



NOURISHING PAKISTAN

Half Year 2020



FrieslandCampina 
Engro Pakistan Limited

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company information

Board of Directors

Abdul Samad Dawood (Chairman)
Ali Ahmed Khan (CEO)
Abrar Hasan
Eduardus Lambertus Holtzer
Petra Attje Zinkweg
Roeland Francois Van Neerbos
Zouhair Khaliq

Chief Financial Officer

Imran Husain

Company Secretary

Muneeza Iftikar

Members of Audit Committee

Abrar Hasan (Chairman)
Eduardus Lambertus Holtzer (Member)
Zouhair Abdul Khaliq (Member)

The secretary of committee is
Saleem Lallany, GM Internal Audit Department

Bankers

Conventional

Allied Bank Limited
Askari Bank Limited
Bank Al-Falah Limited
Bank Al-Habib Limited
Citibank N.A.
Faysal Bank Limited
Habib Bank Limited
Habib Metropolitan Bank Limited
Industrial and Commercial Bank of China Limited
MCB Bank Limited
National Bank of Pakistan
Samba Bank Limited
Standard Chartered Bank Pakistan Limited
Summit Bank Limited
Tameer Micro Finance Bank Limited
United Bank Limited

Shariah Compliant

Al-Baraka Bank Pakistan Limited
Meezan Bank Limited
Bank Al-Habib Limited - Islamic Banking

Auditors

A. F. Ferguson & Company
Chartered Accountants

State Life Building No. 1-C
I.I. Chundrigar Road
Karachi - 74000, Pakistan.
Tel: +92(21) 32426682-6 / 32426711-5

Share Registrar

M/s FAMCO Associates (Private) Limited
8-F Next to Hotel Faran, Block-6 PECHS,
Shahrah-e-Faisal, Karachi - Pakistan
Tel: +92 (21) 34380104-5, 34384621-3
Fax: +92 (21) 34380106

Registered Office

5th Floor, The Harbor Front Building
HC-3, Marine Drive, Block - 4, Clifton
Karachi - 75600, Pakistan.
Tel: +92 (21) 35296000 (10 lines)
Fax: +92 (21) 35295961-2
E-mail: efl.shareholders@frieslandcampina.com
Website: www.frieslandcampina.com.pk

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED

CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2020

DIRECTORS' REPORT

On behalf of the Board of Directors of FrieslandCampina Engro Pakistan Limited (previously Engro Foods Limited - a majority owned subsidiary of FrieslandCampina Pakistan Holdings B.V.), we are pleased to submit the report and the condensed interim financial information of the Company for the half year ended June 30, 2020.

BUSINESS REVIEW

Despite challenging times due to the COVID 19 pandemic, the Company recorded a 7th consecutive quarter of robust topline growth. The Company has reported a revenue of Rs. 20.1 billion in the first half, registering a 9% growth versus last year, despite closure of retail & leisure outlets since the month of March.

The overall cost environment remained challenging, with record inflationary levels leading to sharp increase in commodity costs in last 12 months. However, the Company has executed multiple business initiatives including cost optimization, mix management, etc. to offset these inflationary impacts. As a result, gross margins improved by 150 bps versus the same period last year. The improvement in operating margins was diluted to some extent by higher borrowing costs on account of higher interest rates in the first quarter. Consequently, the Company registered a profit after tax of Rs 293 million versus a loss of Rs 239 million in the same period last year.

Employee safety and wellbeing remained the Company's No.1 priority. As the pandemic unfolded, several proactive measures were implemented, including general and targeted safety communication campaigns across the organization, implementation of standard operational procedures, and provision of safety equipment for all field staff. Strict protocols were established at both manufacturing sites and field offices. All company and third-party personnel were required to undergo medical screening prior to entering the sites. A safety communication campaign 'Agahi' was also initiated at all company locations and continues to-date. The campaign includes daily awareness sessions to ensure employees remain informed about the SOPs and best practices, both on and off-site. The Company also initiated employees support programs which include a Medical helpdesk, increased OPD packages, and the availability of Oxy-meters and oxygen tanks in case of emergency. The Company also continued to support farmer livelihoods and ran awareness workshops to educate it's farmer community about COVID-19.

Dairy farmers are the backbone of FrieslandCampina Engro Pakistan's supply chain and the Company takes great pride in its industry-leading Dairy Development Program, which is designed to ensure inclusive growth and increased profitability. The Company's goal is to further drive conversion and work with farmers to help improve productivity, yield and volume thereby building profitability (for the farmers) and improving the communities we operate in.

DAIRY AND BEVERAGES SEGMENT

The Dairy and Beverages segment reported a revenue of Rs. 18.2 billion, registering an 11% growth. The growth for the segment was led by Olpers, which continues to register a strong growth on back of significant brand and trade investments and further consolidate market share leadership in its respective category. The Company added to its portfolio by launching Olper's Flavored Milk (fortified with added vitamins and minerals) and Tarang Tea Whitening Powder (at an affordable Rs. 10 price point) in the first half of the year. Other recent launches like Olper's full cream milk powder (FCMP),

Olper's Creams, Olper's Pro-Cal and Tarang Elaichi have gained a healthy market share in a short span of time despite strong competition from established players. The Company will continue to leverage FrieslandCampina's global expertise to introduce new products and innovations as a key driver of future business growth.

ICE CREAM AND FROZEN DESSERTS SEGMENT

The Ice cream and Frozen Dessert segment reported a revenue of Rs. 1.9 billion versus a revenue of Rs. 2.2 billion in the same period last year. The segment was impacted by the closure of retail and leisure spots due to COVID-19, which coincided with the Ice Cream summer season. However, the business focused on creating excitement by introducing 7 new innovations, investing in brand building through the "summer blockbuster" campaign, and expansion of the trade universe by inducting more than 4000 assets in the market, to ensure that the business segment regains the growth momentum as soon as the lockdowns are eased.

FINANCIAL PERFORMANCE

The financial performance of the company for the half year ended June 30, 2020 is summarized below:

(Rs. in million)	Half year ended June 30, 2020		Variation
	2020	2019	
Net Sales	20,151	18,555	9%
Operating Profit	1,178	464	154%
% of sales	5.8%	2.5%	
(Loss) / Profit after tax	293	-239	
% of sales	1.5%	-1.3%	
(Loss) / Earnings per share (Rs.)	0.38	-0.31	

FUTURE OUTLOOK

The economic fallout from the pandemic and its expected impact is already visible. Global economies are struggling, and Pakistan's GDP has already contracted by 0.4% this year. The decline in business and trade activities, as a result of the lockdowns, may affect consumer purchasing power in the medium term. Being a dairy company, the impact on our business is expected to be lower than other industries. However, the Company foresees a challenging operating environment in the future due to declining consumer purchasing power and higher costs, which might adversely impact the business.

The Company's purpose is to transform the health and well-being of Pakistani's now and for generations to come, by nourishing them through unlocking the goodness of milk from grass to glass, as well as by enhancing the livelihood of farmers. Staying anchored to its purpose, the Company's priority will be to ensure a consistent supply of nutritious and safe products to our consumers, while continuing to drive conversion from unsafe loose milk to packaged milk by:

- Investing in strengthening its brand equity
- Having an innovative product portfolio
- Working with the Pakistan Dairy Association (PDA) to educate consumers on the health hazards of loose milk consumption and reinforce the positive characteristics of packaged milk.

- Working with Regulatory Authorities to harmonize the Federal and Provincial food laws and draft legislation on minimum pasteurization.
- Encouraging the Government to support in creating mass awareness around nutrition and safe milk consumption and developing favourable fiscal policies for the dairy sector

FCEPL remains committed to the highest standards of hygiene, food safety and sustainability and will continue to leverage its global expertise and 145+ years heritage to provide affordable, safe and nourishing dairy products to millions of Pakistanis, every day.



Abdul Samad Dawood
Chairman



Ali Ahmed Khan
Chief Executive

Karachi: August 21, 2020

INDEPENDENT AUDITOR'S REVIEW REPORT**To the members of FrieslandCampina Engro Pakistan Limited****Report on review of Interim Financial Statements****Introduction**

We have reviewed the accompanying condensed interim statement of financial position of FrieslandCampina Engro Pakistan Limited as at June 30, 2020 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the condensed interim financial statements for the half year then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review.

The figures of the condensed interim statement of profit or loss and condensed interim statement of comprehensive income for the quarters ended June 30, 2020 and 2019 have not been reviewed, as we are required to review only the cumulative figures for the half year ended June 30, 2020.

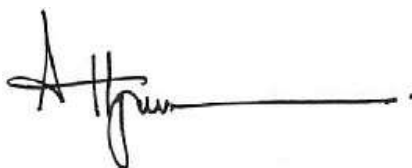
Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the review resulting in this independent auditor's report is Osama Kapadia.



A. F. Ferguson & Co.
Chartered Accountants
Karachi

Date: August 29, 2020

*A. F. FERGUSON & CO., Chartered Accountants, a member firm of the PwC network
State Life Building No. 1-C, I.I. Chundrigar Road, P.O. Box 4716, Karachi-74000, Pakistan
Tel: +92 (21) 32426682-6/32426711-5; Fax: +92 (21) 32415007/32427938/32424740; <www.pwc.com/pk>*

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT JUNE 30, 2020

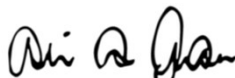
(Amounts in thousand)

	Note	Unaudited June 30, 2020	Audited December 31, 2019
		----- Rupees -----	
ASSETS			
Non-Current Assets			
Property, plant and equipment	5	10,744,142	10,913,215
Biological assets		1,215,211	1,086,734
Intangibles		81,287	95,135
Right-of-use assets		537,362	647,187
Deferred tax asset - net		384,264	174,338
Long term advances and deposits		43,001	58,934
		<u>13,005,267</u>	<u>12,975,543</u>
Current Assets			
Stores, spares and loose tools	6	516,694	515,048
Stock-in-trade	7	8,123,729	3,717,730
Trade debts		722,362	915,728
Advances, deposits and prepayments		696,938	270,866
Other receivables		143,673	313,481
Sales tax recoverable		1,840,731	2,004,857
Taxes recoverable		2,390,412	2,786,929
Cash and bank balances		125,465	65,915
		<u>14,560,004</u>	<u>10,590,554</u>
TOTAL ASSETS		<u><u>27,565,271</u></u>	<u><u>23,566,097</u></u>
EQUITY AND LIABILITIES			
Equity			
Share capital		7,665,961	7,665,961
Share premium		865,354	865,354
Employee share option compensation reserve		106,313	115,517
Remeasurement of post employment benefits - Remeasurement loss		(132,485)	(132,485)
Unappropriated profit / (loss)		172,128	(129,682)
		<u>8,677,271</u>	<u>8,384,665</u>
Non-Current Liabilities			
Long-term finances	8	5,362,463	3,200,000
Lease liabilities against right-of-use assets		311,266	413,752
		<u>5,673,729</u>	<u>3,613,752</u>
Current Liabilities			
Current portion of:			
- long-term finances	8	120,820	800,000
- Lease liabilities against right-of-use assets		241,372	235,692
Trade and other payables		8,306,043	8,226,126
Contract liabilities		130,968	140,926
Unclaimed dividend		8,585	8,731
Accrued interest / mark-up on:			
- long-term finances		117,796	131,474
- short-term finances		219,639	208,581
Short-term finances	9	4,069,048	1,816,150
		<u>13,214,271</u>	<u>11,567,680</u>
Contingencies and Commitments	10		
TOTAL EQUITY AND LIABILITIES		<u><u>27,565,271</u></u>	<u><u>23,566,097</u></u>

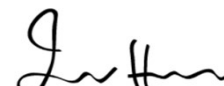
The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.



Chairman



Chief Executive



Chief Financial Officer

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2020

[Amounts in thousand except for earnings / (loss) per share]

	Note	Quarter ended June 30,		Half year ended June 30,	
		2020	2019	2020	2019
		----- Rupees -----		----- Rupees -----	
Revenue from contracts with customers - net		10,344,883	9,937,428	20,150,754	18,555,278
Cost of revenue		(8,367,871)	(8,510,375)	(16,693,294)	(15,637,784)
Gross profit		1,977,012	1,427,053	3,457,460	2,917,494
Distribution and marketing expenses		(862,951)	(1,100,758)	(1,863,135)	(2,022,721)
Administrative expenses		(261,175)	(271,355)	(563,860)	(571,049)
Other operating expenses		(66,676)	(93,392)	(77,457)	(111,648)
Other income		195,651	166,963	225,381	251,976
Operating profit		981,861	128,511	1,178,389	464,052
Finance cost		(386,487)	(318,324)	(765,372)	(550,925)
Profit / (loss) before taxation		595,374	(189,813)	413,017	(86,873)
Taxation		(172,139)	(132,430)	(120,411)	(151,918)
Profit / (loss) for the period		423,235	(322,243)	292,606	(238,791)
Earnings / (loss) per share - basic and diluted	11	0.55	(0.42)	0.38	(0.31)

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.



Chairman



Chief Executive



Chief Financial Officer

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2020

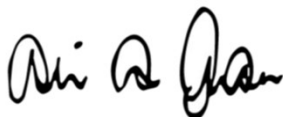
(Amounts in thousand)

	Quarter ended June 30,		Half year June 30,	
	2020	2019	2020	2019
	----- Rupees -----		----- Rupees -----	
Profit / (loss) for the period	423,235	(322,243)	292,606	(238,791)
Other comprehensive income	-	-	-	-
Total comprehensive income / (loss) for the period	<u>423,235</u>	<u>(322,243)</u>	<u>292,606</u>	<u>(238,791)</u>

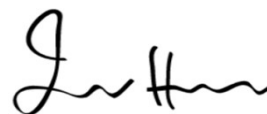
The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.



Chairman



Chief Executive



Chief Financial Officer

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY
FOR THE HALF YEAR ENDED JUNE 30, 2020

(Amounts in thousand)

	Share capital	RESERVES				Total
		CAPITAL		REVENUE		
		Share premium	Employee share option compensation reserve	Remeasurement of post employment benefits	Unappropriated profit / (loss)	
----- Rupees -----						
Balance as at January 1, 2019 (Audited)	7,665,961	865,354	217,910	(137,826)	729,661	9,341,060
Employee share option scheme	-	-	(6,871)	-	-	(6,871)
Loss for the period	-	-	-	-	(238,791)	(238,791)
Other comprehensive income for the period	-	-	-	-	-	-
Total comprehensive loss for the period	-	-	-	-	(238,791)	(238,791)
Balance as at June 30, 2019 (Unaudited)	7,665,961	865,354	211,039	(137,826)	490,870	9,095,398
Balance as at January 1, 2020 (Audited)	7,665,961	865,354	115,517	(132,485)	(129,682)	8,384,665
Transfer of employee share option compensation reserve to unappropriated profit / (loss)	-	-	(9,204)	-	9,204	-
Profit for the period	-	-	-	-	292,606	292,606
Other comprehensive income for the period	-	-	-	-	-	-
Total comprehensive income for the period	-	-	-	-	292,606	292,606
Balance as at June 30, 2020 (Unaudited)	7,665,961	865,354	106,313	(132,485)	172,128	8,677,271

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.



Chairman



Chief Executive



Chief Financial Officer

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2020

(Amounts in thousand)

		Half year ended June 30,	
	Note	2020	2019
		----- Rupees -----	
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash utilized in operations	12	(2,132,310)	(30,514)
Finance costs paid		(735,714)	(433,874)
Taxes recovered / (paid)		66,180	(263,092)
Contribution to the retirement benefits paid		(18,726)	(110,035)
Long term advances and deposits - net		15,933	18,383
Net cash utilized in operating activities		(2,804,637)	(819,132)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of:			
- property, plant and equipment		(826,352)	(608,423)
- intangibles		(355)	(6,594)
Proceeds from disposal of:			
- property, plant and equipment		28,647	45,825
- biological assets		65,273	62,514
Net cash utilized in investing activities		(732,787)	(506,678)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long-term finances		1,483,283	-
Dividend paid		(146)	(503)
Repayment of lease liabilities		(139,061)	(142,683)
Net cash generated from / (utilized in) financing activities		1,344,076	(143,186)
Net decrease in cash and cash equivalents		(2,193,348)	(1,468,996)
Cash and cash equivalents at beginning of the period		(1,750,235)	(1,975,851)
Cash and cash equivalents at end of the period	13	(3,943,583)	(3,444,847)

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.



Chairman



Chief Executive



Chief Financial Officer

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2020

(Amounts in thousand)

1. LEGAL STATUS AND OPERATIONS

- 1.1 FrieslandCampina Engro Pakistan Limited (the Company), is a public listed company incorporated in Pakistan, under the repealed Companies Ordinance, 1984 (now the Companies Act 2017), and its shares are quoted on the Pakistan Stock Exchange. The Company is a subsidiary of FrieslandCampina Pakistan Holdings B.V. (the Holding Company) which is a subsidiary of Zuivelcoöperatie FrieslandCampina UA (the Ultimate Parent Company) and its registered office is situated at 5th Floor, the Harbour Front Building, Plot No. HC-3, Block-4, Scheme No. 5, Clifton, Karachi.
- 1.2 The principal activity of the Company is to manufacture, process and sell dairy products, beverages, ice cream and frozen desserts. The Company also owns and operates a dairy farm.

2. BASIS OF PREPARATION

- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
- International Accounting Standard 34, 'Interim Financial Reporting' (IAS 34), issued by International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act); and
 - Provisions of and directives issued under the Act.

Where the provisions of and directives issued under the Act differ with the requirements of IAS 34, the provisions of and directives issued under the Act have been followed.

- 2.2 The cumulative figures for the half year ended June 30, 2020 presented in these condensed interim financial statements have been subjected to limited scope review by the auditors, as required under section 237 of the Act. These condensed interim financial statements do not include all the information required for annual financial statements and therefore should be read in conjunction with the audited annual financial statements of the Company for the year ended December 31, 2019.
- 2.3 The preparation of these condensed interim financial statements in conformity with the accounting and reporting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During preparation of these condensed interim financial statements, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty are the same as those that were applied to the financial statements for the year ended December 31, 2019, unless otherwise specified.

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2020

(Amounts in thousand)

3. ACCOUNTING POLICIES

- 3.1 The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are consistent with those applied in the preparation of the annual financial statements for the year ended December 31, 2019, except relating to the matters stated in notes 3.2 and 3.3 below.
- 3.2 Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual profit or loss.
- 3.3 During the period, the management carried out reassessment of its segment reporting and have concluded that dairy farm, which was being reported as separate segment, no longer qualifies as a reportable segment, owing to fact that chief operating decision makers are no longer reviewing the results of dairy farm separately. Operating results of dairy farm are now being reported as part of dairy and beverages segment. Accordingly, all financial information related to dairy farm has been reported as part of dairy and beverages segment and prior period results have been restated.
- 3.4 New standards, amendments and interpretation to accounting and reporting standards which became effective during the period:

There were certain amendments to accounting and reporting standards which were mandatory for the Company's annual accounting period which began on January 1, 2020. However, these do not have any significant impact on the Company's financial reporting and, therefore, have not been detailed in these condensed interim financial statements.

4. SUMMARY OF SIGNIFICANT EVENTS AND TRANSACTIONS

During the half year ended, the World Health Organization (WHO) declared COVID-19 (the Virus) a pandemic. While this has impacted the global economy, the Company's operations, financial position and results have not been materially impacted, except relating to the matters stated in note

5. PROPERTY, PLANT AND EQUIPMENT	Unaudited June 30, 2020	Audited December 31, 2019
	----- Rupees -----	
Operating assets, at net book value (notes 5.1, 5.2 and 5.3)	10,194,097	10,328,104
Capital work-in-progress (note 5.4)	406,678	439,746
Major spare parts and stand-by equipment	143,367	145,365
	<u>10,744,142</u>	<u>10,913,215</u>
	Unaudited June 30, 2020	Unaudited June 30, 2019
	----- Rupees -----	
5.1 Following additions, including transfers from capital work-in-progress, were made to operating assets during the period:		
Land	5,161	-
Buildings on freehold land	148,594	70,889
Plant, machinery and related equipment	549,880	575,575
Office equipment & furniture and fittings	10,591	9,466
Computer equipment	30,131	28,681
Vehicles	115,063	180,516
	<u>859,420</u>	<u>865,127</u>

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2020

(Amounts in thousand)

5.2 The details of operating assets disposed-off / write-off during the period are as follows:

	Cost	Accumulated depreciation / impairment	Net book value	Sales proceeds	Mode of disposal
	----- Rupees -----				
Plant, machinery and equipment	38,031	(34,340)	3,691	7,518	Auction / sales proceeds
Vehicles - owned	34,337	(27,456)	6,881	12,474	Employee buyback
Computer equipment	3,787	(3,538)	249	612	Employee buyback / Insurance claims
Freezers and Trikes	99,404	(94,915)	4,489	8,043	Third party count disposal / write-off
Building & civil works	14,751	(14,751)	-	-	Write-off
June 30, 2020	<u>190,310</u>	<u>(175,000)</u>	<u>15,310</u>	<u>28,647</u>	
June 30, 2019	<u>232,359</u>	<u>(206,438)</u>	<u>25,921</u>	<u>45,825</u>	

5.3 During the period, the Company has recorded an impairment charge, net of reversal, amounting to Rs. 3,857 (June 30, 2019: Rs. 181) against idle assets, determined on the basis of fair value of the assets less cost of disposal. The Company based on a review for impairment on the operating assets identified that the carrying values of certain operating assets in Dairy and Beverages segment exceed their estimated recoverable amounts. These assets were deemed as idle primarily due to discontinuation of certain SKUs to rationalize product portfolio of the Company. Accordingly, provision for impairment was recognized thereagainst. The recoverable amount of these assets amounted to Nil (June 30, 2019: Rs. 2,628) determined on the basis of fair value less cost of disposal of underlying assets which is based on the historical experience of net recovery proceeds on similar nature of assets. The valuation is considered to be level 3 in the fair value hierarchy due to unobservable inputs used in the valuation.

	Unaudited June 30, 2020	Unaudited June 30, 2019
	----- Rupees -----	
5.4 Following additions, including transfers to operating assets, were made to capital work-in-progress during the period:		
Additions:		
Land	5,161	2,200
Building on freehold land	99,274	69,828
Plant, machinery and related equipment	653,424	420,834
IS and milk automation projects	355	6,594
Office equipment, furniture & fittings and computer equipment	22,058	38,663
Vehicles	46,435	76,898
	<u>826,707</u>	<u>615,017</u>
Transfers to:		
- Operating assets	(859,420)	(865,127)
- Intangibles	(355)	(12,503)
	<u>(859,775)</u>	<u>(877,630)</u>

6. STORES, SPARES AND LOOSE TOOLS

These includes provision against expired / obsolete stores and spares amounting to Rs. 216,377 (December 31, 2019: Rs. 174,555).

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2020

(Amounts in thousand)

	Unaudited June 30, 2020	Audited December 31, 2019
	----- Rupees -----	
7. STOCK-IN-TRADE		
Raw and packaging material (note 7.1)	2,414,277	2,691,553
Work in process (note 7.2)	4,954,793	433,776
Finished goods (notes 7.3)	770,283	608,290
	<u>8,139,353</u>	<u>3,733,619</u>
Less: Provision for expired / obsolete stock	<u>(15,624)</u>	<u>(15,889)</u>
	<u>8,123,729</u>	<u>3,717,730</u>

- 7.1 Includes Rs. 299,131 (December 31, 2019: Rs. 572,263) in respect of raw and packaging material held by third parties.
- 7.2 Includes Rs. 1,329,526 (December 31, 2019: 76,549) in respect of semi-finished stock held by third parties.
- 7.3 Includes Rs. 29,263 (December 31, 2019: Rs. 8,892) in respect of finished goods held by third parties and Rs. 401 (December 31, 2019: 36,491) in respect of finished goods stock carried at net realizable value.
- 7.4 Stock amounting to Rs. 3,859 (June 30, 2019: Rs. 3,907) has been written off against provision during the period.

8. LONG TERM FINANCES - secured

- 8.1 In light of the relief granted by the State Bank of Pakistan vide Banking Policy and Regulation Department (BPRD) Circular Letter No. 13 of 2020 dated March 26, 2020, the Company sought relaxation in repayment terms in respect of its long-term finance facilities from Habib Bank Limited and Bank Al Habib Limited amounting to Rs. 1,000,000 and Rs. 600,000 respectively. The principal payments of these loans which were due in October 2020 and April 2021 have been deferred for a period of one year thereby extending the overall maturities of these liabilities by the same period.
- 8.2 During the period, the Company entered into a long-term loan agreement with Habib Metropolitan Bank Limited amounting to Rs. 483,280 thousand under the Refinance Scheme for Payment of Wages and Salaries to the Workers and Employees of Business Concerns by the State Bank of Pakistan. The loan is repayable in eight equal quarterly instalments, starting from January 2021. The loan carries mark-up of 3% per annum starting from the date of disbursement and is payable in arrears on quarterly basis. The loan is secured by creating a charge over moveable assets, to the extent of loan, of the Company.
- 8.3 During the year, the Company entered into a long-term loan agreement with MCB Bank Limited amounting to Rs. 1,000,000. The loan is repayable in four equal semi-annual instalments, starting from August 2021. The loan carries mark-up of 3-Month KIBOR plus 0.25% per annum starting from the date of disbursement and is payable in arrears on quarterly basis. The loan is secured by creating a charge over moveable assets, to the extent of loan, of the Company.

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)
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(Amounts in thousand)

9. SHORT TERM FINANCES - secured

- 9.1 The facilities for short term running finance available from various banks, which represent the aggregate sale price of all mark-up arrangements, amounts to Rs. 9,000,000 (December 31, 2019: Rs. 8,550,000). The unutilized balance against these facilities as at June 30, 2020 was Rs. 4,930,952 (December 31, 2019: Rs. 6,733,850). The rates of mark-up on these finances are KIBOR based and range from 8.33% to 12.19% (December 31, 2019: 10.5% to 14.86%) per annum. These facilities are secured by way of hypothecation upon all the present and future current assets of the Company.
- 9.2 The facilities for opening letters of credit and bank guarantees as at June 30, 2020 amounts to Rs. 11,966,000 (December 31, 2019: Rs. 11,651,000), of which the amount remaining unutilized as at June 30, 2020 was Rs. 5,445,293 (December 31, 2019: Rs. 5,262,243).

10. CONTINGENCIES AND COMMITMENTS

There is no significant change in the matters disclosed in notes 16, 24 and 32.1 to the financial statements for the year ended December 31, 2019, except for the following:

- Commitments in respect of capital expenditure contracted for but not incurred as at June 30, 2020 amounts to Rs. 506,170 (December 31, 2019: Rs. 701,364).
- Commitments in respect of purchase of certain commodities as at June 30, 2020 amounts to Rs. 442,684 (December 31, 2019: Rs. 908,855).

11. EARNINGS PER SHARE - Basic and diluted

	Quarter ended June 30,		Half year ended June 30,	
	2020	2019	2020	2019
	----- Rupees -----		----- Rupees -----	
There is no dilutive effect on the basic earnings per share of the Company, which is based on:				
Profit / (loss) for the period	423,235	(322,243)	292,606	(238,791)
	----- Number of shares -----			
Weighted average number of ordinary shares for determination of basic and diluted EPS	766,596,075	766,596,075	766,596,075	766,596,075
Earnings / (loss) per share	0.55	(0.42)	0.38	(0.31)

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2020

(Amounts in thousand)

	Unaudited June 30, 2020	Unaudited June 30, 2019
	----- Rupees -----	
12. CASH GENERATED FROM OPERATIONS		
Profit / (loss) before taxation	413,017	(86,873)
Adjustment for non-cash charges and other items:		
- Depreciation on property, plant and equipment	974,260	970,567
- Depreciation on right-of-use asset	119,802	158,010
- Impairment / (reversal of impairment) of operating assets - net	3,857	(181)
- Amortization of intangibles	14,203	14,117
- Reversal of amortization of employee share option compensation reserve - net	-	(3,046)
- Loss on death / disposal of biological assets	3,771	100,573
- Gain on disposal of operating assets	(13,337)	(19,904)
- Gain arising from changes in fair value less estimated point-of-sale costs of biological assets	(197,521)	(195,032)
- Provision for retirement and other service benefits	67,053	63,253
- Provision for stock-in-trade	3,594	3,359
- Provision for slow moving spares - net	41,822	24,332
- Provision for impairment of trade debts	1,016	1,584
- Finance cost on short term and long term finances including bank charges	733,094	520,181
- Finance cost on lease liability against right-of-use assets	32,278	30,744
Working capital changes (note 12.1)	(4,329,219)	(1,612,198)
	<u>(2,132,310)</u>	<u>(30,514)</u>
12.1 Working capital changes		
(Increase) / decrease in current assets		
- Stores, spares and loose tools	(41,470)	36,529
- Stock-in-trade	(4,409,593)	(1,991,851)
- Trade debts	192,350	(553,213)
- Advances, deposits and prepayments	(426,072)	38,106
- Other receivables	169,808	202,354
- Sales tax recoverable	164,126	173,139
	<u>(4,350,851)</u>	<u>(2,094,936)</u>
Increase / (decrease) in current liabilities		
- Trade and other payables	31,590	482,738
- Contract liabilities	(9,958)	-
	<u>21,632</u>	<u>482,738</u>
	<u>(4,329,219)</u>	<u>(1,612,198)</u>
13. CASH AND CASH EQUIVALENTS		
Cash and bank balances	125,465	170,236
Short term finances	(4,069,048)	(3,615,083)
	<u>(3,943,583)</u>	<u>(3,444,847)</u>

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2020

(Amounts in thousand)

14. FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

14.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk and interest rate risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period, consequently these condensed interim financial statements do not include all the financial risk management information and disclosures required in the annual financial statements.

14.2 Fair value of financial assets and liabilities

The carrying value of all financial assets and liabilities reflected in these condensed interim financial statements approximate their fair values.

15. FAIR VALUE MEASUREMENT

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Fair value hierarchy

As per the requirements of IFRS 13 "Fair Value Measurement", the Company shall classify fair value instruments using a fair value hierarchy that reflects the significance of inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2: Inputs other than quoted prices within level 1 that are observable for the asset or liabilities, whether directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

As at June 30, 2020 and December 31, 2019, the Company did not have any financial instruments which were measured at fair values.

The Company has a number of financial instruments which are not measured at fair value in the statement of financial position. These include bank balances, loans to employees, trade debts, markup receivable and payable and long-term finances. For the majority of these instruments, the fair values are considered not to be materially different from their respective carrying amounts since the instruments are either short-term in nature or are periodically repriced.

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2020

(Amounts in thousand)

16. TRANSACTIONS WITH RELATED PARTIES

16.1 Transactions with related parties, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:

Nature of relationship	Nature of transactions	Unaudited June 30, 2020	Unaudited June 30, 2019
		----- Rupees -----	
Associated companies / undertakings	Arrangement for sharing of premises, utilities, personnel and assets	56,544	82,128
	Fee for technical assistance	514,945	480,563
	Reimbursement of expense paid / payable on behalf of the Company	13,452	4,149
	Reimbursement of expenses received / receivable from the Company	32,178	13,974
	Purchases of goods and services	693,076	656,754
	Donation	10,000	-
Contribution for staff retirement funds	Managed and operated by Engro Corporation Limited:		
	- Gratuity fund contribution	68,015	62,744
	- Provident fund contribution	184,081	175,247
Key management personnel including the Chief Executive Officer but not other Directors	Managerial remuneration	101,363	111,787
	Contribution for staff retirement benefits	14,179	14,324
	Bonus payment	64,183	35,447
Other Directors	Fee	1,747	1,538

16.2 There are no transactions with key management personnel other than under the terms of the employment.

17. SEGMENT INFORMATION

17.1 The basis of segmentation and reportable segments presented in these condensed interim financial statements are the same which were disclosed in annual financial statements for the year ended December 31, 2019 except for impact of change in segment reporting as disclosed in note 3.3.

Unallocated assets include long and short term advances, deposits and prepayments, other receivables, taxes recoverable and cash and bank balances.

Liabilities are not segment-wise reported to the Board of Directors. All the unallocated results and assets are reported to the Board of Directors at entity level. Inter-segment sales of processed milk and powder are made by Dairy & Beverages to Ice cream & frozen desserts, at market value.

FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED
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(Amounts in thousand)

17.2 Information regarding the Company's operating segments is as follows:

	Unaudited Half year ended June 30, 2020			Unaudited Half year ended June 30, 2019 (Restated)		
	Dairy and Beverages	Ice cream & frozen desserts	Total	Dairy and Beverages	Ice cream & frozen desserts	Total
	-----Rupees-----					
Results for the period						
Net sales	18,278,050	1,924,411	20,202,461	16,407,010	2,229,973	18,636,983
Inter-segment sales	(51,707)	-	(51,707)	(81,705)	-	(81,705)
	<u>18,226,343</u>	<u>1,924,411</u>	<u>20,150,754</u>	<u>16,325,305</u>	<u>2,229,973</u>	<u>18,555,278</u>
Net profit / (loss) after tax	<u>342,164</u>	<u>(49,558)</u>	<u>292,606</u>	<u>(297,533)</u>	<u>58,742</u>	<u>(238,791)</u>
	-----Rupees-----					
	Unaudited Half year ended June 30, 2020			Audited December 31, 2019 (Restated)		
Assets						
- Segment assets	19,318,814	2,615,465	21,934,279	15,814,230	2,227,618	18,041,848
- Un-allocated assets	-	-	5,630,992	-	-	5,524,249
	<u>19,318,814</u>	<u>2,615,465</u>	<u>27,565,271</u>	<u>15,814,230</u>	<u>2,227,618</u>	<u>23,566,097</u>

18. SEASONALITY

The Company's 'Ice cream & frozen desserts' and 'Beverages' businesses are subject to seasonal fluctuation, with demand of ice cream and beverages products increasing in summer. The Company's dairy business is also subject to seasonal fluctuation due to lean and flush cycles of milk collection. Therefore, revenues and profits for the half year and quarter ended June 30, 2020 are not necessarily indicative of result to be expected for the full year.

19. CORRESPONDING FIGURES

19.1 In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim statement of financial position has been compared with the balances of annual financial statements of preceding financial year, condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the transactions of comparable period of immediately preceding financial year.

19.2 For better presentation freight charges for the half year and quarter ended June 30, 2020 amounting to Rs. 134,818 and Rs. 69,897 respectively have been reclassified from 'distribution and marketing expenses' to 'revenue from contracts with customers - net'.

20. DATE OF AUTHORIZATION FOR ISSUE

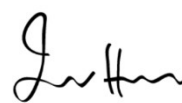
These condensed interim financial statements were authorized for issue on August 21, 2020 by the Board of Directors of the Company.



Chairman



Chief Executive



Chief Financial Officer

فریز لینڈ کمپنا اینگرو پاکستان لمیٹڈ

ڈائریکٹرز رپورٹ:

(Directors' Report)

فریز لینڈ کمپنا اینگرو پاکستان لمیٹڈ (سابقہ اینگرو فوڈ لمیٹڈ) فریز لینڈ کمپنا پاکستان ہولڈنگز بی۔وی کی اکثریتی ملکیتی ماتحت کمپنی) کے بورڈ آف ڈائریکٹرز کی طرف سے، ہم 30 جون کو ختم ہونے والی ششماہی کیلئے کمپنی کی عبوری مالی معلومات اور رپورٹ پیش کرنے پر خوشی محسوس کرتے ہیں۔

کاروباری جائزہ:

(Business Review)

کوویڈ 19 کی وباء کے باعث مشکل صورتحال کے باوجود، کمپنی نے مسلسل ساتویں سہ ماہی کے دوران بھی شاندار شرح نمو حاصل کی۔ کمپنی نے مارچ کے مہینے سے لاک ڈاؤن کے باعث ریٹیل اور تفریح مقامات کی بندش کے باعث کاروبار پر منفی اثرات کے باوجود رواں مالی سال کی پہلی ششماہی میں 20.1 ارب روپے کی آمدن ظاہر کی ہے جو کہ گزشتہ مالی سال کے اسی عرصے کے مقابلے میں 9 فیصد زائد ہے۔ گزشتہ بارہ ماہ کے دوران اجناس کی قیمتوں میں تیزی سے ہونے والے اضافے کے باعث افراط زر کی ریکارڈ سطح کے باعث لاگت کا مجموعی ماحول بھی مشکل رہا، تاہم افراط زر کے ان اثرات کو کم کرنے کیلئے کمپنی نے متعدد کاروباری اقدامات اٹھائے جس میں لاگت کی اصلاح، بکس منیجمنٹ وغیرہ شامل تھے، جس کے نتیجے میں مجموعی منافع میں گزشتہ سال کے اسی عرصے کے مقابلے میں 150 پیسز پوائنٹس کی بہتری آئی۔ آپریٹنگ منافع میں بہتری کے اثرات گزشتہ سال کے مقابلے میں رواں سال کی پہلی سہ ماہی کے دوران زیادہ شرح سود کے باعث ذائد مالیاتی لاگوں نے زائل کر دیئے۔ نتیجتاً کمپنی نے رواں مالی سال کی پہلی ششماہی کیلئے 293 ملین روپے بعد از ٹیکس منافع کا اعلان کیا ہے جبکہ گزشتہ مالی سال کے اسی عرصے کے دوران کمپنی کو 239 ملین روپے کا خسارہ ہوا تھا۔

ملازمین کی حفاظت اور فلاح و بہبود کمپنی کی اولین ترجیح رہی۔ وباء کے پھیلنے ہی متعدد فعال اقدامات کا نفاذ کیا گیا جس میں ادارے بھر میں عام اور خصوصی حفاظتی مواصلاتی مہمات، معیاری آپریشنل طریقہ کار کے نفاذ اور تمام فیلڈ اسٹاف کیلئے حفاظتی سامان کی فراہمی شامل تھی۔ مینوفیکچرنگ سائٹس اور فیلڈ دفاتر دونوں میں سخت پروٹوکول اپنائے گئے۔ سائٹوں میں داخل ہونے سے قبل تمام کمپنی اور فریق ثالث کے عملے کو طبی معائنہ کروانا ہوگا۔ کمپنی کے تمام مقامات پر ”آگاہی“ کے نام سے ایک حفاظتی مواصلاتی مہم کی شروعات کی گئی جو کہ تاحال جاری ہے۔ اس مہم میں آن سائٹ اور آف سائٹ دونوں جگہ ملازمین کو ایس او پیز اور بہترین طریقہ کار سے آگاہی یقینی بنانے کیلئے روزانہ آگاہی نشستیں شامل ہیں۔ کمپنی کی جانب سے ملازمین کی معاونت کا ایک پروگرام بھی شروع کیا گیا جس میں طبی مددگاری، استقبالیہ، ادنیٰ

ڈی اخراجات کی حد میں اضافہ اور کسی بھی ہنگامی صورتحال کے نتیجے میں آکسی میٹرز اور آکسیجن ٹینکس کی دستیابی شامل ہے۔ کمپنی نے کسانوں کی بھی مکمل معاونت جاری رکھی اور کسانوں پر مشتمل اپنی کمیونٹی کو کوویڈ 19 سے متعلق شعور آگاہی کیلئے آگاہی نشستوں کا انعقاد کیا گیا۔

ڈیری فارمرز، فریز لینڈ کمپنا اینگرو پاکستان کی سپلائی چین میں ریڑھ کی ہڈی کی حیثیت رکھتے ہیں اور کمپنی اس صنعت کے معروف ڈیری ڈیولپمنٹ پروگرام پر انتہائی فخر کرتی ہے، جو کہ جامع ترقی اور منافع میں اضافے کو یقینی بنانے کیلئے مرتب کیا گیا ہے۔ کمپنی کا مقصد ہے کہ اس تبادلے کو مزید بڑھایا جائے اور پیداوار، پیداواریت اور حجم میں بہتری کیلئے کسانوں کے ساتھ کام کیا جائے تاکہ (کسانوں کے) منافع میں اضافہ ہو سکے اور جہاں ہم کام کرتے ہیں ان کمیونٹیز کو بہتر بنایا جاسکے۔

ڈیری و مشروبات کا شعبہ:

(Dairy and Beverages Segment)

ڈیری و مشروبات کے شعبے نے 11 فیصد اضافے سے 18.2 ارب روپے کی آمدن ظاہر کی ہے۔ اس شعبے کی ترقی اولپرز کی مرہون منت رہی، جس نے ایک نمایاں برانڈ اور تجارتی سرمایہ کاری کے طور پر اپنی مضبوط پوزیشن برقرار رکھی اور اپنی کئیگاری میں اپنی مارکیٹ شیئر لیڈر شپ کو مزید مستحکم کیا۔ کمپنی نے رواں مالی سال کی پہلی ششماہی میں اولپرز فلیورڈ ملک (حیاتین اور معدنیات سے بھرپور) اور صرف دس روپے کی مناسب قیمت میں دستیاب ترنگ ٹی وائٹنگ پاؤڈر متعارف کرا کے اپنے پورٹ فولیو میں اضافہ کیا۔ حالیہ دیگر متعارف کرائی گئی مصنوعات جیسے اولپرز فل کریم ملک پاؤڈر (FCMP)، اولپرز کریمز، اولپرز پروکال اور ترنگ الاپچی نے مختصر وقفے میں مستحکم کاروباری حریفوں سے سخت مقابلے کے باوجود حوصلہ افزاء مارکیٹ شیئر حاصل کیا۔ کمپنی نئی مصنوعات متعارف کرانے اور مستقبل کی کاروباری ترقی کیلئے جدت کو بطور کلیدی عنصر استعمال کرنے کیلئے فریز لینڈ کمپنا کی عالمی مہارت سے استفادہ جاری رکھے گی۔

آئس کریم و منجمد میٹھوں کا شعبہ:

(Ice Cream and Frozen Desserts Segment)

آئس کریم و منجمد میٹھوں کے شعبے نے 1.9 ارب روپے کی آمدن ظاہر کی ہے جو کہ گزشتہ سال کے اسی عرصے میں 2.2 ارب روپے تھی۔ یہ شعبہ کوویڈ 19 کے باعث لاک ڈاؤن کے نتیجے میں ریٹیل اور تفریحی مقامات کی بندش کے باعث شدید متاثر ہوا، کیونکہ آئس کریم کا کاروبار موسم گرما سے ہی جڑا ہوتا ہے، تاہم اس شعبے نے سات نئی تخلیقات متعارف کرا کے کاروبار میں دلچسپی پیدا کرنے کی کوشش کی، سمر بلاک بسٹر مہم کے ذریعے برانڈ کی ترویج پر سرمایہ کاری کی گئی اور مارکیٹ میں 4000 سے زائد اثاثوں کی شمولیت کے ذریعے کاروباری دنیا میں توسیع کی گئی تاکہ لاک ڈاؤن میں بتدریج نرمی کے ساتھ کاروباری شعبے کی ترقی کی رفتار کو دوبارہ معمول پر لانے کو یقینی بنایا جاسکے۔

مالیاتی کارکردگی: (Financial Performance)

30 جون 2020 کو ختم ہونے والی پہلی ششماہی کیلئے کمپنی کی مالیاتی کارکردگی کا خلاصہ درج ذیل ہے۔

تغیر و تبدیلی	30 جون 2020 کو ختم شدہ پہلی ششماہی		(ملین روپے)
	2019	2020	
خالص فروخت	18,555	20,151	9%
آپریٹنگ منافع	464	1,178	154%
فروخت کا فیصد	2.5%	5.8%	
خسارہ / منافع بعد از ٹیکس	-239	293	
فروخت کا فیصد	-1.3%	1.5%	
خسارہ / منافع فی حصص	-0.31	0.38	

مستقبل کا جائزہ: (Future Outlook)

اس وباء کے معاشی نتائج اور اس کے متوقع اثرات پہلے سے ہی واضح ہیں۔ عالمی معیشت مشکلات کا شکار ہے، اور پاکستان کی مجموعی ملکی پیداوار کی شرح اس سال منفی 0.4 فیصد تجویز کی گئی ہے۔ لاک ڈاؤن کے نتیجے میں کاروبار اور تجارتی سرگرمیوں میں گراؤٹ درمیانی مدت کیلئے صارفین کی قوت خرید کو متاثر کر سکتی ہے۔ ڈیری کمپنی کے ناطے دیگر صنعتوں کے مقابلے میں ہمارے کاروبار پر اس کے کم اثرات پڑنے کی توقع ہے، تاہم کمپنی صارفین کی قوت خرید میں کمی اور بلند لاگت کے باعث مستقبل میں مشکل کاروباری ماحول دیکھ رہی ہے جس کے اثرات یقینی طور پر کاروبار پر بھی پڑ سکتے ہیں۔

کمپنی کا مقصد گھاس سے گلاس تک غذائی دودھ کی فراہمی کے ساتھ ساتھ کسانوں کی ذریعہ آمدن میں اضافے کے ساتھ پاکستانیوں کی

موجودہ اور آنے والی نسلوں کی صحت و تندرستی کو یقینی بنانا ہے۔ اپنے مقصد پر قائم رہنا، اپنے صارفین کو محفوظ اور غذائیت سے بھرپور مصنوعات کی مسلسل فراہمی یقینی بنانا کمپنی کی ترجیح رہے گی، جبکہ غیر محفوظ کھلے دودھ کی پیکڈ ملک میں منتقلی کا عمل جاری رہے گا، بذریعہ

- برانڈ ایکویٹی کو مضبوط بنانے کیلئے سرمایہ کاری کر کے

- جدید پراڈکٹ پورٹ فولیو رکھ کر

- پاکستان ڈیری ایسوسی ایشن کے ساتھ کام کر کے صارفین کو کھلے دودھ کے استعمال سے ہونے والے نقصان سے متعلق آگاہ کر کے اور پیکڈ دودھ کی خصوصیات اور مثبت اثرات کی تشہیر کی صورت میں

- ریگولیٹری حکام کے ساتھ کام کر کے وفاقی اور صوبائی غذائی قوانین کو ہم آہنگ کرنے اور کم از کم سپر انزیشن کیلئے مسودہ قانون کی تیاری
- صاف اور غذائیت سے بھرپور دودھ کے استعمال کیلئے عوامی آگاہی پیدا کرنے میں حکومتی معاونت کی حوصلہ افزائی کرنا اور ڈیری شعبہ کیلئے سازگار مالی پالیسیاں تیار کرنا

ایف سی ای پی ایل (FCEPL) حفظان صحت کے اعلیٰ معیار، غذائی تحفظ اور استحکام کیلئے پرعزم ہے اور کروڑوں پاکستانیوں کو روزانہ سستی، محفوظ اور غذائیت سے بھرپور ڈیری مصنوعات کی فراہمی کیلئے اپنی 145 سالہ عالمی مہارت اور ورثہ سے استفادہ جاری رکھے گی۔



علی احمد خان
چیف ایگزیکٹو



عبدالصمد داؤد
چیئر مین

کراچی: 21 اگست 2020

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