

Corporate Briefing Session 2025

Beco Steel Limited

CEO

Muhammad Ali Shafique

CFO

Afifa Shafique

Manager

Muhammad Imran





Company Profile and Overview

Beco Steel Limited is a prominent player in the steel industry, focusing on manufacturing and distribution. Established with a commitment to quality and innovation, the company has steadily grown its operations. Our core business involves producing various steel products for diverse industrial applications. Over the past few years, Beco Steel has invested significantly in property, plant, and equipment to enhance production capacity and efficiency. The company aims to maintain its competitive edge through strategic investments and operational excellence.

Our Achievements and Challenges

Beco Steel Limited has achieved significant milestones, including substantial revenue growth and improved profitability in 2025. However, the company also faces ongoing challenges.

Achievements for the Year

- Achieved **PKR 7.4B in net revenue**, a record high.
- Returned to profitability with **PKR 111M profit after tax**.
- Strengthened liquidity with improved current and quick ratios.
- Increased cash flow from operating activities, demonstrating operational efficiency.

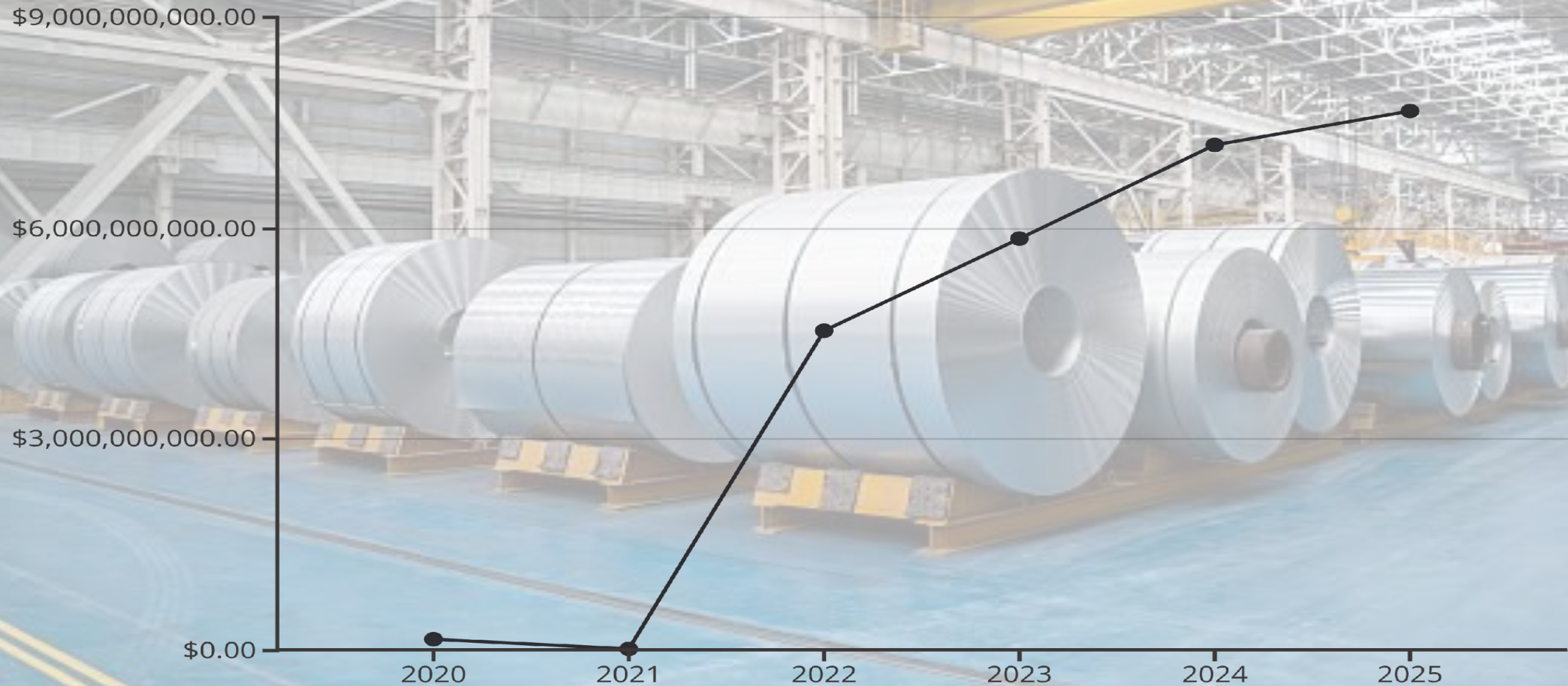
Challenges for the Company

- Volatile raw material prices and energy costs impacting margins.
- Intense competition in both domestic and international markets.
- Need for continuous technological upgrades to maintain efficiency.
- Managing debt levels and optimizing capital structure for long-term stability.

Achievements & Challenges

Your Company Name

Total Assets Growth



Significant asset growth, especially from 2021 to 2022.

Equity and Liabilities: Structure and Trends

The company's equity and liability structure has evolved, with a focus on strengthening the capital base and managing debt effectively. Share capital and premium remain stable, while unappropriated profit/loss fluctuates with performance.

Total Equity

Fluctuated from **PKR 18.9M in 2020** to **PKR 3.2B in 2025**, reflecting profit retention and capital changes.

Total Liabilities

Increased from **PKR 132M in 2020** to **PKR 4.3B in 2025**, primarily due to trade payables.



Equity & Liabilities

Overview

Total Equity

Increased by 4.50% in 2025 to **3,225,759,928 Rupees.**

1

Total Non-Current

Liabilities Increased by 8.33% in 2025 to **134,221,632 Rupees.**

2

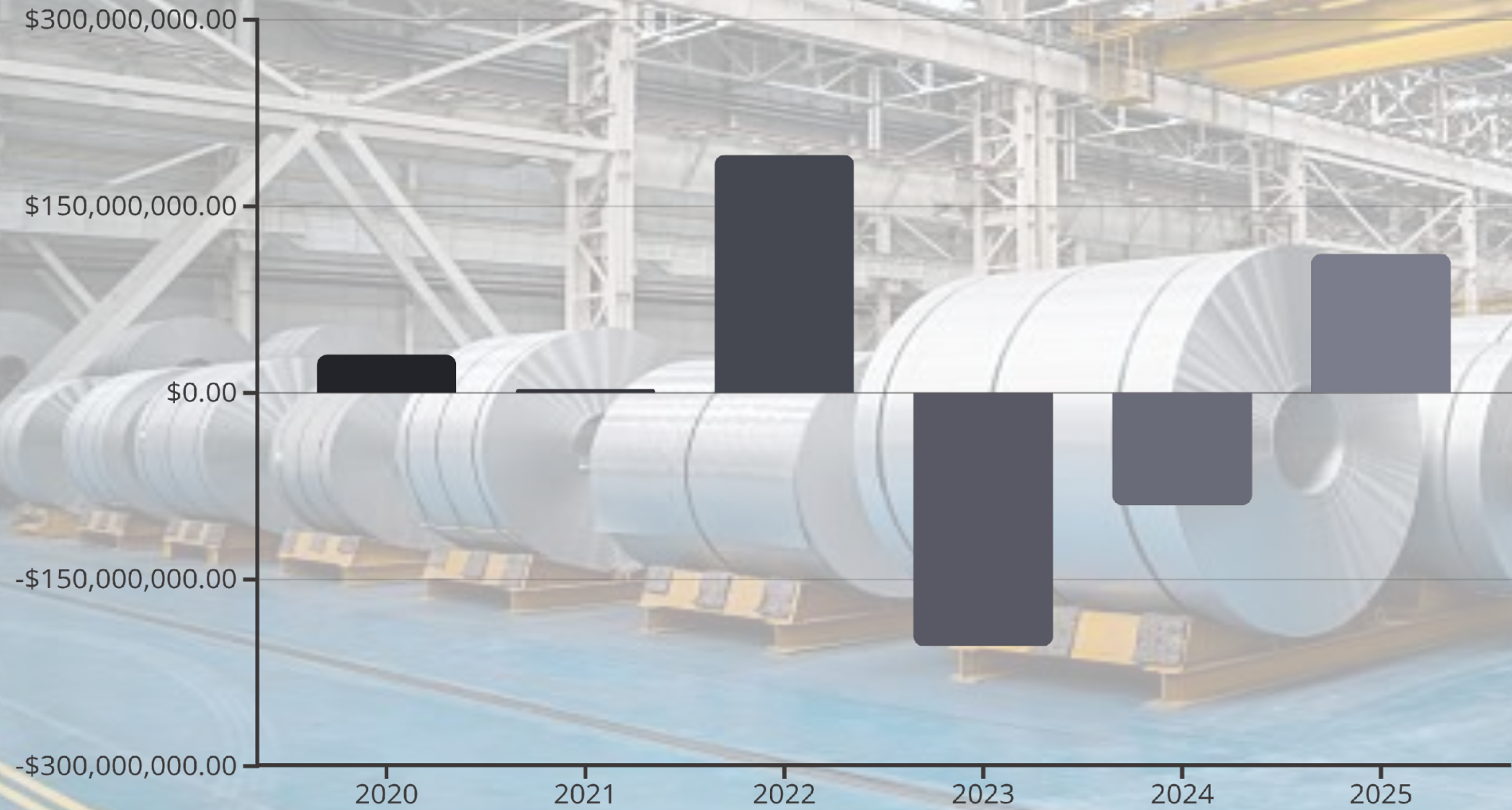
Total Current

Liabilities Increased by 8.50% in 2025 to **4,305,751,279 Rupees.**

3



Profit After Taxation: A Volatile Journey

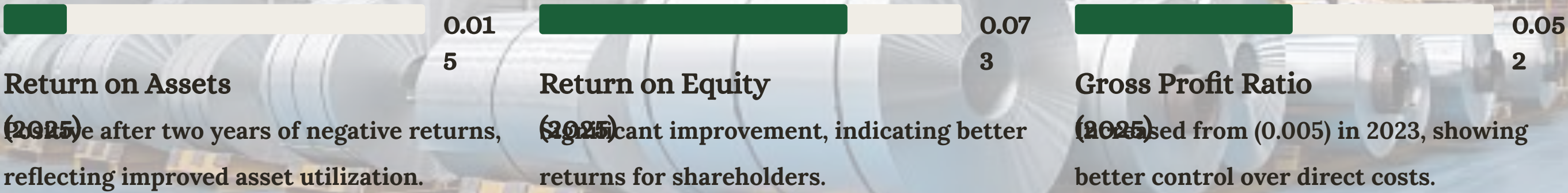


Fluctuations in profitability, with a strong rebound in 2025.

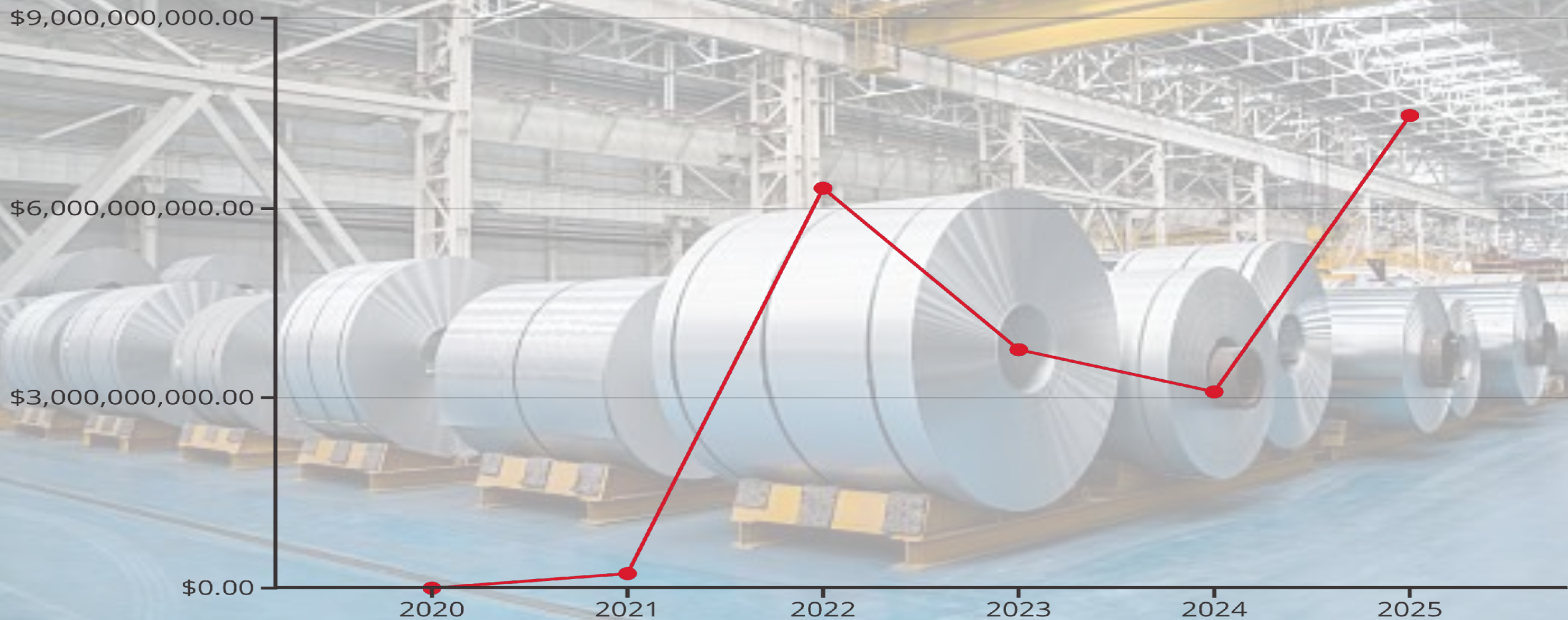


Profitability Ratios: Measuring Performance

Profitability ratios evaluate the company's ability to generate earnings relative to its revenue, assets, and equity. The return on assets and equity show a positive trend in 2025.



Revenue Performance: Significant Fluctuations



Revenue saw a massive increase in 2022, followed by a dip, and then a strong recovery in 2025, indicating dynamic market conditions and strategic adjustments.

Liquidity Ratios: Short-Term Financial Health

Liquidity ratios assess the company's ability to meet its short-term obligations. Beco Steel's current and quick ratios show improvements, indicating better short-term financial health.

0.93

Current Ratio

Improved from 0.76 in 2023, indicating better ability to cover short-term liabilities.

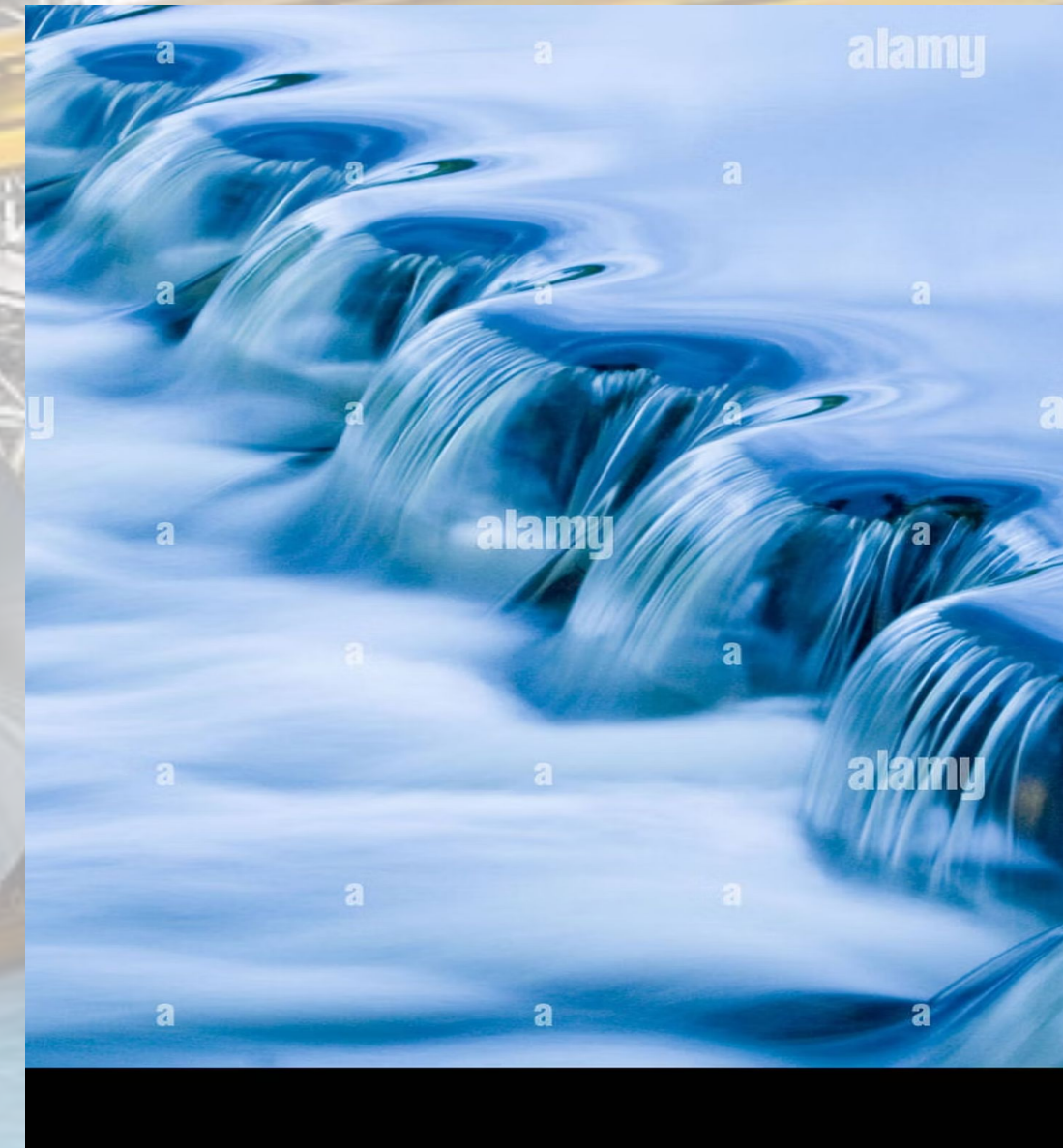
0.39

Quick Ratio (2025)

Increased from 0.29 in 2023, showing enhanced liquidity without relying on inventory.

(0.04)

Net Working Capital Ratio (2025)
Improved from (0.11) in 2023, though still negative, indicating a need for further optimization.



Debt & Shareholder Ratios:

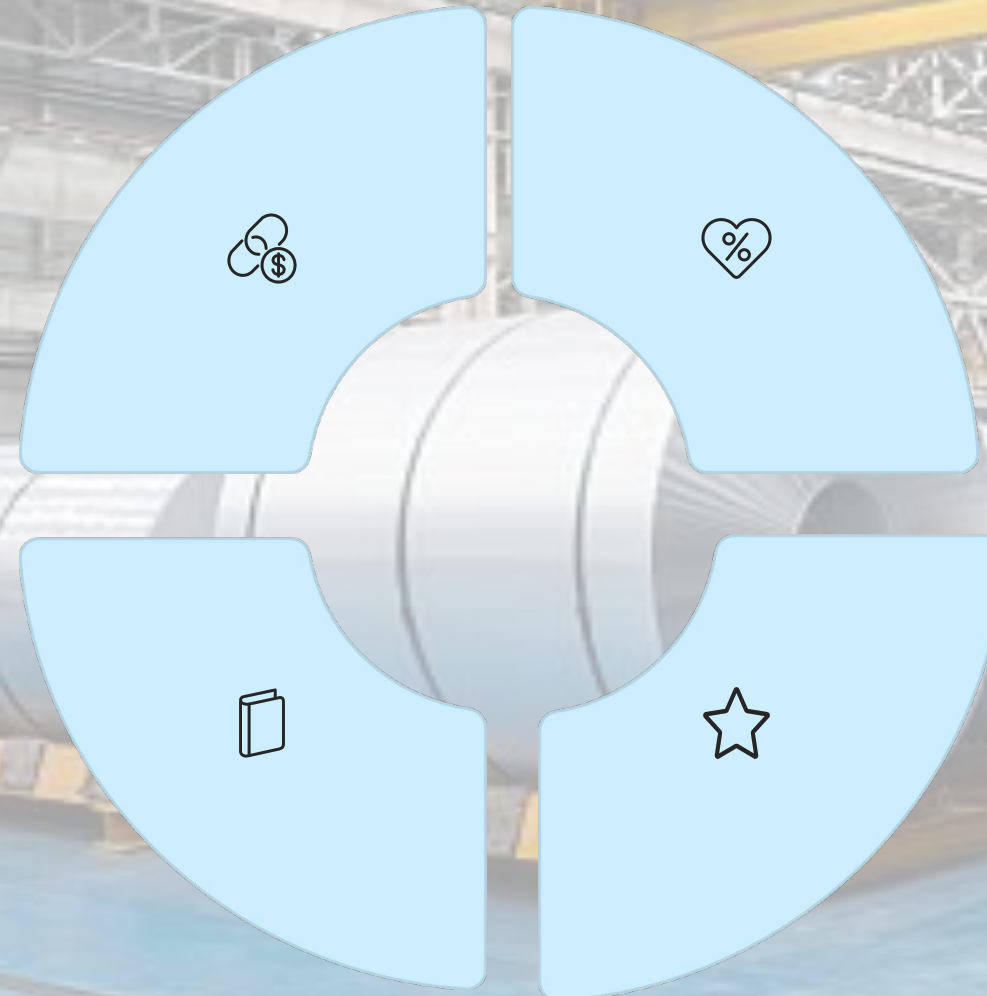
2023-2025

Total Debt Ratio

Slight increase to **0.562** in 2025, indicating stable debt levels.

Book Value per Share

Increased to **23.547** in 2025, reflecting higher intrinsic value.



Interest Coverage

~~Ratio~~ improvement to **36.721** in 2025, showing better ability to cover interest payments.

Debt/Equity Ratio

Stable at **0.040** in 2025, indicating controlled leverage.

Cash Flow Statement

Highlights

Operating Activities

Cash flow increased by 61% in 2025 to **242,412,519 Rupees**.

Investing Activities

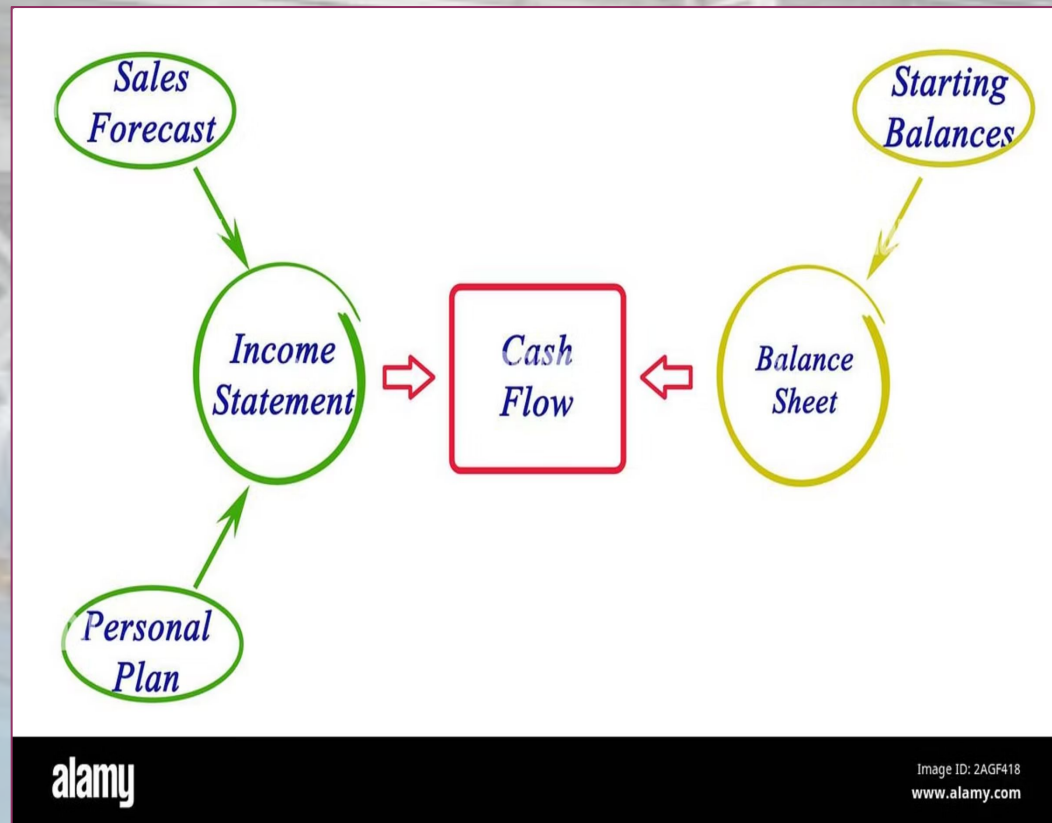
Outflow decreased by 26% in 2025 to **(22,835,140 Rupees)**.

Financing Activities

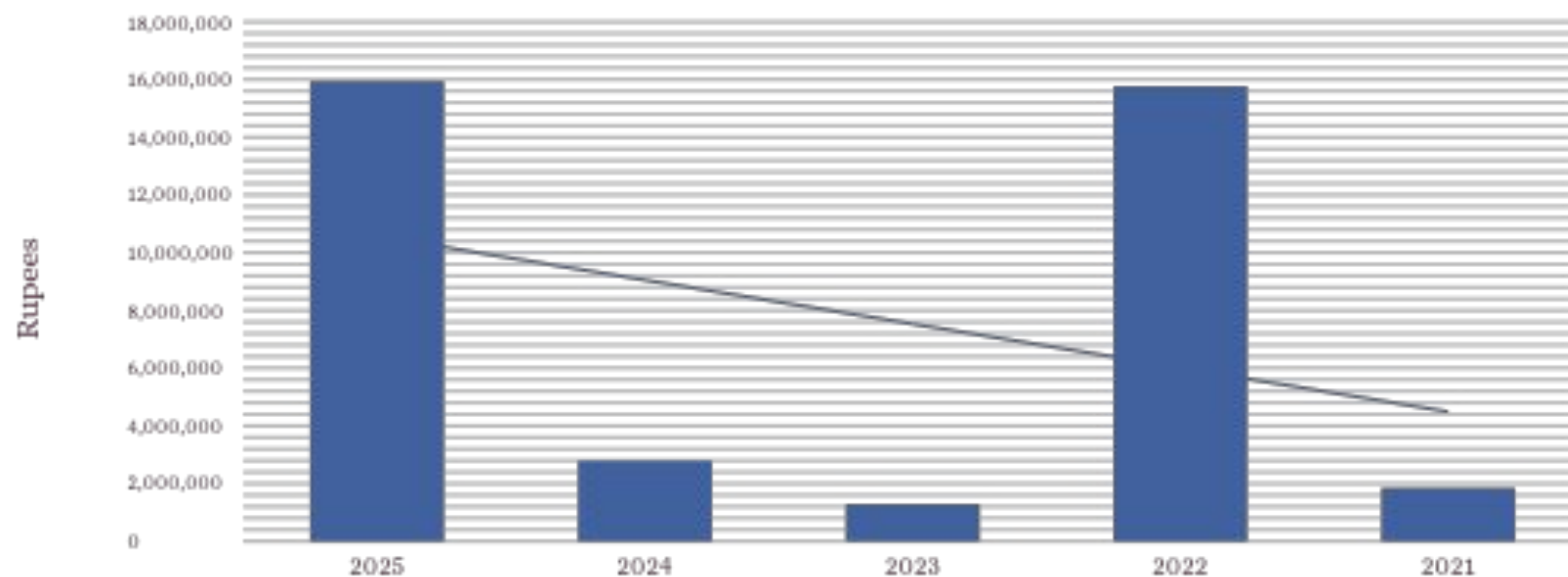
Cash flow increased significantly by 876% in 2025 to **24,772,041 Rupees**.

Total Change in Cash &

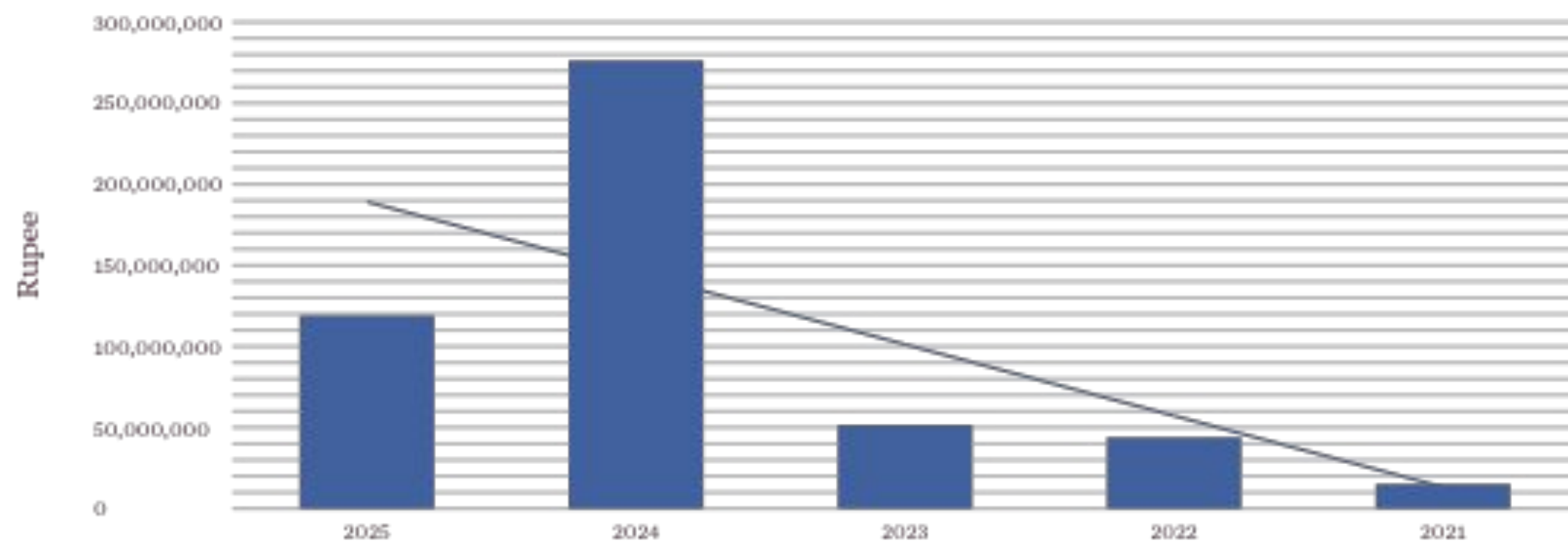
Bank Positive change of **244,349,420 Rupees** in 2025.



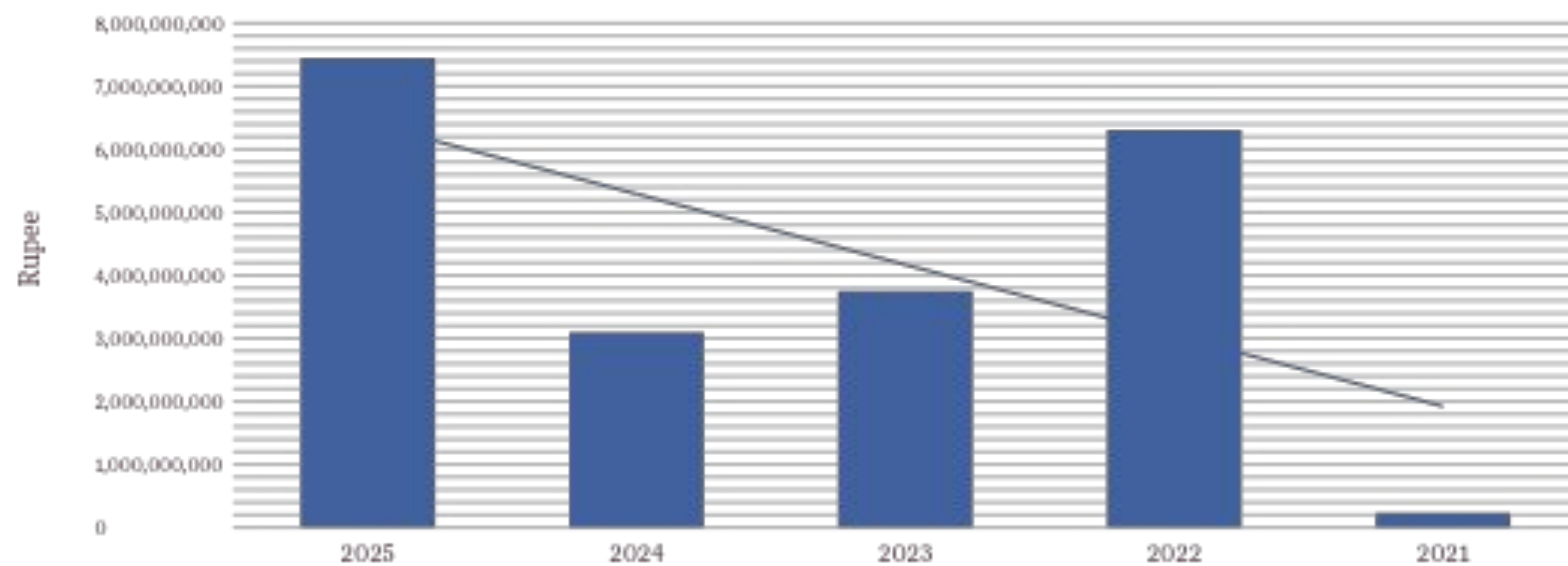
SELLING AND DISTRIBUTION COST



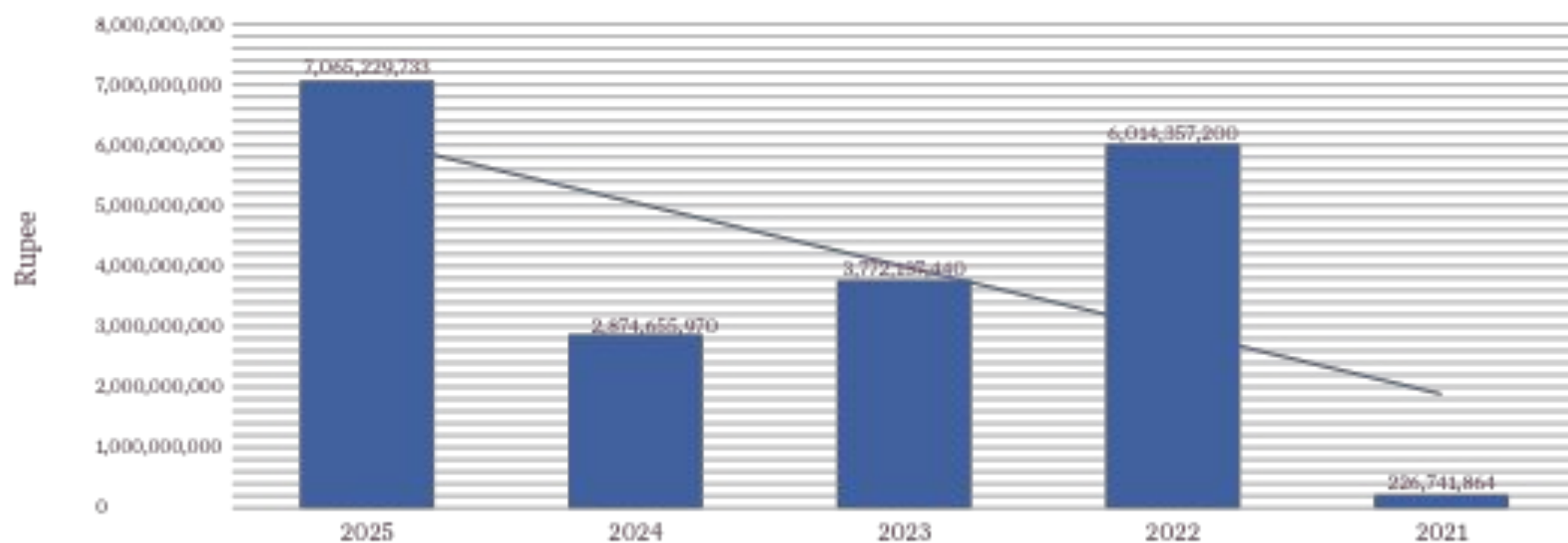
ADMINISTRATIVE EXPENSES



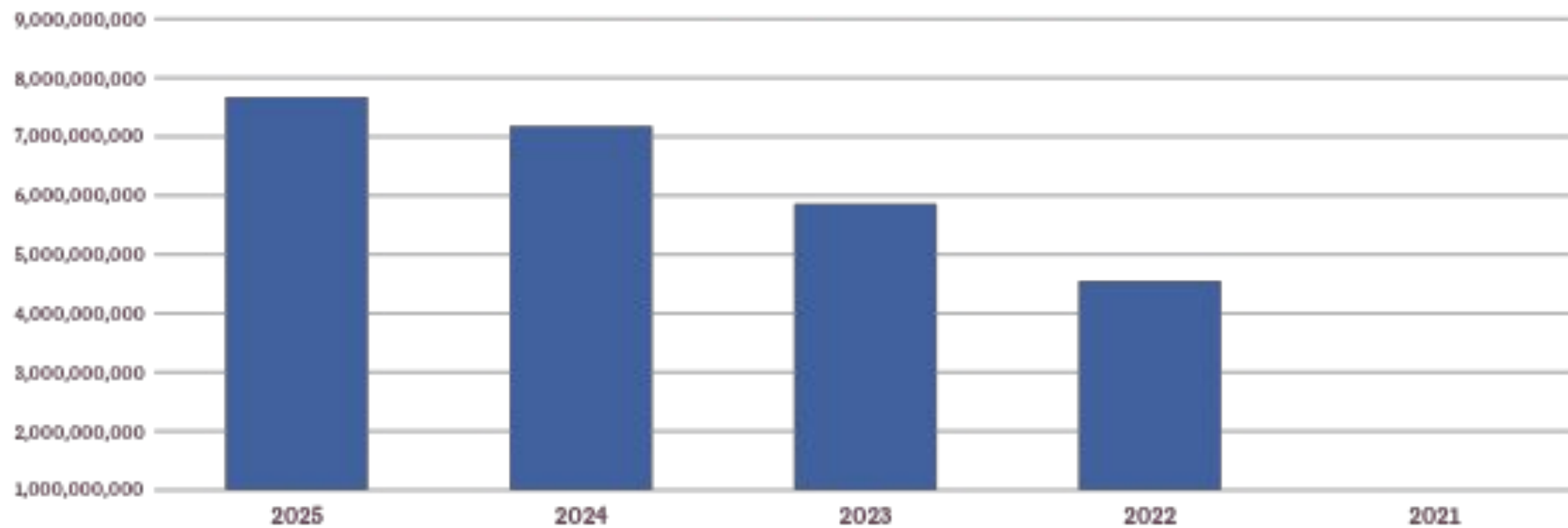
SALES



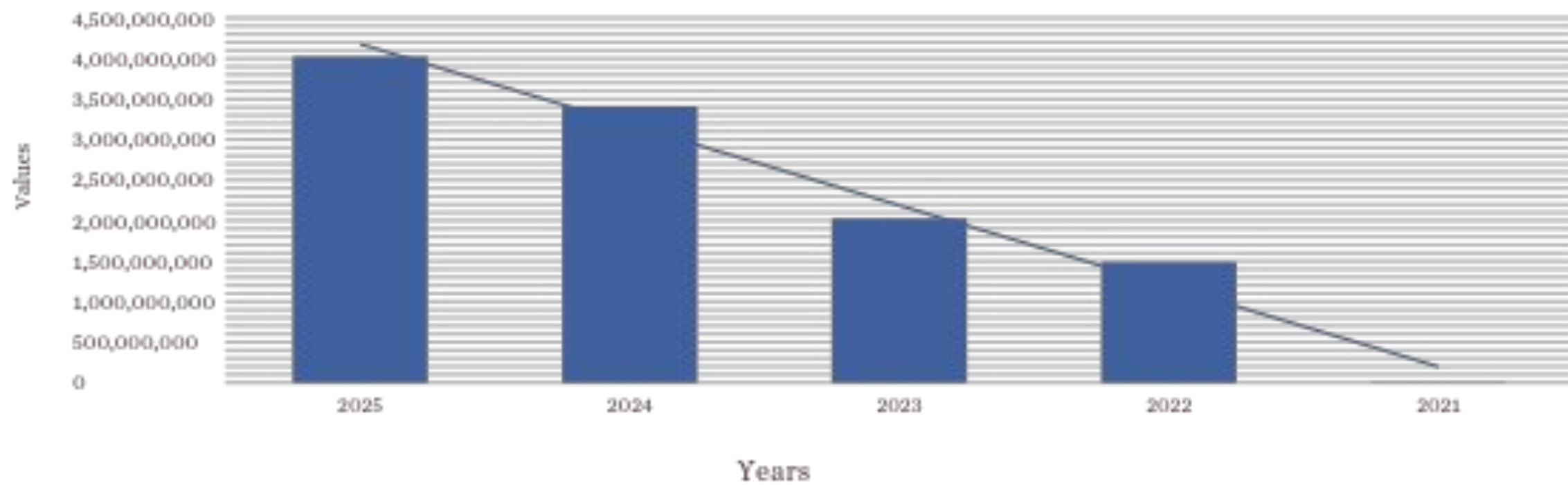
COST OF SALES



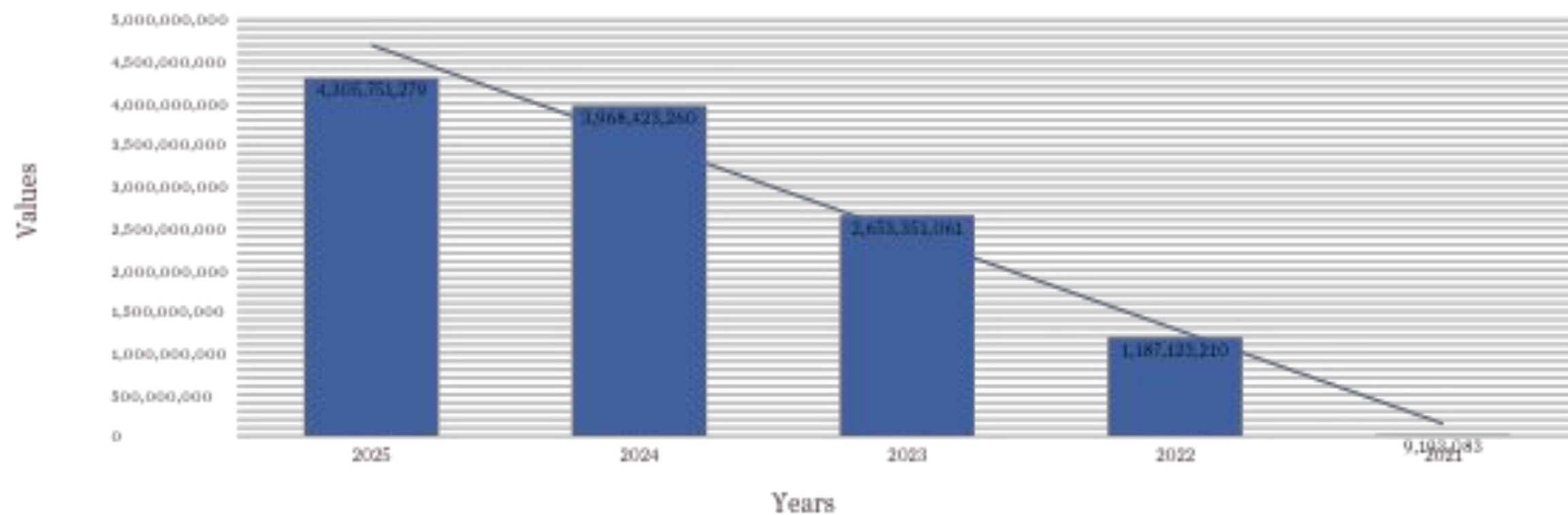
TOTAL ASSET CHANGES



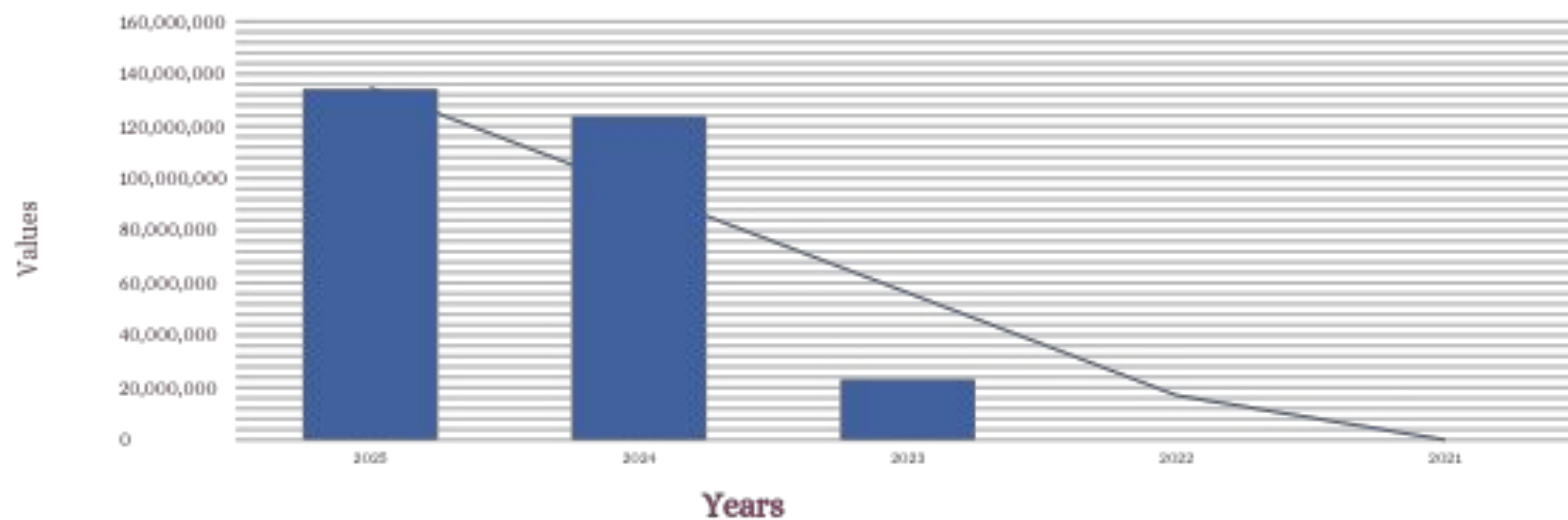
Current asset changes



Current liability changes



Non current liability changes



Industrial Analysis: Beco Steel

Cyclical Industry

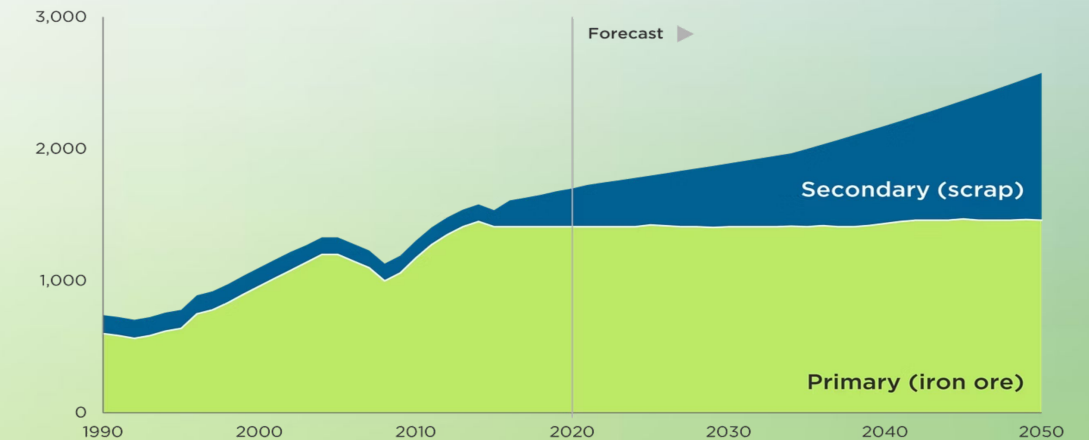
Influenced by global economy, infrastructure, raw material prices.

Coal to Green Energy

Transitioning from traditional coal to sustainable green energy sources.

A more circular outlook for steel

Projected global steel demand (million tons)



Future Outlook & Market Trends



A large industrial warehouse with a high ceiling and complex steel truss structure. The floor is a light blue color with yellow safety lines. In the center, several large metal coils are stacked on wooden pallets. The coils are arranged in a row, receding into the distance. The text "THANK YOU!" is overlaid in the center of the image.

THANK
YOU!