

**Financial Results for Nine Months and Quarter ended September 30, 2017**

	<b>9 months ended September 30</b>		<b>3 months ended September 30</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
		(Rupees in	thousands)	
Sales - Net	19,248,591	18,712,321	6,126,114	5,831,506
Cost of sales	(13,927,160)	(13,709,067)	(4,402,434)	(4,258,755)
<b>Gross profit</b>	<b>5,321,431</b>	<b>5,003,254</b>	<b>1,723,680</b>	<b>1,572,751</b>
Distribution expenses	(290,441)	(251,909)	(86,481)	(92,496)
Administrative expenses	(365,642)	(317,271)	(115,726)	(110,127)
Other income	134,848	134,768	42,724	46,928
Other expenses	(305,099)	(343,306)	(94,608)	(98,790)
	(826,334)	(777,718)	(254,091)	(254,485)
<b>Operating profit</b>	<b>4,495,097</b>	<b>4,225,536</b>	<b>1,469,589</b>	<b>1,318,266</b>
Finance cost	(11,888)	(11,757)	(3,617)	(3,964)
<b>Profit before taxation</b>	<b>4,483,209</b>	<b>4,213,779</b>	<b>1,465,972</b>	<b>1,314,302</b>
Taxation	(1,239,212)	(1,343,809)	(350,982)	(464,715)
<b>Profit after taxation</b>	<b>3,243,997</b>	<b>2,869,970</b>	<b>1,114,990</b>	<b>849,587</b>
Earnings per share-basic and diluted - (Rupees)	351.22	310.72	120.72	91.98



**Usman Qayyum**  
Chief Executive and  
Managing Director

