

Nestlé Pakistan Ltd.

308-Upper Mall,
P.O. Box: 874
LAHORE-PAKISTAN

TEL: (92-42) 111-637-853
FAX: (92-42) 35789303



Lahore: July 28, 2020

The General Manager
Pakistan Stock Exchange (Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
Karachi - 74000

Dear Sir,

FINANCIAL RESULTS FOR THE 2ND QUARTER AND HALF YEAR ENDED JUNE 30, 2020

We wish to inform you that the Board of Directors of Nestlé Pakistan Ltd., in their meeting held on July 28, 2020 at 10:30 a.m., announced following:

1. Interim Cash Dividend : PKR 83 per share i.e. 830%
2. The financial results of the Company are as follows:

	Half Year ended		Quarter ended	
	(Rupees in thousand)		(Rupees in thousand)	
	30-Jun-20	30-Jun-19	30-Jun-20	30-Jun-19
Sales-net	58,390,326	57,789,111	28,506,961	28,653,233
Cost of goods sold	(40,975,771)	(40,159,021)	(19,932,574)	(19,792,651)
Gross Profit	17,414,555	17,630,090	8,574,387	8,860,582
Distribution and selling expenses	(7,152,028)	(7,389,019)	(3,581,680)	(3,598,136)
Administration expenses	(2,292,924)	(1,825,766)	(1,076,670)	(874,229)
Operating profit	7,969,603	8,415,305	3,916,037	4,388,217
Finance cost	(1,848,674)	(1,480,451)	(822,468)	(753,118)
Other operating expenses	(758,789)	(712,473)	(358,542)	(474,765)
Other income	113,695	158,147	51,307	72,429
Profit before taxation	5,475,835	6,380,528	2,786,334	3,232,763
Taxation	(1,599,787)	(1,908,380)	(849,228)	(1,034,953)
Profit after taxation	3,876,048	4,472,148	1,937,106	2,197,810
Earnings per share (Rupees)	85.47	98.61	42.71	48.46

Nestlé Pakistan Ltd.

SYED SAIFUL ISLAM

Chief Financial Officer