

Company of Pakistan Limited

A Member Company of United International Group

RO/UIC/4214/19 April 30, 2019

The General Manager

Pakistan Stock Exchange Ltd. Stock Exchange Building Stock Exchange Road KARACHI.

Dear Sir,

FINANCIAL RESULTS FOR THE 1st QUARTER ENDED MARCH 31, 2019

We have to inform you that the Board of Directors of our Company in their meeting held on Monday the April 30, 2019 in Company's Head Office at Lahore 11.00a.mrecommended the following:-

CASH DIVIDEND/BONUS SHARES/RIGHT SHARES

The Board has not recommended interim cash dividend and /or Bonus Shares and/or Right Shares for the 1st Quarter ended March 31, 2019

FINANCIAL RESULTS

The condensed interim financial results of the Company for the 1st Quarter ended March 31, 2019are as follows:-

| | March 31, 2019 | March 31, 2018 | March 31, 2017 | March 31, 2016 | March 31, 2015 |
|----------------------------|-------------------|----------------|----------------|-------------------|----------------|
| Particulars | Rupees in | Rupees in | Rupees in | Rupees in | Rupees in |
| | Million | Million | Million | Million | Million |
| Conventional Business | | | | | |
| Gross Premium | 1,094.470 | 988.472 | 1,431.776 | 888.423 | 672.824 |
| Retained Premium | 674.590 | 554.416 | 868.635 | 611.311 | 556.906 |
| Net Incurred Claims | 248.157 | 201.528 | 390.282 | 219.553 | 228.830 |
| Management Expenses | 183.367 | 187.745 | 111.688 | 104.599 | 80.914 |
| Reserves for Un-expired | 1,545.155 | 1,600.023 | 1,735.900 | 1343.848 | 1334.126 |
| Risks | | | | | |
| Reserves | 58.204 | 70.331 | 075.116 | 075.116 | 075.116 |
| Under-writing Profits | 262.689 | 193.189 | 305.391 | 249.349 | 208.459 |
| Investment Income | 15.010 | 28.492 | 61.392 | 24.122 | 29.361 |
| Profit Before Tax | 283.195 | 245.176 | 223.324 | 191.449 | 182.491 |
| Paid up Capital | 2,601.017 | 2,001.552 | 1,803.200 | 1288.000 | 920.000 |
| Earnings per Share | 0.84 | 1.01 | 1.06 | 1.30 | 1.79 |
| Widow Takaful Operations | | | | | |
| Participants' Takaful Fund | | | | | |
| Gross Contribution | 168.370 | 168.370 | 161.512 | 133.781 | 96.832 |
| Retained Contribution | 135.818 | 137.639 | 115.872 | 51.322 | 33.843 |
| Net Incurred Claims | 94.990 | 73.458 | 11.117 | 46.345 | 23.492 |

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Company of Pakistan Limited

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| Surplus from PTF Fund | 7.851 | 9.251 | 34.454 | 2.326 | 13.350 |
|----------------------------|--------|--------|--------|--------|--------|
| WAQF/PTF Fund | 0.500 | 0.500 | 0.500 | 0.500 | 0.500 |
| Operators' Fund | | | | | × |
| Wakala fee | 53.132 | 67.305 | 65.567 | 41.079 | 38.692 |
| Management Expenses | 25.068 | 23.614 | 19.283 | 17.522 | 18.324 |
| Total Comprehensive Income | 3.823 | 26.378 | 20.904 | 20.836 | 10.195 |
| Statutory Fund | 50.000 | 50.000 | 50.000 | 50.000 | 50.000 |

PROFIT AND LOSS ACCOUNT WITH APPROPRIATION AND EARNING PER SHARE

A copy of Condensed Interim Statement of Comprehensive Income which also shows Appropriation and earnings per share for the 1st Quarter ended March 31, 2019is also enclosed.

Closed Period

The Company has declared the "Closed Period" from 23.04.2019 to 30.04.2019 as required under Clause (xxvi) of the Code of Corporate Governance contained in the Listing Regulation No. 37 of the Exchange. Accordingly, no Director, CEO or Executive shall, directly / indirectly, deal in the shares of the Company in any manner during the Closed Period.

We will be communicated un-audited 1st Quarter Accounts 2019for member's review on Company's website as per law.

With best regards

Yours truly

Athar A. Khan Company Secretary

CONDENSED INTERIM STATEMENT OF PROFIT & LOSS ACCOUNT For the Quarter Ended March 31, 2019

| | | Quarter ended | | |
|---|------|-------------------|-------------------|--|
| | Note | Un-Audited | Un-Audited | |
| | | March 31, 2019 | March 31, 2018 | |
| | | Rupe | es | |
| Net insurance premium | 23 | 674,590,212 | 554,416,121 | |
| Net insurance claims | 24 | (248, 156, 854) | (201,528,206) | |
| Premium deficiency | | 35,997,061 | (17,259,674) | |
| Net Commission and other acquisition costs | 25 | (16,375,036) | 45,305,990 | |
| Insurance claims and acquisition expenses | | (228,534,829) | (173,481,890) | |
| Management expenses | 26 | (183,366,821) | (187,744,944) | |
| Underwriting results | | 262,688,562 | 193,189,287 | |
| Investment income | 27 | 15,010,299 | 28,492,341 | |
| Rental income | 28 | 573,000 | 573,000 | |
| Other income | 29 | 6,907,876 | 2,713,715 | |
| Other expenses | 30 | (14,751,581) | (9,090,283) | |
| Results of operating activities | | 7,739,594 | 22,688,773 | |
| Finance cost | 31 | (4,163,655) | (839,497) | |
| Share of profit from associate | | 13,107,804 | 6,910,138 | |
| Profit from window takaful operations | | 3,822,564 | 23,227,664 | |
| Profit before tax for the period | | 283,194,869 | 245,176,365 | |
| Income tax expense | 32 | (65,084,770) | (43,500,000) | |
| Profit after tax for the period | | 218,110,100 | 201,676,365 | |
| Earnings (after tax) per share - basic and diluted [Restated] | 33 | 0.84 | 0.78 | |
| | | | | |

The annexed notes from 1 to 39 form an integral part of this condensed interim financial information.

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For & on behalf of

The United Insurance Co. o

(Athar A.Khan) Company Secretary