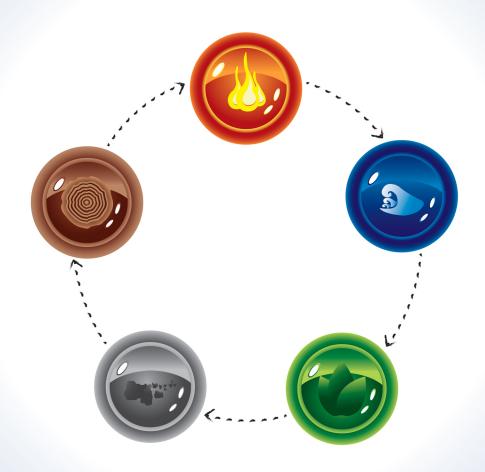
# First Quarterly Report 2020 September 2020





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# **Vision**

To transform the Company into a modern and dynamic cement manufacturing unit fully equipped to play a meaningful role on sustainable basis in the economy of Pakistan.

# **Mission**

To provide quality products to customers at competitive prices; and To generate sufficient profit to add to the shareholder's value.

# **COMPANY INFORMATION**

# **BOARD OF DIRECTORS**

Mr. Khawaja Muhammad Salman Younis Chairman
Mr. Muhammad Aslam Shaikh Chief Executive

Ms. Naheed Memon Director
Mr. Saleem Zamindar Director
Mr. Noor Muhammad Director
Mr. Agha Sher Shah Director
Mr. Muhammad Jamshid Malik Director

# **AUDIT COMMITTEE**

Mr. Saleem Zamindar Chairman
Mr. Khawaja Muhammad Salman Younis Member
Mr. Noor Muhammad Member

# **HR & REMUNERATION COMMITTEE**

Mr. Agha Sher Shah

Ms. Naheed Memon

Mr. Muhammad Aslam Shaikh

Member

# IT STEERING COMMITTEE

Mr. Khawaja Muhammad Salman Younis Chairman
Mr. Muhammad Aslam Shaikh Member
Mr. Fuad Zakaria Bhuri Member

# **CHIEF FINANCIAL OFFICER**

Mr. Fuad Zakaria Bhuri

# **COMPANY SECRETARY**

Mr. Muhammad Abid Khan

# **STATUTORY AUDITOR**

M/s BDO Ebrahim & Co., Chartered Accountants

# **CORPORATE ADVISOR**

M/s Sharjeel Ayub & Co., Chartered Accountants

# **LEGAL ADVISOR**

M/s Usmani & Igbal

# **BANKERS - CONVENTIONAL**

National Bank of Pakistan Sindh Bank Limited Summit Bank Limited

# **REGISTERED OFFICE**

Office No. 606-608A, Continental Trade Center, Block 8, Clifton, Karachi.

UAN: 0092-21-111-842-82 Fax no.: 0092-21-35303074-75 Website: www.thattacement.com E-mail: info@thattacement.com

# **FACTORY**

Ghulamullah Road, Makli, District Thatta, Sindh 73160

# **SHARE REGISTRAR**

THK Associates (Pvt) Limited 1st Floor, 40-C, Block-6, P.E.C.H.S., Karachi-75400 UAN: 021-111-000-322 Fax: 021-34168271

Website: www.thk.com.pk

# **DIRECTORS' REVIEW**

The Board of Directors present herewith their review together with the un-audited condensed interim financial statements for the quarter ended September 30, 2020.

# **OVERVIEW**

Production and dispatches statistics for the quarter ended September 30, 2020 are as follows:

Description	September 30, 2020	September 30, 2019	Varia	ance
	Met	ric Tons		%
<b>Production</b>				
Clinker	52,172	71,981	(19,809)	(27.52)
Cement	52,435	48,339	4096	8.47
<u>Dispatches</u>		_		
Clinker	16,868	12,199	4,669	38.27
Cement	52,769	48,504	4,265	8.79
			,	

Clinker and cement dispatches of your company increased by 38.27% and 8.79% respectively during the quarter under review as compared to corresponding period last year.

However, the clinker production was 52,172 tons resulting in capacity utilization of 38.05 % in comparison with the clinker production of 71,981 tons implying capacity utilization of 52.50 % during the corresponding period of last year.

# **Industry Review**

Domestic cement dispatches registered a growth of 18.84% from 9.12 million tons to 10.84 million tons for the quarter under review. Export dispatches registered an increase of 35.67% from 2.02 million tons to 2.74 million tons during the quarter. Export performance of the industry remained encouraging during the current period which improved overall industry volumes by 21.88% to 13.57 million tons for the period ended September 30, 2020 as compared to 11.14 million tons for the same period last year.

In the Southern region, local dispatches exhibited an increase of 8.97% in volumetric terms from 1.27 million tons to 1.38 million tons whereas export dispatches registered an increase of 59.28% from 1.33 million tons to 2.11 million tons as compared to the same period last year.

In short run cement industry will remain under pressure due high energy costs, high inflation, reduction in selling prices due to stiff competition and surplus capacities in the region.

# **Sales Review**

During the quarter under review, overall Company's sales increased by 11.92 % in value terms as compared to corresponding period last year. The Company showed improved performance as compared to same period last year despite of unprecedented monsoon rains in the province of Sindh during the month of August 2020 in which sales demand remained significantly depressed. Local sales of the Company in terms of volume rose by 14.87% whereas the industry's local sales growth was 18.84%.

# **Financial Review**

A comparison of the financial results of the Company's performance for the quarter ended September 30, 2020 with the same period last year is as under:

Particulars	September 30, 2020	September 30, 2019		
	Rupees in thousands			
Sales – net	445,959	398,455		
Gross profit	19,546	36,239		
Selling and Distribution Cost	9,274	10,032		
Finance Cost	5,300	14,387		
(Loss)/Profit before taxation	(5,051)	(4,053)		
(Loss)/Profit for the quarter	(7,596)	(11,500)		
(Loss)/Earning per share (Rupee)	(0.08)	(0.12)		

Cost of sales ratio to sales has increased to 95.62% during the quarter as compared to 90.91% in the corresponding period last year. Increase is mainly attributable to fixed cost charged as period cost in accordance with International Financial Reporting Standards, due to lower production of clinker in relation to installed capacity during the quarter ended on September 30, 2020. Moreover, there is rising trend in prices of packing material, transportation charges and other input cost.

# **FUTURE OUTLOOK**

Pakistan's economy is currently passing through post COVID 19 effects that have adversely affected the micro and macro indicators of the economy. The government took economic and fiscal measures including various incentives for construction sector with particular focus on infrastructure development, dams and housing to bring the economy on the track. We believe that these measures will result in higher domestic cement consumption. Higher demand should result in much needed stability in cement prices and therefore, higher revenues.

On the other side, cost of doing business is increasing day by day due to inflationary pressure resulting in persistent rise in energy and other input costs. Although the government has slashed the discount rate to 7% in order to stimulate economic activities. Stiff competition within the industry due to surplus capacities and downward trend in the selling prices will remain to be the key barrier in the growth of the sector.

Nevertheless, the management is making its efforts to achieve sales targets through efficient utilization of existing resources and by exploring new avenues for sale of cement and clinker. Efforts are also being made to reduce the cost of doing business wherever possible and improve gross margins keeping in mind the health and safely of all stakeholders.

# PERFORMANCE OF THE GROUP

A brief of the financial position and performance of the Group for the quarter ended September 30, 2020 is provided below.

	September 2020	June 2020	
Statement of Financial Position	(Rupees in thousand )		
Property, plant and equipment	4,278,637	4,325,672	
Stock-in-Trade	340,996	394,514	
Trade Debts	1,042,125	937,558	
Total Equity - Holding Company	3,613,989	3,609,010	
Trade and Other payables	480,223	472,428	
	September	September	
	2020	2019	
	(Rupees in	n thousand )	
Statement of Profit or Loss			
Sales - net	573,128	504,036	
Gross Profit	71,886	91,647	
Selling, Distribution cost & Administrative Expense	32,666	36,135	
Profit before taxation	17,561	44,967	
Profit for the quarter	12,546	36,048	
Earnings per share (in Rupees)	0.05	0.18	

# **ACKNOWLEDGEMENT**

The Directors are grateful to the Company's shareholders, financial institutions and customers for their continued cooperation, support and patronage. The Directors acknowledge the relentless efforts and dedicated services, team work, loyalty and hard work of all the employees of the Company and hope their continued dedication shall further consolidate the Company and keep it abreast to face future developments and demands.

Muhammad Aslam Shaikh

Chief Executive Officer

Khawaja Muhammad Salman Younis

Chairman

Karachi: October 29, 2020

CONDENSED INTERIM
UNCONSOLIDATED
FINANCIAL STATEMENTS
FOR THE QUARTER ENDED
SEPTEMBER 30, 2020

		(1)	(4 19 1)
		(Un-audited)	(Audited)
		September 30,	June 30,
		2020	2020
	Note	Rupees in th	nousands
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	5	2,004,174	2,021,470
Long term investment in the Subsidiary Company		299,158	299,158
Long term deposits		1,096	1,096
Total non-current assets		2,304,428	2,321,724
CURRENT ASSETS			
Stores, spare parts and loose tools	6	231,512	339,360
Stock-in-trade	7	343,027	410,190
Trade debts		178,644	136,330
Advances		6,594	6,597
Trade deposits and short term prepayments		5,391	4,058
Other receivables and accrued interest		18,012	17,703
Taxation - net		203,429	218,673
Cash and bank balances		55,862	22,465
Total current assets		1,042,471	1,155,376
Total assets		3,346,899	3,477,100
EQUITY AND LIABILITIES			
SHAREHOLDERS' EQUITY			
Share capital		997,181	997,181
Share premium		99,718	99,718
Accumulated profit		1,360,084	1,367,680
Total shareholders' equity		2,456,983	2,464,579
		2,130,703	2,101,377
NON-CURRENT LIABILITIES		2.704	2.701
Long term deposits		2,791	2,791
Long term employee benefit		16,612	15,963
Deferred taxation		280,830	285,150
Total non-current liabilities		300,233	303,904
CURRENT LIABILITIES			
Trade and other payables	8	395,003	390,389
Unclaimed dividend		2,006	2,039
Accrued mark-up		6,640	9,645
Short term borrowings		186,034	306,544
Total current liabilities		589,683	708,617
Total equity and liabilities		3,346,899	3,477,100
CONTINGENCIES AND COMMITMENTS	9		

CHIEF FINANCIAL OFFICER CHIEF EXECUTIVE

		Quarter ended		
		Septemb	per 30,	
		2020	2019	
	Note	Rupees in t	housands	
Sales - net	10	445,959	398,455	
		,		
Cost of sales	11	(426,413)	(362,216)	
Gross profit		19,546	36,239	
Selling and distribution cost		(9,274)	(10,032)	
Administrative expenses		(21,738)	(23,911)	
1		(31,012)	(33,943)	
Operating (loss) / profit		(11,466)	2,296	
Other operating expenses		-	(487)	
Finance cost		(5,300)	(14,387)	
		(5,300)	(14,874)	
Other income		11,715	8,525	
Loss before taxation		(5,051)	(4,053)	
Taxation		(2,545)	(7,447)	
Loss for the quarter		(7,596)	(11,500)	
Loss per share - basic and diluted (Rupee)		(0.08)	(0.12)	

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

	Quarter ended	
	September 30,	
	2020	2019
	Rupees in	thousands
Loss for the quarter	(7,596)	(11,500)
Other comprehensive income / (loss)	-	-
Total comprehensive loss for the quarter	(7,596)	(11,500)

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

		Quarter	ended
		September 30,	
		2020	2019
	Note	Rupees in tl	housands
CASH FLOWS FROM OPERATING ACTIVITIES			
Loss before taxation		(5,051)	(4,053)
Adjustment for:			
Depreciation	5.1	19,156	23,562
Finance cost		5,300	14,387
Provision for gratuity		3,883	3,983
Provision for leave encashment		820	504
Fixed assets written off		-	3
Gain on disposal of property, plant and equipment		(7)	-
		29,152	42,439
Operating cash flows before working capital changes		24,101	38,386
Working capital changes			
(Increase) / decrease in current assets			
Stores, spare parts and loose tools		107,848	(34,092)
Stock-in-trade		67,163	(134,481)
Trade debts		(42,314)	55,912
Advances		3	(1,269)
Trade deposits and short term prepayments		(1,333)	1,970
Other receivables and accrued interest		(309)	249
		131,058	(111,711)
Increase in current liabilities			
Trade and other payables excluding gratuity		5,731	55,155
Cash generated from / (used in) operations		160,890	(18,170)
Finance cost paid		(8,305)	(10,997)
Gratuity paid		(5,000)	- 1
Leave encashment paid		(171)	(452)
Income tax refund / (paid) - net		8,379	(9,655)
		(5,097)	(21,104)
Net cash generated from / (used in) operating activities		155,793	(39,274)

	September 30,	
	2020	2019
	Rupees in	thousands
CASH FLOWS FROM INVESTING ACTIVITIES		
	(4.0.50)	(22.040)
Fixed capital expenditure	(1,860)	(22,860)
Proceeds from disposal of property, plant & equipment	7	
Net cash used in investing activities	(1,853)	(22,860)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of long term financing	-	(57,984)
Dividend paid	(33)	(46)
Long term deposits - liabilities	- 1	(1,400)
Net cash used in financing activities	(33)	(59,430)
Net increase / (decrease) in cash and cash equivalents	153,907	(121,564)
Cash and cash equivalents at beginning of the quarter	(284,079)	(212,310)
Cash and cash equivalents at end of the quarter	(130,172)	(333,874)
CASH AND CASH EQUIVALENTS		
Cash and bank balances	55,862	9,656
Short term borrowings	(186,034)	(343,530)
O Company of the Comp	(130,172)	(333,874)

Quarter ended

DIRECTOR

The annexed notes from 1 to 13 form an integral part of these condensed interim unconsolidated financial statements.

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

	Issued, subscribed and paid-up share capital	Share premium	Accumulated profit	Total
		Rupees in	thousands	
Balance as at July 1, 2019 (audited)	997,181	99,718	1,522,007	2,618,906
Total comprehensive loss for the quarter ended September 30, 2019				
Loss for the quarter	-	-	(11,500)	(11,500)
Balance as at September 30, 2019 (un-audited)	997,181	99,718	1,510,507	2,607,406
Balance as at July 1, 2020 (audited)	997,181	99,718	1,367,680	2,464,579
Total comprehensive loss for the quarter ended September 30, 2020				
Loss for the quarter	-	-	(7,596)	(7,596)
Balance as at September 30, 2020 (un-audited)	997,181	99,718	1,360,084	2,456,983

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

# 1 STATUS AND NATURE OF BUSINESS

Thatta Cement Company Limited (the Company) was incorporated in Pakistan in 1980 as a public limited Company. The shares of the Company are quoted at the Pakistan Stock Exchange. The Company's main business activity is manufacturing and marketing of cement. The registered office of the Company is situated at Office No. 606, 607, 608 & 608A, Continental Trade Centre, Block 8, Clifton, Karachi. The production facility of the Company comprises of 233 acres and is located at Ghulamullah Road, Makli, District Thatta, Sindh.

The Company owns 62.43% shareholding of Thatta Power (Private) Limited (the Subsidiary Company). The principal business of the subsidiary is generation and sale of electric power.

# 2 BASIS OF PREPARATION

# 2.1 Statement of Compliance

These condensed interim unconsolidated financial statements for the quarter ended September 30, 2020 have been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34, "Interim Financial Reporting" and provisions of and directives issued under the Companies Act, 2017. In case the requirements differ, the provisions of and directives issued under the Companies Act, 2017 shall prevail. The disclosures in these condensed interim unconsolidated financial statements do not include all of the information required in the annual audited unconsolidated financial statements and should be read in conjunction with the annual audited unconsolidated financial statements of the Company as at and for the year ended June 30, 2020.

These condensed interim unconsolidated financial statements are unaudited and are being submitted to the shareholders as required under section 237 of the Companies Act, 2017 and the Pakistan Stock Exchange Regulations.

These condensed interim unconsolidated financial statements comprises of the condensed interim unconsolidated statement of financial position as at September 30, 2020 and condensed interim unconsolidated statement of profit or loss, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated statement of cash flows and condensed interim unconsolidated statement of changes in equity for the quarter ended September 30, 2020.

# 2.2 Use of estimates and judgments

The preparation of these condensed interim unconsolidated financial statements in conformity with approved accounting standards require management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision. In preparing these condensed interim unconsolidated financial statements, the significant judgments made by the management in applying the Company's accounting policies and key sources of estimation and uncertainty were the same as those that were applied to the unconsolidated financial statements as at and for the year ended June 30, 2020.

# 2.3 Functional and presentation currency

These condensed interim unconsolidated financial statements have been prepared and presented in Pakistani Rupee which is the Company's functional and presentation currency.

# 2.4 General

The figures have been rounded off to the nearest thousand of Rupees.

# 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim unconsolidated financial statements are the same as those applied in preparation of the annual audited unconsolidated financial statements as at and for the year ended June 30, 2020.

# 4 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited unconsolidated financial statements as at and for the year ended June 30, 2020.

	•	,	(Un-audited)	(Audited)
			September 30,	June 30,
			2020	2020
		Note	Rupees in	thousands
5	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets	5.1	1,942,675	1,959,623
	Major stores and spares		61,499	61,847
			2,004,174	2,021,470
5.1	Operating fixed assets			
	Written Down Value (WDV) - opening		1,959,623	2,039,815
	Additions during the quarter / year - at cost			
	- Plant and machinery		1,309	4,878
	- Laboratory equipments		-	1,437
	- Vehicles		899	-
	- Computers		-	1,144
			2,208	7,459
	Fixed assets written off during the quarter / year		-	(3)
	Depreciation charge for the quarter / year		(19,156)	(87,648)
			(19,156)	(87,651)
	WDV - closing		1,942,675	1,959,623
6	STORES, SPARE PARTS AND LOOSE TOOLS			
	Coal and other fuels		55,918	163,933
	Stores & spare parts		201,852	201,678
	Loose tools		98	105
			257,868	365,716
	Provision for obsolete stores		(3,871)	(3,871)
	Provision for slow moving stores and spares		(22,485)	(22,485)
			(26,356)	(26,356)
			231,512	339,360

September 30,         June 30           2020         2020	,
2020 2020	
2020	
Rupees in thousands	
7 STOCK-IN-TRADE	
Raw material 17,597 18	,587
Packing material 37,396 36	,962
Work-in-process <b>243,465</b> 303	,363
Finished goods 44,569 51	,278
<b>343,027</b> 410	,190
8 TRADE AND OTHER PAYABLES	
Trade creditors 37,975 38	,287
Accrued liabilities 83,788 123	,162
Bills payable 122,038 123	,881
Advances from customers 27,915 30	,536
Excise duty and sales tax payable 83,382 33	,795
Payable to Gratuity Fund 33,678	,795
Payable to Provident Fund 1,618	,518
Other liabilities 4,609 4	,415
<b>395,003</b> 390	,389

#### CONTINGENCIES AND COMMITMENTS 9

#### Contingencies 9.1

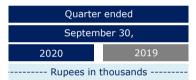
9.1	Contingencies						
	The status of contingencies is same as disclosed in the annual audited unconsolidated financial statemended June 30, 2020.						
		(Un-audited)	(Audited)				
		September 30,	June 30,				
		2020	2020				
		Rupees in	thousands				
9.2	Commitments						
	Commitments in respect of revenue expenditure	1,916	1,916				
	Guarantees given by banks on behalf of the Company	48,000	48,000				

			Quarter ended September 30,		
			2020	2019	
			Rupees in t	thousands	
10	SALES - NE	Γ			
	Gross sales	- Local	658,740	616,066	
	Less	- Federal Excise Duty	104,456	121,406	
		- Sales tax	108,325	96,205	
			212,781	217,611	
			445,959	398,455	
10.1	Company's rev follows: Sale of cemen	renue disaggregated by primary geographical markets is as			
	Primary geog	raphical markets			
	Within Pakista	n	445,959	398,455	
10.2	is as follows: Timing of rev	renue disaggregated by pattern/timing of revenue recognition	445.050	200 455	
		rred at a point in time	445,959	398,455	
11	COST OF SA	LES			
	Raw material c	onsumed	20,715	27,861	
	Manufacturin				
	Packing materi		22,008	16,499	
		arts and loose tools consumed	10,323	11,192	
	Fuel and powe	and other benefits	215,286 64,673	325,692 75,611	
	Insurance	and other benefits	1,412	75,611 1,293	
	Repairs and ma	aintenance	2,791	2,025	
	Depreciation	amerianee	18,447	22,351	
		nning & maintenance	2,700	2,965	
	Communicatio	e	396	407	
	Entertainment		156	179	
	Other product	ion overheads	899	826	
			339,091	459,040	
	Cost of produ	action	359,806	486,901	
	Work-in-proc	ess			
	Opening balan	ce	303,363	286,583	
	Closing balanc	e	(243,465)	(404,878)	
			59,898	(118,295)	
	Cost of goods	s manufactured (balance carried forward)	419,704	368,606	

	Quarter ended		
	September 30,		
	2020	2019	
	Rupees in	thousands	
Balance brought forward	419,704	368,606	
Finished goods			
Opening balance	51,278	36,002	
Closing balance	(44,569)	(42,392)	
	6,709	(6,390)	
	426,413	362,216	

# 12 RELATED PARTY TRANSACTIONS & BALANCES

Related parties comprise of associated undertakings, directors of the Company, key management personnel and staff retirement funds. The Company continues to have a policy whereby all transactions with related parties are entered into at commercial terms and conditions except for Service Level Agreement for Business Support Services with the Subsidiary Company for which the basis are approved by the Board of Directors. Further, contribution to the defined contribution plan (provident fund) is made as per the terms of employment and trust deed and contribution to the defined benefit plan (gratuity fund) is in accordance with the actuarial advice. Details of transactions during the quarter ended/outstanding balances as at September 30, 2020 with related parties are as follows:



# 12.1 Transactions with related parties

# 12.1.1 Subsidiary Company

# Thatta Power (Private) Limited

- Common shared expenses	1,026	1,072
- Receipts on account of common shared expenses	1,653	997
- (Purchase)/sale of store items (inclusive of GST) - net	(530)	(11)
- (Payment)/receipts on account of purchase/sale of store items - net	(340)	(56)
- Purchase of electricity (inclusive of GST)	118,065	173,388
- Payment on account of electricity (inclusive of GST)	149,695	132,431
- Management fee claimed (inclusive of SST)	6,606	6,006
- Management fee received (inclusive of SST)	10,210	5,824
- Sale of waste heat (inclusive of GST)	3,653	-
- Receipt on account of sale of waste heat (inclusive of GST)	14,993	-
- Loan/advance to the Subsidiary Company	-	53,000
- Receipt on account of loan/advance to the Subsidiary Company	-	53,000
- Interest accrued on loan/advance to the Subsidiary Company	-	886

	Quarter ended		
	September 30,		
	2020	2019	
	Rupees in	thousands	
12.1.2 Key management personnel			
- Salaries and benefits	11,179	16,522	
12.1.3 Other related parties			
- Contribution to employees' Gratuity Fund	5,000	-	
- Contribution to employees' Provident Fund	2,429	2,549	
- Education expenses - Model Terbiat School	1,671	1,123	
	(Un-audited)	(Audited)	
	September 30,	June 30,	
	2020	2020	
12.2 Balances with related parties	Rupees in	thousands	
12.2.1 Subsidiary Company			
Thatta Power (Private) Limited			
- Payable against purchase of electricity (inclusive of GST)	43,747	75,377	
- Receivable against management fee (inclusive of SST)	4,404	8,008	
- Receivable against common shared expenses	693	1,320	
- (Payable) / receivable against sale of store items - net	(129)	61	
- Receivable against sale of waste heat (inclusive of GST)	1,833	13,173	
12.2.2 Other related party			
- Payable to Gratuity Fund	33,678	35,983	
- Payable to Provident Fund	804	754	

12.3 There are no transactions with key management personnel other than under their terms of employment.

# 13 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim unconsolidated financial statements have been authorized for issue on October 29, 2020 by the Board of Directors of the Company.

CHIEF FINANCIAL OFFICER CHIEF EXECUTIVE

# CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2020

ASSETS NON-CURRENT ASSETS Property, plant and equipment Long term deposits Total non-current assets  CURRENT ASSETS Stores, spare parts and loose tools Stock-in-trade Trade debts Short term investment Advances Trade deposits and short term prepayments Other receivables and accrued interest Taxation - net Cash and bank balances Total current assets	Note 5 6 7	(Un-audited) September 30, 2020 Rupees in the 4,278,637 1,096 4,279,733  270,548 340,996 1,042,125 306,000 36,823 8,600 31,305 249,799 59,987 2,346,183	4,325,672 1,096 4,326,768 379,551 394,514 937,558 306,000 37,275 6,563 24,683 267,120 60,599
NON-CURRENT ASSETS Property, plant and equipment Long term deposits Total non-current assets  CURRENT ASSETS Stores, spare parts and loose tools Stock-in-trade Trade debts Short term investment Advances Trade deposits and short term prepayments Other receivables and accrued interest Taxation - net Cash and bank balances Total current assets	5	2020 Rupees in the 4,278,637	2020 nousands  4,325,672 1,096 4,326,768  379,551 394,514 937,558 306,000 37,275 6,563 24,683 267,120 60,599
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Taxation - net Cash and bank balances Total current assets		249,799 59,987	267,120 60,599
Cash and bank balances  Total current assets		59,987	60,599
Total current assets		·	
		2,346,183	
Total assets			2,413,863
		6,625,916	6,740,631
EQUITY AND LIABILITIES			
SHAREHOLDERS' EQUITY			
Share capital		997,181	997,181
Share premium		99,718	99,718
Accumulated profit		2,517,090	2,512,111
Equity attributable to the owners of the Holding Company		3,613,989	3,609,010
Non-controlling interests		877,625	870,058
Total equity		4,491,614	4,479,068
NON-CURRENT LIABILITIES			
Long term financing		983,674	1,045,078
Long term deposits		2,791	2,791
Long term employee benefit		16,612	15,963
Deferred taxation		280,830	285,150
Total non-current liabilities		1,283,907	1,348,982
CURRENT LIABILITIES			
Trade and other payables	8	480,223	472,428
Unclaimed dividend		2,006	2,039
Accrued mark-up		31,529	43,578
Current maturity of long term financing		150,603	87,992
Short term borrowings		186,034	306,544
Total current liabilities		850,395	912,581
Total equity and liabilities		6,625,916	6,740,631

CHIEF FINANCIAL OFFICER

CONTINGENCIES AND COMMITMENTS

CHIEF EXECUTIVE

9

		Quarter ended	
		Septem	nber 30,
		2020	2019
	Note	Rupees in	thousands
Sales - net	10	573,128	504,036
Cost of sales	11	(501,242)	(412,389)
Gross profit		71,886	91,647
Selling and distribution cost		(9,274)	(10,032)
Administrative expenses		(23,392)	(26,103)
		(32,666)	(36,135)
		20.220	55.540
Operating profit		39,220	55,512
Other operating expenses		(4)	(513)
Finance cost		(36,554)	(19,738)
		(36,558)	(20,251)
		44.000	0 = 0.4
Other income		14,899	9,706
Profit before taxation		17,561	44,967
Tront before ununon		17,001	11,207
Taxation		(5,015)	(8,919)
Profit for the quarter		12,546	36,048
Profit for the quarter attributable to:			
En 'e ballon of des Hall'en Con		4.050	40.404
<ul><li>Equity holders of the Holding Company</li><li>Non-controlling interests</li></ul>		4,979 7,567	18,184 17,864
- 14011-controlling interests		12,546	36,048
		,	,
Earnings per share - basic and diluted (Rupee)		0.05	0.18

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

	Quarter ended	
	September 30,	
	2020	2019
	Rupees in	thousands
Profit for the quarter	12,546	36,048
Other comprehensive income / (loss)	-	-
Total comprehensive income for the quarter	12,546	36,048
Total comprehensive income for the quarter attributable to:		
- Equity holders of the Holding Company	4,979	18,184
- Non-controlling interests	7,567	17,864
	40 # 45	24.0.10
	12,546	36,048

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

		Quarter ended		
		Septeml	per 30,	
		2020	2019	
	Note	Rupees in t	housands	
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before taxation		17,561	44,967	
Adjustment for:				
Depreciation	5.1	48,895	36,954	
Finance cost		36,554	19,738	
Provision for gratuity		3,883	3,983	
Provision for leave encashment		820	504	
Fixed assets written off		-	3	
Gain on disposal of property, plant and equipment		(7)	-	
		90,145	61,182	
Operating cash flows before working capital changes		107,706	106,149	
Working capital changes				
(Increase) / decrease in current assets				
Stores, spare parts and loose tools		109,003	(48,482)	
Stock-in-trade		53,518	(120,279)	
Trade debts		(104,567)	93,565	
Advances		452	6,038	
Trade deposits and short term prepayments		(2,037)	144	
Other receivables and accrued interest		(6,622)	46,869	
		49,747	(22,145)	
Decrease / (increase) in current liabilities				
Trade and other payables excluding gratuity		8,912	(77,763)	
Cash generated from operations		166,365	6,241	
Finance cost paid		(47,396)	(16,565)	
Gratuity paid		(5,000)	-	
Leave encashment paid		(171)	(452)	
Income tax refund / (paid) - net		7,986	(11,375)	
		(44,581)	(28,392)	
Net cash generated from / (used in) operating activities		121,784	(22,151)	

	Quarter ended		
	Septem	nber 30,	
	2020	2019	
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure Proceeds from disposal of property, plant and equipment	(1,860) 7	(59,582)	
Net cash used in investing activities	(1,853)	(59,582)	
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of long term financing	-	(83,366)	
Dividend paid  Long term deposits - liabilities	(33)	(46) (1,400)	
Net cash used in financing activities	(33)	(84,812)	
Net increase / (decrease) in cash and cash equivalents	119,898	(166,545)	
Cash and cash equivalents at beginning of the quarter	(245,945)	(165,846)	
Cash and cash equivalents at end of the quarter	(126,047)	(332,391)	
CASH AND CASH EQUIVALENTS			
Cash and bank balances	59,987	11,139	
Short term borrowings	(186,034)	(343,530)	
	(126,047)	(332,391)	

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

	Equity attributable to owners of the Holding Company					
	Issued, subscribed and paid-up share capital	Share premium	Accumulated profit	Total	Non-controlling interests	Total equity
			Rupees in	thousands		
Balance as at July 1, 2019 (audited)	997,181	99,718	2,543,016	3,639,915	795,783	4,435,698
Total comprehensive income for the quarter ended September 30, 2019						
Profit for the quarter	-	-	18,184	18,184	17,864	36,048
Balance as at September 30, 2019 (un-audited)	997,181	99,718	2,561,200	3,658,099	813,647	4,471,746
Balance as at July 1, 2020 (audited)	997,181	99,718	2,512,111	3,609,010	870,058	4,479,068
Total comprehensive income for the quarter ended September 30, 2020						
Profit for the quarter	-	-	4,979	4,979	7,567	12,546
Balance as at September 30, 2020 (un-audited)	997,181	99,718	2,517,090	3,613,989	877,625	4,491,614

CHIEF EXECUTIVE

DIRECTOR

The annexed notes from 1 to 14 form an integral part of these condensed interim consolidated financial statements.

CHIEF FINANCIAL OFFICER

# 1 THE GROUP AND ITS OPERATIONS

- 1.1 The Group consists of Thatta Cement Company Limited (TCCL) and Thatta Power (Private) Limited (TPPL) (together referred as "the Group").
- 1.2 Thatta Cement Company Limited (the Holding Company) was incorporated in Pakistan in 1980 as a public limited company. The shares of the Holding Company are quoted at the Pakistan Stock Exchange. The Holding Company's main business activity is manufacturing and marketing of cement. The registered office of the Holding Company is situated at Office No. 606, 607, 608 & 608A, Continental Trade Centre, Block 8, Clifton, Karachi. The production facility of the Holding Company is located at Ghulamullah Road, Makli, District Thatta, Sindh.
- 1.3 Thatta Power (Private) Limited (the Subsidiary Company) is a 62.43% owned subsidiary of the Holding Company as at September 30, 2020 (June 30, 2020: 62.43%). The principal business activity of the Subsidiary Company is generation and sale of electric power. As at September 30, 2020 TPPL has authorized and issued capital of Rs. 500 million and Rs. 479.16 million divided into 50,000,000 (June 30, 2020: 50,000,000) ordinary shares and 47,915,830 (June 30, 2020: 47,915,830) ordinary shares respectively. The registered office and generation facility of the Subsidiary Company is situated at Ghulamullah Road, Makli, District Thatta, Sindh.

# 2 BASIS OF PREPARATION

# 2.1 Statement of compliance

These condensed interim consolidated financial statements for the quarter ended September 30, 2020 have been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34, 'Interim Financial Reporting' and provisions of and directives issued under the Companies Act, 2017. In case the requirements differ, the provisions of and directives issued under the Companies Act, 2017 shall prevail. The disclosures in these condensed interim consolidated financial statements do not include all of the information required in the annual audited consolidated financial statements and should be read in conjunction with the annual audited consolidated financial statements of the Group as at and for the year ended June 30, 2020.

These condensed interim consolidated financial statements are unaudited and are being submitted to the shareholders as required under section 228 and 237 of the Companies Act, 2017 and the Pakistan Stock Exchange Regulations.

These condensed interim consolidated financial statements comprises of the Condensed Interim Consolidated Statement of Financial Position as at September 30, 2020 and Condensed Interim Consolidated Statement of Profit or Loss, Condensed Interim Consolidated Statement of Comprehensive Income, Condensed Interim Consolidated Statement of Cash Flows and Condensed Interim Consolidated Statement of Changes in Equity for the quarter ended September 30, 2020.

# 2.2 Basis of consolidation

These condensed interim consolidated financial statements include the condensed interim financial statements of the Holding Company and the Subsidiary Company.

The condensed interim financial statements of the Subsidiary Company are included in the condensed interim consolidated financial statements from the date on which more than 50% voting rights are transferred to the Holding Company or power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Upon loss of control, the Holding Company derecognises the assets and liabilities of the Subsidiary Company, any non-controlling interests and other components of equity related to the Subsidiary Company. Any surplus or deficit arising on the loss of control is recognised in profit and loss account.

The financial statements of the Subsidiary Company are prepared for the same reporting period as of the Holding Company, using accounting policies that are generally consistent with those of the Holding Company.

The assets and liabilities of the Subsidiary Company have been consolidated on a line-by-line basis. The carrying value of investment held by the Holding Company is eliminated against the Subsidiary Company's shareholders' equity in the condensed interim consolidated financial statements. Intra-group balances and transactions are eliminated.

# 2.3 Use of estimates and judgments

The preparation of these condensed interim consolidated financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision. In preparing these condensed interim consolidated financial statements, the significant judgments made by the management in applying the Group's accounting policies and key sources of estimation and uncertainty were the same as those that were applied to the annual audited consolidated financial statements as at and for the year ended June 30, 2020.

# 2.4 Functional and presentation currency

These condensed interim consolidated financial statements have been prepared and presented in Pakistani Rupee which is the Group's functional and presentation currency.

# 2.5 General

The figures have been rounded off to the nearest thousand of Rupees.

# 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim consolidated financial statements are the same as those applied in preparation of the annual audited consolidated financial statements as at and for the year ended June 30, 2020.

# 4 FINANCIAL RISK MANAGEMENT

The Group's financial risk management objectives and policies are consistent with those disclosed in the annual audited consolidated financial statements as at and for the year ended June 30, 2020.

		(Un-audited)	(Audited)
		September 30,	June 30,
		2020	2020
	Note	Rupees in	thousands
5 PROPERTY, PLANT AND EQUIPMENT			
Operating fixed assets Capital work-in-progress Major stores and spares	5.1 5.2	4,214,194 - 64,443 4,278,637	4,260,881 - 64,791 4,325,672
5.1 Operating fixed assets			
Written Down Value (WDV) - opening		4,260,881	3,265,338
Additions during the quarter / year - at cost - Factory building on freehold land - Plant and machinery - Vehicles - Computer equipments - Laboratory equipments		1,309 899 - - 2,208	147,738 1,031,911 - 1,144.00 1,437 1,182,230
Fixed assets written off during the quarter / year Depreciation charge for the quarter / year		(48,895) (48,895)	(3) (186,684) (186,687)
WDV - closing		4,214,194	4,260,881

		(Un-audited)	(Audited)
		September 30,	June 30,
		2020	2020
		Rupees in t	:housands
5.2	Capital work-in-progress		
	Opening balance	-	1,077,386
	Additions	-	94,407
	Transferred to operating fixed assets	-	(1,171,793)
		-	
6	STORES, SPARE PARTS AND LOOSE TOOLS		
	Coal and other fuels	55,918	163,933
	Stores & spare parts	242,880	243,859
	Loose tools	98	107
		298,896	407,899
	Provision for obsolete stores	(3,871)	(3,871)
	Provision for slow moving stores and spares	(24,477)	(24,477)
		(28,348)	(28,348)
		270,548	379,551
7	STOCK IN TRADE	,	
7	STOCK-IN-TRADE	17 507	10 507
	Raw material Packing material	17,597 37,396	18,587 36,962
	Work-in-process	241,600	288,870
	Finished goods	44,403	50,095
	5	340,996	394,514
8	TRADE AND OTHER PAYABLES		
	Trade creditors	40,848	38,792
	Accrued liabilities	103,423	125,144
	Bills payable	122,038	123,881
	Advances from customers	27,915	30,536
	Contractors retention money	-	8,754
	Excise duty and sales tax payable	88,430	39,678
	Payable to Gratuity Fund	33,678	34,795
	Payable to Provident Fund	1,618	1,518
	Workers' Profit Participation Fund (WPPF)	39,656	39,656
	Workers' Welfare Fund (WWF) Other liabilities	15,069 7,548	15,069 14,605
	Other nationales	480,223	472,428
		100,220	
9 9.1	CONTINGENCIES AND COMMITMENTS Contingencies		
	The status of contingencies is same as disclosed in the annual audited consolidated fina June 30, 2020.	ancial statements fo	or the year ended

1,916

354,000

1,916

354,000

9.2

Commitments

Commitments in respect of capital & revenue expenditure Guarantees given by banks on behalf of the Group

			Quarter ended	
			September 30,	
			2020	2019
			Rupees in tho	ousands
)	SALES - NET			
	Gross Sales	- Local	807,527	739,596
	Less:	- Federal Excise Duty	104,456	121,406
		- Sales tax	129,943	114,154
			234,399	235,560
			573,128	504,030
).1	The Group's re	evenue disaggregated by primary geographical markets is as follows:		
	Sale of cement	t, clinker and electric power		
	Primary geogr	aphical markets		
	Sale of cement	<del>-</del>		
	Pakistan		445,959	398,45
	Sale of electric	power		
	Pakistan		127,169	105,58
			573,128	504,03
.2	The Group's r	evenue disaggregated by pattern/timing of revenue recognition is as follows:		
	Timing of reve	enue recognition		
	Goods/electric	power transferred at a point in time	573,128	504,030
	COST OF SAI	LES		
	Raw material co	onsumed	20,715	27,86
	Manufacturing			
	Packing materia		22,008	16,499
		rts and loose tools consumed	15,096	17,42
	Fuel and power	and other benefits	260,352	334,39
	Insurance	and other benefits	64,673 4,466	75,61 2,73
		ons and maintenance	8,634	2,73. 7,94
	Depreciation	one and manifemente	48,185	35,74
		nning & maintenance	2,700	2,96
	Communication		396	40
	Entertainment		156	17
	Other production	on overheads	899	1,10
			427,565	495,01
	Cost of produc	ction	448,280	522,87
	Work-in-proce	ess		
	Opening balance	re	288,870	269,59
	Closing balance		(241,600)	(374,08
			47,270	(104,488
	Cost of goods	manufactured (balance carried forward)	495,550	418,384

	Quarter	ended
	Septemb	er 30,
	2020	2019
	Rupees in t	housands
lance brought forward	495,550	418,384
ished goods		
ning balance	50,095	34,773
sing balance	(44,403)	(40,768)
	5,692	(5,995)
	501,242	412,389

# 12

Related parties comprise of associated undertakings, directors of the Group, key management personnel and staff retirement funds. The Group continues to have a policy whereby all transactions with related parties are entered into at commercial terms and conditions. Further, contribution to the defined contribution plan (provident fund) is made as per the terms of employment and trust deed and contribution to the defined benefit plan (gratuity fund) is in accordance with the actuarial advice. Details of transactions during the quarter ended / outstanding balances as at September 30, 2019 with related parties are as follows:

	Quarter	ended
	Septem	ber 30,
	2020	2019
	Rupees in t	:housands
12.1 Transactions with related parties		
12.1.1 Key management personnel		
- Salaries and benefits (2018: Restated)	11,179	16,522
12.1.2 Other related parties		
•		
- Contribution to employees' Gratuity Fund	5,000	-
- Contribution to employees' Provident Fund	2,429	2,549
- Education expenses - Model Terbiat School	1,671	1,123
	(Un-audited)	(Audited)
	September 30,	June 30,
	2020	2020
	Rupees in t	thousands
12.2 Balances with related parties		
12.2.1 Other related parties		
- Payable to Gratuity Fund	33,678	35,983
- Payable to Provident Fund	804	754

12.3 There are no transactions with key management personnel other than under their terms of employment.

# 13 OPERATING SEGMENTS

For management purposes the Group is organized into following major business segments.

 Cement
 Engaged in manufacturing and marketing of cement.

 Power
 Engaged in generation and sale of electric power.

13.1	Revenues	Cement		Power		Intra group adjustment		Consolidated	
		September	September	September	September	September	September	September	September
		2020	2019	2020	2019	2020	2019	2020	2019
					Un-au	ıdited			
					Rupees in	thousands			
	Sales - net	445,959	398,455	228,079	253,776	(100,910)	(148,195)	573,128	504,036
	Cost of sales	(426,413)	(362,216)	(189,682)	(184,437)	114,853	134,264	(501,242)	(412,389)
	Gross profit	19,546	36,239	38,397	69,339	13,943	(13,931)	71,886	91,647
	Selling and distribution cost	(9,274)	(10,032)	-	-	-	-	(9,274)	(10,032)
	Administrative expenses	(21,738)	(23,911)	(7,500)	(7,507)	5,846	5,315	(23,392)	(26,103)
		(31,012)	(33,943)	(7,500)	(7,507)	5,846	5,315	(32,666)	(36,135)
	Operating profit	(11,466)	2,296	30,897	61,832	19,789	(8,616)	39,220	55,512
	Other operating expenses	-	(487)	(4)	(26)	-	_	(4)	(513)
	Finance cost	(5,300)	(14,387)	(31,254)	(6,237)	-	886	(36,554)	(19,738)
		(5,300)	(14,874)	(31,258)	(6,263)	-	886	(36,558)	(20,251)
	Other income	11,715	8,525	9,328	7,653	(6,144)	(6,472)	14,899	9,706
	Segment results	(5,051)	(4,053)	8,967	63,222	13,645	(14,202)	17,561	44,967
	Unallocated expenditures	-	-	-	-	-	-	-	-
	(Loss)/profit before tax	(5,051)	(4,053)	8,967	63,222	13,645	(14,202)	17,561	44,967
	Taxation	(2,545)	(7,447)	(2,470)	(1,472)	-	-	(5,015)	(8,919)
	(Loss)/profit for the quarter	(7,596)	(11,500)	6,497	61,750	13,645	(14,202)	12,546	36,048
13.2	Other information	Cen	nent	Pov	wer	Intra group	adjustment	Consol	idated
		September	June	September	June	September	June	September	June
		2020	2020	2020	2020	2020	2020	2020	2020
		(Un-audited)	(Audited)	(Un-audited)	(Audited)	(Un-audited)	(Audited)	(Un-audited)	(Audited)
					Rupees in	thousands			
	Segment assets	3,346,899	3,477,100	3,625,716	3,655,345	(346,699)	(391,814)	6,625,916	6,740,631
	Unallocated corporate assets	-	-	-	-	-	-	-	-
	Total assets	3,346,899	3,477,100	3,625,716	3,655,345	(346,699)	(391,814)	6,625,916	6,740,631
	Segment liabilities	889,916	1,012,521	1,288,292	1,324,419	(43,906)	(75,377)	2,134,302	2,261,563
	Unallocated corporate liabilities	-	-	-	-	-	-	-	-
	Total liabilities	889,916	1,012,521	1,288,292	1,324,419	(43,906)	(75,377)	2,134,302	2,261,563
	Capital expenditure	1,860	24,050	-	95,775	-		1,860	119,825
	Depreciation	19,156	87,648	29,738	99,036	_		48,894	186,684
	Non-cash expenses other than depreciation	-	1,130	-	1,992	-		-	3,122

# 13.3 Reconciliation of reportable segment revenues, profit and loss, assets and liabilities:

Consolidated				
September 30,				
2020 2019				
Dunges in thousands				

# 13.3.1 Operating revenues

Total revenue of reportable segments
Elimination of intra group revenue
Consolidated revenue

# 13.3.2 Profit or loss

Total profit before tax of reportable segments	
Adjustment of unrealized profit and intra group transactions	
Consolidated profit before toxation	

674,038	652,231
(100,910)	(148,195)
573,128	504,036
3,916	59,169
13,645	(14,202)
17,561	44,967

# 13.3.3 Assets

Total assets of reportable segments
Elimination of intra group balances and unrealised profit
Reclassification for consolidation purposes
Consolidated assets

# 13.3.4 Liabilities

Pakistan

Total liabilities of reportable segments Elimination of intra group balances Consolidated liabilities

6,972,615	7,132,445
(345,096)	(390,211)
(1,603)	(1,603)
6,625,916	6,740,631
2,178,208	2,336,940
2,178,208 (43,906)	2,336,940 (75,377)

-- Rupees in thousands

# 3.4 Geographical segment analysis

Revenue		Total Assets		Net Assets		
Un-audited		(Un-audited) (Audited)		(Un-audited)	(Audited)	
September	September September		June 30,	September	June 30,	
2020 2019		2020	2020 2020 2020		2020	
		Rupees i	n thousands			
573,128	504,036	6,625,916	6,740,631	4,491,614	4,479,068	

# 13.5 Information about major customers

Major customers for cement segment are various individual dealers, builders & developers whereas major customer for power segment is Hyderabad Electric Supply Company Limited (HESCO).

# 14 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim consolidated financial statements have been authorized for issue on October 29, 2020 by the Board of Directors of the Holding Company.

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE



# THATTA CEMENT COMPANY LIMITED

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