## The General Manager

Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

FORM-7
Date: 27/04/2018

PABX: +92 (51) 2083200-1
Fax: +92 (51) 2604516
Website: www.ptc.com.pk

Dear Sir,

## Financial Results for the $1^{\text {st }}$ Quarter ended March 31, 2018

We have to inform you that the Board of Directors of our Company in their Meeting held on the $27^{\text {th }}$ day of April 2018 at 0830 hrs. at Company's Head Office situated at Serena Business Complex, Islamabad recommended the following:
(i) CASH DIVIDEND NIL
(ii) BONUS SHARES................................................................................ - NIL -
(iii) RIGHTS SHARES $\qquad$ - NIL -
(iv) ANY OTHER ENTITLEMENT / CORPORATE ACTION - NIL -

## (v) ANY OTHER PRICE SENSITIVE INFORMATION

The Financial Results of the Company for the $1^{\text {st }}$ quarter ended $31^{\text {st }}$ day of March 2018 are attached as Annex-A to this letter.

We will be sending you 200 copies of printed accounts for distribution amongst the TRE Certificate Holders of the Exchange.

Yours sincerely,
Pakistan Tobacco Company Limited


Company Secretary

## Annex-A

The financial results of the Company are as follows:

| Rs in '000' |  | Rs in '000' |
| :---: | :---: | :---: |
|  | Jan - Mar 2018 | Jan - Mar 2017 |
| Gross turnover Excise duties Sales tax | $\begin{array}{r} 31,816,098 \\ (13,594,472) \\ (4,855,733) \\ \hline \end{array}$ | $\begin{array}{r} 21,965,149 \\ (11,406,849) \\ (3,262,644) \end{array}$ |
| Net turnover | 13,365,893 | 7,295,656 |
| Cost of sales | $(6,335,370)$ | $(3,541,570)$ |
| Gross profit | 7,030,523 | 3,754,086 |
| Selling and distribution costs <br> Administrative expenses Other operating expenses Other income | $\begin{gathered} (876,761) \\ (646,172) \\ (472,007) \\ 24,376 \\ \hline \end{gathered}$ | $\begin{gathered} (658,042) \\ (427,809) \\ (815,046) \\ 2,689 \\ \hline \end{gathered}$ |
|  | $(1,970,564)$ | $(1,898,208)$ |
| Operating profit | 5,059,959 | 1,855,878 |
| Finance income <br> Finance cost | $\begin{array}{r} 156,150 \\ (7,765) \\ \hline \end{array}$ | $\begin{array}{r} 20,562 \\ (11,396) \\ \hline \end{array}$ |
| Net finance income | 148,385 | 9,166 |
| Profit before income tax | 5,208,344 | 1,865,044 |
| Income tax expense | $(1,558,217)$ | $(349,638)$ |
| Profit for the period | 3,650,127 | 1,515,406 |
| Earnings per share (Rupees) | 14.29 | 5.93 |



