



Zephyr Textiles Limited

ANNUAL REPORT 2019

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| <u> </u>   |     |

Mr. Mussaid Hanif CEO BOARD OF DIRECTORS:

Mr. Burhan Muhammad Khan Mr. Rana Kamal Ud Din

Ms. Tahniat Mussaid Ms. Sabah Burhan

Ms. Sarah Naviwala Ms. Nuzhat Kamran

Ms. Nuzhat Kamran Chairperson/Member AUDIT COMMITTEE:

> Mr. Rana Kamal Ud Din Member Ms. Tahniat Mussaid Member

Chairperson

HR & REMUNERATION COMMITTEE: Ms. Nuzhat Kamran Chairperson/Member

> Mr. Burhan Muhammad Khan Member Ms. Subah Burhan Member

CHIEF FINANCIAL OFFICER: Mr. Naveed Aleem

COMPANY SECRETARY: Mr. Abdul Jabbar

AUDITORS: Azhar Zafar & Company Chartered Accountants

LEGAL ADVISOR: Cornelius Lane & Mufti

> Advocate and Solicitors Nawa-e-Waat House, 4 Shahrah-e-Fatima Jinnah, Lahore - 54000, Pakistan

Habib Bank Limited BANKERS TO THE COMPANY: National Bank of Pakistan

Allied Bank Limited Mcb Bank Limited Askari Bank Limited The Bank Of Punjab United Bank Limited Faysal Bank Limited Habib Metropolitan Bank LTD Meezan Bank Limited Bank Al Habib Limited Silk Bank Limited

MILLS: 1 km, Balloki Bhai Pheru Road (Weaving unit & Power plant)

Bhai Pheru.

Phone: 0494 - 512007-9, 513103-5

Fax: 0494 - 512011 63 km, Gulshan Adda,

REGISTERED & HEAD OFFICE: 3rd Floor, IEP Building,

97 B/D-I, Gulberg III, Lahore. E-mail: info@zephyr.com.pk Website: www.zephyr.com.pk

Note: Zephyr's Company Information & Financial Statements are also available at the above website.

NOTICE IS HEREBY GIVEN that the 21st Annual General Meeting of Zephyr Textiles Limited ("ZTL" or "the Company") will be held at the Registered Office of the Company, 3rd Floor IEP Building, 97 B/D-I, Gulberg III, Lahore on Monday, October 28, 2019, at 10:30 AM to transact the following business:

### **ORDINARY BUSINESS:**

- 1. To confirm the minutes of the last Annual General Meeting dated October 27, 2018.
- 2. To receive, consider and adopt the Audited Financial Statements of the Company for the year ended June 30, 2019 together with the Chairperson's Review Report, Directors' and Auditor's report thereon.
- 3. To approve Final Cash Dividend @ Rs.0.50 per share for the year ended June 30, 2019 as recommended by the Board of Directors.
- 4. To appoint auditors for the year ending June 30, 2020 and to fix their remuneration. The present Auditors M/S Azhar Zafar & Company, Chartered Accountants, retire and being eligible offer themselves for reappointment.
- 5. To transact any other business with the permission of the Chair.

# By Order of the Board

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**Abdul Jabbar** 

Company Secretary Lahore: Monday October 07, 2019.

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# **NOTES**

# • BOOK CLOSURE NOTICE:

Share transfer books of the company will remain closed from October 21, 2019 to October 28, 2019 (both days inclusive) and no transfer will be accepted during this period.

- A Shareholder entitled to attend and vote at this meeting may appoint another shareholder as his/her proxy to attend and vote on his/her behalf. The instrument appointing a proxy and the power of attorney or other authority under which it is signed or a naturally certified copy of the power of attorney must be received at the registered office of the company, duly stamped, signed and witnessed not later than 48 hours before the meeting.
- CDC Account holders will further have to observe the following guidelines, as laid down in Circular O 1 dated January 20, 2000, issued by the Securities and Exchange Commission of Pakistan:

# Submission of copies of CNIC (Mandatory):

Pursuant to the Notification SRO.275(I)/2016 dated March 31, 2016 read with S.R.O.19(I)/2014 dated January 10, 2014 and SRO.831(I)/2012 dated July 5, 2012 of the Securities & Exchange Commission of Pakistan (SECP), Dividend Warrant(s) shall mandatorily bear the Computerized National Identity Card (CNIC) numbers of shareholders. Shareholders are therefore requested to fulfill the statutory requirements and submit a copy of their CNIC or NTN in case of corporate entities (if not already provided) to the Company's Share Registrar.

# **Deduction of Withholding Tax on Dividend:**

Pursuant to the provisions of the Finance Act 2019 the rates of deduction of income tax from dividend payments under the Income Tax Ordinance have been revised as follows:

- i. Filler 15%
- ii. Non Filler 20%

All shareholders are advised to check their status on Active Taxpayers List (ATL) available on FBR Website and may, if required, take necessary actions for inclusion of their name in ATL to avail the lower rate of tax deduction.

# Deduction of Withholding Tax on Dividend in case of Joint Account Holders:

All shareholders who hold shares jointly are requested to provide following information regarding shareholding proportions of Principal Shareholder and Joint-holder(s) in respect of shares held by them to our Share Registrar THK Associates (Pvt) Limited, Karachi Office: 1st Floor, 40-C, Block-6, PECHS, Karachi, Lahore Office: 1st Floor, DYL Motorcycles Ltd. Office, 147-Q Block, behind Emporium Mall, Johar Town, Lahore, latest by October 21, 2019, otherwise each joint holder shall be assumed to have an equal number of shares.

| Name of the Company   |   | Zephyr Textiles Limited |
|-----------------------|---|-------------------------|
| Folio No. / CDC A/C N |   |                         |
| No. of Shares Held    |   |                         |
| Principal             | Name & CNIC                             |                         |
| Shareholder           | Shareholding Proportion (No. of Shares) |                         |
| Joint                 | Name & CNIC                             |                         |
| Shareholder(s)        | Shareholding Proportion (No. of Shares) |                         |

| Signature of Primar | / Shareholder |  |
|---------------------|---------------|--|
|---------------------|---------------|--|

# **Exemption of Withholding Tax:-**

Withholding tax exemption from dividend income, shall only be allowed if copy of valid tax exemption certificate is made available to our Share Registrar Office, Share Registrar THK Associates (Pvt) Limited, Karachi Office: 1st Floor, 40-C, Block-6, PECHS, Karachi, Lahore Office: 1st Floor, DYL Motorcycles Ltd. Office, 147-Q Block, behind Emporium Mall, Johar Town, Lahore, up to October 21, 2019.

# Zakat Declaration (CZ-50):-

Zakat will be deducted from the dividends at source under the Zakat & Usher Laws and will be deposited within the prescribed period with the relevant authority. Please submit your Zakat declarations under Zakat and Usher Ordinance, 1980 & Rule 4 of Zakat (Deduction & Refund) Rules, 1981 CZ-50 Form, in case you want to claim exemption, with your brokers or the Central Depository Company of Pakistan Limited (in case the shares are held in CDC-Sub Account or CDC Investor Account) or to our Share Registrar, M/s. THK Associates (Pvt) Limited, Karachi Office: 1st Floor, 40-C, Block-6, PECHS, Karachi, Lahore Office:1st Floor, DYL Motorcycles Ltd. Office, 147-Q Block, behind Emporium Mall, Johar Town, Lahore. The Shareholders while sending the Zakat Declarations, as the case may be must quote company name and their respective folio numbers.

Shareholders should also notify our Share Registrar, THK Associates (Pvt) Limited regarding any change in their addresses.

# Mandatory Payment of Cash Dividend through Electronic Mode:-

Securities and Exchange Commission of Pakistan through its Circular No. 18 dated August 01, 2017 has made it mandatory that Cash Dividend payments after November 01, 2017 shall be through electronic mode only and physical dividend warrants will not be issued / dispatched therefore the shareholders who have not provided their bank account details so far are advised to provide their below electronic dividend mandate information to our Share Registrar, M/s, THK Associates (Pvt) Limited, Karachi Office: 1st Floor, 40-C, Block-6, PECHS, Karachi, Lahore Office: 1st Floor, DYL Motorcycles Ltd. Office, 147Q Block, behind Emporium Mall, Johar Town, Lahore, and update their CDC accounts/ Sub accounts as the case may be, up to October 20, 2018, enabling the Company to credit your dividend promptly.

| Folio No. /      |   |  |  |  |  |  |  |  |  |  |  |  |  |
|------------------|---|--|--|--|--|--|--|--|--|--|--|--|--|
| Investor Account |   |  |  |  |  |  |  |  |  |  |  |  |  |
| Number / CDC     |   |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub Account No.  |   |  |  |  |  |  |  |  |  |  |  |  |  |
| Title of Account |   |  |  |  |  |  |  |  |  |  |  |  |  |
| IBAN Number      |   |  |  |  |  |  |  |  |  |  |  |  |  |
| Bank Name        | П |  |  |  |  |  |  |  |  |  |  |  |  |
| Branch           |   |  |  |  |  |  |  |  |  |  |  |  |  |
| Branch Address   |   |  |  |  |  |  |  |  |  |  |  |  |  |
| Mobile Number    | П |  |  |  |  |  |  |  |  |  |  |  |  |
| Name of          |   |  |  |  |  |  |  |  |  |  |  |  |  |
| Network (if      |   |  |  |  |  |  |  |  |  |  |  |  |  |
| ported)          |   |  |  |  |  |  |  |  |  |  |  |  |  |
| Email Address    |   |  |  |  |  |  |  |  |  |  |  |  |  |

| Signature of  | Shareholder |  |
|---------------|-------------|--|
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# Transmission of audited financial statements / notices through email

As notified by the SECP vide SRO.787(I)/2014 dated September 8, 2014, all listed companies are allowed to circulate audited financial statements along with notice of annual general meetings to its shareholders through their e-mail addresses subject to written consent of the shareholders. Standard Request Form available on the Company's website: http://www.zephyr.com.pk

# Transmission of annual financial statements through cd/dvd/usb

SECP through its SRO.470(I)/2016 dated May 31, 2016 have allowed companies to circulate their annual balance sheet, profit and loss account, auditor's report and directors' report to its members through CD/DVD/USB at their registered addresses. In view of the above the Company has sent its Annual Report to the shareholders in the form of CD/DVD. Any Member can send request for printed copy of the Annual Report to the Company on standard request form placed under the Investor Information section on its website http://zephyr.com.pk/investor-information

# **Unclaimed Dividends:**

As per the provision of section 244 of the Companies Act, 2017, any shares issued or dividend declared by the Company which have remained unclaimed/unpaid for a period of three years from the date on which it was due and payable are required to be deposited with the Commission for the credit of Federal Government after issuance of notices to the shareholders to file their claim. In this regards, a notice to shareholder was sent at their provided addresses and subsequently final notice was published in newspapers having nationwide circulation.

Shareholders are requested to ensure that their claims for unclaimed dividend and shares are lodged timely. In case, no claim is lodged with the Company in the given time, the Company shall proceed to deposit the unclaimed/unpaid amount and shares with the Federal Government pursuant to the provision of Section 244 (2) of companies Act, 2017.

Dear Shareholders,

On behalf of The Board of Directors, I am pleased to present the annual financial results of our organization. I would like to highlight the proactive efforts of the Board in providing the management with policy direction and support in the period under review.

I would like to begin by acknowledging the hardwork and dedication with which your management has steered the Company during this challenging period. At a time when most sectors with deep economic linkages to our industry are at a virtual standstill, your Company's performance remained relatively sound. We continued to distribute a fair return to our valued shareholders by way of final dividend.

# **Board Performance**

The previous board completed its term on August 16, 2018 and a new Board was elected for a term of three (3) years and its term expires on August 16, 2021. The BOD consists of seven (7) Directors.

The Board has performed its duties and responsibilities diligently, and has contributed effectively in guiding the Company in its strategic affairs. The Board also played a key role in monitoring of management performance and focusing on major risk areas. The Board was fully involved in the strategic planning process and enhancing the vision of the Company.

The Board recognizes that well defined Corporate Governance processes are vital to enhancing corporate accountability and is committed to ensure high standards of Corporate Governance to preserve and maintain stakeholder value. All Directors, including Independent Directors, fully participated and contributed in the decision making process of the Board.

As Chairperson of your Company, I will continue to be responsible for leading the Board, fostering a culture of openness and constructive debate during whichall views are heard and ensure that the Board hears from an appropriate range of senior management. I will remain firmly committed to ensuring that your Company complies with all relevant codes and regulations, and that the management continues to take decisions which create value for you in the short, medium and long term.

During the year, the board recommended and approved among other things:

- Routine BMR
- Budget
- Quarterly and annual financial statements
- Internal audit and audit committee reports and findings
- Appointment of external auditors, and
- Distribution of dividend & WPPF

Accordingly, the Board has completed its annuals elf-evaluation for the year 2019 and I am pleased to report that the overall performance benchmarked on the basis of criteria set for the year 2019, remained satisfactory.

Tahniat Mussaid Chairperson

A Nussaid

Lahore

September 27, 2019.

### Dear members,

The Directors of your Company takes pleasure in presenting before you the Annual Report along with audited financial statements and independent auditors' report thereon for the period ended June 30, 2019.

# **Business Review**

# **Business Performance**

The Company recorded sales of PKR 5.091 billion, which is 20% higher than the last year's sales of PKR 4.252 billion. The Company achieved this milestone with the diligent marketing strategy in both local as well as international markets. Exports sales significantly increased at PKR 2,396.68 million from PKR 1,676.03 million last year which is 43% higher. Gross profit for the year amounted to PKR 523.744 million compared to last year's gross profit of PKR 465.472 million. Distribution and administration costs for the year are higher than previous year because of increase in export sales and inflationary effect. Finance cost for the year reduced by 8.61% despite the increased interest rates by the SBP because the management implemented an efficient portfolio of funds along with minimum spreads to keep the cost at the lowest possible rates.

The Company managed to earn a profit after tax of PKR 117.838 million compared to PKR 103.175 million in the same period of last year in the very challenging domestic and international business environment.

| Description      | 2019          | 2018          | % Increase |
|------------------|---------------|---------------|------------|
| Net sales        | 5,091,139,422 | 4,252,317,435 | 19.73      |
| Gross profit     | 523,744,040   | 465,471,555   | 12.52      |
| EBITDA           | 318,073,672   | 298,119,173   | 6.69       |
| Depreciation     | 169,426,668   | 168,906,832   | 0.31       |
| Finance cost     | 144,362,515   | 157,956,372   | (8.61)     |
| Pretax profit    | 148,647,004   | 129,212,341   | 15.04      |
| After tax profit | 117,838,469   | 103,174,825   | 14.21      |
| EPS              | 1.98          | 1.74          | 14.21      |

# Capital Expenditures

The Company/acknowledges the importance of Balancing Modernization and Replacement and regularly reinvests in existing as well as new projects. The Company reinvested PKR 131.26 million in the period under review.

# Working Capital Management

Liquidity position of the Company is stable. The Company managed its working capital requirements in the period under review through smart working capital management. The Company requires more working capital in the following year due to targetedsales revenue.

## Capital Structure

The Company's financial leverage and gearing ratios are improving year by year due to effective and efficient utilization of available borrowing facilities. The management has a BMR plan and new project for coming years and intends to borrow more LTFF as per available space in financial leverage.

# **Appropriations**

The Board of Directors recommended payment of PKR 0.50 per share (5%) as final cash dividend for the year ended June 30, 2019 (2018:PKR 0.50). There is no other appropriation of profit.

# **Earnings per Share**

Earnings per share of the Company remained steady at PKR 1.98 as compared to PKR 1.74 in corresponding last year.

# **Industry Review**

Financial year 2018-2019 was very challenging for textile sector on different grounds. The sector is facing a number of difficulties which may slow down growth in the next year. One of the major problem is liquidity issue on account of delayed sales tax refund payments, disbursement of duty drawback incentive and payment of export rebate to textile sector. There is massive increase in sales tax refunds for export sector after abolishing SRO 1125 through finance bill 2019-2020. This situation may become fatal for the textile sector if continues and the problem must be addressed immediately.

Another issue is availability of gas and electricity at discounted price for the textile sector in order to compete in the international market. The government's initiative to offer RLNG at reduced rate of USD6.5/MMBTU has been a savior for the industry located in Punjab but continuity of this arrangement is highly uncertain. Some of the matters like GIDC are still pending before the honorable courts for judgment which can impact negatively on growth of the sector as well.

# **Business Risks and Uncertainty**

No business exists without taking risks and meeting uncertainties but only those survive which properly tackle and address them appropriately. The Board Of Directors of the Company has carried out a vigilant and thorough assessment of both internal and external risks that the Company might face. Following are some of them:

- Technological advancement making it more challenging for the Company to compete on the national and international level.
- Impact on sales due to trade war, slowing down western economies and increasing competition at global as well as regional level.
- Currency volatility, abrupt rupee devaluation, causing imported raw material, machinery and their parts expensive.
- Rising trend in the cost of manufacturing due to increase in power/gas, salaries and overall inflationary impact.
- · Rising interest rates resulting in increased financing cost.
- Withdrawal of zero rating for the five export oriented sectors will impact negatively on local sales along with additional working capital requirements.

# **Corporate Social Responsibility**

The social and environmental responsibility reflects the company's recognition that there is as strongpositive correlation between financial performance and corporate, social and environmental responsibility. Social and environment responsibility include the following:

- · Community investment and welfare schemes.
- Environmental protection measures.
- Occupational health and safety.
- Business ethics and anti-corruption measures.
- Energy conservation.
- Industrial relations.
- · Contribution to national exchequer.
- Consumer protection measures.

Our role as a corporate citizen is as important to us as satisfaction of our customers and earning afair return for our shareholders. We are committed to work for the betterment and prosperity of ourstakeholders. Management has endeavored to provide a safe and healthy work atmosphere by adopting practices and creating working conditions which are safe and healthy for our employees, vendors, contractors, suppliers and customers.

# **Corporate Governance**

# **Board of Directors**

Following are the re-elected directors of the Company:

1. Mr. Mussaid Hanif Executive Director/CEO 2. Mr. Burhan Muhammad Khan Executive Director

3. Mr. Rana Kamal Ud Din Non-Executive Independent Director 4. Ms. Tahniat Mussaid Non-Executive Director/Chairperson

5. Ms. Sabah Burhan Non-Executive Director

6. Ms. Nuzhat Kamran Non-Executive Independent Director

7. Ms. Sarah Naviwala Non-Executive Director

# **Directors' Training Program**

The Board of Directors of the Company consist of 7 Directors out of which the following four Directors have obtained a certificate for the Directors' Training Program offered by a local institution that meets the criteria specified by the Securities and Exchange Commission of Pakistan ("SECP"):

- · Ms. Tahniat Mussaid
- Ms. Sabah Burhan
- Ms. Sarah Naviwala
- Ms. Nuzhat Kamran

The remaining three Directors have undertaken to either apply to SECP for an exemption or be certified prior to the expiration of the requisite deadline.

# Compliance of Corporate and Financial Reporting Framework

We are committed to good corporate governance and do comply with the requirements of Code of Corporate Governance Regulation 2017 (CCG 2017) included in the listing regulations of Pakistan Stock Exchange Limited. The statement of compliance with the CCG 2017 is enclosed.

# **Board Committees**

### **Audit Committee**

The Audit Committee is comprised of all three non-executive members of the board. The chairperson of the committee is an independent director. The audit committee is performing its duties in line with its terms of reference as determined by the Board of Directors. During the year under review, four audit committee meetings were held, attendance position was as under:

| Name                  | Designation        | Meetings attended |
|-----------------------|--------------------|-------------------|
| Ms. Nuzhat Kamran     | Chairperson/Member | 4                 |
| Ms. Tahniat Mussaid   | Member             | 4                 |
| Mr. Rana Kamal Ud Din | Member             | 4                 |

### **Human Resource & Remuneration Committee**

The HR and remuneration committee comprised of three members of whom two are non-executive directors and the Chairperson is an independent director. The Human Resource & Remuneration Committee is performing its duties in line with its terms of reference as determined by the Board of Directors. During the year under review, only one HR and Remuneration committee meeting were held and attendance position was as under:

| Name                     | Designation        | Meetings attended |
|--------------------------|--------------------|-------------------|
| Ms. Nuzhat Kamran        | Chairperson/Member | 1                 |
| Mr. Burhan Muhammad Khan | Member             | 1                 |
| Ms. Sabah Burhan         | Member             | 1                 |

# **Meetings of the Board of Directors**

During the year under review, four meetings of the Board of Directors of the Company were held and the attendance position is as follows:

| S.No. | Name of Directors        | No. of meetings attended |
|-------|--------------------------|--------------------------|
| 1.    | Mr. Mussaid Hanif        | 4                        |
| 2.    | Mr. Burhan Muhammad Khan | 4                        |
| 3.    | Mr. Rana Kamal Ud Din    | 4                        |
| 4.    | Ms. Nuzhat Kamran        | 4                        |
| 5.    | Ms. Tahniat Mussaid      | 4                        |
| 6.    | Ms. Sabah Burhan         | 4                        |
| 7.    | Ms. Sarah Naviwala       | 2                        |

# **Directors' Statement**

In compliance of the Code of Corporate Governance, we give below statements on Corporate and Financial reporting framework:

- 1. Financial statements, prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- 2. Proper books of account of the Company have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- 4. International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departure there from has been adequately disclosed
- 5. The system of internal control is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon the Company's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.

# **Auditors**

The present auditors of the Company M/s Azhar Zafar & Company, Chartered Accountants have completed the annual audit for the year ended June 30, 2019, and have issued an unqualified audit report. The existing auditors will retire on conclusion of the Annual General Meeting of the Company, and being eligible; have offered themselves for reappointment for the year ending June 30, 2020.

# **Acknowledgement**

The board places on record its profound gratitude for its valued shareholders, banks, financial institutions and customers, whose cooperation, continued support and patronage have enabled the Company to strive for constant improvement. During the period under review, relations between the management and employees remained cordial and we wish to place on record our appreciation for the dedication, perseverance and diligence of the staff and workers of the Company.

**Mussaid Hanif** Chief Executive

Lahore September 27, 2019 **Burhan Muhammad Khan** Director

# Horizontol Analysis (Rupees in Million)

|   | 2019            | Variance vs<br>Last Year<br>Increase/<br>(Decrease) | 2018            | Variance vs<br>Last Year<br>Increase/<br>(Decrease) | 2017                                    | Variance vs<br>Last Year<br>Increase/<br>(Decrease) | 2016            | Variance vs<br>Last Year<br>Increase/<br>(Decrease) | 2015            |
|---|-----------------|---|-----------------|---|---|---|-----------------|---|-----------------|
| OPERATING RESULTS                                       |                 |   |                 |   |   |   |                 |   |                 |
| Sales - net   | 5,091.14        | 36.53   | 4,252.32        | 8.12  | 3,728.96                                | (4.66)  | 3,932.86        | 4.68  | 3,756.91        |
| Cost of sales   | 4,567.40        | 37.60   | 3,786.85        | 7.10  | 3,319.30                                | (6.12)  | 3,535.64        | 3.11  | 3,429.04        |
| Gross Profit  | 523.74          | 27.85   | 465.47          | 17.18   | 409.66                                  | 8.28  | 397.21          | 21.15   | 327.86          |
| Distribution cost                                       | 140.24          | 51.80   | 101.31          | 37.11   | 92.38                                   | 25.03   | 73.89           | (4.95)  | 77.74           |
| Administrative expenses                                 | 85.00           | 30.45   | 68.68           | 8.18  | 65.16                                   | 2.64  | 63.49           | 11.29   | 57.05           |
| Other operating expenses                                | 9.81            | (84.49)   | 11.72           | (2.97)  | 63.28                                   | 423.88  | 12.08           | 205.29  | 3.96            |
| Financial cost  | 144.36          | 18.50   | 157.96          | 25.03   | 121.82                                  | (3.57)  | 126.33          | (24.05)   | 166.34          |
| Other operating income                                  | 4.32            | 86.53   | 3.41            | (68.73)   | 2.32                                    | (78.76)   | 10.91           | (94.62)   | 202.73          |
| Profit/(Loss) before taxation Provision for taxation    | 148.65<br>30.81 | 65.61<br>47.90                                      | 129.21<br>26.04 | (2.36)<br>2.93                                      | 89.76<br>20.83                          | (32.17)<br>(17.65)                                  | 132.33<br>25.30 | (41.32)<br>12.69                                    | 225.51<br>22.45 |
| PROFIT/(LOSS) FOR THE YEAR                              | 117.84          | 70.96   | 103.17          | (3.61)  | 68.93                                   | (35.60)   | 107.03          | (47.29)   | 203.07          |
| BALANCE SHEET   |                 |   |                 |   |   |   |                 |   |                 |
| NON-CURRENT ASSETS                                      |                 |   |                 |   |   |   |                 |   |                 |
| Property, plant and equipment                           | 1,909.71        | (4.30)  | 1,981.44        | 10.23   | 1,995.53                                | 11.02   | 1,797.52        | (2.11)  | 1,836.22        |
| Capital work in progress                                | 31.08           | (100.00)  | -               | 100.00  | 9.70                                    | -   | -               | -   | 10.86           |
| Long term deposits                                      | 22.46           | 16.44   | 22.50           | 187.61  | 19.29                                   | 146.55  | 7.82            | (0.64)  | 7.87            |
| TOTAL NON-CURRENT ASSETS                                | 1,963.24        | (3.03)  | 2,003.93        | 11.00   | 2,024.52                                | 12.14   | 1,805.34        | (2.67)  | 1,854.96        |
| CURRENT ASSETS  |                 |   |                 |   |   |   |                 |   |                 |
| Stores, spare parts and loose tools                     | 109.80          | (18.59)   | 103.59          | (7.72)  | 134.87                                  | 20.14   | 112.26          | 3.57  | 108.39          |
| Stock in trade  | 914.62          | 1.07  | 1,069.58        | 37.99   | 904.90                                  | 16.75   | 775.09          | 8.42  | 714.91          |
| Trade debts   | 712.46          | 103.42  | 658.60          | 47.42   | 350.24                                  | (21.60)   | 446.75          | 19.88   | 372.66          |
| Loans and advances                                      | 100.50          | 201.97  | 35.97           | 1.72  | 33.28                                   | (5.87)  | 35.36           | (14.01)   | 41.12           |
| Trade deposits and short term prepayments               | 213.16          | 8.28  | 188.74          | 25.26   | 196.86                                  | 30.64   | 150.68          | 32.73   | 113.52          |
| Other receivables                                       | 126.77          | 275.45  | 117.89          | 335.19  | 33.76                                   | 24.64   | 27.09           | 29.76   | 20.88           |
| Investments Cash and bank balances                      | 0.99<br>55.62   | (41.11)<br>11.49                                    | 0.73<br>28.99   | (54.09)<br>(55.25)                                  | 1.68<br>49.89                           | 5.08<br>(22.99)                                     | 1.60<br>64.79   | 4.73<br>74.26                                       | 1.53<br>37.18   |
| TOTAL CURRENT ASSETS                                    | 2,233.91        | 30.98   | 2,204.09        | 36.59   | 1,705.48                                | 5.69  | 1,613.61        | 14.43   | 1,410.18        |
| TOTAL ASSETS  | 4,197.16        | 12.52   | 4,208.02        | 23.08   | 3,730.00                                | 9.10  | 3,418.94        | 4.71  | 3,265.14        |
| CURRENT LIABILITIES                                     | .,              | 12.52   | 1,              |   | -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |   | -,              |   | -,              |
| Trade and other payables                                | 583.99          | 59.32   | 650.71          | 67.91   | 366.56                                  | (5.41)  | 387.54          | 8.76  | 356.31          |
| Accrued mark-up   | 22.82           | 44.05   | 21.67           | 51.32   | 15.84                                   | 10.59   | 14.32           | 213.83  | 4.56            |
| Short term borrowings                                   | 1,250.02        | 27.34   | 1,171.20        | 64.86   | 981.62                                  | 38.18   | 710.42          | 17.44   | 604.90          |
| Current portion of long term                            | 167.01          | (16.37)   | 164.91          | (6.49)  | 199.70                                  | 13.24   | 176.35          | 16.34   | 151.59          |
| financing   |                 |   |                 |   |   |   |                 |   |                 |
| TOTAL CURRENT LIABILITIES                               | 2,023.84        | 29.42   | 2,008.49        | 55.86   | 1,563.72                                | 21.35   | 1,288.63        | 15.33   | 1,117.36        |
| WORKING CAPITAL   | 210.08          | 48.19   | 195.60          | (39.81)   | 141.76                                  | (56.38)   | 324.98          | 10.98   | 292.82          |
| TOTAL CAPITAL EMPLOYED                                  | 2,173.32        | 0.33  | 2,199.54        | 3.25  | 2,166.28                                | 1.69  | 2,130.31        | (0.81)  | 2,147.78        |
| NON-CURRENT LIABILITIES                                 |                 |   |                 |   |   |   |                 |   |                 |
| Long term financing                                     | 304.82          | (44.00)   | 416.22          | (27.04)   | 544.32                                  | (4.58)  | 570.45          | (15.72)   | 676.85          |
| Deferred liabilities                                    | 241.10          | 7.09  | 242.57          | 4.73  | 225.13                                  | (2.80)  | 231.62          | (0.41)  | 232.58          |
| TOTAL NON-CURRENT LIABILITIES                           | 545.92          | (29.05)   | 658.80          | (17.86)   | 769.45                                  | (4.07)  | 802.07          | (11.81)   | 909.43          |
| NET WORTH   | 1,627.40        | 16.51   | 1,540.74        | 16.00   | 1,396.83                                | 5.16  | 1,328.25        | 7.26  | 1,238.35        |
| NET WORTH REPRESENTED BY                                |                 |   |                 |   |   |   |                 |   |                 |
| Issued, subscribed and paid-up capital                  | 594.29          | -   | 594.29          | -   | 594.29                                  | -   | 594.29          | -   | 594.29          |
| Accumulated Profit / Loss                               | 707.09          | 50.78   | 595.21          | 60.99   | 468.97                                  | 26.85   | 369.71          | 45.96   | 253.30          |
| Surplus on revaluation of property, plant and equipment | 326.02          | (2.26)  | 351.24          | (3.57)  | 333.57                                  | (8.42)  | 364.25          | (6.79)  | 390.76          |
| TOTAL NET WORTH   | 1,627.40        | 16.51   | 1,540.74        | 16.00   | 1,396.83                                | 5.16  | 1,328.25        | 7.26  | 1,238.35        |
| TOTAL LIABILITIES                                       | 4,197.16        | 12.52   | 4,208.02        | 23.08   | 3,730.00                                | 9.10  | 3,418.94        | 4.71  | 3,265.14        |

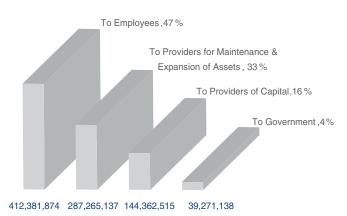
# Vertical Analysis (Rupees in Million)

% of Total % of Total % of Total % of Total 2019 2018 2017 2016 2015 Value Value Value Value **OPERATING RESULTS** Sales - net 5.091.14 100.00 4 252 32 100.00 3.728.96 100.00 3.932.86 100.00 3.756.91 Cost of sales 4.567.40 89 71 3.786.85 89.05 3.319.30 88.53 3,535.64 89.90 3,429.04 Gross Profit 523 74 10 29 465 47 10.95 409 66 11.47 397.21 10.10 327.86 Distribution cost 140 24 2 75 101 31 2.38 92.38 2.46 73.89 1.88 77.74 Administrative expenses 85.00 1.67 68.68 1.62 65.16 1.74 63.49 1.61 57.05 Other operating expenses 9.81 0.19 11.72 0.28 63.28 1.69 12.08 0.31 3.96 Financial cost 144.36 2.84 157.96 3.71 121.82 3.25 126.33 3.21 166.34 Other operating income 4.32 0.08 3.41 0.08 2.32 0.06 10.91 0.28 202.73 Profit/(Loss) before taxation 148.65 2.92 129.21 3.04 89.76 2.39 132.33 3.36 225.51 30.81 0.61 26.04 0.61 20.83 0.56 25.30 0.64 22.45 Provision for taxation PROFIT/(LOSS) FOR THE YEAR 117.84 103.17 2.43 68.93 1.84 107.03 203.07 **BALANCE SHEET** NON-CURRENT ASSETS Property, plant and equipment 1,909.71 45.50 1,981.44 47.09 1,995.53 53.50 1,797.52 52.58 1,836.22 Capital work in progress 31.08 0.74 9.70 0.26 10.86 Long term deposits 22.46 0.54 22 50 0.53 19.29 0.52 7 82 0.23 7.87 TOTAL NON-CURRENT ASSETS 1,963.24 2,003.93 2,024.52 1,805.34 1,854.96 46.78 47.62 54.28 52.80 CURRENT ASSETS Stores, spare parts and loose tools 109.80 2.62 103.59 2.46 134.87 3.62 3.28 108.39 Stock in trade 914.62 21.79 1,069.58 25.42 904.90 24.26 775.09 22.67 714.91 Trade debts 712.46 16.97 658.60 15.65 350.24 9.39 446.75 13.07 372.66 Loans and advances 100.50 2.39 35.97 0.85 33.28 0.89 35.36 1.03 41.12 Trade deposits and short term prepayments 213.16 5.08 188.74 4.49 196.86 5.28 150.68 113.52 4.41 Other receivables 126.77 3.02 117.89 2.80 33.76 0.91 27.09 0.79 20.88 Investments 0.99 0.02 0.73 0.02 1.68 0.05 1.60 0.05 1.53 Cash and bank balances 55.62 1.33 28.99 0.69 49.89 1.34 64.79 1.89 37.18 TOTAL CURRENT ASSETS 2,233.91 53.22 2,204.09 52.38 1,705.48 45.72 1,613.61 47.20 TOTAL ASSETS 100.00 4,208.02 100.00 3,730.00 100.00 3,418.94 100.00 3,265.14 **CURRENT LIABILITIES** Trade and other payables 583.99 13.91 650.71 15.46 366.56 9.83 387.54 11.34 356.31 Accrued mark-up 22.82 0.54 21.67 0.52 15.84 0.42 14.32 0.42 4.56 Short term borrowings 1,250.02 29.78 1,171.20 27.83 981.62 26.32 710.42 20.78 604.90 Current portion of long term financing 164.91 151.59 167.01 3.98 3.92 199.70 5.35 176.35 5.16 TOTAL CURRENT LIABILITIES 2.023.84 48.22 2.008.49 47.73 1.563.72 41.92 1,288.63 37.69 1,117.36 WORKING CAPITAL 210.08 5.01 195.60 4.65 141.76 3.80 324.98 9.51 292.82 TOTAL CAPITAL EMPLOYED 2.173.32 2 130 31 2,147.78 51.78 2 199 54 52 27 2.166.28 58.08 62.31 NON-CURRENT LIABILITIES 676.85 Long term financing 304.82 7.26 416.22 9.89 544.32 14.59 570.45 16.68 Deferred liabilities 241.10 5.74 242.57 5.76 225.13 6.04 231.62 6.77 232.58 TOTAL NON-CURRENT LIABILITIES 545.92 13.01 658.80 15.66 769.45 20.63 802.07 23.46 909.43 NET WORTH 1,627.40 1,540.74 1,396.83 1,328.25 1,238.35 38.77 36.61 37.45 38.85 NET WORTH REPRESENTED BY Issued, subscribed and paid-up capital 594.29 14.16 594.29 14.12 594.29 15.93 594.29 17.38 594.29 707.09 595.21 468.97 253.30 Accumulated Profit / Loss 16.85 14.14 12.57 369.71 10.81 Surplus on revaluation of property, plant and 326.02 351.24 8.35 333.57 8.94 364.25 10.65 390.76 7.77 equipment TOTAL NET WORTH 1,627.40 38.77 1,540.74 36.61 1,396.83 37.45 1,328.25 38.85 1,238.35 TOTAL LIABILITIES 4,197.16 100.00 4,208.02 100.00 3,730.00 100.00 3,418.94 100.00 3,265.14

# Statement of Value Addition

| Washib Consusted                                   | Year 2019     |        | Year 2018     |        |
|--|---------------|--------|---------------|--------|
| Wealth Generated                                   | Amount Rs.    | %      | Amount Rs.    | %      |
| Sales Revenue                                      | E 001 120 422 |        | 4 050 017 405 |        |
|  | 5,091,139,422 |        | 4,252,317,435 |        |
| Other Income                                       | 4,321,159     |        | 3,410,408     |        |
|  | 5,095,460,581 |        | 4,255,727,843 |        |
| Less:  |               |        |               |        |
| Material & Services                                |               |        |               |        |
| Material & Factory Cost                            | 4,048,556,455 |        | 3,297,770,081 |        |
| Administrative Cost                                | 44,187,659    |        | 30,853,639    |        |
| Distribution & Other Cost                          | 119,435,803   |        | 87,028,022    |        |
|  | 4,212,179,917 |        | 3,415,651,742 |        |
| Total Wealth Generated                             | 883,280,664   | 100%   | 840,076,101   | 100%   |
| Wealth Distributed                                 | Year 2019     |        | Year 2018     |        |
| Wealth Distributed                                 | Amount Rs.    | %      | Amount Rs.    | %      |
| To Employees                                       |               |        |               |        |
| Salaries & Benefits                                | 412,381,874   | 46.69% | 375,969,087   | 44.75% |
| To Government                                      |               |        |               |        |
| Tax  | 30,808,535    | 3.49%  | 26,037,516    | 3.10%  |
| Worker Profit Participation Fund                   | 7,855,480     | 0.89%  | 6,862,192     | 0.82%  |
| Worker Welfare Fund                                | 607,123       | 0.07%  | 1,169,301     | 0.14%  |
| To Providers of Capital                            |               |        |               |        |
| Dividends to Share Holders                         | -             | -      | -             | _      |
| Mark Up/Interest on Borrowed Funds                 | 144,362,515   | 16.34% | 157,956,372   | 18.80% |
| To Providers for Maintenance & Expansion of Assets |               |        |               |        |
| Depreciation                                       | 169,426,668   | 19.18% | 168,906,860   | 20.11% |
| Profit Retained                                    | 117,838,469   | 13.34% | 103,174,777   | 12.28% |
|  | 883,280,664   |        | 840,076,105   |        |

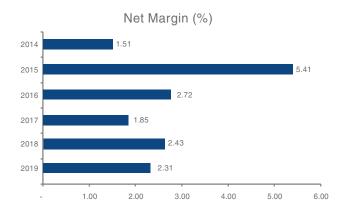
# **Distribution Of Wealth**

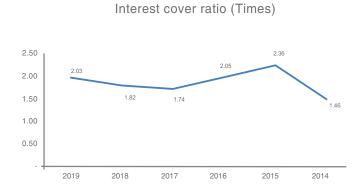


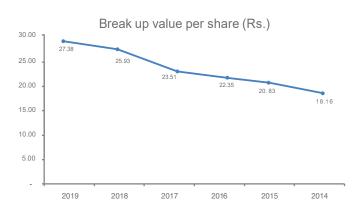
# Key Operating and Financial Data of Last Six Years

|  | June 30,<br>2019  | June 30,<br>2018  | June 30,<br>2017  | June 30,<br>2016  | June 30,<br>2015  | June 30,<br>2014             |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|------------------------------|
|  |                   |                   | (Rupees in        | Thousand)         |                   |                              |
| PROFIT AND LOSS                        |                   | 4.050.045         | . = = -           |                   | . ==              |                              |
| Sales                                  | 5,091,139         | 4,252,317         | 3,728,955         | 3,932,857         | 3,756,907         | 4,199,161                    |
| Cost of Sales                          | 4,567,395         | 3,786,846         | 3,319,300         | 3,535,642         | 3,429,043         | 3,793,808                    |
| Gross Profit                           | 523,744           | 465,472           | 409,656           | 397,215           | 327,864           | 405,353                      |
| Operating Profit plus other income     | 293,010           | 287,169           | 211,582           | 258,663           | 391,854           | 281,962                      |
| Financial & Other charges Taxation     | 144,363<br>30,809 | 157,956<br>26,038 | 121,825<br>20,831 | 126,334<br>25,295 | 166,341<br>22,446 | 193,112<br>25,396            |
| NET PROFIT AFTER TAX                   | 117,838           | 103,175           | 68,927            | 107,035           | 203,067           | 63,454                       |
| BALANCE SHEET                          | 117,000           | 100,173           | 00,027            | 107,000           | 200,007           | 00,404                       |
| Capital                                | 594,287           | 594,287           | 594,287           | 594,287           | 594,287           | 594,287                      |
| Reserves                               | 707,091           | 595,211           | 468,969           | 369,712           | 253,297           | 65,509                       |
| Surplus on revaluation of fixed assets | 326,024           | 351,241           | 333,573           | 364,247           | 390,762           | 419,572                      |
| NET WORTH                              | 1,627,403         | 1,540,739         | 1,396,829         | 1,328,246         | 1,238,347         | 1,079,368                    |
| Long Term Liabilities                  | 304,819           | 416,224           | 544,322           | 570,447           | 676,849           | 198,760                      |
| Deferred Liabilities                   | 241,098           | 242,573           | 225,127           | 231,622           | 232,580           | 236,179                      |
| Current Liabilities                    | 2,023,837         | 2,008,488         | 1,563,179         | 1,288,630         | 1,117,362         | 1,857,645                    |
| TOTAL LIABILITIES                      | 2,569,753         | 2,667,285         | 2,333,168         | 2,090,698         | 2,026,790         | 2,292,584                    |
| TOTAL EQUITY & LIABILITIES             | 4,197,156         | 4,208,024         | 3,729,997         | 3,418,944         | 3,265,137         | 3,371,952                    |
| Fixed Assets                           | 1,909,708         | 1,981,436         | 1,995,530         | 1,797,516         | 1,836,218         | 1,927,075                    |
| Capital Work in Progress               | 31,075            | 1,901,400         | 9,702             | 1,797,510         | 10,865            | 1,327,073                    |
| Long Term Deposits                     | 22,459            | 22,499            | 19,287            | 7,823             | 7,873             | 7,873                        |
| Current Assets                         | 2,233,914         | 2,204,090         | 1,705,478         | 1,613,606         | 1,410,181         | 1,437,004                    |
| TOTAL ASSETS                           | 4,197,156         | 4,208,024         | 3,729,997         | 3,418,944         | 3,265,137         | 3,371,952                    |
| INVESTOR INFORMATION                   |                   |                   |                   |                   |                   |                              |
|  |                   |                   |                   |                   |                   |                              |
| Break up value per share (Rs.)         | 27.38             | 25.93             | 23.50             | 22.35             | 20.84             | 18.16                        |
| Earning Per Share (Rs.)                | 1.98              | 1.74              | 1.16              | 1.80              | 3.42              | 1.07                         |
| Return on Equity (%)                   | 7.24              | 6.70              | 4.93              | 8.06              | 16.40             | 5.88                         |
| Return on Assets (%)                   | 2.81              | 2.45              | 1.85              | 3.13              | 6.22              | 1.88                         |
| FINANCIAL RATIOS                       |                   |                   |                   |                   |                   |                              |
| Gross Margin (%)                       | 10.29             | 10.95             | 10.99             | 10.10             | 8.73              | 9.65                         |
|  |                   |                   |                   |                   |                   |                              |
| Net Margin (%)                         | 2.31              | 2.43              | 1.85              | 2.72              | 5.41              | 1.51                         |
| Net Margin (%) Current Ratio           | 2.31<br>1.10      | 2.43<br>1.10      | 1.85<br>1.09      | 2.72<br>1.25      | 5.41<br>1.26      |                              |
| / / / / /                              |                   |                   |                   |                   |                   | 0.77                         |
| Current Ratio                          | 1.10              | 1.10              | 1.09              | 1.25              | 1.26              | 1.51<br>0.77<br>0.66<br>1.46 |

# Graphical Representation

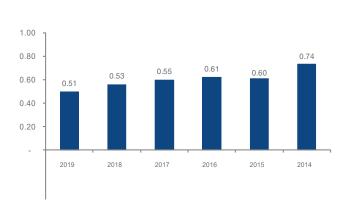




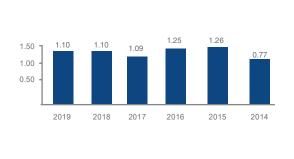




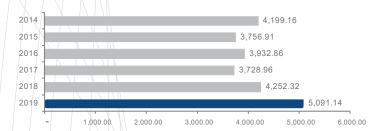
**Current Ratio** 



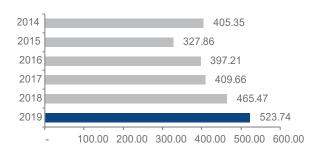
Gearing ratio (%)



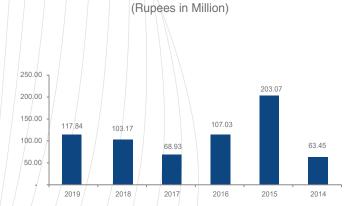
# Sales (Rupees in Million)



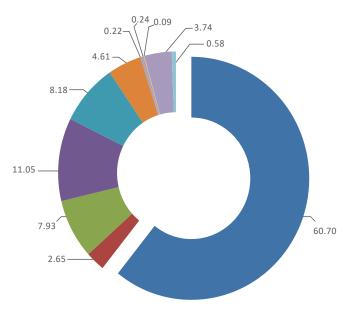
### Gross Profit (Rupees in Million)



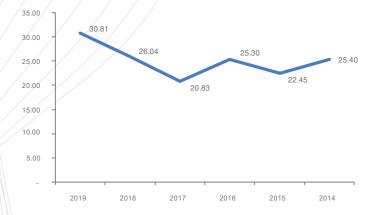
# Net Profit / Loss after tax



### Cost of Sales



# Taxation (Rupees in Million)



- Raw materials consumed 60.70
- Stores consumed 2.65
- Packing, Sizing and lubricants consumed. 7.93
- Fuel and power 11.05
- Salaries, wages and other benefits 8.18
- Processing charges 4.61
- Insurance 0.22
- Repairs and maintenance 0.24
- Travelling & Conveyance 0.09
- Depreciation 3.74
- Other production overheads 0.58

| Details                                  | %      | Value in Millions |
|--|--------|-------------------|
| Raw materials consumed                   | 60.70  | 2,642.08          |
| Stores consumed                          | 2.65   | 115.13            |
| Packing, Sizing and lubricants consumed. | 7.93   | 345.30            |
| Fuel and power                           | 11.05  | 480.89            |
| Salaries, wages and other benefits       | 8.18   | 355.86            |
| Processing charges                       | 4.61   | 200.50            |
| Insurance                                | 0.22   | 9.79              |
| Repairs and maintenance                  | 0.24   | 10.51             |
| Travelling & Conveyance                  | 0.09   | 4.10              |
| Depreciation                             | 3.74   | 162.98            |
| Other production overheads               | 0.58   | 25.21             |
| Total                                    | 100.00 | 4,352.34          |

# DuPont Analysis

|    | Details  |                  | Amount in "000"   |              | Values for the year ende   | d     | 2019  |
|----|--|------------------|---|--------------|--|-------|---|
|    | Gross Revenues Cost of Sales Admin & Selling Exp Interest Expense Taxation Other Income Total Assets Total Liabilities | )                | 5,091,139<br>4,567,395<br>235,056<br>144,363<br>30,809<br>4,321<br>4,197,156<br>2,569,753 |              | Tax burden Interest burden Net profit margin Return on Assets Ownership Ratio Return on Equity |       | 0.61%<br>2.84%<br>2.31%<br>2.81%<br>38.77%<br>7.24% |
| 1- | Operating Profit Ma  | ırgin            |   |              |  |       |   |
|    | Gross Revenue<br>5,091,139   | (-)              | Admin & Selling Exp<br>235,056  | (-)          | Cost of Sales<br>4,567,395   | (=)   | Net Operating Income<br>288,688                     |
|    | Net Operating Income<br>288,688  | (+)              | Other Income<br>4,321   | (-)          | Interest Expense<br>144,363  | (=)   | Net Income<br>148,647                               |
|    | Net Income<br>148,647  | (-)              | Taxation 30,809   | ( <u>*</u> ) | Gross Revenue<br>5,091,139   | (=)   | Net Profit Margin 2.31%                             |
| 2- | Asset Turnover Rati  | io               |   |              |  |       |   |
|    | Gross Revenue<br>5,091,139   | (÷)              | Total Assets<br>4,197,156   | (=)          | Asset Turnover Ratio<br>1.213  | Times |   |
| 3- | Owner's Equity Total Assets 4,197,156  | (-)              | Total Liabilities<br>2,569,753  | (=)          | Owner's Equity<br>1,627,403  |       |   |
| 4- | Total Assets Total Liabilities 2,569,753   | (+)              | Total Equity<br>1,627,403   | (=)          | Total Assets<br>4,197,156  |       |   |
| 5- | Return on Assets Net Profit Margin 2.31%   | (X)              | Asset Turnover Ratio<br>1.21  | (=)          | Return on Assets<br>2.81%  |       |   |
| 6- | Ownership Ratio Owner's Equity 1,627,403   | ( <del>*</del> ) | Total Assets<br>4,197,156   | (=)          | Ownership Ratio<br>38.77%  |       |   |
| 7- | 1, 1,  | ( <del>*</del> ) | Ownership Ratio<br>38.77%   | (=)          | Return on Equity<br>7.24%  |       |   |

# Pattern of Share Holding

As on June 30, 2019

Incorporation Number 0039902

The Companies Ordinance, 1984 (Section 236 (1) & 464) Form 34

| Number of        |          | Shareholding | =                 |
|------------------|----------|--------------|-------------------|
| Shareholders     | From     | То           | Total Shares held |
| 63               | 1        | 100          | 825               |
| 149              | 101      | 500          | 73,727            |
| 57               | 501      | 1000         | 56,611            |
| 92               | 1001     | 5000         | 268,781           |
| 26               | 5001     | 10000        | 204,500           |
| 13               | 10001    | 15000        | 160,500           |
|                  | 15001    | 20000        | 158,298           |
| 9 8 8 3 1        | 20001    | 25000        | 189,000           |
|                  | 25001    | 30000        | 228,000           |
|                  | 30001    | 35000        | 98,000            |
| 3                | 35001    | 40000        | 36,000            |
| 3                |          | 50000        | 146,000           |
| 3                | 45001    | 55000        | 52,000            |
|                  | 50001    | 60000        | 113,000           |
| 2                | 55001    | 65000        | 60,500            |
|                  | 60001    | 70000        | 68,000            |
|                  | 65001    | 75000        | 75,000            |
|                  | 70001    | 90000        | 87,500            |
|                  | 85001    | 95000        | 91,000            |
|                  | 90001    | 100000       | 495,500           |
| 5                | 95001    | 105000       | 206,000           |
| 5 2 1            | 100001   | 110000       | 110,000           |
|                  | 105001   | 125000       | 124,500           |
| / /1 / / /       | 120001   | 140000       | 137,000           |
| / 1 / / /        | 135001   | 170000       | 170,000           |
|                  | 165001   | 200000       | 400,000           |
| / 2/1 / /        | 195001   | 400000       | 396,500           |
|                  | 395001   | 535000       | 532,000           |
|                  | 530001   | 1565000      | 1,561,000         |
| 1/ / /           | 1560001  | 2170000      | 2,166,800         |
|                  | 2165001  | 2470000      | 2,465,300         |
| / //             | 2465001  | 2860000      | 2,857,300         |
| / /1/            | 2855001  | 4465000      | 4,460,651         |
| / \\ \frac{1}{4} | 4460001  | 4490000      | 4,485,151         |
| //1              | 4485001  | 4765000      | 4,761,056         |
| 1                | 4760001  | 15110000     | 15,109,364        |
| 1                | 15105001 | 16825000     | 16,823,365        |
| 1                | 16820001 |              | ,,                |
| 464              |          |              | 59,428,729        |

# Categories of Shareholders As on June 30, 2019

|   | Shareholder's category  | No.of<br>shareholders | Share held   | Percentage   |
|---|---|-----------------------|--|--|
| 1 | Directors, Chief Executive Officer and their spouses and minor children   |                       |  |  |
|   | Mr. Mussaid Hanif   | 2                     | 21,308,516   | 35.8556  |
|   | Mr. Burhan Muhammad Khan  | 3                     | 19,600,015   | 32.9807  |
|   | Ms. Sabah Burhan  | 4                     | 5,616,600  | 9.4510   |
|   | Ms. Tahniat Mussaid   | 2                     | 4,026,300  | 6.7750   |
|   | Ms. Sarah Naviwala  | 1                     | 50,000   | 0.0841   |
|   | Ms. Nuzhat Kamran   | 1                     | 500  | 0.0008   |
|   | Total   | 13                    | 50,601,931   | 85.15  |
| 2 | Associated companies, undertaking and related parties   | 0                     | -  |  |
| 3 | Executives  | 0                     | -  | //-  |
| 4 | Public Sector Companies and Corporation   | 0                     | -  |  |
| 5 | Banks, Development Financial Institutions,<br>Non-Banking Financial Institutions  | 1                     | 4,761,056  | 8.0114   |
| 6 | General public - Local  | 438                   | 3,802,241  | 6.3980   |
| 7 | General public - Foreign  | 7                     | 50,000   | 0.0841   |
| 8 | Others  | 5                     | 213,501  | 0.3593   |
|   | Total   | 451                   | 8,826,798  | 14.85  |
|   | Grand Total   | 464                   | 59,428,729   | 100.00   |
|   | Shareholders holding 5% or more   |                       | Shares held  | Percentage   |
|   | Mr. Mussaid Hanif<br>Mr. Burhan Muhammad Khan<br>Ms. Sabah Burhan<br>Ms. Tahniat Mussaid<br>The Bank of Punjab, Treasury Division<br>General public - Local |                       | 21,308,516<br>19,600,015<br>5,616,600<br>4,026,300<br>4,761,056<br>3,802,241 | 35.8556<br>32.9807<br>9.4510<br>6.7750<br>8.0114<br>6.3980 |

Name of Company: **ZEPHYR TEXTILES LIMITED** (the "Company")

For the year ended: June 30, 2019

The Company has complied with the requirements of the Regulations in the following manner:

1. The total number of Directors are "seven" as per the following:

a) Male: 3 b) Female: 4

2. The composition of the Board of Directors is as follow:

| Category                | Names  |
|-------------------------|--|
| Independent Director    | <ul><li>1- Ms. Nuzhat Kamran</li><li>2- Mr. Rana Kamal Ud Din</li></ul>  |
| Executive Directors     | 3- Mr. Mussaid Hanif (CEO)<br>4- Mr. Burhan Muhammad Khan  |
| Non-Executive Directors | <ul><li>5- Ms. Tahniat Mussaid (Chairperson)</li><li>6- Ms. Sabah Burhan</li><li>7- Ms. Sarah Naviwala</li></ul> |

The Independent Directors meet the criteria of independence as defined under the Companies Act 2017.

- 3. The Directors have confirmed that none of them is serving as a Director of more than five listed Companies (Excluding the listed subsidiaries of listed holding companies where applicable), including this Company.
- 4. The Company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 5. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by Board / Shareholders as empowered by the relevant provisions of the Act and these Regulations.
- 7. The meetings of the Board were presided over by the Chairperson and, in her absence, by a Director elected by the Board for this purpose. The board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of Meeting of Board.
- 8. The Board of Directors has a formal policy and transparent procedures for remuneration of Directors in accordance with the Act and these Regulations.

- 9. The Board of Directors of the Company consist of Seven Directors out of which the following four Directors have obtained a certificate for the Directors' Training Program offered by a local institution that meets the criteria specified by the Securities and Exchange Commission of Pakistan ("SECP"):
  - Ms. Tahniat Mussaid
  - Ms. Sabah Burhan
  - Ms. Sarah Naviwala
  - Ms. Nuzhat Kamran

The remaining three Directors have undertaken to either apply to SECP for an exemption or be certified prior to the expiration of the requisite deadline.

- 10. No new appointments of the Chief Financial Officer, Company Secretary and Head of Internal Audit were made during the year.
- 11. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 12. The Board of Directors have formed committees comprising of the members given bellow:

| Audit Committee: | Ms. Nuzhat Kamran<br>Ms. Tahniat Mussaid<br>Mr. Rana Kamal Ud Din | Chairperson/ Member<br>Member<br>Member |
|------------------|---|---|
| Human Resource   | Ms. Nuzhat Kamran   | Chairperson/ Member                     |
| & Remuneration   | Mr. Burhan Muhammad Khan  | Member                                  |
| Committee:       | Ms. Sabah Burhan  | Member                                  |

- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance.
- 14. The frequency of meetings of the committee were as per following:

a. Audit Committeeb. HR and Remuneration Committee4 quarterly meetings1 annual meeting

- 15. The Board has set up an effective internal audit function and the persons involved are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
- 16. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan (ICAP), and registered with Audit Oversight Board of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on Code of Ethics as adopted by the ICAP.

- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 18. We confirm that all other requirments of the regulation been complied with.

**Mussaid Hanif** Chief Executive

Lahore September 27, 2019 **Burhan Muhammad Khan** Director

# NDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF ZEPHYR TEXTILES IMITED, REVIEW REPORT ON THE STATEMENT OF COMPLIANCE CONTAINED IN THE ISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGUL

We have reviewed the enclosed Statement of Compliance with the Listed Companies Code of Corporate Governance Regulations, 2017 [the "Regulations"] prepared by the Board of Directors of Zephyr Textiles Limited ("the Company") for the year ended June 30, 2019 in accordance with the requirements of regulation 40 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Board Audit Committee,/and upon recommendation of the Board Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Board Audit Committee. We have not carried out procedures to assess and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2019.

Lahore September 27, 2019 Azhar Xrfan & Co

Azhar Zafar & Co. **Chartered Accountants** Engagement Partner: Zafar Iqbal

### **OPINION**

We have audited the annexed financial statements of ZEPHYR TEXTILES LIMITED (the Company), which comprise the statement of financial position as at June 30, 2019, and the statement of profit and loss, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of profit and loss, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2019 and of the profit and other comprehensive income, its cash flows and the changes in equity for the year then ended.

### BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **KEY AUDIT MATTERS**

Key audit matter is a matter that, in our professional judgment, is a most significance in our audit of the financial statements of the current period. This matter is addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter. We have determined the matter described below to be the key audit matter to be communicated in our report.

| S.NO   | Key audit matters  | How the matter was addressed in our audit   |  |  |  |  |  |
|--|--|---|--|--|--|--|--|
| Control environment relating to the financial reporting process and related IT systems |  |   |  |  |  |  |  |
|  | The IT control environment relating to the financial reporting process and the application controls of individual IT systems have an impact on the selected audit approach.  As the financial statements are based on extensive number of data flows from multiple IT systems, consequently the financial reporting control environment is determined as a key audit matter. | Our audit procedures included evaluation of the financia reporting process and related control environment, as wel as testing of the effectiveness of controls including genera IT controls. Our audit procedures focused on testing the reconciliation and approval controls as well as on evaluating the administration of access rights.  Our audit procedures extensively consisted of severa substantive procedures as well as data analysis relating to the most significant balances on the profit and loss account and statement of financial position. |  |  |  |  |  |

# INFORMATION OTHER THAN THE FINANCIAL STATEMENTS AND AUDITOR'S REPORT THEREON

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditors' report thereon. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# RESPONSIBILITIES OF MANAGEMENT AND BOARD OF DIRECTORS FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors is responsible for overseeing the Company's financial reporting process.

## **AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- the statement of financial position, the statement of profit and loss, statement of comprehensive income, statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- Zákat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in Central Zakat Fund established under section 7 of that Ordinance.

The engagement partner on the audit resulting in this independent auditors' report is Zafar Iqbal.

Lahore September 27, 2019 Azhar Zafan & Ca

Azhar Zafar & Co. **Chartered Accountants** 

# **Statement of Financial Position**

As at June 30, 2019

|   |          | 2019                        | 2018                         |
|---|----------|-----------------------------|------------------------------|
|   | Note     | (Rupees)                    | (Rupees)                     |
|   |          | (1111)                      | (110,000)                    |
| Equity and liabilities  |          |                             |                              |
| Share capital and reserves  |          |                             |                              |
| Authorized capital  |          | COE 000 000                 | 005 000 000                  |
| 62,500,000 ordinary shares of Rs. 10/- each                         | C        | 625,000,000                 | 625,000,000                  |
| Issued, subscribed and paid up share capital Accumulated profit     | 6        | 594,287,290<br>707,091,348  | 594,287,290<br>595,210,555   |
| Surplus on revaluation of property,                                 |          |                             |                              |
| plant and equipment   | 7        | 326,024,212                 | 351,241,048                  |
| Total equity  |          | 1,627,402,850               | 1,540,738,893                |
| Liabilities   |          |                             |                              |
| Non-current   | •        | 004.040.570                 |                              |
| Long term financing Deferred liabilities                            | 8<br>10  | 304,818,570<br>241,097,866  | 416,224,442<br>242,572,800   |
| Total non-current liabilities                                       |          | 545,916,436                 | 658,797,242                  |
| Current   |          | , ,                         | 000,707,212                  |
| Trade and other payables  | 11       | 558,646,213                 | 629,504,390                  |
| Contract liabilities  |          | 24,686,460                  | 20,784,431                   |
| Accrued mark-up<br>Short term borrowings                            | 12<br>13 | 22,815,205                  | 21,672,114                   |
| Unclaimed Dividend  | 13       | 1,250,018,577<br>659,831    | 1,171,196,746<br>425,102     |
| Current portion of long term borrowings                             | 9        | 167,010,393                 | 164,905,244                  |
| Total current liabilities   |          | 2,023,836,679               | 2,008,488,027                |
| Contingencies and commitments                                       | 14       | -                           | _                            |
| Total liabilities   |          | 2,569,753,115               | 2,667,285,269                |
| Total equity and liabilities  |          | 4,197,155,965               | 4,208,024,162                |
| Assets  |          |                             |                              |
| Non-current   |          |                             |                              |
| Property, plant and equipment                                       | 15       | 1,909,707,867               | 1,981,435,617                |
| Capital work in progress  | 16       | 31,075,383                  | 00.400.001                   |
| Long term deposits  | 17       | 22,458,501                  | 22,498,601<br>2,003,934,218  |
| Total non-current assets  |          | 1,963,241,751               | 2,003,934,216                |
| Current   |          |                             |                              |
| Stores, spare parts and loose tools                                 | 10       | 109,799,001                 | 103,588,222                  |
| Stock in trade<br>Trade debts                                       | 18<br>19 | 914,618,433<br>712,461,961  | 1,069,576,465<br>658,604,786 |
| Loans and advances  | 20       | 100,498,346                 | 35,965,460                   |
| Trade deposits, prepayments and balances with statutory authorities | 21       | 213,159,166                 | 188,742,833                  |
| Other receivables   | 22       | 126,766,078                 | 117,887,501                  |
| Short Term Investments  | 23       | 989,516                     | 734,124                      |
| Cash and bank balances  | 24       | 55,621,713<br>2,233,914,214 | 28,990,553                   |
| Total current assets  |          |                             | · · · · ·                    |
| Total assets  |          | 4,197,155,965               | 4,208,024,162                |

The annexed notes 1 to 44 form an integral part of these financial statements.

mansail CHIEF EXECUTIVE CHIEF FINANCIAL OFFICER

**DIRECTOR** 

# **Statement of Profit and Loss Account**

For the year ended June 30, 2019

|                                      | Note | 2019<br>( Rupees ) | 2018<br>(Rupees) |
|--------------------------------------|------|--------------------|------------------|
|                                      |      |                    |                  |
| Sales - net                          | 25   | 5,091,139,422      | 4,252,317,435    |
| Cost of sales                        | 26   | (4,567,395,382)    | (3,786,845,880)  |
| Gross profit                         |      | 523,744,04         | 465,471,555      |
| Distribution cost                    | 27   | (140,236,463)      | (101,313,764)    |
| Administrative expenses              | 28   | (85,004,774)       | (68,678,670)     |
| Other operating expenses             | 29   | (9,814,443)        | (11,720,841)     |
| Operating profit                     |      | 288,688,360        | 283,758,280      |
| Other income                         | 30   | 4,321,159          | 3,410,433        |
| Operating profit before finance cost |      | 293,009,519        | 287,168,713      |
| Finance cost                         | 31   | (144,362,515)      | (157,956,372)    |
| Profit before tax                    |      | 148,647,004        | 129,212,341      |
| Taxation                             | 32   | (30,808,535)       | (26,037,516)     |
| Profit after taxation                |      | 117,838,469        | 103,174,825      |
| Earnings per share:                  |      |                    |                  |
| Basic and diluted earnings per share | 33   | 1.98               | 1.74             |

The annexed notes 1 to 44 form an integral part of these financial statements.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

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# **Statement of Comprehensive Income**

For the year ended June 30, 2019

|  | Note | 2019<br>( Rupees ) | 2018<br>(Rupees) |
|--|------|--------------------|------------------|
| Profit after taxation  |      | 117,838,469        | 103,174,825      |
| Other comprehensive income / loss  |      |                    |                  |
| Items that will not be reclassified to profit and loss account:              |      |                    |                  |
| Surplus on revaluation of property, plant &equipment's - net of deferred tax |      |                    | 40,445,034       |
| Gains / (losses) on remeasurement of staff retirement benefit plan           | 10.4 | (1,460,147)        | 289,678          |
| Total comprehensive income for the year                                      |      | 116,378,322        | 143,909,537      |

The annexed notes 1 to 44 form an integral part of these financial statements.

CHIEF FINANCIAL OFFICER

**DIRECTOR** 

# **Statement of Cash Flows**

For the year ended June 30, 2019

|  | Note | 2019<br>( Rupees )  | 2018<br>( Rupees )   |
|--|------|---|--|
| Cash flows from operating activities   |      |   |  |
| Cash generated from operations Finance cost paid Taxes paid Staff retirement benefits - gratuity paid  | 34   | 421,086,815<br>(129,932,105)<br>(43,507,358)<br>(22,153,125)      | 250,839,742<br>(101,685,178)<br>(32,756,788)<br>(13,438,734)   |
| Net cash flow from operating activities  |      | 225,494,227   | 102,959,042  |
| Cash flows from investing activities   |      |   |  |
| Proceeds from sale of property, plant and equipment Purchase of property, plant and equipment Long term deposits Purchase of short term investments _ net Dividend _ net |      | 2,852,210<br>(131,216,944)<br>40,100<br>(255,392)<br>(29,459,866) | 438,000<br>(87,751,195)<br>(3,211,400)<br>1,207,847<br>110,715 |
| Net cash flow from investing activities  |      | (158,039,892)   | (89,206,033)   |
| Cash flows from financing activities   |      |   |  |
| Short term borrowings - net<br>Long term financing - net   |      | 78,821,831<br>(119,645,006)                                       | 177,077,461<br>(211,728,538)                                   |
| Net cash flow from financing activities  |      | (40,823,175)  | (34,651,077)   |
| Net (decrease)/ increase in cash and cash equivalents  Cash and cash equivalents at beginning of the year  | ır   | 26,631,160<br>28,990,553  | (20,898,068)<br>49,888,620                                     |
| Cash and cash equivalents at end of the year   |      | 55,621,713  | 28,990,553   |

The annexed notes 1 to 44 form an integral part of these financial statements.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

DIRECTOR

# Statement of Changes in Equity For the year ended June 30, 2019

|  | Share capital | Accumulated profit/(loss) | Revaluation surplus | Total equity  |
|--|---------------|---------------------------|---------------------|---------------|
|  | (Rupees)      | (Rupees)                  | (Rupees)            | (Rupees)      |
|  |               |                           |                     |               |
| Balance as at July 01, 2017 (restarted)            | 594,287,290   | 468,969,188               | 333,572,878         | 1,396,829,356 |
| Total comprehensive income for the year.           | -             | 103,464,503               | 40,445,034          | 143,909,537   |
| Current year incremental depreciation - net of tax | - ·           | 22,776,864                | (22,776,864)        | -             |
| Balance as at June 30, 2018                        | 594,287,290   | 595,210,555               | 351,241,048         | 1,540,738,893 |
| Balance as at July 1, 2018                         | 594,287,290   | 595,210,555               | 351,241,048         | 1,540,738,893 |
| Total comprehensive income for the year            | -             | 116,378,322               | -                   | 116,378,322   |
| Transfer of surplus on revalution on disposal      |               |                           |                     |               |
| of property, plant & equipment                     | -             | (1,583,181)               | 1,583,181           | -/            |
| Final dividend at Rs. 0.5 per ordinary share       | -             | (29,714,365)              | -                   | (29,714,365)  |
| Current year incremental depreciation - net of ta  |               | 26,800,017                | (26,800,017)        | /-            |
| Balance as at June 30, 2019                        | 594,287,290   | 707,091,348               | 326,024,212         | 1,627,402,850 |

The annexed notes 1 to 44 form an integral part of these financial statements.



CHIEF FINANCIAL OFFICER



# **Notes to the Financial Statements**

For the year ended June 30, 2019

### 1 LEGAL STATUS AND NATURE OF BUSINESS

Zephyr Textiles Limited ("the Company") was incorporated in Pakistan on February 26, 1999 as a private limited Company under the Companies Ordinance, 1984 (now Companies Act, 2017). Subsequently on October 04, 2004 it was converted into a public limited Company and its shares are quoted on Pakistan Stock Exchange Limited (PSX). The Company is principally engaged in the manufacturing, dying and trading of woven cloth which also includes towels. The registered office of the Company is situated at 3rd Floor, IEP Building, 97 B/D-1, Gulberg III, Lahore, Punjab and the manufacturing facilities are located at Bhai Pheru and Jumber.

# 2 BASIS OF PREPARATION

# 2.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provision of and directives issued under the Companies Act, 2017.

Where provision of and directives issued under the Companies Act, 2017 differ from the IFRS, the provision of and directives issued under the Companies Act, 2017 have been followed.

### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except for certain financial instruments, which are carried at fair values and staff retirement benefit - gratuity which is carried at present value of defined benefit obligation net of fair value of plan assets.

# 2.3 Functional and presentation currency

These financial statements are presented in Pakistan Rupee which is the Company's functional and presentation currency. Figures in the financial statements have been rounded off to the nearest Rupee unless otherwise stated.

# 2.4 Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amount of assets, liabilities, income and expenses. The estimates and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances and are continually evaluated. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised if the revision affects only that period, or in the period of the revision and future periods. Judgments made by management in application of the approved accounting standards that have significant effect on the financial statements and estimates with a significant risk of material adjustments in the next year are discussed in respective policy note. The areas involving significant estimates or judgments are:

For the year ended June 30, 2019

- (i) Estimate of payables and receivables in respect of staff retirement benefit schemes [notes 5.1];
- (ii) Estimated useful life of property, plant and equipment [notes 5.2];
- (iii) Provision for slow moving inventories [notes 5.4 and 5.5];
- (iv) Provision for expected credit loss [note 5.10].
- (v) Estimation of current and deferred tax [note 5.14].

#### 3 SUMMARY OF SIGNIFICANT TRANSACTIONS AND EVENTS

The Company's financial position and performance was particularly affected by the following events and transactions during the reporting period:

**3.1** During the year, the Company incurred major capital expenditure as part of its plan for capacity expansion. This is reflected in operating fixed assets [note 15].

For detail performance review of the Company, refer Directors Report.

# 4 NEW AND AMENDED STANDARDS AND INTERPRETATIONS

New standards, amendments to approved accounting standards and new interpretations

Standards and amendments to approved accounting standards which became effective during the year ended June 30, 2019

There were standards and amendments to the approved accounting standards which became effective during the year ended June 30, 2019 but are considered not to be relevant or have any significant effect on the Company's operations and are, therefore, not disclosed in these financial statements except for IFRS 15 and IFRS 9 which are disclosed below:

#### **IFRS 15 Revenue from Contracts with Customers**

IFRS 15 supersedes IAS 11 Construction Contracts, IAS 18 Revenue and related Interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract.

For the year ended June 30, 2019

The Company adopted IFRS 15 using the modified retrospective method of adoption. The effect of adopting IFRS 15 are as follows:

# Statement of financial position

|                         | Re-classified from       | Re-classified to  |
|-------------------------|--------------------------|---|
| Advances from customers | Trade and other payables | Contract liabilities (presented on face of the statement of financial position) |

#### IFRS 9 Financial Instruments

IFRS 9 Financial Instruments replaces IAS 39 Financial Instruments: Recognition and Measurement for annual periods beginning on or after 1 January 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting.

#### Classification and measurement of Financial Assets

Under IFRS 9, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

Other financial assets are classified and subsequently measured, as follows:

Equity instruments at Fair Value through Other Comprehensive Income (FVOCI), with no recycling of gains or losses to profit or loss on derecognition. This category only includes equity instruments, which are irrevocably elected to so classify upon initial recognition or transition. Equity instruments at FVOCI are not subject to an impairment assessment under IFRS 9.

Financial assets at Fair Value through Profit or loss (FVPL) comprise derivative instruments and quoted equity instruments which the company had not irrevocably elected, at initial recognition or transition, to classify at FVOCI. The company classified its equity instruments at FVPL. This category would also include debt instruments whose cash flow characteristics fail the solely payments of principal and interest (SPPI) criterion or are not held within a business model whose objective is either to collect contractual cash flows, or to both collect contractual cash flows and sell. Under IAS 39, the Company's quoted equity securities and open ended mutual fund investments were classified as AFS financial assets.

For the year ended June 30, 2019

In summary, upon the adoption of IFRS 9, the Company had the following required or elected reclassifications:

|   | Classification under IAS 39           | Classification under IFRS 9           |
|---|---------------------------------------|---------------------------------------|
| Financial assets                        |                                       |                                       |
| Long term deposits                      | Loans and receivables                 | Amortized cost                        |
| Trade debts                             | Loans and receivables                 | Amortized cost                        |
| Loans and advances                      | Loans and receivables                 | Amortized cost                        |
| Trade deposits                          | Loans and receivables                 | Amortized cost                        |
| Cash and bank balances                  | Loans and receivables                 | Amortized cost                        |
| Investments                             | At fair value through profit and loss | At fair value through profit and loss |
| Financial liabilities                   |                                       |                                       |
| Long term financing                     | Amortized cost                        | Amortized cost                        |
| Trade and other payables                | Amortized cost                        | Amortized cost                        |
| Accrued mark-up                         | Amortized cost                        | Amortized cost                        |
| Short term borrowings                   | Amortized cost                        | Amortized cost                        |
| Unclaimed Dividend                      | Amortized cost                        | Amortized cost                        |
| Current portion of long term borrowings | Amortized cost                        | Amortized cost                        |

# Impairment of financial assets

The adoption of IFRS 9 has fundamentally changed the accounting for impairment losses for financial assets by replacing IAS 39's incurred loss approach with a forward-looking expected credit loss (ECL) approach.

For trade and other receivables, the Company has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The Company has established a provision matrix that is based on the Company's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The accounting for the Company's financial liabilities remains largely the same as it was under IAS 39.

# Amendments to approved accounting standards that are effective for the Company's accounting periods beginning after July 01, 2019

There are certain new standards and amendments to the approved accounting standards which will be effective for the Company for annual periods beginning on or after July 01, 2019 but are considered not to be relevant or are expected to have any significant effect on the Company's operations and are, therefore, not disclosed in these financial statements.

For the year ended June 30, 2019

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 5.1 Staff retirement benefits

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# Defined benefit plan \_ gratuity

The Company operates an unfunded gratuity scheme (defined benefit plan) covering all eligible employees, payable at the cessation of employment. Contribution is made in accordance with actuarial recommendations. Actuarial valuation is conducted by an independent actuary, annually using projected unit credit method related details of which are given in note 10 to the financial statements. The obligation at the balance sheet date is measured at the present value of the estimated future cash outflows. All contributions are charged to profit or loss for the year.

Principal actuarial assumptions used in the actuarial valuation carried out as at June 30, 2019 are as follows:

- Discount rate 13.25% (2018: 7.75%)

- Expected rate of salary increase in future 12.25% (2018: 6.75%)

# 5.2 Property, plant and equipment

#### - Owned assets

Property, plant and equipment are initially recognized at acquisition cost. Subsequently, property, plant and equipment, except for free hold land are stated at cost less accumulated depreciation and impairment, if any. Free - hold land, building on free - hold land and plant & machinery are stated at revalued amounts less subsequently accumulated depreciation and impairment, if any.

Cost of property, plant and equipment consists of historical cost, borrowing costs pertaining to the erection and other directly attributable costs of bringing the assets to their working condition or for commencement of commercial production.

Depreciation on all the items of property, plant and equipment except for free - hold land is charged to income applying the reducing balance method at the rates specified in Note 15.

Depreciation on additions to property, plant and equipment is charged from the month in which asset become available for use, while on disposals depreciation is charged up to the month of disposal.

The assets' residual values and useful lives are reviewed at each financial year end, and adjusted if impact on depreciation is significant.

Gain/loss on disposal of property, plant and equipment is credited or charged to income in the year of disposal. Normal repairs and maintenance are charged to income as and when incurred. Major renewals and improvements are capitalized.

Any surplus arising on revaluation of property, plant and equipment is credited to the surplus on revaluation of property, plant and equipment account. Revaluation is carried with sufficient regularity to ensure that the carrying amount of assets does not differ materially from the fair value. To the extent of incremental depreciation charged on the revalued assets, the related surplus on revaluation of property, plant and equipment (net of deferred tax) is transferred directly to accumulated (loss)/profit.

For the year ended June 30, 2019

#### 5.3 Investments

Investments are stated at fair value plus directly attributable transaction costs. Subsequently investments which are traded in active market, fair value is determined by reference to quoted market price and the investments for which a quoted market price is not available, or the fair value cannot be reasonably calculated, are measured at cost, subject to impairment review at each balance sheet date.

# 5.4 Stores, spare parts and loose tools

Useable stores, spare parts and loose tools are valued principally at lower of moving average cost, or net realizable value (NRV), while items considered obsolete are carried at nil value. Goods in transit are stated at cost comprising invoice value plus other charges paid thereon.

# 5.5 Stock in trade

Stock in trade is valued at lower of cost and net realizable value (NRV), except waste which is valued at net realizable value. Materials in transit are stated at cost comprising invoice value plus other charges paid thereon.

Cost of major components of stock in trade is determined as follows:-

Raw material - at weighted average cost

Work in process and finished goods - at prime cost plus appropriate production overheads determined onweighted average basis."

Net realizable value signifies the estimated selling price in the ordinary course of business less costs necessarily to be incurred to make the sale.

# 5.6 Trade and other receivables

Trade debts and other receivables are carried at original invoice value less an estimate made for doubtful debts based on a review of all outstanding amounts at the year end. Bad debts are written off when identified.

#### 5.7 Borrowings

Borrowings are recognized initially at fair value and are subsequently stated at amortized cost. Any difference between the proceeds and the redemption value is recognized in the profit and loss account over the period of the borrowings using the effective interest method.

# 5.8 Borrowing cost

Interest, markup and other charges on finances are capitalized up to the date of commissioning of respective qualifying asset acquired out of the proceeds of such finances. All other interest, markup and other charges are recognized in profit and loss account.

# 5.9 Trade and other payables

Liabilities for trade and other amounts payable are initially recognized at fair value, which is normally the transaction cost.

For the year ended June 30, 2019

# 5.10 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial assets

# Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient are measured at the transaction price determined under IFRS 15.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

# Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortised cost (debt instruments).
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments).
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments).
- Financial assets at fair value through profit or loss.

For the year ended June 30, 2019

# Financial assets at amortised cost (debt instruments)

The Company measures financial assets at amortised cost if both of the following conditions are met:

- i) The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows, and
- ii) The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the EIR method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

The Company's financial assets at amortised cost includes long term deposits, trade debts, trade deposits and other receivables as disclosed in Note 4.

# Financial assets at fair value through OCI (debt instruments)

The Company measures financial assets at fair value through OCI if both of the following conditions are met-

- i) The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and selling, and
- ii) The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognised in the statement of profit or loss and computed in the same manner as for financial assets measured at amortised cost. The remaining fair value changes are recognised in OCI. Upon derecognition, the cumulative fair value change recognised in OCI is recycled to profit or loss.

# Financial assets designated at fair value through OCI (equity instruments)

Upon initial recognition, the Company can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under IAS 32 Financial Instruments: Presentation and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognised as other income in the statement of profit or loss when the right of payment has been established, except when the Company benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

# Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments.

For the year ended June 30, 2019

Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortised cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss.

This category includes listed equity investments which the Company had not irrevocably elected to classify at fair value through OCI. Dividends on listed equity investments are also recognised as other income in the statement of profit or loss when the right of payment has been established.

# Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Company's consolidated statement of financial position) when:

- i) The rights to receive cash flows from the asset have expired, or
- ii) The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrange ment; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of its continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

# Impairment of financial assets

The Company recognises an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For the year ended June 30, 2019

For trade receivables, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Company considers a financial asset in default when contractual payments are significantly past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

# Off-setting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle either on a net basis, or to realize the asset and settle the liability simultaneously.

# **Financial liabilities**

# Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings.

# Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

# Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term.

Gains or losses on liabilities held for trading are recognized in the statement of comprehensive income. Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in IFRS 9 are satisfied. The Company has not designated any financial liability as at fair value through profit or loss.

# Financial liabilities at amortized cost

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the Effective interest rate (EIR) method.

Gains and losses are recognized in statement of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the statement of comprehensive income.

This category generally applies to the liabilities as disclosed in Note 35.

For the year ended June 30, 2019

# 5.11 Capital work in progress

Capital work in progress is stated at cost less impairment, if any. Cost of property, plant and equipment consists of historical cost, borrowing costs pertaining to the erection/construction period and other directly attributable costs of bringing the assets to their working condition or for commencement of commercial production. All expenditure connected with specific assets incurred during installation and construction period are carried under capital work in progress. These are transferred to specific assets as and when these assets are available for use

# 5.12 Foreign currency translation

These financial statements are presented in Pak Rupees, which is the Company's functional currency. All monetary assets and liabilities denominated in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing at the balance sheet date, while the transactions in foreign currencies during the year are initially recorded in functional currency at the rates of exchange prevailing at the transaction date. All non-monetary items are translated into Pak Rupees at exchange rates prevailing on the date of transaction or on the date when fair values are determined. Exchange gains and losses are recorded in the profit and loss account.

# 5.13 Revenue recognition

Revenue from different sources is recognized as under:

Local sales are recognised as revenue when invoiced with the transfer of control of goods, which coincides with delivery.

Export sales are recognised as revenue when invoiced with the transfer of control of goods, which coincides either with the date of bill of lading or upon delivery to customer or its representative, based on the terms of arrangement.

Export rebates are accounted for on accrual basis. Investment and interest income is recognized on time proportion basis.

Dividend income on ordinary shares is recognized when the right to receive dividend has been established

Capital gains or losses arising on sale of investments are taken to income in the period in which they arise.

Rebate income is recognized on accrual basis.

For the year ended June 30, 2019

#### 5.14 Taxation

#### Current

Provision for current tax is based on the taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year, if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### **Deferred**

The Company recognises deferred tax liability on surplus on revaluation of property, plant and equipment which is adjusted against the related surplus.

# 5.15 Impairment

# **Financial assets**

A financial asset is considered to be impaired if objective evidence indicate that one or more events had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortized cost is calculated as a difference between its carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate. An impairment loss in respect of available for sale financial asset is calculated with reference to its current fair value.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

#### **Non-financial assets**

The carrying amounts of the Company's non-financial assets are reviewed at each balance sheet date to determined, whether there is any indication of impairment. If such indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognized wherever the carrying amount of the asset exceeds its recoverable amount. Impairment losses are recognized in profit and loss account. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determined the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit and loss account.

# 5.16 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that out flow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

# 5.17 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, cash at banks on current, saving and deposit accounts and other short term highly liquid instruments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in values.

For the year ended June 30, 2019

#### 5.18 Related party transactions

Transactions with related parties are priced on arm's length basis. Prices for these transactions are determined on the basis of comparable uncontrolled price method, which sets the price by referenceto comparable goods and services sold in an economically comparable market to a buyer unrelated to the seller.

#### 5.19 Dividend and other appropriations

Dividend and appropriation to reserves are recognised in the financial statements in the period in which these are approved.

|   | 2019                | 2018        | 2019                       | 2018                      |
|---|---------------------|-------------|----------------------------|---------------------------|
|   | (Number of          | shares)     | (Rupees)                   | (Rupees)                  |
| ISSUED, SUBSCRIBED AND PAI  | D UP SHARE CAPI     | TAL         |                            |                           |
| Ordinary shares of Rs. 10 each fully paid up in cash                          | 51,901,483          | 51,901,483  | 519,014,830                | 519,014,830               |
| Ordinary shares of Rs. 10 each issued as fully paid bonus shares              | 7,527,246           | 7,527,246   | 75,272,460                 | 75,272,460                |
|   | 59,428,729          | 59,428,729  | 594,287,290                | 594,287,290               |
|   |                     |             | 2019                       | 2018                      |
|   |                     | Note        | (Rupees)                   | (Rupees)                  |
| SURPLUS ON REVALUATION OF   | F PROPERTY, PLA     | NT AND EQUI | PMENT                      |                           |
| Surplus arising on revaluation  |                     | 7.1         | 471,812,778                | 507,294,653               |
| Less: Deferred tax arising on surp  | lus on revaluation  | 7.2         | 145,788,566                | 156,053,60                |
|   |                     |             | 326,024,212                | 351,241,048               |
| Surplus on revaluation of prope   | erty plant and equi | pment       |                            |                           |
| Opening surplus on revaluation of   |                     |             | 507.004.050                | 400 040 444               |
| property plant and equipment  |                     |             | 507,294,653                | 482,243,410<br>57,589,620 |
| Surplus arising on revaluation  |                     |             | 507,294,653                | 539,833,030               |
| Incremental depreciation on : Buildings on freehold land Non factory building |                     |             | (6,015,965)<br>(5,838,220) | (8,721,892)               |
| Plant and machinery   |                     |             | (25,892,319)               | (23,816,485)              |
|   |                     |             | (37,746,503)               | (32,538,377)              |
| Adjustment on disposal of property  | y, plant and equipm | ent         | 2,264,628                  |                           |
|   |                     |             | (35,481,875)               | (32,538,377               |
|   |                     |             | 471,812,778                | 507,294,653               |

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For the year ended June 30, 2019

This represents surplus over book value resulting from the revaluation of land - freehold, buildings on freehold land, non factory building and plant and machinery. The valuation was carried out on June 30, 2018 by Unicorn International Surveyors an independent valuer not connected with the Company and is on the panel of Pakistan Bankers Association and possesses appropriate qualification and recent experience in the fair value measurements in the relevant locations.

|   | Note | 2019         | 2018        |
|---|------|--------------|-------------|
|   | NOLE | (Rupees)     | (Rupees)    |
| 7.2 Relating deferred tax liability                     |      |              |             |
| Relating deferred tax liability as on July 1,           |      | 156,053,605  | 148,670,532 |
| Deferred tax relating to surplus arising on revaluation | n    | -            | 17,144,586  |
| Tax effect on incremental depreciation                  |      | (10,265,039) | (9,761,513) |
|   |      | 145,788,566  | 156,053,605 |

# LONG TERM FINANCING- SECURED

| Facility                                    | Note      | Repayment commencement | Mark up             | Sanctioned<br>limit (Rs. in<br>million) | Number of installments | 2019<br>(Rupees) | 2018<br>(Rupees) |
|---|-----------|------------------------|---------------------|---|------------------------|------------------|------------------|
| Term Finance                                | 8.1       | Jan-19                 | 3 months Kibor + 2% | 36                                      | 36 monthly             | 25,833,333       | -                |
| Long Term Finance                           | 8.1       | Jan-17                 | SBP + 2.5%          | 300                                     | 20 Quarterly           | 156,206,484      | 211,929,492      |
| Subtotal - BOP                              |           |                        |                     |   |                        | 182,039,817      | 211,929,492      |
| Demand Finance - III                        | 8.1 & 8.2 | Sep-15                 | 3 months Kibor + 1% | 327.502                                 | 28 Quarterly           | 194,909,151      | 238,134,968      |
| Frozen Markup                               | 8.1 & 8.3 | Sep-15                 | Interest free       | 219.977                                 | 28 Quarterly           | 94,879,995       | 115,961,046      |
| Subtotal - NBP                              |           |                        |                     |   |                        | 289,789,146      | 354,096,014      |
| Term Finance                                | 8.1 & 8.4 | Sep-14                 | 3 months Kibor      | 145                                     | 48 Monthly             | -                | 15,104,180       |
| Subtotal - MCB<br>(formerly NIB Bank Limite | ed)       |                        |                     |   |                        | -                | 15,104,180       |
| Total                                       |           |                        |                     |   |                        | 471,828,963      | 581,129,686      |
| Current portion                             | 9         |                        |                     |   |                        | (146,750,153)    | (140,642,672)    |
| Overdue portion                             | 9         |                        |                     |   |                        | (20,260,240)     | (24,262,572)     |
| Total current portion                       |           |                        |                     |   |                        | (167,010,393)    | (164,905,244)    |
| Total long term portion                     |           |                        |                     |   |                        | 304,818,570      | 416,224,442      |

For the year ended June 30, 2019

- 8.1 It represents long term financing from commercial banks (stated above) and the amounts claimed by such institutions. Markup is leviable along with installment (except interest free loans) as per schedule stated above. These loans are secured against first ranking pari passu charge over current and fixed assets of the Company executed through the joint pari passu agreement with the lenders of the Company and joint memorandum of deposit of title deeds, equitable mortgage charge on land and personal guarantees of the directors of the Company.
- 8.2 It represents loan from National Bank of Pakistan which was restructured on terms agreed between the parties.
- 8.3 It represents restructured loan converted from mark up payable on the facilities from National Bank of Pakistan till June 30, 2015.
- 8.4 It represents running finance facility from MCB Bank Limited (formerly: NIB Bank Limited) converted into term finance facility.

|  | Note         | 2019<br>(Rupees) | 2018<br>( Rupees ) |
|--|--------------|------------------|--------------------|
| CURRENT PORTION OF LONG TERM B               | ORROWINGS    |                  |                    |
| Current portion of long term borrowing       | 8            | 146,750,153      | 140,642,672        |
| Overdue portion of long term borrowing       | 8            | 20,260,240       | 24,262,572         |
|  |              | 167,010,393      | 164,905,244        |
| DEFERRED LIABILITIES                         |              |                  |                    |
| Deferred tax relating to surplus on revaluat | ion _        |                  |                    |
| of property, plant and equipment             | 7            | 145,788,566      | 156,053,605        |
| Employee retirement benefits- gratuity       | 10.1 to 10.8 | 95,309,300       | 86,519,195         |
|  |              | 241,097,866      | 242,572,800        |

10.1 The scheme provides for gratuity benefits for all the permanent employees of the Company who attain the minimum qualifying period of one year. Provision has been made on the basis of latest actuarial valuation made as on June 30, 2019 using projected unit credit actuarial cost method.

# 10.2 The amount recognized in the balance sheet

|      | Present value of defined benefit obligations | 95,309,300 | 86,519,195 |
|------|--|------------|------------|
|      | Less: Fair value of plan assets              | -          | -          |
|      |  | 95,309,300 | 86,519,195 |
| 10.3 | Charge for the year                          |            |            |
|      | Current service cost                         | 23,636,279 | 18,734,769 |
|      | Interest cost                                | 5,846,804  | 5,055,969  |
|      |  | 29,483,083 | 23,790,738 |

For the year ended June 30, 2019

|      |   |      | 2019         | 2018         |
|------|---|------|--------------|--------------|
|      |   | Note | (Rupees)     | (Rupees)     |
| 10.4 | Movement in liability                   |      |              |              |
|      | Balance at begining of year             |      | 86,519,195   | 76,456,869   |
|      | Charge for the year                     |      | 29,483,083   | 23,790,738   |
|      | Benefits paid during the year           |      | (22,153,125) | (13,438,734) |
|      | Unrecognised actuarial (gains) / losses |      | 1,460,147    | (289,678)    |
|      |   |      | 95,309,300   | 86,519,195   |
| 10.5 | Allocation of charge for the year       |      |              |              |
|      | Cost of sales                           | 26.2 | 23,126,436   | 18,467,554   |
|      | Distribution Cost                       | 27.1 | 2,805,101    | 1,984,535    |
|      | Administrative expenses                 | 28.1 | 3,551,546    | 3,338,649    |
|      |   |      | 29,483,083   | 23,790,738   |

#### 10.6 **Expected expense for the year**

The Company expects to charges Rs. 35.901 million of profit and loss account on account of defined benefit plan gratuity for the year ending June 30, 2020.

#### 10.7 **Sensitivity analysis**

If the significant actuarial assumptions used to estimate the defined benefit obligation at the report ing date, had fluctuated by 100 bps with all other variables held constant, the impact on present value of the defined benefit obligation as at June 30, 2019 would have been as follows:

|      |   | (Rupees)           | (Rupees)             |
|------|---|--------------------|----------------------|
|      |   | Gra                | tuity                |
|      |   | Increase /(decreas | se) on present value |
|      |   | of defined benefit | s obligation due to  |
|      |   | Increase           | Decrease             |
|      | Discount rate 100 bps movement              | 84,612,129         | 108,138,408          |
|      | Future salary 100 bps movement              | 108,138,408        | 84,436,655           |
|      |   | Year               | Value<br>(Rupees)    |
| 10.8 | Historical information                      |                    |                      |
|      | Present value of defined benefit obligation | 2019               | 95,309,300           |
|      |   | 2018               | 86,519,195           |
|      |   | 2017               | 76,456,869           |

66,434,617

53,114,796

2016

2015

For the year ended June 30, 2019

|  | Note        | 2019<br>( Rupees ) | 2018<br>( Rupees |
|--|-------------|--------------------|------------------|
| TRADE AND OTHER PAYABLES                         |             |                    |                  |
| Creditors  |             | 358,988,343        | 431,920,04       |
| Accrued liabilities                              |             | 154,109,519        | 139,521,4        |
| With holding tax                                 |             | 13,966,049         | 19,700,9         |
| Retention money payable                          |             | 700,000            | 700,0            |
| Workers funds                                    | 11.1 & 11.2 | 30,882,302         | 37,661,8         |
|  |             | 558,646,213        | 629,504,3        |
| 11.1 Workers' funds                              |             |                    |                  |
| Workers' profit participation fund               |             |                    |                  |
| Opening balance                                  |             | 26,645,875         | 18,185,20        |
| Provision for the year                           |             | 7,855,480          | 6,862,19         |
| Payment during the year                          |             | (18,185,205)       |                  |
| Interest on funds utilized in Company's business | 31          | 2,943,037          | 1,598,47         |
|  |             | 19,259,187         | 26,645,87        |
| Workers' welfare fund                            |             |                    |                  |
| Opening balance                                  |             | 11,015,992         | 9,846,69         |
| Provision for the year                           |             | 607,123            | 1,169,30         |
| 7 / / / / /                                      |             | 11,623,115         | 11,015,99        |
|  |             | 30,882,302         | 37,661,86        |

For the year ended June 30, 2019

13

# SHORT TERM BORROWINGS- SECURED

| Facility           | Note          | Sanctioned limit<br>Rupees (M) | Markup rate<br>(Matching KIBOR/<br>LIBOR+) | Repayment<br>terms | 2019<br>( Rupees ) | 2018<br>( Rupees ) |
|--------------------|---------------|--------------------------------|--|--------------------|--------------------|--------------------|
| From banking con   | npanies _ sec | cured:                         |  |                    |                    |                    |
| Pre - shipment     | 13.1 & 13.4   | 1,597                          | 3.00% to 13.80%                            | Half yearly        | 1,072,681,000      | 994,470,000        |
| Post - shipment    | 13.2 & 13.4   | 100                            | 8.16% to 8.89%                             | Half yearly        | 44,975,000         | 16,105,000         |
| Running finance    | 13.3 & 13.4   | 187,476                        | 8.42% to 14.96%                            | Half yearly        | 115,062,577        | 148,121,746        |
| From related parti | es _ unsecur  | ed:                            |  |                    |                    |                    |
| Loan from directo  | rs 13.5       |                                | Interest free                              | On demand          | 17,300,000         | 12,500,000         |
|                    |               |                                |  |                    | 1.250.018.577      | 1.171.196.746      |

- 13.1 The Company has aggregate sanctioned limits of pre - shipment facilities amounting to Rs. 1,597.00 million. The Company has availed these limits amounting to Rs. 50.00 million from United Bank Limited, Rs. 194.681 million from Habib Bank Limited, Rs. 320 million from National Bank of Pakistan Limited and Rs. 508.00 million from Bank of Punjab.
- The Company has aggregate sanctioned limit of post shipment facility amounting to Rs. 100 million. 13.2 The Company has availed limit of Rs. 44.975 million from Bank of Punjab.
- 13.3 The Company has aggregate sanctioned limits of running finance facilities amounting to Rs. 187.476 million. The Company has availed these limits amounting to Rs. 28.081 million from Faysal Bank Limit ed and Rs. 86.982 million from National Bank of Pakistan Limited.
- 13.4 These facilities are secured against first ranking pari passu charge over current assets of the Company executed through joint pari passu agreement with the lenders of the Company, hypothecation of stocks, lien on confirmed export orders and personal guarantees of the direc-
- 13.5 It represents interest free loan from directors to meet working capital requirements and repayable on demand.

#### 14 **CONTINGENCIES AND COMMITMENTS**

# **Contingencies**

- 14.1 The Company has filed a recovery suit against the Punjab Cotton Mills Limited for Rs. 5.107 million along with interest. The execution was filed which is still pending.
- 14.2 M/s. M. J. Industries had filed a suit against the Company for declaration for Rs. 0.545 million. The case was dismissed by the Honorable Civil Judge, Lahore. M/s. M. J. Industries had filed an application for the restoration of the suit which was also rejected by the Civil Judge, Lahore.

The Company has filed a recovery suit against the M/s M. J. Industries for Rs. 0.545 million. The summon and notices have been issued to the defendant and the case is pending due to non appearance of the defendant before the Honorable Civil Judge, Lahore. The Company is hopeful of settlement of the case in its favor.

For the year ended June 30, 2019

- The Company has filed a recovery suit against the M/s. Amtex Limited for Rs. 2.917 million. The case is decreed in favour of Zephyr Textiles Limited by the Honorable Judge, high Court, Lahore.

  The case is pending for execution.
- 14.4 M/s. Sitara Textiles has filed a suit against the Company for recovery of damages against non performance of contract no. LO417 for supply of fabric. According to legal confirmation status, suit is pending for framing of issues.

The Company has filed a suit against M/s. Sitara Textiles Limited for financial loss, cost of sales loss, loss of business and loss due to breach of contract for Rs. 37.680 million. Company is hopeful of settlement of the case in its favor.

M/s. Sitara Textiles has filed an other suit against the Company for financial loss and loss due to breach of contract for Rs. 65.724 million. The case is pending before Supreme Court of Pakistan.

The Company has again filed an other suit against M/s. Sitara Textiles Limited for financial loss and loss due to breach of contract for Rs. 65.724 million. The case is pending before Supreme Court of Pakistan.

- The Company has filed suit for Recovery of Rs. 34.027 Millions for unauthorized sale of shares by First Pakistan Capital Limited. The case is pending before Senior Civil Judge Lahore.
- 14.6 The Company has filed a suit against old tenants for vacation of property purchased by the Company situated at Ek Moria Pull Lahore. The matter is pending for adjudication. Certain suits were filed against the Company regarding the said property which are as under:
  - Muhammad Sajid (the plaintiff) has filed a suit for permanent injunctions and declaration against interfering the possession of plaintiff property by pretending that the suit property has been purchased by Zephyr Textiles Limited (the defendant) through registered sales deed bearing distavez no. 2775 dated 01-09-2010, whereas the purchased property of the defendant is separate and different from the suit property of the plaintiff. The case is dismiss by the Court during the year.
  - Sh. Zafar Iqbal v/s. M/s Zephyr Textiles Limited. Sh. Zafar Iqbal has filed a suit for cancelation of registry with respect to the said property purchased by the Company. The case is pending for adjudication.

The Company is hopeful for settlement of the above stated suits in its favor.

- 14.7 Guarantees issued by various commercial banks, in respect of financial and operational obligations of the Company, to various institutions and corporate bodies aggregate to Rs. 49.976 million (2018: Rs. 47.108 million).
- 14.8 Foreign bills purchased by banks amounting to Rs. 245.868 million (2018: Rs. 254.069 million).

# **Commitments**

- 14.9 Contracts for capital expenditure are Rs. 2.006 million (2018: Rs. Nil million)
- 14.10 Letters of credit other than for capital expenditure are Rs. 27.891 million (2018: Rs. 12.944 million).
- **14.11** Outstanding foreign currency forward contracts of Rs. 462.227 million (2018: Rs. 244.553 million).

For the year ended June 30, 2019

# 15 PROPERTY, PLANT AND EQUIPMENT

| Particulars                                     | Land - freehold | Buildings on<br>freehold land | Link road  | Non factory<br>building | Plantand<br>machinery | Furniture and fittings | Vehicles    | Electrical | Office<br>equipments | Total         |
|---|-----------------|-------------------------------|------------|-------------------------|-----------------------|------------------------|-------------|------------|----------------------|---------------|
| COST<br>Balance as at July 01, 2017             | 176,505,000     | 484,610,971                   | 29,702,478 | 62,567,053              | 1,806,454,724         | 5,808,790              | 48,957,310  | 70,401,181 | 26,136,504           | 2,711,144,010 |
| Additions during the year                       | I               |                               | •          | •                       | 92,132,115            | 1,107,333              | 2,591,550   | 164,010    | 1,457,963            | 97,452,971    |
| Revaluation adjustment                          | 441,000         | (157,601,723)                 | •          | 16,063,041              | (579,293,233)         |                        |             | •          | ı                    | (720,390,915) |
| Disposals                                       | ı               | ,                             | ,          | ,                       | ,                     | ,                      | (687,000)   | ,          | (173,127)            | (860,127)     |
| Balance as at June 30, 2018                     | 176,946,000     | 327,009,248                   | 29,702,478 | 78,630,094              | 1,319,293,606         | 6,916,123              | 50,861,860  | 70,565,191 | 27,421,340           | 2,087,345,939 |
| Additions during the year                       | ı               | 372,800                       | ,          | ٠                       | 83,392,906            | 924,450                | 11,083,110  | 673,400    | 3,694,895            | 100,141,561   |
| Disposals                                       | ,               | ı                             | 1          | ,                       | (2,000,000)           |                        | (3,958,745) | ,          | ,                    | (5,958,745)   |
| Balance as at June 30, 2019                     | 176,946,000     | 327,382,048                   | 29,702,478 | 78,630,094              | 1,400,686,512         | 7,840,573              | 57,986,225  | 71,238,591 | 31,116,235           | 2,181,528,755 |
| DEPRECIATION                                    |                 |                               |            |                         |                       |                        |             |            |                      |               |
| Balance as at July 01, 2017                     |                 | 92,604,762                    | 12,235,816 | 40,069,392              | 486,744,157           | 3,590,487              | 25,791,712  | 40,108,650 | 14,469,049           | 715,614,023   |
| Accumulated depreciation eliminated on disposal | •               | •                             |            |                         | •                     |                        | (572,456)   | ٠          | (57,542)             | (629,998)     |
| Depreciation expense                            | ٠               | 19,600,310                    | 873,333    | 2,249,766               | 136,712,148           | 263,808                | 4,957,721   | 3,036,879  | 1,212,866            | 168,906,832   |
| Revaluation adjustment                          |                 | (112,205,072)                 |            | (42,319,158)            | (623,456,305)         |                        |             |            |                      | (777,980,535) |
| Balance as at June 30, 2018                     |                 |                               | 13,109,149 |                         |                       | 3,854,295              | 30,176,977  | 43,145,529 | 15,624,373           | 105,910,322   |
| Accumulated depreciation eliminated on disposal | 1               |                               | 1          | 1                       | (166,667)             | ı                      | (3,349,435) |            |                      | (3,516,102)   |
| Depreciation expense                            | ı               | 16,355,122                    | 829,666    | 7,863,009               | 135,132,849           | 379,798                | 4,711,349   | 2,800,981  | 1,353,893            | 169,426,668   |
| Balance as at June 30, 2019                     |                 | 16,355,122                    | 13,938,815 | 7,863,009               | 134,966,182           | 4,234,093              | 31,538,891  | 45,946,510 | 16,978,266           | 271,820,888   |
| Written down value as at June 30, 2019          | 176,946,000     | 311,026,926                   | 15,763,663 | 70,767,085              | 1,265,720,330         | 3,606,480              | 26,447,334  | 25,292,081 | 14,137,969           | 1,909,707,867 |
| Written down value as at June 30, 2018          | 176,946,000     | 327,009,248                   | 16,593,329 | 78,630,094              | 1,319,293,606         | 3,061,828              | 20,684,883  | 27,419,662 | 11,796,967           | 1,981,435,617 |
| Rate of depreciation                            | %0              | 5%                            | 2%         | 10%                     | 10%                   | 10%                    | 20%         | 10%        | 10%                  |               |

For the year ended June 30, 2019

Land - freehold of the Company is located at Bhai Pheru and Jumber, Punjab, Pakistan, with an area of 96 kanals and 9.988 acres. Details of factory and residential buildings of the company constructed on this land are as follows:

| Location                 | Particulars   | Covered area Sqft |
|--------------------------|---|-------------------|
| Weaving Unit, Bhai Pheru | Industrial: Lintals, pre stress,<br>TR girder, power house/chiller<br>area, looms shed, production<br>area and godowns. | 409,326           |
|                          | Non - industrial: Senior staff residential flats, labour colony, office block, canteen and baths.                       |                   |
| Towel Unit, Jumber       | Industrial: Lintals, pre stress,<br>TR girder, stitching & dyeing hall,<br>godown hall, store, workshop and<br>shed.    | 110,318           |
|                          | Non - industrial: Office block, canteen and rooms.  |                   |

The basis used for the revaluation of land - freehold, buildings on freehold land, non factory building and plant and machinery were as follows:

#### Land - freehold

Fair market rate of the land was assessed through inquiries in the vicinity of land and information obtained through property owners of the area.

# Buildings on freehold land and non factory building

New construction value (new replacement value of each item of the buildings) was arrived at by looking at the condition of the buildings. Valuer has noted the type of construction and current construction status and then worked out the current cost of the like construction and have determined the ageing effect on the super structure and applied cost on sqft, basis as depreciated value.

# Plant and machinery

For the valuation of the plant and machinery a depreciation factory of 5% and appreciation factor of 4% applied due to inflation in prices of imported as well as local machinery. Value of plant and machinery assessed on lump sum basis.

#### 15.3 Forced sale value

The forced sale value of the revalued land - freehold has been assessed at Rs. 150.404 million, buildings (buildings on freehold land and non factory building) Rs. 365.075 million and plant and machinery has been assessed at Rs.1.055 billion.

For the year ended June 30, 2019

|      |                                    | Note               | 2019<br>( Rupees ) | 2018<br>( Rupees ) |
|------|------------------------------------|--------------------|--------------------|--------------------|
| 15.4 | Depreciation for the year has been | allocated as under | <b>:</b> :         |                    |
|      | Cost of sales                      | 26                 | 162,981,628        | 162,472,437        |
|      | Distribution cost                  | 27                 | 3,222,520          | 3,217,198          |
|      | Administrative expenses            | 28                 | 3,222,520          | 3,217,198          |
|      |                                    |                    | 169,426,668        | 168,906,832        |

Land - freehold, buildings on freehold land, non factory building and plant and machinery repre-15.5 sents values subsequent to revaluation as at June 30, 2019. Had there been no revaluation, the cost, accumulated depreciation, and book value of the revalued property, plant and equipment as on June 30, 2019 would have been as follows:

|                            | Cost as at<br>June 30, 2019 | Accumulated<br>depreciation as at<br>June 30, 2019 | Book value as at<br>June 30, 2019 | Book value as at<br>June 30, 2018 |
|----------------------------|-----------------------------|--|-----------------------------------|-----------------------------------|
| Land - freehold            | 106,864,276                 | -  | 106,864,276                       | 106,864,276                       |
| Buildings on freehold land | 375,086,869                 | 178,822,124  | 196,264,745                       | 206,594,468                       |
| Non factory building       | 62,567,053                  | 44,343,942   | 18,223,111                        | 20,247,901                        |
| Plant and machinery        | 2,296,075,188               | 1,347,848,965                                      | 948,226,223                       | 1,058,055,195                     |
|                            | 2,840,593,386               | 1,571,015,031                                      | 1,269,578,355                     | 1,391,761,840                     |

For the year ended June 30, 2019

#### 15.6 Disposal of Property, Plant and Equipment

The following is the detail of disposals during the year:

| Particulars   | Cost/<br>Assessed<br>value | Book value | Sale proceed | Gain / (loss) | Mode of disposal   | Name and Address of<br>Buyers   |
|---|----------------------------|------------|--------------|---------------|--------------------|---|
| Vehicle<br>Hyundai Shehzore Pickup<br>LES - 09 - 1956 | 874,940                    | 96,881     | 350,000      | 253,119       | Negotiation        | Mr. Nasir Khan s/o Ahsan<br>Khan, House # 07, Block #<br>07, Sector B-1, Township,<br>Lahore.                           |
| Suzuki Cultus LEB - 14 - 7254                         | 1,093,635                  | 348,408    | 540,210      | 191,802       | Negotiation        | Mr. Amjad Javed s/o<br>Muhammad Ashraf, Daak<br>Khana Chak # 87/15 L,<br>Chak 86/15 L, Tehsil Mian<br>Channo, Khanewal. |
| Honda City LEF - 1736                                 | 1,030,235                  | 115,230    | 750,000      | ',            | Insurance<br>Claim | Jubilee General Insurance<br>Company Limited, 1<br>Captain Anwaar-ul-Haq<br>(shaheed) Montgomery<br>Road, Lahore.       |
| Honda City LWH - 1134                                 | 959,935                    | 48,792     | 412,000      | 363,208       | Negotiation        | Mr. Mubashir Younas s/o<br>Muhammad Younas,<br>House # 309-B, Mohalla<br>Al Hamd Colony, Iqbal<br>Town, Lahore.         |
| Plant and Machinery                                   |                            |            |              |               |                    |   |
| Tsudakoma Air Jet Looms (4)                           | 2,000,000                  | 1,833,333  | 800,000      | (1,033,333)   | Negotiation        | M/S Hashtex, F - 549,<br>Near Central Ware House,<br>S.H.E. Area, Karachi.  |
| 2019  | 5,958,745                  | 2,442,644  | 2,852,210    | 409,566       |                    |   |
| 2018  | 860,127                    | 230,128    | 438,000      | 207,872       | _                  |   |

|  |      | 2019                                   | 2018                                |
|--|------|--|-------------------------------------|
|  | Note | (Rupees)                               | (Rupees)                            |
| 16 CAPITAL WORK IN PROGRESS  |      |  |                                     |
| Plant and machinery  |      | 17,272,641                             | -                                   |
| Building   |      | 13,802,742                             | -                                   |
|  | 16.1 | 31,075,383                             | -                                   |
| 16.1 Movement in the account is as follows  Opening balance as at July 01, Addition made during the year |      | -                                      | 9,701,776                           |
| - Plant and machinery - Building   |      | 60,868,758<br>13,802,742<br>74,671,500 | 36,437,628<br>193,475<br>36,631,103 |
| Capitalized during the year:   |      |  |                                     |
| <ul><li>Plant and machinery</li><li>Building</li></ul>   |      | 43,596,117                             | 46,139,404<br>193,475               |
|  |      | 43.596.117                             | 46.332.879                          |

31,075,383

For the year ended June 30, 2019

|                         |  | 2019                      | 2018                      |
|-------------------------|--|---------------------------|---------------------------|
|                         |  | Note (Rupees)             | (Rupees)                  |
| 17 LONG                 | TERM DEPOSITS  |                           |                           |
| Secui                   | rity deposits - WAPDA  | 9,230,022                 | 9,230,022                 |
| Secui                   | rity deposits - OTHERS   | 13,228,479                | 13,268,579                |
|                         |  | 22,458,501                | 22,498,601                |
| 18 STOC                 | K IN TRADE   |                           |                           |
| Rawı                    | material   | 231,185,931               | 171,084,033               |
| Work                    | in process   | 119,369,187               | 138,176,521               |
| Finish                  | ned goods  | 564,063,316               | 760,315,911               |
|                         |  | 914,618,433               | 1,069,576,465             |
| 18.1<br>18.2<br>19 TRAD | Finished goods includes stock in transit amounting to Finished goods includes stock held by third parties am (2018: Rs. 54.677 million). | ,                         | // / *                    |
|                         | dered good   |                           |                           |
| Expoi                   | t - secured against letters of credit  | 86,014,359                | 116,896,987               |
| Local                   | - Unsecured  | 626,447,602               | 541,707,799               |
|                         | dered doubtful   |                           |                           |
|                         | - Unsecured  | 5,575,951                 | -                         |
| Less:                   | provision for expected credit loss   | (5,575,951)               |                           |
|                         | 10 AND ADVANCES  | 712,461,961               | 658,604,786               |
|                         | IS AND ADVANCES  |                           |                           |
|                         | due from ampleyees, interest free  | 22 622 460                | 17 600 505                |
|                         | due from employees - interest free   | 23,633,468                | 17,682,585                |
| Suppl                   |  | 31,938,818                | 15,886,630                |
|                         | iers against letters of credit   | 44,926,060                | 2,396,245                 |
|                         |  | 100,498,346               | 35,965,460                |
| TRAD                    | DE DEPOSITS, PREPAYMENTS AND BALANCES WITH STA   | ATUTORY AUTHORITIES       |                           |
|                         | ayments  | 4,298,648                 | 3,006,297                 |
|                         | nce income tax   | 27,902,037                | 25,468,253                |
| •                       | n deposits   | 470,995                   | 546,688                   |
|                         | tax refundable<br>t rebate receivable  | 153,319,916<br>27,167,570 | 138,655,940<br>21,065,655 |
| Εχροί                   | t repate receivable  | 213,159,166               | 188,742,833               |
| OTHE                    | R RECEIVABLES  | 0,.00,100                 | . 55,. 12,550             |
|                         | receivables  | 126,766,078               | 117,887,501               |
|                         |  | 126,766,078               | 117,887,501               |

For the year ended June 30, 2019

# 23 SHORT TERM INVESTMENTS

|                                   | Note              | 2019<br>Number of    | 2018<br>shares/ units | 2019<br>( Rupees ) | 2018<br>( Rupees ) |
|-----------------------------------|-------------------|----------------------|-----------------------|--------------------|--------------------|
|                                   |                   |                      |                       |                    |                    |
| Investment in Funds               | 23.1              |                      |                       |                    |                    |
| Atlas Money Market Fund           |                   | 644                  | 10                    | 323,894            | 5,225              |
| Faysal Money Market Fund          |                   | 598                  | 518                   | 60,803             | 55,221             |
|                                   |                   | 1,242                | 528                   | 384,697            | 60,446             |
| Investments at fair value through | gh profit or loss | s - listed securitie | es                    |                    |                    |
| Pak Electron Limited              |                   | 944                  | 944                   | 18,899             | 33,475             |
| JS Growth Fund Limited            |                   | 37,132               | 37,132                | 450,410            | 450,410            |
| Attock Refinery Limited           |                   | 13                   | 11                    | 1,005              | 2,368              |
| Samba Bank Limited                |                   | 24,500               | 24,500                | 134,505            | 187,425            |
|                                   |                   | 62,589               | 62,587                | 604,819            | 673,678            |
|                                   |                   | 63,831               | 63,115                | 989,516            | 734,124            |

Atlas Money Market Fund and Faysal Money Market Fund is an open ended money market mutual funds managed by Atlas Asset Management Company Limited and Faysal Asset Management Company Limited. The said investment is valued at fair value and any gain or loss resulting from fair value adjustment is charged to profit or loss.

|    |                                  |      | 2019       | 2018       |
|----|----------------------------------|------|------------|------------|
|    |                                  | Note | (Rupees)   | (Rupees)   |
| 24 | CASH AND BANK BALANCES           |      |            |            |
|    | Cash in hand                     |      | 1,504,691  | 560,601    |
|    | Cash at banks                    |      |            |            |
|    | - current accounts               | 24.1 | 53,442,056 | 27,837,840 |
|    | - saving account                 | 24.2 | 18,868     | 18,868     |
|    | Cash at banks - foreign currency |      | 656,098    | 573,244    |
|    | / <u>_/</u> /                    |      | 55,621,713 | 28,990,553 |

- This includes amount held in Habib Metropolitan Bank escrow account against dividend payable amounting to Rs. 3,140,295 (2018: Rs. 444,196).
- **24.2** The balance in saving account carry rate of profit @ 7.40% (2018: 4%).

For the year ended June 30, 2019

#### 25 **SALES - NET**

|   |      | 2019                         | 2018          |
|---|------|------------------------------|---------------|
|   | Note | (Rupees)                     | (Rupees)      |
| Gross local sales                           |      | 2,700,065,391                | 2,594,287,855 |
| Sales tax                                   |      | (5,605,018)                  | (17,994,919   |
| Net local sales                             |      | 2,694,460,373                | 2,576,292,936 |
| Export                                      |      | 2,386,002,007                | 1,586,040,529 |
| Total sales                                 |      | 5,080,462,380                | 4,162,333,465 |
| Export rebate                               |      | 103,098,339                  | 150,807,212   |
| Commission and claims                       |      | (79,007,514)                 | (53,172,196   |
| Trade discount                              |      | (13,413,783)                 | (7,651,046    |
|   |      | 5,091,139,422                | 4,252,317,435 |
| COST OF SALES                               |      |                              |               |
| Raw material consumed                       | 26.1 | 2,642,076,580                | 2,348,707,370 |
| Stores, spare parts and lose tools consumed |      | 115,126,018                  | 92,295,710    |
| Packing, sizing and lubricants consumed     |      | 345,297,658                  | 278,759,312   |
| Fuel and power                              |      | 480,889,362                  | 488,968,965   |
| Salaries, wages and other benefits          | 26.2 | 355,857,299                  | 326,603,361   |
| Processing charges                          |      | 200,502,911                  | 198,212,579   |
| Insurance                                   |      | 9,788,154                    | 7,112,822     |
| Repairs and maintenance                     |      | 10,508,133                   | 8,318,976     |
| Traveling and conveyance                    |      | 4,098,029                    | 3,050,699     |
| Depreciation                                | 15.4 | 162,981,628                  | 162,472,437   |
| Other production overheads                  |      | 25,209,680                   | 18,548,646    |
|   |      | 4,352,335,452                | 3,933,050,877 |
| Adjustment of work-in-process               |      |                              |               |
| Opening stock                               |      | 138,176,521                  | 143,175,972   |
| Closing stock                               |      | (119,369,187)                | (138,176,521  |
|   |      | 18,807,335                   | 4,999,451     |
|   |      | 4,371,142,787                | 3,938,050,328 |
| Adjustment of finished goods and waste      |      |                              |               |
| Opening stock                               |      | 760,315,911                  | 609,111,463   |
| Closing stock                               |      | (564,063,316)                | (760,315,911  |
|   |      | 196,252,595<br>4,567,395,382 | (151,204,448  |
| 26.1 Raw material consumed                  |      | 4,307,393,362                | 3,760,643,660 |
| Opening stock                               |      | 171,084,033                  | 152,611,487   |
| Purchases                                   |      | 2,703,942,033                | 2,362,975,073 |
| Return / discount on purchases              |      | (18,178,952)                 | (8,844,304    |
|   |      | 2,685,763,081                | 2,354,130,769 |
| Freight                                     |      | 16,415,397                   | 13,049,147    |
|   |      | 2,873,262,511                | 2,519,791,403 |
| Closing stock                               |      | (231,185,931)                | (171,084,033  |
|   |      | 2,642,076,580                | 2,348,707,370 |
|   |      |                              |               |

26.2 This includes employee benefits amounting to Rs. 23.126 million (2018: Rs. 18.468 million).

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|                                    |      | 2019        | 2018        |
|------------------------------------|------|-------------|-------------|
|                                    | Note | (Rupees)    | (Rupees)    |
| DISTRIBUTION COST                  |      |             |             |
| Salaries, wages and other benefits | 27.1 | 18,929,980  | 14,757,893  |
| Traveling and conveyance           |      | 2,363,968   | 1,582,489   |
| Sales promotion                    |      | 3,718,530   | 2,280,879   |
| Communication                      |      | 6,969,109   | 6,022,005   |
| Vehicles running and maintenance   |      | 1,195,949   | 916,966     |
| Freight                            |      | 86,208,681  | 60,904,214  |
| Clearing and forwarding            |      | 6,975,781   | 4,880,677   |
| Depreciation                       | 15.4 | 3,222,520   | 3,217,198   |
| Others                             |      | 10,651,943  | 6,751,443   |
|                                    |      | 140,236,463 | 101,313,764 |

27.1 This includes employee benefits amounting to Rs. 2.805 million (2018: Rs. 1.985 million).

# **ADMINISTRATIVE EXPENSES**

| Directors' remuneration            |      | 6,000,000  | 6,000,000  |
|------------------------------------|------|------------|------------|
| Salaries and other benefits        | 28.1 | 31,594,595 | 28,607,833 |
| Traveling and conveyance           |      | 10,691,784 | 8,128,201  |
| Rent, rates and taxes              |      | 5,441,805  | 5,276,177  |
| Printing and stationery            |      | 2,238,496  | 1,698,793  |
| Communication                      |      | 2,316,541  | 2,265,432  |
| Vehicle running and maintenance    |      | 3,718,861  | 3,483,263  |
| Repairs and maintenance            |      | 2,492,167  | 854,302    |
| Auditors' remuneration             | 28.2 | 954,250    | 880,000    |
| Fee and subscription               |      | 2,363,353  | 1,883,508  |
| Legal and professional             |      | 3,260,980  | 2,215,850  |
| Electricity, gas and water         |      | 3,209,769  | 2,500,099  |
| Insurance                          |      | 1,040,299  | 1,125,626  |
| Advertisement                      |      | 280,700    | 32,250     |
| Depreciation                       | 15.4 | 3,222,520  | 3,217,198  |
| Provision for expected credit loss |      | 5,575,951  | -          |
| Others                             |      | 602,703    | 510,138    |
|                                    |      | 85,004,774 | 68,678,670 |

28.1 This includes employee benefits amounting to Rs. 3.552 million (2018: Rs. 3.339 million).

# 28.2 Auditors' remuneration

| Audit fee                           | 726,000 | 660,000 |
|-------------------------------------|---------|---------|
| Half yearly review                  | 137,500 | 137,500 |
| Code of corporate governance review | 90,750  | 82,500  |
|                                     | 954,250 | 880,000 |

For the year ended June 30, 2019

|   |      | 2019         | 2018        |
|---|------|--------------|-------------|
|   | Note | (Rupees)     | (Rupees)    |
| OTHER OPERATING EXPENSES                          |      |              |             |
| Exchange loss                                     |      | 1,279,993    | 3,262,036   |
| Provision for workers' profit participation fund  |      | 7,855,480    | 6,862,192   |
| Provision for workers' welfare fund               |      | 607,123      | 1,169,301   |
| Loss on investments at fair value                 |      | 70,399       | 427,313     |
| Others  |      | 1,448        |             |
|   |      | 9,814,443    | 11,720,84   |
| OTHER INCOME                                      |      |              |             |
| Income from financial assets                      |      |              |             |
| Dividend income                                   |      | 19,770       | 110,715     |
| Profit on bank deposits                           |      | 395          | 685         |
| Gain on sale of investments                       |      | -            | 261,782     |
| Income from non financial assets                  |      |              |             |
| Gain on disposal of property, plant and equipment | 15.6 | 409,566      | 207,872     |
| Other Income - fair price shop                    |      | 190,821      | / /  -      |
| Others  |      | 3,700,607    | 2,829,379   |
|   |      | 4,321,159    | 3,410,433   |
| FINANCE COST                                      |      |              |             |
| Mark-up on long term financing                    |      | 33,776,836   | 34,245,359  |
| Mark-up on short term borrowings                  |      | 79,101,634   | 59,646,225  |
| Interest on Workers' Profit Participation Fund    | 11.1 | 2,943,037    | 1,598,479   |
| Bank charges and others                           |      | 18,196,726   | 13,626,995  |
| Unwinding of discount                             |      | 10,344,282   | 48,839,314  |
|   |      | 144,362,515  | 157,956,372 |
| TAXATION  |      |              |             |
| Provision for taxation- current                   |      | 41,073,574   | 35,799,029  |
| Deferred taxation                                 |      | (10,265,039) | (9,761,513  |
|   |      | 30,808,535   | 26,037,516  |

For the year ended June 30, 2019

- The Company is under the ambit of final tax up to the extent of export sales under Section 169 of Income Tax Ordinance 2001. Provision for income tax is made accordingly. Income tax provision for income which is not subject to final tax under Section 169 of Income Tax Ordinance, 2001 has been calculated in accordance with Section 113 of the Income Tax Ordinance, 2001.
- No numeric tax rate reconciliation has been given in these financial statements as provisions made during the current and preceding financial years mainly represent either alternative corporate tax or minimum tax payable under section 113.

|   |                    | 2019         | 2018       |
|---|--------------------|--------------|------------|
|   | Note               | (Rupees)     | (Rupees    |
| EARNING/(LOSS) PER SHARE - BASIC AND DILL             | JTED               |              |            |
| Earnings attributable to ordinary shareholders        |                    | 117,838,469  | 103,174,8  |
| Weighted average number of ordinary shares            | 6                  | 59,428,729   | 59,428,7   |
|   |                    | 1.98         | 1.         |
| 33.1 There is no dilutive effect on the basic earning | per share.         |              |            |
| CASH FLOW FROM OPERATING ACTIVITIES                   |                    |              |            |
| Profit for the year before taxation                   |                    | 148,647,004  | 129,212,3  |
| Adjustments for:                                      |                    |              |            |
| Depreciation on property, plant and equipment         | 15.4               | 169,426,668  | 168,906,8  |
| Provision for expected credit loss                    |                    | 5,575,951    |            |
| Loss/ (gain) on disposal property, plant and equipme  | ent                | (409,566)    | (207,8     |
| Gain on sale of investments                           |                    | -            | (261,7     |
| Dividend income                                       |                    | (19,770)     | (110,7     |
| Staff retirement benefits - gratuity                  |                    | 29,483,083   | 23,790,7   |
| Provision for WPPF & WWF                              |                    | 8,462,603    | 8,031,4    |
| Interest on Workers' Profit Participation Fund        |                    | 2,943,037    | 1,598,4    |
| Unwinding of discount                                 |                    | 10,344,282   | 48,839,3   |
| Finance cost  |                    | 131,075,196  | 107,518,5  |
| Profit before working capital changes                 |                    | 505,528,488  | 487,317,4  |
| (Increase) / decrease in current assets               |                    |              |            |
| Stores, spare parts and loose tools                   |                    | (6,210,779)  | 31,280,7   |
| Stock in trade  |                    | 154,958,032  | (164,677,5 |
| Trade debts   |                    | (59,433,126) | (308,362,9 |
| Loans and advances                                    |                    | (64,532,886) | (2,684,9   |
| Other receivables                                     |                    | (8,878,577)  |            |
| Trade deposits, prepayments and balances with sta     | tutory authorities | (21,982,549) | 5,069,9    |
| Increase / (decrease) in current liabilities          |                    |              |            |
| Trade and other payables                              |                    | (64,078,612) | 281,063,3  |
| Contract liabilities                                  |                    | 3,902,029    | 5,957,6    |
| Payment of workers' profit participation fund         |                    | (18,185,205) |            |
| Net changes in working capital                        |                    | (84,441,673) | (236,477,6 |
|   |                    | 421,086,815  | 250,839,7  |

For the year ended June 30, 2019

#### **FINANCIAL ASSETS AND LIABILITIES** 35

|  | Mark-up         | bearing        | Non mark-      | up bearing     | TOTAL           | TOTAL          |
|--|-----------------|----------------|----------------|----------------|-----------------|----------------|
|  | Maturity up to  | Maturity after | Maturity up to | Maturity after | 2019            | 2018           |
|  | one year        | one year       | one year       | one year       |                 |                |
|  | (Rupees)        | (Rupees)       | (Rupees)       | (Rupees)       | (Rupees)        | (Rupees)       |
| Financial Assets                       |                 |                |                |                |                 |                |
| - Loans and receivables                |                 |                |                |                |                 |                |
| Long term Deposits                     | -               | -              | -              | 22,458,501     | 22,458,501      | 22,498,601     |
| Trade Debts                            | -               | -              | 712,461,961    | -              | 712,461,961     | 658,604,786    |
| Loans and advances                     | -               | -              | 23,633,468     | -              | 23,633,468      | 17,682,585     |
| Trade deposits                         | -               | -              | 470,995        | -              | 470,995         | 546,688        |
| Cash and bank balances                 | 674,966         | -              | 54,946,747     | -              | 55,621,713      | 28,990,553     |
| - At fair value through profit or loss |                 |                |                |                |                 |                |
| Investments                            | 989,516         | -              | -              | -              | 989,516         | 734,124        |
|  | 1,664,482       |                | 791,513,171    | 22,458,501     | 815,636,154     | 729,057,337    |
| Financial Liabilities                  |                 |                |                |                |                 |                |
| - At amortized cost                    |                 |                |                |                |                 |                |
| Long term financing                    | 167,010,393     | 304,818,570    | -              | -              | 471,828,963     | 581,129,686    |
| Trade and other payables               | -               | -              | 558,646,213    | -              | 558,646,213     | 629,504,390    |
| Accrued mark-up                        | -               | -              | 22,815,205     | -              | 22,815,205      | 21,672,114     |
| Short term borrowings                  | 1,250,018,577   | -              | -              | -              | 1,250,018,577   | 1,171,196,746  |
| Unclaimed Dividend                     | -               | -              | 659,831        | -              | 659,831         | 425,102        |
|  | 1,417,028,970   | 304,818,570    | 582,121,249    | -              | 2,303,968,789   | 2,403,928,038  |
| On balance sheet gap                   | (1,415,364,488) | (304,818,570)  | 209,391,922    | 22,458,501     | (1,488,332,635) | (1,674,870,701 |

# Off balance sheet items

| Bills discounted with recourse                            | 245,867,524 | 254,069,289 |
|---|-------------|-------------|
| Bank guarantees issued in the ordinary course of business | 49,976,000  | 47,108,000  |
| Letters of credit   | 29,897,045  | 12,943,850  |

For the year ended June 30, 2019

#### FINANCIAL RISK MANAGEMENT 36

#### Effective interest rates

#### Financial liabilities

Long term financing Short term borrowings

5.00% to 12.99% (2018: 5.00% to 7.50%) per annum 3.00% to 14.96% (2018: 3.00% to 9.36%) per annum

#### 36.1 Financial risk factors

The Company has exposures to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk (Currency risk, other price risk and interest rate risk)

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

# Concentration and management of credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties fail completely to perform as contracted.

Credit risk from cash and cash equivalents, derivative financial instruments and deposits with banks and financial institution, as well as credit exposures to customers, including trade receivables and committed transactions. Out of total financial assets of Rs. 815.636 million (2018: Rs. 729.057 million), the financial assets that are subject to credit risk amounted to Rs. 759.025 million (2018: Rs. 699.333 million).

For trade receivables, internal risk assessments process determines the credit quality of the customer. taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal and external ratings in accordance with the limits set by the management. The utilization of credit limit is regularly monitored. Accordingly, the credit risk is minimal and the Company also believes that/it is not exposed to major concentration of credit risk.

Concentration of the credit risk arises when the number of counter parties engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly effected by the changes in economic, political or other conditions. The Company believes that it is not exposed to major concentration risk.

The Company monitors the credit quality of the financial assets with reference to the historical performance of such assets and available external credit ratings. The carrying value of financial assets which are neither past due nor impaired are as under:

|                                      | 2019        | 2018        |
|--------------------------------------|-------------|-------------|
|                                      | (Rupees)    | (Rupees)    |
| Long term deposits                   | 22,458,501  | 22,498,601  |
| Trade debts                          | 712,461,961 | 658,604,786 |
| Loans and advances                   | 23,633,468  | 17,682,585  |
| Trade deposits and other receivables | 470,995     | 546,688     |
| Bank balances                        | 54,117,022  | 28,429,952  |
|                                      | 813,141,947 | 727,762,612 |

For the year ended June 30, 2019

The credit quality of receivables can be assessed with reference to their historical performance with no or some defaults in recent history. The credit quality of Company's bank balances can be assessed with reference to external credit ratings as follows

|                                 | Rating agency | Long term<br>Rating | Short term<br>Rating |
|---------------------------------|---------------|---------------------|----------------------|
| Bank Alfalah Limited            | PACRA         | AA+                 | A-1+                 |
| Dank Analan Emilied             | JCR-VIS       | AA+                 | A-1+                 |
| Askari Bank Limited             | PACRA         | AA+                 | A-1+                 |
|                                 | PACRA         | AA                  | A-1+                 |
| Faysal Bank Limited             | JCR-VIS       | AA                  | A-1+                 |
| Meezan Bank Limited             | JCR-VIS       | AA+                 | A-1+                 |
| MCB Bank Limited                | PACRA         | AAA                 | A-1+                 |
| Habib Metropolitan Bank Limited | PACRA         | AA+                 | A-1+                 |
| National Bank of Pakistan       | PACRA         | AAA                 | A-1+                 |
| National Bank of Fakistan       | JCR-VIS       | AAA                 | A-1+                 |
| Silk Bank Limited               | JCR-VIS       | A-                  | A-2                  |
| SME Bank Limited                | PACRA         | CCC                 | В                    |
| Bank of Punjab                  | PACRA         | AA                  | A-1+                 |
| United Bank Limited             | JCR-VIS       | AAA                 | A-1+                 |
| Soneri Bank Limited             | PACRA         | AA-                 | A-1+                 |
| Habib Bank Limited              | JCR-VIS       | AAA                 | A-1+                 |
| Allied Bank Limited             | PACRA         | AAA                 | A-1+                 |
| Bank Al Habib Limited           | PACRA         | AA+                 | A-1+                 |

# Liquidity risk management

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure as far as possible to always have sufficient liquidity to meet its liabilities when due. The Company is not materially exposed to liquidity risk as the Company has obtained short term borrowings from various commercial banks to meet any deficit, if required to meet the short term liquidity commitments. In addition, the Company uses different methods including restructuring and rescheduling of existing loan facilities which assists it in monitoring cash flow requirements. Therefore, the management envisages that sufficient financial resources will be available for the continuing operations of the Company.

# Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The Company is exposed to market risk on account of foreign currency balances, interest bearing borrowings, investments and foreign currency receivables.

# **Currency risk**

Currency risk is the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in foreign exchange rates.

For the year ended June 30, 2019

The Company is exposed to currency risk on import of raw materials and stores and spares and export of goods mainly denominated in US dollars and on foreign currency bank accounts. The Company's exposure to foreign currency risk for US Dollars, Pound Sterling and Euro is as follows:

|                               | 2019        | 2018        |
|-------------------------------|-------------|-------------|
|                               | (Rupees)    | (Rupees)    |
| Foreign debtors               | 86,014,359  | 116,896,987 |
| Foreign currency bank account | 656,098     | 573,244     |
| Gross balance sheet exposure  | 86,670,457  | 117,470,231 |
| Letters of credit             | 29,897,045  | 12,943,850  |
|                               | 116,567,502 | 130,414,081 |

| 100             | Avera  | Average rate |        | te rate |
|-----------------|--------|--------------|--------|---------|
|                 | 2019   | 2018         | 2019   | 2018    |
| Rupees per USD  | 137.08 | 110.63       | 164.50 | 121.60  |
| Rupees per Euro | 156.40 | 132.09       | 186.99 | 141.57  |
| Rupees per GBP  | 176.93 | 149.30       | 208.45 | 159.41  |

As at reporting date, had the exchange of USD, Euro and Pound Sterling depreciated or appreciated by 10% against the currency with all other variables held constant, the change in post tax profit/(loss), mainly as a result of foreign exchange gain/loss on translation of foreign currency denominated payables, would have been as follows:

|                          | 30-Jun-19      |              | 30-Jun-18      |              |
|--------------------------|----------------|--------------|----------------|--------------|
|                          | % Change (+ -) | Impact (+ -) | % Change (+ -) | Impact (+ -) |
| Effect on profit or loss |                |              |                |              |
| USD/                     | 10             | 1,745,977    | 10             | 5,946,069    |
| /Euro / /                | 10             | 8,590,793    | 10             | 2,023,599    |
| Pound Sterling           | 10             | -            | 10             | 3,264,856    |

The sensitivity analysis prepared is not necessarily indicative of the effects on profit/(loss) for the year and assets/liabilities of the Company.

# Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in the market interest rate.

At the reporting date the variable interest rate profile of the Company's significant interest bearing financial instruments was as follows:

|                      | 2019                      | 2018           | 2019          | 2018          |
|----------------------|---------------------------|----------------|---------------|---------------|
|                      | Effective interest rate % |                | Carrying val  | ue in Rupees  |
| Long term financing  | 5.00% to 12.99%           | 5.00% to 7.50% | 471,828,963   | 581,129,686   |
| Short term financing | 3.00% to 14.96%           | 3.00% to 9.36% | 1,250,018,577 | 1,171,196,746 |

For the year ended June 30, 2019

# Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have decreased/(increased) loss for the year by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2019.

|   | Profit and loss 100 BPS |              |
|---|-------------------------|--------------|
|   | Increase                | decrease     |
| As at 30 June 2019  |                         |              |
| Cash flow sensitivity-Variable rate financial liabilities | 17,218,475              | (17,218,475) |
| As at 30 June 2018  |                         |              |
| Cash flow sensitivity-Variable rate financial liabilities | 17,523,264              | (17,523,264) |

The sensitivity analysis prepared is not necessarily indicative of the effects on loss for the year and assets/ liabilities of the Company.

#### Past due balances

|   | 2019        | 2018        |
|---|-------------|-------------|
|   | (Rupees)    | (Rupees)    |
| The aging of trade receivable at the reporting date is: |             |             |
| Past due 1-30 days                                      | 674,111,059 | 601,034,141 |
| Past due 30-150 days                                    | 38,350,902  | 47,878,393  |
| Past due 150 days                                       | 5,575,951   | 9,692,252   |
| Less: provision for expected credit loss                | (5,575,951) | \ - \       |
|   | 712,461,961 | 658,604,786 |

# 36.2 Capital risk management

The Company's objectives when managing capital are to safeguard the entity's ability to continue as a going concern, so that it can continue to provide adequate returns for shareholders and benefits for other stakeholders, and to maintain a strong capital base to support the sustained development of its business.

The Company manages its capital structure which comprises capital and reserves by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to shareholders, appropriation of amounts to capital reserves or/and issue new shares, as the case may be.

Consistent with others in the industry, the Company manages its capital risk by monitoring its debt levels and liquid assets and keeping in view future investment requirements and expectations of the shareholders. Debt is calculated as total borrowings ("long term financing" and "short term borrowings" as shown in the balance sheet). Total capital comprises shareholders' equity as shown in the balance sheet under "share capital and reserves" and net debt.

The salient information relating to capital risk management of the Company as of June 30, 2019 and June 30, 2018 were as follows:

For the year ended June 30, 2019

|                        | 2019<br>( Rupees ) | 2018<br>(Rupees) |
|------------------------|--------------------|------------------|
| Total borrowings       | 1,721,847,540      | 1,752,326,432    |
| Cash and bank balances | (55,621,713)       | (28,990,553)     |
|                        | 1,666,225,827      | 1,723,335,879    |
| Total equity           | 1,627,402,850      | 1,540,738,893    |
|                        | 3,293,628,677      | 3,264,074,772    |
| Gearing ratio %        | 50.59              | 52.80            |

# REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

| Description             | Chief<br>Executive | 2019<br>Directors | Executives | Chief<br>Executive | 2018<br>Directors | Executives |
|-------------------------|--------------------|-------------------|------------|--------------------|-------------------|------------|
| Managerial remuneration | 2,000,000          | 2,000,000         | 3,878,904  | 2,000,000          | 2,000,000         | 1,280,000  |
| House rent allowance    | 800,000            | 800,000           | 1,551,562  | 800,000            | 800,000           | 512,000    |
| Utilities               | 200,000            | 200,000           | 387,890    | 200,000            | 200,000           | 128,000    |
|                         | 3,000,000          | 3,000,000         | 5,818,356  | 3,000,000          | 3,000,000         | 1,920,000  |
| No. of persons          | 1                  | 1                 | 3          | 1                  | 1                 | 1          |

- 37.1 Some of the Directors and the Executives are provided with free use of Company cars as per
- 37.2 No meeting fee was paid to the Directors for attending the meetings of the Board.

#### TRANSACTIONS WITH RELATED PARTIES 38

There were no related parties other than those as disclosed in note # 37 above.

#### 39 **ENTITY-WIDE INFORMATION**

39.1 The Company markets and sells fabric and towel. Breakdown of net revenues for both the products of the Company is as follows:

|        | 2019          | 2018          |
|--------|---------------|---------------|
|        | (Rupees)      | (Rupees)      |
| Fabric | 2,226,132,992 | 2,275,299,672 |
| Towel  | 2,854,329,388 | 1,887,033,793 |
|        | 5,080,462,380 | 4,162,333,465 |

- 39.2 Major export sales are made to Italy, Belgium, Greece and Germany which represents 75% of total export sales (2018: 69.02%).
- 39.3 All the non-current assets of the Company are located in Pakistan.
- 39.4 The Company's customer base is diverse with no single customer accounting for more than 35% of net revenue.

37

For the year ended June 30, 2019

#### PLANT CAPACITY AND PRODUCTION 40

|   | 2019<br>(Rupees) | 2018<br>(Rupees) |
|---|------------------|------------------|
| Greige fabric unit  |                  |                  |
| No. of looms installed                                    | 199              | 203              |
| No. of looms worked                                       | 199              | 203              |
| Shifts per day  | 3                | 3                |
| No. of days actually worked                               | 365              | 365              |
| Installed capacity (square meters in millions @ 50 picks) | 84.62            | 85.73            |
| Actual production (square meters in millions @ 50 picks)  | 73.11            | 67.76            |
| Towel unit  |                  |                  |
| No. of looms installed                                    | 45               | 45               |
| No. of looms worked                                       | 45               | 45               |
| Shifts per day  | 3                | 3                |
| No. of days actually worked                               | 365              | 365              |
| Installed capacity (Tons)                                 | 4,835            | 4,835            |
| Actual production (Tons)                                  | 4,238            | 3,818            |
| Towel dyeing and processing unit                          |                  |                  |
| Installed capacity (Tons)                                 | 5,700            | 5,700            |
| Actual production (Tons)                                  | 3,802            | 3,515            |

<sup>40.1</sup> It is difficult to determine precisely the production capacity in textile weaving mills since it fluctuates widely depending on various factors such as speed, width and construction of cloth woven etc.

#### 41 **NUMBER OF EMPLOYEES**

| Number of employees as on June 30,                             | 1128 | 1101 |
|--|------|------|
| Average number of employees during the year                    | 1122 | 1090 |
| Employees working in the Company's factory at the year end     | 1059 | 1031 |
| Average employees working in Company's factory during the year | 1052 | 1023 |

#### **EVENTS AFTER THE BALANCE SHEET DATE** 42

The Board of Directors of the Company in its meeting held on September 27, 2019 has proposed cash dividend of Rs. 29.714 million (2018: 29.714 million) at Rs. 0.5 per ordinary share of Rs. 10 each for the year ended June 30, 2019 subject to the approval of shareholders in the Annual General Meeting to be held on October 28, 2019. These financial statements do not reflect these appropriations.

**<sup>40.2</sup>** Difference is due to the supply demand situation in the market.

For the year ended June 30, 2019

# 43 AUTHORIZATION OF FINANCIAL STATEMENTS

These financial statements have been approved by the Board of Directors of the Company and authorised for issue on September 27, 2019.

# 44 FIGURES

Figures have been rounded off to the nearest Rupee.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

DIRECTOR

#### معززاراکین،

آپ کی کمپنی کے ڈائر کیٹرزازراہ مسرت 30 جون 2019 کواختنام پذیر مدت کے لئے آڈیٹرز کی غیر جانب دار رپورٹ کے ہمراہ یر تال شدہ مالیاتی گوشوارے پیش کرتے ہیں۔

#### كاروباري جائزه

#### کاروبارکی کارکردگی

سمینی نے 5.091 بلین رویے کی فروخت ریکارڈ کی جوگذشتہ برس 4.252 بلین رویے فروخت سے 20 فی صدرا کد ہے۔ سمپنی نے پیر اہدف مقامی اور بین الاقوامی منڈیوں میں مربوط مارکیٹنگ حکمت عملی کے ذریعے حاصل کیا۔ برآمدات کی فروخت بھی گذشتہ برس 1,676.03 ملین رویے کے مقابلہ میں رواں برس 43 فی صد کے حساب سے 2,396.68 ملین رویے برھی۔موجودہ سال کے لئے مجموعي منافع گذشته برس 472. 465 ملين رويے كےمقابله ميں 523.744 ملين رويے رہا۔ برآ مداتی فروخت ميں اضا فهاورافراط زر کے اثرات کی وجہ سے سیمی اورانتظامی لاگت گذشتہ برس کے مقابلہ میں زیادہ رہی ۔اسٹیٹ بینک آف یا کستان کی جانب سے شرح سود میں اضافہ کے باوجود قرضوں پرلاگت 8.61 فی صدکم ہوئی۔ کیونکہا نظامیہ نے کم ترین مکنیشرح پرکم از کم لاگت کےساتھ فنڈ زکے موٹز پورٹ فولیو کا اطلاق کیا۔

کمپنی نے بہت مشکل قومی اور بین الاقوامی کاروباری ماحول میں گذشتہ برس 103.175 ملین روپے کے مقابلہ میں 117.838 ملین رویےعلاوہ ٹیکس منافع حاصل کیا۔

| فی صداضافه | 2018          | 2019          | تفصيل              |
|------------|---------------|---------------|--------------------|
| 19.73      | 4,252,317,435 | 5,091,139,422 | خالص فروخت         |
| 12.52      | 465,471,555   | 523,744,040   | مجموعي منافع       |
| 6.69       | 298,119,173   | 318,073,672   | ای بی آئی ٹی ڈی اے |
| 0.31       | 168,906,832   | 169,426,668   | فرسود گ <u>ی</u>   |
| (8.61)     | 157,956,372   | 144,362,515   | مالياتى لا گت      |
| 15.04      | 129,212,341   | 148,647,004   | منافع بمعه ثيكس    |
| 14.21      | 103,174,825   | 117,838,469   | منافع علاوه ٹیکس   |
| 14.21      | 1.74          | 1.98          | فی خصص آمدنی       |

#### سرمایه داری اخراجات

سمپنی متوازن جدت اور تبدیلی کی اہمیت کوشلیم کرتی ہےاورموجودہ اور نئے منصوبوں میں باقاعدہ سرمایہ کاری کرتی ہے۔ زیر جائزہ مدت میں کمپنی نے 131.26 ملین رویے کی سرماییکاری کی ہے

#### ور کنگ کیپٹل مینجمنٹ

تمینی کی لیکویڈٹی صورت حال متحکم ہے۔ کمپنی نے زیر جائزہ سال کے دوران ور کنگ کیپٹل کی ضروریات کوسارے ور کنگ کیپٹل مینجمنٹ کے تحت منظم کیا ہے۔ آئندہ سال میں ممپنی کواپنی فروخت کا ہدف حاصل کرنے کے لئے مزیدور کنگ سیپٹل کی ضرورت ہے۔ سرمایه داری دُ هانچه

سمینی کا مالیاتی توازن اور گیرنگ تناسب قرضوں کی دستیاب سہولت کے بہتر اور مؤثر استعال کی وجہ سے دن بدن بہتر ہور ہا ہے۔ انتظامیہ کے پاس بی ایم آرپلان ہےاورآئندہ سالوں میں نئے پروجیکٹ ملنے کی توقع ہے۔لہذا مالیاتی توازن میں دستیاب جگہ کے مطابق کمپنی مزیدایل ٹی ٹی ایف قرض حاصل کرنے کاارادہ رکھتی ہے۔

بوردُ آف ڈائر مکٹرز نے 30 جون 2019 کواختام پذیرسال کے لئے 0.50 رویے فی حصص (5 فی صد)حتی نقد منافع منظسمہ ادا کرنے کی سفارش کی ہے۔(2018: 0.50 رویے)۔منافع کی مزیر خصیص موجوز نہیں ہے۔

#### في خصص آمدني

تمپنی کی فی خصص آمدنی گذشته سال میں 1.74 رویے کے مقابلہ میں روان سال 1.98 رویے رہی ۔

#### صنعتى حائزه

مالیاتی سال 2019-2018 مختلف وجو ہات کی بنا پر ٹیکسٹائل شعبہ پر بھاری رہا۔ پیشعبہ کئی مشکلات کا شکار ہے جس کی وجہ سے آئندہ برس نمو میں کمی واقع ہوسکتی ہے۔ سیلز ٹیکس ری فنڈ ادائیگیوں میں تاخیر، ڈیوٹی سے متعلقہ مراعات کی ادائیگی، ٹیکسٹائل سیکٹر کے لئے برآ مدی رعایت کی ادائیگی کی وجہ سے سب سے اہم مسکد کیکویٹرٹی ہے۔فنانس بل 2020-2019 کے ذریعے ایس آ راو 1125 کوختم کرنے کے بعد برآ مدی شعبہ کے بیلز ٹیکس ریفنڈ زمیں بھاری اضافہ ہوا ہے۔ بیصورت حال برقر ارر بنے کی وجہ سے ٹیکسٹائل کا شعبہ برى طرح متاثر ہوگا لہذااس مسّله كاتدارك فورى ہونا جا ہے۔

بین الاقوامی منڈی میں مقابلہ کے لئے ٹیکسٹائل شعبہ میں رعایتی نرخوں برگیس اور بجلی کی فراہمی بھی ایک مسلہ ہے۔ 6.5 ڈالر فی ایم ایم نی ٹی یوکی کم ترین قیمت برآ رایل این جی کی فراہمی ہے متعلق حکومتی اقدام پنجاب میں واقع صنعت کے لئے نجات دہندہ ثابت ہوگا لیکن اس صورت حال کے برقر ارر بنے کی تو قع نہ ہے۔ جی آئی ڈی سی کی طرح کے کچھ معاملات معزز عدالتوں میں زیرالتوا ہیں جو اس شعبه کی نمویرمنفی اثرات مرتب کر سکتے ہیں۔

#### كاروبارى خدشات اورغيريتيني

کسی بھی کاروبار میں خطرات اورغیریقینی کاعضر غالب رہتا ہے کیکن صرف وہی کاروبار قائم و برقر ارر ہتا ہے جس پر مناسب انداز میں توجہ دی جائے کے بورڈ آف ڈائر یکٹرزنے کمپنی کومکنہ طور پرلاحق داخلی اور خار جی خطرات پر جامع حکمت عملی اپنائی ہے جس کے چیدہ چیدہ نات حسب ذیل ہیں:

- قومی اور بین الاقوامی سطح پر مقابلہ بازی کے لئے ٹیکنالوجی میں ترقی کمپنی کیلئے ایک بڑا چیلنج ہے۔
- تجارتی محاذ آرائی،مغربی معیشتوں کی ست روی اور عالمی اور مقامی سطح پر بردهتا ہوا مقابله فروخت پر اثر انداز ہور ہاہے۔
- کرنسی میں عدم استحکام، روپے کی بتدرت کے بے قدری، برآ مدی خام مال ، مشینری اوران کے پرز ہ جات کومزید مہنگا کرنا۔ بجل/گیس کی قیمتوں اور تنخوا ہوں میں اضافہ اور مہنگائی کے مجموعی اثرات کی وجہ سے مینونی کچرنگ کی لاگت میں اضافہ کا رجحان۔
  - شرح سود میں اضافہ کی وجہ سے قرضوں کی لاگت میں اضافہ۔
- پانچ برآ مداتی شعبوں سے زیرور یٹنگ کی سہولت واپس لیے جانے کی وجہ سے مقامی فروخت پر مرتب ہونے والے منفی اثرات اور کاروباری افعال کے لیے اضافی سرمائے کا بوجھ۔

#### کاروباری ساجی ذمه داری

ماحولیاتی اورساجی ذمه داری همپنی کی سا کھ کی عکاسی کرتی ہے کیونکہ مالیاتی کارکردگی اور کاروباری،ساجی و ماحولیاتی ذمه داری میں ایک کیسانیت موجود ہے۔ساجی و ماحولیاتی ذمہ داری میں مندرجہ ذیل شامل ہیں:

- كميوني سرماييكاري اورفلاح وبهبود كي سكيمين \_
  - ماحولياتی تحفظ سے متعلق اقدامات۔
    - پیشه ورانه حفظان صحت \_
- كاروبارى اخلاقيات اورانسداد بدديانتى اقدامات.
  - توانائی کی بحیت۔
  - صنعتی تعلقات۔
  - قومی خزانه میں حصہ۔
  - صارفین کے لئے تحفظاتی اقدامات۔

کار پوریٹ شہری کی حیثیت سے ہمارا کر دارا پنے صارفین کے اطمینان اور اپنے صص داران کے لئے منافع حاصل کرنے کے لئے انتہائی اہم ہے۔ہم اپنے سٹیک ہولڈرز کی بہتری اورخوشحالی کے لئے پرعزم ہیں۔انتظامیہ کام کی جگہ پرمحفوظ اورصحت مند ماحول فراہم کرنے کے لئے کوشاں ہے۔جو ہمارے ملاز مین، وینڈرز، ٹھیکے داران،سپلائرز اورصارفین کے لئے محفوظ اورصحت مند ماحول فراہم کرتا ہے۔

### كاربوريث كورننس بورد آف دائر يكرز

درج ذیل افراد دوبارہ تمپنی کے ڈائر یکٹر منتخب ہو گئے ہیں۔

| ایگزیکٹوڈائریکٹر / سی ای او        | محترم مساعد حنيف      | .1  |
|------------------------------------|-----------------------|-----|
| ایگزیکٹوڈائریکٹر                   | محترم بربان محمد خان  | 2 . |
| نان ایگزیکٹو / خود مختار ڈائر یکٹر | محترم رانا كمال الدين | .3  |
| نان ایگزیکٹو ڈائر یکٹر / چئیر پر س | محترمه تهنيت مساعد    | .4  |
| نان ایگزیکٹوڈائز یکٹر              | محتر مه صباح بر بان   | .5  |
| نان ایگزیکٹو / خود مختار ڈائر یکٹر | محترمه نزبت كامران    | .6  |
| نان ایگزیکٹو ڈائز یکٹر             | محترمه ساره نيوي والا | .7  |

#### ڈائر یکٹرزکے لیے تربیتی پروگرام

سمینی کے بورڈ آف ڈائر کیٹر زمیں سات ڈائر کیٹر زشامل ہیں۔ جن میں سے درج ذیل چار ڈائر کیٹر زنے ایک مقامی ادارے کی طرف سے پیش ا کر دہ ڈائر کیٹر زتر بیتی پروگرام کے تحت سرٹیفیکٹ حاصل کیے ہیں۔جو کہ سیکورٹی اینڈ ایکیچینج نمیشن آف پاکستان" **ایس ای سی بی** "کے مقررہ کر دہ میعار کے مطابق ہیں۔

- محترمه تهنیت مساعد
  - محترمه صباح بربان
- محترمه ساره نيوي والا
- محترمه نزبت كامران

جبکہ باقی تین ڈائر یکٹر زایس ای سی پی میں یاتوا یک اقرار نامہ کے ذریعے اشٹنی کی درخواست دیں گے یا مقرہ مدت سے پہلے تربیتی سر ٹیفیکٹ حاصل کریں گے۔

#### کار پوریٹ اور مالیاتی رپورٹنگ فریم ورک

ہم اچھی کارپوریٹ انظامیہ کے قائل ہیں اور پاکستان سٹاک ایسچنج کے کوڑ آف گور ننس کی فہرست میں شامل قواعد (سی سی جی 2017 ) کی تغمیل کرتے ہیں۔ سی سی جی کی تغمیل کا گوشوارہ لفہے۔

### بورڈ کمپٹیز آڈٹ کی سمیٹی

یہ آڈٹ سمیٹی تین نان ایگزیکٹوار کان پر مشتمل ہے۔ سمیٹی کی چئیریرسن ایک خود مختار ڈائزیکٹر ہے۔ یہ آڈڈ سمیٹی بورڈ آف ڈائزیکٹر زکے فیصلے کی تغمیل میں اپنے فرائض سرانجام دے رہی ہے۔ جائزہ کے تحت سال کے دوران آڈٹ کمیٹی کے چار اجلاس منعقد کئے گئے۔ اور حاضری کی حثیت مندرجہ ذیل ہے۔

| اجلاسوں میں شر کت کی | عہدہ           | יו                    |
|----------------------|----------------|-----------------------|
| 4                    | چئىر پەس / زىك | محرّمه نزهت کامر ان   |
| 4                    | رُ کن          | محرّ مه تهنیت مساعد   |
| 4                    | ژ کن           | محترم رانا كمال الدين |

### افرادی قوت اور اجرت کی سمیٹی

افرادی قوت اور اجرت کی تمیٹی تین ار کان پر مشتمل ہے۔ جن میں سے دونان ایگز یکٹوڈائر یکٹر زہیں۔ اور چئیر پر سن خود مختار ڈائر یکٹر ہے۔ یہ افرادی قوت اور آڈٹ کی تمیٹی بورڈ آف ڈائر کیٹرز کے فیصلے کی تغیل میں اپنے فرائض سر انجام دے رہی ہے۔ جائزہ کے تحت سال دوران افرادی قوت اور اجرت کی تمیٹی کا صرف ایک اجلاس منعقد کیا گیاتھااور حاضری کی حیثیت مندر جه زیل ہے۔

| اجلاسوں میں شر کت کی | عهده            | ام                   |
|----------------------|-----------------|----------------------|
| 1                    | چئىر پرسن / رئن | محترمه نزهت كامران   |
| 1                    | رُ کن           | محترم بربان محمد خان |
| 1                    | رُکن            | محترمه صباح بربان    |

#### بورڈ کے ڈائر یکٹر زکے اجلاس

جائزہ کے تحت سال کے دوران ممیٹی کے بورڈ آف ڈائر مکٹر ز کے چار اجلاس منعقد کئے گئے تھے۔اور حاضری کی حیثیت مندرجہ ذیل ہے۔

| اجلاسول میں شر کت کی | ڈائر یکٹرزکے نام      | نمبر شار |
|----------------------|-----------------------|----------|
| 4                    | محترم مساعد حنيف      | .1       |
| 4                    | محترم بربان محمد خان  | .2       |
| 4                    | محترم رانا كمال الدين | .3       |
| 4                    | محترمه نزهت کامران    | .4       |
| 4                    | محرّ مه تهنیت مساعد   | .5       |
| 4                    | محترمه صباح بربان     | .6       |
| 2                    | محترمه ساره نيوي والا | .7       |

#### ڈائر یکٹر کا بیان

کوڈ آف کارپوریٹ گورننس کی تغییل میں ہم مندرجہ ذیل کارپوریٹ اور فنانشل رپورٹنگ فریم ورک پیش کر رہے ہیں!:

- 1. فنانشل سٹیٹمنٹ سمپنی کی انتظامیہ نے تیار کی ہے۔ سمپنی کے معاملات، عملی کارکر دگی کے نتائج، کیش فلو اور ایکو کئی میل تبدیلی کوخوش اسلوبی سے پیش کیا گیاہے۔

  - 2. کمپنی کے حسابات کی کتابیں حسب ضابطہ رکھی گئیں ہیں۔ 3. مناسب مالی اکاؤنٹنگ یالیسیوں کو گوشواروں اور اکاؤنٹ سٹیٹمنٹس کی تیاری کے لیے صحیح طور پر استعال کیا گیا ہے۔
  - 4. پاکستان میں لا گوبین الا قوامی رپورٹنگ معیار کی تقلید کی گئی ہے۔اور اس سے ہٹ کر پچھے ہواہے تواسے ظاہر کیا گیاہے۔
    - 5. کمپنی کے داخلی کنٹر ول نظام کاڈیزائن مستحکم ہے اور بیرمؤثر انداز میں مناسب نگرانی کے ساتھ لا گوہوا ہے۔
      - 6. کمپنی کے کاروبار کو جاری رکھنے کی صلاحیت شک وشبہ سے بالاترہے۔
      - 7. کارپوریٹ گورننس کے اصولوں کے منافی کوئی اقدام نہیں کیا گیاہے۔

کمپنی کے موجو دہ آؤیٹر زمسیر زاظہر، ظفر اینڈ کمپنی، چارٹرڈ اکاؤنٹینٹس نے 30 جون 2019 کوختم ہونے والے مالی سال کا آؤٹ مکمل کر کے ا کے غیر قابل تجدید آڈٹ ریورٹ جاری کر دی ہے۔ کمپنی کے سالانہ عام اجلاس کے بعد موجودہ آڈیٹر زریٹائر ہو جائیں گے۔اور انہوں نے 30 جون 2020 تک ختم ہونے والے سال کے لیے خو د بخو د دوبارہ پیشکش کر دی ہے۔

#### اعتراف

بورڈ اپنے شیئر ہولڈرز، بنکول اور مالیاتی اداروں کا تہہ دل سے شکر گزار ہے۔ جن کے مسلسل تعاون اور کوششوں کی وجہ سے تمپنی مسلسل بہتری کی جانب گامزن ہے۔ جائزہ کے تحت مدت کے دوران کمپنی انتظامیہ اور ملاز مین کے در میان تعلقات سنجیدہ رہے۔ اور ہم کمپنی کے ملاز مین اور کار کنان کے صبر ، ہمدر دی اور خدمات کا بر ملااعتراف کرناچاہیں گے۔

سعملر<u>گ</u> محرّم بر ہان محمد خان ڈائر یکٹر

لم شهرسه مساعد حنیف محرّم مساعد حنیف چیف ایگز یکو 27 ستمبر، 2019

#### عزيز فخصص داران

بورڈ آف ڈائر یکٹرز کی جانب سے میں ہمسرت اپنے ادارے کے سالانہ مالیاتی نتائج پیش کررہی ہوں۔ میں بورڈ کی جانب سے اس امتحان کے وقت میں انتظامیہ کو پالیسی ڈائریکشن فراہم کرنے اور پھر پور تعاون کیلئے ان تھک کاوشوں کو مزید نمایاں کرنا جاہوں گی۔

میں انتظامیہ کی سخت محنت اور لگن کے اعتراف سے آغاز کروں گی جس نے شمپنی کو مشکل حالات میں کامیابی کی راہ پر گامزن ر کھا۔ ایسے وقت میں جب کہ ہماری صنعت سے گہری معاشی وابستگی رکھنے والے اکثر شعبے حقیقت میں ایک مقام پر رُک گئے تھے، ان کے مقابلے میں آپ کی کمپنی کی کار کر دگی بہت مستکلم رہی۔ ہم نے اپنے معزز حصص داران کو حتی منافع کی صورت میں مناسب آمدنی کی فراہمی کاسلسلہ حاری رکھا۔

### بورڈ کی کار کرد گی

گزشتہ بورڈ کی مدت 16اگست 2018 کوختم ہو گئی تھی۔اور نیابورڈ 3 سال کی مدت کیلئے منتخب کیا گیا تھا۔ جس کی مدت 16 اگست 2021 کو پوری ہور ہی ہے ۔ بور ڈ آف ڈائر یکٹر ز 7 ڈائر یکٹر زیر مشتمل ہے ۔

بورڈ نے اپنے فرائض اور ذمہ داریاں احسن طریقے سے نبھائیں اور حکمت عملی کے معاملات میں سمپنی کی موثر رہنمائی کی۔ بورڈ نے انتظامیہ کی کار کردگی کو مانیٹر کرنے اور بڑے خدشات کے حصوں کی نشاندہی کرنے میں بھی اہم کر دار اوا کیا۔ بورڈ حکمت عملی کی بلاننگ کے طریقہ ء کاراور سمپنی کے وژن کور مصانے کے سلسلے میں بھی پوری طرح شامل رہا۔

بورڈ تسلیم کرتا ہے کہ نہایت منظم کارپوریٹ گورننس پر عمل درآ مد مجموعی احتساب کے عمل میں اضافیہ کیلئے کتنااہم ہے اور کاربوریٹ گورننس کے اعلی معیارات کو یقینی بنانے سے اسٹیک ہولڈرزکی قدرومنزلت برقرار رکھنے میں مدد ملتی ہے۔ تمام ڈائر کیٹر زبشمول خود مختار ڈائر کیٹر زنے بور ڈکی فیصلہ سازی کے عمل میں پوری طرح اور بڑھ چڑھ کر حصہ لیا۔

آپ کی کمپنی کی چیئرپرتن کی حیثیت سے میں بورڈ کی قیادت کرنے اور کھلے دل سے تغیری بحث و مباحثہ کے کلچر کو پر وان چڑھانے کی ذمہ داریادا کرتی رہوں گی جس میں سب کی رائے سنی جائے اور اس بات کویقینی بنایاجائے گا کہ بور ڈسینئر انتظامیہ کی مناسب تعداد کے ساتھ گفت وشنید کی جائے۔ میں اس بات کیلئے پور ی طرح پر عزم ہوں کہ آپ کی تمپنی میں یقینی طور پر تمام متعلقہ قواعد وضوابط کی پیروی کی جاتی ہے اور انتظامیہ ایسے فیصلے کرتی رہے گی جو مخضر ، در میانی اور طویل مدت میں آپ کی قدر میں اضافہ کا باعث ہوں۔

اس سال کے دوران بور ڈنے سفارشا ت کے ساتھ کچھ دوسری چیزوں کی بھی منظوری دی۔

- روٹین بی۔ ایم۔آر؛
  - بجط؛
- سه ماہی اور سالانه مالیاتی گوشوارے؛
- انٹرنل آڈٹ اور آڈٹ کمیٹی کی رپورٹ اور نتائج؟
  - بیر ونی آڈیٹر زکی تقر ری؛اور
  - منافع اور ڈبلیو۔پی۔پی۔ایف کی تقسیم

اِس کے مطابق، بورڈ نے سال 2019 کے لیے اپنی خود تشخیص مکمل کی اور مجھے سال 2019 کے لیے مقرر کر دہ معیار کی بنیاد پر مجموعی کار کر دگی کی اطمینان بخش رپورٹ پیش کرتے ہوئے خوشی محسوس ہور ہی ہے۔

A Mussaid

محرّ مه تهنیت مساعد

27ستبر2019

#### ZEPHYR TEXTILES LIMITED

3<sup>RD</sup> Floor IEP Building 97-B/D-1, Gulberg III, Lahore
PROXY FORM

| I/We,            |   |  |  |
|------------------|---|--|--|
|                  |   |  |  |
| Being a          | a member of ZEPHYR TEXTILES LTD, hereby   | appoint  |  |
|                  | (NA   | AME)   |  |
| Of               |   |  | another member of the company                |
| Or faili         | ng him/ her   |  |  |
|                  | (NA   | AME)   |  |
| Of               |   |  | another member of the company                |
| Genera<br>Lahore | member of the company) as my/ our proxy to all Meeting of the company held at its Register on October 28, 2019 at 10:30 AM and at every nessed given under my / our hand (s) this | red Office, 3 <sup>rd</sup> Floo<br>y adornments there | r IEP Building 97-B/D-1, Gulberg III<br>eof. |
| 1.               | Witness: Signature: Name: Address:  |  | Affix<br>Revenue<br>Stamps of<br>Rs. 5/      |
|                  |   |  | Signature of Member                          |
| 2.               | Witness: Signature: Name: Address:  | Shareholders'<br>CDC A/c #                             |  |
|                  |   | CNIC #,  |  |

#### Notes:

- 1. Proxies, in order to effective, must be reached at the Company's Registered Office, not less than 48 hours the time of holding the meeting and must be duly stamped, signed and witnessed.
- 2. CDC shareholders, entitled to attend and vote at this meeting, must bring with them their National identity card / passport in original to prove his / her identity, and in case of proxy, must enclosed an attested copies of his/her NIC or passport. Representative of Corporate members should bring the usual documents required for such purpose.

# زيفر شيكسا كازلم يطرر

## برائسی فارم

| شلع   | ں اہم مسمی امسا ۃ  | ,b |
|---|--|----|
|   | ت بشیب ممبر همینی مسمی امساهساکن   | 5. |
| - همپنی ممبر کو بطور مختار (پراکسی ) مقرر کرتا <i>ا کر</i> تی ہوں تا کہوہ میری <i>اہمار</i> ی جگہا ورمیری |  |    |
| ئىچ 10:30 كىپنى كەرجىر ۋ آفىق تىسرى مىزلIEP بلۇنگ 97-B/D-1 گلېرگ  | ہماری طرف ہے کمپنی کے سالا نہا جلاس عام جو کہ بتاریخ 28 اکتوبر 2019 بوقت | /  |
|   | ۔ ہور میں منعقد ہور ہا ہے میں بول سکے اور ووٹ ڈال سکے .                  | U  |
| 2019  | تخط بتاریخدندن   | وّ |
|   |  |    |
|   | گواہ کے کوا کف   | ,  |
|   | :<br>تخط:  |    |
| ( شخط:  | م:   | t  |
| ( دستخط کمپنی میں موجودر جسٹر ڈ دستخط کے مطابق ہونے چاپہے )   | · · · · · · · · · · · · · · · · · · ·                                    |    |
|   | کمپیوٹرا ّ ئزقو می شناختی کارڈ کانمبر:                                   | /  |
|   | ل پونمبر:  | فو |
|   | ى دْ ي سي كھا تەنمبىر:   |    |
|   | ضص کی تعداد:   | 7  |

#### اہم:

پراکسی فارم کمپنی کے رجٹر ڈ آفس لا ہور میں اجلاس کے انعقاد سے کم از کم ۴۸۸ گھنے قبل جمع کرانالاز می ہے بصورت دیگروہ قابل قبول نہ ہوگا .



If undelivered please return to



Zephyr Textiles Limited 3 Floor, IEP Building, 97-B/D-1, Gulberg III, Lahore, Pakistan.

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