

# **VISION AND MISSION STATEMENT**

# **VISION**

Make quality food for better life.

# **MISSION**

Product innovation with optimal quality, taste and nutrition. To create value, inspire moments and deliver wellness.

# **COMPANY PROFILE**

**Board of Directors** Mr. Yunus Shafiq Chaudhry Chairman

Mr. Haroon Shafiq Chaudhry Chief Executive

Mr. Omar Shafiq Chaudhry

Miss Mahnoor Chaudhry

Director

Mrs. Saadia Omar

Director

Mr. Rafi Uz Zaman Awan

Director

Mr. Syed Muhammad Adnan Raza Naqvi Director
Mr. Rehan Mobin Director

Audit Committee Mr. Rafi Uz Zaman Awan Chairman Mr. Yunus Shafiq Chaudhry Member

Mrs. Saadia Omer Member

Chief Financial Officer Mr. Muhammad Shafique

Company Secretary Mr. Muhammad Zubair

Auditors Aslam Malik & Co. Chartered Accountants

Bankers Allied Bank Limited

Samba Bank Limited
Bank Al Habib Limited
Meezan Bank Limited
Bankislami Pakistan Limited
PAIR Investment Bank Limited

Share Registrar F.D. Registrar Services (SMC-Pvt.) Limited

17<sup>th</sup> Floor, Saima Trade Tower-A, I.I. Chundrigar Road, Karachi-74000 Ph# 9921-35478192-93, Dir# 9221-32271905-6, Fax# 9221-32621233

Legal Advisor Ahmed & Qazi

Head Office 105/A, Quaid-e-Azam Industrial Estate, Kot Lakhpat, Lahore

Email <u>info@bunnys.com.pk</u>

Website www.bunnys.com.pk

# **DIRECTORS' REPORT**

# In the name of Allah the Most Merciful and the Most Benevolent.

The Directors of your Company are pleased to present a brief review of the financial results and operations of the Company for the 1<sup>st</sup> quarter ended 30<sup>th</sup> September, 2019. This condensed interim financial information is presented in accordance with the requirements of Companies Act, 2018. The financial results during the 1<sup>st</sup> quarter are as follows:

		Rs. (Million)
Sales – net		683.7
Gross profit		182.4
Operating profit		75.7
Profit after tax		42.2
Earnings per share (Rs.)		0.82

The Company recorded net sales of PKR 683.7 million compared to PKR 583.6 million in the same period last year registering 17.15% increase from same period last year. The profit before tax for the 1<sup>st</sup> quarter is PKR 49.88 million compared to PKR 51.7 million in the same period last year.

Earnings per share for the period is Rs. 0.82 as compared to Rs. 0.80 for similar period of the last year.

The Board wishes to place on record its gratitude for the co-operation extended by Government of Pakistan and strategic partners including its customers, financial institutions, suppliers, vendors and shareholders.

For and on behalf of the Board of Directors

Director Lahore

October 30, 2019





		September 30, 2019	Audited June 30, 2018
	Note	Rupe	
ASSETS			Audited
Non-current assets			
Operating fixed assets	4.1	1,746,216,545	1,705,776,143
Capital work in progress	4.2	80,866,195	80,866,195
Property, plant and equipment	4	1,827,082,740	1,786,642,338
Intangible assets	5	70,270,771	70,275,902
Long term security deposits		6,697,338	6,697,338
		1,904,050,850	1,863,615,578
Current assets			
Stores, spares and loose tools		15,558,750	15,248,961
Stock-in-trade	6	266,201,982	265,660,671
Trade debts - unsecured		241,753,047	246,307,071
Advances, deposits and prepayments		96,484,876	98,077,047
Cash and bank balances	7	20,301,952	15,581,185
		640,300,607	640,874,935
Total assets		2,544,351,456	2,504,490,513
QUITY AND LIABILITIES			
Capital and reserves			
Authorized share capital		540,000,000	540,000,000
54,000,000 Ordinary shares of Rs.10/- each .			
Issued, subscribed and paid up share capital	8	513,886,690	513,886,690
Capital reserves	9	461,850,397	461,850,397
General reserves		542,484,425	500,304,643
		1,518,221,512	1,476,041,730
Non-current liabilities			
Long term finances - secured	10	249,133,114	263,333,350
Liabilities against assets subject to finance lease - secured	11	60,450,294	30,837,975
Deferred income		4,575,867	5,229,562
Long term advances - unsecured		13,202,465	13,351,765
Deferred liabilities	12	204,689,665	207,243,093
500 507 509455		532,051,405	519,995,745
Current liabilities			
Trade and other payables	13	204,716,045	227,563,298
Unclaimed dividend		765,699	765,699
Accrued mark-up on secured loans		13,763,787	12,968,046
Short term borrowings	14	139,651,350	143,407,340
Current portion of long term finances and leases - secured		119,505,380	117,764,916
Provision for taxation - net		15,676,278	5,983,738
		494,078,539	508,453,038
Contingencies and commitments	15		
Total equity and liabilities		2,544,351,456	2,504,490,513

The annexed notes form an integral part of these financial statements.

Chief Executive

Director

		September 30, 2019	Audited June 30, 2018
	Note	Rupe	
ASSETS		Rupe	Audited
Non-current assets			Addited
Operating fixed assets	4.1	1,746,216,545	1,705,776,143
Capital work in progress	4.2	80,866,195	80,866,195
Property, plant and equipment	4	1,827,082,740	1,786,642,338
Intangible assets	5	70,270,771	70,275,902
Long term security deposits		6,697,338	6,697,338
		1,904,050,850	1,863,615,578
Current assets			, , , , , , , , , , , , , , , , , , , ,
Stores, spares and loose tools		15,558,750	15,248,963
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Advances, deposits and prepayments		96,484,876	98,077,047
Cash and bank balances	7	20,301,952	15,581,18
		640,300,607	640,874,93
Total assets		2,544,351,456	2,504,490,513
QUITY AND LIABILITIES Capital and reserves			
Authorized share capital		E40 000 000	F40.000.00
54,000,000 Ordinary shares of Rs.10/- each .		540,000,000	540,000,000
		0.000	
Issued, subscribed and paid up share capital	8	513,886,690	513,886,690
Capital reserves	9	461,850,397	461,850,39
General reserves		542,484,425	500,304,643
Non-current liabilities		1,518,221,512	1,476,041,730
	40		
Long term finances - secured	10	249,133,114	263,333,350
Liabilities against assets subject to finance lease - secured  Deferred income	11	60,450,294	30,837,975
		4,575,867	5,229,562
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Deferred liabilities	12	204,689,665	207,243,093
Current liabilities		532,051,405	519,995,745
Trade and other payables	12	204 746 045	227 562 226
Unclaimed dividend	13	204,716,045	227,563,298
Accrued mark-up on secured loans		765,699	765,699
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Contingencies and commitments	45		300,433,030
= N	15		
Total equity and liabilities		2,544,351,456	2,504,490,513

The annexed notes form an integral part of these financial statements.

hief Executive

Director

# BUNNY'S LIMITED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2019

	Note	September 30, 2019	September 30, 2018
	Note	Rupe	es
Sales - net		683,747,518	583,638,134
Cost of sales	16	(501,320,635)	(404,832,708)
Gross profit		182,426,883	178,805,426
Operating expenses			
Administrative and general	17	34,214,889	29,167,300
Selling and distribution	18	72,480,251	74,265,394
26		(106,695,140)	(103,432,694)
Operating profit		75,731,744	75,372,732
Other operating expenses	19	(2,807,990)	(3,582,330)
Finance cost	20	(23,041,187)	(20,045,523)
		(25,849,177)	(23,627,853)
Profit before taxation		49,882,567	51,744,879
Taxation		(7,702,785)	(10,758,047)
Profit for the period		42,179,782	40,986,832
Earning per share - basic & diluted	21	0.82	0.80

The annexed notes form an integral part of these financial statements.

Chief Executive

Director

	Note	September 30, 2019	September 30, 2018
	Note	Rup	ees
CASH FLOW FROM OPERATING ACTIVITIES			
Cash generated from operations	22	81,514,955	54,655,306
Financial charges paid		(22,245,446)	(18,791,183)
Income tax paid		(563,673)	(2,990,748)
Staff gratuity paid		(758,466)	(2,823,970)
Workers' (profit) participation fund paid		(7,913,652)	(8,293,137)
Net increase in long term advances		(149,300)	-
Net increase in security deposits			-
		(31,630,537)	(32,899,038)
Net cash generated from operating activities		49,884,418	21,756,268
CASH FLOW FROM INVESTING ACTIVITIES			
Sale proceeds from disposal of fixed assets		*	· ·
Fixed capital expenditure		(58,560,208)	(2,219,620)
Net cash used in investing activities		(58,560,208)	(2,219,620)
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds less repayment of long term loans		(16,128,114)	(12,499,998)
Proceeds less repayment of lease liabilities		33,280,661	(6,531,701)
Net decrease in short term finances		(3,755,990)	1,042,976
Net cash generated from / (used in) financing activities		13,396,557	(17,988,723)
Net Increase in cash and cash equivalents		4,720,767	1,547,925
Cash and cash equivalents at the beginning of the period		15,581,185	5,023,651
Cash and cash equivalents at end of the period	23	20,301,952	6,571,576

The annexed notes form an integral part of these financial statements.

Chief Executive

Director

### 1 STATUS AND NATURE OF BUSINESS

Bunny's Limited (the Company) was incorporated in Pakistan as a private limited Company on October 22, 1980 under the repealed Companies Act 1913 (now Companies Ordinance, 1984) and was later on converted into a Public Company. The Company is principally engaged in manufacturing of bakery and other food products. The registered office and manufacturing facility of the Company is situated at 105/A Quaid-e-Azam Industrial Estate, Kot Lakhpat, Lahore.

#### 2 BASIS OF PREPARATION

- 2.1 This condensed interim financial information are unaudited and have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard 34, 'Interim Financial Reporting', issued by International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 The preparation of this condensed interim financial information in conformity with the approved accounting and reporting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty are the same as those that apply to the financial statements for the year ended June 30, 2018.

# 3 ACCOUNTING POLICIES

- 3.1 The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are consistent with those applied in the preparation of the annual financial statements for the year ended June 30, 2018.
- 3.2 There are certain amendments to published International Financial Reporting Standards and interpretations that are mandatory for the financial year beginning on January 1, 2019. These are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations and are, therefore, not disclosed in this condensed interim financial information.
- 3.3 Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual profit or loss.

46 4677,581 17,999,961 6 5% 20% 6 5% 20% 665,369 1,601,276,456 94,755,889 50,184,200 669,845 1,610,612,777 45,322,419 49,840,947					follows:	or or company as		
1,601,276,456					- C - C - C - C - C - C - C - C - C - C	of Company are as	nd and building) in the nan	4.4 Particulars of immovable property (i.e. land and building) in the name of Company are as follows:
1,601,276,456 94,755,889 1,610,612,777 45,322,419			89,405,305 86,154,973 (94,694,083) 80,866,195	80,866,195 - - - - - - - - - - - - - - - - - - -				A.3 Capital work in progress Opening balance Additions during the year Transfers (Plant and machinery) Closing balance
1,601,276,456 94,755,889 1,610,612,777 45,322,419			53,318,215 14,518,708 67,836,924	14,245,078 3,874,728 18,119,806			en allocated as under:	S A C D
602,143,258 4,677,581 5% 1,601,276,456 94,755,889	13,069,845	5,379,995	6,455,195 June 30, 2019	10,835,966 September 30, 2019	597,918,246	446,953,529	530,000,000	Net book value as at June 30, 2019 (Audited)
602,143,258 4,677,581	12,565,369	5,261,295	6,839,306	11,452,739	593,791,136	441,366,610	530,000,000	Net book value as at September 30, 2019
602,143,258 4,677,581		10%	30%	10%	5%	5%		Rate of depreciation
	36,420,502	4,584,230	11,340,641	6,056,562	365,355,004	178,386,318		Balance as at June 30, 2019
3,188,740 - (3,188,740)	3,188,740		55 11. <b>4</b> 13		3.5		п	Disposals during the year
5 542,197,334 2,292,191 12,494,350 56,757,184 2,385,390 8,694,351	29,219,306 4,012,456	4,001,612 582,618	10,111,357 1,229,284	4,983,922 1,072,640	338,853,399 26,501,605	155,027,737 23,358,581	560 e6	Balance as at July 01, 2018 Charge for the year
5 617,131,785 5,244,111 20,564,708	37,077,815	4,718,930	11,858,609	6,338,698	373,164,497	183,973,237		Balance as at September 30, 2019
	2.		-,,	1		×	ï	Depreciation on Disposals
2 602,143,257 4,677,581 17,999,961 14,988,528 566,530 2,564,747	36,420,502 657,313	4,584,230 134,700	11,340,641 517,968	6,056,562 282,136	365,355,004 7,809,493	178,386,318 5,586,919	# H	Balance as at July 01, 2019 Charge for the quarter
2,212,756,033 50,000,000 67,840,908	49,490,347	9,964,225	17,795,836	16,892,528	963,273,250	625,339,847	530,000,000	Balance as at June 30, 2019 Depreciation
3 2,091,923,968 50,000,000 51,129,846 8 120,832,065 - 11,481,500 - 5,229,562	47,025,319 2,465,028	9,673,330 290,895 -	13,347,359 4,448,477	15,158,280 1,734,248	856,478,912 106,794,338	620,240,768 5,099,079	530,000,000	Balance as at July 01, 2018 Additions during the year Disposals during the year
2,218,408,241 1	49,643,184	9,980,225	18,697,915	17,791,437	966,955,633	625,339,847	530,000,000	Balance as at September 30, 2019
2,212,756,033 50,000,000 55,652,208 - (50,000,000) 50,000,000		9,964,225 16,000		16,892,528 898,909	963,273,250 53,682,383 (50,000,000)	625,339,847	530,000,000	Balance as at July 01, 2019 Additions during the quarter Transfer during the quarter
Total Owned Plant and Motor vehicles	Motor vehicles	Furniture and fixtures	Office equipment	Electric installation and officers	Plant and machinery	Building on freehold land	Land - freehold	Cost
	14.3		1,705,776,143 80,866,195 1,786,642,338	1,745,215,545 80,866,195 1,827,082,740	4.1 4.2			Operating fixed assets Capital work in progress 4.1 Operating fixed assets
			Audited June 30, 2019 ees	September 30, 2019	Note			4 PROPERTY, PLANT AND EQUIPMENT

FOR THE QUARTER ENDED SEPTEMBER 30, 2019					Audited						
TRUE ENTLY EXPERIENCE AND ENGLISHED			Note	September 30, 2019 Rupees	J.						
Operating fixed assets Capital work in progress			4.1 4.2	1,746,216,545 80,866,195 1,827,082,740	1,705,776,143 80,866,195 1,786,642,338						
4.1 Operating fixed assets				Owned As	cotc				Leased Assets		(Amounts in Rupees)
	Land - freehold	Building on freehold land	Plant and machinery	Electric installation and offi	Office equipment	Furniture and fixtures	Motor vehicles	Total Owned	Plant and machinery	Motor vehicles	Total Assets
Cost											
Balance as at July 01, 2019	530,000,000	625,339,847	963,273,250	16,892,528	17,795,836	9,964,225	49,490,347	2,212,756,033	50,000,000	67,840,908	2,330,596,941
Additions during the quarter Transfer during the quarter	¥2 €	E 1	(50,000,000)			- 000,01	132,837	(50,000,000)	50,000,000	2,300,000	
Balance as at September 30, 2019	530,000,000	625,339,847	966,955,633	17,791,437	18,697,915	9,980,225	49,643,184	2,218,408,241	100,000,000	70,748,908	2,389,157,149
Balance as at July 01, 2018	530,000,000	620,240,768	856,478,912	15,158,280	13,347,359	9,673,330	47,025,319	2,091,923,968	50,000,000	51,129,846	2,193,053,814
Disposals during the year			, , , , , , , , , , , , , , , , , , ,	1,100,100			-,,	-	9 0	5,229,562	5,229,562
Balance as at June 30, 2019 Depreciation	530,000,000	625,339,847	963,273,250	16,892,528	17,795,836	9,964,225	49,490,347	2,212,756,033	50,000,000	67,840,908	2,330,596,941
Balance as at July 01, 2019	•	178,386,318	365,355,004	6,056,562	11,340,641	4,584,230	36,420,502	602,143,257	4,677,581	17,999,961	624,820,798
Depreciation on Disposals		,									
Balance as at September 30, 2019		183,973,237	373,164,497	6,338,698	11,858,609	4,718,930	37,077,815	617,131,785	5,244,111	20,564,708	642,940,604
Balance as at July 01, 2018 Charge for the year		155,027,737 23.358.581	338,853,399 26,501,605	4,983,922 1,072,640	10,111,357 1,229,284	4,001,612 582,618	29,219,306 4,012,456	542,197,334 56,757,184	2,292,191 2,385,390	12,494,350 8,694,351	556,983,875 67,836,924
Disposals during the year	65	c	•	i.	e.		3,188,740	3,188,740	v.	(3,188,740)	·
Balance as at June 30, 2019		178,386,318	365,355,004	6,056,562	11,340,641	4,584,230	36,420,502	602,143,258	4,677,581	17,999,961	624,820,798
Rate of depreciation		5%	5%	10%	30%	10%	20%	-	5%	20%	
Net book value as at September 30, 2019	530,000,000	441,366,610	593,791,136	11,452,739	6,839,306	5,261,295	12,565,369	1,601,276,456	94,755,889	50,184,200	1,746,216,545
Net book value as at June 30, 2019 (Audited)	530,000,000	446,953,529	597,918,246	10,835,966	6,455,195	5,379,995	13,069,845	1,610,612,777	45,322,419	49,840,947	1,705,776,143
				September 30, 2019	June 30, 2019						
4.2 Depreciation charged for the year has been allocated as under: Cost of sales	en allocated as under:		+	14,245,078	53,318,215						
Administrative and general expenses				3,874,728	14,518,708						
0				18,119,806	67,836,924		•				
4.3 Capital work in progress											
Opening balance				80,866,195	89,405,305						
Transfers (Plant and machinery)					(94,694,083)						
Closing balance				80,866,195	80,866,195						

4.4 Particulars of immovable property (i.e. land and building) in the name of Company are as follows:

Usage of immovable property

Total Area (In Kanal)

21.4

Appro. Covered Area (In sq. ft.) 50,510

Production unit

85,86,87 &105 Quaid-e-Azam Industrial Estate, Kot Lakhpat, Lahore

Location / Address

				Wester	September 30, 2019	Audited June 30, 2019
				Note	Rupe	
5	INTANGIBLE ASSETS					
	Goodwill on acquisition				70 172 200	70 472 200
	ERP Software				70,173,290	70,173,290
					97,481 70,270,771	102,612
					70,270,771	70,275,902
6	STOCK-IN-TRADE					3.0
	Raw materials				198,423,812	199,632,986
	Packing materials				56,966,753	58,772,013
	Work-in-process				2,253,090	1,713,183
	Finished goods				8,558,327	5,542,489
					266,201,982	265,660,671
7	CASH AND BANK BALA	NCES				
	Cash in hand				6,019,228	8,093,324
	Cash at bank (current a	ccounts)			14,282,724	7,487,861
					20,301,952	15,581,185
8	ISSUED, SUBSCRIBED A	ND PAID UP SHAR	E CAPITAL			
	September 30, 2019	June 30, 2019			September 30, 2019	June 30, 2019
	Number of	shares	-3 <u>1</u>		Rupe	
	2,159,586	2,159,586	Ordinary shares of Rs.:	10/- each fully paid	21,595,860	21,595,860
	49,229,083	49,229,083	Ordinary shares of Rs.	10/- each issued to	492,290,830	492,290,830
			the shareholders of ec		//	432,230,030
			per the approved sche			
	51,388,669	51,388,669	-		513,886,690	513,886,690
•	CADITAL DECEDVES		=		313,000,030	313,000,090

# 9 CAPITAL RESERVES

# Capital maintenance reserve

This represents the excess of fair value of land, owned by the economic acquirer, over its cost. The reserve will be available for appropriation among shareholders only on eventual disposal of land and hence has been classified as capital reserve.

#### **Share Premium Reserve**

Mudassar Ehtisham & Co. Chartered Accountants computed valuation of Rs. 33.02 for each ordinary share of economic acquirer with a par value of Rs. 10 per share. Management of economic acquirer decided for a swap ratio of 1:1 for the purposes of the merger. This resulted in to a per share premium of Rs. 23.02 that is deemed to have been received from economic acquiree.

# CONDENSED INTERIM NOTES TO THE FINANCIAL INFORMATION (UNAUDITED)

## FOR THE QUARTER ENDED SEPTEMBER 30, 2019

10	LONG	FRM	INANCI	S-SFC	LIRED

	Note	September 30, 2019	Audited June 30, 2019
	Note	Rupe	es
Orix Leasing Pakistan Limited		347,500	347,500
Samba Bank Limited - Term Finance - I	10.1	166,649,674	179,166,678
Samba Bank Limited - Term Finance - II	10.1	21,666,668	22,500,000
PAIR Investment Company Limited		147,222,222	150,000,000
		335,886,064	352,014,178
Less: current portion shown under current liabilities		(86,752,950)	(88,680,828)
		249,133,114	263,333,350

10.1 The term finance facility carries markup at the rate of 3 month KIBOR + 2.5%. The principal is payable on monthly basis while markup is payable on quarterly basis with the last installment payable on September 30, 2022. The facility is secured against charges on fixed assets of the company.

#### 11 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE - SECURED

The amount of future minimum lease payments along with their present value and the period during which they fall due are as under:

Future minimum lease payment	103,659,316	68,106,300
Less: Unamortized financial charges	(10,456,592)	(8,184,237)
Present value of minimum lease payments	93,202,724	59,922,063
Less: Current portion shown under current liabilities	(32,752,430)	(29,084,088)
	60,450,294	30,837,975
Payable within one year	32,752,430	29,084,088
Payable after one year	60,450,294	30,837,975
	93,202,724	59,922,063

11.1 The Company entered into lease agreements with financial institutions to acquire vehicles. The liabilities under the lease agreements are payable in equal monthly installments and are subject to finance charges at the rates ranging from 6 months KIBOR + 2.5% to 3.95% and 22% per annum (June 30, 2017 : 6 months KIBOR + 2.5% to 3.95% and 22% per annum). The lease liabilities are secured against security deposits, post dated cheques, personal guarantee of all the directors of the Company and also secured against financed vehicles.

## 12 DEFERRED LIABILITIES

Benefits paid

Present value of defined benefit obligation at beginning

	Deferred taxation	12.1	171,194,186	173,747,614
	Staff retirement benefits - gratuity	12.2	33,495,479	33,495,479
			204,689,665	207,243,093
12.1	Deferred taxation			
	Opening deferred tax liability		173,747,614	164,799,914
	Deferred tax reversed to profit or loss		(2,553,428)	8,947,700
	Closing deferred tax liability	9	171,194,186	173,747,614
12.2	STAFF RETIREMENT BENEFITS - GRATUITY			
	Present value of defined benefit obligation at beginning		33,495,479	23,856,226
	Current service cost			19,721,553

(10,082,300)

33,495,479

33,495,479

		Note	September 30, 2019	Audited June 30, 2019
		Note	Rupe	es
13	TRADE AND OTHER PAYABLES			
	Trade Creditors - unsecured		118,811,016	138,425,294
	Accrued expenses		67,426,627	57,876,697
	Workers' welfare fund		827,157	2,065,630
	Workers' (profit) participation fund	13.2	2,634,528	7,913,652
	Advances from debtors - unsecured		15,016,717	21,282,026
			204,716,045	227,563,298
13.2	Workers' (profit) participation fund			
	Opening balance		7,913,652	8,293,137
	Allocation for the period		2,634,528	7,913,652
			10,548,180	16,206,789
	Less: Payment made during the period		(7,913,652)	(8,293,137)
	*		2,634,528	7,913,652
14	SHORT TERM BORROWINGS			
	Allied Bank Limited - secured		59,962,666	59,962,666
	Bankislami Pakistan Limited		2,000,000	6,000,000
	Samba Bank Limited		74,472,009	69,452,841
	Book overdraft		3,216,675	7,991,833
			139,651,350	143,407,340

# 15 CONTINGENCIES AND COMMITMENTS

- **15.1** Letter of guarantee amounting to Rs 2.552 million (2017: Rs.2.552 million) has been issued in favor of Sui Northern Gas Pipeline Limited. There are no other known contingencies as at balance sheet date.
- 15.2 There are no major commitments outstanding as at balance sheet date

15.2	There are no major commitments outstanding as at balance s	heet date.		
				ptember 30, 2018
16	COST OF SALES		Rupees	
10	Raw materials consumed			
	Opening Inventory		100 622 006	162 562 525
	Purchases - net		199,632,986	163,562,535
			316,655,199	242,817,724
	Closing Inventory		(198,423,812)	(155,743,850)
			317,864,373	250,636,409
	Wages and salaries		69,505,775	62,075,263
	Fuel and power		28,386,460	26,608,595
	Repair and maintenance		5,680,672	5,202,293
	Packing material consumed	16.1	48,712,885	38,934,225
	Other indirect expenses		3,109,988	1,449,455
	Insurance		1,557,201	1,449,389
	Depreciation	4.2	14,245,078	13,146,201
			101,692,284	86,790,158
	Manufacturing cost		489,062,432	399,501,830
	Work-in-process			
	Opening balance		2,146,870	2,146,870
	Closing balance		(2,253,090)	(2,049,632)
			(106,220)	97,238
	Finished goods			
	Opening balance		20,922,750	20,922,750
	Closing balance		(8,558,327)	(15,689,110)
			12,364,423	5,233,640
	Cost of sales		501,320,635	404,832,708

16.1	Packing material consumed		Rupees	
16.1			паресэ	
	Opening inventory Purchases - net		58,772,013	55,119,025
	Closing Inventory		46,907,625	34,243,950
	Packing material consumed		(56,966,753)	(50,428,750
	racking material consumed		48,712,885	38,934,225
17	ADMINISTRATIVE AND GENERAL			
	Directors' remuneration		6,152,307	- 14 - 14
	Salaries and benefits		9,726,069	14,093,478
	Printing and stationery		1,100,040	876,044
	Traveling and conveyance		1,099,468	229,311
	Telephone, postage and telegram		1,349,072	1,212,156
	Fee and subscription		2,467,954	505,090
	Vehicle running, maintenance and insurance		4,669,041	4,271,647
	Rent, rates and taxes		328,655	156,700
	Insurance		519,046	1,234,473
	Entertainment		1,698,719	1,000,461
	Repair and maintenance		551,003	643,713
	Charity and donation	17.1	269,340	93,686
	Legal and professional		₹. 1	990,000
	Newspaper and periodicals		4,850	4,482
	Depreciation	4.2	3,874,728	3,229,577
	Amortization of intangible assets		5,131	6,413
	Miscellaneous expenses		399,466	620,069
			34,214,889	29,167,300
17.1	None of the directors or their spouses have any interest in the dor	iee.		
18	SELLING AND DISTRIBUTION			
	Salaries and benefits		7,150,909	9,539,656
	Vehicle running and maintenance		37,352,843	35,407,515
	Discounts and salesmen commission		23,590,591	26,824,064
	Advertisement		1,466,580	1,207,345
	Sales promotion expenses		2,919,328	1,286,814
	p. a.		72,480,251	74,265,394
19	OTHER OPERATING EXPENSES		,,	, 1,203,031
	Deferred income		(653,695)	<b>=</b> : .
	Workers' welfare fund		827,157	815,970
	Workers' profit participation fund		2,634,528	2,766,360
			2,807,990	3,582,330
20	FINANCE COST			
	Mark up on:			
	-Long term finances		13,681,279	14,056,850
	-Short term finances		5,174,711	3,645,825
	Lease financial charges		2,457,501	1,526,955
	Bank charges and commission		1,727,696	815,893
			23,041,187	20,045,523
21	EARNING PER SHARE - BASIC & DILUTED			
	Net profit after taxation	Rupees	42,179,782	40,986,832
			,65 (550) =	
	Weighted average number of shares outstanding during the			
	Weighted average number of shares outstanding during the quarter	Numbers	51,388,669	51,388,669

		September 30, 2019	September 30, 2018
		Ruj	oees
22	CASH GENERATED FROM OPERATIONS		
	Profit before taxation and workers' welfare fund	49,882,567	51,744,879
	Adjustments for:		
	Depreciation	18,119,806	16,375,778
	Financial charges	23,041,187	20,045,523
	Provision for workers' (profit) participation fund	2,634,528	2,766,360
	Provision for workers' welfare fund	827,157	815,970
	Deferred income	(653,695)	· -
	Amortization of intangible assets	5,131	6,413
		43,974,113	40,010,044
	Operating profit before working capital changes	93,856,680	91,754,923
	Effect on cash flows due to working capital changes		
	(Increase)/ decrease in current assets:		
	Stores, spares and loose tools	(309,789)	(1,469,359)
	Stock-in-trade	(541,311)	17,839,838
	Trade debts - unsecured	4,554,024	917,477
	Advances, deposits and prepayments	1,592,171	(5,806,391)
	(Decrease)/ increase in trade and other payables	(17,636,820)	(48,581,182)
		(12,341,725)	(37,099,617)
	Cash generated from operations	81,514,955	54,655,306
23	CASH AND CASH EQUIVALENTS	·	M <del></del>
	Cash and bank balances	20,301,952	15,581,185
		20,301,952	15,581,185
24	FINANCIAL RISK MANAGEMENT	8	4

# 24.1 Financial risk factors

The Company's activities expose it to a variety of financial risk including capital risk, credit risk, liquidity risk and market risk.

There have been no changes in the risk management policies during the period, consequently this condensed interim financial information does not include all the financial risk management information and disclosures required in the annual financial statements.

#### 24.2 Fair value of financial assets and liabilities

The carrying value of all financial assets and liabilities reflected in this condensed interim financial information approximate their fair values.

#### 25 TRANSACTION WITH ASSOCIATED UNDERTAKINGS

The related parties comprise associated undertakings, other related companies and key management personnel. The Company in the normal course of business carried out transactions with related parties. There are no other significant related party transactions.

#### DATE OF AUTHORIZATION FOR ISSUE 26

This condensed financial information was authorized for issue by the board of directors of the Company on October 30, 2019.

#### 27 GENERAL

- The figures have been rounded off to the nearest rupee.

- Corresponding figures have been re-classified / re-arranged for the purpose of comparison and better presentation.

Chief Executive

Director