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# **Company's Vision & Mission Statement**

# Vision

To be the leader in tyre technology by building the Company's image through quality improvement, competitive prices, customers' satisfaction and meeting social obligations.

# Mission

- To endeavor to be the market leader by enhancing market share, consistently improving efficiency and the quality of our products.
- To offer quality products at competitive prices to customers.
- To improve performance in all operating areas, so that profitability increases thereby ensuring growth for the company and increasing return to the stakeholders.
- To create a conducive working environment leading to enhanced productivity, job satisfaction and personal development of our employees.
- To discharge its obligation to society and environment by contributing to social welfare and adopting environmental friendly practices and processes.

02 -



# **Company Profile**

**Board of Directors** 

Lt.Gen.(Retd) Ali Kuli Khan Khattak

Mr. Hussain Kuli Khan

Mr. Adnan Ahmed

Mr. Ahmad Kuli Khan Khattak

Mr. Atif Anwar Mr. Mansur Khan

Mr. Manzoor Ahmed

Mr. Muhammad Kuli Khan Khattak

Mr. Raza Kuli Khan Khattak

Dr. Shaheen Kuli Khan Khattak

**Chief Financial Officer / Company Secretary** 

Mr. Siraj A. Lawai

**Board Audit Committee** 

Mr. Manzoor Ahmed Chairman

Mr. Adnan Ahmed

Mr. Ahmad Kuli Khan Khattak

Mr. Muhammad Kuli Khan Khattak

**HR & Remuneration Committee** 

Mr. Raza Kuli Khan Khattak Chairman

Mr. Ahmad Kuli Khan Khattak

Mr. Hussain Kuli Khan

Mr. Mansur Khan

Mr. Manzoor Ahmed

**Auditors** 

A.F.Ferauson & Co. **Chartered Accountants** 

**Legal Advisor** 

Ahmed & Qazi Advocates & Legal Consultants

**Share Registrar** 

Share Registrar Depatment Customer Care & Service Centre

Central Depositary Company of Pakistan Limited

CDC House 99-B, Block-B, S.M.C.H.S., Main Shahra-e-Faisal Karachi-74400

UAN No.: (92-21) 111 111 500

Tel: Customer Support Services (Toll Free) 0800-CDCPL (23275)

Fax: (92-21) 34326053, Email: info@cdcpak.com

Website: www.cdcpakistan.com

**Major Bankers** 

Chairman

Chief Executive

Al-Baraka Bank Pakistan Limited

Askari Bank Limited Bank Al-Falah Limited Faysal Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

Industrial and Commercial Bank of China Limited

MCB Bank Limited

National Bank of Pakistan Samba Bank Limited

The Bank of Punjab

United Bank Limited

**Registered Office & Factory** 

H-23/2, Landhi Industrial Trading Estate,

Landhi, Karachi.

Phone: 021-35080172-81, 021-38020207-13

UAN: 021-111 487 487

Fax: 021-35081212, 021-35080171, 021-35084121

Website: www.generaltyre.com.pk

**Branch Offices** 

Lahore Islamabad

Plot No. 20, Plot No. 189-A, Shahrah-e-Fatima Korang Road, Jinnah, Lahore. Sector I-10/3,

Phone: 042-36308605-6 Islamabad.

Fax: 042-36300108 Phone: 051-4449955-6

Fax: 051-4440916

Multan

Plot No. 758-759/21,

Khanewal Road, Multan Phone: 061-774407

Fax: 061-774408

**Customer Care & Service Centre** 

Lahore

Plot No. 20.

Shahrah-e-Fatima

Jinnah, Lahore.

Phone: 042-36308605-6 Fax: 042-36308607



## Chairman's Review

It is my privilege and pleasure in presenting to the members of The General Tyre and Rubber Company of Pakistan Limited, review on the performance of the Company for the financial year ended June 30, 2018.

The production and sales for the period under review, in term of kilos, increased by 18% when compared with the same period of last year. The net sales in value increased by 22% from Rs. 9.65 billion to Rs. 11.79 billion. During the year, the uplift of tyres by Original Equipment Manufacturers (OEMs) showed growth of 13% from last year. With the commissioning of the new mixing plant together with other ancillary machinery, the Company registered substantial growth of 31% in replacement market (RM) as compared to last year.

The gross profit for the year was Rs. 2.09 billion against Rs. 2.06 billion last year. Despite good sales performance, the gross profit has increased by 1% over last year due to increase in prices of certain raw materials, significant devaluation of Pak Rupee, additional depreciation and stiff competition. The Company has increased prices of tyres to partially offset increased costs which was essential due to increasing cost. The Company is facing competition from the undocumented sector, which is not paying its due share of duties and taxes. This restricts your Company's ability to fully recover raw material and other inflationary cost increases. The Company is in expansion phase resulting in additional deprecation, financial cost and other overheads of expansion. However, this was required to meet the future demand.

As a result of the factors mentioned above, profit after tax for the year ended June 30, 2018 is Rs. 716 million as compared to Rs. 881 million of previous year.

As reported in our last annual report that General Tyre took a major decision to implement Enterprise Resource Planning (ERP) system SAP for Company's Business Applications and MIS. The system went live from May 2017. In the start we faced some switch over issues from the old system to the new system, now SAP is fully functional. In line with global industry norm, full benefits would be reaped over a period of time.

#### **Future Outlook**

Due to boost in economic activity on account of CPEC and installation of new vehicle manufacturing plants, the company expects that demand of tyres will further increase. With the commissioning of the new mixing plant together with other ancillary machinery, the Company is better placed to cater OEMs and RM's additional demands. However, level playing field should be given to the documented sector, who is not only paying their due share of taxes and duties but also providing employment and contributing towards the economic growth of the country. The undocumented sector should be brought into the tax net and enforcement should be further strengthen to curb smuggling.

The board of directors has already given the approval to the Company's management to buy additional land as the existing site is nearing saturation point. However, due to substantial increase in the prices of industrial land, the management is in the process of evaluating various options and would take final action in due course after taking into account various factors.

The Company concluded a new Royalty Technical Service Agreement (RTSA) with Continental Tire the Americas, LLC on March 8, 2018, which is effective from January 1, 2018 for a period of seven years. The board takes this opportunity to thank our principal technical partner Messrs Continental for their continuous support and help in taking the Company to its present improved position.

#### **Code of Corporate Governance**

The Company keeps close co-ordination with the Securities and Exchange Commission of Pakistan and the Pakistan Stock Exchange and complies with the Code of Good Corporate Governance in letter and spirit.



#### **Board Changes**

During the year Mr. Mahmood Kamal, a nominee of Pak Kuwait Investment Company Ltd., resigned and in his place Mr. Mansur Khan was nominated on the board. Mr. Mansur Khan was also the member of the board previously. The board records its appreciation for the valuable contributions made by the out-going member of the board and warmly welcomes Mr. Mansur Khan.

The board offers thanks to its bankers and financial institutions for providing support, as solicited.

The board also appreciates the dedicated services rendered by the employees and the management which is evidenced by the company's record performance and results achieved for the period under review.

The new agreement with workers union's Collective Bargaining Agent (CBA) for two years effective January 2018 was amicably agreed and signed. The relations with CBA remained cordial.

Lastly I would also like to thank all our OEM and replacement market customers for their patronage and loyalty to the Company's products.

LT.GEN. (RETD) ALI KULI KHAN KHATTAK Chairman, Board of Directors

fixul: Plan

Karachi August 17, 2018



بورڈ آف ڈائر کیٹرز نے کمپنی کی انتظامیہ کو پہلے ہی اضافی زمین کی خریداری کی منظوری دے چکی ہے۔ موجودہ جگہ تقریبا استعال میں ہے۔ تاہم صنعتی زمین کی قیمتوں میں بڑے اضافہ کی وجہ سے انتظامیہ مختلف آپشز کا جائزہ لے رہی ہے۔ مختلف عوال کو منظر رکھنے کے بعدا نظامیہ آخری فیصلہ کرے گی۔
مینی کا نیا رائٹٹی ٹیکنیکل سروں ایگر سمنٹ (RTSA) کا ٹینینٹل دی امریکہ ایل ایل ہی کے ساتھ 8 مارچ 2018 کو مطے پایا ہے۔ جو کہ 1 جنوری 2018 سے سات سالوں کیلئے قابل عمل ہوگا۔ بورڈ اس موقع پرا پنے بڑے ٹیکنیکل پارٹز میسرز کا ٹینینٹل کا شکریدادا کرتی ہے جنگی سلسل مدداور تعاون سے کمپنی اس مقام تک سینچی ہے۔

# ضابطه برائے کاروباری نظم ونسق:

ہماری کمپنی کاروباری نظم ونت کو بہت سنجیدگی سے لیتی ہے کمپنی کی سیکوریٹیز اینڈ ایمپینی کمیشن آف پاکستان اور پاکستان سٹاک ایمپینی کے ساتھ قریبی روابط ہیں ،اور اچھے ضابطہ برائے کاروباری نظم ونت کواسکی پوری روح کے ساتھ تھمیل کرتی ہے۔

# تبریلی بورڈ:

اس سال جناب محمود کمال جوپاک کویت انویسٹمنٹ کمپنی کمیٹیڈ کے نامز دڈائر کیٹر تھا پنے عہدے میں تعنی ہو گئے اوران کی جگہ جناب منصورخان بورڈ میں شامل ہوئے۔ جناب منصورخان پہلے تھی ہمارے بورڈ کے ممبررہ چکے ہیں۔ بورڈ مستعنی ہونے والے ممبر کی اہم خدمات کوسراہتا ہے اور جناب منصورخان کوتہددل سے خوش آمدید کہتا ہے۔

> سمپنی کابورڈ اپنے بینکرزاور فنانشل انسٹیٹیوشنز کی قابل ذکر خدمات پران کامشکور ہے۔ بورڈ اپنے ملاز مین اومنیجسٹ کی خدمات کوسرا ہتی ہے جن کی کاوشوں سے کمپنی کی بہتر کارکردگی اور تجزیاتی سال کے نتائج حاصل ہوئے ہیں۔

ور کرزیونین کے کلیکٹو بارگین ایجٹ CBA دوسال کے نئے ایگر سنٹ میں باہمی رضامندی کے ساتھ داخل ہوا ہے جو کہ جنوری 2018 سے قابل عمل ہے۔اور CBA کے ساتھ تعلقات خوشگوارد ہے ہیں۔

اختنام میں اور پینل ایکیو پینٹ مینوفینچررز اور ریپلیسمنٹ مارکیٹ کشمرز کاشکرگز ارہوں جو کمپنی کی مصنوعات پر اعتماد اور حمایت کرتے ہیں۔

لیفشیننٹ جزل (ریٹائرڈ)علی قلی خان خٹک

Mi Kuli Han

چيئر مين بورد آف د ائر يكثرز

كرا چي:17 اگست 2018



# چیئر مین کا تجزیه:

میں نہایت مسرت اور سعادت کے ساتھ جنرل ٹائر اینڈر بڑ کمپنی آف پاکستان کمیٹیڈ کے ممبران کو کمپنی کی کارکردگی رپورٹ ختم ہونے والے سال 30 جون 2018 پیش کررہا ہوں.

پیداواراور فروخت میں اس سال کلوگرام کے حساب سے 18 فیصد کا اضافہ بچھلے سال اسی دورانیے کے مقابلے میں ہوا ہے۔خالص فروخت رقم میں 22 فیصد اضافہ کے ساتھ 19.65 ارب سے بڑھ کر 11.79 ارب روپے ہوگئ ہے۔ اس سال اور پینل مینوفیسی پیرنٹ مینوفیسی پر روٹ میں پیچھلے سال کے مقابلے میں 13 فیصد کا اضافہ ہوا ہے۔ نئے مکسنگ بلانٹ اور اس کے ساتھ ضروری مشینوں کی تنصیب کی وجہ سے رئیلیسمنٹ مارکیٹ میں پیچھلے سال کے مقابلے میں 31 فیصد کا بڑا اضافہ ریکارڈ ہوا ہے۔

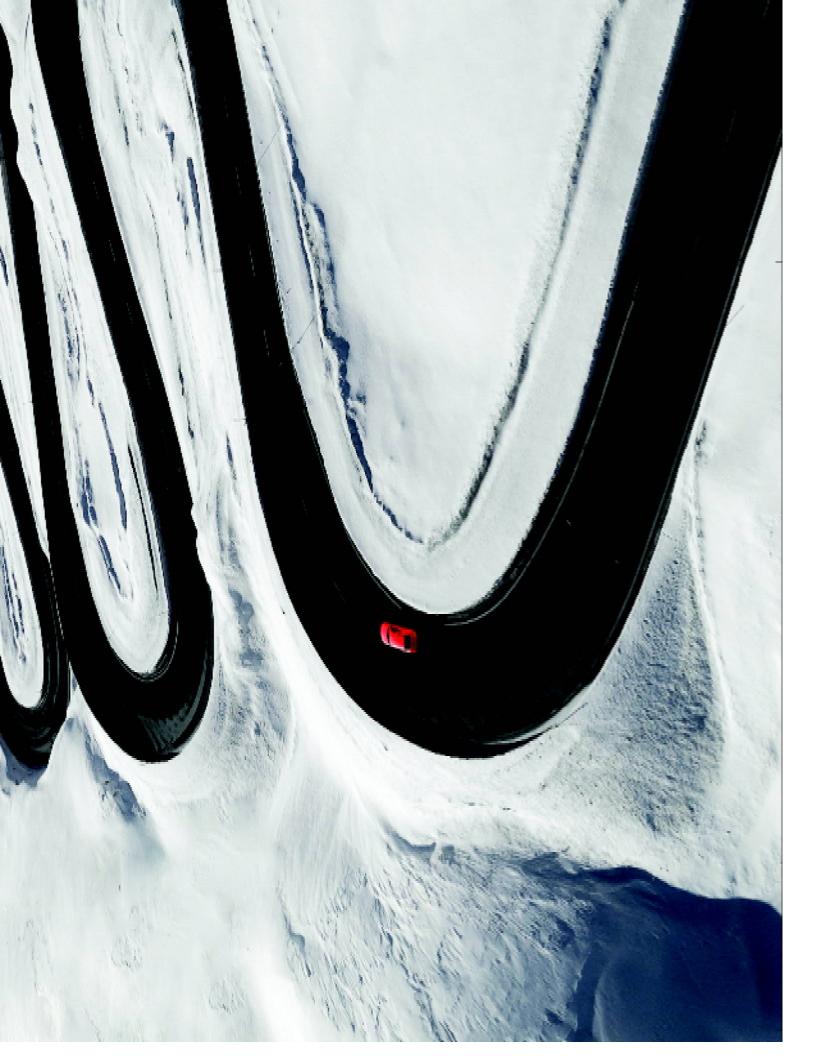
اس سال مجموعی منافع 2.09 ارب ہوا ہے جو کہ پچھلے سال 2.06 ارب روپے تھا مجموعی منافع میں فروخت کی اچھی کارکردگی کے باوجود پچھلے سال کے مقابلے میں افسافہ ہوا ہے۔ جبکی وجہ مخصوص خام مال کی قیمتوں میں اضافہ ، پاکستانی روپے کی قدر میں نمایاں کی ، اضافی فرسودگی اور سخت مقابلہ بازی ہے کہ پنی نے ٹائروں کی قیمتوں میں اضافہ کیا ہے جو ضروری تھا تا کہ جزوی طور پراضافی لاگت کو پچھ کم کیا جاسے کمپنی غیر دستاویزی علقے کی طرف سے سخت مقابلے کا سامنا کر رہی ہے جو اپنے محصول اور ڈیوٹیز ادائیس کر رہی ہیں جسکی وجہ سے مجب کی موجہ سے مجب کی حبہ سے فرسودگی ، سودی خروری تھی۔ سے فرسودگی ، سودی خروری تھی۔

اوپروضاحت کیے گئے عاملوں کی وجہ سے ٹیکس کے بعد منافع ختم ہونے والے سال 30 جون 2018 میں 716 ملین روپے ہوا جو کہ پچھلے سال 881 ملین روپے تھا۔

ہماری پیچلی سالا ندر پورٹ کے مطابق جنرلٹائرنے کمپنی کے برنس اپلیکیشن اورائیم آئی الیس کے لیےانٹر پرائزریسورس پلاننگ (ERP) سٹم SAP لگانے کا بڑا فیصلہ کیا تھا سٹم مئی 2017 میں لا ئیوہو گیا تھا۔ ابتداء میں ہمیں پرانے سٹم سے نئے سٹم میں منتقل ہونے میں مسائل کا سامنا کرنا پڑالیکن اب SAP مکمل طریقے سے کام کرر ہاہے اوراس سے کچھ سالوں میں کمپنی عالمی معیار کے مطابق مکمل فائدہ اٹھائے گی۔

# مستقبل كانقطانظر

CPEC کی اقتصادی سرگرمی اورنگ گاڑیوں کی پیداواری پلانٹ کی تنصیب کی وجہ ہے کمپنی توقع کرتی ہے کہٹائروں کی مانگ میں اضافہ ہوگا۔ نے مکسنگ پلانٹ اور اس کے ساتھ ضروری مشینوں کی تنصیب کے ساتھ کمپنی بہتر طور پر اور بجنل ایکیو پہنٹ مینونی کچر رز اور دیپلیسمنٹ مارکیٹ کی اضافی مانگ کو پورا کر سکتی ہے۔ تا ہم دستاویزی شعبے والی کمپنیوں کو میچے بنیادوں پردیکھنا چاہیے جو کہ نہ صرف اپنے محصول اور ڈیوٹیز کے واجبات اداکر رہے ہیں بلکہ روزگار مہیا کرنا اور ملک کی اقتصادی ترقی میں بھی اپنا کردار اداکر رہے ہیں۔ غیردستاویزی شعبے کوئیکس نیٹ میں لانا چاہیے اور اسم گانگ کوروکنے کے لیے قانون کو نافذ کرنا چاہیے۔





# **Directors' Report to the Shareholders**

Your directors have pleasure in presenting the annual report and audited financial statements of the Company for the year ended June 30, 2018.

	2018	2017		
	Rupees in '000			
FINANCIAL RESULTS				
Profit for the year after taxation Other comprehensive loss Unappropriated Profit brought forward	715,551 (44,172) 2,198,673 2,870,052	881,397 (34,533) 2,351,809 3,198,673		
Appropriation				
Dividend Transfer to Reserve for Capital Expenditure Unappropriated Profit carried forward	(896,569) - 1,973,483	(1,000,000) 2,198,673		
Earnings per share - basic and diluted	Rs. 11.97	Rs. 14.75		

The board of directors has recommended 60% cash dividend and 70% bonus shares for the year ended June 30, 2018.

#### COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

As required under the Code of Corporate Governance, the Directors are pleased to confirm that:

- The financial statements of the Company, prepared by the management, present fairly its state of affairs, the results of its operations, cash flows and the changes in equity.
- Proper books of account have been maintained by the Company.
- Appropriate accounting policies have been consistently applied in preparation of financial statements and the accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There are no significant doubts upon the Company's ability to continue as a going concern.
- There has been no material departure from the best practices of corporate governance, as detailed in the Listing Regulations.
- Key operating and financial data for the last 6 years have been included in the annual report.
- Information regarding outstanding taxes and levies is given in the notes to the financial statements.

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• The value of investments made by the staff retirement funds as per their respective audited accounts are given below:

	Value of Investment	Year ended:
Provident Fund	Rs. 410.04 Million	June 30, 2017
Gratuity Fund	Rs. 131.13 Million	June 30, 2017

 No trading in the shares of the Company was carried out by the directors, CFO, Company Secretary, their spouses and minor children.

#### **CORPORATE SOCIAL RESPONSIBILITY**

The General Tyre and Rubber Company of Pakistan has the culture and history of undertaking social and philanthropic activities.

The Company regularly pays to Wakf-e-Kuli Khan Trust, a trust engaged in spreading of education in the under privileged class. During the current year the company has provided for Rs. 17.89 million as donation to Wakf-e-Kuli Khan. Additionally, during the year, the company also paid donations to The Citizen Foundation and certain other charitable organizations.

#### **CONTRIBUTION TO NATIONAL EXCHEQUER**

During the year the Company contributed Rs.3,214.99 million towards national exchequer by way of custom duties, income tax, sales tax, and other modes.

#### **BOARD MEETINGS**

During the year seven (7) meetings of the board of directors were held. Attendances by each director are as follows:

S.No	Name of Director	No of Meeting attended
1.	Mr. Ahmad Kuli Khan Khattak	6
2.	Lt. Gen. (Retd) Ali Kuli Khan Khattak	7
3.	Mr. Adnan Ahmed	7
4.	Mr. Atif Anwar	7
5.	Mr. Hussain Kuli Khan (CEO)	7
6.	Mr. Mansur Khan*	6
7.	Mr. Manzoor Ahmed	7
8.	Mr. Mahmood Kamal**	1
9.	Mr. Muhammad Kuli Khan Khattak	4
10.	Mr. Raza Kuli Khan Khattak	6
11.	Dr. Shaheen Kuli Khan Khattak	4

<sup>\*</sup> Appointed as director on September 21, 2017

Leave of absence was granted to the directors who could not attend some of the board meetings.

<sup>\*\*</sup> Resigned on September 11, 2017



#### **MANAGEMENT COMMITTEE**

The Management Committee comprises of 5 senior members who meet and discuss significant business plans, issues and progress updates from their respective functions. Significant matters to be put forth to the board and its relevant committees as per the Code of Corporate Governance are also discussed for onward approval.

#### CHAIRMAN'S REVIEW

The directors of the Company endorse the contents of the chairman's review which covers plans and decisions for business along with future outlook.

#### **HEALTH, SAFETY AND ENVIRONMENT**

We strongly believe in maintaining the highest standards in health, safety and environment (HSE) to ensure the well-being of the people who works with as well as of the communities where we operate.

#### PATTERN OF SHAREHOLDING

A statement showing the pattern of holding of shares as at June 30, 2018 is attached.

#### **AUDITORS**

The present auditors, Messrs A.F. Ferguson & Co. Chartered Accountants, retire and being eligible, have offered themselves for re-appointment. The Board of Directors endorses recommendation of the Audit Committee for their re-appointment as the Auditors of the Company for the financial year ending June 30, 2019, at a mutually agreed fee.

#### **SUBSEQUENT EVENTS**

No material changes or commitments affecting the financial position of the company have occurred between the end of the financial year of the company and the date of this report.

For and on behalf of the board of directors

Humi Kelikh

Hussain Kuli Khan Chief Executive

Karachi August 17, 2018 Adnan Ahmed



# انظامی کمیٹی۔

انظامی کمیٹی پانچ سینٹرارکان پرشتمل ہے جواپے فنکشز کے اہم کاروباری منصوبہ جات ،مسائل اوراپخ متعلقہ شعبوں میں تر قیاقی کاموں کا جائزہ لینے کے لیے تبادلہ خیال کرتے ہیں۔ اہم کاروباری عملداری کے اصول سے تحت بورڈ کے سامنے رکھا جاتا ہے۔ اوراسکومز پرمنظوری کیلے زیر بحث لایاجا تاہے۔

# چئير مين كاتجزييه

کمپنی کے ڈائز کیڑنے چئر مین کے تجزید کی تضدیق کرتے ہیں جو کاروباری منصوبوں اور فیصلوں کی منتقبل کی عکاسی پر مشتل ہے۔

# شيئر ہولڈنگ کا پیٹرن۔

کمپنی کی شیئر ہولڈنگ کا پیٹرن 30 جون 2018 اس رپورٹ میں درج ہے۔

# صحت ، حفاظت اور ماحول \_

ہم اعلی معیاری صحت صفائی اور ماحول کو برقر ار کھنے پرزوریفین رکھتے ہیں۔ تا کہ جو کہ لوگ ہمارے ساتھ کا مکرتے ہیں اور کمیونٹی جہاں ہم کاروبارکرتے ہیں انکی بہتری کویفینی بناسکیں۔

## آڈیٹرز۔

سبکدوش ہونے والے آڈیٹرزمیسرز اے ایف. فرگون ایٹر کمپنی چارٹرڈا کاؤنٹنٹس نے اہل ہونے کی بنیاد پرخودکودوبارہ تقرری کے لیے پیش کیا ہے، آڈٹ کیٹی نے آڈیٹرزکی سال 2019 کے لیے دوبارہ تقرری کے لیے سفارش کی ہے، بورڈ آفڈائر کیٹرزنے اس کی سفارش باہمی رضامندی فیس کے توثیق کی ہے۔

## بعد کے واقعات۔

کمپنی کے مالیاتی سال کے اختتام سے اس رپورٹ کے پیش ہونے تک کمپنی کی مالیاتی حیثیت کومتاثر کرنی والی کوئی مادی تبدیلیاں یا معاہدے عمل میں نہیں آئے۔

بورڈ آف ڈائر کیٹرز کی جانب سے

Harri Kelikh

جناب حسين قلى خان چيف الگزيگؤ آفيسر

كراجي:17 اگست 2018



- ۔ جاری وساری منصوبوں اورامور کی انجام دہی کے لیے تمپنی کی صلاحیتوں برکوئی شکنہیں۔
- ۔ فہرتی توانین میں دی گئی تفصیل کے مطابق کاروباری عملداری ہے بہترین طریقہ کارمیں کسی قتم کا انحواف نہیں پایا گیا۔
  - ۔ سمپنی کے اہم کارکردگی اور مالیاتی ڈیٹا کا پچھلے 6سالوں کا خلاصدر پورٹ میں دیا گیاہے۔
    - ۔ ٹیکس اور لیوی کے بارے میں مالیاتی گوشوارے کے نوٹ میں درج ہیں۔
  - ۔ سمپنی کے ملاز مین کے سرمایہ کفالت کی مالیت کے آڈنڈا کا ونٹس 30 جون 2017 کے مطابق درج ذیل ہے۔
    - 410.04 ملين روي

پرووۇنٹ فنڈ

131.13 ملين روي

گر يجو يڻ فنڈ

۔ سمپنی کے ڈائر کیٹرز، چیف فناشل آفیسر،اور کمپنی سکیریڑی اورائے فیملی ممبرز نے کمپنی کے حصص میں کوئی کاروبارنہیں کیا۔

# مینی کی ساجی ذمه داری ۔

جزل ٹائرا بیڈر بڑ کمپنی آف پاکستان کی سابی اورانسان دوست سرگرمیوں کی ایک تاریخ اور نقافت ہے، جو شم رسیدہ لوگوں کی سابی ترتی کی جانب عزم کی عکاس کرتی ہے۔ سمپنی وقف قلی خانٹرسٹ کو جو کہ ستحق طبقہ کی تعلیم کوفروغ دینے میں مصروف عمل ہے با قائد گی سے عطید دیتے ہے اس سال سمپنی نے 17.89 ملین روپے وقف قلی خانٹرسٹ کو بطور عطیہ دیا ہے، اس کے علاوہ کمپنی نے سٹیزن فاونڈیشن سمیت مختلف مہیتا اوں اور فلامی اداروں کو بطور عطیہ دیا ہے،

# قومی خزانے میں شراکت۔

۔اس سال کمپنی نے انگم ٹیکس سیز ٹیکس اور مختلف مدول میں 3,214.99 ملین روپے قو می خزانے میں جمع کرائے ہیں۔

## پورڈ میٹنگ۔

اس سال کے دوران بورڈ آف ڈائر کیٹرز کی سات (7) میٹنگز منعقد کی گئی، جبکی حاضری ورج ذیل ہیں۔

میٹنگز میں حاضری کی تعدا	ۋا <i>ز يك</i> ژز	نمبرشار
6	جناب احمرقلی خان خثک	1
7	ليفڻنٺ جزل(ريثائرؤ) على قلى خان خنگ	2
7	جناب عدنان احمر	3
7	جناب عاطف انور	4
7	جناب حسين قلي خان (چيف ا مَيْز يَدُوهُ فيسر)	5
6	جناب منصور خان*	6
7	جناب منظوراحمر	7
1	جناب محمودكمال**	8
4	جناب محم <i>ر</i> قلی خان ختک	9
6	جناب رضاقلی خان ختک	10
4	ڈ اکٹر شامین قلی خان خٹک	11

<sup>\* 21</sup> ستمبر 2017 كوبطور دائر يكثر بوردٌ مين شامل ہوئے۔

<sup>\*\* 11</sup> ستمبر 2017 کوستعفی ہوئے۔ جوڈ ائز کیٹرزمیٹنگز میں حاضر نہ ہو سکےان کوعدم موجود گی کی چھٹی عطا کر دی گئی۔



# ڈائریکٹرزر بورٹ برائے شیئر ہولڈرز۔

ختم ہونے والےسال 30 جون 2018

سمینی کے ڈائر کیٹر زنہایت مسرت کے ساتھ ختم ہونے والے سال 30 جون 2018 کے سالانہ آ ڈیڈ مالیاتی گوشوارے پیش کرتے ہیں۔

# مالياتی نتائج۔

2017 <i>US</i> 30	2018 <i>IS</i> 30
000 (روپے میں)	0)
881,397	715,551
(34,533)	(44,172)
2,351,809	2,198,673
3,198,673	2,870,052
(1,000,000)	-
-	(896,569)
2,198,673	1,973,483
======	======
14.75 روپي	11.97 روپي
======	======

بوردُ آف ڈائر کیٹرز نے 60% نقد ڈیویڈنڈاور 70% بونس حصص ختم ہونے والے سال 30 جون 2018 کے لیے حتی تقسیم کی سفارش کی ہے۔

# ضابطه برائے کاروباری نظم ونسق بیمل درآ مد

ضابطه برائے کاروباری نظم ونسق کے مطابق ڈائر یکٹرزمسرت کے ساتھ یقین دہانی کراتے ہیں کہ ؟

- ۔ سمپنی کی انتظامیہ کی جانب سے تیار کی جانے والی مالیاتی گوشوار سے شفافیت کے ساتھ کمپنی کے فرد بقایا، فردتوازن، آپریشن کے نتائج، نقذی نقل وحرکت،اورا یکویٹی میں تبدیلوں کوپٹیش کرتی ہے۔ ۔ سمپنی حیایات کی کت کویا قائمدہ برقر اررکھتی ہے۔
  - ۔ مالیاتی گوشوارے کی تیاری کے لیے مناسب اکاؤنٹنگ پالیسیاں مسلسل لاگو کی جاتی ہیں اورا کاؤنٹنگ تخیینے معقول اوردانشمندانہ فیصلوں پربنی ہوتے ہیں۔
    - ۔ پاکستان میں لا گوہونے والے انٹرنشنل فنانشل رپورٹنگ اسٹینڈ ژزیر مالیاتی گوشواروں کی تیاری کی جاتی ہے۔
    - ۔ اندورنی کنٹرول کا نظام بہترین انداز میں مرتب کیا گیاہے اور ساتھ ساتھ اس کی باقائدہ نگرانی کی جاتی ہے۔



# The Tread

General Tyres Pakistan manufactures tyres that deliver quality. The technologically advanced and highly equipped manufacturing plants ensure that coch tyre rotains the design and features and is a maximised in facility. The tread of one tyre differs from another, this is what characterises the tyres and gives the desired grp. Every tyre has a different set of features, that are made to fit the vehicle kind to produce the best results. General Tyre Pakistan is the No.1 tyre manufacturing company ewing to the standards of the produced sociolog produced.



# Notice of Fifty-Fifth (55th) Annual General Meeting

Notice is hereby given that the Fifty-Fifth (55th) Annual General Meeting of The General Tyre & Rubber Company of Pakistan Limited (the "Company") will be held at the Institute of Chartered Accountants of Pakistan, Auditorium, Clifton, Karachi on Thursday, 18 October 2018 at 03:30 p.m., to transact the following business:

#### **Ordinary Business**

- 1. To confirm the minutes of Annual General Meeting held on Tuesday, 31 October 2017.
- 2. To receive, consider and adopt the Audited Financial Statements for the year ended 30 June 2018, together with Directors' and Auditors' Reports thereon.
- 3. To consider and approve payment of final cash dividend @ 60 % i.e., Rs. 6 per share, as recommended by the Directors.
- 4. To appoint auditors for the year ending 30 June 2019 and to fix their remuneration. The retiring auditors, Messrs. A. F. Ferguson & Co. Chartered Accountants, being eligible, have offered themselves for reappointment for the year ending 30 June 2019.
- 5. Any other business with the permission of the Chair.

#### **Special Business:**

- 6. To increase Authorized Share Capital from Rs. 750,000,000/- divided into 75,000,000 ordinary shares of Rs. 10/- each to Rs. 1,250,000,000/- divided into 125,000,000 ordinary share of Rs. 10/= each.
- 7. To consider and, if thought fit, to approve the following resolution as a Special Resolution, with or without amendments, to alter/amend (a) the Memorandum of Association (the "Memorandum"), and (b) the Articles of Association (the "Articles"), of the Company, appearing black-lined in the attached drafts of the Memorandum and Articles, in order to bring them in
  - conformity with the provisions of the Companies Act, 2017 (the "Act").
- 8. To approve issue of bonus shares in the proportion of seven (7) shares for every ten (10) ordinary shares held i.e., 70%, subject to increase in authorized share capital by shareholders and other regulatory authorities.
- 9. Any other business with the permission of the Chair.

#### 1. Alteration/Amendments of the Memorandum

(1) Resolved, subject to confirmation of the Securities and Exchange Commission of Pakistan, that:



- (a) sub-Clause (1) of Clause 3 of the Memorandum be formed as the principal line of business,to read as follows:
- (i) The principal line of business of objects for which the Company shall be to, directly or indirectly, produce, manufacture, purchase, import or otherwise acquire, own, process, operate, develop, use, sell, lease, export, exchange, or otherwise dispose of or turn to account and generally to deal in, and to render any service in respect of, rubber, both natural and synthetic compounds thereof, substitutes therefor, substances having properties or uses similar thereto and articles produced in whole or in part therefrom, including without limitation tyres and tubes and accessories of all types and kind for automobiles, trucks, buses, tractors, aero planes, motor cycles and other vehicles, automobile brake and rubber and repair materials, transmission belting, vee belts, hoses of all sorts and foam rubber products, belts and mechanized goods, footwear and clothing, cotton, rayon or other fibrous materials and articles of which cotton rayon, or other fibrous materials are a component part, metals, rims and automotive parts and accessories, aircraft and parts and accessories therefor and, in general, goods, commodities and articles of whatsoever nature, and to establish, maintain and operate chemical, physical and other laboratories and to carry on chemical, physical and industrial research of every kind and character as may be necessary, useful or convenient in connection with any business of the Company and to produce, manufacture, construct, import, purchase or otherwise acquire, to own, process, develop, use, sell, lease, exchange, export or otherwise dispose of or turn to account and generally to deal in and with articles and substances invented or developed thereby.
- (b) sub-Clauses (2) to (52) of Clause 3 of the Memorandum in respect of the business of the Company, be deleted.
- (c) three (3) new sub-Clauses (ii), (iii) and (iv) in Clause 3 of the Memorandum be added, to read as follows:
- (ii) Except for the businesses mentioned in sub-clause (iii) hereunder, the Company may engage in all the lawful businesses and shall be authorized to take all necessary steps and actions in connection therewith and ancillary thereto.
- (iii) Notwithstanding anything contained in the foregoing sub-clauses of this clause nothing contained herein shall be construed as empowering the Company to undertake or indulge, directly or indirectly in the business of a Banking Company, Non-banking Finance Company (Mutual Fund, Leasing, Investment Company, Investment Advisor, Real Estate Investment Trust management company, Housing Finance Company, Venture Capital Company, Discounting Services, Microfinance or Microcredit business), Insurance Business, Modaraba management company, Stock Brokerage business, forex, real estate business, managing agency, business of providing the services of security guards or any other business restricted under any law for the time being in force or as may be specified by the Commission.
- (iv) It is hereby undertaken that the Company shall not:
- (a) engage in any of the business mentioned in sub-clause (iii) above or any unlawful operation;
- (b) launch multi-level marketing (MLM), Pyramid and Ponzi Schemes, or other related activities/businesses or any lottery business;



- (c) engage in any of the permissible business unless the requisite approval, permission, consent or license is obtained from competent authority as may be required under any law for the time being in force.
- (d) the existing Clause 5 of the Memorandum be replaced to read as follows:
- 5. The authorized share capital of the Company is Rs. 1,250,000,000 (Rupees one billion two hundred & fifty million only) divided into 125,000,000 (One hundred twenty-five million) ordinary shares of Rs. 10 (Rupees ten only) each.
- (e) the attached Revised Memorandum (Annexure 1), duly black-lined to highlight the amendments, be affirmed as the new Memorandum of Association of the Company.
- (f) the aforesaid alteration in the Memorandum of the Company shall be subject to any amendment, modification, addition or deletion as may be deemed appropriate by the authorized person or as may be suggested, directed and advised by the Commission which suggestion, direction and advice shall be deemed to have been approved as part of the passed Special Resolution without the need of the members to pass a fresh Special Resolution.

#### 2. Alteration/Amendments of the Articles

- A. Further Resolved that:
- (a) the Articles be replaced with the attached Revised Articles (Annexure 2), duly highlighted to show changes (the "Revised Articles").
- (b) the Revised Articles be affirmed as the new Articles of Association of the Company.
- B. To authorize Chief Executive Officer and/ or Company Secretary of the Company to, singly, do all acts, deeds and things, take any and all necessary steps, to fulfill the legal, corporate and procedural formalities and file all necessary documents/ returns as deems necessary in this behalf and the matters ancillary thereto.

A copy of the Memorandum and Articles of Association, with the proposed changes duly highlighted, is attached.

Company Secretary

Karachi

Dated: 18 September 2018



#### NOTES:

#### 1. Book closure of Final Cash Dividend and to attend AGM:

The share transfer books of the Company shall remain closed from 09 October 2018 to 18 October 2018 (both days inclusive). Transfers received at the Company's share registrar, Share Registrar Department, Central Depository Company of Pakistan Limited. CDC House, 99-B, Block "B", S.M.C.H.S., Main Shahrah-e-Faisal, Karachi by close of business on 08 October 2018 will be considered in time for eligibility for final dividend and to attend the AGM.

#### 2. Book closure for Bonus Shares:

For the purpose of entitlement of bonus shares, the share transfer books of the Company shall remain closed from 25 October 2018 to 02 November 2018 (both days inclusive). Transfers received at the Company's share registrar, Share Registrar Department, Central Depository Company of Pakistan Limited. CDC House, 99-B, Block "B", S.M.C.H.S., Main Shahrah-e-Faisal, Karachi by close of business on 24 October 2018 will be considered in time for the entitlement of Bonus Shares.

- 3. A member entitled to attend and vote at the Annual General Meeting is entitled to cast his/ her vote by proxy. Proxies must be deposited at the Company's Registered Office at H-23/2, Landhi Industrial Trading Estate, Landhi, Karachi no later than 48 hours before the time for holding the meeting.
- **4.** Members are requested to notify change in their address, if any, immediately.
- 5. CDC Account Holders will further have to follow the under mentioned guidelines as laid down in Circular No. 1 of 2000 dated 26 January 2000 issued by the Securities and Exchang Commission of Pakistan.

#### Statement under Section 134 (3) of the Companies Act, 2017

1. The Company's Authorized Share Capital is being increased from Rs. 750,000,000 (Rupees seven hundred fifty million) to Rs. 1,250,000,000 (Rupees one billion two hundred fifty million). The following resolutions, with or without modifications, be passed as Special Resolutions:

#### **RESOLVED**

- a) That the Authorized Share Capital of the Company be increased from Rs. 750,000,000/(Rupees seven hundred fifty million) to Rs. 1,250,000,000 (Rupees one billion two hundred fifty million) by creation of 50,000,000 ordinary shares of Rs. 10/- each. Such new shares shall rank pari passu with the existing shares.
- b) That in clause 5 of the Memorandum of Association the figures and words "750,000,000" "(Rupees seven hundred fifty million)" and "75,000,000" "(Seventy five million)" be substituted by the figures and words "1,250,000,000" "(Rupees one billion two hundred fifty million)" and "125,000,000" "(One hundred & twenty-five million)" respectively."



c) That Article 3 of the Articles of Association be amended to read as followers:

The Capital of the Company is Rs. 1,250,000,000/- (Rupees one billion two hundred fifty million) divided into 125,000,000 (one hundreded and twenty-five million) shares of the nominal value of Rs. 10/- each.

2. The Directors have recommended issue of Bonus Shares in the proportion of seven (7) Bonus Shares for every ten (10) ordinary shares i.e. @ 70% held by the members on 24 October 2018. For this purpose, to approve capitalization of a sum of Rs. 418.399 million out of unappropriated profit and to pass, with or without modification, the following resolutions as Special Resolutions:

#### **RESOLVED**

- a) That a sum of Rs. 418.399 million out of unappropriated profit be capitalized and applied for the issue of ordinary shares of Rs. 10/- each as fully paid Bonus Shares to the members of the company whose names appear on the register of members as at the close of business on 24 October 2018 in the proportion of seven (7) Bonus Shares for every ten (10) ordinary shares held.
- b) That the members entitled to fractions of a share shall be given the sale proceeds of their fractional entitlement for which purpose the fractions shall be consolidated into whole shares and sold in the stock market.
- c) That the Chief Executive or Company Secretary of the Company be and are hereby singly authorized and empowered to give effect to the resolutions and to do or cause to be done all acts, deeds and things that may be necessary or required for issue, allotment and distribution of bonus shares.
- d) That the bonus shares so allotted shall rank pari passu in all respects with the existing shares except that they shall not qualify for final cash dividend declared for the year ended 30 June 2018. The Directors are interested in this business only to the extent of their entitlement to the Bonus Shares as shareholders/institutions represented them.

The Directors are intrested in this business only to the extent of their entitlement to the Bonus Shares as shareholders/institutions represented them.

#### NOTES:

#### A. For Attending the Meeting:

- i. In case of individuals, the account holder or sub-account holder and/ or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall authenticate his/ her identity by showing his/ her original Computerized National Identity Card (CNIC) or original passport at the time of attending the meeting.
- ii. In case of corporate entity, the Board of Directors' resolution/ power of attorney with specimen

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signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.

#### **B.** For Appointing Proxies:

- i. In case of individuals, the account holder or sub-account holder and/ or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the above requirement.
- ii. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- iii. Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- iv. The proxy shall produce his/her original CNIC or original passport at the time of the meeting.
- v. In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Company.
- 6. The shareholders holding physical shares are also required to bring their original CNIC and/ or copy of CNIC of shareholder(s) of whom he/ she/ they hold Proxy(ies) without CNIC such shareholder(s) shall not be allowed to attend and/ or sign the Register of Shareholders/ Members at the AGM.

#### 7. Deduction of Income Tax for Filer and Non-filer:

Please note that under Section 150 of the Income Tax Ordinance, 2001 prescribed withholding tax on dividend income to be deducted for 'Filer' and 'Non-Filer' shareholders @ 15% and 20% respectively. According to clarification received from Federal Board of Revenue (FBR) withholding tax will be determined separately on 'Filer/Non-Filer' status of Principal shareholder as well as Joint Holder(s) based on their shareholding proportions, in case of joint accounts.

In this regard, all shareholders who hold shares with joint shareholders, are requested to provide shareholding proportions of Principal shareholder and Joint Holder(s) in respect of shares held by them to our Share Registrar. The required information must reach to our Share Registrar by 15 October 2018, otherwise it will be assumed that the shares are equally held by Principal shareholder and Joint Holder(s).

Shareholders are also requested to please check and ensure Filer status from Active Taxpayers List (ATL) available at FBR website http://www.fbr.gov.pk/ as well as ensure that their CNIC / Passport number has been recorded by the Participant / Investor Account Services or by Share Registrar (in case of physical shareholding). Corporate bodies (non-Individual shareholders) should ensure that their names and National Tax Numbers (NTN) are available in ATL at FBR website and recorded by respective Participant / Investor Account Services or in case of physical shareholding by Company's Share Registrar.



# 8. Transmission of Annual Financial Statements through Email/CD/USB/DVD or any other Media:

The Securities and Exchange Commission of Pakistan vide its S.R.O. 470(i)/2016 dated 31 May 2016 has allowed listed companies to transmit their audited annual accounts to shareholders through CD/DVD/USB instead of sending hard copy of the same to each shareholder. However, a shareholder may specifically request for a hard copy of annual audited accounts. In this regard, a standard request form has been placed on the website of the company for such shareholders to communicate their request for the hard copy of the annual audited accounts.

# 9. Statement of Unclaimed or Unpaid Amounts Under Section 244 of the Companies Act, 2017:

The Securities and Exchange Commission of Pakistan, pursuant to section 244 read with section 510 of the Companies Act 2017 (the "Act"), directs all Companies to submit a statement to the Commission through eServices portal (https://eservices.secp.gov.pk/eServices/) starting therein the number or amounts, as the case may be, which remain unclaimed or unpaid for a period of three years from the date it is due and payable in respect of shares of a company/ dividend and any other instrument or amount which remain unclaimed or unpaid, as may be specified.

Through this notice, the shareholders are intimated to contact with the Company for any unclaimed dividend/ shares within a period of seven days after publishing this notice to meet the compliance of SECP Direction #: 16 of 2017 dated 07 July 2017. List of Shareholders having unclaimed dividends/ shares are available on the Company's website www.gentipak.com.

The shareholders are requested to contact the Company on its registered address regarding any unclaimed dividends or undelivered shares (if any).

#### 10. Availability of Audited Financial Statement on Company's Website:

The audited financial statements of the Company for the year ended 30 June 2018 have been made available on the Company's website www.gentipak.com, at least 21 days before the date of Annual General Meeting.

#### 11. Transmission of Annual Financial Statements Through E-Mail:

Pursuant to the directions given by SECP vide SRO 787 (1)/ 2014 dated 8 September 2014, those shareholders who desire to receive Annual Financial Statements in future through email instead of receiving the same by Post are advised to give their formal consent along with their valid email address on a standard request form which is available at the Company's website i.e. www.gentipak.com and send the said form duly filled in and signed along with copy of his /her / its CNIC / Passport to the Company's Share Registrar. Please note that giving email address for receiving of Annual Financial Statements instead of receiving the same by post is optional, in case you do not wish to avail this facility please ignore this notice. Annual Financial Statements will be sent at your registered address, as per normal practice.



#### 12. Deposit of Physical Shares into CDC Account:

The shareholders having physical shareholding may open CDC sub-account with any of the brokers or Investor Account directly with CDC to place their physical shares into script-less form. This will facilitate them in many ways including safe custody and sale of shares.

#### 13. Form of Proxy for E-Voting:

The instrument of e-voting shall be deposited in advance in writing at least ten days before holding of general meeting at the registered office at H-23/2, Landhi Industrial Trading Estate, Landhi, Karachi of the company or through email at siraj.lawai@gentipak.com.

#### 14. Video Conference Facility for Attending General Meetings:

With reference to the SECP'S Circular No. 10 of 2014 dated 21 May 2014 ("the circular"), members may avail video conference facility in Lahore and Islamabad, subject to fulfillment of the requirements and procedures of the Circular, mentioned below:

The members should provide their consent as per the following format and submit to the registered address of the Company, 10 days before holding of AGM.

#### **Consent Form for Video Conference Facility**

'I/ We,	of	, being a member of The
General Tyre and Rubb	per Company of Pakistan Limited, holder of $\_$	Account
No location).	hereby opt for video conference facility at	(geographical
Signature of Member		

If the Company receives consent from members holding in aggregate 10% or more shareholding residing at a geographical location, to participate in the meeting through video conference at least 10 days prior to date of the meeting, the Company will arrange video conference facility in that city subject to availability of such facility in that city.

The Company will intimate members regarding venue of video conference facility at least 5 days before the date of Annual General Meeting along with complete information necessary to enable them to access such facility.

#### 15.Mandatory Requirement of Bank Account Details for Electronic Credit of Dividend:

In accordance with Section 242 of the Companies Act, 2017, any dividend payable in cash shall only be paid through electronic mode directly into the bank account designated by the entitled shareholder. Please note that giving bank mandate for dividend payments is mandatory and in order to comply with this regulatory requirement and to avail the facility of direct credit of dividend amount in your bank account, you are requested to please provide the information pertaining to Bank Account on the "Dividend Mandate Form" available on the website of the Company to your

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respective CDC Participant/ CDC Investor Account Services (in case your shareholding is in Book Entry Form) or to our Share Registrar (in case your shareholding is in Physical Form).

#### Statement under Section 134(3) of the Companies Act, 2017

The following statement sets out the material facts pertaining to the Special Business to be transacted at the Annual General Meeting of Company to be held at the Institute of Chartered Accountants of Pakistan, Auditorium, Clifton, Karachi on Thursday, 18 October 2018 at 03:30 p.m.:

#### Alteration of the Memorandum of Association of the Company

An existing company is required to continue with its existing Memorandum and the Object Clause1 in the Memorandum shall be considered as the principal line of business (Section 27(A)(iii)(a)). The "principal line of business" means "the business in which substantial assets are held or likely to be held or substantial revenue is earned or likely to be earned by a company, whichever is higher" (Section 26(1)(ii)).

Under the Companies Act, 2017 (the "Act"), a company may carry on or undertake any lawful business or activity and do any act or enter into any transaction being incidental and ancillary thereto which is necessary in attaining its business activities, however, the principal line of business of the Company shall be mentioned in the Memorandum of Association of the Company which shall always commensurate with name of the Company. The Company is, therefore, required to alter/amend its Memorandum of Association in compliance with Section 27 of the Act.

#### Alteration of the Articles of Association of the Company

In order to bring the Articles of Association in conformity with the provisions of the Act and "Table A" provided in the First Schedule to the Act, the Company is altering/amending its Articles of Association.

For the information of the Shareholders and their convenience, black-lined drafts of the Memorandum and Articles of Association, for comparison of the existing provisions of the Memorandum and Articles of the Company and the proposed amendments therein, are attached. These are also available for inspection from 10 a.m. to 4 p.m. on working days at the registered office of the Company.

None of the Directors of the Company have any personal interest in the aforesaid Special Resolutions except in their capacity as Shareholders or Directors of the Company.



ایش میں ضرور ہونا چاہئے اور جسے ہمیشہ کمپنی کے نام کی مناسبت سے ہونا چاہئے۔لہذا کمپنی کے لئے ضروری ہے کہ ایکٹ کے سیکشن 27سے مطابقت کے لئے اپنے میمورنڈم آف ایسوی ایش میں تبدیلی/ترمیم کرے۔

سمینی کے آرٹیکر آف ایسوسی ایش میں تبدیلی

کمپنی کے آرٹیکٹر آ ف ایسوسی ایشن کوا بکٹ کی شقول اورا بکٹ کے پہلے جدول میں فراہم کردہ''ٹیبل A''کےمطابق بنانے کے لئے کمپنی اپنے آرٹیکٹر آ ف ایسوسی ایشن میں تبدیلی از میم کررہی ہے۔

شیئر ہولڈرزکو معلومات کی فراہمی اوران کی سہولت کے لئے میمورنڈ م اور آرٹیکلز آف ایسوی ایشن کی دستاویزات، جن میں کمپنی کے موجودہ میمورنڈ م اور آرٹیکلز اوران میں مجوزہ ترامیم کو نقابلی جائزے کے لئے Black-lined کیا گیا ہے، منسلک کی جارہی ہیں۔ان دستاویزات کا معائنہ کمپنی کے رجسڑ ڈوفتر میں کاروباری ایام میں صبح 10:00 جے تاشام 00:40 بجے تک کیا جاسکتا ہے۔

سمپنی کے ڈائر کیٹرز میں ہے کسی کا مفاد فہ کورہ بالاخصوصی قرار داد میں سوائے کمپنی کے قصص یافتگان یا ڈائر کیٹرز کی حیثیت سے ان کی استعداد سے زیادہ نہیں ہے۔

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## 12- اجلاس عام میں شرکت کے لئے ویڈیوکا نفرنس کی سہولت

سيكيور ٹيزائيڈائيچنچ كميش آف پاكستان كے سركلرنبر 2014،10 بتاريخ 2011 مئي 2014 كے مطابق ممبران سركلر كے ذيل ميں بيان كردہ نقاضوں اور طريقة كار كى يحيل كى صورت ميں لا ہوراورا سلام آباد ميں ويڈيو كا نفرنس كى سہولت سے استفادہ كر سكتے ہيں :

ممبران مندرجہ ذیل طریقہ کار کےمطابق اپنی رضامندی سالا نہ اجلاس عام ہے10 روز قبل کمپنی کے رجسڑ ڈیتے پر جمع کروائیں۔

# ویڈیوکانفرنس کی سہولت کے لئے رضامندی کا فارم

''میں/ہم کے بادریعہ ہٰذا ہے۔ ''میں/ہم کے بادریعہ ہٰذا کے بادریعہ ہٰذا کے بادریعہ ہٰذا ہے۔ ۔ جغرافیائی مقام)ویڈیوکانفرنس کی سہولت کے لئے درخواست دیتے ہیں۔

### ممبر کے دستخط

اگر کمپنی کوئسی جغرافیائی مقام پررہائش پذیر شیئر ہولڈرز میں ہے10 فیصد یازا کد کی جانب ہے اجلاس عام کی تاریخ ہے 10 روز قبل ویڈ یوکا نفرنس کے ذریعے شرکت کے لئے رضامندی موصول ہوجاتی ہے، ایسی صورت میں کمپنی اس شہر میں ویڈ یوکا نفرنس کی سہولت کا انعقاد کرے گی، جس کا انحصارا اس شہولت کی دستیا بی پر ہوگا۔
میپنی سالا نہ اجلاس عام ہے کم از کم 05 دن قبل ممبران کو ویڈ یوکا نفرنس کی سہولت کے مقام اور اس سہولت تک رسائی کو بیٹی بنانے کے لئے درکار تمام معلومات سے کمل آ گہی فراہم کرے گی۔

## 15- ڈیویڈنڈ کی الیکٹرونک ترسیل کے لئے بینک اکاؤنٹ کی تفصیلات کالازمی تقاضہ

کمپنیزا یک 2017 کی ش 242 کے مطابق نفتر کی صورت میں قابل ادائیگی ڈیویڈیڈ صرف الیکٹر ونک طریقے سے براہِ راست اہل شیئر ہولڈرز کے مظررہ اکا وَنٹ میں ادائیا جا ست جاسکتا ہے۔ براہِ مہر بانی نوٹ فرمالیں کہ ڈیویڈنڈ کی ادائیگی کے لئے بینک مینڈیٹ فراہم کرنالازمی ہے اور اس نقاضے کی پیکسل اور اپنے بینک اکا وَنٹ میں براہِ راست ڈیویڈنڈ کی ادائیگی کی سہولت کے حصول کے لئے آپ سے درخواست ہے کہ کمپنی کی ویب سائٹ پر دستیاب' ڈیویڈنڈ مینڈیٹ فارم' میں بینک اکا وَنٹ سے متعلق معلومات اپنے متعلقہ می ڈی می پارٹیسپنٹ/ می ڈی می انویسٹر اکا وَنٹ سروسز (اگر آپ کی شیئر ہولڈنگ بک انٹری کی شکل میں ہے) یا ہمارے شیئر رجسٹر ار (اگر آپ کی شیئر ہولڈنگ طبعی شکل میں ہے) یا ہمارے شیئر رجسٹر ار (اگر آپ کی شیئر ہولڈنگ طبعی شکل میں ہے) کوفر اہم کریں۔

# كېنيزا يك ،2017 كىسىشن (3) 134 كى تىبان

مندرجہ ذیل بیان اُس خصوصی کاروائی ہے متعلق مادی حقائق پر مشتل ہے جس پر کمپنی کے سالانہ اجلاس عام بیس عمل درآ مدکیا جائے گا۔ کمپنی کا سالانہ اجلاس عام انسٹیٹوٹ آف چارٹرڈا کاؤنٹینٹس آف یا کستان، آڈیٹوریم، کلفٹن، کراچی میں جعرات، 18 اکتوبر، 2018، سہ پہر 33:30 بجے منعقد ہوگا۔

# سمینی کے میمورنڈم آف ایسوسی ایشن میں تبدیلی

ا یک حقیقی وجودر کھنے والی کمپنی کے لئے لازم ہے کہ وہ اپنے موجودہ میمورنڈم کے ساتھ کام جاری رکھے اور میمورنڈم کی معروضی شن 1 (Object Clause ) کواس کی برنسپل لائن آف برنس سے مراد''الیا برنس جس میں کمپینز کے حقیقی اٹاثے رکھے جائیں یار کھے جائیں ارکھ جائیں اس سے جو بھی زیادہ ہو۔''(سیکٹن (ii)(1))۔ جانے کا امکان ہو، ان میں سے جو بھی زیادہ ہو۔''(سیکٹن (ii)(1))۔

کمپنیزا یکٹ،2017(''ایکٹ') کے تحت ایک کمپنی کوئی بھی قانونی کاروبار یا سرگرمی جاری رکھ سکتی ہے یا کوئی ایسا کام کرسکتی ہے اور کسی بھی ایسے لین وین میں شامل ہوسکتی ہے جواس کے لئے ضروری ہو، تا ہم کمپنی کی پرنیپل لائن آف برنس کا ذکراس کے میمورنڈم آف ایسوی

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گوشوار سے طبعی شکل میں حاصل کرنے کے لئے درخواست دے سکتے ہیں۔اس سلسلے میں کمپنی کی ویب سائٹ پرایک معیاری درخواست فارم آ ویزاں کر دیا گیا ہے جس کے ذریعے شیئر ہولڈرز آ ڈٹ شدہ مالیاتی گوشوار سے طبعی شکل میں حاصل کرنے کی درخواست دے سکتے ہیں۔

# 9- كمپنيزا كيك،2017 كيسكشن244 كتحت لا دعوى اور واجب الوصول رقوم كابيان

سکیورٹیزائیڈ ایکھینے کمیشن آف پاکستان نے کپینزا کیٹ، 2017(''ا میٹ') کے سیشن 244، جسیکشن 510 کے ساتھ پڑھاجائے، کے تحت تمام کمپنیوں کوائی سروسز پورٹل (http://eservies.secp.gov.pk/eservices) کے ذریعے کمیشن کوالک بیان جمع کروانے کی ہدایت کی ہے جس میں ان رقوم کی تعداد، جیسی بھی صورت میں ہو، جو واجب الا واور قابل اوائیگی ہونے کی تاریخ سے تین سال کا عرصہ گزرجانے کے باوجود، لا دعویٰ اور واجب الا وصول ہوں، چاہے وہ کمپنی کے حصص اُڈیو پڈنڈیا دیگر کسی انسٹر ومنٹ کے سلسلے میں لا دعویٰ یا واجب الوصول ہوں، جیسے بھی تعین کیاجائے۔

بذر یو نوٹس بلذاحص یافتگان کومطلع کیاجا تاہے کہ وہ اپنے کسی بھی لادمویٰ ڈیویڈ نٹر احص کے لئے کمپنی سے اس اشتہار کی اشاعت کے سات دن کے اندر رابطہ کریں تاکہ سیکورٹیز اینڈ ایمچینے کمیشن آف پاکستان کی ہدایت نمبر:2017،16 بتاریخ 07 جولائی، 2017 کی تعمیل ہوسکے۔لادمویٰ ڈیویڈنڈ زاحص رکھنے والے قصص یافتگان کی فہرست کمپنی کی ویب سائٹ www.gentipak.comپر دستیاب ہے۔

حصص یافتگان سے درخواست ہے کہ کسی بھی لا دعویٰ ڈیویڈنڈ، یاغیرترسیل شدہ صص (اگر کوئی ہوں) کے حصول کے لئے تمپنی کے رجٹر ڈیتے پر رابطہ کریں۔

# 10- آ ۋٹ شده مالياتی گوشواروں کی كمپنی كی ويبسائث پردستيابی

30 جون 2018 کونتم ہونے والے سال کے لئے کمپنی کے آڈٹ شدہ مالیا تی گوشوارے کمپنی کی ویب سائٹ www.gentipak.com پر سالاندا جلاس عام کے انعقاد کی تاریخ سے کم از کم 21 دن پہلے سے آویزاں کردیئے جا کیں گے۔

# 11-سالانه مالياتی گوشوارون کي ترسيل بذر بعداي ميل

سکیوریٹیز اینڈ ایکیچنی کمیش آف پاکستان کے سرکلر 2014/2014 SRO ہتار نے 8 ستمبر 2014 کی ہدایات کے تحت وہ شیئر ہولڈرز جو مستقبل میں اپنے مالیاتی گوشوارے ڈاک کے بجائے ای ممیل کے ذریعے وصول کرنا چاہتے ہیں، ان سے درخواست ہے کہ وہ کمپنی کی ویب سائٹ www.gentipak.com پر دستیاب معیاری درخواست فارم میں اپنے فعال ای میل ایڈرلیں فراہم کر کے اپنی با قاعدہ رضا مندی دیں اور بیفار مکمل طور پرپڑ کر کے اپنے فعال ای میل ایڈرلیں فراہم کر کے اپنی با قاعدہ رضا مندی دیں اور بیفار مکمل طور پرپڑ کر کے اپنے فعال ای میل ایڈرلیس فراہم کر کے اپنی با قاعدہ وضا مندی دیں اور بیدای میل وصول کرنے کا آپشن اختیاری ہے۔ اگر آپ یہ سہولت حاصل منہیں کرنا چاہتے تو اس نوٹس کو نظر انداز کر دیں۔ سالانہ مالیاتی گوشوارے آپ کے رجٹر ڈپتے پر معمول کے مطابق ارسال کئے جاتے رہیں گے۔

## 12- فزيكل شيئر زكوCDC ا كاؤنث ميں ركھنا

طبعی شکل میں شیئر زر کھنے والے شیئر ہولڈرز کسی بھی بروکر یا انویسٹرا کاؤنٹ سے بی ڈی بی میں براہ راست ذیلی ا کاؤنٹ کھلوا کرطبعی شکل میں اپنے شیئر زکواسکر پٹ لیس صورت میں رکھ سکتے ہیں۔ بیمل ان کے شیئر زکومحفوظ رکھنے اوران کی فروخت میں معاون ہوگا۔

# 13- ای دوئنگ کے لئے پراکسی فارم

ای دوٹنگ کے لئے انسٹر ومنٹ تحریری شکل میں اجلاس عام کے انعقاد کی تاریخ سے 10 روز قبل کمپنی کے رجٹر ڈ دفتر H-23/2 الانڈھی انڈسٹر بلیٹریڈنگ اسٹیٹ، لانڈھی ، کراچی کے بیتے پریابذریعے ای siraj.lawai@gentipak.com پرموصول ہوجانا جائیس۔



ii) کارپوریٹ ادارے کی صورت میں ،اجلاس کے وقت بورڈ آف ڈائر کیٹرز کی قرار داد / پاورآف اٹارنی میشخصی دستخط کے (تاوقتیکہ پہلے فراہم کی گئی ہو ) پیش کرنا گی۔

# ب۔ نمائندوں (Proxies) کی تقرری کے لئے:

- i) انفرادی صورت میں ،اکاؤنٹ ہولڈریاذ ملی اکاؤنٹ ہولڈر اور یا اجن کی سیکیوریٹیز گروپ اکاؤنٹ میں ہوں اوران کی رجٹریشن کی تفصیلات قواعد وضوابط کے مطابق آپ لوڈ ہوں،مندرجہ بالاشرائط کے مطابق براکسی فارم جمع کرائمیں گے۔
  - ii) جن دوافراد سے پراکسی فارم کی تصدیق کروائی جائے گی اُن کے نام، پتے اور CNIC نمبر فارم میں درج کیے جائیں گے۔
    - iii) اصل مالکان کی CNIC پایاسپورٹ کی مصدقہ نقول پرائسی فارم کےساتھ منسلک کی جائیں گی۔
      - iv) نامز دخض کواجلاس میں شرکت کے دقت اصل CNIC یا اصل یا سپورٹ مہیا کرنا ہوں گے۔
- (۷) کارپوریٹ اداروں کی صورت میں، بورڈ آف ڈائر کیٹرز کی قرار دار اپاور آف اٹارنی امیدوار کے تخصی دستخط کے ساتھ کمپنی کو پرائسی فارم کے ساتھ جمع کروانی ہوگ (تاوقتیکہ پہلے فراہم کی گئی ہو)۔
- 6- کمپنی کے تمام شیئر ہولڈرز اممبرز جن کے پاس کاغذی حالت میں شیئر موجود ہیں، ان سے درخواست کی جاتی ہے کہ وہ اپنے یا جن کے وہ نمائندے ہیں، ان کے کار آمد NTN اور NTN سرٹیفکیٹس کی کا پی لے کر آئیس۔ CNIC نہ ہونے کی صورت میں اجلاس کے وقت شیئر ہولڈر کواجلاس میں شرکت اور شیئر ہولڈرز کے رجٹر میں وسخط کرنے کی اجازت نہیں دی جائے گی۔

# 7- فانكرزاورنان فانكرز كے انكم ليكس كى كثوتى

براہ مہر بانی نوٹ فر مالیں کہ انکم ٹیکس آرڈیننس2001 کی دفعہ 150 کے تحت اور فنانس ایکٹ2017 مؤثر کیم جولائی 2017 کے مطابق انکم ٹیکس گوشوارے جمع کروانے والوں اور جمع نہ کروانے والوں کے لئے انکم ٹیکس کی کٹوتی کی شرح بالتر تیب 15% اور 20% ہوگی۔ فیڈرل بورڈ آف ریو نیو (ایف بی آر) کی جانب سے موصول ہونے والی وضاحت کے مطابق پر نیل شیئر ہولڈرز اور جوائٹ شیئر ہولڈرز کی انکم ٹیکس کی کٹوتی انکم ٹیکس گوشوارے جمع کروانے والوں اور جمع نہ کروانے والوں کی حیثیت سے کی جائے گی۔ جوائٹ اکا وُنٹ کی صورت میں اس کی بنیاد شیئر ہولڈ تک کے تناسب پر ہے۔

اس سلسلے میں جوائنٹ شیئر ہولڈرز کے ساتھ شیئر زر کھنے والے تمام شیئر ہولڈرز سے گزارش ہے کہ وہ اپنی ملکیت میں موجود شیئرز کی تعداد کے تناسب سے پرٹیل شیئر ہولڈراور جوائنٹ شیئر ہولڈر(ز) کی تفصیلات ہمارے شیئر رجٹر ارکوفراہم کریں۔مطلوبہ معلومات ہمارے شیئر رجٹر ارکو27 اکتوبر2017 تک موصول ہوجانی چاہئیں،بصورت دیگر پیسمجھا جائے گا کہ پرنیل شیئر ہولڈراور جوائنٹ شیئر ہولڈر(ز) شیئرز کی کیساں ملکیت کے حامل ہیں۔

شیئر ہولڈرز سے درخواست ہے کہ وہ ایف بی آرکی ویب سائٹ http://www.fbr.gov.pk پرموجودا کیٹیوٹیکس پیئر اسٹ (ATL) پر بطور فائکر اپنی حیثیت کے اندراج کو بقینی بنا ئیں اوراس بات کوبھی بقینی بنا ئیں کہ ان کا CNIC کر پاسپورٹ نمبر پارٹیسپنٹ / انویسٹر اکاؤنٹ سروسز پاشیئر رجٹر ار (فزیکل شیئر ہولڈنگ کی صورت میں ) کے دیکارڈ میں موجود ہے۔کاروباری ادارے (غیر انفرادی شیئر ہولڈرز) اس بات کوبقینی بنا ئیں کہ ان کے نام اور میشن کیسٹر رجٹر ار کر دیکارڈ میں موجود ہیں۔ پردستیاب ایکٹیو پیئر لسٹ میں موجود ہوں اور متعلقہ پارٹیسپنٹ/ انویسٹر اکاؤنٹ سروسز یافزیکل شیئر ہولڈنگ کی صورت میں کمپنی کے شیئر رجٹر ار کے ریکارڈ میں موجود ہیں۔

8- سالانه مالياتي گوشوارون كي ترسيل بذريعهاي ميل/سي دري ايس ني/ ديوي وي وي ايگر ذرائع مواصلات

سیکیورٹی اینڈ ایجیجنی کمیشن آف پاکستان نے اپنے سرکلر SRO 470(i)2016 بتاریخ 31 مئی 2016 کے ذریعے لیٹٹر کمینیوں کواپنے آڈٹ شدہ سالانہ گوشوارے ہر شیئر ہولڈر کو طبعی شکل میں ارسال کرنے کے بجائے بذریعہ CD/DVD/USB ارسال کرنے کی اجازت دی ہے تاہم شیئر ہولڈرخصوصی طور پر آڈٹ شدہ سالانہ

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قراريايا:

- (a) یہ کہ کمپنی کے تصص کے سرمائے کو-/10 روپ فی تصص کے 50,000,000 عمومی تصص کی پیداوار کے ذریعے -/750,000,000 روپ (پیچھر کروڑ روپ) سے بڑھا کر -/1,250,000,000 (ایک ارب25 کروڑ روپ) کردیا گیا ہے۔ یہ نے تصص ہر لحاظ سے کمپنی کے موجودہ شیئر زکے مساوی ہوں گے۔
- (b) یه که میمورندُم آف ایسوی ایش کیش 5 میں ندکور اعداد اور الفاظ 75,000,000 (''نکچھتر کروڑ روپے'') اور"75,000,000" (''سات کروڑ پچپاس لاکھ روپے'') کو بالتر تیب 1,250,000,000 (''ایک ارب پچپیس کروڑ روپے'') اور 125,000,000 (''بارہ کروڑ پچپیس لاکھ'')سے بدل دیاجائے۔
  - (c) یک آرٹیکر آف ایسوی ایشن کے آرٹیل 3 کوتبدیل کرے درج ذیل کے مطابق پڑھا جائے:
- سمپنی کاسر ماید -/1,250,000,000 روپے(ایک ارب پجیس کروڑ روپے) بحساب-/10 روپے فی حصص کی رسمی قیمت کے 125,000,000 (بارہ کروڑ پچیاس لاکھ) تصص ہے۔
- 2- کمپنی کے ڈائر کیٹرزنے 24 اکتوبر، 2018 کومبران کی ملیت میں موجود حصص پر ہردس (10) عمومی حصص پرسات (7) بونس حصص یعنی 70 فیصد کے تناسب سے بونس حصص کے اجراء کی تجویز دی ہے۔اس مقصد کے لئے کمپنی کے غیر تخصیصی منافع میں سے 418.399 ملین روپے کی رقم کی سرمایہ کاری کی منظوری دینا اور درج ذیل قرار داد کی ترمیم کے ساتھ یا بغیر ترمیم کے بطور خصوصی قرار دادمنظوری دینا:

قراريايا

- (a) یہ کہ کمپنی کے غیر تخصیصی منافع میں سے 418.399 ملین روپے کی سرمایہ کاری کی جارہی ہے اور-/10 روپے فی خصص کے عموی خصص بطور ککمل اداشدہ بونس خصص کے اس اس اس کی سرمان کے جارہے ہیں جن کے نام 24 اکتوبر، 2018 کو دفتر کی اوقات کار کے اختتام تک ممبران کے رجٹر میں شامل ہوں گے، اور ان خصص کا تناسب ان کی مکیت میں موجود ہر (10) عمومی خصص کے تناسب سے سات (7) بونس خصص ہوگا۔
- (b) بیرکیمبران جواپنی تصص کی ملیت کے اعتبار سے قصص کے حصہ منقسمہ کے اہل ہیں،ان کوان کے حصہ منقسمہ کی اہلیت کے اعتبار سے فروخت کا زرحاصل اس مقصد کے تحت دیا جائے گاتا کہ حصہ منقسمہ کو جمع کر کے ایک جصص میں تبدیل کیا جا سکے اور یا کستان اسٹاک ایک چینج میں فروخت کیا جاسکے۔
- (c) یہ کہ بذریعہ ہذا کمپنی کے چیف اکیز کیٹویا کمپنی سیکریٹری کوانفرادی طور پرمندرجہ بالاقرار دادوں پڑمل درآ مداور بونس حصص کے اجراء پخصیص اور تقسیم کے لئے ضروری تمام انگال، افعال اوراشیاء انجام دینے یا ممل درآ مدکروانے کا مجاز قرار دیاجا تاہے۔
- (d) بیک مختص کئے گئے بونس حصص ہر لحاظ سے موجودہ قصص کے مساوی ہوں گے سوائے اس کے کہ وہ30 جون، 18 20 کوختم ہونے والے سال کے لئے اعلان کر دہ نق حتی نقذ ڈیو بڈنڈ کے اہل نہیں ہوں گے۔
  - ڈائر یکٹرز کی اس کارروائی میں دلچیپی بطور حصص یا فتاگان/ان کے نمائندہ اداروں کی بونس حصص کی اہلیت کی حد تک ہے۔

نوٹس:

الف-اجلاس میں شرکت کرنے کے لئے:

i) انفرادی صورت میں ،اکاؤنٹ ہولڈریاذ ملی اکاؤنٹ ہولڈراوریا/جن کی سیکیوریٹیز گروپ اکاؤنٹ میں ہوں اوران کی رجسٹریشن کی تفصیلات قواعد وضوابط کے مطابق اَیالوڈ ہوں ،کواجلاس میں شرکت کے وقت اصل قومی شناختی کارڈ (CNIC) یااصل یا سپورٹ دکھانا ہوگا۔

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ب۔ کمپنی کے چیف ایگزیکٹو آفیسراور/یا کمپنی سکریٹری کوانفرادی طور پرایسے تمام اقدامات، افعال اورامور کی انجام دہی کا مجاز قر اردیا جاتا ہے جوقانونی، کاروباری اورضا بطے کی
کارروائیاں کرنے کے لئے ضروری ہوں اوراس سلسلے میں اوراس سے متعلقہ معاملات کے لئے تمام ضروری دستاویزات گوشواروں کی فائلنگ کا بھی مجاز قر اردیا جاتا ہے۔
با قاعدہ طور پرنشاندہی کردہ مجوزہ تبدیلیوں کے ساتھ میمورنڈم اور آرٹیکٹر آف ایسوی ایشن کی ایک نقل منسلک ہے۔



کراچی 18 ستمبر، 2018

سمپنی سیریٹری

نونس:

## 1- حتى نقد دُيويدُيدُ اورسالا نه اجلاسِ عام مين شركت كے لئے كھا توں كى بندش

کمپنی کے ٹیئرٹرانسفر کے کھاتے 109 کتوبر 2018 سے 18 اکتوبر 2018ء تک بندر ہیں گے (دونوں ایام شامل ہیں)۔ 108 کتوبر 2018 کو کاروباری اوقات کار کے اختتام تک ہمارے شیئر رجٹر ارکے شیئر رجٹر ارڈ پارٹمنٹ ،سینٹرل ڈپازٹری کمپنی آف پاکستان کمیٹڈ ہی ڈی می باؤس، 8-99، بلاک 8، ایس ایم ہی ایچ ایس، مین شاہراہِ فیصل، کراچی کوموصول ہونے والے ٹرانسفرحتمی نفتہ ڈپو پڈنڈکی اوائیگی اور سالا نہ اجلاس عام میں شرکت کی اجازت کے لئے بروقت تصور کئے جاکیں گے۔

## 2- بونس حصص کے لئے کھاتوں کی بندش

بونس حصص کی اہلیت کے تعین کے لئے کمپنی کے شیئر ٹرانسفر کے کھاتے 25 اکتوبر 2018 سے 02 نومبر 2018ء تک بندر ہیں گے (دونوں ایام شامل ہیں)۔ 24 اکتوبر 2018 کوکاروباری اوقات کار کے اختتام تک ہمارے شیئر رجٹر ار کے شیئر رجٹر ارڈپارٹمنٹ ،سینٹرل ڈپازٹری کمپنی آف پاکستان کمیٹیڈ ، ہی ڈی ہی ہاؤس B-99، بلاک B ، الیس ایم سی این این ایس مین شاہراہ فیصل ، کراچی کوموصول ہونے والے ٹرانسفر بونس حصص کی اہلیت کے لئے بروقت تصور کئے جا کمیں گے۔

- 3- سالا نداجلاس میں حاضر ہونے اور ووٹ دینے کاحق دارکوئی بھی ممبرکسی دوسرے ممبر کواجلاس میں حاضر ہونے اور ووٹ دینے کے لیے اپنی/ اپنانمائندہ مقرر کرسکتا ہے۔ نمائندے کا تقرر نامہ اجلاس سے کم از کم 48 گھٹے پہلے کمپنی کے رجسڑ ڈ آفس23/2 - Hلانڈھی انڈسٹر بل ٹریڈنگ اسٹیٹ، لانڈھی، کراچی میں موصول ہوجانا چاہئے۔
  - 4۔ ممبران سے درخواست ہے کہا ہے میں کسی بھی قتم کی تبدیلی سے مینی کوفوراً مطلع کریں۔
- 5۔ مزید برآں ہی ڈی می اکاؤنٹ ہولڈرزکوسکیوریٹیز اینڈ ایمپیچنج کمیشن آف پاکستان کےسرکلر 1 مجربیہ 26 جنوری 2000 میں فراہم کردہ مندرجہ ذیل ہدایات کی بیروی کرنی ہوگی:

# كبينزا كيك،2017 كيشن(3) 134 كتحت بيان

1- کمپنی کا منظور کردہ تھے کا سرمایہ -750,000,000,000 روپ (پچھ کروڑ روپ ) سے بڑھا کر -1,250,000,000, روپ (ایک ارب پچیس کروڑ روپ ) کردیا گیا ہے۔مندرجہذیل قرار دادوں کو ترمیم کے بطور خصوصی قرار دادوں کے منظور کرنا ہے:



میٹلز، رمزاور آٹوموٹوپارٹس اورایسیسریز، ایئر کرافٹ اوراس کے پارٹس اوراسیسریز اورعمومی طور پرکسی بھی نوعیت کی چیزیں، اجناس تجارت اوراشیاءاور ہوتیم اورنوعیت کی کیمیکل، فزیکل اورانڈسٹریل ریسرچ کیے لئے کیمیکل، فزیکل اورانڈسٹریل ریسرچ کیا بارٹریز قائم کرے جو کمپنی کے کسی کاروبار کے سلسلے میں ضروری، مفیداور باسہولت ہوں، اور مجموعی طور پر ان آئجیکٹس سے ایجاو کردہ یا تیار کردہ اشیاء اور مصنوعات کی ملکیت، تیمیل، تیاری، استعمال، فروخت، لیز، تباد لے، برآ مدیا بصورت ویگر فروخت یا نفع اٹھانے کے لئے بیداوار، تیاری، تغییر، در آمد میز بداری بابصورت ویگر حاصل کرے۔

- (b) کمپنی کے کاروبارے متعلق میمورنڈم کی شق کی خمنی شقیں (2) تا (52) ہذف کی جاتی ہیں۔
- (c) میمورنڈم کی شق 8 میں تین (3) نئی شمنی شقیں (ii) ،(iii) اور (iv) شامل کی جاتی ہیں ،جنہیں درج ذیل کے مطابق پڑھاجائے:
- (ii) ذیل میں بیان کردہ خمنی شق(iii) میں ندکور کاروبار کےعلاوہ کمپنی برقتم کےقانونی کاروبار میں حصہ لے سکتی ہے اوراس سلسلے میں اوراس مقصد کے لئے ضروری تمام اہم افعال اوراقد امات کرنے کی مجاز ہے۔
- (iii) اس شقی کی خمنی شقوں میں اس سے قبل جو پہھ جھ جو دوتھا، اس کے باو جو داس شق میں موجود کسی بھی مواد کا پیہ مطلب نہیں سمجھا جائے گا کہ اس سے کمپنی کو براہ راست یا بالواسطہ کسی بلینک کمپنی، نان بلینک فانس کمپنی (میوچل فنڈ، لیزنگ، انوسٹمنٹ ایڈ وائزر، ریمل اسٹیٹ انویسٹمنٹ ٹرسٹ مینجنٹ کمپنی، ہاؤسٹگ فنانس کمپنی، وینچر کیپٹل کمپنی، وینچر کیپٹل کمپنی، وینچر کسٹل کمپنی، وینچر کسٹل کمپنی، وینچر کسٹل کمپنی، وینچر کسٹل کی کا کاروبار، فاریس، رئیل اسٹیٹ کا کاروبار، مضار بہینچرنٹ کمپنی، اسٹاک بروکر بنج کا کاروبار، فاریس، رئیل اسٹیٹ کا کاروبار، جو کا کاروبار، حق منوع ہو، کا ایکپنی، سیکیورٹی گارڈزی فراہمی کا کاروبار یا دیگر کوئی کاروبار جو اس وقت نافذ العمل یا کمپیش کی جانب سے متعین کردہ مدت تک نافذ العمل کسی قانون کے تحت ممنوع ہو، کا کاروبار کرنے یا اس میں حصہ لینے کا مجاز سمجھا جائے گا۔
  - (iv) بذر بعد بذا اقر ارکیا جاتا ہے کہ مینی درج ذیل امورانجام ہیں دے گی:
  - (a) مْدُكُور ه بالطَّمْنِي شَقْ (iii) مِين مْدُكُور كَسى كار وبارياكسى غير قانو ني عمل ميس ملوث ہونا
  - (b) ملی کیول مارکیٹنگ (MLM) شروع کرنا، Pyramid اور Ponzi اسکیمزیاان سے متعلقہ دیگر سرگرمیوں/کاروباریاکسی لاٹری کے کاروبار میں ملوث ہونا۔
- (c) کسی بھی قابل منظوری کاروبار میں اس وقت تک شامل نہ ہونا جب تک موجودہ طور پر نافذ العمل کسی قانون کے تحت درکارمجاز اتھار ٹی کی منظوری ،اجازت ،رضامندی بالائسنس حاصل نہ کرلیا جائے۔
  - (d) میمورنڈم کی موجودہ شق 5 کوتبدیل کرکے درج ذیل کے مطابق پڑھا جائے:
- 5- سمپنی کا منظور کردہ قصص کا سرمایہ صرف -/1,250,000,000 (ایک ارب پچیس کروڑ روپے) بحساب-/10 روپے (صرف دس روپے) فی قصص کے۔ 12)125,000,000 کروڑ پچاس لاکھ)عمومی قصص ہے۔
- (e) تصدیق کی جاتی ہے کہ منسلکہ نظر ثانی شدہ میموریڈم (ضمیمہ 1)، جسے ترامیم کی نشاند ہی کے لئے با قاعدہ Black-lined کیا گیاہے، کمپنی کانیا میموریڈم آف ایسوی ایشن ہے۔
- (f) سمینی کے میمورنڈم میں ندکورہ بالاتزمیم کمی بھی ایسی ترمیم ،تبدیلی ،اضافے یا اخراج سے مشروط ہے جسے مجاز فردمناسب سمجھے یا کمیشن جس کی تجویز ،تکم یا ہدایت دے،اوراس تجویز ،تکم یا ہدایت کومنظور شدہ خصوصی قرار داد کے جسے کے طور پرمنظور تصور کیا جائے اورمبران کے لئے ضروری نہیں ہوگا کہ وہ اس کے لئے ایک ٹی خصوصی قرار دادمنظور کریں۔

# 2- آر میکاز میں تبدیلی/ترامیم

الف مزيد قرارياياكه:

- (a) کمپنی کآ رئیکز کونسلکه نظر تانی شده آ رئیکز (ضمیمه 2) سے تبدیل کیا جاتا ہے،جس میں تبدیلیوں کی نشاندہی نمایاں کرکے کی گئی ہے (''نظر ثانی شده آ رئیکز'')۔
  - (b) تصدیق کی جاتی ہے کہ نظر ثانی شدہ آ رئیکڑ تمپنی کے نئے آ رئیکڑ آ ف ایسوی ایشن ہیں۔



# 55ويس سالانه اجلاس عام كانوٹس

بذریعه لذااطلاع دی جاتی ہے کہ جنرل ٹائر اینڈ ربر کمپنی آف پاکستان لمیٹڈ کا 55 واں سالانہ اجلاس عام بروز جمعرات 18 اکتوبر،2018 سه پیہر30:00 بجے بمقام انٹیٹیوٹ آف حیارٹرڈا کاونٹنٹس آف یا کستان، کانفرنس ہال کھفٹن، کراچی منعقد ہوگا۔ جس میں درج ذیل کارروائی پڑمل درآمد ہوگا:

## عمومي كارروائي

- 1- كميني كے سالانه اجلاس عام منعقدہ جمعرات 31 اكتوبر، 2017 كى كارروائى كى تصديق وتوثيق۔
- 2- 30 جون، 2018 كوثتم ہونے والے سال كيآ ڈٹ شده اكاؤنٹس مع ڈائر يكٹرزاور آ ڈيٹرز كى رپورٹ كى وصولى ،ان پرغور وخوض اور منظورى ــ
- 3- بوردُ آف ڈائر کیٹرز کی تجویز کے مطابق-6 روپے فی حصص یعنی 60 کے حساب سے حتی نقد ڈیویڈیڈ کی ادائیگی پرغور وخوض اوراس کی منظوری۔
- 4- 30 جون 2019 کوختم ہونے والےسال کے لیے کمپنی آڈیٹرز کی تقرری اوران کے معاوضے کا تعین۔ بورڈ آف ڈائر یکٹرز نے میسرزا سے ایف فرگون اینڈ کمپنی ، چارٹرڈ اکاؤٹٹیٹس کی تقرری کی تجویز دی ہے۔جنہوں نے اہلیت کی بنیاد پرتقرری کے لئے اپنی خدمات پیش کی ہیں۔
  - 5- اجلاس كے سربراہ كى اجازت ہے كسى ديگر كارروائى برغوروخوض\_

## خصوصی کارروائی

- 6- کمپنی کے موجودہ تصص کے سرمائے کو -/000,000,000,000 روپے بحساب -/10 روپے فی تصص کے000,000,000,000 تھے بڑھا کر -/1,250,000,000,روپے بحساب -/10 روپے فی تصص کے 125,000,000 تصص کرنے کی منظوری دینا۔
- 7- درج ذیل قرارداد پرترامیم کے ساتھ یا بغیرترامیم کے بطورخصوصی قرارداد غوروخوض اوراس کی منظوری دیناجس میں (a) کمپنی کے میمورنڈم آف ایسوی ایشن (''میمورنڈم'') اور (b) آرٹیکلز آف ایسوی ایشن (''آرٹیکلز'') جومیمورنڈم اور آرٹیکلز کے نسلک ڈرافٹ میں Black-lined ظاہر ہوں گے، میں تبدیلی /ترمیم کرنا درکار ہے تا کہ انہیں کمپنیز ایکٹ 2017 (''ایکٹ'') کی شقوں کے مطابق بنایا جاسکے۔
- 8- ہردس (10) عمومی حصص کے تناسب سے سات (7) بونس حصص یعنی 70 فیصد بونس حصص کے اجراء کی منظوری دینا، جوشیئر ہولڈرز اور دیگر ریگیو لیٹری اتھارٹیز کی جانب سے منظور کر دہ چصص کے سرمائے میں اضافے سے مشروط ہے۔
  - 9- اجلاس کے سربراہ کی اجازت سے کسی دیگر کارروائی پرغوروخوش کرنا۔

## 1-ميمورندم مين تبديلي/تراميم

- (1) سکیورٹیزاینڈ ایمسیخی کمیشن آف پاکستان کی تصدیق ہے مشروط ہونے پر قراریایا کہ:
- (a) ميمورندم كي شق 3 كي فني شق (1) كوبطور رئيل لائن آف برنس وضع كرنا، جيدرج ذيل كمطابق برهاجا ع:

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# **Financial Performance**

Statement of Profit or Loss and other Cor	•	2017	2212	2015		upees in '000
YEAR	2018	2017	2016	2015	2014	2013
Net Sales	11,785,457	9,645,367	9,479,045	9,491,652	8,606,649	8,167,086
Cost Of Sales	9,699,779	7,589,305	7,157,029	7,553,193	7,011,584	6,838,301
Gross Profit	2,085,678	2,056,062	2,322,016	1,938,459	1,595,065	1,328,785
Profit from Operations	1,190,067	1,303,184	1,627,751	1,354,939	1,073,391	867,999
Other Income	74,141	63,675	65,177	65,567	118,304	68,357
Finance Cost	256,782	124,064	136,159	258,301	326,251	289,217
Profit Before Taxation	940,045	1,184,222	1,494,743	1,097,035	748,216	579,975
Taxation	224,494	302,825	462,456	364,180	234,475	184,374
Profit After Taxation	715,551	881,397	1,032,287	732,855	513,741	395,601
EBITDA	1,557,216	1,559,384	1,808,370	1,525,175	1,236,583	1,020,507
Statement of Financial Position					R	upees in '000
YEAR	2018	2017	2016	2015	2014	2013
	04.400	00.570	110.051	044.700	000.450	407.000
Cash and Bank Balances	91,120	99,572	116,851	241,769	220,159	187,680
Stocks	3,324,857	2,074,728	1,570,594	1,456,593	1,999,156	1,788,330
Trade Debts	1,027,027	879,333	1,024,670	851,269	1,390,553	1,186,976
Current Assets	6,350,173	4,824,967	3,558,021	3,362,778	4,603,229	4,035,930
Operating Fixed Assets Cost	6,735,011	6,285,069	4,759,440	4,196,775	4,002,644	3,893,997
Investments in an Associated Company	15,363	10,114	6,019	3,321	2,924	1,848
Non Current Assets	4,335,922	3,777,919	3,254,488	1,985,287	1,959,935	1,969,812
Total Assets	10,686,095	8,602,886	6,812,509	5,348,065	6,563,164	6,005,742
Trade and other Payables	1,928,381	1,348,074	1,293,036	1,183,356	838,429	1,282,552
Current Liability	5,214,722	3,139,047	2,424,213	2,145,566	3,981,312	3,553,581
Long term Finances	1,247,285	1,018,583	920,276	383,334	100,000	166,667
Non Current Liability	1,900,177	1,667,453	1,438,774	844,352	550,862	658,651
Total Liabilities	7,114,899	4,806,500	3,862,987	2,989,918	4,532,174	4,212,232
Paid Up Capital	597,713	597,713	597,713	597,713	597,713	597,713
Reserve for Capital Expenditure	1,000,000	1,000,000	-	-	-	-
Unappropriated Profit	1,973,483	2,198,673	2,351,809	1,760,434	1,433,277	1,195,797
Total Equity	3,571,196	3,796,386	2,949,522	2,358,147	2,030,990	1,793,510
Statement of Cash Flow					R	upees in '000
YEAR	2018	2017	2016	2015	2014	2013
Cash Flow from Operating Activities	89,969	(31,532)	1,069,950	2,402,875	(326,815)	182,843
Cash Flow from Investing Activities	(916,934)	(774,138)	(1,437,288)	(187,291)	(132,006)	(341,790
Cash Flow from Financing Activities	158,827	326,531	287,789	(680,233)	(490,261)	178,94



# **Financial Performance**

#### Financial Performance-Profitability

YEAR		2018	2017	2016	2015	2014	2013
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Gross Profit Margin	%	17.70	21.32	24.50	20.42	18.53	16.27
EBIT Margin	%	10.10	13.51	17.17	14.28	12.47	10.63
EBITDA Margin	%	13.21	16.17	19.08	16.07	14.37	12.50
Pre tax Margin	%	7.98	12.28	15.77	11.56	8.69	7.10
Net Profit Margin	%	6.07	9.14	10.89	7.72	5.97	4.84
Return on equity-before taxation	%	26.32	31.19	50.68	46.52	36.84	32.34
Return on equity-after taxation	%	20.04	23.22	35.00	31.08	25.30	22.06

#### Operating Performance/Liquidity

YEAR		2018	2017	2016	2015	2014	2013
Total Assets Turnover	Times	1.10	4.40	4.20	4 77	4.04	1.00
	Times	1.10	1.12	1.39	1.77	1.31	1.36
Non Current Assets Turnover	Times	2.72	2.55	2.91	4.78	4.39	4.15
Debtors Turnover	Times	12.36	10.13	10.11	8.47	6.68	7.64
Debtors Turnover	Days	31.81	33.28	39.46	32.74	58.97	53.05
Stock Turnover	Times	3.54	4.65	6.04	6.52	4.31	4.57
Stock Turnover	Days	102.97	78.51	60.48	56.01	84.78	79.92
Creditors Turnover	Times	5.92	5.75	5.78	7.47	6.61	5.01
Creditors Turnover	Days	61.65	63.51	63.15	48.85	55.21	72.80
Cash Operating Cycle	Days	73.13	48.28	36.79	39.90	88.55	60.17
Current ratio		1.22	1.54	1.47	1.57	1.16	1.14
Quick / acid test ratio		0.58	0.88	0.82	0.89	0.65	0.63

#### **Capital Structure Analysis**

YEAR	2018	2017	2016	2015	2014	2013
Breakup value / share PKR	59.75	63.52	49.35	39.45	33.98	30.01
Earning per share (pre tax) PKR	15.73	19.81	25.01	18.35	12.52	9.70
Earning per share (after tax) PKR	11.97	14.75	17.27	12.26	8.60	6.62

#### **Debt Analysis**

YEAR		2018	2017	2016	2015	2014	2013
Total Debt to Assets	%	67%	56%	57%	56%	69%	70%
Total Debt to Equity	%	199%	127%	131%	127%	223%	235%

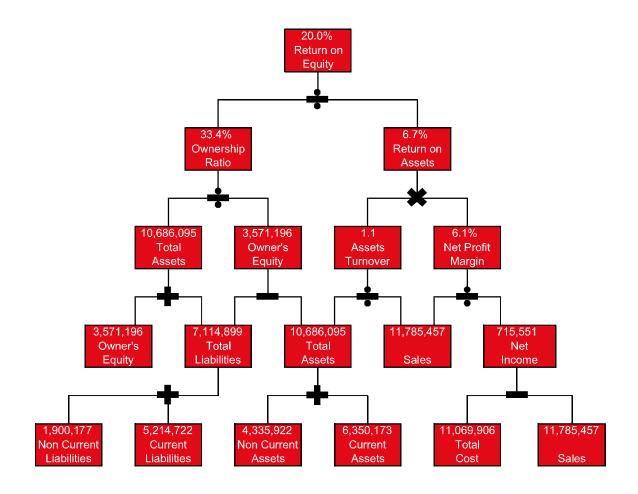
#### Distribution

YEAR		2018	2017	2016	2015	2014	2013
Dividend	%	60%	150%	0%	70%	65%	45%
Bonus	%	70%	0%	0%	0%	0%	0%

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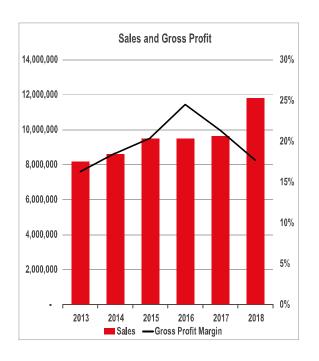
# **Dupont Analysis**

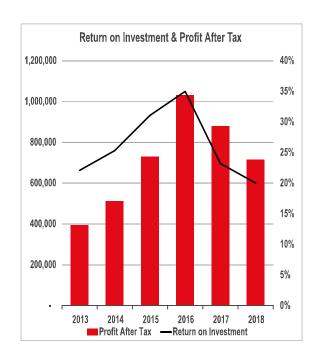


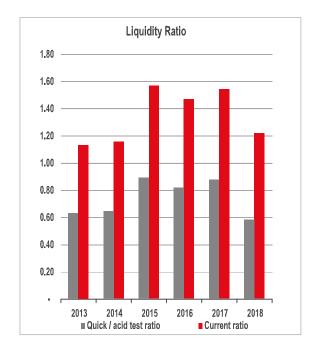
Annual Report 2018

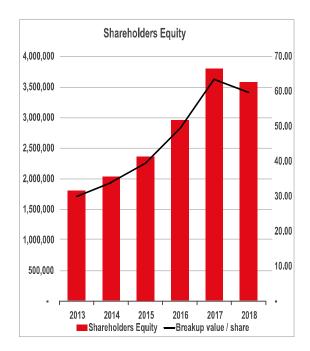


# **Graphical Presentation**







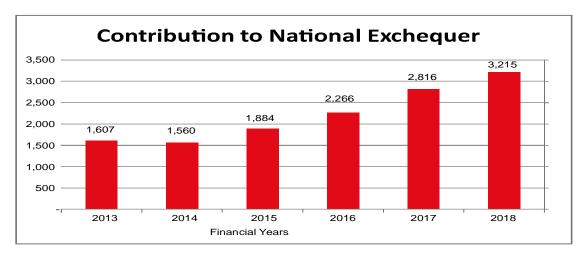


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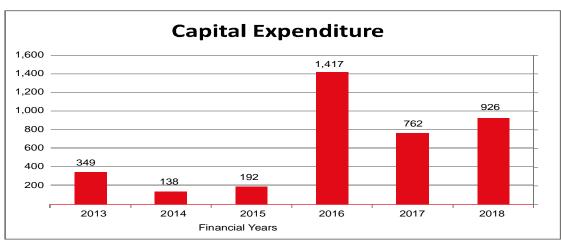


### **Graphical Presentation**

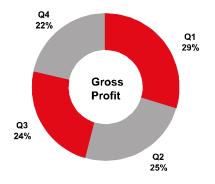
Rs. in million



Rs. in million



### **Quarterly Performance Analysis**



Total Gross Profit: 2,085,678



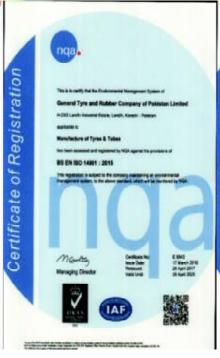
Total Sales: 11,785,457



### **Certifications**

Standard	Description	Certified by	Certified since	License No.
ISO 9001 - 2015	Quality Management System	TUV-Austria International	2009	010131148
ISO 14001 - 2015	Environmental Management System	NQA Pakistan	2016	E 5843
OHSAS 18001 - 2007	Occupational Health and Safety Management System	NQA Pakistan	2016	H 3062









### **Statement of Value Addition**

For the year ended June 30, 2018

2018	2017
Rupees	in '000

#### Value addition

Net sales including sales tax Other income including share of profit of an associated company Cost of materials and services  Value distribution	13,890,757 80,901 (7,995,188) <u>5,976,470</u>	11,379,614 61,930 (6,239,882) 5,201,662
To Employees Salaries, wages, benefits and staff welfare	2,219,046	1,792,151
To Government Income tax Sales tax	224,494 2,105,300	302,825 1,734,247
To Workers' fund Workers' profit participation fund Workers' welfare fund	50,414 18,613	63,599 23,949
To Providers of Capital Dividend to shareholders Mark up/ interest on borrowed money	896,569 256,782	- 124,064
<b>To Society</b> Donations	19,121	23,230
Retained for reinvestment & future growth	,	_0,_00
Depreciation, Amortisation & retained profit	186,131	1,137,597
·	5,976,470	5,201,662
Distribution		
Employees	37.14%	34.45%
Government	38.98%	39.16%
Workers fund	1.15%	1.68%
Providers of capital	19.30%	2.39%
Society	0.32%	0.45%
Retained for reinvestment & future growth	3.11% 100.00%	<u>21.87%</u> 100.00%





### Statement of Compliance with code of Corporate Governance

For the year ended June 30, 2018

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 5.19. of the Listing Regulations of Pakistan Stock Exchange (the "Code") for the period from July 1, 2017 to December 31, 2017 and the requirements of the Listed Companies (Code of Corporate Governance) Regulations, 2017 (the "Regulations") for the period from January 1, 2018 to June 30, 2018 for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- 1. The total number of directors are nine (9) as per the following:
  - a. Male 8 b. Female 1
- 2. The Company encourages the representation of independent, non-executive directors and directors representing minority interests on its board of directors. At present the board includes:

Category	Names
<b>Executive Director (1)</b>	Mr. Hussain Kuli Khan
Non-Executive Directors (8)	Lt. Gen. (Retd) Ali Kuli Khan Khattal Mr. Raza Kuli Khan Khattak Mr. Ahmad Kuli Khan Khattak Dr. Shaheen Kuli Khan Khattak Mr. Muhammad Kuli Khan Khattak Mr. Mansur Khan Mr. Atif Anwar Mr. Adnan Ahmed Mr. Manzoor Ahmed (*)

(\*) His term as an independent director concluded during the year ended June 30, 2018, and the company is in the process of addressing this matter.

After completion of the aforementioned process the Audit and HR & remuneration committees shall be headed by the independent director.

- The Directors have confirmed that none of them is serving as a Director on the Board of more than seven listed companies, including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 4. All the resident directors of the Company are registered as tax payers and none of them has defaulted in payment of any loan to a banking company, a Development Finance Institution (DFI) or a Non-Banking Finance Institution (NBFI) or, being a member of stock exchange, has been declared as a defaulter by that stock exchange.
- 5. During the year one (1) casual vacancy occurred on the Board. This vacancy was filled up by the directors within the prescribed number of days.
- 6. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 7. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.

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- 8. All powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms & conditions of employment of the CEO, other executive and non-executive directors, have been taken by the Board/ Shareholders.
- 9. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings to all the directors. The minutes of the meetings were appropriately recorded and circulated.
- 10. In accordance with the criteria specified in the Code, three (3) Directors of the Company have been exempted by SECP from the requirements of directors' training program as prescribed by the Code. Four (4) Directors are already Certified Directors. All the Directors are fully conversant with their duties and responsibilities.
- 11. The Board has approved the appointment of Chief Financial Officer (CFO), Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 12. The Directors' Report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 14. The Directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 15. The Company has complied with all the corporate and financial reporting requirements of the Code and the Regulations.
- 16. The Board has formed an Audit Committee. It comprises four (4) members and all of them are non-executive directors.
- 17. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the Committee have been formed, documented and advised to the Committee for compliance.
- 18. The Board has formed an HR and Remuneration Committee. It comprises five (5) members, of whom one (1) is Executive Director and four (4) members are non-executive directors.
- 19. The Board has set-up an effective Internal Audit Function manned by suitably qualified and experienced personnel who are conversant with the policies and procedures of the Company.
- 20. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review Programme of the Institute of Chartered Accountants of Pakistan (the "ICAP") and registered with the Audit Oversight Board of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) Guidelines on Code of Ethics as adopted by the ICAP.
- 21. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.

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- 22. The 'closed period', prior to the announcement of interim/ final results, and business decisions, which may materially affect the market price of Company's securities, was determined and intimated to directors, employees and Pakistan Stock Exchange.
- 23. Material / price sensitive information has been disseminated among all market participants at once through Pakistan Stock Exchange.
- 24. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 25. We confirm that all other material principles enshrined in the Code have also been complied with.

For and on behalf of the Board of Directors

Hussain Kuli Khan Chief Executive Officer

Adnan Ahmed Director

Karachi 17 August 2018





### INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF THE GENERAL TYRE AND RUBBER COMPANY OF PAKISTAN LIMITED

Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2017

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017 (the Regulations) prepared by the Board of Directors of The General Tyre and Rubber Company of Pakistan Limited (the Company) for the year ended June 30, 2018 in accordance with the requirements of regulation 40 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any noncompliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out procedures to assess and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2018.



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Further, we highlight non-compliance with the requirement of the Regulations as reflected in paragraph 2 of the Statement of Compliance which inter alia explains that the term of the independent director concluded during the year ended June 30, 2018 and the Company is in the process of addressing this matter.

A. F. Torguson & Co., Chartered Accountants

Karachi, September 18, 2018

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#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE GENERAL TYRE AND RUBBER COMPANY OF PAKISTAN LIMITED

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

#### Opinion

We have audited the annexed financial statements of The General Tyre and Rubber Company of Pakistan Limited (the Company), which comprise the statement of financial position as at June 30, 2018, and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2018 and of the profit and other comprehensive loss, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



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Following are the Key Audit Matters:

#### S. No. Key Audit Matters

#### (i) Companies Act, 2017

statements)

The fourth schedule to the Companies Act, 2017 became applicable to the Company for the first time for the . Considered the management's preparation of financial statements.

As part of the transition requirements, management performed an analysis to identify differences between the . Obtained previous and the current fourth schedule and as a result certain amendments relating to presentation and disclosures were made in the financial statements.

In view of the various new disclosures . Verified on test basis the supporting prepared and presented in the financial statements, we considered this a key audit matter.

Off

How the matter was addressed in our audit

(Refer note 2.4 to the financial We reviewed and understood the requirements of the fourth schedule to the Companies Act, 2017. Our audit procedures included the following:

- process to identify the additional disclosures required in the Company's financial statements.
- relevant underlying supports for the additional disclosures and assessed their appropriateness for the sufficient audit evidence.
- evidence for the additional disclosures and appropriateness of the disclosures made.



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#### (ii) Contingent liabilities

(Refer notes 14.1.3 to 14.1.6, 14.1.8 and Our audit procedures amongst others 14.1.12 to the financial statements)

The Company has contingent liabilities in . respect of income tax matters, which are pending adjudication before the taxation authorities and the court of law.

Contingencies require management to . make judgments and estimates in relation to the interpretation of laws, statutory rules, regulations and the probability of outcome and financial impact, if any, on the Company for . disclosure and recognition and measurement of any provision that may be required against such contingencies.

Due to significance of amounts involved, inherent uncertainties with respect to the outcome of matters and use of significant management judgments and estimates to assess the same including related . financial impacts, we considered contingent liabilities relating to income tax (as referred in aforementioned notes) a key audit matter.

included:

- Obtained and reviewed details of the pending tax matters and discussed the same with the Company's management.
- Circularised confirmations to the Company's external legal and tax counsels for their views on open tax assessments.
- Reviewed correspondence of the Company with the relevant authorities including judgments or orders passed by the competent authorities in relation to the issues involved or matters which have similarities with the issues involved.
- Involved internal tax professional to assess management's conclusion on contingent tax matters and to evaluate the consistency of such conclusions with the views of the management and external tax advisor engaged by the Company.
- Reviewed disclosures made in the financial statements in respect of such tax matters.

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#### Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.







As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of
  accounting and, based on the audit evidence obtained, whether a material uncertainty
  exists related to events or conditions that may cast significant doubt on the Company's
  ability to continue as a going concern. If we conclude that a material uncertainty exists,
  we are required to draw attention in our auditor's report to the related disclosures in the
  financial statements or, if such disclosures are inadequate, to modify our opinion. Our
  conclusions are based on the audit evidence obtained up to the date of our auditor's
  report. However, future events or conditions may cause the Company to cease to
  continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.







#### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

Based on our audit, we further report that in our opinion:

- (a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- (b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- (d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

#### Other matter

The financial statements of the Company for the year ended June 30, 2017 were audited by another firm of Chartered Accountants whose report dated September 21, 2017, expressed an unmodified opinion thereon.

The engagement partner on the audit resulting in this independent auditor's report is Khurshid Hasan.

A. F. Berguson & Co., Chartered Accountants Karachi, September 18, 2018



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Annual Report 2018





### **Statement of Financial Position**

As at June 30, 2018

# EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES

Authorised capital		2018	2017
75,000,000 (2017: 75,000,000) ordinary shares	Note	Rupees	in '000
of Rs 10 each		750,000	750,000
Issued, subscribed and paid-up share capital	4.1	597,713	597,713
Reserve for capital expenditure	4.2	1,000,000	1,000,000
Unappropriated profit		1,973,483	2,198,673
TOTAL EQUITY		3,571,196	3,796,386
LIABILITIES			
NON CURRENT LIABILITIES			
Long term finances	5	1,247,285	1,018,583
Staff benefits	6	373,221	308,417
Deferred taxation	7	270,320	330,982
Long term deposits from dealers	8	9,351	9,471
		1,900,177	1,667,453
CURRENT LIABILITIES			
Current maturity of long term finances	5	471,298	438,717
Short term finances	9	946,187	157,736
Running finances under mark-up arrangements	10	1,742,566	1,082,880
Trade and other payables	11	1,928,381	1,348,074
Unclaimed dividend		14,034	8,147
Unpaid dividend		8,708	8,933
Accrued mark-up	12	58,848	57,460
Provisions	13	44,700	37,100
		5,214,722	3,139,047
TOTAL LIABILITIES		7,114,899	4,806,500
TOTAL EQUITY AND LIABILITIES		10,686,095	8,602,886

Contingencies and commitments

Chief Financial Officer

Hussain Kuli Khan

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Chief Executive

Adnan Ahmed
Director

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### **Statement of Financial Position**

As at June 30, 2018

ASSETS	Note	2018	2017
NON CURRENT ASSETS	Note	Rupees i	n 000
Property, plant and equipment	15	4,247,309	3,669,151
Intangible assets	16	46,584	62,480
Investment in an associated company	17	15,363	10,114
Long term loans and advances	18	6,696	7,325
Long term deposits	19	19,970	28,849
		4,335,922	3,777,919
CURRENT ASSETS			
Stores and spares	20	596,494	489,293
Stocks	21	3,324,857	2,074,728
Trade debts	22	1,027,027	879,333
Loans and advances	23	254,497	310,247
Deposits and prepayments	24	102,605	66,317
Other receivables	25	279,671	264,397
Taxation - net		673,902	641,080
Cash and bank balances	26	91,120	99,572
		6,350,173	4,824,967
TOTAL ACCETS		10 600 005	0,600,000
TOTAL ASSETS		10,686,095	8,602,886

The annexed notes 1 to 47 form an integral part of these financial statements.

Chief Financial Officer

Hussain Kuli Khan
Chief Executive

Adnan Ahmed
Director



### Statement of Profit or Loss and other Comprehensive Income

For the year ended June 30, 2018

	2018	2017
		9,645,367
28	(9,699,779)	(7,589,305)
	2,085,678	2,056,062
29	(322,390)	(249,535)
30	(497,851)	(452,016)
31	74,141	63,675
32	(149,511)	(115,002)
	1,190,067	1,303,184
33	(256,782)	(124,064)
	933,285	1,179,120
17	6,760	5,102
	940,045	1,184,222
34	(224,494)	(302,825)
	715,551	881,397
0		
6.1.8	(63,103)	(49,333)
	18,931	14,800
ax	(44,172)	(34,533)
	671,379	846,864
	Run	ees
35	11.97	14.75
	30 31 32 33 17 34 <b>o</b> 6.1.8	Note

The annexed notes 1 to 47 form an integral part of these financial statements.

Chief Financial Officer

Hussain Kuli Khan
Chief Executive

Adnan Ahmed
Director



### **Statement of Changes in Equity**

For the year ended June 30, 2018

	Issued, subscribed and paid-up share capital	Capital reserve for capital expenditure	Unappro- priated profit	Total
		Rupees	in '000	
Balance as at July 1, 2016	597,713	-	2,351,809	2,949,522
Transfer to reserve for capital expenditure		1,000,000	(1,000,000)	-
Total comprehensive income for the year ended June 30, 2017				
Profit for the year	-	-	881,397	881,397
Other comprehensive loss	-	-	(34,533)	(34,533)
	-	-	846,864	846,864
Balance as at June 30, 2017	597,713	1,000,000	2,198,673	3,796,386
Transaction with owners				
Final cash dividend @ 150% for the year ended June 30, 2017	-	-	(896,569)	(896,569)
Total comprehensive income for the year ended June 30, 2018				
Profit for the year	-	-	715,551	715,551
Other comprehensive loss	-	-	(44,172)	(44,172)
	-	-	671,379	671,379
Balance as at June 30, 2018	597,713	1,000,000	1,973,483	3,571,196

The annexed notes 1 to 47 form an integral part of these financial statements.









### **Statement of Cash Flows**

For the year ended June 30, 2018

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES  Note	Rupees	in '000
Cash generated from operations 36	733,792	911,131
Staff retirement gratuity paid	(65,466)	(42,108)
Compensated absences paid	(2,991)	(4,589)
Long term deposits from dealers - net	(120)	541
Finance cost paid	(255,394)	(99,533)
Taxes paid	(329,198)	(808,765)
Long term loans and advances - net	629	3,563
Long term deposits	8,443	3,818
Profit on bank deposits received	274	4,410
Net cash generated / (used in) from operating activities	89,969	(31,532)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(926,081)	(762,464)
Purchase of intangible assets	(8,464)	(28,884)
Proceeds from sale of operating fixed assets	16,100	16,203
Dividend received	1,511	1,007
Net cash used in investing activities	(916,934)	(774,138)
CASH FLOWS FROM FINANCING ACTIVITIES		
Long term finance - repaid	(438,717)	(149,483)
Long term finance - obtained	700,000	462,450
Short term finances - net	788,451	13,847
Dividend paid	(890,907)	(283)
Net cash generated from financing activities	158,827	326,531
Net decrease in cash and cash equivalents	(668,138)	(479,139)
Cash and cash equivalents - at beginning of the year	(983,308)	(504,169)
Cash and cash equivalents - at end of the year 37	(1,651,446)	(983,308)

The annexed notes 1 to 47 form an integral part of these financial statements.

Chief Financial Officer

Hussain Kuli Khan
Chief Executive

Adnan Ahmed
Director



For the year ended June 30, 2018

#### 1. LEGAL STATUS AND OPERATIONS

1.1 The General Tyre and Rubber Company of Pakistan Limited (the Company) was incorporated in Pakistan on March 7, 1963 as a private limited company, under the Companies Act 1913, repealed and replaced by the Companies Ordinance, 1984 which in turn got replaced by the Companies Act 2017, and was subsequently converted into a public limited company. Its shares are quoted on Pakistan Stock Exchange. The registered office is situated at H - 23/2, Landhi Industrial Trading Estate, Landhi, Karachi with regional offices at Lahore, Multan and Islamabad. The Company is engaged in the manufacturing and trading of tyres and tubes for automobiles and motorcycles.

# 1.2 Summary of significant transactions and events affecting the Company's financial position and performance

All significant transactions and events that have affected the Company's statement of financial position and performance during the year have been adequately disclosed in the notes to these financial statements. For a detailed discussion about these significant transactions and events please refer to the Directors' report.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of measurement

These financial statements have been prepared under the historical cost convention except as otherwise stated.

#### 2.2 Functional and presentation currency

These financial statements are presented in Pakistan Rupees, which is the functional currency of the Company.

#### 2.3 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRSs, the provisions of and directives issued under the Companies Act, 2017 have been followed.



For the year ended June 30, 2018

## 2.4 New standards, amendments to approved accounting and reporting standards and new interpretations

- a) Amendments to published approved accounting and reporting standards which were effective during the year ended June 30, 2018
- The fourth schedule to the Companies Act, 2017 became applicable to the Company for the first time for the preparation of these financial statements. The Companies Act, 2017 (including its fourth schedule) forms an integral part of the statutory financial reporting framework applicable to the Company and amongst others, prescribes the nature and content of disclosures in relation to various elements of the financial statements. Additional disclosures include but are not limited to, particulars of immovable assets of the Company (refer note 15.3), management assessment of sufficiency of tax provision in the financial statements (refer note 34.3), change in threshold for identification of executives (refer note 38), additional disclosure requirements for related parties (refer note 40) etc.
- Amendment to IAS 7 'Statement of cash flows': This amendment requires disclosure to explain changes in liabilities for which cash flows have been classified as financing activities in the statement of cash flows. In case other items are included within the reconciliation, the changes in liabilities arising from financing activities will be identified separately. A reconciliation of the opening to closing balance is not specifically required but instead the information can be provided in other ways. In the first year of adoption, comparative information need not be provided. This amendment has resulted in additional disclosures (i.e. note 5.5 and 9.3) in these financial statements.

The other amendments to published standards and interpretations that were mandatory for the Company's financial year ended June 30, 2018 are considered not to be relevant or to have any significant effect on the Company's financial reporting and therefore not disclosed in these financial statements.

# b) Standards and amendments to published approved accounting and reporting standards that are not yet effective

There are certain new standards, amendments to the approved accounting and reporting standards and interpretations that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2018. However, these amendments and interpretations will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these financial statements. Further during the current year the Securities and Exchange Commission of Pakistan (the SECP) has adopted IFRS 9 'Financial Instruments', IFRS 15 'Revenue from Customers' and IFRS 16 'Leases'. IFRS 9 and IFRS 15 are applicable for the Company's financial reporting period beginning on July 1, 2018 while IFRS 16 is applicable for the reporting period beginning on July 1, 2019. At present, the impacts of application of these IFRSs on the Company's future financial statements are being assessed. Further, IFRS 17 'Insurance contracts' is yet to be adopted by the SECP.

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For the year ended June 30, 2018

#### 2.5 Staff retirement benefits

#### 2.5.1 **Defined benefit plans**

The Company operates an approved funded gratuity scheme for its senior executive staff and an unfunded gratuity scheme for employees not covered by the funded gratuity scheme. The schemes define the amounts of benefit that an employee will receive on retirement subject to minimum qualifying period of service under the schemes. The amount of retirement benefits are usually dependent on one or more factors such as age, years of service and salary.

The liability recognised in the statement of financial position in respect of defined benefit plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets (if any). The defined benefit obligation is calculated annually on the basis of actuarial valuation.

The actuarial valuations of both schemes are carried out by an independent expert, using the 'Projected Unit Credit Method' with the latest valuation being carried out as on June 30, 2018.

The amounts arising as a result of re-measurements are recognised in the Statement of other comprehensive income in the periods in which they occur. Past-service cost, if any, are recognised immediately in profit or loss.

#### 2.5.2 **Defined contribution plan**

The Company also operates a recognised provident fund for its employees. Equal monthly contributions at the rate of 10% of basic salary are made to the provident fund both by the Company and employees.

#### 2.5.3 Employee compensated absences

The liability in respect of compensated absences of employees is accounted for in period in which these are earned in terms of basic salary upto the reporting date. The provision is recognised on the basis of an actuarial valuation, which was conducted as on June 30, 2018.

#### 2.6 Taxation

#### Current

Provision for current taxation is the amount computed on taxable income at the current rates of taxation or alternative corporate tax computed on accounting income or minimum tax on turnover, whichever is higher, and taxes paid / payable on final tax basis, after taking into account tax credit available, if any. The charge for the current tax also includes adjustments where necessary, relating to prior years which arise from the assessments made / finalised during the year.



For the year ended June 30, 2018

#### Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of the taxable profit.

Deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profit shall be available against which the deductible temporary differences, unused tax losses and tax credits can be utilised.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the reporting date.

#### 2.7 Trade and other payables

Liabilities for trade and other payables are carried at their amortised cost, which is approximate fair value of the consideration to be paid in future for goods and services received, whether or not billed to the Company.

#### 2.8 Property, plant and equipment

#### 2.8.1 Operating fixed assets and depreciation thereon

Operating fixed assets other than leasehold land are stated at cost less accumulated depreciation and any identified impairment loss. Leasehold land is stated at cost. Cost of certain assets consists of historical cost and the related borrowing cost on loans utilised for the acquisition of those assets.

Depreciation is charged to income applying the straight line method whereby the cost of an asset less residual value is charged-off over its estimated useful life depending upon the class of assets. Depreciation is charged at rates stated in note 15.1.

Depreciation on additions is charged from the month following in which an asset is put to use and on deletions upto the month immediately preceding the deletion.

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each reporting date.

Items of property, plant and equipment individually costing Rs10,000 or less are charged to profit or loss as and when purchased.

Maintenance and normal repairs are charged to profit or loss as and when incurred. Major renewals and improvements which increase the assets' remaining useful economic life or the performance beyond the current estimated levels are capitalised and the assets so replaced, if any, are retired.

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For the year ended June 30, 2018

Gains or losses on disposal or retirement of fixed assets are determined as the difference between the sale proceeds and the carrying amount of assets and are included in the profit or loss.

The Company assesses at each reporting date whether there is any indication that operating fixed assets may be impaired. If such an indication exists, the carrying amounts of the related assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amounts, assets are written down to their recoverable amounts and the resulting impairment loss is charged to the profit or loss. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use.

#### 2.8.2 Capital work-in-progress

Capital work-in-progress is stated at cost less identified impairment loss, if any. All expenditure connected with specific assets incurred during installation and construction period are carried under capital work-in-progress. These are transferred to specific assets as and when assets are available for use.

#### 2.9 Intangible assets

Intangible assets are stated at cost less accumulated amortisation and impairment losses, if any. Intangible assets are amortised using the straight line method over their estimated useful lives. Amortisation is charged at the rate stated in note 16.

Amortisation on additions is charged from the month following in which an asset is put to use and on deletions upto the month immediately preceding the deletion.

Useful lives of intangible assets are reviewed at each reporting date and adjusted if the impact of amortisation is significant.

#### 2.10 Investment in associates

Associates are entities over which the Company has significant influence but not control. Investment in an associate is accounted for using the equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the Company's share of profit or loss of the investee after the date of acquisition. The Company's share of post acquisition profit or loss is recognised in the statement of profit or loss, and its share of post acquisition movements in other comprehensive income is recognised in other comprehensive income with the corresponding adjustment to the carrying amount of the investment.

When the Company's share of losses in an associate equals or exceeds its interest in the associate, the Company does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.



For the year ended June 30, 2018

The Company determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Company calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in profit or loss.

#### 2.11 Stores and spares

Stores and spares are valued at lower of cost and estimated net realisable value. The cost of stores and spares is based on weighted average cost less provision for obsolescence, if any. Items in transit are valued at cost as accumulated upto the reporting date.

Provision for obsolete items, if any, is based on their condition as at the reporting date depending upon the management's judgement.

#### 2.12 **Stocks**

Stocks are stated at the lower of cost and net realisable value. Cost in relation to raw materials and trading goods in hand is calculated on weighted average basis.

The cost of work-in-process and finished goods comprises of direct materials, labour and appropriate portion of production overheads.

Raw materials held in custom bonded warehouses and stock-in-transit are valued at cost accumulated upto the reporting date.

Claim tyres are valued at their estimated net realisable value.

Net realisable value is determined on the basis of the estimated selling price of the product in ordinary course of business less estimated cost of completion and estimated cost necessary to be incurred for its sale.

#### 2.13 Trade debts and other receivables

Trade debts and other receivables are initially recognised at original invoice amount which is the fair value of consideration to be received in future and subsequently measured at cost as reduced by appropriate provision for receivables considered to be doubtful. A provision is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. Provision is charged to profit or loss. Trade and other receivables considered irrecoverable are written-off.

#### 2.14 Financial assets and financial liabilities

All financial assets and liabilities are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently remeasured to fair value, amortised cost or cost as the case may be. Any gain or loss on the recognition and de-recognition of the financial assets and liabilities is included in the profit or loss for the period in which it arises.

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For the year ended June 30, 2018

Financial assets and financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the Company loses control of the contractual rights that comprise the financial asset. Financial liabilities are removed from the statement of financial position when the obligation is extinguished, discharged, cancelled or expired.

#### 2.15 Off-setting of financial assets and financial liabilities

A financial asset and financial liability is off-set and the net amount is reported in the statement of financial position when there is a legally enforceable right to set-off the transaction and also there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or the counter party.

#### 2.16 Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at cost. For the purposes of the statement of cash flows, cash and cash equivalents consist of cash and bank balances and running finance under mark-up arrangements.

#### 2.17 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable and is reduced for allowances such as taxes, duties, sales returns, trade discounts and incentives. Revenue from different sources is recognised on the following basis:

- revenue from sale of goods is recorded on dispatch of goods to customers; and
- interest income is accrued on the time proportion basis by reference to the principal outstanding and applicable rate of return.

#### 2.18 **Borrowing costs**

Borrowing and other related costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred.



For the year ended June 30, 2018

#### 2.19 Foreign currency transactions and translation

Foreign currency transactions are recorded using the exchange rates ruling at the dates of the transactions. Monetary assets and liabilities in foreign currencies are translated into Pakistan Rupee using the exchange rate ruling at the reporting date. Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and on translation of monetary assets and liabilities denominated in foreign currencies at reporting date are recognised in the profit or loss.

#### 2.20 Warranty - tyre replacement allowance

Warranty expense is recognised in the year of sale on the basis of estimates of warranty claims to be received against those sales.

#### 2.21 Provisions, contingent assets and contingent liabilities

Provisions are recognised in the statement of financial position when the Company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. However, provisions are reviewed at each reporting date and adjusted to reflect current best estimate.

Contingent assets are disclosed when there is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company. Contingent assets are not recognised until their realisation become virtually certain.

Contingent liabilities are disclosed when:

- there is a possible obligation that arises from past events and whose existence will be confirmed only by on occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company; or
- there is present obligation that arises from past events but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability.

#### 2.22 Operating leases / Ijarah

Operating leases / Ijarah in which a significant portion of the risks and rewards of ownership are retained by the lessor / Muj'ir (lessor) are classified as operating leases / Ijarah. Payments made during the year are charged to the profit or loss on a straight-line basis over the period of the lease / Ijarah.

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For the year ended June 30, 2018

#### 2.23 Segment reporting

Segment information is presented on the same basis as that used for internal reporting purposes by the Chief Operating Decision Maker. The Chief Executive Officer has been identified as the Chief Operating Decision Maker, who is responsible for allocating resources and assessing performance of the operating segments. On the basis of its internal reporting structure, the Company considers itself to be a single reportable segment.

#### 2.24 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognised in the financial statements in the period in which these are approved.

#### 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements in conformity with the approved accounting and reporting standards requires the use of certain critical accounting estimates. It also requires management to exercise judgements in the process of applying the Company's accounting policies.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. Judgements made by management in application of the approved accounting and reporting standards that have significant effect on the financial statements and estimates with a significant risk of material adjustments in the next year are discussed in respective policy notes. The areas where various assumptions and estimates are significant to the Company's financial statements or where judgements were exercised in application of accounting policies are as follows:

- (i) Provision for staff retirement benefits [note 2.5]
- (ii) Provision for taxation [note 2.6]
- (iii) Estimate of useful lives and residual values of property, plant & equipment and intangible assets [notes 2.8 and 2.9]
- (iv) Obsolete stores and spares [note 2.11]
- (v) Determination of net realisable value [note 2.11 and 2.12]
- (vi) Provision for doubtful debts [note 2.13]
- (vii) Provision for tyre replacement allowance [note 2.20]



For the year ended June 30, 2018

#### 4. SHARE CAPITAL AND RESERVES

#### 4.1 Issued, subscribed and paid-up share capital

	2018	2017		0040	0047
	Number o	of shares		2018 Rupees	2017
	7,133,320	7,133,320	Ordinary shares of Rs 10 each fully paid in cash	71,333	71,333
	186,680	186,680	Ordinary shares of Rs 10 each issued for consideration other than cash	1,867	1,867
	52,451,250	52,451,250	Ordinary shares of Rs 10 each issued as fully paid bonus shares	524,513	524,513
	59,771,250	59,771,250		597,713	597,713
4.1.1	-	nares of the ties as at Ju	Company held by the ne 30	2018 Number o	2017 f shares
	Bibojee Ser	vices (Privat	e) Limited	16,608,712	16,608,712
	Pakistan Ku	wait Investm	ent Company (Private) Limited	17,931,292	17,931,292
	_			34,540,004	34,540,004

#### 4.2 Reserve for capital expenditure

The reserve has been established out of the unappropriated profit for capital expenditure.

5.	LONG TERM FINANCES - Secured	Note	2018 Rupees	2017 s in '000
	Term finance - from banking companies			
	Conventional			
	- Samba Bank Limited	5.1	150,000	250,000
	- Askari Bank Limited - an associated company	5.2	525,000	700,000
	- United Bank Limited	5.3	700,000	-
	Shariah compliant - Faysal Bank Limited	5.4	343,583	507,300
			1,718,583	1,457,300
	Less: current maturity grouped under current liabi	lities	(471,298)	(438,717)
			1,247,285	1,018,583

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For the year ended June 30, 2018

- 5.1 This represents a term finance facility of Rs 400 million to finance capital expenditure and balancing, modernisation & replacement. The principal amount drawn is repayable in sixteen equal quarterly instalments. The repayments commenced after a grace period of one year from the date of disbursement (i.e. January 14, 2015). This finance facility carries mark-up at the rate of three months KIBOR plus 0.75% (2017: three months KIBOR plus 0.75%) per annum and is secured by way of first pari passu charge over stocks, receivables and plant & machinery of the Company to the extent of Rs 533.333 million.
- 5.2 This represents a term finance facility of Rs 700 million to finance the Company's ongoing budgeted capital expenditure requirement. The principal amount was drawn in four tranches and is repayable in eight equal semi-annually instalments commenced from September 16, 2017. This finance facility carries mark-up at the rate of six months KIBOR plus 0.5% per annum (2017: six months KIBOR plus 0.5%) and is secured by way of first pari passu charge over all the present and future fixed assets (excluding land and building) and current assets of the Company to the extent of Rs 933.333 million.
- 5.3 This represents a term finance facility of Rs 700 million obtained during the year to finance capital expenditure. The principal amount drawn down is repayable in fourteen equal quarterly instalments to be commenced after a grace period of eighteen months from the date of disbursement (i.e. August 17, 2017). This finance facility carries markup at the rate of three months KIBOR plus 0.50% per annum and is secured by way of joint pari passu charge over stock, receivables and fixed assets (excluding land and building) of the Company to the extent of Rs 933.333 million.
- 5.4 This represents a musharaka facility of Rs 650 million for acquisition of boiler and mixing line with down steam equipment. The bank against the said facility had made payments to vendors / suppliers aggregating Rs 507.3 million in eight tranches of different amounts and each tranche is repayable in sixteen equal quarterly instalments on different dates commenced from February 20, 2017. This finance facility carries mark-up at the rate of three months KIBOR plus 0.75% per annum (2017: three months KIBOR plus 1.25%) and is secured by way of first joint pari passu hypothecation charge of Rs 650 million on overall assets of the Company.

5.5 Following are the changes in the long term finances:

	(Rupees in 000)
Opening balance	1,457,300
Add: Disbursement	700,000
Less: Repayments	(438,717)
Closing balance	1,718,583
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6.	STAFF BENEFITS	2018	2017	
		Note	Rupees in '000	
	Staff retirement gratuity	6.1	326,946	268,931
	Employees compensated absences	6.2	46,275	39,486
			373,221	308,417

#### 6.1 Staff retirement gratuity

- 6.1.1 As stated in note 2.5.1, the Company operates an approved funded gratuity scheme for its senior executive staff and an unfunded gratuity scheme for employees not covered by the funded gratuity scheme.
- 6.1.2 Plan assets held in trust are governed by local regulations which mainly include Trust Act, 1882, the Companies Act, 2017, Income Tax Rules, 2002 and Rules under the Trust deed of the Plan. Responsibility for governance of the plan assets, including investment decisions and contributions schedules lies with the Board of Trustees. The Company appoints the trustees and all trustees are employees of the Company.
- 6.1.3 The latest actuarial valuations of the schemes as at June 30, 2018 were carried out by an independent expert, using the 'Projected Unit Credit Method'. Details of the schemes as per the actuarial valuations are as follows:

	Funded		Unfunded		Total	
	2018	2017	2018	2017	2018	2017
Balance sheet reconciliation			Rupees	s in '000		
Present value of defined benefit obligation - note 6.1.5	199,384	176,373	329,560	285,624	528,944	461,997
Fair value of plan assets - note 6.1.6	(150,069)	(133,425)	-	-	(150,069)	(133,425)
Liability at end of the year	49,315	42,948	329,560	285,624	378,875	328,572
Payable within next twelve months	(13,351)	(23,491)	(38,578)	(36,150)	(51,929)	(59,641)
Movement in the present value of defined benefit obligation						
Balance as at July 1,	176,373	158,416	285,624	246,481	461,997	404,897
Current service cost	10,801	6,916	18,198	14,162	28,999	21,078
Interest cost	13,480	10,970	21,578	18,400	35,058	29,370
Benefits paid	(25,024)	(41,258)	(22,519)	(10,599)	(47,543)	(51,857)
Re-measurement on obligation	14,477	33,821	35,956	24,688	50,433	58,509
Transferred to managerial cadre	9,277	7,508	(9,277)	(7,508)	-	-
Balance as at June 30,	199,384	176,373	329,560	285,624	528,944	461,997
	Present value of defined benefit obligation - note 6.1.5  Fair value of plan assets - note 6.1.6  Liability at end of the year Payable within next twelve months  Movement in the present value of defined benefit obligation  Balance as at July 1,  Current service cost Interest cost Benefits paid Re-measurement on obligation  Transferred to managerial cadre	Balance sheet reconciliation  Present value of defined benefit obligation - note 6.1.5  Fair value of plan assets - note 6.1.6  Liability at end of the year  Payable within next twelve months  Movement in the present value of defined benefit obligation  Balance as at July 1,  Current service cost  Interest cost  Benefits paid  Re-measurement on obligation  Transferred to managerial cadre  Balance as at June 30,  199,384	## Balance sheet reconciliation  Present value of defined benefit obligation - note 6.1.5  Fair value of plan assets - note 6.1.6  Liability at end of the year  Payable within next twelve months  ### Movement in the present value of defined benefit obligation  Balance as at July 1,  Current service cost Interest cost Benefits paid  Re-measurement on obligation  Balance as at June 30,  #### Movement in the present value of defined benefit obligation  ###################################	Balance sheet reconciliation   Present value of defined benefit obligation - note 6.1.5   199,384   176,373   329,560	Present value of defined benefit obligation   Palametria the present value of defined benefit obligation   Palametria the present value of defined benefit obligation   Palametria the present value of plan assets   Payable within next twelve months   Palametria the present value of defined benefit obligation   Palametria the present va	2018 2017 2018 2017 2018         Balance sheet reconciliation         Present value of defined benefit obligation - note 6.1.5         199,384 176,373 329,560 285,624 528,944         Fair value of plan assets - note 6.1.6 (150,069) (133,425) (150,069)         Liability at end of the year 49,315 42,948 329,560 285,624 378,875         Payable within next twelve months (13,351) (23,491) (38,578) (36,150) (51,929)         Movement in the present value of defined benefit obligation         Balance as at July 1, 176,373 158,416 285,624 246,481 461,997         Current service cost 10,801 6,916 18,198 14,162 28,999         Interest cost 13,480 10,970 21,578 18,400 35,058         Benefits paid (25,024) (41,258) (22,519) (10,599) (47,543)         Re-measurement on obligation 14,477 33,821 35,956 24,688 50,433         Transferred to managerial cadre 9,277 7,508 (9,277) (7,508) -         Balance as at June 30, 199,384 176,373 329,560 285,624 528,944           Balance as at June 30, 199,384 176,373 329,560 285,624 528,944



# Notes to and Forming part of the Financial Statements For the year ended June 30, 2018

		Funded		Unfunded		Total	
		2018	2017	2018	2017	2018	2017
6.1.6	Movement in the fair value of plan assets			Rupee	s in '000		
	Balance as at July 1,	133,425	124,711	-	-	133,425	124,711
	Interest income	11,391	9,287	-	-	11,391	9,287
	Contributions	42,947	31,509	-	-	42,947	31,509
	Benefits paid	(25,024)	(41,258)	-	-	(25,024)	(41,258)
	Re-measurement	(12,670)	9,176	-		(12,670)	9,176
	Balance as at June 30,	150,069	133,425			150,069	133,425
6.1.7	Charge for the year						
	Current service cost	10,801	6,916	18,198	14,162	28,999	21,078
	Net interest cost	2,089	1,683	21,578	18,400	23,667	20,083
		12,890	8,599	39,776	32,562	52,666	41,161
6.1.8	Re-measurement recognised in other comprehensive income						
	Re-measurement on obligation	14,477	33,821	35,956	24,688	50,433	58,509
	Re-measurement of fair value of plan assets	12,670	(9,176)			12,670	(9,176)
		27,147	24,645	35,956	24,688	63,103	49,333
6.1.9	Net recognised liability						
	Net liability at beginning of the year	42,948	33,705	285,624	246,481	328,572	280,186
	Charge for the year	12,890	8,599	39,776	32,562	52,666	41,161
	Benefits paid during the year	-	-	(22,519)	(10,599)	(22,519)	(10,599)
	Contributions made during the year	(42,947)	(31,509)	-	-	(42,947)	(31,509)
	Transferred to managerial cadre	9,277	7,508	(9,277)	(7,508)	-	-
	Re-measurement recognised in other comprehensive income	27,147	24,645	35,956	24,688	63,103	49,333
	Net liability as at June 30,	49,315	42,948	329,560	285,624	378,875	328,572
	Payable within next twelve						
	months	(13,351)	(23,491)	(38,578)	(36,150)	(51,929)	(59,641)
		35,964	19,457	290,982	249,474	326,946	268,931



For the year ended June 30, 2018

6.1.10 Plant assets comprise of:

Funded		Unf	unded	Total			
2018	2017	2018	2017	2018	2017		
		Rupe	es in '000 ·				
108,938	52,578	-	-	108,938	52,578		
36,782	37,897	-	-	36,782	37,897		
4,349	42,950	-	-	4,349	42,950		
150,069	133,425		-	150,069	133,425		

Debt instruments - Unquoted
Equity instruments - Quoted
Cash at bank

		Funded		Unfunded	
		2018	2017	2018	2017
6.1.11	Actuarial assumptions used		% per	annum	
	Discount rate	8.75	8.00	8.75	8.00
	Expected rate of increase in future salaries	8.75	8.00	8.75	8.00
	Demographic assumptions				
	- Mortality rates (for death in service)	SLIC (2001-05)	SLIC (2001-05)	SLIC (2001-05)	SLIC (2001-05)
	- Rates of employee turnover	Moderate	Moderate	Moderate	Moderate

#### - Rates of employee turnover Moderate Moderate

6.1.12 Sensitivity analysis for actuarial assumptions

#### The sensitivity of the defined benefit obligation to changes in principal assumptions is as follows:

Impact on define benefit obligation Change in Increase in Decrease in assumptions assumptions

--- Rupees in '000 ---

Discount rate	1.00%	120,287	183,650
Increase in future salaries	1.00%	185,576	118,057
Withdrawal rates	10.00%	149,716	150,430

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For the year ended June 30, 2018

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and change in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of defined benefit obligation calculated with the project unit credit method at the end of reporting period) has been applied as when calculating the gratuity liability recognised within the statement of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

- 6.1.13 Based on actuary's advice, the expected charge for the year ending June 30, 2019 amounts to Rs 13.758 million and Rs 46.097 million for funded and unfunded gratuity schemes respectively.
- 6.1.14 The weighted average duration of funded gratuity and un-funded gratuity is 4.34 years and 6.99 years respectively.
- 6.1.15 **Description of the risks to the Company:**

The defined benefit schemes exposes the Company to the following risks:

Mortality risks - The risk that the actual mortality experience is different. The effect depends on the beneficiaries' service/age distribution and the benefit.

Final salary risks - The risk that the final salary at the time of cessation of service is different than what was assumed. Since the benefit is calculated on the final salary, the benefit amount changes similarly.

Withdrawal risks - The risk of higher or lower withdrawal experience than assumed. The final effect could go way depending on the beneficiaries service/age distribution and the benefit.

#### 6.1.16 Expected maturity analysis of undiscounted retirement benefit plans:

Less than Retween

**At June 30, 2018**Funded
Unfunded

a year	1-2 years	2-5 years years		Total
	R	upees in '0	000	
60,496	15,729	58,308	182,979	317,512
37,554	34,638	83,824	577,803	733,819



For the year ended June 30, 2018

			2018	2017
6.2	Employees compensated absences	Note	Rupees	in '000
	Balance as at June 30,	6.2.1	56,806	49,206
	Payable within next twelve months		(10,531)	(9,720)
			46,275	39,486
6.2.1	Movement in the account during the year is as follows:			
	Balance as at July 1,		49,206	44,674
	Provision for the year		10,591	9,121
			59,797	53,795
	Encashed during the year		(2,991)	(4,589)
	Balance as at June 30,		56,806	49,206
7.	DEFERRED TAXATION - Net			
	Credit / (debit) balances arising in respect temporary differences relating to:	of		
	Taxable temporary difference			
	Accelerated tax depreciation		457,330	511,057
	Deductible temporary difference			
	Provision for doubtful debts		(8,721)	(8,113)
	Provision for doubtful custom duty rebates i	ecoverable	(26,205)	(26,912)
	Provision for staff benefits		(101,918)	(98,571)
	Interest payable on custom duties		(8,681)	(8,980)
	Provisions for tyre replacement allowance, commission and allowances		(39,869)	(36,159)
	Others		(1,616)	(1,340)
			(187,010)	(180,075)
			270,320	330,982

#### 8. LONG TERM DEPOSITS FROM DEALERS

These deposits are interest free and are not refundable during the subsistence of dealership and are utilised for the purpose of business as per the written agreements.

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9.	SHORT TERM FINANCES - Secured		2018	2017
	Conventional	Note	Rupees	in '000
	- Term Finance Loans	9.1	946,187	65,020
	- FE - 25 Loans	9.2	-	92,716
			946,187	157,736

- 9.1 Short term finance facilities available from commercial banks aggregate Rs 1,000 million (2017: Rs 1,000 million) and are secured against pari passu charge over fixed assets, stocks and trade debts of the Company. The rates of mark-up of these facilities, during the year, ranged from 6.15% to 7.12% (2017: 6.18% to 7.50%) per annum. These facilities are expiring on various dates upto March 9, 2019.
- 9.2 FE-25 loan facilities aggregate Rs Nil (2017: Rs 2,270 million ranging from 2.00% to 2.50% per annum), available from various banks as sub-limits of funded and unfunded facilities.

9.3 Following are the changes in short term finance	9.3	Following are	the changes	in short tern	n finances:
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	Rupees in 000)
Opening balance	157,736
Add: Disbursements net of repayments	788,451
Closing balance	946,187

### 10. RUNNING FINANCES UNDER MARK-UP ARRANGEMENTS - Secured

Rupees	in '000
1,742,566	1,082,880

Conventional 1,742,566 1,082

- 10.1 The Company has arranged running finance facilities from various banks on mark-up basis to the extent of Rs 4,025 million (2017: Rs 4,225 million). The rates of mark-up on these arrangements, during the year, ranged from 6.39% to 7.92% (2017: 6.37% to 8.01%) per annum. These finance facilities are secured against pari passu charge over fixed assets, stocks and trade debts of the Company and are expiring on various dates by December 31, 2018.
  - The maximum available aggregate limit for utilisation of facilities for short term finances and running finances is Rs 5,025 million (2017: Rs 5,225 million).
- The facilities for opening letters of credit and guarantees as at June 30, 2018 aggregated Rs 3,700 million (2017: Rs 3,500 million) of which the amount remained unutilised at the year-end was Rs 1,824 million (2017: Rs 1,964 million).
- 10.3 The year end balance includes Rs 59.908 million (2017: Rs 80.355 million) payable to Askari Bank Limited an associated company.

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For the year ended June 30, 2018

11.	TRADE AND OTHER PAYABLES		2018	2017
		Note	Rupees i	n '000
	Trade creditors	11.1	187,693	109,859
	Bills payable	11.2	678,359	203,700
	Accrued expenses	11.3	672,037	553,102
	Royalty technical service fee payable		182,913	42,946
	Advances from customers	11.4	54,181	146,066
	Staff provident fund payable		4,592	766
	Staff retirement gratuity	6.1.4	51,929	59,641
	Short term deposits		1,114	968
	Workers' profits participation fund	11.5	414	63,599
	Workers' welfare fund		18,832	24,168
	Payable to Waqf-e-Kuli Khan		17,889	56,196
	Retention money		-	550
	Interest payable on custom duties	11.6 & 11.7	29,933	29,933
	Stamp duty payable		500	22,140
	Others	11.8	27,995	34,440
			1,928,381	1,348,074

- 11.1 Include creditors of Rs Nil (2017: Rs 8.513 million) pertaining to related parties.
- 11.2 Include bills payable of Rs Nil (2017: Rs 2.235 million) pertaining to related parties.
- 11.3 Include Rs 183.766 (2017: Rs 128.477 million) and Rs 23.567 million (2017: Rs 22.753 million) pertaining to Gas Infrastucture Development Cess and key management personal respectively.
- 11.4 These represent advances from customers against sale of tyres and tubes and carry no mark-up. These include following advances from related parties:

	2018	2017
	Rupees i	in '000
Ghandhara Nissan Limited	266	221
Ghandhara Industries Limited	-	15
Sui Northern Gas Pipelines Limited	-	336
Ghandhara DF (Private) Limited	392	-
1	658	572

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44 5	Maria de Company de Company de Company de Company		2018	2017
11.5	Workers' profits participation fund	Note	Rupees	in '000
	Balance as at July 1,		63,599	80,276
	Interest on funds utilised in the			
	Company's business	33	3,280	60
	Allocation for the year	32	50,414	63,599
			53,694	63,659
	Payments made during the year		(116,879)	(80,336)
	Balance as at June 30,		414	63,599

11.6 The Company had deferred the recognition of import levies relating to the plant and machinery imported under a finance lease arrangement with Islamic Development Bank (IDB), Jeddah as these were not payable by the Company until the ownership of the subject plant and machinery was transferred in the Company's name. The Federal Board of Revenue (FBR) had imposed a condition that interest at the prevailing bank rate shall be payable on the import levies deferred till the date such levies are paid.

During the year ended June 30, 2001 the Appraisement Collectorate, Custom House, Karachi (ACCH) issued a final notice to the Company to deposit all outstanding dues amounting to Rs 208.323 million being interest on custom duties including surcharge and delayed surcharge calculated upto March 31, 2001. In reply the Company had filed an application with the High Court of Sindh to vacate the said charge of interest.

The High Court of Sindh, during year ended June 30, 2005, dismissed the petition filed by the Company. ACCH issued another final notice to the Company to deposit all outstanding dues amounting to Rs 294.907 million being interest on custom duties including surcharge and delayed surcharge calculated upto May 15, 2005. The Company filed an appeal with the Supreme Court of Pakistan against the decision of the High Court of Sindh.

However, during the year ended June 30, 2006, the Company also filed an application for alternate dispute resolution with the Supreme Court of Pakistan.

The Alternate Dispute Resolution Committee (ADRC), during year ended June 30, 2007, recommended that the Company shall be liable to interest on late payment of principal amounting to Rs 111.547 million and surcharge on late payment of principal amounting to Rs 2.983 million, however, the Company shall not be liable to surcharge on late payment of interest. The FBR accepted the recommendations of the ADRC except for the waiver of surcharge on the late payment of interest.



For the year ended June 30, 2018

Further, during the year ended June 30, 2008, the FBR accepted all the recommendations made by the ADRC and instructed the Company to pay Rs 114.530 million on account of interest on custom duties including surcharge thereon. The Company's pending refund claims upto that time amounting to Rs 20.195 million had also been processed and adjusted by the ACCH. During that year, the Company also made a partial payment amounting to Rs 40 million in respect of the FBR's demand based on ADRC recommendations. During the year ended June 30, 2009, the Company made a further partial payment amounting to Rs 20 million in respect of the FBR's demand.

The FBR, during the year ended June 30, 2011, adjusted an amount of Rs 4.402 million against outstanding interest and customs duties which resulted in the reduction of liability towards the FBR from Rs 34.335 million to Rs 29.933 million.

- 11.7 During the year ended June 30, 2001 an amount of Rs 5 million was paid by the Company under protest on account of interest on import levies. Further, refunds of custom duty rebates amounting to Rs 4.923 million and Rs 4.070 million were adjusted by the customs authorities during the year ended June 30, 2000 and 2001 respectively against their demand of interest on import levies referred to in note 11.6 above. The management is of the view that the above adjustments aggregating Rs 13.993 million will be made against the amount of interest payable on custom duties, as more fully explained in note 11.6 above. However, pending a formal adjustment order, the amount of Rs 13.993 million is shown receivable as 'Current account balances with statutory authorities ' (note 24).
- 11.8 Other liabilities include vehicle deposits under the Company's vehicle policy aggregating Rs 16.044 million (2017: Rs 10.632 million).

12.	ACCRUED MARK-UP		2018	2017
		Note	Rupees i	n '000
	Mark-up accrued on:			
	- long term finances		18,417	43,952
	- short term finances		11,892	1,403
	- running finances	12.1	28,539	12,105
			58,848	57,460

12.1 Includes mark-up amounting to Rs 12.581 million (2017: Rs 13.295 million) due to Askari Bank Limited - an associated company.

13.	PROVISIONS	Note	2018 Rupees in	<b>2017</b> 1 '000
	Tyre replacement allowance	13.1	44,700	37,100

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			Mada	2018	2017
13.1	Provision for tyre replacement allow	ance	Note -	Rupees i	in '000
	Balance as at July 1			37,100	30,600
	Charge for the year	13.1.1	& 28.1	62,402	49,356
				99,502	79,956
	Claims paid / adjusted			(54,802)	(42,856)
	Balance as at June 30			44,700	37,100

13.1.1 This represents provision on account of tyre replacement claims expected to be received by the Company in the coming years.

#### 14. CONTINGENCIES AND COMMITMENTS

#### 14.1 Contingencies

14.1.1 The Central Excise and Taxation Department had issued a demand notice for payment of sales tax of Rs 16.775 million. This represents sales tax levied on agricultural tyres supplied to approved assembly plants which were otherwise exempt under SRO.553(I)/94dated June 9, 1994 as amended vide SRO.555(I)/94 dated June 9, 1994 during the period from July 1994 to September 1995. The Company filed an appeal with the Collector, Central Excise and Land Customs (Appeals) on November 25, 1997 which was rejected. The Company filed an appeal against that order before the Customs, Central Excise and Sales Tax Appellate Tribunal which had stayed the recovery of sales tax from the Company, subject to the condition that the Company furnishes an indemnity bond to the satisfaction of the Collector of Sales Tax. Accordingly, the Company furnished the indemnity bond dated March 18, 1998 of Rs 16.775 million.

The Company also filed an application No. B&CA/2.020/01/97 dated November 25, 1997 with the Collector of Sales Tax (East), Karachi for grant of exemption from sales tax in terms of section 65 of the Sales Tax Act, 1990. However, the FBR on finalisation of the report by the Collector of Sales Tax and Central Excise (East), rejected the Company's application through letter No. C No. 1/52-STT/97 dated July 19, 2000. The Company filed a constitutional petition No.1939/2000 against the decision of the FBR in the High Court of Sindh under article 199 of the Constitution of Pakistan, 1973 which was dismissed.

The Collector of Sales Tax and Central Excise (East), Karachi had adjusted refund claims filed by the Company aggregating Rs 12.823 million against the aforementioned demand notice upto the year ended June 30, 2002. The Company, during the year ended June 30, 2004, deposited the remaining balance of Rs 3.952 million as 'payment under protest'.

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However, during the year ended June 30, 2006, the Customs, Excise and Sales Tax Appellate Tribunal allowed the Company's appeal and set aside the order of the Collector of Customs, Sales Tax and Central Excise (Appeals). The Collector of Customs, Sales Tax and Central Excise (Appeals), during year ended June 30, 2007, filed a request for rectification of error before the Custom, Excise and Sales Tax Appellate Tribunal.

During the year ended June 30, 2016, all verification proceedings were completed; however, Commissioner Inland Revenue rejected the Company's application for refund being time barred as application was filed after one year from the date of Appellate Tribunal Inland Revenue order. The Company has applied to the FBR for condonation of time limit under section 74 and is hopeful that refund of Rs 16.775 million would be realised which is included in sales tax under protest (note 25).

- 14.1.2 Certain claims have been filed against the Company in respect of employees' matters for an aggregate amount which approximate to Rs 6.804 million (2017: Rs 6.180 million). These cases are pending in various labour courts, appellate tribunals and High Court of Sindh. The management is confident that the outcome of these cases will be in the Company's favour.
- 14.1.3 Additional Commissioner Inland Revenue (ACIR) through its order dated June 29, 2013 has made various additions and adjustment to the Company's taxable income for the tax year 2012. These adjustments / additions are (i) restriction of adjustment of minimum tax against normal income Rs 65.130 million; (ii) allocation of worker's profit participation fund between presumptive tax regime and normal tax regime Rs 0.240 million; (iii) expenses added back on account of cash payments Rs 1.087 million; (iv) added back exchange loss on commercial imports and royalty Rs 0.286 million and Rs 3.8 million; and (v) reversal of some portion of royalty payment and bad debts written-off Rs 110.47 million. The Company filed appeal before the Commissioner Inland Revenue (Appeals) [CIR(A)] against the abovementioned order.CIR(A) in the order confirmed the above mentioned additions made by ACIR except for reversal of some portion of royalty as mentioned in point (v) above. As a result of aforementioned adjustment / disallowances a demand of Rs 41.468 million has been issued and has been adjusted against the refunds of the Company.

The Company has filed appeal before the Appellate Tribunal Inland Revenue (ATIR) against the order of CIR(A); which is pending for hearing. Provision has not been made in these financial statements against aforementioned demand as the management of the Company, based on the advice of its legal counsel handlingthe subject cases, is of the opinion that matters shall be decided in the Company's favour.

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- 14.1.4 ACIR, during the year ended June 30, 2014, passed various orders under section 122(5A) of the Income Tax Ordinance, 2001 for tax years 2008, 2009, 2010 and 2011. The additions have been made to taxable income on account of royalty & technical services and respective federal excise duties on royalty & technical services claimed by the Company amounting to Rs 42.293 million. The Company filed appeals before CIR(A) and these appeals have been decided in favour of the Company. However, the FBR has filed appeals before the ATIR against the above orders of CIR(A); which are pending for hearing. The management of the Company, based on its discussion with tax and legal consultants, is confident that its submissions shall be accepted and no demand will be raised against the Company.
- 14.1.5 Tax authorities passed orders under sections 161 / 205 of the Income Tax Ordinance, 2001 in respect of monitoring of withholding of taxes for tax years 2010, 2012, 2013 & 2014 and issued demands of Rs 11.889 million, Rs 3.212 million, Rs 16.164 million and Rs 20.060 million respectively on the premise that requisite tax was not withheld by the Company at the time of making payments against various expenses. These demands include Rs 1.551 million, Rs 0.985 million, Rs 5.256 million and Rs 3.401 million default surcharge under section 205 of the Income Tax Ordinance, 2001.

The Company filed appeals with the CIR(A) against the impugned orders. CIR(A) confirmed the orders passed by the tax authority, however, reduced the demand of tax year 2012 by Rs 0.203 million. The Company filed appeals before the ATIR against the orders of CIR(A) which were decided against the Company. The Company is in process of filing references to the High Court against the order of ATIR.

Further, the Company has deposited Rs 59.375 million against abovementioned demands and has recognised this in other receivables (note 25) as 'Income tax paid under protest'. The management expects a favourable outcome of the abovementioned legal proceedings.

14.1.6 Tax authorities passed an order under sections 161 / 205 of the Income Tax Ordinance, 2001 in respect of monitoring of withholding of taxes for the tax year 2015 and issued demand of Rs 29.675 million (including default surcharge and penalty) on the premise that requisite tax was not withheld by the Company at the time of making payments against incentive to dealers and advertising and publicity.

The Company filed appeals before the CIR(A) against the impugned order. Hearing of the appeal has been conducted however decision of appeal is pending. Further, the Company has deposited Rs 20.663 million against abovementioneddemand and has recognised this in other receivables (note 25) as 'Income tax paid under protest'. The management expects a favourable outcome of the abovementioned legal proceedings.



For the year ended June 30, 2018

14.1.7 Section 5A of the Income Tax Ordinance 2001, imposes a tax @ 10% on reserves of a company that exceeds amount of its share capital in case company derives profit but doesn't distribute cash dividend. The Company has filed suit for declaration and permanent injunction before the High Court of Sindh challenging the vires of the above said section. The High Court of Sindh passed an interim order restraining the defendant from taking any coercive action against the Company. The case is pending adjudication.

Based on legal advisor's opinion, management expects a favourable outcome of the abovementioned case; therefore no provision for tax on undistributed reserves has been made in these financial statements.

14.1.8 Deputy Commissioner Inland Revenue (DCIR) through its order dated June 14, 2017 has made various additions and adjustment to the Company's taxable income for the tax year 2016 and issued a demand of Rs 216.732 million. These adjustments / additions are (i) partial disallowance of royalty expense; (ii) disallowance of WWF paid to Sindh Revenue Board under the Sindh WWF Act, 2014; (iii) addition on account of difference in fair market value of certain vehicle disposed off; and (iv) added back certain expenses on account of non deduction of withholding tax. (v) Charged tax at the rate of 10% under section 5A of the Ordinance amounting to Rs. 175.409 million on undistributed reserves.

The Company has filed appeal before the CIR(A) against the abovementioned order which is pending for hearing. Further, the Company has obtained a stay order from High Court of Sindh (note 14.1.7) regarding the imposition of tax on undistributed reserves.

Further, the Company has deposited Rs 41.323 million against abovementioned demand and has recognised this in other receivables as 'Income tax paid under protest'. The management expects a favourable outcome of the abovementioned legal proceedings.

14.1.9 The Company in response to the requirements of S.R.O. 655(I)/2007 has paid the special exercise duty amounting to Rs 12.203 million during the period from July 2007 to October 2010 however, the Company had inadvertently failed to adjust this duty against the input tax. The Company has filed various applications to the FBR for adjustment of the abovementioned payment (note 25).

The FBR through its letter C.No. 2(2)ST&FE/Cond/2014 dated December 16, 2015 rejected the applications. The Company has filed an appeal before the High Court of Sindh for condonation of time which is pending for hearing. The management of the Company, based on its discussion with tax and legal consultants, is confident that its submissions shall be accepted and no demand will be raised against the Company.

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- 14.1.10 During the year the Company has filed an appeal before ATIR against order dated June 7, 2017 issued by Commissioner Inland Revenue (Appeals I) whereby the Company pleaded that the further tax amounting to Rs 156.020 million cannot be levied since the supplies were already subject to extra tax. The Company based on the advise of its legal counsel is anticipating favourable outcome and therefore no provision has been recognised in these financial statements.
- 14.1.11 During the year the Company has received an order from DCIR dated March 7, 2018 whereby DCIR disallowed adjustment of input tax on goods and services amounting to Rs 64.353 million along with default surcharge calculated upon the time of payment and penalty. The Company has paid Rs 17.928 million (sales tax under protest note 25) to obtain stay against the aforementioned demand order. The case has been heard and reserved by the Commissioner Inland Revenue Appeals. The Company based on the advise of its legal counsel is anticipating favourable outcome and therefore no provision has been recognised in these financial statements.
- 14.1.12 ACIR through its order dated January 15, 2018 has made various additions and adjustment to the Company's taxable income for the tax year 2017. These adjustments / additions are (i) partial disallowance of royalty expense amounting to Rs 105.664 million; (ii) addition of Rs 4.426 million on account of non-deduction of tax u/s 156 from incentives to dealers; (iii) addition of Rs 0.839 million on account of difference in fair market value of certain vehicle disposed off; (iv) addition of Rs 15.235 million on account of payment made in cash above threshold limit; (v) disallowance of expenses claimed under the head compensated absences amounting to Rs 4.532 million; (vi) disallowance of finance cost of Rs 2.442 million on account of interest free loan to employees; and (vii) disallowance of deductible allowance of WWF claimed of Rs 24.012 million having paid to the Sindh Revenue Board. As a result of aforementioned adjustment / disallowances a demand of Rs 53.45 million has been issued and has been adjusted against the refunds of the Company. The Company has filed appeal before the CIR(A) against the abovementioned order, which is pending adjudication. The Company based on the advise of its legal counsel is anticipating favourable outcome and therefore no provision has been recognised in these financial statements.

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For the year ended June 30, 2018

			2018	2017
		Note	Rupees	in '000
14.1.13	Guarantees issued by commercial banks of	n		
	behalf of the Company		233,138	343,470
	, ,		·	<u> </u>
14.1.14	Post dated cheques issued to the Collecto	r of		
	Customs against duty on imported plant &	. 0.		
	machinery, raw materials and stores & spa	res	124,773	91,843
	machinery, raw materials and stores a spe		121,770	
14.2	Commitments			
14.2	Communents			
14.2.1	Commitments in respect of:			
	- letters of credit for capital expenditure		661,483	312,550
	Tottoro or croat for capital experiation		001,100	
	- letters of credit for purchase of raw mate	erials		
	and stores & spares		721,368	880,158
	- purchase orders issued to local supplier	s for		
	capital expenditure		139,600	141,600
			0 = 00	<b>-</b> 0.040
	- sales contracts entered into by the Com	oany	2,508	76,043
	- tentative schedules for supply of tyres		2,439,188	2,620,164
			=, :::;::	_,==,
	- indemnity bond	14.1.1	16,775	16,775
	•			

14.2.2 The Company has entered into Ijaraharrangements for plant & machinery and vehicles with a commercial bank. Aggregate commitments for these ijarah arrangements as at June 30, are as follows:

		Nista	2018	2017
		Note	Rupees i	n '000
	Not let and an America		44 404	40.404
	Not later than 1 year		11,181	43,401
	Over 1 year and no later than 5 years		3,003	15,024
			14,184	58,425
15.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets	15.1	3,728,209	3,590,980
	Capital work-in-progress	15.7	519,100	78,171
			4,247,309	3,669,151
88	8			



# Notes to and Forming part of the Financial Statements For the year ended June 30, 2018

5.1 Operating fixed assets	Leasehold	Buildings on	Electrical	Plant and	Boilers and	Laboratory	Moulds	Vehicles	Furniture and	Factory and office	Computer	Total
	land	leasehold land	installations	macninery	access- ories	equipment			fixtures	equipment	equipment	
-						Rupees	in '000					
At July 1, 2016												
Cost	555	393,655	123,566	3,320,963	201,077	40,591	305,054	150,622	36,246	155,396	31,715	4,759,440
Accumulated depreciation	-	217,707	89,416	1,695,424	51,144	31,717	172,996	72,581	17,435	91,790	26,112	2,466,322
Accumulated impairment	-	-	-	691	-	-	363	-	-	-	-	1,054
Net book value	555	175,948	34,150	1,624,848	149,933	8,874	131,695	78,041	18,811	63,606	5,603	2,292,064
Year ended June 30, 2017												
Additions / Transfers from CWI Written-off	P 38,897	402,174	48,497	831,576	68,872	55,315	41,645	18,366	5,563	13,740	36,283	1,560,928
- cost	- 1	87	-	4,479	2	27	21	-	4,169	2,224	104	11,113
- accumulated depreciation	-	(60)	-	(4,170)	(2)	(27)	(21)	-	(4,132)	(2,223)	(93)	(10,728)
Disposals	-	27	-	309	-	-	-	-	37	1	11	385
- cost	-	- 1	- 1	13,311	-	- 1	5,549	5,261	-	-	65	24,186
- accumulated depreciation	-	-	-	(13,284)	-	-	(180)	(2,612)	-	-	(64)	(16,140)
Depreciation charge (note 15.4	- ) -	16,629	- 7,136	27 138,708	- 18,538	- 1,801	5,369 21,817	2,649 23,831	2,628	16,006	1 6,487	8,046 253,581
Closing net book value	39,452	561,466	75,511	2,317,380	200,267	62,388	146,154	69,927	21,709	61,339	35,387	3,590,980
At June 30, 2017												
Cost	39,452	795,742	172,063	4,134,749	269,947	95,879	341,129	163,727	37,640	166,912	67,829	6,285,069
Accumulated depreciation	-	234,276	96,552	1,816,678	69,680	33,491	194,612	93,800	15,931	105,573	32,442	2,693,035
Accumulated impairment	-	-	-	691	-	-	363	-	-	-	-	1,054
Net book value	39,452	561,466	75,511	2,317,380	200,267	62,388	146,154	69,927	21,709	61,339	35,387	3,590,980
Year ended June 30, 2018												
Transfers from CWIP	-	33,189	1,499	263,553	38,824	1,030	50,078	53,245	3,148	38,316	2,270	485,152
Disposals												
<ul> <li>cost</li> <li>accumulated depreciation</li> </ul>	-	500 (450)	-	11,013 (7,599)	1,824 (1,824)	-	8,344 (8,344)	12,464 (10,846)	-	1,065 (1,013)	-	35,210 (30,076)
accumulated acpreciation	_	50		3,414	- (1,021)		- (0,0)	1,618		52		5,134
Depreciation charge (note 15.4	) -	37,532	10,262	178,186	24,221	9,990	24,727	24,772	3,424	18,610	11,065	342,789
Closing net book value	39,452	557,073	66,748	2,399,333	214,870	53,428	171,505	96,782	21,433	80,993	26,592	3,728,209
At June 30, 2018												
Cost	39,452	828,431	173,562	4,387,289	306,947	96,909	382,863	204,508	40,788	204,163	70,099	6,735,011
Accumulated depreciation	-	271,358	106,814	1,987,265	92,077	43,481	210,995	107,726	19,355	123,170	43,507	3,005,748
Accumulated impairment	-	-	-	691	-	-	363	-	-	-	-	1,054
Net book value	39,452	557,073	66,748	2,399,333	214,870	53,428	171,505	96,782	21,433	80,993	26,592	3,728,209
Depreciation rate (% per ann	um)	5	10	5	10	15	10	20	10	15	25	



For the year ended June 30, 2018

- 15.2 Cost of items of operating fixed assets that are fully depreciated amounted to Rs 1,162.625 million (2017: Rs 1,012.575 million).
- 15.3 Particulars of immovable property (i.e. land and building) in the name of the Company are as follows:

		Location	Usage of immovable property		tal Area uare Meter)		overed Area Square Meter)
	a)	H - 23/2, Landhi Industrial Trading Estate, Landhi, Karachi	Manufacturing facility	1	01,000		77,000
	b)	Plot # B / 30 - B SITE Area Sukkur	Warehouse facility		11,700		6,000
15.4		epreciation charge has been ocated as follows:	N	ote	<b>201</b> 8		2017 in '000
	Co	est of goods manufactured	28	8.1	322,49	94	236,062
	Ac	Iministrative expenses	2	29	14,02	23	9,816
	Di	stribution cost	3	30	6,27	72	7,703
					342,78	39	253,581

- 15.5 Borrowing cost amounting Rs Nil (2017: Rs 22.895 million at the rates ranging from 7.27% to 8.25% per annum) has been capitalised in the cost of plant and machinery.
- 15.6 The details of operating fixed assets disposed-off during the year having net book value exceeding Rs 500,000 each are as follows:

Particulars of assets	Cost	Accumulated depreciation	Net book value	Sale proceeds	Gain / (Loss)
		Rupe	es in '000		
Vehicles .					
Suzuki Cultus	1,204	241	963	953	(10)
Suzuki Cultus	1,034	379	655	732	77
	2,238	620	1,618	1,685	67
Plant and Machinery					
Rotary Tyre Building Drum*	1,368	750	618	6	(612)
Air Compressor	2,873	2,006	867	7,739	6,872
	4,241	2,756	1,485	7,745	6,260
June 30, 2018	6,479	3,376	3,103	9,430	6,327
June 30, 2017	11,114	10,729	385	5	(380)

<sup>\*</sup>The rotary tyre building drum was in obselete condition



For the year ended June 30, 2018

#### 15.7 Capital work-in-progress

	As at July 1, 2016	Additions	Transfers	As at June 30, 2017
		Rupees	in '000	
Buildings	359,714	56,860	402,174	14,400
Electrical installations	19,818	29,395	48,497	716
Plant and machinery	467,675	403,220	831,576	39,319
Boilers and accessories	-	80,042	68,872	11,170
Laboratory equipment	-	55,315	55,315	-
Moulds	-	52,783	41,645	11,138
Vehicles	6,653	11,713	18,366	-
Furniture and fixtures	-	8,532	5,563	2,969
Factory and office equipment	1,534	12,755	13,740	549
Computer equipment	23,516	12,952	36,283	185
	878,910	723,567	1,522,031	80,446
Provision for a doubtful advance				(2,275)
				78,171

	As at July 1, 2017	Additions	Transfers	As at June 30, 2018
		Rupees	in '000	
Buildings	14,400	92,211	33,189	73,422
Electrical installations	716	1,983	1,499	1,200
Plant and machinery	39,319	621,478	263,553	397,244
Boilers and accessories	11,170	49,887	38,824	22,233
Laboratory equipment	-	1,030	1,030	-
Moulds	11,138	39,109	50,078	169
Vehicles	-	75,667	53,245	22,422
Furniture and fixtures	2,969	4,290	3,148	4,111
Factory and office equipment	549	38,341	38,316	574
Computer equipment	185	2,085	2,270	-
	80,446	926,081	485,152	521,375
Provision for a doubtful advance				(2,275)
				519,100

15.7.1 Capital work in progress includes Rs 111.356 million (2017: Rs 50.760 million) representing advance payments made to suppliers for procurement of operating fixed assets.

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# Notes to and Forming part of the Financial Statements For the year ended June 30, 2018

16.	INTANGIBLE ASSETS		2018	2017
		Note	Rupees	s in '000
	Net book value as at June 30,	16.1	46,584	62,480
			Software I	icenses &
			implement	ation cost
16.1	Reconciliation of carrying amount at beginning			
	and end of the year		2018	2017
	Cost	Note		s in '000
	At July 1		69,285	13,190
	Additions during the year		8,464	59,660
	Write off		-	(3,565)
	At June 30 Accumulated amortisation		77,749	69,285
			6,805	7,751
	At July 1 Amortisation charge	16.2	24,360	2,619
	Write off	10.2	-	(3,565)
	At June 30		31,165	6,805
	Net book value		46,584	62,480
	Amortisation rate(% per annum)		33.33	33.33
16.2	Amortisation charge has been allocated as follows:			
	Cost of goods manufactured	28.1	269	1,098
	Administrative expenses	29	24,091	1,081
	Distribution cost	30	-	440
			24,360	2,619
17.	INVESTMENT IN AN ASSOCIATED COMPANY - Quoted			
	Ghandhara Industries Limited - Equity accounted investment			
	Balance at beginning of the year		10,114	6,019
	Share of profit		6,760	5,102
	Dividend received		(1,511)	(1,007)
	Balance at end of the year		15,363	10,114

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**Un-Audited Un-Audited** 

### **Notes to and Forming part of the Financial Statements**

For the year ended June 30, 2018

- 17.1 Investment in Ghandhara Industries Limited (GIL) represents 100,700 (2017: 100,700) fully paid ordinary shares of Rs 10 each representing 0.473% (2017: 0.473%) of its issued, subscribed and paid-up share capital as at June 30, 2018. GIL was incorporated on February 23, 1963 and its shares are quoted on Pakistan Stock Exchange. The principal activity of GIL is the assembly, progressive manufacturing and sale of Isuzu trucks and buses.
- 17.2 The Company considers GIL as its associate and follows equity accounting as it has significant influence over GIL based on common directorship.

17.3 The summary of financial information / reconciliation of GIL as of March 31, 2018 is as follows:

	As at March 31,	As at March 31,
	2018	2017
Summarised statement of financial position	Rupees	s in '000
Non current assets	2,442,009	2,054,638
Current assets	8,251,850	6,224,700
	10,693,859	8,279,338
Non current liabilities	90,875	128,875
Current liabilities	5,969,984	4,627,242
	6,060,859	4,756,117
Net assets	4,633,000	3,523,221
Reconciliation to carrying amount		
Opening net assets	3,523,221	2,657,524
Net revaluation during the year	-	209,529
Profit for the year	1,430,699	869,566
Other comprehensive loss	(1,354)	(354)
Dividend paid	(319,566)	(213,044)
Closing net assets	4,633,000	3,523,221
Company's share (Percentage)	0.473%	0.473%
Company's share	21,914	16,665
Pre-acquisition profits	(6,551)	(6,551)
Carrying amount of investment	15,363	10,114
10.000		93 —



For the year ended June 30, 2018

#### Summarised profit or loss

Revenue

Profit before tax

Profit after tax

Nine months period ended				
March 31,	March 31,			
2018	2017			
Rupees	s in '000			
11,565,648	6,235,963			
1,750,083	902,247			
1,262,398	627,713			

- 17.4 The above figures are based on unaudited condensed interim financial information of GIL for the nine months period ended March 31, 2018. The latest financial statements of GIL as at June 30, 2018 are not presently available. Accordingly, results of operations of first three quarters of financial year 2018 and last quarter of financial year 2017 have been considered.
- 17.5 The market value of investment as at June 30, 2018 was Rs 71.164 million (2017: Rs 65.466 million).

### 18. LONG TERM LOANS AND ADVANCES

LONG TERM EDANG AND ADVANCES		2018	2017	
Considered good - secured Loans and advances due from:	Note	Rupees in '000		
- executives	18.1 & 18.2	1,841	3,455	
- other employees	18.1	10,038	9,208	
Less: amounts recoverable within one year and grouped under current assets		11,879	12,663	
- executives		936	1,801	
- other employees		4,247	3,537	
	23	5,183	5,338	
		6,696	7,325	

18.1 These represent interest free loans and advances provided to executives and other employees as per the terms of employment. Loans are provided for purchase of motor vehicles and advances for furnishing of house. Loans are repayable and advances are amortisable over a period of two to five years by way of monthly instalments. These are secured against respective motor vehicles and employees' vested retirement benefits.

### 18.2 Reconciliation of carrying amount of loans and advances to executives

Balance as at July 1,
Disbursements

2018	2017
Rupe	es in '000
3,455	4,213
1,500	2,240
4,955	6,453
(3,114)	(2,998)
1,841	3,455

Repayments
Balance as at June 30.



For the year ended June 30, 2018

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- 18.3 The maximum aggregate amount outstanding at the end of any month during the year ended June 30, 2018 from executives against loans and advances aggregated Rs 2.038 million (2017: Rs 5.549 million).
- 18.4 Advances to executives include an amount of Rs 0.111 million (2017: Rs 0.278 million) provided to the Chief Executive of the Company as furniture advance in accordance with his terms of employment and in accordance with requirements of Companies Act 2017.
- 18.5 The carrying values of these loans and advances are neither past due nor impaired. The credit quality of these financial assets can be assessed with reference to no default in recent history.
- 18.6 Long term loans have been carried at cost as the effect of carrying these balances at amortised cost would not be material in the overall context of these financial statements.

19.	LONG TERM DEPOSITS		2018	2017
		Note		s in '000
	Considered good - unsecured and interest-free Security deposits for:			
	- utilities		6,687	6,673
	- ijarah		11,784	21,665
	- others		1,935	511
			20,406	28,849
	Provision for doubtful deposit		<u>(436)</u> 19,970	28,849
			19,970	20,049
20.	STORES AND SPARES			
	- in hand		584,402	489,293
	- in transit		12,092	-
			596,494	489,293
21.	STOCKS			
	Raw materials			
	- in hand		1,929,457	1,492,732
	- in transit		473,151	
		28.3	2,402,608	1,492,732
	Work-in-process	28.1	179,905	117,897
	Finished goods			
	- in hand	21.1	714,448	464,099
	- in transit		27,896	-
		28	742,344	464,099
			3,324,857	2,074,728



For the year ended June 30, 2018

- 21.1 Finished goods include items costing Rs 169.890 million (2017: Rs 34.352 million) which are stated at their net realisable values aggregating Rs 121.607 million (2017: Rs 24.575 million). The aggregate amount charged to profit or loss in respect of stocks written down to their net realisable value is Rs 48.283 million (2017: Rs 9.777 million).
- 21.2 All operating fixed assets (excluding land and building) and current assets of the Company upto a maximum amount of Rs 10,640 million (2017: Rs 10,640 million) are under hypothecation / pledge charge as security for long term, short term and running finance facilities (notes 5, 9 and 10).

22.	TRADE DEBTS - Unsecured	Note	2018	2017
	Consider good Associated Companies	Note	Rupees	s in '000
	Ghandhara Industries Limited Ghandhara DF (Private) Limited Gammon Pakistan Limited Others		6,920 - - 1,020,107	29,968 1,340 52 847,973
	Considered doubtful - others		30,071	27,044
	Provision for doubtful debts	22.1	1,057,098 (30,071) 1,027,027	906,377 (27,044) 879,333
22.1	Provision for doubtful debts			
	Balance as at July 1,		27,044	19,716
	Provision made during the year	29	11,200	9,073
	Amount reversed during the year	31	(8,173)	(1,745)
	Balance as at June 30,		30,071	27,044

- The maximum aggregate amount of receivable due from related parties at the end of any month during the year was Rs 103.680 million (2017: Rs 70.918 million).
- 22.3 As at June 30, 2018, trade receivables of Rs 38.591 million (2017: Rs 44.247 million) were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default. The ageing analysis of these trade receivables is as follows:

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For the year ended June 30, 2018

	Associated Companies		Others	
	2018	2017	2018	2017
	Rupees	s in '000	Rupees	s in '000
0 to 30 days	6,920	16,218	980,832	612,840
31 to 180 days	-	15,142	30,849	226,797
181 to 360 days	-	-	16,851	16,671
Over one year	-		21,646	18,709
	6,920	31,360	1,050,178	875,017
Provision for doubtful debts	-	-	(30,071)	(27,044)
	6,920	31,360	1,020,107	847,973

				_
23.	LOANS AND ADVANCES - Considered good		2018	2017
		Note	Rupees	in '000
	Secured			
	Current portion of long term loans and advances	18	5,183	5,338
	Unsecured			
	Loans and advances due from:			
	- executives		450	3,016
	- other employees		44,482	40,169
		23.1	44,932	43,185
	Advances due from:			
	- executives		-	1,044
	- other employees		267	202
	- suppliers, contractors and others		204,115	260,478
			204,382	261,724
			254,497	310,247

- 23.1 These represent interest free festival loans, general loans, special loans, salary advance and Eid advance provided to executives and other employees in accordance with Company's policy and have maturities upto twelve months.
- 23.2 The maximum aggregate amount outstanding at the end of any month during the year ended June 30, 2018 from executives against short term loans and advances aggregated Rs 1.316 million (2017: Rs 3.203 million).



For the year ended June 30, 2018

24. DEPOSITS AND PREPAYMENTS			2018	2017
		Note	Rupees	in '000
	Considered good and unsecured			
	Trade deposits - interest free		16,609	21,465
	Call deposit receipts	24.1	58,458	19,586
	Prepayments		13,545	11,273
	Current account balances with statutory authorities	11.7	13,993	13,993
			102,605	66,317

24.1 These represent interest free call deposit receipts issued from a commercial bank in favour of respective Commandants of various Spares Depots of Pakistan Army against supply of tyres.

2018   2017		1,100.			
Export benefit receivable (duty drawback)  Provision for doubtful export benefit receivable  Sales tax under protest  Custom duty rebates recoverable  Provision for custom duty rebates recoverable  Sales tax - net  Margin and deposits against bank guarantees  (note 14.1.5, 14.1.6 & 14.1.8)  Others  Provision for doubtful receivables  CASH AND BANK BALANCES  With banks in:  - current accounts  - deposit account  Cash and cheques in-hand  - Rupees in '000  Rupees in '000  Rupees in '000  (658)  (658)  (858)  (858)   14.1.1  34,703  16,775  89,705  (89,705)  (89,705)  (89,705)   134,795  89,705  (89,705)  (89,705)   14.1.1  34,703  16,775  (89,705)  (89,705)  (89,705)   14.1.1  13,027  11,114  13,027  121,361  91,210  121,361  91,210  279,671  264,397  279,671  264,397  279,671  264,397	25.	OTHER RECEIVABLES - Unsecured		2018	2017
Provision for doubtful export benefit receivable			Note		
Sales tax under protest 14.1.1 34,703 16,775  Custom duty rebates recoverable Provision for custom duty rebates recoverable  Sales tax - net 84,891 134,795  Margin and deposits against bank guarantees 11,114 13,027  Income tax paid under protest (note 14.1.5, 14.1.6 & 14.1.8) 121,361 91,210  Others Provision for doubtful receivables 29,139 10,127 (1,537) 27,602 8,590  279,671 264,397  26. CASH AND BANK BALANCES  With banks in: - current accounts 26.1 53,065 41,835 - deposit account 26.2 8,171 5,019  61,236 46,854  Cash and cheques in-hand 29,884 52,718		Export benefit receivable (duty drawback)		658	658
Custom duty rebates recoverable Provision for custom duty rebates recoverable  Sales tax - net  Margin and deposits against bank guarantees Income tax paid under protest (note 14.1.5, 14.1.6 & 14.1.8)  Others Provision for doubtful receivables  With banks in: - current accounts - deposit account  Cash and cheques in-hand  89,705 (89,705)  89,705 (89,705)  89,705 (89,705)  84,891 134,795  11,114 13,027  121,361 91,210  91,210  121,361 91,210  127,602 8,590  279,671 264,397		Provision for doubtful export benefit receivable		(658)	(658)
Custom duty rebates recoverable Provision for custom duty rebates recoverable  Sales tax - net  Margin and deposits against bank guarantees Income tax paid under protest (note 14.1.5, 14.1.6 & 14.1.8)  Others Provision for doubtful receivables  With banks in: - current accounts - deposit account  Cash and cheques in-hand  89,705 (89,705)  89,705 (89,705)  89,705 (89,705)  84,891 134,795  11,114 13,027  121,361 91,210  91,210  121,361 91,210  127,602 8,590  279,671 264,397				-	-
Provision for custom duty rebates recoverable  Sales tax - net  84,891  134,795  Margin and deposits against bank guarantees Income tax paid under protest (note 14.1.5, 14.1.6 & 14.1.8)  Others Provision for doubtful receivables  29,139  (1,537)  27,602  8,590  279,671  264,397  26. CASH AND BANK BALANCES With banks in: - current accounts - deposit account  26.1  53,065  41,835 - deposit account  26.2  8,171  5,019  61,236  46,854  Cash and cheques in-hand		Sales tax under protest	14.1.1	34,703	16,775
Sales tax - net  Margin and deposits against bank guarantees Income tax paid under protest (note 14.1.5, 14.1.6 & 14.1.8)  Others Provision for doubtful receivables  11,114 13,027  121,361 91,210  29,139 10,127 (1,537) (1,537)  27,602 8,590  279,671 264,397  26. CASH AND BANK BALANCES With banks in: - current accounts - deposit account 26.1 53,065 41,835 - deposit account 26.2 8,171 5,019 61,236 46,854 Cash and cheques in-hand 29,884 52,718		Custom duty rebates recoverable		89,705	89,705
Margin and deposits against bank guarantees Income tax paid under protest (note 14.1.5, 14.1.6 & 14.1.8)  Others Provision for doubtful receivables  CASH AND BANK BALANCES  With banks in: - current accounts - deposit account  Cash and cheques in-hand  11,114  13,027  121,361  91,210  121,361  91,210  10,127 (1,537)  27,602  8,590  279,671  264,397  26.1  53,065  41,835  41,835  61,236  46,854  52,718		Provision for custom duty rebates recoverable		(89,705)	(89,705)
Margin and deposits against bank guarantees Income tax paid under protest (note 14.1.5, 14.1.6 & 14.1.8)  Others Provision for doubtful receivables  CASH AND BANK BALANCES  With banks in: - current accounts - deposit account  Cash and cheques in-hand  11,114  13,027  121,361  91,210  121,361  91,210  10,127 (1,537)  27,602  8,590  279,671  264,397  26.1  53,065  41,835  41,835  61,236  46,854  52,718				-	_
Income tax paid under protest (note 14.1.5, 14.1.6 & 14.1.8)  Others Provision for doubtful receivables  29,139 (1,537) 27,602 8,590 279,671 264,397   26. CASH AND BANK BALANCES With banks in: - current accounts - current accounts - deposit account 26.1 53,065 41,835 - deposit account 26.2 8,171 5,019 61,236 46,854 Cash and cheques in-hand 29,884 52,718		Sales tax - net		84,891	134,795
(note 14.1.5, 14.1.6 & 14.1.8)       121,361       91,210         Others Provision for doubtful receivables       29,139 (1,537)       10,127 (1,537)         27,602       8,590         279,671       264,397         26. CASH AND BANK BALANCES       279,671       264,397         With banks in: - current accounts - deposit account       26.1       53,065       41,835         - deposit account       26.2       8,171       5,019         61,236       46,854         Cash and cheques in-hand       29,884       52,718		Margin and deposits against bank guarantees		11,114	13,027
(note 14.1.5, 14.1.6 & 14.1.8)       121,361       91,210         Others Provision for doubtful receivables       29,139 (1,537)       10,127 (1,537)         27,602       8,590         279,671       264,397         26. CASH AND BANK BALANCES       279,671       264,397         With banks in: - current accounts - deposit account       26.1       53,065       41,835         - deposit account       26.2       8,171       5,019         61,236       46,854         Cash and cheques in-hand       29,884       52,718		Income tax paid under protest			
Provision for doubtful receivables  (1,537)  27,602  8,590  279,671  264,397  26. CASH AND BANK BALANCES  With banks in: - current accounts - deposit account  26.1  53,065  41,835 - deposit account  26.2  8,171  5,019  61,236  46,854  Cash and cheques in-hand  29,884  52,718		·		121,361	91,210
27,602 8,590 279,671 264,397  26. CASH AND BANK BALANCES  With banks in: - current accounts - deposit account 26.1 53,065 41,835 - deposit account 26.2 8,171 5,019 61,236 46,854 Cash and cheques in-hand 29,884 52,718		Others		29,139	10,127
26. CASH AND BANK BALANCES  With banks in: - current accounts - deposit account  Cash and cheques in-hand  279,671  264,397  264,397  264,397  261,236  41,835  41,835  46,854  61,236  46,854  29,884  52,718		Provision for doubtful receivables		(1,537)	(1,537)
26. CASH AND BANK BALANCES         With banks in:         - current accounts       26.1       53,065       41,835         - deposit account       26.2       8,171       5,019         61,236       46,854         Cash and cheques in-hand       29,884       52,718				27,602	8,590
With banks in:       26.1       53,065       41,835         - deposit account       26.2       8,171       5,019         61,236       46,854         Cash and cheques in-hand       29,884       52,718				279,671	264,397
- current accounts       26.1       53,065       41,835         - deposit account       26.2       8,171       5,019         61,236       46,854         Cash and cheques in-hand       29,884       52,718	26.	CASH AND BANK BALANCES			
- deposit account 26.2 8,171 5,019 61,236 46,854 Cash and cheques in-hand 29,884 52,718		With banks in:			
Cash and cheques in-hand 29,884 52,718		- current accounts	26.1	53,065	41,835
Cash and cheques in-hand 29,884 52,718		- deposit account	26.2	8,171	5,019
				61,236	46,854
91,120 99,572		Cash and cheques in-hand		, , , , , , , , , , , , , , , , , , ,	52,718
				91,120	99,572

26.1 Include Rs 0.589 million (2017: Rs 0.779 million) placed with islamic saving account.

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For the year ended June 30, 2018

26.2 Deposit account is held with Askari Bank Limited - an associated company and it carries mark-up at the rate of 4.50% (2017: 3.75%) per annum.

27.	SALES - Net			
21.	SALES - Net		2018	2017
		Note	Rupees	ın '000
	Own manufactured goods			
	Local		13,838,456	11,452,094
	Export		32,158	-
	Trading goods		268,366	255,241
			14,138,980	11,707,335
	Less:			
	- sales tax		2,105,300	1,734,247
	- discounts		145,874	195,665
	- Commission and allowances		102,349	132,056
			2,353,523	2,061,968
			11,785,457	9,645,367
20	COST OF SALES			
28.	COST OF SALES			
	Opening stock of finished goods		464,099	203,526
	Cost of goods manufactured	28.1	9,560,628	7,464,761
	Finished goods purchased		234,373	182,999
	Royalty technical service fee	28.2	183,023	202,118
			9,978,024	7,849,878
	Closing stock of finished goods	21	(742,344)	(464,099)
			9,699,779	7,589,305



For the year ended June 30, 2018

			2018 2017	
28.1	Cost of goods manufactured	Note	Rupees i	in '000
	Opening work-in-process		117,897	162,244
	Raw materials consumed	28.3	5,783,099	4,343,879
	Stores and spares consumed		467,907	340,708
	Salaries, wages and benefits	28.4	1,834,398	1,465,051
	Travelling, conveyance and entertainment		8,861	9,197
	Vehicles running expenses		25,714	22,907
	Legal and professional charges		7,947	7,966
	Power and fuel		841,352	714,754
	Rent, rates and taxes		24,251	17,934
	ljarah rentals		29,043	57,791
	Insurance		20,508	18,658
	Repairs and maintenance		76,520	39,755
	Tyre replacement allowance	13.1	62,402	49,356
	Depreciation	15.4	322,494	236,062
	Amortisation	16.2	269	1,098
	Printing and stationery		2,802	1,853
	Postage and telephone		2,873	2,780
	Transportation		101,491	80,411
	Other manufacturing expenses		10,705	10,254
		·	9,740,533	7,582,658
	Closing work-in-process	21	(179,905)	(117,897)
			9,560,628	7,464,761

28.2 The royalty technical service fee pertains to royalty paid to Continental Tire The Americas, LLC with registered address 1830 MacMillan Park Drive Fort Mill, South Carolina 29707, United States of America.

			2018	2017
28.3	Raw materials consumed	Note	Rupees i	n '000
	Opening stock		1,492,732	1,204,824
	Purchases during the year		6,692,975	4,631,787
			8,185,707	5,836,611
	Closing stock	21	(2,402,608)	(1,492,732)
		_	5,783,099	4,343,879

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For the year ended June 30, 2018

28.4 Salaries, wages and benefits include Rs 37.681 million (2017: Rs 30.107 million) and Rs 14.222 million (2017: Rs 13.187 million) in respect of staff retirement benefits gratuity and provident fund respectively.

	provident faria respectively.			
29.	ADMINISTRATIVE EXPENSES		2018	2017
		Note	Rupees i	n '000
	Salaries and benefits	29.1	213,930	179,425
	Travelling and conveyance		5,076	6,268
	Vehicles running expenses		5,518	4,142
	Legal and professional charges		7,439	7,898
	Auditors' remuneration	29.2	3,050	1,960
	Rent, rates and taxes		102	102
	Insurance		867	2,689
	Repairs and maintenance		831	357
	Depreciation	15.4	14,023	9,816
	Amortisation	16.2	24,091	1,081
	Printing and stationery		957	903
	Postage and telephone		862	899
	ljarah rentals		2,940	3,330
	Provision for doubtful debts	22.1	11,200	9,073
	Computer expenses		12,307	9,321
	Directors' fee	29.3	12,800	9,400
	Other expenses		6,397	2,871
			322,390	249,535

29.1 Salaries and benefits include Rs 8.073 million (2017: Rs 5.189 million) and Rs 5.456 million (2017: Rs 4.540 million) in respect of staff retirement benefits gratuity and provident fund respectively.

29.2	Auditors' remuneration	Note	2018 Rupees	2017 in '000
			A. F. Ferguson & Co.	ShineWing Hameed Chaudhri & Co.
	Statutory audit fee		1,500	1,500
	Audit of provident fund		-	100
	Others	29.2.1	1,300	110
	Out-of-pocket expenses		250	250
			1,550	460
			3,050	1,960
Appus	I Bonort 2019			101

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For the year ended June 30, 2018

**OTHER INCOME** 

Others

31.

29.2.1 The amount for the year ended June 30, 2018 represented fee for engagement performed in connection with stock count exercise for certain months.

#### 29.3 Directors' fee

Aggregate amount charged in these financial statements amounting to Rs 11.3 million (2017: Rs 8.2 million) for meeting fee is to eleven (2017: eleven) non executive directors.

			2018	2017
30.	DISTRIBUTION COST	Note	Rupees	in '000
	Salaries and benefits	30.1	170,718	147,675
	Travelling, conveyance and entertainment		27,570	22,754
	Vehicle running expenses		6,014	5,362
	Legal and professional charges		161	35
	Advertisement and sales promotion		96,829	95,988
	Rent, rates and taxes		22,122	21,055
	ljarah rentals		5,279	5,992
	Insurance		955	786
	Repairs and maintenance		1,121	3,631
	Depreciation	15.4	6,272	7,703
	Amortisation	16.2	-	440
	Printing and stationery		669	690
	Postage and telephone		2,432	2,919
	Freight and insurance		151,868	119,652
	Gas and electricity		1,923	1,675
	Others		3,918	15,659
			497,851	452,016

30.1 Salaries and benefits include Rs 6.912 million (2017: Rs 5.864 million) and Rs 2.804 million (2017: Rs 2.574 million) in respect of staff retirement benefits gratuity and provident fund respectively.

# Income from financial assets Profit on bank deposits - conventional bank Income from other than financial assets Sale of scrap net of sales tax Gain on sale of operating fixed assets ----- Rupees in '000 ----4,410 4,410 53,859 47,767 10,966 7,774

31.1 These represent interest free income from various sources.

Reversal of provision for doubtful debts

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2017

1,745

1,979

63,675

2018

8,173

74,141

869

22.1

31.1



For the year ended June 30, 2018

			2018	2017
32.	OTHER EXPENSES	Note	Rupees	in '000
	Workers' profit participation fund Workers' welfare fund	11.5	50,414	63,599
	- current year		18,832	24,168
	- prior year		(219)	(219)
			18,613	23,949
	Exchange loss - net		61,363	4,224
	Donations	32.1	19,121	23,230
			149,511	115,002

32.1 Donations exceeding Rs 500,000 made to a single party during the year are as follows:

Donee	Address	2018	2017
		Rupees	in '000
Waqf-e-Kuli Khan (note 32.1.1)	2nd Floor, Gammon House, 400-2, Chour Chowk, Peshawar Road,		
	Rawalpindi.	17,889	22,071
The Citizens Foundation	Plot No. 20, Sector 14, Near Brookes Chowrangi, Korangi		
	Industrial Area, Karachi.	1,000	-
		18,889	22,071

32.1.1 Lt. Gen. (Retd.) Ali Kuli Khan Khattak, Chairman of the Company and Mr. Raza Kuli Khan Khattak, Director of the Company are trustees of Waqf-e-Kuli Khan.

33.	FINANCE COST			
<b>33.</b>	FINANCE COST		2018	2017
		Note	Rupee	s in '000
	Mark-up on:			
	- long term finances		123,533	73,427
	- short term finances		20,735	4,504
	- running finances		103,762	40,040
	Interest on workers' profit participation fund	11.5	3,280	60
	Bank charges and guarantee commission		5,472	6,033
		_	256,782	124,064



For the year ended June 30, 2018

#### 34. TAXATION

#### Current

- for the year
- for prior years

#### **Deferred tax**

2018	2017	
Rupees in '000		
258,438	179,738	
7,787	9,586	
266,225	189,324	
(41,731)	113,501	
224,494	302,825	

34.1 The tax on the Company's profit before tax differs from the theoretical amount that would arise using the Company's applicable tax rate as follows:

Profit before taxation	Profit	before	taxation
------------------------	--------	--------	----------

Tax at the applicable rate of 30% (2017: 31%)

Tax effect of:

- impact of tax credits
- impact of change in tax rate
- income chargeable at lower rate / exempt income
- income assessed under Final Tax Regime
- expenses that are not allowed in determining taxable income

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Effect of prior years' tax

2018	2017
Rupees	in '000
940,045	1,184,222
282,014	367,109
(45,793)	(73,704)
(24,466)	(1,286)
2,337	1,456
(9,072)	(6,823)
(16,043)	(19,709)
(93,037)	(100,066)
27,730	26,196
(65,307)	(73,870)
7,787	9,586
224,494	302,825

34.2 Section 5A of the Income Tax Ordinance, 2001 imposes tax at the rate of 7.5% on every public company other than a scheduled bank or modaraba, that derives profits for tax year but does not distribute 40% of accounting profit either through cash dividend or issuance of bonus shares within six months of the end of said tax year.

The Board of Directors in its meeting held on August 17, 2018 has distributed sufficient cash dividend for the year ended June 30, 2018 (refer note 46) which complies with the above stated requirement. Accordingly, no provision for tax on undistributed profits has been recognised in these financial statements for the year ended June 30, 2018.

34.3 In the management's opinion, sufficient tax provision has been made in the Company's financial statements. Comparison of tax provision as per the financial statements viz-a-viz tax assessment for last three years is as follows:



For the year ended June 30, 2018

	2017	2016	2015
		Rupees in '000	
Tax assessed as per most recent tax assessment	240,975	661,282	381,372
Provision in accounts for income tax	187,525	444,550	381,372
The difference between tax assessed and tax poly 14.1.8 and 14.1.12.	rovision are	explained in n	ote 14.1.7,

35.	EARNINGS PER SHARE	2018	2017
		Rupees	in '000
35.1	Basic earnings per share		
	Profit after taxation	715,551	881,397
		Number	of shares
	Weighted average number of ordinary shares	59,771,250	59,771,250
		Rup	ees
	Earnings per share	11.97	14.75

#### 35.2 Diluted earnings per share

There are no dilutive potential ordinary shares outstanding as at June 30, 2018 and 2017.

36.	CASH GENERATED FROM OPERATIONS		2018	2017
		Note	Rupees i	n '000
	Profit before taxation		940,045	1,184,222
	Adjustments for non-cash charges and other ite	ms		
	Depreciation		342,789	253,581
	Amortisation		24,360	2,619
	Provision for staff retirement gratuity		52,666	41,161
	Charge of employees compensated absences		10,591	9,121
	Provision for doubtful debts charge - net		3,027	7,328
	Profit on bank deposits		(274)	(4,410)
	Gain on sale of operating fixed assets		(10,966)	(7,774)
	Provision for doubtful deposit		436	-
	Finance cost		256,782	124,064
	Share of profit of an associated company		(6,760)	(5,102)
	Working capital changes	36.1	(878,904)	(693,679)
			733,792	911,131



For the year ended June 30, 2018

36.1	Working capital changes
	(increase) / decrease in current assets:

- Stores and spares	
- Stocks	
- Trade debts	
- Loans and advances	
- Deposits and prepayments	
- Other receivables	
Increase / (decrease) in current liabilities:	

#### Increase / (decrease) in current liabilities:

- Trade and other payables
- Provisions

2018	2017
Rupees i	n '000
(407.004)	7.050
(107,201)	7,259
(1,250,129)	(504,134)
(150,721)	138,009
55,750	(208,773)
(36,288)	(187)
14,877	(104,286)
(1,473,712)	(672,112)
587,208	(28,067)
587,208 7,600	6,500
594,808	(21,567)
(878,904)	(693,679)

#### 37. **CASH AND CASH EQUIVALENTS**

For the purpose of statement of cash flows, cash and cash equivalents comprise of following:

		2018	2017
	Note	Rupees i	n '000
Running finances under mark-up arrangements	10	(1,742,566)	(1,082,880)
Cash and bank balances	26	91,120	99,572
		(1,651,446)	(983,308)

#### REMUNERATION OF THE CHIEF EXECUTIVE AND EXECUTIVES 38.

The aggregate amount charged in these financial statements for the year for remuneration, including certain benefits to the Chief Executive and other executives of the Company is as follows:

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For the year ended June 30, 2018

	Chief Executive		Execu	ıtives
	2018	2017	2018	2017*
		Rupees	in '000	
Managerial remuneration and allowances	38,462	32,420	143,867	119,811
Meeting fee	1,500	1,200	-	-
Bonus	10,006	9,492	34,697	24,649
Company's contribution to provident				
fund and gratuity scheme	4,346	3,503	13,072	8,651
Medical	300	259	13,889	9,574
Leave passage	3,335	-	4,918	5,131
Others	1,334	1,271	16,678	14,540
_				
=	59,283	48,145	227,121	182,356
Number of persons	1	1	29	25

<sup>\*</sup> Comparatives have been amended to reflect changes in the definition of executive as per the Companies Act, 2017.

38.1 The Chief Executive and some of the executives are provided with free use of Company maintained cars.

39.	PLANT CAPACITY AND ACTUAL PRODUCTION	N	2018	2017
		Note	Number	of units
	Capacity: Tyre sets		3,558,862	3,407,100
	Production: Tyre sets	39.1	2,632,877	2,307,124

39.1 Actual production was sufficient to meet the demand.

#### 40. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties comprise of associated companies, directors of the Company, companies in which directors are interested, staff retirement benefit funds, key management personnel and close members of the families of the directors and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Amounts due from and to related parties are shown under long term finances (note 5), staff benefits (note 6), running finances under mark-up arrangements (note 10), trade and other payables (note 11), accrued mark-up (note 12), investment in an associated company (note 17), long term loans and advances (note 18.4), trade debts (note 22), loans and advances (note 23), deposits and prepayments (note 24) and cash and bank balances (note 26).



# Notes to and Forming part of the Financial Statements For the year ended June 30, 2018

Significant transactions with related parties are as follows:

N	Name Nature of Basis of Aggregate % of relationship relationship shareholding in			2018	2017		
		relationship	relationship	the Company	transactions	Rupees	in '000
	Shandhara Industries imited	Associated company	Common director	N/A	Sales Services rendered Truck purchased Dividend received	334,240 32 1,975 1,511	273,090 450 - 1,007
	Shandhara Nissan imited	Associated company	Common director	N/A	Sales	92	44,115
	Shandhara DF (Private) imited	Associated company	Common director	N/A	Sales	32,434	13,420
	ibojee Services (Private) imited	Associated company	Common director	27.79	Dividend paid Rent	249,131 1,602	- 1,296
	ui Northern Gas ipelines Limited	Associated company	Common director	N/A	Sales	11,894	41,032
	Sammon Pakistan imited	Associated company	Common director	N/A	Sales Construction services obtained		52 30,262
	ak Kuwait Takaful Company Limited	Associated company	Common director	N/A	Insurance premium		872
	Vackenhut Pakistan Private) Limited	Associated company	Common director	N/A	Service charges	496	2,929
Δ	skari Bank Limited	Associated company	Common director	N/A	Mark-up on long term and running finances Profit earned	50,004 274	44,112 249
lı	rakistan Kuwait nvestment Company Private) Limited	Associated company	Common director	30.00	Dividend paid	268,969	-

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# Notes to and Forming part of the Financial Statements For the year ended June 30, 2018

Name	Nature of relationship	Basis of relationship	Aggregate % of shareholding in the Company	transactions	2018 Rupees	2017 in '000
Janana De Malucho Textile Mills Limited	Associated company	Common director	N/A	Re-imbursment of expenses	_	90
Siemens Pakistan Engineering Company Limited	Associated company	Common director	N/A	Advance for supply of computers and related equipment Software licenses purchased Services rendered Purchase of stores	23,392	1,881 17,803 6,564
Waqf-e-Kuli Khan	Associated undertaking	Common	N/A	and spares  Donation	4,041 17,889	24,909
Key management personnel	Key management personnel	Employees		Sale of fixed assets Disbursement / repayment of long term loan	Refer n	1,000 ote 18
Key management personnel	Key management personnel	Director	N/A	Dividend paid	11,022	-
Staff provident fund	Employees fund	Employee benefi	t N/A	Contributions made	22,482	20,301
Staff gratuity schemes	Employees fund	Employee benefi scheme	t N/A		Refer n	ote 6.1

#### 41. PROVIDENT FUND RELATED DISCLOSURES

The following information is based on un-audited financial statements of the Fund for 41.1 the year ended June 30, 2018:

	2018 Un-Audited	2017 Audited
	Rupees	in '000
Size of the Fund - Total Assets	427,051	444,909
Cost of investments made	418,527	432,127
Percentage of investments made	98.00%	97.13%
Fair value of investments	408,989	422,483

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For the year ended June 30, 2018

41.2 Break-up of the investments is as follows:

·	2018	2017	2018	2017
	Percent	age	Rupees	in '000
Special accounts in scheduled banks	69.08	24.97	282,507	105,484
Debt securities	-	8.01	-	33,841
Government securities	4.42	24.36	18,080	102,931
Listed securities	26.50	30.45	108,402	128,650
Mutual funds - units	-	12.21	-	51,577

41.3 The investments out of the provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

#### 42. FINANCIAL INSTRUMENTS

#### 42.1 Financial risk factors

The Company has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk (including foreign exchange risk, interest rate risk and price risk).

The Company's board of directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies. The Company's overall risk management program focuses on providing maximum return to shareholders.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risk and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities.

#### (a) Credit risk

Credit risk represents the risk of accounting loss being caused if counterparty fails to perform as contracted or discharge an obligation. Credit risk mainly arises from loans & advances, deposits, trade debts, other receivables and balances with banks. Out of the total financial assets aggregating Rs 1,308.711 million (2017: Rs 1,126.270 million) as detailed in note 42.3 below, those that are subject to credit risk aggregate to Rs 1,307.176 million (2017: Rs 1,125.350 million).

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For the year ended June 30, 2018

The maximum exposure to credit risk at the end of the reporting period is as follows:

	2018	2017
	Rupees	in '000
Long term loans and advances	6,696	7,325
Long term deposits	19,970	28,849
Trade debts	1,027,027	879,333
Loans and advances	50,115	48,523
Deposits	75,067	41,051
Other receivables	38,716	21,617
Bank balances	89,585	98,652
	1,307,176	1,125,350

Financial assets credit risk primarily exists in cash and cash equivalents and credit exposure to Original Equipment Manufacturers, Replacement Market Dealers and Government Institutions, including outstanding receivables and committed transactions. The Company does not have significant exposure to any individual counterparty. To reduce exposure to credit risk with respect to trade debts the Company has developed a formal approval process whereby credit limits are applied to its customers. The management also continuously monitors the credit exposure towards the customers and makes provision against those balances considered doubtful of recovery. To mitigate the risk, the Company has a system of assigning credit limits to its customers based on an evaluation of customers profile and payment history. Outstanding customer receivables are regularly monitored. Where considered necessary, advance payments are obtained from certain parties.

The maximum exposure to credit risk for trade debts by type of counter party as at reporting date is as follows:

	2018	2017
	Rupees in '000	
Original equipment manufacturers	384,474	580,478
Government institutions	21,794	22,345
Replacement market	650,830	303,554
	1,057,098	906,377
Provision for doubtful debts	(30,071)	(27,044)
- -	1,027,027	879,333

All the trade debts at the reporting date represent domestic parties.



For the year ended June 30, 2018

The Company monitors the credit quality of its bank balances with reference to historical performance of such assets and available external credit ratings. The bank balances aggregating Rs 61.236 million placed with banks have a short term credit rating of at least A1+. Accordingly, management does not expect any counter party to fail in meeting their obligation.

#### (b) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to contractual maturity dates. The amounts disclosed in the table are the contractual undiscounted cash flows:

	Carrying amount	Contractual cash flows	Maturity upto one year	Maturity between one and two years	Maturity above three years
			Rupees in '000		
June 30, 2018					
Long term finances	1,718,583	1,960,249	585,492	1,086,059	288,698
Long term deposits from dealers	9,351	9,351	-	-	9,351
Short term finances	946,187	958,079	958,079	-	-
Running finances	1,742,566	1,742,566	1,742,566	-	-
Trade and other payables	1,928,381	1,928,381	1,928,381	-	-
Unclaimed dividend	14,034	14,034	14,034	-	-
Unpaid dividend	8,708	8,708	8,708	-	-
Accrued mark-up	58,848	58,848	58,848	-	-
	6,426,658	6,680,216	5,296,108	1,086,059	298,049

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For the year ended June 30, 2018

	Carrying amount	Contractual cash flows	Maturity upto one year	Maturity between one and two years	Maturity above three years
			Rupees in '000		
June 30, 2017					
Long term finances	1,457,300	1,639,814	525,969	495,980	617,865
Long term deposits					
from dealers	9,471	9,471	-	-	9,471
Short term finances	157,736	159,245	159,245	-	-
Running finances	1,082,880	1,082,880	1,082,880	-	-
Trade and other payables	1,348,074	1,348,074	1,348,074	-	-
Unclaimed dividend	8,147	8,147	8,147	-	-
Unpaid dividend	8,933	8,933	8,933	-	-
Accrued mark-up	57,460	57,460	57,460	-	-
	4,130,001	4,314,024	3,190,708	495,980	627,336

The contractual cash flows relating to the above financial liabilities have been determined on the basis of mark-up rates effective as at June 30, 2018.

#### (c) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

#### Foreign exchange risk

Foreign exchange risk represents the risk that the fair values or future cash flows of financial instruments will fluctuate because of changes in foreign exchange rates.

The Company is exposed to foreign exchange risk on import of raw materials, plant and machinery, stores and spares and export of goods denominated in U.S. Dollar and Euro. The Company's exposure to foreign exchange risk at the reporting date is as follows:



For the year ended June 30, 2018

Trade and other payables

June 30, 2018		June 30, 2017			
Rupees	U.S.\$	Euro	Rupees	U.S.\$	Euro
	in '000			· in '000	
678,359	5,494	73	203,700	1,920	17

The following significant exchange rates have been applied:

The following significant exchange rates have been applied:		Reporting date rate	
	2018	2017	
U.S. Dollar to Rupee	121.60	105.00	
Euro to Rupee	141.57	120.10	

At June 30, 2018, if Rupee had strengthened/weakened by 10% against U.S. Dollar and Euro with all other variables held constant, profit before taxation for the year would have been higher/lower by the amount shown below mainly as a result of foreign exchange gain / loss on translation of denominated financial currency balances.

	2018	2017
Effect on profit before taxation for the year:	Rupees	in '000
U.S. Dollar to Rupee	66,807	20,160
Euro to Rupee	1,033	204
	67,840	20,364

#### (d) Interest rate risk

Interest rate risk represents the risk that the fair values or future cash flows of financial instruments will fluctuate because of change in market interest rates.

Majority of the interest rate risk of the Company arises from short & long term borrowings from banks and mark-up bearing deposits held with a bank. Borrowings at variable interest rates expose the Company to cash flow interest rate risk and deposits with banks at fixed interest rates give rise to fair value interest rate risk. At June 30, 2018, the interest rate profile of the Company's significant financial instruments is as follows:

	2018	2017
Fixed rate instruments	Rupees in '000	
Financial assets	8,171	5,019
Variable rate instruments		
Financial liabilities	4,407,336	2,697,916

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For the year ended June 30, 2018

At June 30, 2018, if the interest rate on the Company's borrowings had been higher / lower by 100 basis point with all other variables held constant, profit before tax for the year would have been lower / higher by Rs 44.073 million (2017: Rs 26.979 million) mainly as a result of higher / lower interest expense.

#### Price risk

Price risk represents the risk that the fair values or future cash flows of financial instruments will fluctuate because of changes in market prices (other than those arising from foreign exchange risk or interest rate risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors effecting all similar financial instruments traded in the market. The Company is not exposed to other price risk as it does not hold any price sensitive instruments.

#### 42.2 Fair value measurement of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Underlying the definition of fair value is the presumption that the Company is going concern and there is no intention or requirement to curtail materially the scale of its operation or to undertake a transaction on adverse terms.

The estimated fair value of all financial assets and liabilities is considered not significantly different from book values as the items are either short - term in nature or periodically repriced.

International Financial Reporting Standard 13, 'Financial Instruments: Disclosure' requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities [Level 1].
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) [Level 2].
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) [Level 3].

Currently there are no financial assets or financial liabilities which are measured at their fair value in the statement of financial position.



For the year ended June 30, 2018

42.3	Financial instruments by category  Financial assets as per the statement of	2018 Rupees	<b>2017</b> in '000
	financial position Loans and receivables		
	Long term loans and advances	6,696	7,325
	Long term deposits	19,970	28,849
	Trade debts	1,027,027	879,333
	Loans and advances	50,115	48,523
	Deposits	75,067	41,051
	Other receivables	38,716	21,617
	Cash and bank balances	91,120	99,572
		1,308,711	1,126,270
	Financial liabilities as per the statement		
	of financial position		
	Financial liabilities at amortised cost		
	Long term finances	1,718,583	1,457,300
	Long term deposits from dealers	9,351	9,471
	Short term finances	946,187	157,736
	Running finances under mark-up arrangements	1,742,566	1,082,880
	Trade and other payables	1,792,908	1,108,479
	Unclaimed dividend	14,034	8,147
	Unpaid dividend	8,708	8,933
	Accrued mark-up	58,848	57,460
		6,291,185	3,890,406

#### 43. CAPITAL RISK MANAGEMENT

The Company's prime objective when managing capital is to safeguard its ability to continue as a going concern so that it can continue to provide returns for shareholders, benefits for other stakeholders and to maintain a strong capital base to support the sustained development of its business.

The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to shareholders and / or issue new shares.

There was no change to the Company's approach to capital management during the year and the Company is not subject to externally imposed capital requirements except for the maintenance of debt to equity ratio under the financing agreements.

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For the year ended June 30, 2018

#### 44. ENTITY- WIDE INFORMATION

These financial statements have been prepared on the basis of single reportable segment.

#### 44.1 Information about products and customers

The Company markets and sells tyre and tubes for automobiles and motorcycles. The principal classes of customers of the Company's product are Original Equipment Manufacturers, Replacement Market, Government Institutions and Exports. These principal classes of customers accounted for the following percentages of sales:

Original equipment manufacturers
Replacement market
Government institutions
Exports

2018 %	2017 %
62.19	64.65
35.12	31.80
2.47	3.55
0.22	-
100.00	100.00

2018

#### 44.2 Information about geographical areas

All non-current assets of the Company as at June 30, 2018 are located in Pakistan.

#### 44.3 Information about major customers

Sales to four original equipment manufacturers aggregating Rs 4,598.881 million (2017: Rs 4,650.488 million) account for 39.02% (2017: 48.21%) of net sales.

#### 45. NUMBER OF EMPLOYEES

The total and average number of employees during the year and as at June 30, 2018 and 2017 respectively are as follows:

	2010	2017
	No of employees	
Average number of factory employees during the year	981	933
Average number of other employees during the year	161	152
Number of factory employees as at June 30	985	968
Number of other employees as at June 30	158	159



For the year ended June 30, 2018

#### 46. NON-ADJUSTING EVENT AFTER YEAR END DATE

The Board of Directors of the Company in its meeting held on August 17, 2018 has proposed final cash and bonus dividend of Rs 6 and Rs 7 per share, amounting to Rs 358.628 and Rs 418.399 million respectively for the year ended June 30, 2018. The dividend is subject to the approval of members at the annual general meeting. The effect of such dividend shall be accounted for in the financial statements for the year ending June 30, 2019.

#### 47. GENERAL

- 47.1 These financial statements were authorised for issue on August 17, 2018 by the Board of Directors of the Company.
- 47.2 Figures have been rounded off to the nearest thousand of rupees, unless otherwise stated.
- 47.3 Corresponding figures have been reclassified wherever necessary to reflect more appropriate presentation of events and transactions for the purpose of comparison in accordance with the accounting and reporting standards as applicable in Pakistan.

Chief Financial Officer

Hussain Kuli Khan
Chief Executive

Adnan Ahmed



### **Pattern of Shareholding**

As at June 30, 2018

821	# of Shareholders	Sh	nareholding Slab		Total Shares Held
904	821	1	to	100	37.290
446					
746					
162					
57	162		to		
36         15001         to         20000         652,009           15         20001         to         25000         357,212           24         25001         to         30000         668,699           7         30001         to         35000         230,448           13         35001         to         45000         211,862           5         45001         to         50000         245,425           1         50001         to         55000         51,000           1         55001         to         60000         60,000           3         60001         to         55000         133,010           2         65001         to         70000         133,010           2         77001         to         70000         133,010           2         77001         to         80000         80,000           3         80001         to         85000         248,861           1         85001         to         9000         93,300           2         95001         to         1000         192,000           3         115001         to         95000         93,3					
15	36	15001			652,009
7 30001 to 35000 230,448 13 35001 to 40000 492,894 5 40001 to 45000 211,862 5 45001 to 50000 245,425 1 50001 to 55000 51,000 1 55001 to 60000 60,000 3 60001 to 70000 133,010 2 65001 to 70000 133,010 2 70001 to 75000 141,600 1 75001 to 80000 80,000 3 80001 to 85000 248,861 1 85001 to 80000 89,500 1 93,300 2 95001 to 95000 93,300 2 95001 to 100000 192,000 1 105001 to 150000 193,300 2 12 95001 to 100000 192,000 1 105001 to 150000 193,300 2 10000 1 100000 192,000 1 1000000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 1000000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 100000 192,000 1 1000000 192,000 1 1000000 192,000 1 1000000 192,000 1 100000000000000000000000000000000	15	20001	to	25000	
13	24	25001	to	30000	668,699
5         40001         to         45000         241,862           5         45001         to         50000         245,425           1         55001         to         55000         51,000           3         60001         to         65000         188,800           2         65001         to         70000         133,010           2         77001         to         75000         141,600           1         75001         to         80000         80,000           3         80001         to         85000         248,861           1         85001         to         90000         83,500           1         90001         to         95000         93,300           2         95001         to         10000         192,000           1         105001         to         120000         246,442           2         120001         to         120000		30001	to	35000	230,448
1 55001 to 55000 51,000 60,000 3 60,000 30 60,000 10 65000 188,800 2 65001 to 70000 133,010 2 770001 to 75000 141,600 1 75001 to 80000 80,000 3 80,000 3 80,000 1 60,	13	35001	to	40000	492,894
1 55001 to 55000 51,000 60,000 3 60,000 30 60,000 10 65000 188,800 2 65001 to 70000 133,010 2 770001 to 75000 141,600 1 75001 to 80000 80,000 3 80,000 3 80,000 1 60,	5	40001	to	45000	211,862
1 55001 to 55000 51,000 60,000 3 60,000 30 60,000 10 65000 188,800 2 65001 to 70000 133,010 2 70001 to 75000 141,600 1 75001 to 80000 80,000 3 80,000 3 80,000 10 85000 248,861 1 85001 to 90000 89,500 1 93,300 1 95000 1 10 95000 93,300 1 1 95000 1 10 100000 1 192,000 1 1 10,000 1 10 10,000 1 10,600 3 115001 to 10,000 1 10,600 3 115001 to 12,000 1 10,600 3 115001 to 12,000 1 10,60	5	45001	to	50000	245,425
3         60001         to         65000         188,800           2         65001         to         70000         133,010           2         70001         to         75000         141,600           1         75001         to         80000         80,000           3         80001         to         85000         248,861           1         85001         to         95000         93,300           2         95001         to         100000         192,000           1         105001         to         100000         192,000           1         105001         to         110000         192,000           1         105001         to         110000         109,600           3         115001         to         120000         354,496           2         125001         to         125000         246,442           2         125001         to         125000         256,100           1         135001         to         140000         135,600           2         145001         to         150000         298,764           2         150001         to         155000 <td>1</td> <td>50001</td> <td>to</td> <td>55000</td> <td>51,000</td>	1	50001	to	55000	51,000
1         75001         to         80000         248,861           1         85001         to         85000         248,861           1         85001         to         90000         89,500           1         90001         to         95000         93,300           2         95001         to         100000         192,000           3         115001         to         110000         109,600           3         115001         to         120000         354,496           2         120001         to         125000         246,442           2         125001         to         130000         256,100           1         135001         to         140000         135,600           2         145001         to         150000         298,764           2         150001         to         150000         303,700           1         165001         to         150000         303,700           1         165001         to         150000         389,100           1         170001         to         175000         172,200           2         195001         to         20000<	1	55001	to	60000	60,000
1         75001         to         80000         248,861           1         85001         to         85000         248,861           1         85001         to         90000         89,500           1         90001         to         95000         93,300           2         95001         to         100000         192,000           3         115001         to         110000         109,600           3         115001         to         120000         354,496           2         120001         to         125000         246,442           2         125001         to         130000         256,100           1         135001         to         140000         135,600           2         145001         to         150000         298,764           2         150001         to         150000         303,700           1         165001         to         150000         303,700           1         165001         to         150000         389,100           1         170001         to         175000         172,200           2         195001         to         20000<	3	60001	to	65000	188,800
1         75001         to         80000         248,861           1         85001         to         85000         248,861           1         85001         to         90000         89,500           1         90001         to         95000         93,300           2         95001         to         100000         192,000           3         115001         to         110000         109,600           3         115001         to         120000         354,496           2         120001         to         125000         246,442           2         125001         to         130000         256,100           1         135001         to         140000         135,600           2         145001         to         150000         298,764           2         150001         to         150000         303,700           1         165001         to         150000         303,700           1         165001         to         150000         389,100           1         170001         to         175000         172,200           2         195001         to         20000<	2	65001	to	70000	133,010
3 80001 to 85000 248,861 1 85001 to 90000 89,500 1 90001 to 95000 93,300 2 95001 to 100000 192,000 1 105001 to 110000 192,000 1 105001 to 120000 354,496 2 120001 to 120000 246,442 2 125001 to 130000 256,100 1 135001 to 140000 135,600 2 145001 to 150000 28,764 2 145001 to 150000 298,764 2 150001 to 150000 303,700 1 165001 to 175000 172,200 2 195001 to 175000 172,200 2 195001 to 200000 399,100 1 205001 to 200000 399,100 2 198,300 1 205001 to 225000 222,400 2 2 330001 to 225000 222,400 2 2 330001 to 235000 461,482 1 235001 to 240000 238,493 2 2 240001 to 245000 481,518 1 340001 to 345000 344,301 2 360001 to 345000 344,301 2 360001 to 365000 727,800 1 500001 to 825000 822,500 1 935001 to 940000 936,100 1 965001 to 940000 936,100 1 9250001 to 225000 1,252,600 1 2205001 to 225000 1,252,600 1 2205001 to 225000 1,252,600 1 2205001 to 225000 1,252,600 1 2250001 to 225000 1,252,600 1 2250001 to 2260000 2,266,600 1 2255001 to 2860000 2,856,676 1 3470001 to 3475000 3,474,800 1 14400001 to 3475000 3,474,800	2		to		
1         85001         to         90000         89,500           1         90001         to         95000         93,300           2         95001         to         100000         192,000           1         105001         to         110000         199,600           3         115001         to         120000         354,496           2         120001         to         125000         246,442           2         125001         to         130000         256,100           1         135001         to         140000         135,600           2         145001         to         150000         298,764           2         150001         to         150000         298,764           2         150001         to         170000         169,300           1         165001         to         170000         169,300           1         170001         to         175000         172,200           2         195001         to         200000         399,100           1         205001         to         210000         207,500           2         230001         to         22	1		to		
1 90001 to 95000 93,300 2 95001 to 100000 192,000 1 105001 to 110000 199,600 3 115001 to 120000 354,496 2 120001 to 125000 246,442 2 125001 to 130000 256,100 1 135001 to 140000 135,600 2 145001 to 150000 298,764 2 150001 to 150000 298,764 2 150001 to 150000 303,700 1 165001 to 170000 169,300 1 170001 to 175000 172,200 2 195001 to 200000 399,100 1 205001 to 200000 399,100 1 220001 to 225000 222,400 2 2 230001 to 225000 222,400 2 2 30001 to 235000 461,482 1 235001 to 240000 238,493 2 2 240001 to 240000 238,493 2 2 340001 to 345000 481,518 1 340001 to 345000 344,301 2 360001 to 365000 727,800 1 500001 to 825000 822,500 1 935001 to 940000 936,100 1 965001 to 970000 965,900 1 1250001 to 2210000 2,856,676 1 3470001 to 2860000 2,856,676 1 3470001 to 2405000 1,402,112					
2 95001 to 100000 192,000 1 105001 to 1100000 192,000 1 105001 to 1100000 109,600 3 115001 to 120000 354,496 2 120001 to 125000 246,442 2 125001 to 130000 256,100 1 135,600 2 145001 to 150000 298,764 2 145001 to 150000 298,764 2 150001 to 155000 303,700 1 165001 to 175000 169,300 1 170001 to 175000 172,200 2 195001 to 200000 399,100 1 205001 to 210000 207,500 1 220001 to 235000 461,482 1 235001 to 240000 238,493 2 240001 to 245000 481,518 1 340001 to 345000 344,301 2 360001 to 365000 727,800 1 500001 to 365000 727,800 1 500001 to 365000 727,800 1 740001 to 365000 727,800 1 820001 to 825000 822,500 1 820001 to 825000 936,100 1 740001 to 940000 936,100 1 965001 to 940000 936,100 1 1250001 to 1255000 1,252,600 1 2205001 to 2210000 965,900 1 1550001 to 2210000 965,900 1 1550001 to 2210000 2,266,600 1 2855001 to 2860000 2,856,676 1 3470001 to 14405000 14,402,112 1 17930001 to 14405000 14,402,112					
1         105001         to         110000         109,600           3         115001         to         120000         354,496           2         120001         to         125000         246,442           2         125001         to         130000         256,100           1         135001         to         140000         135,600           2         145001         to         150000         298,764           2         150001         to         150000         303,700           1         165001         to         170000         169,300           1         170001         to         175000         172,200           2         195001         to         200000         399,100           1         205001         to         210000         207,500           1         220001         to         225000         222,400           2         230001         to         235000         461,482           1         235001         to         245000         481,518           1         340001         to         345000         344,301           2         360001         to	1				
3	2				
1       135001       to       140000       135,600         2       145001       to       150000       298,764         2       150001       to       155000       303,700         1       165001       to       170000       169,300         1       170001       to       175000       172,200         2       195001       to       200000       399,100         1       205001       to       210000       207,500         1       220001       to       225000       222,400         2       230001       to       235000       461,482         1       235001       to       240000       238,493         2       240001       to       245000       481,518         1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000					
1       135001       to       140000       135,600         2       145001       to       150000       298,764         2       150001       to       155000       303,700         1       165001       to       170000       169,300         1       170001       to       175000       172,200         2       195001       to       200000       399,100         1       205001       to       210000       207,500         1       220001       to       225000       222,400         2       230001       to       235000       461,482         1       235001       to       240000       238,493         2       240001       to       245000       481,518         1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000	3				
1       135001       to       140000       135,600         2       145001       to       150000       298,764         2       150001       to       155000       303,700         1       165001       to       170000       169,300         1       170001       to       175000       172,200         2       195001       to       200000       399,100         1       205001       to       210000       207,500         1       220001       to       225000       222,400         2       230001       to       235000       461,482         1       235001       to       240000       238,493         2       240001       to       245000       481,518         1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000	2				
2       145001       to       150000       298,764         2       150001       to       155000       303,700         1       165001       to       170000       169,300         1       170001       to       175000       172,200         2       195001       to       200000       399,100         1       205001       to       210000       207,500         1       220001       to       225000       222,400         2       230001       to       235000       461,482         1       235001       to       240000       238,493         2       240001       to       245000       481,518         1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       97000       965,900         1       1250001       to       221000					
1       165001       to       170000       169,300         1       170001       to       175000       172,200         2       195001       to       200000       399,100         1       205001       to       210000       207,500         1       220001       to       225000       222,400         2       230001       to       235000       461,482         1       235001       to       240000       238,493         2       240001       to       245000       481,518         3       40001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2855001       to       2860000	1				
1       165001       to       170000       169,300         1       170001       to       175000       172,200         2       195001       to       200000       399,100         1       205001       to       210000       207,500         1       220001       to       225000       222,400         2       230001       to       235000       461,482         1       235001       to       240000       238,493         2       240001       to       245000       481,518         3       40001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2855001       to       2860000	2				
1       170001       to       175000       172,200         2       195001       to       200000       399,100         1       205001       to       210000       207,500         1       220001       to       225000       222,400         2       230001       to       235000       461,482         1       235001       to       240000       238,493         2       240001       to       245000       481,518         1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000					
2       195001       to       200000       399,100         1       205001       to       210000       207,500         1       220001       to       225000       222,400         2       230001       to       235000       461,482         1       235001       to       240000       238,493         2       240001       to       245000       481,518         1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,856,676         1       3470001       to       3475000       14,402,112         1       14400001       to       1440500					
1       205001       to       210000       207,500         1       220001       to       225000       222,400         2       230001       to       235000       461,482         1       235001       to       240000       238,493         2       240001       to       245000       481,518         1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       14405000       14,402,112         1       17930001       to       1	1				
1       220001       to       225000       222,400         2       230001       to       235000       461,482         1       235001       to       240000       238,493         2       240001       to       245000       481,518         1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       17,931,292					
2       230001       to       235000       461,482         1       235001       to       240000       238,493         2       240001       to       245000       481,518         1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       14,402,112         1       17930001       to       17935000       17,931,292					
2       240001       to       245000       481,518         1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       14405000       14,402,112         1       17930001       to       17935000       17,931,292	1				
2       240001       to       245000       481,518         1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       14405000       14,402,112         1       17930001       to       17935000       17,931,292	2				
1       340001       to       345000       344,301         2       360001       to       365000       727,800         1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       14405000       14,402,112         1       17930001       to       17935000       17,931,292					
2 360001 to 365000 727,800 1 500001 to 505000 500,800 1 740001 to 745000 743,000 1 820001 to 825000 822,500 1 935001 to 940000 936,100 1 965001 to 970000 965,900 1 1250001 to 1255000 1,252,600 1 2205001 to 2210000 2,856,676 1 3470001 to 3475000 3,474,800 1 14400001 to 14405000 14,402,112 1 17930001 to 17935000 17,931,292					
1       500001       to       505000       500,800         1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       14405000       14,402,112         1       17930001       to       17935000       17,931,292					
1       740001       to       745000       743,000         1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       14405000       14,402,112         1       17930001       to       17935000       17,931,292					
1       820001       to       825000       822,500         1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       14405000       14,402,112         1       17930001       to       17935000       17,931,292					
1       935001       to       940000       936,100         1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       14405000       14,402,112         1       17930001       to       17935000       17,931,292	1				
1       965001       to       970000       965,900         1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       14405000       14,402,112         1       17930001       to       17935000       17,931,292	1				
1       1250001       to       1255000       1,252,600         1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       14405000       14,402,112         1       17930001       to       17935000       17,931,292	1 1				
1       2205001       to       2210000       2,206,600         1       2855001       to       2860000       2,856,676         1       3470001       to       3475000       3,474,800         1       14400001       to       14405000       14,402,112         1       17930001       to       17935000       17,931,292	1 1				
1 2855001 to 2860000 2,856,676 1 3470001 to 3475000 3,474,800 1 14400001 to 14405000 14,402,112 1 17930001 to 17935000 17,931,292	1 1				
1 3470001 to 3475000 3,474,800 1 14400001 to 14405000 14,402,112 1 17930001 to 17935000 17,931,292	1 1				
1 14400001 to 14405000 14,402,112 1 17930001 to 17935000 17,931,292	1				
<u>1 17930001 to 17935000 17,931,292</u>	1				
	1				
	3.296				

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### **Categories of Shareholders**

As at June 30, 2018

Categories of Shareholders	Shareholders	Shares Held	Percentage
DIRECTORS AND THEIR SPOUSE(S) AND MINOR CHILDREN LT. GEN (R) ALI KULI KHAN KHATTAK MR. RAZA KULI KHAN KHATTAK MR. AHMAD KULI KHAN KHATAK MR. AHMAD KULI KHAN KHATTAK DR. SHAHEEN KULI KHAN KHATTAK MR. MANSUR KHAN MR. ATIF ANWAR MR. HUSSAIN KULI KHAN	1 1 1 1 1 1 1	238,493 240,418 14,900 121,442 119,248 50 50 100	0.40 0.40 0.02 0.20 0.20 0.00 0.00
ASSOCIATED COMPANIES, UNDERTAKINGS AND RELATED PABIBOJEE SERVICES (PVT) LIMITED PAKISTAN KUWAIT INVESTMENT CO. (PVT) LTD.	ARTIES 2 1	16,608,712 17,931,292	27.79 30.00
EXECUTIVES	-	-	-
PUBLIC SECTOR COMPANIES AND CORPORATIONS	4	416,126	0.70
BANKS, DEVELOPMENT FINANCE INSTITUTIONS, NON-BANKI FINANCE COMPANIES, INSURANCE COMPANIES, TAKAFUL, MODARABAS AND PENSION FUNDS	<b>NG</b> 20	5,591,651	9.36
MUTUAL FUNDS  CDC - TRUSTEE DAWOOD ISLAMIC FUND  CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND  CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND  CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST  CDC - TRUSTEE MCB PAKISTAN STOCK MARKET FUND  CDC - TRUSTEE ALHAMRA ISLAMIC STOCK FUND  CDC - TRUSTEE AKD OPPORTUNITY FUND  MCBFSL - TRUSTEE ABL ISLAMIC STOCK FUND  CDC - TRUSTEE ABL ISLAMIC PENSION FUND - EQUITY SUB FUND  MCBFSL TRUSTEE ABL PENSION FUND - EQUITY SUB FUND  MCBFSL TRUSTEE ABL ISLAMIC DEDICATED STOCK FUND  CDC - TRUSTEE FIRST DAWOOD MUTUAL FUND  CDC - TRUSTEE MEEZAN ISLAMIC FUND  CDC - TRUSTEE MEEZAN TAHAFFUZ PENSION FUND - EQUITY  CDC - TRUSTEE AL-AMEEN ISLAMIC RET. SAV. FUND-EQUITY SINCE OF TRUSTEE OF TRU	1 1 1 1 SUB FUND 1 SUB FUND 1	10,000 150,200 15,200 2,856,676 222,400 169,300 23,700 20,800 2,100 2,500 35,400 1,500 109,600 62,500 89,500 33,700 135,600 25,000 20,000	0.02 0.25 0.03 4.78 0.37 0.28 0.04 0.03 0.00 0.00 0.06 0.00 0.18 0.10 0.15 0.06 0.23 0.04
GENERAL PUBLIC A. LOCAL B. FOREIGN FOREIGN COMPANIES OTHERS TOTALS	3,164 2 7 69 3,296	11,523,522 11,100 774,941 2,193,529 <b>59,771,250</b>	19.28 0.02 1.30 3.67 100.00
Share holders holding 5% or more		Share held	Percentage
PAKISTAN KUWAIT INVESTMENT CO. (PVT) LTD. BIBOJEE SERVICES (PVT) LIMITED EFU LIFE ASSURANCE LTD		17,931,292 16,608,712 3,474,800	30.00 27.79 5.81

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Jama Bunji is an investor Likeuston susance of Securities and Eychange Concentiation of Pakiet in

### **Form of Proxy**

The Commons Coordan	No. of Shares held
The Company Secretary The General Tyre and Rubber Company	Folio No
of Pakistan Limited	CDC Part. ID
H-23/2, Landhi Industrial Trading Estate	A/C/Sub A/C No
Landhi, Karachi	, , , , , , , , , , , , , , , , , , , ,
,	
I/We	
of Member(s) of The General Tyre a	and Rubber Company of Pakistan Limited do hereby
appoint	
-	
of or failing him	
-	COL (EEIL) Assess On a seal March and the Occurrence
ofas proxy in my/ our behalf at the Fifty	· · · · · · · · · · · · · · · · · · ·
to be held at the Institute of Chartered Accountants of I	-
18 October 2018, at 03:30 p.m. and at any adjournmen	nt thereor.
	Signature on
	Revenue Stamp
	of Rs.5/=
Signature of Shareholder	
Name of Shareholder	
Witnesses:	
Signature	Signature
Name	Name
NIC/ Passport No	NIC/Passport No

Please quote:

# نيابتی فارم

کمپنی سیریٹری وی جزل ٹائز اینڈر بر کمپنی آف پاکستان کمیٹڈ، H-23/2، لانڈھی انڈسٹریل ٹریڈنگ اسٹیٹ، لانڈھی کراچی ۔

	برائے	میں/ہم
کو اوراس کی عدم موجودگی میں	ر ربعه لذا	جزل ٹائر اینڈ ربر نمپنی آف پاکستان کمیٹڈ بذ
1ا كتوبر 2018 سه پېر 03:30 بج بمقام	کومیری/ ہماری غیرموجودگی میں کمپنی کے جعرات8	
ں عام میں دینے کا اہل قرار دیتا ہوں/ دیتے ہیں	ن، کراچی میں منعقد ہونے والے 55 واں سالا نہ اجلا	سٹیٹیوٹ آف جارڑ ڈا کا ونٹنٹس آف پاکستان کلفٹر
5روپے کے ریونیو		حصص یافتہ کے دستخط:
اسٹیمپ پردستخط		حصص یافته کانام:
		گوامان:
	رستخط	وشخط
	نام	نامنام
	این تو کیسی/ پاسپوریشے نمیر	این آنی کی سی/ باسبورید نمیر