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### **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

Mr. Aamir Ghani Mr. Mohammed Yasin Fecto Chief Executive

Ms. Saira Ibrahim Bawani

Mr. Khalid Yacoob

Mr. Mohammed Anwar Habib

Mr. Jamil Ahmed Khan

Mr. Rohail Ajmal (Nominee of Saudi Pak Industrial & Agricultural Investment Co. Ltd.)

#### **CHIEF FINANCIAL OFFICER**

Mr. Abdul Samad, FCA

#### **COMPANY SECRETARY**

Mr. Abdul Wahab, FCA

#### **LEGAL ADVISOR**

Mian Nisar Ahmed & Co. (MNACO) 11-E/II, Main Gulberg Lahore

#### **REGISTERED OFFICE**

35-Darul Aman Housing Society Block 7/8, Shahrah-e-Faisal Karachi

Website: www.fectogroup.com

#### MARKETING OFFICE

339, Main Peshawar Road Chairing Cross Service Road Westridge-1, Rawalpindi

#### **AUDIT COMMITTEE**

Mr. Jamil Ahmed Khan Chairman

Mr. Rohail Ajmal

Chairman

Mr. Mohammed Anwar Habib

# HUMAN RESOURCE & REMUNERATION COMMITTEE

Mr. Jamil Ahmed Khan

Chairman

Mr. Khalid Yacoob

Mr. Mohammed Anwar Habib

#### **AUDITORS**

Rahman Sarfaraz Rahim Iqbal Rafiq, **Chartered Accountants** 

#### **SHARE REGISTRAR**

F. D. Registrar Services (SMC-Pvt) Ltd. 1705, 17th Floor, Saima Trade Tower-A I. I. Chundrigar Road Karachi-74000

#### **FACTORY**

Sangjani, Islamabad

#### **BANKERS**

Askari Bank Limited Dubai Islamic Bank Pakistan Limited Habib Metropolitan Bank Limited MCB Bank Limited National Bank of Pakistan Silk Bank Limited



### **DIRECTORS' REVIEW**

Your Directors are pleased to present before you their report together with Un Audited Condensed Interim Financial Statements of the Company for the Quarter and Nine Months ended March 31, 2020.

#### **INDUSTRY OVERVIEW**

During the first nine months of current financial year ending June 30, 2020, overall sales volume of the industry witnessed a growth of 7.10% as compared to same period last year with total sales volume of 37.04 million tons as against 34.59 million tons of same period last year. During the quarter, overall sales volume of the industry increased by 8.19% with sales volume of 12.28 million tons as against 11.35 million tons of same quarter last year.

Local sales volume of the industry for the nine months and quarter was of 30.59 million tons and 10.21 million tons respectively as against 29.46 million tons and 9.78 million tons of same periods last year witnessing a growth of 3.85% and 4.40% respectively. On export side, industry achieved sales volume of 6.45 million tons and 2.07 million tons in nine months and quarter respectively as against sales volume of 5.13 million tons and 1.57 million tons of same periods last year. In nine months period exports witnessed growth of 25.73 % whereas on quarter to guarter it increased by 31.85%.

During nine months period, overall sales volume of plants located in north was of 27.93 million tons with local sales volume of 26.01 million tons and exports volume of 1.92 million tons respectively. Total sales volume of plants located in north hence witnessed growth of 10.84%, out of which local sales volume increased by 12.09% whereas exports reduced by 3.70%. Though overall performance of the industry in term of sales volume improved during the period under review, however, capacity utilization of the industry remained low due to coming into line of new production capacities. Lockdown imposed by the Government(s) in the month of March to contain the spread of COVID-19 virus did cause disturbance in supplies.

#### COMPANY'S PERFORMANCE

#### **OPERATING**

The comparison of the production and dispatches of the Company for the periods under review with the same period last year are as follows:

		Tons				
	Quarte	r ended	Nine Mon	ths ended		
	March 31, 2020	March 31, 2019	March 31, 2020	March 31, 2019		
Production:	2020	2017	2020	2017		
Clinker	168,651	155,308	474,284	421,550		
Cement	160,280	159,231	493,112	508,471		
Dispatches:						
Local	140,962	137,705	420,377	458,556		
Export	17,800	20,142	69,678	49,656		
Total	158,762	157,847	490,055	508,212		



During the guarter, production of clinker and cement increased by 8.59% and 0.66% as compared to same period last year. On nine months basis, production of clinker increased by 12.51%, however, cement production reduced by 3.02% in comparison to same period last year. Overall sales volume of the Company for the nine months reduced by 3.57% as against growth of 7.10% of the industry and 10.84% of plants located in north. Local sales volume of the Company for the nine months period reduced by 8.33% whereas for the quarter same increased by 2.37%, exports of the Company for the nine months increased by 40.32%, however, during the quarter, it reduced by 11.63%.

#### **FINANCIAL**

Total net sales revenue of the Company for the nine months period reduced to Rs. 2,697 million as against Rs. 3,620 million of same period last year. This reduction in term of percentage comes to 25.50% as against reduction in volume by 3.57%.

Net local sales revenue for the nine months period reduced to Rs. 2,272 million as against Rs. 3,317 million of same period last year witnessing a negative growth of 31.50% as against negative growth in local sales volume by 8.33%. Main reason for reduction in revenue to such an extent was depressed selling price in domestic markets. Downward trend in prices especially in north zone continued during the nine months period rather it further aggravated during the quarter under review. Export revenue for the nine months period increased to Rs. 424 million as against Rs. 303 million of same period last year witnessing growth of 39.9 % as against increase in volume by 40.32%. Export prices remained improved during the nine months period; however, during the guarter under review prices slide in line with domestic prices.

Net sales revenue for the quarter reduced to Rs. 782 million as against Rs. 1,137 million of same period last year showing a reduction of 31.22%. Local sales for the guarter reduced to Rs. 683 million as against Rs. 1,013 million thus depicting a reduction of 32.58% as against increase in volume by 2.37%. Main reason for such reduction was of depressed selling price as explained above. Export sales of the Company during the quarter reduced to Rs. 99 million as against Rs. 124 million of same period last year showing reduction of 20.97% as against decrease in volume by 11.63%.

Overall Cost of sales for the nine months increased to Rs. 3,187 Million as against Rs. 3,092 million of same period last year registering increase of 3.07% though sales volume reduced by 3.57%. Main reason for such increase was higher fuel and power cost. Increase in cost of electricity continued its upward trend due to imposition of multiple charges by the Government in line with agreement it has signed with IMF. Coal prices in international market remained stabilized during the period under review, rather in quarter it slide due to compression in demand.

Due to depressed local selling price coupled with increase in electricity and transportation cost, the Company during the nine months and quarter suffered gross loss of Rs. 490 million and Rs. 296 million respectively as compared to gross profit of Rs. 528million and Rs. 162 million of same periods last year.

Other costs reduced during the period due to cost effective measures adopted by the management.





Finance cost increased during the period due to utilization of working capital facilities.

Company suffered loss before taxation of Rs. 734 million and Rs. 379 million during Nine Months and quarter respectively as against the profit before taxation of Rs. 173 million and Rs. 41 million of same periods last year.

Reversal of deferred tax provision and recording of current tax on turn over tax basis due to loss, resulted reduction in overall tax provision, hence the Company suffered loss after tax of Rs. 611 million and Rs. 311 million during nine months and quarter respectively as compared to profit after taxation of Rs. 137million and Rs. 32 million during same periods last year.

The Company suffered loss per share of Rs. 12.18 and Rs. 6.21 for the Nine Months and Quarter as against earnings per share of Rs. 2.73 and Rs. 0.63 of same periods last year.

#### **FUTURE PROSPECTS**

During the current financial year demand of cement improved but as we mentioned coming into operation of new production lines has resulted excess supply causing pressure on domestic prices. Spread of COVID-19 virus in Pakistan too compelled the Government both Federal and Provincials to take remedial steps for containing the spread which resulted in lockdown in March. Though lockdown restrictions, in north have been eased for the industry resulting resumption in supplies to some extent. Exports however, would remain suspended due to closure of border with Afghanistan and due to lack of demand internationally, as most of the countries in the world are under lockdown. We expect improvement in local demand with better prices once the pandemic situation improves as the Government has also announced a relief package for construction industry in order to revive the sector and provide affordable housing to larger segment of the society. Revival of construction activities will create more demand of cement. Reduction in international prices of coal and oil will release some pressure on cost of production.

#### **ACKNOWLEDGMENT**

The Board would like to place on record their appreciation to all the financial institutions, banks, customers for their continued support, co-operation and employees of the Company for their dedicated work.

On behalf of the Board

MOHAMMED YASIN FECTO

CHIEF EXECUTIVE

**ROHAIL AJMAL** DIRECTOR

Karachi: April 29, 2020



# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2020

	Note	Un-audited 31 March 2020 — Rupees in	Audited 30 June 2019 thousand
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized Capital			
75,000,000 (June 2019: 75,000,000) ordinary shares			
of Rs. 10/- each		750,000	750,000
lanced automatical and maid on an in-			
Issued, subscribed and paid up capital			
50,160,000 (June 2019: 50,160,000) ordinary shares of Rs. 10/- each		E01 /00	F01 / 00
01 RS. 10/- each		501,600	501,600
Revenue reserves			
General reserve		550,000	550,000
Accumulated profit		2,511,189	3,147,216
Surplus on revaluation of investment in unquoted shares		129,700	132,751
		3,190,889	3,829,967
		3,692,489	4,331,567
Non-current liabilities			
Lease liability	6	28,037	34,322
Deferred taxation	7	192,888	355,892
		220,925	390,214
Current liabilities			
Trade and other payables	8	610,279	320,896
Short term financing	9	478,089	-
Accrued Mark-up		7,336	363
Unclaimed dividend		14,446	14,501
Unpaid dividend		328	185
Current portion of lease liability		9,022 1,119,500	8,837 344,782
Contingencies and commitments	10	1,119,300	344,702
Total equity and liabilities	10	5,032,914	5,066,563
Total equity and habilities		5,032,714	
ASSETS			
Non-current assets			
Property, plant and equipment	11	1,814,124	1,946,434
Right-of-use assets	12	42,877	· · ·
Long term investment		316,750	319,650
Long term deposits		6,294	6,486
Long term loans and advances		11,038_	12,606_
		2,191,083	2,285,176
Current assets			
Stores and spares	4.0	965,756	765,829
Stock-in-trade	13	1,351,401	1,258,191
Trade debts - considered good	4.4	33,940	68,006
Short term investments	14	117,183	189,436
Short term loan to related party Loans, advances and prepayments	15	75,000 57,045	40,000
Taxation - net		57,045 212,929	106,545 189,025
Cash and bank balances		28,577	164,355
Casi and bank balances		2,841,831	2,781,387
Total assets		5,032,914	5,066,563
11. 100010		=======================================	

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

MOHAMMED YASIN FECTO CHIEF EXECUTIVE

ROHAIL AJMAL DIRECTOR







# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2020

		Nine months ended 31 March				31 March	r ended 31 March 2019
	Note			n thousand —	2019		
Turnover -net	16	2,696,641	3,620,308	781,722	1,136,704		
Cost of sales	10	(3,186,520)	(3,091,868)	(1,077,690)	(974,853)		
Gross (Loss) / Profit		(489,879)	528,442	(295,968)	161,851		
Administrative expenses		(188,466)	(221,152)	(67,005)	(77,352)		
Distribution cost		(81,736)	(148,805)	(19,175)	(46,424)		
Finance cost		(13,940)	(3,394)	(9,462)	(1,257)		
Other income		39,603	30,969	12,351	6,917		
		(244,539)	(342,382)	(83,291)	(118,116)		
		(734,418)	186,060	(379,259)	43,735		
Workers' funds		-	(13,551)	-	(3,232)		
(Loss) / Profit before taxati	on	(734,418)	172,509	(379,259)	40,503		
Provision for taxation							
Current		(38,684)	(64,174)	(11,368)	(16,246)		
Deferred		162,155	28,632	79,181	7,361		
		123,471	(35,542)	67,813	(8,885)		
(Loss) / Profit after taxation	ı	(610,947)	136,967	(311,446)	31,618		
			Rupe	ees ———			
(Loss) / earnings per share basic and diluted	-	(12.18)	2.73	(6.21)	0.63		

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

MOHAMMED YASIN FECTO CHIEF EXECUTIVE ROHAIL AJMAL DIRECTOR



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2020

	Nine months ended		Quarte	r ended
	31 March 2020	31 March 2019	31 March 2020	31 March 2019
Note		Rupees ir	thousand —	
(Loss) / profit after taxation	(610,947)	136,967	(311,445)	31,618
Other comprehensive (Loss) / Income				
Items which will not be reclassified subsequently to profit or loss				
Unrealized (Loss) on remeasurement of equity instrument at fair value through other comprehensive income	(3,900)	-	(3,750)	-
Related deferred tax change	849 (3,051)		457 (3,293)	-
Total comprehensive (Loss) / Income for the period	(613,998)	136.967	(314,738)	31,618
ioi tile periou	(013,770)	130,907	(314,/30)	31,010

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

MOHAMMED YASIN FECTO CHIEF EXECUTIVE

ROHAIL AJMAL DIRECTOR



	Share Capital	Revenue Reserves			
	Issued, Subscribed & Paid up capital	General Reserve	Accumulated Profit	Surplus on revaluation of investment in unquoted shares	Total
-		Rup	ees in thous	and———	
Balance as at 01 July, 2018	501,600	550,000	3,158,561	-	4,210,161
Total comprehensive income for the nine months ended 31 March, 2019	-	-	136,967	-	136,967
Transaction with Owners Final Cash dividend @ 20% for the year ended 30 June, 2018	-	-	(100,320)	-	(100,320)
Balance as at 31 March, 2019	501,600	550,000	3,195,208	-	4,246,808
Balance as at 01 July, 2019	501,600	550,000	3,147,216	132,751	4,331,567
Total comprehensive income for the nine months ended 31 March, 2020 Loss after taxation Other Comprehensive income	- -	- -	(610,947) -	(3,051)	(610,947) (3,051)
Final Cash dividend @ 5% for the year ended 30 June, 2019	-	-	(25,080)	-	(25,080)
Balance as at 31 March , 2020	501,600	550,000	2,511,189	129,700	3,692,489

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

MOHAMMED YASIN FECTO CHIEF EXECUTIVE

ROHAIL AJMAL DIRECTOR

ABDUL SAMAD CHIEF FINANCIAL OFFICER



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# CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2020

	Nine month		
	31 March 2020	31 March 2019	
	Rupees in t	housand ———	
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation	(734,418)	172,509	
Adjustments for:			
Depreciation	88,620	89,368	
Interest income	(30,814)	-	
Dividend income	(2,694)	- (100)	
Gain on disposal of operating fixed assets	(,,,,	(433)	
Realized capital (gain) /loss on short term investments	(4,414)	- 100	
Unrealized gain on re-measurement of investments	(1,054)	199	
Finance cost	13,940	3,394	
Operating (Loss) / Profit before working capital changes	<u>63,584</u> (670,834)	92,528 265,037	
Effect on cash flow due to working capital changes	(070,034)	203,037	
(Increase) / decrease in current assets			
Stores and spares and loose tools	(199,717)	(267,860)	
Stock-in-trade	(93,210)	96,747	
Trade debts	34,066	10,493	
Loans, advances, deposits, prepayments	·	•	
and accrued markup	49,499	89,934	
Increase / (decrease) in current liabilities			
Trade and other payables	289,383_	(67,363)	
Cash (Used in) / generated from operations	(590,813)	126,988	
Taxes paid	(62,583)	(92,240)	
Long term deposits	192	169	
Long Term Loan and Advances	1,568	3,696	
Net cash (Used in) / generated from operating activities	(651,636)	38,613	
CASH FLOWS FROM INVESTING ACTIVITIES		(55.150)	
Capital expenditure	(4.000)	(53,190)	
Long Term Investment Short Term Investment Made	(1,000)	(150,000)	
Sale proceeds / Redemption of Short Term Investment	77,701	18.951	
Short Term Loan to related party	(35,000)	10,931	
Interest received	30,814	_	
Dividend received	2,694	-	
Sale proceeds of operating assets	600	3.900	
Net cash generated from / (used in) investing activities	75,809	(180,339)	
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment against lease obligation	(6,100)	26,618	
Redumption of Short Term Investment	20	20	
Finance cost paid	(6,967)	(3,148)	
Short Term Borrowing	478,089	- [	
Dividend paid	(24,993)	(115,974)	
Net cash generated from/ (used in) financing activities	440,049	(92,484)	
Net (decrease) in cash and cash equivalents	(135,778)	(234,210)	
Cash and cash equivalents as at beginning of the period	164,355	472,804	
Cash and cash equivalents as at end of the period	28,577	238,594	

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

MOHAMMED YASIN FECTO CHIEF EXECUTIVE ROHAIL AJMAL DIRECTOR



# DINTERIM FINANCIAL STATEMENTS (UN-AUDITED) RIOD ENDED 31 MARCH 2020

#### STATUS AND NATURE OF BUSINESS

Fecto Cement Limited (the Company) was incorporated in Pakistan on 28 February 1981 as a public limited company under the repealed Companies Act, 1913 (Repealed with the enactment of the Companies Ordinance, 1984 on October 8, 1984 and subsequently by Companies Act, 2017 on May 30, 2017) with its Registered Office situated at 35-Darulaman Housing Society, Block 7/8, Shahra-e-Faisal, Karachi, Sindh. The Company's Plant is located at Sangjani village Sangjani, Islamabad-4400. The shares of the Company are quoted on Pakistan Stock Exchange Limited. The principal activity of the Company is production and sale of Portland Cement.

#### **BASIS OF PREPARATION**

#### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard 34: 'Interim Financial Reporting' (IAS 34), issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

This condensed interim financial statements does not include all the information and disclosures as require in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended 30 June 2019.

The comparative figures presented in these condensed interim financial statements as at 31 March 2020 has been extracted from the audited financial statements of the Company for the year ended 30 June 2019, whereas the comparative statement of profit or loss, statement of comprehensive income, statement of changes in equity and the statement of cash flows are extracted from the unaudited condensed interim financial statements for the nine months period ended 31 March 2019.

These condensed interim financial statements is unaudited and is being submitted to the members of the Company as required under section 237 of the Companies Act, 2017 and the listing regulations of Pakistan Stock Exchange Limited as required by the Code of Corporate Governance.



#### 2.2 Changes in accounting standards, interpretations and announcement

Standards, interpretations and amendments to published approved accounting standards that are effective and relevant

IFRS 16 "Leases" replaces the previous lease standard "Leases". It will result in almost all leases being recognised in the statement of financial position as the distinction between finance lease and operating lease is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exception are short term and low value leases.

The changes laid down by this Standard have been disclosed in Note 3 of these condensed interim financial statement.

b) Standards, interpretations and amendments to published approved accounting standards that are effective but not yet relevant

The other new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after 1 January 2019 are not considered to be relevant for the condensed interim financial statements and hence have not been detailed here.

#### 2.3 Functional and presentation currency

These condensed interim financial statements are presented in Pakistani Rupees which is the Company's functional currency and rounded off to the nearest rupee.

#### SIGNIFICANT ACCOUNTING POLICIES 3.

Except for the change in accounting policy described in note below, the significant accounting policies adopted in the preparation of these interim financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended 30 June 2019.

#### Change in accounting policy - Initial application of IFRS 16 'Leases'

#### An overview of the new lease accounting requirements for lessees

With effect from 01 July 2019, the Company has adopted the International Financial Reporting Standard (IFRS) 16 Leases which replaced the previous lease accounting requirements contained in IAS 17 Leases, IFRIC Interpretation 4 Determining whether an arrangement contains a Lease, SIC Interpretation 15 Operating Leases—Incentives and SIC Interpretation 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

IFRS 16 introduces a single on-balance sheet lease accounting model for lessees whereby, at the date of commencement of lease, a lessee is required to recognize a right-of -use asset and a lease liability (except in case short term leases and leases of low value assets). The rightof-use asset represents the lessee's right to use an underlying asset during the lease term and the corresponding lease liability represents the lessee's obligation to make payments to



the lessor for providing the right to use that asset. In the IASB's view, this new lessee accounting model reflects the economics of a lease because, at the commencement date, a lessee obtains the right to use an underlying asset for a period of time, and the lessor had delivered that right by making the asset available for use by the lessee.

The aforesaid new accounting model materially differs from the previous lease accounting requirements for lessees whereby a lessee was required to classify its leases either as finance leases or operating leases based on whether the risks and rewards incidental to ownership were substantially transferred to the lessee. Under the previous standard, at the commencement of the lease term, the lessee recognized finance leases as assets and liabilities in its statement of financial position. However, the lessee recognized the payments made under operating leases as an expense on a straight line basis over the lease term unless another systematic basis was more representative of the time pattern of the user's benefit.

#### Method of transition to the new lease accounting model

IFRS 16 specifies that a lessee shall apply the standard to its leases either retrospectively to each prior reporting period presented applying IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors ('the full retrospective method') or retrospectively with the cumulative effect of initially applying the standard recognized as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate, at the date of initial application without restating comparative information ('the cumulative catch-up transition method').

#### Operating lease

The Company has applied IFRS 16 to the lease arrangements in which it is a lessee (which previously were classified as operating leases under IAS 17) by following the cumulative catchup transition method. However, since the lease term ends within 12 months of the date of initial application of IFRS 16, the Company has elected to apply the practical expedient in paragraph C10 (c) of IFRS 16 and, accordingly, has accounted for its operating lease as a short term lease.

#### Finance lease

The Company has applied IFRS 16 to the lease arrangements in which it is a lessee (which previously were classified as finance leases under IAS 17) by following the cumulative catchup transition method. Accordingly the carrying amount of the right-of-use asset and the lease liability at the date of initial application of IFRS 16 (i.e. 1 July 2019) were measured at the carrying amount of the finance lease asset and finance lease obligation reported as on 30 June 2019.

Accounting policy with respect to subsequent measurement of the right-of-use asset and the corresponding lease liability

### Right -of-use asset

After the commencement date, the Company measures the right-of-use asset applying a cost



model whereby the right-of-use asset is measured at cost less any accumulated depreciation and any accumulated impairment losses adjusted for any remeasurement of the lease liability.

The right-of-use asset is depreciated on a straight line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term unless the lease transfers ownership of the underlying asset to the Company by the end of the lease term or if the cost of the right-of-use asset reflects that the Company will exercise a purchase option in which case the right-of-use asset is depreciated from the commencement date to the end of the useful life of the underlying asset.

#### Lease liability

#### After the commencement date, the Company measures the lease liability by:

- a) increasing the carrying amount to reflect interest on the lease liability
- reducing the carrying amount to reflect the lease payments made; and
- remeasuring the carrying amount to reflect any reassessment or remodification or to reflect revised in substance fixed lease payments

#### **ACCOUNTING ESTIMATES AND JUDGMENTS**

The preparation of these condensed interim financial statements in conformity with approved accounting standards require management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision.

In preparing the condensed interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the preceding published annual financial statements of the Company as at and for the year ended June 30, 2019.

#### FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2019.

		31 March 2020	30 June 2019
	Note	Rupees in t	housand
6.	LEASE LIABILITY		
	Opening balance	43,159	18,403
	Leases obtained during the period	-	29,474
	Payments made during the period	(6,100)	(4,718)
		37,059	43,159
	Less: Current maturity shown under current liabilitie	s <b>(9,022)</b>	(8,837)
	Closing balance	28,037	34,322
	· ·		



	Note	31 March 2020 ——— Rupees in t	30 June 2019 housand———
7.	DEFERRED TAXATION		
	Taxable temporary differences arising in respect of	f:	
	<ul> <li>Accelerated tax depreciation</li> <li>Unrealized gain on long term investment</li> <li>Unrealized gain on short term investment</li> <li>Lease liability net of leased asset</li> </ul>	282,428 36,051 315 1,424	322,232 36,899 52 2,123
	Deductible temporary difference arising in respect - Provision against slow moving and obsolete spares - Provision for bad debts - Taxable losses	of : (3,672) (255) (123,403) 192,888	(3,978) (1,436) - 355,892
8.	TRADE AND OTHER PAYABLES		
	Creditors for Goods: - Other creditors - Associated company  Accrued expenses Provision for compensated absences Payable to provident fund Workers' Profit Participation Fund	221,142 51,632 272,775 61,310 27,811 4,115 7,087	34,948 16,216 51,164 98,769 25,192 4,093 7,087
	Workers' Welfare Fund Advances from customers- unsecured Security deposits payable Excise duty payable Sales tax payable Withholding income tax Other liabilities	43,284 76,048 10,450 78,769 6,067 3,054 19,510 610,279	43,282 51,641 10,297 5,779 1,411 3,231 18,950 320,896

#### **SHORT TERM FINANCING**

This represents running finance facilities including export re finance obtained from various Banks for the purpose of working capital requirements amounting to Rs. 770 million (30 June 2019: Rs. 300 million) out of which unavailed as at 31 March 2020 amounting to Rs. 292 million (30 June 2019: Rs Nil). The facility carries markup at the rate of 3 month kibor + 0.75 to 1.75% (30 June 2019: 3 month kibor + 1.25%) and is secured by 1st pari passu charge by way of the hypothecation on company's assets.



#### 10. CONTINGENCIES AND COMMITMENTS

#### 10.1 Contingencies

There were no change in the status of contingencies at the period end as disclosed in the annual audited financial statements for the year ended 30 June 2019.

#### 10.2 Commitments

Commitments in respect of outstanding letters of credit for the import of coal and bearings as at 31 March 2020 amounted to Rs. 25.522 million. (30 June 2019: Rs. 121.015 million)

		31 March 2020 Note ——Rupees in the	30 June 2019 ousand———
11.	PROPERTY, PLANT AND EQUIPMENT		
	Operating fixed assets Capital spares	1,621,898 192,226 1,814,124	1,753,998 192,436 1,946,434
12.	RIGHT-OF-USE ASSETS		
	Cost Depreciation charged during the period	61,393 (18,516) 42,877	- - -

This represents the Company's right to use the vehicles obtained under lease agreements. The principal terms and conditions of these lease arrangements are as follows:

	Vehicles					
Lessor name	Askari Bank Limited					
Lease case number	121710500008					
Lease commencement date	6-Nov-17 3-Dec-18 12-Apr-19					
Initial lease term	3 years	5 years	5 years			
Number of assets taken on lease	3 years	5 years	5 years			

The lease term used in the measurement of the right-of-use asset and the related lease liability has been restricted to the aforementioned initial lease term since the Company, after giving due consideration to the factors that might create an economic incentive for the Company to extend the leases, has concluded that, at the lease commencement date, it was not reasonably certain to exercise the said extension options.



13.	STOCK IN TRADE	No	ote —	31 March 2020 —— Rupees i		30 June 2019 nd
	Finished goods Work in process Raw material Packing material		<u> </u>	45,090 311,984 954,524 39,803 ,351,401	<u> </u>	36,507 266,851 933,625 21,208 ,258,191
14.	SHORT TERM INVESTMENTS					
	Financial assets at fair value through pro	fit or lo	ss			
	Units of open-end mutual funds Opening investment Dividend reinvestment Encashment of Investment Unrealised gain on remeasurement	14.1	_	89,466 773 (74,060) 1,054	_	89,258
	Privately placed term finance certificates	14.1 14.2		17,233 99,950 117,183		89,466 99,970 189,436
14.1	Investment at fair value through Stateme	ent of P	= rofit or		=	
	31 March, 30 June, 2020 2019  Number of units Fund name		31 N Cost	Narch 2020 Market value ——— Rupees in	Cost	rch 2020 Market value
	1,138906 5,409,527 NAFA Income Opportunity Fu 37,823 313,400 UBL Al-ameen Islamic Cash Fu		12,178 3,793 15,971	13,433 3,800 17,233	57,842 31,416 89,258	58,046 31,420 89,466
14.1	.1 Unrealised gain / (loss) on the revaluating	tion of		31 March 2020 Rupees i		30 June 2019 nd
	Cumulative gain / (loss) at the beginning Net gain / (loss) for the period Cumulative gain at the end of the period		period — —	208 846 1,054	_	3,791 (3,583) 208

**14.2** These represents investment in Term Finance Certificate (TFCs) issued by Silk Bank Limited carrying markup rate of 6 months KIBOR plus 1.85% (30 June 2019: 6 month KIBOR plus 1.85%) and are unsecured. Repayments including principal and markup, are made semi annually.



#### 15. SHORT TERM LOAN TO RELATED PARTY

During the reporting period the company renewed the financing arrangement with its related party (M/s Frontier Paper Products (Private) Limited through an addendum agreement by which the said facility has been extended for one year expiring on 30 June 2020.

	Nine months ended		Quarter ended		
		March	31 March		
	2020	2019	2020	2019	
		— Rupees in thousand ——			
TURNOVER - NET					
Sales - Local	3,798,900	4,787,010	1,184,750	1,459,468	
Less: Trade Discount	63,640	25,722	23,685	7,878	
Excise duty	840,755	687,834	281,926	206,558	
Sales tax	622,034	75,996	196,300	232,087	
	1,526,429	1,469,552	501,910	446,523	
	2,272,471	3,317,458	682,839	1,012,945	
Export sales	419,315	298,610	98,883	122,825	
Export Rebate	4,855	4,240	-	934	
	424,170	302,850	98,883	123,759	
	2,696,641	3,620,308	781,722	1,136,704	

#### 17. TRANSACTIONS / BALANCES WITH RELATED PARTIES

The related parties of the Company comprise of group companies (associated companies), directors, key management personnel, major shareholders and their close family members and the staff provident fund. Remuneration and benefits to executives of the Company are in accordance with the terms of their employment while contribution to the provident fund is in accordance with the staff service rule. Transactions with related parties during the period, other than those disclosed elsewhere in this condensed interim financial statements, are as follows:

21 March

2020	30 June 2019	
Rupees in thousand		
16 216	7,371	
•	483,412	
•	(474,567)	
	16,216	
<del></del>		
75,000	40,000	
8,732	1,952_	
2,855	995	
	2020 Rupees in thore 16,216 326,547 (291,131) 51,632 75,000	



20 Juno

16.

		Nine months ended 31 March 2020 2019 ——Rupees in thousand	
Key Management Personnel	Rupces in ti	lousariu	
Transactions during the period			
Remuneration of the Chief Executive		27,000	30,640
Directors' meeting fee Remuneration of executives		95 122,744	90 138,897
Loans settled		15	45
		31 March 2020	30 June 2019
Outstanding balance at period end	Rupees in thousand		
			005
Loan receivable		1,745	<u>285</u>
		Nine months ended	
		31 March 2020	31 March 2019
Others		Rupees in thousand	
Transactions during the period			
Contribution to employees' provident fund		16,006	16,497
		31 March	30 June
	Note	2020 Rupees in thou	2019 sand ———
Outstanding balance at period		•	
outstanding balance at period			
Provident fund contribution payable	17.1	4,115	3,980

**17.1** The investments out of provident funds have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

#### 18. CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purposes of comparison and better presentation.  $\frac{1}{2} \left( \frac{1}{2} \right) = \frac{1}{2} \left( \frac{1}{2} \right) \left( \frac{1}{2} \right$ 



#### 19. GENERAL

- 19.1 This condensed interim financial statements were authorised for issue by the Board of Directors in their meeting held on 29 April, 2020
- **19.2** Figures have been rounded off to the nearest thousand rupees.

MOHAMMED YASIN FECTO CHIEF EXECUTIVE

ROHAIL AJMAL DIRECTOR

بہتری ہوئی کیکن برآمدات افغانستان کی سرحدیں بندہونے کی وجہ ہے اور بین الاقوامی منڈیوں میں سیمنٹ کی طلب میں ابھی تک بہتری نہیں ہوئی ۔ہم یہ امید کرتے ہیں کہ مقامی سطح پرسیمنٹ کی طلب اور قیتوں میں کرونا وائرس کے پھیلاؤمیں کمی کے ساتھ بہتری واقع ہوسکتی ہے۔جس کی وجہ حکومت کی جانب سے تعمیراتی شعبے کو دی جانے والی مختلف رعایتیں ہیں تا کہ پیشعبہ بھر سے بحال ہو سکے اورلوگوں کو کم قیمت مکانات مہیا کر سکے تعمیراتی شعبے کی بحالی ہے سیمنٹ کی طلب میں بھی اضافے کا امکان ہے۔ کو نکے کی بین الاقوا می قیمتوں میں کی کی وجہ سے لاگت میں ہونے والے اضافے میں بھی کی ریکھی جاسکتی ہے۔

اظهارتشكر

ڈائر یکٹرز کمپنی تمام بینکوں،صارفین اورکمپنی کے ملاز مین کا کمپنی کے لیےان کی مسلسل جمایت، تعاون اورخلوص نیت سے کام کرنے پر تہددل سے مشكور ہيں۔

منجانب بورڈ

Cap روتيل اجمل

ڈائر یکٹر

مريس فيكو

بمقام كرا چي 29: رايريل 2020



اس سہایی کے دوران کمپنی کی خالص آمدن کم ہوکر 782 ملین رویے رہی جو کہ گزشتہ سال اسی عرضے کے دوران 1,137 ملین رویتے ہی۔اس حساب سے آمدن میں 31.22 فیصد کی کی ہوئی۔مقامی سطح پر فروختگی کم ہوکر 683ملین روپے جبکہ گزشتہ سال اسی عرضے کے دوران مقامی فروختگی 1,013ملین رویتھی۔اس طرح ہےاسء ضییں فرونتگی میں 32.58 فیصد کی کی ہوئی جب کہاس کے مقالمے میں جم میں 2.37 فیصد کااضافہ ہوا۔ جبیا کہ پہلے ذکر ہو چکاہے کہاس کی بنیادی وجہ قیتوں میں مسلسل کی کار جمان ہے ۔سہای میں برآمدات سے ہونے والی آمدن کم ہوکر 99ملین روپے جب كه يهي آمدن گزشته بيال ايع عرضے كے دوران 124ملين روپے رہى۔ للذا آمدن ميں 20.97 فيصد كى كى ہوئى جب كەقجم ميں 11.63 فيصد كى كى

لا گت برائے فروختگی میں نوماہ میں 3.07 فیصد کا اضافہ ہواجس کی وجہ ہے لا گت برائے نوماہ بڑھ کر 3,187 ملین رو لے رہی جو کہ گزشتہ سال اسي عرضے کے دوران 3,092 تھی۔ حالا نکہ اسی عرضے کے دوران فرونتگی کے قبم میں 3.57 فیصد کی کمی دیکھی گئی۔ لاگت میں اضافے کی بنیاد ی وجہ تیل اور بجلی کی قیمتوں میں اضافہ ہے ۔اس عرضے کے دوران بجلی کی قیمتوں میں مستقل اضافہ ہوتار ہاجس کی بنیادی وجہ حکومت کی حانب ہے آئی ایم ایف ہے کیے گئے معاہدے کی وجہ بے مختلف سر چارجز کالفاذ ہے ۔زیرنظر دورا نے کے دوران مین الاقوا می منڈ ی میں کو ئلے کی قیمتیں مستحکم رہیں جب کہ سہ ماہی کے دوران کو ئلے کی قیمتوں میں طلب میں کمی کی وجہ ہے قیمتوں میں گرانی دیکھی گئی۔

قیمتوں پرمسلسل دیاؤ بجلی اورترسیل کی لاگت میں اضافے کی وجہ ہے اس نوبا ہی کے دوران کمپنی کا خام نقصان 490ملین رو بے اور سہ ماہی کے دوران خام نقصان 296 ملین رویے رہا جب کہ گزشتہ سال نویاہ اور سہ ماہی میں خام منافع بالترتیب 528 ملین رویے اور 162 ملین رویے تھا۔

دیگراخراجات میں پچھلے سال کے اس عصوں کے دوران ہونے والے اخراجات کے مقابلے میں کی ہوئی جس کی بنیادی وجہ انتظامیہ کی جانب ےلاگت میں کی کے لیے کیے والے اقدامات ہیں۔مالیا تی لاگت میں اضافے کی وجہ بینکوں سے زیادہ قرضے لیے جانا ہے۔

نوبای اورسہ ماہی میں ممینی کوادائیگی شیکس سے پہلے بالترتیب734 ملین روپے اور 379 ملین روپے کا نقصان ہوا۔جب کہ گزشتہ سال ای عرصوں کے دوران کمپنی نے بالترتیب 173 ملین رویے اور 41 ملین رویے کامنافع حاصل کیا تھا۔

شکس کے بیروویژن میں تبدیلی اورنقسان کی وجہ سے فروننگی برٹیکس کی یوویژن کی وجہ سے جموع ٹیکس پرویژن میں کمی ہوئی جس کی وجہ سے کمپنی کونو ماہ اورسہ ماہ میں بالترتیب 611 ملین روپے اور 311 ملین روپے کانقسان ہوا جب کہ پینی نے گزشتہ سال کے اس عصوں کے دوران بالترتیب 137 ملین رویےاور 32 ملین رویے کامنافع حاصل کیا تھا۔

نوبایی اور سه باہی میں آمدن فی حصص بالترتیب 12.18 روپے اور 6.21 روپے منفی رہی۔ جبکہ گزشتہ سال اسی عرصوں کے دوران آمدن فی حصص بالترتيب2.73 رويےاور 0.63 رويے تھي۔

## مستقبل ييظر

زیرنظر دورانے میں سینٹ کی طلب میں بہتری ہوئی لیکن ہم پہلے ذکر کر چکے بین نئ نئ پیداوار کی لائنز کے وجود میں آنے کی دجہ سے سینٹ کی رسد میں بے حداضافہ ہوا۔نتیجتاً سیمنٹ کی قیمتوں میں دیاؤ بڑھ گیا۔ کروناوائزس کے تیزی سے پھیلاؤ کی وجہ سے دفاقی اورصوبائی حکومتوں نے اس وائزس کے پھیلنے کورو کئے کے لیے متعد دا قدامات کیے جس کی وجہ ہے یورے ملک میں مارچ کے مہینے میں مکمل طور پرلاک ڈاؤن نافذ کردیا گیا۔ جس کی وجہ ہے تمام صنعتی ومعاشی سرگرمیاں روک دی گئیں۔لاک ڈاؤن کی ان بابندیوں میں وفاقی اور کچھصوبائی حکومتوں نے نرمی کی جس کی وجہ ہے سیمنٹ کی رسدمليل يجه



### ٹنول میں

		. 00		
نومایی(مارچ31)		رچ31 <b>و)</b>	سهایی(بارچ31)	
	2019 2020	2019	2020	تفصيلات
				پیداوار
0	21,550 474,284	155,308	168,651	كلنكر
1	08,471 493,112	159,231	160,280	سيمنك
				ترسيل
6	58,556 420,377	137,705	140,962	مقامی
,	19,656 69.678	20,142	17,800	برامدات
2	08,212 490,055	157,847	158,762	مجموعي

زیرنظر دورانے میں اس سہ ماہی میں کلئکر اور سیمنٹ کی پیداوار میں 8.59 فیصداور 0.66 فیصد کااضافہ بالتر تیب ریکارڈ کیا گیا۔ جبکہ نوماہ میں کلئکر کی پیداوار میں 12.51 فیصداضافہ جب کہ سینٹ کی پیداوار میں 3.02 فیصد کی کی دیکھی گئی۔

کمپنی کی جانب ہے نوباہ میں سیمنٹ کی فرونتگی میں 3.57 فیصد کی کی ہوئی ۔جبکہ جموئ صنعت اور شال میں واقع فیکٹریوں کی فرونتگی میں اس عرضے کے دوران بالترتیب 7.10 فیصد اور 10.84 کا اضافہ ریکارڈ کیا گیا۔ کمپنی کی مقامی فرونتگی کے مجموئ جم میں زیرِ نظر دورانے کے دوران نوبا ہی میں 8.33 فیصد کی اور سدما ہی میں 23.7 فیصد کا اضافہ ریکارڈ کیا گیا۔ جبکہ اس سدما ہی کے دوران برآ ہدات میں نوبا ہی میں 11.63 فیصد کی کی دیکھی گئی۔

## مالياتى نتائج

زیرنظر دورانے کے دوران کمپنی کی خالص مجموعی فرختگی کم ہوکر 2,697 ملین روپے ہوگی۔ جبکہ گزشتہ سال اس عرضے کے دوران مجموعی فرختگی کے عاصل ہونے والی آمدن 3,620 ملین روپے بھی گئی۔

ے حاصل ہونے والی آمدن 3,620 ملین روپے بھی۔ اس لحاظ ہے آمدن میں 25.50 فیصد کی کی ہوئی جب کہ جم میں 5.7 فیصد کی کی دیکھی گئی۔

زیرنظر دورانے میں نو ماہی کے دوران مقامی طح پر خالص مجموعی فروختگی ہے حاصل ہونے والی آمدن میں 2,272 ملین روپے رہی جبکہ گزشتہ سال اس عربیہ اس طرح سے فروختگی ہے ہونے والی آمدن میں 3.50 فیصد کی کی جب کہ اس کے مقال میں نو ماہ مقال میں نو ماہ مقال میں نو ماہ میں جم میں تجم میں تجم میں گھی۔ خاص طور پر شمال میں نو ماہ میں جم میں قیتوں میں مسلسل کی کا ربحان رہا۔ جبکہ دوران سے ماہی اس میں مزید اضافہ ریکا رڈکیا گیا۔ برآمدات سے حاصل ہونے والی آمدن نوماہ میں بڑھ کر میں قیتوں میں مسلسل کی کا ربحان رہا۔ جبکہ دوران سے ماری اس میں مزید اضافہ ریکا رڈکیا گیا۔ برآمدات سے حاصل ہونے والی آمدن نیس بالتر تیب 39.90 فیصد کا اضافہ ریکا رڈکیا گیا۔ زیر نظر دورانے میں نوما ہی کے دوران برامدات کی قیتوں میں مقامی قیتوں میں مقامی قیتوں میں مقامی قیتوں میں کہی کی طرح کی ریکا رڈکیا گیا۔ زیر نظر دورانے میں نوما ہی کے دوران جم میں مقامی قیتوں میں کی کی طرح کی ریکا رڈکیا گیا۔ زیر نظر دورانے میں نوما ہی کے دوران برامدات کی قیتوں میں کی کی طرح کی ریکا رڈکیا گیا۔ زیر نظر دورانے میں نوما ہی کے دوران برامدات کی قیتوں میں کی کی طرح کی ریکا رڈکیا گیا۔



آپ کی کمپن کے ڈائر یکٹرز کمپنی کی کارکردگی کا جائزہ بمعہ غیر آڈٹ شدہ مالیاتی دستاویزات بابت سمایی اور نومایی 31 مارچ 2020 آپ کی خدمت میں پیش کرر ہے ہیں۔

موجووہ مالیاتی سال 30 جون 2020ء کے پہلے نوماہ میں سینٹ کی صنعت میں مجموعی فرونتگی 37.04 ملین ٹن کے اعتبار سے مجموعی طوریرمال کی روانگی میں 7.10 فیصد کی شرح کااضافہ ریکارڈ کی گئی جبکہ گزشتہ سال ای عرضے کے دوران مجموعی فروختگی کا حجم 34.59 ملین ٹن تھا۔اس سہا ہی کے دوران 8.19 فیصداضا نے کے ساتھ مجموعی فرونتگی کا تجم 12.28 ملین ٹن ریکارڈ کیا گیا۔ جبکہ گزشتہ سال ای عرضے کے دوران مجموعی فرونتگی کا تجم 11.35 ملين أن تھا\_

مقا می سطح پرصنعت میں نوماہ اور سیمای کے دوران فروختگی کا حجم بالتر تیب 30.59ملین ٹن، اور 10.21ملین ٹن رہا۔ جبکہ گزشتہ سال اس عرضے کے دوران مقامی فرونتگی کا قجم بالترتیہ 29.46ملین ٹن ، اور 9.78ملین ٹن تھا۔اس اعتبار سے مقامی سطح پرصنعت کی فرونتگی کے قجم میں بالترتیب 3.85 فیصداور 4.49 فیصد کااضافہ ریکارڈ کیا گیا۔اس کے برعکس برآمدات کی مدمیں صنعت کی سطح پر فروختگی کا مجموعی مجم نوماہ اور سدماہی کے دوران 6.45اور 2.07 ملین ٹن رہا۔ جبکہ گزشتہ سال ای عرضے کے دوران برآمدات کی مدمیں فرفتگی کا پیچم بالتر تیپ 5.13اور 1.57 ملین ٹن تھا۔جس کے اعتبار سے نوماہ اور سیمای کے دوران فروختگی کے جم میں بالترتیب 25.73 فیصد اور 31.85 فیصد کااضافہ ریکارڈ کمیا گیا۔

دوران نوبايي شال ميں واقع فيكثر يوں كى مجموعي فروختگي 27.93ملين ٹن رہي جس ميں مقامي سطح ير فروختگي 26.01ملين ٹن اور برآيدات 1.92 ملین ٹن ریکارڈ کی گئی ۔مجموعی طوریہ ثمال میں واقع فیکٹریوں کی فروختگی میں 10.84 فیصد کااضافہ ریکارڈ کیا گیا۔جس میں سے مقامی سطح پر فروختگی میں 12.09 فيصداضافهاور برآمدات ميں 3.70 فيصد كى كى ديكھى گئي۔

ز برنظ دورانے کے دوران صنعت کی کار کر دگی خصوصاً فرفتگی کے اعتبار ہے بہتری ہوئی لیکن سیمنٹ کی صنعت کی مجموعی پیداداری صلاحیت میں اضافے کی وجہ سے فروختگی کا حجم بمقابلہ پیداواری صلاحیت کم ہو گیا۔ بوجہ کروناوائرس کے پھلاؤ کے پیش نظر حکومت کی جانب ہے مارچ میں لاک ڑاؤن کی وجہ ہے بھی مال کی روانگی متا ثرر ہی۔

کارکردگی برمبنی کاروباری افعال

ز برنظر دورا نے کے دوران کمپنی کی جانب ہے پیداوار اور مال کی روانگی کا جائز ہ ذیل میں پیش خدمت ہے۔







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