# MERIT PACKAGING LIMITED





**CONDENSED INTERIM** FINANCIAL INFORMATION FOR THE HALF YEAR ENDED **DECEMBER 31, 2018** 



### MERIT PACKAGING LIMITED HALF YEAR ENDED DECEMBER 31, 2018

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### MERIT PACKAGING LIMITED HALF YEAR ENDED DECEMBER 31, 2018

### **CORPORATE INFORMATION**

### **Board of Directors**

Iqbal Ali Lakhani

Amin Mohammed Lakhani

Chairman

Anushka Zulfiqar Lakhani

Tasleemuddin Ahmed Batlay

Shaikh Muhammad Barinuddin

Sheikh Asim Rafiq

Farrukh Shauket Ansari

Moin M. Fudda

### **Advisor**

Sultan Ali Lakhani

### **Chief Executive Officer**

Shahid Ahmed Khan

### **Audit Committee**

Shaikh Muhammad Barinuddin Chairman

Amin Mohammed Lakhani

Tasleemuddin Ahmed Batlay

### **Human Resource and Remuneration Committee**

Shaikh Muhammad Barinuddin Chairman

Iqbal Ali Lakhani

Tasleemuddin Ahmed Batlay

Shahid Ahmed Khan

### **Company Secretary**

Mansoor Ahmed

### **Auditors**

BDO Ebrahim & Co., Chartered Accountants

#### **Bankers**

Al-Baraka Bank (Pakistan) Limited

Askari Bank Limited

BankIslami Pakistan Limited

**Dubai Islamic Bank Pakistan Limited** 

Habib Bank Limited

Habib Bank Limited - Islamic Banking

JS Bank Limited

### **Bankers** (Continued)

MCB Bank Limited

MCB Islamic Bank Limited

Meezan Bank Limited

National Bank of Pakistan

Soneri Bank Limited

United Bank Limited - Ameen

### **Shares Registrar**

FAMCO Associates (Pvt) Ltd

8-F, Near Hotel Faran, Nursery Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi.

Email: info.shares@famco.com.pk

Phone: (021) 34380101 - 2

Fax: (021) 34380106

Website: www.famco.com.pk

### **Registered Office**

Lakson Square, Building No. 2

Sarwar Shaheed Road

Karachi-74200

### **Karachi Factory**

17-B, Sector 29, Korangi Industrial Township

Karachi

### **Lahore Factory**

224/B, Sunder Industrial Estate, Sundar

Raiwind Road, Lahore

### Website

www.meritpack.com

### HALF YEARLY REPORT DECEMBER 31, 2018 DIRECTORS' REVIEW

Directors of your Company are pleased to present the review of performance together with condensed interim unaudited financial statements of the Company and auditors' review report for the half year ended December 31, 2018.

### FINANCIAL AND OPERATIONAL PERFORMANCE

Comparison of the un-audited financial results for the first half and guarter ended December 31, 2018 is as follows:

	Half yea	Half year Ended		r Ended
	December 31, 2018	December 31, 2017	December 31, 2018	December 31, 2017
	( Rupees ii	n thousand)	( Rupees in	thousand)
Net sales	1,512,135	1,075,941	896,476	534,513
Gross profit	7,488	107,903	19,617	56,257
Operating (loss) / profit	(37,768)	66,147	(4,489)	35,095
(Loss) / Profit before tax	(137,948)	873	(57,313)	385

During the period under review, the net sales amounted to Rs. 1.512 billion as compared to Rs. 1.076 billion for corresponding period last year, showing an increase of Rs.436 million or 41%. Company's pre-tax loss for the period under review is Rs 137.948 million as compared to Rs 0.873 million pre-tax profit recorded for the same period last year.

In spite of increase in sales the Company witnessed loss; this was mainly due to the continuously increasing input costs which could not be fully recovered from customers immediately and on the other hand operational breakdown of offset printing machines installed in Karachi Factory in the first quarter coupled with low performance of old machines led to less capacity utilization during the period. However, the Company is making full efforts to pass impact of cost to customers despite severe competition in the printing industry.

The sponsors again in line with their previous continuous support to the Company, have offered to waive financial charges on the loan provided by them to the Company for next three years from July 2018. The board has graciously accepted the offer. This will have a positive impact on the overall financial position of the company and will also provide indirect relief to the minority shareholders of the company as well.

### **Future Outlook**

Your Company is making significant efforts for improving business performance. The recently imported offset printing machine from Germany which is under installation will increase the operational capabilities of the company besides replacing some old machines. This state of the art seven color Heidelberg double coater machine will ensure uninterrupted production with more value added jobs, besides reduction in production overheads. It is expected that with the enhanced infrastructure and addition of relevant capital expenditure additional revenue will be generated and will help to consolidate overall financial position of the Company in the coming financial year.

### **Acknowledgments**

Your Directors appreciate the support and commitment of all the stakeholders. They are especially thankful to the banks for their continued support.

On behalf of the Board of Directors

SHAHID AHMED KHAN CHIEF EXECUTIVE OFFICER

TASLEEMUDDIN AHMED BATLAY
DIRECTOR

Karachi: February 27, 2019

### پېلى سىم مابى رپورت دسمبر 31، 2018

### ڈائریکٹرز کا جائزہ

آپ کی سمپنی کے ڈائز کیٹر زیڑ می سرت کے ساتھ 31 و تہبر 2018ء کوشم ہونے والی کہلی ششما ہی کے لئے کارکرد گی کا جائز ہ مع مختصر عبوری غیر آ ڈٹ شدہ مالیاتی گوشوارے پیش کرتے ہیں۔

### مالياتى اورآئر يشتل كاركردگ

31 ومبر 2018 وكوشم مونے والى كيلى ششابى اورسه مابى كے لئے غير آؤث شده مالياتى نتائج كامواز ندورج فريل ہے:

	مختر شثر	ما <i>بی</i>	مختتمه	به ما چی
	31 زئير 2018ء	31 كثير 2017 و	31 زئير 2018ء	317ئبر 2017ء
	(ېزاررو	وپے)	(ہزا	رروپے)
خالص فمروخت	1,512,135	1,075,941	896,476	534,513
مجموعي منافع	7,488	107,903	19,617	56,257
آبرِ یثْنگ نقصان/منافع	(37,768)	66,147	(4,489)	35,095
قبل از فیکس نقصان/منافع	(137,948)	873	(57,313)	385

زیر جائز ہدت کے دوران خالص فروخت گزشتہ سال ای مدت کے لئے 1.076 ہلین روپے کے مقابلے میں 1.512 ہلین روپے رہی جو 436 ملین روپے یا %44 کا اضافہ دکھاتی ہے ۔گزشتہ سال ای مدت میں ریکارڈ کئے گئے 0.873 ملین روپے قبل از ٹیکس منافع کے مقابلے میں زیر جائز ہدت کے دوران 137.948 ملین روپے کا قبل از ٹیکس نقصان رہا۔

سمینی کوئیلز میں اضافے کے با وجو دفقصان اٹھا نا پڑا جس کی وجہ خام مال کے دام میں مسلسل اضافہ ہے جو کہ تعمل طور پر فوری گا ہوں سے وصول نہیں کیا جاسکا۔ دوسر کی طرف کرا بی فی گئیلز میں اضافے کے دوران کم پیداواری صلاحیت کا باعث بنی۔ فیکٹر می میں نصب آفسید فیر (Offset) پر مٹنگ مشینوں کی آئر پشتل خرابی ، پرانی مشینوں کی کم کارکردگی کے ساتھ ل کر پہلی سے ماہی کے دوران کم پیداواری صلاحیت کا باعث بنی۔ پر مٹنگ کی صنعت میں سخت مقابلے کے با وجود کمپنی اس اضافے کو کسٹمرز کو نتھ ل کرنے کیلئے پوری کوشش کررہی ہے۔

سمپنی کے سپانسرز( Sponsors)نے پہلے کی طرح سمپنی کومسلسل سہارا دیتے ہوئے جولائی 2018ء سے اسکے تین سال کیلئے اپنے دیئے ہوئے ترض پر (سود) مالیاتی چارجز کومعاف کرنے کی پیشکش کی ہے جو کہ ڈائر کیٹرز کے بورڈنے قبول کر لی ہے ۔اس سے سمپنی کے مالیاتی حالات پر مثبت اثر پڑنے کے ساتھ سمپنی کے اقلیتی حصص یا فتگان کوبھی بالواسط مدویلے گی۔

### متنقبل كأوقعات

آپ کی کمپنی کا روباری کارکردگی بہتر بنانے کیلئے اہم کوششیں کررہی ہے ۔ حال ہی میں جرمنی ہے درآ مدشدہ آفسیٹ پر بنٹگ مشین ، جو کہ تصیبی مراحل میں ہے، پرانی مشینوں کو بدلنے کے ساتھ کینی کی آپریشنل صلاحیتوں میں اضافہ کر ہے گا۔ بیجد بدرترین 7 کلر ہیڈل ہرگ ڈ ٹی کوٹرمشین پیدا واری اخراجات میں کی کے ساتھ ذیا وہ Value نیٹن کے ساتھ بلافطل پیدا وارکوئیٹنی بنائے گی ۔ اُمید ہے کہ بہتر بنیا دی ڈھانچے اور مناسب سر ماریکاری ساتھ اضافہ آمدتی پیدا کی جائے گی جو آئندہ سالوں میں کمپنی کی مجموعی مالیاتی پوزیشن متحکم کرنے میں معاون تا ہت ہوگی۔

### اعترا<u>ف</u>

آپ کی تمپنی کے ڈائر کیٹرز تمام متعلقین (Stakeholders ) کے تعاون اور عزم کوسرا بیتے ہیں اور خصوصی طور پرمسلسل حمایت کرنے پر مینکوں کے شکر گزار ہیں۔

بورڈ آف ڈائر کیٹرز کی جانب سے

ستابدا حمدحان

چيف ا گيز كيثوآ فيسر

کراچی: 27 فروری 2019



Tel: +92 21 3568 3030 Fax: +92 21 3568 4239 www.bdo.com.pk 2nd Floor, Block-C Lakson Square, Building No.1 Sarwar Shaheed Road Karachi-74200 Pakistan

### REVIEW REPORT ON CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS DECEMBER 31, 2018

### Introduction

We have reviewed the accompanying condensed interim statement of financial position of **MERIT PACKAGING LIMITED** ("the Company") as at December 31, 2018 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of cash flows, condensed interim statement of changes in equity and notes to the condensed interim financial information for the six-month period then ended (here-in-after referred as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as at and for the six months period ended December 31, 2018 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

The figures for the quarters ended December 31, 2018 and December 31, 2017 in the condensed interim profit and loss account and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

Karachi

Dated: February 27, 2019

**BDO EBRAHIM & CO.** Chartered Accountants

Engagement Partner: Zulfikar Ali Causer

## MERIT PACKAGING LIMITED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2018 (UN-AUDITED)

AS AT DECEMBER 31, 2018 (UN-AUDITED)			
	,	(Un-audited)	(Audited)
		December 31,	June 30,
		2018	2018
	Note	Rupees	in 000's ———
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	8	2,239,432	2,153,549
Capital work in progress	9	631,906	107,526
		2,871,338	2,261,075
Intangible assets		955	1,092
Long-term loans and advances		646	514
Long-term deposits		11,847	13,763
Deferred taxation		85,511	63,293
		2,970,297	2,339,737
CURRENT ASSETS		_,0.0,_0.	_,000,00
Stores and spares		118,839	97,316
Stock-in-trade		522,864	384,901
Trade debts (unsecured - considered good)	10	827,938	609,588
Loans and advances	10	5,171	3,403
Trade deposits and short-term prepayments		8,152	1,646
Other receivables	11	1,295	1,040
Tax refund due from Government	12	391,336	285,809
Taxation-net	13		1 1
Cash and bank balances	13	22,431	35,888
Cash and dank dalances		3,398	7,788
		1,901,424	1,426,339
TOTAL ASSETS		4,871,721	3,766,076
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorized share capital 100,000,000 (June 30, 2018:100,000,000) ordinary shares of Rs.10/- each		1,000,000	1,000,000
Issued, subscribed and paid-up capital 80,628,398 (June 30, 2018:80,628,398) ordinary shares of Rs.10/- each		806,284	806,284
		000,204	000,204
Capital reserve Surplus on revaluation of property, plant and equipment Equity portion of loan - associated company	14	330,097 184,810	213,604
Revenue reserve			
Accumulated losses		(132,904)	(23,788)
		1,188,287	996,100
NON-CURRENT LIABILITIES			
Sub-ordinated loan	15	79,930	100,000
Long-term financing	16	1,514,671	1,066,830
Long-term deposits		489	542
		1,595,090	1,167,372
CURRENT LIABILITIES			
Trade and other payables		853,510	544,054
Interest and markup accrued		48,771	24,709
Short-term borrowings	17	952,228	800,006
Un-claimed dividend		129	129
Current portion of long-term financing		233,706	233,706
		2,088,344	1,602,604
CONTINGENCIES AND COMMITMENTS	18	, , .	, ,
TOTAL EQUITY AND LIABILITIES	_	4,871,721	3,766,076
		1,011,121	5,7 55,57 5

The annexed notes from 1 to 30 form an integral part of this condensed interim financial information.

SHAHID AHMED KHAN CHIEF EXECUTIVE OFFICER

TASLEEMUDDIN AHMED BATLAY DIRECTOR

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## MERIT PACKAGING LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED DECEMBER 31, 2018 (UN-AUDITED)

December 31, 2018   2017   2018   2017			Half yea	ır ended	Quarter ended		
Sales - net       19       1,512,135       1,075,941       896,476       534,513         Cost of sales       20       (1,504,647)       (968,038)       (876,859)       (478,256)         Gross profit       7,488       107,903       19,617       56,257         General and administrative expenses       (25,145)       (25,169)       (13,540)       (13,165)         Selling and distribution expenses       (20,807)       (17,967)       (11,511)       (8,920)         Other income       3,412       2,612       3,001       1,355         Other operating expenses       (2,716)       (1,232)       (2,056)       (432)         Operating (loss) / profit       (37,768)       66,147       (4,489)       35,095         Financial charges       (100,180)       (65,274)       (52,824)       (34,710)         (Loss) / profit before taxation       (137,948)       873       (57,313)       385         Taxation       21       28,146       6,017       14,798       6,017			•		•	•	
Cost of sales       20       (1,504,647)       (968,038)       (876,859)       (478,256)         Gross profit       7,488       107,903       19,617       56,257         General and administrative expenses       (25,145)       (25,169)       (13,540)       (13,165)         Selling and distribution expenses       (20,807)       (17,967)       (11,511)       (8,920)         Other income       3,412       2,612       3,001       1,355         Other operating expenses       (2,716)       (1,232)       (2,056)       (432)         Operating (loss) / profit       (37,768)       66,147       (4,489)       35,095         Financial charges       (100,180)       (65,274)       (52,824)       (34,710)         (Loss) / profit before taxation       (137,948)       873       (57,313)       385         Taxation       21       28,146       6,017       14,798       6,017		Note		Rupees	in 000's		
Cost of sales       20       (1,504,647)       (968,038)       (876,859)       (478,256)         Gross profit       7,488       107,903       19,617       56,257         General and administrative expenses       (25,145)       (25,169)       (13,540)       (13,165)         Selling and distribution expenses       (20,807)       (17,967)       (11,511)       (8,920)         Other income       3,412       2,612       3,001       1,355         Other operating expenses       (2,716)       (1,232)       (2,056)       (432)         Operating (loss) / profit       (37,768)       66,147       (4,489)       35,095         Financial charges       (100,180)       (65,274)       (52,824)       (34,710)         (Loss) / profit before taxation       (137,948)       873       (57,313)       385         Taxation       21       28,146       6,017       14,798       6,017	Colon not	10	1 510 105	1.075.041	906 476	F24 F12	
Gross profit         7,488         107,903         19,617         56,257           General and administrative expenses         (25,145)         (25,169)         (13,540)         (13,165)           Selling and distribution expenses         (20,807)         (17,967)         (11,511)         (8,920)           Other income         3,412         2,612         3,001         1,355           Other operating expenses         (2,716)         (1,232)         (2,056)         (432)           Operating (loss) / profit         (37,768)         66,147         (4,489)         35,095           Financial charges         (100,180)         (65,274)         (52,824)         (34,710)           (Loss) / profit before taxation         (137,948)         873         (57,313)         385           Taxation         21         28,146         6,017         14,798         6,017							
General and administrative expenses       (25,145)       (25,169)       (13,540)       (13,165)         Selling and distribution expenses       (20,807)       (17,967)       (11,511)       (8,920)         Other income       3,412       2,612       3,001       1,355         Other operating expenses       (2,716)       (1,232)       (2,056)       (432)         Operating (loss) / profit       (37,768)       66,147       (4,489)       35,095         Financial charges       (100,180)       (65,274)       (52,824)       (34,710)         (Loss) / profit before taxation       (137,948)       873       (57,313)       385         Taxation       21       28,146       6,017       14,798       6,017	Cost of sales	20	(1,504,647)	(968,038)	(876,859)	(4/8,256)	
Selling and distribution expenses       (20,807)       (17,967)       (11,511)       (8,920)         Other income       3,412       2,612       3,001       1,355         Other operating expenses       (2,716)       (1,232)       (2,056)       (432)         Operating (loss) / profit       (37,768)       66,147       (4,489)       35,095         Financial charges       (100,180)       (65,274)       (52,824)       (34,710)         (Loss) / profit before taxation       (137,948)       873       (57,313)       385         Taxation       21       28,146       6,017       14,798       6,017	Gross profit		7,488	107,903	19,617	56,257	
Other income Other operating expenses     3,412 (2,716) (1,232) (2,056) (2,716) (1,232) (2,056) (432)     1,355 (2,716) (1,232) (2,056) (2,056) (432)       Operating (loss) / profit     (45,256) (41,756) (24,106) (21,162)     (21,162)       Operating (loss) / profit before taxation     (100,180) (65,274) (52,824) (52,824) (34,710)     (34,710)       (Loss) / profit before taxation     (137,948) 873 (57,313) 385     (57,313) 6,017       Taxation     21 28,146 6,017 (1,232) (2,056)	General and administrative expenses		(25,145)	(25,169)	(13,540)	(13,165)	
Other operating expenses     (2,716)     (1,232)     (2,056)     (432)       Operating (loss) / profit     (37,768)     (66,147)     (4,489)     35,095       Financial charges     (100,180)     (65,274)     (52,824)     (34,710)       (Loss) / profit before taxation     (137,948)     873     (57,313)     385       Taxation     21     28,146     6,017     14,798     6,017	Selling and distribution expenses		(20,807)	(17,967)	(11,511)	(8,920)	
(45,256)     (41,756)     (24,106)     (21,162)       Operating (loss) / profit     (37,768)     66,147     (4,489)     35,095       Financial charges     (100,180)     (65,274)     (52,824)     (34,710)       (Loss) / profit before taxation     (137,948)     873     (57,313)     385       Taxation     21     28,146     6,017     14,798     6,017	Other income		3,412	2,612	3,001	1,355	
Operating (loss) / profit       (37,768)       66,147       (4,489)       35,095         Financial charges       (100,180)       (65,274)       (52,824)       (34,710)         (Loss) / profit before taxation       (137,948)       873       (57,313)       385         Taxation       21       28,146       6,017       14,798       6,017	Other operating expenses		(2,716)	(1,232)	(2,056)	(432)	
Financial charges         (100,180)         (65,274)         (52,824)         (34,710)           (Loss) / profit before taxation         (137,948)         873         (57,313)         385           Taxation         21         28,146         6,017         14,798         6,017			(45,256)	(41,756)	(24,106)	(21,162)	
(Loss) / profit before taxation       (137,948)       873       (57,313)       385         Taxation       21       28,146       6,017       14,798       6,017	Operating (loss) / profit		(37,768)	66,147	(4,489)	35,095	
Taxation 21 28,146 6,017 14,798 6,017	Financial charges		(100,180)	(65,274)	(52,824)	(34,710)	
	(Loss) / profit before taxation		(137,948)	873	(57,313)	385	
(Loss) / profit after taxation (109,802) 6,890 (42,515) 6,402	Taxation	21	28,146	6,017	14,798	6,017	
	(Loss) / profit after taxation		(109,802)	6,890	(42,515)	6,402	
(Loss) / earnings per share - basic and diluted (Rs) 22 (1.36) 0.16 (0.53)	(Loss) / earnings per share - basic and diluted (Rs)	22	(1.36)	0.16	(0.53)	0.15	

The annexed notes from 1 to 30 form an integral part of this condensed interim financial information.

SHAHID AHMED KHAN CHIEF EXECUTIVE OFFICER TASLEEMUDDIN AHMED BATLAY
DIRECTOR

CHIEF FINANCIAL OFFICER

## MERIT PACKAGING LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED DECEMBER 31, 2018 (UN-AUDITED)

	Half yea	ır ended	Quarter ended		
Note	December 31, 2018	December 31, 2017 Rupees	December 31, 2018 in 000's	December 31, 2017	
(Loss) / profit for the period	(109,802)	6,890	(42,515)	6,402	
Other comprehensive income:					
Surplus on revaluation of property, plant and equipment 14.1	123,106	-	-	-	
Deferred tax thereon	(5,927)	-	-	-	
	117,179	-	-	-	
Total comprehensive income / (loss) for the period	7,377	6,890	(42,515)	6,402	

The annexed notes from 1 to 30 form an integral part of this condensed interim financial information.

SHAHID AHMED KHAN CHIEF EXECUTIVE OFFICER TASLEEMUDDIN AHMED BATLAY
DIRECTOR

# MERIT PACKAGING LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED DECEMBER 31, 2018 (UN-AUDITED)

		Half year ended			
		December 31,	December 31,		
		2018	2017		
	Note	Rupees	in 000's ———		
CASH FLOWS FROM OPERATING ACTIVITIES					
Cash generated from operations	23	(119,974)	39,004		
Taxes paid	23	(22,431)	(14,386)		
Financial charges paid		(54,422)	(38,829)		
Long-term loans and advances		(132)	(378)		
Long-term deposits		1,863	(803)		
Net cash used in operating activities		(195,096)	(15,392)		
·					
CASH FLOWS FROM INVESTING ACTIVITIES					
Capital expenditure		(552,755)	(256,270)		
Purchase of intangible assets		-	(1,243)		
Proceeds from sale of operating fixed assets		354	105		
Net cash used in investing activities		(552,401)	(257,408)		
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from long-term financing		707,737	105,769		
Repayment of long-term financing		(116,853)	(46,429)		
Proceeds from short-term financing		240,000	(10, 120)		
Repayment of short term borrowings (excluding running finance)		(140,000)	_		
Subscription against right issue, net of share issue cost		-	349,564		
Net cash generated from financing activities		690,884	408,904		
Net (decrease) / increase in cash and cash equivalents		(56,613)	136,104		
Cash and cash equivalents at beginning of the period		(792,217)	(486,340)		
Cash and cash equivalents at end of the period		(848,830)	(350,236)		
CASH AND CASH EQUIVALENTS COMPRISE:					
Cash and bank balances		3,398	359,654		
Short-term running finances		(852,228)	(709,890)		
		(848,830)	(350,236)		

The annexed notes from 1 to 30 form an integral part of this condensed interim financial information.

SHAHID AHMED KHAN CHIEF EXECUTIVE OFFICER TASLEEMUDDIN AHMED BATLAY DIRECTOR

			Capital	Reserve		Revenue Reserve		
	Issued, subscribed and paid-up capital	Subscription against right issue	Surplus on Revaluation of Property, Plant & Equipment	Equity portion of loan from associated company	General Reserves	Unappropriated profit / accumulated loss	Total	Total
				Rupe	es in 000's			
Balance as at July 1, 2017	403,142	-	214,347	-	106,800	(111,127)	(4,327)	613,162
Total comprehensive income for the period Profit for the period	-					6,890	6,890	6,890
Other comprehensive income for the period	_	_		_	_	_		
Caraci compressionante incomo los ano period	-	-	-	-	-	6,890	6,890	6,890
Share issue costs	-	-	-	-	-	(6,292)	(6,292)	(6,292)
Transactions with owners Subscription against right issue	-	355,856	-	-	-	-	-	355,856
Incremental depreciation net of deferred tax effect charged during the period transferred from surplus on revaluation of property, plant and equipment	-	-	(457)	-	-	457	457	-
Balance as at December 31, 2017	403,142	355,856	213,890	-	106,800	(110,072)	(3,272)	969,616
Balance as at July 1, 2018	806,284	-	213,604	-	106,800	(130,588)	(23,788)	996,100
Total comprehensive income for the period								
Loss for the period	-	-	-	-	-	(109,802)	(109,802)	(109,802)
Other comprehensive income-net of tax	-	-	117,179	-	-	-	-	117,179
	-	-	117,179	-	-	(109,802)	(109,802)	7,377
Transactions with owners Equity portion of loan from associated company	-	-		184,810	-	-	-	184,810
Incremental depreciation net of deferred tax effect charged during the period transferred from surplus on revaluation of property, plant and equipment	-		(686)		-	686	686	-
Balance as at December 31, 2018	806,284	-	330,097	184,810	106,800	(239,704)	(132,904)	1,188,287

The annexed notes from 1 to 30 form an integral part of this condensed interim financial information.

SHAHID AHMED KHAN CHIEF EXECUTIVE OFFICER TASLEEMUDDIN AHMED BATLAY
DIRECTOR

## MERIT PACKAGING LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED DECEMBER 31, 2018 (UN-AUDITED)

### 1. NATURE AND STATUS OF THE COMPANY

Merit Packaging Limited ("the Company") was incorporated on January 28, 1980 in Pakistan as a public limited company under the repealed Companies Ordinance, 1984 (now Company Act, 2017) and is listed on the Pakistan Stock Exchange. The registered office of the Company is situated at Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi. The Company is mainly engaged in the manufacture and sale of printing and packaging materials.

### 2. GEOGRAPHICAL LOCATION AND ADDRESSES OF BUSINESS UNITS

The registered office of the Company is located at Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi, Pakistan. The two factories of the Company are located at Plot No. 17-B, Sector 29, Korangi Industrial Township, Karachi, Pakistan, and Plot No. 224/B, Sunder Industrial Estate, Sunder, Raiwand Road, Lahore, Pakistan.

### 3. BASIS OF PREPARATION

### 3.1 Statement of compliance

This condensed interim financial information is unaudited and being submitted to the shareholders as required under section 237 of the Companies Act, 2017 and the listing regulations of the Pakistan Stock Exchange.

This condensed interim financial information has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

This condensed interim financial information does not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the annual financial statements of the Company as at and for the year ended June 30, 2018, which have been prepared in accordance with approved accounting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last declared financial statements.

The comparative statement of financial position presented in this condensed interim financial information has been extracted from the annual audited financial statements of the Company for the year ended June 30, 2018, whereas the comparative condensed interim profit and loss accounts, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are extracted from the unaudited condensed interim financial information for the period ended December 31, 2017.

### 3.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention, except for revaluation of certain property, plant and equipment, recognition of interest free loans obtained from associated companies and recognition of certain employees retirement benefits at present value.

This condensed interim financial information has been prepared following accrual basis of accounting except for statement of cash flows.

### 3.3 Functional and presentation currency

This condensed interim financial information has been presented in Pak Rupees, which is the functional and presentation currency of the Company.

### 4. SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING THE FINANCIAL POSITION AND PERFORMANCE

- a) During the period ended December 31, 2018, the Company has revalued its leasehold land, building, improvement on leasehold land and plant and machinery by an independent valuer M/s. Akbani and Javed Associates on the basis of market value. This revaluation resulted in net surplus aggregating to Rs. 330.097 million (2018: Rs. 213.604 million).
- b) During the period ended December 31, 2018, the Company has obtained long term loans amounting to Rs 150 million and Rs 100 million from associated undertaking M/s Premier Fashions (Private) Limited and SIZA (Private) Limited, respectively. Moreover, all long term loans due to associated undertakings specified above aggregating to Rs 790 million have been restructured, such that the mark-up payable on these loans, by the Company, has been waived with effect from July 1, 2018 until the expiry of the waiver period as stipulated in the agreement.

### 5. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of this condensed interim financial information is the same as those applied in the preparation of the financial statements for the year ended June 30, 2018, except for the adoption of IFRS 15 "Revenue from contracts with customers" and IFRS 9 "Financial Instruments". The revised accounting policy adopted by the management are as follows

#### 5.1 IFRS 15 - Revenue from Contracts with Customers

IFRS 15 'Revenue from Contracts with Customers' supersedes IAS 11 Construction Contracts, IAS 18 Revenue and related interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers.

The Company has assessed that significant performance obligation in contracts with customers are closely related and, therefore, are discharged over the period of the relationship with relevant customers. Hence, the Company has concluded that it is in compliance with the requirements of the new accounting standard.

#### 5.2 IFRS 9 - Financial Instruments

IFRS 9 'Financial Instruments' has replaced IAS 39 'Financial Instruments: Recognition and Measurement' for annual periods beginning on or after July 01, 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting. The Company has applied IFRS 9 retrospectively, with the initial application date of July 01, 2018 as notified by the Securities and Exchange Commission of Pakistan (SECP).

The Company's financial assets mainly include trade debts, long term deposits, bank balances held with commercial banks, other ancillary deposits, advances and receivables.

The adoption of IFRS 9 has changed the accounting for impairment losses for financial assets by replacing the incurred losses model approach with a forward looking Expected Credit Loss (ECL) approach. ECL approach is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest.

Considering the nature of the financial assets, the Company has applied the standard's simplified approach and has calculated ECL based on life time ECL. For this purpose, the management has conducted an exercise to assess the impairment of its financial assets using historical data and forward looking information. Based on such exercise, the Company has concluded that it is in compliance with the requirements of the new accounting standard and that the impact of impairment on its financial assets is immaterial to this condensed interim financial information.

### 6. TAXATION

Income tax expense is recognized based on management's best estimate of the weighted average annual income tax rate expected for the full financial year.

### 7. ESTIMATES

The preparation of this condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty are the same as those that were applied to the financial statements for the year ended June 30, 2018.

		Note	Un-audited December 31, 2018 Rupees	Audited June 30, 2018 in 000's
8.	PROPERTY, PLANT AND EQUIPMENT			
0.				
	Opening net book value (NBV)		2,153,549	1,386,982
	Addition (at cost) during the period / year	8.1	28,375	859,731
	Revaluation surplus recognized during the period / year	8.3 & 14.1	123,106	
			2,305,030	2,246,713
	Disposals (NBV) during the period / year	8.2	(344)	(13)
	Depreciation charged during the period / year		(65,254)	(93,151)
			(65,598)	(93,164)
			2,239,432	2,153,549
8.1	Detail of additions (at cost) during the period / year are as fo	llows:		
	Building / improvements on leasehold land		-	31,029
	Plant and machinery		27,492	799,875
	Furniture and fixtures		-	386
	Vehicles		491	1,459
	Office equipment		109	1,303
	Computer equipment		133	7,724
	Electrical installation		150	17,955
			28,375	859,731
8.2	Detail of disposals (net book value) during the period / year	are as follows:		
	Vehicles		344	13

### 8.3 Fair value measurement

8.3.1 The Company has revalued its leasehold land, building and improvement on leasehold land and plant and machinery on September 01, 2004, June 25, 2009, June 30, 2012, May 27, 2016 and July 2, 2018 by an independent valuer M/s. Akbani and Javed Associates on the basis of market value.

The incremental value of the leasehold land, building and improvement on leasehold land and plant and machinery so revalued are being depreciated over the remaining useful lives of these assets at the date of revaluation.

Out of the revaluation surplus, an amount of Rs. 330.097 million (2018: Rs. 213.604 million) including revaluation surplus on land, remains undepreciated as at December 31, 2018.

8.3.2 Fair value of land and building is based on assumptions considered to be level 2 in the fair value hierarchy due to significant observable inputs used in the valuation, while fair value of plant and machinery are considered to be level 3 in the fair value hierarchy due to significant unobservable inputs used in the valuation.

### Valuation techniques used to derive level 2 fair values - Land and Building

Fair value of land and building has been derived using a sales comparison approach. Sale prices of comparable land and buildings in close proximity are adjusted for differences in key attributes such as location and size of the property. Moreover value of building also depends upon the type of construction, age and quality. The most significant input in this valuation approach is price / rate per square foot in particular locality. This valuation is considered to be level 2 in fair value hierarchy due to significant observable inputs used in the valuation.

### Valuation techniques used to derive level 3 fair values - Plant and Machinery

In the absence of current prices in an active market, the fair value is determined by taking into account the following factors:

- Make, model, country of origin and etc.;
- Operational capacity;
- Present physical condition;
- Resale prospects; and
- Obsolescence.

The valuation is considered to be level 3 in the fair value hierarchy due to the above unobservable inputs used in the valuation. Most significant input in this valuation is the current replacement cost which is adjusted for factors above.

8.3.3 A reconciliation from opening balances to closing balances of fair value measurements categorized in level 3 is provided below:

	December 31, 2018	June 30, 2018
	Rupees	s in 000's ——
Opening balance (level 3 recurring fair values) Additions - Cost Revaluation Surplus Depreciation charge Closing balance (level 3 recurring fair values)	1,698,382 27,492 20,029 (56,452) 1,689,451	976,775 799,875 - (78,268) 1,698,382

8.3.4 There were no transfers between levels 2 and 3 for recurring fair value measurements during the period.

		Note	Un-audited December 31, 2018 Rupees i	Audited June 30, 2018 n 000's
9.	CAPITAL WORK-IN-PROGRESS			
	This comprises of:			
	Civil works		79,331	64,990
	Plant and machinery		552,575	42,536
		9.1	631,906	107,526
9.1	Movement of carrying amount is as follows:			
	Opening balance		107,526	513,570
	Additions (at cost) during the period / year	9.2	552,755	453,687
			660,281	967,257
	Transfer to operating fixed assets during the period / year		(28,375)	(859,731)
	Closing balance		631,906	107,526

9.2 This includes borrowing cost capitalized amounting to Rs. 12.802 million (June 30, 2018: Rs. 36.264 million) as per IAS 23. The rate of capitalization is 8.88% (June 30, 2018: 7.15%) per annum.

10.	TRADE DEBTS			
	(Unsecured - considered good)			
	Due from associated companies		65,066	53,565
	Others		762,872	556,023
			827,938	609,588
	(Unsecured - considered doubtful)			
	Others		398	3,258
	Provision for doubtful debts	10.1	(398)	(3,258)
			-	
			827,938	609,588
10.1	Provision for doubtful debts		, , , , , ,	
	Balance at beginning of the period / year		3,258	2,317
	Provision for doubtful debts during the period / year		19	3,258
	Bad debts written off during the period / year		(2,879)	(2,317)
	Balance at end of the period / year		398	3,258
11.	OTHER RECEIVABLES			
	Due from associated company	11.1	1,295	

11.1 This represents insurance agency commission and employee's medical claim receivable from Century Insurance Company Limited, an Associated Company.

12. TAX	REFUND DUE FROM GOVERNMENT		
Sa	les tax and special excise duty receivable	268,548	198,909
Ind	come tax refundable	122,788	86,900
		391,336	285,809

		Note	December 31, 2018	June 30, 2018
13.	TAXATION - NET		Rupees in	000 S ———
	Advance tax Provision for taxation		22,431	35,888
40.4	The important fact accompanies of the Common house have	and finalized by the	22,431	35,888
13.1	The income tax assessments of the Company have be (accounting year ended June 30, 2018).	een iinalized by tr	ie tax authorities upto	Tax Year 2018
14.	SURPLUS ON REVALUATION OF PROPERTY, PLANT	& EQUIPMENT		
	Gross surplus:			
	Opening balance		217,231	218,471
	Surplus recognized during the period / year	14.1	123,106 340,337	218,471
			340,337	210,471
	Transfer to unappropriated profit in respect of incremental depreciation charged during the period /			
	year - (net of deferred tax)		(686)	(880)
	Related deferred tax liability		(280) (966)	(360)
	Closing balance		339,371	217,231
	Related deferred tax effect:			
	Balance as at July 01,		(3,627)	(4,124)
	Effect of changes in tax rate		- /	137
	Effect of surplus recognized during the period / year		(5,927)	-
	Incremental depreciation charge during the period / year	•	280	360
			(9,274)	(3,627)
			330,097	213,604
14.1	Surplus recognized during the period on:			
	Leasehold land		102,667	-
	Building / Improvements on leasehold land		410	-
	Plant and machinery		20,029	-
			123,106	-
15.	SUBORDINATED LOAN - UNSECURED			
	Opening Balance		100,000	100,000
	Add: Notional markup		3,256	-
	Less: Present value adjustment		(23,326)	-
	Closing balance	15.1	79,930	100,000

**Un-audited** 

**Audited** 

15.1 This subordinated loan has been obtained from an associated undertaking. The rate of markup is 0.5% over last business day of three months KIBOR of preceding quarter. During the period, the effective mark-up rate was 8.41% per annum (2018: 6.74% per annum).

- During the period this subordinated loan was restructured, resulting in waiver of markup payment at the rates stipulated in the agreement. The waiver in the payment of markup has been provided for a period of three years from the date of the agreement, resulting in reduction in fair value of this financial loan instrument, due to presence of a below market element. This financial loan instrument has now been measured at fair value, determined by discounting future cash flows, which is determined to be the transaction price at which a similar transaction could be executed between unrelated parties.
- 15.3 This loan shall remain sub-ordinated to the financing facilities extended by the banks to the Company. The loan shall not be repaid until the entire amount of financing facilities and any payments due in respect of financing facilities or any other finance extended / provided by the banks to the Company, have been paid in full by the Company to the banks and the banks have notified to the sponsors of such payments; and / or the banks otherwise give any permission in writing to the Company to make full or part of the payments due under the long term financing to the associated undertakings.

		Note	Un-audited December 31, 2018 Rupees i	Audited June 30, 2018
16.	SUBORDINATED LOAN - UNSECURED			666 6
	Secured			
	From banking companies	16.1	1,201,420	860,536
	Less: Current portion shown under current liabilities		(233,706)	(233,706)
			967,714	626,830
	Unsecured			
	From associated undertaking	16.2	546,957	440,000
	Less: Current portion shown under current liabilities		-	-
			546,957	440,000
			1,514,671	1,066,830

These loans have been obtained from financial institutions for the purpose of financing capital expenditure and secured against first pari passu charge on specific property, plant and equipment of the Company. The effective rate of mark-up was 8.23% to 9.52% (2018: 6.73% to 7.91%) payable quarterly. The tenure of these financing facilities is five to six years including one year grace period.

16.2	Opening Balance	440,000	440,000
	Financing obtained during the period	250,000	
		690,000	440,000
	Add: Notional markup	18,441	-
	Less: Present value adjustment	(161,484)	-
	16.2.1 & 16.2.2	546,957	440,000

- 16.2.1 This loan has been obtained from associated undertakings. An aggregate amount of Rs. 790 million (2018: Rs 540 million) was received out of which Rs. 100 million has been converted into subordinated loan (note 15). The rate of markup is 0.5% over last business day of three months KIBOR of preceding quarter. During the period, the effective mark-up rate was 8.41% per annum (2018: 6.74% per annum).
- 16.2.2 During the period, the repayment of loan and markup thereon has been rescheduled, resulting in a complete waiver of markup at the rates stipulated in the agreement. The waiver in the payment of markup has been provided for a period of three years from the date of the agreements, resulting in reduction in fair value of this loan, due to presence of a below market element. This loan has now been measured at fair value, determined by discounting future cash flows, which is determined to be the transaction price at which a similar transaction could be executed between unrelated parties.

		Note	Un-audited December 31, 2018 ———— Rupees	Audited June 30, 2018 s in 000's ———
17.	SHORT TERM BORROWINGS			
	Secured From banking companies Running finance	17.1	852,228	800,006
	Secured From associated undertakings	17.2	100,000 952,228	800,006

The Company has short term running finance facilities from various banks under mark-up arrangements in aggregate amount of Rs. 1,170 million (2018: Rs. 1,170 million) having mark-up at rates ranging from 8.27% to 9.51% (2018: 7.15% to 7.70%) per annum calculated on a daily product basis and payable quarterly. The unutilized balance as at December 31, 2018 was Rs. 317.772 million (2018: Rs. 369.995 million)

The Company also has a facility for opening letters of credit under mark-up arrangements as at December 31, 2018 amounting to Rs. 490 million (2018: Rs. 490 million) from various commercial banks. The unutilized balance at the end of the year was Rs. 483.871 million (2018: Rs. 94.420 million).

These arrangements are secured by pari passu hypothecation charge on stores and spares, stock-in-trade and trade debts.

17.2 This short term borrowing facility has been obtained from an associated undertaking. The rate of markup was 0.50% over last business day of three months KIBOR of preceding quarter.

### 18. CONTINGENCIES AND COMMITMENTS

### 18.1 Contingencies

There were no significant changes in the contingent liabilities of the Company since the last annual balance sheet date.

18.2	Commitments		
	The Company was committed as at the balance sheet date as follows:		
	Capital expenditure under letter of credit	6,129	395,518
	Stores, spares and raw materials under contractual obligation	30,553	9,547

Half yea	r ended	Quarter ended		
December 31, 2018 Un-audited	December 31, 2017 Un-audited	December 31, 2018 Un-audited	December 31, 2017 Un-audited	
	Rupees	s in 000's ———		
1,767,094	1,257,391	1,086,704	624,500	
(254,959)	(181,450)	(190,228)	(89,987)	
1,512,135	1,075,941	896,476	534,513	

### 19. SALES - NET

Gross sales Less: Sales tax

		Half year ended		Quarter ended	
		December 31, 2018 Un-audited	December 31, 2017 Un-audited	December 31, 2018 Un-audited	December 31, 2017 Un-audited
				s in 000's	On-addited
			Rapoot	111 000 3	
20.	COST OF SALES				
	Materials consumed	1,269,197	749,974	783,391	368,765
	Salaries, wages and other benefits	96,639	77,490	50,705	39,476
	Packing material consumed	29,986	25,588	18,167	13,761
	Outsourced services	13,502	11,473	8,323	5,780
	Stores and spares consumed	33,919	28,309	20,608	15,209
	Power and fuel	50,814	29,295	28,941	14,736
	Depreciation	63,957	41,089	32,400	21,042
	Amortization	40	23	19	8
	Rent, rates and taxes	14,175	10,945	7,162	6,467
	Repairs and maintenance	7,169	5,328	4,121	2,945
	Vehicle running expenses	1,285	614	644	385
	Insurance	7,807	5,119	4,305	2,697
	ljara lease rentals	98	95	49	47
	Printing and stationery	598	585	450	292
	Communication charges	936	528	475	334
	Travelling and conveyance	1,035	789	592	515
	Fee and subscription	391	205	316	205
	Software license fee	501	849	252	410
	Other expenses	1,361	1,987	708	1,109
	Manufacturing cost	1,593,410	990,285	961,628	494,183
	Opening work-in-process	61,446	42,882	81,067	46,063
	Closing work-in-process	(147,143)	(61,213)	(147,143)	(61,213)
		(85,697)	(18,331)	(66,076)	(15,150)
	Cost of goods manufactured	1,507,713	971,954	895,552	479,033
	Opening stock of finished goods	57,414	52,056	41,787	55,194
	Closing stock of finished goods	(60,480)	(55,972)	(60,480)	(55,971)
		(3,066)	(3,916)	(18,693)	(777)
		1,504,647	968,038	876,859	478,256

Half wash and ad

### 21. TAXATION

- 21.1 The current period's total tax liability of the Company amounting to Rs. 19.061 million is covered under Section 113 "Minimum tax" of the Income Tax Ordinance, 2001. This has been fully adjusted against tax credit under section 65B at the rate of 10% on the cost of plant and machinery capitalized. Unadjusted tax credit of Rs. 65.948 million is available for adjustment against two subsequent years' tax charge.
- Deferred tax asset has only been recognized to the extent of excess deductible temporary differences over and above taxable temporary differences, capable of being reversed in the ensuing years. The computation for deferred taxation incorporates assumptions regarding utilization of tax losses carried forward, turnover taxes and tax credits. Deferred tax is computed at the rate of 29% on account of changes made to Income Tax Ordinance, 2001 through Finance Act 2018, applicable to the expected period when temporary differences are expected to be reversed / utilized.

### 22. EARNINGS PER SHARE - BASIC AND DILUTED

There is no dilutive effect on the basic earnings per share of the Company, which is based on:

	Half year ended		Quarter ended	
2018 2017 Un-audited Un-audited Ur		2017 201		December 31, 2017 Un-audited
		Rupooc	111 000 0	
(Loss) / profit for the period	(109,802)	6,890	(42,515)	6,402
Weighted average number of ordinary shares (in thousands)	80,628	43,248	80,628	43,248
(Loss) / Earnings per share (Rs)	(1.36)	0.16	(0.53)	0.15

			Un-audited Half year ended	
		Note	December 31, 2018	December 31, 2017
			Rupees i	in 000's ———
23.	CASH GENERATED FROM OPERATIONS			
	(Loss) / Profit before taxation		(137,948)	873
	Adjustment for non-cash items and other items:			
	Gain on disposal of Property, plant and equipment		(10)	(105)
	Provision for doubtful debts		19	-
	Financial charges		100,180	65,274
	Depreciation		65,254	42,269
	Amortization		137	63
			165,580	107,501
	Profit before working capital changes		27,632	108,374
	Working capital changes	23.1	(147,606)	(69,370)
			(119,974)	39,004
23.1	Working capital changes			
	(Increase) / decrease in current assets:			
	Stores and spares		(21,522)	(6,735)
	Stock-in-trade		(137,962)	(163,880)
	Trade debts		(218,370)	(63,851)
	Loans and advances		(1,768)	(4,544)
	Trade deposits and short term prepayments		(6,506)	(8,660)
	Other receivables		(1,295)	(1,583)
	Tax refund due from Government		(69,639)	(44,034)
			(457,062)	(293,287)
	Increase in current liabilities:			
	Trade and other payables (excluding unclaimed dividend)		309,456	223,917
			(147,606)	(69,370)

### 24. TRANSACTIONS WITH RELATED PARTIES

24.1 The related parties comprise of related group companies, local associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and remuneration and benefits to key management personnel under the terms of their employment are as follows:

		Half year ended		Quarter ended		
		December 2018 Un-audited	December 2017	December 2018	December 2017	
			<b>Un-audited</b>	<b>Un-audited</b>	<b>Un-audited</b>	
		Rupees in 000's				
Relation with the Company	Nature of transaction					
Associated Companies	Sales of goods and services	242,969	127,394	114,052	61,731	
	Purchases of goods and services	919,945	703,177	544,570	417,302	
	Rent and allied charges	191	113	111	76	
	Insurance agency commission income	1,085	1,489	1,085	822	
	Insurance claim	344	685	104	354	
	Mark-up on short-term financing	345	8,375	(848)	4,191	
	Mark-up on long-term financing	-	18,089	(10,113)	9,051	
	Notional mark-up on long-term loans	18,441	-	18,441	-	
	Notional mark-up on subordinated loan	3,256	-	3,256	-	
	Long-term financing obtained	250,000	-	239,887	-	
	Short-term financing obtained	240,000	_	60,000	_	
	Repayment of short-term financing	140,000	_	140,000	_	
	Capital contribution	184,810	-	184,810	-	
Retirement benefit plans	Contribution towards					
	employees retirement benefit plans	5,863	4,076	2,774	2,020	
Key management personnel	Compensation in respect of:					
	Short term employee benefits	11,415	9,920	5,709	4,913	
	Retirement benefits	856	582	433	287	
			41	. D	/A 15/ 15	
			(Un-audi	•	(Audited)	
			Decembe	•	June 30,	
				2018 2018		
24.2 Paried / year and ha	alamaca.			Rupees in 000's		
24.2 Period / year end balances:  Receivable from related parties			6	63,996	53,565	
Receivable from related parties				00,000	00,000	

Receivable from related parties
Payable to related parties
Long-term financing from associated undertaking
Sub-ordinated loan
Short-term financing from associated undertaking
Mark-up payable

December 31, 2018	June 30, 2018					
Rupees in 000's						
63,996	53,565					
469,765	281,846					
546,957	440,000					
79,930	100,000					
100,000	-					
345	_					

### 25. FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the Company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value hierarchy has the following levels:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset either directly that is, derived from prices.
- Level 3: Inputs for the asset or liability that are not based on observable market data (that is unadjusted) inputs.

Transfer between levels of the fair value hierarchy are recognised at the end of the reporting period during which the changes have occurred.

During the half year ended December 31, 2018, there were no transfers between level 1 and level 2 fair value measurements and no transfers into or out of level 3 fair value measurements.

The carrying values of all financial assets and liabilities reflected in this condensed interim financial information approximate their fair values.

### 26. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's objective in managing risks is the creation and protection of share holders' value. Risk is inherent in the Company's activities, but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. The process of risk management is critical to the Company's continuing profitability. The Company is exposed to credit risk, liquidity risk and market risk (which includes interest rate risk and price risk) arising from the financial instruments it holds.

The Company finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

The Company's financial risk management objective and policies are consistent with that disclosed in the financial statements for the year ended June 30, 2018.

### 27. CAPITAL RISK MANAGEMENT

The Company's objectives when maintaining capital are to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders through the optimization of the debt and equity balance.

The Company sets the amount of capital it requires in proportion to risk. The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may issue new shares or adjust the amount of dividends paid to shareholders.

The Company management believes on maintaining appropriate mix of debt and equity capital and monitors capital on the basis of the net debt to equity ratio. The net debt is defined as long and short term borrowings offset by cash and bank balances. The equity includes ordinary share capital and reserves.

The Company is not subject to any externally imposed capital requirements.

### 28. CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary for the purpose of comparison. However, no significant reclassifications has been made during the period.

### 29. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue by the Board of Directors of the Company on February 27, 2019.

### 30. GENERAL

Amounts have been rounded off to the nearest thousands of rupees unless otherwise stated.

SHAHID AHMED KHAN CHIEF EXECUTIVE OFFICER

TASLEEMUDDIN AHMED BATLAY DIRECTOR





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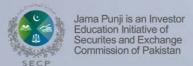
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