

VISION AND MISSION STATEMENT

VISION

Make quality food for better life.

MISSION

Product innovation with optimal quality, taste and nutrition. To create value, inspire moments and deliver wellness.

COMPANY PROFILE

Board of Directors

Mr. Yunus Shafiq Chaudhry

Chairman Chief Executive Mr. Haroon Shafiq Chaudhry Director

Director

Chairman

Mr. Omar Shafiq Chaudhry Miss Mahnoor Chaudhry Mrs. Saadia Omar

Director Director Mr. Rafi Uz Zaman Awan

Director Mr. Syed Muhammad Adnan Raza Naqvi Director Mr. Rehan Mobin

Audit Committee

Mr. Rafi Uz Zaman Awan Mr. Yunus Shafiq Chaudhry

Member Member Mrs. Saadia Omer

Chief Financial Officer Mr. Muhammad Shafique

& Company Secretary

Auditors

Aslam Malik & Co. Chartered Accountants

Bankers

Allied Bank Limited Samba Bank Limited Bank Al Habib Limited Meezan Bank Limited Bankislami Pakistan Limited

Share Registrar

F.D. Registrar Services (SMC-Pvt.) Limited

17th Floor, Saima Trade Tower-A, I.I. Chundrigar Road, Karachi-74000 Ph# 9921-35478192-93, Dir# 9221-32271905-6, Fax# 9221-32621233

Legal Advisor

Ahmed & Qazi

Head Office

105/A, Quaid-e-Azam Industrial Estate, Kot Lakhpat, Lahore

Email

info@bunnys.com.pk

Website

www.bunnys.com.pk





DIRECTORS' REPORT

In the name of Allah the Most Merciful and the Most Benevolent.

The Directors of your Company are pleased to present a brief review of the financial results and operations of the Company for the 1st quarter ended 30th September, 2018. This condensed interim financial information is presented in accordance with the requirements of Companis Act, 2018. The financial results during the 1st quarter are as follows:

	Rs. (Million)
Sales – net	583.6
Gross profit	178.8
Operating profit	75.4
Profit after tax	41.0
Earnings per share (Rs.)	0.80

The Company recorded net sales of PKR 583.6 million compared to PKR 544.7 million in the same period last year registering 7.15% increase from same period last year. The profit before tax for the 1st quarter is PKR 51.7 million compared to PKR 44.8 million in the same period last year registering 15.38% increase from the same period last year.

Earnings per share for the period is Rs. 0.80 as compared to Rs. 0.76 for similar period of the last year.

The Board wishes to place on record its gratitude for the co-operation extended by Government of Pakistan and strategic partners including its customers, financial institutions, suppliers, vendors and shareholders.

For and on behalf of the Board of Directors

Chief Executive Officer Lahore November 29, 2018





1,621,913,782 89,405,305 1,711,319,087 76,774,994 1,815,000 6,602,138 1,796,511,219	Audited 1,636,069,940 89,405,305 1,725,475,245 76,800,647 1,815,000 6,602,138 1,810,693,030
89,405,305 1,711,319,087 76,774,994 1,815,000 6,602,138 1,796,511,219	1,636,069,940 89,405,305 1,725,475,245 76,800,647 1,815,000 6,602,138
89,405,305 1,711,319,087 76,774,994 1,815,000 6,602,138 1,796,511,219	89,405,305 1,725,475,245 76,800,647 1,815,000 6,602,138
89,405,305 1,711,319,087 76,774,994 1,815,000 6,602,138 1,796,511,219	89,405,305 1,725,475,245 76,800,647 1,815,000 6,602,138
1,711,319,087 76,774,994 1,815,000 6,602,138 1,796,511,219	1,725,475,245 76,800,647 1,815,000 6,602,138
76,774,994 1,815,000 6,602,138 1,796,511,219	76,800,647 1,815,000 6,602,138
1,815,000 6,602,138 1,796,511,219	1,815,000 6,602,138
6,602,138 1,796,511,219	6,602,138
1,796,511,219	
16,742,580	15,273,221
223,911,342	241,751,180
210,358,778	211,276,255
90,999,194	85,192,803
6,571,576	5,023,651
548,583,470	558,517,109
2,345,094,689	2,369,210,139
540,000,000	540,000,000
513,886,690	513,886,690
461,850,397	461,850,397
481,998,403	441,011,571
1,457,735,490	1,416,748,658
162,495,998	174,995,996
32,417,624	38,301,764
13,417,980	13,417,980
192,118,710	188,656,140
400,450,312	415,371,880
224,858,424	280,894,234
9,475,625	10,729,965
163,250,517	162,207,541
81,947,718	82,595,279
7,376,603	662,582
486,908,887	537,089,601
2,345,094,689	2,369,210,139
9	
C	hief Financial Officer

BUNNY'S LIMITED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2018

	BI _ A _	September 30, 2018	September 30, 2017
	Note	Rupe	es
Sales - net		583,638,134	544,712,016
Cost of sales	16	(404,832,708)	(384,209,598)
Gross profit		178,805,426	160,502,418
Operating expenses			
Administrative and general	17	29,167,300	45,072,778
Selling and distribution	18	74,265,394	53,287,890
Jennig and distribution		(103,432,694)	(98,360,668)
Operating profit		75,372,732	62,141,751
Other operating expenses	19	(3,582,330)	(2,503,674)
Finance cost	20	(20,045,523)	(14,791,832)
Timanee cost		(23,627,853)	(17,295,506)
Profit before taxation		51,744,879	44,846,245
Taxation		(10,758,047)	(5,806,542)
Profit for the period		40,986,832	39,039,703
Earning per share - basic & diluted	21	0.80	0.76
The annexed notes form an integral part of the	nese financial stateme	nts.	
Chief Executive Di	rector		Chief Financial Officer

	Note	September 30, 2018	September 30, 2017
	Note	Ru	pees
CASH FLOW FROM OPERATING ACTIVITIES			
Cash generated from operations	22	54,655,306	(8,156,255)
Financial charges paid		(18,791,183)	(13,957,451)
Income tax paid		(2,990,748)	(622,177)
Staff gratuity paid		(2,823,970)	-
Workers' (profit) participation fund paid		(8,293,137)	(9,688,283)
Net increase in long term advances		-	-
Net increase in security deposits		-	-
		(32,899,038)	(24,267,912)
Net cash generated from operating activities		21,756,268	(32,424,167)
CASH FLOW FROM INVESTING ACTIVITIES			
Sale proceeds from disposal of fixed assets		_	·-
Fixed capital expenditure		(2,219,620)	(34,350,207)
Net cash used in operating activities		(2,219,620)	(34,350,207)
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds less repayment of long term loans		(12,499,998)	(25,418,868)
Proceeds less repayment of lease liabilities		(6,531,701)	8,007,076
Net decrease in short term finances		1,042,976	100,000,000
Net cash generated from / (used in) operating activities		(17,988,723)	82,588,208
Net Increase /(decrease)in cash and cash equivalents		1,547,925	15,813,834
Cash and cash equivalents at the beginning of the period		5,023,651	(2,819,560)
Cash and cash equivalents at end of the period	23	6,571,576	12,994,275
The annexed notes form an integral part of these financial statemen	nts.		
Chief Executive Director			Chief Financial Officer
DII ECCUI			Cinei rinanciai Omicer

BUNNY'S LIMITED CONDENCED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2018

				Capital Reserves		Kevenue Keserve	
Particulars	Note	Share Capital	Capital maintenance	Share premium reserve	Total	Un-appropriated profit	Total Equity
			reserve				
					Kupees		
Balance as at July 01, 2017 (Audited)		513,886,690	412,136,727	49,713,670	461,850,397	305,372,715	1,281,109,802
Profit for the quarter		Ü	ī		1	39,039,703	39,039,703
7100 05 and motors 20 3 1 1 1 1		513,886,690	412,136,727	49,713,670	461,850,397	344,412,418	1,320,149,505
Balance as at September 50, 2017							
Balance as at July 01, 2018 (Audited)		513,886,690	412,136,727	49,713,670	461,850,397	441,011,571	1,416,748,658
Profit for the quarter			,	ı	r	40,986,832	40,986,832
				017 571	AC1 9E0 297	481,998,403	1,457,735,490
Balance as at September 30, 2018		513,886,690	412,136,727	49,/13,6/0	40T,000,004	and forest and	

The annexed notes form an integral part of these financial statements.

Chief Executive

Director

Chief Financial Officer

BUNNY'S LIMITED CONDENSED INTERIM NOTES TO THE FINANCIAL INFORMATION FOR THE QUARTER ENDED SEPTEMBER 30, 2018

STATUS AND NATURE OF BUSINESS

Bunny's Limited (the Company) was incorporated in Pakistan as a private limited Company on October 22, 1980 under the repealed Companies Act 1913 (now Companies Ordinance, 1984) and was later on converted into a Public Company. The Company is principally engaged in manufacturing of bakery and other food products. The registered office and manufacturing facility of the Company is situated at 105/A Quaid-e-Azam Industrial Estate, Kot Lakhpat, Lahore.

2 BASIS OF PREPARATION

- 2.1 This condensed interim financial information are unaudited and have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
 - International Accounting Standard 34, 'Interim Financial Reporting', issued by International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
 - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 The preparation of this condensed interim financial information in conformity with the approved accounting and reporting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty are the same as those that apply to the financial statements for the year ended June 30, 2018.

ACCOUNTING POLICIES

- 3.1 The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are consistent with those applied in the preparation of the annual financial statements for the year ended June 30, 2018.
- 3.2 There are certain amendments to published International Financial Reporting Standards and interpretations that are mandatory for the financial year beginning on January 1, 2019. These are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations and are, therefore, not disclosed in this condensed interim financial information.
- 3.3 Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual profit or loss.

BUNNY'S LIMITED CONDENSED INTERIM NOTES TO THE FINANCIAL INFORMATION (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2018					Audited						
4 PROPERTY, PLANT AND EQUIPMENT			Note	September 30, 2018	June 30, 2018						
Operating fixed assets			4.1	1,621,913,782 89,405,305 1,711,319,087	1,636,069,940 89,405,305 1,725,475,245					(An	(Amounts in Rupees)
			1						Leased Assets	ts	Total Assets
4.1 Operating fixed assets	Building on freehold			n and	ice equipment	Furniture and fixtures	Motor vehicles	Total Owned	Plant and M machinery	Motor vehicles	
	Land - freehold land		machinery	appliances						179 846	2.193,053,814
Cost			056 478 917	15,158,280	13,347,359	9,673,330	47,025,319	2,091,923,968 2,219,620	20,000,000		2,219,620
Balance as at July 01, 2018	530,000,000 620,2	620,240,768	1,162,230	219,890	254,200	58,535			000 000 03	51,129,846	2,195,273,434
Additions during the quarter				15 378 170	13,601,559	9,761,865	47,520,084	2,094,143,588	200,000,00		
Disposals during the quarter	530,000,000 620,2	620,240,768	857,641,142	בידים וכיבד			24 058 187	2.074,698,177	•	36,399,385	2,111,097,562
Balance as at ochicinosi con		618 411 469	856,601,388	13,954,743	12,051,535	8,720,855	13,518,132	76,361,878	50,000,000	14,730,461	(59,136,087)
Balance as at July 01, 2017	530,000,000	1,829,299	57,562,611	1,203,537	1,295,824	- ((1,451,000)	(59,136,087)		9	8
Additions during the year	æ		(57,685,087)	•				2 001 023 968	20,000,000	51,129,846	2,193,053,814
Disposals during the year		950 000 000	856.478,912	15,158,280	13,347,359	9,673,330	47,025,519	7,000,000			
Balance as at June 30, 2018	530,000,000	7740,700							000	12 494 350	556,983,875
Depreciation				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	10.111.357	4,001,612	29,219,306	542,197,334	2,292,191	1,931,775	16,375,778
n - 1 - 2018	. 155	155,027,737	338,853,399	4,965,922		142,900	902,670	15,847,033			
Charge for the quarter		5,815,163	000'11110			٠		Î		В	
	,		•	r	•			000	2 888 539	14,426,125	573,359,652
Depreciation on Disposals			200 000	5.241,030	10,363,590	4,144,512	30,121,976	556,044,989	2,000,000		1000
Release as at September 30, 2018	. 160	160,842,900	345,050,050			0.0000	26.661.654	4	,	5,288,002	69,000,084
	. 130	130,607,608	311,458,608	3,919,909	9,018,927	5,420,812	3,862,670		2,292,191	7,200,348	
Balance as at July 01, 2017	~ ~	24,420,129	28,481,503	1,064,013			(910 100 1)	(05.391.730)	,	,	(2,391,730)
Charge for the year			(1,006,712)		•	•	(1,305,018)		101 101	12,494,350	556,983,874
Disposals during the year	•		(1,000,1)	4 983 922	10,111,357	4,001,612	29,219,306	542,197,334	7676767		
0100		155,027,737	338,853,399	and on the		700,	20%		2%	20%	
Balance as at June 30, 2010		2%	2%	10%	30%			1.538.098,599	47,111,461	36,703,721	1,621,913,782
Rate of depreciation		020 505 0	512 310.160	10,137,140	0 3,237,969	5,617,353	17,398,100				1 525 059 940
Net hook value as at September 30, 2018	530,000,000	459,397,800	in the second				17.806.013	1,549,726,634	47,707,809	38,635,496	T'000'T
Net book value as at June 30, 2018 (Audited)	530,000,000 46	465,213,031	517,625,513	10,174,358 2018	4,358 3,236,002 2017 2017	5,1,1,0,0					
4.2 Depreciation charged for the year has been allocated as under:	been allocated as under:			13,146,201	56,257,836						
Cost of sales				3,229,577							
Administrative and general expenses Selling and distribution				16,375,778	78 69,000,084	11					
4.3 Capital work in progress				89,405,305							
Opening balance				•	104,237,108	m =					
Additions during the year Transfers (Plant and machinery) Closing balance				89,405,305		المالة					
	land and building) in the name of ${\sf C}$	ompany are a	s follows:					Property Area			
4.4 Particulars of immovable property (1.0			Usage of immovable property	able property	Total Area (In Kanal)	nal)	Appr	Appro. Covered Area (In sq. ft.)			
Location / Address			•		21.4	4		50,510			

85,86,87 &105 Quaid-e-Azam Industrial Estate, Kot Lakhpat, Lahore

Location / Address

Production unit

21.4

OR TH	E QUARTER ENDED SEPTE	MBER 30, 2018		Cartamber 20, 2019	Audited June 30, 2018
			Note	September 30, 2018	
5	INTANGIBLE ASSETS			76,672,382	76,672,382
	Goodwill on acquisition			102,612	128,265
	ERP Software			76,774,994	76,800,647
6	STOCK-IN-TRADE			155,743,850	163,562,535
	Raw materials			50,428,750	55,119,025
	Packing materials			2,049,632	2,146,870
	Work-in-process			15,689,110	20,922,750
	Finished goods			223,911,342	241,751,180
7	CASH AND BANK BALAN	ICES		5,619,451	3,336,776
	Cash in hand			952,125	1,686,874
	Cash at bank (current ac	counts)		6,571,576	5,023,651
8	ISSUED, SUBSCRIBED A	ND PAID UP SHARI	E CAPITAL		
		June 30, 2018		September 30, 2018	June 30, 2018
	September 30, 2018 Number of		-	Rupe	ees
	2,159,586	2,159,586	Ordinary shares of Rs.10/- each fully paid	21,595,860	21,595,860
	,	,	in cash. Ordinary shares of Rs. 10/- each issued to	492,290,830	492,290,830
	49,229,083	49,229,083	the shareholders of economic acquirer as per the approved scheme of arrangement		
			_	513,886,690	513,886,690
	51,388,669	51,388,669	=	=======================================	

CAPITAL RESERVES

Capital maintenance reserve

LONG TERM FINANCES - SECURED

This represents the excess of fair value of land, owned by the economic acquirer, over its cost. The reserve will be available for appropriation among shareholders only on eventual disposal of land and hence has been classified as capital reserve.

Share Premium Reserve

Mudassar Ehtisham & Co. Chartered Accountants computed valuation of Rs. 33.02 for each ordinary share of economic acquirer with a par value of Rs. 10 per share. Management of economic acquirer decided for a swap ratio of 1:1 for the purposes of the merger. This resulted in to a per share premium of Rs. 23.02 that is deemed to have been received from economic acquiree.

10	LONG TERM FINANCES - SECURED Privately placed term finance certificates (PPTFCs) Principal Capitalized markup	10.1	130,000,000	130,000,000
	Less: - Converted/ re-scheduled as finance from Orix Leasing - Converted/ re-scheduled as finance from Askari Bank Limited	an	(4,170,000) (18,500,000) (30,000,000)	(4,170,000) (18,500,000) (30,000,000)

- Converted/ re-scheduled as finance from National Bank of Pakistan
- Recoverable from Koalman (Pvt.) Ltd.
- On account payments against PPTFCs

130,000,000	130,000,000
(4,170,000)	(4,170,000)
(18,500,000)	(18,500,000)
(30,000,000)	(30,000,000)
(50,000,000)	(50,000,000)
(27,330,000)	(27,330,000)
(130,000,000)	(130,000,000)
	_

				Audited
		Note	September 30, 2018	June 30, 2018
		11010	Rup	ees
	Orix Leasing Pakistan Limited		347,500	347,500
	Samba Bank Limited	10.2	216,662,656	229,162,654
			217,010,156	229,510,154
	Less: current portion shown under current liabilities		(54,514,158)	(54,514,158)
			162,495,998	174,995,996
10.1	These PPTFCs have been issued to the following financial institutions:			W 10 10 10 10 10 10 10 10 10 10 10 10 10
	Orix Leasing Pakistan Limited		-	4,170,000
	National Bank of Pakistan		-	30,000,000
	Askari Bank Limited		-	18,500,000
	Atlas Income Fund		- 1	2,120,000
	Koalman (Pvt.) Limited - temporary parking		- 11	50,000,000
	Invest Capital Investment Bank Ltd.		-	25,210,000
			- '	130,000,000

These PPTFCs have been fully redeemed. However, the delisting of theses PPTFCs from CDS is under process.

The term finance facility carries markup at the rate of 3 month KIBOR + 2.5%. The principal is payable on monthly basis while markup is payable on quarterly basis with the last installment payable on September 30, 2022. The facility is secured against charges on fixed assets of the company.

LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE - SECURED

The amount of future minimum lease payments along with their present value and the period during which they fall due are as under:

	Future minimum lease payment	68,758,453	76,100,131
	Less: Unamortized financial charges	(8,907,269)	(9,717,246)
	Present value of minimum lease payments	59,851,184	66,382,885
	Less: Current portion shown under current liabilities	(27,433,560)	(28,081,121)
		32,417,624	38,301,764
	Payable within one year	27,433,560	28,081,121
	Payable after one year	32,417,624	38,301,764
		59,851,184	66,382,885
1	The Company entered into lease agreements with financial institutions to provide unbi-	all TI It I that I al	

11.1 The Company entered into lease agreements with financial institutions to acquire vehicles. The liabilities under the lease agreements are payable in equal monthly installments and are subject to finance charges at the rates ranging from 6 months KIBOR + 2.5% to 3.95% and 22% per annum (June 30, 2017 : 6 months KIBOR + 2.5% to 3.95% and 22% per annum). The lease liabilities are secured against security deposits, post dated cheques, personal guarantee of all the directors of the Company and also secured against financed vehicles.

DEFERRED LIABILITIES 12

	_			
	Deferred taxation	12,1	168,262,484	164,799,914
	Staff retirement benefits - gratuity	12.2	23,856,226	23,856,226
			192,118,710	188,656,140
12.1	Deferred taxation			
	Opening deferred tax liability		164,799,914	171,269,370
	Deferred tax reversed to profit or loss		3,462,570	(6,469,456)
	Closing deferred tax liability		168,262,484	164,799,914
12.2	STAFF RETIREMENT BENEFITS - GRATUITY		s f	
	Present value of defined benefit obligation at beginning		23,856,226	18,156,838
	Current service cost		-	18,900,934
	Benefits paid		<u> </u>	(13,201,546)
	Present value of defined benefit obligation at beginning		23,856,226	23,856,226

				Audited
		Nete	September 30, 2018	June 30, 2018
		Note	Rupe	es
13	TRADE AND OTHER PAYABLES			
	Trade Creditors - unsecured		157,817,963	189,289,453
	Accrued expenses		50,557,154	68,364,425
	Workers' welfare fund		815,970	2,743,821
	Workers' (profit) participation fund	13.2	2,766,360	8,293,137
	Advances from debtors - unsecured		12,900,977	12,203,399
			224,858,424	280,894,234
3.2	Workers' (profit) participation fund			
	Opening balance		8,293,137	9,688,283
	Allocation for the period		2,766,360	8,293,137
	· ·		11,059,497	17,981,420
	Less: Payment made during the period		(8,293,137)	(9,688,283)
	,		2,766,360	8,293,137
14	SHORT TERM BORROWINGS			
	Allied Bank Limited - secured		73,452,666	73,452,666
	Bankislami Pakistan Limited		86,000,000	86,000,000
	Book overdraft		3,797,851	2,754,875
			163,250,517	162,207,541

15 CONTINGENCIES AND COMMITMENTS

16

- 15.1 Letter of guarantee amounting to Rs 2.552 million (2017: Rs.2.552 million) has been issued in favor of Sui Northern Gas Pipeline Limited. There are no other known contingencies as at balance sheet date.
- 15.2 There are no major commitments outstanding as at balance sheet date.

2	There are no major commitments outstanding as at balance	ce sheet date.	C	Cantombay 20, 2017		
			September 30, 2018	September 30, 2017		
	COST OF SALES		Rupees			
	COST OF SALES					
	Raw materials consumed		163,562,535	150,587,887		
	Opening Inventory		242,817,724	235,358,572		
	Purchases - net					
	Closing Inventory		(155,743,850)	(147,779,150)		
			250,636,409	238,167,309		
	Wages and salaries		62,075,263	55,586,093		
	Fuel and power		26,608,595	23,982,336		
	Repair and maintenance		5,202,293	5,075,475		
	Packing material consumed	16.1	38,934,225	34,187,646		
	Other indirect expenses		1,449,455	1,386,501		
	Insurance		1,449,389	2,054,810		
	Depreciation	4.2	13,146,201	25,369,816		
			86,790,158	92,056,584		
	Manufacturing cost		399,501,830	385,809,986		
	Work-in-process					
	Opening balance		. 2,146,870	1,628,537		
	Closing balance		(2,049,632)	(1,726,551)		
			97,238	(98,014)		
	Finished goods		s * *			
	Opening balance		20,922,750	15,507,757		
	Closing balance		(15,689,110)	(17,010,131)		
			5,233,640	(1,502,374)		
	Cost of sales		404,832,708	384,209,598		

			September 30, 2018 Se	ptember 30, 2017
			Rupees	
16.1	Packing material consumed			
	Opening inventory		55,119,025	51,176,947
	Purchases - net		34,243,950	37,086,381
	Closing Inventory		(50,428,750)	(54,075,682)
	Packing material consumed		38,934,225	34,187,646
17	ADMINISTRATIVE AND GENERAL			
	Salaries and benefits		14,093,478	13,739,494
	Printing and stationery		876,044	584,791
	Traveling and conveyance		229,311	2,554,051
	Telephone, postage and telegram		1,212,156	1,184,685
	Fee and subscription		505,090	17,622,245
	Vehicle running, maintenance and insurance		4,271,647	3,778,238
	Rent, rates and taxes		156,700	115,461
	Insurance		1,234,473	347,829
	Entertainment		1,000,461	659,509
	Repair and maintenance		643,713	321,060
	Charity and donation	17.1	93,686	371,300
	Legal and professional		990,000	529,200
	Auditors' remuneration		-	555,000
	Newspaper and periodicals		4,482	14,642
	Depreciation	4.2	3,229,577	2,269,818
	Amortization of intangible assets		6,413	8,017
	Miscellaneous expenses		620,069	417,438
			29,167,300	45,072,778
17.1	None of the directors or their spouses have any interest in the do	nee.		
18	SELLING AND DISTRIBUTION			
	Salaries and benefits		9,539,656	9,212,575
	Vehicle running and maintenance		35,407,515	23,724,429
	Discounts and salesmen commission		26,824,064	17,959,233
	Advertisement		1,207,345	858,577
	Sales promotion expenses		1,286,814	1,533,076
	os.co p. cc.		74,265,394	53,287,890
19	OTHER OPERATING EXPENSES			
	Loss on disposal of fixed assets		-	
	Workers' welfare fund		815,970	136,178
	Workers' profit participation fund		2,766,360	2,367,496
			3,582,330	2,503,674
20	FINANCE COST			
	Mark up on:			
	-Long term finances		14,056,850	8,430,502
	-Short term finances		3,645,825	2,456,203
	Lease financial charges		1,526,955	488,449
	Bank charges and commission		815,893 20,045,523	3,416,678 14,791,832
21	EARNING PER SHARE - BASIC & DILUTED		20,073,323	17,771,032
	Net profit after taxation	Rupees	* 40,986,832	39,039,703
	Weighted average number of shares outstanding during the quarter	Numbers	51,388,669	51,388,669
	Earning per share	Rupees	0.80	0.76
	carring per snare	Nupces		

27 GENERAL

Chief Executive

- The figures have been rounded off to the nearest rupee.

	QUARTER ENDED SEPTEMBER 30, 2018	September 30, 2018 Sept	tember 30, 2017	
			Rupees	
22	CASH GENERATED FROM OPERATIONS	51,744,879	44,846,245	
	Profit before taxation and workers' welfare fund	32// //		
	Adjustments for:	16,375,778	27,639,634	
	Depreciation	20,045,523	14,791,832	
	Financial charges	2,766,360	2,367,496	
	Provision for workers' (profit) participation fund	815,970	136,178	
	Provision for workers' welfare fund	6,413	8,017	
	Amortization of intangible assets	40,010,044	44,943,156	
		91,754,923	89,789,403	
	Operating profit before working capital changes	- , ,		
	Effect on cash flows due to working capital changes			
	(Increase)/ decrease in current assets:	(1,469,359)	5,002,659	
	Stores, spares and loose tools	17,839,838	(1,690,38)	
	Stock-in-trade	917,477	7,166,18	
	Trade debts - unsecured	(5,806,391)	(79,424,81	
	Advances, deposits and prepayments	(48,581,182)	(28,999,29	
	(Decrease)/ increase in trade and other payables	(37,099,617)	(97,945,65	
	*	54,655,306	(8,156,25	
	Cash generated from operations			
23	CASH AND CASH EQUIVALENTS	6,571,576	5,023,65	
	Cash and bank balances	6,571,576	5,023,65	
24	FINANCIAL RISK MANAGEMENT			
24.1	The Company's activities expose it to a variety of financial risk including ca			
	There have been no changes in the risk management policies during information does not include all the financial risk management information	on and disclosures required in the annual fin	nancial statement	
24.2	Fair value of financial assets and liabilities The carrying value of all financial assets and liabilities reflected in this condensed interim financial information approximate their f values.			
	TRANSACTION WITH ASSOCIATED UNDERTAKINGS	mpanies and key management personnel. T		

- Corresponding figures have been re-classified / re-arranged for the purpose of comparison and better presentation.

Director

Chief Financial Officer