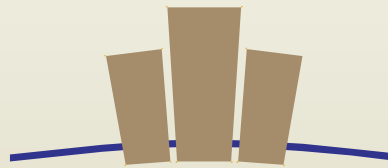


PAKISTAN HOTELS DEVELOPERS LTD.

Owners & Operators of



Regent Plaza

HOTEL & CONVENTION CENTRE

*Condensed Interim
Financial Information
Three-Months Period Ended
September 30, 2019*

(Un-audited)

Vision / Mission

It is our cherished goal to be the Industry leader in hotel business by establishing a complete, unique, distinctive and truly a five star deluxe hotel complex.

To achieve the above objective and to provide the highest level of satisfaction to our valued customers, we are constantly engaged and working with a missionary zeal to bring necessary improvements in our existing facilities and to excel in offering efficient and quality services to them.

We are also committed to maintain the highest level of International hotel standards, which will add to the glory and prestige of the Country and promote tourism.

CORPORATE PROFILE

BOARD OF DIRECTORS:

NON-EXECUTIVE DIRECTORS

MR.S.MAHMOOD BAWEJA
Chairman

MRS. SHAHINA KHALID
Director

EXECUTIVE DIRECTORS

MR. MUZAFFAR F. BAWEJA
Chief Executive Officer

MR. ZUBAIR BAWEJA
Managing Director

INDEPENDENT DIRECTOR

MR. M.A.MAJEED
MR. IMRAN REHMAN MEMON
MR. JAWED AHMED

AUDIT COMMITTEE:

MR. JAWED AHMED
Chairman

MR.IMRAN REHMAN MEMON
Member

MR. M.A. MAJEED
Member

HR & R COMMITTEE:

MRS. SHAHINA KHALID
Chairperson

MR. JAWED AHMED
Member

MR. M.A. MAJEED
Member

COMPANY SECRETARY:

MR. FAHAD IQBAL KHAN

CHIEF FINANCIAL OFFICER:

SYED HASEEN ANWER

BANKERS:

AL BARAKA BANK (PAKISTAN) LTD.
BANK AL-HABIB LTD.

BANK ISLAMI PAKISTAN LTD.

FAYSAL BANK LTD.

HABIB BANK LTD.

MEEZAN BANK LTD

NATIONAL BANK OF PAKISTAN

SUMMIT BANK LTD.

UNITED BANK LTD.

AUDITORS:

TANWIR ARIF & CO.
Chartered Accountants

LEGAL ADVISOR:

MUKESH. K. SHARMA

INDEPENDENT SHARE REGISTRAR

F.D.REGISTRAR SERVICES (SMC-PVT) LIMITED
17th FLOOR, SAIMA TRADE TOWER-A
I. I. CHUNDRIGAR ROAD.
KARACHI

REGISTERED OFFICE:

REGENT PLAZA
HOTEL & CONVENTION CENTRE,
195/2, SHAHRAH-E-FAISAL,
KARACHI.

DIRECTORS' REPORT

The Board of Directors of Pakistan Hotels Developers Ltd. is pleased to present the unaudited condensed interim financial statements of the company for the first quarter ended September 30, 2019.

Financial results for the three months period under review are summarized as follows:

	For the three-months period ended 30th September	
	2019	2018
	(Rupees '000)	
Sales and services - net	85,174	93,522
Gross profit	24,645	41,772
Loss before taxation	(9,039)	(3,128)
Loss after Taxation	(11,340)	(4,004)
Loss Per share (rupees)	(0.63)	(0.22)

The 1st quarter under review was not good for the company due to the uncertainty in the Country's economy, tension at the borders with neighboring Countries and also increase in cost of utility and commodities, These factors have also affected our revenues. Sales and services decreased by Rs. 8 million as compared to same period of last year. Further our cost of sales and services increased by 17% as compared to same period of last year and company faced loss after tax of Rs. 11 million which is (0.63) paisa per share. We hope Insha-Allah, business in the second quarter will be better and company succeed in earning profit.

During the period, we paid in exchequer of Rs. 17.283 million in terms of sales tax and other taxes.

Work on fire-fighting and alarm system are in process to complete and covered all areas of the hotel: Insha-Allah we will complete this project by the end of the current financial year.

Directors have not declared any interim dividend for the quarter ended September 30th, 2019.

No casual vacancy was occurred in the directorship during the reporting quarter.

The Board of Directors express their appreciation to the entire team of the Company, the esteemed guests, the valuable shareholders as well as all the other stakeholders for their confidence and support .

For and on behalf of the Board of Directors


ZUBAIR BAWEJA
Managing Director

Karachi: October 30th, 2019


MUZAFFAR F. BAWEJA
Chief Executive

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Pakistan Hotels Developers Ltd.

ڈائریکٹرز رپورٹ

پاکستان ہولڈرز ویلیرز لمیٹڈ کے بورڈ آف ڈائریکٹرز کی جانب سے، میں 30 ستمبر 2019 کو اختتام پذیر ہونے والی سہ ماہی کے غیر پڑتال شدہ غیر عبوری مالیاتی معلومات آپ کے سامنے پیش کر رہا ہوں۔

تین ماہ کی مدد کے مالیاتی نتائج مندرجہ ذیل ہیں۔

تین ماہ کی مدد کے اختتام پر

30 ستمبر 2018 2019

..... (روپے میں 000)

93,522	85,174	فروخت اور خدمات
41,772	24,645	دیگر کٹوتی کے بغیر منافع
(3,128)	(9,039)	نقصان قبل ٹیکس
(4,004)	(11,340)	نقصان بعد از اس ٹیکس
(0.22)	(0.63)	نقصان فی شیئر (روپے)

زیر جائزہ پہلی سہ ماہی کے دوران ملکی معیشت کی غیر یقینی صورتحال، سرحدوں پر ہمسائیہ ملک کے جانب سے تناؤ، بجلی کیس اور دیگر اشیاء کی لاگت میں اضافہ، ان عوامل نے ہماری کاروبار کو بھی متاثر کیا۔ اس سال گزشتہ سال کے اسی سہ ماہی کے مقابل فروخت اور خدمات میں 8 ملین روپے کی کمی واقع ہوئی ہے۔ اس طرح فروخت اور خدمات کی لاگت میں گزشتہ سال کے مقابلے میں 17 فیصد اضافہ آیا ہے اور کمپنی کو (0.63) پیسے فی شیئر کے حساب سے 11 ملین روپے خسارے کا سامنا کرنا پڑا ہے۔ تاہم ہم پر امید ہیں کہ دوسری سہ ماہی کے دوران کاروباری نتائج بہتر رہیں گے اور کمپنی منافع حاصل کرنے میں کامیاب ہوگی۔

ہوٹل کے تمام شعبہ جات کی حفاظت کیلئے الارم سسٹم اور فائر فائٹنگ کا کام تکمیل کے مراحل میں ہے۔ ان شاء اللہ ہم رواں مالی سال کے اختتام تک یہ منصوبہ مکمل کر لیں گے۔

30 ستمبر 2019 کو اختتام پذیر ہونے والی سہ ماہی کے لئے ڈائریکٹرز نے حصہ داران کیلئے کسی بھی قسم کے عبوری منافع کا اعلان نہیں کیا۔

تین ماہ کے عرصے کے دوران بورڈ آف ڈائریکٹرز میں کوئی تبدیلی نہیں ہوئی ہے۔

بورڈ آف ڈائریکٹرز، اپنی کمپنی کے تمام ٹیم ممبر، معزز مہمانوں، معزز حصہ داران اور اسٹیک ہولڈرز کی ایسے مشکل وقت میں ہم پر اعتماد اور حمایت کی حوصلہ افزائی کرتے ہیں۔

بورڈ آف ڈائریکٹرز کی جانب سے۔

کراچی: 30 اکتوبر 2019

رئیس بورڈ
مینیجنگ ڈائریکٹر

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مظفر ایف۔ بوجا
چیف ایگزیکٹو آفیسر

Financial Information September 30th, 2019

**STATEMENT OF FINANCIAL POSITION
AS AT SEPTEMBER 30, 2019**

	Unaudited 30.09.2019	Audited 30.06.2019
	----- (Rupees in ‘000) -----	
CAPITAL & LIABILITIES:		
Share Capital Authorized		
30,000,000 ordinary shares of Rs. 10/= each	<u>300,000</u>	<u>300,000</u>
Issued subscribed & paid-up:		
18,000,000 ordinary shares of Rs. 10/= each	180,000	180,000
Capital reserve		
Revaluation surplus on property	9,070,829	9,077,436
Revenue reserve		
Un-appropriated profit	<u>100,084</u>	<u>104,817</u>
	9,350,913	9,362,253
Liabilities against assets subject to finance lease	3,791	4,866
Deferred taxation	265,080	267,779
Security deposits	4,180	4,180
Current liabilities:		
Current maturities	4,998	5,358
Accrued mark up	86	81
Short term borrowings	—	2,500
Unpaid dividend	14,477	14,477
Unclaimed dividend	10,251	10,251
Creditors, accrued and other liabilities	70,912	67,327
	100,724	99,994
Contingencies and commitments	—	—
	<u>9,724,688</u>	<u>9,739,072</u>

"The annexed notes 1 to10 form an integral part of these financial statements ”

Karachi: October 30th, 2019

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Pakistan Hotels Developers Ltd.

Unaudited Audited
30.09.2019 30.06.2019
----- (Rupees in '000) -----

ASSETS:

Non-current assets

Fixed assets	9,624,313	9,637,494
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Long term deposits	6,080	6,080
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Current Assets:

Stores and spares	1,473	1,527
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Stock in trade - food and beverages	1,848	1,493
-------------------------------------	-------	-------

Trade debts un-secured, considered good	53,105	35,508
---	--------	--------

Advances, prepayments and other receivables	16,100	20,992
---	--------	--------

Cash and bank balances	21,769	35,978
------------------------	--------	--------

94,295


95,498

9,724,688

9,739,072


MUZAFFAR F. BAWEJA
Chief Executive


ZUBAIR BAWEJA
Managing Director


SYED HASEEN ANWER
Chief Financial Officer

STATEMENT OF PROFIT OR LOSS
FOR THE THREE-MONTHS PERIOD ENDED SEPTEMBER 30, 2019
(UN - AUDITED)

	Jul - Sep 2019	Jul - Sep 2018
	----- (Rupees in '000) -----	
Turnover	96,246	106,952
Sales tax and other taxes	(11,072)	(13,430)
Sales and services - net	85,174	93,522
Cost of sales & services	(60,529)	(51,750)
Gross profit	24,645	41,772
Administrative, selling & general expenses	(34,050)	(42,873)
Other operating income	698	125
Operating loss	(8,707)	(976)
Financial charges	(332)	(2,152)
Net loss before taxation	(9,039)	(3,128)
TAXATION		
Current	(5,000)	(3,000)
Prior	—	—
Deferred	2,699	2,124
	(2,301)	(876)
Net loss after taxation	(11,340)	(4,004)
Basic & diluted loss per share (Rupees)	(0.63)	(0.22)

"The annexed notes 1 to 10 form an integral part of these financial statements "



MUZAFFAR F. BAWEJA
Chief Executive



ZUBAIR BAWEJA
Managing Director



SYED HASEEN ANWER
Chief Financial Officer

Karachi: October 30th, 2019

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Pakistan Hotels Developers Ltd.

**STATEMENT OF COMPREHENSIVE INCOME
FOR THE THREE - MONTHS PERIOD ENDED SEPTEMBER 30, 2019
(UN - AUDITED)**

	Jul - Sep 2019	Jul - Sep 2018
	----- (Rupees in '000) -----	
Net loss after taxation	(11,340)	(4,004)
Other comprehensive income	—	—
Total comprehensive loss	<u>(11,340)</u>	<u>(4,004)</u>

"The annexed notes 1 to 10 form an integral part of these financial statements "


MUZAFFAR F. BAWEJA
Chief Executive
Karachi: October 30th, 2019


ZUBAIR BAWEJA
Managing Director


SYED HASEEN ANWER
Chief Financial Officer

STATEMENT OF CHANGES IN EQUITY
FOR THE THREE-MONTHS PERIOD ENDED SEPTEMBER 30, 2019
(UN - AUDITED)

	Share Capital	Capital reserve Revaluation surplus on property	Revenue reserve Unappropriated profit	Total
	----- (Rupees in '000) -----			
Balance as at June 30, 2018	180,000	4,391,280	69,840	4,641,120
Transferred from revaluation surplus on property (net of tax)	—	(4,956)	4,956	—
Total comprehensive loss for the three-months period ended September 30, 2018	—	—	(4,004)	(4,004)
Balance as at September 30, 2018	<u>180,000</u>	<u>4,386,324</u>	<u>70,792</u>	<u>4,637,116</u>
Balance as at June 30, 2019	180,000	9,077,436	104,817	9,362,253
Transferred from revaluation surplus on property (net of tax)	—	(6,607)	6,607	—
Total comprehensive loss for the three-months period ended September 30, 2019	—	—	(11,340)	(11,340)
Balance as at September 30, 2019	<u>180,000</u>	<u>9,070,829</u>	<u>100,084</u>	<u>9,350,913</u>

"The annexed notes 1 to 10 form an integral part of these financial statements "



MUZAFFAR F. BAWEJA
Chief Executive
Karachi: October 30th, 2019



ZUBAIR BAWEJA
Managing Director



SYED HASEEN ANWER
Chief Financial Officer

STATEMENT OF CASH FLOWS
FOR THE THREE-MONTHS PERIOD ENDED SEPTEMBER 30, 2019
(UN - AUDITED)

	30.09.2019	30.09.2018
<i>Note</i>	-----	-----
	(Rupees in '000)-----	
Cash flow from operating activities:		
Net loss before taxation	(9,039)	(3,128)
Adjustments for:		
Depreciation	13,721	11,591
Financial charges	332	251
Gain on sale of fixed assets	(512)	—
	13,541	11,842
Operating profit before working capital charges	4,502	8,714
(Increase)/Decrease in operating assets:		
Stores and spares	54	(84)
Stock in trade	(355)	(380)
Trade debts	(17,597)	(6,375)
Advances, prepayments & other receivables	8,260	13,825
	(9,638)	6,986
	(5,136)	15,700
Increase/(Decrease) in operating liabilities		
Accrued markup	5	(170)
Creditors, accrued & other liabilities	(2,410)	1,464
	(2,405)	1,294
Cash generated from operations	(7,541)	16,994
Income tax paid	(3,368)	(5,351)
Net cash from operating activities	(10,909)	11,643
Cash flow from investing activities:		
Payment against purchase of fixed assets	(1,691)	—
Capital work in progress	(337)	(1,002)
Proceed from disposal of fixed assets	2,000	—
Net cash from investing activities	(28)	(1,002)
	(10,937)	10,641
Cash flow from financing activities:		
Lease rental payments	(1,262)	(1,422)
Repayment of loan to directors	(2,500)	—
Advances & deposits	(505)	(451)
	(4,267)	(1,873)
Net (Decrease)/increase in cash and bank balances	(15,204)	8,768
Cash and cash equivalent at July 01	22,427	(40,247)
Cash and cash equivalent at September 30	7,223	(31,479)

"The annexed notes 1 to 10 form an integral part of these financial statements."

MUZAFFAR E. BAWEJA

Chief Executive

Karachi: October 30th, 2019

ZUBAIR BAWEJA

Managing Director

SYED HASEEN ANWER

Chief Financial Officer

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Pakistan Hotels Developers Ltd.

NOTES TO THE INTERIM FINANCIAL STATEMENTS FOR THE THREE-MONTHS PERIOD ENDED SEPTEMBER 30, 2019

- 1) Pakistan Hotels Developers Limited was incorporated and domiciled in 1979 at Karachi. Pakistan under the Companies Act, 1913 (now Companies Act, 2017) as a private limited company and converted into public limited company in 1981. The company is listed with Pakistan Stock Exchange Ltd. The registered office of the company is situated at 195/2, Shahrah-e-Faisal, Karachi. The company is principally engaged in hotel business and owns and operates a Five Star Hotel known as Regent Plaza Hotel and Convention Centre, Karachi.
- 2) This condensed interim financial information of the company for the three months period ended September 30, 2019 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act 2017 have been followed.
- 3) These interim condensed financial statements are being circulated to shareholders as required under Section 237 of the Companies Act, 2017 and Stock Exchange Listing Regulations..
- 4) The comparative statement of financial position presented in the interim financial information has been extracted from the audited financial statements of the Company for the year ended June 30, 2019. The comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows are stated from un-audited condensed interim financial information for the three-month period ended September 30, 2018.
- 5) The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial report are the same as those applied in the preparation of the financial statements for the year ended June 30, 2019.
- 6) Additions to the fixed assets during the period is Rs. -1.691million (2018: -NIL-). The cost of assets disposed off during the period is Rs.9 million (2018: Rs.NIL). Addition in capital work in progress is Rs. 0.337 million (2018: Rs: 1.002 million).


- 7) There is no significant change in contingent liabilities of the company since last annual balance sheet date.

	30-09-2019	30-09-2018
	----- (Rupees in '000)-----	
8) Cash and cash equivalent		
Cash and bank balances	21,769	35,547
Short term running finance - Summit Bank	—	(57,458)
Bank overdrafts - Faysal Bank	08.1 (14,546)	(9,568)
	<u>7,223</u>	<u>(31,479)</u>

08.1 These are included in creditors, accrued and other liabilities and represent the balance as per books without any corresponding facility from the bank.

- 9) Figures have been rounded off to the nearest thousand rupees.
- 10) These interim financial statements were authorized for issue on 30th October, 2019 by the Board of Directors of the Company


MUZAFFER F. BAWEJA
Chief Executive
Karachi: October 30th, 2019


ZUBAIR BAWEJA
Managing Director


SYED HASEEN ANWER
Chief Financial Officer



Pakistan Hotels Developers Ltd.



Main Shahra-e-Faisal,

Karachi - Pakistan

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www.phdl.com.pk