# ANNUAL REPORT 2020







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# **COMPANY INFORMATION**

Board of Directors	Legal Advisor				
Mr. M. Saeed-uz-Zaman - Chairman Mr. Zafar Mahmood - Chief Executive Officer	Cornelius, Lane & Mufti Advocates & Solicitors				
Mr. Khalid Mumtaz Qazi Mr. Umar Igbal	Shares' Registrar				
Mr. Javed Saleem Arif Mr. Tariq Ahmad Khan Ms. Parveen Akhter Malik Mr. Muhammad Iqbal Mr. Abdul Jaleel Shaikh (Nominee - Pak Brunei Investment Company Limited)	Corplink (Pvt.) Limited Wings Arcade, 1-K (Commercial), Model Town, Lahore. Tel: +92 42 35916714 & 19 Fax: +92 42 35869037 www.corplink.com.pk				
Executive Management	Bankers				
Mr. Zafar Mahmood Mr. Khalid Mumtaz Qazi Mr. Imran Afzal Mr. Umar Iqbal Mr. Aamir Jamil Mr. Muhammad Yahya Khan	The Bank of Punjab Habib Bank Limited Standard Chartered Bank (Pakistan) Limited Samba Bank Limited Pak Brunei Investment Company Limited Soneri Bank Limited Askari Bank Limited				
Chief Financial Officer	National Bank of Pakistan				
Syed Sajid Nasim	MCB Bank Limited Allied Bank Limited Bank Alfalah Limited				
Company Secretary					
Mr. Muhammad Inam-ur-Rahim	Al Baraka Bank (Pakistan) Limited Meezan Bank Limited				
Head of Internal Audit					
Mr. Nabeel Ahmad Khan	Registered Office / Factory				
Audit Committee	14.8 km., Sheikhupura-Faisalabad Road, Bhikhi, District Sheikhupura, Pakistan.				
Mr. Javed Saleem Arif - Chairman Mr. Tariq Ahmad Khan - Member Mr. Abdul Jaleel Shaikh - Member	Tel: +92 56 3883001-7 Fax: +92 56 3883010 Cell: +92 301-8221151, 301-8483950				
Human Resource & Remuneration Committee	Lahore Office				
Ms. Parveen Akhter Malik - Chairperson Mr. M. Saeed-uz-Zaman - Member Mr. Zafar Mahmood - Member	12-B, New Muslim Town, Lahore, Pakistan. Tel: +92 42 35926090-93 Fax: +92 42 35926099				
External Auditors EY Ford Rhodes	Website				
Chartered Accountants	www.nimir.com.pk				





To become an industry leader through a persistent commitment to customer focus, technical innovation, managerial excellence, entrepreneurial spirit and social responsibility.



To deliver unparalleled value to stakeholders and continually striving to exceed customer expectations by developing innovative industrial chemical solutions with special emphasis on workforce, health, safety, environment and contribution to the national economic development.



## **CHAIRMAN'S MESSAGE**

The world is passing through one of the history's worst crisis since start of the year. The pandemic has pushed the world into recession and most global economies are showing negative growth.

Pakistan was already struggling with challenges of depreciating currency, rising inflation and higher interest rates; thus resulting in contracting demand. This pandemic has further dampened economic growth and created further issues for the ailing economy. Although major lockdown restrictions have been lifted, there are still much to do before normal business activities can be restored.

I am pleased to see that the management has been vigilant and passed through this difficult time successfully without any loss to the business. In fact, the consolidated results improved over the last year.

The Government of Pakistan has taken some commendable steps to boost the economic activities in the country. Reducing the policy rate, reducing tariff on industrial inputs, offering attractive loan package for new investments and introducing incentives for the construction industry are some key measures, which are expected to help the economy to revive.

To take advantage of these incentives, the board of directors has approved an aggressive investment plan for the expansion of existing plants and adding new product lines besides generating power at much cheaper price to ensure sustainable growth.

I would surely praise the persistent commitment of the management team and staff for achieving the consistent growth and wish the Company continued succeeding in future too.

Muhammad Saeed-uz-Zaman Chairman

Seed Jamin

### **CEO'S MESSAGE**

I am pleased to report that Nimir Industrial Chemicals Limited concluded the financial year 2019-2020 as yet another successful year of operations. We continued to fulfill our promise and commitment to all our stakeholders by achieving significant growth and grew gross consolidated sales to cross Rs.25 billion mark. This milestone has been achieved in a situation where most businesses were struggling to survive due to prolonged lockdown amid Covid-19.

Our Company recorded a consolidated net profit after tax of PKR 1.06 billion in the fiscal year 2020. Both increased prices and volumes played their role in achieving the top and bottom line; thus confirming our endeavors to enhance shareholders value.

We would like to state that during the year we have successfully completed the new aerosols project. The commercial operations shall be started in the beginning of FY 2021. Furthermore, our team also completed various expansion projects relating to soap business.

Going forward, we are focused on improving internal efficiencies through optimization of manufacturing processes, cost rationalization, new product development and further enhancing customer relationships. The Board and management are committed to achieve a balanced top-line and bottom-line growth, whilst fully capitalizing on opportunities for organic and inorganic growth. Along with my entire team, I look forward to delivering on another successful year ahead. Insha' Allah.

I would like to thank all our shareholders and stakeholders for their continued support in the execution of our strategy to deliver on growth and profitability, to strengthen our competitiveness and to secure the long term sustainability of our business.



Zafar Mahmood Chief Executive Officer

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## **ACCREDITATIONS**



Sedex is a not for profit membership organisation dedicated to driving improvements in ethical and responsible business practices in global supply chains.



The Roundtable on Sustainable Palm Oil (RSPO) was established in 2004 with the objective of promoting the growth and use of sustainable oil palm products through credible global standards and engagement of stakeholders.



Good Manufacturing Practices (GMP) in accordance with ISO 22716: 2007 - Guidelines for Cosmetics





ISO 9001:2015 Certification (Quality Management System)



www.ri-ca.org

IT IS HEREBY CERTIFIED THAT THE FOLLOWING PRODUCTS SOAP NOODLE, GLYCERIN, STEARIC ACID & FINISHED SOAP

ARE IN COMPLIANCE WITH THE ISLAMIC SHARIAH (GUIDELINES), GLOBAL HALAL MANAGEMENT SYSTEM, IHI ALLIANCE-MALAYSIA (GHMS), PAKISTAN HALAL STANDARD (PS-3733:2016) AND UNDER THE SUPERVISION OF SHARIAH BOARD. THE PRODUCT CONTAINS HALAAL INGREDIENTS AND COMPLIES WITH THE ISLAMIC SHARIAH LAW, THEREFORE, IS LAWFUL FOR MUSLIM CONSUMPTION.

#### **CORE BUSINESS AT A GLANCE**



**Distilled Fatty** Acid / Oleo **Chemicals** 

- Soap noodles
- Stearic Acid
- Glycerine



**Soap Noodles** (Palm Bright)

Toilet soap



**Stearic Acid** (Double & Triple Press)

- Tyre and Rubber
- Textile Softener
- **Metal Polishing**
- Plastic
- Cosmetics
- Soap



**Glycerine** 

- Pharmaceutical
- Alkyd Resin
- Tobacco
- Cosmetics



**Caustic Soda** 

Sodium **Hypochlorite** 

**Hydrochloric Acid** 

- **Textile Sector**
- Cleaning & Bleaching
- Steel



**Soap Bars** 

Third party toilet soap finishing and packing facility



**Aerosols** 

Body Sprays

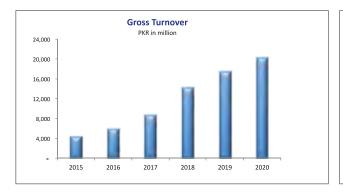
- Deodorants
- Antiperspirants
   Starch Sprays
- Air Fresheners Spray Paints
- Insecticides
- Automobile Cleaners
- Shaving Foam
   Metal Cleaners

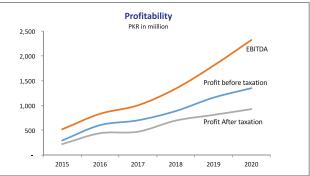
• Hair Sprays

Home Cleaners

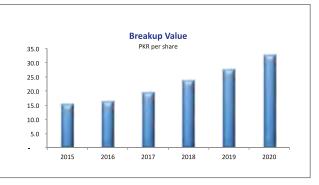
# **OUR PERFORMANCE STANDALONE**

	2015	2016	2017	2018	2019	2020
			Rupees	in million		
Gross Turnover	4,285	5,864	8,624	14,222	17,432	20,220
Net Sales	3,663	5,011	7,369	12,091	14,850	17,173
Profit before taxation	294	603	701	887	1,159	1,349
Profit after Taxation	222	441	471	696	810	926
EBITDA	520	832	1,003	1,340	1,804	2,319
Long term loans and Leases	166	348	354	480	592	1,004
Equity	1,681	1,788	2,144	2,615	3,035	3,623
Current Assets	1,494	1,966	2,926	4,726	5,076	6,769
Current Liabilities	1,199	1,784	2,763	4,274	4,566	5,845
Current Ratio	1.25	1.10	1.06	1.11	1.11	1.16
Number of Shares (in Millions)	111	111	111	111	111	111
Breakup value per share - Rupees	15.2	16.2	19.4	23.6	27.4	32.8
Earning per share - Rupees	2.0	4.0	4.3	6.3	7.3	8.4
Dividend Per Share - Rupees	1.0	2.0	2.0	3.0	3.0	3.0

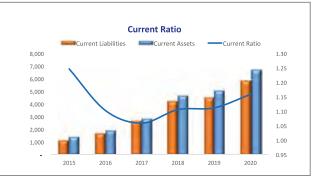






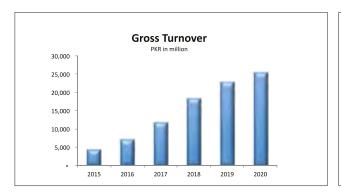


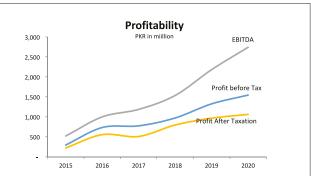




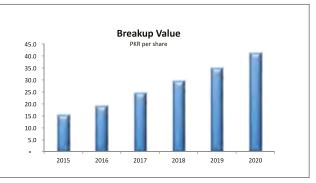
# **OUR PERFORMANCE** CONSOLIDATED

	2015	2016	2017	2018	2019	2020
			Rupees	in million		
Gross Turnover	4,285	7,007	11,571	18,186	22,723	25,373
Net Sales	3,663	5,997	9,958	15,569	19,601	21,526
Profit before taxation	294	733	774	972	1,325	1,544
Profit after Taxation	222	554	508	796	966	1,061
EBITDA	520	999	1,187	1,535	2,181	2,743
Long term loans and Leases	166	547	463	592	704	1,120
Equity	1,681	2,092	2,696	3,265	3,842	4,565
Current Assets	1,494	3,249	4,567	7,034	7,635	9,284
Current Liabilities	1,199	2,762	3,921	6,010	6,423	7,606
Current Ratio	1.25	1.18	1.16	1.17	1.19	1.22
Number of Shares (in Millions)	111	111	111	111	111	111
Breakup value per share - Rupees	15.20	18.90	24.40	29.50	34.70	41.30
Earning per share - Rupees	2.01	4.84	4.29	6.62	7.87	8.88













## **YEAR AT A GLANCE 2020**

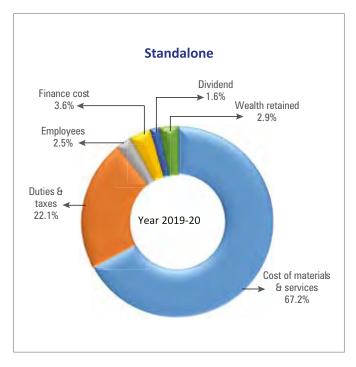
	Standalone		Consc	olidated
	2019	2020	2019	2020
	Rupees	in Million	Rupees	in Million
Gross Turnover	17,432	20,220	22,723	25,373
Gross Profit	2,030	2,546	2,520	3,052
Operating Profit	1,733	2,177	2,112	2,572
Profit before taxation	1,159	1,349	1,325	1,544
Profit after taxation	810	926	966	1,061
Net Worth	3,035	3,623	3,842	4,565
Long Term Loans and Leases	592	1,004	704	1,120
Total Assets	8,514	10,849	11,286	13,649
Breakup value per share - Rupees	27.4	32.8	34.7	41.3
Earning per share - Rupees	7.3	8.4	7.9	8.9

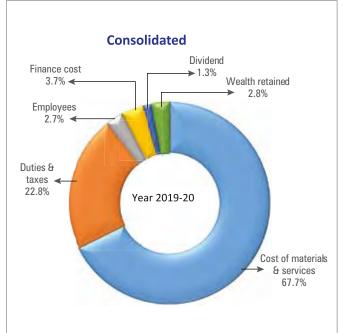


## **WEALTH GENERATED AND DISTRIBUTED**

FOR THE YEAR ENDED JUNE 2020

		Standalone 2020		dated :0
	<b>RKR</b> in million	Percentage	RKR in million	Percentage
Wealth Generated				
Sales with sales Tax	20,220	99.9%	25,373	99.9%
Other operating profit	17	0.1%	32	0.1%
	20,237	100%	25,405	100%
Distribution of Wealth				
Cost of materials & services	13,598	67.2%	17,196	67.7%
Duties & taxes	4,473	22.1%	5,528	21.8%
Employees	514	2.5%	696	2.7%
Finance cost	733	3.6%	930	3.7%
Dividend	332	1.6%	332	1.3%
Wealth retained	588	2.9%	723	2.8%
	20,237	100.0%	25,405	100.0%





# **HORIZONTAL & VERTICAL ANALYSIS**

	2015	2016	2017	2018	2019	2020
			Rupees	in million		
BALANCE SHEET						
Non Current Assets	1,659	2,063	2,548	2,862	3,438	4,079
Current Assets	1,494	1,966	2,926	4,726	5,076	6,769
TOTAL ASSETS	3,153	4,029	5,474	7,588	8,514	10,849
	37.00	.,020		.,,,,,	5,5	. 575 15
Share Capital and Reserves	1,681	1,788	2,144	2,615	3,035	3,623
Non Current Liabilities	273	458	567	699	913	1,381
Current Liabilities	1,199	1,784	2,763	4,274	4,566	5,845
TOTAL EQUITY AND LIABILITIES	3,153	4,029	5,474	7,588	8,514	10,849
PROFIT & LOSS ACCOUNT						
Sales- Net	3,663	5,011	7,369	12,091	14,850	17,173
Cost of Sales	3,103	4,039	6,304	10,542	12,821	14,626
Gross Profit	561	972	1,065	1,549	2,030	2,546
Distribution & Administration Cost	149	207	230	254	296	369
Operating Profit	412	765	835	1,295	1,733	2,177
Other Expenses/ (Income)	4	47	(11)	115	69	95
Finance Cost	106	91	135	204	359	602
Foreign Exchange Loss	8	24	10	89	146	132
Profit before Taxation	294	603	701	887	1,159	1,349
Taxation	72	163	229	192	349	423
Other Comprehensive Loss	0.2	2	4	4	3	6
Net Comprehensive income for the Year	222	439	467	692	807	920

#### **Horizontal Analysis**

#### **Vertical Analysis**

	Horizontal Analysis			Volucai Alialysis							
2015	2016	2017	2018	2019	2020	2015	2016	2017	2018	2019	2020
	percent	age chan	ige from	last year				perce	ntage		
4.79	24.35	23.52	12.34	20.12	18.64	52.61	51.19	46.54	37.72	40.38	37.60
43.69	31.62	48.82	61.50	7.40	33.37	47.39	48.81	53.46	62.28	59.62	62.40
20.21	27.79	35.87	38.62	12.20	27.42	100.00	100.00	100.00	100.00	100.00	100.00
15.19	6.38	19.94	21.94	16.06	19.39	53.31	44.37	39.17	34.46	35.65	33.40
(13.88)	67.37	23.88	23.30	30.64	51.16	8.67	11.36	10.36	9.21	10.73	12.73
41.66	48.79	54.92	54.70	6.82	28.01	38.02	44.27	50.47	56.33	53.63	53.88
20.21	27.79	35.87	38.62	12.20	27.42	100.00	100.00	100.00	100.00	100.00	100.00
9.96	36.78	47.06	64.08	22.82	15.64	100.00	100.00	100.00	100.00	100.00	100.00
10.07	30.18	56.08	67.22	21.62	14.09	84.69	80.60	85.55	87.19	86.33	85.17
9.35	73.30	9.58	45.48	30.99	25.46	15.31	19.40	14.45	12.81	13.67	14.83
2.65	39.22	11.23	10.30	16.49	24.56	4.06	4.13	3.13	2.10	1.99	2.15
11.99	85.61	9.13	55.19	33.84	25.61	11.25	15.26	11.33	10.71	11.67	12.68
(85.11)	1,170.9	(124.4) (1	1,108.4)	(40.0)	37.7	0.10	0.93	(0.16)	0.95	0.47	0.55
31.98	(14.87)	49.61	50.82	76.00	67.33	2.90	1.81	1.84	1.69	2.42	3.50
131.24	210.31	(59.42)	805.14	64.98	(9.96)	0.21	0.48	0.13	0.73	0.98	0.77
13.49	105.04	16.15	26.58	30.61	16.44	8.03	12.04	9.51	7.34	7.80	7.86
12.13	124.52	40.94	(16.48)	81.94	21.25	1.98	3.25	3.11	1.58	2.35	2.46
(22.54)	782.01	162.33	(12.63)	(23.94)	115.60	0.01	0.03	0.06	0.03	0.02	0.04
13.99	98.09	6.41	48.10	16.69	14.00	6.05	8.76	6.34	5.72	5.44	5.36

# **KEY OPERATING & FINANCIAL DATA FOR LAST SIX YEARS**

	2015	2016	2017	2018	2019	2020
			Rupees	in million		
Net Sales	3,663	5,011	7,369	12,091	14,850	17 179
Gross Profit	5,003	972				17,173
			1,065	1,549	2,030	2,546
Operating Profit	412	765	835	1,295	1,733	2,177
Profit before taxation	294	603	701	887	1,159	1,349
Profit after taxation	222	441	471	696	810	926
EBITDA	520	832	1,003	1,340	1,804	2,319
Paid-up Capital	1,106	1,106	1,106	1,106	1,106	1,106
Net Worth	1,681	1,788	2,144	2,615	3,035	3,623
Long Term Loans and Leases	166	348	354	480	592	1,004
Current Liabilities	1,199	1,784	2,763	4,274	4,566	5,845
Current Assets	1,494	1,966	2,926	4,726	5,076	6,769
Total Assets	3,153	4,029	5,474	7,588	8,514	10,849
Breakup value per share - Rupees	15.2	16.2	19.4	23.6	27.4	32.8
Earnings per share - Rupees	2.0	4.0	4.3	6.3	7.3	8.4
Current Ratio	1.25 : 10	1.1 : 10	1.06 : 10	1.11 : 10	1.11 : 10	1.16 : 10
Lont Terms Debt to Equity Ratio	9 : 91	16 : 84	14 : 86	16 : 84	16 : 84	22 : 78
Interest Coverage Ratio	3.77	7.67	6.17	5.34	4.22	3.24

# **FINANCIAL STATEMENTS - SEPARATE**

FOR THE YEAR ENDED JUNE 30, 2020

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- 25 Report On The Audit Of The Financial Statements
- 28 Statement Of Financial Position
- 33 Notes To The Separate Financial Statements

#### **DIRECTORS' REPORT**

The Directors are pleased to present the 27th Annual Report of your Company, together with the audited financial statements for the fiscal year, ended on June 30, 2020.

#### **Performance of the Company's Business**

The year under review was historically difficult and was badly affected by the COVID-19 pandemic that started in December 2019 and later spread all over the world. Like many countries, Pakistan's economy was also severely affected.

To alleviate the pandemic, a nation-wide lockdown was imposed in March 2020 in Pakistan. This caused many businesses to close down and resulting in further deteriorating the country's economy.

Nimir Industrial Chemicals Limited, being the producer of soap — an effective prevention tool against the virus, continued its operation throughout the lockdown period while adhering to the SOPs imposed by the Government to ensure health and safety of the workforce.

Therefore, the Company stayed resilient in its performance and posted better results on the back of increased sales and profitability during the financial year under review. The operating results of the FY 2020 are summarized as follows:

	2020	2019	Increase
	PKR N	% age	
Sales Revenue	17,173	14,850	16%
Gross Profit	2,546	2,030	25%
Operating Profit	2,177	1,733	26%
Profit after Tax	926	810	14%
Earnings per share (Rs.)	8.38	7.33	14%

The Company's topline was recorded at Rs. 17.1 billion; 16% more than the last year, driven by both increased prices and volumes. The gross and operating profits of the company increased by 25% & 26% to Rs. 2,546 million and Rs. 2,177 million, respectively.

The foreign exchange loss of Rs. 132 million is mainly on account of devaluation of Pak Rupee during the current financial year. Finance cost increased primarily due to the high discount rate that prevailed during most part of the financial year.

With increased operating profit, the company posted net profit of Rs. 926 million during the year under review against Rs. 810 million earned last year; showing a year-on-year increase of 14%. As a result, the Earning Per Share (EPS) increased from Rs. 7.33 per share to Rs. 8.38 per share.

With great pleasure, we would like to state that we have successfully completed the aerosols project during the year. The commercial operations shall be started in the beginning of FY 2021.

#### **Credit Rating**

PACRA (Pakistan Credit Rating Agency) has maintained the credit rating of the Company to A+ for long term and A1 for short term.

#### **Future Outlook**

The world is still struggling against the COVID-19 pandemic. Pakistan has seen a dramatic decrease in new cases and deaths. In view of this positive development, the Government has allowed resumption of most of the business activities in August 2020, after almost 140 days of lockdown. Furthermore, the State Bank of Pakistan has taken several steps for the revival of economy and reduced the policy rate down to 7%, while offering attractive financing schemes to encourage new investments. These measures would indeed help the economy to get back to normal.

Taking advantage of the low interest rate, your company has made aggressive investment plans. Besides executing the project of expanding caustic soda plant in April 2020, the Board of Directors have approved additional investment of Rs. 3,060 million in the new solid-fuel based 20 MW power plant. The Board also approved to invest Rs. 450 million in a third-party toll manufacturing facility to produce multiple consumer products for our FMCG customers. The Board further approved an investment of Rs. 250 million in the second line of aerosols, which will be used for the manufacturing of insect killer sprays and similar products.

In view of the above developments, we are confident that we will continue our journey of success and keep growing company's top line and profitability while constantly enhancing shareholders value, Insha'Allah.

# Summary of Key operating and financial data of last six financial years

Summary of key operating and financial data of last six years is annexed.

#### **Outstanding statutory payments**

All outstanding payments are of nominal and routine nature.

#### **Gratuity Scheme**

The Company operates a funded gratuity scheme for its employee as referred in Note 12 to the accounts.

#### **Board of Directors**

Currently the Board of Directors comprises of nine (9) members which includes (8) male and one (1) female. Six are non-executive (including three independent) and three executive directors. The election of directors was last held in Extraordinary General Meeting in December 2018.

During the year under review, Four (4) Board, Four (4) Audit Committee and One (1) HR & Remuneration Committee meetings were held. Names of persons who, at any time during the financial year were directors of the Company along with their attendance are as follow:

Name of Director	Board of Directors	Audit Committee	HR & R Committee
M. Saeed-uz-Zaman	4/4		1/1
Zafar Mahmood	4/4		1/1
Khalid Mumtaz Qazi	4/4		
Umar Iqbal	3 / 4		
Parveen Akhter Malik	4/4		1/1
Javed Saleem Arif	4/4	4/4	
Tariq Ahmad Khan	4/4	4/4	
Abdul Jaleel Shaikh	4/4	4/4	
Muhammad Iqbal	4 / 4		

Leaves of absence were granted to a director who could not attend one of the meetings.

During the year Mr. Muhammad Iqbal got training under Directors' Training Program (DTP).

The Board has two sub committees namely Audit Committee and Human Resource and Remuneration Committee. The composition of these two committees are as under:

#### **Audit Committee:**

1.	Mr. Javed Saleem Arif	(Independent)	Chairman
2.	Mr. Tariq Ahmad Khan	(Independent)	Member
3	Mr. Abdul Jaleel Shaikh	(Non-Executive)	Member

#### **Human Resource and Remuneration Committee:**

1.	Ms. Parveen Akhter Malik	(Independent)	Chairperson
2.	Mr. M. Saeed uz Zaman	(Non-Executive)	Member
3.	Mr. Zafar Mahmood	(Executive)	Member

#### **Board Evaluation**

In accordance with the Code of Corporate Governance (CCG) and the Companies Act, 2017 the evaluation of the Board, its committees and individual directors was conducted. The Board is assisted by sub-committees, i.e. the Audit Committee and the HR&R Committee, and these sub-committees held meetings during the year as per the stipulations of the Code of Corporate Governance. It is also important to praise the key role played by the sub-committees in highlighting areas of improvements and

recommending practical solutions.

#### **Directors' Remuneration Policy**

Executive Directors' remuneration is fixed as per the formal policy approved by the Board in line with the Companies Act, 2017 and the Code of Corporate Governance. The fee of the Non-Executive and Independent Directors for attending the Board and Committee meetings of the Company is determined by the Board from time to time.

#### **Corporate Governance**

As required under Code of Corporate Governance incorporated in the Listing Rules of the Pakistan Stock Exchange Limited in the country, the Board of Directors is pleased to state as follows:

- The Financial statements, prepared by the management of the Company, present fairly its state of affairs, the results of its operations, cash flows and changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards (IFRS), as applicable in Pakistan, have been followed in the preparation of financial statements.
- The system of internal controls is sound in design and has been effectively implemented and monitored.
- There is no significant doubt upon the company's ability to continue as a going concern.
- There has been no material departure from the best practices of the Corporate Governance, as detailed in the listing regulations.
- Key operating and financial data for the last 6 years is annexed.
- Outstanding taxes and levis are given in the notes to the financial statements.

The management of the Company is committed towards good

corporate governance, and taking all appropriate measures to comply with best practices and also continuously reviewing the system of internal controls in the light of Companies Act, 2017.

#### **Corporate Social Responsibilities**

The Company recognizes its social responsibilities as a key member of the community. It is committed to contribute its resources for the better environment with an unprejudiced approach. Its safety, health and environmental (SHE) policies are geared towards unbiased betterment of employees and community.

The Company ensures environment friendly operations, products and services and promotes environmental awareness among its employee and the community. It inducts employees from the surrounding community and offer internships and apprenticeship opportunities to technical institutes. It also encourages visits by the students of different educational institutions and support needy children of the employees for studies to promote education in the country.

#### **Subsidiary Companies**

Nimir Holding Private Limited (NHPL), a 100% subsidiary Company of Nimir Industrial Chemicals Limited (NICL), has filed an application with Securities and Exchange Commission of Pakistan (SECP) for voluntary winding up. Resultantly all the assets and liabilities held by NHPL have been transferred to NICL. As a result of the winding up process, Nimir Industrial Chemicals Limited now holds 51% shares in Nimir Management Private Limited and 11.63% shares in Nimir Resins Limited (NRSL) directly. Your Company's effective shareholding in NRSL stands unchanged at 37.64%.

#### **External Auditors**

The present auditors' M/s EY Ford Rhodes, Chartered Accountant, retiring this year, being eligible, have offered themselves for reappointment. The audit committee has recommended the reappointment of M/s EY Ford Rhodes, Chartered Accountant as external auditor of the Company for the year ending June 30, 2021.

#### **Dividend / Bonus Shares**

The Board has recommended a Rs. 1.5 final cash dividend for the year ended June 30, 2020. The Board had earlier declared and paid interim cash dividends totaling Rs. 1.5 per share (i.e. 15%). The total cash dividend for the year remained Rs. 3.0 per share (i.e. 30%).

#### **Pattern of Shareholding**

A pattern of shareholding of the Company is annexed. There was no trading in the shares of the Company by the Directors, Chief Executive, Chief Financial Officer, Company Secretary, Company Executive and their spouses and minor children during the year except those which are mentioned in the annexed statement required under code of CCG. Necessary returns in this respect filed with the regulatory authorities besides informing the Board and the Stock Exchange of the said transactions as required under the Code of Corporate Governance.

#### **Acknowledgment**

We are thankful to our valued stakeholders including customers, banks, suppliers, contractors and shareholders, regulators for their excellent support and confidence. We also thank our employees for their focused dedication and hard work throughout this period.

For and on behalf of the Board

Zafar Mahmood Chief Executive Officer

Lahore August 28, 2020 What is A Marriage Open

Khalid Mumtaz Qazi Director



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# ڈائر یکٹرزر بورٹ

سمپنی کے بورڈ آف ڈائر کیٹرز 30 جون 2020ء کوختم ہونے والے مالی سال کے لئے آپکی کمپنی کی 27 ویں سالا ندر پورٹ معذنظر ٹانی شدہ مالیاتی گوشوار ہے بیش کرتے ہوئے خوشی محسوں کرتا ہے۔ سمپنی کے کارو بارکی کارکرد گی

زیرِ جائزہ سال تاریخی طور پرمشکل ترین سال تھااور 19-COVID وباء نے بُری طرح متاثر کیا جودِ ممبر 2019 میں شروع ہوااور بعدازاں پوری دنیامیں پھیل گیا۔ کئی دوسرے مما لک کی طرح ، پاکستانی معیشت بھی بُری طرح متاثر ہوئی۔

وہاء کے خاتمہ کے لئے ، پاکستان میں قو می سطح پرلاک ڈاؤن مارچ 2020 میں لا گوکیا گیا۔ جس وجہ سے کی کاروبار بند ہو گئے اور نیتجناً ملکی معیشت مزید بگز گئی۔ نمرا نڈسٹریل کیمیکازلمیٹڈ ، بحیثیت صابن کا پروڈیوسر - وائرس کے خلاف ایک مؤثر حفاظتی ٹول ، نے افرادی قوت کی صحت اور حفاظت کویٹینی بنانے کے لئے حکومت کی طرف سے عاکد کردہ الیں او پیز پڑمل کرتے ہوئے پوری لاک ڈاؤن مدت میں اپنا کاروبار جاری رکھا۔

لہذا بمپنی اپنی کارکردگی میں مشحکم رہنے کے قابل رہی اور زیرِ جائز ہالی سال کے دوران زیادہ فروخت اور منافع پاپی کی پشت پر قابل ذکرنتائج درج کئے ہیں۔

مالى سال 2020 كآير يُنكُ نتائج كاخلاصه مندرجه ذيل ب:

اضافه	2019	2020
اوسط فيصد	ملين	رو_پ
16%	14,850	17,173
25%	2,030	2,546
26%	1,733	2,177
14%	810	926
14%	7.33	8.38

کمپنی کی ٹاپ لائن، گزشتہ سال ہے 16 فیصد زیادہ، بنیا دی طور پر زیادہ قیمتوں اور جم بڑھ جانے کی وجہ سے 17.1 بلین روپے درخ کی گئی۔ کمپنی کا مجموعی اور آپریٹنگ منافع بالتر تیب 2,546 ملین روپے اور 2,177 بلین روپے جو 25 فیصد اور 26 فیصد تک زیادہ ہوا۔ موجودہ مالی سال کے دوران پاکستانی روپے کی قدر میں کی کے لحاظ سے 132 ملین روپے کا غیر ملکی زیر مباولہ کا نقصان ہوا ہے۔ مالی سال کے بیشتر جھے کے دوران موجودہ زیادہ شرح سود کی وجہ سے مالی لاگت بنیا دی طور پر زیادہ ہوگئی۔

زیادہ آپریٹنگ منافع کے ساتھ ، کمپنی نے گزشتہ سال 810 ملین روپے کے مقابلے زیرِ جائزہ سال کے دوران 926 ملین روپے کا خالص منافع کمایا ، جوسال بہسال 14 فیصد کا اضافہ ظاہر کر رہاہے۔

نتیج کے طور پر (EPS) فی شیئر آمدنی 7.33 روپے فی شیئر سے 8.38 روپے فی شیئر تک بڑھ گئی۔ ہم بڑی خوثی کے ساتھ بیان کرتے ہیں کہ ہم نے سال کے دوران ایروسول پر وجیکٹ کوکا میا بی کے ساتھ کممل کیا۔ کمرشل آپریشنز مالی سال 2021 کے آغاز میں شروع ہوگا۔

#### كريْدْ ك ريْنْك:

PACRA(پاکستان کریڈٹ ریٹنگ ایجنسی) نے ممپنی کی طویل مدت کے لئے +A اور مختصر مدت کے لئے A1 اور مختصر مدت کے لئے A1 کی کریڈٹ ریٹنگ برقر اررکھی۔

#### مستقتل كانقظ نظر

د نیااب بھی COVID-19 وباء کےخلاف کوشش کررہی ہے۔ پاکستان نے نئے کیسز اوراموات میں ڈرامائی کمی دیکھی گئی ہے۔اس مثبت تبدیلی کے مدنظر، عکومت نے تقریباً 140 دنوں کے لاک ڈاؤن کے بعداگت

2020 میں بیشتر کاروباری سرگرمیول کی بھالی کی اجازت دے دی ہے۔ اس کے علاوہ ، بینک دولت پاکستان نے معیشت کی بھال اور فی سرماییکاری کی حوصلہ افزائی کے لئے پُرکشش فٹانسنگ اسکیموں کی بیشکش کرتے ہوئے پالیسی شرح 7 فیصد شیج تک کم کرنے کے گی اقد امات کئے ہیں۔ بیا قد امات معیشت کو معمول پرواپس لانے ہیں مدد کریں گے۔ کم شرح سود کا فائدہ اُٹھاتے ہوئے ، آپ کی سمجنی نے اگر یبوسر مابیکاری کے منصوبے بنائے ہیں۔ اپریل 2020 میں کا شک سوڈا بلانٹ کی توسیع کے منصوب کی تعمیل کے علاوہ ، بورڈ آف ڈائر یکٹرز نے بیں۔ اپریل 2020 میں کا سٹک سوڈا بلانٹ کی توسیع کے منصوب کی بیائی سرماییکاری کی منظوری نے 20 میگاواٹ باور بلانٹ پپٹنی نئے سالڈ فیول میں 3,060 ملین روپے کی اضافی سرماییکاری کی منظوری دی۔ بورڈ نے ہمارے FMCG کشمرز کے لئے ملٹی بل کنزیومر پروڈ کٹس پیدا کرنے کے لئے تھرڈ پارٹی ٹول مینوفینچر نگ ہولت میں 450 ملین روپے کی سرماییکاری کی بھی منظوری دی ہے۔ بورڈ نے ایروسولز کی دوسری لائن میں 250 ملین روپے کی سرماییکاری کی مزید منظوری دی ، جو کیٹرے مارسپر سے اوراسی طرح کی مصنوعات بنانے میں استعمال کی جائے گی۔

بالا ڈویلیپنٹ کے مدِنظر، ہم پُر اُمید ہیں کہ ہم انشاءاللّٰہ کامیابی کااپناسفراور حصص داران کی قدر رکوسلسل بڑھاتے ہوئے کمپنی کی ٹاپ لائن اورمنافع پانی کو بڑھانا جاری رکھیں گے۔

گزشته چههالی سالوں کے کلیدی آپریٹنگ اور مالیاتی اعداد وشار کا خلاصہ

گزشتہ چھسالوں کے اہم آپریٹنگ اور مالیاتی اعداد وشار کا خلاصہ نسلک ہے۔

#### بقايا قانونى ادائيكيان

تمام بقایا دائیگیاں برائے نام اور معمولی نوعیت کی ہیں۔

#### گریجو پٹی سکیم

کمپنی نے اپنے ملاز مین کے لئے اکاؤنٹس کے نوٹ 12 پر درج، فنڈ ڈگر یجوئی سیم چلاتی ہے۔

#### بوردْ آف دْائر يكٹرز

موجودہ پورڈ آفڈائز کیٹرزنو (9)ارکان پرمشتل ہے جس میں آٹھ (8) مرداورا یک (1) خاتون شامل ہیں۔ چھنان ایگزیکٹو (بشمول تین آزاد )اور تین ایگزیکٹوڈائز یکٹرز ہیں۔ڈائز یکٹرز کے انتخابات دسمبر 2018 میں غیر معمولی اجلاس عام میں منعقد ہوئے۔

زیرِ جائزہ سال کے دوران، چار (4) بورڈ، چار (4) آڈٹ کمیٹی اور ایک (1) انٹج آراینڈ ریمنریش کمیٹی کے اجلاس منعقد ہوئے۔اشخاص کے نام جو مالی سال کے دوران کسی وقت میں کمپنی کے ڈائر مکٹرز تھے معدان کی حاضری حسب ذیل میں:

ڈائر کیٹرز جو چندا جلاسوں میں شرکت نہیں کر سکتے تھے،کوغیر حاضری کی چھٹی دی گئی۔

سال کے دوران جناب محمدا قبال نے ڈائز یکٹرزٹر بینگ پروگرام (DTP) کے تحت ٹر بیننگ حاصل کی۔ کے سات میں اور میں میں میں اور میں میں اور میں اور کا میں میں اور کی میں اور کی میں اور کی میں کی مار سے میں ا

بورڈ کی دو ذیلی کمیٹیاں یعنی آ ڈٹ کمیٹی اور ہیومن ریسورس اینڈ ریمنزیشن کمیٹی ہیں۔ان دو کمیٹیوں کی ترتیب

#### حب زیل ہے:

انچ آر & ریمزیش کمیٹی	آ ڈے کمیٹی	بورد آف د ائر يكثرز	نام ڈائر یکٹر
1/1		4/4	محد سعيدالزمان
1/1		4/4	ظفرمحمود
		4/4	خالدممتاز قاضى
		3/4	عمرا قبال
1/1		4/4	پروین اختر ملک
	4/4	4/4	جاويدسليم عارف
	4/4	4/4	طارق احمدُ خان
_	4/4	4/4	عبدالجليل شيخ
·		4/4	محرا قبال

#### آ ڈٹ کمیٹی:

•		
1-جناب جاويدسليم عارف	(آزاد)	چيئر مين
2_جناب طارق احمرخان	(آزاد)	رکن
3_عبدالجليل شيخ	(نان ایگزیکٹو)	رکن
ەپيۇمن رىيىورس ايندرىيىزىش كىيىغى:		
1 _محتر مه پروین اختر ملک	(آزاد)	چيئر مين
• •		

2\_جناب مجمسعيد الزمان (نان الگيزيگو) رکن 3\_جناب ظفرمحود (الگيزيگو) رکن

بورڈ کی شخیص

کوڈ آف کار پوریٹ گورننس (سی ہی ہی) او کوپنیزا یکٹ 2017 کے مطابق بورڈ ،اس کی کمیٹیوں اور انفرادی ڈائر یکٹرز کی تشخیص کی ٹی۔ بورڈ کی مدوذ یلی کمیٹیوں ، یعنی آڈٹ کمیٹی اورانج آر اینڈ آر کمیٹی کے ذریعے کی جاتی ہے، اوران ذیلی کمیٹیوں نے کارپوریٹ گورننس کے ضابطہ اخلاق کی شراکط کے مطابق سال کے دوران اجلاس منعقد کئے۔ بہتری کے شعبوں کو اجا گر کرنے اور علی حل تبجو یز کرنے میں ذیلی کمیٹیوں کے کلیدی کردار کی تعریف کرنا بھی ضروری ہے۔

ڈائر یکٹرز کی معاوضہ پالیسی

ا گیزیکٹوڈائر کیٹرز کا معاوضکینیزا کیٹ،2017اورکوڈ آف کار پوریٹ گورننس کےمطابق بورڈ کی طرف سے منظور شدہ رسی پالیسی کےمطابق طے کیا گیا ہے۔ سمپنی کے بورڈ اور سمیٹی کے اجلاسوں میں شرکت کے لئے نان ایکزیکٹواور آزادڈ ائر کیٹرز کی فیس کانعین وقافو قاً بورڈ کرتا ہے۔

#### كار پورىپ گورننس

ملک میں اسٹاک ایکیجینے لمیٹڈ کے فہرتی قوانین میں شامل کارپوریٹ گورننس کے ضابطہ کے مطابق ، بورڈ آف ڈائر کیٹرز بخوشی بیان کرتے ہیں:

- سنگینی کی انتظامید کی طرف سے تیار کردہ، مالیاتی حسابات، اس کے امور، آپریشنز کے نتائج، نقدی بہاؤاورا کیوئی میں تبدیلیوں کو منصفانہ طور پر ظاہر کرتے ہیں۔
  - مستمینی کے کھا تہ جات بالکل صحیح طور سے بنائے گئے ہیں۔
- مالی حسابات کی تیاری میں مناسب اکاؤنٹنگ پالیسیوں کوشلسل کے ساتھ لا گوکیا گیا ہے اور اکاؤنٹنگ کے تخیینہ جات مناسب اور دانشمندانہ فیصلوں پڑنی ہیں۔
- مالی صابات کی تیاری میں پاکستان میں لاگو بین الاقوامی مالیاتی رپورٹنگ کے معیارات (IFRS) کی پیروی کی گئی ہے۔
- اندرونی کنٹرول کے نظام کا ڈیزائن مشحکم ہے اوراسکی مؤثر طریقے سے عملدرآ مداور گرانی کی جاتی ہے۔
  - تسمینی کے گوئنگ کنسرن ہونے کی صلاحیت پر کوئی قابل ذکر شکوک وشبہات نہیں ہیں۔
- فہرسی قواعد وضوابط میں تفصیلی کار پوریٹ گورننس کے بہترین عمل سے کوئی مادی انحراف نہیں کیا گیاہے۔
  - گزشته چیسال کاکلیدی آپریٹنگ اور مالیاتی ڈیٹا منسلک ہے۔
  - بقایا شیسزاور لیویز کا مالی حسابات کے نوٹ میں انکشاف کیا گیا ہے۔

کپنی کی انتظامیدا چھے کارپوریٹ گورنس کے لئے پُرعزم ہے،اور بہترین طریقوں کے مطابق عمل کرنے کے لئے مناسب اقدامات کئے گئے ہیں اورکپینزا کیٹ 2017 کی روشنی میں مؤثر طریقے سے عملدرآ مداور گرانی کی جاتی ہے۔ کی جاتی ہے۔

#### كار بوريث ساجى ذمه داريال

کمپنی کمیوٹی کے ایک اہم رکن کے طور پراپی ساجی ذمد داریوں کو پہچانتی ہے۔ بیغیر جانبدار نقط نظر کے ساتھ بہتر ماحول کے لئے اپنے وسائل کو استعال کرنے میں مصروف ہے۔ اس کی حفاظتی، صحت اور ماحولیاتی (SHE) پلیسیاں ملازمین اور کمیوٹی کی غیر جانبدارانہ بہتری کے لئے تیار کی گئی ہیں۔

کمپنی ماحول دوست آپریشنز ،مصنوعات اور خدمات کویقینی بناتی ہے اور اپنے ملاز مین اور کمیونی کے درمیان ماحولیاتی شعور کوفروغ دیتی ہے۔ بیدارد گردی کمیونی سے ملاز مین کوشامل اور تکنیکی اداروں کو انٹرن شپ اور اپڑیٹس شپ کے مواقع پیش کرتی ہے۔ بیٹنلف تعلیمی اداروں کے طالب علموں کی طرف سے دوروں کی حوصلہ افزائی اور ملک میں تعلیم کوفروغ دینے کے لئے ضرورت مندملاز مین کے بچوں کی مدد کرتی ہے۔

#### و یکی کمپنیاں

نمر ہولڈنگ پرائیویٹ کمیٹر (NHPL)، جونمرانڈسٹریل کیمیکز کمیٹر (NICL) کی ایک 100% و یکی کمپنی ہے، جس نے سیکورٹیز اینڈ ایکجینئی کمیشن آف پاکستان کے ہاں رضا کارانہ وائنڈنگ اپ کی درخواست جمع کرائی ہے۔ نینجنگ NHPL کے ملکیتی تمام اٹا نے اور واجبات NICL میں فتقل ہوگئے ہیں۔ وائنڈنگ اپ پراسیس کے نینج میں نمرانڈسٹر میل کیمیکز کمیٹرڈ اب براوراست نمر پنجنٹ پرائیویٹ کمیٹرڈ میں 51% حصص اور نمر ریز ائنز کمیٹرڈ کر ایک میں (NRSL) میں 11.63 حصص رکھتی ہے۔ NRSL میں آپ کی کمپنی کی گوئی کی موثرشیئر ہولڈنگ قائم رہی ہے۔

#### بيروني محاسب

اس سال سبکدوش ہونے والے موجودہ محاسب میسرزای وائی فورڈ رہوڈس، چارٹرڈ اکا دُنٹنٹ نے اٹل ہونے کی بناء پر، دوبارہ تقرری کے لئے اپنے آپ کو پیش کیا ہے۔ آڈٹ کمیٹی نے 30 جون 2021ء کوشم ہونے والے سال کے لئے کمپنی کے بیرونی محاسب کے طور پر میسرز فورڈ رہوڈس، چارٹرڈ اکا دَنٹنٹ کی دوبارہ تقرری کی سفارش کی ہے۔

#### ڈیویڈیڈ/ بونس شیئرز

بورڈ نے 30 جون 2020ء کوختم ہونے والے سال کے لئے۔/1.5 روپے فی شیئر ( یعنی %15) حتمی نقد منافع کی سفارش کی ہے۔ بورڈ پہلے ہی عبوری نقند ڈیویڈ ینڈ کل - / 5 . 1 روپے فی شیئر ( یعنی %15 ) کا اعلان اور ادا کرچکا ہے۔ سال کے لئے کل نقند ڈیویڈ ینڈ ۔/3 روپے فی شیئر ( یعنی %30 ) رہا۔

#### نمونه عصص داري

سمپنی کانمونہ جصص داری نسلک ہے۔سال کے دوران کمپنی کے ڈائر بکٹرز، چیف ایگزیکٹو، چیف فٹانشل آفیسر، کمپنی سکرٹری، کمپنی ایگزیکٹواوران کے زوج اور نابالغ بچوں کے ذریعے کمپنی کے قصص میں کوئی ٹریڈیگ نہیں کی گئی، ماسوائے جس کا ذکر کوڈ آف کارپوریٹ گورننس (سیسی جی) کے ضابطہ کے تحت درکار نسلکہ بیان میں کہا گیا ہے۔ میں کہا گیا ہے۔

یں پیا ہے۔ کوڈ آف کارپوریٹ گورننس کے تحت درکار ، مذکورہ لین دین کا بورڈ اورا شاک اسٹینیز کومطلع کرنے کےعلاوہ بابت ہذا میں ضروری ریٹرنزریگولیٹری اتھارٹی کے ہاں داخل کی گئی ہیں۔

#### عة اف

ہم اُپنے قابل قدراسٹیک ہولڈرزسمیت صارفین ، بینکول، سپلائرز، ٹھیکیداروں اور حصص داران کے شاندار تعاون اوراعتاد کے شکر گذار ہیں۔ہم اس پوری مدت میں اپنے ملاز مین کی مرکوز توجہ اور سخت محنت کا بھی شکریہ اداکرتے ہیں۔

#### منجانب بورد

چيف ايگزيکڻو آفيسر

ظفرمحود خالدممتاز قاضي

ر**متازقاضی 2**8اگست 2020ء ڈائر بکٹر الہور

## STATEMENT OF COMPLIANCE WITH THE LISTED COMPANIES

(CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2019 FOR THE YEAR ENDED JUNE 30, 2020

Nimir Industrial Chemicals Limited (the "Company") has complied the requirement of the Regulations in the following manner:

Note: The Board was reconstituted after the elections in December 2018.

1. The total number of directors is 09 as detailed below:

a. Male : 08 b. Female : 01

**2.** The composition of the board is as follows:

S. No.	Categoary	Name
1	Independent Director	Mr. Javed Saleem Arif     Mr. Tariq Ahmed Khan     Ms. Parveen Akhter Malik
2	Executive Director	1. Mr. Zafar Mahmood - Chief Executive Officer 2. Mr. Khalid Mumtaz Qazi 3. Mr. Umar Iqbal
3	Non- Executive Director	Mr. Muhammad Saeed uz Zaman - Chairman     Mr. Muhammad Iqbal     Mr. Abdul Jaleel Shaikh
4	Female Director	1. Ms. Parveen Akhter Malik

- 3. The directors have confirmed that none of them is serving as a director on more than Seven listed companies (as applicable), including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- **4.** The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 5. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company.
- **6.** All the powers of the board have been duly exercised and decisions on relevant matters have been taken by the board/shareholders as empowered by the relevant provisions of the Companies Act, 2017 and these Regulations.
- 7. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose. The board has complied with requirements of the Act and the Regulations with respect to frequency, recording and circulating minutes of the meeting of board.
- **8.** The board of directors have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
- **9.** During the year Mr. Muhammad Igbal got trained under Directors' Training Program.
- **10**. The Board has approved appointment of chief financial officer (CFO), company secretary and head of internal audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations;
- 11. Chief Financial Officer and Chief Executive Officer duly endorsed the financial statements before approval of the board.
- **12.** The Board has formed committees comprising of members given below:

#### I. Audit Committee:

- i. Mr. Javed Saleem Arif Chairman
- ii. Mr. Tariq Ahmad Khan iii. Mr. Abdul Jaleel Shaikh

#### II. HR and Remuneration Committee:

- i. Ms. Parveen Akhter Malik Chairperson
- ii. Mr. Muhammad Saeed uz Zaman
- iii. Mr. Zafar Mahmood
- **13.** The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance.
- 14. The frequency of meetings (quarterly/half-yearly/yearly) of the committees were as per following:

#### I. Audit Committee

Four quarterly meetings were held during the financial year ended June 30, 2020.

#### II. HR & Remuneration Committee

One meeting was held during the financial year ended June 30, 2020.

- **15.** The board has set up an effective internal audit function, which is considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
- 16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or director of the company;
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- **18.** We confirm that all other requirements of the regulations 3,6,7,8,27,32, 33 and 36 of the Regulations have been complied with.
- 19. Explanation for noncompliance with requirements, other than regulations 3,6,7,8,27,32,33 and 36, are below: Not Applicable.

For Nimir Industrial Chemicals Limited

Muhammad Saeed uz Zaman Chairman

Gilaiiiiaii

Zafar Mahmood Chief Executive Officer

Lahore August 28, 2020

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CCG

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017 (the Regulations) prepared by the Board of Directors of Nimir Industrial Chemicals Limited (the Company) for the year ended 30 June 2019 in accordance with the requirements of regulation 40 of the Regulations.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended 30 June 2019.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out procedures to assess and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

EY Ford Rhodes

EY Ford Rhodes Chartered Accountants

Audit Engagement Partner: Abdullah Fahad Masood

Lahore September 04, 2020

## REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2020

#### **Opinion**

We have audited the annexed financial statements of Nimir Industrial Chemicals Limited (the Company), which comprise the statement of financial position as at 30 June 2020, and the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss, statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2020 and of the profit, total comprehensive income, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the key audit matters:

#### **Key audit matters**

#### 1. Revenue Recognition

As described in note 5.11 and note 28, the Company generates revenue from several types of products and services including three major categories i.e. oleo chemicals, chlor alkali and toll manufacturing. During the year ended 30 June 2020, the Company generated total revenue of Rs. 17.18 billion which represents approximately 15.64% increase as compared to last year.

The revenue recognition is identified as a key audit matter due to its significance as key indicator for performance of management and raises the risk that revenue could be misstated to meet targets.

#### How our audit addressed the key audit matter

Our audit procedures, amongst others, included the following:

Obtained an understanding of the Company's processes and related internal controls for revenue recognition and on a sample basis, tested the effectiveness of those controls, specifically in relation to recognition of revenue and timing thereof.

On a sample basis, reviewed sales transactions near the reporting date to assess whether transactions are recorded in relevant accounting period.

Performed substantive analytical procedures including developing an expectation of the current year revenue based on trend analysis information taking into account historical sales, seasonal and market patterns.

Correlated the revenue transactions with movement in receivables and cash balances and compared with the results from our balance confirmation procedures.

Reconciled revenue recorded in the books of account on a sample basis with underlying accounting records including dispatch and delivery documents.

Ensured the adequacy of the related disclosures in accordance with the applicable financial reporting standards and the Companies Act, 2017.

#### 2. Tax Contingencies

As disclosed in note 14 to the financial statements, certain tax matters are pending adjudication at various levels with the taxation authorities and other legal forums.

The aggregate amounts involved in such contingencies is Rs. 249.7 million as of 30 June 2020.

The tax contingencies require the management to make judgements and estimates in relation to the interpretation of tax laws and regulations that may be required against such contingencies. Due to inherent uncertainties and the time period such matters may take to resolve, the management judgements and estimates in relation to such contingencies may be complex.

We assessed key technical tax issues and legislative developments and focused on the judgements made by management in assessing the quantification and likelihood of significant exposures and the level of liability required for specific cases. In particular, we focused on the impact of recent tax rulings and the status of on-going inspections by local tax authorities.

We obtained explanations from management and corroborative evidence including communication with local tax authorities and confirmations of external tax advisors. We gained an understanding of the current status of tax assessments and investigations to monitor developments in on-going disputes.

We analyzed management's key assumptions, in particular on cases where there had been significant developments with local tax authorities, based on our knowledge and experience of the application of the tax legislation by the relevant authorities and courts. We also evaluated whether the liabilities and exposures for uncertain tax positions were appropriately disclosed in the financial statements.

We involved internal tax experts to assess and review the management's conclusions on contingent tax matters and evaluated whether adequate disclosures have been made in note 14 to the financial statements.

# Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for

such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss, statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns:
- investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The engagement partner on the audit resulting in this independent auditors' report is Abdullah Fahad Masood.

Lahore September 04, 2020 EY Ford Rhodes
Chartered Accountants

EY Ford Rhodes

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# **STATEMENT OF FINANCIAL POSITION**

AS AT JUNE 30, 2020

	Note	2020	2019
		(Rupees)	(Rupees)
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital 145,000,000 (2019: 145,000,000) Ordinary shares of Rs.10 each		1,450,000,000	1,450,000,000
Issued, subscribed and paid up capital Unappropriated profit - revenue reserve	6	1,105,905,460 2,517,418,583	1,105,905,460 1,928,979,050
NON OURRENT LIABULTIES		3,623,324,043	3,034,884,510
NON CURRENT LIABILITIES			
Long term loans Lease liabilities Deferred tax liability	7 8 9	903,637,538 100,832,324 376,091,088 1,380,560,950	532,343,478 59,336,054 321,621,058 913,300,590
CURRENT LIABILITIES			
Trade and other payables Contract liabilities Net defined benefit liability - funded gratuity Mark up accrued Unclaimed dividend Short term borrowings	10 11 12	1,380,672,169 113,882,173 97,246,058 77,583,396 13,404,285 3,387,284,677	914,306,757 33,545,653 75,287,437 81,770,711 7,467,502 2,849,881,343
Current maturity of long term loans Current maturity of lease liabilities Provision for taxation	7 8	257,401,086 39,291,814 477,943,408 5,844,709,066	242,302,967 22,969,840 338,310,955 4,565,843,165
CONTINGENCIES AND COMMITMENTS	14	-	-
TOTAL EQUITY AND LIABILITIES		10,848,594,059	8,514,028,265
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment Intangibles Investment in subsidiaries Loan to subsidiary Long term deposits	15 16 17 18 19	3,826,271,636 - 202,384,469 14,512,000 35,966,232 4,079,134,337	3,122,888,130 283,024 281,852,260 - 33,124,772 3,438,148,186
CURRENT ASSETS			
Stores, spare parts and loose tools Stock in trade Trade debts Loans and advances Trade deposits and short term prepayments Short term investment Other receivables	20 21 22 23 24 25	280,618,381 3,601,156,962 2,127,174,811 66,386,965 4,130,470 - 21,595,727	203,644,477 2,466,535,948 1,757,640,119 71,135,001 3,488,942 8,200,000 15,955,234
Tax refunds due from the Government Cash and bank balances	26 27	566,673,677 101,722,729 6,769,459,722	518,521,706 30,758,652 5,075,880,079
TOTAL ASSETS		10,848,594,059	8,514,028,265

The annexed notes from 1 to 46 form an integral part of these financial statements.

**Chief Executive Officer** 

Director

Object Firms in 1005

# **STATEMENT OF PROFIT OR LOSS** FOR THE YEAR ENDED JUNE 30, 2020

	Note	2020 (Rupees)	2019 (Rupees)
Revenue from contracts with customers - net	28	17,172,579,881	14,850,121,491
Cost of sales	29	(14,626,318,244)	(12,820,522,822)
Gross profit		2,546,261,637	2,029,598,669
Distribution costs	30	(140,464,106)	(102,301,780)
Administrative expenses	31	(228,360,624)	(193,802,828)
		(368,824,730)	(296,104,608)
Operating profit		2,177,436,907	1,733,494,061
Other expenses	32	(112,421,691)	(86,064,035)
Other income	33	17,333,245	16,985,246
Foreign exchange loss	34	(131,697,639)	(146,264,583)
Finance cost	35	(601,538,267)	(359,497,488)
Profit before taxation		1,349,112,555	1,158,653,201
Taxation	36	(422,635,290)	(348,556,229)
Profit after taxation		926,477,265	810,096,972
Earnings per ordinary share - basic and diluted	37	8.38	7.33

The annexed notes from 1 to 46 form an integral part of these financial statements.

**Chief Executive Officer** 

**Director** 

**Chief Financial Officer** 

# **STATEMENT OF COMPREHENSIVE INCOME** FOR THE YEAR ENDED JUNE 30, 2020

	Note	2020 (Rupees)	2019 (Rupees)
Profit after taxation		926,477,265	810,096,972
Other comprehensive income / (loss)			
Items not to be reclassified to profit or loss in subsequent periods:			
Re-measurement losses on defined benefit plan Income tax effect	12.4	(8,825,484) 2,559,390	(4,093,370) 1,187,077
Re-measurement losses on defined benefit plan - net		(6,266,094)	(2,906,293)
Items to be reclassified to profit or loss in subsequent periods		-	-
Other comprehensive loss for the year		(6,266,094)	(2,906,293)
Total comprehensive income for the year		920,211,171	807,190,679

# **STATEMENT OF CHANGES IN EQUITY** FOR THE YEAR ENDED JUNE 30, 2020

	Issued, subscribed and paid up share capital (Rupees)	Unappropriated profit - Revenue reserve (Rupees)	Total (Rupees)
Balance as on 1 July 2018	1,105,905,460	1,508,855,282	2,614,760,742
Final dividend for 2018 @ Rs. 2 per share	-	(221,181,092)	(221,181,092)
Interim dividend for 2019 @ Rs. 1.5 per share	-	(165,885,819)	(165,885,819)
Profit after taxation Other comprehensive loss Total comprehensive income for the year		810,096,972 (2,906,293) 807,190,679	810,096,972 (2,906,293) 807,190,679
Balance as on 30 June 2019	1,105,905,460	1,928,979,050	3,034,884,510
Final dividend for 2019 @ Rs.1.50 per share	-	(165,885,819)	(165,885,819)
Interim dividend for 2020 @ Rs.1.50 per share	-	(165,885,819)	(165,885,819)
Profit after taxation Other comprehensive loss Total comprehensive income for the year		926,477,265 (6,266,094) 920,211,171	926,477,265 (6,266,094) 920,211,171
Balance as on 30 June 2020	1,105,905,460	2,517,418,583	3,623,324,043

The annexed notes from 1 to 46 form an integral part of these financial statements.

**Chief Executive Officer** 

**Director** 

**Chief Financial Officer** 

# **STATEMENT OF CASH FLOWS** FOR THE YEAR ENDED JUNE 30, 2020

Ne		2020 (Rupees)	2019 (Rupees)
CASH FLOWS FROM OPERATING ACTIVITIES		(supers)	(compose)
Profit before taxation		1,349,112,555	1,158,653,201
Adjustment for:	45.0	000 405 070	004 000 000
·	15.6	368,495,878	284,832,690
	16 32	283,024 4,845,009	679,251 3,519,807
	32	3,154,991	3,319,007
	32	6,545,842	
Mark-up expense	JZ	593,541,785	352,454,255
	32	- 000,041,700	1,601,846
1 1 1:1	12.3	21,633,317	15,333,219
	33	-	(1,465,444)
	33	(4,643,560)	(4,296,386)
	34.1	41,794,850	7,870,045
	32	72,349,420	61,979,779
Workers' welfare fund provision	32	25,526,429	18,962,603
		1,133,526,985	741,471,665
Operating profit before working capital changes		2,482,639,540	1,900,124,866
(Increase) / decrease in current assets			
Stores, spare parts and loose tools		(80,128,895)	(62,305,599)
Stock in trade		(1,134,621,014)	(207,938,471)
Trade debts		(374,379,701)	(139,582,185)
Loans and advances		4,748,036	6,504,693
Trade deposits and short term prepayments		(641,528)	24,614,461
Other receivables		(5,640,493)	39,904,716
Tax refunds due from the Government		(72,222,191)	3,748,500
		(1,662,885,786)	(335,053,885)
Increase / (decrease) in current liabilities			
Trade and other payables		514,291,060	19,212,608
Contract liabilities		80,336,520	(1,026,025)
		(1,068,258,206)	(316,867,302)
Cash generated from operations		1,414,381,334	1,583,257,564
Contribution to gratuity fund	12.4	(8,500,180)	(849,554)
Mark-up paid	, ,	(580,015,196)	(299,336,152)
Tax paid		(269,612,322)	(170,728,031)
Long term deposits		(2,841,460)	(6,839,410)
	10.3	(61,979,779)	(52,977,509)
Workers' welfare fund paid	10.4	(19,235,474)	(15,669,939)
		(942,184,411)	(546,400,595)
Net cash generated from operating activities		472,196,923	1,036,856,969
Balance carried forward		472,196,923	1,036,856,969

No	ote _	2020 (Rupees)	2019 (Rupees)
Balance brought forward		472,196,923	1,036,856,969
CASH FLOWS FROM INVESTING ACTIVITIES			
	5.7 5.2	(30,680,439) (952,373,514) 5,529,500 8,200,000 72,921,949	(161,095,791) (676,970,189) 18,496,306 -
Net cash used in investing activities		(896,402,504)	(819,569,674)
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term loan obtained Long term loan repaid Dividend paid Lease rentals repaid Short term borrowings - net		595,664,161 (223,783,982) (325,834,855) (49,607,031) 498,731,365	368,116,875 (185,884,270) (385,449,122) (65,348,121) 75,590,030
Net cash generated from / (used in) financing activities		495,169,658	(192,974,608)
Net increase in cash and cash equivalents		70,964,077	24,312,687
Cash and cash equivalents at the beginning of the year		30,758,652	6,445,965
Cash and cash equivalents at the end of the year	_	101,722,729	30,758,652

The annexed notes from 1 to 46 form an integral part of these financial statements.

Chief Executive Officer

Director

Chief Financial Officer

## **NOTES TO THE SEPARATE FINANCIAL STATEMENTS**

FOR THE YEAR ENDED JUNE 30, 2020

#### 1 THE COMPANY AND ITS OPERATIONS

Nimir Industrial Chemicals Limited ('the Company') was incorporated in Pakistan as a Public Limited Company and its shares are listed on Pakistan Stock Exchange. The Company is engaged in manufacturing and sales of chemical products. Following are the business units of the Company along with their respective locations:

#### Business Unit Address

Registered office and plant
Head office

14.8 km, Sheikhupura-Faisalabad Road, Mouza Bhikki, District Sheikhupura, Pakistan.
Nimir House, 12-B, New Muslim Town, Lahore, Pakistan.

1.1 Nimir Industrial Chemicals Limited is part of Nimir Group which consist of:

% age of Direct shareholding	% age of Effective shareholding
-	-
51%	51%
11.63%	37.64%
	- 51%

The registered office of Nimir Holding (Private) Limited (NHPL) and Nimir Management (Private) Limited (NMPL) is Nimir House, 12-B, New Muslim Town, Lahore, Pakistan. NHPL and NMPL were formed for the purpose of investment in Nimir Resins Limited. During the year, NHPL had initiated voluntary-winding up; resultantly, the net assets of NHPL (primarily the investment in NMPL and NRL) were transferred to the Company as discussed in note 17.

Nimir Resins Limited is a listed company engaged in the manufacturing of surface coating resins, polyesters, optical brightener and textile auxiliaries. The registered office of the NRL is 14.5 Km, Lahore-Sheikhupura Road, Lahore. The Company considers that it exercises control over Nimir Resins Limited and hence the investment has been treated as investment in subsidiary company.

These financial statements are the separate financial statements of the Company in which investment in subsidiary companies is accounted for on cost basis rather than on the basis of reported results. Consolidated financial statements are prepared separately.

#### 2 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### New standards, interpretations and amendments applicable to the financial statements for the year ended 30 June 2020

The accounting policies adopted are consistent with those of the previous financial year, except for the following new and amended standards and interpretations effective for annual period beginning on 1 July 2019, as listed below. The Company has not early-adopted any standard, interpretation or amendment that has been issued but is not yet effective.

#### **New Standards, Interpretations and Amendments**

IFRS 14 - Regulatory Deferral Accounts

IFRS 16 - Leases

IFRIC 23 - Uncertainty over Income Tax Treatments

IFRS 9 - Prepayment Features with Negative Compensation — (Amendments)
 IAS 28 - Long-term Interests in Associates and Joint Ventures — (Amendments)

IAS 19 - Plan Amendment, Curtailment or Settlement — (Amendments)

IFRS 3 - Business Combinations - Previously held Interests in a joint operation — (AIP)
IFRS 11 - Joint Arrangements - Previously held Interests in a joint operation — (AIP)

IAS 12 - Income Taxes - Income tax consequences of payments on financial instruments classified as equity — (AIP)

IAS 23 - Borrowing costs eligible for capitalization (AIP)

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The nature and effect of the changes as a result of adoption of IFRS 16 are described below. The adoption of other standards, interpretations and amendments applied for the first time in the period did not have any material impact on the financial statements of the Company.

#### 2.1 IFRS 16 - Leases

IFRS 16 supersedes IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognize most leases on the statement of financial position.

The Company adopted IFRS 16 using the modified retrospective method of adoption with the date of initial application of 1 July 2019.

The effect of adoption of IFRS 16 (increase / (decrease) ) is as follows:

Statement of Financial Position	30 June 2020 (Rupees)	1 July 2019 (Rupees)	30 June 2019 (Rupees)
Leases previously accounted for as operating leases			
Assets Property, plant and equipment - right-of-use assets Deferred tax asset	59,612,630 2,066,423	67,687,918 -	Ī.
<b>Liabilities</b> Lease liabilities	(66,738,226)	(67,687,918)	-
Leases previously classified as finance leases			
Assets Property, plant and equipment - right-of-use assets Property, plant and equipment - leased assets	80,218,667	86,770,094 -	- 86,770,094
<b>Liabilities</b> Lease liabilities Liabilities against assets subject to finance lease	(73,385,912)	(82,305,894)	- (82,305,894)

The effect of adoption of IFRS 16 during the year ended 30 June 2020 is as follows:

Statement of Profit or Loss	(Rupees)
Lease rental expense not booked Depreciation - right-of-use assets Mark-up on lease liabilities Impact on profit before taxation Taxation	(16,617,440) 14,661,741 9,081,295 7,125,596 (2,066,423)
Impact on profit after taxation (decrease)	5,059,173
Impact on earnings per share - basic and diluted (Rupees) - (decrease)	0.05

The Company has lease contracts for various items of plant and machinery, vehicles and building. Before the adoption of IFRS 16, the Company classified each of its leases (as lessee) at the inception date as either a finance lease or an operating lease.

Upon adoption of IFRS 16, the Company applied a single recognition and measurement approach for all leases except for short-term leases and leases of low-value assets. The standard provides specific transition requirements and practical expedients, which have been applied by the Company.

#### Leases previously classified as finance leases

The Company did not change the initial carrying amounts of recognized assets and liabilities at the date of initial application for leases previously classified as finance leases (i.e., the right-of-use assets and lease liabilities equal the lease assets and liabilities recognized under IAS 17). The requirements of IFRS 16 were applied to these leases from 1 July 2019.

#### Leases previously accounted for as operating leases

The Company recognized right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The right-of-use assets were recognized based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognized. Lease liabilities were recognized based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

The Company also applied the available practical expedients wherein it:

- Used a single discount rate to a portfolio of leases with reasonably similar characteristics
- Applied the short-term leases exemptions to leases with lease term that ends within 12 months of the date of initial application
- Used hindsight in determining the lease term where the contract contained options to extend or terminate the lease

The lease liabilities as at 1 July 2019 can be reconciled to the operating lease commitments as of 30 June 2019, as follows

Amount

**Effective date (annual** 

**Effective date (annual** 

	(Rupees)
Operating lease commitments as at 30 June 2019	94,474,881
Weighted average incremental borrowing rate as at 1 July 2019	14.97%_
Lease liability as at 1 July 2019	67,687,918

#### Standards, interpretation and amendments to approved accounting standards that are not yet effective

The following standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

Standard or Interpretation		periods beginning on or after)
IFRS 3 IAS 1 and IAS 8 IFRS 9, IAS 39 and IFRS 7	<ul> <li>Definition of a Business — (Amendments)</li> <li>Definition of material — (Amendments)</li> <li>Interest Rate Benchmark Reform — (Amendments)</li> </ul>	1 January 2020 1 January 2020 1 January 2020

The Company expects that such improvements to the standards will not have any material impact on the Company's financial statements in the period of initial application.

In addition to the above standards and amendments, improvements to various accounting standards and conceptual framework have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after 01 January 2020.

The Company expects that such improvements to the standards will not have any material impact on the Company's financial statements.

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

Standard or Interpretation		periods beginning on or after)
IFRS 1	First-time Adoption of International Financial Reporting Standard	1 July 2009 1 January 2023

The Company expects that above standards will not have any material impact on the Company's financial statements.

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## **3 BASIS OF PREPARATION**

#### 3.1 BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except that certain employee benefits are recognized on the basis mentioned in note 5.1 and 5.12

#### 3.2 PRESENTATION CURRENCY

These financial statements are presented in Pak Rupee, which is the Company's functional currency.

#### 4 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of financial statements in conformity with approved accounting and reporting standards, as applicable in Pakistan, requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on the historical experience, including expectations of future events that are believed to be reasonable under the circumstances. These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. The areas involving a higher degree of judgments or complexity or areas where assumptions and estimates are significant to the financial statements are as follows:

# 4.1 Impairment of financial assets

The Company assesses the impairment of its financial assets based on the Expected Credit Loss ("ECL") model. Under the expected credit loss model, the Company accounts for expected credit losses and changes in those expected credit losses at the end of each reporting period to reflect changes in credit risk since initial recognition of the financial assets. The Company measures the loss allowance at an amount equal to lifetime ECL for its financial instruments.

The Company measures the expected credit losses of a financial instrument in a way that reflects:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- the time value of money, if applicable; and
- reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Expected credit losses are measured for the maximum contractual period over which the entity is exposed to credit risk. The significant estimates relating to the measurement of ECL relate to the fair value of the collaterals in place, the expected timing of the collection and forward looking economic factors.

## 4.2 Provision for taxation and deferred tax

In making the estimates for income tax payable, the Company takes into account the applicable laws and the decisions by appellate authorities on certain issues in the past.

A deferred tax liability is recognized for all taxable temporary differences and deferred tax assets are recognized for deductible temporary differences and unused tax losses to the extent that it is probable that taxable profits will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

## **5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies applied are consistent with prior year except as stated otherwise.

# 5.1 Property, plant and equipment

#### **Owned assets**

Property, plant and equipment are stated at cost less accumulated depreciation and impairment, if any except land which is stated at cost. Cost of property, plant and equipment consists of historical cost and directly attributable cost of bringing the assets to their present location and condition.

Depreciation is calculated using the straight line method at rates disclosed in note 15.1 which are considered appropriate to write off the cost of the assets over their useful lives.

Depreciation on additions is charged from the month in which an asset is acquired or capitalized while no depreciation is charged for the month in which the asset is disposed of.

The carrying amounts of the Company's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment is recognized in the income currently. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Where an impairment loss is charged, the depreciation charge is adjusted for the future periods to allocate the asset's revised carrying amount over its estimated useful life.

Subsequent costs are included in the asset's carrying amount or recognized as separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to income during the period in which they are incurred

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal.

The gain or loss on disposal or retirement of an asset represents the difference between the sale proceeds and the carrying amount of the asset and is recognized as an income or expense in the period it relates.

Estimates with respect to residual values, depreciable lives and pattern of flow of economic benefits are based on the analysis by the management of the Company.

# **Capital Work In Progress**

These are stated at cost less impairment loss, if any, including capitalization of borrowing costs. It consists of expenditures incurred in respect of fixed assets in the course of their construction and installation.

## **Leased Asset**

# a) Right-of-use assets

The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets.

# b) Lease liabilities - rented premises

In calculating the present value of lease payments, the Company uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

#### 5.2 Intangibles

Intangibles acquired separately are measured on initial recognition at cost. Following initial recognition, intangibles are carried at cost less any accumulated amortization and any accumulated impairment losses. The useful lives of intangibles are measured to be finite. Intangibles with finite lives are amortized over the useful life using straight line method and assessed for impairment whenever there is an indication that the asset may be impaired. The amortization period and amortization method for an intangibles with a finite life is reviewed at each financial period end. The amortization expense is recognized in profit or loss in the expense category consistent with the function of the intangibles.

Amortization on additions is charged from the month in which an asset is acquired or capitalized while no amortization is charged for the month in which the asset is disposed off.

#### 5.3 Stock in trade

Stock in trade, stores, spares and loose tools are valued at lower of cost or net realizable value except those in transit, which are valued at invoice value including other charges, if any, incurred thereon. Basis of determining cost is as follows:

Raw and packing material - weighted average cost

Material in transit - cost
Work in process - cost

Finished goods - weighted average cost Stores, spare parts and loose tools - weighted average cost

Items considered obsolete are carried at nil value. Provision for obsolete and slow moving inventory is based on management estimates of usage in normal business operations. Net realizable value is determined on the basis of estimated selling price of the product in the ordinary course of business less costs of completion and costs necessary to be incurred in order to make the sale.

#### 5.4 Trade debts

Trade debts represent the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due). Refer to accounting policies of financial assets in note 5.6.1

#### 5.5 Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at cost.

For the purpose of cash flow statement, cash and cash equivalents comprise of cash and bank balances.

## 5.6 Financial instruments - initial recognition and subsequent measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

# 5.6.1 Financial assets

# **Financial assets - initial recognition**

Financial assets are classified, at initial recognition, and subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. With the exception of trade debts and bank balance that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade debts that do not contain a significant financing component or for which the Company has applied the practical expedient are measured at the transaction price determined under IFRS 15. Refer to the accounting policy in Revenue from contracts with customers.

In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

The Company's financial assets include long-term deposits, trade debts, loans and advances, other receivables and bank balances.

# **Financial assets - subsequent measurement**

For purposes of subsequent measurement, financial assets are classified in four categories:

- a) Financial assets at fair value through profit or loss
- b) Financial assets at amortized cost (debt instruments)
- c) Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- d) Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)

# a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortized cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognized in the statement of profit or loss.

This category includes derivative instruments and listed equity investments which the Company had not irrevocably elected to classify at fair value through OCI. Dividends on listed equity investments are also recognized as other income in the statement of profit or loss when the right of payment has been established.

A derivative embedded in a hybrid contract, with a financial liability or non-financial host, is separated from the host and accounted for as a separate derivative if: the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value with changes in fair value recognized in profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

A derivative embedded within a hybrid contract containing a financial asset host is not accounted for separately. The financial asset host together with the embedded derivative is required to be classified in its entirety as a financial asset at fair value through profit or loss.

The Company does not have financial asset at fair value through profit or loss.

#### b) Financial assets at amortized cost (debt instruments)

This category is the most relevant to the Company. The Company measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

 The Company's financial assets at amortized costs includes long term deposits, trade debts, advance to employees against salary and other receivables excluding sales tax refund bonds.

# c) Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)

Upon initial recognition, the Company can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under 'IAS 32 Financial Instruments: Presentation' and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in the statement of profit or loss when the right of payment has been established, except when the Company benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Company does not have any financial assets designated at fair value through OCI (equity instruments).

# d) Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)

The Company measures debt instruments at fair value through OCI if both of the following conditions are met:

- The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and selling; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognized in the statement of profit or loss and computed in the same manner as for financial assets measured at amortized cost. The remaining fair value changes are recognized in OCI. Upon derecognition, the cumulative fair value change recognized in OCI is recycled to profit or loss.

The Company does not have debt instruments recorded at fair value through OCI with recycling of cumulative gains and losses.

# **Financial assets - Derecognition**

A financial asset (or, where applicable a part of a financial asset or part of a Company of similar financial assets) is primarily derecognized when:

- The rights to receive cash flows from the asset have expired; or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the
  received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a)
  the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither
  transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset, is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

# **Financial assets - Impairment**

The Company recognizes an allowance for expected credit losses ("ECL") for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the

contract and all the cash flows that the Company expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL). A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

For trade debts, the Company applies a simplified approach in calculating ECLs based on lifetime expected credit losses. The Company has established a provision matrix that is based on the Company's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. The expected credit losses are recognized in the statement of profit or loss.

For bank balances, the Company applies a simplified approach in calculating ECLs based on lifetime expected credit losses. The Company reviews internal and external information available for each bank balance to assess expected credit loss and the likelihood to receive the outstanding contractual amount. The expected credit losses are recognized in the statement of profit or loss.

# 5.6.2 Financial liabilities

# **Financial liabilities - initial recognition**

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include long term loans, short term borrowings utilized under mark-up arrangements, creditors, lease liabilities, accrued and other liabilities.

## Financial liabilities - subsequent measurement

#### **Loans and borrowings**

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the statement of comprehensive income.

This category applies to long term loans, short term borrowings utilized under mark-up arrangements, creditors, lease liabilities, accrued and other liabilities.

#### **Financial liabilities - derecognition**

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of profit or loss.

## 5.7 Trade and other payables

Creditors relating to trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

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#### 5.8 Provisions

A provision is recognized in the statement of financial position when the Company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

#### 5.9 Taxation

#### Current

Provision for the current tax is based on the taxable income for the year determined in accordance with the provisions of the Income Tax Ordinance, 2001. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted after taking into account tax credits, rebates and exemptions, if any. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### Deferred

Deferred tax is provided using the balance sheet method for all temporary differences at the reporting date between tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liability is recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, if any, to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, carry-forward of unused tax credits and unused tax losses can be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the liability is settled based on tax rates that have been enacted or substantially enacted at the balance sheet date.

#### **5.10 Contract liabilities**

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

# **5.11 Revenue recognition**

The Company is in the business of providing goods (i.e. oleo chemicals and chlor alkali) and services (i.e. toll manufacturing). Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. Specific revenue recognition details are as follows:

## Sale of goods

Revenue from the sale of goods is recognized upon the transfer of control of the goods to the buyer when performance obligation is satisfied, which refers to the storage of processed finished soap noodles in Company's warehouse and its intimation to the respective customer, the delivery or the dispatch of such goods to respective customer, as agreed in the contract. Payment is generally due within 30 to 90 days of satisfaction of performance obligation.

# Service income from toll manufacturing

Sale of goods and toll manufacturing services are distinct performance obligations as the promise to transfer the goods and to provide services are distinct within the context of the contract. The goods and services are not inputs to a combined item in the contract. In addition, the goods and services are not highly interdependent or highly interrelated, because the performance obligation for goods is satisfied upon storage of processed goods into separate warehouse and its intimation

to the customer or delivery to the customer if toll manufacturing services are not opted by the customer, while performance obligation for toll manufacturing services is satisfied upon completion of goods into packaged soap and dispatch of such goods to customers. The Company determines the transaction price of the sale of goods and the toll manufacturing services based on relative stand-alone selling prices.

Service income from toll manufacturing is recognized upon the completion of processing of soap noodles into packaged soaps and dispatch of such packaged soaps to respective customer. Payment is generally due within 30 to 90 days of satisfaction of performance obligation.

#### **Cost to obtain contract**

The Company pays sales commission to its distributors and dealers for each contract that they obtain for sale of goods. The Company has elected to apply the optional practical expedient for costs to obtain a contract which allows the Company to immediately charge sales commissions (included in note 28) because the amortization period of the asset that the Company otherwise would have used is one year or less.

# **Profit on bank deposit**

Profit earned on saving and deposit accounts is accrued on time proportion basis by reference to the principal outstanding at the applicable rate of return.

#### 5.12 Staff retirement benefits

# **Defined benefit plan**

The Company formed an approved funded defined benefit gratuity plan for all of its permanent employees (excluding members of executive management). Under this plan, gratuity is paid to the retiring employees on the basis of their last drawn gross salary for each completed year of service.

Experience adjustments are recognized in other comprehensive income when they occur. Amounts recorded in statement of profit or loss are limited to current and past service cost, gains or losses on settlements, and net interest income / expense. All other changes in net defined benefit liability are recognized in other comprehensive income with no subsequent recycling to statement of profit or loss.

# 5.13 Foreign currency translation

Foreign currency transactions are recorded at the rate of exchange prevailing on the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak rupees at the rate of exchange prevailing at the balance sheet date.

Profits or losses arising on translation are recognized in the statement of profit or loss.

## **5.14 Borrowing costs**

Borrowing costs are recognized as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use. Such borrowing costs are capitalized as part of the cost of the qualifying asset.

# **5.15 Operating segments**

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors that makes strategic decision. The management has determined that the Company has a single reportable segment, as Board of Directors views the Company's operations as one reportable segment.

#### ISSUED, SUBSCRIBED AND PAID UP CAPITAL

	2020 2019 No. of shares	2020 (Rupees)	2019 (Rupees)
	110,590,546 110,590,546 Ordinary shares of Rs. 10 each fully paid in cash	1,105,905,460	1,105,905,460
7	LONG TERM LOANS	2020 (Rupees)	2019 (Rupees)
	Term finance - Secured I  Term finance - Secured II  Term finance - Secured III  Term finance - Secured IV  Term finance - Secured IV  Term finance - Secured V  Term finance - Secured V  Term finance - Secured VIII  Term finance - Secured VIII  Term finance - Secured IX  Term finance - Secured IX	93,141,860 75,000,000 206,250,015 176,470,588 252,665,186 250,000,000 92,998,975 14,512,000	40,104,175 18,750,000 149,026,137 105,000,000 281,250,003 180,516,130
	Mark up accrued	1,161,038,624 25,985,189	774,646,445 16,566,351
	Less: Current maturity shown under current liabilities Less: Mark up accrued shown under current liabilities	1,187,023,813 (257,401,086) (25,985,189) 903,637,538	791,212,796 (242,302,967) (16,566,351) 532,343,478

- 7.1 This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 48 equal monthly instalments starting from February 2018. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 7.2 This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 54 equal monthly instalments starting from June 2018. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 7.3 This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 48 equal monthly instalments starting from March 2019. This facility is secured against first pari passu charge over present and future fixed assets of the Company.
- 7.4 This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 16 equal quarterly instalments starting from March 2020. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 7.5 This represents long term finance facility from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 16 equal quarterly instalments starting from March 2021. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 7.6 This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 48 equal monthly instalments starting from April 2021. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 7.7 This represents long term finance facility from a financial institution for disbursement of salaries under State Bank of Pakistan's (SBP) Refinance Scheme. The loan carries mark-up at SBP rate plus 1% per annum and repayable in 8 equal quarterly instalments starting from January 2021. This facility is secured against first joint pari passu charge over fixed assets of the Company. The effect of differential in rate by applying 'IAS 20 Accounting for Government Grants and Disclosure of Government Assistance' is considered immaterial.
- 7.8 This represents unsecured loan obtained from ex-director / sponsors of Nimir Resins Limited acquired as a result of winding of NHPL (see note 17). This loan is interest free and repayable on demand, however, the lender has agreed not to demand repayment for a period of next twelve months.

# **8 LEASE LIABILITIES**

The effective interest rates used as the discounting factor range from 8.49% to 16.42%. Related leased assets, expenses and movement in lease liabilities are disclosed in note 15.1, note 35 and note 38.2 respectively. The amount of future payments and the period during which they will become due are:

	2020	2019
Year ending 30 June	(Rupees)	(Rupees)
2020 2021 2022 2023 2024 2025	55,207,380 41,922,648 37,165,238 31,478,590 4,116,276	26,879,965 28,968,242 15,664,847 9,623,139 8,314,167
Less: Future finance charges  Less: Current maturity shown under current liabilities	169,890,132 (29,765,994) 140,124,138 (39,291,814) 100,832,324	89,450,360 (7,144,466) 82,305,894 (22,969,840) 59,336,054

# **8.1** Minimum Lease Payments (MLP) and their Present Value (PV) are as follows:

	William Eddoc Fdymonto (WEF)	2020	,	20	019
		MLP	PV of MLP	MLP	PV of MLP
		(Rupees)	(Rupees)	(Rupees)	(Rupees)
	Due not later than 1 year Due later than 1 year but not	55,207,380	39,291,814	26,879,965	22,969,840
	later than 5 years	114,682,752	100,832,324	62,570,395	59,336,054
		169,890,132	140,124,138	89,450,360	82,305,894
9	DEFFERED TAX LIABILITY		Note	2020 (Rupees)	2019 (Rupees)
	This comprises of:				
	<b>Deferred tax liabilities on taxable to</b> Accelerated tax depreciation	emporary differences		406,885,070	354,926,243
	Deferred tax assets on deductible to Capital work in progress - impairment Allowance for expected credit losses Deferred and unpaid liabilities Others	emporary differences		(18,375,856) (3,034,386) (8,468,793) (914,947) 376,091,088	(18,375,856) (6,667,358) (5,909,402) (2,352,569) 321,621,058
	Reconciliation of deferred tax liabil As of 1 July Tax expense recognized in statement of Tax income recognized in OCI As at 30 June		36	321,621,058 57,029,420 (2,559,390) 376,091,088	218,877,025 103,931,110 (1,187,077) 321,621,058
10	TRADE AND OTHER PAYABLES				
	Creditors Accrued liabilities Security deposits Workers' profit participation fund Workers' welfare fund Sales tax payable Withholding tax payable Others		10.1 10.2 10.3 10.4	853,520,886 399,773,944 400,000 72,349,420 25,253,558 - 6,610,214 22,764,147 1,380,672,169	376,626,559 371,682,871 400,000 61,979,779 18,962,603 67,709,125 540,061 16,405,759 914,306,757

- **10.1** Creditors include amount payable to Nimir Resins Limited (a related party) Rs. 5,773,950 (2019: Rs. 683,973) on account of purchase of raw materials.
- **10.2** These represent security deposits from distributors which, by virtue of agreement, are interest free, repayable on demand and are used in the normal course of business in accordance with section 217 of Companies Act, 2017.

		Note	2020	2019
			(Rupees)	(Rupees)
10.3	Balance as at 01 July Add: Provision for the year Less: Payments made during the year Balance as at 30 June	32	61,979,779 72,349,420 (61,979,779) 72,349,420	52,977,509 61,979,779 (52,977,509) 61,979,779
10.4	Balance as at 01 July Add: Provision for the year Less: Payments made during the year Less: Reversal during the year Balance as at 30 June	32	18,962,603 25,526,429 (19,235,474) - 25,253,558	15,721,490 18,962,603 (15,669,939) (51,551) 18,962,603

# 11 CONTRACT LIABILITIES

- **11.1** This represents advance consideration received from customers in ordinary course of business. No amounts have been received from related parties (2019: Nil).
- **11.2** Revenue recognized in the reporting period that was included in the contract liabilities balance at the beginning of the period amounts to Rs. 33,545,653 (2019: Rs. 29,156,823)
- **11.3** The outstanding balance increased as at reporting date due to Rs. 75.4 million received from new customers during last month of the year.

12	NET	DEFINED BENEFIT LIABILITY - FUNDED GRATUITY	Note	2020 (Rupees)	2019 (Rupees)
	Staff	retirement benefits - gratuity	12.1	97,246,058	75,287,437
	12.1	The amounts recognized in the statement of financial position are as follows:			
		Present value of defined benefits obligation Less: Fair value of plan assets	12.5 12.6	117,676,686 (20,430,628) 97,246,058	93,436,201 (18,148,764) 75,287,437
	12.2	The amounts recognized in the statement of profit or loss are as follows:			
		Current service cost Interest cost on defined benefit obligation - net Expense recognized in the statement of profit or loss	12.3	12,220,869 9,412,448 21,633,317	10,971,083 4,362,136 15,333,219
	12.3	The charge for the year has been allocated as follows:			
		Cost of sales Distribution costs Administrative expenses	29.2 30.1 31.1	13,118,650 2,989,160 5,525,507 21,633,317	10,391,923 1,161,273 3,780,023 15,333,219

		2020	2019
12.4	Movements in the net liability recognized as follows:	(Rupees)	(Rupees)
	Net liabilities at the beginning of the year Current service cost Interest cost on defined benefit obligation Contribution by employer Remeasurements charged to other comprehensive income Net liabilities at the end of the year	75,287,437 12,220,869 9,412,448 (8,500,180) 8,825,484 97,246,058	56,710,402 10,971,083 4,362,136 (849,554) 4,093,370 75,287,437
12.5	Movements in the present value of defined benefit obligation:		
	Present value of defined benefits obligation at the beginning of the year Current service cost Interest cost on defined benefit obligation Benefits paid Remeasurement: Experience adjustments Present value of defined benefits obligation at the end of the year	93,436,201 12,220,869 11,859,906 (7,854,950) 8,014,660 117,676,686	77,199,315 10,971,083 5,965,837 (441,554) (258,480) 93,436,201
12.6	Movements in the fair value of plan assets:		
	Fair value of plan assets at the beginning of the year Contribution by employer Interest income Benefits paid Return on plan assets excluding interest income Fair value of plan assets at the end of year	18,148,764 8,500,180 2,447,458 (7,854,950) (810,824) 20,430,628	20,488,913 849,554 1,603,701 (441,554) (4,351,850) 18,148,764
12.7	Components of plan assets		
	Mutual funds units Cash and cash equivalents	19,686,010 744,618 20,430,628	18,148,764  18,148,764
12.8	Estimated expense to be charged to statement of profit or loss in next year	2021 (Rupees)	
	Current service cost Interest cost on defined benefit obligation - (net) Amount chargeable to profit or loss	13,027,029 7,982,506 21,009,535	
12.9	Estimated contribution to the fund in next year	20,000,000	

Qualified actuaries have carried out the valuation as at 30 June 2020. The projected unit credit method, based on the following significant assumptions, is used for valuation of the plan:

	2020	2019
Discount rate for obligation	9.00%	13.25%
Expected rates of salary increase in future years	8.00%	11.25%
Retirement assumption	Age 60	Age 60

A quantitative sensitivity analysis for significant assumption on defined benefit obligation is as shown below:

	Sensitivity level	Assumption	Defined benefit obligation
•	+100 bps - 100 bps	Discount rate Discount rate	108,069,432 128,739,292
	+100 bps - 100 bps	Expected increase in salary Expected increase in salary	128,739,292 107,902,130

The sensitivity analyses above have been determined based on a method that extrapolates the impact on defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

The average duration of the defined benefit plan obligation at the end of the reporting period is 8 years.

13	SHORT TERM BORROWINGS - SECURED	(Rupees)	(Rupees)
	Running finance Finance Against Trust Receipts FE-25	300,558,636 2,522,607,047 564,118,994	140,318,182 2,709,563,161
		3 387 284 677	2 849 881 343

The above balance represents utilized portion of funded facilities. The aggregate of short term finance facilities available from various financial institutions (including commercial banks) at year end is Rs.7,399 million (2019: Rs. 6,399 million) which includes running finance facilities amounting Rs.1,025 million (2019: Rs. 900 million). The rate of mark up ranges from 1 month KIBOR to 6 months KIBOR + 0 to 100 bps with no floor and no cap (2019: 1 month KIBOR to 6 months KIBOR + 0 to 100 bps with no floor and no cap). The facilities are secured against joint pari passu charge on the present and future current assets of the Company.

## 14 CONTINGENCIES AND COMMITMENTS

#### 14.1 CONTINGENCIES

Pending the outcome of below cases, no provision has been made in the financial statements, since the management of the Company based on its consultants' opinion, is confident that the outcome of the appeals will be in favor of the Company. The aggregate exposure of the following cases amounts to Rs. 249.7 million.

- 14.1.1 The income tax authority amended the Company's assessment relating to tax year 2009 under section 122 (5A) of the Ordinance, disallowing certain expenses thereby reducing declared loss from Rs. 167 million to Rs. 65 million (consequent tax exposure Rs. 35.7 million). The Company filed an appeal before the Commissioner Inland Revenue (Appeals), who upheld the order on major additions vide Order dated 23 April 2018. The Company has filed second appeal before the ATIR dated 21 May 2018, which is pending adjudication.
- **14.1.2** The income tax authority raised a tax demand of Rs. 206 million by treating the remission of loan as taxable income of Rs. 711 million for the Tax Year 2011 which was challenged at Appellate Tribunal Inland Revenue (ATIR). The ATIR decided the case in favor of the Company vide Order dated 2 December 2013. The Income Tax Department has filed an appeal in February 2014 before the Honorable Lahore High Court against the ATIR's decision which is pending adjudication.
- 14.1.3 The income tax authority amended the Company's assessment relating to Tax Year 2016 under section 161 / 205 of the Income Tax Ordinance, 2001 (the Ordinance) raised a demand of Rs. 8 million vide Order dated 15 May 2017. The Company filed an appeal before Commissioner Inland Revenue (Appeals), who upheld the said order. The Company filed second appeal before the Appellate Tribunal Inland Revenue (ATIR) who decided the case in favor of the Company vide Order dated 22 January 2018. The tax authority has filed a reference dated 11 June 2018 before the Lahore High Court against the decision of the ATIR which is pending adjudication.

## 14.2 COMMITMENTS

Commitments in respect of letters of credit and letters of quarantee as at 30 June are as follows:

		Note	2020	2019
			(Rupees)	(Rupees)
	Letters of credit established for the import of raw materials,		1 202:!!!	402:!!:
	spare parts and machinery		1,382 million	492 million
	Letter of guarantee issued by financial institution in favor of SNGPL		96 million	96 million
	Letter of guarantee issued by financial institution in favor of PSO		50 million	27 million
	Letter of guarantee issued by financial institution in favor of Total PA	RCO	5 million	3 million
15	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets	15.1	3,697,705,016	3,094,530,012
	Capital work in progress	15.7	128,566,620	28,358,118
			3,826,271,636	3,122,888,130

assets
fixed
Operating
15.1

			C 0 S T				2020	Q	DEPRECIATIO	NOITAI			Net Book value
Particulars	As at July 1, 2019	Additions (Disposals)	Written off	Transfer / Adjustment	As at June 30, 2020	Rate %	Accumulated as at July 1, 2019	Charge for the year	(Disposals)	Written	Transfer / Adjustment	Accumulated as at June 30, 2020	As at June 30, 2020
Owned			(Rupees)						(Rupees)	(SE			(Rupees)
Free-hold land Building on free-hold land	229,047,504 474,535,321	11,299,156	1 1	1 1	240,346,660 582,950,517	4-5	123,431,549	43,781,297	(130,005)	1 1	1 1	167,082,841	240,346,660 415,867,676
Plant and machinery	3,682,400,766	(130,006) 743,619,810 (15,103,093)	ı	ı	4,410,917,483	4-50	1,358,367,991	252,217,505	(15,103,066)	ı	ı	1,595,482,430	2,815,435,053
Furniture and fittings Office and factory equipment	6,496,238 142,620,045	680,808 17,979,615	1 1	1 1	7,177,046 159,485,472	10-33	4,151,218 63,698,732	729,091 27,420,230	(1,088,743)	1 1	1 1	4,880,309 90,030,219	2,296,737 69,455,253
Vehicles	56,929,527	380,000 (6.609.203)		1,069,000	51,769,324	20	34,619,993	7,926,855	(5,748,736)	•	498,872	37,296,984	14,472,340
	4,592,029,401	(882,504,591 (22,956,490)		1,069,000	5,452,646,502		1,584,269,483	332,074,978	(22,070,550)	1	498,872	1,894,772,783	3,557,873,719
RIGHT OF USE Vehicles Plant and machinery Building - lease-hold*	79,305,891 50,427,717 67,687,918	15,777,860	1 1 1	(1,069,000)	94,014,751 50,427,717 74,274,371	20 4-50	27,502,216 15,461,298	17,221,465 4,537,694 14,661,741	1 1 1	1 1 1	(498,872)	44,224,809 19,998,992 14,661,741	49,789,942 30,428,725 59,612,630
,	197,421,526	22,364,313	1	(1,069,000)	218,716,839		42,963,514	36,420,900	1	1	(498,872)	78,885,542	139,831,297
2020	4,789,450,927	904,868,904 (22,956,490)	1	1	5,671,363,341		1,627,232,997	368,495,878	(22,070,550)	1	1	1,973,658,325	3,697,705,016
							2019	-	9	-			Mot Dook w
Particulars	As at July 1, 2018	Additions (Disposals)	Written	Transfer / Adjustment	As at June 30, 2019	Rate %	Accumulated as at July 1, 2018	Charge for the year	(Disposals)	Written	Transfer / Adjustment	Accumulated as at June 30, 2019	As at June 30, 2019
Owned			(Rupees)						(Rupees)	(SE			(Rupees)
Free hold land Building on free hold land	50,170,537 289,680,493	178,876,967	(654,184)	(2,113,166)	229,047,504 474,535,321	4-5	97,364,633	28,226,498	(115,798)	(646,610)	(1,397,174)	123,431,549	229,047,504 351,103,772
Plant and machinery	3,082,688,861	662,134,310	(124,889,107)	80,787,706	3,682,400,766	4-50	1,256,224,172	209,592,031	(6,014,607)	(123,294,836)	21,861,231	1,358,367,991	2,324,032,775
Furniture and fittings	6,432,716	1,179,387	ı	I	6,496,238	10-33	4,608,680	635,172	(1,092,634)	Ti.	ı	4,151,218	2,345,020
Office and factory equipment	80,480,826	58,953,328	(30,000)	15,875,766	142,620,045	10-50	56,251,180	17,983,500	(12,479,699)	(29,999)	1,973,750	63,698,732	78,921,313
Vehicles	45,653,224	(12,659,875) 11,622,823 (4,706,020)		4,359,500	56,929,527	20	29,227,134	6,843,157	(4,618,369)	ı	3,168,071	34,619,993	22,309,534
	3,555,106,657	1,100,514,455	(125,573,291)	908'606'86	4,592,029,401		1,443,675,799	263,280,358	(24,321,107)	(123,971,445)	25,605,878	1,584,269,483	3,007,759,918
LEASED Vehicles	51,773,100	34,274,291	1	(4,359,500)	79,305,891	20	18,404,436	13,055,050	(789,199)	ı	(3,168,071)	27,502,216	51,803,675
Plant and machinery	144,978,023	34.274.291	11 11	(94,550,306)	50,427,717	4-50	29,401,823	8,497,282	(789.199)	11	(22,437,807)	15,461,298	34,966,419
	22.10	(2,382,000)		(000,000,000)	000,000,000		27,000,7	700,700,12	(00.100.1)		(0.00,00,00)	10,000,75	
2019	3,751,857,780	1,134,788,746 (39,310,226)	(125,573,291)	1	4,721,763,009		1,491,482,058	284,832,690	(25,110,306)	(123,971,445)	1	1,627,232,997	3,094,530,012
15.2 Disposal of operating fixed assets: Particulars	ixed assets:	Cost	Accumulated Depreciation	Book Value (Rupees)	Sale Proceeds	8	Gain	Mode of Disposal		Particulars of Buyers		Relationship with Group	thip with
Vehicle - FAW LE-17A-8409 Toyota Corolla GLi - LEB-9405	109 3405	1,097,053 1,890,351	528,846 1,578,095	568,207 312,256	1,015,000		446,793 1,237,744	Tender Tender	Sye	Syed Shuja Abbas Abdul Aziz Khan		Un-related Un-related	
Plant and machinery, offic and vehicles** 2020		19,969,086 22 956 490	19,963,609	5,477	2,964,500		2,959,023	Negotiation	Var	Various		Un-related	
2019		39,310,226	25,110,306	14,199,920	18,496,306		4,296,386						

<sup>\*</sup> This represents recognition of right-of-use asset as a result of adoption of TRRS 16 - Leases' as explained in note 2.1
\*\* In view of large number of items having individual book value below Rs. 500,000, the management considers it impracticable to disclose particulars of all assets disposed during the year.

- **15.3** There are fully depreciated assets, having cost of Rs. 233 million (2019: Rs.122 million) that are still in use as at the reporting date.
- **15.4** Company's immovable fixed assets are located at 14.8 km, Sheikhupura-Faisalabad Road, Mouza Bhikki, District Sheikhupura, Pakistan and Plot No. 122-A, Muslim Town, Lahore having area of 68.62 acres and 2.5 kanals respectively.
- **15.5** No assets were sold to the Chief Executive, Directors, Executives or shareholders holding more than 10% of total paid-up capital.

				Note	2020	2019
<b>15.6</b>	Depreciation for the year has I	oeen allocat	ted as under:		(Rupees)	(Rupees)
	Cost of sales Distribution costs Administrative expenses			29 30 31 _	346,914,260 5,191,701 16,389,917 368,495,878	267,890,846 3,661,987 13,279,857 284,832,690
				2020		2019
		Note	<b>Building on</b>	Plant and		
			free-hold land	machinery	Total	Total
<b>15.7</b>	Capital work in progress				(Rupees)———	
	Opening balance Additions during the year		- 108,545,202	91,723,138 843,828,312		
	Transferred to fixed assets		108,545,202 (108,545,202)	935,551,450 (743,619,810	, - , ,	, , ,
	Less: Accumulated impairment	15.7.2	-	191,931,640 (63,365,020		
			-	128,566,620	128,566,620	28,358,118

**15.7.1** Plant and machinery includes borrowing cost capitalized during the year amounting to Rs. 10,353,130 (2019: Rs. 11,457,374). The expansion has been financed by term finance facilities from financial institutions described in note 7.

**15.7.2** This represents impairment charged against two steam turbines in prior years.

16	INTANGIBLE	Note	2020 (Rupees)	2019 (Rupees)
	Software and licenses		,	, . ,
	Cost: As at 1 July Additions during the year As at 30 June		4,204,250 - 4,204,250	4,204,250 - 4,204,250
	Accumulated amortization: As at 1 July Amortization during the year As at 30 June	31	(3,921,226) (283,024) (4,204,250)	(3,241,975) (679,251) (3,921,226)
	Net book value		-	283,024
	Rate of amortization		20%-33.33%	20%-33.33%

# 17 INVESTMENT IN SUBSIDIARIES

In 2016, the Company formed a wholly owned subsidiary under the name of Nimir Holding (Private) Limited (NHPL). NHPL formed a sub-subsidiary, Nimir Management (Private) Limited (NMPL), which acquired the majority shareholding of Nimir Resins Limited (NRL), a listed company engaged in the business of industrial chemicals. The investments have been made in accordance with the requirements under the Companies Act, 2017. On 4 July 2019, NHPL closed its operations, appointed liquidator and initiated voluntary winding up. During the year, NHPL transferred its net assets to the Company after completion of winding up proceedings.

	Note	2020	2019
		(Rupees)	(Rupees)
Investment in subsidiary - cost Net assets transferred		281,852,260 (275,306,418)	281,852,260
Loss on investment charged during the year	32	6,545,842	
		-	281,852,260
<b>17.1</b> Net assets transferred on dissolution of NHPL:			
Investment in shares of Nimir Management (Private) Limited - cost Investment in shares of Nimir Resins Limited - cost		128,161,710 74,222,759	-
Funds transferred	10	202,384,469 72,921,949	-
Loan to Nimir Resins Limited Loan novated from previous sponsors of Nimir Resins Limited	18 7	14,512,000 (14,512,000)	- -
		275,306,418	

17.2 As at 30 June 2020, effective shareholding of the Company in Nimir Management (Private) Limited is 51%, whereas, in Nimir Resins Limited it is 37.64%. The Company has determined that Nimir Resins Limited is a subsidiary in accordance with IFRS 10 Consolidated Financial Statements as it directly and indirectly (i.e. through Nimir Management (Private) Limited) controls 62.63% voting rights of Nimir Resins Limited. Remaining 37.37% of the equity shares in Nimir Resins Limited are widely held by many other shareholders, none of whom individually hold more than 5% of the equity shares in Nimir Resins Limited. Further, the Company also has power to appoint majority of the directors on the board of Nimir Resins Limited.

	Note	2020	2019
18 LOAN TO SUBSIDIARY		(Rupees)	(Rupees)
Loan to Nimir Resins Limited - unsecured	18.1	14,512,000	

- **18.1** This represents loan to subsidiary novated from ex-director of Nimir Resins Limited as disclosed in note 17.1. This loan is interest free and repayable on demand, however, the Company has agreed not to demand repayment for a period of next twelve months.
- **18.2** Maximum aggregate amount due from the subsidiary at the end of any month in the year was Rs. 14,512,000 (2019: Rs. Nil). No interest has been charged on the amounts due from associated undertakings.

19	LONG TERM DEPOSITS	Note	(Rupees)	(Rupees)
	Security deposits Financial institutions (including banks) Others	19.1	18,297,630 17,668,602 35,966,232	15,978,930 17,145,842 33,124,772

**19.1** This includes deposit amounting to Rs. 12.24 million (2019: Rs. 12.24 million) given to electricity supply company for dedicated line.

20	STORES, SPARE PARTS AND LOOSE TOOLS	Note	2020 (Rupees)	2019 (Rupees)
	Stores, spare parts and loose tools In hand In transit Less: Provision for slow moving items	20.1	266,939,552 16,833,820 (3,154,991) 280,618,381	200,598,426 3,046,051 - 203,644,477
	<b>20.1</b> Movement in provision for slow moving items is as follows:			
	Opening balance Charge for the year Closing balance	32	3,154,991 3,154,991	

		Note	2020	2019
21	STOCK IN TRADE		(Rupees)	(Rupees)
	Raw and packing material			
	In hand		411,658,738	249,102,424
	In transit		2,663,701,315	1,668,616,482
			3,075,360,053	1,917,718,906
	Finished goods		525,796,909	548,817,042
			3,601,156,962	2,466,535,948
22	TRADE DEBTS			
	Considered good - unsecured			
	Due from customers	22.1	2,111,028,811	1,731,056,490
	Due from associated companies	22.2	16,146,000	26,583,629
			2,127,174,811	1,757,640,119
	Considered doubtful		10,463,405	22,990,888
	Allowance for expected credit losses	22.5	(10,463,405)	(22,990,888)
			-	
			2,127,174,811	1,757,640,119

- 22.1 These customers have no recent history of default. For age analysis of these trade debts, refer to Note 38.1.1
- 22.2 Trade debts from Nimir Resins Limited (a related party) amount to Rs. 16,146,000 (2019: Rs. 26,583,629).
- 22.3 Aggregate amount due from Directors, Chief Executive and Executives of the Company is Rs. Nil (2019: Rs. Nil)
- 22.4 Maximum aggregate amount due from Nimir Resins Limited at the end of any month in the year was Rs. 51,182,879 (2019: Rs. 56,757,548). No interest has been charged on the amounts due from associated undertakings.

22.5	Movement in allowance for expected credit losses is as follows:	Note	2020 (Rupees)	2019 (Rupees)
	Opening balance IFRS 9 adjustment Charge for the year Written off during the year Closing balance	32	22,990,888 - 4,845,009 (17,372,492) 10,463,405	19,367,842 103,239 3,519,807 - 22,990,888
23 LOA	NS AND ADVANCES			
Cons	idered good - unsecured			
Em <sub>l</sub>	opliers oloyees against business expenses oloyees against salary	23.2 23.3	59,978,623 2,631,090 3,777,252 66,386,965	63,642,945 2,858,532 4,633,524 71,135,001

- 23.1 Amount due from related parties is Rs. Nil (2019 Rs. Nil)
- 23.2 This includes advance given to executives amounting to Rs. 1,674,611 (2019: Rs. 717,428). No amount has been given to CEO or Directors.
- 23.3 This includes advance given to executives amounting to Rs. 2.06 million (2019: Rs. 3.3 million). No amount has been given to CEO or directors.

	Name of borrower	Terms of repayment	2020	2019 (Burgas)
			(Rupees)	(Rupees)
	Mr. Hasan Arif (Divisional Manager - II Production)	Adjustment against salary	1,193,863	1,493,863
	23.4 Loans and advances that are either past due or imp	paired amount to Rs. Nil (201	9: Rs. Nil)	
			2020	2019
24	TRADE DEPOSITS AND SHORT TERM PREPAYMEN	TS	(Rupees)	(Rupees)
	Prepayments		4,130,470	3,488,942
<b>25</b>	OTHER RECEIVABLES			
	Margin against bank guarantee		15,102,950	12,602,950
	Margin against LC		6,492,777	3,352,284 15,955,234
		L D NII (0040		10,000,201
	<b>25.1</b> Other receivables that are either past due or impair	ed amount to Hs. INII (2019:	HS. IVII)	
20	TAY DEFINIDE DUE FROM THE COVERNMENT	Note	2020	2019
26	TAX REFUNDS DUE FROM THE GOVERNMENT		(Rupees)	(Rupees)
	Income tax Sales Tax		562,160,611 4,513,066	518,521,706
	Carolina (and and and and and and and and and and		566,673,677	518,521,706
27	CASH AND BANK BALANCES			
	Cash in hand		1,887,115	1,903,309
	Cash at bank			
	Current accounts Savings account	27.1	99,824,551 11,063	28,460,105 395,238
			99,835,614	28,855,343
			101,722,729	30,758,652
	<b>27.1</b> These carry mark-up rate ranging from 6.5% to 11.2	25% (2019: 4% to 10.25%) p	er annum.	
		NET	2020	2019
28	REVENUE FROM CONTRACTS WITH CUSTOMERS -	NEI	(Rupees)	(Rupees)
	Set out below is the disaggregation of the Company's rev with customers:	venue from contracts		
	Manufacturing		19,841,469,183	17,175,753,314
	Toll manufacturing		378,618,972 20,220,088,155	255,818,005 17,431,571,319
	Less: Sales tax		(2,940,243,286)	(2,536,372,567)
	Trade discounts		(32,976,087)	-
	Commission		(74,288,901) 17,172,579,881	(45,077,261) 14,850,121,491
	Coornelies I region.		17,172,373,001	14,030,121,431
	<b>Geographical region:</b> Pakistan		20,220,088,155	17,431,571,319
	Timing of transfer of goods and services:			
	At a point in time		20,220,088,155	17,431,571,319

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		Note	2020	2019
29	COST OF SALES		(Rupees)	(Rupees)
	Raw and packing material consumed	29.1	12,941,580,865	11,347,667,935
	Salaries, wages and benefits	29.2	363,217,433	331,481,723
	Depreciation	15.6	346,914,260	267,890,846
	Fuel and power		764,329,733	733,200,648
	Stores, spare parts and loose tools consumed		100,359,668	104,006,460
	Repairs and maintenance		17,449,203	35,533,530
	Traveling, conveyance and entertainment		37,124,622	31,873,865
	Communications		1,242,972	1,030,736
	Insurance		16,753,374	15,270,584
	Rent, rates and taxes		3,514,826	17,726,270
	Printing and stationery		3,193,763	2,367,143
	Dues, fees and subscription		2,428,537	3,664,856
	Other expenses		5,188,855	5,937,072
			14,603,298,111	12,897,651,668
	Add: Opening stock-finished goods	21	548,817,042	471,688,196
	Less: Closing stock-finished goods	21	(525,796,909)	(548,817,042)
			14,626,318,244	12,820,522,822
	29.1 Raw and packing material consumed			
	Opening Balance		1,917,718,906	1,786,909,281
	Purchases		14,099,222,012	11,478,477,560
			16,016,940,918	13,265,386,841
	Less: Closing Balance	21	(3,075,360,053)	(1,917,718,906)
	Raw and packing material consumed		12,941,580,865	11,347,667,935
			=,= : ;;000;000	

29.2 This includes Rs. 13.1 million (2019: Rs. 10.4 million ) in respect of staff retirement benefits - gratuity scheme.

29.3 Cost of sales includes direct toll manufacturing expenses amounting to Rs. 196.6 million (2019: Rs. 105.8 million).

	Note	2020	2019
30	DISTRIBUTION COSTS	(Rupees)	(Rupees)
	Salaries, wages and benefits 30.1	51,499,976	38,582,496
	Depreciation 15.6	5,191,701	3,661,987
	Repairs and maintenance	44,874	57,870
	Traveling, conveyance and entertainment	3,904,337	2,934,968
	Communications	400,545	304,887
	Insurance	729,034	1,592,528
	Printing and stationery	349,146	387,959
	Freight outward	77,895,543	54,397,395
	Packing, carriage and forwarding	30,260	380
	Dues, fees and subscription	354,380	338,802
	Other expenses	64,310	42,508
		140,464,106	102,301,780

30.1 This includes Rs. 3 million (2019: Rs. 1.2 million ) in respect of staff retirement benefits - gratuity scheme.

31	ADMINISTRATIVE EXPENSES	Note	2020 (Rupees)	2019 (Rupees) (Restated)
	Salaries, wages and benefits Depreciation Amortization Fuel and power Repairs and maintenance Traveling, conveyance and entertainment Communications Insurance Rent, rates and taxes Printing and stationery Advertisement Legal, professional and consultancy charge Auditors' remuneration Dues, fees and subscription Other expenses	31.1 15.6 16	136,022,913 16,389,917 283,024 2,419,714 3,513,583 14,455,928 6,061,972 2,132,405 4,663,333 1,217,756 2,616,857 9,750,932 2,275,000 18,714,415 7,842,875	119,629,748 13,279,857 679,251 2,049,672 1,911,278 14,195,733 5,449,689 2,480,909 4,365,661 2,575,876 1,372,714 7,254,986 2,275,000 12,122,199 4,160,255 193,802,828

**31.1** This includes Rs. 5.5 million (2019: Rs. 3.8 million) in respect of staff retirement benefits - gratuity scheme.

	31.2 Auditors' remuneration	Note	2020 (Rupees)	2019 (Rupees) (Restated)
	Audit fee Consolidation, reviews and certifications Out of pocket expenses		1,250,000 950,000 75,000	1,250,000 950,000 75,000
			2,275,000	2,275,000
<b>32</b>	OTHER EXPENSES			
33	Workers' profit participation fund Workers' welfare fund Expected credit losses of trade debts Loss on investment in subsidiary Impairment on stores and spares Loss on property, plant and equipment - written off  OTHER INCOME	10.3 10.4 22.5 17 20.1	72,349,420 25,526,429 4,845,009 6,545,842 3,154,991 - 112,421,691	61,979,779 18,962,603 3,519,807 - 1,601,846 86,064,035
	Non financial assets			
	Gain on disposal of property, plant and equipment Reversal of provision Other income	15.2 33.1	4,643,560 11,644,109	4,296,386 1,465,444 10,949,762
	Financial assets - amortized cost			
	Profit on savings account		1,045,576 17,333,245	273,654 16,985,246

33.1 This includes income from sale of scrap material amounting Rs. 7,772,006 (2019: Rs. 10,513,202)

		Note	2020	2019
34	FOREIGN EXCHANGE LOSS		(Rupees)	(Rupees)
	On foreign exchange denominated liabilities	34.1	131,697,639	146,264,583

**34.1** This includes unrealized exchange loss on translation of liabilities in foreign currency amounting to Rs. 41,794,850 (2019: Rs. 7,870,045).

				2020	2019
<b>35</b>	FINA	INCE COST		(Rupees)	(Rupees)
	Lo Sh Finan	-up on ong term loans nort term borrowings cial charges on lease charges, fee and commission		101,640,229 474,187,652 17,713,904 7,996,482 601,538,267	62,008,611 283,181,970 7,263,674 7,043,233 359,497,488
<b>36</b>	TAXA	ATION			
	Cu Pri	ent tax: urrent year ior year rred tax		358,853,065 6,752,805 365,605,870	252,327,327 (7,702,208) 244,625,119
		ing to the reversal and origination of temporary differen t of rate change from prior year	ces	57,029,420 - 57,029,420 422,635,290	73,190,232 30,740,878 103,931,110 348,556,229
	36.1	Relationship between tax expenses and accoun	ting profit		
		Accounting profit before taxation		1,349,112,555	1,158,653,201
		Tax at applicable tax rate of 29% (2019: 29%) Effect of expenses not allowed for tax Effect of super tax Effect of tax credit Effect of prior years tax Tax expense for the year		391,242,641 24,639,844 - 6,752,805 422,635,290	336,009,428 37,380,263 18,583,350 (35,714,604) (7,702,208) 348,556,229
			2019*	2018**	2017***
	36.2	Comparison of tax provision	(Rupees)	(Rupees)	(Rupees)
		Provision as per financial statements	252,327,327	184,385,392	158,928,673
		Amount as per Income Tax Return	225,973,417	176,683,184	130,926,746
	*	The difference mainly relates to tay credit claimed und	ler section 65R		

<sup>\*</sup> The difference mainly relates to tax credit claimed under section 65B.

<sup>\*\*\*</sup> The difference mainly relates to super tax which was computed separately from tax return in tax year 2017.

<b>37</b>	EAR	2020	2019	
	37.1	Basic		
		Profit attributable to ordinary shareholders (Rupees)	926,477,265	810,096,972
		Weighted average number of ordinary shares (Number)	110,590,546	110,590,546
		Earnings per ordinary share	8.38	7.33

# 37.2 Diluted

No figure for diluted earning per share has been presented as the Company has not issued any instrument carrying option which would have an impact on earnings per share when exercised.

<sup>\*\*</sup> The difference has been adjusted during the year ended 30 June 2019 as prior year tax.

## 38 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The main risks arising from the Company's financial instruments are credit risk, liquidity risk, foreign currency risk, interest rate risk and equity price risk. The management reviews and agrees policies for managing each of these risks which are summarized below.

#### 38.1 Credit Risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the creditworthiness of counterparties. The Company does not believe it is exposed to major concentration of credit risk, however to manage any possible exposure the Company applies approved credit limits to its customers.

The management monitors and limits the Company's exposure to credit risk through monitoring of client's credit exposure review and conservative estimates of provisions for doubtful receivables, if any, and through the prudent use of collateral policy.

The Company is exposed to credit risk on loan to subsidiary, long-term deposits, trade debts, advances to employees against salary, other receivables and bank balances. The Company seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is:

**Carrying values** 

	2020	2019
	(Rupees)	(Rupees)
Loan to subsidiary Long-term deposits Trade debts – unsecured Loans and advances Other receivables Bank balances	14,512,000 17,668,602 2,127,174,811 3,777,252 21,595,727 99,835,614	17,145,842 1,757,640,119 4,633,524 15,955,234 28,855,343
	2020	2019
38.1.1 Trade Debts	(Rupees)	(Rupees)
Other than related parties Not yet due	1,352,715,016	1,324,808,744
Past due		
1-30 days 31-60 days 61-90 days Over 90 days	509,193,355 213,857,510 42,426,542 3,299,793 768,777,200	360,175,602 27,707,404 10,182,362 31,173,266 429,238,634
Related parties	2,121,492,216	1,754,047,378
Not yet due	16,146,000	26,583,629

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets. The Company does not hold collateral as security. The letters of credit and other forms of credit insurance are considered integral part of trade receivables and considered in the calculation of impairment.

Set out below is the information about the credit risk exposure on the Company's trade debts using a provision matrix:

	Not due	1-30 days	<b>31-60 days</b>	61-90 days	Over 90 days	<b>Total</b>
As at 30 June 2020						
Expected credit loss rate Estimated total gross	0.28%	0.25%	0.44%	5.79%	59.92%	
carrying Expected credit loss	1,368,861,016 3,799,107	509,193,355 1,284,454	213,857,510 944,278	42,426,542 2,458,193	3,299,793 1,977,373	2,137,638,216 10,463,405
As at 30 June 2019						
Expected credit loss rate Estimated total gross carrying	0.02%	0.26%	2.42%	5.85%	65.71%	
amount Expected credit loss	1,351,392,373 310,946	360,175,602 928,312	27,707,404 670,771	10,182,362 595,599	31,173,266 20,485,260	1,780,631,007 22,990,888

As at 30 June 2020, trade debts of Rs. 10.6 million (2019: Rs. 22.9 million) were impaired and provided for. The sale to three major customers amount to Rs. 8,626 million (2019: Rs. 7,587 million) which represents approximately 50% (2019: 51%) of the total revenue.

#### 38.1.2 Bank balances

Credit risk from balances with banks and financial institutions is managed by the Company's finance department in accordance with the Company's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Company's Board of Directors on an annual basis, and may be updated throughout the year subject to approval of the Company's Finance Committee. The limits are set to minimize the concentration of risks and therefore mitigate financial loss through a counterparty's potential failure to make payments.

Ratings			2020	2019	
Financial institution	Agency	Short Term	Long term	(Rupees)	(Rupees)
Albaraka Bank (Pakistan) Limited	PACRA	A-1	А	602,733	616,451
Allied Bank Limited	PACRA	A1+	AAA	81,951	-
Askari Bank Limited	PACRA	A1+	AA+	916,965	477,270
Bank Alfalah Limited	PACRA	A1+	AA+	1,365,580	-
BankIslami Pakistan Limited	PACRA	A1	A+	322,338	10,000
Habib Bank Limited	JCR-VIS	A1+	AAA	5,184,991	1,433,819
Habib Metropolitan Bank Limited	PACRA	A1+	AA	135,550	-
MCB Bank Limited	PACRA	A1+	AAA	11,063	395,238
Meezan Bank Limited	JCR-VIS	A-1+	AA+	683,000	1,162,653
National Bank of Pakistan	JCR-VIS	A-1+	AAA	1,675,854	1,416,048
Samba Bank Limited	JCR-VIS	A-1	AA	-	15,690,064
Silk Bank Limited	JCR-VIS	A-2	A-	479	479
Standard Chartered Bank (Pakistan) Limited	PACRA	A1+	AAA	550,068	564,085
The Bank of Punjab	PACRA	A1+	AA	88,305,042	7,089,236
				99,835,614	28,855,343

**38.1.3** With respect to credit risk arising from other financial assets of the Company, including long term deposits, loans and advances and other receivables, the Company's management assesses exposure to such risk to be minimal based on past experience and is restricted to the carrying amount of those assets.

# 38.2 Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its commitments associated with financial liabilities when they fall due. Liquidity requirements are monitored regularly and management ensures that sufficient liquid funds are available to meet any commitments as they arise.

Financial liabilities are analyzed below, with regard to their remaining contractual maturities.

As at 30 June 2020	Maturity Up to One Year	Maturity After One Year (Rupees)	Total
AS at 30 Julie 2020		(nupees)	
Long term loans Lease liabilities Short term borrowings Mark up accrued Unclaimed dividend Trade and other payables Total financial liabilities	257,401,086 39,291,814 3,387,284,677 77,583,396 13,404,285 1,253,294,830 5,028,260,088	903,637,538 100,832,324 - - - - 1,004,469,862	1,161,038,624 140,124,138 3,387,284,677 77,583,396 13,404,285 1,253,294,830 6,032,729,950
As at 30 June 2019			
Long term loans Liabilities against assets subject to finance lease Short term borrowings Mark up accrued Unclaimed dividend Trade and other payables	242,302,967 22,969,840 2,849,881,343 81,770,711 7,467,502 748,309,430	532,343,478 59,336,054 - - - -	774,646,445 82,305,894 2,849,881,343 81,770,711 7,467,502 748,309,430
Total financial liabilities	3,952,701,793	591,679,532	4,544,381,325

# **Changes in liabilities arising from financing activities**

	As at 1 July 2019	Cash flows	Foreign exchange movement	New leases	Others	As at 30 June 2020
			(Rupe	es)———		
Long term loans	774,646,445	371,880,179	-	-	14,512,000	1,161,038,624
Lease Liability	82,305,894	(49,607,031)	-	89,711,371	17,713,904	140,124,138
Short term borrowings	2,849,881,343	498,731,365	38,671,969	-	-	3,387,284,677
Unclaimed dividend	7,467,502	(325,834,855)	-	-	331,771,638	13,404,285
	3,714,301,184	495,169,658	38,671,969	89,711,371	363,997,542	4,701,851,724
			Foreign			
	Ac at					
	As at 1 July 2018	Cash flows	exchange movement	New leases	<b>Others</b>	As at 30 June 2019
		Cash flows			Others	
Long term loans Liabilities against assets		<b>Cash flows</b> 182,232,605	movement		Others -	
<u> </u>	1 July 2018		movement		Others - 7,263,674	30 June 2019
Liabilities against assets	1 July 2018 592,413,840	182,232,605	movement	es)	-	<b>30 June 2019</b> 774,646,445
Liabilities against assets subject to finance lease	1 July 2018 592,413,840 108,125,341	182,232,605 (65,348,121)	movement	es)	-	30 June 2019 774,646,445 82,305,894

## 38.3 Market Risk

# 38.3.1 Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the foreign trade payables. However at the year end, there are material foreign currency balances.

# 38.3.2 Interest Rate Risk

Interest rate risk arises from the possibility that changes in interest rate will affect the fair value or future cash flows of financial instruments. The Company is exposed to interest rate risk for loans and borrowings obtained from the financial institutions and lease liabilities, which have been disclosed in the relevant note to the financial statements.

If interest rates at the year end, fluctuate by 1% higher / lower, pre-tax profit for the year would have been Rs. 46.9 million (2019: Rs. 37.1 million) higher / lower. This analysis is prepared assuming that all other variables held constant and the amounts of liabilities outstanding at reporting date were outstanding for the whole year.

# **38.4 Capital Management**

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholders' value. The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions. Capital includes ordinary share capital and reserves, whereas, debt includes long term loans, short term borrowings and lease liabilities. The gearing ratio of the Company is 56% (2019: 55%).

# 38.5 Fair value of financial assets and financial liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As at the balance sheet date, carrying value of all the financial instruments in the financial statements approximates their fair value. Further, all financial assets and financial liabilities at reporting date are categorized into amortized cost.

#### 39 RELATIONSHIP AND TRANSACTIONS WITH RELATED PARTIES

The Company have interest based on common directorship and / or percentage of shareholding in the following:

Names	Basis of relationship			
Nimir Management (Private) Limited	51% shareholding by the Company and common directorship			
Nimir Resins Limited	37.64% shareholding by the Company and common directorship			
*Nimir Holding (Private) Limited	51% shareholding by the Company and common directorship			
Terranova (Private) Limited	Common directorship with subsidiary			
Extracts 4 Life (Private) Limited	Common directorship with subsidiary			

<sup>\*</sup>On 4 July 2019, NHPL closed its operations, appointed liquidator and initiated voluntary winding up. During the year, NHPL transferred its net assets to the Company after completion of winding up proceedings.

Remuneration of Chief Executive, directors and executives is also shown in Note 40. Transactions with related parties during the year are as follows:

Names of Company	Nature and Description of					
	<b>Related Party Transaction</b>	2020	2019			
		(Rupees)	(Rupees)			
Nimir Resins Limited	Purchase of goods	6,302,121	806,732			
	Sale of goods	139,214,700	131,908,050			
	Services provided	4,300,056	3,906,900			
	Services acquired	3,193,200	2,928,000			
	Reimbursement of expenses	555,964	3,163,856			
Nimir Chemicals Pakistan Limited*	Sale of goods	-	7,042,740			
Staff retirement benefits	Contribution to gratuity fund	8,500,180	849,554			

<sup>\*</sup> Effective 29 December 2018, Nimir Chemicals Pakistan Limited ceased to be considered a related party.

## **40 REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES**

	Chief Ex	<b>Executive</b> Direct		ctors	Execu	utives
	2020	2019	2020	2019	2020	2019
Number of persons	1	1	2	2	26	18
			(Rupees)			
			(	000,		
Managerial remuneration	11,612,903	10,219,355	17,806,452	15,483,870	69,313,559	47,047,730
Housing	5,225,806	4,598,710	8,012,904	6,967,742	31,191,101	21,171,499
Utilities	1,161,291	1,021,935	1,780,644	1,548,388	6,931,360	4,704,795
Bonus	5,564,562	5,569,221	8,431,154	8,441,766	30,722,867	23,235,261
Gratuity	-		-		5,083,002	3,177,000
	23,564,562	21,409,221	36,031,154	32,441,766	143,241,889	99,336,285

- **40.1** The Chief Executive Officer and Directors have been provided with company maintained cars and generator sets, further they are also entitled to club membership and reimbursement of medical and entertainment expenses whereas some executives have been provided with company- maintained cars.
- **40.2** An amount of Rs.4,800,000 (2019: Rs. 5,150,000) was paid to non-executive directors for attending the board meetings.

41	TOTAL NUMBER OF EMPLOYEES	2020	2019
		470	404
	Number of employees as at 30 June	178	161
	Average number of employees during the year	173	155
	Number of factory employees as at 30 June	123	120
	Average number of factory employees during the year	119	116

2020

2010

2010

2020

		2020	2020	2020	2019	2019
		Maximum Capacity	Actual Production	Maximum Capacity	Actual Production	
42	PRODUCTION CAPACITY IN METRIC TONS				(Restated)	
	Oleo Chemicals (Metric ton) *	110,000	89,336	90,000	84,427	
	Chlor Alkali Products (Metric ton)	50,000	49,657	50,000	47,431	
	Soap Finishing Line (Metric ton)**	50,000	28,651	45,000	19,044	
	Aerosol (cans)***	15,000,000	208,824	-	-	
	Blending****	-	29,478	-	34,044	

<sup>\*</sup> The plant capacity was enhanced in the later half of the year hence actual production capacity was under utilized.

# **43 SUMMARY OF SIGNIFICANT TRANSACTIONS AND EVENTS**

Summary of significant transactions and events that have affected the Company's position and performance during the year, as follows,

- The turnover in 2020 has increased by Rs. 2.3 billion (approximately 15.7%) over the year 2019 (note 28)
- Installation of aerosol plant and enhancement of oleo chemicals and soap finishing line production capacity resulting in capitalization of Rs. 852 million. (note 15)

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<sup>\*\*</sup> The capacity was underutilized differ due to product mix and late enhancement of production capacity.

<sup>\*\*\*</sup> The plant started its commercial operation after 15 June 2020, hence actual production capacity was under utilized.

<sup>\*\*\*\*</sup> The plant capacity is indeterminable because it is a multi-product plant involving varying processes.

#### **44 SUBSEQUENT EVENTS**

- 44.1 Subsequent to the year end, the Honorable Supreme Court of Pakistan has issued a judgment dated 13 August 2020 which rejected all pleas challenging the Gas Infrastructure Development Cess (GIDC). In light of the said judgment, arrears of the cess that have become due up to 31 July 2020 and have not been recovered so far shall be recovered by gas companies. The Company has made sufficient provision to meet its liability in this respect. However, the management has decided to appeal against this order at available forum.
- 44.2 The Board of Directors at its meeting held on 28 August 2020 has proposed a final dividend @ Rs. 1.5 per share for the year ended 30 June 2020 (2019: Rs. 1.5) amounting to Rs. 165,885,819 (2019: Rs. 165,885,819) for approval of the members at the Annual General Meeting to be held on 22 October 2020. These financial statements do not reflect this dividend.

#### GENERAL

- **45.1** Figures have been rounded off to nearest rupee unless otherwise stated.
- 45.2 In March 2020, the Government of Pakistan implemented a country-wide lockdown in order to contain the spread of COVID-19. Consequently, economic slowdown was observed in the country affecting majority of the business. However, financial performance of the Company, being engaged in manufacturing of chemical products which are main ingredient of soap, an essential item, has not been affected by the lockdown. Based on the above, the management has evaluated and concluded that there is no material implication of COVID-19 on these financial statements.

#### **46 DATE OF AUTHORIZATION FOR ISSUE**

These financial statements were authorized for issue by the Board of Directors on 28 August 2020. Subsequent to the approval of these financial statements by the Board, the Securities and Exchange Commission of Pakistan had issued circular no. 26 of 2020 dated 31 August 2020 in compliance of which, note 45.2 has been added and approved by the Board on 2 September 2020.

**Chief Executive Officer** 

Director

# **FINANCIAL STATEMENTS - CONSOLIDATED**

FOR THE YEAR ENDED JUNE 30, 2020

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# **DIRECTORS' REPORT**

The Directors are pleased to present their consolidated Directors' Report together with the audited Group Financial Statements of Nimir Industrial Chemicals Limited for the year ended June 30, 2020.

The year 2020 is seen the worst year for the whole world. Covid-19, a pandemic that rapidly spread all around the planet has now taken 0.8 million lives besides affecting 22 million people and putting the growth rate of world economies in the negative, with Pakistan being no exception.

To confine the spread of pandemic, a nation-wide lockdown was imposed throughout Pakistan. This resulted in further deteriorating the country's ailing economy and businesses, which were already struggling against higher inflation and interest rates, depreciating currency and contracting demand. Our well diversified product range helped us to successfully pass through this difficult time. We, being the producer of some essential products required during the pandemic, continued our partial operations throughout the lockdown period. As a result, our consolidated performance of the year improved over the last year.

The consolidated gross revenue has crossed the Rs. 25 billion mark during the year under review; registering a year on year increase of 12 %. The consolidated net profit also increased to Rs. 1,061 million (up by 10 %). Consequently, the consolidated EPS increased to Rs. 8.88 per share.

While the world is still facing the surge in new cases of COVID-19, Pakistan has seen a significant drop in new cases and deaths. As as result, the Government has allowed resumption of most of the business activities in August 2020. Furthermore, the State Bank of Pakistan has taken several steps for the revival of economy and reduced the policy rate down to 7%, offered attractive incentives for new investments and introduced package for the construction industry. These measures are expected to help the economy to normalize.

We shall endeavor to take maximum benefit of available opportunities, while remaining vigilant about any risks associated with post Covid-19 situation and shall constantly enhancing stakeholders' value, Insha'Allah.

For and on behalf of the Board

Zafar Mahmood Chief Executive Officer

Lahore August 28, 2020.

Khalid Mumtaz Qazi Director

# دُائر بكشرزر بورك-اشتمال شده

ڈائر کیٹرز 30 جون 2020ء کوختم ہونے والے سال کے لئے نمرانڈ سڑیل کیمیکلز کمیٹڈ کے نظر ثانی شدہ گروپ مالی گوشوارےمعدان کی اشتمال شدہ ڈائر بکٹرر پورٹ پیش کرتے ہوئے خوشی محسوں کرتے ہیں۔ سال 2020 بوری دنیا کے لئے بدترین سال رہاہے۔کوویڈ۔19 ،ایک وہائی بیاری جوتیزی سے دینا کے

چاروںاطراف پھیل گئ جس نے اب تک 22لا کھافراد کومتا ژکرنے اور عالمی معیشتوں کی نموکومنفی میں بدلنے . کےعلاوہ8.8 ملین افراد کی جانبیں لےلیں ،اور یا کستان بھی اس ہے مشتیٰ نہیں ہے۔

وبائی مرض کے بھیلا وَ کومحدود کرنے کے لئے ، پورے پاکستان میں ملک بھر میں لاک ڈاؤن نافذ کر دیا گیا۔ اس کے نتیجے میں ملک کی کمز ورمعیشت اور کاروبار مزید خراب ہو گئے ، جو پہلے ہی مہنگائی اور شرح سود ، کرنسی کی قدر میں کی اورطلب کی کمی کےخلاف جدو جہد کررہے تھے۔ ہماری اچھی متنوع مصنوعات کی رینج نے ہمیں اس مشکل وقت کو کامیابی کے ساتھ گزار نے میں مدد فراہم کی۔ہم نے، وہائی مرض کے دوران درکار کچھ ضروری مصنوعات کے تیار کنندہ ہونے کے ناطے، لاک ڈاؤن کے پورے دور میں اپنے جزوی کاروائیاں جاری رکھیں۔اس کے نتیجے میں ، ہماری سال کی مجموعی کا رکر دگی میں گذشتہ سال کے مقابلے میں بہتری آئی

زیر جائزہ سال کے دوران اشتمال شدہ مجموعی آمد نی 25 بلین روپے کے حدسے تجاوز کر گئی، جوسال بیسال 12 فیصد کا اضافہ درج کررہی ہے۔اشتمال شدہ خالص منافع بھی بڑھ کر 1,061 ملین روپے (10 فیصد تک زیادہ) ہوگیا۔اس کے نتیجے میں، مجموعی EPS بڑھر 8.88 رویے فی شیئر ہوگیا۔

اگر چہ دنیااب بھی کوویڈ 19 کے نئے کیسز میں اضافے کا سامنا کررہی ہے، پاکستان میں نئے کیسز اوراموات میں نمایاں کی دیکھنے میں آئی ہے۔اس کے منتجے میں ،حکومت نے اگست 2020 میں بیشتر کاروباری سرگرمیاں دوبارہ شروع کرنے کی اجازت دے دی ہے۔مزید برآں ،اسٹیٹ بینک آف باکستان نے معیشت کی بحالی کے لئے متعدداقدامات اٹھائے ہیں اور پالیسی کی شرح کو 7 فیصد تک کم کیا نئی سر مایہ کاری کے لئے بریشش مراعات کی پیش کش کی اورتعمیراتی صنعت کے لئے پیکیج متعارف کرایا گیا۔توقع کی جارہی ہے کہان اقدامات سے معیشت کومعمول برلانے میں مددیلے گی۔

ہم دستیاب مواقع ہے زیادہ ہے زیادہ فائدہ اٹھانے کی کوشش کریں گے، جبکہ کوویڈ 19 کے بعد کی صورتحال سے وابستہ کسی خطرات کے بارے میں چوکس رہیں گے اوراسٹیک ہولڈرز کی قدر میں مسلسل اضافہ کریں گے \_انشاءالله

28اگست 2020ء

لاہور

# REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2020

# **Opinion**

We have audited the annexed consolidated financial statements of Nimir Industrial Chemicals Limited and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 30 June 2020, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 30 June 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

# **Basis for Opinion**

We conducted our audit in accordance with International

Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of the Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the key audit matters:

# **Key audit matters**

# 1. Revenue Recognition

As described in note 5.12 and note 29, the Group generates revenue from several types of products and services. During the year ended 30 June 2020, the Group generated total revenue of Rs. 21.52 billion which represents approximately 9.82% increase as compared to last year.

The revenue recognition is identified as a key audit matter due to its significance as key indicator for performance of management and raises the risk that revenue could be misstated to meet targets.

# How our audit addressed the key audit matter

Our audit procedures, amongst others, included the following:

Obtained an understanding of the Group's processes and related internal controls for revenue recognition and on a sample basis, tested the effectiveness of those controls, specifically in relation to recognition of revenue and timing thereof.

On a sample basis, reviewed sales transactions near the reporting date to assess whether transactions are recorded in relevant accounting period.

Performed substantive analytical procedures including developing an expectation of the current year revenue based on trend analysis information taking into account historical sales, seasonal and market patterns.

Correlated the revenue transactions with movement in receivables and cash balances and compared with the results from our balance confirmation procedures.

Reconciled revenue recorded in the books of account on a sample basis with underlying accounting records including dispatch and delivery documents.

Ensured the adequacy of the related disclosures in accordance with the applicable financial reporting standards and the Companies Act, 2017.

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# 2. Tax Contingencies

As disclosed in note 17 to the consolidated financial statements, certain tax matters are pending adjudication at various levels with the taxation authorities and other legal forums.

The aggregate amounts involved in such contingencies is Rs. 268.93 million as of 30 June 2020.

The tax contingencies require the management to make judgements and estimates in relation to the interpretation of tax laws and regulations that may be required against such contingencies. Due to inherent uncertainties and the time period such matters may take to resolve, the management judgements and estimates in relation to such contingencies may be complex.

We assessed key technical tax issues and legislative developments and focused on the judgements made by management in assessing the quantification and likelihood of significant exposures and the level of liability required for specific cases. In particular, we focused on the impact of recent tax rulings and the status of on-going inspections by local tax authorities.

We obtained explanations from management and corroborative evidence including communication with local tax authorities and confirmations of external tax advisors. We gained an understanding of the current status of tax assessments and investigations to monitor developments in on-going disputes.

We analyzed and challenged management's key assumptions, in particular on cases where there had been significant developments with local tax authorities, based on our knowledge and experience of the application of the tax legislation by the relevant authorities and courts. We also evaluated whether the liabilities and exposures for uncertain tax positions were appropriately disclosed in the consolidated financial statements.

We involved internal tax experts to assess and review the management's conclusions on contingent tax matters and evaluated whether adequate disclosures have been made in note 17 to the consolidated financial statements.

# 3. Preparation of consolidated financial statements

The Group's consolidated financial statements comprise of transactions and balances of the holding company and its subsidiaries and sub-subsidiaries. Consolidating these financial statements involves elimination of intercompany transactions and balances, and consolidation of the amounts and disclosures of each entity's financial statements.

Significant auditor attention is required in review of the consolidation schedules as the intercompany transactions are material to the consolidated financial statements as a whole, hence these are considered a Key Audit Matter.

We cross-matched the inter-company transactions and balances with the respective financial statements of the entities for elimination of the same.

We reviewed reporting deliverables from the component audit team.

We performed tests on consolidation adjustments and manual journal entries, both at group and component level to obtain an understanding of significant entries made.

We reviewed the completeness of disclosures in the consolidated financial statements by comparing with the relevant disclosures in each entity's individual financial statements.

# Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the consolidated financial statements and our auditors' report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

# Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Abdullah Fahad Masood.

Lahore

September 04, 2020

EY Ford Rhodes

**Chartered Accountants** 

Annual Report 2020

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

AS AT JUNE 30, 2020

	Note	2020	2019
FOURTY AND LIABILITIES		(Rupees)	(Rupees)
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital 145,000,000) Ordinary shares of Rs.10 each		1,450,000,000	1,450,000,000
Issued, subscribed and paid up capital Unappropriated profits - revenue reserve Non-controlling interest	8	1,105,905,460 2,767,319,159 691,661,014 4,564,885,633	1,105,905,460 2,123,150,393 612,552,915 3,841,608,768
NON CURRENT LIABILITIES			
Long term loans Lease liabilities Diminishing musharaka finance Deferred tax liability	9 10 11 12	1,017,221,797 100,832,324 1,653,414 358,059,262 1,477,766,797	641,446,928 59,336,054 3,252,972 317,499,951 1,021,535,905
CURRENT LIABILITIES		.,,,.	.,62.,666,666
Trade and other payables Contract liabilities Net defined benefit liability - funded gratuity Mark up accrued Unclaimed dividend Short term borrowings Current maturity of long term loans Current maturity of lease liabilities Current maturity of diminishing musharaka finance Provision for taxation	13 14 15 16 9 10 11	1,945,459,916 128,634,240 113,641,899 100,980,828 13,697,104 4,452,222,166 264,650,386 39,291,814 1,747,115 545,559,683 7,605,885,151	1,168,243,467 42,386,776 86,239,892 116,608,306 7,760,321 4,334,710,198 242,985,167 22,969,840 1,575,105 399,379,718 6,422,858,790
CONTINGENCIES AND COMMITMENTS	17		
TOTAL EQUITY AND LIABILITIES		13,648,537,581	11,286,003,463
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment Intangibles Long term deposits	18 19 20	4,314,915,254 331,736 48,823,619 4,364,070,609	3,607,502,689 946,497 42,460,465 3,650,909,651
CURRENT ASSETS			
Stores, spare parts and loose tools Stock in trade Trade debts Loans and advances Trade deposits and short term prepayments Interest accrued Short term investment Other receivables	21 22 23 24 25	296,103,094 4,869,285,925 2,924,575,381 106,873,669 5,025,247	219,602,327 3,320,279,897 2,750,669,858 104,199,756 3,816,177 396,347 54,900,000 28,526,850
Tax refunds due from the Government Cash and bank balances	27 28	934,808,084 124,890,845 9,284,466,972	1,024,969,725 127,732,875 7,635,093,812
TOTAL ASSETS		13,648,537,581	11,286,003,463

The annexed notes from 1 to 48 form an integral part of these consolidated financial statements.

**Chief Executive Officer** 

**Director** 

# **CONSOLIDATED STATEMENT OF PROFIT OR LOSS** FOR THE YEAR ENDED JUNE 30, 2020

	Note	2020 (Rupees)	2019 (Rupees)
Revenue from contracts with customers - net	29	21,526,167,772	19,600,644,123
Cost of sales	30	(18,473,815,187)	(17,081,030,724)
Gross profit		3,052,352,585	2,519,613,399
Distribution costs	31	(197,459,018)	(166,684,983)
Administrative expenses	32	(282,936,396) (480,395,414)	(241,364,030) (408,049,013)
Operating profit		2,571,957,171	2,111,564,386
Other expenses	33	(130,173,741)	(114,906,737)
Other income	34	32,457,891	33,478,265
Foreign exchange loss	35	(143,460,937)	(177,831,486)
Finance cost	36	(786,666,531)	(527,089,215)
Profit before taxation		1,544,113,853	1,325,215,213
Taxation	37	(482,735,746)	(359,350,870)
Profit after taxation		1,061,378,107	965,864,343
Attributable to:			
Equity holders of the parent Non-controlling interests		982,230,403 79,147,704 1,061,378,107	870,038,300 95,826,043 965,864,343
Earnings per ordinary share - basic and diluted	38	8.88	7.87

The annexed notes from 1 to 48 form an integral part of these consolidated financial statements.

**Chief Executive Officer** 

**Director** 

# **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME** FOR THE YEAR ENDED JUNE 30, 2020

	Note	2020 (Rupees)	2019 (Rupees)
Profit after taxation		1,061,378,107	965,864,343
Other comprehensive income / (loss)			
Items not to be reclassified to profit or loss in subsequent periods:			
Re-measurement losses on defined benefit plan Income tax effect Re-measurement losses on defined benefit plan - net	15.4	(8,914,934) 2,585,330 (6,329,604)	(2,818,138) 817,260 (2,000,878)
Items to be reclassified to profit or loss in subsequent periods		-	-
Other comprehensive loss for the year		(6,329,604)	(2,000,878)
Total comprehensive income for the year		1,055,048,503	963,863,465
Attributable to:     Equity holders of the parent     Non-controlling interests		975,940,404 79,108,099 1,055,048,503	867,472,805 96,390,660 963,863,465

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

FOR THE YEAR ENDED JUNE 30, 2020

ı	ssued, subscribed and paid up share capital (Rupees)	Unappropriated profit - revenue reserve (Rupees)	Non-controlling interest (Rupees)	Total (Rupees)
Balance as on 1 July 2018	1,105,905,460	1,642,744,499	516,162,255	3,264,812,214
Final dividend for 2018 @ Rs. 2.00 per share	-	(221,181,092)	-	(221,181,092)
interim dividend for 2019 @ Rs. 1.50 per share	-	(165,885,819)	-	(165,885,819)
Profit after taxation Other comprehensive (loss) / income Total comprehensive income for the year		870,038,300 (2,565,495) 867,472,805	95,826,043 564,617 96,390,660	965,864,343 (2,000,878) 963,863,465
Balance as on 30 June 2019	1,105,905,460	2,123,150,393	612,552,915	3,841,608,768
Final dividend for 2019 @ Rs.1.50 per share	-	(165,885,819)	-	(165,885,819)
Interim dividend for 2020 @ Rs.1.50 per share	-	(165,885,819)	-	(165,885,819)
Profit after taxation Other comprehensive loss Total comprehensive income for the year		982,230,403 (6,289,999) 975,940,404	79,147,704 (39,605) 79,108,099	1,061,378,107 (6,329,604) 1,055,048,503
Balance as on 30 June 2020	1,105,905,460	2,767,319,159	691,661,014	4,564,885,633

The annexed notes from 1 to 48 form an integral part of these consolidated financial statements.

**Chief Executive Officer** 

# **CONSOLIDATED STATEMENT OF CASH FLOWS** FOR THE YEAR ENDED JUNE 30, 2020

	2020	2019
	(Rupees)	(Rupees)
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	1,544,113,853	1,325,215,213
Adjustment for:		
Depreciation	411,150,837	328,117,540
Amortization	614,761	1,010,988
Mark-up expense	772,727,786	511,995,348
Income from financial assets	(2,583,927)	(5,318,792)
Provision against stock in trade	-	10,035,974
Provision for slow moving items	3,154,991	-
Expected credit losses of trade debts	14,526,957	19,798,379
Provision for gratuity	29,613,294	22,069,816
Reversal of provision		(1,465,444)
Gain on disposal of property, plant and equipment	(5,393,560)	(5,336,386)
Loss on property, plant and equipment - written off	40 457 505	1,747,055
Exchange loss - unrealized	46,457,525	23,842,682
Workers' profit participation fund provision Workers' welfare fund provision	82,432,204	70,775,759 22,585,544
vvolkers wellare furiu provision	30,059,589	
	1,382,760,457	999,858,463
Operating profit before working capital changes	2,926,874,310	2,325,073,676
(Increase) / decrease in current assets		
Stores, spares parts and loose tools	(79,655,758)	(64,579,084)
Stock in trade	(1,549,006,028)	(90,529,329)
Trade debts	(188,432,480)	(399,761,659)
Loans and advances	(2,673,913)	43,319,281
Trade deposits and short term prepayments	(1,209,070)	27,877,562
Other receivables	5,622,123	36,642,100
Tax refunds due from the Government	79,231,684	(84,750,696)
(Decrease) / increase in current liabilities	(1,736,123,442)	(531,781,825)
(Decrease) / increase in current naminues		
Trade and other payables	750,294,286	(188,261,931)
Contract liabilities	86,247,464	(8,358,696)
	(899,581,692)	(728,402,452)
Cash generated from operations	2,027,292,618	1,596,671,224
Contribution to gratuity fund	(11,126,221)	(2,976,017)
Mark-up paid	(769,795,960)	(437,780,695)
Tax paid	(282,481,183)	(213,026,248)
Long term deposits	(6,363,154)	(5,435,147)
Workers' profit participation fund paid	(70,775,759)	(57,597,509)
Workers' welfare fund paid	(22,579,427)	(18,751,128)
	(1,163,121,704)	(735,566,744)
Net cash generated from operating activities	864,170,914	861,104,480
Balance carried forward	864,170,914	861,104,480

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	2020 (Rupees)	2019 (Rupees)
Balance brought forward	864,170,914	861,104,480
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment - net Additions in capital work in progress - net Sale proceeds from disposal of property, plant and equipment Short term investment Interest received	(38,848,398) (990,889,573) 6,279,500 54,900,000 2,980,274	(172,896,993) (725,957,715) 19,536,306 (54,900,000) 5,186,774
Net cash used in investing activities	(965,578,197)	(929,031,628)
CASH FLOWS FROM FINANCING ACTIVITIES		
Long term loan obtained Long term loan repaid Dividend paid Lease rentals repaid Repayment of liabilities against diminishing musharaka finance Short term borrowings	621,906,270 (224,466,182) (325,834,855) (49,607,031) (2,272,948) 78,839,999	371,527,875 (186,509,620) (385,449,122) (65,348,121) (1,929,176) 348,241,595
Net cash generated from financing activities	98,565,253	80,533,431
Net (decrease) / increase in cash and cash equivalents	(2,842,030)	12,606,283
Cash and cash equivalents at the beginning of the year	127,732,875	115,126,592
Cash and cash equivalents at the end of the year	124,890,845	127,732,875

The annexed notes from 1 to 48 form an integral part of these consolidated financial statements.

Chief Executive Officer

Director

Chief Financial Officer

## **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

FOR THE YEAR ENDED JUNE 30, 2020

#### 1 THE GROUP AND ITS OPERATIONS

1.1 Nimir Industrial Chemicals Limited ("NICL") is part of Nimir Group ("The Group") which consist of:

#### **Parent (Holding) Company**

Nimir Industrial Chemicals Limited ("NICL")

#### **Subsidiary Companies**

Nimir Holding (Private) Limited ("NHPL") Nimir Management (Private) Limited ("NMPL") Nimir Resins Limited ("NRL")

The shareholding of Nimir Group as at reporting date is as follows:

The holding of NICL in NMPL:
The holding of NMPL in NRL:
The holding of NICL in NRL:
The holding of NICL in NRL:
Effective holding of NICL in NRL:
37.64%

Nimir Industrial Chemicals Limited ('the Holding Company') was incorporated in Pakistan as a Public Limited Company and its shares are listed on Pakistan Stock Exchange Limited. The Holding Company is engaged in manufacturing and sales of chemical products. Following are the business units of the Holding Company along with their respective locations:

#### **Business Unit** Address

Registered office and plant Head Office 14.8 Km, Sheikhupura-Faisalabad Road, Mouza Bhikki, District Sheikhupura, Pakistan. Nimir House, 12-B, New Muslim Town, Lahore, Pakistan.

Nimir Holding (Private) Limited (NHPL) and Nimir Management (Private) Limited (NMPL) were incorporated in Pakistan as private limited companies on 28 September 2015 and 4 December 2015 respectively for the purpose of investment in Nimir Resins Limited. The registered office of NHPL and NMPL is Nimir House, 12-B, New Muslim Town, Lahore, Pakistan. During the year, NHPL had initiated voluntary-winding up; resultantly, the net assets of NHPL (primarily the investment in NMPL and NRL) were transferred to the Holding Company.

Nimir Resins Limited was initially incorporated in Pakistan on 17 December 1964 as a private limited company under the Companies Act, 1913 (now the Companies Act, 2017) and was converted into public limited company on 19 August 1991 with the name of Nimir Resins Limited. The name of the company was changed to Descon Chemicals Limited on 1 April 2010 when the company entered into a scheme of arrangement for merger / amalgamation with Descon Chemicals (Private) Limited. Upon acquisition by Nimir Group as explained in note 1.2, the name of the company changed to Nimir Resins Limited as per the approval of Securities and Exchange Commission of Pakistan dated 18 April 2016. The shares of Nimir Resins Limited are quoted on Pakistan Stock Exchange Limited. The principal activity of the company is to manufacture surface coating resins for paint industry, polyesters, and optical brightener for paper and textile industries and textile auxiliaries for textile industry. Following are the business units of the company along with their respective locations:

#### Business Unit Address

Registered office and plant 1 14.5 Km, Lahore-Sheikhupura Road, Lahore, Pakistan 14.8 Km, Sheikhupura-Faisalabad Road, Mouza Bhikki, District Sheikhupura, Pakistan.

As a result of adoption of International Financial Reporting Standard (IFRS) — 10 'Consolidated Financial Statements', the Holding Company assessed the control conclusion of its investment in Nimir Resins Limited (NRL) that although the Holding Company has less than 50% shareholding in NRL, however, based on absolute size of the Holding Company's shareholding, common directorship and management, the Holding Company has the ability to exercise control over NRL as per the terms of IFRS-10. Henceforth, Nimir Industrial Chemicals Limited (NICL) is deemed to be holding company of NRL.

#### 2 STATEMENT OF COMPLIANCE

These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under Companies Act, 2017; and

- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

## 2.1 New standards, interpretations and amendments applicable to the consolidated financial statements for the year ended 30 June 2020

The accounting policies adopted are consistent with those of the previous financial year, except for the following new and amended standards and interpretations effective for annual period beginning on 1 July 2019, as listed below. The Group has not early-adopted any standard, interpretation or amendment that has been issued but is not yet effective.

#### **New Standards, Interpretations and Amendments**

- IFRS 14 Regulatory Deferral Accounts
- IFRS 16 Leases
- IFRIC 23 Uncertainty over Income Tax Treatments
- IFRS 9 Prepayment Features with Negative Compensation (Amendments)
- IAS 28 Long-term Interests in Associates and Joint Ventures (Amendments)
- IAS 19 Plan Amendment, Curtailment or Settlement (Amendments)
- IFRS 3 Business Combinations Previously held Interests in a joint operation (AIP)
- IFRS 11 Joint Arrangements Previously held Interests in a joint operation (AIP)
- IAS 12 Income Taxes Income tax consequences of payments on financial instruments classified as equity (AIP)
- IAS 23 Borrowing costs eligible for capitalization (AIP)

The nature and effect of the changes as a result of adoption of IFRS 16 are described below. The adoption of other standards, interpretations and amendments applied for the first time in the period did not have any material impact on the consolidated financial statements of the Group.

#### 2.1.1 IFRS 16 - Leases

IFRS 16 supersedes IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognize most leases on the consolidated statement of financial position.

The Group adopted IFRS 16 using the modified retrospective method of adoption with the date of initial application of 1 July 2019.

The effect of adoption of IFRS 16 (increase / (decrease) ) is as follows:

Consolidated Statement of Financial Position	30 June 2020	1 July 2019	30 June 2019
Leases previously accounted for as operating leases	(Rupees)	(Rupees)	(Rupees)
Assets			
Property, plant and equipment - right-of-use assets Deferred tax asset	59,612,630 2,066,423	67,687,918 -	-
Liabilities			
Lease liabilities	(66,738,226)	(67,687,918)	-
Leases previously classified as finance leases			
Assets Property, plant and equipment - right-of-use assets Property, plant and equipment - leased assets	80,218,667	86,770,094	- 86,770,094
Liabilities Lease liabilities Liabilities against assets subject to finance lease	(73,385,912)	(82,305,894)	- (82,305,894)

The effect of adoption of IFRS 16 during the year ended 30 June 2020 is as follows:

Consolidated Statement of Profit or Loss	(Rupees)
Lease rental expense not booked	(16,617,440)
Depreciation - right-of-use assets	14,661,741
Mark-up on lease liabilities	9,081,295
Impact on profit before taxation	7,125,596
Taxation	(2,066,423)
Impact on profit after taxation (decrease)	5,059,173
Impact on earnings per share - basic and diluted - (decrease)	0.05

The Group has lease contracts for various items of plant and machinery, vehicles and building. Before the adoption of IFRS 16, the Group classified each of its leases (as lessee) at the inception date as either a finance lease or an operating lease.

Upon adoption of IFRS 16, the Group applied a single recognition and measurement approach for all leases except for short-term leases and leases of low-value assets. The standard provides specific transition requirements and practical expedients, which have been applied by the Group.

#### **Leases previously classified as finance leases**

The Group did not change the initial carrying amounts of recognized assets and liabilities at the date of initial application for leases previously classified as finance leases (i.e., the right-of-use assets and lease liabilities equal the lease assets and liabilities recognized under IAS 17). The requirements of IFRS 16 were applied to these leases from 1 July 2019.

#### Leases previously accounted for as operating leases

The Group recognized right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The right-of-use assets were recognized based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognized. Lease liabilities were recognized based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

The Group also applied the available practical expedients wherein it:

- Used a single discount rate to a portfolio of leases with reasonably similar characteristics
- Applied the short-term leases exemptions to leases with lease term that ends within 12 months of the date of initial application
- Used hindsight in determining the lease term where the contract contained options to extend or terminate the lease

The lease liabilities as at 1 July 2019 can be reconciled to the operating lease commitments as of 30 June 2019, as follows

	, illioune
	(Rupees)
Operating lease commitments as at 30 June 2019 Weighted average incremental borrowing rate as at 1 July 2019	94,474,881 14.97%
Lease liability as at 1 July 2019	67,687,918

Amount

#### Standards, interpretation and amendments to approved accounting standards that are not yet effective

The following standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

#### Effective date (annual periods beginning on or after)

Effective date

#### **Standard or Interpretation**

IFRS 3-	- Definition of a Business — (Amendments)	1 January 2020
IAS 1 and IAS 8	- Definition of material — (Amendments)	1 January 2020
IFRS 9, IAS 39 and IFRS 7	- Interest Rate Benchmark Reform — (Amendments)	1 January 2020

The Group expects that such improvements to the standards will not have any material impact on the Group's consolidated financial statements in the period of initial application.

In addition to the above standards and amendments, improvements to various accounting standards and conceptual framework have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after 01 January 2020.

The Group expects that such improvements to the standards will not have any material impact on the Group's consolidated financial statements.

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

Standard (	or Interpretation	(annual periods beginning on or after)
IFRS 1 IFRS 17	First-time Adoption of International Financial Reporting Standard Insurance Contracts	1 July 2009 1 January 2023

The Group expects that above standards will not have any material impact on the Group's consolidated financial statements.

#### 3 BASIS OF PREPARATION

#### 3.1 Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention except that certain employee benefits are recognized on the basis mentioned in note 5.1 and 5.13

These financial statements are the consolidated financial statements of the Group in which investment in subsidiaries is accounted for on the basis of acquisition method. Standalone financial statements of the Holding Company and its subsidiaries are prepared separately.

#### 3.2 Basis of consolidation

The consolidated financial statements include the financial statement of the Holding Company and its subsidiary companies. The Group uses the acquisition method of accounting to account for business combination. The consideration transferred is the fair value of the assets transferred, the liabilities assumed and the equity interest issued by the Group, if any. The Group recognizes any non-controlling interest in the acquiree at the non-controlling interest's proportionate share of the identifiable net assets of the acquiree. The financial statement of the Holding Company and its subsidiaries are prepared up to the same reporting date using consistent accounting policy except as stated otherwise. Identifiable assets acquired and liabilities assumed in the acquisition are measured initially at their fair value at the date of acquisition.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the value of non-controlling interest using proportionate share method over the net identifiable assets acquired and liabilities assumed. If this is less than the fair value of the net asset of the subsidiary acquired, the difference is recognized in consolidated statement of profit or loss. After initial recognition it is measured at carrying value i.e. at date of acquisition less any accumulated impairment.

The financial statements of subsidiaries have been consolidated on line by line basis. Intra Group balances, transactions, income and expenses have been eliminated. Assets, liabilities, income and expense have been consolidated from the date the Group acquired the control of the subsidiary till the control cease to exist. Unrealized gain or loss on intra group transactions are also eliminated but unrealized losses are however recognized to the extent of impairment, if any.

#### 3.3 Non-controlling interest

The Group applies a policy of treating transactions with non-controlling interests as transaction with parties external to the Group. Disposals of non-controlling interests results in gain and losses for the Group that are recorded in the consolidated statement of profit or loss.

#### 3.4 Functional and presentation currency

These consolidated financial statements are presented in Pak Rupee, which is the Group's functional currency.

#### 4 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of these consolidated financial statements in conformity with approved accounting and reporting standards, as applicable in Pakistan, requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and judgments are continually evaluated and are based on the historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances. These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. The areas involving a higher degree of judgments or complexity or areas where assumptions and estimates are significant to the financial statements are as follows:

#### 4.1 Impairment of financial assets

The Group assesses the impairment of its financial assets based on the Expected Credit Loss ("ECL") model. Under the expected credit loss model, the Group accounts for expected credit losses and changes in those expected credit losses at the end of each reporting period to reflect changes in credit risk since initial recognition of the financial assets. The Group measures the loss allowance at an amount equal to lifetime ECL for its financial instruments.

The Group measures the expected credit losses of a financial instrument in a way that reflects:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- the time value of money, if applicable; and
- reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Expected credit losses are measured for the maximum contractual period over which the entity is exposed to credit risk. The significant estimates relating to the measurement of ECL relate to the fair value of the collaterals in place, the expected timing of the collection and forward looking economic factors.

#### 4.2 Provision for taxation and deferred tax

In making the estimates for income tax payable, the Holding Company and its subsidiary companies takes into account the applicable laws and the decisions by appellate authorities on certain issues in the past. Since, the Group has not opted for Group taxation, therefore, provision for taxation is determined on separate financial statements of the Holding Company and its subsidiary companies.

A deferred tax liability is recognized for all taxable temporary differences and deferred tax assets are recognized for deductible temporary differences and unused tax losses to the extent that it is probable that taxable profits will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

#### 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied are consistent with prior year except as stated otherwise.

#### 5.1 Property, plant and equipment

#### **Owned assets**

Property, plant and equipment are stated at cost less accumulated depreciation and impairment, if any except land which is stated at cost. Cost of property, plant and equipment consists of historical cost and directly attributable cost of bringing the assets to their present location and condition.

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Depreciation is calculated using the straight line method at rates disclosed in note 18.1 which are considered appropriate to write off the cost of the assets over their useful lives.

Depreciation on additions is charged from the month in which an asset is acquired or capitalized while no depreciation is charged for the month in which the asset is disposed off.

The carrying amounts of the Group's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment is recognized in the income currently. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Where an impairment loss is recognized, the depreciation charge is adjusted for the future periods to allocate the asset's revised carrying amount over its estimated useful life.

Subsequent costs are included in the asset's carrying amount or recognized as separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to consolidated statement of profit or loss during the period in which they are incurred.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal.

The gain or loss on disposal or retirement of operating fixed asset represents the difference between the sale proceeds and the carrying amount of the asset and is recognized as an income or expense in the period it relates.

Estimates with respect to residual values, depreciable lives and pattern of flow of economic benefits are based on the analysis by the management of the Group.

#### **Capital Work In Progress**

These are stated at cost less impairment loss, if any, including capitalization of borrowing costs. It consists of expenditures incurred in respect of fixed assets in the course of their construction and installation.

#### **Leased Asset**

#### a) Right-of-use assets

The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets.

#### b) Lease liabilities - rented premises

In calculating the present value of lease payments, the Company uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

#### 5.2 Intangibles

Intangibles acquired separately are measured on initial recognition at cost. Following initial recognition, intangibles are carried at cost less any accumulated amortization and any accumulated impairment losses. The useful lives of intangibles are measured to be finite. Intangibles with finite lives are amortized over the useful life and assessed for impairment whenever there is an indication that the asset may be impaired. The amortization period and amortization method for an intangibles with a finite life is reviewed at each financial period end. The amortization expense is recognized in consolidated statement of profit or loss in the expense category consistent with the function of the intangibles.

Amortization on additions is charged from the month in which an asset is acquired or capitalized while no amortization is charged for the month in which the asset is fully amortized.

#### 5.3 Stock in trade, stores, spare parts and loose tools

Stock in trade, stores, spares and loose tools are valued at lower of cost or net realizable value except those in transit, which are valued at invoice value including other charges, if any, incurred thereon. Basis of determining cost is as follows:

Raw and packing material - weighted average cost

Material in transit - cost Work in process - cost

Finished goods - weighted average cost Stores, spare parts and loose tools - weighted average cost

Obsolete items are carried at nil value. Provision for obsolete and slow moving inventory is based on management estimates of usage in normal business operations. Net realizable value is determined on the basis of estimated selling price of the product in the ordinary course of business less costs of completion and costs necessary to be incurred in order to make the sale.

#### 5.4 Trade debts

Trade debts represent the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due). Refer to accounting policies of financial assets in note 5.6.1.

#### 5.5 Cash and cash equivalents

Cash and cash equivalents are carried in the consolidated statement of financial position at cost.

For the purpose of consolidated statement of cash flows, cash and cash equivalents comprise of cheques in hand, cash and bank balances.

#### 5.6 Financial instruments - initial recognition and subsequent measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### 5.6.1 Financial assets

#### Financial assets - initial recognition

Financial assets are classified, at initial recognition, and subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade debts and bank balance that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade debts that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under IFRS 15. Refer to the accounting policy in Revenue from contracts with customers.

In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding.

This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

The Group's financial assets include long-term deposits, trade debts, loans and advances, interest accrued, other receivables and bank balances.

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#### Financial assets - subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- a) Financial assets at fair value through profit or loss
- b) Financial assets at amortized cost (debt instruments)
- c) Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- d) Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)

#### a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortized cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at fair value with net changes in fair value recognized in the consolidated statement of profit or loss.

This category includes derivative instruments and listed equity investments which the Group had not irrevocably elected to classify at fair value through OCI. Dividends on listed equity investments are also recognized as other income in the consolidated statement of profit or loss when the right of payment has been established.

A derivative embedded in a hybrid contract, with a financial liability or non-financial host, is separated from the host and accounted for as a separate derivative if: the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value with changes in fair value recognized in profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

A derivative embedded within a hybrid contract containing a financial asset host is not accounted for separately. The financial asset host together with the embedded derivative is required to be classified in its entirety as a financial asset at fair value through profit or loss.

The Group does not have financial assets at fair value through profit or loss.

#### b) Financial assets at amortized cost (debt instruments)

This category is the most relevant to the Group. The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group's financial assets at amortized costs includes long term deposits, trade debts, advance to employees against salary, interest accrued and other receivables.

#### Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under IAS 32 Financial Instruments: Presentation and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in the consolidated statement of profit or loss when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Group does not have any financial assets designated at fair value through OCI (equity instruments).

#### d) Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)

The Group measures debt instruments at fair value through OCI if both of the following conditions are met:

- The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and selling; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognized in the consolidated statement of profit or loss and computed in the same manner as for financial assets measured at amortized cost. The remaining fair value changes are recognized in OCI. Upon derecognition, the cumulative fair value change recognized in OCI is recycled to profit or loss.

The Group does not have debt instruments recorded at fair value through OCI with recycling of cumulative gains and losses.

#### **Financial assets - Derecognition**

A financial asset (or, where applicable a part of a financial asset or part of a Group of similar financial assets) is primarily derecognized when:

- · The rights to receive cash flows from the asset have expired; or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset, is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### **Financial assets - Impairment**

The Group recognizes an allowance for expected credit losses ("ECL") for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate.

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ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL). A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

For trade debts, the Group applies a simplified approach in calculating ECLs based on lifetime expected credit losses. The Group has established a provision matrix that is based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. The expected credit losses are recognized in the consolidated statement of profit or loss.

For bank balances, the Group applies a simplified approach in calculating ECLs based on lifetime expected credit losses. The Group reviews internal and external information available for each bank balance to assess expected credit loss and the likelihood to receive the outstanding contractual amount. The expected credit losses are recognized in the consolidated statement of profit or loss.

#### 5.6.2 Financial liabilities

#### **Financial liabilities - initial recognition**

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include long term loans, short term borrowings utilized under mark-up arrangements, creditors, lease liabilities, diminishing musharaka finance, accrued and other liabilities.

#### **Financial liabilities - subsequent measurement**

#### **Loans and borrowings**

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the consolidated statement of comprehensive income.

The Group's financial liabilities include long term loans, short term borrowings utilized under mark-up arrangements, creditors, lease liabilities, diminishing musharaka finance, accrued and other liabilities.

#### **Financial liabilities - derecognition**

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of profit or loss.

#### 5.7 Offsetting of financial assets and financial liabilities

A financial asset and financial liability is offset and the net amount is reported in the consolidated statement of financial position if the Group has a legal enforceable right to set off the recognized amounts and intends either to settle on net basis or to realize the assets and settle the liabilities simultaneously.

#### 5.8 Trade and other payables

Creditors and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not invoiced to the Group.

#### 5.9 Provisions

Provisions are recognized in the consolidated statement of financial position when the Group has a legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. However, provisions are reviewed at each consolidated statement of financial position date and adjusted to reflect current best estimate.

#### 5.10 Taxation

#### Current

The charge for the current tax is based on the taxable income for the year determined in accordance with the provisions of the Income Tax Ordinance, 2001. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted after taking into account tax credits, rebates and exemptions, if any. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### **Deferred**

Deferred tax is provided using the balance sheet method on all temporary differences at the reporting date, between the tax base of the assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liability is recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, if any, to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, carry-forward of unused tax credits and unused tax losses can be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the liability is settled based on tax rates that have been enacted or substantially enacted at the reporting date.

#### 5.11 Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

#### 5.12 Revenue recognition

The Group is in the business of providing goods (i.e. oleo chemicals, chlor alkali, coating, emulsion and resins) and services (i.e. toll manufacturing). Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. Specific revenue recognition details are as follows:

#### Sale of goods

Revenue from the sale of goods is recognized upon the transfer of control of the goods to the buyer when performance obligation is satisfied, which refers to the storage of processed finished soap noodles and resins in Group's warehouse and its intimation to the respective customer, the delivery or the dispatch of such goods to respective customer, as agreed in the contract. Payment is generally due within 30 to 90 days of satisfaction of performance obligation.

#### Service income from toll manufacturing

Sale of goods and toll manufacturing services are distinct performance obligations as the promise to transfer the goods and to provide services are distinct within the context of the contract. The goods and services are not inputs to a combined item in the contract. In addition, the goods and services are not highly interdependent or highly interrelated, because the performance obligation for goods is satisfied upon storage of processed goods into separate warehouse and its intimation to the customer or delivery to the customer if toll manufacturing services are not opted by the customer, while performance obligation for toll manufacturing services is satisfied upon completion of goods into packaged soap and dispatch of such goods to customers. The Group determines the transaction price of the sale of goods and the toll manufacturing services based on relative stand-alone selling prices.

Service income from toll manufacturing is recognized upon the completion of processing of soap noodles into packaged soaps and dispatch of such packaged soaps to respective customer. Payment is generally due within 30 to 90 days of satisfaction of performance obligation.

#### **Cost to obtain contract**

The Group pays sales commission to its distributors and dealers for each contract that they obtain for sale of goods. The Group has elected to apply the optional practical expedient for costs to obtain a contract which allows the Group to immediately charge sales commissions (included in note 29) because the amortization period of the asset that the Group otherwise would have used is one year or less.

#### **Profit on bank deposit**

Profit earned on saving and deposit accounts is accrued on time proportion basis by reference to the principal outstanding at the applicable rate of return.

#### 5.13 Staff retirement benefits

#### **Defined benefit plan**

The Group formed an approved funded defined benefit gratuity plan for all of its permanent employees (apart from Directors). Under this plan, gratuity is paid to the retiring employees on the basis of their last drawn gross salary for each completed year of service.

Experience adjustments are recognized in other comprehensive income when they occur. Amounts recorded in the consolidated statement of profit or loss are limited to current and past service cost, gains or losses on settlements, and net interest income / expense. All other changes in net defined benefit liability are recognized in other comprehensive income with no subsequent recycling to the consolidated statement of profit or loss.

The distinction between short term and other long term employee benefits is based on the expected timing of settlement rather than the employees' entitlement to benefits.

#### **5.14 Foreign currency translation**

Foreign currency transactions are recorded at the rate of exchange prevailing on the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak rupees at the rate of exchange prevailing at the reporting date.

Profits or losses arising on translation are recognized in the consolidated statement of profit or loss.

#### **5.15 Borrowing costs**

Borrowing costs are recognized as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use. Such borrowing costs are capitalized as part of the cost of the qualifying asset.

#### **5.16 Pricing for related party transactions**

All transactions with related parties and associated undertakings are entered into arm's length determined in accordance with comparable uncontrolled price method.

Parties are said to be related if they are able to influence the operating and financial decisions of the Group and vice versa.

#### **5.17 Operating segments**

For management purposes, the Group is organized into business units based on its products and services and has two reportable segments, as follows:

- Oleo chemicals and chlor alkali
- Coating emulsion and resins

Segment reporting is based on the operating (business) segments of the Group. An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. An operating segment's operating results are reviewed regularly by the Chief Operating Decision Maker (CODM) to assess segment's performance, and for which discrete financial information is available. Segment results that are reported to the CODM include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

#### 6 BUSINESS COMBINATIONS AND ACQUISITION OF NON-CONTROLLING INTEREST

#### 6.1 Material partly-owned subsidiaries

Financial information of subsidiaries that have material non-controlling interests is provided below:

#### Proportion of equity interest held by non-controlling interests (NCI):

Name of subsidiary	Group effective shareholding %	NCI shareholding %	Country of incorporation	Financial year end
Nimir Management (Private) Limited (NMPL) Nimir Resins Limited (NRL)	51.00 37.64	49.00 62.36	Pakistan Pakistan	30 June 30 June
Accumulated balances of material non-co	ontrolling interest:		2020 (Rupees)	2019 (Rupees)
Nimir Management (Private) Limited (NMPL) Nimir Resins Limited (NRL)			101,910,940 589,750,074	102,094,511 510,458,404
Profit / (loss) allocated to material non-co	ontrolling interest:			
Nimir Management (Private) Limited (NMPL) Nimir Resins Limited (NRL)			(183,571) 79,291,670	(219,219) 96,609,879

The summarized financial information of these subsidiaries is provided below. This information is based on amounts before inter-company eliminations.

#### **Summarized statement of profit or loss:**

	2020			2019
	NMPL	NRL	NMPL	NRL
		(Ru	pees) <del></del>	
Revenue from contracts with customers - net	-	4,499,104,712	-	4,883,237,414
Cost of sales Distribution costs	- (074 005)	(3,993,379,722) (56,994,912)	- (447.005)	(4,393,333,131) (64,383,203)
Administrative expenses Other expenses	(374,635)	(54,704,812) (24,297,892)	(447,385) -	(46,675,297) (28,842,702)
Other income Foreign exchange loss	-	14,203,919 (11,763,298)	-	12,656,227 (31,566,903)
Finance cost	-	(185,128,264)	-	(167,591,727)
(Loss) / profit before taxation Taxation	(374,635)	187,039,731 (59,824,730)	(447,385) -	163,500,678 (9,483,260)
(Loss) / profit after taxation	(374,635)	127,215,001	(447,385)	154,017,418
Total comprehensive (loss) / income	(374,635)	127,151,491	(447,385)	154,922,833
Attributable to non-controlling interests	(183,571)	79,291,670	(219,219)	96,609,879

#### 7 WINDING UP OF SUBSIDIARY

During the year, Nimir Holding (Private) Limited (NHPL) had initiated and completed process of voluntary-winding up after which the net assets of the NHPL were transferred to the Holding Company which hold 100% shares of the NHPL. NHPL is not considered material part of the Group nor it was a subsidiary acquired exclusively with a view to resale, therefore, it has not been considered discontinued operations in accordance with 'IFRS 5 - Non-current Assets Held for Sale and Discontinued Operations' and accordingly its results are not presented as separate line item in consolidated statement of profit or loss and consolidated statement of comprehensive income. The results of NHPL for the year are presented below:

	2020*	2019
	(Rupees)	(Rupees)
Administrative expenses Other income Profit before taxation Taxation	(367,525) 2,583,927 2,216,402 (642,757)	(1,200,520) 5,318,792 4,118,272 (1,311,381)
Profit after taxation	1,573,645	2,806,891
The net cash flows generated/(incurred) by Nimir Holding (Private) Limited are as follows:		
Operating activities Investing activities Financing activities  Net cash (outflow) / inflow	(2,802,333) 205,364,743 (274,939,388) (72,376,978)	(1,047,471) 5,186,774 - 4,139,303

<sup>\*</sup>Represents activity prior to the transfer of net assets on 16 December 2019.

#### 8 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

	2020	2019		2020	2019
	No. o	f shares		(Rupees)	(Rupees)
	110,590,546	110,590,546	Ordinary shares of Rs. 10 each fully paid in cash	1,105,905,460	1,105,905,460
9 L	ONG TERM LOAI	NS	Note	2020 (Rupees)	2019 (Rupees)
Te Te Te Te Te Te Te Lo		ired II ired III ired IV ired VI ired VII ired VIII ired IX ired X		93,141,860 75,000,000 206,250,015 176,470,588 2,103,450 252,665,186 250,000,000 92,998,975 26,242,109 107,000,000 1,281,872,183 25,964,861 1,307,837,044 (264,650,386) (25,964,861) 1,017,221,797	40,104,175 18,750,000 149,026,137 105,000,000 281,250,003 180,516,130 2,785,650 - - 107,000,000 884,432,095 16,566,351 900,998,446 (242,985,167) (16,566,351) 641,446,928

<sup>9.1</sup> This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 48 equal monthly instalments starting from February 2018. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.

- **9.2** This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 54 equal monthly instalments starting from June 2018. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- **9.3** This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 48 equal monthly instalments starting from March 2019. This facility is secured against first pari passu charge over present and future fixed assets of the Holding Company.
- **9.4** This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 16 equal quarterly instalments starting from March 2020. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- **9.5** This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 150 bps per annum repayable in 60 equal monthly instalments starting from August 2018. This facility is secured against first pari passu charge over a vehicle of the subsidiary company for which loan facility is obtained.
- **9.6** This represents long term finance facility from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 16 equal quarterly instalments starting from March 2021. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- 9.7 This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 48 equal monthly instalments starting from April 2021. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- 9.8 This represents long term finance facility from a financial institution for disbursement of salaries under State Bank of Pakistan's (SBP) Refinance Scheme. The loan carries mark-up at SBP rate plus 1% per annum and repayable in 8 equal quarterly instalments starting from January 2021. This facility is secured against first joint pari passu charge over fixed assets of the Holding Company. The effect of differential in rate by applying 'IAS 20 Accounting for Government Grants and Disclosure of Government Assistance' is considered immaterial.
- 9.9 This represents long term finance facility from a financial institution for disbursement of salaries under State Bank of Pakistan's (SBP) Refinance Scheme. The loan carries mark-up at SBP rate plus 1% per annum and repayable in 8 equal quarterly instalments starting from January 2021. This facility is secured against exclusive charge over fixed assets of the subsidiary company. The effect of differential in rate by applying 'IAS 20 Accounting for Government Grants and Disclosure of Government Assistance' is considered immaterial.
- **9.10** This represents loan obtained from ex-director / sponsors of Nimir Resins Limited. This loan is interest free and repayable on demand, however, the lender has agreed not to demand repayment for a period of next twelve months.

#### **10 LEASE LIABILITIES**

The effective interest rates used as the discounting factor range from 8.49% to 16.42%. Related leased assets, expenses and movement in lease liabilities are disclosed in note 18.1, note 36 and note 39.2 respectively. The amount of future payments and the period during which they will become due are:

Year ending 30 June	2020 (Rupees)	2019 (Rupees)
2020 2021 2022 2023 2024 2025	55,207,380 41,922,648 37,165,238 31,478,590 4,116,276	26,879,965 28,968,242 15,664,847 9,623,139 8,314,167
Less:Future finance charges  Less:Current maturity shown under current liabilities	169,890,132 (29,765,994) 140,124,138 (39,291,814) 100,832,324	89,450,360 (7,144,466) 82,305,894 (22,969,840) 59,336,054

10.1 Minimum Lease Payments (MLP) and their Present Value (PV) are as follows:

	2020		2019		
	MLP	PV of MLP	MLP	PV of MLP	
	(Rupees)	(Rupees)	(Rupees)	(Rupees)	
Due not later than 1 year Due later than 1 year but not later than 5 years	55,207,380 114,682,752	39,291,814 100,832,324	26,879,965 62,570,395	22,969,840 59,336,054	
	169,890,132	140,124,138	89,450,360	82,305,894	

11 DIMINI	SHING MUSHARAKA FINANCE	2020 (Rupees)	2019 (Rupees)
	ning musharaka finance urrent maturity shown under current liabilities	3,400,529 (1,747,115) 1,653,414	

11.1 The subsidiary acquired vehicles under the diminishing musharaka financing arrangements entered into with First Punjab Modaraba, for a period of 60 months. The financing is secured against specific charge on this asset to the extent of diminishing musharaka opening value. The effective rate is three months KIBOR plus 2.5% with floor rate of 8.55% - 8.66% per annum (2019: 8.55% - 8.66%).

		Note	2020	2019
12	DEFERRED TAX LIABILITY		(Rupees)	(Rupees)
	This comprises of:			
	<b>Deferred tax liabilities on taxable temporary differences</b> Accelerated tax depreciation		454,829,681	409,733,392
	Deferred tax assets on deductible temporary differences Allowance for expected credit losses Provision against stock Deferred and unpaid liabilities Capital work in progress - impairment Amortization on intangibles Tax losses and minimum tax credit carried forward Others		(41,070,238) (4,576,852) (13,223,587) (18,375,856) (219,393) (18,389,546) (914,947) 358,059,262	(42,111,946) (7,883,728) (9,085,613) (18,375,856) (158,255) (12,265,474) (2,352,569) 317,499,951
	Reconciliation of deferred tax liabilities, net			
	As of 1 July Tax expense recognized in consolidated statement of profit or loss Tax income recognized in consolidated OCI As at 30 June		317,499,951 43,144,641 (2,585,330) 358,059,262	225,854,126 92,463,085 (817,260) 317,499,951
13	TRADE AND OTHER PAYABLES			
	Creditors Accrued liabilities Security deposits Workers' profit participation fund Workers' welfare fund Withholding tax payable Sales tax payable Others	13.1 13.2 13.3	1,354,839,081 448,245,916 400,000 82,431,997 30,168,561 6,610,214 - 22,764,147 1,945,459,916	585,505,628 404,218,943 400,000 70,775,552 22,688,399 540,061 67,709,125 16,405,759

**13.1** These represent security deposits from distributors which, by virtue of agreement, are interest free, repayable on demand and are used in the normal course of business.

		Note	2020	2019
			(Rupees)	(Rupees)
13.2	Balance as at 01 July Add: Provision for the year Less: Payments made during the year Balance as at 30 June	33	70,775,552 82,432,204 (70,775,759) 82,431,997	57,597,302 70,775,759 (57,597,509) 70,775,552
13.3	Balance as at 01 July Add: Provision for the year Less: Payments made during the year Less: Reversal during the year Balance as at 30 June	33	22,688,399 30,059,589 (22,579,427) - 30,168,561	18,905,534 22,585,544 (18,751,128) (51,551) 22,688,399

#### 14 CONTRACT LIABILITIES

- **14.1** This represents advance consideration received from customers in ordinary course of business. No amounts have been received from related parties (2019: Nil).
- 14.2 Revenue recognized in the reporting period that was included in the contract liabilities balance at the beginning of the period amounts to Rs. 42,386,776 (2019: Rs. 44,106,372)
- **14.3** The outstanding balance increased as at reporting date due to the continuous increase in the Group's customer base and receipts close to year end.

			Note	2020	2019
15	NET	DEFINED BENEFIT LIABILITY - FUNDED GRATUITY		(Rupees)	(Rupees)
		ent value of defined benefits obligation Fair value of plan assets	15.5 15.6	144,182,807 (30,540,908)	114,216,022 (27,976,130)
				113,641,899	86,239,892
	15.1	Net defined benefit liability of the Group compose of the following	owing:		
		Staff retirement benefit plan - Holding company Present value of defined benefits obligation Less: Fair value of plan assets		117,676,686 (20,430,628) 97,246,058	93,436,201 (18,148,764) 75,287,437
				37,240,030	73,207,437
		Staff retirement benefit plan - Subsidiary Present value of defined benefits obligation Less: Fair value of plan assets		26,506,113 (10,110,272)	20,779,813 (9,827,358)
				16,395,841	10,952,455
	15.2	The amounts recognized in the consolidated statement of profit or loss are as follows:			
		Current service cost Interest cost on defined benefit obligation - net		18,923,621 10,689,673	17,199,720 4,870,096
		Expense recognized in the consolidated statement of profit or loss		29,613,294	22,069,816
	15.3	The charge for the year has been allocated as follows:			
		Cost of sales Distribution costs Administrative expenses	30.2 31.1 32.1	17,776,403 4,946,108 6,890,783 29,613,294	14,133,622 3,046,879 4,889,315 22,069,816
				25,013,294	

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		2020	2019
		(Rupees)	(Rupees)
15.4	Movements in the net liability recognized as follows:		
	Net liabilities at the beginning of the year Current service cost	86,239,892 18,923,621	64,327,955 17,199,720
	Interest cost on defined benefit obligation - net Contribution by employer Remeasurements charged to other comprehensive income	10,689,673 (11,126,221) 8,914,934	4,870,096 (2,976,017) 2,818,138
	Net liabilities at the end of the year	113,641,899	86,239,892
15.5	Movements in the present value of defined benefit obligation:		
	Present value of defined benefits obligation at the beginning of the year Current service cost Interest cost on defined benefit obligation Benefits paid	114,216,022 18,923,621 14,439,256 (10,480,991)	92,230,517 17,199,720 7,048,354 (2,568,017)
	Remeasurement: Experience adjustments Present value of defined benefit obligation at the end of year	7,084,899 144,182,807	305,448
15.6	Movement in the fair value of plan assets		
	Fair value of plan assets at the beginning of the year Contribution by employer Interest Income Benefits paid Return on plan assets excluding interest income Fair value of plan assets at the end of year	27,976,130 11,126,221 3,749,583 (10,480,991) (1,830,035) 30,540,908	27,902,562 2,976,017 2,178,258 (2,568,017) (2,512,690) 27,976,130
	Components of plan assets		
	Investment in treasury bills Investment in listed shares Mutual funds Cash at bank	7,148,434 1,871,160 19,686,010 1,835,304 30,540,908	3,314,824 6,223,088 18,148,764 289,454 27,976,130
15.7	Estimated expense to be charged to the consolidated statement of profit or loss in next year	2021 (Rupees)	
	Current service cost Interest cost on defined benefit obligation - net Expense recognized in the consolidated statement of profit or loss	19,931,816 9,458,132	
	Estimated contribution to the fund in next year	29,389,948	

**15.8** Qualified actuaries have carried out the valuation as at 30 June 2020. The projected unit credit method, based on the following significant assumptions, is used for valuation of the plan:

	2020	2019
	(Rupees)	(Rupees)
Discount rate for obligation Expected rates of salary increase in future years Retirement assumption	9.00% 8.00% Age 60	13.25% 11.75% Age 60

**15.9** A quantitative sensitivity analysis for significant assumptions on defined benefit obligation is shown as below:

Sensitivity level	Assumption	benefit obligation
+100 bps	Discount rate	131,983,805
- 100 bps	Discount rate	158,298,550
+100 bps	Expected increase in salary	158,298,550
- 100 bps	Expected increase in salary	131,771,895

Impact on defined

The sensitivity analysis above have been determined based on a method that extrapolates the impact on defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

The average duration of the defined benefit plan obligation at the end of the reporting period is 8 years for the Holding Company and 9.6 years for subsidiary.

16 SHORT TERM BORROWINGS - SECURED	2020 (Rupees)	2019 (Rupees)
Running finance Finance Against Trust Receipts FE-25	702,181,395 3,185,921,777 564,118,994 4,452,222,166	704,012,687 3,630,697,511 

The above balance represents utilized portion of funded facilities. The aggregate of short term finance facilities available from various financial institutions (including commercial banks) at period end is Rs.10,539 million (2019: Rs. 9,564 million) which includes running finance facilities amounting Rs. 1,925 million (2019: Rs. 1,800 million). The rate of mark up ranges from 1 month KIBOR to 6 months KIBOR + 0 to 125 bps with no floor and no cap (2019: 1 month KIBOR to 6 months KIBOR + 0 to 125 bps with no floor and no cap). The facilities are secured against joint pari passu charge on the present and future current assets of the Group.

#### 17 CONTINGENCIES AND COMMITMENTS

#### 17.1 CONTINGENCIES

Pending the outcome of below cases, no provision has been made in the consolidated financial statements, since the management of the Group based on its consultants' opinion, is confident that the outcome of the appeals will be in favor of the Group. The aggregate exposure of the following tax and civil cases amounts to Rs. 268.93 million and Rs. 19.23 million respectively.

#### **Holding Company**

- 17.1.1 The income tax authority amended the Company's assessment relating to tax year 2009 under section 122 (5A) of the Ordinance, disallowing certain expenses thereby reducing declared loss from Rs. 167 million to Rs. 65 million (consequent tax exposure Rs. 35.7 million). The Company filed an appeal before the Commissioner Inland Revenue (Appeals), who upheld the order on major additions vide Order dated 23 April 2018. The Company has filed second appeal before the ATIR dated 21 May 2018, which is pending adjudication.
- **17.1.2** The income tax authority raised a tax demand of Rs. 206 million by treating the remission of loan as taxable income of Rs. 711 million for the Tax Year 2011 which was challenged at Appellate Tribunal Inland Revenue (ATIR). The ATIR decided the case in favor of the Company vide Order dated 2 December 2013. The Income Tax Department has filed an appeal in February 2014 before the Honorable Lahore High Court against the ATIR's decision which is pending adjudication.
- 17.1.3 The income tax authority amended the Company's assessment relating to Tax Year 2016 under section 161 / 205 of the Income Tax Ordinance, 2001 (the Ordinance) raised a demand of Rs. 8 million vide Order dated 15 May 2017. The Company filed an appeal before Commissioner Inland Revenue (Appeals), who upheld the said order. The Company filed second appeal before the Appellate Tribunal Inland Revenue (ATIR) who decided the case in favor of the Company vide Order dated 22 January 2018. The tax authority has filed a reference dated 11 June 2018 before the Lahore High Court against the decision of the ATIR which is pending adjudication.

#### **Subsidiary Company**

- **17.1.4** The Company has filed a suit in Civil Court, Lahore against M/s Chitral Ghee and Oil Mills Company for the recovery of balance of advance given to said vendor party, calculated at Rs. 22.17 million. In another suit before the Civil Court, Lahore the same party has demanded an amount of Rs. 5.860 million allegedly receivable from the Company on account of supplies of various products made to the Company. Both the matters are pending adjudication.
- 17.1.5 In respect of tax year 2011, the Company was confronted for audit through random computer balloting. On production of records, the concerned Assistant Commissioner of Inland Revenue (ACIR) made additions of Rs. 61.702 million vide order dated October 30, 2017, whereas the Company had declared a tax loss of Rs. 147.994 million in its tax return. Against this order, the Company has initiated preferred appeal on January 11, 2018 with CIR (appeals). After hearing the arguments, CIR (appeals) reduced the additions of ACIR to Rs. 54.934 million (consequent tax exposure Rs.19.23 million) vide order No. 14 dated June 15, 2020. Being aggrieved by the decision of CIR (appeals), the Company preferred appeal before the Appellate Tribunal Inland Revenue (ATIR) and such appeal is pending adjudication.

#### 17.2 COMMITMENTS

Commitments in respect of letters of credit, letters of guarantee, capital expenditures and diminishing musharaka as at 30 June are as follows:

		Note	2020	2019
			(Rupees)	(Rupees)
	Letters of credit established for the import of raw materials,			
	spare parts and machinery		1,774 million	866 million
	Letter of guarantee given to SNGPL		99 million	99 million
	Letter of guarantee given to PSO		53 million	30 million
	Letter of guarantee given to Total PARCO		12 million	10 million
18	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets	18.1	4,142,687,009	3,563,282,411
	Capital work in progress	18.7	172,228,245	44,220,278
			4,314,915,254	3,607,502,689

18.1 Operating fixed assets

			T 0 0				2020	-	FPRFCI	NOITA			Not Rook value
Particulars	Asat	Additions /	U.	Written	As at	Rate	Accumulated	Charne for	(Disnosals)	ransfe	Written	Accumulated	As at
	July 1, 2019	(Disposals)	Adjustment	JJo	June 30, 2020	%	as at July 1, 2019	the year		Adjustment	ЭŲ	as at June 30, 2020	June 30, 2020
0wned			(Rupees)						(Rupees)	s)			(Rupees)
Free hold land Building on free hold land	414,180,504 653,963,149	11,299,156			425,479,660 764,639,415	4-5	208,944,394	54,881,339	(130,005)			263,695,728	425,479,660 500,943,687
Plant and machinery	4,276,151,325	750,710,141		•	5,011,758,373	4-50	1,785,975,873	274,700,778	(15,103,066)			2,045,573,585	2,966,184,788
Furniture and fittings Office and factory equipment	6,496,238 193,559,651	680,808 680,808 27,310,767	1 1	1.1	7,177,046 219,209,759	10-33	4,151,218 104,144,777	729,091 32,786,352	(1,635,214)			4,880,309 135,295,915	2,296,737 83,913,844
Vehicles	80,417,089	(1,660,659) 582,000 (7,872,203)	1,069,000	•	74,195,886	20-25	45,039,377	11,632,377	(7,011,736)	498,872	ı	50,158,890	24,036,996
DIGHT OF HEE	5,624,767,956	901,389,144 (24,765,961)	1,069,000		6,502,460,139		2,148,255,639	374,729,937	(23,880,021)	498,872		2,499,604,427	4,002,855,712
Vehicles Plant and machinery Building - lease-hold*	79,305,891 50,427,717 67,687,918	15,777,860	(1,069,000)		94,014,751 50,427,717 74,274,371	20 4-50 20	27,502,216 15,461,298	17,221,465 4,537,694 14,661,741		(498,872)		44,224,809 19,998,992 14,661,741	49,789,942 30,428,725 59,612,630
0000	197,421,526	22,364,313	(1,069,000)		218,716,839		42,963,514	36,420,900	- 100 000 001	(498,872)		78,885,542	139,831,297
2020	5,822,189,482	923,733,437 (24,765,961)		•	8/6/1/17/0		2,191,219,153	411,150,837	(23,880,021)			877,878,203,2	4,142,687,009
			6				2019		9	- -			Not De de la constant
Particulars	As at July 1, 2018	Additions / (Disposals)		Written	As at June 30, 2019	Rate %	Accumulated as at July 1, 2018	Charge for the year	(Disposals)	Transfer / Adjustment	Written off	Accumulated as at June 30, 2019	As at June 30, 2019
0wned			(Rupees)				•		(Rupees)	s)			(Rupees)
Free hold land Building on free hold land	235,303,537 466,209,507	178,876,967 190,646,454	(2,113,166)	(654,184)	414,180,504 653,963,149	4-5	174,980,192	36,123,784	(115,798)	(1,397,174)	(646,610)	208,944,394	414,180,504 445,018,755
Plant and machinery	3,646,806,029	703,770,323	80,787,706	(136,891,729)	4,276,151,325	4-50	1,672,110,305	233,219,178	(6,014,607)	21,861,231	(135,200,234)	1,785,975,873	2,490,175,452
Furniture and fittings	6,432,716	1,179,387	٠	•	6,496,238	10-33	4,608,680	635,172	(1,092,634)	٠	٠	4,151,218	2,345,020
Office and factory equipment	160,494,115	62,367,930	15,875,766	(32,518,285)	193,559,651	10-50	120,118,820	27,002,208	(12,479,699)	1,973,750	(32,470,302)	104,144,777	89,414,874
Vehicles	67,065,437	16,940,218 16,940,218 (6,247,691)	4,359,500	(1,700,375)	80,417,089	20-25	40,146,852	9,584,866	(6,160,040)	3,168,071	(1,700,372)	45,039,377	35,377,712
	4,582,311,341	1,153,781,279	908'606'86	(171,764,573)	5,624,767,956		2,011,964,849	306,565,208	(25,862,778)	25,605,878	(170,017,518)	2,148,255,639	3,476,512,317
LEASED: Vehicles	51,773,100	34,274,291	(4,359,500)	•	79,305,891	20	18,404,436	13,055,050	(789,199)	(3,168,071)	•	27,502,216	51,803,675
Plant and machinery	144,978,023	(2,002,000)	(94,550,306)		50,427,717	4-50	29,401,823	8,497,282	ı	(22,437,807)		15,461,298	34,966,419
	196,751,123	34,274,291 (2,382,000)	(908'606'86)	•	129,733,608		47,806,259	21,552,332	(789,199)	(25,605,878)	•	42,963,514	86,770,094
2019	4,779,062,464	1,188,055,570 (40,851,897)	•	(171,764,573)	5,754,501,564		2,059,771,108	328,117,540	(26,651,977)		(170,017,518)	2,191,219,153	3,563,282,411

<sup>18.1.1</sup> Owned vehicles include vehicles amounting to Rs. 9.095 million (2019: Rs. 9.095 million) which have been obtained through Diminishing Musharaka Financing.

# Disposal of operating fixed assets:

cooper novel distributed in the cooper								
		Accumulated						Relationship with
Particulars	Cost	Depreciation	Book Value	Sale Proceeds	Gain	Mode of Disposal	Particulars of Purchasers	Group
			(Rupees)					
Vehicle - FAW LE-17A-8409 Toyota Corolla GLi - LEB-9405	1,097,053	528,846 1,578,095	568,207 312,256	1,015,000	446,793	Tender Tender	Syed Shuja Abbas Abdul Aziz Khan	Un-related Un-related
Plant and machinery, office equipment and vehicles**	21,778,557	21,773,080	5,477	3,714,500	3,709,023	Negotiation	Various	Un-related
2020	24,765,961	23,880,021	885,940	6,279,500	5,393,560			
2019	40,851,897	26,651,977	14,199,920	19,536,306	5,336,386			

<sup>\*</sup> This represents recognition of right-of-use asset as a result of adoption of IFRS 16 - Leases' as explained in note 2.1.1

\*\* In view of large number of items having individual book value below Rs. 500,000, the management considers it impracticable to disclose particulars of all assets disposed during the year.

- **18.3** There are fully depreciated assets, having cost of Rs. 277.90 million (2019: Rs. 165.42 million) that are still in use as at the reporting date.
- **18.4** Particulars of immovable property (i.e. land and building) in the name of the Group are as follows:

Location and usage of immovable property	Total Area
	(Square feet)
Oleo chemicals and chlor alkali plant and warehouse 14.8 Km, Sheikhupura-Faisalabad Road, Mouza Bhikki, District Sheikhupura.	2,988,978
Coating, emulsion and resins plant and warehouse 14.5 Km, Lahore Sheikhupura Road, Lahore	476,111
<b>Warehouse</b> 14.8 Km, Sheikhupura-Faisalabad Road, Mouza Bhikki, District Sheikhupura.	375,435
Parking space Plot No. 122-A, Muslim Town, Lahore	11,700

18.5 No assets were sold to the Chief Executive, Directors, Executives or shareholders holding more than 10% of total paid-up capital.

18.6	Depreciation for the year has been allocated as under:	Note	2020 (Rupees)	2019 (Rupees)
	Cost of sales Distribution costs Administrative expenses	30 31 32	387,268,083 6,477,085 17,405,669 411,150,837	306,556,725 5,013,489 16,547,326 328,117,540

			2020		
18.7	Capital work in progress Note	Building on free-hold land	Plant and machinery	Total	Total
		(Rupees)	(Rupees)	(Rupees)	(Rupees)
	Opening balance Additions during the year	- 108,545,202	107,585,298 882,344,371	107,585,298 990,889,573	364,521,160 725,957,715
	Transferred to fixed assets	108,545,202 (108,545,202)	989,929,669 (754,336,404)	1,098,474,871 (862,881,606)	1,090,478,875 (982,893,577)
	Less: Accumulated impairment 18.7.2	-	235,593,265 (63,365,020)	235,593,265 (63,365,020)	107,585,298 (63,365,020)
		-	172,228,245	172,228,245	44,220,278

- **18.7.1** Plant and machinery includes borrowing cost capitalized during the year amounting to Rs. 10,353,130 (2019: Rs. 11,457,374). The expansion has been financed by a term finance facility from a financial institution.
- **18.7.2** This represents impairment charged against two steam turbines in prior years.

		Note	2020	2019
19	INTANGIBLES		(Rupees)	(Rupees)
	Software and licenses			
	Cost: As at 1 July Additions during the year As at 30 June		5,862,934 - 5,862,934	5,862,934  5,862,934
	Accumulated amortization: As at 1 July Amortization during the year As at 30 June	32	(4,916,437) (614,761) (5,531,198)	(3,905,449) (1,010,988) (4,916,437)
	Net book value		331,736	946,497
	Rate of amortization		20% - 33.33%	20% - 33.33%

20	LONG TERM DEPOSITS	Note	2020 (Rupees)	2019 (Rupees)
	Security deposits Financial institutions (including banks) Others	20.1	18,297,630 30,525,989 48,823,619	15,978,930 26,481,535 42,460,465

**20.1** This includes deposit amounting to Rs. 12.24 million (2019: Rs. 12.24 million) given to electricity supply company for dedicated line.

		Note	2020	2019
21	STORES, SPARE PARTS AND LOOSE TOOLS		(Rupees)	(Rupees)
	Stores, spare parts and loose tools In hand In transit Less: Provision for slow moving items	21.1	282,424,265 16,833,820 (3,154,991) 296,103,094	216,556,276 3,046,051 - 219,602,327
	<b>21.1</b> Movement in provision for slow moving items is as follows:			
	Opening balance Charge for the year Closing balance	33	3,154,991 3,154,991	- - -
22	STOCK IN TRADE			
	Raw and packing material In hand In transit  Finished goods Less: Provision for obsolescence	22.1	1,206,502,682 2,841,292,330 4,047,795,012 837,273,161 (15,782,248) 821,490,913 4,869,285,925	781,375,851 1,813,519,730 2,594,895,581 752,569,584 (27,185,268) 725,384,316 3,320,279,897
	<b>22.1</b> Movement in provision for obsolescence of stock is as follows:			
	Opening balance Charge for the year Written off during the year Closing balance	30	27,185,268 (11,403,020) 15,782,248	33,830,854 10,035,974 (16,681,560) 27,185,268
23	TRADE DEBTS			
	Considered good - unsecured	23.1	2,924,575,381	2,750,669,858
	Considered doubtful Allowance for expected credit losses	23.3	141,621,516 (141,621,516)	145,213,604 (145,213,604)
			2,924,575,381	2,750,669,858

- 23.1 These customers have no recent history of default. For age analysis of these trade debts, referred to Note 39.1.1
- 23.2 Aggregate amount due from directors, Chief Executive Officer and executives of the Group is Rs. Nil (2019: Rs. Nil).

		Note	2020	2019
23.3	Movement in allowance for expected credit losses is as follows:		(Rupees)	(Rupees)
	Opening Balance IFRS 9 adjustment Charge for the year Bad debt written off As at 30 June	33	145,213,604 - 14,526,957 (18,119,045) 141,621,516	147,775,556 103,239 19,798,379 (22,463,570) 145,213,604
24 LOA	NS AND ADVANCES			
Sı Er	sidered good - unsecured uppliers nployees against business expenses nployees against salary	24.2 24.3	99,641,439 2,804,590 4,427,640 106,873,669	96,219,672 3,259,360 4,720,724 104,199,756

- 24.1 Amount due from related parties is Rs. Nil (2019: Rs. Nil)
- **24.2** This includes advance given to executives amounting to Rs. 1.67 million (2019: Rs. 0.71 million). No amount has been given to CEO or Directors.
- **24.3** This includes advance given to executives amounting to Rs. 2.06 million (2019: Rs. 3.3 million). No amount has been given to CEO or Directors.

	Name of borrower	Terms of repayment	2020 (Rupees)	2019 (Rupees)
	Mr. Hasan Arif (Divisional Manager - II Production)	Adjustment against salary	1,193,863	1,493,863
	24.4 Loans and advances that are either past due or impaired a	mount to Rs. Nil (2019: Rs. Nil)		
25	TRADE DEPOSITS AND SHORT TERM PREPAYMEN	TS		
	Prepayments		5,025,247	3,816,177
26	OTHER RECEIVABLES			
	Margin against bank guarantee Margin against letters of credit		16,411,950 6,492,777 22,904,727	13,911,950 14,614,900 28,526,850
	26.1 Other receivables that are either past due or impaired an	nount to Rs. Nil (2019: Rs. Nil)		
27	TAX REFUNDS DUE FROM THE GOVERNMENT			
	Income tax Sales tax		776,725,857 158,082,227 934,808,084	787,655,814 237,313,911 1,024,969,725
28	CASH AND BANK BALANCES			
	Cash in hand Cash at bank		3,151,769	1,914,997
	Current accounts Savings accounts Term deposit certificate	28.1	121,728,013 11,063 -	55,422,640 395,238 70,000,000
			121,739,076 124,890,845	125,817,878 127,732,875

**28.1** These carry mark-up rate ranging from 6.5% to 11.25% (2019: 4.5% to 10.25%) per annum.

Set out below is the disaggregation of the Group's revenue from contracts with customers:   Major products and services:			Note	2020	2019
Major products and services:           Major products and services:         24,994,158,474         22,486,947,692           Manufacturing         25,372,777,446         22,722,765,697           Less:         25,372,777,446         22,722,765,697           Less:         3(3,736,499,789)         (3,073,139,479)           Trade discounts         (32,976,697)         (77,133,798)         (48,982,095)           Net sales         21,526,167,772         19,600,644,123           Geographical region:           Pakistan         25,372,777,446         22,722,765,697           Timing of transfer of goods:           Goods transferred to customers at a point in time         25,372,777,446         22,722,765,697           Timing of transfer of goods:           Goods transferred to customers at a point in time         25,372,777,446         22,722,765,697           Timing of transfer of goods:           Goods transferred to customers at a point in time         30.1         16,576,194,923         15,336,685,821           Salaries, wages and benefits         30.2         486,500,736         446,394,715           Depreciation         18.6         387,286,083         305,556,725           Full and power         18.6         387,286,083 <th>29</th> <th>REVENUE FROM CONTRACTS WITH CUSTOMERS - NET</th> <th></th> <th>(Rupees)</th> <th>(Rupees)</th>	29	REVENUE FROM CONTRACTS WITH CUSTOMERS - NET		(Rupees)	(Rupees)
Manufacturing         24,994,158,474 (378,618,972 (25,818,005)           Toll manufacturing         378,618,972 (25,818,005)           Less:         25,372,777,446         22,722,765,697           Less:         (3,376,499,789)         (3,073,139,479)           Trade discounts         (32,976,087)         (77,133,798)         (48,982,095)           Net sales         21,526,167,772         19,600,644,123           Geographical region:           Pakistan         25,372,777,446         22,722,765,697           Timing of transfer of goods:           Goods transferred to customers at a point in time         25,372,777,446         22,722,765,697           Tole and packing material consumed         30.1         16,576,194,923         15,336,685,821           Salaries, wages and benefits         30.2         486,500,736         446,364,715           Depreciation         18.6         387,288,083         306,556,725           Fuel and power         80,4584,320         822,095,977           Stores, spares and loose tools consumed         117,137,897         121,580,662           Repairs and maintenance         21,578,077         39,095,120           Traveling, conveyance and entertainment         46,396,598         41,051,599           Communication					
Toll manufacturing					
Less: Sales tax Trade discounts Commission  Net sales  Geographical region: Pakistan  Commission  Commission  Region: Pakistan  Commission  Commission  Region: Pakistan  Commission  Commission  Commission  Region: Pakistan  Commission  Cost OF SALES  Raw and packing material consumed Salaries, wages and benefits Salaries, wages and benefits Salaries, wages and benefits Salories and maintenance Further and provided the salories of the salories					
Sales tax   (3,736,499,789)   (3,073,139,479)   (77,713,798)   (48,982,095)   (48,982,095)					
Trade discounts				(3 736 499 789)	(3 073 139 479)
Reading of transfer of goods: Goods transferred to customers at a point in time         25,372,777,446         22,722,765,697           Timing of transfer of goods: Goods transferred to customers at a point in time         25,372,777,446         22,722,765,697           30 COST OF SALES           Raw and packing material consumed         30.1         16,576,194,923         15,336,885,821           Salaries, wages and benefits         30.2         486,500,736         446,364,715           Depreciation         18.6         387,288,093         306,556,725           Fuel and power         884,584,320         822,095,972           Stores, spares and loose tools consumed         117,137,897         121,580,077         39,095,120           Repairs and maintenance         21,578,077         39,095,120         662         Repairs and maintenance         1,727,174         1,607,656         1,076,556         1,1727,174         1,607,656         1,076,556         1,1727,174         1,607,656         1,073,272         Printing and stationery         4,214,254         3,278,994         2,962,826         17,237,270         Printing and stationery         4,214,254         3,278,994         2,370,350         2,428,537         3,664,856         2,279,016         2,279,016         2,279,016         2,279,016         2,279,016         2,279,016		Trade discounts		(32,976,087)	-
Pakistan   25,372,777,446   22,722,765,697		Commission		(77,133,798)	(48,982,095)
Pakistan         25,372,777,446         22,722,765,697           Timing of transfer of goods: Goods transferred to customers at a point in time         25,372,777,446         22,722,765,697           30 COST OF SALES           Raw and packing material consumed         30.1         16,576,194,923         15,336,685,821           Salaries, wages and benefits         30.2         486,500,736         446,364,715           Depreciation         18.6         387,268,083         306,556,725           Fuel and power         884,584,320         822,095,972           Stores, spares and loose tools consumed         117,137,897         121,580,662           Repairs and maintenance         21,578,077         39,095,120           Traveling, conveyance and entertainment         46,396,598         41,051,599           Communication         1,727,174         1,607,656           Insurance         20,686,808         19,322,236           Rent, rates and taxes         2,962,826         17,237,270           Printing and stationery         4,214,254         3,278,994           Provision for obsolescence of stock         22.1         1,044,184         4,564,707           Dues, fees and subscription         2,428,537         3,664,856           Product development charges         5,594		Net sales		21,526,167,772	19,600,644,123
Pakistan         25,372,777,446         22,722,765,697           Timing of transfer of goods: Goods transferred to customers at a point in time         25,372,777,446         22,722,765,697           30 COST OF SALES           Raw and packing material consumed         30.1         16,576,194,923         15,336,685,821           Salaries, wages and benefits         30.2         486,500,736         446,364,715           Depreciation         18.6         387,268,083         306,556,725           Fuel and power         884,584,320         822,095,972           Stores, spares and loose tools consumed         117,137,897         121,580,662           Repairs and maintenance         21,578,077         39,095,120           Traveling, conveyance and entertainment         46,396,598         41,051,599           Communication         1,727,174         1,607,656           Insurance         20,686,808         19,322,236           Rent, rates and taxes         2,962,826         17,237,270           Printing and stationery         4,214,254         3,278,994           Provision for obsolescence of stock         22.1         1,044,184         4,564,707           Dues, fees and subscription         2,428,537         3,664,856           Product development charges         5,594		Geographical region:			
Sodds transferred to customers at a point in time   25,372,777,446   22,722,765,697				25,372,777,446	22,722,765,697
Raw and packing material consumed   30.1   16,576,194,923   15,336,685,821   Salaries, wages and benefits   30.2   486,500,736   446,364,715   Depreciation   18.6   387,268,083   306,556,725   Fuel and power   884,584,320   822,095,972   Stores, spares and loose tools consumed   117,137,897   121,580,662   Repairs and maintenance   21,578,077   39,095,120   Traveling, conveyance and entertainment   46,396,598   41,051,599   Communication   1,727,174   1,607,656   Insurance   20,668,008   19,322,236   Rent, rates and taxes   2,962,826   17,237,270   Printing and stationery   4,214,254   3,278,994   Provision for obsolescence of stock   22.1   10,035,974   Fee and consultancy charges   1,244,184   4,564,707   Dues, fees and subscription   2,428,537   3,664,856   Product development charges   5,594,347   6,279,016   4,279,0					
Raw and packing material consumed       30.1       16,576,194,923       15,336,685,821         Salaries, wages and benefits       30.2       486,500,736       446,364,715         Depreciation       18.6       387,268,083       306,556,725         Fuel and power       884,584,320       822,095,972         Stores, spares and loose tools consumed       117,137,897       121,580,662         Repairs and maintenance       21,578,077       39,095,120         Traveling, conveyance and entertainment       46,396,598       41,051,599         Communication       1,727,174       1,607,656         Insurance       20,686,808       19,322,236         Rent, rates and taxes       2,962,826       17,237,270         Printing and stationery       4,214,254       3,278,994         Provision for obsolescence of stock       22.1       -       10,035,974         Fee and consultancy charges       1,244,184       4,564,707         Dues, fees and subscription       2,428,537       3,664,856         Product development charges       5,594,347       6,279,016         Add: Opening stock-finished goods       22       752,569,584       61,808,635         Less: Closing stock-finished goods       22       837,273,161       (752,569,584)		Goods transferred to customers at a point in time		25,372,777,446	22,722,765,697
Salaries, wages and benefits       30.2       486,500,736       446,364,715         Depreciation       18.6       387,268,083       306,556,725         Fuel and power       884,584,320       822,095,972         Stores, spares and loose tools consumed       117,137,897       121,580,662         Repairs and maintenance       21,578,077       39,095,120         Traveling, conveyance and entertainment       46,396,598       41,051,599         Communication       1,727,174       1,607,656         Insurance       20,688,808       19,322,236         Rent, rates and taxes       2,962,826       17,237,270         Printing and stationery       4,214,254       3,278,994         Provision for obsolescence of stock       22.1       10,035,974         Fee and consultancy charges       1,244,184       4,564,707         Dues, fees and subscription       2,428,537       3,664,856         Product development charges       2,2370,350       2,370,350         Other expenses       5,594,347       6,279,016         18,558,518,764       17,181,791,673         Add: Opening stock-finished goods       22       (837,273,161)       (752,559,584)         Less: Closing Balance       2,594,895,581       2,621,808,761	30	COST OF SALES			
Depreciation         18.6         387,268,083         306,556,725           Fuel and power         884,584,320         822,095,972           Stores, spares and loose tools consumed         117,137,897         121,580,662           Repairs and maintenance         21,578,077         39,095,120           Traveling, conveyance and entertainment         46,396,598         41,051,599           Communication         1,727,174         1,607,656           Insurance         20,686,808         19,322,236           Rent, rates and taxes         2,962,826         17,237,270           Printing and stationery         4,214,254         3,278,994           Provision for obsolescence of stock         22.1         -         10,035,974           Fee and consultancy charges         2,428,537         3,664,856           Product development charges         2,428,537         3,664,856           Product development charges         5,594,347         6,279,016           Other expenses         18,558,518,764         17,181,791,673           Add: Opening stock-finished goods         22         (837,273,161)         (752,569,584)           Less: Closing stock-finished goods         22         (837,273,161)         (752,569,584)           18,473,815,187         17,081,030,724					
Fuel and power Stores, spares and loose tools consumed Repairs and maintenance Traveling, conveyance and entertainment Communication Insurance Rent, rates and taxes Printing and stationery Provision for obsolescence of stock Product development charges Other expenses  Add: Opening stock-finished goods Less: Closing Balance  Opening Balance Opening Balance Purchases  Stores, spares and loose tools consumed  11,173,897 121,580,662 11,780,77 39,095,120 11,771,74 1,607,656 19,022,236 11,727,174 1,607,656 19,322,236 19,322,236 19,322,236 11,232,236 11,244,1254 11,244,1254 12,241,254 12,241,254 13,278,994 12,241,254 12,241,254 13,278,994 12,242,537 13,664,856 14,242,537 13,664,856 14,254,367 14,181,791,673 18,585,518,764 17,181,791,673 18,473,815,187 17,081,030,724  20,623,989,935 17,931,581,402 12,594,895,581 17,931,581,402 12,594,895,581 17,931,581,402 12,594,895,581 17,931,581,402 12,594,895,581 17,931,581,402 12,594,895,581 17,931,581,402 12,594,895,581					
Stores, spares and loose tools consumed       117,137,897       121,580,662         Repairs and maintenance       21,578,077       39,095,120         Traveling, conveyance and entertainment       46,396,598       41,051,599         Communication       1,727,174       1,607,656         Insurance       20,686,808       19,322,236         Rent, rates and taxes       2,962,826       17,237,270         Printing and stationery       4,214,254       3,278,994         Provision for obsolescence of stock       22.1       -       10,035,974         Fee and consultancy charges       1,244,184       4,564,707       3,664,856         Product development charges       2,428,537       3,664,856         Product development charges       5,594,347       6,279,016         Add: Opening stock-finished goods       22       752,569,584       651,808,635         Less: Closing stock-finished goods       22       (837,273,161)       (752,569,584)         Less: Closing stock-finished goods       22       (837,273,161)       (752,569,584)         Opening Balance       2,594,895,581       17,081,030,724         Opening Balance       2,0623,989,935       17,931,581,402         Less: Closing Balance       20,623,989,935       17,931,581,402			10.0		
Repairs and maintenance         21,578,077         39,095,120           Traveling, conveyance and entertainment         46,396,598         41,051,599           Communication         1,727,174         1,607,659           Insurance         20,686,808         19,322,236           Rent, rates and taxes         2,962,826         17,237,270           Printing and stationery         4,214,254         3,278,994           Provision for obsolescence of stock         22.1         -         10,035,974           Fee and consultancy charges         1,244,184         4,564,707           Dues, fees and subscription         2,428,537         3,664,856           Product development charges         5,594,347         6,279,016           Add: Opening stock-finished goods         22         752,569,584         651,808,635           Less: Closing stock-finished goods         22         (837,273,161)         (752,569,584)           18,473,815,187         17,081,030,724           30.1         Raw and packing material consumed         2,594,895,581         15,309,772,641           Opening Balance         2,0623,989,935         17,931,581,402           Less: Closing Balance         22         (4,047,795,012)         (2,594,895,581)					
Communication         1,727,174         1,607,656           Insurance         20,686,808         19,322,236           Rent, rates and taxes         2,962,826         17,237,270           Printing and stationery         4,214,254         3,278,994           Provision for obsolescence of stock         22.1         -         10,035,974           Fee and consultancy charges         1,244,184         4,564,707           Dues, fees and subscription         2,428,537         3,664,856           Product development charges         -         2,370,350           Other expenses         18,558,518,764         17,181,791,673           Add: Opening stock-finished goods         22         752,569,584         651,808,635           Less: Closing stock-finished goods         22         (837,273,161)         (752,569,584)           18,473,815,187         17,081,030,724           30.1 Raw and packing material consumed           Opening Balance         2,594,895,581         2,621,808,761           Purchases         18,029,094,354         15,309,772,641           Less: Closing Balance         20,623,989,935         17,931,581,402           Less: Closing Balance         22         (4,047,795,012)         (2,594,895,581)		Repairs and maintenance		21,578,077	39,095,120
Insurance   20,686,808   19,322,236   Rent, rates and taxes   2,962,826   17,237,270   Rent, rates and taxes   2,962,826   17,237,270   Rent, rates and taxes   2,962,826   17,237,270   Rent, rates and stationery   4,214,254   3,278,994   Revoision for obsolescence of stock   22.1   - 10,035,974   Rea and consultancy charges   1,244,184   4,564,707   Rea and subscription   2,428,537   3,664,856   Rea and subscription   2,428,537   3,664,856   Rea and subscription   2,428,537   3,664,856   Rea and subscription   2,370,350   Rea and subscription   18,558,518,764   17,181,791,673   Rea and packing stock-finished goods   22   752,569,584   651,808,635   Rea and subscription   18,473,815,187   17,081,030,724   Rea and packing material consumed   2,594,895,581   17,081,030,724   Rea and packing material consumed   2,594,895,581   15,309,772,641   15					
Rent, rates and taxes       2,962,826       17,237,270         Printing and stationery       4,214,254       3,278,994         Provision for obsolescence of stock       22.1       -       10,035,974         Fee and consultancy charges       1,244,184       4,564,707         Dues, fees and subscription       2,428,537       3,664,856         Product development charges       -       2,370,350         Other expenses       5,594,347       6,279,016         Add: Opening stock-finished goods       22       752,569,584       651,808,635         Less: Closing stock-finished goods       22       (837,273,161)       (752,569,584)         18,473,815,187       17,081,030,724              30.1       Raw and packing material consumed       2,594,895,581       2,621,808,761         Purchases       18,029,094,354       15,309,772,641         Less: Closing Balance       20,623,989,935       17,931,581,402         Less: Closing Balance       22       (4,047,795,012)       (2,594,895,581)					
Printing and stationery       4,214,254       3,278,994         Provision for obsolescence of stock       22.1       -       10,035,974         Fee and consultancy charges       1,244,184       4,564,707         Dues, fees and subscription       2,428,537       3,664,856         Product development charges       -       2,370,350         Other expenses       5,594,347       6,279,016         Add: Opening stock-finished goods       22       752,569,584       651,808,635         Less: Closing stock-finished goods       22       (837,273,161)       (752,569,584)         18,473,815,187       17,081,030,724              30.1       Raw and packing material consumed         Opening Balance       2,594,895,581       2,621,808,761         Purchases       18,029,094,354       15,309,772,641         Less: Closing Balance       20,623,989,935       17,931,581,402         Less: Closing Balance       22       (4,047,795,012)       (2,594,895,581)					
Provision for obsolescence of stock       22.1       -       10,035,974         Fee and consultancy charges       1,244,184       4,564,707         Dues, fees and subscription       2,428,537       3,664,856         Product development charges       -       2,370,350         Other expenses       5,594,347       6,279,016         Add: Opening stock-finished goods       22       752,569,584       651,808,635         Less: Closing stock-finished goods       22       (837,273,161)       (752,569,584)         18,473,815,187       17,081,030,724     30.1 Raw and packing material consumed  Opening Balance  Purchases  2,594,895,581 18,029,094,354 15,309,772,641 15,309,772,641 15,309,772,641 15,309,772,641 15,309,772,641 17,931,581,402 17,931,581,402 17,931,581,402 17,931,581,402 17,931,581,402 17,931,581,402 17,931,581,402 17,931,581,402 17,931,581,402 17,931,581,402 17,931,581,402 17,931,581,402 17,931,581,402 17,931,581,402 18,932,802 18,933,803,803 17,931,581,402 18,564,707 18,564,707 18,554,347 18,554					
Fee and consultancy charges       1,244,184       4,564,707         Dues, fees and subscription       2,428,537       3,664,856         Product development charges       -       2,370,350         Other expenses       5,594,347       6,279,016         18,558,518,764       17,181,791,673         Add: Opening stock-finished goods       22       752,569,584       651,808,635         Less: Closing stock-finished goods       22       (837,273,161)       (752,569,584)         18,473,815,187       17,081,030,724          30.1 Raw and packing material consumed       2,594,895,581       2,621,808,761         Purchases       18,029,094,354       15,309,772,641         Less: Closing Balance       20,623,989,935       17,931,581,402         Less: Closing Balance       22       (4,047,795,012)       (2,594,895,581)			22.1	7,217,207	
Dues, fees and subscription       2,428,537       3,664,856         Product development charges       -       2,370,350         Other expenses       5,594,347       6,279,016         Add: Opening stock-finished goods       22       752,569,584       651,808,635         Less: Closing stock-finished goods       22       (837,273,161)       (752,569,584)         30.1 Raw and packing material consumed       2,594,895,581       2,621,808,761         Purchases       18,029,094,354       15,309,772,641         Less: Closing Balance       22       (4,047,795,012)       (2,594,895,581)				1,244,184	
Other expenses       5,594,347       6,279,016         Add: Opening stock-finished goods       22       752,569,584       651,808,635         Less: Closing stock-finished goods       22       (837,273,161)       (752,569,584)         30.1 Raw and packing material consumed       30.1 Raw and packing material consumed       2594,895,581       2,621,808,761         Purchases       18,029,094,354       15,309,772,641         Less: Closing Balance       22       (4,047,795,012)       (2,594,895,581)				2,428,537	
Add: Opening stock-finished goods Less: Closing stock-finished goods  Add: Opening stock-finished goods Less: Closing stock-finished goods  22		· · · · · · · · · · · · · · · · · · ·		-	
Add: Opening stock-finished goods Less: Closing stock-finished goods  22 752,569,584 (837,273,161) (752,569,584)  18,473,815,187 17,081,030,724  30.1 Raw and packing material consumed  Opening Balance Purchases  2,594,895,581 2,621,808,761 15,309,772,641 15,309,772,641 15,309,772,641 15,309,772,641 17,931,581,402 (2,594,895,581)  Less: Closing Balance  22 (4,047,795,012) (2,594,895,581)		Uther expenses			
Less: Closing stock-finished goods  22 (837,273,161) (752,569,584)  18,473,815,187 17,081,030,724  30.1 Raw and packing material consumed  Opening Balance Purchases  2,594,895,581 2,621,808,761 15,309,772,641  18,029,094,354 15,309,772,641  20,623,989,935 17,931,581,402  (2,594,895,581)  22 (4,047,795,012) (2,594,895,581)		Add. On arise steel finished mode	22		
30.1 Raw and packing material consumed  Opening Balance Purchases  Less: Closing Balance  2,594,895,581 18,029,094,354 20,623,989,935 17,931,581,402 (2,594,895,581) (2,594,895,581)					
Opening Balance       2,594,895,581       2,621,808,761         Purchases       18,029,094,354       15,309,772,641         Less: Closing Balance       22       (4,047,795,012)       (2,594,895,581)		Less. Glosing Stock-Illished goods	22		
Purchases       18,029,094,354       15,309,772,641         20,623,989,935       17,931,581,402         Less: Closing Balance       22       (4,047,795,012)       (2,594,895,581)		<b>30.1</b> Raw and packing material consumed			
Purchases       18,029,094,354       15,309,772,641         20,623,989,935       17,931,581,402         Less: Closing Balance       22       (4,047,795,012)       (2,594,895,581)		Opening Balance		2 594 895 581	2 621 808 761
Less: Closing Balance       20,623,989,935       17,931,581,402         (4,047,795,012)       (2,594,895,581)					
Less: Closing Balance 22 (4,047,795,012) (2,594,895,581)					
Raw and packing material consumed 16,576,194,923 15,336,685,821		Less: Closing Balance	22		
		Raw and packing material consumed		16,576,194,923	15,336,685,821

<sup>30.2</sup> This includes Rs. 17.78 million (2019: Rs. 14.13 million) in respect of staff retirement benefits - gratuity scheme.

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<sup>30.3</sup> Cost of sales includes direct toll manufacturing expenses amounting to Rs. 196.6 million (2019: Rs. 105.8 million).

	Note	2020	2019
31	DISTRIBUTION COSTS	(Rupees)	(Rupees)
	Salaries, wages and benefits Repairs and maintenance Traveling, conveyance and entertainment Communication Insurance Freight outward Packing, carriage and forwarding Printing and stationery Depreciation Sales promotion expenses Utilities Dues, fees and subscription Other expenses	80,150,646 182,151 7,301,056 755,139 1,673,100 77,895,543 20,802,312 779,233 6,477,085 507,037 506,310 354,380 75,026	69,014,079 358,280 5,980,545 644,922 3,253,417 54,397,395 26,535,032 670,884 5,013,489 17,247 411,690 338,802 49,201
		197,459,018	166,684,983

**31.1** This includes Rs. 4.95 million (2019: Rs. 3.05 million) in respect of staff retirement benefits - gratuity scheme.

32	ADMINISTRATIVE EXPENSES	Note	2020 (Rupees)	2019 (Rupees) (Restated)
	Salaries, wages and benefits Fuel and power Repairs and maintenance Traveling, conveyance and entertainment Communications Insurance Rent, rates and taxes Printing and stationery Advertisement expense Legal, professional and consultancy charge Auditors' remuneration Depreciation Amortization Dues, fees and subscription Other expenses	32.2 18.6 19	171,295,435 2,926,024 4,190,045 17,790,381 8,559,314 2,243,573 3,792,133 1,596,088 2,998,404 12,987,162 4,146,475 17,405,669 614,761 24,548,057 7,842,875 282,936,396	148,250,365 2,461,362 2,331,455 16,108,214 9,082,197 2,480,909 3,603,661 4,248,009 1,668,784 9,207,226 4,037,940 16,547,326 1,010,988 16,111,739 4,213,855 241,364,030

**32.1** This includes Rs. 6.89 million (2019: Rs. 4.89 million) in respect of staff retirement benefits - gratuity scheme.

32.2	Auditors' remuneration	2020 (Rupees)	2019 (Rupees) (Restated)
	Holding Company		
	Audit fee	1,250,000	1,250,000
	Consolidation, reviews and certifications	950,000	950,000
	Out of pocket expenses	75,000	75,000
		2,275,000	2,275,000
	Subsidiary Companies		
	Audit fee	1,281,975	1,201,940
	Consolidation, reviews and certifications	513,500	485,000
	Out of pocket expenses	76,000	76,000
		1,871,475	1,762,940
		4,146,475	4,037,940

33	OTHER EXPENSES	Note	2020 (Rupees)	2019 (Rupees)
	Workers' profit participation fund Workers' welfare fund Expected credit losses of trade debts Impairment on stores and spares Loss on property, plant and equipment - written off	13.2 13.3 23.3 18.7	82,432,204 30,059,589 14,526,957 3,154,991 - 130,173,741	70,775,759 22,585,544 19,798,379 - 1,747,055 114,906,737
34	OTHER INCOME			
	Non financial assets Gain on disposal of property, plant and equipment Sale of waste material / scrap Reversal of provision Rental Income Fee for technical services Other income	18.2	5,393,560 16,418,941 98,801 - 3,044,983 3,872,103	5,336,386 19,101,029 1,465,444 436,560 1,546,400
	Financial assets - amortized cost Profit on savings accounts Profit on term deposit certificate		1,045,576 2,583,927 32,457,891	273,654 5,318,792 33,478,265
35	FOREIGN EXCHANGE LOSS			
	On foreign exchange denominated liabilities	35.1	143,460,937	177,831,486

**35.1** This include unrealized exchange loss on translation of liabilities in foreign currency amounting to Rs. 46,457,525 (2019: Rs. 23,842,682).

		2020	2019
<b>36</b>	FINANCE COST	(Rupees)	(Rupees)
	Mark-up on Long term loans Short term borrowings Financial charges on lease Diminishing musharaka finance Bank charges, fee and commission	101,997,015 652,171,467 17,713,904 845,400 13,938,745 786,666,531	62,300,578 441,947,796 7,263,674 483,300 15,093,867 527,089,215
37	TAXATION		
	Current tax Current year Prior year  Deferred tax Relating to the reversal and origination of temporary differences Effect of rate change from prior year	426,745,066 12,846,039 439,591,105 43,144,641 - 43,144,641 482,735,746	312,753,533 (45,865,748) 266,887,785 61,722,207 30,740,878 92,463,085 359,350,870
38	EARNINGS PER ORDINARY SHARE - BASIC AND DILUTED		
	38.1 Basic		
	Profit attributable to equity holders of the parent (Rupees) Weighted average number of ordinary shares (number) Earnings per ordinary share (Rupees)	982,230,403 110,590,546 8.88	870,038,300 110,590,546 7.87

#### 38.2 Diluted

No figure for diluted earning per share has been presented as the Holding Company has not issued any instrument carrying option which would have an impact on earnings per share when exercised.

#### 39 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The main risks arising from the Group's financial instruments are credit risk, liquidity risk, foreign currency risk, interest rate risk and equity price risk. The management reviews and agrees policies for managing each of these risks which are summarized below.

#### 39.1 Credit Risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the creditworthiness of counterparties. The Group does not believe it is exposed to major concentration of credit risk, however to manage any possible exposure the Group applies approved credit limits to its customers.

The management monitors and limits the Group's exposure to credit risk through monitoring of client's credit exposure review and conservative estimates of expected credit loss, if any, and through the prudent use of collateral policy.

The Group is exposed to credit risk on long-term deposits, trade debts, advances to employees against salary, interest accrued, other receivables and bank balances. The Group seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is:

	(Rupees)
Long-term deposits Trade debts — unsecured Loans and advances Interest accrued	30,525,989 3,066,196,897 4,427,640
Other receivables	22,904,727
Bank balances	121,739,076
.1 Trade Debts	
Other than related parties	
Not yet due	1,352,715,016
Past due	
1-30 days	876,409,236
31-60 days	322,911,892
61-90 days	222,186,773
Over 90 days	291,973,980
	1,713,481,881

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets. The Group does not hold collateral as security. The letters of credit and other forms of credit insurance are considered integral part of trade receivables and considered in the calculation of impairment.

39.1.

**Carrying values** 

2019

(Rupees)

26,481,535

4,720,724 396,347

28,526,850

125,817,878

2,249,555,304

421,813,940

157,395,982 646,328,158

2.895.883.462

50,475,848 16,642,388

2,895,883,462

2020

3,066,196,897

Set out below is the information about the credit risk exposure on the Group's trade debts using a provision matrix:

	Not due	1-30 days	31-60 days	61-90 days	Over 90 days	Total
As at 30 June 2020						
Expected credit loss rate Estimated total gross	0.28%	0.20%	0.68%	6.01%	41.29%	
carrying amount Expected credit loss	1,352,715,016 3,799,107	876,409,236 1,719,360	322,911,892 2,208,223	222,186,773 13,345,768		3,066,196,897 141,621,516
As at 30 June 2019						
Expected credit loss rate Estimated total gross	0	28% 0.	66% 7.	75% 19	.74% 81.8	35%
carrying amount Expected credit loss	2,249,555,304 6,387,362	421,813,940 2,799,951	50,475,848 3,913,892	16,642,388 3,285,674	- ,,	2,895,883,462 145,213,604

As at 30 June 2020, trade debts of Rs. 141.62 million (2019: Rs. 145.21 million) were impaired and provided for. The sale to three major customers amount to Rs. 8,626 million (2019: Rs. 7,587 million) which represents approximately 40% (2019: 39%) of the total revenue.

#### 39.1.2 Bank balances

Credit risk from balances with banks and financial institutions is managed by the Group's finance department in accordance with the Group's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Board of Directors on an annual basis, and may be updated throughout the year subject to approval of the Finance Committee. The limits are set to minimize the concentration of risks and therefore mitigate financial loss through a counterparty's potential failure to make payments.

		Ratings			
Financial institution	<b>Agency</b>	<b>Short Term</b>	Long term	2020	2019
_				(Rupees)	(Rupees)
Albaraka Bank (Pakistan) Limited	JCR-VIS	A-1	Α	1,066,435	1,897,954
Allied Bank Limited	PACRA	A1+	AAA	81,951	-
Habib Bank Limited	PACRA	A1+	AAA	6,355,336	2,087,358
MCB Bank Limited	PACRA	A1+	AAA	11,063	395,238
Meezan Bank Limited	JCR-VIS	A-1 +	AA+	2,852,420	15,917,571
National Bank of Pakistan	JCR-VIS	A-1+	AAA	2,165,214	4,078,142
Silk Bank Limited	JCR-VIS	A-2	A-	479	479
Standard Chartered Bank (Pakistan) Limited	PACRA	A1+	AAA	550,068	564,085
The Bank of Punjab	PACRA	A1+	AA	90,326,274	81,514,405
Samba Bank Limited	JCR-VIS	A-1	AA	-	15,690,064
Askari Bank Limited	PACRA	A1+	AA+	916,965	477,270
BankIslami Pakistan Limited	PACRA	A1	A+	322,338	10,000
Bank AL Habib Limited	PACRA	A1+	AA+	15,569,338	2,765,247
Habib Metropolitan Bank Limited	PACRA	A1+	AA	155,615	20,065
Bank Alfalah Limited	PACRA	A1+	AA+	1,365,580	400,000
				121,739,076	125,817,878

**39.1.3** With respect to credit risk arising from other financial assets of the Group, including long term deposits, loans and advances, interest accrued and other receivables, the Group's management assesses exposure to such risk to be minimal based on past experience and is restricted to the carrying amount of those assets.

#### 39.2 Liquidity Risk

Liquidity risk is the risk that the Group will not be able to meet its commitments associated with financial liabilities when they fall due. Liquidity requirements are monitored regularly and management ensures that sufficient liquid funds are available to meet any commitments as they arise.

Financial liabilities are analyzed below, with regard to their remaining contractual maturities.

	At Group's discretion	Maturity Up to One Year	Maturity After One Year	Total			
		(Ru	pees)———				
As at June 30, 2020		•	•				
Long term loans	13,943,500	264,650,386	1,003,278,297	1,281,872,183			
Lease liabilities	-	39,291,814	100,832,324	140,124,138			
Diminishing musharaka finance	-	1,747,115	1,653,414	3,400,529			
Short term borrowings	-	4,452,222,166	-	4,452,222,166			
Mark up accrued	_	100,980,828	-	100,980,828			
Unclaimed dividend	-	13,697,104	-	13,697,104			
Trade and other payables	_	1,826,249,144	-	1,826,249,144			
Total financial liabilities	13,943,500	6,698,838,557	1,105,764,035	7,818,546,092			
As at June 30, 2019 Long term loans Liabilities against assets subject to finance lease Diminishing musharaka finance Short term borrowings Mark up accrued Unclaimed dividend Trade and other payables Total financial liabilities	13,943,500 - - - - - - 13,943,500	242,985,167 22,969,840 1,575,105 4,334,710,198 116,608,306 7,760,321 1,006,530,330 5,733,139,267	627,503,428 59,336,054 3,252,972 - - - - 690,092,454	884,432,095 82,305,894 4,828,077 4,334,710,198 116,608,306 7,760,321 1,006,530,330 6,437,175,221			
Changes in liabilities arising from financing act	ivitios						
Foreign As at exchange As at							

	As at 1 July 2019	Cash flows	Foreign exchange movement	New leases	Others	As at 30 June 2020
			(Rupe	es) ———		
Long term loans Lease liabilities Diminishing musharaka	884,432,095 82,305,894	397,440,088 (49,607,031)	- -	- 89,711,371	- 17,713,904	1,281,872,183 140,124,138
finance Short term borrowings Unclaimed dividend	4,828,077 4,334,710,198 7,760,321	(1,427,548) 78,839,999 (325,834,855)	38,671,969 -	- - -	- - 331,771,638	3,400,529 4,452,222,166 13,697,104
	5,314,036,585	99,410,653	38,671,969	89,711,371	349,485,542	5,891,316,120
	As at 1 July 2018	Cash flows	Foreign exchange movement	New leases	Others	As at 30 June 2019
			(Rupe	es)		
Long term loans Liabilities against assets	699,413,840	185,018,255	-	-	-	884,432,095
subject to finance lease Diminishing musharaka	108,125,341	(65,348,121)	-	32,265,000	7,263,674	82,305,894
finance Short term borrowings	6,273,953 3,986,468,603	(1,445,876) 348,241,595	-	-	-	4,828,077 4,334,710,198
Unclaimed dividend	6,142,532 4,806,424,269	(385,449,122) 81,016,731	 	32,265,000	387,066,911 394,330,585	7,760,321 5,314,036,585

#### 39.3 Market Risk

#### **39.3.1 Currency Risk**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the foreign trade payables. However at the year end, there are material foreign currency balances.

#### 39.3.2 Interest Rate Risk

Interest rate risk arises from the possibility that changes in interest rate will affect the fair value or future cash flows of financial instruments. The Group is exposed to interest rate risk for loans obtained from the financial institutions and lease liabilities, which have been disclosed in the relevant note to the consolidated financial statements.

If interest rates at the year end, fluctuate by 1% higher / lower, profit for the year would have been Rs. 58.78 million (2019: Rs. 53.06 million) higher / lower. This analysis is prepared assuming that all other variables held constant and the amounts of liabilities outstanding at the reporting dates were outstanding for the whole year.

#### 39.4 Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholders' value. The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions. Capital includes ordinary share capital and reserves, whereas, debt includes long term loans, short term borrowings, diminishing musharaka finance and lease liabilities. The gearing ratio of the Group is 56% (2019: 58%).

#### 39.5 Fair value of financial assets and financial liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As at the reporting date, carrying value of all the financial instruments in the consolidated financial statements approximates their fair value. Further, all financial assets and financial liabilities at reporting date are categorized into amortized cost.

#### 40 RELATIONSHIP AND TRANSACTIONS WITH RELATED PARTIES

The Group have interest based on common directorship and / or percentage of shareholding in following:

Names	Basis of relationship				
Terranova (Private) Limited	Common directorship				
Extracts 4 Life (Private) Limited	Common directorship				
D (01) (E II I					

Remuneration of Chief Executive, directors and executives is also shown in Note 42. Transactions with related parties during the year are as follows:

Names of Company	Related Party Transaction	2020 (Rupees)	2019 (Rupees)
Nimir Chemicals Pakistan Limited*	Sale of goods	-	7,042,740
Staff retirement benefits	Contribution to gratuity fund	11,126,221	2,976,017

<sup>\*</sup>Effective 29 December 2018, Nimir Chemicals Pakistan Limited ceased to be considered a related party after retirement of the common directors.

#### 41 OPERATING SEGMENT INFORMATION

	Oleo chemicals		Coating, emulsion				Inter seg	yment		
	and chl	or alkali	and r	esins	Other so	egments	elimina	tions	Tot	al
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
					(Rup	ees) ———				
Sales	17,172,579,881	14,850,121,491	4,499,104,712	4,883,237,414	-	-	(145,516,821)	(132,714,782)	21,526,167,772	19,600,644,123
Cost of sales	(14,626,318,244)	(12,820,522,822)	(3,993,379,722)	(4,393,333,131)	-	-	145,882,779	132,825,229	(18,473,815,187)	(17,081,030,724)
Gross profit	2,546,261,637	2,029,598,669	505,724,990	489,904,283	-	-	365,958	110,447	3,052,352,585	2,519,613,399
Distribution cost	(140,464,106)	(102,301,780)	(56,994,912)	(64,383,203)	-	-	-	-	(197,459,018)	(166,684,983)
Administrative expenses	(228,360,624)	(193,802,828)	(54,704,812)	(46,675,297)	(742,160)	(1,647,905)	871,200	762,000	(282,936,396)	(241,364,030)
Operating profit / (loss)	2,177,436,907	1,733,494,061	394,025,266	378,845,783	(742,160)	(1,647,905)	1,237,158	872,447	2,571,957,171	2,111,564,386
Other expenses	(112,421,691)	(86,064,035)	(24,297,892)	(28,842,702)	-	-	6,545,842	-	(130,173,741)	(114,906,737)
Other income	17,333,245	16,985,246	14,203,919	12,656,227	2,583,927	5,318,792	(1,663,200)	(1,482,000)	32,457,891	33,478,265
Foreign exchange loss	(131,697,639)	(146,264,583)	(11,763,298)	(31,566,903)	-	-		-	(143,460,937)	(177,831,486)
Finance cost	(601,538,267)	(359,497,488)	(185,128,264)	(167,591,727)	-	-	-	-	(786,666,531)	(527,089,215)
Profit / (loss) before taxation	1,349,112,555	1,158,653,201	187,039,731	163,500,678	1,841,767	3,670,887	6,119,800	(609,553)	1,544,113,853	1,325,215,213
Taxation	(422,635,290)	(348,556,229)	(59,824,730)	(9,483,260)	(642,757)	(1,311,381)	367,031	-	(482,735,746)	(359,350,870)
Profit / (loss) for the year	926,477,265	810,096,972	127,215,001	154,017,418	1,199,010	2,359,506	6,486,831	(609,553)	1,061,378,107	965,864,343
Segment assets	10,848,594,059	8,514,028,265	3,529,190,713	3,048,864,515	293,331,929	584,558,209	(1,022,579,120)	(861,447,526)	13,648,537,581	11,286,003,463
Segment liabilities	7,225,270,016	5,479,143,755	1,817,069,116	1,882,992,250	78,735,075	96,220,978	(37,422,259)	(13,962,288)	9,083,651,948	7,444,394,695

**<sup>41.1</sup>** Inter segment sales, purchases and balances have been eliminated.

#### 42 REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

	Chief E	xecutive	Dire	ctors	Exec	Executives	
	2020	2019	2020	2019	2020	2019	
Number of persons	1	1	2	2	37	25	
			(Ru	ipees)———			
			•				
Remuneration	13,547,903	11,767,355	17,806,452	15,483,870	88,832,217	58,781,730	
Housing	6,096,806	5,295,710	8,012,904	6,967,742	39,974,498	26,451,499	
Utilities	1,355,291	1,176,935	1,780,644	1,548,388	8,883,226	5,877,795	
Bonus	6,080,562	6,069,221	8,431,154	8,441,766	36,174,219	25,845,261	
Gratuity	-	-	-	-	7,604,002	4,690,000	
	27,080,562	24,309,221	36,031,154	32,441,766	181,468,162	121,646,285	

**<sup>42.1</sup>** The Chief Executive Officer and Directors have been provided with group - maintained cars and generator sets, further they are also entitled to club membership and reimbursement of medical and entertainment expenses whereas some executives have been provided with group - maintained cars.

**42.2** An amount of Rs. 7,260,000 (2019: Rs. 5,630,000) was paid to directors for attending the meetings.

43 TOTAL NUMBER OF EMPLOYEES	2020	2019
Number of employees as at 30 June Average number of employees during the year	305 303	294 290
Number of factory employees as at 30 June  Average number of factory employees during the year	170 170	174 171

	2020	2020	2019	2019
44 PRODUCTION CAPACITY IN METRIC TONS	Maximum Capacity	Actual Production	Maximum Capacity	Actual Production
			(Resta	ated)
Oleo Chemicals (Metric ton) *	110,000	89,336	90,000	84,427
Chlor Alkali Products (Metric ton)	50,000	49,657	50,000	47,431
Resin Products**	42,000	25,877	42,000	29,221
Soap Finishing Line (Metric ton)***	50,000	28,651	45,000	19,044
Aerosol (cans)****	15,000,000	208,824	-	-
Blending*****	-	29,478	-	34,044

<sup>\*</sup> The plant capacity was enhanced in the later half of the year hence actual production capacity was under utilized.

#### 45 SUMMARY OF SIGNIFICANT TRANSACTIONS AND EVENTS

Summary of significant transactions and events that have affected the Group's position and performance during the year, as follows,

- The turnover in 2020 has increased by Rs.1.9 billion (approximately 9.8%) over the year 2019 (note 29)
- Installation of aerosol plant and enhancement of oleo chemicals and soap finishing line production capacity resulting in capitalization of Rs. 863 million. (note 18)

#### **46 SUBSEQUENT EVENTS**

- **46.1** Subsequent to the year end, the Honorable Supreme Court of Pakistan has issued a judgment dated 13 August 2020 which rejected all pleas challenging the Gas Infrastructure Development Cess (GIDC). In light of the said judgment, arrears of the cess that have become due up to 31 July 2020 and have not been recovered so far shall be recovered by gas companies. The Group has made sufficient provision to meet its liability in this respect. However, the management has decided to appeal against this order at available forum.
- **46.2** The Board of Directors at its meeting held on 28 August 2020 has proposed a final dividend @ Rs. 1.5 per share for the year ended 30 June 2020 (2019: Rs. 1.5) amounting to Rs. 165,885,819 (2019: Rs. 165,885,819) for approval of the members at the Annual General Meeting to be held on 22 October 2020. These financial statements do not reflect this dividend.

#### **47 GENERAL**

- **47.1** Figures have been rounded off to nearest rupee unless otherwise stated.
- 47.2 In March 2020, the Government of Pakistan implemented a country-wide lockdown in order to contain the spread of COVID-19. Consequently, economic slowdown was observed in the country affecting majority of the business. Financial performance of the Holding Company, being engaged in manufacturing of chemical products which are main ingredient of soap, an essential item, has not been affected by the lockdown. Subsidiary company, on the other hand, has faced temporary plant shutdown and decrease in sales, which after lifting of lockdown returned to normal levels. However, effects of COVID-19 on subsidiary company being considered not material to the Group, the management has evaluated and concluded that there is no material implication of COVID-19 on these consolidated financial statements.

#### **48 DATE OF AUTHORIZATION FOR ISSUE**

These consolidated financial statements were authorized for issue by the Board of Directors on 28 August 2020. Subsequent to the approval of these financial statements by the Board, the Securities and Exchange Commission of Pakistan had issued circular no. 26 of 2020 dated 31 August 2020 in compliance of which, note 45.2 has been added and approved by the Board on 2 September 2020.

**Chief Executive Officer** 

Director

**Chief Financial Officer** 

<sup>\*\*</sup> The closure of plant due to COVID-19 pandemic contributed lesser volumes of production during the year.

<sup>\*\*\*</sup> The capacity was underutilized differ due to product mix and late enhancement of production capacity.

<sup>\*\*\*\*</sup> The plant started its commercial operation after 15 June 2020, hence actual production capacity was under utilized.

<sup>\*\*\*\*\*</sup> The plant capacity is indeterminable because it is a multi-product plant involving varying processes.

# **PATTERN OF SHAREHOLDING** AS AT JUNE 30, 2020

Shareholding			
No. of Shareholders	From	То	Total Shares He
203	1	100	7,331
938	101	500	277,920
202	501	1,000	178,721
282	1,001	5,000	787,935
85	5,001	10,000	671,156
30	10,001	15,000	373,414
20	15,001	20,000	361,995
13	20,001	25,000	316,027
5	25,001	30,000	145,019
7	30,001	35,000	
			231,350
5	35,001	40,000	192,812
7	45,001	50,000	340,750
4	50,001	55,000	205,351
1	55,001	60,000	60,000
2	60,001	65,000	127,500
1	65,001	70,000	69,000
3	80,001	85,000	248,316
1	85,001	90,000	87,500
3	95,001	100,000	300,000
1	105,001	110,000	109,624
2	110,001	115,000	230,000
1	120,001	125,000	121,000
1	170,001	175,000	175,000
1	280,001	285,000	283,000
1	290,001	295,000	290,500
1	295,001	300,000	298,500
1	300,001	305,000	300,750
1	305,001	310,000	310,000
1	315,001	320,000	315,500
2	320,001	325,000	647,000
1			
1	370,001	375,000	372,500
1	645,001	650,000	650,000
l 1	650,001	655,000	652,425
1	670,001	675,000	672,500
1	930,001	935,000	932,000
1	1,805,001	1,810,000	1,807,500
1	3,455,001	3,460,000	3,458,000
1	6,480,001	6,485,000	6,482,750
1	8,155,001	8,160,000	8,158,000
1	8,510,001	8,515,000	8,511,750
1	9,565,001	9,570,000	9,569,999
1	10,700,001	10,705,000	10,700,026
1	11,725,001	11,730,000	11,730,000
1	14,365,001	14,370,000	14,368,000
1	24,460,001	24,465,000	24,462,125
1,840			110,590,546

## **CATEGORIES OF SHAREHOLDERS**

AS AT JUNE 30, 2020

S. No.	Categories of shareholders	Shares held	Percentage
2.3.1	Directors, Chief Executive Officers, and their spouse and minor childern	47,325,906	42.7938%
2.3.2	Associated Companies, undertakings and related parties. (Parent Company)	-	0.0000%
2.3.3	NIT and ICP	1,500	0.0014%
2.3.4	Banks Development Financial Institutions, Non Banking Financial Institutions	2,300	0.0021%
2.3.5	Insurance Companies	17,500	0.0158%
2.3.6	Modarabas and Mutual Funds	803,124	0.7262%
2.3.7	Share holders holding 10% or more	50,560,125	45.7183%
2.3.8	General Public		
	1 - Local 2 - Foreign	60,465,141 -	54.6748% 0.0000%
2.3.9	Others (to be specified)		
	<ul><li>1- Joint Stock Companies</li><li>2- Foreign Companies</li><li>3- Leasing Companies</li><li>4- Investment Companies</li></ul>	1,919,953 30,600 24,010 11,012	1.7361% 0.0277% 0.0217% 0.0100%



# **CATEGORIES OF SHAREHOLDERS** AS AT JUNE 30, 2020

Sr. No.	Name		No. of Shares Held	Percentage			
1.	Associated Companies, Undertakings and Re	elated Parties:	-	-			
2.	Mutual Funds:						
	1 CDC - Trustee AKD Opportunity Fund	(CDC)	109,624	0.0991			
	2 Golden Arrow Selected Stocks Fund Limited	(CDC)	672,500	0.6081			
	3 MC FSL - Trustee Js Growth Fund	(CDC)	9,500	0.0086			
3.	Directors and their Spouse and Minor Childre	Directors and their Spouse and Minor Children:					
	1 Mr. Zafar Mahmood (Chief Executive Officer)	(CDC)	24,462,125	22.1195			
	2 Mr. Umar Iqbal	(CDC)	8,182,500	7.3989			
	3 Mr. Saeed Uz Zaman	(CDC)	310,781	0.2810			
	4 Mr. Javed Saleem Arif	(CDC)	500	0.0005			
	5 Mrs. Parveen Akhtar Malik	(CDC)	500	0.0005			
	6 Mr. Tariq Ahmed Khan	(CDC)	500	0.0005			
	7 Mr. Khalid Mumtaz Qazi	(CDC)	14,368,000	12.9921			
	8 Mr. Muhammad Iqbal	(CDC)	1,000	0.0009			
4.	Executives:		28,912,776	26.1440			
<b>5</b> .	Public Sector Companies & Corporations:		_	_			
6.	Banks, Development Finance Institutions, Non B Insurance Companies, Takaful, Modarabas and F		<b>anies</b> , 44,810	0.0405			
7.	Shareholders holding five percent or more voting intrest in the listed Company:						
Sr. No.	Name		No. of Shares Held	Percentage			
1	Mr. Zafar Mahmood (Chief Executive Officer)	(CDC)	24,462,125	22.1195			
2	Mr. Khalid Mumtaz Qazi	(CDC)	14,368,000	12.9921			
3	Mr. Imran Afzal	(CDC)	11,730,000	10.6067			
4	Mr. Muhammad Yahya Khan	(CDC)	10,700,026	9.6754			
5	Mr. Nadeem Nisar	(CDC)	9,569,999	8.6535			
6	Mrs. Shaheen Nadeem	(CDC)	8,511,750	7.6966			
7	Mr. Umar Iqbal	(CDC)	8,182,500	7.3989			
8	Mr. Aamir Jamil	(CDC)	6,482,750	5.8619			
8.	All trades in the shares of the listed Company, ca and minor children:	arried out by its Direct	tors, Executives and thei	r spouses			
S. No.	Name	Sale	Purchase	Share Transfer			

## NOTICE OF 27<sup>th</sup> ANNUAL GENERAL MEETING FOR THE YEAR ENDED JUNE 30, 2020

Notice is hereby given that the 27th Annual General Meeting ("AGM") of Nimir Industrial Chemicals Limited (the "Company") will be held on Thursday, October 22, 2020 at 11:00 a.m., at Qaser-e-Sultan, Lahore — Faisalabad By-pass, near Housing colony, Sheikhupura to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Financial Statements (Standalone & Consolidate) of the Company for the year ended June 30, 2020 together with Chairman's review, the reports of the Directors', Statement of Compliance (CCG) and Independent Auditors' reports thereon.
- 2. To approve the payment of final cash dividend of Rs. 1.5 per share (i.e. 15%) in addition to the interim dividend of Rs. 1.5 per share, in total Rs. 3.0 per share (i.e. 30%) cash dividend for the year ended June 30, 2020.
- 3. To appoint Auditors for the year ending June 30, 2021 and fix their remuneration. The members are hereby given the notice that the Audit Committee and the Board of Directors have recommended the re-appointment of retiring auditors M/s EY Ford Rhodes – Chartered Accountants as auditors of the Company.

By Order of the Board

Sheikhupura October 1, 2020 Muhammad Inam-ur-Rahim (Company Secretary)

#### **Notes:**

Due to COVID-19 situation, the Government has suspended large public gatherings at one place. Additionally, Securities and Exchange Commission of Pakistan (SECP) in terms of its Circular No. 5 issued on March 17, 2020 and Pakistan Stock Exchange Limited (PSX) through it notice Ref. PSX/N-372 dated March 19, 2020 had advised companies to modify their usual planning for general meetings for the safety and well-being of shareholders and the public at large.

Considering the SECP's directives, the Company intends to convene this AGM with minimal physical interaction of shareholders while ensuring compliance with the quorum requirements and requests the members to consolidate their attendance and voting at AGM through proxies.

Shareholders interested to participate in the AGM are requested to share below information at contact@nimir.com.pk for their appointment and proxy's verification by or before 05:00 p.m. on October 16, 2020.

Name of Shareholder	CNIC No.	Folio No. / CDC Account No.	Cell No.	<b>Email Address</b>

Shareholders who will be registered, after necessary verification as per the above requirement, will be provided a password protected video link by the Company via email. The said link will be open from 09:50 am at the date of AGM till the end of the meeting. Shareholders can also provide their comments and questions for the agenda items of AGM at contact@nimir.com.pk by or before October 16, 2020 by 05:00 p.m.

- The share transfer books of the Company shall remain closed from October 16, 2020 to October 22, 2020 (both days inclusive). Transfers received in order at the office of the Company's shares registrar at the close of business on Thursday, October 15, 2020 will be treated in time for the purpose of entitlements of final cash dividend attend and to attend and vote at the AGM.
- III. A member eligible to attend and vote at this meeting is entitled to appoint another member as his/her proxy to attend and vote instead of him/her. A proxy must be a member of the Company and shall produce his/her original Computerized

National Identity Card (CNIC) or passport at the time of meeting. Proxies in order to be effective must be received at the registered office of the Company not later than forty-eight (48) hours before the time of holding the meeting.

- IV. The corporate shareholders shall nominate someone to represent them at the AGM. The nominations, in order to be effective must be received by the Company not later than forty-eight (48) hours before time of holding the meeting.
- V. Any individual beneficial owner of Central Depository Company of Pakistan Limited (CDC), entitled to attend and vote at this meeting, must bring his/her original CNIC or passport, Account and participants' I.D numbers to prove his/her identity, and in case of proxy must enclose an attested copy of his / her CNIC or passport. Representatives of corporate members should bring the, Board resolution/power of attorney with specimen signature (unless it had been provided earlier) along with the proxy form to the Company.
- VI. All shareholders who have not yet submitted the valid copies of CNIC and NTN Certificate(s) are requested to send the copies of the same to the Shares Registrar. Shareholders of the Company who holds shares in scrip-less form on CDC are requested to submit/send valid copies of CNIC and NTN Certificate(s) directly to their CDC participant (brokers)/CDC Investor Account Services.
- VII. Shareholders desiring to claim exemption from Zakat deduction may file their Declaration before the closing date of the books i.e., October 16, 2020, duly attested by Oath Commissioner on Stamp paper to Company's Share Registrar, otherwise Company shall have to deduct Zakat according to the Zakat and Ushr Ordinance, 1980; and Shareholders are also requested to immediately notify change in address, if any, to the Company's Share Registrar, at the following address:

M/s Corplink (Pvt.) Limited
Wings Arcade, 1-K (Commercial), Model Town, Lahore.
Tel: 042 35916714, 35916719, 35839182. Fax: 042 35869037

. 012 000 107 11, 000 107 10, 00000 102. 10X. 012 00000

www.corplink.com.pk

#### **Submission of CNIC - (Mandatory)**

With reference to the notification of Securities and Exchange Commission of Pakistan (SECP), SRO 779(I)/2011, dated August 18, 2011, the Members/Shareholders who have not yet submitted photocopy of their valid Computerized National Identity Card (CNIC) to the Company are required to send the same at the earliest directly of the Company's Share Registrar, M/s Corplink (Pvt.) Limited.

Kindly comply with the request, in case of non-receipt of the copy of valid CNIC and non-compliance of the above-mentioned SRO of SECP, the Company may be constrained to withhold dividends in the future.

Shareholders are requested to promptly notify any change of address to the Company's Share Register (for Physical shares) or to their respective participant / broker (for CDS shares) as the case may be.

#### **Deduction of withholding Income Tax / Zakat on the amount of Dividend**

Pursuant of the provisions of Finance Act, 2020 effective from July 1, 2020, the deduction of income tax from the dividend payments shall be made on the bases of filer and non-filers as follows:

S. No.	Nature of shareholders	Rate of deduction
1	Filers of Income Tax Return	15%
2	Non-Filers of Income Tax Return	30%

Shareholders seeking exemption from deduction of income tax or are eligible at a reduced rate are requested to submit a valid tax certificate or necessary documentary evidence as the case may be. Shareholders desiring non-deduction of Zakat are also requested to submit a valid declaration for non-deduction of Zakat.

The shareholders who have joint shareholdings held by filers or Non-filers shall be dealt separately. If the shares are not ascertainable then each account holder will be assumed to hold equal proportion of shares and deduction will be made accordingly.

#### **Payment of Cash Dividend through Electronic Mode (IBAN format)**

In accordance with the Section 242 of the Companies Act, 2017 cash dividend can only be paid through electronic mode directly into the respective bank account designated by the entitled Shareholders. Shareholders are requested to provide their bank account details (IBAN format) to our share registrar (for Physical shares) or to their respective participant / broker (for CDS shares) as the case may be. The subject Form is available at Company's website i.e. www. nimir.com.pk. In case of unavailability of IBAN, the Company would be constrained to withhold dividend in accordance with the Companies (Distribution of Dividends) Regulations, 2017.

#### **Availability of Audited Financial Statements on Company's Website**

In accordance to Section 223 and 237 of the Company Act, 2017, the audited financial statements of the Company for the year ended June 30, 2020 have been made available on the Company's website www.nimir.com.pk/nicl/financial\_reports.html, in addition to annual and quarterly financial statements for the prior years.

#### **Video Conference Facility**

Pursuant to the provisions of the Companies Act, 2017 the shareholders residing in other cities and holding at least 10% of the total paid up capital may demand the Company to provide the facility of video link for participation in the meeting. The demand for video-link facility shall be received at Shares Registrar address given hereinabove at least 7 days prior to the date of AGM.

#### **Deposit of Physical Shares in to CDC Account:**

As per Section 72 of the Companies Act, 2017 every existing listed company shall be required to replace its physical shares with book-entry form in a manner as may be specified and from the date notified by the Commission, within a period not exceeding four years from the commencement of this Act, i.e., May 30, 2017. The Shareholders having physical shareholding are encouraged to open CDC sub - account with any of the brokers or Investor Account directly with CDC to place their physical shares into scrip less form, this will facilitate them in many ways, including safe custody and sale of shares, any time they want, as the trading of physical shares is not permitted as per existing regulations of the Pakistan Stock Exchange Limited.

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## FORM OF PROXY 27<sup>th</sup> ANNUAL GENERAL MEETING

The Company Secretary	Ledger Folio/CDC A/C No.
Nimir Industrial Chemicals Limited	
14.8 K.M. Sheikhupura - Faisalabad Road,	Shares Held
Bhikhi — Dist. Sheikhupura,	
Pakistan.	
I / Wo	0.5
I / We	0f
	being member(s) of
Nimir Industrial Chemicals Limited hereby appoint	of
as my/our proxy to vote for me / us	on my / our behalf at the
Annual General Meeting of the Company held on Thursday, October 22, 2020 at 11:00 a.m. and / or a	at any adiournment thereof or any ballot to be
taken in consequence thereof.	,,
taken in consequence thereor.	
Signed this	
	Signature of Shareholder
MITHECOEC.	(The signature should agree with the specimen registered with the Company)
WITNESSES:	
1 2	
Name :	
CNIC :	Five Rupees Revenue Stamp
Address:	nevenue stamp
Date:	

#### **Notes:**

- i. The share transfer books of the Company shall remain closed from October 16, 2020 to October 22, 2020 (both days inclusive). Transfers received in order at the office of the Company's shares registrar at the close of business on Thursday, October 15, 2020 will be treated in time for purpose of determine the entitlements attend and vote at the AGM.
- ii. A member eligible to attend and vote at this meeting is entitled to appoint another member as his/her proxy to attend and vote instead of him/her. A proxy must be a member of the Company and shall produce his/her original Computerized National Identity Card (CNIC) or passport at the time of meeting. Proxies in order to be effective must be received at the registered office of the Company not later than forty eight (48) hours before the time of holding the meeting.
- iii. The corporate shareholders shall nominate someone to represent them at the AGM. The nominations, in order to be effective must be received by the Company not later than forty eight (48) hours before time of holding the meeting.
- iv. Any individual beneficial owner of Central Depository Company of Pakistan Limited (CDC), entitled to attend and vote at this meeting, must bring his/her original CNIC or passport, Account and participants' I.D numbers to prove his/her identity, and in case of proxy must enclose an attested copy of his / her CNIC or passport. Representatives of corporate members should bring the, Board resolution/power of attorney with specimen signature (unless it had been provided earlier) along with the proxy form to the Company.

- v. All shareholders who have not yet submitted the valid copies of CNIC and NTN Certificate(s) are requested to send the copies of the same to the Shares Registrar. Shareholders of the Company who holds shares in scrip-less form on CDC are requested to submit/send valid copies of CNIC and NTN Certificate(s) directly to their CDC participant (brokers)/CDC Investor Account Services.
- vi. Shareholders are requested to immediately notify change in address, if any, to the Company's Share Registrar, at the following address:

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www.corplink.com.pk

#### NIMIR INDUSTRIAL CHEMICALS LTD.

14.8 Km., Sheikhupura-Faisalabad Road, Bhikhi, District Sheikhupura, Pakistan. Ph: +92 56 3883001-7 • Fax: +92 56 3883010

Cell: +92 301 8221151, 301 8483950

www.nimir.com.pk

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2020

#### NIMIR INDUSTRIAL CHEMICALS LTD.

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