date of shipment of goods and payment of foreign currency purchase price of the goods or receipts against exports. However, outstanding liability against purchase or receivable against exports is remeasured at the rate prevailing on the date of statement of financial position and the difference is also recorded in exchange gain or loss.

#### 33. FINANCE INCOME / (COST) - NET

#### Einanco incomo

| Finance income:<br>Income from PLS Savings account | (Rupees     | in '000)    |
|--|-------------|-------------|
| and term deposit- Islamic                          | 26,012      | 16,483      |
| Income from defence savings certificates           | 1,395       | 1,295       |
|  | 27,407      | 17,778      |
| Finance cost:                                      |             |             |
| Mark-up on short-term financing                    | (1,449,596) | (934,111)   |
| Mark-up on long-term trade payables                | (65,590)    | (76,222)    |
| Unwinding of transaction cost                      | (781)       | (9,223)     |
| Mark-up on long-term financing                     | (3,428,928) | (2,767,829) |
| Mark-up on lease liability                         | (974)       | (2,251)     |
| Bank charges and commission                        | (29,164)    | (41,151)    |
|  | (4,975,033) | (3,830,787) |
|  | (4,947,626) | (3,813,009) |
|  |             | (Restated)  |
| LEVY   | 2024        | 2023        |
|  | (Runees     | in '000)    |

(Rupees in '000) Minimum tax u/s 154 128.348 93,486



34.

#### 35. TAXATION

|          | Note | 2024    | 2023       |
|----------|------|---------|------------|
|          |      | (Rupees | s in '000) |
| Current  | 35.4 | 179,832 | 209,094    |
| Deferred |      | 476,185 | (552,484)  |
|          |      | 656,017 | (343,390)  |

#### 35.1 Relationship between income tax and accounting loss

| Loss before tax | kation and levy |
|-----------------|-----------------|
|-----------------|-----------------|

Tax at the applicable rate of 29% (2023: 29%)Effect of minimum tax u/s 154Effect of tax creditEffect of rate differentialMinimum tax u/s 113 lapsedOthers

| (1,918,919) | (80,911)  |
|-------------|-----------|
| (556,487)   | (23,464)  |
| 128,348     | 93,486    |
| (819,598)   | (544,761) |
| 1,339,510   | (257,943) |
| 213,308     | 133,699   |
| 479,284     | 349,079   |
| 784,365     | (249,904) |

2024

(2,703,284)

(3,196,726)

1,111,870

1,111,880

(493, 442)

(Rupees in '000)

(Number of Shares in '000)

10

(2.88)

2023

168,993

(378, 772)

(209,779)

1,111,870

1,111,870

(0.19)

- **35.2** For contingencies relating to taxation, please refer note 27.9.
- **35.3** The tax returns have been filed up to tax year 2023 (corresponding to financial year ended June 30, 2023) which are deemed to be assessed under section 120 of the Income Tax Ordinance, 2001 (Ordinance).
- **35.4** Current tax charge has been calculated taking into account tax credit available under section 65E of the Income Tax Ordinance, 2001.
- **35.5** The Company computes current tax expense based on the generally accepted interpretation of the tax laws to ensure that sufficient provision for purpose of taxation is available. According to management, the tax provision made in these financial statements is sufficient.

#### 36. LOSS PER SHARE

#### Basic

Profit / (loss) after taxation attributable to ordinary shareholders Adjustment for cumulative preference shares' dividend Loss after taxation for calculation of basic loss per share

Ordinary shares at July 1 Effect of conversion of cumulative preference shares Weighted average number of ordinary shares outstanding at June 30

Loss per share in rupee - basic

#### Diluted

Diluted earnings per share has not been presented for year ended June 30, 2024 as it has anti-dilutive effect on earnings per share.

The effect of dividend of Cumulative Preference Shares is not accounted for in calculation of weighted average number of potential ordinary shares.

#### 37. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURE

#### **Financial risk management**

The Board of Directors of the Company has the overall responsibility for the establishment and oversight of the Company's risk management framework. The Company has exposure to the following risks from its use of financial instruments:

- Credit Risk
- Liquidity Risk
- Market Risk

#### **Risk management framework**

The Board meets frequently throughout the year for developing and monitoring the Company's risk management policies. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.



#### 37.1 Financial assets and liabilities by category and their respective maturities

|  |                               | 2024                          |                           |                               | 2023                       |                         |
|--|-------------------------------|-------------------------------|---------------------------|-------------------------------|----------------------------|-------------------------|
|  | Maturity up<br>to one<br>year | Maturity<br>after one<br>year | Total                     | Maturity up<br>to one<br>year | Maturity after<br>one year | Total                   |
| Financial assets                               | •                             |                               | (Rupe                     | ees '000) ——                  |                            |                         |
| At amortised cost                              |                               |                               |                           |                               |                            |                         |
| Long term investments                          | _                             | 28,268                        | 28,268                    |                               | 26,873                     | 26,873                  |
| Long term deposits                             | _                             | 56,069                        | 56,069                    |                               | 63,359                     | 63,359                  |
| Trade receivables                              | 294,896                       | -                             | 294,896                   | 276,087                       | -                          | 276,087                 |
| Advances and other receivables                 | 170,709                       | _                             | 170,709                   | 129,796                       | -                          | 129,796                 |
| Trade deposits and short term                  | 170,700                       |                               | 110,100                   | 120,700                       |                            | 120,700                 |
| prepayments                                    | 9,336                         | -                             | 9,336                     | 13,135                        | -                          | 13,135                  |
| Short-term investments                         | 31,099                        | -                             | 31,099                    | 26,399                        | -                          | 26,399                  |
| Cash and bank balances                         | 503,468                       | -                             | 503,468                   | 409,823                       | -                          | 409,823                 |
| At fair value<br>through profit or loss        |                               |                               |                           |                               |                            |                         |
| Derivative financial asset                     | 2,186,893                     | -                             | 2,186,893                 | 3,509,149                     | -                          | 3,509,149               |
|  | 3,196,401                     | 84,337                        | 3,280,738                 | 4,364,389                     | 90,232                     | 4,454,621               |
| Financial liabilities                          |                               |                               |                           |                               |                            |                         |
| At amortised cost                              |                               |                               |                           |                               |                            |                         |
| Long-term financing                            | -                             | 14,877,802                    | 14,877,802                | -                             | 17,328,806                 | 17,328,806              |
| Current portion of long term financing         | 1,389,533                     | -                             | 1,389,533                 | 1,512,536                     | -                          | 1,512,536               |
| Trade and other payables                       | 1,912,751                     | -                             | 1,912,751                 | 3,388,862                     | -                          | 3,388,862               |
| Long-term trade payables                       | 111,647                       | 356,493                       | 468,140                   | 91,680                        | 470,634                    | 562,314                 |
| Unclaimed Dividend                             | 126                           | -                             | 126                       | 126                           | -                          | 126                     |
| Accrued mark-up                                | 2,044,231                     | -                             | 2,044,231                 | 1,923,466                     | -                          | 1,923,466               |
| Long-term lease liability                      | -                             | -                             | -                         |                               | -                          | -                       |
| Current portion of Lease liability             | -                             | -                             | -                         | 17,326                        | -                          | 17,326                  |
| Short-term financing                           | 6,269,067                     | -                             | 6,269,067                 | 5,012,000                     | -                          | 5,012,000               |
|  | 11,727,355                    | 15,234,295                    | 26,961,650                | 11,945,996                    | 17,799,440                 | 29,745,436              |
| On statement of financial<br>position date gap | (8,530,954)                   | (15,149,958)                  | (23,680,912)              | (7,581,607)                   | (17,709,208)               | (25,290,815)            |
| Net financial (liabilities) / asset            |                               |                               |                           |                               |                            |                         |
| Interest bearing<br>Non-interest bearing       | (9,564,930)<br>1,033,976      | (15,206,027)<br>56,069        | (24,770,957)<br>1,090,045 | (8,341,840)<br>760,233        | (17,772,567)<br>63,359     | (26,114,407)<br>823,592 |
|  | (8,530,954)                   | (15,149,958)                  |                           | · · · ·                       | (17,709,208)               | (25,290,815)            |
|  | (0,000,904)                   | (15,149,956)                  | (23,680,912)              | (7,581,607)                   | (17,709,206)               | (20,280,010)            |

#### 37.2 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral.

Credit risk of the Company arises principally from the trade debts, loans and advances, trade deposits, bank balances and other receivables. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk the Company has developed a formal approval process whereby credit limits are applied to its customers. The management continuously monitors the credit exposure towards the customers and makes provision against those balances considered doubtful of recovery (and also obtains security / advance payments, wherever considered necessary).

The maximum exposure to credit risk at the reporting date is:

|                                | 0004      |            |
|--------------------------------|-----------|------------|
|                                | 2024      | 2023       |
| _                              | (Rupees   | s in '000) |
| Long-term deposits             | 56,069    | 63,359     |
| Trade receivables              | 294,896   | 276,087    |
| Advances and other receivables | 170,709   | 129,796    |
| Trade deposits                 | 9,337     | 13,135     |
| Bank balances                  | 502,770   | 409,035    |
|                                | 1,033,781 | 891,412    |

Cash is held only with reputable banks with high guality external credit rating assessed by external rating agencies. Following are the credit ratings of Banks with which balances are held or credit lines available:

| Bank                                  | Rating  | Rat        | Rating    |  |  |
|---------------------------------------|---------|------------|-----------|--|--|
| Dalik                                 | Agency  | Short-term | Long-term |  |  |
| Allied Bank Limited                   | PACRA   | A1+        | ΑΑΑ       |  |  |
| Al Baraka Bank Limited                | JCR-VIS | A-1        | A+        |  |  |
| Askari Bank Limited                   | PACRA   | A1+        | AA+       |  |  |
| Bank Alfalah Limited                  | PACRA   | A1+        | AA+       |  |  |
| Bank Al Habib Limited                 | PACRA   | A1+        | AAA       |  |  |
| Bank Islami Pakistan Limited          | PACRA   | A1         | AA-       |  |  |
| The Bank of Khyber                    | PACRA   | A1         | A+        |  |  |
| The Bank of Punjab                    | PACRA   | A1+        | AA+       |  |  |
| Dubai Islamic Bank (Pakistan) Limited | JCR-VIS | A-1+       | AA        |  |  |
| Faysal Bank Limited                   | PACRA   | A1+        | AA        |  |  |
| Habib Bank Limited                    | JCR-VIS | A-1+       | AAA       |  |  |
| Habib Metropolitan Bank Limited       | PACRA   | A1+        | AA+       |  |  |
| JS Bank Limited                       | PACRA   | A1+        | AA-       |  |  |
| National Bank of Pakistan             | PACRA   | A1+        | AAA       |  |  |
| Samba Bank Limited                    | PACRA   | A1         | AA        |  |  |
| Bank Makramah Limited                 |         |            |           |  |  |
| (formerly Summit Bank Limited)*       | JCR-VIS | A-3        | BBB-      |  |  |
| Soneri Bank Limited                   | PACRA   | A1+        | AA-       |  |  |
| United Bank Limited                   | JCR-VIS | A-1+       | AAA       |  |  |
| Meezan Bank Limited                   | JCR-VIS | A-1+       | AAA       |  |  |

\* The rating has been announced on November 23, 2018. No rating is available for Bank Makramah Limited (formerly Summit Bank Limited) for 2024.



**37.2.1** The maximum exposure to credit risk for trade debts at the reporting date by geographic region is as follows:

|                     | 2024          | 2023              |
|---------------------|---------------|-------------------|
|                     | (Rupees       | ; in '000)        |
| Domestic<br>Exports | 367,569<br>33 | 332,841<br>26,353 |
|                     | 367,602       | 359,194           |

**37.2.2** The maximum exposure to credit risk for trade receivable at the reporting date by the type of customers is as follows:

|                              | 2024    | 2023       |
|------------------------------|---------|------------|
|                              | (Rupees | s in '000) |
| Dealers / distributors       | 41,566  | 23,542     |
| End-user customers / exports | 326,036 | 335,652    |
|                              | 367,602 | 359,194    |

#### 37.2.3 Expected Credit Loss (ECL)

The aging of trade receivables at the reporting date was:

|               | 2024                  |        | 2023                 | }      |
|---------------|-----------------------|--------|----------------------|--------|
|               | Gross ECL receivables |        | Gross<br>receivables | ECL    |
|               | (Rupees in '000)      |        | (Rupees in           | '000)  |
| 1-30 days     | 197,049               | 4,328  | 214,187              | 4,993  |
| 31-60 days    | 37,640                | 669    | 22,000               | 513    |
| 61-365 days   | 68,848                | 3,644  | 58,546               | 13,140 |
| Over 365 days | 64,065                | 64,065 | 64,461               | 64,461 |
|               | 367,602               | 72,706 | 359,194              | 83,107 |

#### 37.2.4 Concentration of credit risk

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Company's performance to developments affecting a particular industry. In order to avoid excessive concentrations of risk, management focus on the maintenance of a diversified portfolio. Identified concentrations of credit risks are controlled and managed accordingly. Management does not consider that it has any concentration of credit risk at reporting date.

#### 37.3 Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulties in meeting obligations associated with financial liabilities. Prudent liquidity risk management implies maintaining sufficient cash, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. The management believes that it will be able to fulfil its financial obligations. The following are the contractual maturities of financial liabilities, including interest payment:

|                                | 2024               |                           |                       |                            |                      |                         |
|--------------------------------|--------------------|---------------------------|-----------------------|----------------------------|----------------------|-------------------------|
|                                | Carrying<br>amount | Contractual<br>cash flows | Six months<br>or less | Six to<br>twelve<br>months | One to<br>five years | More than<br>five years |
| Financial liabilities          |                    |                           | (Rupees in            | '000)                      |                      |                         |
| Long-term financing - secured  | 16,267,335         | (16,424,496)              | (1,065,517)           | (1,188,520)                | (11,461,519)         | (2,708,940)             |
| Long-term trade payables       | 468,140            | (547,349)                 | (95,834)              | (68,000)                   | (383,515)            | -                       |
| Trade and other payables       | 3,186,426          | (3,186,426)               | (3,186,426)           | -                          | -                    | -                       |
| Accrued mark-up                | 2,044,231          | (2,044,231)               | (2,044,231)           | -                          | -                    | -                       |
| Short-term financing - secured | 6,269,067          | (6,269,067)               | (6,269,067)           | -                          | -                    | -                       |
| Lease liabilities              | -                  | -                         | -                     | -                          | -                    | -                       |
| Unclaimed dividend             | 126                | (126)                     | (126)                 | -                          | -                    | -                       |
|                                | 28,235,325         | (28,471,695)              | (12,661,201)          | (1,256,520)                | (11,845,034)         | (2,708,940)             |

|                                | 2023               |                        |                       |                            |                   |                      |
|--------------------------------|--------------------|------------------------|-----------------------|----------------------------|-------------------|----------------------|
|                                | Carrying<br>amount | Contractual cash flows | Six months<br>or less | Six to<br>twelve<br>months | One to five years | More than five years |
| Financial liabilities          |                    |                        | (Rupees in            | '000)                      |                   |                      |
| Long-term financing - secured  | 18,841,342         | (19,020,773)           | (1,219,840)           | (1,219,840)                | (11,163,214)      | (5,417,879)          |
| Long-term trade payables       | 470,634            | (705,478)              | (92,599)              | (68,000)                   | (544,879)         | -                    |
| Trade and other payables       | 4,527,395          | (4,527,395)            | (4,527,395)           | -                          | -                 | -                    |
| Accrued mark-up                | 1,923,466          | (1,923,466)            | (1,923,466)           | -                          | -                 | -                    |
| Short-term financing - secured | 5,012,000          | (5,012,000)            | (5,012,000)           | -                          | -                 | -                    |
| Lease liabilities              | 17,326             | (18,259)               | (9,129)               | (9,130)                    | -                 | -                    |
| Unclaimed dividend             | 126                | (126)                  | (126)                 | -                          | -                 | -                    |
|                                | 30,792,289         | (31,207,497)           | (12,784,555)          | (1,296,970)                | (11,708,093)      | (5,417,879)          |
|                                |                    |                        |                       |                            |                   |                      |

37.3.1 The contractual cash flows relating to the above financial liabilities have been determined on the basis of mark-up rate effective as at June 30. The rate of mark-up has been disclosed in respective notes to these financial statements.

#### 37.4 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. Market risk comprises of currency risk, interest rate risk and other price risk. The Company is exposed to currency risk and interest rate risk only.

#### a) Currency risk

Foreign currency risk is the risk that the value of financial asset or a liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions entered into foreign currencies.

#### Exposure to currency risk

The Company is exposed to currency risk on export sales and import purchases in a currency other than Rupees. Further, the Company has availed foreign currency loans which also exposes it to the currency risk. However the Company has hedged its foreign currency exposure by entering into cross currency swap.

| The Company's exposure | to foreian curren | cv risk is as follows: |
|------------------------|-------------------|------------------------|
|                        |                   |                        |

|                          |                     | 2024                   |                 |                     |                        |                 |
|--------------------------|---------------------|------------------------|-----------------|---------------------|------------------------|-----------------|
|                          | (Rupees<br>in '000) | (US Dollars<br>in'000) | (EUR<br>in'000) | (Rupees<br>in '000) | (US Dollars<br>in'000) | (EUR<br>in'000) |
| Long-term trade payables | (55,668)            | (200)                  |                 | (85,797)            | (300)                  | -               |
| Trade receivables        | 33                  | -                      | -               | 26,353              | 92                     | -               |
| Foreign currency loan    |                     |                        |                 |                     |                        |                 |
| - denominated in EUR     | (1,408,761)         | -                      | (4,732)         | (2,073,224)         | -                      | (6,625)         |
| - denominated in USD     | (3,423,340)         | (12,299)               | -               | (4,421,125)         | (15,459)               | -               |
| Gross exposure           | (4,887,736)         | (12,499)               | (4,732)         | (6,553,793)         | (15,667)               | (6,625)         |
| Hedging arrangement      | 2,320,924           | 12,299                 | 4,732           | 3,249,332           | 15,459                 | 6,625           |
| Net exposure             | (2,566,812)         | (200)                  | -               | (3,304,461)         | (208)                  | -               |
|                          | Avera               | ge rates               |                 | Reporting date rate |                        |                 |
|                          | 2024                | 2023                   |                 | 2024                | 20                     | 23              |
|                          | R                   | upees                  |                 | Rupees              |                        |                 |
| US Dollars               | 283.20              | 248.04                 | 1               | 278.34              | 285                    | .99             |
| EURO                     | 306.70              | 260.52                 | 2               | 297.69              | 312                    | .93             |

#### Sensitivity analysis

A ten percent strengthening or weakening of the Rupee against USD and EUR as at the year end would have increased or decreased the equity and profit or loss by an amount shown in the table below. This analysis assumes that all other variables, in particular the interest rates, remain constant. The analysis was performed on the same basis for 2023.

|  | 2024    | 2023       |
|--|---------|------------|
|  | (Rupees | ; in '000) |
| Effect on profit or loss on 10% weakening of Rupee     | (5,564) | (5,944)    |
| Effect on profit or loss on 10% strengthening of Rupee | 5,564   | 5,944      |

The sensitivity of foreign exchange rates looks at the outstanding foreign exchange balances of the Company only as at the balance sheet date and assumes this is the position for a full twelve-month period. The volatility percentages for movement in foreign exchange rates have been used due to the fact that historically (five years) rates have moved on average basis by the mentioned percentages per annum.

#### b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The interest rate exposure arises from long-term loan, bank balances, lease liability and short-term running finance. Other risk management procedures are same as those mentioned in the credit risk management.

At the reporting date the interest rate profile of the Company's interest-bearing financial instruments were as follows:

|   | 2024             | 2023       |  |
|---|------------------|------------|--|
|   | (Rupees in '000) |            |  |
| Fixed rate instruments                        |                  |            |  |
| Financial assets                              |                  |            |  |
| - Term deposits                               | 130,674          | 130,673    |  |
| Variable rate instruments<br>Financial assets |                  |            |  |
| - Bank balances                               | 122,348          | 92,669     |  |
| Financial liabilities                         |                  |            |  |
| - Short term financing                        | 6,269,067        | 5,012,000  |  |
| - Long term financing                         | 16,267,335       | 18,841,342 |  |
|   | 22,536,402       | 23,853,342 |  |

#### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have net decreased / increased the profit or loss of the Company for the year ended June 30, 2024 by Rs. 224.14 million (2023: Rs. 238.53 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

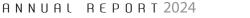
#### c) Price risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to individual financial instrument Company, its issuer, or factors affecting all similar financial instrument traded in the market.

At present, the Company is not exposed to any other price risk.

#### Reconciliation of movements of liabilities to cash flows arising from financing activities

|   |  |                         | 2024               |                            |                  |
|---|--|-------------------------|--------------------|----------------------------|------------------|
|   | Short term<br>borrowings used<br>for cash<br>management<br>purpose | Long term<br>Borrowings | Hedging<br>Reserve | Loan from<br>related party | Total            |
|   |  |                         | (Rupees in 1000)   |                            |                  |
| Balance as at 1 July 2023                                 | 5,340,899  | 20,143,187              | 125,309            | 292,722                    | 25,902,117       |
| Changes from financing cash flows                         | r  |                         |                    |                            |                  |
| Proceeds of long term loan<br>Repayment of long term loan | -  | -<br>(1,513,373)        | -                  | -                          | -<br>(1,513,373) |
| Total changes from financing activities                   | -  | (1,513,373)             | -                  | -                          | (1,513,373)      |
| Other changes - interest cost                             |  |                         |                    |                            |                  |
| Interest expense  | 1,449,596  | 3,428,928               | -                  | -                          | 4,878,524        |
| Interest paid - note 37.4.1                               | (1,365,166)  | (3,356,652)             | -                  | -                          | (4,721,818)      |
| Unwinding of transaction cost                             | -  | 781                     | -                  | -                          | 781              |
| Exchange gain / (loss) on hedged loar                     |  | (1,097,356)             | -                  | -                          | (1,097,356)      |
| Changes in short-term financing                           | 1,257,067  | -                       | -                  | -                          | 1,257,067        |
| Total loan related other changes                          | 1,341,497  | (1,024,300)             | -                  |                            | 317,197          |
| Total equity related other changes                        |  | -                       | (125,309)          |                            | (125,309)        |
| Balance as at 30 June 2024                                | 6,682,396  | 17,605,514              | -                  | 292,722                    | 24,580,632       |



|   |   |                         | 2023               |                         |                 |
|---|---|-------------------------|--------------------|-------------------------|-----------------|
|   | Short term<br>borrowings used<br>for cash<br>management | Long term<br>Borrowings | Hedging<br>Reserve | Loan from related party | Total           |
|   | purpose   |                         | (Rupees in '000)   |                         |                 |
| Balance as at 1 July 2022                                   | 2,909,718   | 20,833,248              | -                  | 310,377                 | 24,053,343      |
| Changes from financing cash flows                           |   |                         |                    | ,                       |                 |
| Proceeds from long term loan<br>Repayment of long term loan | -   | -<br>(2,444,044)        | -                  | -                       | -<br>(2,444,044 |
| Total changes from financing activities                     |   | (2,444,044)             |                    |                         | (2,444,044      |
| Other changes - interest cost                               |   |                         |                    |                         |                 |
| Interest expense  | 934,111   | 2,767,829               | -                  | -                       | 3,701,940       |
| Interest paid - note 37.4.1                                 | (731,003)   | (2,777,561)             | -                  | (17,655)                | (3,526,219      |
| Gain on restructuring                                       | -   | (139,022)               | -                  | -                       | (139,022        |
| Exchange gain on hedged loan                                | -   | 1,902,738               | -                  | -                       | 1,902,738       |
| Changes in short-term financing                             | 2,228,073   | -                       | -                  | -                       | 2,228,073       |
| Total loan related other changes                            | 2,431,181   | 1,753,983               |                    | (17,655)                | 4,167,509       |
| Total equity related other changes                          |   | -                       | 125,309            |                         | 125,309         |
| Balance as at 30 June 2023                                  | 5,340,899   | 20,143,187              | 125,309            | 292,722                 | 25,902,117      |

**37.4.1** This includes mark-up paid under Islamic mode of financing amounting to Rs. 4.40 billion (2023: Rs. 3.37 billion).

#### 37.5 Hedging activities and derivatives

The Company uses derivatives to hedge exposure from some of its foreign currency transactions. These include cross currency swaps which are designated as cash flow hedge and qualify for hedge accounting (note 2.17).

#### **Cash flow hedges**

During the year, the Company had held cross currency swap with commercial banks, designated as cash flow hedge of expected future principal repayments of loan from foreign lenders. The cross currency swap were being used to hedge the currency risk in respect of long-term financing as stated in note 20.4 to these financial statements.

The critical terms of the cross currency swap contracts have been negotiated to match the terms of the aforementioned financial liability (note 12). Therefore an economic relationship exists.

Hedge ratio is based on hedging instrument with the same notional amount in foreign currency terms as the underlying exposure results in hedge ratio of 1:1 or 100%.

The following potential sources of ineffectiveness are identified:

- The fair value of the hedging instrument on the hedge relationship designation date (if not zero);
- Changes in the contractual terms or timing of the payments on the hedged item; and
- a change in the credit risk of the Company or the counter party to the cross currency swap.

#### 37.6 Capital risk management

The management's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The management closely monitors the return on capital along with the level of distribution to ordinary shareholders.

The management seeks to maintain a balance between higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

The Company is not required to maintain any regulatory capital.

The debt to capital ratio at June 30 was as follows:

Total borrowings - note 20 & 26 Cash and bank - note 15 Net debt

Equity Total capital Debt to capital ratio

| 2024       | 2023       |
|------------|------------|
| (Rupees    | s in '000) |
| 22,536,402 | 23,853,342 |
| (503,468)  | (409,823)  |
| 22,032,934 | 23,443,519 |
| 19,419,121 | 17,568,027 |
| 41,452,055 | 41,011,546 |
| 53:47      | 57:43      |

#### 38. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions (i.e. an exit price) regardless of whether that price is directly observable or estimated using another valuation technique.

As at June 30, 2024, the estimated fair value of all financial assets and financial liabilities are approximate to their carrying values, as the items are either short term in nature or periodically repriced, except for derivatives which are carried at level 2 of fair value hierarchy.

The Company classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The Company recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred.

The Company's policy for determining when transfers between levels in the hierarchy have occurred includes monitoring of the following factors:

- changes in market and trading activity (e.g. significant increases / decreases in activity)
- changes in inputs used in valuation techniques (e.g. inputs becoming / ceasing to be observable in the market).

There were no transfers between level 1, 2 or 3 of the fair value hierarchy during the year.

The valuation technique used is as follows:

Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices)

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The following table analysis within the fair value hierarchy of the Company's financial assets (by class) measured at fair value at June 30, 2024:

|  |                  | 202       | 24      |           |  |
|--|------------------|-----------|---------|-----------|--|
| Financial assets   | Level 1          | Level 2   | Level 3 | Total     |  |
|  | (Rupees in '000) |           |         |           |  |
| Derivative assets - at fair value<br>through profit and loss | -                | 2,186,893 | -       | 2,186,893 |  |

#### 39. CASH GENERATED FROM OPERATIONS

|  | 2024        | 2023        |
|--|-------------|-------------|
|  | (Rupees     | s in '000)  |
| Loss before taxation and levy                                | (1,918,919) | (80,911)    |
| Adjustment for:  |             |             |
| Depreciation and amortisation                                | 949,785     | 981,506     |
| Finance cost on short-term financing - Islamic               | 1,227,661   | 868,637     |
| Finance cost on short-term financing - Conventional          | 221,935     | 65,474      |
| Mark up on lease liability                                   | 974         | 2,251       |
| Finance cost on long-term financing - Islamic                | 3,320,434   | 2,626,138   |
| Finance cost on long-term financing - Conventional           | 108,494     | 141,691     |
| Mark-up on long-term trade payables                          | 65,590      | 76,222      |
| Unwinding of gain on modification of loan                    | 781         | 9,223       |
| Exchange loss  | 164,286     | 1,023,933   |
| Gain on restructuring of local long-term syndicate financing | -           | (139,022)   |
| Gain on disposal of property plant and equipment             | (1,147)     | (1,006)     |
| Grant income   | -           | (1,997)     |
| Finance income   | (27,407)    | (17,778)    |
| Reversal allowance on trade receivables                      | (10,401)    | (8,978)     |
| Provision for gratuity                                       | 72,748      | 54,890      |
|  | 6,093,733   | 5,681,184   |
| Operating profit before working capital changes              | 4,174,814   | 5,600,273   |
| Change in working capital                                    |             |             |
| (Increase) / Decrease in current assets                      |             |             |
| Inventories  | 573,328     | (1,229,246) |
| Stores, spares and loose tools                               | (1,895,722) | 287,538     |
| Trade receivables  | (48,375)    | (216,835)   |
| Advances and other receivables                               | 129,392     | 316,538     |
| Trade deposits and short-term prepayments                    | (14,586)    | (25,379)    |
|  | (1,255,963) | (867,384)   |
| Decrease in current liabilities                              | (1.000.000) |             |
| Decrease in trade and other payables                         | (1,390,026) | (505,171)   |
| Cash generated from operations                               | 1,528,825   | 4,227,718   |

#### 40. CASH AND CASH EQUIVALENTS

|  | 2024        | 2023        |
|--|-------------|-------------|
|  | (Rupees     | s in '000)  |
| Cash and bank balances<br>Short-term financing                           | 503,468     | 409,823     |
| - Running finance  | (270,443)   | (300,000)   |
| <ul> <li>Istisna / Running Musharika maturity within 3 months</li> </ul> | (4,648,624) | (3,812,000) |
|  | (4,415,599) | (3,702,177) |

#### 41. ANNUAL PRODUCTION CAPACITY

|                     | Note | 2024      | 2023      |
|---------------------|------|-----------|-----------|
| Production capacity |      | Metri     | c tons    |
| - Clinker           |      | 3,210,000 | 3,210,000 |
| - Cement            |      | 3,370,500 | 3,370,500 |
| Actual production   |      |           |           |
| - Clinker           | 41.1 | 2,285,325 | 2,297,890 |
| - Cement            | 41.2 | 1,691,795 | 1,924,996 |

- **41.1** Clinker production capacity utilization is 71.19% (2023: 71.59%) of total installed capacity.
- **41.2** Cement production capacity utilization is 50.19% (2023: 57.11%) of total installed capacity. Actual production is less than the installed capacity in response to market demand.

#### 42. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties comprise of associated undertakings, other related group companies and persons, major shareholders, directors of the Company, staff retirement benefit fund and key management personnel. The Company carries out transactions with various related parties in the normal course of business and all the transactions with related parties have been carried out in accordance with agreed terms.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers its Chief Executive Officer, Chief Financial Officer, Company Secretary, Non-Executive Directors and departmental heads to be its key management personnel. There are no transactions with key management personnel other than their terms of employment / entitlement.

Amounts due to related parties are shown under respective note to the financial statement. Details of transactions / balances with related parties other than those disclosed elsewhere in the financial statements are as follows:

| Name of the related party<br>Aisha Steel Mills Limited | Relationship<br>Associated                        | Transactions during the year and year end balances               | 2024<br>(Rupees | 2023<br>in'000) |
|--|---|--|-----------------|-----------------|
| AISHA Steel Millis Littilleu                           | company by  | - Sale of goods  | -               | 767             |
|  | virtue of   | - Payment received   | -               | 774             |
|  | common<br>directorship                            | - Advance from customer  | 69              | 69              |
|  |   | - Services received  | 2,500           | -               |
|  |   | - Payments made  | 1,500           | -               |
|  |   | - Amount payable   | 1,000           | -               |
| Safe Mix Concrete Limited                              | Associated  | - Sale of goods  | 353,328         | 371,978         |
|  | company by<br>virtue of                           | - Payment received   | 355,725         | 353,116         |
|  | common<br>directorship                            | - Receivable from customer                                       | 9,573           | 11,970          |
| Green Store (Private) Limited                          | Associated company by                             | - Goods received   | 208             | -               |
|  | virtue of<br>common                               | - Payment made   | 208             |                 |
| All Pakistan Cement                                    | directorship<br>Associated                        | - Membership fee   | 1,500           | 1,500           |
| Manufacturers Association                              | company by<br>virtue of<br>common<br>directorship | - Payments made  | 1,500           | 1,500           |
|  |   |  |                 |                 |
| Javedan Corporation Limited                            | Associated  | - Sale of goods  | 60,075          | 94,908          |
|  | company by<br>virtue of                           | - Payment received   | 64,022          | 38,021          |
|  | common<br>directorship                            | - Receivable from customer                                       | 32,968          | 36,915          |
| Biomasdar (Pakistan) Limited                           | Associated company by                             | - Sale of goods  | 10,106          | -               |
|  | virtue of   | - Payment received   | 10,106          | -               |
|  | common<br>directorship                            |  |                 |                 |
| Rotocast Engineering Company                           | Associated company by                             | - Services received  | 25,662          | 29,347          |
| (Private) Limited                                      | virtue of   | - Lease rental   | 22,164          | 16,600          |
|  | common<br>directorship                            | - Contribution received  |                 | 456,000         |
|  | ancotoranip                                       | - Contribution outstanding                                       | 1,066,000       | 1,236,000       |
|  |   | - Contribution repaid  | 170,000         | -               |
|  |   | - Payments made  | 45,237          | 44,377          |
|  |   | <ul> <li>Amount payable against<br/>services received</li> </ul> | 4,362           | 1,773           |

| Name of the related party              | Relationship  | Transactions during the year<br>and year end balances | 2024<br>(Rupees in | 2023                 |
|--|---|---|--------------------|----------------------|
| Arif Habib Corporation Limited         | Associated  | - Mark-up paid  | (Rupees III        |                      |
|  | company by<br>virtue of<br>common                               | - Mark-up paid  | 875                | <u>16,179</u><br>903 |
|  |   |   |                    |                      |
|  | directorship  | - Guarantee commission paid                           | 903                | 875                  |
| Arif Habib Equity (Private) Limited    | Associated  | - Guarantee commission payable                        | 211                | 239                  |
|  | company by  | - Contribution / loan received                        | 2,485,700          | 807,000              |
|  | virtue of<br>common   | - Contribution outstanding                            | 3,292,700          | 807,000              |
|  | directorship  | - Loan repaid   | 308,760            | 309,013              |
|  |   | - Mark-up accrued                                     | 198,229            | 263,250              |
|  |   | - Mark-up paid  | 253,773            | 253,987              |
|  |   | - Loan payable (including                             | 200,110            | 200,007              |
|  |   | mark-up)  | 827,260            | 1,191,564            |
| Memon Health & Education<br>Foundation | Associated  | - Sale of goods                                       | 3,862              | 4,518                |
| i oundation                            | company by<br>virtue of   | - Payment received                                    | 3,862              | 4,424                |
|  | common  | - Advance from customer                               | 192                | 192                  |
|  | directorship  |   |                    |                      |
| Globe Residency REIT                   | Associated<br>company by  | - Sale of goods                                       | 33,163             | 9,828                |
|  | virtue of   | - Payment received                                    | 24,402             | 6,389                |
|  | common<br>directorship  | - Receivable from customer                            | 12,200             | 3,439                |
| Rahat Residency REIT                   | Associated  |   |                    |                      |
|  | company by<br>virtue of<br>common<br>directorship               | - Sale of goods                                       | 2,600              | 607                  |
|  |   | - Payment received                                    | 2,563              | -                    |
|  |   | - Receivable from customer                            | 644                | 607                  |
| Signature Residency REIT               | Associated<br>company by<br>virtue of<br>common<br>directorship | - Sale of goods                                       | 3,857              | -                    |
|  |   | - Payment received                                    | 427                | -                    |
|  |   | - Receivable from customer                            | 3,430              | -                    |
|  | uncerenamp  |   |                    |                      |
| Silk Islamic Development               | Associated  | - Sale of goods                                       |                    | 4,781                |
| REIT                                   | company by<br>virtue of   | - Payment received                                    | 1,405              | 3,376                |
|  | common  | - Receivable from customer                            | -                  | 1,405                |
|  | directorship  |   |                    | .,                   |
| Mr. Arif Habib                         | Substantial shareholder   | - Contribution received                               | 3,970,000          | -                    |
|  |   | - Contribution outstanding                            | 7,341,300          | 4,957,000            |
|  |   | - Contribution repaid                                 | 1,585,700          | 1,263,000            |
|  |   | - Mark-up paid  | -                  | 1,263                |
|  |   | - Mark-up payable on previous loans                   | 292,722            | 292,722              |
| Samba Bank Limited                     | Associated  | - Mark-up paid  | 28,182             | 16,242               |
|  | company by<br>virtue of   | - Mark-up accrued                                     | 29,965             | 17,208               |
|  | common  | - Bank charges paid                                   | 94                 | 181                  |
|  | directorship  | - Payable against long term loan                      | 966                | 986                  |
|  |   | - Payable against running finance                     | 270,443            | 300,000              |
| ANNUAL REPORT                          | 2024  | - Mark-up payable                                     | 7,045              | 5,262                |

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| Name of the related party             | Relationship                                    | Transactions during the year and year end balances | 2024<br>(Rupees | 2023<br>s in'000) |
|---------------------------------------|---|--|-----------------|-------------------|
| EFU Life Assurance Limited            | Associated company by                           | - Services received                                | 4,039           | 3,750             |
|                                       | virtue of<br>common<br>directorship             | - Payments made                                    | 4,039           | 3,079             |
| Pakistan Stock Exchange<br>Limited    | Associated<br>company by<br>virtue of<br>common | - Services received                                | 2,049           | 2,389             |
|                                       | directorship                                    | - Payments made                                    | 2,049           | 2,389             |
| Fatima Packaging Limited              | Associated<br>company by<br>virtue of           | - Purchase of goods                                | 1,341,446       | 958,321           |
|                                       | common  | - Payments made                                    | 1,173,577       | 826,525           |
|                                       | directorship                                    | - Amount payable                                   | 337,742         | 169,873           |
| FLSmidth A/S                          | Related party by virtue of                      | - Purchase of goods                                | 539,306         | 146,077           |
|                                       | nominee<br>director                             | - Payment made                                     | 552,510         | 152,732           |
|                                       |   | - Advance to vendor                                | 53,013          | 39,809            |
| Fatima Fertilizer Company<br>Limited  | Associated company by                           | - Purchase of goods                                | 7,732           |                   |
|                                       | virtue of<br>common<br>directorship             | - Payments made                                    | 7,900           | -                 |
|                                       |   | - Advance to vendor                                | 168             | -                 |
| Pakarab Fertilizer Company<br>Limited | Associated company by                           | - Purchase of goods                                |                 | 6,286             |
|                                       | virtue of<br>common                             | - Payments made                                    | 2,246           | 5,731             |
|                                       | directorship                                    | - Amount payable                                   | -               | 2,246             |
| All members of Company's              | Key   |  |                 |                   |
| Management Team and                   | management                                      | - Remuneration and other benefits                  | 363,868         | 276,024           |
| Director's                            |   | - Retirement benefits                              | 25,274          | 20,507            |
|                                       |   | - Directors' fees                                  | 400             | 550               |
|                                       |   | - Advances disbursed to employees                  | 84,670          | 40,425            |
|                                       |   | - Advances repaid by employees                     | 94,165          | 36,747            |
|                                       |   | - Advances to employees                            | 41,934          | 51,429            |
| Staff retirement benefit fund         | Other related<br>party                          | - Charge during the year                           | 72,748          | 54,890            |
|                                       |   | - Contribution during the year                     | 41,378          | 34,025            |
|                                       |   | - Payable to gratuity fund                         | 234,977         | 170,307           |

**42.1** Following are the related parties with whom the Company had entered into transactions during the year or have arrangements / agreement in place :

| S.No. | Name of Related Party                         | Relationship                            | Direct       |
|-------|---|---|--------------|
|       |   |   | Shareholding |
|       |   |   | %            |
| 1     | Aisha Steel Mills Limited                     | Associated Company(Common directorship) | Nil          |
| 2     | Safe Mix Concrete Limited                     | Associated Company(Common directorship) | Nil          |
| 3     | Green store (Private) Limited                 | Associated Company(Common directorship) | Nil          |
| 4     | All Pakistan Cement Manufacturing Association | Associated Company(Common directorship) | Nil          |
| 5     | Javedan Corporation Limited                   | Associated Company(Common directorship) | Nil          |
| 6     | Biomasdar (Pakistan) Limited                  | Associated Company(Common directorship) | Nil          |
| 7     | Rotocast Engineering Company (Pvt) Ltd.       | Associated Company(Common directorship) | Nil          |
| 8     | Arif Habib Corporation Limited                | Associated Company(Common directorship) | 5.18%        |
| 9     | Arif Habib Equity (Private) Limited           | Associated Company(Common directorship) | 21.27%       |
| 10    | Memon Health & Education Foundation           | Associated Company(Common directorship) | Nil          |
| 11    | Globe Residency REIT                          | Associated Company(Common directorship) | Nil          |
| 12    | Rahat Residency REIT                          | Associated Company(Common directorship) | Nil          |
| 13    | Signature Residency REIT                      | Associated Company(Common directorship) | Nil          |
| 14    | Silk Islamic Development REIT                 | Associated Company(Common directorship) | Nil          |
| 15    | Mr. Arif Habib                                | Sponsor / Substantial Shareholder       | 24.96%       |
| 16    | Samba Bank Limited                            | Associated Company(Common directorship) | Nil          |
| 17    | EFU Life Assurance Limited                    | Associated Company(Common directorship) | Nil          |
| 18    | Pakistan Stock Exchange Limited               | Associated Company(Common directorship) | Nil          |
| 19    | Fatima Packaging Limited                      | Associated Company(Common directorship) | Nil          |
| 20    | FLSmidth A/S                                  | Related Party (Nominee director)        | 1.83%        |
| 21    | Fatima Fertilizer Company Limited             | Associated Company(Common directorship) | Nil          |
| 22    | Pakarab Fertilizers Limited                   | Associated Company(Common directorship) | Nil          |
| 23    | Staff retirement benefit fund                 | Other Related Party                     | Nil          |
|       |   |   |              |

**42.2** Outstanding balances with related parties have been separately disclosed in trade receivables, other receivables and trade and other payables respectively. These are settled in ordinary course of business.

#### 42.3 Remuneration of Chief Executive, Directors and Executives

|   | Chief Executive |                 | Directors |          | Executives        |                   |
|---|-----------------|-----------------|-----------|----------|-------------------|-------------------|
|   | 2024            | 2023            | 2024      | 2023     | 2024              | 2023              |
|   | (Rupees '000)   |                 |           |          |                   |                   |
| Managerial<br>remuneration<br>Retirement benefits | 34,285<br>1,600 | 19,218<br>1,600 | -         | -        | 329,583<br>23,674 | 256,806<br>18,907 |
| Directors' fees                                   | -               | -               | 400       | -<br>550 | -                 | -                 |
|   | 35,885          | 20,818          | 400       | 550      | 353,257           | 275,713           |
|   | 1               | 1               | 7         | 7        | 49                | 44                |

The Executives are provided with free use of company maintained car and are also provided with medical facilities in accordance with their entitlements.

Executive means an employee of a listed company other than the chief executive and directors whose basic salary exceeds Rs. 1.2 million in a financial year.

**42.4** Directors' fee paid to 2 (2023: 2) non-executive directors for attending Board of Directors meetings during the year amounted to Rs. 0.40 million (2023: Rs. 0.55 million).

#### 43. NUMBER OF EMPLOYEES

| 2024 | 2023 |
|------|------|
|      |      |
|      |      |
|      |      |
| 400  | 420  |
| 90   | 85   |
| 490  | 505  |
|      |      |
| 403  | 421  |
| 87   | 84   |
| 490  | 505  |

#### The detail of number of employees are as follows:

Number of employees as at June 30

- factory
- office

Average number of employees during the year

- factory
- office

#### 44. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were approved and authorised for issue by the Board of Directors of the Company on September 25, 2024.

Chief Financial Officer

Chief Executive

Director

# Categories of Shareholders As at June 30, 2024

Ordinary Shares

| Categories of Shareholders  | No. of<br>Shareholders | No. of<br>Shares Held | Percentage<br>(%) |
|---|------------------------|-----------------------|-------------------|
| Directors, Chief Executive and their  |                        |                       |                   |
| spouse(s) and minor children  |                        |                       |                   |
| Mr. Nasim Beg   | 1                      | 5,243                 | 0.00              |
| Mr. Mohammad Kashif   | 1                      | 2,623,082             | 0.24              |
| Mr. Abdus Samad Habib   | 1                      | 2,621                 | 0.00              |
| Mr. Javed Kureishi  | 1                      | 1                     | 0.00              |
| Syed Salman Rashid  | 2                      | 75,582,119            | 6.80              |
| Mr. Khursheed Anwer Jamal   | 1                      | 85,352                | 0.01              |
| Ms. Zainab Kashif   | 1                      | 8                     | 0.00              |
|   | 8                      | 78,298,426            | 7.04              |
| Associated Companies, Undertakings and Related Parties                          | 10                     | 697,881,360           | 62.77             |
| Banks Development Financial Institutions,<br>Non-Banking Financial Institutions | 3                      | 2,054                 | 0.00              |
| Insurance Companies   | 3                      | 1,146,999             | 0.10              |
| Modarabas and Mutual Funds  | 3                      | 2,983,668             | 0.27              |
| General Public  |                        |                       |                   |
| Local   | 8,768                  | 285,432,283           | 25.67             |
| Foreign   | 895                    | 2,431,903             | 0.22              |
|   | 9,663                  | 287,864,186           | 25.89             |
| Foreign Companies   | 16                     | 1,929,608             | 0.17              |
| Others  | 93                     | 41,778,853            | 3.76              |
| Total   | 9,799                  | 1,111,885,154         | 100.00            |
| Shareholders holding 10% or more  | No. of                 | No. of                | Percentage (%)    |
|   | Shareholders           | Shares Held           |                   |
| Arif Habib Equity (Pvt) Ltd   | 1                      | 207,778,060           | 18.69             |
| Muhammad Arif Habib   | 1                      | 312,856,652           | 28.14             |



## Pattern of Shareholding

As at June 30, 2024 Ordinary Shares

| No. of       | Shareh | olding | Total Shares Held |
|--------------|--------|--------|-------------------|
| Shareholders | From   | То     |                   |
| 781          | 1      | 100    | 19,968            |
| 1,236        | 101    | 500    | 494,663           |
| 1,205        | 501    | 1000   | 1,157,685         |
| 2,807        | 1001   | 5000   | 8,429,155         |
| 1,216        | 5001   | 10000  | 9,899,051         |
| 536          | 10001  | 15000  | 6,971,079         |
| 357          | 15001  | 20000  | 6,647,627         |
| 228          | 20001  | 25000  | 5,368,650         |
| 184          | 25001  | 30000  | 5,187,524         |
| 96           | 30001  | 35000  | 3,174,285         |
| 108          | 35001  | 40000  | 4,198,823         |
| 54           | 40001  | 45000  | 2,352,353         |
| 151          | 45001  | 50000  | 7,465,022         |
| 51           | 50001  |        |                   |
| 43           |        | 55000  | 2,698,051         |
|              | 55001  | 60000  | 2,523,494         |
| 32           | 60001  | 65000  | 2,035,564         |
| 39           | 65001  | 70000  | 2,673,490         |
| 39           | 70001  | 75000  | 2,863,467         |
| 27           | 75001  | 80000  | 2,117,075         |
| 22           | 80001  | 85000  | 1,830,414         |
| 20           | 85001  | 90000  | 1,766,815         |
| 15           | 90001  | 95000  | 1,394,201         |
| 92           | 95001  | 100000 | 9,176,331         |
| 23           | 100001 | 105000 | 2,357,485         |
| 23           | 105001 | 110000 | 2,485,659         |
| 12           | 110001 | 115000 | 1,354,116         |
| 10           | 115001 | 120000 | 1,189,088         |
| 12           | 120001 | 125000 | 1,492,019         |
| 6            | 125001 | 130000 | 768,000           |
| 8            | 130001 | 135000 | 1,059,708         |
| 8            | 135001 | 140000 | 1,102,338         |
| 3            | 140001 | 145000 | 428,502           |
| 19           | 145001 | 150000 | 2,841,500         |
| 6            | 150001 | 155000 | 922,687           |
| 8            | 155001 | 160000 | 1,267,394         |
| 8            | 160001 | 165000 | 1,303,543         |
| 6            | 165001 | 170000 | 1,016,500         |
| 12           | 170001 | 175000 | 2,095,787         |
| 4            | 175001 | 180000 | 715,644           |
| 4            | 180001 | 185000 | 735,000           |
| 4            | 185001 | 190000 | 760,000           |
| 5            | 190001 | 195000 | 962,694           |
| 24           | 195001 | 200000 | 4,792,632         |
| 13           | 200001 | 205000 | 2,630,512         |
| 5            | 205001 | 210000 | 1,047,741         |
| 2            | 210001 | 215000 | 422,806           |
| 6            | 215001 | 220000 | 1,303,722         |
| 5            | 220001 | 225000 | 1,124,233         |
| 5            | 225001 | 230000 | 1,149,500         |
| 3            | 230001 | 235000 | 698,677           |
| 5            | 235001 | 240000 | 1,193,500         |
| 8            | 245001 | 250000 | 1,996,000         |

| No. of       | Shareholdin      | g      | Total Shares Held  |
|--------------|------------------|--------|--------------------|
| Shareholders | From             | То     | Total Shares Helu  |
| 4            | 250001           | 255000 | 1,008,291          |
| 1            | 255001           | 260000 | 256,000            |
| 3            | 260001           | 265000 | 786,531            |
| 3            | 270001           | 275000 | 817,500            |
| 3            | 285001           | 290000 | 870,000            |
| 1            | 290001           | 295000 | 292,000            |
| 17           | 295001           | 300000 | 5,100,000          |
| 1            | 300001           | 305000 | 300,039            |
| 4            | 305001           | 310000 | 1,231,830          |
| 1            | 310001           | 315000 | 312,000            |
| 3            | 320001           | 325000 | 968,830            |
| 1            | 325001           | 330000 | 325,500            |
| 4            | 330001           | 335000 | 1,329,500          |
| 2            | 335001           | 340000 | 677,000            |
| 4            | 345001           | 350000 | 1,400,000          |
| 4            | 355001           | 360000 | 1,435,440          |
| 2            | 360001           | 365000 | 728,000            |
| 2            | 375001           | 380000 | 758,501            |
| 1            | 385001           | 390000 | 390,000            |
| 1            | 390001           | 395000 | 392,639            |
| 4            | 395001           | 400000 | 1,600,000          |
| 2            | 400001           | 405000 | 806,826            |
| 4            | 405001           | 410000 | 1,629,346          |
| 1            | 410001           | 415000 | 415,000            |
| 2            | 415001           | 420000 | 836,000            |
| 1            | 415001<br>420001 | 425000 | 425,000            |
| 2            | 435001           | 440000 | 425,000<br>873,000 |
|              |                  |        |                    |
| 1 2          | 440001           | 445000 | 443,833            |
|              | 445001           | 450000 | 898,000            |
| 2            | 450001           | 455000 | 905,757            |
| 1            | 455001           | 460000 | 459,000            |
| 3            | 460001           | 465000 | 1,393,000          |
| 2            | 475001           | 480000 | 953,487            |
| 1            | 480001           | 485000 | 482,000            |
| 1            | 490001           | 495000 | 491,000            |
| 10           | 495001           | 500000 | 4,999,500          |
| 2            | 500001           | 505000 | 1,004,118          |
| 1            | 525001           | 530000 | 527,755            |
| 1            | 535001           | 540000 | 536,000            |
| 4            | 545001           | 550000 | 2,198,864          |
| 1            | 550001           | 555000 | 550,399            |
| 1            | 555001           | 560000 | 559,000            |
| 1            | 575001           | 580000 | 579,500            |
| 3            | 595001           | 600000 | 1,800,000          |
| 1            | 600001           | 605000 | 605,000            |
| 1            | 630001           | 635000 | 634,500            |
| 1            | 640001           | 645000 | 643,846            |
| 1            | 645001           | 650000 | 650,000            |
| 1            | 665001           | 670000 | 665,500            |
| 1            | 675001           | 680000 | 676,169            |
| 1            | 795001           | 800000 | 800,000            |
| 2            | 845001           | 850000 | 1,700,000          |
| 1            | 865001           | 870000 | 866,958            |
| 1            | 880001           | 885000 | 885,000            |
| 1            | 885001           | 890000 | 888,000            |
| 1            | 895001           | 900000 | 900,000            |
| 1            | 900001           | 905000 | 900,500            |
| 1            | 935001           | 940000 | 938,500            |
|              |                  |        |                    |

| No. of       | Shareh    | olding    | Total Shares Held |
|--------------|-----------|-----------|-------------------|
| Shareholders | From      | То        |                   |
| 9            | 995001    | 1000000   | 8,996,273         |
| 1            | 1015001   | 1020000   | 1,020,000         |
| 1            | 1035001   | 1040000   | 1,036,500         |
| 1            | 1085001   | 1090000   | 1,088,500         |
| 1            | 1135001   | 1140000   | 1,137,500         |
| 1            | 1140001   | 1145000   | 1,145,000         |
| 2            | 1145001   | 1150000   | 2,300,000         |
| 1            | 1200001   | 1205000   | 1,203,000         |
| 2            | 1295001   | 1300000   | 2,600,000         |
| 1            | 1345001   | 1350000   | 1,350,000         |
| 1            | 1365001   | 1370000   | 1,365,500         |
| 1            | 1380001   | 1385000   | 1,385,000         |
| 2            | 1495001   | 1500000   | 3,000,000         |
| 1            | 1500001   | 1505000   | 1,502,000         |
| 1            | 1530001   | 1535000   | 1,533,168         |
| 1            | 1630001   | 1635000   | 1,634,469         |
| 1            | 1645001   | 1650000   | 1,650,000         |
| 1            | 1695001   | 1700000   | 1,700,000         |
| 2            | 1795001   | 1800000   | 3,600,000         |
| 1            | 1840001   | 1845000   | 1,843,500         |
| 1            | 1845001   | 1850000   | 1,850,000         |
| 1            | 1870001   | 1875000   | 1,875,000         |
| 3            | 1925001   | 1930000   | 5,788,759         |
| 3            | 1995001   | 2000000   | 6,000,000         |
| 1            | 2075001   | 2080000   | 2,075,500         |
| 1            | 2300001   | 2305000   | 2,304,495         |
| 1            | 2375001   | 2380000   | 2,380,000         |
| 1            | 2415001   | 2420000   | 2,416,597         |
| 1            | 2485001   | 2490000   | 2,488,061         |
| 1            | 2495001   | 2500000   | 2,500,000         |
| 1            | 2510001   | 2515000   | 2,514,000         |
| 1            | 2550001   | 2555000   | 2,554,000         |
| 1            | 2610001   | 2615000   | 2,614,000         |
| 1            | 2620001   | 2625000   | 2,623,082         |
| 1            | 2665001   | 2670000   | 2,666,666         |
| 1            | 2700001   | 2705000   | 2,705,000         |
| 1            | 3055001   | 3060000   | 3,056,500         |
| 1            | 3395001   | 3400000   | 3,400,000         |
| 1            | 3995001   | 400000    | 4,000,000         |
| 1            | 4250001   | 4255000   | 4,250,520         |
| 1            | 4570001   | 4575000   | 4,572,100         |
| 1            | 4995001   | 500000    | 5,000,000         |
| 1            | 5785001   | 5790000   | 5,786,500         |
| 1            | 6395001   | 6400000   | 6,400,000         |
| 1            | 7585001   | 7590000   | 7,589,000         |
| 1            | 8100001   | 8105000   | 8,103,252         |
| 1            | 11995001  | 1200000   | 12,000,000        |
| 1            | 16915001  | 16920000  | 16,920,000        |
| 1            | 22600001  | 22605000  | 22,604,978        |
| 1            | 24150001  | 24155000  | 24,152,000        |
| 2            | 40250001  | 40255000  | 80,506,670        |
| 1            | 49635001  | 49640000  | 49,639,500        |
| 1            | 58660001  | 58665000  | 58,662,119        |
| 1            | 85135001  | 85140000  | 85,137,652        |
| 1            | 207775001 | 207780000 | 207,778,060       |
| 1            | 227715001 | 227720000 | 227,719,000       |
|              | 9,799     | Total     | 1,111,885,154     |

# Categories of Shareholders As at June 30, 2024 Preference Shares

| Categories of Shareholders                                | No. of<br>Shareholders | No. of<br>Shares Held | Percentage<br>(%) |
|---|------------------------|-----------------------|-------------------|
| Directors, Chief Executive and their                      |                        |                       |                   |
| spouse(s) and minor children                              |                        |                       |                   |
| Mr. Nasim Beg   | 1                      | 1,205                 | 0.00              |
| Mr. Mohammad Kashif                                       | 1                      | 603,308               | 0.29              |
| Mr. Abdus Samad Habib                                     | 1                      | 602                   | 0.00              |
|   | 3                      | 605,115               | 0.29              |
| Associated Companies, Undertakings<br>and Related Parties | 4                      | 112,866,945           | 54.20             |
| General Public  |                        |                       |                   |
| Local   | 336                    | 88,613,324            | 42.56             |
| Foreign   | 9                      | 1,713,576             | 0.82              |
|   | 345                    | 90,326,900            | 43.38             |
| Others  | 11                     | 4,433,317             | 2.13              |
| Total   | 363                    | 208,232,277           | 100.00            |

| Shareholders holding 10% or more | No. of       | No. of      | Percentage |
|----------------------------------|--------------|-------------|------------|
|                                  | Shareholders | Shares Held | (%)        |
| Arif Habib Equity (Pvt.) Ltd     | 1            | 73,000,000  | 35.06      |

| Details of purchase/sale of Shares by Directors, Executives and their Spouse(s)/minor children during FY 2023-24 |                     |        |                    |                    |
|--|---------------------|--------|--------------------|--------------------|
| Name   | Date of Transaction | Nature | No. of Shares Held | Rate Per Share Rs. |
| Mr. Muhammad Arif Habib  | August 08, 2023     | Sell   | 25,000,000         | 6.48               |
| Mr. Muhammad Arif Habib  | August 15, 2023     | Sell   | 25,000,000         | 6.48               |
| Mr. Muhammad Arif Habib  | October 05, 2023    | Sell   | 13,000,000         | 6.49               |



## Pattern of Shareholding

As at June 30, 2024 Preference Shares

| No. of       | Shareh   | Total Charge Hold |                   |
|--------------|----------|-------------------|-------------------|
| Shareholders | From     | То                | Total Shares Held |
| 34           | 1        | 100               | 611               |
| 100          | 101      | 500               | 30,085            |
| 35           | 501      | 1000              | 27,594            |
| 100          | 1001     | 5000              | 227,809           |
| 29           | 5001     | 10000             | 195,619           |
| 13           | 10001    | 15000             | 156,232           |
| 4            | 15001    | 20000             | 72,189            |
| 5            | 20001    | 25000             | 116,075           |
| 1            | 25001    | 30000             | 26,700            |
| 4            | 30001    | 35000             | 126,316           |
| 2            | 35001    | 40000             | 74,074            |
| 1            | 40001    | 45000             | 40,250            |
| 1            | 45001    | 50000             | 46,000            |
| 1            | 50001    | 55000             | 53,630            |
| 1            | 55001    | 60000             | 58,601            |
| 1            | 60001    | 65000             | 63,500            |
| 1            | 65001    | 70000             | 69,155            |
| 1            | 70001    | 75000             | 75,000            |
| 2            | 95001    | 100000            | 195,665           |
| 1            | 110001   | 115000            | 111,600           |
| 1            | 190001   | 195000            | 190,800           |
| 1            | 350001   | 355000            | 353,100           |
| 1            | 435001   | 440000            | 438,500           |
| 2            | 440001   | 445000            | 888,343           |
| 1            | 455001   | 460000            | 460,000           |
| 1            | 570001   | 575000            | 572,254           |
| 1            | 600001   | 605000            | 603,308           |
| 1            | 670001   | 675000            | 675,000           |
| 1            | 700001   | 705000            | 702,995           |
| 1            | 750001   | 755000            | 755,000           |
| 1            | 755001   | 760000            | 756,990           |
| 1            | 795001   | 800000            | 797,868           |
| 1            | 880001   | 885000            | 881,000           |
| 1            | 905001   | 910000            | 907,000           |
| 1            | 995001   | 1000000           | 1,000,000         |
| 1            | 1710001  | 1715000           | 1,711,208         |
| 1            | 2185001  | 2190000           | 2,190,000         |
| 1            | 3995001  | 400000            | 4,000,000         |
| 1            | 4400001  | 4405000           | 4,405,000         |
| 1            | 5615001  | 5620000           | 5,616,687         |
| 1            | 12095001 | 12100000          | 12,098,574        |
| 1            | 16695001 | 16700000          | 16,695,831        |
| 1            | 18765001 | 18770000          | 18,766,114        |
| 1            | 57995001 | 58000000          | 58,000,000        |
| 1            | 72995001 | 73000000          | 73,000,000        |
| 363          | Total    |                   | 208,232,277       |

| Name of the related party          | Transactions during the year      | 2024<br>Rupees in'000' |
|------------------------------------|-----------------------------------|------------------------|
| Silk Islamic Development REIT      | - Payment received                | 1,405                  |
| Mr. Arif Habib                     | - Contribution received           | 3,970,000              |
|                                    | - Contribution repaid             | 1,585,700              |
| Samba Bank Limited                 | - Mark-up paid                    | 28,182                 |
|                                    | - Mark-up accrued                 | 29,965                 |
|                                    | - Bank charges paid               | 94                     |
| EFU Life Assurance Limited         | - Services received               | 4,039                  |
|                                    | - Payments made                   | 4,039                  |
| Pakistan Stock Exchange Limited    | - Services received               | 2,049                  |
|                                    | - Payments made                   | 2,049                  |
| Fatima Packaging Limited           | - Purchase of goods               | 1,341,446              |
|                                    | - Payments made                   | 1,173,577              |
| FLSmidth A/S                       | - Purchase of goods               | 539,306                |
|                                    | - Payment made                    | 552,510                |
| Fatima Fertilizer Company Limited  | - Purchase of goods               | 7,732                  |
|                                    | - Payments made                   | 7,900                  |
| Pakarab Fertilizer Company Limited | - Payments made                   | 2,246                  |
| All members of Company's           | - Remuneration and other benefits | 363,868                |
| Management Team / Board            | - Retirement benefits             | 25,274                 |
| of Directors                       | - Directors' fees                 | 400                    |
|                                    | - Advances disbursed to employees | 84,670                 |
|                                    | - Advances repaid by employees    | 94,165                 |
| Staff retirement benefit fund      | - Charge during the year          | 72,748                 |
|                                    | - Contribution during the year    | 41,378                 |



مالی سال اختتامیہ 30 جون 2024 سے متعلق کمپنی کے مالیاتی گوشواروں کے نوٹ 42 میں ان متعلقہ پارٹیوں کے ساتھ تعلقات کی نوعیت کی بھی نشاندہی کی گئ ہے۔ڈائز کیٹر زصرف ان کی مشتر کہ ڈائر کیٹر شپ اور شیئر ہولڈنگز کی حد تک قرار داومیں دلچیپی رکھتے ہیں۔لہذا،ارا کین سے درخواست کی جاتی ہے کہ وہ متعلقہ پارٹیوں کے ساتھ لین دین کی توثیق منظوری اور تصدیق کریں جیسا کہ 30 جون 2024 کو تم ہونے والے سال کے لیے کمپنی کے مالی گوشواروں میں خام ہر کیا گیا ہے۔

مزید برآن، کمپنی 30 جون 2025 کوشتم ہونے والے مالی سال کے دوران ، مختلف متعلقہ پارٹیوں کے ساتھ ، مناسب تجھی جانے والی حد تک اور بورڈ آف ڈائر یکٹرز سے منظور شدہ یا توثیق شدہ انتظامات یالین دین وقنافو قنا انجام دیتی رہے گی۔لین دین کے ان معاملات میں اشیاء اور انو ینٹری کی خرید وفر دخت، خدمات کی فراہمی ، فیس کی ادائیگی ، اخراجات کی ادائیگی ، قرض کی وصولی یا ادائیگی اور مشارکہ کی سرمایہ کاری کی غرض سے جائیدا دول کی فروخت ، خدمات کی فراہمی ، فیس کی ادائیگی ، اخراجات کی ادائیگی ، قرض کی وصولی یا ادائیگی اور مشارکہ کی سرمایہ کاری کی غرض سے جائیدا دول کی فروخت یا خدیداری شامل ہیں جیسا کہ تچھ ڈائر یکٹر زمشتر کہ ڈائر کٹر شیس کی وجہ متعلقہ پارٹی کے پچھ لین دین میں دلچ چی لے کتے ہیں ، اس لیے کمپنی کو اس طرح کے متعلقہ پارٹی لین دین کر نے کا اختیار دینے اور متعلقہ پارٹی کے پچھ لین دین میں دلچ چی لے کتے ہیں ، اس لیے کمپنی کو اس طرح کے متعلقہ پارٹی لین دین کرنے کا اختیار دینے اور متعلقہ پارٹی کے ساتھ معاہدات کرنے کے لیے بذریعہ ہذا منظوری کی جارہ کی تو 2025 کوشتم ہونے والے سال کے لیے کمپنی کی طرف سے کی جانے والی متعلقہ پارٹی لین دین کو منظور کی جران کی کو تھ متعلقہ پارٹی کے بی ہوں دیں میں دی جارہ ہوں جان کے 200 کو ختم

| Name of the related party   | Transactions during the year   | 2024<br>Rupees in'000' |
|---|--------------------------------|------------------------|
| Aisha Steel Mills Limited   | - Services received            | 2,500                  |
|   | - Payments made                | 1,500                  |
| Safe Mix Concrete Limited   | - Sale of goods                | 353,328                |
|   | - Payment received             | 355,725                |
| Green Store (Private) Limited   | - Goods received               | 208                    |
| A A A A A A A A A A A A A A A A A A A   | - Payment made                 | 208                    |
| All Pakistan Cement Manufacturers   | - Membership fee               | 1,500                  |
| Association   | - Payments made                | 1,500                  |
| Javedan Corporation Limited   | - Sale of goods                | 60,075                 |
|   | - Payment received             | 64,022                 |
| Biomasdar (Pakistan) Limited  | - Sale of goods                | 10,106                 |
|   | - Payment received             | 10,106                 |
| Rotocast Engineering Company  | - Services received            | 25,662                 |
| (Private) Limited   | - Lease rental                 | 22,162                 |
|   | - Contribution repaid          | 170,000                |
|   | - Payments made                | 45,237                 |
| Arif Habib Corporation Limited  | - Guarantee commission accrued | 875                    |
|   | - Guarantee commission paid    | 903                    |
| Arif Habib Equity (Private) Limited   | - Contribution / loan received | 2,485,700              |
|   | - Loan repaid                  | 308,760                |
|   | - Mark-up accrued              | 198,229                |
|   | - Mark-up paid                 | 253,773                |
| Memon Health & Education  | - Sale of goods                | 3,862                  |
| Foundation  | - Payment received             | 3,862                  |
| Globe Residency REIT  | - Sale of goods                | 33,163                 |
| the second se | - Payment received             | 24,402                 |
| Rahat Residency REIT  | - Sale of goods                | 2,600                  |
|   | - Payment received             | 2,563                  |
| Signature Residency REIT  | - Sale of goods                | 3,857                  |
|   | - Payment received             | 427                    |

## مالى سال اختراً ميد 30 جون 2024 يل متعلق بار شول في لين وين مح معاملات كى تفسيلات ورج ويل بين:

ہونالازم ہے۔ شیئر ہولڈرز کی سہولت کے لیے بیلٹ پیچر مینی کی ویب سائٹ www.powercement.com.pk پرڈاؤن لوڈ کرنے کے لیے دستیاب ہے۔

فزيكل شيتر دك بك انثرى كاصورت مي تبديلى ك ليخصوصى تو ف:

کمپنیزا یک 2017 کے سیکشن72اورایس ای می پی کے خط نمبر640-639-640Misc،2016 مجریہ26 مارچ2021 کی تعمیل میں ،لسٹر کمپنیوں پرلازم ہے کہ انگی جانب سے جاری کردہ موجودہ فزیکل شیئرز کو بک انٹری فارم میں تبدیل کیا جائے۔ فدکورہ بالاضرورت کے پیش نظر، کمپنی کے فزیکل شیئرز رکھنے والے شیئر ہولڈرز سے درخواست کی جاتی ہے کہ وہ جلداز جلدا پیے شیئرز کوفزیکل سے بک انٹری فارم میں تبدیل کروالیں۔

فز یکل ثیئر زکوبک انٹری فارم میں تبدیل کرنے سے حصص یافتگان کو کئی طریقوں سے ہولت میسر آسکتی ہے جیسا کہ صص کی محفوظ تحویل ،فوری فردخت اور صص کی خریداری کے لیے آسانی سے دستنیاب مارکیٹ، کم یاخراب ہونے کے خطرے سے حفاظت ،رسی کارروا ئیوں کے بغیر آسانی کے ساتھ آسان اور محفوظ نتظی۔ سمینی سے فز یکل شیئر ہولڈرز فزیکل شیئر زکوبک انٹری فارم میں تبدیل کروانے میں مدد کے لیے کمپنی کے شیئر رجسڑ اربے رابط کر سکتے ہیں۔

س بھی سوال/مستلد/معلومات کے لیے، اراکین کمپنی کے شیئر رجسر ارے درج ذیل بے پر رابطہ کر سکتے ہیں:

ی ڈی ی شیئر رجٹر ارمرومزلمیٹڈ ی ڈی ی ہاؤس،99- بی، بلاک- بی،الیں ایم سی ایچ الیں مین شاہراہ فیصل، کراچی ای میل:info@cdcsrsl.com

كمينيزا يك 2017 كى دفد (3)134 كتحت اجم تقائق كابيان

ایچنڈا آئٹم نمبر4 تمپنی معمول کے مطابق انتظامات کرتی ہےاوراپنی پالیسیوں اور قابل اطلاق قوانین اور ضوابط کے مطابق متعلقہ پارٹیوں کے ساتھ لین دین کرتی ہے۔ کچھ متعلقہ پارٹیز نے لین دین کے معاملات، جن میں ڈائریکٹرز کی اکثریت دلچیں رکھتی ہے، کو کمپنیز ایکٹ 2017 کے سیکشن 207اور/یا208 اور لسط کی پنیز ریگولیشن نمبر 15 کوڈ آف کارپوریٹ گورمنس کیریگولیشنز،2019 کے تحت ممبران کی منظوری کیلئے پیش کیا جانالازم ہوگا۔

مالى سال اختماميہ 30 جون 2024 كے مالياتى كوشواروں كنو ف تمبر 42 ميں تمام متعلقہ پار تيوں كے لين وين كوبيان كياجا چكا ہے۔

سمپنی متعلقہ پارٹیوں کے ساتھ کاروبار کے معمول اور منظور شدہ پالیسی کے مطابق لین دین کرتی ہے اور معاہدات کرتی ہے۔ متعلقہ پارٹیوں کے ساتھ کیے گئے تمام لین دین کے لیے بورڈ آڈٹ کمیٹی کی منظوری درکار ہوتی ہے، جس کی صدارت کمپنی کے ایک غیر جانبدارڈ ائر یکٹر کرتے ہیں۔ بورڈ آڈٹ کمیٹی کی سفارش پر،ایے لین دین بورڈ آف ڈ ائر یکٹرز کے سامنے منظوری کے لیے پیش کئے جاتے ہیں۔



سمپنی ممبران کوویڈیو کا نفرنس کی سہولت کے مقام کے بارے میں سالانہ اجلاس عام کی تاریخ ہے کم از کم پارٹج (05) دن پہلے مطلع کرےگی اور اس کے ساتھ اس سہولت تک رسائی کے قابل بنانے کے لیے ضرور کی کمل معلومات فراہم کرے گی۔

9- خصوصى قراردادول پر يولنك:

ممبران کو طلع کیاجاتا ہے کیمینیز (پوشل بیلٹ )ریگولیشنز ،2018 (''ریگولیشنز '') کے مطابق ،جیسا کے2022/(1)2022 SRO مورخہ05 دسمبر2022 کے ذریعے ترمیم کیا گیا ، بحر بیسکیو رشیزاینڈ ایک چینج کمیشن آف پاکستان (''الیس امی پی'') کی جانب سے تمام لے ڈکمپنیوں کو ہدایت کی گئی ہے کہ وہ خصوصی امور کے طور پر درجہ بند تمام امور پرمبران کو ڈاک کے ذریعے اورالیکٹرا تک ووننگ کی ہوات کے ذریعے ووٹ ڈالنے کاحق فراہم کریں۔

لہذا، کمپنی کے اراکین 24 اکتوبر 2024 کود دیپر 12:30 بج منعقد ہونے والے سالا نداجلاس عام (AGM) میں الیکٹرا تک دونتگ کی ہولت کے ذریعے یا ڈاک کے ذریعے حق رائے دہی کا استعال کرنے کے مجاز ہوئے ،جیسا کہ مذکورہ قواعد میں مذکور ہے، بیچق طے شدہ شرائط کے دائرے میں رہتے ہوئے استعال کیا جاسکتا ہے۔ اراکین بیلٹے پیر کمپنی کی ویب سائٹ www.powercement.com.pk ہے ڈاؤن لوڈ کر سکتے ہیں ۔

### الف-اىدونتك كاطريقة كار:

- ا۔ ای دونتگ کی سہولت کی تفصیلات کمپنی کے ان ممبروں کے ساتھ ایک ای میل کے ذریعے شیئر کی جائمیں گی جن کے درست CNIC نمبر ،موبائل فون نمبرادر ای میل ایڈریس کا روبار کے اختنام 16 اکتوبر 2024 تک کمپنی کے مبران کے رجسڑ میں مندرج ہوں گے۔
  - اا۔ ویب ایڈریس، لاگ ان کی تفصیلات،اور پاس ورڈ کے بارے میں،ای میل کے ذریعےارا کمین کو مطلع کیا جائے گا۔ سیکورٹی کو ڈزی ڈی می شیئر رجسڑار سرومزلمیٹڈ کے ویب پورٹل (ای ووٹنگ سروس فراہم کنندہ ہونے کے ناطے ) سے ایس ایم ایس کے ذریعےارا کمین کوفراہم کئے جائمیں گے۔

ااا۔ ای دونتگ کے ذریعے دوٹ ڈالنے کاارادہ رکھنے والے اراکین کی تصدیق بذریعہ الیکٹرا نک دستخط کی جائے گی تا کہ وہ لاگ ان کر عمیں۔

، ۱۷ ای دوننگ لائنیں20اکتوبر2024 میں 09:00 بچے سے شروع ہوں گی ادر23 اکتوبر2024 کوشام 5:00 بچے بند ہوں گی بمبران اس مدت کے دوران کسی بھی دفت اپنادوٹ ڈال سکتے ہیں۔ایک بارکسی ممبر کی جانب سے قرار داد پر دوٹ ڈالنے کے بعد اسے تبدیل کرنے کی اجازت نہیں ہوگی۔

ب۔ پویٹل <del>تیلٹ کے ذریعے دوٹ ڈالٹے کا طریقہ کار:</del> اراکین اس بات کویقینی بنا ئمیں گے کہ کمپیوٹرائز ڈقو می شناختی کارڈ (CNIC) کی نقل کے ساتھ صحیح طریقے سے پڑاورد سخط شدہ بیلٹ پیر کمپنی کے رجسڑ ڈپتے عارف حبیب سینٹر، پہلی منزل،23،ایم ٹی خان روڈ، کراچی پرڈاک کے ذریعے یا corporate@powercement.com.pk پر کام کی لی AGM سے ایک دن پہلے23 اکتو بر2024 کوکام کے اوقات کے دوران میںنگ کے چیئڑ مین تک پیچنچ جا ئیں۔ بیلٹ پیر پر دستخط CNIC پر دستخط سے ماثل کرنے کی منظوری دے دمی ہے بجائے اس کے کہ سالا نہ آڈٹ شدہ کھا توں کو پڑٹ شدہ صورت میں ارسال کیا جائے۔اس لیے کمپنی نے سالا نہ رپورٹ شیئر ہولڈرز کوامی میل کے ذریعے ان کے رجمٹر ڈامی میلز پرارسال کردی ہیں جیسا کیپنیز ایک سے سیکشن 223(6) کے تحت بھی اجازت دمی گئی ہے۔ تاہم، وہ شیئر ہولڈرز جو مالیاتی گوشواروں کی پرنٹ شدہ نقل حاصل کرنا چاہتے ہیں،ان سے درخواست کی جاتی ہے کہ وہ کمپنی کی ویب سائٹ www.powercement.com.pk پر موجود "درخواست فارم" پر درخواست لکھ کر کمپنی کے درخواست کی جاتی ہے کہ وہ کمپنی کی ویب

### :(UIU CNIC 6.

انفرادی ممبران جنہوں نے ابھی تک اپنے کمپیوٹرائز ڈقو می شناختی کارڈ کی نقل کمپنی/شیئر رجٹر ارکوجنے نہیں کرائی ہے،ان سے ایک بار پھر درخواست کی جاتی ہے کہ دہ اپناONIO ( نقل ) جلداز جلد کمپنی کے شیئر رجٹر ار،میسرزی ڈی تی شیئر رجٹر ارسروسز کمیٹڈ کو بھیج دیں۔کار پوریٹ اداروں سے درخواست کی جاتی ہے کہ دہ اپنا نیٹن ٹیکس نمبر (NTN) فراہم کردیں۔ براہ کرمNTN/ CNIQ تفصیلات کی کاپی کے ساتھ فولیونمبر بھی فراہم کردیں۔

.7 ویب سائن پر مالی گوشواروں اورر پورٹس کی دستیابی: کمپنیزا یک 2017 کے سیکٹن 2023(7) کے مطابق 30 جون 2024 کوشتم ہونے والے مالی سال کے لیے کمپنی کے آڈٹ شدہ مالیاتی گوشوارے کمپنی کی ویب سائٹ/https://powercement.com.pk/financial-reports پر دستیاب ہیں۔

.8 ویژیوکانٹرٹس کی سہولت کے لیے رضامندی: کمپنیزا یک 2017 کے سیکٹن(b)(1)(1) کنتمیل میں کمپنی کے مبران ویڈیوکا نفرنس کی سہولت کے ذریعے سالا نہ اجلاس میں شرکت کر سکتے ہیں۔اگر ممبران کراچی کےعلاوہ کسی دوسرےشہر میں رہائش یذیر ہوں،اجتماعی طور پر 10 فیصدیا زیادہ شیئر ہولڈنگ کے مالک ہوں تو،سالا نداجلاس کی تاریخ ہے کم از کم دن (10) دن پہلے ویڈیوکا نفرنس کے ذریعے سالانہ اجلاس میں شرکت کاتح بری مطالبہ کریں توانہیں یہ سہولت فراہم کی جائتی ہے۔

اس طرح کی تہولت حاصل کرنے کے لیے،اراکین سے درخواست کی جاتی ہے کہ وہ کمپنی کے رجٹر ڈدفتر میں مطلوبہ معلومات کے ساتھ درج ذیل فارم جنع کرائیں۔

|                              | ساكند/ساكنان                                       | بیں اہم   |
|------------------------------|--|---|
| ى دْ ى ى يا كا دَنْتْ نْبِسر | عام صص بحواله رجسر ڈفولیوا                         | بطور ممبر الممبران پاور سیمنٹ کمیٹڈ، حاملی <u>ن</u> |
| -01                          | ہونے کا اختیارا ستعال کرنا چاہتا اچاہتی اچاہتے ہوں | بذريعه ہذا، بمقام ويڈيوكانفرنس كى سہولت سے مستفيد   |
|                              |  |   |
|                              | -  |   |
| けいど                          |  | نام ودستخط  |
|                              |  |   |



میں بھی ہولت فراہم کرتی ہے۔اس ہولت کے ذریعے سالا نہ اجلاس عام میں شرکت کرنے کے خواہ شمند ممبران/ پراکسیز سے درخواست کی جاتی ہے کہ وہ مندرجہ ذیل معلومات کو بعنوان "پاور سیمنٹ کمیٹڈ کی تینتیہ ویں سالا نہ اجلاس کے لیے رجٹریشن" corporate@powercement.com.pk پرارسال کردیں, نیز اسکے ساتھ کار آمد کم پیوٹرائز ڈقومی شناختی کارڈ کی نقل( دونوں طرف) یا پاسپورٹ (نقل) بھی ارسال کریں۔

| رجشر ڈای میل ایڈریس | موبال فمبر | كمييونرا تزذقونى شاخق كارد غمر | فالداى دى ى نير | شيئر بولدركانام |
|---------------------|------------|--------------------------------|-----------------|-----------------|
|                     |            |                                |                 |                 |

ویڈیولنک اورلاگ ان کی تفصیلات ان ممبران/ پراکسیز کے ساتھ شیئر کی جائیں گی جن کی جانب سے مندرجہ بالا تمام تفصیلات پر شمتل ای میل سالا نداجلاس عام سے وقت سے کم از کم 48 گھنٹے پہلے موصول ہوجا کمیں گی۔

- 3- پراكسيز كى تقررى اورسالا نداجلاس عام يس شركت:
- i. اجلاس میں شرکت کرنے اور ووٹ دینے کا حقدار رکن کسی دوسرے ممبر کواپنا پراکسی مقرر کر سکتا ہے جس کے پاس میڈنگ میں شرکت کرنے ،اظہار رائے اور ووٹ دینے جیسے حقوق ہوں گے جو کہ ممبر کودستیاب ہیں۔
  - ii. پرائسی کاایک غیر پرشدہ فارم (انگریزی اورار دومیں ) سالانہ رپورٹ میں منسلک ہے۔ پرائسی کا فارم کمپنی کی ویب سائٹ تک میں منسلک ہے۔ پرائسی کا فارم کی فارم (انگریزی اورار دومیں ) سالانہ رپورٹ میں منسلک ہے۔ پرائسی کا فارم کمپنی کی ویب سائٹ
    - www.powercement.com.pk پر بھی دستیاب ہے۔
  - .iii پراکسی فارمز کے قابل قبول ہونے کیلیئے لازم ہے کہ فارم اجلاس سے 48 گھنٹے پہلے کمپنی کے رجسٹر ڈشدہ دفتر عارف حبیب سینٹر، پہلی منزل، 23، ایم ٹی خان روڈ، کراچی میں موصول ہوجائے۔
- iv. سنٹرل ڈپازٹری کمپنی (سی ڈی سی) کے کھا تہ داروں کو بھی 26 جنوری 2000 کو سیکور ٹیزاینڈ ایکیچینی بھیٹن آف پا کستان (SECP) کے جاری کردہ سرکلر نمبر 1 میں بیان کردہ رہنما خطوط پڑھل کرنالا زم ہے۔ کسی کار پوریٹ ادارے کی طرف سے پراکسی کی صورت میں ، بورڈ آف ڈائز یکٹرز کی قرارداد/ پاور آف اٹار ٹی اور کمپیوٹرائز ڈقومی شناختی کارڈ کی نقل یا پراکسی کے پاسپورٹ کی تصدیق شدہ نقل پراکسی فارم کے ساتھ جنھ کروانالا زم ہے۔

4۔ تحصص داروں کے چوں میں تبدیلی: حصص داروں سے درخواست کی جاتی ہے کہ وہ اپنے پتے / رابطے کی تفصیلات میں کسی بھی قتم کی تبدیلی کی اطلاع شیئز رجٹر ارمیسرزی ڈی تی شیئز رجٹر ار سر دسزلمیٹڈ کوفور کی طور پردیں۔ جبکہ ہی ڈی تی اکا ڈنٹ ہولڈرز سے درخواست کی جاتی ہے کہ وہ اپنے متعلقہ می ڈی تی شریک/ سرمایہ کارا کا ڈنٹ سروس سے رابطہ کریں۔

5- بذريداى ميل آف شدەمالياتى كوشوارول كى ترسل:

حصص یافتگان کی جانب سے2014 (1)/2014 مجربید 8 تتمبر 2014 او 2016 (1)/2016 مجربید 31 متی 2016 کے تحت سمپنی کے پچپیویں سالاندا جلاس عام منعقدہ 15 اکتوبر 2016 میں پہلے ہی سالاندر پورٹس کو Email/USB/DVD/CD کے ذریعے ارسال خرید دفروخت، خدمات کی ادائیگی، فیس کی ادائیگی، اخراجات کی ادائیگی، قرض کی وصولی یا ادائیگی اور مشارکہ میں سرمایہ کاری، جائیدا دوں کی فروخت یاخریداری میں کی جانے والی سرمایہ کاری جیسے معاملات شامل ہو سکتے ہیں۔ جیسا کہ کچھڈائر یکٹرزمشتر کہ ڈائر کٹرشپس کی وجہ ے متعلقہ پارٹی کے لین دین میں دلچیسی رکھ کتے ہیں، اس لیے مبیران اس قرار داد کے ذریعے بورڈ کی آڈٹ کمیٹی اور کمپنی کے بورڈ آف ڈائر یکٹرزکوتمام متعلقہ پارٹیزے لین دین کے معاملات کی منظوری، تھا کہ تعلقہ پارٹی کی معرف ایک کی معامل ہو سکتے ہیں رکھ کتے ہیں، اس لیے مبیران اس قرار داد کے ذریعے بورڈ کی آڈٹ کمیٹی اور کمپنی کے بورڈ آف ڈائر یکٹرزکوتمام متعلقہ پارٹیزے لین دین کے معاملات کی منظوری، تصدیق اور توثیق کرنے کا اختیار دیتے ہیں۔

" مزید منظور کیاجاتا ہے کہ 30 جون2025 کوختم ہونے والی مدت کے لیے متعلقہ پارٹیز سے لین وین کوارا کین کے ذریعے منظور شدہ تصور کیا جائے گا،اور بعد از ان توثیق اور تصدیق کے لیے آئندہ سالا نہ اجلاس عام میں اراکین کے سامنے رکھا جائے گا۔"

> دیگرامور: .5 چیئر مین کی اجازت سے کسی دوسر سے امورکوز برغورلانا۔

(كمينيزا يك 2017 كى يكش 134 (3) تحت ابم حقائق متعلق ايك بيان ال نولس ك ساتھ شك كيا كيا ہے)

سلمان گوگن

کمپنی بیکرٹری

3اکتوبر2024 کراچی

نوش:

1- مصص منتقلى كى كماتون كى بندش:

تسمینی کے صص کی منتقلی کے کھاتے 17 اکتوبر 2024 ہے 24 اکتوبر 2024 تک (بشمول ایام مذکورہ) بندر ہیں گے۔16 اکتوبر 2024 کو کاروبار کے اختشام تک کمپنی کے شیئر رجسڑ ار میسرزی ڈمی تی شیئر رجسڑ ارسروسز کمیٹڈ ، ی ڈمی تی ہاؤس، 199 بی میل کے ایس ایم کراچی کے دفتر میں موصول ہونے والی منتقلیوں کوسالا نداجلاس عام میں شرکت کے لیے بروفت سمجھا جائے گا ۔

2- يذريدويديونك موات سالانداجلاس عام كىكاررواتى يس شركت:

سمینی سیکور ٹیزاینڈا کی چینج عیشن آف پاکستان (SECP) کے جاری کردہ مرکلرز کے مطابق ویڈیولنک کی سہولت کے ذریعے اپنے شیئر ہولڈرز کی شرکت



نوش برائ تينتيسوال سالا نداجلاس عام

بذریعه مذااطلاع دی جاتی ہے کہ پاور سینٹ کمیٹڈ ('' تمپنی'') کاتینتیںواں سالانداجلاس عام بروز جمعرات مؤرخہ 24 اکتو بر2024 کودو پہر 12:30 بج پاکستان اسٹاک ایکیچینج آڈیٹوریم، تیسری منزل،ایڈمن بلاک،اسٹاک ایکیچینج بلڈنگ،اسٹاک ایکیچینج روڈ، کراچی میں منعقد کیا جائے گا، نیز اس اجلاس میں بذریعہ ویڈیولنک بھی شرکت کی جاسکتی ہے۔اجلاس ہٰذامیں درج ذیل امور پرکاروائی کی جائے گی۔

عموى امور:

1۔ 25 کتوبر2023 کو منعقد ہونے والے کمپنی کی سالا نداجلاس عام کی کاروائی کی تصدیق کرنا۔ 2۔ مالی سال اختیامیہ 30 جون 2024 کے لیے کمپنی کے سالا ندآ ڈٹ شدہ مالیاتی گو شواروں معہ متعلقہ ڈائر یکٹرزاورآ ڈیئرزر پورٹس کو وصول کرنا،انہیں زیر غور لا نااور اسکی منظوری دیتا۔

کمپنیزا یک ،2017 کے سیکٹن (7)223اور2023(1)SRO 389 مورخہ21مارچ2023 کے مجربیہ سیکیور ٹیزاینڈ ایکیچینی کمیٹن آف پا کستان (SECP) کے تحت ، کمپنی کی سالانہ رپورٹ برائے مالی سال اختنامیہ 30 جون 2024 کو کمپنی کی ویب سائٹ پراپ لوڈ کردیا گیا ہے جے درج ذیل لنگ یا QR کوڈ تک رسائی حاصل کر کے ڈاؤن لوڈ کیا جاسکتا ہے:

https://powercement.com.pk/financial-reports/



3۔ آئندہ مالی سال اختیامیہ 30 جون 2025 کے لیے آڈیٹرز کی تقرر کی اور معاوضہ طے کرنا۔موجود ہ آڈیٹرز جمیسرزا سے ایف فرگوین اینڈ کمپنی، جپارٹرڈ اکا ڈیٹنٹس، ریٹائر ہورہے ہیں اورایٹی اہلیت کی بنیاد پرانکی جانب سے اپنی دوبارہ تقرر کی خدمات پیش کی گٹی ہیں۔

#### خصوصى امور:

.4 کمپنیزا یک ،2017( قابل اطلاق حدتک) کے سیکشن 207ادر/یا 208 کے تحت درج ذیل قرار دادوں جو کہ متعلقہ فریفین کے لین دین کے حوالے سے ہیں کو، بطور خصوصی قرار دادوں کے ،زیرغور لایا جائے اور اگر مناسب سمجھا جائے تو ،ترمیم کے ساتھ یا بغیر ،ان کی توثیق کی جائے اور اخیس منظور کیا جائے:

"منظور کیاجاتا ہے کہ 30 جون2024 کوشتم ہونے والے مالی سال کے دوران کمپنی کی جانب سے مختلف متعلقہ پار ٹیول کے ساتھ کیے گئے لین دین کے معاملات ، جنھیں30 جون2024 کوشتم ہونے والے سال کے لیے کمپنی کے مالیاتی گوشواروں کے نوٹ24اورا ہم معاملات سے متعلق بیان کے سیشن 134 (3) میں ورج کیا گیا ہے، کی بذریعہ ہذاتو ثیق وتصدیق کی جاتی اورانھیں منظور کیا جاتا۔

مزید منظور کیاجاتا ہے کہ کمپنی 30 جون 2025 کوختم ہونے والے مالی سال کے دوران مختلف متعلقہ پار ٹیوں کے ساتھ وقتافو قثا انظامات کرنے یالین دین کے معاملات کرنے کی مجاز ہے اورامے بورڈ آف ڈائر یکٹرز کے ذریعہ منظور شدہ یا توثیق کی حد تک اجازت دی جاتی ہے۔اس لین دین میں اشیاءاورانو ینٹریز کی - جی اینج جی (GHG) کے اخراج کی اطلاع دینے میں فعال ماحولیاتی انتظام اور شفافیت ۔ - ماحولیاتی اثرات کو کم کرنے میں مسلسل بہتری اور جدت ۔ - صاف تھر ااور سرسبز مستقبل میں اپنا حصہ ڈالنے کیلیے صنعتی طریقہ کا رکو پائیدارطریقوں کی جانب منتقل کرنا ۔

یدافدامات اٹھا کر، پادر سیمنٹ کمیٹڈ نے خودکو سیمنٹ مینوفیکچرنگ سیکٹر میں ایک ذمہ دارا در مستقبل کی سوچ رکھنے دالے اہم شخصکے طور پر ثابت کیا ہے، جو ماحولیاتی پائیدار کی اور کار بن فوٹ پزنٹ کو کم کرنے کے لیے پرعز م ہے۔

### بیرونی آ ڈیٹرز کی تقرری

اظهارتشكر

سمپنی کے آڈیٹر زمیسر زاےایف فرگون اینڈ کمپنی، چارٹرڈ اکا ڈمٹنس ریٹائر ہورہے ہیں اوراپنی اہلیت کی بنیاد پران کی جانب سے اپنی خدمات ایک مرتبہ پھر پیش کی گئی ہیں۔ بورڈ آف ڈائر یکٹرزنے آڈٹ کمیٹی کی سفارش پر میسر زاےایف فرگون اینڈ کمپنی، چارٹرڈ اکا ڈنٹنٹس کو 30 جون 2025 کوختم ہونے والے آئندہ مالی سال کے لیے بطور آڈیٹرزمقرر کرنے کی سفارش کی ہے، تا کہ آئندہ سالا ندا جلاس عام میں ممبران سے اس کی منظوری حاصل کی جاسکے۔

متعلقہ پارٹی لین دین لسٹنگ سے ضوابط سے نقاضوں ک<sup>ی</sup>قمیل میں، کمپنی نے تمام متعلقہ فریقین سے لین دین کوجائز سے اور منظوری آ ڈٹ ؟ سمیٹی اور بورڈ اپنے اچنا اجلاسوں میں دے چکے ہیں۔تمام متعلقہ فریقین سے لین دین کی تفصیلات آ ڈٹ شدہ مالیاتی گوشواروں میں فراہم کردی گئی ہیں۔

بورڈ آف ڈائر یکٹرزاپنے تمام شراکت داروں۔ ملازمین، صارفین، سپلائرز، شیئر ہولڈرز، اور بینکرز۔ کوان کی غیر متزلزل حمایت کے لیے تہددل سے خراج تحسین پیش کرتے ہے۔ آپ کا اعتاد اور خیر سگلی کمپنی کی سلسل ترقی اور کا میابی کے لیے اہم کر دارا داکرتی رہی ہے۔

ہم تسلیم کرتے ہیں کہ ہماری کا میابیاں اجتماعی کوششوں کا منیجہ ہیں۔ ہمارے ملاز مین کی گئن، ہمارے صارفین کا خلاص، ہمارے سپلائرز کی اعتماد، ہمارے شیئر ہولڈرز کا اعتماد، اور ہمارے میںکرز کامسلسل تعاون بیسب ہمارے سفر میں اہم رہے ہیں۔ ہم آگے بڑھنے کے ساتھ ساتھ ان ضروری تعلقات کو مضبوط بنانے کے لیے پرعز م ہیں۔

برائے و منجانب بورڈ

Kong

محمر كاشف جيف الكَزيكيينيو آفيسر

25 *ستمبر*2024 کراچی

نشیم بیگ چئیر مین

ان مسائل كو فصيل كساتھ بورٹ بذاميں متعلقہ مقام پر بيان كيا گيا ہے۔

سمینی سے کاروباری افعال کے ماحولیات پراٹرات آپ کی مینی FLSmidth کا پلانٹ ماحول دوست ہے جو IFCاور ورلڈ بینک کے معیارات پر پورااتر تاہے، جس میں جدیدترین آن لائن کوالٹی کنٹرول سٹم ہے۔ پلانٹ بہترین معیار کا53 گریڈسیمنٹ پیدا کرنے کی صلاحیت رکھتا ہے۔

مزید برآ ں بجلی پیدا کرنے کے لیے ویٹ ہیٹ ریکوری سٹم (WHR) پہلے ہی نصب کیا جا چکا ہے اور کمپنی اپنی بجلی کی ضرورت کو پورا کرنے کے لیے مشی تو انائی کا استعال بھی کررہی ہے۔کمپنی کی ہوا ہے بجلی بنانے کی جانب اپنی تو انائی کی ضروریات کو پورا کرنے کیلئے کو ششیں بھی جاری ہیں۔کمپنی کے پاسSEPA اور SEQS معیارات کی قانونی تعمیل کو یقینی بنانے کے لیےا بیک قابل اور اہل HSE شیم موجود ہے۔ماحولیات پر کمپنی کے کا روبار کے اثر ات کے حوالے سے متحرک ہونے کے باعث ،کمپنی نے دھول کو کنٹرول کے آلات نصب کیے جا چکے ہیں جیسے کہ دھول جمع کرنے والے سائیکاون ، بیگ ہاؤ سز،ڈ مپ ڈاون طریقہ سے دھول دبانے ، الیکٹر و ٹیک پر پیڈیٹر ز، ذاتی حفظتی سامان ، فضائی آلودگی کنٹرول کے آلات نصب کے جا جس کی مدد سے کمپنی کے احاطے میں سانس میں جانے والے چھوٹے ذرات (RSPM) اور سڑک پر آمد ورفت سے پیدا ہونے والی دھول کی تکھو اور کی جا

کمپنی اب جنوبی زون میں ہوامیں فاضل مادے خارج کرنے والےصاف ترین پلانٹ میں سے ایک ہے جس میں کمل آلودگی کنٹرول بیگ ہاؤس سسٹم ہے۔ پلانٹ کے اخراج کی سطح اب عالمی بینک/IFC رہنما خطوط کی طرف سے اجازت دی گئی کے معیار کے مطابق اخراج کرنے والی حد سے بھی بہتر ہے۔ بیگ فلٹرزEco Eo فلٹریشن سسٹم کا ستعال کرتے ہوئے جدید ترین یورپی ٹیکنا لوجی کو استعال کیا جارہا ہے جو پائیداری کے ساتھ دھول کے اخراج کو مؤ ٹرطریقے سے کنٹرول کرتا ہے اور اس طرح کمپنی کو ایک برتر میں اس کی فلٹرزول بیگ ہاؤس سسٹم ہے۔ پلانٹ کے اخراج کی سطح اب ترین یورپی ٹیکنا لوجی کو استعال کیا جارہا ہے جو پائیداری کے ساتھ دھول کے اخراج کو مؤ ٹرطریقے سے کنٹرول کرتا ہے اور اس طرح کمپنی کو ایک برتر می فراہم کرتا ہے۔ اس ڈسٹ کر ول سسٹم کے اضافی فوائد میں پلانٹ اور آلات کی مفید زندگی میں اضافہ اور تو انائی کے نقصانات میں کمی شامل ہے۔

**گرین ہاؤس گیس (GHG) کے اخراج کا کنٹرول اورصاف تو انائی کا استعال** سمپنی نے ماحولیاتی بقاءاورکار پوریٹ ساجی ذمہداری کے لیےا پنی وابشقی کا مظاہرہ کرتے ہوئے، گرین ہاؤس گیس (GHG) کے اخراج کو کر اوران کے اخراج کو کم از کم کرنے سے لیے اہم اقدامات کیے ہیں۔ کمپنی نے:

- 1۔ GHG انوینٹری کےاخراج کی ایک جامع تحقیق کروائی گٹی ہے،اس تحقیقی کےدائرہ کارمیں(1)( ملکیت یا کنٹرول شدہ ذرائع سے براہ راست اخراج )(2)( خرید کی گٹی بجلی سے بالواسط اخراج )دونوں ہی کوشامل کیا گیا ہے۔
- 2 ۔ سسمینی کے کاربن فوٹ پرنٹ کو کم کرنے کے لیے توانائی کی کارکردگی کے سلسلے میں درج ذیل اقدامات اٹھائے گئے ہیں: - بجلی پیدا کرنے کے لیے فاضل حرارت کا استعال ،شتر کہ حرارت اور توانائی (CHP) کے نظام کوالیک ساتھ استعال کیا جارہا ہے۔ - اگست 2022 میں 7 میگاواٹ کے سولر پاور پلانٹ کا آغاز کیا گیا،اس اقدام سے توانائی کے ذرائع کو متنوع بنانے میں مددملی اور توانائی کے روایتی ذرائع پراخصا کم ہوا۔
  - 3۔ بی ایٹی بی (GHG) کے اخراج میں نمایاں کی آئی اور اس کے ساتھ ہ: - مجموعی دائرہ کار 1 کے اعتبار سے، مالی سال 2021 میں tCO2e 1,664,352 eco2,048,252 میں tCO2e 2,048,252 کا کل اخراج۔ - مجموعی دائرہ کار 1 کے اعتبار سے، مالی سال 2021 میں tCO2e 42,384 eco2 میں tCO2e 43,087 کا تخراج۔ - توانائی کی کارکردگی کے اقد امات کے نتیجے میں مالی سال 2021 میں tCO2e 14,792 eco2 میں tCO2e 22,613 کا تخراج سے گریز کیا گیا۔
    - 4۔ سسستمپنی کی جانب سے درج ذیل اقدامات کے ذریعے پائیداری اور کارپوریٹ ساجی ذمہ داری کے لیےا پن تکمل وابستگی کا مظاہرہ کیا:

• کار پوریٹ قوانین اور ضوالط سے ڈائر کیٹرز کی واقفیت • کار پوریٹ گورننس

## ڈائر یکٹرز کے معاوضے کی پالیسی

کمپنی کے غیر جانبدارڈ ائر کیٹرز کو بورڈ آف ڈائر کیٹرزیا بورڈ کی کسی بھی ذیلی کمیٹی کے اجلاس (اجلاسوں) میں شرکت کے لیے فیس ادا کی جارہی ہے جیسا کہ 28 اکتوبر 2019 کو منعقدہ سالا نہ اجلاس عام میں منظور کیا گیا تھا۔معاوضے کی مناسبت ذمہ داری اور مہارت کی سطح کے مطابق ہیں جو کمپنی کو کا میابی سے چلانے کے لیے اور قدر میں اضافے کے اعتبار سے ہیں۔30 جون 2024 کو ختم ہونے والے مالی سال کے لیے مالیاتی گو شواروں کے نوٹس میں چیف ایگر کیٹواور ڈائر کیٹرز کو مشاہر کے گئے ہیں۔

#### مؤثر داخلي مالياتي تنثرول

بورڈ آف ڈائر یکٹرزاندرونی تنثرول کے ماحول کے حوالے سے اپنی ذمہداری سے آگا ہیں اوراس کے مطابق انہوں نے اندرونی مالیاتی تنثرول کا ایک موثر نظام قائم کیا ہے، تا کہ کاروباری افعال کا موثر انعقاد، کمپنی کے اثاثوں کی حفاظت، قابل اطلاق قوانین اور ضوالط کی تمیل اور قابل اعتماد فنانشل رپور شک کو یقینی بنایا جا سے کے پنی کا خود محتارا ندرونی آ ڈٹ کا نظام مالیاتی تنثر ول نے نفاذ کی با قاعد گی سے جانتی اور گھرانی کرتا ہے۔

بورڈ آ ڈٹ سمیٹی بیرونی اوراندرونی آ ڈیٹرز سے اندرونی مالیاتی کنٹرول کے نظام کے بارے میں رپورٹس حاصل کرتی ہے اورداخلی کنٹرول کے مؤثر ہونے کی نگرانی کے عمل کا جائزہ لیتی ہے۔

#### ترتيب حصص دارى

سمپنی کے عام اور ترجیح صص پاکستان اسٹاک ایکیچینج میں درج ہیں۔ بسطابق30 جون2024، کمپنی کے1,111,885,154 (1,111,870,4882023) عام صص اور 208,232,277 (2023) 208,232,277 (2023) ترجیحی صف بیضے دوران سال کمپنی کے صف یا فتطان کی جانب سے11,000 ترجیحی صف کو14,666 عام صف میں تبدیل کیا گیا۔ تفصیلی تر تیب صف داری اس رپورٹ کے ساتھ منسلک ہے۔

# ڈائر یکٹرزاورا مگریکیٹیوز کی جانب سے کمپنی کے صص کی تجارت

کمپنی کے ڈائر یکٹرز، چیف ایگزیکٹو، چیف فنانشل آفیسر، کمپنی سیکرٹری، ہیڈ آف انٹرنل آ ڈٹ اوران کی از واج اور خاندان کے نابالغ افراد کی طرف سے خریدےاور بیچے گے شیئرز سے متعلق بیان کورپورٹ ہٰذا کے ساتھ منسلک کیا گیا ہے۔

مزید برآل،مندرجہ بالاتمام متعلقہ افرادکو طلع کیا جاتا ہے کہ وہ کمپنی سیکرٹری کوفوری طور پرتح ریں نوٹس ارسال کریں جس میں کمپنی کے صص میں خودان کی جانب سے یاان کے از واج کی جانب سے کی جانے والی ٹریڈنگ، قیمت جھص کی تعداداوراس طر CD C کا بیانیہ جو کہ ایسی لین دین کے 2دن کے اندرہو۔

#### رسک مینجمنٹ اور خطرات کو کم کرنے کی حکمت عملی

بورڈ آف ڈائر یکٹرز کی جانب سے ممکنہ خطرات کی نشاند ہی کی گئی ہے، آپ کی کمپنی پران کے اثرات کا ندازہ لگایا ہےاور کاروبار کے لیے حمکنہ خطرات کو کم از کم کرنے کے لیے حکمت عملی مرتب کی گئی ہے۔ان حکمت عملیوں کو آپ کی کمپنی کے ہر مرحلے پر نافذ کیا گیا ہے تا کہ اس بات کویتینی بنایا جا سکے کہ خطر ے کا خفیف میں کوئی خلاء موجود نہیں ہے۔

# کمپنی کودر پیش بڑے خطرات اور مسائل درج ذیل ہیں؛ i۔ سسمپنی کے منافع پرقرضوں کا دباؤے؛ ii۔ مارکیٹ میں قیمتوں کی وجہ سے سخت مسابقت کا ماحول ہونے کی وجہ سے پیداواری لاگت میں تیزی سے اضافے کوصارفین تک نتقل کرنے میں ناکامی

- (خاص طور پرکوئلہاوربجلی کےاخراجات)۔ م
  - iii۔ زرمبادلہادر شرح سود کے خطرات کا سامنا۔
- iv۔ بنئے پلانٹس اورتوسیعی منصوبوں کی وجہ سے مارکیٹ میں سپلائی میں اضافہ۔
- .۷۔ قابل ملازمین کے جانے کی وجہ سے اچھے ملازمین کی قلت کا پیدا ہوجانا۔



انسانى وسائل اورمعا وضهمينى

بورڈ آف ڈائر یکٹرزنے ایک انسانی وسائل اور معاوضے کی کمیٹی (HR&RO) قائم کی ہے جو تین ممبران پر مشتمل ہے۔ان میں سے دوممبران غیرا نظامی ڈائر یکٹرز ہیں۔انسانی وسائل اور معاوضے کی کمیٹی کی تفکیل لسڈ کمینیز (کوڈ آف کارپوریٹ گورننس )ر یگولیشنز ،2019 کے نقاضوں سے مطابق کی ٹٹی ہے۔

ز ریرجائزه سال کے دوران ، انسانی وسائل اور معاوضے کی کمیٹی کا ایک اجلاس منعقد ہوااور ہرمبر کی حاضر می حسب ذیل ہے :

| اجلاسوں میں شرکب | <i>جہدے</i> | ممبران کےنام                 |
|------------------|-------------|------------------------------|
| 1/1              | چيئر مين    | جناب جاويد <sup>قر</sup> يثى |
| 1/1              | ممبر        | سيدسلمان رشيد                |
| 1/1              | م. بر       | جناب <i>محم</i> ا کا شف      |

#### کار پوریٹ گورننس کا ضابطہ

آپ کی مینی کے ڈائر میٹرز کمپنی کی حکمت عملی کی سمت اور کاروباری منصوبوں کامستفل بنیادوں پر جائزہ لیتے ہیں۔ آڈٹ کیٹی کولسٹڈ کمپنیوں ( کوڈ آف کار پوریٹ گورننس )ریگولیشنز ،2019 کی مؤ ترقیمیل کے لیے بااختیار بنایا گیا ہے۔ کار پوریٹ گورننس کوڈ کی پاسداری کے سلسلے میں ،ہم درج ذیل کی تصدیق کرتے ہیں:

• کمپنی کی انتظامیہ کی طرف سے تیار کردہ مالیاتی گوشوارے، کمپنی کے معاملات کا روباری افعال کے نتائج، نفتر قوم کی تر سیل اورا یکو یٹی میں ہونے دالی تبدیلیوں کو شفاف انداز سے پیش • کمپنی کی طرف سے کھا تداری کی با قاعدہ کتابیں مرتب کی جاتی ہیں۔ • مالیاتی گوشواروں کی تیاری میں مناسب اکا ڈنٹنگ پالیسیوں کو استقلال کے ساتھ ہروئے کا رلایا کیا گیا ہے اور محاب تخصیف معقول اور دانشندانہ فیصلے پیٹی ہیں۔ • الیاتی گوشواروں کی تیاری میں مناسب اکا ڈنٹنگ پالیسیوں کو استقلال کے ساتھ ہروئے کا رلایا کیا گیا ہے اور محاب تخصیف معقول اور دانشندانہ فیصلے پیٹی ہیں۔ • الیاتی گوشواروں کی تیاری میں مناسب اکا ڈنٹنگ پالیسیوں کو استقلال کے ساتھ ہروئی کے معیارات پڑس کیا گیا ہے ۔ • الیاتی گوشواروں کی تیاری میں پاکستان میں مروجہ بین الاقوا ہی مالیاتی ر پورٹنگ کے معیارات پڑس کیا گیا ہے ۔ • میٹن کے کار دوبار کو یعنگی پالیسی در سے بین الاقوا ہی مالیاتی ر پورٹنگ کے معیارات پڑس کیا گیا ہے ۔ • میٹن کے کار دوبار کو یعنگی کی بنیا دیر چاری رکھنے میں ایک میں ہو مزیلہ کے معادرات پڑس کی گی جاتی ہے ۔ • میٹنی کے کار دوبار کو یعنگی کی دوبار میں شک نیس ہے مزید رہ کہ کو تی تا مراح میں کی کر دی ہے اور بینگوں کو اپنے قرضوں کی ادا کی گی کی کی کا سامنا نہیں ہے۔ • میٹنی کے میں نہ کورے، کار پوریٹ گو میں شک نہیں ہے ۔ مزید ریم کہ بیٹی تی جان ہے کوئی قابل ذکر دوگر دانی نیس کی گئی۔ • میٹی ایسی میں نہ کی میں نہ کار پوریٹ گو میں شک نہیں ماصولوں سے کیٹی تی جان ہے کوئی قابل ذکر دوگر دانی نہیں کی گئی۔ • میٹین اسی میں نہ کورے، کار پوریٹ گو میں شک نہیں میں میں ہیں تک کوئی قابل ذکر دوگر دانی نہیں کی گئی۔ • میٹین ایسی میں نہ کی نہ ڈنڈ ڈی جاتی میں اور سے میں تی ترین کی کو می قابل دی کو میں میں بڑی کی گئی ہی ہیں کی گئی۔

> **بورڈ کے لیے شخیص کا معیار** لسٹیکینیز (کوڈ آف کارپوریٹ گورننس)ریگولیشنز ،2019 کے مطابق بورڈ آف ڈائز یکٹرز کی کارکردگی کاجائزہ لینے کے لیےایک جامع طریقہ کاروضع کیا گیا ہے۔

> > بیطریقه کاربورڈ آف ڈائر یکٹرز کی کارکردگی کودرج ذیل معیارات پرجانچتا ہے۔

• بورڈ کی نگرانی اوراس کے اثرات • بورڈ کی تشکیل اور کمیڈیاں • بورڈ کے اجلاس اور کا روائی • بورڈ اورا نرظا می تعلقات • تعلقات اور قبادت کا انتظام

## سال کے اختیام کے بعد بورڈ آف ڈائر یکٹرز میں تبدیلی

غیر کلی سرمایدکاروں نے نمائندہ ڈائر کیٹر جناب اینڈرس پالوڈن-مولرنے مؤرخہ 29 اگست 2024 کو بورڈ آف ڈائر کیٹرز سے استعفاف دے دیاہے،جس کی وجہ غیر ملکی سرمایدکاروں کی جانب سے شیئر ہولڈنگ سرمایدکاری کوفر وخت کرنا تھا۔ بورڈ ان کی خدمات کے اعتراف میں انھیں خراج مخسین پیش کرتا ہے۔ استعفافی کی وجہ سے خالی ہونے والی اس اسامی کو پر کرنے کیلئے جناب عارف حبیب کو بورڈ آف ڈائر کیٹرز نے 25 متمبر 2024 سے بطورڈ ائر کیٹر بورڈ میں شامل کیا۔

#### بورد آف ڈ ائر يکٹرز کے اجلاس

زیرنظر مالی سال کے دوران بورڈ آف ڈائر کیٹرز (BOD) کے جارا جلاس منعقد ہوئے اور بورڈ ممبران کی حاضری حسب ذیل ہے:

| اجلاسوں میں حاضری | عبده                  | نام                         |
|-------------------|-----------------------|-----------------------------|
| 4/4               | چيئر مدين             | جناب شيم بيگ                |
| 4/4               | چيف الگيزيکيٹيو آفيسر | <i>جناب ث</i> ر کاشف        |
| 4/4               | غيرا نتظامى ڈائر يکٹر | سيدسلمان رشيد               |
| 2/4               | غيرا نتظامی ڈائر يکٹر | جناب عبدالصمد حبيب          |
| 2/4               | غيرجا نبدار ڈائر يکٹر | جناب جاويد قريثي            |
| 4/4               | غيرجا نبدار ڈائر يکٹر | جناب خورشیداے جمال          |
| 4/4               | غيرا نتظامی ڈائر يکٹر | محترمه زيب كاشف             |
| 3/4               | غيرا نتظامى ڈائر يکٹر | جناب اینڈ ریس پالوڈن مولر * |

\*29 اگست 2024 كوستعنى ہو چکے ہیں۔

اجلاسوں میں شرکت ماکرنے والے ڈائر کٹر وں کوغیر حاضری کی منظوری دے دی گفی تھی۔

#### بورڈ کی کمیٹیوں کے اجلاس

### آ ڈٹ<sup>می</sup>ٹی

بورڈ آف ڈائر یکٹرز نے ایک آڈٹ کمیٹی قائم کی ہے جس میں تین ممبران شامل ہیں،اس کمیٹی کے تمام ممبر غیرا نظامی ڈائر یکٹرز ہیں اور چیئر میں ایک غیر جانبدارڈائر یکٹر ہیں۔آڈٹ کمیٹی ک تفکیل لیڈیپنیز (کوڈ آف کارپوریٹ گورننس)ریگولیشنز ،2019 کے تقاضوں کے مطابق کی گئی ہے۔

# ز یر نظر سال کے دوران آ ڈٹ کمیٹی کے چارا جلاس منعقد ہوئے اور ہرمبر کی حاضر می حسب ذیل ہے۔

| اجلاسوں میں شرکب | عہدے     | ممبران کےنام        |
|------------------|----------|---------------------|
| 4/4              | چيئر مين | جناب خور شیداے جمال |
| 4/4              | عمبر     | سيد سلمان رشيد      |
| 3/4              | ممبر     | جناب عبدالصمد حبيب  |



حکومت کی جانب سے مالی سال 2025 کیلئے بی ڈی پی کی شرح نموکا ہونے، 3.6-%2.5 مقرر کیا گیا ہے، جس میں زرعی پیداوار میں ترقی صنعتی بحالی، اورخدمات کے شعبے کی ترقی میں متوقع ہے۔افراط زر %11.5 سے %13.5 کے مابین میں رہتے ہوئے معتدل رہنے کا امکان ہے، جبکہ شرح سود میں مزید کمی ہو کتی ہے۔ بیرونی محاذ پر، ساز گارعالمی ربحانات اور مضبوط ترسیلات زر کرنٹ اکاؤنٹ خسارے پرتا ہوپانے میں مدد کریں گے، اور زرمبادلہ کے ذخائر میں بہتری کی توقع کی جارہی ہے۔

تاہم،اس دفارکو برقر ارر کھنے کے لیے مالی اہداف کا حصول اور بیرونی تر سیلات زرکو تحفوظ بنانا بہت ضروری ہے۔اہم خطرات بشمول سیاسی عدم استحکام، بیرونی قرضوں کی ادائیگی، عالمی اقتصادی حالات، آب وہوا سے تتعلق خطرات،اور مالیاتی نظم وضبط وغیرہ اپنی جگہ موجود ہیں۔

# ڈیو ب**ڑنڈاور بونس حص**

موجودہ معاثی اتار چڑھا دَادر کمپنی کےموجودہ طویل المدتی قرضوں کو پورا کرنے کے لیے کمپنی کے دعدوں کے پیش نظر، بورڈ آف ڈائر یکٹرزنے 30 جون 2024 کوختم ہونے دالے مال سال کے لیے کسی بھی نفذ ڈیویڈیز کا اعلان یا بونس حصص جاری ناکرنے کا فیصلہ کیا ہے۔

#### كريڈٹ ریٹنگ

کریڈٹ ریٹنگ کمپنی وی آئی ایس- جری آر(VIS-JCR) کمیٹڈ کی جانب27 دسمبر 2023 کو کمپنی کوطویل المدتی درجہ بندی کیلئے"-A" (سنگل اے مائنس )اورقلیل المدتی درجہ بندی کیلئے"2-A" (سنگل ایٹو )رینکنگ تفویض کی گئی ہے۔

#### قومی خزانے میں حصہ

سمپنی نے اَنکم نیکس،ا کیسا ئزڈیوٹی ہیلز نیکس اور دیگر سرکاری محصولات کی مدمیں سرکاری خزانے میں 5.14 ارب روپے ( بسطابق مالی سال2023:3.68 ارب روپے ) جنع کرائے۔

#### بورد آف د ائر يكثرز كي تشكيل

فی الوقت، کمپنی کے بورڈ آف ڈائر یکٹرز کی تشکیل درج ذیل ہے:

| 8 | ڈائر یکٹروں کی کل تعداد |
|---|-------------------------|
| 7 | i- <sup>حفر</sup> ات    |
| 1 | ii- خانون               |

#### اس وقت، بورڈ آف ڈائر یکٹرز کی تشکیل اورڈائر یکٹروں کے نام درج ذیل ہیں:

| ڈائریکٹروں کےنام                        | ڈائر یکٹروں کا امتزاج       |
|---|-----------------------------|
| 1۔ جناب شیم بیگ                         | الف- غیرا نتظامی ڈائر یکٹرز |
| 2۔ جناب عارف حبيب                       |                             |
| 3۔ سیدسلمان رشید<br>مصد جارہ جا         |                             |
| 4۔ جناب عبدالصمد صبيب<br>حصحت بديرين    |                             |
| 5۔ محترمدزینب کاشف<br>تاریخ             |                             |
| 6۔ جناب جاوید قریشی<br>حسین شد شدند. پا | ب- غیرجانبدارڈائر کیٹرز     |
| 7۔ جنابخورشیدانور جمال                  |                             |
| 8۔ جناب محمد کاشف                       | ج۔ انتظامی ڈائریکٹر         |

سمپنی کی جانب سے مالی سال2024 کے لیے1.92 ارب روپے کاقبل از ٹیکس ولیوی نقصان ریکارڈ کیا گیا ہے، جو کہ مالی سال2023 میں 80.91 ملین روپے کے نقصان سے کافی زیادہ ہے۔ بینمایاں اضافہ بنیادی طورتمویلی لاگت کی وجہ سے جس کی وجہ سے کاروباری منافع متاثر ہوا ہے۔

30 جون 2024 کوختم ہونے والے مالی سال کے لیے، کمپنی کو 2.70 بلین کا بعداز ٹیکس ولیوی نقصان ہوا، جو کہ داضح طور پر مالی سال 2023 میں 169 ملین کے منافع کے برعکس ہے۔اس طرح گزشتہ مالی سال کیلیۓ نقصان فی حصص 0.19روپے تھا جواس سال بڑھ کر 2.88 روپے ہو چکا ہے۔

| ؾ       | الى بال 2024 مالى بال 2023 فرق |           |           |        |
|---------|--------------------------------|-----------|-----------|--------|
| %       | ٹنوں میں                       | ٹنوں میں  |           |        |
| (0.54)  | (12,565)                       | 2,297,890 | 2,285,325 | كلنكر  |
| (12.11) | (233,201)                      | 1,924,996 | 1,691,795 | سيمنىك |

| 1           | 610    |            | •                           |
|-------------|--------|------------|-----------------------------|
| 13.         | ركاكار | ثبت كامقدا | پيداداراور فرد <sup>خ</sup> |
| <b>~</b> ~~ |        |            | 1111111                     |

| ن       | فرز       | مالى <i>س</i> ال2023 | مالى سال2024 | فروخت           |
|---------|-----------|----------------------|--------------|-----------------|
| %       | ٹنوں میں  | ں میں<br>پی          | <b>شوا</b>   |                 |
| (15.77) | (248,622) | 1,576,278            | 1,327,656    | كلنكر اسيمنٹ    |
| 121     | 430,395   | 355,339              | 785,734      | كلنكر (برآمدات) |
| (11.5)  | (54,059)  | 469,822              | 415,763      | سيمنٹ (برآمدات) |
| 5.31    | 127,714   | 2,401,439            | 2,529,153    | مجموعي فروخت    |

ز یرنظرمالی سال کے دوران آپ کی کمپنی کی کلنگر کی پیدادار 2,285,325 ٹن تھی ،اس پیدادار کیلیئے%71 پیداداری صلاحیت کو بروئے کارلایا گیا(مالی سال 2023 میں%72 پیداداری صلاحیت زیراستعال رہی )۔

#### زیر نظر مالی سال کے دوران اسپانسر کی مالی اعانت

اسپانسرزاوراس سے منسلک اداروں نے مالی سال 2024 کے دوران 7.4ارب روپے کا اضافی حصہ ڈال کر کمپنی میں اپنی جاری وابستگی اوراعتماد کا عادہ کیا ہے،اس طرح ان کی کل شراکت 11.7 ارب روپے تک پینچ چکی ہے۔

#### معاشى منظرنامه

پاکستان کی معیشت مالی سال2025 میں بھی بڑے مسائل رہنے کا ندیشہ ہے،جس میں کم ٹیکس بتناسب جی ڈی پی ،سرکاری کمپینوں کی خراب کارکردگی ،اورغیررسی معیشت کو باضابطہ بنانے کے لیے ٹیکس اصلاحات متعارف کروانے کی اشد ضرورت شامل ہیں۔

ان مندرجہ بالامسائل کے طل کیلئے ،حکومت کی جانب سے مالی سال 2025 کے وفاقی بجٹ میں نجکاری اور ٹیکس اصلاحات پرزوردیا گیا ہے۔ پبلک سیکٹرڈ ویلیپینٹ پروگرام (PSDP) میں گزشتہ مالی سال کے مقابلے میں ایک نمایاں اضافہ کیا گیا ہے۔

اگر چہ بیا قدامات مثبت ہیں، تاہم ان اقدامات کے باوجودا قتصادی بحالی کاراستہ غیر یقینی کا شکار ہے مسلسل مسائل جیسے کہ بلندا فراط زر، کرنسی کی قدر میں کمی، اور قرضوں کا بھاری بو جھ معیشت پر سلسل دباؤڈال رہاہے۔ تاہم، مہنگائی میں حالیہ کی نے اسٹیٹ بینک آف پاکستان (SBP) کیلئے شرح سودکو کم کر ناممکن بنایا ہے جس سے مکنہ طور پر طلب پرینی ترقی کو حوصلہ افزائی ملی، مجموعی معاشی منظرمختاط طریقے سے آگے بڑھتا ہواد کھائی دے رہاہے۔ پاکستان کی برآمدات کو بین الاقوامی مارکیٹ میں مسابقتی چیلنجز کا سامنا ہے۔ان مسائل کی وجو ہات میں کئی عوال شامل ہیں جیسا کہ بڑھتی ہوئی پیداواری لاگت،ایند ھن کی بڑھتی ہوئی قیمتیں، ایکسل لوڈریجیم کا نفاذاوراضافی پورٹ چارجز وغیرہ شامل ہیں۔گرتی ہوئی بین الاقوامی برآمدی قیتوں کے درمیان، یہ محموع عوال پاکستان کی مسابقتی برتر کی کونمایاں طور پر کمز ورکرنے کا باعث بن رہے ہیں،ان مسائل کے پیش نظر اخراجات کوکم کرنے اور برآمدی معلداری کو بڑھانے کے لیے بنیادی نوعیت کے اقد امات کی ضرورت محسوس ہوتی ہے۔

ز برنظر مالی سال کے دوران مقامی فروخت میں کمی کو بنیا دی طور پرکٹی مرکب عوامل سے منسوب کیا جاسکتا ہے۔ انتہائی بلندا فراط زر ہتمیراتی سرگرمیوں میں کمی ،اور تعمیراتی سرمان کی بڑھتی ہوئی قیمتوں نے اس شعبے کونمایاں طور پرمتا ثر کیا ہے۔ قابل ذکر بات ہیہ ہے کہ زیرنظر سال کے بعد فیڈرل ایکسا ئز ڈیوٹی (FED)2000 روپ سے بڑھ کر 4000 روپ فی میٹرک ٹن تک جائپتی پنی جس کے باعث سیمنٹ کی قیمتوں میں اضافہ ہوا ہے، جس سے موجودہ اور آئندہ آنے والے تعمیراتی منصوبوں کے لیے مالی وسائل پر مزید دباؤ پڑے گی (400 روپ فی میٹرک ٹن تک کی ، قیمتوں میں اضاف کے ساتھ ساتھ، پلک سیکٹر ڈویلپینٹ پروگرام (PSDP) کے مصوبوں پر حکومتی اخراجات میں کمی ، بلند شرح سود، اور تو ای اور سے موجودہ اور آئندہ آنے والے تعمیراتی منصوبوں کے لیے مالی وسائل پر مزید دباؤ پڑے گا۔ مزید برآل، مقامی طلب میں صنعت کو در پیش مسائل کو مزید تھم بیر کردیا ہے۔

# مالیاتی کارکردگی

30 جون 2024 کوختم ہونے دالے مالی سال کے لیے آپ کی کمپنی کی مالیاتی کارکردگی کا تقابلی مواز نہ حسب ذیل ہے:

| الى سال2023 | الى سال2024 | تفيلات   |
|-------------|-------------|--|
| روں میں     | رو پے ہزا   |  |
| 36,404,336  | 38,318,834  | مجموعي فمروخت  |
| 7,465,240   | 7,241,620   | منها:سیلز محیک افیڈ رل ایکسا ئز ڈیوٹی/ تکمیشن/مال برداری             |
| 28,939,096  | 31,077,214  | فروخت - صافی   |
| 6,932,216   | 6,790,401   | خام منافع  |
| 4,713,605   | 3,978,491   | سودئیکس ولیوی گراوٹ اوراخراجات کومنہا کرنے سے پہلے کی آمدنی (EBITDA) |
| 3,732,098   | 3,028,707   | کاروباری منافع   |
| 3,813,009   | 4,947,626   | تمویلی لاگت - صافی   |
| (80,911)    | (1,918,919) | نقصان قبل از قیکس و لیوی   |
| 168,993     | (2,703,284) | منافع/( نقصان )بعداز کیس ولیوی                                       |
| (0.19)      | (2.88)      | نقصان <b>ف</b> ی حصص ( روپ <b>ی</b> یں )                             |

مالی سال2024 میں، پاور سیمنٹ کمیٹڈنے 31.08 ارب روپے کی خالص مجموعی فروخت حاصل کی ،جو کہ مالی سال2023 میں 28.94 ارب روپے کے مقابلے میں %7 زائد ہے۔ سیاضا فداگر چہ عمولی ہے، تا ہم اس اضافے سے مارکیٹ کے نامساعد حالات کے باوجود فروخت میں تو ازن کو برقر اررکھنے میں کمپنی کی مضبوطی ظاہر ہوتی ہے۔

مالی سال2024 کے لیےخام منافع 6.79 ارب روپے رہا، جو کہ مالی سال2023 میں 6.93 ارب روپے سے 2% کم ہے، ۔مجموعی طور پرافراط زرکے دباؤکے باوجود، مجموعی منافع کا مارجن بنیا دی طور پر پلانٹ کی بہتر کار کردگی اور متبادل ایندھن کے استعال کی وجہ ہے مصحکم رہا۔

کاروباری منافع میں 19 کی کمی ہوئی، مالی سال2023 میں 3.73 ارب روپے کے منافع کے مقابلے میں زیزنظر مالی سال2024 میں 3.03 ارب روپے کا منافع ہوا، جو بڑھتے ہوئے اخراجات اور مسابقتی دباؤسسیت بڑھتے ہوئے آپریشنل مسائل کی عکاسی کرتا ہے۔

تمویلی لاگت مالی سال 2024 میں نمایاں طور پر بڑھکر 4.95 ارب روپے ہوگئی ،اس اضافے کی بنیادی وجہانتہائی بلند شرح سود ہے۔اس شرح سود نے کمپنی کی تمویلی لاگت میں خاطر خواہ اضافہ کہا ہے اور اس بڑھوتی نے منافع پر منفی اثر ڈالا۔

# ڈائر یکٹرزر پورٹ

پاور سیمنٹ کمیٹڈ کے بورڈ آف ڈائر یکٹرز کی جانب سے 30 جون 2024 کوختم ہونے والے مالی سال سے متعلق اپنی جائزہ رپورٹ معہآ ڈٹ شدہ مالیاتی گوشوارے آ کچی خدمت میں پیش کئے جارہے ہیں۔

#### معاشى جائزه

عالمی معیشت میں جاری مسائل کے باوجودتر قی کی معمولی رفتار برقر ارر ہنے کی توقع ہے،اگر چہ افراط زرمیں کمی کار جحان ہے کی بن جنوبی ای کی ان جا کی حضرافیا کی سیاسی تناؤ کی وجہ سےحالات میں تشویش باقی ہے۔مرکزی بینک ممکنہ طور پر مانیٹری پالیسی کے حوالے سے مختاط روبیا پنائے گا، تا کہ افراط زراور ترقی کی رفتار کے ما بین ایک توازن پیدا کیا جا سکے۔

اہم مسائل کے باوجود، پاکستان کی معیشت نے مالی سال 2024 میں استحکام کا مظاہرہ کرتے ہوئے تمام تر دباؤ کو برداشت کیا ہے،جس کی بنیادی وجوہات میں 3 ارب امر کی ڈالر کے آئی ایم ایف اسٹینڈ بائی ایگر سینٹ اور 7 ارب امر کی ڈالر کے نئے آئی ایم ایف توسیعی فنڈ کی سہولیات شامل ہیں۔

ملک کی جی ڈی پی میں %2.31اضافہ ہوا جو کہ تو قعات سے زیادہ ہے، بنیادی طور پر مضبوط زرعی شعبےاور خدمات کے شعبے کی مضبوط کار کردگی کی وجہ سے میمکن ہوسکا۔ زرعی شعبے نے نمایاں شرح نمو سے ترقی کی، کپاس کی پیداوار میں خاطر خواہ اضافہ ہوا۔ خدمات کے شعبے نے بھی ترقی میں اہم کردارادا کیا جبکہ منعتی شعبے نے ملی جلی کارکردگی کا مظاہرہ کیا۔

افراط زرکی شرح تشویشناک رہی کیکن حال ہی میں اس میں قدر کے کی آئی ہے۔ بیرونی شعبے میں بہتری آئی ،زرمبادلہ کے ذ خائر دوسال کی بلندترین سطح پر پنچےاور کرنٹ اکا ؤنٹ خسارہ بھی کم ہوا۔ مالیاتی خسارے میں کمی اور کیکس ریو نیو میں اضافہ کے ساتھ، مالی ایتحام کی کوششیں جاری رہیں۔

پاکستان اسٹاک <sup>ایسی</sup> پنج مارک انڈیکس میں 189%صاف کے ساتھ عالمی سطح پر مرفہرست رہا۔ تاہم ،مسائل اپنی جگہ برقرار میں ،ان مسائل میں افراط زر، کرنٹ اکاؤنٹ خسارے میں اضافہ، توانائی کے شیعبے کے مسائل،اور بیرونی قرضوں کی ادائیگی وغیرہ شامل ہیں۔اقتصادی ترقی اور ساجی شیع میں اخراجات میں توازن برقر اردکھنا بہت اہم ہے۔

جامع اور پائیدارتر قی کویقینی بنانے کے لیے،حکومت کو بنیادی ڈھانچے میں پائی جانے والی دیرینہ کمز وریوں کو دورکر ناہوگا ، مالیاتی نظم وضبط پیدا کر ناہوگا ، پالیسیوں میں استقلال کرنا ہوگا ، اورٹیکس کے نظام میں اصلاحات متعارف کرانا ہونگی۔مجموعی طور پر ، پاکستان کی معیشت نے استحکام کا مظاہر ہ کیا ہے ،لیکن جاری مسائل سے نمٹنے اور پائیدارتر قی کویقینی بنانے کے لیے سلسل کوششوں کی ضرورت ہے۔

#### سيمنت كم صنعت

پاکستان میں،اشیاء کی قیمتوں میں اضافے،سیاسی عدم استحکام، بڑھتی ہوئی درآمدی لاگت، کرنسی کی قدر میں کمی،اور بڑھتی ہوئی مہنگائی کی وجہ سے معاشی مسائل میں اضافہ ہوا۔ان مشتر کہ عوامل نے معیشت اور سیمنٹ کے شعبہ دونوں کو بری طرح متاثر کیا ہے۔

ز رِنْظَر مالی سال کے دوران، سیمنٹ کی صنعت نے قابل ذکر پیش رفت کی ہے،جس میں مجموعی فروخت 45.29 ملین ٹن تک پنچ کئیں، لینی، پیچھلے سال کے مقاملے میں %1.60 اضافہ ہوا ہے۔قابل ذکر بات ہیہ ہے کہ مقامی فروخت میں %4.58 کی کمی واقع ہوئی ہے لیعنی پر کھیپت 40.01 ملین ٹن سے کم ہوکر 38.18 ملین ٹن تک گرگئی، جبکہ برآ مدات میں %55.71 نمایاں اضافہ ہوا۔

شالی زون میں،مقامی فروخت کو%3.78 کی معمولی کمی کا سامنا کرنا پڑا،جس کی ترسیل گزشتہ مالی سال میں32.78 ملین ٹن کے مقابلے میں31.54 ملین ٹن تک کم ہوئی۔اس کے برعکس، خطے کے اندر برآمدات کی فروخت میں کافی اضافہر یکارڈ کیا گیا، جوگز شتہ مدت میں 1.06 ملین ٹن کے مقابلے میں37% اضافے کے ساتھ 1.45 ملین ٹن رہی۔

بالخصوص جنوبی زون میں، جہاں آپ کی کمپنی کا م کرتی ہے،مقامی فروخت کو %8.16 کی کمی کا سامنا کرنا پڑا، جس کی ترسیل گزشتہ مالی سال کی مدت میں 7.23 ملین ٹن کے مقابلے میں 6.64 ملین ٹن رہی۔اس کے برعکس، جبکہ برآ مدی فروخت میں نمایاں اضافہ ریکارڈ کیا گیا ہے، جو کہ %61.43 اضافے کے ساتھ گزشتہ مالی سال مدت میں 3.50 ملین ٹن کے مقابلے میں 5.65 ملین ٹن رہی۔



# Calendar of Upcoming Financial Year 2024-25

**Board Meeting** 1<sup>st</sup> Quarter Ending September 30, 2024

Last week of October **2024** 

**Board Meeting** Half Year Ending December 31, 2024

Last week of February **2025** 

**Board Meeting** 3<sup>rd</sup> Quarter Ending March 31, 2025

Last week of April **2025**  Board Meeting Annual Financial Year Ending June 30, 2025 Second week of September 2025



# Proxy Form 33<sup>rd</sup> Annual General Meeting

The Company Secretary Power Cement Limited 1st Floor, Arif Habib Centre 23, M.T. Khan Road Karachi

| I/We          |             |         |        |            |              | S/c         | o, W/o         |                     |              | ,                      |
|---------------|-------------|---------|--------|------------|--------------|-------------|----------------|---------------------|--------------|------------------------|
| being memb    | er(s) of P  | ower C  | emer   | nt Limited | d (the Com   | pany), ho   | olding         |                     | shar         | es as per              |
| Registered    | Folio       | No.     | /      | CDC        | Account      | No.         |                |                     | _hereby      | appoint                |
|               |             |         |        |            | S/o.,        | W/o         |                |                     |              | _ (being               |
| member of th  | ne Compa    | any) as | my/oı  | ur Proxy   | to attend, a | act vote fo | or me/us and o | on my/our beha      | If at the 33 | 3 <sup>rd</sup> Annual |
| General Mee   | eting of th | e Comp  | bany t | o be hel   | d on Octob   | er 24, 20   | 24 and/or any  | adjournment th      | ereof.       |                        |
|               |             |         |        |            |              |             |                |                     |              |                        |
| Signed this _ | day         | of      |        |            | 2024.        |             |                | Signature<br>Rs. 5/ |              |                        |

**Revenue Stamp** 

Signature of Shareholder

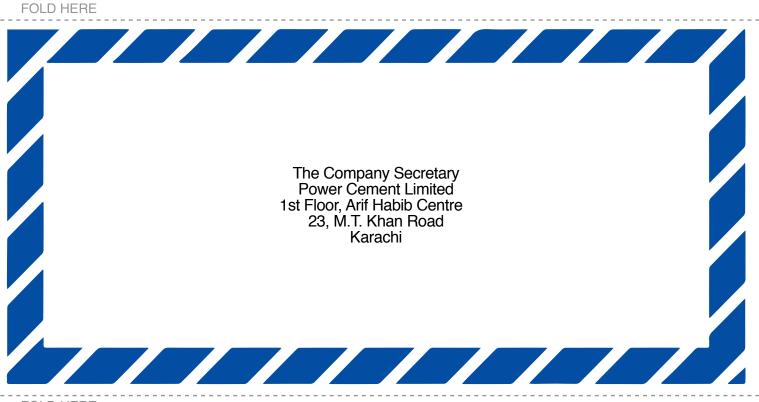
Witnesses:

| 1. | Name:      |  |
|----|------------|--|
|    | Address:   |  |
|    | CNIC No.:  |  |
|    | Signature: |  |
|    | •          |  |

| 2. | Name:      |  |
|----|------------|--|
|    | Address:   |  |
|    | CNIC No.:  |  |
|    | Signature: |  |

#### NOTES:

- 1. A member entitled to attend and vote at the AGM may appoint another member as his/her proxy who shall have such rights as respects to attending, speaking and voting at the meeting as are available to a member.
- 2. In order to be effective, the Proxy Form must be received at the at the M/s. CDC Share Registrar Services Limited (either hard copy or scanned), not later than 48 hours before the AGM duly signed and stamped and witnessed by the two persons with their signatures, name, address and CNIC number given on the form.
- 3. In the case of individuals attested copies of CNIC or passport of the beneficial owners and the proxy shall be furnished with the proxy Form (either hard copy or scanned).
- 4. In case of proxy by a corporate entity, Board of Directors resolution/power of attorney and attested copy of the CNIC or passport of the proxy shall be submitted along with proxy Form (either hard copy or scanned).



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پراکسی فارم تينتيسوال سالا نهاجلاس عام

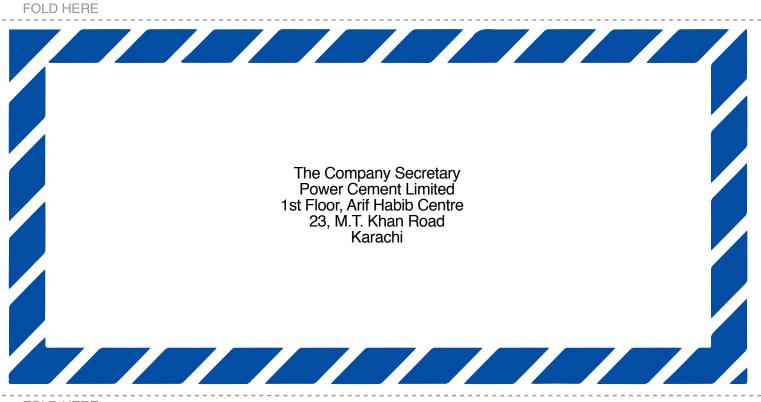
سمپنی سیکرٹری پاور سینٹ لیٹرٹر عارف حبیب سینٹر 23،ایم ٹی خان روڈ، کراچی ۔

|    | یطودیمبر  |  | میں/ ټم   |
|----|---|--|---|
|    | . بحوالە <b>نو</b> ليو <i>نمبر ا</i> سى ڈىي سى اكا ئۇنٹ نمبر        | خفرم   | (ممبران) پاورسیمنٹ کمیٹڈ حامل/ حاملین                                   |
| كو | ىئە/ساكنە   |  | بذریعه ہذاجناب/محترمہ   |
|    | رخہ 24 اکتوبر 2024 ، یا مزکورہ اجلاس منسوخ ہونے کی صورت میں کسی بھی | ں جانب سے کمپنی کا تنیتیسواں سالانہ اجلاس عام مؤ | ا پنالہمارا پراکسی مقرر کرتا / کرتی ہوں/ کرتے ہیں تا کہ وہ میری/ ہمار ک |
|    |   |  | اورتاریخ پراس کی جگہ ہونے والے دیگر اجلاس میں شرکت کرے۔                 |

| دستخطشده بروز                           | مۇرخە | _2024   |   |
|---|-------|---|---|
| د ستخط حامل <i>ا</i> حاملین حصص         |       |   | پانچ روپے کی<br>ریونیوم پر دستخط کیچیئے |
| گواه نمبر 1                             |       | گواه نمبر 2   |   |
| ئام:                                    |       | יוק:  |   |
| پتە:<br>قومى شاختى كاردْنمېر:<br>دىتخط: |       | پت <sup>ی</sup> :<br>قومی شاختی کارڈنمبر:<br>دستخط: |   |

اہم نکات:

۔ 1 کونی بھی ممبر جو کہ اجلاس میں شرکت کرنے اور حق رائے دبھی استعال کرنے کی اہلیت کا حال کسی دوسر مے مبر کوا پنا پراکسی نامز دکر سکتا ہے جواس کی جانب سے اجلاس میں شرکت کرنے ،رائے دینے اور حق رائے دبھی استعال کرنے کا مجاز ہوگا۔ 2 پراکسی فارم کار آمد ہونے کے لیئے لازم ہے کہ پراکسی فارم ہمارے دجسٹر ارمیں رز سی شین شر ارمر و سز لمیڈ یٹی ڈی تی ہاؤس 99-B، ایس ایم سی این آلیں، مین شاہراہ فیصل ، کرا چی کو



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