

April 23, 2019

The General Manager

UNDER SEALED COVER

Pakistan Stock Exchange Limited Stock Exchange Building, Stock Exchange Road, Karachi.

Subject:

Financial Results for the quarter ended March 31, 2019

Dear Sir,

We have to inform you that the Board of Directors in their Meeting held on today, March 31, 2019 recommended the following:

- (i) <u>Cash Dividend (Interim)</u> Nil
- (ii) <u>Bonus Shares</u> Nil
- (iii) Right Shares
  Nil

The financial results of the Company are enclosed herewith.

The half-year Accounts of the Company will be transmitted through PUCARS to the Exchange within 30 days of the close of the Quarter. These accounts can also be viewed at our website www.otsuka.pk.

Yours faithfully,

Chief Executive

Encl.: As mentioned above

## OTSUKA PAKISTAN LIMITED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2019

		Nine Month ended March 31,		Quarter ended March 31,	
	Note	2019 Rupees in	2018	2019 Rupees i	2018 n '000
Net sales	9	1,343,016	1,301,192	476,029	437,348
Cost of sales		(1,042,481)	(944,155)	(373,901)	(311,331)
Gross profit	_	300,535	357,037	102,128	126,017
Selling and distribution expenses		(190,595)	(161,336)	(64,935)	(57,722)
Administrative and general expenses		(65,658)	(57,793)	(20,800)	(18,332)
		44,282	137,908	16,393	49,963
Other income		23,115	30,898	9,736	9,012
		67,397	168,806	26,129	58,975
Other expenses		(103,741)	(77,935)	(5,456)	(40,215)
Operating (loss)/income	_	(36,344)	90,871	20,673	18,760
Finance cost		(46,973)	(27,844)	(19,829)	(10,421)
(Loss) / Profit for the period before taxation	_	(83,317)	63,027	844	8,339
Taxation - net		6,665	(25,039)	270	(3,926)
(Loss) / Profit for the period after taxation		(76,652)	37,988	1,114	4,413
		Rupees -		9 90 =	
(Loss)/Earnings per share - basic and diluted	_	(6.33)	3.14	0.09	0.36

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Chief Executive Officer

Director

Chief Financial Officer