



BUILDING ON STRENGTH

BESTWAY CEMENT LIMITED

HALF YEARLY REPORT
JULY - DECEMBER

2019

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COMPANY INFORMATION

Board of Directors

| | |
|--|------------------------|
| Sir Mohammed Anwar Pervez, O.B.E., H. Pk. | Chairman |
| Lord Zameer Mohammed Choudrey, CBE, SI, Pk | Chief Executive |
| Mr. Mohammed Younus Sheikh | Director |
| Mr. Dawood Pervez | Director |
| Mr. Muhammad Irfan A. Sheikh | Director Finance & CFO |
| Ms. Najma Naheed Pirzada | Director |
| Mr. Haider Zameer Choudrey | Director |
| Ms. Nazia Nazir | Director |

Audit Committee

| | |
|----------------------------|-------------|
| Ms. Najma Naheed Pirzada | Chairperson |
| Mr. Dawood Pervez | |
| Mr. Haider Zameer Choudrey | |

Human Resource & Remuneration Committee

| | |
|------------------------------|-------------|
| Ms. Nazia Nazir | Chairperson |
| Mr. Muhammad Irfan A. Sheikh | |
| Mr. Mohammed Younus Sheikh | |

Company Secretary

Ms. Sehar Husain

Registered / Head Office

Bestway Building, 19-A, College Road,
F-7 Markaz, Islamabad.
Tel: +92 (0) 51 265 4856 – 64
Fax: +92 (0) 51 265 4865
Email: management@bestway.com.pk

Plant Sites

Hattar

Suraj Gali Road, Village Shadi, Hattar, Distt. Haripur,
Khyber Pakhtunkhwa, Pakistan.
Tel: +92 (0) 995 639 261 – 3
Fax: +92 (0) 995 639 265
Email: gmworks1@bestway.com.pk

Farooqia

12 km, Taxila-Haripur Road,
Farooqia, Tehsil & Distt. Haripur,
Khyber Pakhtunkhwa, Pakistan.
Tel: +92 (0) 995 639 501 – 3
Fax: +92 (0) 995 639 505
Email: gmworks2@bestway.com.pk

Chakwal

Village Tatral, Near PSO Petrol Pump,
22 km Kallar Kahar, Choa Saiden Shah Road,
Chakwal, Pakistan.
Tel: +92 (0) 543 584 560 – 62
Fax: +92 (0) 543 584 274
Email: gmworks3@bestway.com.pk

Kallar Kahar

Choie Mallot Road, Tehsil Kallar Kahar,
Distt. Chakwal, Pakistan.
Tel: +92 (0) 51 402 0111
Fax: +92 (0) 51 402 0230
Email: gmworks4@bestway.com.pk

Sales Office

House 276, Near Riphah University,
Opposite Roomi Park, Peshawar Road,
Rawalpindi.
Tel: +92 (0) 51 551 3110, 512 5128 – 9
Fax: +92 (0) 51 551 3109
Email: directorsales@bestway.com.pk

Statutory Auditors

A. F. Ferguson & Co., Chartered Accountants.

Legal Advisor

Syed Hassan Ali Raza, Advocate High Court.

Shares Department

THK Associates (Pvt.) Ltd.
1st Floor, 40-C, Block-6, P.E.C.H.S.,
Karachi-75400
Tel: +92 (0) 21 111 000 322
Fax: +92 (0) 21 3416827

Bankers

- Allied Bank Limited
- Askari Bank Limited
- Bank Alfalah Limited
- Dubai Islamic Bank Pakistan Limited
- Faysal Bank Limited
- Habib Bank Limited
- MCB Bank Limited
- Meezan Bank Limited
- National Bank of Pakistan
- Soneri Bank Limited
- Standard Chartered Bank (Pakistan) Limited
- United Bank Limited

DIRECTORS' REPORT

The Board of Directors take pleasure in presenting their report together with unaudited condensed interim financial statements for the half year ended 31 December 2019.

Industry Overview

Domestic cement dispatches grew by 3.5% from 19.7 million tonnes to 20.4 million tonnes for the half year ended 31 December 2019.

Export volumes increased by 23% from 3.6 million tonnes to 4.4 million tonnes. This was primarily due to massive increase in clinker exports from the South which was made possible by commissioning of new production lines in the South and Rupee devaluation.

Total cement despatches of the industry improved by 2.1% from 22.2 million tonnes to 22.7 million tonnes during the reporting period and total despatches including clinker improved by 6.5% from 23.3 million tonnes to 24.8 million tonnes.

Industry margins continued to remain under pressure on the back of intensified price competition due to excess capacity and rising input costs.

Production and Sales Review

| | Half year ended 31 December 2019 | Half year ended 31 December 2018 | Increase/ (Decrease) | Percentage |
|------------------------------|-------------------------------------|-------------------------------------|----------------------|------------|
| | Tonnes | Tonnes | Tonnes | % |
| Clinker production | 3,057,596 | 3,427,059 | (369,463) | (11%) |
| Cement production | 3,634,500 | 4,126,045 | (491,545) | (12%) |
| Cement and Xtreme Bond sales | 3,659,622 | 4,095,553 | (435,931) | (11%) |

Your Company's local despatches declined by 5% as compared to same period last year due to excess capacity resulting from recent industry expansions and aggressive price competition in the north.

Exports of cement to India, a major export market for Bestway, have been suspended since February 2019 and therefore the overall exports witnessed a decline of 54% during the period under review.

Your Company's total cement despatches declined by 11% primarily due to decline in exports.

Despite fierce competition, Bestway successfully retained its position as the largest cement producer and the market leader in the country.

Operating Highlights

The Company recorded gross turnover of Rs. 33.2 billion in the half year ended 31 December 2019, 18% lower compared to Rs. 40.3 billion during the same period last year. Net turnover for the period decreased by 28% from Rs. 27.7 billion to Rs. 19.9 billion. Decline in volumes and decrease in cement prices both adversely impacted the turnover for the period.

Gross profit for the period declined to Rs.1.4 billion, owing to significant drop in selling prices, higher input costs and currency devaluation.

Financial charges increased to Rs. 1.0 billion for the period as against Rs. 0.7 billion for the corresponding period last year. This increase was driven primarily by higher interest rates.

Profit before tax amounted to Rs. 0.5 billion as compared to Rs. 7.5 billion for the half year ended 31 December 2018. Profit after taxation for the period under review declined to Rs. 0.4 billion as compared Rs. 6.9 billion for the same period of last year.

Earnings per share of the Company for the period were reported at Rs. 0.71 against Rs. 11.54 from the same period last year.

Plants' Performance

Your Company's management follows an elaborate plan of preventative maintenance, which it has adopted right from the beginning. This proactive approach ensures efficient and stable operations with minimum disruptions. During the period under review, all our cement plants and the waste heat recovery plants operated satisfactorily.

Alternative Energy Initiatives

Your Company pursues a proactive energy conservation and green energy strategy. All of our plants are equipped with state-of-the-art Waste Heat Recovery Power Plants (WHRPPs) which puts us at the forefront of adopting the WHRPP technology in Pakistan. These projects serve to significantly reduce the Company's dependence on external source of electricity thus helping in reducing production costs, improving operational efficiency and protecting the environment.

Environment

Bestway reposes itself as a responsible corporate citizen and gives highest priority to protecting and creating a healthier environment for not only its own employees, but also for the local communities. Your Company ensures that its plants comply not only with Pakistan's environmental standards but also with international standards for emissions.

As part of its water conservation strategy, your Company converted its Chakwal and Kallar Kahar plants from water cooling system to air cooling system. This, along with other water conservation initiatives has enabled the Company to eliminate its reliance on groundwater for industrial purposes at the two plants. Bestway is the only cement company in Pakistan to have deployed this technology for water conservation and has yet again set a higher standard for the industry to follow.

Your Company undertakes several environmental uplift and awareness programmes including, but not limited to, quarry rehabilitation, tree plantations and rain harvesting. Bestway ardently supports WWF Pakistan and is a certified Green Office and has been praised for its efforts in reducing the carbon footprint.

Corporate Social Responsibility

Bestway invests in its operations for the long term and appreciates that it has a special responsibility towards the local communities. The Company takes pride in its proactive development and welfare of the under-privileged through activities such as improving access to health services, education, vocational trainings, environmental conservation programmes, stipends and helping create jobs and local employment.

Bestway conducts its corporate social responsibility activities mainly through its charitable trust, Bestway Foundation. Your Company is among the Top 15 Public Listed Companies of Pakistan in terms of CSR spending.

Return to Shareholders

The period under review has been tough due to declining volumes, lower prices and increasing costs. Resultantly, profit for the period has been negligible. The company has therefore decided not to declare any interim dividend for second quarter of the current financial year.

Future Outlook

Government's efforts to carry out necessary structural reforms and introduce better economic discipline are likely to keep construction activity under pressure and domestic demand for cement is likely to remain subdued for the foreseeable future.

Uncertain outlook on inflation, high interest rates and fierce competition are also likely to impact margins in cement sector further in the near future. However, as the economic situation gradually improves, consumer confidence should return which should result in an uptick in construction activity in the country. As the new CPEC projects and much publicised 5 million low cost housing project by the Government get under way, demand for cement should get a boost.

Current selling prices are unsustainable and therefore prices may begin to recover in the foreseeable future which should somewhat ease off pressure.

While exports benefit from currency devaluation, further capacity expansions, delay in resumption of exports to India and declining demand for cement in Afghanistan are likely to dampen export opportunities.

Your Company is not only one of the lowest cost-producers in the country but is also low-leveraged which means that it is much better placed to face off the headwinds as compared to its competitors. Your management is cognisant of the challenges that lie ahead and will continue to proactively adapt in order to ensure optimum performance by your Company and superior returns for its shareholders.

Acknowledgements

The directors wish to place on record their appreciation for the continued support, contribution and confidence demonstrated in the Company by its shareholders, members of staff, customers, suppliers, bankers and various government agencies throughout the period.

For and on behalf of the Board



Zameer Mohammed Choudrey
Chief Executive

Islamabad
19 February 2020



Muhammad Irfan A. Sheikh
Director

Bestway Cement Limited

INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF BESTWAY CEMENT LIMITED

REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS

Introduction

We have reviewed the accompanying condensed interim statement of financial position of Bestway Cement Limited as at 31 December 2019 and the related condensed interim statement of profit or loss, condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures of the condensed interim statement of profit or loss and condensed interim statement of profit or loss and other comprehensive income for three month period ended 31 December 2019 and 2018 have not been reviewed, as we are required to review only the cumulative figures for the six month period ended 31 December 2019.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards of Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material aspects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the audit resulting in this independent auditor's report is Asim Masood Iqbal.



Chartered Accountants

Islamabad

Date: February 26, 2020

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2019

| Note | 31 December 2019 ----- (Rupees '000) ----- (Un-audited) | 30 June 2019 (Audited) |
|--|--|------------------------------|
| EQUITY | | |
| Authorised share capital 700,000,000 (30 June 2019: 700,000,000) ordinary shares of Rs. 10 each | 7,000,000 | 7,000,000 |
| Share capital and reserves | | |
| Share capital | 5,962,528 | 5,962,528 |
| Capital reserves | 7,827,326 | 7,504,621 |
| Revenue reserve | 40,903,104 | 44,138,769 |
| | 54,692,958 | 57,605,918 |
| LIABILITIES | | |
| Non-current liabilities | | |
| Deferred tax liability - net | 10,435,611 | 10,617,491 |
| Employee benefit obligations | 19,276 | 24,890 |
| | 10,454,887 | 10,642,381 |
| Current liabilities | | |
| Trade and other payables | 8,541,896 | 8,059,754 |
| Short term borrowings | 18,684,206 | 10,835,368 |
| Current portion of long term financing | 1,695,342 | 3,375,360 |
| Current portion of long term musharaka | 1,130,228 | 2,249,733 |
| Unclaimed dividend | 39,994 | 213,797 |
| | 30,091,666 | 24,734,012 |
| Total liabilities | 40,546,553 | 35,376,393 |
| Total equity and liabilities | 95,239,511 | 92,982,311 |

CONTINGENCIES AND COMMITMENTS

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The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.



CHIEF EXECUTIVE

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2019

| | 31 December 2019 | 30 June 2019 |
|-------------------------------------|---------------------------|-------------------|
| | ----- (Rupees '000) ----- | |
| Note | (Un-audited) | (Audited) |
| | | |
| ASSETS | | |
| Non-current assets | | |
| Property, plant and equipment | 6 56,934,008 | 57,242,086 |
| Intangible assets and goodwill | 7,776,230 | 7,794,154 |
| Investment property | 262,349 | 262,349 |
| Long term investments | 13,135,277 | 12,512,039 |
| Long term deposits | 118,418 | 118,038 |
| | 78,226,282 | 77,928,666 |
| | | |
| Current assets | | |
| Stores, spare parts and loose tools | 7,874,361 | 5,511,210 |
| Stock in trade | 1,980,213 | 2,689,443 |
| Trade debts | 2,397,984 | 2,101,856 |
| Advances | 321,054 | 407,771 |
| Deposits and prepayments | 68,785 | 26,862 |
| Other receivables | 728,284 | 641,090 |
| Advance tax - net | 3,431,401 | 3,212,501 |
| Cash and bank balances | 211,147 | 462,912 |
| | 17,013,229 | 15,053,645 |
| Total assets | 95,239,511 | 92,982,311 |



DIRECTOR & CHIEF FINANCIAL OFFICER

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

| | Six month Period ended | | Three month Period ended | |
|---|------------------------|---------------------|--------------------------|---------------------|
| | 31 December 2019 | 31 December 2018 | 31 December 2019 | 31 December 2018 |
| Note | (Rupees '000) | | | |
| Gross turnover | 33,226,595 | 40,344,915 | 17,751,372 | 22,933,279 |
| Less: rebates and discounts | (1,142,440) | (1,105,426) | (596,997) | (599,841) |
| Less: sales tax and excise duty | (12,211,458) | (11,530,323) | (6,586,889) | (6,512,960) |
| Net turnover | 19,872,697 | 27,709,166 | 10,567,486 | 15,820,478 |
| Cost of sales | (18,496,337) | (18,606,622) | (9,942,936) | (10,513,324) |
| Gross profit | 1,376,360 | 9,102,544 | 624,550 | 5,307,154 |
| Other income | 62,309 | 60,489 | 38,332 | 40,177 |
| Selling and distribution expenses | (447,639) | (793,210) | (178,690) | (385,579) |
| Administrative expenses | (280,011) | (400,320) | (150,925) | (205,744) |
| Other expenses | (8,412) | (483,206) | (4,203) | (289,251) |
| Operating profit | 702,607 | 7,486,297 | 329,064 | 4,466,757 |
| Net finance costs | (1,014,653) | (692,938) | (583,247) | (368,583) |
| Share of profit of equity-accounted investees, net of tax | 809,905 | 732,567 | 392,381 | 452,222 |
| Profit before tax | 497,859 | 7,525,926 | 138,198 | 4,550,396 |
| Income tax expense | (76,745) | (645,244) | (18,081) | 72,520 |
| Profit for the period | 421,114 | 6,880,682 | 120,117 | 4,622,916 |
| Earnings per share - basic and diluted (Rupees) | 0.71 | 11.54 | 0.20 | 7.75 |

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.


 CHIEF EXECUTIVE


 DIRECTOR & CHIEF FINANCIAL OFFICER

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

| | Six month Period ended | | Three month Period ended | |
|---|------------------------|------------------|--------------------------|------------------|
| | 31 December 2019 | 31 December 2018 | 31 December 2019 | 31 December 2018 |
| | (Rupees '000) | | | |
| Profit for the period | 421,114 | 6,880,682 | 120,117 | 4,622,916 |
| Other comprehensive income / (loss) (OCI): | | | | |
| Items that will not be reclassified to profit or loss | | | | |
| <i>Company's share of equity-accounted investees' OCI</i> | | | | |
| Re-measurement of defined benefit liability | (93,251) | (28,734) | (93,251) | (28,374) |
| Related tax | 13,988 | 4,310 | 13,988 | 4,310 |
| | (79,263) | (24,424) | (79,263) | (24,424) |
| Items that are or may be reclassified subsequently to profit or loss | | | | |
| <i>Company's share of equity-accounted investees' OCI</i> | | | | |
| Foreign operations - foreign currency translation differences | (238,025) | 524,934 | (183,940) | 460,906 |
| Income from Window Takaful Operations | 8 | 1 | 5 | 1 |
| Available-for-sale financial assets - net change in fair value | 659,674 | (608,920) | 433,365 | (539,938) |
| Related tax | (98,952) | 91,338 | (65,005) | 80,991 |
| | 322,705 | 7,353 | 184,425 | 1,960 |
| Other comprehensive income / (loss), net of tax | 243,442 | (17,071) | 105,162 | (22,464) |
| Total comprehensive income for the period | 664,556 | 6,863,611 | 225,279 | 4,600,452 |

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.


CHIEF EXECUTIVE


DIRECTOR & CHIEF FINANCIAL OFFICER

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

| | Share Capital | Capital reserves | | | | Revenue reserves | | | Total equity |
|--|--|------------------|------------------------------|---------------------|------------------------|-------------------|------------------------|------------------------|--------------|
| | Issued, subscribed and paid up share capital | Share premium | Exchange translation reserve | Revaluation reserve | Total capital reserves | Statutory reserve | Unappropriated profits | Total revenue reserves | |
| (Rupees '000) | | | | | | | | | |
| Balance at 01 July 2018 (Audited) | 5,962,528 | 5,381,821 | 1,551,651 | (148,527) | 6,784,945 | 2,133,357 | 38,429,042 | 40,562,399 | 53,309,872 |
| Total comprehensive income | | | | | | | | | |
| Profit | - | - | - | - | - | - | 6,880,682 | 6,880,682 | 6,880,682 |
| Other comprehensive income / (loss) | - | - | 524,934 | (517,581) | 7,353 | - | (24,424) | (24,424) | (17,071) |
| Total comprehensive income / (loss) | - | - | 524,934 | (517,581) | 7,353 | - | 6,856,258 | 6,856,258 | 6,863,611 |
| Transfer to statutory reserve by equity-accounted investee | - | - | - | - | - | 65,071 | (65,071) | - | - |
| Transactions with owners of the Company | | | | | | | | | |
| Distributions | | | | | | | | | |
| Dividend - Final 2018 @ Rs. 3 per share | - | - | - | - | - | - | (1,788,758) | (1,788,758) | (1,788,758) |
| Dividend - Interim 2019 @ Rs. 2 per share | - | - | - | - | - | - | (1,192,506) | (1,192,506) | (1,192,506) |
| Total transactions with owners of the Company | - | - | - | - | - | - | (2,981,264) | (2,981,264) | (2,981,264) |
| Balance at 31 December 2018 (Un-audited) | 5,962,528 | 5,381,821 | 2,076,585 | (666,108) | 6,792,298 | 2,198,428 | 42,238,965 | 44,437,393 | 57,192,219 |
| Balance at 01 July 2019 (Audited) | 5,962,528 | 5,381,821 | 2,671,273 | (548,473) | 7,504,621 | 2,273,286 | 41,865,483 | 44,138,769 | 57,605,918 |
| Total comprehensive income | | | | | | | | | |
| Profit | - | - | - | - | - | - | 421,114 | 421,114 | 421,114 |
| Other comprehensive income / (loss) | - | - | (238,025) | 560,730 | 322,705 | - | (79,263) | (79,263) | 243,442 |
| Total comprehensive income / (loss) | - | - | (238,025) | 560,730 | 322,705 | - | 341,851 | 341,851 | 664,556 |
| Transfer to statutory reserve by equity-accounted investee | - | - | - | - | - | 73,188 | (73,188) | - | - |
| Transactions with owners of the Company | | | | | | | | | |
| Distributions | | | | | | | | | |
| Dividend - Final 2019 @ Rs. 3 per share | - | - | - | - | - | - | (1,788,758) | (1,788,758) | (1,788,758) |
| Dividend - Interim 2019 @ Rs. 3 per share | - | - | - | - | - | - | (1,788,758) | (1,788,758) | (1,788,758) |
| Total transactions with owners of the Company | - | - | - | - | - | - | (3,577,516) | (3,577,516) | (3,577,516) |
| Balance at 31 December 2019 (Un-audited) | 5,962,528 | 5,381,821 | 2,433,248 | 12,257 | 7,827,326 | 2,346,474 | 38,556,630 | 40,903,104 | 54,692,958 |

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.


CHIEF EXECUTIVE


DIRECTOR & CHIEF FINANCIAL OFFICER

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

Six month Period ended
31 December

2019

2018

Note

----- (Rupees '000) -----

CASH FLOWS FROM OPERATING ACTIVITIES

Profit before tax

Adjustments for:

Gain on disposal of property, plant and equipment

Depreciation

Amortisation

Provision for obsolete spare parts

Provision for slow moving stock

Rental income from investment property

Profit on deposit accounts

Share of profit of equity-accounted investees, net of tax

Compensation against court order

Net finance costs

Provision for employee retirement benefits

Changes in:

Stores, spare parts and loose tools

Stock in trade

Trade debts

Advances

Deposits and prepayments

Other receivables

Trade and other payables

Cash generated from operating activities

Long term deposits

Finance cost paid

Employee retirement benefits paid

Income tax paid

Net cash (used in) / generated from operating activities

CASH FLOWS FROM INVESTING ACTIVITIES

Acquisition of property plant and equipment

Acquisition of intangible assets

Proceeds from sale of property, plant and equipment

Rent received from investment property

Profit received on deposit accounts

Dividend received

Net cash used in investing activities

CASH FLOWS FROM FINANCING ACTIVITIES

Repayments of long term financing

Repayments of long term musharakah

Dividend paid

Net cash used in financing activities
Net decrease / increase in cash and cash equivalents

Cash and cash equivalents at beginning of the period

Cash and cash equivalents at end of the period

8

| 2019 | 2018 |
|--------------|--------------|
| 497,859 | 7,525,926 |
| (39,721) | (6,229) |
| 1,502,430 | 1,447,905 |
| 57,087 | 61,601 |
| - | (6,481) |
| (2,169) | (2,113) |
| (16,763) | (14,765) |
| (402) | (249) |
| (809,905) | (732,567) |
| 8,412 | 8,417 |
| 1,014,653 | 692,938 |
| 27,484 | 51,473 |
| 1,741,106 | 1,499,930 |
| 2,238,965 | 9,025,856 |
| (2,363,155) | (83,796) |
| 711,399 | (539,710) |
| (296,129) | (42,908) |
| 86,718 | 124,251 |
| (41,923) | (44,570) |
| (99,937) | 1,145,693 |
| 444,799 | (339,151) |
| (1,558,228) | 219,809 |
| 680,737 | 9,245,665 |
| (380) | 16,765 |
| (806,669) | (586,533) |
| (8,941) | (18,085) |
| (562,490) | (984,945) |
| (1,378,480) | (1,572,798) |
| (697,743) | 7,672,867 |
| (1,269,167) | (3,210,556) |
| (33,124) | - |
| 108,500 | 13,272 |
| 34,283 | 30,692 |
| 402 | 249 |
| 515,074 | 468,249 |
| (644,032) | (2,698,094) |
| (1,650,000) | (1,050,000) |
| (1,100,000) | (700,000) |
| (3,751,320) | (2,919,150) |
| (6,501,320) | (4,669,150) |
| (7,843,095) | 305,623 |
| (10,148,763) | (11,969,915) |
| (17,991,858) | (11,664,292) |

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.



CHIEF EXECUTIVE



DIRECTOR & CHIEF FINANCIAL OFFICER

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

1. THE COMPANY AND ITS OPERATIONS

- 1.1 Bestway Cement Limited ("the Company") is a public limited company incorporated in Pakistan on 22 December 1993 under the Companies Ordinance, 1984 (repealed with the enactment of the Companies Act, 2017 on 30 May 2017) and its shares are quoted on the Pakistan Stock Exchange Limited since 09 April 2001. The Company is principally engaged in production and sale of cement. Registered office of the Company is located at Bestway Building, 19-A, College Road, F-7 Markaz, Islamabad.

The Company is a subsidiary of Bestway (Holdings) Limited, U.K. (the holding company), which controls 56.43% shares in the Company. Bestway (Holdings) Limited is a wholly owned subsidiary of Bestway Group Limited, U.K. ("the ultimate parent company").

2. BASIS OF PREPARATION

2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed. The applicable financial reporting framework for equity-accounted investees also includes Banking Companies Ordinance, 1962, Insurance Ordinance, 2001 and underlying Rules and Directives.

- 2.2 These condensed interim financial statements should be read in conjunction with the Company's last annual financial statements as at and for the year ended 30 June 2019 ('last annual financial statements'). These condensed interim financial statements do not include all of the information required for a complete set of financial statements prepared in accordance with the approved accounting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements.
- 2.3 The condensed interim financial statements are un-audited and are prepared for submission to the members and the Pakistan Stock Exchange as required under section 237 of the Companies Act, 2017.
- 2.4 Use of judgments and estimates

In preparing these condensed interim financial statements, management has made judgments, estimates and assumptions that affect the application of Company's accounting policies and the reported amounts of assets, liabilities, income and expense. Actual results may differ from these estimates.

The significant judgments made by management in applying the Company's accounting policies and the key source of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 30 June 2019. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

Measurement of fair values

A number of the Company's accounting policies and disclosures require the measurement of fair value, both for financial and non-financial assets and liabilities.

The Company has an established control framework with respect to the measurement of fair values. Management has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values.

Management regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the valuation team assesses the evidence obtained from the third parties to support the conclusion that these valuations meet the requirements of the approved accounting standards as applicable in Pakistan, including the level in the fair value hierarchy in which the valuations should be classified.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

When measuring the fair value of an asset or a liability, the Company uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. The Company recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

3. CHANGES IN ACCOUNTING STANDARDS, INTERPRETATIONS AND AMENDMENTS TO APPROVED ACCOUNTING STANDARDS

Standards, interpretations and amendments to published approved accounting standards that are effective and relevant comprise of:

- IFRS 16 'Leases' – IFRS 16 has replaced IAS 17 "Leases", the former lease accounting standard, and has become effective from annual accounting periods beginning on or after January 1, 2019. Under the new standard, almost all leases which meet the criteria described in the standard are recognized on the statement of financial position with only exceptions of short term and low value leases. Under IFRS 16, an asset (the right to use the leased item) is recognized along with corresponding financial liability to pay rentals at the present value of future lease payments over the lease term, discounted with the specific incremental borrowing rate. The Company has adopted IFRS 16 from July 01, 2019 using the modified retrospective approach and the Company has assessed that the adoption of IFRS 16 does not have any material financial impact on these financial statements.

4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the Company's financial statements as at and for the year ended 30 June 2019 except for the change in accounting policies as described in Note 3.

| 31 December 2019 | 30 June 2019 |
|---------------------------|-----------------|
| ----- (Rupees '000) ----- | |
| (Un-audited) | (Audited) |

5. CONTINGENCIES AND COMMITMENTS

5.1 Contingencies

Guarantees and claims

Letters of guarantee issued by banks on behalf of the Company

| | |
|------------------|-----------|
| 1,835,926 | 2,148,248 |
|------------------|-----------|

Company's share of guarantees and claims of equity-accounted investees:

- Guarantees

| | |
|-------------------|------------|
| 13,062,807 | 14,183,753 |
|-------------------|------------|

- Claims not acknowledged as debt

| | |
|----------------|---------|
| 841,484 | 880,667 |
|----------------|---------|

As at 31 December 2019, facilities of letters of guarantee amounting to Rs. 3.054 billion (30 June 2019: Rs. 2.66 billion) were available to the Company out of which Rs. 1.218 billion (30 June 2019: Rs. 0.51 billion) remained unavailed as at year end. Facilities of letters of guarantee are secured by first pari passu charge on present and future assets of the Company.

Litigations

There are no significant changes in the status of litigations as disclosed in the last annual audited financial statements other than mentioned below:

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

- i) Tax authorities have amended assessment for the Tax Year 2016 u/s 122(5A) by disallowing purchase of tax losses of Pakcem, unabsorbed depreciation loss, price match adjustment (local), salaries, advertisement expenses and subsistence expenses paid during the year. Authorities also contended that the company has failed to pay Super Tax for the Tax Year 2016 and created a demand of Rs. 2.3 billion. The Company is in process of filing appeal before the Commissioner (Appeals) [the "CIR(A)"].
- ii) Tax authorities have amended assessment for Tax Year 2018 u/s 122 by reducing the refund by Rs. 1.37 billion. The tax authorities have disallowed price match by treating it as commission, amount payable to employees as gratuity, added back the expenses claimed on account of travelling conveyance and subsistence, treated advertisement and promotion expenses as intangible, disallowed credit claimed u/s 65B, disallowed adjustment of WWF against refund. Being aggrieved with the order so passed by the tax authority, the Company has filed an appeal before the CIR (A), which is pending adjudication. The tax authority has also issued a notice for rectification of certain mistakes in the amended assessment order.
- iii) The tax authority has framed an order for recovery of advance tax allegedly short paid by the Company for the Tax Year 2020. Through the said order, the amount recoverable from the Company is determined at Rs. 1.2 billion. Being aggrieved with the order so passed by the tax authority, the Company has filed an appeal before the CIR(A), which is pending adjudication.

The management of the Company is confident of favourable outcomes of the appeals filed by it and accordingly no provision has been made in these financial statements in respect of the matters discussed above.

| | 31 December 2019 | 30 June 2019 |
|---|--------------------------|-----------------|
| | ------(Rupees '000)----- | |
| | (Un-audited) | (Audited) |
| 5.2 Commitments | | |
| Outstanding letters of credit including capital expenditure | 1,445,495 | 2,298,855 |
| Capital expenditure | 199,139 | 121,697 |
| Implementation of ERP | - | 30,240 |
| Rentals for use of land | 124,179 | 124,792 |
| Company's share of commitments of equity-accounted investees: | | |
| - Letters of credit | 12,881,330 | 15,233,261 |
| - Forward foreign exchange contracts | 73,619,444 | 59,157,308 |
| - Forward government securities transactions | 1,094,540 | 6,073,361 |
| - Derivatives | 33,591 | 152,520 |
| - Forward lending | 9,974,759 | 11,415,461 |
| - Capital expenditure | 155,930 | 73,810 |
| - Operating leases | 14,601 | - |
| - Others | 1,043 | - |

As at 31 December 2019, facilities of letters of credit amounting to Rs. 8.85 billion (30 June 2019: Rs. 8.31 billion) are available to the Company, out of which Rs. 7.4 billion (30 June 2019: Rs. 6.01 billion) remained unavailed as at year end.

6 PROPERTY, PLANT AND EQUIPMENT

During the six month period ended 31 December 2019, the Company made additions to property, plant and equipment aggregating Rs. 1,269 million (31 December 2018: Rs. 3,211 million) including additions to capital work in progress aggregating Rs. 1,182 million (31 December 2018: Rs. 2,587 million). During the period borrowing costs capitalised amounted to Rs. 11.7 million (31 December 2018: Rs. 28.3 million). Property, plant and equipment with carrying amounts of Rs. 43.3 million were disposed off during the six month period ended 31 December 2019 (31 December 2018: Rs. 7 million) resulting in a gain on disposal of Rs. 39.7 million (31 December 2018: Rs. 6.2 million).

Depreciation amounting to Rs. 1,502 million was charged for the six month period ended 31 December 2018 (31 December 2018: Rs. 1,448 million).

7 INCOME TAX EXPENSE

Income tax expense for the six month period ended 31 December 2019 is net of current tax credit related to prior years of Rs. 28.2 (31 December 2018: Rs. 974 million).

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

| | 31 December 2019 | 31 December 2018 |
|--|---------------------|---------------------|
| | (Rupees '000) | (Rupees '000) |
| | (Un-audited) | (Audited) |
| 8. CASH AND CASH EQUIVALENTS | | |
| Cash and bank balances | 211,147 | 515,723 |
| Short term borrowings | (18,203,005) | (12,180,015) |
| Cash and cash equivalents for the purpose of Statement of cash flows | (17,991,858) | (11,664,292) |

9. FINANCIAL INSTRUMENTS

The following table shows the carrying amounts of financial assets and financial liabilities.

| | 31 December 2019 | | | 30 June 2019 | | |
|---|------------------------------------|---|--------------|------------------------------------|---|------------|
| | Financial assets at amortised cost | Other financial liabilities at amortised cost | Total | Financial assets at amortised cost | Other financial liabilities at amortised cost | Total |
| | (Un-audited) | (Un-audited) | (Un-audited) | (Audited) | (Audited) | (Audited) |
| | (Rupees '000) | | | (Rupees '000) | | |
| Financial assets | | | | | | |
| Deposits | 130,902 | - | 130,902 | 136,164 | - | 136,164 |
| Trade debts | 2,397,984 | - | 2,397,984 | 2,101,856 | - | 2,101,856 |
| Advances | 8,855 | - | 8,855 | 13,395 | - | 13,395 |
| Other receivables | 113,138 | - | 113,138 | 13,200 | - | 13,200 |
| Cash and bank balances | 211,147 | - | 211,147 | 462,912 | - | 462,912 |
| | 2,862,026 | - | 2,862,026 | 2,727,527 | - | 2,727,527 |
| Financial liabilities | | | | | | |
| Current portion of long term financing | - | 1,695,342 | 1,695,342 | - | 3,375,360 | 3,375,360 |
| Current portion of long term musharakah | - | 1,130,228 | 1,130,228 | - | 2,249,733 | 2,249,733 |
| Trade and other payables | - | 4,163,370 | 4,163,370 | - | 5,633,657 | 5,633,657 |
| Unclaimed dividend | - | 39,994 | 39,994 | - | 213,797 | 213,797 |
| Short-term borrowings | - | 18,684,206 | 18,684,206 | - | 10,835,368 | 10,835,368 |
| | - | 25,713,140 | 25,713,140 | - | 22,307,915 | 22,307,915 |

10. FAIR VALUES

10.1 Fair value versus carrying amounts

The carrying amounts of financial assets and financial liabilities are reasonable approximation of their fair values.

10.2 Determination of fair values

A number of the Company's accounting policies and disclosures require determination of fair values, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods:

Financial assets

Fair values of non-derivative financial assets are estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date. These fair values are determined for disclosure purposes.

Financial liabilities

Fair values which are determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

Long term investment

Fair value (as determined for disclosure purposes) of investment in associate (i.e. United Bank Limited) as at 31 December 2019 is Rs. 15.4 billion (30 June 2019: Rs. 13.8 billion). The fair value is placed in level 1 of the fair value hierarchy as defined in note 2.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

11. TRANSACTIONS WITH RELATED PARTIES

The Company is a subsidiary of Bestway (Holdings) Limited, U.K. ("the holding company"). Bestway (Holdings) Limited, U.K. is a wholly owned subsidiary of Bestway Group Limited ("the ultimate parent company") therefore, all subsidiaries and associated undertakings of the ultimate parent company are related parties of the Company. Other related parties comprise of directors, key management personnel, entities with common directorships, entities over which the directors are able to exercise influence and employee retirement funds. Significant transactions and balances with related parties during and at the six month period ended 31 December 2019 are as follows:

| | Six month Period ended | |
|--|---------------------------|---------------------|
| | 31 December 2019 | 31 December 2018 |
| | ----- (Rupees '000) ----- | |
| Transactions with parent company | | |
| Dividend paid | 1,927,526 | 1,605,855 |
| Transactions with associated undertakings under common directorship | | |
| Dividend received | 515,074 | 468,249 |
| Sale of cement | 101 | 110 |
| Insurance claims received | 16,545 | 16,046 |
| Dividend paid | 231,089 | 192,574 |
| Donations | 4,242 | 68,807 |
| Service / bank charges | 6,526 | 7,365 |
| Rent paid | 16,643 | 15,130 |
| Maintenance fee paid | 1,786 | - |
| Net insurance premium paid | 30,262 | 13,652 |
| Transactions with key management personnel | | |
| Remuneration, allowances and benefits | 30,774 | 33,394 |
| Dividend paid | 613,737 | 471,720 |
| Other related party transactions | | |
| Expense / employer's contributions to provident fund | 7,782 | 7,478 |
| Payments made to the gratuity fund | 7,800 | - |
| Balances with related parties | | |
| Payable to employees' gratuity fund | 11,413 | - |
| Unclaimed dividend | - | 102,824 |
| Bank balances at period end | 62,992 | 363,886 |

12. PROPOSED DIVIDEND

The Board of Directors in its meeting held on 19th February, 2020 has declared 2nd interim dividend of Rs. Nil per share.

13. DATE OF AUTHORISATION

These condensed interim financial statements were authorised for issue by the Board of Directors of the Company in the meeting held on 19th February, 2020.


CHIEF EXECUTIVE


DIRECTOR & CHIEF FINANCIAL OFFICER

بیسٹ وے اپنی کارپوریٹ سماجی ذمے داری کی سرگرمیوں و افعال کو زیادہ تر اس کے فلاحی ٹرسٹ، بیسٹ وے فاؤنڈیشن کے ذریعے انجام دیتی ہے۔ آپ کی کمپنی سی ایس آر اخراجات کے لحاظ سے پاکستان کی ٹاپ 15 پبلک سیکٹر کمپنیز میں سے ایک ہے۔

شیر ہولڈرز کو منافع:

زیر جائزہ عرصے میں کچھ مشکلات رہی ہیں جس کی وجہ (کاروباری) حجم میں کمی، کمتر قیمتیں اور بڑھتی لاگتیں تھیں۔ نتیجتاً اس عرصے کیلئے منافع بہت ہی معمولی رہا ہے۔ لہذا کمپنی نے یہ فیصلہ کیا ہے کہ اس مالیاتی سال کی دوسری سہ ماہی کے لئے عبوری منافع کا اعلان نہ کیا جائے۔

مستقبل کی توقعات:

متوقع مستقبل کیلئے ملکی طلب مکمل طور پر مندی کا شکار رہے گی کیونکہ معاشی محاذ پر مسلسل غیر یقینی صورتحال کا سامنا ہے۔ حکومت کی کوشش ہے کہ وہ ضروری اسٹرکچرل اصلاحات کی تعمیل کرے اور بہتر اکناک ڈسپلن کے متعارف کرائے جانے سے امکان ہے کہ صورتحال کی بہتری سے قبل متوقع مستقبل میں تعمیراتی سرگرمی پر مزید دباؤ آئے گا۔ مستقبل قریب میں افراط زر کی غیر یقینی صورت حال، بلند شرح سود اور سخت مسابقت کی وجہ سے سینٹریکل کے مارجنز پر دباؤ رہنے کے امکانات ہیں تاہم، جیسا کہ معاشی صورتحال کے بتدریج بہتر ہونے اور صارف کا اعتماد بحال ہونے سے ملک کے اندر تعمیراتی سرگرمی میں اضافہ ہونے کی توقع ہے۔ جیسا کہ سی پیک کے نئے پروجیکٹس اور حکومت کی جانب سے 50 لاکھ کم لاگت مکانوں کے بہت زیادہ مشہور کیے گئے منصوبے شروع ہونے والے ہیں، جس سے سینٹ کی طلب میں اضافہ ہو جائے گا۔ سینٹ کی موجودہ فروخت کی قیمتیں غیر مستحکم ہیں لہذا مستقبل میں قیمتیں بہتر ہونے کا امکان ہے جس سے کسی حد تک دباؤ میں کمی آئی چاہیے۔ چونکہ روپے کی قدر میں کمی سے برآمدات کو فائدہ ہوتا ہے، گنجائش میں توسیعات اور بھارت کو برآمدات کی بحالی میں تاخیر اور افغانستان میں سینٹ کی طلب میں کمی سے برآمدات کے مواقع کم ہونے کا امکان ہے۔

آپ کی کمپنی ملک کے اندر صرف سب سے کم لاگت سے سینٹ بنانے والی کمپنی ہی نہیں ہے بلکہ کم بیعہ والی کمپنی بھی ہے جس کا مطلب ہے کہ یہ اپنے حریفوں کے مقابلے میں زیادہ اطمینان بخش مقام پر فائز ہے۔ آپ کی انتظامیہ کو چیلنجز کا ادراک ہے کہ جو آگے آسکتے ہیں اور اس لیے آپ کی کمپنی کی جانب سے زیادہ سے زیادہ بہتر کارکردگی کو یقینی بنانے کی غرض سے مسلسل بڑی مستعدی اور سرگرمی سے حالات کے ساتھ موافقت پیدا کرتی چلی جا رہی ہے اور اپنے شیر ہولڈرز کو بڑے بڑے منافع جات کو یقینی بنا رہی ہے۔

اعترافات:

ڈائریکٹرز شیر ہولڈرز، سٹاک ہولڈرز، سپلائرز، مینجمنٹ، بینکرز اور اس پورے عرصے میں مختلف سرکاری ایجنسیوں کی جانب سے کمپنی میں ان کے مسلسل تعاون، شراکت اور اعتماد کے اظہار کیلئے ان کی تمام تر کوششوں کا اعتراف کرتے ہوئے اظہار تشکر کرتے ہیں۔

برائے و منجانب بورڈ



محمد عرفان علی شیخ

ڈائریکٹر



ضمیر محمد چوہدری

چیف ایگزیکٹو

اسلام آباد

19 فروری، 2020

اس عرصے میں کل منافع کم ہو کر 1.4 ارب روپے رہ گیا جس کی وجہ قیمت فروخت میں کمی، پیداواری لاگتوں میں اضافہ اور کرنسی کی قدر میں کمی ہے۔

مالیاتی چارجز زیر جائزہ عرصے کیلئے اضافے کے ساتھ 1.0 ارب روپے رہے جو کہ پچھلے سال کے مطابقتی عرصے میں 0.7 ارب روپے تھی۔ اس کی بنیادی وجہ شرح ہائے سود میں اضافہ تھا۔ 31 دسمبر 2019 کو ختم شدہ ششماہی میں قبل از ٹیکس منافع 7.5 ارب روپے کے مقابلے میں 0.5 ارب روپے تھا۔ زیر جائزہ عرصے کے دوران بعد از ٹیکس منافع 6.9 ارب روپے سے کم ہو کر 0.4 ارب روپے ہو گیا ہے۔

اس مدت کے لئے کمپنی کے فی حصص کی آمدن 0.71 روپے ریکارڈ کی گئی جبکہ گزشتہ سال کے اسی عرصے کے مقابلے میں اس کی قیمت 11.54 روپے تھی۔

پلانٹ کی کارکردگی:

آپ کی کمپنی کی انتظامیہ حفاظتی دیکھ بھال کے مفصل پلان کی پیروی کرتی ہے، جسے وہ شروع سے اختیار کیے ہوئے ہے۔ یہ فعال طریقہ فکر کم سے کم رکاوٹوں کے ساتھ مؤثر و مستحکم آپریشنز کو یقینی بناتی ہے۔ زیر جائزہ عرصے کے دوران، ہمارے تمام سیمنٹ پلانٹس اور ویسٹ ہیٹ ریکوری پلانٹس اطمینان بخش طریقے سے کام کرتے رہے۔

متبادل توانائی کے اقدامات:

آپ کی کمپنی پرو ایکٹیو انرجی کنزرویشن اور گرین انرجی حکمت عملی پر عمل پیرا ہے۔ ہمارے تمام پلانٹس انتہائی جدید ترین ویسٹ ہیٹ ریکوری پاور پلانٹس (WHRPPs) سے آراستہ ہیں جو کہ ہمیں پاکستان کے اندر WHRPP کو اختیار کرنے میں سب سے آگے رکھے ہوئے ہے۔ یہ پروڈیکٹس کمپنی کے بجلی کے بیرونی وسائل پر انحصار کو اچھا خاصہ کم کرنے میں مدد دیتے ہیں چنانچہ یہ پیداواری لاگتیں کم کرنے میں مدد و معاون ہیں، عملی استعداد کا کو بہتر بناتے اور ماحول کو محفوظ بناتے ہیں۔

ماحول:

بیسٹ وے سیمنٹ ایک ذمہ دار کارپوریٹ سماجی ذمہ داری کی حیثیت سے شہرت رکھتا ہے اور جہاں کمپنی نے اپنے چاروں پلانٹس لگائے وہاں صحت مند ماحول کی حفاظت نہ صرف اپنے ملازمین کے لئے بلکہ نزدیکی علاقہ کی کمیونوں کو اولین ترجیح دیتا ہے۔ آپ کی کمپنی اس کے پلانٹس کو صرف پاکستان کے ماحولیاتی معیارات ہی سے نہیں بلکہ اخراج کیلئے عالمی معیارات کے ساتھ ہم آہنگی کو بھی یقینی بناتی ہے۔

آپ کی کمپنی نے پانی کے تحفظ کی حکمت عملی کے حصے کے طور پر چکوال اور کلرکھار پلانٹس کو واٹر کولنگ سسٹم سے ایئر کولنگ سسٹم میں بدل دیا ہے۔ یہ پانی کے تحفظ کیلئے کئے گئے اقدامات کے ساتھ کمپنی کو اس کے دو پلانٹس کے مقامات پر صنعتی اغراض و مقاصد کیلئے زیر زمین پانی پر اس کے انحصار کو ختم کرنے کے قابل کر چکا ہے۔ بیسٹ وے پاکستان میں واحد کمپنی ہے جس کے پاس پانی کے تحفظ کیلئے یہ ٹیکنالوجی بروئے کار ہے اور اس نے ایک بار پھر صنعت کی پیروی و تقلید کیلئے ایک بلند ترین معیار کو ترتیب دے دیا ہے۔

آپ کی کمپنی نے ماحولیاتی بہتری اور آگہی کے لئے کئی پروگرام شروع کر رکھے ہیں جس میں بحالی شجرکاری اور بارانی کاشتکاری شامل ہیں لیکن یہ پروگرام صرف یہیں تک محدود نہیں ہیں۔ بیسٹ وے WWF پاکستان کو بھرپور انداز سے اعانت کر رہی ہے اور یہ ایک سند یافتہ گرین آفس ہے اور کاربن فٹ پرنٹ (کاربن نقش پا) کی کمی میں اس کی کوششوں کی تحریف کی جاتی رہی ہے۔

کارپوریٹ سماجی ذمہ داری یعنی سی ایس آر:

بیسٹ وے اس کے آپریشنز (سرگرمیوں) میں طویل مدت کیلئے سرمایہ کاری کرتی ہے اور اس بات کو سراہتی ہے کہ مقامی معاشروں کی جانب اس کی خصوصی ذمہ داریاں بھی ہیں۔ کمپنی سرگرمیوں جیسے خدمات صحت تک رسائی کو بہتر بنانا، تعلیم، پیشہ وارانہ تربیت، بھائے ماحولیات پروگرامز، وظیفوں اور روزگار کی تشکیل میں مدد کرنا اور مقامی روزگار کے ذریعے پس ماندہ لوگوں کی بہبود و بھلائی اور ان کی فعال و مستعد نشوونما میں بجا طور پر فخر کرتی ہے۔

ڈائریکٹرز کی رپورٹ

بورڈ آف ڈائریکٹرز 31 دسمبر 2019ء کو ختم شدہ ششماہی کیلئے غیر آڈٹ شدہ مالیاتی گوشواروں کے ہمراہ ان کی رپورٹ پیش کرتے ہوئے خوشی محسوس کرتے ہیں۔

انڈسٹری کا جائزہ:

31 دسمبر 2019ء کو ختم شدہ ششماہی کے دوران سیمنٹ کی ملکی ترسیلات 3.5% اضافے کے ساتھ 19.7 ملین ٹن سے بڑھ کر 20.4 ملین ٹن ہو گئیں۔

سیمنٹ کی برآمدات کا حجم 23% اضافے کے ساتھ 3.6 ملین ٹن سے بڑھ کر 4.4 ملین ٹن ہو گیا۔ اس کی بنیادی وجہ کلکٹر کی برآمدات میں بڑے پیمانے پر ہونے والا اضافہ ہے جو جنوب میں نئی پروڈکشن لائنوں کے اجراء اور روپے کی قدر میں کمی کے باعث ممکن ہوا۔

مجموعی طور پر سیمنٹ کی ترسیل 2.1% اضافے کے ساتھ اس ششماہی کے دوران 22.2 ملین ٹن سے بڑھ کر 22.7 ملین ٹن ہو گئی اور کلکٹر سمیت کل سیمنٹ کی ترسیل 6.5% اضافے کے ساتھ 23.3 ملین ٹن سے بڑھ کر 24.8 ملین ٹن ہو گئی ہے۔

قیمتوں کی سخت مسابقت جو کہ ضرورت سے زیادہ گنجائش اور بڑھتی ہوئی پیداواری لاگتوں کی وجہ سے ہے انڈسٹری کے مجموعی مارجنز دباؤ کا شکار رہے۔

پیداوار اور فروخت کا جائزہ

| 31 دسمبر 2019ء کو ختم شدہ ششماہی | 31 دسمبر 2018ء کو ختم شدہ ششماہی | اضافہ/ (کمی) | فیصد |
|----------------------------------|----------------------------------|--------------|-------|
| ٹن | ٹن | ٹن | % |
| 3,057,596 | 3,427,059 | (369,463) | (11%) |
| 3,634,500 | 4,126,045 | (491,545) | (12%) |
| 3,659,622 | 4,095,553 | (435,931) | (11%) |

کلکٹر پروڈکشن

سیمنٹ پروڈکشن

سیمنٹ اور ایکسٹریم ہونڈ کی فروخت

آپ کی کمپنی کی منامی سیمنٹ کی ترسیلات پچھلے سال اسی عرصے کے مقابلے میں 5% سے کم ہوئیں جس کی وجہ شمال میں جارحانہ طور پر بڑھتی ہوئی قیمتوں کی مسابقت اور انڈسٹری میں حالیہ توسیع کے نتیجے میں گنجائش کا بڑھ جانا ہے۔

بھارت جو کہ بیسٹ وے برآمدات کی ایک بڑی منڈی ہے اس کی سیمنٹ کی برآمدات فروری 2019ء سے معطل رہی ہیں اور اسی لئے زیر جائزہ عرصے کے دوران بیسٹ وے کی مجموعی برآمدات میں 54% کمی دیکھنے میں آئی۔

آپ کی کمپنی کی کل سیمنٹ کی ترسیل میں بنیادی طور پر برآمدات میں کمی کی وجہ سے 11% کمی واقع ہوئی۔

سخت مسابقت کے باوجود بیسٹ وے نے کامیابی سے ملک کے اندر سب سے بڑے سیمنٹ پروڈیوسر اور مارکیٹ لیڈر کے طور پر اپنی حیثیت کو برقرار رکھا۔

پیداواری جھلکیاں:

کمپنی نے 31 دسمبر 2019ء کو ختم شدہ ششماہی کے دوران 33.2 ارب روپے کا مجموعی کاروبار ریکارڈ کیا، جو پچھلے سال کے اسی عرصے کے دوران 40.3 ارب روپے کے مقابلے میں 18% کم ہے۔ خالص کاروبار 28% کمی کے ساتھ 27.7 ارب روپے سے 19.9 ارب روپے رہا۔ سیمنٹ کی قیمت میں کمی اور حجم میں کمی دونوں نے اس عرصے کے بزنس کو بُری طرح متاثر کیا۔

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BESTWAY CEMENT LIMITED

Bestway Building, 19-A, College Road,
F-7 Markaz, Islamabad 44000, Pakistan

Tel: +92 (0) 51 265 4856 - 64

Fax: +92 (0) 51 265 4865

+92 51 111 111 722  WWW.BESTWAY.COM.PK

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