



**PAKISTAN TOBACCO  
COMPANY**

Pakistan Tobacco Company Ltd.  
Serena Business Complex  
Khayaban-e-Suharwardy  
Islamabad

PABX: +92 (51) 2083200-1  
Fax: +92 (51) 2604516  
Website: www.ptc.com.pk

**The General Manager**  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi

**FORM-7**  
Date: 23/10/2018

Dear Sir,

**Financial Results for the 3<sup>rd</sup> Quarter ended on September 30, 2018**

We have to inform you that the Board of Directors of our Company in their Meeting held on the 23<sup>rd</sup> day of October 2018 at 1400 hrs. at Company's Head Office situated at Serena Business Complex, Islamabad recommended the following:

(i) **CASH DIVIDEND:**

An interim Cash Dividend for the year ending on 31<sup>st</sup> December 2018 at Rs.10.00 per share i.e.100 %. This is in addition to Interim Dividend already paid at Rs.7.00 per share i.e. 70 %.

(ii) **BONUS SHARES**..... - NIL –

(iii) **RIGHTS SHARES**..... - NIL –

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**-----NIL –

(v) **ANY OTHER PRICE SENSITIVE INFORMATION**

The Financial Results of the Company for the nine months ended 30<sup>th</sup> day of September 2018 are attached as Annex-A to this letter.

The above entitlement will be paid to the shareholders whose names will appear in the Register of Members on 22<sup>nd</sup> November 2018.

The Share Book Transfer Books of the Company will be closed from **23<sup>rd</sup> to 29<sup>th</sup> November 2018 (both days inclusive)**. Transfers received at the office of the Company's Share Registrar, FAMCO Associates (Pvt.) Ltd, 8-F, Near Hotel Faran, Nursery, Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi at the close of business on 22<sup>nd</sup> November 2018, will be treated in time for above entitlement to the transferees.

We will be sending you three copies of printed accounts for distribution amongst the TRE Certificate Holders of the Exchange.

Yours sincerely,  
Pakistan Tobacco Company Limited

(M. Idries Ahmed)  
Company Secretary

## Annex-A

The financial results of the Company are as follows:

	Three months ended		Nine months ended	
	Sep 30, 2018	Sep 30, 2017	Sep 30, 2018	Sep 30, 2017
Gross turnover	33,276,674	30,159,786	97,055,026	79,989,946
Excise duties	(15,176,258)	(13,002,024)	(42,933,069)	(37,710,695)
Sales tax	(5,063,266)	(4,573,908)	(14,815,401)	(12,125,629)
<b>Net turnover</b>	<b>13,037,150</b>	<b>12,583,854</b>	<b>39,306,556</b>	<b>30,153,622</b>
Cost of sales	(6,598,020)	(5,619,997)	(19,651,793)	(15,501,633)
<b>Gross profit</b>	<b>6,439,130</b>	<b>6,963,857</b>	<b>19,654,763</b>	<b>14,651,989</b>
Selling and distribution expenses	(1,006,238)	(893,753)	(2,885,819)	(2,276,994)
Administrative expenses	(507,179)	(404,658)	(1,736,846)	(1,516,146)
Other operating expenses	(334,924)	(435,990)	(1,173,946)	(880,097)
Other operating income	13,439	106,700	116,149	130,962
	(1,834,902)	(1,627,701)	(5,680,462)	(4,542,275)
<b>Operating profit</b>	<b>4,604,228</b>	<b>5,336,156</b>	<b>13,974,301</b>	<b>10,109,714</b>
Finance income	149,049	25,999	479,076	88,010
Finance cost	(7,923)	(23,503)	(22,917)	(50,397)
Net finance (cost) / income	141,126	2,496	456,159	37,613
<b>Profit before income tax</b>	<b>4,745,354</b>	<b>5,338,652</b>	<b>14,430,460</b>	<b>10,147,327</b>
Income tax expense	(1,794,239)	(1,560,098)	(5,134,834)	(3,392,294)
<b>Profit for the period</b>	<b>2,951,115</b>	<b>3,778,554</b>	<b>9,295,626</b>	<b>6,755,033</b>
Earnings per share (Rupees)	11.55	14.79	36.38	26.44