

UNDER SEALED COVER

FORM-7

Our Reference: SEC/D.7/096

26 October 2017

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi-74000

Dear Sir

FINANCIAL RESULTS  
FOR THE 3<sup>RD</sup> QUARTER ENDED 30 SEPTEMBER 2017

We have to inform you that the Board of Directors of our Company in its Meeting held on Thursday, 26 October 2017 at 1:30 p.m. at Karachi has approved the following financial results of the Company:

|   | For the<br>Nine Months Ended   |                | For the<br>Third Quarter Ended |                |
|---|--------------------------------|----------------|--------------------------------|----------------|
|   | 30 Sep<br>2017                 | 30 Sep<br>2016 | 30 Sep<br>2017                 | 30 Sep<br>2016 |
|   | ----- Rupees in thousand ----- |                |                                |                |
| Sales (Net)                             | 3,285,321                      | 2,950,119      | 1,165,342                      | 955,727        |
| Cost of sales                           | (2,542,816)                    | (2,287,259)    | (893,486)                      | (735,282)      |
| Gross Profit                            | 742,505                        | 662,860        | 271,856                        | 220,445        |
| Distribution and marketing expenses     | (194,707)                      | (194,489)      | (69,828)                       | (65,195)       |
| Administrative expenses                 | (181,399)                      | (176,483)      | (64,030)                       | (58,821)       |
| Other operating expenses                | (45,474)                       | (20,643)       | (16,677)                       | (7,225)        |
|   | (421,580)                      | (391,615)      | (150,535)                      | (131,241)      |
| Operating profit before<br>Other income | 320,925                        | 271,245        | 121,321                        | 89,204         |
| Other income                            | 20,421                         | 12,481         | 10,156                         | 7,222          |
| Operating profit                        | 341,346                        | 283,726        | 131,477                        | 96,426         |
| Finance Costs                           | (73,404)                       | (83,147)       | (22,540)                       | (28,196)       |
| Profit before taxation                  | 267,942                        | 200,579        | 108,937                        | 68,230         |
| Taxation                                | (69,781)                       | (53,640)       | (33,344)                       | (20,341)       |
| Profit for the period                   | 198,161                        | 146,939        | 75,593                         | 47,889         |
|   | ..... (Rupees).....            |                |                                |                |
| Earnings per share – basic and diluted  | 7.91<br>====                   | 5.87<br>====   | 3.01<br>====                   | 1.91<br>====   |

**Linde Pakistan Limited**  
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SEC/D.7/096 of 26/10/17 (continued)

In due course, we will be sending to you copies of printed accounts for distribution amongst the TRE Certificate Holders of the Exchange as required under the Listing Regulations.

Thanking you

Yours truly



Mazhar Iqbal  
Company Secretary

Copy for information to: Securities & Exchange Commission of Pakistan  
NIC Building, Jinnah Avenue, Islamabad