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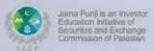
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## **Company Information**

### **Legal Advisors**

S. Abid Sherazi & Co. Ahmed and Qazi Hassan & Hassan (Advocates)

### **Bankers**

National Bank of Pakistan
Al-Baraka Bank (Pakistan) Ltd.
JS Bank Ltd.
Faysal Bank Ltd.
The Bank of Punjab
MCB Islamic
Bank Al Falah Ltd.
Meezan Bank Ltd.
Bank Al Habib Ltd.
Samba Bank Limited
Habib Metropolitan Bank Limited
United Bank Limited

### **Share Registrar**

Hameed Majeed Associates (Pvt.) Ltd. 4th Floor, Karachi Chamber, Hasrat Mohani Road, Karachi.

### **Registered Office**

F-3, Hub Chawki Road, S.I.T.E. Post Box No. 2706. Karachi - 75730

Website: www.gil.com.pk Email: info@gil.com.pk

### **Board of Directors**

Lt. Gen. (R) Ali Kuli Khan Khattak
Mr. Ahmad Kuli Khan Khattak
Mrs. Shahnaz Sajjad Ahmad
Maj. (R) Muhammad Zia
Mr. Muhammad Kuli Khan Khattak
Mr. Shahid Kamal Khan
Mr. Sohail Hameed Khan
Chier Executive
Director
Director
Ind. Director

### **Audit Committee**

Mr. Sohail Hameed Khan Chairman
Maj. (R) Muhammad Zia Member
Mr. Shahid Kamal Khan Member
Mr. Shahnawaz Damji Secretary

## Human Resource & Remuneration Committee

Mr. Shahid Kamal Khan Chairman
Mr. Ahmad Kuli Khan Khattak Member
Maj. (R) Muhammad Zia Member
Mr. Sohail Hameed Khan Member
Mr. Hassan Mahmood Secretary

### Chief Financial Officer & Company Secretary

Mr. Iftikhar Ahmed Khan

### **Auditors**

M/s. ShineWing Hameed Chaudhri & Co. Chartered Accountants 5th Floor, Karachi Chambers Hasrat Mohani Road, Karachi.

## **Directors' Review**

On behalf of the Board of Directors of Ghandhara Industries Limited we are pleased to present the unaudited accounts of the Company for the quarter and nine months ended March 31, 2019.

#### Financial results

The Company's sales for the nine months ended March 31, 2019 observed a 7% decrease whereas the gross profits decreased by 42% as compared with the same period of last year. This is due to the significant surge in material prices on account of continued depreciation in Pak rupee parity against USD and Japanese Yen and overall decrease of demand in truck industry.

The financial results for the period are summarized below:

| Nine Months e    | ended 31 March |  |  |  |  |
|------------------|----------------|--|--|--|--|
| 2019             | 2018           |  |  |  |  |
| (Rupees in '000) |                |  |  |  |  |
| 40 740 040       | 44 505 040     |  |  |  |  |

| Sales                            | 10,742,910 | 11,565,648  |
|----------------------------------|------------|-------------|
| Gross profit                     | 1,405,582  | 2,412,866   |
| Profit from operations           | 879,089    | 1,869,063   |
| Profit before taxation           | 372,478    | 1,750,083   |
| Profit after taxation            | 394,852    | 1,262,398   |
|                                  |            | (Re-stated) |
| Earnings per share – (in Rupees) | 9.27       | 29.63       |

### Finance Cost and Profit before tax

During the period ended March 31, 2019, the finance cost of the Company has increased significantly by 3 times mainly due to increase in short term borrowings which have resulted in decrease in profit before tax by 78.7%.

### Future outlook

The Company is well aware of the recent economic developments which includes increase in monetary policy rates and currency devaluation. However, the Company is making all necessary efforts to improve its position on the back of enhanced product line and improved competitiveness which will gradually phase out negative impacts from bottom line figures of the Company.

### Acknowledgement

The board acknowledges the trust and confidence on the Company and its products by the shareholders, valued suppliers, customers, dealers and bankers and thank them for their co-operation and support. The Board is pleased to record its appreciation for the continued diligence and devotion of the employees. The Board takes the opportunity to thank the Company's principals Isuzu Motors Limited, Isuzu Motors Company (Thailand) Limited and Isuzu Motors International Operations (Thailand) Company Limited and the trading house Marubeni Corporation for their continued support and assistance.

By order of the Board

Lt. Gen (R) Ali Kuli Khan Khattak

Fir Val Vlon

Chairman

+ auny Ahmad Kuli Khan Khattak Chief Executive Officer

Karachi April 19, 2019

# دُائر يكثرزكاجائزه:

ہم کندھاراا ٹرسٹریز کمیٹٹر کے بورڈ آف ڈائر کیٹرز کی جانب سے کمپنی کے 31 مارچ 2019ء کوختم ہونے والی سہد ماہی اور نوماہ کے غیرآ ڈٹ شدہ عبوری مالیاتی معلومات پیش کرتے ہوئے مسرت محسوں کرتے ہیں۔

## مالياتي بتائج:

کمپنی کے 31 مارچ 2019ء کوٹتم ہونے والے نومپیوں میں گزشتہ مالی سال ای مدت کے نقابل میں فروخت میں 7 فیصد کی کی اور مجموعی منافع میں 42 فیصد کی کی دیکھی گئی ہے۔ جس کی بنیادی وجہ امریکن ڈالراور جاپانی پن کےمقابلے میں رویے کی قدر میں نمایاں کی ، خام مال کی قیمتوں میں اضافیاورٹرک کی مصنوعات کی طلب میں نمایاں کی ہے۔

## ال مدت کے اہم نتائج درج ذیل ہیں:

Nine Months ended 31 March

|                                  | (Ru        | pees in '000) |
|----------------------------------|------------|---------------|
| Sales                            | 10,742,910 | 11,565,648    |
| Gross profit                     | 1,405,582  | 2,412,866     |
| Profit from operations           | 879,089    | 1,869,063     |
| Profit before taxation           | 372,478    | 1,750,083     |
| Profit after taxation            | 394,852    | 1,262,398     |
|                                  |            | (Re-stated)   |
| Earnings per share – (in Rupees) | 9.27       | 29.63         |

## مالياتي لا گت اورمنا فع قبل از نيكس:

31 مارچ2019 کوختم ہونے والی مدت کے دوران کمپنی کی مالیاتی لاگت میں 3 گناہ اضافے کی بڑی دہمخضر مدتی قرضوں میں نمایاں اضافہ ہے جس کے نتیجے میں منافع قبل ازٹیکس میں 78.7 فیصد کی

کمپنی موجودہ معاثی پیش رفتوں ہے بخو بی واقف ہے جن میں مالیاتی پالیسی کی شرح اور کرنی کے عدم استحام شامل ہے۔ تاہم سمپنی اپنی مصنوعات کو بہتر مصنوعات کی صف میں لانے اور مقابلے کے لیئے کوششیں کررہی ہے۔ جو کے درجہ بہ درجہ کمپنی کے نچلے درجے کے اعداد و ثنار برمنفی اثر ات ختم کر دے گا۔

## تو ثيقي بيان:

بورڈاس موقع چھھ یافتگان، قابل قدرسیلائزز بخریدار، ڈیلرز اور بینکرز کے تعاون اورامداد کاشکر بیاد اکرتا ہے کہانہوں نے مکپنی اور مصنوعات پراعتاد اور بھروسہ کیا۔ملاز مین کی ہمیشہ سے حانفشانی اورخلوص کے لیئے بھی بورڈشکر بیاداکرتا ہے۔ بورڈ ممپنی کے برٹیل اسوز وموٹرز لمیٹٹر ، اسوز وموٹرز کمپنی ( تھائی لینڈ )، اسوز وموٹرز انٹریشٹل آپریشٹر ( تھائی لینڈ ) کمیٹنر ( تھائی لینڈ ) کمیٹنر اسلام تعاون اور مدد کا مجھی شکر بدا دا کرتا ہے۔

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كراچى: ايريل 19، 2019

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لیفٹینینٹ جزل(ر)علی قلی خان خٹک

## **Condensed Interim Financial Information**

FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2019 - UNAUDITED

### Condensed Interim Statement of Financial Position

AS AT MARCH 31, 2019 - UNAUDITED

| Un-audited | Audited  |
|------------|----------|
| March 31,  | June 30, |
| 2019       | 2018     |
| (Rupees in | n '000)  |

2,463,605

384

88,657

1,400

4,305

11,537

2,570,733

845

2,568,564

290

88,473

1,400

6,203

18,835

148,432

2,832,197

Note

5

### **ASSETS**

| NON | -CH | RRF | NT. | 222 | FTS |
|-----|-----|-----|-----|-----|-----|
|     |     |     |     |     |     |

| Property, plant and equipment      |
|------------------------------------|
| Intangible assets                  |
| Investment property                |
| Long term Investment               |
| Long term loans                    |
| Long term deposits and prepayments |
| Deferred taxation                  |

### CURRENT ASSETS

| 6 |
|---|
|   |
|   |
|   |
|   |
|   |
|   |
|   |

| 14,140     | 10,281     |
|------------|------------|
| 11,549,907 | 6,888,220  |
| 391,676    | 95,230     |
| 156,963    | 168,661    |
| 359,775    | 721,213    |
| 44,450     | 741        |
| 749,892    | 606,559    |
| 826,099    | 475,310    |
| 69,233     | 497,261    |
| 14,162,135 | 9,463,476  |
| 16,994,332 | 12,034,209 |

**TOTAL ASSETS** 

Cash and bank balances

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Ahmad Kuli Khan Khattak

Chief Executive

Maj. (R) Muhammad Zia

Iftikhar Ahmed Khan Chief Financial Officer

Director

## **Condensed Interim Statement of Financial Position**

AS AT MARCH 31, 2019 - UNAUDITED

|   | Note | Un-audited<br>March 31,<br>2019<br>(Rupees i                                 | Audited<br>June 30,<br>2018<br>n '000)                                     |
|---|------|--|--|
| EQUITY AND LIABILITIES  |      |  |  |
| SHARE CAPITAL AND RESERVES  |      |  |  |
| Authorized capital 50,000,000 (June 30, 2018: 50,000,000) ordinary shares of Rs.10 each   |      | 500,000  | 500,000  |
| Issued, subscribed and paid-up capital 42,608,844 (June 30, 2018: 21,304,422) ordinary shares of Rs.10 each   | 7    | 426,088  | 213,044  |
| Capital Reserves  Revaluation Surplus on property, plant and equipment Revenue Reserves   | •    | 1,853,894  | 1,860,014  |
| Unappropriated profit   |      | 2,506,650<br>4,786,632   | 2,651,071<br>4,724,129   |
| NON-CURRENT LIABILITIES   |      |  |  |
| Liabilities against assets subject to finance lease<br>Compensated absences<br>Deferred liabilities   |      | 26,037<br>11,550<br>97,220<br>134,807  | 34,526<br>10,844<br>80,181<br>125,551                                      |
| CURRENT LIABILITIES   |      |  |  |
| Trade and other payables Unpaid dividends Unclaimed dividends Current maturity of liabilities against assets subject to finance lease Accrued mark-up/ interest Short term borrowings |      | 2,799,991<br>64,119<br>37,949<br>9,637<br>254,796<br>8,906,401<br>12,072,893 | 3,427,060<br>44,271<br>24,814<br>8,224<br>48,309<br>3,631,851<br>7,184,529 |
| CONTINGENCIES AND COMMITMENTS   |      | -  | -  |
| TOTAL EQUITY AND LIABILITIES  |      | 16,994,332   | 12,034,209   |

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

Ahmad Kuli Khan Khattak

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Chief Executive

Maj. (R) Muhammad Zia

Director

Iftikhar Ahmed Khan

# Condensed Interim Statement of Profit or Loss and Other Comprehensive Income

FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2019 - UNAUDITED

|   |      | Quarte      | r ended     | Nine mont   | hs ended    |
|---|------|-------------|-------------|-------------|-------------|
|   |      | March 31,   | March 31,   | March 31,   | March 31,   |
|   |      | 2019        | 2018        | 2019        | 2018        |
|   | Note |             | (Rupees     | in '000)    |             |
| Sales   |      | 3,175,369   | 3,952,186   | 10,742,910  | 11,565,648  |
| Cost of sales   | 10   | (2,824,119) | (3,279,551) | (9,337,328) | (9,152,782) |
| Gross profit  |      | 351,250     | 672,635     | 1,405,582   | 2,412,866   |
| Distribution expenses                                 |      | (107,271)   | (146,568)   | (382,960)   | (373,386)   |
| Administrative expenses                               |      | (65,777)    | (65,838)    | (207,933)   | (163,773)   |
| Other expenses  |      | 778         | (35,547)    | (21,487)    | (132,411)   |
| Other income  |      | 60,899      | 121,984     | 85,887      | 125,767     |
| Profit from operations                                |      | 239,879     | 546,666     | 879,089     | 1,869,063   |
| Finance cost  |      | (251,518)   | (69,514)    | (506,611)   | (118,980)   |
| (Loss) / Profit before taxation                       |      | (11,639)    | 477,152     | 372,478     | 1,750,083   |
| Taxation  |      | 23,375      | (122,954)   | 22,374      | (487,685)   |
| Profit after taxation                                 |      | 11,736      | 354,198     | 394,852     | 1,262,398   |
| Other comprehensive income                            |      | -           | -           |             |             |
| Items that will not be reclassified to profit or loss |      |             |             |             |             |
| Re-measurement of staff retirement benefit obligation |      | -           | -           | -           | -           |
| Impact of deferred tax                                |      | -           | _           | -           | _           |
| Other comprehensive loss for the period - net of tax  |      | -           | -           |             | -           |
| Total comprehensive income                            |      | 11,736      | 354,198     | 394,852     | 1,262,398   |
| Familian and the back of                              |      |             | Restated    |             | Restated    |
| Earnings per share - basic and diluted (Rupees)       |      | 0.28        | 8.31        | 9.27        | 29.63       |
| ,   |      |             |             |             |             |

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

Ahmad Kuli Khan Khattak

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Chief Executive

Maj. (R) Muhammad Zia

Director

Iftikhar Ahmed Khan

## **Condensed Interim Statement of Cash Flows**

FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2019 - UNAUDITED

|  | Nine months ended<br>March 31, |             |             |
|--|--------------------------------|-------------|-------------|
|  |                                | 2019        | 2018        |
|  | Note                           | (Rupees     | in '000)    |
| CASH FLOWS FROM OPERATING ACTIVITIES                       |                                |             |             |
|  |                                |             |             |
| Cash used in operations                                    | 11                             | (4,411,487) | (2,178,207) |
| Gratuity paid  |                                | (1,350)     | (1,718)     |
| Finance cost paid  |                                | (297,949)   | (91,158)    |
| Income tax paid  |                                | (476,002)   | (651,964)   |
| Long term loans  |                                | (1,898)     | (136)       |
| Long term deposits   |                                | (7,298)     | (50)        |
| Net cash used in operating activities                      |                                | (5,195,984) | (2,923,233) |
|  |                                |             |             |
| CASH FLOWS FROM INVESTING ACTIVITIES                       |                                |             |             |
|  |                                | (000 405)   | (0.1.0.15)  |
| Purchase of property, plant and equipment                  |                                | (202,405)   | (314,215)   |
| Sale proceeds on disposal of property, plant and equipment |                                | 2,718       | 17,669      |
| Interest received  |                                | 1,710       | 2,344       |
| Net cash used in investing activities                      |                                | (197,977)   | (294,202)   |
| CASH FLOWS FROM FINANCING ACTIVITIES                       |                                |             |             |
| OAGIT EGWOTTIGIII TIIANGING AGTIVILES                      |                                |             |             |
| Dividend paid  |                                | (299,366)   | (288,756)   |
| Liabilities against asset subject to finance lease - net   |                                | (9,251)     | 8,154       |
| Net cash used in financing activities                      |                                | (308,617)   | (280,602)   |
| •  |                                |             | , ,         |
| Net decrease in cash and cash equivalents                  |                                | (5,702,578) | (3,498,037) |
|  |                                |             |             |
| Cash and cash equivalents - at beginning of the period     |                                | (3,134,590) | 12,749      |
|  |                                |             |             |
| Cash and cash equivalents - at end of the period           | 12                             | (8,837,168) | (3,485,288) |

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

Ahmad Kuli Khan Khattak

THE THE

Chief Executive

Maj. (R) Muhammad Zia

Director

Iftikhar Ahmed Khan

# Condensed Interim Statement of Changes in Equity FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2019 - UNAUDITED

|   | Share Capital                         | Capital Reserve  | Revenue reserve       | Total Equity |
|---|---------------------------------------|--|-----------------------|--------------|
|   | Issued subscribed and paid-up capital | Revaluation Surplus on<br>property, plant and<br>equipment | Unappropriated profit | Total        |
|   |                                       | (Rupees  | in '000)              |              |
| Balance as at July 1, 2017 (Audited)  | 213,044                               | 1,865,114  | 1,612,010             | 3,690,168    |
| Transaction with owners recognised directly in equity   |                                       |  |                       |              |
| Final dividend for the year ended June 30, 2017 at the rate of Rs 15 per share  | -                                     | -  | (319,566)             | (319,566)    |
| Total comprehensive income for the period ended March 31, 2018  |                                       |  |                       |              |
| Profit for the period<br>Other comprehensive Income/(Loss) - net  |                                       |  | 1,262,398             | 1,262,398    |
| Surplus on revaluation of fixed assets realised during the period (net of deferred taxation) on account of incremental depreciation | -                                     | (5,909)  | 1,262,398<br>5,909    | 1,262,398    |
| Balance as at March 31, 2018 (Un-audited)   | 213,044                               | 1,859,205  | 2,560,751             | 4,633,000    |
| Balance as at July 1, 2018 (Audited)  | 213,044                               | 1,860,014  | 2,651,071             | 4,724,129    |
| Transaction with owners recognised directly in equity   |                                       |  |                       |              |
| Final dividend for the year ended June 30, 2018 at the rate of Rs 15.6 per share  | -                                     | -  | (332,349)             | (332,349)    |
| Bonus shares issued   | 213,044                               | -  | (213,044)             | -            |
| Total comprehensive income for the period ended March 31, 2019  |                                       |  |                       |              |
| Profit for the period<br>Other comprehensive Income/(Loss) - net  |                                       | -  | 394,852               | 394,852      |
| Surplus on revaluation of fixed assets realised during the period (net of deferred taxation) on account of incremental depreciation | -                                     | (6,120)  | 394,852<br>6,120      | 394,852<br>- |
| Balance as at March 31, 2019 (Un-audited)   | 426,088                               | 1,853,894  | 2,506,650             | 4,786,632    |
| •   |                                       |  |                       |              |

The annexed notes from 1 to 16 form an integral part of these condensed interim financial information.

Ahmad Kuli Khan Khattak Chief Executive

-www

Maj. (R) Muhammad Zia

Director

Iftikhar Ahmed Khan

### FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2019 - UNAUDITED

### 1. CORPORATE INFORMATION

Ghandhara Industries Limited (the Company) was incorporated on February 23, 1963. The Company's shares are quoted on Pakistan Stock Exchange Limited. The principal activity is the assembly, progressive manufacturing and sale of Isuzu trucks, buses and pick ups. The registered office of the Company is at F-3, Hub Chowki Road, S.I.T.E, Karachi.

Bibojee Services (Private) Limited, the ultimate Holding Company, held 16,686,794 (June 30, 2018: 8,343,397) ordinary shares of Rs.10 each of the Company.

### 2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provision of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are consistent with those applied in the preparation of audited annual financial statements for the year ended June 30, 2018.

There are certain new International Financial Reporting Standards (standards), amendments to published standards and interpretations that are mandatory for the financial year beginning on July 1, 2018. These considered not to be relevant or to have any significant effect on the Company's financial reporting and operations and are, therefore, not disclosed in this condensed interim financial information.

### 4. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing this condensed interim financial information, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the audited annual financial statements for the year ended June 30, 2018.

| 5. | PROPERTY, PLANT AND EQUIPMENT |
|----|-------------------------------|
|----|-------------------------------|

Operating fixed assets - at net book value Capital work-in-progress - at cost

| (Un-audited)           | (Audited) |  |  |
|------------------------|-----------|--|--|
| March 31,              | June 30,  |  |  |
| 2019                   | 2018      |  |  |
| (Rupees in '000)       |           |  |  |
| 2,376,352              | 2,045,429 |  |  |
| <b>192,212</b> 418,176 |           |  |  |
| 2,568,564              | 2,463,605 |  |  |

### FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2019 - UNAUDITED

(Un-audited) (Audited)
March 31, June 30,
2019 2018
-----(Rupees in '000)-----

## 5.1 Additions of operating fixed assets during the period / year are as follows:

| C   | Owned   |            |           |
|-----|---|------------|-----------|
|     | - Building on leasehold land  | 6,848      | 17,366    |
|     | - Plant and machinery   | 65,597     | 54,928    |
|     | - Permanent tools   | 15,838     | 4,710     |
|     | - Furniture and fixture   | 1,090      | 2,005     |
|     | - Motor vehicles  | 32,133     | 44,375    |
|     | - Trucks / lift trucks  | 20,923     | -         |
|     | - Office machines & equipment   | 9,840      | 3,094     |
|     | - Jigs and special tools  | 273,670    | 17,796    |
|     | - Computers   | 2,431      | 9,092     |
|     |   |            |           |
| L   | eased   |            |           |
|     | - Cars  |            | 17,100    |
|     |   | 428,370    | 170,466   |
| 5.2 | Disposal of operating fixed assets during the period / year are as follows: |            |           |
|     | Owned - Motor vehicles Net book value                                       | 4          | 19,293    |
| 6.  | STOCK-IN-TRADE  |            |           |
| F   | Raw materials and components  | 7,715,966  | 4,815,750 |
|     | Vork-in-process   | 212,266    | 109,209   |
|     | Finished goods including components   | 3,014,332  | 1,594,755 |
|     | rading stocks   | 607,343    | 368,506   |
|     |   | 11,549,907 | 6,888,220 |

7. Cash dividend and issuance of bonus shares to M/s. Essar Asset Management (Pvt.) Limited has been withheld in view of the restraining order dated November 16, 2018 passed by the Hon'ble High Court of Sindh in Suit No. 2149 of 2018.

### 8. SHORT TERM BORROWINGS - Secured

| Running finances                     | 1,742,508 | 480,589   |
|--------------------------------------|-----------|-----------|
| Finance against imported merchandise | 4,749,313 | 2,548,949 |
| Istisna                              | 1,057,860 | 77,654    |
| Murabaha                             | 1,356,720 | 524,659   |
|                                      | 8,906,401 | 3,631,851 |

### 9. CONTINGENCIES AND COMMITMENTS

### 9.1 Contingencies

There has been no significant change in status of contingencies other than describe below and as disclosed in note 28.1 of the audited annual financial statements of the Company for the year ended June 30, 2018.

FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2019 - UNAUDITED

10.1

(Un-audited) March 31, 2019 ----(Rupees in '000)-----

(Audited) June 30, 2018

9.2 Commitments

> Bank guarantees Letters of credit

| 3,423,054 | 3,498,474 |
|-----------|-----------|
| 1,074,771 | 2,555,539 |

**COST OF SALES** 10.

(Un-audited) (Un-audited) Quarter ended Nine months ended March 31, March 31, Note 2019 2019 2018 -- (Rupees in '000) ----

Stocks at beginning of the period Cost of goods manufactured Trading goods - purchases

Stocks at end of the period

#### 10.1 Cost of goods manufactured

Work in process at beginning of the period Raw materials and components consumed Direct labour and factory overheads

Work in process at end of the period

| 4,125,899                                      | 2,224,514                         | 1,963,261  | 1,583,785                                      |
|--|-----------------------------------|--|--|
|  |                                   |  |  |
| 2,148,535                                      | 3,302,551                         | 10,497,964                                       | 9,798,685                                      |
| 171,360  | 3,813                             | 497,778  | 21,639   |
| 2,319,895                                      | 3,306,364                         | 10,995,742                                       | 9,820,324                                      |
| 6,445,794                                      | 5,530,878                         | 12,959,003                                       | 11,404,109                                     |
|  |                                   |  |  |
| (3,621,675)                                    | (2,251,327)                       | (3,621,675)                                      | (2,251,327)                                    |
| 2,824,119                                      | 3,279,551                         | 9,337,328  | 9,152,782                                      |
|  |                                   |  |  |
|  |                                   |  |  |
|  |                                   |  |  |
|  |                                   |  |  |
| 000 075  |                                   |  | 100 000  |
| 236,675  | -                                 | 109,209  | 136,688  |
| 236,675  | -                                 | 109,209  | 136,688  |
| 1,890,825                                      | 3,110,831                         | 9,732,947  | 136,688<br>8,924,961                           |
|  | 3,110,831                         |  |  |
|  | 3,110,831                         |  |  |
| 1,890,825                                      |                                   | 9,732,947  | 8,924,961                                      |
| 1,890,825                                      | 294,196                           | 9,732,947<br>868,074                             | 8,924,961<br>839,512                           |
| 1,890,825<br>233,301<br>2,124,126              | 294,196<br>3,405,027              | 9,732,947<br>868,074<br>10,601,021               | 8,924,961<br>839,512<br>9,764,473              |
| 1,890,825<br>233,301<br>2,124,126              | 294,196<br>3,405,027              | 9,732,947<br>868,074<br>10,601,021               | 8,924,961<br>839,512<br>9,764,473              |
| 1,890,825<br>233,301<br>2,124,126<br>2,360,801 | 294,196<br>3,405,027<br>3,405,027 | 9,732,947<br>868,074<br>10,601,021<br>10,710,230 | 8,924,961<br>839,512<br>9,764,473<br>9,901,161 |

CACH HOED IN ODERATIONS

### Notes to the Condensed Interim Financial Information

FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2019 - UNAUDITED

(Un-audited)

| 11.  | . CASH USED IN OPERATIONS                           |      | March 31,   |             |  |
|------|---|------|-------------|-------------|--|
|      |   | Note | 2019        | 2018        |  |
|      |   |      | (Rupees i   | n '000)     |  |
|      | Profit before taxation                              |      | 372,478     | 1,750,083   |  |
|      | Adjustment for non cash charges and other items:    |      | , ,         | ,,          |  |
|      | Depreciation / amortization on:                     |      |             |             |  |
|      | - property, plant and equipment                     |      | 97,443      | 34,555      |  |
|      | - intangible assets                                 |      | 93          | 47          |  |
|      | - investment property                               |      | 183         | 191         |  |
|      | Exchange gain                                       |      | (336)       | (7,645)     |  |
|      | Provision for gratuity                              |      | 18,648      | 10,297      |  |
|      | Provision for doubtful advances                     |      | 975         | · -         |  |
|      | (Gain) / loss on disposal of operating fixed assets |      | (2,714)     | 1,624       |  |
|      | Amortization of gain on sale and lease back         |      |             |             |  |
|      | of fixed assets                                     |      | (258)       | (252)       |  |
|      | Interest income                                     |      | (1,710)     | (2,344)     |  |
|      | Finance cost  |      | 506,611     | 118,980     |  |
|      |   |      | 991,413     | 1,905,536   |  |
|      | Working capital changes - net                       | 11.1 | (5,402,900) | (4,083,743) |  |
|      |   |      | (4,411,487) | (2,178,207) |  |
| 11.1 | Working capital changes                             |      |             |             |  |
|      | (Increase) / decrease in current assets:            |      |             |             |  |
|      | Stores and spare parts                              |      | (3,859)     | (6,926)     |  |
|      | Stock-in-trade                                      |      | (4,661,687) | (1,861,838) |  |
|      | Trade debts   |      | (297,421)   | (79,962)    |  |
|      | Loans and advances                                  |      | 11,698      | (79,077)    |  |
|      | Trade deposits and prepayments                      |      | 361,438     | 162,985     |  |
|      | Other receivables                                   |      | (43,373)    | (61,966)    |  |
|      | Sales tax refundable / adjustable                   |      | (143,333)   | (93,907)    |  |
|      |   |      | (4,776,537) | (2,020,691) |  |
|      | Decrease in trade and other payables                |      | (626,363)   | (2,063,052) |  |
|      |   |      | (5,402,900) | (4,083,743) |  |
| 12.  | CASH AND CASH EQUIVALENTS                           |      |             |             |  |
|      | Cash and bank balances                              |      | 69,233      | 451,260     |  |
|      | Short term borrowings                               |      | (8,906,401) | (3,936,548) |  |
|      | Ŭ   |      | (8,837,168) | (3,485,288) |  |
| 12   | EINANCIAI DISK MANAGEMENT                           |      |             |             |  |

### 13. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including foreign currency risk, interest rate risk and other price risk).

The condensed interim financial information does not include all financial risk management information and disclosures required in the audited annual financial statements and should be read in conjunction with the audited annual financial statement for the year ended June 30, 2018.

There has been no change in Company's sensitivity to these risks since June 30, 2018 except for general exposure to fluctuations in foreign currency and interest rates. There have been no change in the risk management policies during the period.

FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2019 - UNAUDITED

### 14. TRANSACTIONS WITH RELATED PARTIES

**14.1** Significant transactions with related parties are as follows:

|                                 |                               | (Un-aud   | dited)  |
|---------------------------------|-------------------------------|-----------|---------|
| Name of related party and       | Nature of                     | March     | 31,     |
| nature of relationship          | transactions                  | 2019      | 2018    |
|                                 |                               | (Rupees i | n '000) |
| (i) Holding Company             |                               |           |         |
| Bibojee Services (Pvt.) Ltd.    | Dividend paid                 | 130,157   | 125,151 |
| ,                               | Bonus shares issued           | 83,434    | _       |
|                                 |                               |           |         |
| (ii) Subsidiary Company         |                               |           |         |
| Marghzar Industries (Pvt.)      |                               |           |         |
| Ltd.                            | Financial charges             | 266       | 271     |
|                                 | Reimbursement of expenses     | 205       | 429     |
| (iii) Associated Companies      |                               |           |         |
| The General Tyre and Rubber     |                               |           |         |
| Co. of Pakistan Ltd.            | Purchase of tyres             | 178,880   | 299,606 |
| (Common Directorship)           | Services rendered             | 70        | -       |
|                                 | Sales of truck and parts      | -         | 2,013   |
|                                 | Dividend paid                 | 1,571     | 1,511   |
|                                 | Bonus shares issued           | 1,007     | -       |
| Ghandhara Nissan Ltd.           | Assembly charges              | 499,473   | 579,337 |
| (Common Directorship)           | Rent income                   | 2,156     | 1,980   |
|                                 | Purchase of parts and vehicle | -         | 6       |
|                                 | Sales of parts                | 32        | 16      |
|                                 | Reimbursement of expenses     | 24        | 1,002   |
|                                 | Dividend paid                 | 63,432    | 77,493  |
|                                 | Bonus shares issued           | 40,662    | -       |
| Ghandhara DF (Private) Limited  | Purchase of parts             | 22        | _       |
| (Common Directorship)           | Sales of parts                | 8         | -       |
| The Universal Insurance         |                               |           |         |
| Company Limited                 | Dividend paid                 | 18,473    | 17,762  |
| (Common Directorship)           | Bonus shares issued           | 11,841    | 17,702  |
| (Common Directorship)           | Donad dhared looded           | . 1,0 /1  |         |
| Bibojee Investments (Pvt.) Ltd. |                               |           |         |
| (Common Directorship)           | Dividend paid                 | 334       | 321     |
|                                 | Bonus shares issued           | 214       |         |

FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2019 - UNAUDITED

|  |                           | (Un-aud   | dited)  |
|--|---------------------------|-----------|---------|
| Name of related party and                  | Nature of                 | March     | າ 31,   |
| nature of relationship                     | transactions              | 2019      | 2018    |
|  |                           | (Rupees i | n '000) |
| Rehman Cotton Mills Ltd.                   |                           |           |         |
| (Common Directorship)                      | Rent expense              | 1,350     | 1,350   |
| Gammon Pakistan Ltd.                       |                           |           |         |
| (Common Directorship)                      | Rent expense              | 2,250     | 2,250   |
|  | Reimbursement of expenses | 53        | 67      |
| Janana De Malucho Textile<br>Mills Limited |                           |           |         |
| (Common Directorship)                      | Reimbursement of expenses | 1,288     | 1,256   |
| (iv) Other                                 |                           |           |         |
| Key management                             | Remuneration and          |           |         |
| personnel                                  | other benefits            | 113,526   | 54,781  |

### 15. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim statement of financial position has been compared with the balances of audited annual financial statements of the Company for the year ended June 30, 2018, whereas, the condensed interim statement of profit or loss account and other comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the balances of comparable period of condensed interim financial statements of the Company for the period ended March 31, 2018. Corresponding figures have been rearranged and reclassified for better presentation wherever considered necessary, the effect of which is not material.

### 16. DATE OF AUTHORIZATION

This condensed interim financial information was authorized for issue on April 19, 2019 by the Board of Directors of the Company.

Ahmad Kuli Khan Khattak

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Chief Executive

Maj. (R) Muhammad Zia

Director

Iftikhar Ahmed Khan

## **17**

## Notes to the Condensed Interim Financial Information

FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2019 - UNAUDITED



### **Ghandhara Industries Limited**