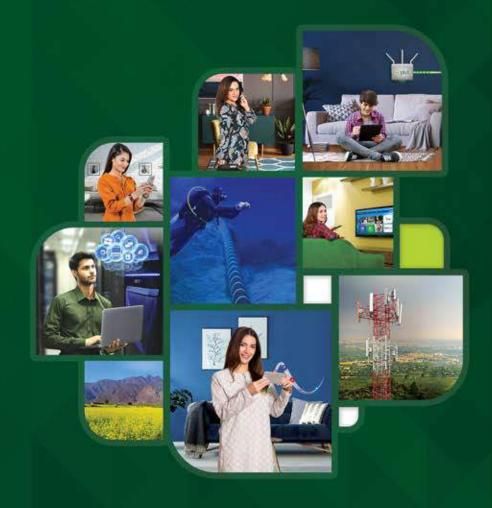


CONNECTING PAKISTAN



3rd Quarter Report 2020



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Board of Directors

Chairman PTCL Board

Shoaib Ahmad Siddiqui

Members PTCL Board

Abdulrahim A. Al Nooryani Naveed Kamran Baloch Rizwan Malik Hatem Dowidar Syed Shabahat Ali Shah Dr. M. Karim Bennis

Hesham Al Qassim Khalifa Al Shamsi



Corporate Information

Management

Rashid Naseer Khan President & Chief Executive Officer

Mohammad Nadeem Khan Group Chief Financial Officer

Syed Mazhar Hussain Group Chief Human Resources Officer

Zahida Awan

Group Chief Legal Officer

Naveed Khalid Butt Group Chief Regulatory Officer

Moqeem UI Haque Chief Commercial Officer and Group Chief Corporate Strategy Officer

Saad Muzaffar Waraich Group Chief Technology and Information Officer, Operations

Jafar Khalid Group Chief Technology and Information Officer, Development

Adnan Anjum Group Chief Marketing Officer

Zarrar Hasham Khan Chief Business Services Officer

Muhammad Shehzad Yousuf Chief Business Operations Officer

Shahid Abbas Group Chief Internal Auditor

Company Secretary

Saima Akbar Khattak

Legal Advisor

Zahida Awan Group Chief Legal Officer

Bankers

Conventional

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al Habib Limited Citibank N.A. Faysal Bank Limited First Women Bank Limited Habib Bank Limited

Habib Metropolitan Bank Limited

JS Bank Limited MCB Bank Limited National Bank of Pakistan S M F Bank Limited Samba Bank Limited Silk Bank Limited Sindh Bank Limited

Soneri Bank Limited Standard Chartered Bank (Pakistan) Limited

Summit Bank Limited The Bank of Khyber The Bank of Punjab

The Bank of Tokyo-Mitsubishi Limited

The Punjab Provincial Cooperative Bank Limited

United Bank Limited Zarai Taragiati Bank Limited Mobilink Microfinance Bank Limited

Islamic

Al Baraka Bank (Pakistan) Limited Bank Islami Pakistan Limited Burj Bank Limited Dubai Islamic Bank Pakistan Limited Meezan Bank Limited MCB Islamic Bank Limited

Registered Office

PTCL Headquarters Block-E, Sector G-8/4, Islamabad-44000, Pakistan. Fax: +92-51-2263733 e-mail: company.secretary@ptcl.net.pk Web: www.ptcl.com.pk

Auditors

KMPG Taseer Hadi & Co. Chartered Accountants

Share Registrar

FAMCO Associates (Pvt.) Limited 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi

Tel: +92-21- 34380101-2 Fax: +92-21-34380106

e-mail: info.shares@famco.com.pk

Directors' Review

The Directors of Pakistan Telecommunication Company Limited (PTCL) are pleased to present the financial statements of the Company for the nine months ended 30th September 2020.

As the post-Covid situation got better and the markets opened up after the lockdown, PTCL Group performance has shown improvement. Group's Q3, 2020 revenue is higher by 3.4% over the same quarter of last year. The topline growth coupled with cost optimization initiatives translated into 167% and 356% improvement in Group's operating profit and net profit for the quarter respectively.

During the 3rd Quarter, PTCL wireline segment showed positive trends. PTCL has recorded the highest ever sale in Broadband for any Quarter since Q4 2014. Fiber-to-the-Home (FTTH) continues to grow consistently by achieving 10% increase in revenue and subscriber base during the quarter. The positive momentum in wireless (CharJi) segment continued with subscriber base increasing by 21% on YoY basis. Retail business recorded 6% growth in revenue between Q3 2020 vs Q2 2020.

PTCL Customer Care continued its efforts to enhance customer experience through various initiatives taken during this period resultantly churn rate and bad debts have been reduced by 29% and 42% respectively compared to Q3 2019. Furthermore, collection has increased by 7% by converting more customers to digital payments. Through different customer-oriented initiatives including rehabilitation of 552 distribution cabinets, mean time to resolve complaints has been reduced by more than 100%.

PTCL Group's revenue for the nine months period ended September 2020 is Rs 95.6 billion. When normalized for the impact of Covid-19 and certain regulatory changes affecting Ufone, Group revenue is 4.2% higher than 2019 on a like-for-like basis. U Bank continued its growth momentum and has achieved a double-digit growth in its revenue over last year. PTCL standalone revenue for the nine months period is 0.7% lower than last year, however, when normalized for the impact of Covid-19, the like-for-like revenue is 1.2% higher than the same period of last year.

Corporate and Wholesale businesses continued their growth momentum and have achieved a 6% overall revenue growth YoY. Similarly, international revenue has also shown 6% growth as compared to the same period last year. PTCL, in collaboration with SCO has successfully established strategic partnership to monetize CPEC cross border connectivity.

Being the national carrier, PTCL has positioned itself to be the engine behind Digital Pakistan Initiative and has been successful in maintaining its leadership position in the market with reference to IP bandwidth, managed capacity and cloud services. During the period under review, PTCL achieved a milestone of 1Tbps active IP bandwidth capacity. PTCL also deployed additional 146 KMs of fiber for cellular mobile operators and USF to expand their footprint for the provision of next generation mobile services.

Continuing the pace of Network Rollout, Ufone has enabled 4G on 3800 Sites using dynamic spectrum sharing (co-spectrum) of GSM/LTE in 1800MHz. Backed by network deployments, a substantial increase was observed in active 4G data users and a sizeable growth was seen in data traffic compared to the last quarter.

Keeping in view the future needs of customers, U Bank is swiftly moving to digital platforms and expanding its own ATM network to take the banking beyond banking hours. U Bank's loan portfolio grew by 40% while deposit portfolio grew by 58% on YoY basis.

Based on the financial strength and improved performance, VIS Credit Rating Company Limited (VIS) has reaffirmed entity ratings of PTCL at 'AAA/A-1+' (Triple A/A-One Plus). The medium to long term rating of 'AAA' denotes highest credit quality with negligible risk factors.



PTCL undertook a comprehensive Coronavirus relief and support effort, through its various CSR initiatives, standing with the nation in these tough times. Also, PTCL is geared up to increase high-speed internet penetration in the country to support Prime Minister's vision for Digital Pakistan.

PTCL continued to evolve into a hybrid model of working by empowering employees across the board and introducing latest technology for digitizing everyday operations. Keeping with its tradition to give back to the society, the company executed a nationwide internship program for Persons with Disabili-

ties (PWDs) - Justuju.

The management and employees of PTCL remain committed to provide quality services at affordable prices through concerted efforts to be the partner of choice for our customers and also to improve

shareholders' value.

President & Chief Executive Officer

Islamabad: October 14, 2020

Shoaib Ahmad Siddigui Chairman, Board of Directors PTCL قومی مواصلاتی کمپنی ہونے کی حیثیت سے پی ٹی سی ایل ، ڈیجیٹل پاکستان اقد ام کوکا میاب بنانے کیلئے پرعزم ہے اور آئی پی بینڈ وڈتھ ، مینچر کمپیسیٹی اور کلا وُڈسروسز کے حوالے سے مارکیٹ میں اپنی قائدا نہ حیثیت کو برقر ارر کھے ہوئے ہے۔ زیر جائز ہدت کے دوران پی ٹی سی ایل نے ITbps کیٹیوآئی پی بینڈ وڈتھ کمپیسیٹی کا سنگ میں بھی حاصل کیا ہے۔ پی ٹی سی ایل نے سیاولر موبائل آپریٹر زاور یو ایس ایف کے لئے اضافی 146 کلومیٹر فائبر بھی بچھائی ہے تا کہ وہ جدید ترین موبائل سروسز کی فراہمی کے لئے اپنی خدمات کو توسیع دے سیس۔

نیٹ ورک رول آؤٹ کی رفتار کو جاری رکھتے ہوئے بوفون نے MHZ180Q LTE/GSM میں انپیکٹر مشیئر نگ (کو انسین کا مدد ہے G4 کی استعمال کرتے ہوئے 1800 مقامات پر G4 سروس کو فعال کیا ہے۔ نیٹ ورک ڈیپلائمنٹ کی مدد ہے G4 ڈیٹا استعمال کرنے والوں کی تعداد کے ساتھ ساتھ تھے تھا گیا۔

صارفین کی مستقبل کی ضروریات کو مدنظر رکھتے ہوئے یو بدیک تیزی سے ڈیجیٹل پلیٹ فارمز کی جانب بڑھ رہا ہے اور اپنی بدیکنگ کو بدیکنگ کے مقررہ اوقات کی حدسے بڑھانے کیلئے اپنے اپٹی ایم نبیٹ ورک کوتو سیع دے رہا ہے۔ یو بدینک کے سالانہ بنیاد پر لون پورٹ فولیو میں 40 فیصد جبکہ ڈیپازٹ پورٹ فولیو میں 58 فیصدا ضافہ ہوا ہے۔

مالیا استحکام اور بہتر کارکردگی کی بنیاد پروی آئی ایس کریڈٹ ریٹنگ کمپنی لمیٹڈ (VIS) کی جانب سے پی ٹی سی ایل کوایک مرتبہ پھر سے ٹربل اے/ اے۔ون پلس (One Plus-A/Triple A) ریٹنگ دی گئی ہے۔ درمیانی سے طویل مدتی AAA درجہ بندی اعلیٰ ترین کریڈٹ کوالٹی کی نشاندہی کرتی ہے۔

پی ٹی سی ایل نے کوروناوائرس کی وباء کی اس مشکل گھڑی میں اپنے مختلف سی ایس آ راقدامات کے ذریعے قوم کے شانہ بشانہ اپنی امدادی کوششیں جاری رکھی ہیں۔اس کے علاوہ وزیراعظم کے ڈیجیٹل پاکستان کے عزم کی تائید کے لئے پی ٹی سی ایل ملک میں تیز رفتارا نٹرنیٹ کی رسائی بڑھانے کے لئے بھی مکمل طور پر تیار ہے۔

روز مرہ کے آپریشنز کوڈیجیٹائز کرنے کے لئے پی ٹی سی ایل اپنے ملاز مین کو بااختیار بناتے ہوئے کام کے ہائبرڈ ماڈل کوجدت سے ہمکنار کرنے اور جدیدترین ٹیکنالوجی متعارف کروانے میں مسلسل مصروف عمل ہے۔ اپنی معاشرتی ذمہ داریوں کا ادراک اوراپئ روایت کو برقر اررکھتے ہوئے کمپنی نے خصوصی افراد کے لئے انٹرنشپ پروگرام' جبتجو' کا آغاز کیا۔

پی ٹی سی ایل کیمنیجمٹ اورملاز مین مناسب قیمت پرمعیاری سروسز کی فراہمی کے ذریعے صارفین کا اولین انتخاب بننے اورا پے شیئر ہولڈرز کیلئے ویلیومیں اضافے کیلئے پرعزم ہیں۔

منسسس شعیب احمصدیق چیئر مین، بورڈ آف ڈائر بکٹرز بی ٹی سی اہل مده کال عند ساده کار داشدنصیرخان بریز پژنش اینڈ چیف ایگز یکٹیوآ فیسر



ڈائریکٹرز کا جائزہ

پاکستان ٹیلی کمیونیکیشن کمپنی لمیٹڈ (پی ٹی سی ایل) کے ڈائر کیٹرز 30 ستمبر 2020 کوختم ہونے والی نو ماہی کی مالیاتی معلومات پیش کرتے ہوئے خوشی محسوں کررہے ہیں۔

کوروناوائرس کی عالمی و باء کی صورتحال میں بہتری اور لاک ڈاؤن کے باعث بند پڑی مارکیٹس کھلنے کے بعد پی ٹی ہی ایل گروپ کی کارکردگی میں بھی بہتری و کیضے میں آئی۔ گروپ کی مال سال 2020 کی تیسری سہ ماہی کی آمدن میں گزشتہ برس کے اس عرصے کی نبیت 4. و فیصداضا فہ ہوا۔ ریونیو میں اضافے اور لاگت میں کی کے لئے اٹھائے گئے اقد امات کے نتیجے میں سہ ماہی کیلئے گروپ کا آپریٹنگ منافع اور مجموعی منافع میں بالتر تیب 167 فیصد اور 356 فیصد بہتری آئی۔

تیسری سہ ماہی کے دوران پی ٹی سی ایل وائر لائن کے شعبہ میں مثبت ربحانات دیکھے گئے۔ پی ٹی سی ایل براڈ بینڈ میں مالی سال 2014 کی چوتھی سہ ماہی کے بعد کسی بھی سہ ماہی کے لئے سب سے زیادہ سیل ریکارڈ کی گئی۔اس سہ ماہی میں فائبرٹو دی ہوم (ایف ٹی ٹی ایچ) میں دس فیصدر یو نیواور صارفین کی تعداد میں اضافے کے ساتھ مسلسل بہتری دیکھنے میں آئی۔وائر کیس چار جی کے شعبے میں سالانہ بنیا دیر صارفین کی تعداد میں 21 فیصد اضافے کے ساتھ مثبت ربحان جاری رہا۔ مالی سال 2020 کی تیسری سہ ماہی میں اسی برس کی دوسری سہ ماہی کے مقابلے میں ریٹیل کی سطح پر آمدن میں 6 فیصد اضافہ ریکارڈ کیا گیا۔

پی ٹی سی ایل سٹم کیئر کے مختلف اقد امات کے ذریعے سٹمرا بیکسپیر ئینس کو بہتر بنانے کے لئے کوشاں رہاجس کے منتج میں سروسز منقطع کرنے والے صارفین اور ناد ہندگان کی شرح میں سال 2019 کی تیسری سے ماہی کے مقابلے میں بالتر تیب 29 فیصد اور 42 فیصد کی واقع ہوئی۔ اس کے علاوہ صارفین کو ڈیجیٹل پے منٹس پر نشقل کرنے سے وصولیوں کی شرح میں 7 فیصد اضافہ ہوا جبکہ 552 ڈسٹری پیوش کیپیٹس کی بحالی سمیت صارفین کی سہولت کے مختلف اقد امات کے ذریعے شکایات کے از الے کے مطلوبہ وقت میں 100 فیصد کی واقع ہوئی۔

ستمبر2020 کوختم ہونے والی نوماہ کی مدت میں پی ٹی سی ایل گروپ کی آمدنی 6.56 ارب روپے رہی ۔کورونا وائرس کی وجہ سے ہونے والے اثرات اور یوفون کی چندر یگولیٹری تبدیلیوں سے ہٹ کردیکھا جائے تو گروپ کی آمدن 2019 کے اسی دورانیے کی نسبت 2.4 فیصد زیادہ ہے۔ یو بینک نے اپنی ترقی کے سفر کو جاری رکھا اور گزشتہ سال کی نسبت اپنی آمدن میں دوہرے ہندسوں کی شرح سے اضافہ حاصل کیا۔ پی ٹی سی ایل کی نوماہ کے عرصے کی آمدن گزشتہ برس کی نسبت 7.0 فیصد کم ہے تا ہم کورونا وائرس کی وجہ سے ہونے والے اثرات سے ہٹ کردیکھا جائے تو گزشتہ برس کی اسی مدت کے مقابلے میں آمدن 1.2 فیصد زیادہ رہی۔

کار پوریٹ اور ہول سیل برنس میں بہتری کار بھان جاری رہااور سال برسال مجموعی طور پر آمدن میں 6 فیصد اضا فیرحاصل کیا۔اس طرح گزشتہ سال کے اس عرصے کے مقالبے میں انٹرنیشنل برنس میں بھی 6 فیصد اضافہ دیکھنے میں آیا۔

پی ٹی سی ایل نے ایس سی او کے اشتر اک سے سی پیک کراس بار ڈرکٹیکٹو پٹی سے مفید تمرات کے حصول کیلئے کامیا بی کے ساتھ اسٹریٹیجک شراکت قائم کی ہے۔

NOTES	
NOTES	

PTCL - 3RD QUARTER REPORT 2020





CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT SEPTEMBER 30, 2020 (UN-AUDITED)

	Note	September 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Equity and liabilities			
Equity			
Share capital and reserves			
Share capital		51,000,000	51,000,000
Revenue reserves		,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Insurance reserve		_	3,172,624
General reserve		27,497,072	27,497,072
Unappropriated profit		10,772,960	6,081,683
		38,270,032	36,751,379
		89,270,032	87,751,379
Liabilities Non-current liabilities Deferred income tax Employees retirement benefits Deferred government grants Advances from customers Lease liabilities		4,918,117 27,225,147 7,544,395 1,574,259 1,392,900 42,654,818	5,932,356 27,042,310 7,578,974 1,526,911 927,185 43,007,736
Current liabilities			
Trade and other payables	6	82,567,655	78,261,680
Security deposits		593,246	583,739
Unpaid / unclaimed dividend		212,645	211,589
Current maturity of lease liabilities		193,506	177,955
		83,567,052	79,234,963
Total equity and liabilities		215,491,902	209,994,078

Contingencies and commitments

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The annexed notes 1 to 22 are an integral part of these condensed interim financial statements.

Chief Financial Officer

President & CEO

Chairman



CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT SEPTEMBER 30, 2020 (UN-AUDITED)

	Note	September 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Acceta			
Assets Non-current assets			
Property, plant and equipment	7	112,308,336	116,719,808
Right of use assets	,	1,723,007	1,144,505
Intangible assets		1,175,484	1,463,269
Thangible assets		115,206,827	119,327,582
		110,200,021	110,021,002
Long term investments	8	14,236,284	8,936,284
Long term loans and advances	9	11,609,734	12,387,056
Contract costs		543,673	508,615
		141,596,518	141,159,537
Current assets		E 004 000	E 225 101
Stores and spares		5,001,029	5,335,121
Contract costs	10	1,631,018	1,525,845
Trade debts and contract assets	10	24,210,694	20,258,574
Loans and advances		1,910,401	922,344
Income tax recoverable		16,065,898	17,756,175
Receivable from GoP		2,164,072	2,164,072
Prepayments and other receivables	44	14,423,461	16,697,980
Short term investments Cash and bank balances	11 12	3,452,416	6,906
Cash and Dank Dalances	12	5,036,395	4,167,524
		73,895,384	68,834,541
Total assets		215,491,902	209,994,078

Chief Financial Officer

President & CEO

Chairman

11 —

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

	Three months er				ths ended_
Note		September 30, 2020 Rs '000	September 30, 2019 Rs '000	September 30, 2020 Rs '000	September 30, 2019 Rs '000
Revenue	14	18,041,626	18,001,951	53,374,978	53,774,026
Cost of services		(14,135,387)	(13,840,833)	(42,149,339)	(40,593,609)
Gross profit		3,906,239	4,161,118	11,225,639	13,180,417
Administrative and general exp	enses	(1,680,675)	(1,712,613)	(4,839,772)	(4,919,540)
Selling and marketing expense	S	(742,994)	(758,250)	(2,320,432)	(2,274,337)
Impairment loss on trade debts	and				
contract assets		(375,361)	(614,007)	(1,526,620)	(1,536,007)
		(2,799,030)	(3,084,870)	(8,686,824)	(8,729,884)
Operating profit		1,107,209	1,076,248	2,538,815	4,450,533
Other income	15	974,983	1,472,904	3,596,002	3,820,564
Finance costs		(102,732)	(88,409)	(238,218)	(233,709)
Profit before tax		1,979,460	2,460,743	5,896,599	8,037,388
Provision for income tax		(613,628)	(787,437)	(1,827,946)	(2,571,964)
Profit for the period		1,365,832	1,673,306	4,068,653	5,465,424
Earnings per share - basic and					
diluted (Rupee)		0.27	0.33	0.80	1.07

The annexed notes 1 to 22 are an integral part of these condensed interim financial statements.

Chief Financial Officer

Procident & CEO

Chairman



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

Note		nths ended September 30, 2019 Rs '000		ths ended September 30, 2019 Rs '000
Profit for the period	1,365,832	1,673,306	4,068,653	5,465,424
Items that will not be reclassified to profit or loss:				
Remeasurement loss on employees				
retirement benefits	-	-	-	(1,186,233)
Tax effect	-	-	-	344,008
Other comprehensive income for				
the period	-	-	-	(842,225)
Total comprehensive income for the period	1,365,832	1,673,306	4,068,653	4,623,199

The annexed notes 1 to 22 are an integral part of these condensed interim financial statements.

Chief Financial Officer

Chairman

13 —

CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

			onths ended
		September 30, 2020	September 30, 2019
	Note	Rs '000	Rs '000
Cash flows from operating activities			
Cash generated from operations	16	22,545,186	18,052,821
Employees retirement benefits paid		(834,025)	(881,674)
Payment to Pakistan Telecommunication Employee Tru	st (PTET)	(2,000,000)	(3,500,000)
Advances from customers		126,273	598,846
Income tax withheld		(1,151,907)	(1,402,391)
Net cash inflow from operating activities		18,685,527	12,867,602
Cash flows from investing activities			
Capital expenditure		(6,899,830)	(14,890,192)
Proceeds from disposal of property, plant and equipme	ent	1,044,960	669,387
Long term loans and advances		(111,123)	(228,566)
Addition to contract costs		(2,436,069)	(2,101,070)
Long term investment in PTML		(4,500,000)	-
Return on long term loan to subsidiaries		710,607	513,405
Return on short term investments		237,478	377,619
Government grants received		596,284	164,900
Net cash outflow from investing activities		(11,357,693)	(15,494,517)
Cash flows from financing activities		(0.5.10.0.11)	(2.222.242)
Dividend paid		(2,548,944)	(2,602,242)
Lease liabilities		(464,509)	(174,475)
Net cash outflow from financing activities		(3,013,453)	(2,776,717)
Net increase / (decrease) in cash and cash equivalents		4,314,381	(5,403,632)
Cash and cash equivalents at the beginning of the per		4,174,430	9,590,979
Cash and cash equivalents at the end of the period	17	8,488,811	4,187,347

The annexed notes 1 to 22 are an integral part of these condensed interim financial statements.

Chief Financial Officer

Chairman



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

	Issued, subscribed	Issued, subscribed and paid-up capital		Revenue reserves	S	
	Class "A"	Class "B"	Insurance	General	Unappropriated profit	Total
Balance as at December 31, 2018 Total communications income for the pariod	37,740,000	13,260,000	2,985,696	27,497,072	2,088,583	83,571,351
Profit for the nine months period ended September 30, 2019	1		ı	1	5.465.424	5.465.424
Other comprehensive income for the period	1	ı	1	1	(842,225)	(842,225)
			,	,	4,623,199	4,623,199
Transfer to insurance reserve	•	ı	186,928	ı	(186,928)	ı
	37,740,000	13,260,000	3,172,624	27,497,072	6,524,854	88,194,550
Distribution to owners of the Company						
Interim dividend for the year ended						
December 31, 2019 - Rs 0.50 per share	1	ı	1	ı	(2,550,000)	(2,550,000)
Balance as at September 30, 2019	37,740,000	13,260,000	3,172,624	27,497,072	3,974,854	85,644,550
Total comprehensive income for the period						
Profit for the three months period ended December 31, 2019	1	1	1	1	881,811	881,811
Other comprehensive income for the period	1	ı	1	ı	1,225,018	1,225,018
			1	1	2,106,829	2,106,829
Balance as at December 31, 2019	37,740,000	13,260,000	3,172,624	27,497,072	6,081,683	87,751,379
Total comprehensive income for the period						
Profit for the nine months period ended September 30, 2020	1	1	1	1	4,068,653	4,068,653
Other comprehensive income for the period	1	1	1	1	1	1
	1	1	1	1	4,068,653	4,068,653
Transfer of insurance reserve	1	ı	(3,172,624)	ı	3,172,624	ı
	37,740,000	13,260,000	1	27,497,072	13,322,960	91,820,032
Distribution to owners of the Company Final dividend for the year ended						
December 31, 2019 - Rs 0.50 per share	ı	1	ı	1	(2,550,000)	(2,550,000)
Balance as at September 30, 2020	37,740,000	13,260,000	1	27,497,072	10,772,960	89,270,032

The annexed notes 1 to 22 are an integral part of these condensed interim financial statements.

Chief Financial Officer

President & CEO

Chairman

15 —

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

1. THE COMPANY AND ITS OPERATIONS

Pakistan Telecommunication Company Limited ("PTCL", "the Company") was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Company, which is listed on the Pakistan Stock Exchange Limited (PSX), was established to undertake the telecommunication business formerly carried on by the Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Company is situated at PTCL Headquarters, G-8/4, Islamabad.

The Company provides telecommunication services in Pakistan. It owns and operates telecommunication facilities and provides domestic and international telephone services and other communication facilities throughout Pakistan. The Company has also been licensed to provide such services in territories of Azad Jammu and Kashmir and Gilgit-Baltistan.

1.1 Impact of COVID-19 on the condensed interim financial statements During the period ended 30 September 2020, the COVID-19 pandemic emerged which impacted the economy in general. Due to temporary lockdown imposed to counter COVID-19 outbreak, there is a negative impact of approximately Rs 687,481 thousand on the revenues of the Company.

2. STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and - Provision of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

3. BASIS OF PREPARATION

These condensed interim financial statements do not include all of the information required in the annual financial statements prepared in accordance with the approved accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements. These condensed interim financial statements should be read in conjunction with the Company's latest annual financial statements as at and for the year ended December 31, 2019.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these condensed interim financial statements in conformity with approved accounting and reporting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience including expectations of future events that are believed to be reasonable under the circumstances.

Estimates and judgments made by the management in the preparation of these condensed interim financial statements are the same as those used in the preparation of audited financial statements of the Company for the year ended December 31, 2019 except of the following:



FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

Useful life of certain items of property plant and equipment has been revised during the period, consequent to the capacity enhancement. This change has resulted in reduction in depreciation charge for the period by Rs 151 million.

Estimate for average life of wireless customer has been revised in accordance with customer retention pattern. This change has resulted in reduction of revenue and cost of sales by Rs 99 million and Rs 229 million respectively.

5. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's audited financial statements for the year ended December 31, 2019.

6. TRADE AND OTHER PAYABLES Trade creditors Accrued and other liabilities Accrued and other liabilities Accrued and other liabilities Fetentical services assistance fee Advances from customers / contract liabilities Accrued and other liabilities Advances from customers / contract liabilities Retention money / payable to contractors and suppliers Retention money / payable to contractors and suppliers Retention money / payable to contractors and suppliers Retention money / payable to subsidiaries on account of group taxation Sales tax payable Retention money / payable to subsidiaries on account of group taxation Sales tax payable Retention money / payable to subsidiaries on account of group taxation Sales tax payable Retention money / payable to subsidiaries on account of group taxation Sales tax payable Retention money / payable to subsidiaries on account of group taxation Sales tax payable Retention money / payable to contractors and suppliers Retention to account of group taxation Retention to 2,1,29,966,961 Retention to 2,2,9,966,961 Retention to 2,2,657,593 Retention to 2,2,9,966,961 Retention to 2,			Note	September 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Accrued and other liabilities 6.1 29,966,961 27,657,593 Technical services assistance fee 24,636,596 21,297,281 Advances from customers / contract liabilities 6,055,632 5,932,578 Retention money / payable to contractors and suppliers 6,447,859 6,761,684 Income tax collected / deducted at source 656,426 718,313 Payable to subsidiaries on account of group taxation 3,401,122 3,401,122 Sales tax payable 1,1821,288 1,203,214 82,567,655 78,261,680 6.1 Accrued and other liabilities Accrued liability for operational expenses 7,675,541 5,484,769 Amount withheld on account of provincial levies (Sub judice) for ICH operations Accruel for Government / regulatory expenses 8,888,465 8,305,315 Accrued wages 677,472 1,160,504 Others 614,680 596,202 29,966,961 27,657,593 7. PROPERTY, PLANT AND EQUIPMENT Operating fixed assets 7.1 103,299,031 103,626,162 Capital work-in-progress 7.3 9,009,305 13,093,646 112,308,336 116,719,808 7.1 Operating fixed assets Opening net book value Additions during nine months period 7.2 10,984,171 7,528,823 Disposals during the period - at net book value Depreciation charge for the period (11,311,302) (6,936,866)	6.	TRADE AND OTHER PAYABLES			
Technical services assistance fee Advances from customers / contract liabilities Advances from customers / contract liabilities Advances from customers / contractors and suppliers Retention money / payable to contractors and suppliers Active for file for for file for for file for for file for for file for		Trade creditors		9,581,771	11,289,895
Advances from customers / contract liabilities		Accrued and other liabilities	6.1	29,966,961	27,657,593
Retention money / payable to contractors and suppliers 6,447,859 6,761,684 Income tax collected / deducted at source 656,426 718,313 Payable to subsidiaries on account of group taxation 3,401,122 3,401,12		Technical services assistance fee		24,636,596	21,297,281
Income tax collected / deducted at source		Advances from customers / contract liabilities		6,055,632	5,932,578
Payable to subsidiaries on account of group taxation 3,401,122 3,401,122 1,821,288 1,203,214 82,567,655 78,261,680 72,675,541 72,484,769 72,484,769 72,528,823 72,461,680 72		Retention money / payable to contractors and suppli	iers	6,447,859	6,761,684
Sales tax payable		Income tax collected / deducted at source		656,426	718,313
82,567,655 78,261,680		Payable to subsidiaries on account of group taxation	1	3,401,122	3,401,122
6.1 Accrued and other liabilities Accrued liability for operational expenses Accrued liability for operational expenses Amount withheld on account of provincial levies (Sub judice) for ICH operations Accrual for Government / regulatory expenses Accrued wages Others Accrued wages Others Accrued wages Others Accrued sasets Others Accrued wages Accr		Sales tax payable		1,821,288	1,203,214
Accrued liability for operational expenses				82,567,655	78,261,680
Amount withheld on account of provincial levies (Sub judice) for ICH operations Accrual for Government / regulatory expenses Accrued wages Others 7.1 103,299,031 103,626,162 Capital work-in-progress Opening net book value Additions during nine months period Depreciation charge for the period Accrued wages 12,110,803 12,110,803 12,110,803 12,110,803 12,110,803 12,110,803 12,110,803 12,110,803 12,110,803 12,110,803 12,110,803 12,110,803 103,626,162 11,160,504 103,626,961 103,626,162 103,626,162 11,308,336 11,719,808 September 30, 2020 (Un-Audited) Rs '000 Rs '000 7.1 Operating fixed assets Opening net book value Additions during nine months period Additions during the period - at net book value Depreciation charge for the period Depreciation charge for the period (6,936,866)	6.1	Accrued and other liabilities			
for ICH operations		Accrued liability for operational expenses		7,675,541	5,484,769
Accrued for Government / regulatory expenses		Amount withheld on account of provincial levies (Sub	o judice)		
Accrued wages Others 677,472 1,160,504 614,680 596,202 29,966,961 27,657,593 7. PROPERTY, PLANT AND EQUIPMENT Operating fixed assets Capital work-in-progress 7.1 103,299,031 103,626,162 Capital work-in-progress 7.3 9,009,305 13,093,646 112,308,336 116,719,808 September 30, 2019 (Un-Audited) Rs '000 Rs '000 7.1 Operating fixed assets Opening net book value Additions during nine months period 7.2 10,984,171 7,528,823 Disposals during the period - at net book value Depreciation charge for the period (11,307,810) (6,920,897) (11,311,302) (6,936,866)		for ICH operations		12,110,803	12,110,803
Others 614,680 596,202 29,966,961 27,657,593 7. PROPERTY, PLANT AND EQUIPMENT Operating fixed assets Capital work-in-progress 7.1 103,299,031 103,626,162		Accrual for Government / regulatory expenses			
Others 614,680 596,202 29,966,961 27,657,593 7. PROPERTY, PLANT AND EQUIPMENT Operating fixed assets Capital work-in-progress 7.1 103,299,031 103,626,162		Accrued wages		677,472	1,160,504
7. PROPERTY, PLANT AND EQUIPMENT Operating fixed assets Capital work-in-progress 7.1 103,299,031 103,626,162 T12,308,336 116,719,808 September 30, 2020 (Un-Audited) Rs '000 7.1 Operating fixed assets Opening net book value Additions during nine months period Additions during nine months period T.2 10,984,171 7,528,823 Disposals during the period - at net book value Depreciation charge for the period T13,07,810) (6,920,897) (11,311,302) (6,936,866)		•		614,680	596,202
Operating fixed assets 7.1 103,299,031 103,626,162 Capital work-in-progress 7.3 9,009,305 13,093,646 112,308,336 116,719,808 September 30, 2020 (Un-Audited) Rs '000 2019 (Un-Audited) Rs '000 7.1 Operating fixed assets Opening net book value Additions during nine months period 103,626,162 91,947,710 7,528,823 91,947,710 7,528,823 Disposals during the period - at net book value Depreciation charge for the period (3,492) (15,969) (6,920,897) (6,920,897) (6,936,866)				29,966,961	27,657,593
Operating fixed assets 7.1 103,299,031 103,626,162 Capital work-in-progress 7.3 9,009,305 13,093,646 112,308,336 116,719,808 September 30, 2020 (Un-Audited) Rs '000 2019 (Un-Audited) Rs '000 7.1 Operating fixed assets Opening net book value Additions during nine months period 103,626,162 91,947,710 7,528,823 91,947,710 7,528,823 Disposals during the period - at net book value Depreciation charge for the period (3,492) (15,969) (6,920,897) (6,920,897) (6,936,866)	7.	PROPERTY, PLANT AND EQUIPMENT			
Capital work-in-progress 7.3 9,009,305 13,093,646 112,308,336 116,719,808 September 30, 2020 (Un-Audited) Rs '000 2019 (Un-Audited) Rs '000 7.1 Operating fixed assets Opening net book value Additions during nine months period 103,626,162 91,947,710 7,528,823 91,476,533 Disposals during the period - at net book value Depreciation charge for the period (3,492) (15,969) (6,920,897) (6,920,897) (6,936,866)			7.1	103,299,031	103,626,162
September 30, 2020 (Un-Audited) Rs '000 (
September 30, 2020 (Un-Audited) Rs '000 Rs '000 7.1 Operating fixed assets Opening net book value Additions during nine months period 7.2 10,984,171 7,528,823 Disposals during the period - at net book value Depreciation charge for the period (11,307,810) (6,936,866)		oakiiii i i i i			
7.1 Operating fixed assets Opening net book value Additions during nine months period Disposals during the period - at net book value Depreciation charge for the period 2020 (Un-Audited) Rs '000 103,626,162 91,947,710 7,528,823 114,610,333 99,476,533 (11,307,810) (11,307,810) (6,920,897) (11,311,302) (6,936,866)					
7.1 Operating fixed assets Opening net book value Additions during nine months period T.2 10,984,171 7,528,823 114,610,333 Disposals during the period - at net book value Depreciation charge for the period (11,307,810) (11,311,302) 7,528,823 114,610,333 (15,969) (11,307,810) (11,311,302) (6,936,866)				2020 (Un-Audited)	2019 (Un-Audited)
Opening net book value 103,626,162 91,947,710 Additions during nine months period 7.2 10,984,171 7,528,823 Disposals during the period - at net book value (3,492) (15,969) Depreciation charge for the period (11,307,810) (6,920,897) (11,311,302) (6,936,866)	7.1	Operating fixed assets		110 000	110 000
Additions during nine months period 7.2 10,984,171 7,528,823 114,610,333 99,476,533 Disposals during the period - at net book value (3,492) (15,969) Depreciation charge for the period (11,307,810) (6,920,897) (11,311,302) (6,936,866)		Opening net book value		103,626,162	91,947,710
Disposals during the period - at net book value (3,492) (15,969) Depreciation charge for the period (11,307,810) (6,920,897) (11,311,302) (6,936,866)			7.2	10,984,171	7,528,823
Depreciation charge for the period (11,307,810) (6,920,897) (6,936,866)				114,610,333	99,476,533
(11,311,302) (6,936,866)		Disposals during the period - at net book value		(3,492)	(15,969)
		Depreciation charge for the period		(11,307,810)	(6,920,897)
Closing net book value 103,299,031 92,539,667				(11,311,302)	(6,936,866)
		Closing net book value		103,299,031	92,539,667

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

		September 30, 2020 (Un-Audited) Rs '000	September 30, 2019 (Un-Audited) Rs '000
7.2	Detail of additions during the period:		
	Leasehold land	193	10,563
	Buildings on freehold land	95,047	36,797
	Buildings on leasehold land	28,348	20,057
	Lines and wires	5,782,712	1,939,954
	Apparatus, plant and equipment	4,647,913	5,384,812
	Office equipment	133,351	16,196
	Computer equipment	26,575	40,474
	Furniture and fittings	2,873	2,582
	Vehicles	59,362	77,388
	Submarine cables	207,797	
		10,984,171	7,528,823

^{7.3} Additions to CWIP during the nine months period ended September 30, 2020 were Rs 6,814,511 thousand (September 30, 2019: Rs 14,731,291 thousand).

During the period investment of Rs 4,500,000 thousand was made in PTML against issuance of 450,000,000 ordinary shares of Rs 10 each for consideration received in cash and Rs 800,000 thousand investment made in U Bank against issuance of 80,000,000 ordinary shares of Rs 10 each by conversion of subordinated loan into share capital.

	Note	September 30, 2020 (Un-Audited)	December 31, 2019 (Audited) Rs '000
	14010	110 000	110 000
Loans to PTML - unsecured		7,500,000	7,500,000
Loans to U Bank - unsecured		3,200,000	4,000,000
Loans to employees - secured		849,316	828,438
Others		60,418	58,618
		11,609,734	12,387,056
TRADE DEBTS AND CONTRACT ASSETS			
Trade debts		28,136,027	22,734,097
Contract assets		5,257,649	5,177,698
		33,393,676	27,911,795
Allowance for expected credit loss		(9,182,982)	(7,653,221)
		24,210,694	20,258,574
SHORT TERM INVESTMENTS			
Market treasury bills - Amortized cost		3,452,416	-
Investment in mutual funds - FVTPL		-	6,906
		3,452,416	6,906
CASH AND BANK BALANCES			
•		18/1 273	51,335
	12.1	104,270	31,000
	12.1	2 788 548	3,407,373
•			708,816
1 Stolgh Sulfolloy abooutto			4,116,189
			4,167,524
	Contract assets Allowance for expected credit loss SHORT TERM INVESTMENTS Market treasury bills - Amortized cost	Loans to PTML - unsecured Loans to U Bank - unsecured Loans to employees - secured Others TRADE DEBTS AND CONTRACT ASSETS Trade debts Contract assets Allowance for expected credit loss SHORT TERM INVESTMENTS Market treasury bills - Amortized cost Investment in mutual funds - FVTPL CASH AND BANK BALANCES Cash in hand Balances with banks: 12.1 Local currency accounts	LONG TERM LOANS AND ADVANCES Loans to PTML - unsecured 7,500,000 Loans to U Bank - unsecured 3,200,000 Loans to employees - secured 849,316 Others 60,418 TRADE DEBTS AND CONTRACT ASSETS Trade debts 28,136,027 Contract assets 5,257,649 Allowance for expected credit loss (9,182,982) SHORT TERM INVESTMENTS Market treasury bills - Amortized cost 3,452,416 Investment in mutual funds - FVTPL - CASH AND BANK BALANCES Cash in hand 184,273 Balances with banks: 12.1 Local currency accounts 2,788,548

^{12.1} Bank balance includes Rs 21,228 thousands (December 31, 2019: Rs 147,092 thousand) carrying profit at the rate of 2.83 % (December 31, 2019: 7%) per annum from Shariah compliant arrangements.



FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

13. CONTINGENCIES AND COMMITMENTS

There has been no material change in contingencies as disclosed in the last audited financial statements of the Company for the year ended December 31, 2019, except as disclosed in note 13.1.

- 13.1 For the tax years 2007, 2009, 2010 and 2011 to 2018, Taxation Officer disallowed certain expenses and tax credits. The impugned orders were challenged at the relevant appellate forums which allowed partial relief thereof. After taking into account the orders of CIR (Appeals), ATIR as well as rectification orders tax impact of the disallowances is Rs 21,487,780 thousand. Appeals on the remaining outstanding items are pending adjudication before ATIR. Reference in respect of 2007 is subjudice before Honorable Islamabad High Court. Stay has been obtained in all cases from different fora.
- 13.2 Further, there has been no change in the status of pension case as disclosed in the annual financial statements for the year ended December 31, 2019. As also disclosed in the annual financial statements, under the circumstances, management of the Company, on the basis of legal advice, believes that the Company's obligations against benefits are restricted to the extent of pension increases as determined solely by the Board of Trustees of the Pakistan Telecommunication Employees Trust in accordance with the Pakistan Telecommunication (Re-Organization) Act, 1996 and the pension Trust Rules of 2012 and accordingly, no provision has been recognized in these condensed interim financial statements.

	September 30 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
13.3 Bank guarantee and bid bonds issued in favour of :		
Universal Service Fund (USF) against government grants	4,065,496	4,065,496
Others	2,313,825	2,539,018
	6,379,321	6,604,514

13.4 Commitments

Commitments, in respect of contracts for capital expenditure amount to Rs 3,907,455 thousand (December 31, 2019: Rs 4,065,672 thousand).

14 REVENUE

The Company principally obtains revenue from providing telecommunication services such as Broadband, IPTV, Voice, data, wireless services, interconnect, corporate and international services.

For bundled packages, the Company accounts for individual products and services separately if they are distinct i.e. if a product or service is separately identifiable from other items in the bundled package and if a customer can benefit from it. The consideration is allocated between separate products and services in a bundle based on their stand alone selling prices.

The Company generates revenue from the following performance obligations of its telecommunication services.

	Nine mo	Nine months ended	
	September 30, 2020 (Un-Audited) Rs '000	September 30, 2019 (Un-Audited) Rs '000	
Revenue segments			
Broadband and IPTV	20,699,885	21,104,071	
Voice services	8,196,394	9,572,211	
Wireless data	1,707,562	1,559,733	
Revenue from retail customers	30,603,841	32,236,015	
Corporate and wholesale	16,832,215	15,917,478	
International	5,938,922	5,620,533	
Total revenue	53,374,978	53,774,026	

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

14.1 Revenue is stated net of trade discount amounting to Rs 52,988 thousand (September 30, 2019 Rs 51,150 thousand) and sales and other taxes directly attributable to sales amounting to Rs 7,914,659 thousand (September 30, 2019: Rs 7,720,675 thousand)

			Nine months ended	
			September 30	September 30
			2020	2019
			(Un-Audited)	(Un-Audited)
		Note	Rs '000	Rs '000
15	OTHER INCOME			
	Income from financial assets	15.1	1,506,155	2,013,850
	Income from non-financial assets		2,089,847	1,806,714
			3,596,002	3,820,564

15.1 Income from financial assets include Rs 246 thousand (September 30, 2019: Rs 967 thousand) earned from Shariah compliant arrangements.

		Nine months ended	
	_	September 30 2020	September 30 2019
		(Un-Audited) Rs '000	(Un-Audited) Rs '000
16	CASH GENERATED FROM OPERATIONS		
	Profit before tax	5,896,599	8,037,388
	Adjustments for non-cash charges and other items:		
	Depreciationof property, plant and equipment	11,307,810	10,485,540
	Amortization of intangible assets	287,786	357,266
	Depreciation of right of use assets	259,947	205,942
	Amortization of contract costs	2,295,838	1,782,427
	Provision for obsolete stores and spares	(2,573)	15,563
	Impairment loss on trade debts and contract assets	1,526,620	1,536,007
	Provision for employees retirement benefits	3,016,861	3,143,166
	Gain on disposal of property, plant and equipment	(1,041,468)	(653,462)
	Return on bank deposits	(254,927)	(276,399)
	Imputed interest on long term loans	15,056	22,774
	Imputed interest on lease liabilities	107,326	91,117
	Return on long term loan to subsidiaries	(986,687)	(936,907)
	Unearned revenue realised	(78,925)	(10,918)
	Gain on investment measured at fair value through profit or loss	(1,026)	(93,127)
	Release of deferred government grants	(630,863)	(312,206)
	3 3	21,717,374	23,394,171
	Effect on cash flows due to working capital changes:		
	Decrease / (increase) in current assets:		
	Stores and spares	336,664	23,231
	Trade debts and contract assets	(5,478,740)	(5,294,903)
	Loans and advances	(914,669)	(555,477)
	Prepayments and other receivables	2,569,073	(2,198,540)
		(3,487,672)	(8,025,689)
	Increase in current liabilities:	,	,
	Trade and other payables	4,305,977	2,683,757
	Security deposits	9,507	582
		22,545,186	18,052,821
17	CASH AND CASH EQUIVALENTS		
	Short term investments	3,452,416	-
	Cash and bank balances	5,036,395	4,187,347
		8,488,811	4,187,347



FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

Nine months ended
September 30, September 30,
2020 2019
(Un-Audited) (Un-Audited)
Rs '000 Rs '000

18	TRANSACTIONS	AND BALANCES	WITH RELATED PARTIES
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Relationship with the Company	Nature of transaction		
i. Shareholders	Technical services assistance fee -		
	note 18.1	1,975,241	1,897,50
ii. Subsidiaries	Sale of goods and services	3,771,042	4,362,06
	Purchase of goods and services	2,187,789	2,076,97
	Mark up on long term loans	986,687	936,90
	Long term investments in subsidiaries	5,300,000	
iii. Associated undertakings	Sale of goods and services	3,056,171	2,237,56
	Purchase of goods and services	438,052	400,47
iv. Employees contribution plan	PTCL Employees GPF Trust - net	86,384	59,66
v. Employees retirement benefit plan	Contribution to the plan- PTET	2,000,000	3,500,00
	Contribution to the plan- Gratuity	49,454	86,04
vi. Other related parties	Charge under license obligations	1,215,190	1,214,60
vii. Directors, Chief Executive and Key management personnel	Fee and remuneration including benefits and perquisites	568,993	939,59
		September 30, 2020 (Un-Audited) Rs '000	December 2019 (Audited Rs '000
Period / year-end balances		2020 (Un-Audited)	2019 (Audited
Period / year-end balances Receivables from related parties		2020 (Un-Audited)	2019 (Audited
•		2020 (Un-Audited)	2019 (Audited Rs '000
Receivables from related parties		2020 (Un-Audited) Rs '000	2019 (Audited
Receivables from related parties Long term loans to subsidiaries		2020 (Un-Audited) Rs '000	2019 (Audited Rs '000
Receivables from related parties Long term loans to subsidiaries Trade debts		2020 (Un-Audited) Rs '000	2019 (Audited Rs '000 11,500,00
Receivables from related parties Long term loans to subsidiaries Trade debts - Subsidiaries		2020 (Un-Audited) Rs '000 10,700,000 312,766	2019 (Audited Rs '000 11,500,00
Receivables from related parties Long term loans to subsidiaries Trade debts - Subsidiaries - Associated undertakings		2020 (Un-Audited) Rs '000 10,700,000 312,766	2019 (Audited Rs '000
Receivables from related parties Long term loans to subsidiaries Trade debts - Subsidiaries - Associated undertakings Other receivables		2020 (Un-Audited) Rs '000 10,700,000 312,766 9,684,933	2019 (Audited Rs '0000 11,500,00 431,16 6,267,56 12,634,93
Receivables from related parties Long term loans to subsidiaries Trade debts - Subsidiaries - Associated undertakings Other receivables - Subsidiaries		2020 (Un-Audited) Rs '000 10,700,000 312,766 9,684,933 9,696,653	2019 (Audited Rs '000 11,500,00 431,10 6,267,56 12,634,9 71,30
Receivables from related parties Long term loans to subsidiaries Trade debts - Subsidiaries - Associated undertakings Other receivables - Subsidiaries - Associated undertakings	nployees Trust (PTET)	2020 (Un-Audited) Rs '000 10,700,000 312,766 9,684,933 9,696,653 71,305	2019 (Audited Rs '000 11,500,00 431,10 6,267,56 12,634,9 71,30 107,45
Receivables from related parties Long term loans to subsidiaries Trade debts - Subsidiaries - Associated undertakings Other receivables - Subsidiaries - Associated undertakings - PTCL Employees GPF Trust		2020 (Un-Audited) Rs '000 10,700,000 312,766 9,684,933 9,696,653 71,305 21,071	2019 (Audited Rs '000 11,500,00 431,16 6,267,56
Receivables from related parties Long term loans to subsidiaries Trade debts - Subsidiaries - Associated undertakings Other receivables - Subsidiaries - Associated undertakings - PTCL Employees GPF Trust - Pakistan Telecommunication Em		2020 (Un-Audited) Rs '000 10,700,000 312,766 9,684,933 9,696,653 71,305 21,071 3,556	2019 (Audited Rs '000 11,500,0 431,1 6,267,5 12,634,9 71,3 107,4
Receivables from related parties Long term loans to subsidiaries Trade debts - Subsidiaries - Associated undertakings Other receivables - Subsidiaries - Associated undertakings - PTCL Employees GPF Trust - Pakistan Telecommunication En-		2020 (Un-Audited) Rs '000 10,700,000 312,766 9,684,933 9,696,653 71,305 21,071 3,556 79,993	2019 (Audited Rs '000 11,500,0 431,1 6,267,5 12,634,9 71,3 107,4 68,1

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

	September 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Payables to related parties		
Trade creditors - Subsidiaries - Associated undertakings - The Government of Pakistan related entities Security deposits from subsidiary Retention money payable to associated undertakings Technical services assistance fee payable to Etisalat Pakistan Telecommunication Company Limited Employees Gratuity Fund Pakistan Telecommunication Employees Trust (PTET)	1,126,306 1,254,537 966,291 3,623 3,055 24,636,596 232,136 2,974,612	969,409 887,697 1,301,247 3,623 3,055 21,297,281 137,974 4,135,611

^{18.1} This represents the Company's share of fee payable to Emirates Telecommunication Corporation (Etisalat) under an agreement for technical services at the rate of 3.5% of Pakistan Telecommunication Group's consolidated revenue.

19 OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

	Gross amounts subject to offsetting Rs '000	Offset Rs '000	Net amount Rs '000	Amount not in scope of offsetting Rs '000	Net as per statement of financial position Rs '000
As at September 30, 2020					
Trade debts and contract	14 007 010	(4.100.000)	10.641.007	00.750.000	22 202 676
assets Trade creditors	14,827,319 (4,495,060)	(4,186,032) 4,186,032	(309,028)	22,752,389 (9,272,743)	33,393,676 (9,581,771)
Trade Creditors	(4,495,000)	4,100,032	(309,020)	(9,272,743)	(9,561,771)
As at December 31, 2019					
Trade debts and contract					
assets	14,335,367	(6,709,298)	7,626,068	20,285,727	27,911,795
Trade creditors	(7,252,473)	6,709,298	(543,174)	(10,746,721)	(11,289,895)

20 FINANCIAL RISK MANAGEMENT AND FAIR VALUES

The Company's financial risk management objectives and policies are consistent with that disclosed in the annual financial statements for the year ended December 31, 2019. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments form those as disclosed in the audited financial statements of the Company for the year ended December 31, 2019.

The carrying amount of all financial assets and financial liabilities are estimated to approximate their fair values.



FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

21 CORRESPONDING FIGURES

Following corresponding figures have been reclassified for appropriate presentation of operating results.

Condensed Interim Statement of Profit or Loss

	As previously reported Rs '000	Reclassified Rs '000	As reclassified Rs '000
Cost of services	(40,594,094)	485 ((40,593,609)
Administrative and general expenses	(0.575.007)	119,780	(4,919,540)
Impairment loss on trade debts	(6,575,327)	(1,536,007)	(1,536,007)
Selling and marketing expenses	(2,154,072)	(120,265)	(2,274,337)
Administrative and general expenses Impairment loss on trade debts	(6,575,327)	119,780 (1,536,007)	(4,919,540) (1,536,007)

Condensed Interim Statement of Cash Flows

Reclassification from	Reclassification to	Rs '000
Cash generated from operations	Cash flows from investing activities	2,101,070

22 DATE OF AUTHORIZATION FOR ISSUE OF CONDENSED INTERIM FINANCIAL STATEMENTS

This condensed interim financial statements for the nine months period ended September 30, 2020 were authorized for issue by the Board of Directors of the Company on October 14, 2020.

Chief Financial Officer

President & CEO

Chairman

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PTCL - 3RD QUARTER REPORT 2020





CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT SEPTEMBER 30, 2020 (UN-AUDITED)

	Note	September 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Equity and liabilities			
Equity			
Share capital and Reserves			
Share capital		51,000,000	51,000,000
Revenue reserves			
Insurance reserve		-	3,172,624
General reserve		27,497,072	27,497,072
Unappropriated profit		3,677,030	1,492,423
		31,174,102	32,162,119
Statutory and other reserves		285,013	285,013
Unrealized gain / (loss) on investments			
measured at fair value through OCI		278	(8,779)
		82,459,393	83,438,353
Liabilities			
Non-current liabilities			
Long term loans from banks		27,282,040	19,716,427
Subordinated debt		599,280	599,400
Deposits from banking customers		3,807,544	3,766,456
Lease liabilities		16,432,516	17,312,174
Deferred income tax		4,864,578	7,102,905
Employees retirement benefits		27,296,809	27,123,119
Deferred Government grants		18,600,455	19,182,858
Advances from customers		1,574,259	1,526,911
Long term vendor liability		25,591,318	25,709,208
		126,048,799	122,039,458
Current liabilities			
Trade and other payables	6	92,524,146	87,830,054
Deposits from banking customers		26,559,889	18,958,369
Interest accrued		2,570,351	1,658,615
Short term running finance		3,804,760	4,058,444
Current portion of:			
Long term loans from banks		8,736,620	11,300,239
Lease liabilities		2,706,082	2,440,869
Long term vendor liability		12,865,934	12,522,539
Security deposits		1,376,141	1,359,489
Unpaid / unclaimed dividend		212,645	211,589
		151,356,568	140,340,207
Total equity and liabilities		359,864,760	345,818,018

Contingencies and commitments

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The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

Chief Financial Officer

Propident 9 CEO

Chairman



CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT SEPTEMBER 30, 2020 (UN-AUDITED)

	Note	September 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
Assets			
Non-Current assets			
Property, plant and equipment	7	187,317,172	190,009,353
Right of use assets		18,706,416	20,176,320
Intangible assets		26,002,033	28,099,965
Long term investments		51,427	51,427
Long term loans and advances		909,734	890,600
Long term loan to banking customers		1,352,070	474,351
Contract costs		631,017	637,743
		234,969,869	240,339,759
Current assets			
Stock in trade, stores and spares		5,395,055	5,642,513
Trade debts and contract assets	8	26,851,892	21,701,204
Loans to banking customers		26,543,788	20,899,728
Loans and advances		2,026,037	1,063,243
Contract costs		2,456,934	2,511,646
Income tax recoverable Receivable from the Government		24,427,133	24,577,280
of Pakistan Deposits, prepayments and other		2,164,072	2,164,072
receivables		13,820,369	10,671,218
Short term investments	9	11,432,075	9,076,445
Cash and bank balances	10	9,777,536	7,170,910
	.0	124,894,891	105,478,259
Total assets		359,864,760	345,818,018

Chief Financial Officer

President & CEO

Chairman

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CONDENSED CONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

		Three months ended		Nine months ended	
		September 30,	September 30,	September 30,	September 30,
	Note	2020	2019	2020	2019
		Rs '000	Rs '000	Rs '000	Rs '000
Revenue	12	32,743,822	31,660,411	95,648,290	97,968,592
Cost of services		(24,021,634)	(24,469,589)	(71,316,177)	(72,557,878)
Gross profit		8,722,188	7,190,822	24,332,113	25,410,714
Administrative and general expe	enses	(4,408,154)	(3,813,551)	(12,854,848)	(12,064,919)
Selling and marketing expenses		(1,635,795)	(1,692,618)	(5,034,949)	(5,115,687)
Impairment loss on trade debts	and				
contract assets		(548,049)	(885,903)	(2,543,108)	(2,134,971)
		(6,591,998)	(6,392,072)	(20,432,905)	(19,315,577)
Operating profit		2,130,190	798,750	3,899,208	6,095,137
Other income	13	1,991,673	1,864,119	5,662,755	5,122,280
Finance costs		(1,947,847)	(2,079,652)	(7,259,703)	(7,120,365)
Profit before tax		2,174,016	583,217	2,302,260	4,097,052
Provision for income tax		(645,358)	(248,286)	(740,277)	(1,419,438)
Profit for the period		1,528,658	334,931	1,561,983	2,677,614

The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

Chief Financial Officer

President & CEO

Chairman



CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

Note		nths ended September 30, 2019 Rs '000	Nine mon September 30, 2020 Rs '000	ths ended September 30, 2019 Rs '000
Profit for the period	1,528,658	334,931	1,561,983	2,677,614
Other comprehensive income for the perio	d			
Items that will not be reclassified to profit or loss:				
Remeasurement loss on employees				(4, 400, 000)
retirement benefits Tax effect of remeasurement loss on	-	-	-	(1,186,233)
employees retirement benefits	-	_	-	344,008
	-	-	-	(842,225)
Items that may be subsequently reclassified to profit or loss:				
(Loss) / Gain on revaluation of assets	(4,621)	915	106,019	(1,546)
(Gain) / loss on revaluation of assets				
transferred to profit or loss	(404)	790	(66,217)	1,281
Tax effect of revaluation of assets	1,341	(494)	(30,745)	84
	(3,684)	1,211	9,057	(181)
	(3,684)	1,211	9,057	(842,406)
Total comprehensive income for the period	1,524,974	336,142	1,571,040	1,835,208

The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

Chief Financial Officer

President & CEO

Chairman

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CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

		Nine months ended			
	Note	September 30, 2020 Rs '000	September 30, 2019 Rs '000		
Cash flows from operating activities					
Cash generated from operations	14	34,118,456	31,554,655		
Employees retirement benefits paid		(938,558)	(1,004,713)		
Payment made to Pakistan Telecommunication		(000,000)	(1,001,110)		
Employees Trust (PTET)		(2,000,000)	(3,500,000)		
Advances from customers		126,273	598,846		
Income tax withheld		(2,859,202)	(2,889,712)		
Net cash inflow from operating activities		28,446,969	24,759,076		
Cash flows from investing activities					
Capital expenditure		(18,022,507)	(25,500,765)		
Proceeds from disposal of property, plant and equipme	nt	1,104,097	782,943		
Addition to contract costs		(3,337,085)	(1,739,402)		
Long term loans and advances		(34,190)	(160,249)		
Government grants received		1,079,631	1,613,344		
Return on long term loans and short term investments		1,738,107	1,561,690		
Net cash outflow from investing activities		(17,471,947)	(23,442,439)		
Cash flows from financing activities					
Loan from banks		5,001,994	(973,669)		
Subordinated debt		(120)	(120)		
Vendor liability		225,505	(3,084,920)		
Lease liabilities		(3,488,200)	(3,690,519)		
Dividend paid		(2,548,944)	(2,602,242)		
Finance cost paid		(4,949,317)	(4,875,974)		
Net cash outflow from financing activities		(5,759,082)	(15,227,444)		
Net increase / (decrease) in cash and cash equivalents		5,215,940	(13,910,807)		
Cash and cash equivalents at the beginning of the period	d	12,188,911	23,916,454		
Cash and cash equivalents at the end of the period	15	17,404,851	10,005,647		

The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

Chief Financial Officer

Procident 9 CEO

Chairman



CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

	Issued, subscribe	Issued, subscribed and paid-up capital	_	Revenue reserves			Unrealized (loss)/gain on investments	
	Class "A"	Class "B"	Insurance	General reserve Rs '00	eneral Unappropriated sserve profit / (loss) Rs '000	Statutory and other reserves	measured at fair value through OCI	Total
Balance as at December 31, 2018 Total comprehensive income for the period	37,740,000	13,260,000	2,985,696	27,497,072	1,535,145	221,601	(59)	83,239,485
Profit for the nine months period ended September 30, 2019 Other comprehensive income	1 1	1 1	1 1	1 1	2,677,614 (842,225)	1 1	- (181)	2,677,614 (842,406)
Transfer to insurance reserve			186,928	' '	1,835,389 (186,928)		(181)	1,835,208
Distribution to owners of the Holding Company Interim dividend for the year ending December 31, 2019 - Rs 0.5 per share				1	(2,550,000)	1		(2,550,000)
Balance as at September 30, 2019	37,740,000	13,260,000	3,172,624	27,497,072	633,606	221,601	(210)	82,524,693
Profit for the three months period ended December 31, 2019 Other comprehensive income	1 1		1 1	1 1	(300,514)	1 1	(8,569)	(300,514)
Transfer to statutory and other reserves		1 1	1 1	1 1	922,229 (63,412)	-63,412	(8,569)	913,660
Balance as at December 31, 2019	37,740,000	13,260,000	3,172,624	27,497,072	1,492,423	285,013	(8,779)	83,438,353
Total comprehensive income for the period Profit for the nine months period ended September 30, 2020 Other comprehensive income		1 1		1 1	1,561,983		- 20,6	1,561,983 9,057 1,571,040
Distribution to owners of the Holding Company Final dividend for the year ended Observed 31, 2019 - Rs 0.5 per share	1	1	1	,	(2,550,000)	1	1	(2,550,000)
Other appropriation Transfer of insurance reserve	1		(3,172,624)		3,172,624			,
Balance as at September 30, 2020	37,740,000	13,260,000	,	27,497,072	3,677,030	285,013	278	82,459,393

The annexed notes 1 to 22 are an integral part of these condensed consolidated interim financial statements.

Chief Financial Officer

President & CEO

Chairman

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

LEGAL STATUS AND NATURE OF BUSINESS

1.1 Constitution and ownership

The condensed consolidated interim financial statements of the Pakistan Telecommunication Company Limited and its subsidiaries ("the Group") comprise of the financial information of:

Pakistan Telecommunication Company Limited (PTCL)

Pakistan Telecommunication Company Limited (the Holding Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Holding Company, which is listed on the Pakistan Stock Exchange Limited (PSX) (formerly Karachi, Lahore and Islamabad Stock Exchanges), was established to undertake the telecommunication business formerly carried on by Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Holding Company on January 01, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Holding Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Holding Company is situated at PTCL Headquarters, G-8/4, Islamabad.

Pak Telecom Mobile Limited (PTML)

PTML was incorporated in Pakistan on July 18, 1998, as a public limited company to provide cellular mobile telephony services in Pakistan. PTML commenced its commercial operations on January 29, 2001, under the brand name of Ufone. It is a wholly owned subsidiary of PTCL. The registered office of PTML is situated at Ufone Tower, Plot No. 55-C, Jinnah Avenue, Blue Area, Islamabad.

U Microfinance Bank Limited (U Bank)

The Holding Company acquired 100% ownership of U Bank on August 30, 2012 to offer services of digital commerce and branchless banking. U Bank was incorporated on October 29, 2003 as a public limited company. The registered office of U Bank is situated at Jinnah Super Market F-7 Markaz, Islamabad.

DVCOM Data (Private) Limited (DVCOM Data)

The Holding Company acquired 100% ownership of DVCOM Data effective from April 01, 2015. The company has a Wireless Local Loop (WLL) License of 1900 MHz spectrum in nine telecom regions of Pakistan. The registered office of the company is located at PTCL Head Quarters South, Hatim Alvi Road, Clifton Karachi.

Smart Sky (Private) Limited (Smart Sky)

Smart Sky was incorporated in Pakistan on October 12, 2015 as a private limited company. Smart Sky is a wholly owned subsidiary of PTCL. The registered office of Smart Sky is located at PTCL Headquarters, G-8/4, Islamabad.

1.2 Activities of the Group

The Group principally provides telecommunication and broadband internet services in Pakistan. PTCL owns and operates telecommunication facilities and provides domestic and international telephone services throughout Pakistan. PTCL has also been licensed to provide such services to territories in Azad Jammu and Kashmir and Gilgit-Baltistan. PTML provides cellular mobile telephony services throughout Pakistan and Azad Jammu and Kashmir. Principal business of U Bank, incorporated under Microfinance Institutions Ordinance, 2001, is to provide nationwide microfinance and branchless banking services.

1.3 Impact of COVID-19 on the condensed consolidated interim financial statements

During the period ended 30 September 2020, the COVID-19 pandemic emerged which impacted the economy in general. Due to temporary lockdown imposed to counter COVID-19 outbreak, there is a negative impact of approximately Rs 2,772,481 thousand on the revenues of the Group.



CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

2. STATEMENT OF COMPLIANCE

These condensed consolidated interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The applicable financial reporting framework for consolidated subsidiary also includes the following:

- Microfinance Institutions Ordinance, 2001 (the MFI Ordinance); and
- Directives issued by the Securities and Exchange Commission of Pakistan (SECP) and State Bank of Pakistan (SBP);

Where the requirements of the Companies Act, 2017, the MFI Ordinance and the directives issued by the SECP and SBP differ with the requirements of IAS 34, the requirements of the Companies Act, 2017, the Microfinance Ordinance, 2001, or the requirements of the said directives shall prevail.

3. BASIS OF PREPARATION

These condensed consolidated interim financial statements do not include all of the information required in the annual financial statements prepared in accordance with the accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last consolidated annual financial statements. These condensed consolidated interim financial statements should be read in conjunction with the Group's latest annual consolidated financial statements as at and for the year ended December 31, 2019.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these condensed consolidated interim financial information in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Estimates and judgements are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances.

Estimates and judgements made by the management in the preparation of these condensed consolidated interim financial information are the same as those used in the preparation of annual audited consolidated financial statements of the Group for the year ended December 31, 2019, except of the following:

- Useful life of certain items of property, plant and equipment has been revised during the period, consequent to the capacity enhancement. This change has resulted in reduction in depreciation charge for the period by Rs 151 million.
- Estimate for average life of wireless customer and breakage estimate for the unused resources has been revised in accordance with customer retention pattern and probability approach and customer usage trends respectively. The change has resulted increase of revenue by Rs 243 million, reduction in cost of sales by Rs 229 million and reduction in contract liability by Rs 342 million.

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

5. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of this condensed consolidated interim financial information are consistent with those followed in the preparation of the consolidated annual audited financial statements for the year ended December 31, 2019.

September 30, December 31,

Note	2020 (Un-Audited) Rs '000	2019 (Audited) Rs '000
	11 1/17 267	12,670,240
6.1		35,022,799
0.1		21,297,281
		9,834,302
unnliers		6,761,684
		1,012,664
od di oddi od	*	1,203,214
		27,870
		87,830,054
	02,02 1,1 10	0.,000,00.
	13.243.798	9,529,099
(Sub judice)	-, -,	-,,
()	12.110.803	12,110,803
		10,312,860
		1,537,485
		1,532,552
	37,952,798	35,022,799
7.1	169,506,351	168,066,793
7.3	17,810,821	21,942,560
	187,317,172	190,009,353
Note	September 30, 2020 (Un-Audited) Rs '000	September 30, 2019 (Un-Audited) Rs '000
	168,066.793	156,293,468
7.2		21,763,107
	189,705,150	178,056,575
	(58,196)	(226,645)
		(21,298,050)
		(21,524,695)
		156,531,880
	6.1 uppliers ed at source (Sub judice) 7.1 7.3	Note (Un-Audited) Rs '000 11,147,267 6.1 37,952,798 24,636,596 9,570,723 uppliers 6,447,859 ed at source 923,394 1,821,288 24,221 92,524,146 13,243,798 (Sub judice) 12,110,803 10,536,814 1,009,872 1,051,511 37,952,798 7.1 169,506,351 7.3 17,810,821 187,317,172 September 30, 2020 (Un-Audited) Note Rs '000 168,066,793 7.2 21,638,357



CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

		September 30, 2020 (Un-Audited) Rs '000	September 30, 2019 (Un-Audited) Rs '000
7.2	Detail of additions during the period:		
	Leasehold land	193	10,563
	Buildings on freehold land	95,047	107,865
	Buildings on leasehold land	28,348	100,048
	Lines and wires	5,782,712	4,083,627
	Apparatus, plant and equipment	14,968,809	15,979,078
	Office equipment	324,702	77,548
	Computer equipment	157,470	986,890
	Furniture and fittings	13,917	131,190
	Vehicles	59,362	114,386
	Submarine cables	207,797	171,912
		21,638,357	21,763,107

7.3 Additions to CWIP during the nine months period ended September 30, 2020 were Rs 17,830,742 thousand (September 30, 2019: Rs 24,979,937 thousand).

		September 30, 2020	December 31, 2019
		(Un-Audited) Rs '000	(Audited) Rs '000
8	TRADE DEBTS AND CONTRACT ASSETS		
	Trade debts	31,089,848	24,442,641
	Contract assets	5,486,100	5,401,830
		36,575,948	29,844,471
	Accumulated impairment loss on trade debts	(0.704.050)	(0.440.00=)
_	and contract assets	(9,724,056) 26,851,892	(8,143,267) 21,701,204
		20,001,002	21,701,204
9	SHORT TERM INVESTMENTS		
	Amortized cost		
	Market treasury bills	3,452,416	-
	Term deposit receipts	4,000,000	2,100,000
	Fair value through profit or loss		
	Units of mutual fund	-	6,906
	Fair value through other comprehensive income		
_	Market treasury bills	3,979,659	6,969,539
		11,432,075	9,076,445
10	CASH AND BANK BALANCES		
	Cash in hand	1,241,614	745,393
	Balances with banks:		
	Local currency		
	Current account maintained with SBP	1,442,517	1,097,602
	Other bank accounts	4,494,904	4,253,430
		5,937,421	5,351,032
_	Foreign currency accounts	2,598,501	1,074,485
		9,777,536	7,170,910

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

11 CONTINGENCIES AND COMMITMENTS

There has been no material changes in contingencies as disclosed in the last audited consolidated financial statements for the year ended December 31, 2019 except as disclosed in note 11.1.

- 11.1 For the tax years 2007, 2009, 2010 and 2011 to 2018, Taxation Officer disallowed certain expenses and tax credits of the Holding Company. The impugned orders were challenged at the relevant appellate forums which allowed partial relief thereof. After taking into account the orders of CIR (Appeals), ATIR as well as rectification orders tax impact of the disallowances is Rs 21,487,780 thousand. Appeals on the remaining outstanding items are pending adjudication before ATIR. Reference in respect of 2007 is subjudice before Honorable Islamabad High Court. Stay has been obtained in all cases from different fora.
- 11.2 Further, there has been no change in the status of the Holding Company's pension case as disclosed in the annual consolidated financial statements for the year ended December 31, 2019. As also disclosed in the annual consolidated financial statements, under the circumstances, management of the Holding Company, on the basis of legal advice, believes that the Holding Company's obligations against benefits are restricted to the extent of pension increases as determined solely by the Board of Trustees of the Pakistan Telecommunication Employees Trust in accordance with the Pakistan Telecommunication (Re-Organization) Act, 1996 and the Pension Trust Rules of 2012 and accordingly, no provision has been recognized in these condensed interim consolidated financial statements.

	September 30 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
11.3 Bank guarantees and bid bonds of Group issued in favor of:		
Universal Service Fund (USF) against government grants	11,360,895	11,046,095
Pakistan Telecommunication Authority against 3G		
and 2G Licenses	621,375	582,563
Others	2,764,803	2,957,130
	14,747,073	14,585,788
11.4 Commitments - Group		
Standby Letter of Guarantee	9,600	9,600
Letters of credit for purchase of stock	52,957	78,531
Contracts for capital expenditure	11,447,971	15,052,277
	11,510,528	15,140,408

12 REVENUE

The Group mainly generates revenue from providing telecommunication services such as data, voice, IPTV, connectivity services, interconnect, information and communication technology (ICT), digital solutions and equipment sales, messaging services, sales of mobile devices etc. Further, U Bank provides banking and microfinance services.

Services are offered separately and as bundled packages along with other services and/or devices.

For bundled packages, the Group accounts for individual products and services separately if they are distinct i.e. if a product or service is separately identifiable from other items in the bundled package and if a customer can benefit from it. The consideration is allocated between separate product and services (i.e. distinct performance obligations, "POs") in a bundle based on their stand-alone selling prices.



CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

	2020	shs ended September 30, 2019) (Un-Audited) Rs '000
Broadband and IPTV	20,632,528	21,044,684
Cellular and other wireless services	36,975,362	42,112,059
Fixed line voice services	7,465,595	8,599,128
Revenue from retail customers	65,073,485	71,755,871
Corporate and wholesale	16,549,464	15,421,520
International	6,950,958	5,988,728
Banking	7,074,383	4,802,473
Total revenue	95,648,290	97,968,592

12.1 Revenue is stated net of trade discount amounting to Rs 1,428,414 thousand (September 30, 2019: Rs 1,563,656 thousand) and sales and other taxes directly attributable to sales amounting to Rs 14,633,734 thousand (September 30, 2019: Rs 11,612,675 thousand).

		Nine mont	hs ended
		'	September 30,
		2020 (Un-Audited)	2019 (Un-Audited)
		Rs '000	Rs '000
13	OTHER INCOME		
	Income from financial assets	2,005,524	2,190,731
	Income from non-financial assets	3,657,231	2,931,549
		5,662,755	5,122,280
14	CASH GENERATED FROM OPERATIONS		
	Profit before tax	2,302,260	4,097,052
	Adjustments for non-cash charges and other items:		
	Depreciation of property, plant and equipment	20,140,603	21,298,050
	Amortization of intangible assets	2,648,472	2,679,825
	Amortization of contract costs	3,398,523	1,237,399
	Depreciation of right of use assets	2,960,066	2,584,783
	Loss allowance on trade and other receivables, including		
	contract assets	1,577,649	1,579,926
	Impairment loss on non performing loans to banking customers	965,459	555,045
	Provision for obsolete stores and spares	13,427	11,653
	Provision for employees retirement benefits	3,112,248	3,224,356
	Imputed interest on long term loans	15,056	22,774
	Imputed interest on lease liabilities	1,383,593	1,415,454
	Unearned revenue realised	(78,925)	(10,918)
	Gain on disposal of property, plant and equipment	(1,080,552)	(556,298)
	Gain on disposal of investments measured at fair value	(65,190)	(91,846)
	Return on bank deposits and Government securities	(1,633,115)	(1,407,902)
	Release of deferred government grants	(1,662,034)	(1,038,966)
	Finance costs	5,861,053	5,655,084
		39,858,593	41,255,471
	Effect on cash flows due to working capital changes		
	(Increase) / decrease in current assets:		
	Stock in trade, stores and spares	234,031	(74,399)
	Trade debts and contact assets	(6,728,337)	(5,239,640)
	Loans to banking customers	(7,487,238)	(3,325,656)
	Loans and advances	(962,794)	(685,278)
	Deposits, prepayments and other receivables	(3,149,151)	(1,395,453)
		(18,093,489)	(10,720,426)

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

		Nine m	onths ended
		September 30, 2020 (Un-Audited) Rs '000	September 30, 2019 (Un-Audited) Rs '000
	Increase / (decrease) in current liabilities:		
	Trade and other payables	4,694,092	2,470,815
	Customers deposits	7,642,608	(1,331,497)
	Security deposit	16,652	(119,708)
		12,353,352	1,019,610
		34,118,456	31,554,655
15	CASH AND CASH EQUIVALENTS		
. •	Short term investments	11,432,075	7,479,346
	Cash and bank balances	9,777,536	8,273,993
	Short term running finance	(3,804,760)	(5,747,692)
		17,404,851	10,005,647

16 SEGMENT INFORMATION

For management purposes, the Group is organised into three operating segments i.e. fixed line communications (Wire line), wireless communications (Wireless) and Banking. The reportable operating segments derive their revenue primarily from voice, data and other services.

16.1 Segment information for the reportable segments is as follows:

Nine months ended September 30, 2020	Note	Wireline Rs '000	Wireline Rs '000	Banking Rs '000	Total Rs '000
Segment revenue		51,666,976	41,757,793	7,075,002	100,499,771
Inter segment revenue	16.2	(3,767,393)	(1,083,469)	(619)	(4,851,481)
Revenue from external customer	S	47,899,583	40,674,324	7,074,383	95,648,290
Segment results		3,946,593	(2,950,952)	566,342	1,561,983
Nine months ended September 30, 2019					
Segment revenue		52,214,293	46,292,079	4,802,669	103,309,041
Inter segment revenue	16.2	(4,362,059)	(978,194)	(196)	(5,340,449)
Revenue from external customer	S	47,852,234	45,313,885	4,802,473	97,968,592
Segment results		5,301,461	(2,904,490)	280,643	2,677,614

16.2 Inter segment revenues are eliminated on consolidation.

As at September 30, 2020	Wireline Rs '000	Wireline Rs '000	Banking Rs '000	Total Rs '000
Segment assets	169,392,566	141,663,605	48,808,589	359,864,760
Segment liabilities	120,112,967	116,681,481	40,610,919	277,405,367
As at December 31, 2019				
Segment assets	163,930,675	141,970,492	39,916,851	345,818,018
Segment liabilities	115,589,748	114,456,180	32,333,737	262,379,665



CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

				Nine month September 30, 2020 (Un-Audited) Rs '000	September 30, 2019
17	TRANSACTIONS AND E	BALANCES	WITH RELATED PARTIES		
	Relationship with the Gro	oup	Nature of transaction		
	i. Shareholders		Technical services assistance fee	3,347,690	3,428,901
	ii. Associated undertakir	ngs	Sale of goods and services	3,189,255	2,343,127
			Purchase of goods and services	618,860	565,504
			Prepaid rent	466,206	426,274
	iii. Employees	PTCL	Gratuity Fund	49,454	86,048
	benefits plans	PTML	Gratuity Fund	69,240	67,396
	'	U Bank	Gratuity Fund	28,935	24,672
	iv. Employees	PTCL	PTCL Employees GPF		
	contribution plans		Trust - net	86,384	59,664
		PTML	Provident Fund	112,825	81,636
		U Bank	Provident Fund	26,573	20,783
	v. Other related	PTCL	Charges under license obligation	1,215,190	1,214,606
	parties	PTML	Expenses reimbursed to	1,210,100	1,214,000
	partioo		Pakistan MNP Database		
			(Guarantee) Limited	24,175	23,475
	vi. Directors, Chief Execu	utive	Fee and remuneration including		
	and Key Management	Personnel	benefits and perquisites	1,405,529	1,718,090
				September 30, 2020 (Un-Audited) Rs '000	December 31, 2019 (Audited) Rs '000
	le debts				
-	Associated undertakings			10,169,704	6,676,552
Don	vanita propayments and s	thar ragain	vahlas		
	oosits, prepayments and c Associated undertakings	otrier recer	vables	71,305	71,305
	TCL Employees GPF Trus	:t		21,071	107,454
	akistan Telecommunication		ees Trust (PTET)	3,556	94
	repaid rent	1 7	,	264,344	96,125
Lon	g term loans to executive:	S			
ar	nd key management perso	onnel	PTCL	79,993	68,135
			PTML	6,554	12,852
			U Bank	28,005	-
	de and other payables				
	de creditors			4 400 005	1 000 000
	Associated Undertakings	on one !t-	rolated antitics	1,430,025	1,092,863
	The Government of Pakist			966,291	1,301,247
	ention money payable to a nnical services assistance		•	3,055 24,636,596	3,055
	istan Telecommunication			24,000,000	£1,201,201
	Employees Gratuity Fund	_ oparry		232,135	137,974
	istan Telecommunication	Employees	s Trust (PTET)	2,974,612	4,135,611

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

	September 30, 2020 (Un-Audited) Rs '000	2019
PTML		
- Gratuity Fund	69,134	79,573
- Provident Fund	21,707	24,352
U Bank		
- Gratuity Fund	2,514	3,518
- Provident Fund	2,528	1,236

18 FAIR VALUE ESTIMATION

The financial liability of forward exchange contracts at fair value through profit or loss is Rs 221,825 thousand (December 31, 2019: Rs. 344,909 thousand).

The carrying value of financial assets and liabilities approximates their fair value.

19 OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

	Gross amounts subject to offsetting Rs '000	Offset Rs '000	Net amount Rs '000	Amount not in scope of offsetting Rs '000	Net as per statement of financial position Rs '000
As at September 30, 2020					
Trade debts and contract assets	15,672,572	(4,821,153)	10,851,419	25,724,529	36,575,948
Trade creditors	(5,370,606)	4,821,153	(549,453)	(10,597,814)	(11,147,267)
As at December 31, 2019					
Trade debts and contract assets	13,084,598	(5,287,007)	7,797,591	22,046,880	29,844,471
Trade creditors	(6,482,518)	5,287,007	(1,195,511)	(11,474,729)	(12,670,240)

20 FINANCIAL RISK MANAGEMENT AND FAIR VALUES

The Group's financial risk management objectives and policies are consistent with that disclosed in the annual consolidated financial statements for the year ended December 31, 2019. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments form those as disclosed in the audited consolidated financial statements of the Group for the year ended December 31, 2019.

The carrying amount of all financial assets and financial liabilities are estimated to approximate their fair values.



FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2020 (UN-AUDITED)

21 CORRESPONDING FIGURES

Following corresponding figures have been reclassified for appropriate presentation:

Condensed consolidated interim statement of profit or loss

	As previuosly reported Rs '000	Reclassified Rs '000	As reclassified Rs '000
Cost of services	71,766,943	790,935	72,557,878
Administrative and general expenses	15 050 151	(3,193,232)	12,064,919
Impairment loss on trade debts and contract assets	15,258,151	2,134,971	2,134,971
Selling and marketing expenses	4,875,415	240,272	5,115,687
Finance costs	7,093,311	27,054	7,120,365

Condensed consolidated interim statement of cash flows

	Previously reported in	Reclassified to	Rs '000
Addition to contract costs	Operating activities	Investing activities	1,739,402
Finance cost paid	Operating activities	Financing activities	4,875,974
Customers deposits	Financing activities	Operating activities	1,331,497

22 DATE OF AUTHORIZATION FOR ISSUE OF CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

These condensed consolidated interim financial statements for the nine months period ended September 30, 2020 were authorized for issue by the Board of Directors of the Holding Company on October 14, 2020.

Chief Financial Officer

President & CEO

Rashiel Klyan

Chairman

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NOTES	

Pakistan Telecommunication Company Limited PTCL Headquarters, Sector G-8/4, Islamabad, Pakistan