



PAKISTAN TOBACCO
COMPANY

Pakistan Tobacco Company Ltd.
Serena Business Complex
Khayaban-e-Saherwardy,
Islamabad

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The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

FORM-7
Date: 19/10/2017

Subject: Financial Results for The Quarter Ended 30th September, 2017

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on the 19th day of October, 2017 at 14:00 hrs. at Serena Business Complex, Islamabad recommended the following:

(i) CASH DIVIDEND*

An Interim Cash Dividend for the Quarter ended 30th September 2017 at Rs.10 per share i.e. 100 %.

(ii) BONUS SHARES - NIL -

(iii) RIGHTS SHARES - NIL -

**(iv) ANY OTHER ENTITLEMENT /
CORPORATE ACTION** - NIL -


(v) ANY OTHER PRICE SENSITIVE INFORMATION

The Financial Results of the Company for the Quarter are attached as Annex-A.

The Share Transfer Books of the Company will be closed from 18th November, 2017 to 24th November, 2017 (both days inclusive). Transfers received at the offices of the Company's Share Registrar, FAMCO Associates (Private) Limited, 8-F, Near Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahr-e-Faisal, Karachi at the close of business on 17th November, 2017, will be treated in time for the purpose of above entitlement to the transferees.

We will be sending you 200 copies of printed Accounts for distribution amongst the TRE Certificate Holders of the Exchange.

Yours sincerely,
Pakistan Tobacco Company Limited


(M. Idries Ahmed)
Company Secretary

* The above entitlement will be paid to the shareholders whose names will appear in the Register of Members on 17th November, 2017

ANNEX-A

The financial results of the Company are as follows:

	Three months ended		Nine months ended	
	Sep 30, 2017	Sep 30, 2016	Sep 30, 2017	Sep 30, 2016
Gross turnover	30,184,714	19,652,927	80,659,273	101,861,449
Excise duties	(13,002,024)	(9,964,861)	(37,710,695)	(50,959,358)
Sales tax	(4,573,908)	(2,942,362)	(12,125,629)	(15,308,555)
Net turnover	12,608,782	6,745,704	30,822,949	35,593,536
Cost of sales	(5,619,997)	(3,445,962)	(15,501,633)	(17,596,079)
Gross profit	6,988,785	3,299,742	15,321,316	17,997,457
Selling and distribution expenses	(918,681)	(1,122,755)	(2,946,321)	(3,509,674)
Administrative expenses	(404,658)	(397,103)	(1,516,146)	(1,512,437)
Other operating expenses	(435,990)	(124,384)	(880,097)	(954,947)
Other operating income	106,700	2,699	130,962	40,832
	(1,652,629)	(1,641,543)	(5,211,602)	(5,936,226)
Operating profit	5,336,156	1,658,199	10,109,714	12,061,231
Finance income	25,999	69,359	88,010	346,161
Finance cost	(23,503)	(10,117)	(50,397)	(36,773)
Net finance (cost) / income	2,496	59,242	37,613	309,388
Profit before income tax	5,338,652	1,717,441	10,147,327	12,370,619
Income tax expense	(1,560,098)	(519,528)	(3,392,294)	(4,101,406)
Profit for the period	3,778,554	1,197,913	6,755,033	8,269,213
Earnings per share (Rupees)	14.79	4.69	26.44	32.36