



**TRG PAKISTAN LIMITED**



# 2019

**1<sup>ST</sup> QUARTERLY REPORT**

**1st QUARTERLY REPORT  
SEPTEMBER 30, 2019**



# Vision

To be the global leader in providing business process outsourcing services.

# Mission

We aim to be the most efficient provider of business process outsourcing services by setting the industry standards for cost and quality of services.

We will grow through acquisition of other business process outsourcing companies that can benefit from our expertise, as well as through organic growth resulting from the strength of our franchise. Our long term success will be driven by our relentless focus on recruiting and developing the most talented pool of human capital in our industry.





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# Corporate Information

## Board of Directors

**Peter H.R. Riepenhausen**

Chairman

**Muhammad Ziaullah Khan Chishti**

CEO

**Zafar Iqbal Sobani**

**Muhammad Ali Jameel**

**John Leone**

**Mohammadullah Khan Khaishgi**

**Patrick McGinnis**

**Ameer S. Qureshi**

**Asad Nasir**

**Sabiha Sultan Ahmad**

## Audit Committee

Zafar Iqbal Sobani - Chairman

Patrick McGinnis

Ameer S. Qureshi

Asad Nasir

## HR Recruitment &

## Remuneration Committee

Sabiha Sultan Ahmad - Chairman

John Leone

Peter H.R. Riepenhausen

Mohammed Khaishgi

## Chief Financial Officer

Hassan Farooq

## Company Secretary

Rahat Lateef

## Legal Advisor

Lexium - Attorneys at Law

## Auditors

KPMG Taseer Hadi & Co.

Chartered Accountants

## Shares Registrar

THK Associates (Pvt.) Ltd.

Share Department,

1st Floor, 40-C, Block-6, P.E.C.H.S.,  
Karachi-75400, Pakistan.

Phone: +92 (021) 111-000-322

FAX: +92 (021) 34168271

## Registered Office

Centre Point Building, Level 18, Plot

No. 66/3-2, Off. Shaheed-e-Millat

Expressway, Near KPT Interchange

Flyover, Karachi-74900, Pakistan.

UAN: (021) 111-874-874

FAX: (021) 35805893

## Report of the Directors

### *For the First Quarter ended September 30, 2019*

Your Directors are pleased to present the condensed interim unconsolidated and consolidated financial information of TRG Pakistan Limited for the first quarter ended September 30, 2019.

#### **Key Developments**

The first three months of FY20 was a period of significant growth for TRG. Our consolidated revenues reached Rupees 21,220 million, representing a 42% increase over the same period last year. This increase mainly took place across our IBEX and eTelequote subsidiaries and was also aided by a weaker Rupee against the US Dollar.

e-Telequote, our health insurance marketing subsidiary, continued its record growth and its revenues increased from Rupees 1 billion to Rupees 2.7 billion. This increase was a result of the continued investment the Company is making in our Medicare insurance business. With this larger scale, e-Telequote has been successful in improving operational efficiencies and profitability, due to which, its EBITDA increased from Rupees 118 million to Rupees 710 million.

Also noteworthy in its revenue growth trajectory during this first three months was IBEX, where revenues increased to Rupees 15,116 million, representing a 34% growth over the same period in fiscal 2019. The improvement in margins was equally significant, with EBITDA increasing from Rupees 956 million to Rupees 1,675 million during these three months. IBEX continues to transition away from revenues delivered from onshore locations to more profitable nearshore and offshore facilities.

Our enterprise software subsidiary Afiniti, continues to execute on plan and its topline grew from Rupees 2,660 million to Rupees 3,371 million. We expect Afiniti's topline to increase even more significantly during the second half of the fiscal year.

#### **Financial Review:**

TRG Pakistan's condensed interim financial information consists of the financial information of the parent company on a standalone basis, as well as the consolidated financial information of the entire group.

#### **Consolidated Financial Information**

For the three months ended September 30, 2019, our consolidated revenues amounted to Rupees 21,220 million, which represents a 42% increase from revenues of Rupees 14,972 million for the comparative period in 2018.

Our recurring operating subsidiary revenues were offset by net recurring cash operating costs (excluding interest) of Rupees 19,894 million, resulting in recurring earnings before interest, taxes, depreciation and amortization at the operating subsidiary level of Rupees 1,327 million.

Our operating subsidiaries incurred a net interest expense of Rupees 1,261 million to service their respective loans and lines of credit. Our total corporate overheads for the three months were Rupees 133 million.

In non-cash adjustments, we had depreciation and amortization expenses of Rupees 1,346 million, stock option charge of Rupees 63 million and exchange gain of Rupees 263 million. In addition, we incurred a non-cash interest expense of Rupees 537 million on account of preferred shares issued by our subsidiaries and tax expense of Rupees 93 million.

The net result of the above was a loss for the three months period ended September 30, 2019 of Rupees 1,844 million, compared to a loss of Rupees 789 million during the same period in 2018.

#### **TRG Pakistan Limited Standalone Financial Information**

TRG Pakistan Limited essentially services as a holding company with minimal operations of its own.

The company recognized income of Rupees 59.8 million mainly as a return on loan to an indirect subsidiary, whereas it incurred expenses of Rupees 36.5 million for administrative and other expenses. As a result, TRG Pakistan Limited realized net profit (on a standalone basis) of Rupees 17.6 million for the three months ended September 30, 2019.

## Earnings per share

The loss per share of the Company on a consolidated basis was Rupees 0.93 per share. On a standalone basis, the company recognized earnings per share of Rupee 0.03.

## Outlook

We remain focused on our strategic plan of continuing to create significant shareholder value through the operational progress of our various subsidiaries as well as preparing to realize this value. We continue to assess both public and private market options in that regard while in parallel continuing to increase the operating scale and profitability of our assets in order to enhance their attractiveness on these markets.

## Board of Directors

The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes the following Directors:

S. No.	Category	Name of Director
1.	Executive Directors	Muhammad Ziaullah Khan Chishti Mohammed Khaishgi
2.	Non-Executive Directors	Muhammad Ali Jameel Patrick McGinnis John Leone Peter H.R. Riepenhausen Ameer S. Qureshi
3.	Independent Directors	Zafar Iqbal Sobani Asad Nasir Sabiha Sultan Ahmad

## Board Sub-Committees

S. No.	Category	Name of Member
1.	Audit Committee	Zafar Iqbal Sobani Patrick McGinnis Ameer S. Qureshi Asad Nasir
2.	HR Recruitment & Remuneration Committee	Sabiha Sultan Ahmad John Leone Peter H.R. Riepenhausen Mohammed Khaishgi

## Acknowledgments

Your directors close this report by thanking you of your continued confidence and for the opportunity to serve you as your fiduciaries in the management of your Company.

### For and on Behalf of the Board of Directors

**Muhammad Ziaullah Khan Chishti**  
Chief Executive

Karachi:  
October 29, 2019

**Muhammad Ali Jameel**  
Director

## بورڈ آف ڈائریکٹرز

کمپنی اپنے بورڈ پر آزاد غیر جانبدار ڈائریکٹرز اور مینوریٹری انٹر سٹ کی نمائندگی کرنے والے ڈائریکٹرز کی حوصلہ افزائی کرتی ہے۔ اس وقت بورڈ میں مندرجہ ذیل ڈائریکٹرز شامل ہیں:

نمبر شمار	عہدہ	ڈائریکٹرز کے نام
1.	ایگزیکٹو ڈائریکٹرز	جناب محمد ضیاء اللہ چشتی جناب محمد اللہ خٹکی
2.	غیر ایگزیکٹو ڈائریکٹرز	جناب محمد علی جمیل جناب پیٹرک مک گینز جناب جان لیون جناب پیٹر ایچ۔ آر۔ رائین ہاسن جناب امیر شاہ بوتھریٹی
3.	آزاد ڈائریکٹرز	جناب ظفر اقبال سبحانی جناب اسد ناصر سٹیپہا سلطان احمد

## بورڈ آف ڈائریکٹرز کی ذیلی کمیٹیاں

نمبر شمار	عہدہ	ڈائریکٹرز کے نام
1.	آڈٹ کمیٹی	جناب ظفر اقبال سبحانی جناب پیٹرک مک گینز جناب امیر شاہ بوتھریٹی جناب اسد ناصر
2.	ایچ آر ریکرڈ منٹ اینڈ ریویویشن کمیٹی	سٹیپہا سلطان احمد جناب جان لیون جناب پیٹر ایچ۔ آر۔ رائین ہاسن جناب محمد اللہ خٹکی

## اظہار تشکر

اس رپورٹ کے اختتام پر ڈائریکٹرز آپ کے مستقل اعتماد اور کمپنی کی انتظامیہ کو امین کے طور پر خدمات کا موقع دینے پر آپ کے تہہ دل سے مشکور ہیں۔

بورڈ آف ڈائریکٹرز کی جانب سے

علی جمیل  
ڈائریکٹر

محمد ضیاء اللہ خان چشتی  
چیف ایگزیکٹو

کراچی

تاریخ: 29 اکتوبر 2019

## مجموعی مالیاتی بیانے

30 ستمبر 2019 کو ختم ہونے والی سہ ماہی رپورٹ کیلئے ہماری مجموعی آمدنی 2018 کے اسی عرصے کے مقابلے میں 42 فیصد اضافے کے ساتھ 14,972 ملین روپے سے بڑھ کر 21,220 ملین روپے ہو گئی۔

ہمارے ذیلی اداروں سے حاصل ہونے والی آمدنی ہمارے بار بار ہونے والے نقد اخراجات نکالنے کے بعد مبلغ 19,894 ملین روپے تھی۔ جسکے نتیجے میں ہماری ٹیکس کٹوتی، فرسودگی، سود اور قرضہ جات سے قبل آمدنی 1,327 ملین روپے رہی۔

ہمارے ذیلی اداروں نے اپنے متعلقہ قرضہ جات کی سروس کے لئے 1,261 ملین روپے کا خرچ کیا۔ اس سہ ماہی رپورٹ میں کارپوریٹ اور ریٹ 133 ملین روپے رہے تھے۔

غیر نقدی تصفیہ میں ہمارے فرسودگی کے اخراجات 1,346 ملین روپے، غیر نقدی اسٹاک آپشن کے اخراجات 63 ملین روپے اور ایکسچینج گین 263 ملین روپے رہے۔ اس کے علاوہ، ہمارے ماتحت اداروں کی طرف سے جاری کردار ترجیحی حصص کے غیر نقدی سودی اخراجات 537 ملین روپے رہے۔ اور ٹیکس اخراجات 93 ملین روپے تھے۔

مذکورہ بالا کے نتیجے میں اس سہ ماہی رپورٹ کے دوران 1,844 ملین روپے خسارہ ہوا جبکہ 2018 کے اسی عرصے کے دوران یہ خسارہ 789 ملین روپے تھا۔

## ٹی آر جی پاکستان لمیٹڈ کے انفرادی مالیاتی بیانے

ٹی آر جی پاکستان لمیٹڈ بنیادی طور پر بہت کم آپریشنز کے ساتھ ایک ہولڈنگ کمپنی کے طور پر کام کرتی ہے۔

کمپنی نے اپنی آمدنی کے بیانے میں 59.8 ملین روپے کی آمدنی ظاہر کی جسکی بنیادی وجہ ہمارے ذیلی ادارے سے قرضہ جات کی مد میں آمدنی ہے۔ جبکہ انتظامی اور دیگر اخراجات 36.5 ملین روپے رہے اور جسکے نتیجے میں اس سہ ماہ کے اختتام پر ٹی آر جی پاکستان لمیٹڈ نے 17.6 ملین روپے صافی نفع حاصل کیا۔

## فی شیئر آمدنی

مجموعی بنیاد پر فی شیئر خسارہ 0.93 پیسے رہا جبکہ انفرادی سطح پر کمپنی نے فی شیئر 0.03 پیسے کا خسارہ حاصل کیا۔

## آئندہ امکانات

ہم کوشاں ہیں کہ ہم اپنے تعاملاتی اثاثوں کی بہتری اور اسکی قیمت کے حصول کے لیے اپنے منصوبوں پر عملدرآمد جاری رکھیں۔ ہم مستقل پبلک اور پرائیوٹ دونوں قسم کی مارکیٹ کا بغور جائزہ لیتے رہتے ہیں اور ساتھ ساتھ اپنے حجم اور آمدنی کو بڑھانے کی کوشش کرتے رہتے ہیں تاکہ ہمارے اثاثہ جات کو مارکیٹ میں مزید پرکشش بنا سکیں۔



## ڈائریکٹر کی رپورٹ

برائے دورانیہ 30 ستمبر 2019 کے اختتام پر (سہ ماہی رپورٹ)

آپ کے ڈائریکٹر انتہائی مسرت کے ساتھ ٹی آر جی پاکستان لمیٹڈ کے 30 ستمبر 2019 کو اختتام پذیر ہو چکے سہ ماہی میں انفرادی اور مجموعی معاشی بیانیے پیش کرتے ہیں۔

### اہم ترقیات

مالی سال 2019 کے پہلے تین ماہ ٹی آر جی کے لیے بہت اہم ترقی کی مدت تھی ہماری مجموعی آمدنی 21,220 ملین روپے تک پہنچ گئی جو کہ 2018 کے مقابلے میں اسی مدت کے دوران 42 فیصد سے زیادہ ہے یہ اضافہ وسیع پیمانے پر ہے اور تمام بڑے آپریٹنگ ماتحت اداروں میں اضافہ ہوا ہے اور ڈالر کے مقابلے میں روپے کی قدر میں کمی کی وجہ سے بھی ہمیں مدد ملی ہے۔

ہمارے ذیلی ادارے ای ٹیلیکوم جو کہ ہیلیتھ انشورنس مارکیٹنگ کا ادارہ ہے نے ریکارڈ ترقی کو جاری رکھا اور اس کی محصولات 1 ارب روپے سے بڑھ کر 2.7 ارب روپے ہو گئی یہ اضافہ اس بات کا نتیجہ ہے کہ کمپنی ہمارے میڈیکل انشورنس کے کاروبار میں لگاتار سرمایہ کاری کر رہی ہے۔ اس بڑے پیمانے پر، ای ٹیلیکوم آپریشنل اعلیٰ ترین بنانے اور منافع بڑھانے میں کامیاب رہا ہے اس کا ای بی آئی ٹی ڈی اے 118 ملین روپے سے بڑھ کر 710 ملین روپے ہو گیا ہے۔

قابل ذکر ہے کہ اس کی پہلی سہ ماہی کے دوران کی ترقی جاری رہی آئی بیکس نے مالی سال 2018 کے مقابلے میں اسی مدت میں 34 فیصد اضافے کے ساتھ 15,116 ملین روپے کی آمدنی حاصل کی۔ یہ اضافہ آئی بیکس کی ان شور سہولیات سے ہٹ کر نیر شور اور آف شور سہولیات میں سرمایہ کاری کی وجہ سے ہے۔

ہمارے انٹرپرائز سوفٹ ویئر کی ماتحت ایف ٹی نے منصوبہ بندی کو جاری رکھا ہے اور گزشتہ سال اسی مدت کے دوران اس کی آمدنی 2,660 ملین روپے سے بڑھ کر 3,371 ملین روپے ہو گئی ہمیں امید ہے کہ ایف ٹی کی آمدنی میں اضافہ اگلے 6 مہینے میں بھی مسلسل جاری رہے گا۔

### مالیاتی جائزہ

ٹی آر جی پاکستان لمیٹڈ کے معاشی بیانیے میں اصل کمپنی کے انفرادی معاشی بیانیے اور اس کیساتھ ساتھ پورے گروپ کے مجموعی مالیاتی بیانیے شامل ہیں۔



# 2019

## 1st Quarterly Report

### **Condensed Interim Un-consolidated Financial Statements**

For the three months period ended  
**September 30, 2019**

## Condensed Interim Unconsolidated Statement of Financial Position

As at September 30, 2019

	Note	September 30, 2019 (Un-audited) ..... (Rupees in '000) .....	June 30, 2019 (Audited)
<b>ASSETS</b>			
<b>Non-current assets</b>			
Operating fixed assets		92	101
Long term investment	4	16,401,756	16,392,528
Long term loan to related party	5	1,579,646	1,579,646
Long term deposits		75	75
		<b>17,981,569</b>	<b>17,972,350</b>
<b>Current assets</b>			
Current maturity of accrued mark-up		21,691	-
Cash and bank balances	6	2,505	1,685
		<b>24,196</b>	<b>1,685</b>
<b>Total assets</b>		<b>18,005,765</b>	<b>17,974,035</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Share capital and reserves</b>			
Authorized share capital	7	7,330,000	7,330,000
<i>Share capital</i>			
Issued, subscribed and paid-up capital	7	5,453,907	5,453,907
<i>Revenue reserves</i>			
Foreign currency translation reserve		7,900,682	8,202,725
Fair value reserve - net of deferred tax		2,332,176	2,022,911
Accumulated losses		(508,251)	(525,804)
		<b>15,178,514</b>	<b>15,153,739</b>
<b>Non-current liability</b>			
Deferred tax liability		2,793,387	2,791,380
<b>Current liabilities</b>			
Accrued and other liabilities		8,815	9,529
Payable to related parties		4,473	4,579
Taxation - net		20,576	14,808
		<b>33,864</b>	<b>28,916</b>
<b>Total equity and liabilities</b>		<b>18,005,765</b>	<b>17,974,035</b>
<b>Contingencies and commitments</b>			

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The annexed notes 1 to 12 form an integral part of these condensed interim unconsolidated financial statements.

Director

Chief Financial Officer

Director

## Condensed Interim Unconsolidated Statement of Profit or Loss Account and Other Comprehensive Income (Un-audited)

For the three months period ended September 30, 2019

	Note	September 30, 2019 ..... (Rupees in '000) .....	September 30, 2018
Revenue	9	59,781	57,609
Administrative and other expenses		(36,457)	(35,731)
<b>Profit before taxation</b>		<b>23,324</b>	<b>21,878</b>
Taxation		(5,771)	(5,324)
<b>Profit for the period</b>		<b>17,553</b>	<b>16,554</b>
<b>Other comprehensive income</b>			
Items that will not be reclassified subsequently to statement of profit or loss			
Equity investments at FVOCI - net of tax		7,222	13,621
<b>Total comprehensive / income for the period</b>		<b>24,775</b>	<b>30,175</b>
		..... (Rupee) .....	
Earnings per share - basic and diluted		<b>0.032</b>	0.030

The annexed notes 1 to 12 form an integral part of these condensed interim unconsolidated financial statements.

Director

Chief Financial Officer

Director

**Condensed Interim Unconsolidated Statement of Changes in Equity (Un-audited)**  
**For the three months period ended September 30, 2019**

	Issued, subscribed and paid-up capital	Revenue Reserves			Total
		Foreign currency translation reserve	Fair value reserve - net of deferred tax	Accumulated losses	
	(Rupees in '000)				
<b>Balance as at July 1, 2018</b>	5,453,907	5,065,891	4,866,594	(527,659)	14,858,733
<b>Total comprehensive income</b>					
Profit for the three months period ended September 30, 2018	-	-	-	16,554	16,554
Equity investments at FVOCI - change in fair value net of deferred tax	-	-	(206,114)	-	(206,114)
Foreign currency translation difference - net of related tax	-	219,735	-	-	219,735
	-	219,735	(206,114)	16,554	30,175
<b>Balance as at September 30, 2018</b>	<b>5,453,907</b>	<b>5,285,626</b>	<b>4,660,480</b>	<b>(511,105)</b>	<b>14,888,908</b>
<b>Balance as at July 1, 2019</b>	<b>5,453,907</b>	<b>8,202,725</b>	<b>2,022,911</b>	<b>(525,804)</b>	<b>15,153,739</b>
<b>Total comprehensive income</b>					
Profit for the three months period ended September 30, 2019	-	-	-	17,553	17,553
Equity investments at FVOCI - change in fair value net of deferred tax	-	-	309,265	-	309,265
Foreign currency translation difference - net of related tax	-	(302,043)	-	-	(302,043)
	-	(302,043)	309,265	17,553	24,775
<b>Balance as at September 30, 2019</b>	<b>5,453,907</b>	<b>7,900,682</b>	<b>2,332,176</b>	<b>(508,251)</b>	<b>15,178,514</b>

The annexed notes 1 to 12 form an integral part of these condensed interim unconsolidated financial statements.

Director

Chief Financial Officer

Director

## Condensed Interim Unconsolidated Statement of Cash Flows (Un-audited)

For the three months period ended September 30, 2019

	September 30, 2019	September 30, 2018
	(Rupees in '000)	
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
Cash used in operations	(37,296)	(35,922)
Mark-up income received - net	38,090	35,880
Taxes paid	(3)	(2)
Net cash generated from / (used in) operating activities	791	(44)
Effects of exchange rate difference	29	35
Net increase / (decrease) in cash and cash equivalents	820	(9)
Cash and cash equivalents at beginning of the year	1,685	799
Cash and cash equivalents at end of the year	2,505	790

The annexed notes 1 to 12 form an integral part of these condensed interim unconsolidated financial statements.

Director

Chief Financial Officer

Director

# Notes to the Condensed Interim Unconsolidated Financial Statements (Un-audited)

## For the three months period ended September 30, 2019

### 1. LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 TRG Pakistan Limited ("the Company") was incorporated in Pakistan as a public limited company on December 2, 2002 under the Companies Act, 2017 (formerly Companies Ordinance, 1984) and is listed on the Pakistan Stock Exchange Limited. The registered office of the Company is situated at 18th Floor, Centre Point, Off Shaheed-e-Millat Expressway, Karachi, Pakistan. On May 14, 2003 the Company obtained a license from the Securities and Exchange Commission of Pakistan ("SECP") to undertake venture capital investment as a Non-Banking Finance Company in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). On January 18, 2012 the Company exited from NBFC regime and continues to operate as a listed company.
- 1.2 The principal activity of the Company is to act as a holding company. The Parent Company, (through its subsidiary, The Resource Group International Limited) has a portfolio of investments primarily in the Technology, IT Enabled Services and Medicare Insurance sectors.
- 1.3 These condensed interim financial statements are unconsolidated financial statements of the Company. Condensed interim Consolidated financial statements are prepared separately.

### 2. BASIS OF PREPARATION

These condensed interim unconsolidated financial statements of the Company have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim unconsolidated financial statements do not include all of the information required for full financial statements and should be read in conjunction with the annual audited unconsolidated financial statements of the Company for the year ended June 30, 2019.

These condensed interim unconsolidated financial statements comprises the condensed interim unconsolidated statement of financial position as at September 30, 2019, condensed interim unconsolidated statement of profit or loss account and other comprehensive income, condensed interim unconsolidated statement of changes in equity, condensed interim unconsolidated statement of cash flows and notes thereto for the three months period then ended.

The comparative condensed interim unconsolidated statement of financial position, presented in these condensed interim unconsolidated financial statements as at June 30, 2019 has been extracted from the annual audited unconsolidated financial statements of the Company for the year then ended, whereas the comparative condensed interim unconsolidated statement of profit or loss account and other comprehensive income, condensed interim unconsolidated statement of changes in equity and condensed interim unconsolidated statement of cash flows are extracted from the unaudited condensed interim unconsolidated financial statements for the three months period ended September 30, 2018, which were neither audited nor reviewed.

### Judgments and estimates

The preparation of these condensed interim unconsolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the annual audited unconsolidated financial statements of the Company for the year ended June 30, 2019.

## Notes to the Condensed Interim Unconsolidated Financial Statements (Un-audited)

### For the three months period ended September 30, 2019

The significant judgments made by management in applying accounting policies and the key sources of estimation and uncertainty were the same as those that were applied to annual audited unconsolidated financial statements of the Company for the year ended June 30, 2019.

#### Risk management

Risk management policies are consistent with those disclosed in the annual audited unconsolidated financial statements of the Company for the year ended June 30, 2019.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim unconsolidated financial statements are consistent with those followed in the preparation of the Company's annual audited unconsolidated financial statements for the year ended June 30, 2019.

### 4. LONG TERM INVESTMENT - fair value through OCI

	Note	September 30, 2019 (Un-audited) ..... (Rupees in '000) .....	June 30, 2019 (Audited)
In unquoted subsidiary - The Resource Group International Limited (TRGIL) 60,450,000 (June 30, 2019: 60,450,000)			
Series B Preferred Shares	4.1	<b>16,401,756</b>	16,392,528

- 4.1** This represents investment in a subsidiary incorporated in Bermuda having par value and additional paid up share capital of US\$0.01 and US\$ 0.99 per share respectively. The percentage of the Company's holding in TRGIL's shares is 57.32% (June 30, 2019: 57.32%), the percentage of voting interest of the Company is 57.16% (June 30, 2019: 57.16%) and the percentage of holding on a fully diluted basis, after taking into account all the classes of shares that will potentially participate in equity distribution, is 45.32% (June 30, 2019: 45.32%).

### 4.2 Reconciliation of carrying amount of investment

	September 30, 2019 (Un-audited) ..... (Rupees in '000) .....	June 30, 2019 (Audited)
Opening balance	<b>16,392,528</b>	16,138,471
Changes in fair value	<b>395,227</b>	(3,694,284)
Foreign currency translation difference	<b>(385,999)</b>	3,948,341
Closing balance	<b>16,401,756</b>	16,392,528

- 4.3** On October 4, 2005, TRGIL entered into a Preferred Stock Purchase Agreement with a consortium of related investors (the PineBridge investors). Under the agreement, the total amount invested for purchase of Series A Preferred Shares was US\$ 30 million (the original issue price). The PineBridge investors have the right to have their Series A Preferred Shares purchased back at the original issue price or convert into Common Shares. Further, the holders of Series A Preferred Shares will be entitled to an aggregate preference equal to the greater of (A) US\$ 46.5 million prior to payment of any liquidating distribution in respect of Series B Preferred Shares or Common Shares, subject to reduction for any non-liquidating distributions received and (B) the amount such Series A Preferred Shares received upon conversion to Series B Preferred Shares.

### 5. LONG TERM LOAN TO RELATED PARTY - considered good

	September 30, 2019 (Un-audited) ..... (Rupees in '000) .....	June 30, 2019 (Audited)
Loan amount	<b>1,579,646</b>	1,579,646
Less: current maturity	-	-
	<b>1,579,646</b>	1,579,646

This represents loan to TRG (Private) Limited, an indirect subsidiary of the Company, for working capital and operational needs. The loan has a maturity period of twelve months, which may be extended by another twelve months. The loan carries markup of 15% per annum. Loan is secured by letter of guarantee from The Resource Group International Limited, subsidiary of the Company.



## Notes to the Condensed Interim Unconsolidated Financial Statements (Un-audited)

For the three months period ended September 30, 2019

### 5.1 Accrued mark-up

	Note	September 30, 2019 (Un-audited) (Rupees in '000)	June 30, 2019 (Audited)
Accrued mark-up		21,691	-
Less: current maturity		(21,691)	-
		-	-

This represents the markup on loan to TRG (Private) Limited as referred in note 5.

### 6. CASH AND BANK BALANCES

Balance with bank in			
- current account		625	625
- saving account		1,880	1,047
		2,505	1,672
Cash in hand		-	13
		2,505	1,685

### 7. SHARE CAPITAL

	September 30, 2019 (Un-audited)		June 30, 2019 (Audited)	
	Number of shares	(Rupees in '000)	Number of shares	(Rupees in '000)
<b>Authorized share capital</b>				
- Ordinary class 'A' shares of Rs.10 each	720,000,000	7,200,000	720,000,000	7,200,000
- Ordinary class 'B' shares of Rs.10 each	13,000,000	130,000	13,000,000	130,000
	733,000,000	7,330,000	733,000,000	7,330,000
<b>Issued, subscribed and paid-up capital</b>				
Ordinary class 'A' shares of Rs. 10 each				
- allotted for consideration paid in cash	535,765,687	5,357,657	535,765,687	5,357,657
- allotted for consideration other than cash (note 8.1)	9,624,978	96,250	9,624,978	96,250
	545,390,665	5,453,907	545,390,665	5,453,907

7.1 These shares were issued in exchange of 1,636,000 shares of The Resource Group International Limited of US\$1 each in 2003.

### 8. CONTINGENCIES AND COMMITMENTS

There is no change in contingencies and commitments as reported in note 11 to the annual audited unconsolidated financial statements for the year ended June 30, 2019.

### 9. REVENUE

	Note	September 30, 2019 (Rupees in '000)	September 30, 2018
Interest income on			
- Bank balances		57	19
- Long term loan	5	59,724	57,590
		59,781	57,609

# Notes to the Condensed Interim Unconsolidated Financial Statements (Un-audited)

## For the three months period ended September 30, 2019

### 10. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Management has established a control framework for fair value measurement.

When measuring the fair value of an asset or a liability, the Company uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques.

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

For assets and liabilities that are recognised in the condensed interim unconsolidated financial statements at fair value on a recurring basis, management recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred. There were no transfers between different levels of fair values mentioned above.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value:

September 30, 2019 (Un-audited)			
Carrying amount			Fair value
Other financial assets	Amortized cost	Other financial liabilities	Level 3
(Rupees in '000)			
<b>Financial assets measured at fair value</b>			
Long term investment	16,401,756	-	16,401,756
<b>Financial assets not measured at fair value</b>			
Long term loan to related party	- 1,579,646	-	-
Long term deposits	- 75	-	-
Current maturity of accrued markup	- 21,691	-	-
Cash and bank balances	- 2,505	-	-
<b>Financial liabilities not measured at fair value</b>			
Accrued and other liabilities	-	8,815	-
Payable to related parties - current account	-	4,473	-
June 30, 2019 (Audited)			
Carrying amount			Fair value
Other financial assets	Amortized cost	Other financial liabilities	Level 3
(Rupees in '000)			
<b>Financial assets measured at fair value</b>			
Long term investment	16,392,528	-	16,392,528
<b>Financial assets not measured at fair value</b>			
Long term loan to related party	- 1,579,646	-	-
Long term deposits	- 75	-	-
Cash and bank balances	- 1,685	-	-
<b>Financial liabilities not measured at fair value</b>			
Accrued and other liabilities	-	8,919	-
Payable to related parties - current account	-	4,579	-

# Notes to the Condensed Interim Unconsolidated Financial Statements (Un-audited)

## For the three months period ended September 30, 2019

Management assessed that the fair values of cash and cash equivalents, loan, accrued markup receivable thereon, long term deposits, payables and other current liabilities approximate their carrying amounts.

Valuation models for valuing securities for which there is no active market requires significant unobservable inputs and a higher degree of management judgment and estimation in the determination of fair value, including but not limited to selection of the appropriate valuation model, determination of expected future cash flows selection of discount rates.

Management has used discounted cash flow approach while valuing underlying investee (included in these financial statements under Long Term Investment) which holds unquoted equity portfolio. The discounted cash flow approach includes significant unobservable inputs such as forecast of annual revenue growth, forecast of EBITDA margin of underlying unquoted equity portfolios, discount rates, terminal value growth rate etc. which are sensitive to fair value measurement of underlying investee company. If the valuation assumptions (significant unobservable inputs) would be changed, the fair value of investment and other comprehensive income would decrease or increase respectively. The movement in Level 3 financial instruments is disclosed in Long Term Investment note; hence not separately disclosed.

### 11. RELATED PARTY DISCLOSURES

Related parties comprise of group companies (including subsidiaries and associates), directors and their close family members, staff retirement benefit fund and key management personnel of the Company. Transactions with related parties are carried out on agreed basis and are settled in ordinary course of business. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment while contribution to the provident fund is in accordance with staff service rules.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers its Chief Executive Officer, Chief Financial Officer, Company Secretary, Non-Executive Directors and departmental heads to be its key management personnel. There are no transactions with key management personnel other than their terms of employment / entitlement.

Transactions with related parties during the year, other than those which have been disclosed elsewhere in these condensed interim unconsolidated financial statements, are as follows:

	September 30, 2019	September 30, 2018
	(Rupees in '000)	
Transaction with subsidiary		
Interest income on long term loan	59,724	57,590

The investments out of provident fund of the Company have been made in accordance with the provisions of the Section 218 of the Companies Act, 2017 and rules formulated for this purpose.

### 12. DATE OF AUTHORISATION FOR ISSUE

These condensed interim unconsolidated financial statements were authorized for issue on October 29, 2019 by the board of directors of the Company.

Director

Chief Financial Officer

Director

A large, stylized graphic in shades of gray dominates the center of the page. It depicts a hand with a thick, curved index finger pointing upwards and to the right. The hand is holding a small, detailed globe of the Earth. The year '2019' is written in large, white, sans-serif digits across the upper part of the hand. The text '1st Quarterly Report' is written in white, sans-serif font, following the curve of the hand's wrist and forearm.

# 2019

## 1st Quarterly Report

### **Condensed Interim Consolidated Financial Statements**

For the three months period ended  
**September 30, 2019**

# Condensed Interim Consolidated Statement of Financial Position

As at September 30, 2019

	September 30, 2019 (Un-audited)	June 30, 2019 (Audited)
<b>ASSETS</b>	<b>Note</b>	<b>(Rupees in '000)</b>
<b>Non-current assets</b>		
Goodwill	4,792,154	4,904,932
Other intangible assets	2,054,769	2,153,991
Property and equipment	18,878,509	18,848,625
Long term investment	49,996	36,282
Deferred tax asset	425,485	479,346
Long term receivables	10,370,994	9,371,201
Deferred expenses	756,570	774,375
Long term deposits, prepayments and other assets	1,621,559	1,697,450
<b>Total non-current assets</b>	<b>38,950,036</b>	<b>38,266,202</b>
<b>Current assets</b>		
Trade and other receivables	18,106,595	17,214,366
Current portion of long term receivables	2,432,703	2,181,731
Current portion of deferred expenses	406,228	415,788
Cash and bank balances	12,756,298	14,021,555
<b>Total current assets</b>	<b>33,701,824</b>	<b>33,833,440</b>
<b>Total assets</b>	<b>72,651,860</b>	<b>72,099,642</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity attributable to owners of the parent</b>		
<b>Share capital</b>		
Issued, subscribed and paid-up capital	5,453,907	5,453,907
<b>Revenue reserves</b>		
Foreign currency translation reserve	(2,757,741)	(3,017,025)
Accumulated deficit	(11,209,033)	(10,703,678)
	(13,966,774)	(13,720,703)
Non-controlling interests	(7,330,055)	(6,185,806)
<b>Total equity</b>	<b>(15,842,922)</b>	<b>(14,452,602)</b>
<b>Non-current liabilities</b>		
Deferred revenue	125,405	120,447
Lease liabilities	14,150,842	13,906,091
Borrowings	42,950,967	42,330,440
Deferred tax liability	786,612	805,124
Other non-current liabilities	2,043,479	1,829,926
<b>Total non-current liabilities</b>	<b>60,057,305</b>	<b>58,992,028</b>
<b>Current liabilities</b>		
Trade and other payables	11,590,839	11,465,276
Current portion of lease liabilities	2,744,753	2,893,382
Current portion of borrowings	7,780,951	6,735,756
Convertible preference shares	4,691,100	4,801,500
Current portion of deferred revenue	1,629,834	1,664,302
<b>Total current liabilities</b>	<b>28,437,477</b>	<b>27,560,216</b>
<b>Total liabilities</b>	<b>88,494,782</b>	<b>86,552,244</b>
<b>Total equity and liabilities</b>	<b>72,651,860</b>	<b>72,099,642</b>
<b>Contingencies and commitments</b>		

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The annexed notes from 1 to 8 form an integral part of these condensed interim consolidated financial statements.

Director

Chief Financial Officer

Director

# Condensed Interim Consolidated Statement of Profit or Loss and Other Comprehensive Income (Un-audited)

For the three months period ended September 30, 2019

	Note	September 30, 2019	September 30, 2018
		(Rupees in '000)	
Revenue		21,220,053	14,972,312
Other operating income		413,022	159,482
Payroll and related costs		13,067,539	8,982,922
AI and development costs		1,786,810	1,128,719
Acquisition expenses		1,635,615	1,378,242
Depreciation, amortization and other non-cash costs		1,146,442	398,883
Other operating costs		3,950,549	3,226,879
<b>Profit from operations</b>		<b>46,120</b>	<b>16,149</b>
Finance expenses		(1,797,921)	(750,938)
<b>Loss before taxation</b>		<b>(1,751,801)</b>	<b>(734,789)</b>
Income tax expense		(92,515)	(54,137)
<b>Net loss for the period</b>		<b>(1,844,316)</b>	<b>(788,926)</b>
<b>Other comprehensive income / (loss)</b>			
Item that will be subsequently reclassified to profit or loss account			
Foreign currency translation adjustment		391,447	(156,144)
<b>Total comprehensive loss</b>		<b>(1,452,869)</b>	<b>(945,070)</b>
<b>Loss attributable to:</b>			
- Shareholders of the Parent Company		(505,355)	(345,478)
- Non-controlling interest		(1,338,961)	(443,448)
		<b>(1,844,316)</b>	<b>(788,926)</b>
<b>Other comprehensive income / (loss) attributable to:</b>			
- Shareholders of the Parent Company		259,284	(81,220)
- Non-controlling interest		132,163	(74,924)
		<b>391,447</b>	<b>(156,144)</b>
<b>Total comprehensive loss attributable to:</b>			
- Shareholders of the Parent Company		(246,071)	(426,698)
- Non-controlling interest		(1,206,798)	(518,372)
		<b>(1,452,869)</b>	<b>(945,070)</b>
<b>Loss per share attributable to the ordinary equity holders of the Parent Company</b>		<b>(Rupee)</b>	
Basic loss per share	5	(0.93)	(0.63)
Diluted loss per share	5	(0.93)	(0.63)

The annexed notes from 1 to 8 form an integral part of these condensed interim consolidated financial statements.

Director

Chief Financial Officer

Director

## Condensed Interim Consolidated Statement of Changes in Equity (Un-audited)

For the three months period ended September 30, 2019

	Attributable to shareholders of the Parent Company					
	Share capital	Revenue reserves		Sub Total	Non-Controlling interests	Total
	Issued, subscribed and paid-up capital	Foreign currency translation reserve	Accumulated losses			
	(Rupees in '000)					
Balance as at July 1, 2018	5,453,907	(262,813)	(10,455,070)	(5,263,976)	(2,243,280)	(7,507,256)
Comprehensive loss for the period						
Loss for the period	-	-	(345,478)	(345,478)	(443,448)	(788,926)
Other comprehensive loss						
Foreign currency translation difference	-	(81,220)	-	(81,220)	(74,924)	(156,144)
Total comprehensive loss for the period ended September 30, 2018	-	(81,220)	(345,478)	(426,698)	(518,372)	(945,070)
Transactions with owners						
Share-based transactions	-	-	-	-	37,008	37,008
Balance as at September 30, 2018	5,453,907	(344,033)	(10,800,548)	(5,690,674)	(2,724,644)	(8,415,318)
Balance as at July 1, 2019	5,453,907	(3,017,025)	(10,703,678)	(8,266,796)	(6,185,806)	(14,452,602)
Comprehensive loss for the period						
Loss for the period	-	-	(505,355)	(505,355)	(1,338,961)	(1,844,316)
Other comprehensive income						
Foreign currency translation difference	-	259,284	-	259,284	132,163	391,447
Total comprehensive loss for the period ended September 30, 2019	-	259,284	(505,355)	(246,071)	(1,206,798)	(1,452,869)
Transactions with owners						
Share-based transactions	-	-	-	-	62,549	62,549
Balance as at September 30, 2019	5,453,907	(2,757,741)	(11,209,033)	(8,512,867)	(7,330,055)	(15,842,922)

The annexed notes from 1 to 8 form an integral part of these condensed interim consolidated financial statements.

Director

Chief Financial Officer

Director

## Condensed Interim Consolidated Statement of Cash Flows (Un-audited)

For the three months period ended September 30, 2019

	September 30, 2019	September 30, 2018
	..... (Rupees in '000) .....	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Loss before taxation	(1,751,801)	(734,789)
Adjustments for:		
Depreciation, amortization and other non-cash costs	1,146,442	398,883
Share of profit from long term investment	(14,548)	(11,467)
Finance expenses	1,797,921	750,938
Increase in trade and other receivables	(849,692)	(2,507,097)
Increase in long term receivables	(1,250,765)	(466,731)
Decrease / (increase) in prepayments and other assets	103,256	(11,306)
(Decrease) / increase in trade and other payables and other liabilities	(263,472)	704,725
<b>Cash used in operations</b>	<b>(1,082,659)</b>	<b>(1,876,844)</b>
Finance expenses paid	(1,260,551)	(381,111)
Income taxes paid	(21,458)	(30,245)
<b>Net cash used in operating activities</b>	<b>(2,364,668)</b>	<b>(2,288,200)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property and equipment - net	(1,233,071)	(346,330)
Purchase of other intangible assets - net	(43,571)	(114,044)
<b>Net cash used in investing activities</b>	<b>(1,276,642)</b>	<b>(460,374)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from borrowings - net	1,665,722	1,217,618
Increase in lease liabilities	96,122	-
<b>Net cash generated from financing activities</b>	<b>1,761,844</b>	<b>1,217,618</b>
Effects of exchange rate difference on cash and cash equivalents	614,209	109,994
Net decrease in cash and cash equivalents	(1,265,257)	(1,420,962)
Cash and cash equivalents at beginning of the period	14,021,555	6,189,004
<b>Cash and cash equivalents at end of the period</b>	<b>12,756,298</b>	<b>4,768,042</b>

The annexed notes from 1 to 8 form an integral part of these condensed interim consolidated financial statements.

Director

Chief Financial Officer

Director



## Notes to the Condensed Interim Consolidated Financial Statements (Un-audited)

For the three months period ended September 30, 2019

### 1. THE GROUP AND ITS OPERATIONS

- 1.1** TRG Pakistan Limited ("the Parent Company") was incorporated in Pakistan as a public limited company on December 2, 2002 under the repealed Companies Ordinance, 1984 and is listed on the Pakistan Stock Exchange Limited. The registered office of the Parent Company is situated at 18th Floor, Centre Point, Off Shaheed-e-Millat Expressway, Karachi, Pakistan. On May 14, 2003 the Parent Company obtained a license from the Securities and Exchange Commission of Pakistan ("SECP") to undertake venture capital investment as a Non-Banking Finance Company in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003. On January 18, 2012 the Parent Company exited from NBFC regime and continues to operate as a listed company.
- 1.2** The principal activity of the Parent Company is to act as a Holding Company. The Parent Company, (through its subsidiary, The Resource Group International Limited) has a portfolio of investments primarily in the Technology, IT Enabled Services and Medicare Insurance sectors.
- 1.3** The Parent Company's voting interest in The Resource Group International Limited ("TRGIL") is 57.16% (June 30, 2019: 57.16%) and its holding in TRGIL is 57.32% (June 30, 2019: 57.32%). Whereas the Parent Company's fully diluted holding in TRGIL is 45.32% (June 30, 2019: 45.32%).

### 2. BASIS OF PREPARATION

These condensed interim consolidated financial statements has been prepared in accordance with the approved accounting and reporting standards as applicable in Pakistan. The approved accounting and reporting standards as applicable in Pakistan comprise of following;

- International Accounting Standard 34 "Interim Financial Reporting" (IAS 34) as notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017 and;
- Provisions of and directives issued under the Companies Act, 2017 and;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim consolidated financial statements does not include all of the statements required for full financial statements and should be read in conjunction with the annual audited consolidated financial statements of the Parent Company for the year ended June 30, 2019.

These condensed interim consolidated financial statements comprises of the condensed interim consolidated statement of financial position as at September 30, 2019, condensed interim consolidated statement of profit or loss account and other comprehensive income, condensed interim consolidated statement of changes in equity, condensed interim consolidated statement of cash flows and notes thereto for the three months period then ended.

The comparative condensed interim consolidated statement of financial position, presented in these condensed interim consolidated financial statements as at June 30, 2019 has been extracted from the annual audited consolidated financial statements of the Parent Company for the year then ended, whereas the comparative condensed interim consolidated statement of profit or loss account and other comprehensive income, condensed interim consolidated statement of changes in equity and condensed interim consolidated statement of cash flows are extracted from the unaudited condensed interim consolidated financial statements for the three months period ended September 30, 2018, which were neither audited nor reviewed.

## Notes to the Condensed Interim Consolidated Financial Statements (Un-audited)

For the three months period ended September 30, 2019

### Judgments and estimates

The preparation of condensed interim consolidated financial statements in conformity with approved accounting standards as applicable in Pakistan, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the periods. Accounting estimates require the use of significant management assumptions and judgments as to future events, and the effect of those events cannot be predicted with certainty. The accounting estimates will change as new events occur, more experience is acquired and more information is obtained. We evaluate and update our assumptions and estimates on an ongoing basis and use outside experts to assist in that evaluation when we deem necessary.

The significant judgments made by management in applying accounting policies and the key sources of estimation and uncertainty were the same as those that were applied to annual audited consolidated financial statements of the Parent Company for the year ended June 30, 2019.

### Risk management

Risk management policies are consistent with those disclosed in the annual audited unconsolidated financial statements of the Company for the year ended June 30, 2019.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These condensed interim consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries (here in after referred as the Group).

The financial statements of the Parent Company and consolidated financial statements of TRGIL and its subsidiaries are prepared up to the same reporting date and are combined on a line-by-line basis. All intercompany balances, transactions and related unrealized profits and losses are eliminated in consolidation.

The accounting policies adopted in the preparation of these condensed interim consolidated financial statements are consistent with those followed in the preparation of the Company's annual audited consolidated financial statements for the year ended June 30, 2019.

### 4. CONTINGENCIES AND COMMITMENTS

There is no material change in contingencies and commitments as disclosed in note 20 to the annual audited consolidated financial statements for the year ended June 30, 2019.

### 5. LOSS PER SHARE

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Parent Company by the weighted average number of ordinary shares in issue during the year. Diluted earnings per share is calculated by dividing the profit attributable to equity holders of the Parent Company by the weighted average number of ordinary shares in issue and the potential ordinary shares.

The inclusion of the Company's stock options in the computation of diluted loss per share would have an anti-dilutive effect on loss per share and are therefore excluded from the computation. Consequently, there is no difference between basic loss per share and diluted loss per share.

	September 30, 2019	September 30, 2018
	(Rupees in '000)	
Loss attributable to equity holders of the Parent Company	(505,355)	(345,478)
	(Shares)	
Weighted average number of ordinary shares - basic	545,390,665	545,390,665
	(Rupee)	
Basic loss per share	(0.93)	(0.63)
	(Shares)	
Weighted average number of ordinary shares - diluted	545,390,665	545,390,665
	(Rupee)	
Diluted loss per share	(0.93)	(0.63)

**Notes to the Condensed Interim Consolidated Financial Statements (Un-audited)**  
*For the three months period ended September 30, 2019*

**6. TRANSACTIONS WITH RELATED PARTIES**

Related parties of the Group comprise of associated undertakings, staff retirement funds, directors and key management personnel. The investments out of provident fund of the Parent Company have been made in accordance with the provisions of Section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

**7. GENERAL**

All financial information presented has been rounded off to nearest thousands of Pakistani Rupees.

**8. DATE OF AUTHORISATION**

These condensed interim consolidated financial statements was authorized for issue by the board of directors of the Parent Company on October 29, 2019.

\_\_\_\_\_  
**Director**

\_\_\_\_\_  
**Chief Financial Officer**

\_\_\_\_\_  
**Director**



**TRG PAKISTAN LTD.**

CENTRE POINT BUILDING, LEVEL 18,  
PLOT NO. 66/3-2, OFF. SHAHEED-E-MILLAT  
EXPRESSWAY, NEAR KPT INTERCHANGE  
FLYOVER, KARACHI-74900, PAKISTAN.

UAN # +92.21.111.TRG.TRG.

<http://trgpcorp.com>