





### **HALF YEARLY REPORT**

For the period Ended June 30, 2020

### **DIRECTORS' REVIEW**



We are pleased to present un-audited financial results of the Company for six months ended June 30, 2020.

### FINANCIAL RESULTS

		Six Months Ended June 30		
		<u>2020</u>	2019	
Net Sales	(Rs. Million)	17,125	17,317	
Net Income after Tax	(Rs. Million)	2,517	2,347	
Earnings per Share	(Rupees)	272.5	254.I	

The period under review has remained a very challenging time, not only for the Company but for the country and the world at large owing to COVID 19 pandemic. The Q2 was specifically marked with lock downs, closures of businesses, suspension of orders both export and local and restricted movement of normal business and life activities that had a toll on the economy and the livelihood of people at large. The Government deployed its resources to provide relief to people from low income group by providing cash assistance while incentives were also provided to the Industry that included financial assistance on concessionary interest rates and reduction in the mark-up on loans. We also faced challenges and our volumes dropped significantly in April and May but, by the grace of Almighty Allah and the efforts of the team, despite the above headwinds, we sailed through this difficult time very well. We kept our focus on costs, best and efficient utilization of our plants and ensuring continuity of supplies to our customers mitigating all other challenges. Safety of our people from the effects of COVID 19 remained our number one priority. The Company was able to deliver a 7% growth in net income after tax against the same corresponding period last year.

### **BUSINESS REVIEW**

Business conditions are slowly improving after the lock down forced by the Government during the months of March — May. The business witnessed a sharp decline in volumes across all the segments during this period particularly in the Industrial business. However, timely rebound of industry both at export and domestic fronts gave some relief and strengthened the demand which was drastically slow in April and May. Paper and Corrugation sectors also showed reasonable strength despite COVID19 mainly supported by demand from food, pharma & packaging. Food segment remained relatively better despite closures of restaurants, marriage halls, schools and other social feasts but better demand for confectionery and other food items for household consumption kept some momentum in the sales of liquid glucose, food grade starches and dextrose. Textile sector was most impacted due to total closure of industry and a slow rebound later on.

Demand for Animal Nutrition Ingredients remained slow as well. Poultry remained depressed due to lock downs and decline in demand from hotels/restaurants and catering contractors whereas livestock and aquaculture worked relatively better which compensated some negative demand from poultry segment.

### **BUSINESS RISKS, CHALLENGES AND FUTURE PROSPECTS**

The next coming months will be extremely challenging. The continuity of COVID will be the biggest challenge for the country and the world at large. Further rising cost of utilities and weakening PKR may trigger high inflation that pose a further major risk. Growth revival will depend on expedited implementation of structural reforms and fiscal improvements by the Government under COVID scenario.

Despite some relief in corn price, we are still expecting margins to remain under pressure due to depressed demand, high operational costs of plants running under capacities, rising utilities and input costs and further devaluation of PKR. Our focus would be on driving volumes, tight cost control, process optimization, price rationalization and efficient working capital management.

### **DIRECTORS' REVIEW**

We remain confident that economic prospects will improve in the future and are looking into the rest of the year with optimism and shall continue to embark upon various initiatives to sustain growth and withstand challenges.

### **ACKNOWLEDGEMENT**

The management would like to thank our customers who are the most valued asset of the Company for their loyalty and trust. We also recognize the continued support of our shareholders, bankers and suppliers and our esteemed employees who always work with their full dedication and commitment to deliver exceptional and innovative services to all our business partners.

May Allah give us the courage to face the challenges ahead. Ameen!

On behalf of the Board

Usman Qayyum Chief Executive & Managing Director

August 21, 2020

### IMPORTANT NOTES TO SHAREHOLDERS

Please go through the following notes. It will be appreciated if you please respond to your relevant portion at the earliest -

### **CNIC Copy**

Members are requested to submit a copy of their valid CNIC (only physical shareholders), if not already provided to the Shares Registrar of the Company. Corporate account holders should submit National Tax Number, if not yet submitted. In case of non-submission of CNIC/NTN Certificate (copy), all future dividends will be withheld.

### Dividend Mandate/E-Dividend

In accordance with the provisions of Section 242 of the Companies Act, 2017, a listed company, is required to pay cash dividend to the shareholders ONLY through electronic mode directly into the bank account designated by the entitled shareholders.

In order to receive dividends directly into their bank account, shareholders are requested to fill in Dividend Mandate Request Form available at the Company's website www.rafhanmaize.com and send it duly signed along with copy of CNIC to the Company's Shares Registrar in case of physical shares. In case the shares are held in CDC, then the Form must be submitted directly to shareholder's broker/participant/CDC Account Services.

In case of non-receipt of the above information, the Company will be constrained to withhold payment of dividend to such shareholders.

### Circulation of Annual Audited Financial Statements via CD/USB/DVD

Annual Financial Statements of the Company for the financial year ended December 31, 2019 have been placed on the Company's website: www.rafhanmaize.com

Securities and Exchange Commission of Pakistan (SECP) vide its SRO No.470(1)/2016 dated May 31, 2016 has allowed companies to circulate their Annual Audited Financial Statements along with notice of general meeting to its members through CD/DVD/USB at their registered addresses.

However, shareholders who wish to receive the hard copy of Annual Audited Financial Statements along with notice of general meeting shall have to fill the request form which is available at the Company's website www.rafhanmaize.com and send it to our Shares Registrar or Company Secretary at their respective mailing addresses given at the end of these notes.

### **Unclaimed Shares/Unpaid Dividend**

In compliance of Section 244 of the Companies Act 2017, a Final Notice was given by the Company on March 27, 2018 that the shares of Rafhan Maize Products Co. Limited/dividend declared by the Company, details whereof are appearing on the Company's website www.rafhanmaize.com have remained unclaimed or unpaid for a period of three years from the date these have become due and payable. In case of non-receipt of any claim by the respective shareholders to above referred Final Notice, the Company shall proceed to deposit the unclaimed/unpaid amount with the Federal Government pursuant to the provisions of sub-section 2 of section 244 of the Companies Act, 2017.

### IMPORTANT NOTES TO SHAREHOLDERS

### Deduction of Income Tax from Dividend under Section 150

Pursuant to the provisions of the Finance Act, 2019, effective July 1, 2019, the rates of deduction of withholding tax from dividend payments under the Income Tax Ordinance have been revised as under:

For filers of income tax returns	15%
For non-filers of income tax returns	30%

To enable the Company to make tax deduction on the amount of cash dividend @ 15% instead of 30%, all the shareholders whose names are not entered into the Active Taxpayers List (ATL) provided on the website of FBR, despite the fact that they are filers, are advised to make sure that their names are entered into ATL before the date for payment of any future cash dividend otherwise tax on their cash dividend will be deducted @ 30% instead of 15%.

Further, according to clarification received from Federal Board of Revenue (FBR), with-holding tax will be determined separately on 'Filer'Non-Filer' status of Principal shareholder as well as Joint-holder (s) based on their shareholding proportions, in case of joint accounts.

In this regard, all shareholders who hold shares jointly are requested to provide shareholding proportions of Principal shareholder and Joint-holder(s) in respect of shares held by them, if not provided yet, to out Shares Registrar at the earliest, in writhing as follow, otherwise it will be assumed that shares are equally held:

Company Name	Folio/	Total	Principal Shareholder		Joint Shareho	older
	CDS	Shares	Name & CNIC #	Share	Name & CNIC #	Share
	A/C #			holding		holding
				Propor		Propor
				-tion		-tion
				(No. of		(No. of
				Shares)		Shares)

In another clarification by Federal Board of Revenue, valid tax exemption certificate for claim of exemption U/S 150, 151 and 233 of the Income Tax Ordinance, 2001 is required where statutory exemption under Clause 47B of Part-IV of the Second Schedule is available. Such certificate U/S 159(1) of the Income Tax Ordinance, 2001 issued by concerned Commissioner of Inland Revenue is to be produced to avail tax exemption.

For any query/problem/information, the investors may contact the Company and/or the Shares Registrar at the phone numbers/e-mail addresses given at the end of these notes.

The corporate shareholders having CDC accounts are required to have their National Tax Number (NTN) updated with their respective participants, whereas corporate physical shareholders should send a copy of their NTN certificate to the Company or its Shares Registrar M/s FAMCO Associates (Pvt.) Ltd. The shareholders while sending NTN or NTN certificates, as the case may be, must quote Company name and their respective folio numbers.

### IMPORTANT NOTES TO SHAREHOLDERS

### **Centralized Cash Dividend Register (CCDR)**

Central Depository Company (CDC) has developed Centralized Cash Dividend Register (CCDR), an eServices web portal which would incorporate details pertaining to cash dividends paid, unpaid or withheld by listed companies. The CCDR will help to maintain history of dividends paid to shareholders by listed companies and access of all such information will be provided to the respective shareholders. The web portal will facilitate shareholders of listed companies in retrieving details of cash dividends from the centralized register and using the same for their record purposes.

You may access CCDR via https://eservices.cdcaccess.com.pk. In addition, the Dividend / Zakat & Tax Deduction Report can also be obtained directly from your Participant (stock broker) which has been provided to them on their CDS terminals. Moreover, you will also receive a copy of this report on your provided/registered e-mail addresses.

### **Consent for Video Conference Facility**

Members can also avail video conference facility at Lahore and Karachi. In this regard, please fill the following request and submit to registered address of the Company 10 days before holding of general meeting.

If the company receives consent from members holding in aggregate 10% or more shareholding residing at a geographical location, to participate in the meeting through video conference at least 10 days prior to date of meeting, the company will arrange video conference facility in that city subject to availability of such facility in that city.

The Company will intimate members regarding venue of video conference facility at least 5 days before the date of general meeting along with complete information necessary to enable them to access such facility.

I/We, holder of at	of of Ordinary Shares as per Registered Folio No 	being a member of Rafhan Maize Products Co. Limite hereby opt for video conference facilit	
		Signature of Member	

### Company Contact:

Mr. Mustafa Kamal Zuberi Company Secretary Rafhan Maize Products Co. Limited, Rakh Canal East Road, Faisalabad. Tel. No. 041-8540121-23 Ext. 217 & 348

E-mail: corporate @ rafhanmaize.com

### Shares Registrar:

Mr. Fakhar Abbasi

M/s FAMCO Associates (Pvt.) Ltd.

8-F, Next to Hotel Faran, Nursery

Block-6, PECHS, Shahrah-e-Faisal, Karachi.

Tel. No. 021-34380101-05 Ext. 118

E-mail: info.shares@famco.com.pk

### Independent Auditor's Report to the members of Rafhan Maize Products Company Limited Report on review of Interim Financial Statements

### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Rafhan Maize Products Company Limited ("the Company") as at 30 June 2020 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows and notes to the condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

### Other matter

The figures for the quarters ended 30 June 2020 and 30 June 2019 in the condensed interim statement of profit or loss and the condensed interim statement of comprehensive income have not been reviewed by us and we do not express a conclusion on them.

The engagement partner on the review resulting in this independent auditor's report is Fahad Bin Waheed.

KPMG Taseer Hadi & Company Chartered Accountants

Lahore:

August 28, 2020

### CONDENSED INTERIM BALANCE SHEET As at June 30, 2020 (Un-audited)

		30, June 2020		December 31, 2019
	Notes	(Un-audited)		(Audited)
NON CURRENT ASSETS		(Rupees i	in th	ousands)
	5	6,491,652		6,607,175
Property, plant and equipment	)			
Employees retirement benefits		88,701 5,716		88,701 7,522
Long term loans				
Long term deposits		34,844 6,620,913		34,844 6,738,242
CURRENT ASSETS		0,020,713		0,730,212
Stores and spares		780,599		820,899
Stock in trade		5,816,028		4,054,883
Trade debts		1,571,063		1,675,573
Loans and advances		127,482		121,794
Short term prepayments		132,096		77,076
Other receivables		80,163		42,469
Cash and bank balances		8,132,290		5,329,222
		16,639,721		12,121,916
CURRENT LIABILITIES				
Current portion of long term financing		61,108		-
Contract liabilities		400,553		227,358
Trade and other payables		4,750,398		2,617,924
Lease liabilities		2,672		5,211
Unpaid dividend		1,209,623		10,344
Unclaimed dividend		14,030		14,057
Mark up accrued		356		1,062
Provision for taxation-net		301,229		310,766
		6,739,969		3,186,722
WORKING CAPITAL		9,899,752		8,935,194
TOTAL CAPITAL EMPLOYED		16,520,665		15,673,436
NON CURRENT LIABILITIES				
Long term financing		183,325		-
Deferred taxation		865,905		871,499
		1,049,230		
NET CAPITAL EMPLOYED		15,471,435		14,801,937
REPRESENTED BY:				
SHARE CAPITAL AND RESERVES				
Share capital		92,364		92,364
Reserves		15,379,071		14,709,573
CONTINGENCIES AND COMMITMENTS	6			
		15,471,435		14,801,937

The annexed notes I to 16 form an integral part of these accounts.

**Muhammad Asdaf** Chief Financial Officer

Usman Qayyum Chief Executive & Managing Director

Zulfikar Mannoo

Director

### CONDENSED INTERIM PROFIT AND LOSS ACCOUNT

For the six months period ended 30 June 2020 (Un-audited)

		Six months ended		Three months ende	
<u>N</u>	lote_	30 June 2020	30 June 2019	30 June 2020	30 June 2019
			(Rupees in	thousands)	
Revenue	7	17,124,720	17,316,721	7,812,776	8,731,240
Cost of sales	8	(13,014,008)	(13,576,714)	(5,848,121)	(6,775,354)
Gross profit		4,110,712	3,740,007	1,964,655	1,955,886
Distribution expenses		(302,668)	(241,839)	(113,382)	(121,423)
Administrative expenses		(294,974)	(285,694)	(148,426)	(141,305)
	9	227,413	224,778	136,771	164,099
Other operating expenses		(261,020)	(225,732)	(122,532)	(121,704)
		(631,249)	(528,487)	(247,569)	(220,333)
Operating profit		3,479,463	3,211,520	1,717,086	1,735,553
Finance costs		(12,321)	(10,248)	(4,234)	(4,846)
Profit before taxation		3,467,142	3,201,272	1,712,852	1,730,707
Taxation		(950,358)	(854,501)	(454,075)	(469,572)
Profit after taxation		2,516,784	2,346,771	1,258,777	1,261,135
Earnings per share-basic and diluted-(Rupee	s)	272.48	254.08	136.28	136.54

The annexed notes I to I6 form an integral part of these accounts.

Muhammad Asdaf Chief Financial Officer Usman Qayyum Chief Executive & Managing Director

### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the six months period ended 30 June 2020 (Un-audited)

Six mont	hs ended	Three mor	ths ended
30 June 2020	30 June 2019		
	(Rupees in	thousands)	
2,516,784	2,346,771	1,258,777	1,261,135
	-		
2.516.784	2.346.771	1.258.777	1.261.135

Profit for the period

Other comprehensive income

Total comprehensive income for the period

The annexed notes I to I6 form an integral part of these accounts.

Muhammad Asdaf
Chief Financial Officer

Usman Qayyum Chief Executive & Managing Director

### CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the six months period ended 30 June 2020 (Un-audited)

	Chau	Capital Reserves		Revenue	Reserves	
	Share Capital	Share Premium	Other	General	Unappropriated Profit	Total
			(Rupees in	thousands)		
Balance as at 01 January 2019	92,364	36,946	941	207	13,013,821	13,144,279
Total comprehensive income Profit for the period Other comprehensive income	-	-	-	-	2,346,771	2,346,771
Transactions with owners of the Company recognized directly in equity	-	-	-	-	2,346,771	2,346,771
Final dividend 2018 (Rs. 125.00 per share ) 1st interim dividend 2019 (Rs. 100.00 per share)	-	-	-	-	(1,154,553) (923,643)	(1,154,553) (923,643)
Balance as at 30 June 2019	92,364	36,946	941	207	(2,078,196) 13,282,396	(2,078,196) 13,412,855
Balance as at 01 January 2020	92,364	36,946	941	207	14,671,479	14,801,937
Total comprehensive income Profit for the period Other comprehensive income	-	-	-	-	2,516,784	2,516,784
Transactions with owners of the Company recognized directly in equity					2,516,784	2,516,784
Final dividend 2019 (Rs. 200.00 per share )	-	-			(1,847,286)	(1,847,286)
Balance as at 30 June 2020	92,364	36,946	941	207	15,340,977	15,471,435

The annexed notes I to I6 form an integral part of these accounts.

Muhammad Asdaf Chief Financial Officer

Usman Qayyum Chief Executive & Managing Director

# CONDENSED INTERIM CASH FLOW STATEMENT For the six months period ended 30 June 2020 (Un-audited)

		Six months ended	
		30 June 2020	30 June 2019
	Note	(Rupees in th	ousands)
Cash flows from operating activities			
Cash generated from operations	10	4,131,290	3,387,821
Taxes paid		(965,489)	(954,370)
Employees retirement benefits paid		(34,025)	(28,241)
Interest received		210,060	119,668
N== 4.41		(789,454)	(862,943)
NET CASH GENERATED FROM OPERATING ACTIVITIES		3,341,836	2,524,878
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred		(127,071)	(189,813)
Sale proceeds from disposal of property, plant and equipment		4,475	20,811
Long term loans disbursed		(1,000)	(2,200)
Receipt of long term loans		3.995	4.867
NET CASH USED IN INVESTING ACTIVITIES		(119,602)	(166,331)
CASH FLOWS FROM FINANCING ACTIVITIES			
Receipt of long term financing		244 422	
Repayment of lease liability		244,433 (2,730)	(2,482)
Dividend paid		(648,033)	(2,492)
Finance cost paid		(12,836)	(9,848)
NET CASH USED IN FINANCING ACTIVITIES		(419,166)	(2,107,264)
		(417,100)	(2,107,204)
NET INCREASE IN CASH AND CASH EQUIVALENTS		2,803,068	251,283
•		, ,	,
Cash and cash equivalents at the beginning of the period	d	5,329,222	4,262,536
Cash and cash equivalents at the end of the period		8,132,290	4,513,819

The annexed notes I to I6 form an integral part of these accounts.

Muhammad Asdaf
Chief Financial Officer

Usman Qayyum Chief Executive & Managing Director Zulfikar Mannoo

For the six months period ended 30 June 2020 (Un-audited)

### 1. Corporate and general information

Rafhan Maize Products Company Limited ('the Company') was incorporated in Pakistan and was subsequently listed on Pakistan. Stock Exchange Limited. Ingredion Incorporated Chicago. U.S.A., holds majority shares of the Company. The registered office of the Company is situated at Rakh Canal East Road, Faisalabad. The Company uses maize as the basic raw material to manufacture and sell a number of industrial products, principal ones being industrial starches, liquid glucose, dextrose, dextrin and gluten meals.

### 2. Basis of preparation

### 2.1 Statement of compliance

These condensed interim financial statements of the Company have been prepared In accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34 or IFAS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The condensed interim financial statements does not include information required for full annual financial statements and should be read in conjunction with the audited annual financial statements of the Company for the year ended 31 December 2019.

These condensed interim financial statements are being submitted to the shareholders as required by section 237 of the Companies Act, 2017 and the Rule Book of Pakistan Stock Exchange Limited.

The comparative statement of financial position presented in these condensed interim financial statements has been extracted from the audited annual financial statements of the Company for the year ended 31 December 2019, whereas comparative condensed interim statement of comprehensive income, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been extracted from the un-audited condensed interim financial statements of the Company for the six months period ended 30 June 2019.

### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except for certain employee retirement benefits and lease liabilities which are stated at present value.

### 2.3 Functional and presentation currency

These condensed interim financial statements are presented in Pak Rupees which is also the Company's functional currency.

### 3. Summary of significant accounting policies

3.1 The accounting policies adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended 31 December 2019.

## 3.2 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations there to will be effective for accounting periods beginning on or after 01 January 2021.

For the six months period ended 30 June 2020 (Un-audited)

- Amendments to IFRS 16- IASB has issued amendments to IFRS 16 (the amendments) to provide practical relief for lessees in accounting for rent concessions. The amendments are effective for periods beginning on or after 01 June 2020, with earlier application permitted. Under the standard's previous requirements, lessees assess whether rent concessions are lease modifications and, if so, apply the specific guidance on accounting for lease modifications. This generally involves re-measuring the lease liability using the revised lease payments and a revised discount rate. In light of the effects of the COVID-19 pandemic, and the fact that many lessees are applying the standard for the first time in their financial statements, the Board has provided an optional practical expedient for. lessees. Under the practical expedient, lessees are not required to assess whether eligible rent concessions are lease modifications. and instead are permitted to account for them as if they were not lease modifications. Rent concessions are eligible for the practical expedient if they occur as a direct consequence of the COVID-19 pandemic and if all the following criteria are met:
  - the change in lease payments results in revised consideration for the lease that is substantially the same as; or less than, the consideration for the lease immediately preceding the change:
  - any reduction in lease payments affects only payments originally due on or before 30 June 2021; and
  - there is no substantive change to the other terms and conditions of the lease.

The amendment is. not likely to have an impact on the. Company's financial statements:

Classification of liabilities as current or non-current (Amendments to IASI) effective for the annual period beginning on or after I January 2022. These amendments in the standards have been added to further clarify when a liability is classified as current. The standard also amends the aspect of classification of liability as non-current by requiring the assessment of the entity's right at the end of the reporting period to defer the settlement of liability for at least twelve months after the reporting period. An entity shall apply those amendments retrospectively in accordance with IAS 8. The amendment is not likely to have an impact on the Company's financial statements.

Onerous Contracts - Cost of Fulfilling a Contract (Amendments to IAS 37) effective for the annual period beginning on or after 1 January 2022 amends IAS 1 by mainly adding paragraphs which clarifies what comprise the cost of fulfilling a contract. Cost of fulfilling a contract is relevant when determining whether a contract is onerous. An entity is required to apply the amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments (the date of initial application). Restatement of comparative information is not required instead the amendments require an entity to recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings or other component of equity. as appropriate, at the date of initial application. The amendment is not likely to have an impact on the Company's financial statements.

Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16) effective for the annual period beginning on or alter I January 2022. Clarifies that sales proceeds and cost of items produced while bringing an item of property, plant and equipment to the location and condition necessary for it to be capable of operating in the manner Intended by management e.g. when testing etc., are recognized in profit or loss in, accordance with applicable Standards, The entity measures the cost of those Items applying the measurement requirements. of IAS 2. The standard also removes the requirement of deducting the net sales proceeds from cost of testing, An entity shall apply those amendments retrospectively, but only to items of property, plant and equipment that are brought to the location and condition necessary for them to be capable of operating in the manner intended by management on or after the beginning of the earliest period presented in the financial statements In which the entity first applies the amendments. The entity shall recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings (or other component of equity, as appropriate) at the beginning of that earliest period presented. The amendment is not likely to have an impact on the Company's financial statements.

The following annual improvements to IFRS standards 2018-2020 are effective for annual reporting periods beginning on or after 01 January 2022. The annual improvements are not likely to have an impact on the Company's financial statements.

For the six months period ended 30 June 2020 (Un-audited)

- IFRS 9 The amendment clarifies that an entity includes only fees paid or received between the entity (the borrower) and the lender including fees paid or received by either the entity or the lender on the other's behalf, when it applies the '10 percent' test in paragraph B3.3.6 of IFRS 9 In assessing whether to derecognize a financial liability.
- IFRS 16 The amendment partially amends Illustrative Example 13 accompanying IFRS 16 by excluding the illustration of reimbursement of leasehold improvements by the lessor. The objective of the amendment is to resolve any potential confusion that might arise in lease Incentives.
- IAS 41 The amendment removes the requirement in paragraph 22 of IAS 41 for entities to exclude taxation cash flows
  when measuring the fair value of a biological asset using a present value technique

### 4. Accounting estimates, judgements and financial risk management

The preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by the management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements of the Company as at and for the year ended 31 December 2019,

### 5. Property, plant and equipment

Operating property, plant and equipment Capital work-in-progress Right-of-use asset (building)

	30 June 2020 (Un-audited)	31 December 2019 (Audited)
lote	(Rupees in 1	thousands)
5.1	6,400,163	6,499,682
5.2	89,130	102,775
	2,359	4,718
	6,491,652	6,607,175

5.1 This includes the cost of property, plant and equipment that have been added and disposed-off during the period, detail of which is as follows:

Factory building on freehold land
Plant and machinery
Laboratory equipment
Furniture and fittings
Vehicles
Office equipment

Six	Six months ended (Un-audited)						
30 Jun	e 2020	30 Jun	e 2019				
Additions	Deletions	Additions	Deletions				
	(Rupees in	thousands)					
2,691	-	-	2,192				
131,784	8,139	31,814	17,279				
1,767	-	-	1,661				
62	-	1,293	7,084				
3,934	1,040	15,325	28,753				
478	206	6,926	3,890				
140,716	9,385	55,358	60,859				

For the six months period ended 30 June 2020 (Un-audited)

### 5.2 Capital work-in-progress

The movement in capital work-in-progress is as follows:

Opening balance

Add: Additions during the period

Less: Transfers during the period

Closing balance

Six months end	led (Un-audited)
	30 June 2019 thousands)
102,775	57,761
127,071	189,809
229,846	247,570
(140,716)	(55,358)
89,130	192,212

### 6. Contingencies and commitments

### 6.1 Contingencies

There has been no significant change in the status of contingencies as set out in note 21 to the annual financial statements of the Company for the year ended 31 December 2019.

### 6.2 Commitments

- a) Commitments in respect of capital expenditure
- b) Commitments in respect of purchase of corn
- c) Commitments in respect of forward exchange contracts

(Un-audited)	(Audited)
30 June 2020	31 December 2019
(Rupees i	n thousands)
147,496	3,585
1,652,199	7,006,834
-	88,066

Domestic	
Exports	

Revenue - net

Less:

7.

Sales tax Trade discount

Revenue from contracts with customers

Six months end	ed (Un-audited)	Three months en	ded (Un-audited)
30 June 2020	30 June 2019	30 June 2020	30 June 2019
	(Rupees in t	housands)	
18,166,926	18,556,825	8,192,344	9,340,158
1,307,973	1,171,045	685,950	605,856
19,474,899	19,727,870	8,8781,294	9,946,014
(2,346,854)	(2,401,715)	(1,063,921)	(1,210,105)
(3,325)	(9,434)	(1,597)	(4,669)
(2,350,179)	(2,411,149)	(1,065,518)	(1,214,774)
17,124,720	17,316,721	(7,812,776	8,731,240

7.1 Revenue has been recognized at a point in time for both local and export sales made during the period.

8.	Cost	of	sa	les

Cost of goods sold

Opening stock of finished goods
Cost of goods manufactured

Less: closing stock of finished goods
Cost of goods Sold - own manufactured

Cost of goods Sold - purchased Products
Freight and distribution cost

Six months end	ed (Un-audited)	Three months en	ded (Un-audited)
30 June 2020	30 June 2019	30 June 2020	30 June 2019
	(Rupees in t	housands)	
2,190,371	1,451,585	2,347,647	1,265,640
12,447,510	13,187,818	5,267,769	6,696,672
14,637,881	14,639,403	7,615,416	7,962,312
(1,910,657)	(1,318,739)	(1,910,657)	(1,318,739)
12,727,224	13,320,664	5,704,759	6,643,573
76,782	73,327	42,000	46,272
210,002	182,723	101,362	85,509
13,014,008	13,576,714	5,848,121	6,775,354

For the six months period ended 30 June 2020 (Un-audited)

9.	Othor.	income
7.	other	mounte

Mark up income
Profit on sale of scrap
Gain on sale of property, plant and equipment
Foreign exchange gain
Miscellaneous income

Six months end	ded (Un-audited)
30 June 2020	30 June 2019
(Rupees in	thousands)
` '	•
195,372	125,837
25,929	30.791
4,467	17.842
1,107	45.878
	.,
1,645	4,430
227,413	224,778

### 10. Cash Flows From Operating Activities

Profit before taxation
Adjustments for:
Depreciation of property, plant and equipment
Provision for employees retirement benefits
Provision / (reversal) of doubtful debts
Unwinding of lease liability
Provision for slow moving and obsolete items
Gain on disposal of property, plant and equipment
Interest income
Finance cost

### Cash generated from operations before working capital changes Effect on cash flow due to working capital changes

(Increase) / decrease in current assets:

Stores and spares
Stock in trade
Trade debts
Loans and advances
Short term prepayments
Other receivables

Increase / (decrease) in current liabilities: Contract liabilities Trade and other payables

Net increase in working capital

Cash generated from operations

Six months e	nded	(Un-audited)
30 June 2020		30 June 2019
(Rupees	in th	ousands)
3,467,142		3,201,272
242,588		236,799
34,025		33,889
56,103		(20)
192		424
15,222		9,945
(4,467)		(17,842)
(195,372)		(125,837)
12,129		9,824
160,420		147,182
3,627,562		3,348,454
24,735		(85,397
(1,762,801)		(1,554,893)
48,407		(422,375
(6,877)		(115,906)
(55,021)		5)
(52,382)		(27,075)
(1,801,939)		(2,205,641)
(, , , , )		(, , ,
173,195		(98,408
2,132,472		2,343,416
2,305,667		2,245,008
503,728		39,367
		,,,,,,
4,131,290		3,387,821

For the six months period ended 30 June 2020 (Un-audited)

11. Transactions with related parties
The related parties comprise parent company, related group companies, local associated company, directors of the Company, key management personnel and staff retirement funds. Details of transactions with related parties, other than those disclosed else where in these financial statements are as follows:

			:	Six months ended	papua si	Three months ended	hs ended	Closing balance [asset/ (liability)	Closing balance [asset/ (liability)]
Name of parties	Nature of	Basis of relationship /	Nature and description of	(Un-Audited)	lited)	(Un-Audited)	ited)	(Un-Audited)	(Audited)
	relationsmp	association	related party transaction	June 30, 2020	June 30, 2019	June 30, 2020	June 30, 2019	June 30, 2020	December 31, 2019
						(Rupees i	(Rupees in thousands)		
Parent Company									
Ingredion Inc. U.S.A.	Holding	Shareholding of 71.04%	Services received	106,291	76,902	50,189	53,920	(54,297)	(40,819)
Ingredion Inc. U.S.A.	ę	-op-	Dividend	1,312,223	1,476,251	1,312,223	656,112	(1,197,404)	•
Ingredion Inc. U.S.A.	ф	-op-	Imports	47,042	55,206	17,368	25,847	(40,967)	(16,528)
Ingredion Inc. U.S.A.	ф	-op-	Services provided	929	1,751	929	719	269	
Associates									
Unilever Pakistan Foods Ltd.	Associate	Common directorship	Sales	849,167	742,087	268,431	307,971	100,067	113,581
Ingredion Holding LLC Kenya	ę	Group company	Export sales	136,828	374,877	96,002	175,378	110,307	180,908
Ingredion Holding LLC Kenya	ф	-op-	Services provided	815	2,287	371	1,339	815	856
Ingredion Singapore Pte. Ltd.	ę	-op-	Export sales	2,096	4,143	2,096	1,765	(13,494)	(12,480)
Ingredion Germany GMBH	ę	-op-	Imports	5,979	2,060	3,162		(3,261)	(4,773)
Ingredion Germany GMBH	ę	-op-	Export sales	105,914	•	52,339		2,735	4,427
Ingredion Germany GMBH	ę	-op-	Services received	•	901	•	23	(822)	(160)
National Starch & Chemical Thailand	ę	-op-	Imports	57,095	13,460	22,619	9,177	(14,283)	(6,462)
National Starch & Chemical Thailand	÷	-op-	Export sales	17,879	40,220	13,246	26,057	8,132	•
Ingredion Malaysia Sdn. Bhd.	ę	-op-	Export sales	47,436	12,815	22,329	6,942	9,760	2,008
Ingredion China Limited	ę	-op-	Imports	•	•	•	•	•	(471)
PT Ingredion, Indonesia	ę	-op-	Export sales	81,406	26,987	45,595	34,313	29,586	21,565
Ingredion UK Limited	ę	-op-	Export sales	2,336	•	2,336	•	•	•
Ingredion South Africa (PTY) Ltd.	ф	-op-	Export sales	12,767	•	965'9	•	6,697	•
Other Related Parties									
Employee Benefits	0ther	<b>Employee retirement fund</b>	Contribution to funds	805,09	60,460	30,698	29,988	(14,400)	(13,713)
Key Management Personnel	ф	Key management personnel	Remuneration	193,777	154,819	72,139	67,576	•	
		The second secon				ĺ			

<sup>-</sup> No buying and selling commission has been paid to any associated undertaking.

# 12. Operating segments

<sup>12.1</sup> ) These financial statements have been prepared on the basis of single reportable segment. 12.2 ) All non current assets of the company as at 30 June 2020 are located in Pakistan.

For the six months period ended 30 June 2020 (Un-audited)

### 13. Financial risk management

'The Company's financial risk management objective and policies are consistent with that disclosed in financial statements as at and for the year 31 December 2019.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset either directly (i.e. derived from prices) (Level 2)
- Inputs for the asset or liability that are not based on observable market data (i.e. unadjusted) inputs (Level 3)

Transfer between levels of the fair value hierarchy are recognized at the end of the reporting period during which the changes have occurred.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	As at 30 June 2020						
	Carrying amount			Fair value			
	Amortized cost	Other financial liabilites	Total	Level I	Level 2	Level 3	Total
			(Rupees in	thousands)			
Financial assets - not measured at fair value			· 1	,			
Long term loans	12,146	-	12,146	-	-	-	-
Trade debts	1,571,063	-	1,571,063	-	-		-
Long term deposits	34,844	-	34,844	-	-	-	-
Other receivables	80,163	-	80,163	-	-		-
Cash and bank balances	8,132,290	-	8,132,290	-	-	-	-
	9,830,506	-	9,830,506	-	-	-	-
Financial liabilities - not measured at fair value							
Trade and other payables	-	4,154,760	4,154,760	-	-	-	-
Mark-up-accrued	-	356	356	-	-	-	-
Unpaid dividend	-	1,209,623	1,209,623	-	-	-	-
Unclaimed dividend	-	14,030	14,030	-	-		-
Long term financing	-	244,433	244,433	-	-	-	-
Lease liabilities	-	2,672	2,672	-	-	-	-
	-	5,625,874	5,625,874	-	-	-	-

For the six months period ended 30 June 2020 (Un-audited)

			3	31 December 2019	)		
		Carrying amoun	t		Fair	<i>r</i> alue	
	Amortized cost	Other financial liabilites	Total	Level I	Level 2	Level 3	Total
			(Rupees in	thousands)			
Financial assets - not measured at fair value			` '	<u> </u>			
Long term loans	15,141	-	15,141	-	-		-
Trade debts	1,675,573	-	1,675,573	-	-	-	-
Long term deposits	34,844	-	34,844	-		-	-
Other receivables	42,469	-	42,469	-		-	-
Cash and bank balances	5,329,222	-	5,329,222	-	-		-
	7,097,249	-	7,097,249	-	-	-	-
Financial liabilities - not measured at fair value							
Trade and other payables	-	2,154,441	2,154,441	-	-	-	-
Mark-up-accrued on short term running finances		1,062	1,062	-	-	-	-
Unpaid dividend	-	10,344	10,344	-	-	-	-
Unclaimed dividend	-	14,057	14,057	-	-	-	-
Lease liabilities	-	5,211	5,211	-	-	-	-
		2,185,115	2,185,115	-	-		

### 14. Date of authorization for issue

These un-audited condensed interim financial statements were authorized for issue by the Board of Directors on August 21, 2020.

### 15. Subsequent event - dividend

The Directors in their meeting held on August 21, 2020 have proposed first interim cash dividend for the period ended 30 June 2020 of Rs. 150 per share, amounting to Rs. 1,385,464 thousands. These condensed interim financial statements for the period ended 30 June 2020 do not include the effect of the above interim cash dividend which will be accounted for in the period in which it is declared.

### General

Figures in these accounts have been rounded off to the nearest thousand of rupees.

Muhammad Asdaf

Usman Qayyum Chief Executive & Managing Director

Zulfikar Mannoo

### **COMPANY INFORMATION**

**Board Of Directors** 

Pierre Perez y Landazuri

Non-Executive

Chairman

Usman Qayyum Executive Chief Executive & Managing Director

Members:

James D. Gray
Non-Executive
Janet Merritt Bawcom
Marcel Hergett
Non-Executive
Zulfikar Mannoo
Mian M. Adil Mannoo
Wisal A. Mannoo
Non-Executive
Wisal A. Mannoo
Non-Executive
Executive
Executive
Executive

Tabish Gauhar Independent & Non-Executive
Tahir Jawaid Independent & Non-Executive

### Chief Financial Officer

Muhammad Asdaf

### Secretary

Mustafa Kamal Zuberi

### **Audit Committee**

Tabish Gauhar Chairman James D. Gray Member Marcel Hergett Member Zulfikar Mannoo Member

### **Human Resource & Remuneration Committee**

Tahir Jawaid Chairman
Pierre Perez y Landazuri Member
Usman Qayyum Member
Zulfikar Mannoo Member

### **Shares Transfer Committee**

Usman Qayyum Chairman Muhammad Asdaf Member

### **Bankers**

Citibank, N.A.
Habib Bank Ltd.
Meezan Bank Ltd.
MCB Bank Ltd.
MCB Islamic Bank Ltd.
National Bank of Pakistan

Standard Chartered Bank (Pakistan) Ltd.

### Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Lahore - Karachi

### Legal Advisor

M. Ali Seena

C/o Surridge & Beecheno, Karachi-74000

### **Shares Registrar**

FAMCO Associates (Pvt.) Ltd. 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahrah-e-Faisal, Karachi-75400 Tel:(92-21) 34380101-5 Fax: (92-21) 34380106

E-mail: info.shares@famco.com.pk

### Registered Office & Shares Department

Rakh Canal East Road, Faisalabad. Ph: (92-41) 8540121-22-23 Fax: (92-41) 8711016 - 8502197 Website: www.rafhanmaize.com E-mail: corporate@rafhanmaize.com



### Plants:

### Rakh Canal Plant

Rakh Canal East Road, Faisalabad-38860. Ph: (92-41) 8540121-22-23 Fax: (92-41) 8711016 - 8502197

### Cornwala Plant

5-Km Jaranwala-Khurrianwala Road, Jaranwala - 37250. Ph: (92-41) 4710121 & 23-27

### Mehran Plant

K.B. Feeder Road, Kotri, Jamshoro-76090. Ph: (92-223) 870894-98

