

CORPORATE BRIEFING SESSION



DATED 25-09-2020

For The Financial Year Ended
June 30,2019

HALA ENTERPRISES LIMITED

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Group Profile

HALA GROUP CONSIST OF TWO LISTED COMPANIES

1. [HALA ENTERPRISES LIMITED](#)
2. [PUNJAB OIL MILLS LTD](#)
3. (LISTED ON PAKISTAN STOCK EXCHANGE) Producer of premium quality of Edible oils Brands Canoilve , Zaiqa, Naturall, Raja soaps
4. One of the leading brand of Pakistan (Revenue 5,504.226 M) net profit 107 M, EPS Rs 19.22

Company Profile



Hala Enterprises Limited was Incorporated as private limited company 1n 1972-73 vide registration # C-136 LR of 1972-73 Converted in Public Limited Company in 1989 Shares of the company were floated on the Stock market in 1991 Company has completed its 47 years Product Terry Towel, kitchen towel, Terry cloth and bathrobes etc.

Management



BOARD OF DIRECTORS

Mr Tahir Jahangir Chairman/ Non executive Director

Mr Jillani Jahangir Chief Executive Officer

Mrs Munizae Jahangir Non- Executive Director

Mrs Sulema Jahangir Non- Executive Director

Mr Rashid Ahmad Khan independent Director

Mrs Myra Husain Qureshi Non- Executive Director

Mr Abdul Munaf Executive Director

Business Segments



Weaving • Production capacity of 582,000 KGS Annual of Grey Terry

Dyeing • Dyeing capacity of 2000 KGS per day (Terry Fabric)

Home Textile • Processing capacity of 1000 PCS of Bathrobes Per day

Shareholding Pattern

Particulars

Numbers of Share & %

Directors, CEO, and Their Spouse ets.	7,117,429	54.77
Associated Companies	3,979,393	30.62
Others (NIT Banks Etc)	25,605	0.19
General Public	1,869,876	14.39

Turnover/ Net profit/ (Loss) of Last 5 Years



YEARS	TURN OVER (M)	PROFIT/ (LOSS) M
2015	232.992	(11.960)
2016	208.473	(8.201)
2017	231.102	2.120
2018	314.091	5.421
2019	385.707	7.839

Earning Per Shares



YEARS

Earning Per Share Basic

2015 (1.76)

2016 (1.42)

2017 0.31

2018 0.80

2019 0.60

Challenges



- 1. Long Awaited Government Refunds**
- 2. Higher Cost of doing business in Pakistan (Cost of Electricity & Gas) higher than neighboring Countries**
- 3. Security Issues In Pakistan**

Answers of Questions (Ref. Letter No.PSX/Gen-1767) Dated September,18 2020



- A. Reasons of Non-compliance (late holding of CBS)**
- B. Steps Taken by the Company for rectification & to ensure timely compliance in future**
- C. Reasons for non-declaration of any corporate entitlement**
- D. Strategy / Financial Plan for future to safeguard the interest of minority shareholders**



Q & A Session