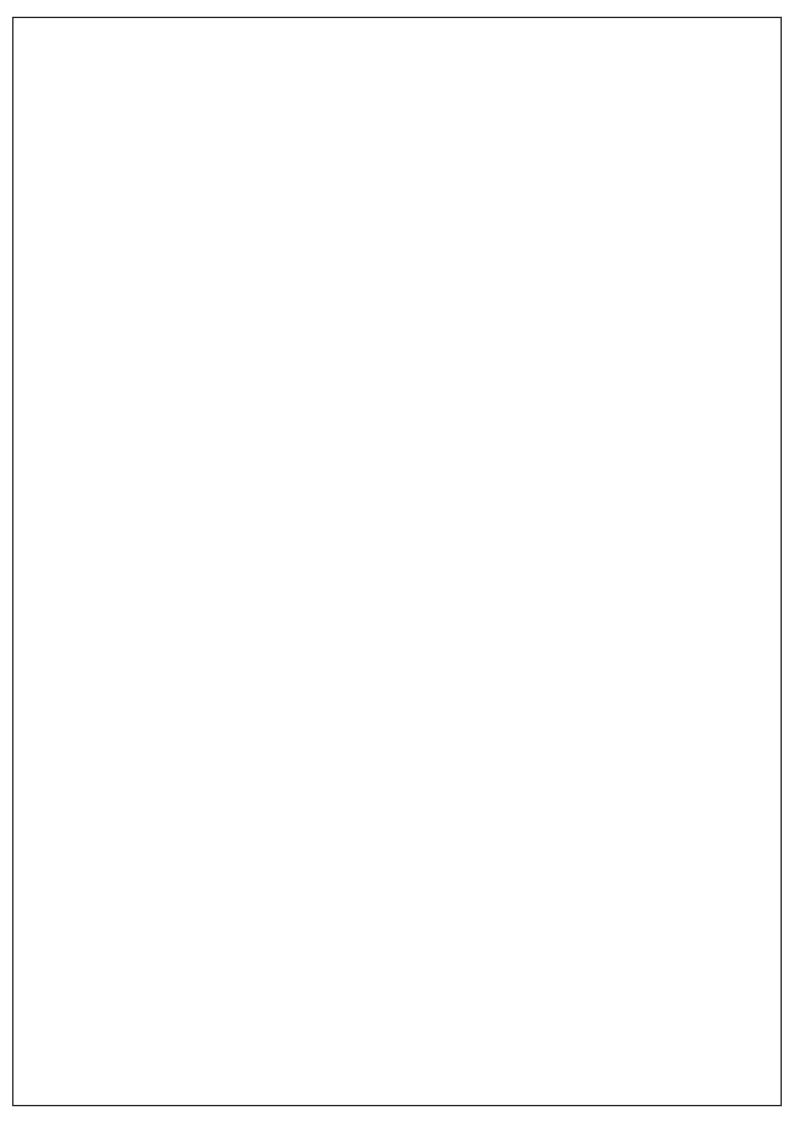




Shield for Everyone

Half Yearly Report 2020-21





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COMPANY INFORMATION

Board of Directors

Mr. Ebrahim Qassim

Mr. Mohammad Haroon Qassim

Chief Executive

Mr. Vali Muhammad A. Habib

Director

Mr. Abdul Ghaffar Umer Kapadia Director
Mr. Imran Chishti Director
Mrs. Saadia Butt Naveed Director

Mr. Mohammad Salman Qassim Director

Audit Committee

Mr. Abdul Ghaffar Umer Kapadia Chairman
Mr. Vali Muhammad A. Habib Member
Mr. Imran Chishti Member

Human Resource & Remuneration Committee

Mr. Imran Chishti Chairman
Mr. Mohammad Haroon Qassim Member
Mr. Vali Muhammad A. Habib Member

Risk Management Committee

Mr. Mohammad Haroon Qassim

Mr. Vali Muhammad A. Habib

Member

Mr. Abdul Ghaffar Umer Kapadia

Member

Chief Financial Officer

Mr. Yasir Yousuf Chhabra

Company Secretary

Mr. Hafiz Muhammad Hasan

Head of Internal Audit

Mr. Tariq Shahzad

Legal Advisors

Mr. Shafqat Zaman

External Auditors

BDO Ebrahim & Co.

Chartered Accountants

Internal Auditors

Yousuf Adil

Chartered Accountants

Bankers

Meezan Bank Limited

Bank Al-Habib Limited - Islamic Banking

Habib Metropolitan Bank Limited - Islamic Banking

Habib Metropolitan Bank Limited

Registrar & Share Registration Office

CDC Share Registrar Services Limited

CDC House, 99-B, S.M.C.H.S,

Main Shahrah-e-Faisal,

Karachi

Registered Office

Office 1007, Business Avenue,

Block 6, P.E.C.H.S., Shahrah-e-Faisal,

Karachi

Factory

Plot No. 368/4 & 5 Landhi Industrial Area

Baldia Road Karachi

Email & URL

mail@shield.com.pk www.shield.com.pk

DIRECTORS' REVIEW

On behalf of the Board of Directors, it is our pleasure to present the un-audited condensed interim financial information for the half year ended December 31, 2020.

Financial summary

Operating Results	December 2020	December 2019	Increase / (Decrease)
	(Rupees)	(Rupees)	
Net Sales	1,176,568,165	942,480,556	24.84%
Gross Profit	375,243,283	256,364,200	46.37%
Gross Profit %	31.89%	27.20%	469 bps
Selling and Distribution Expenses	163,230,339	142,889,866	14.24%
Administrative Expenses	25,289,588	33,761,215	(25.09%)
Finance Costs	29,940,472	49,641,521	(39.69%)
Profit Before Tax	133,672,172	31,650,883	322.33%
Profit After Tax	90,722,359	14,919,609	508.07%
Earnings per Share	23.26	3.83	508.07%

The growth continued and the Company achieved 24.84% growth in net sales. Gross Profit margin increased due to favorable product mix and input material pricing. The Finance cost of the Company decreased by Rs. 19.70 million. The Company recorded profit before tax of Rs. 133.67 million for the half year. The Earnings per share increased to Rs. 23.26 per share from Rs. 3.83 per share over the same period last year.

SBP has maintained policy rate at 7%. However, uncertainty due to the existence of Covid-19 still persists. Your management is doing its best to achieve sustainable growth in sales by execution of focused promotion plans and profitable sales mix in the next quarters of current financial year.

The Board of Directors would like to express their gratitude to all employees for their committed efforts, loyalty and dedications.

On behalf of the Board

Mohammad Haroon Qassim
Chief Executive

Abdul Ghaffar Umer Kapadia
Director

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ڈائر یکٹرز کا جائزہ

ہم بورڈ آف ڈائر یکٹرز کی جانب سے ۱۳ دیمبر ۱<mark>۰۲۰ کوئم ہونے والی نصف سالا نہ مدت کے لیے غیر آ ڈٹ شدہ مختصر عبور کی مالیاتی معلومات پیش کرنے میں خوشی محسوں کررہے ہیں۔</mark>

سرمائے کا خلاصہ

اضافہٰ (کی)	دسمبر <u>1•19</u>	وسمبر ۲۰۲۰	
	(روپي)	(روپي)	عملداری نتائج
24.84%	942,480,556	1,176,568,165	غالص سيلز
46.37%	256,364,200	375,243,283	مجموعى منافع
469 bps	27.20%	31.89%	مجموى فيصدى منافع
14.24%	142,889,866	163,230,339	فروخت اورنقسيم كارى كےاخراجات
(25.09%)	33,761,215	25,289,588	انتظا می اخراجات
(39.69%)	49,641,521	29,940,472	مالياتى لاگت
322.33%	31,650,883	133,672,172	قبل ازئیکس منافع
508.07%	14,919,609	90,722,359	بعداز نیکس منافع
508.07%	3.83	23.26	نی شیئر آ _{مد} نی

نموجاری رہی اور کمپنی نے خالص سیز میں %84.84 اضافہ حاصل کیا۔ سازگار مصنوعات کے انطلات اور انیٹ مادی قیمتوں کے باعث مجموعی منافع کے مارجن میں اضافہ ہوا۔ کمپنی کی مالیاتی لاگت میں 19.70 ملین روپے کی کمی ہوئی۔ کمپنی نے پہلی ششماہی کیلئے 133.67 ملین روپے کا قبل از ٹیکس منافع ریکارڈ کیا۔ فی شیئر آمدنی پہلی ششماہی میں گزشتہ سال کی 3.88 روپے سے بڑھ کر 23.26روپے ہوگئی۔

اسٹیٹ بینک آف پاکستان نے پالیسی شرح کو 7% پر برقرار رکھا ہے۔تا ہم کووڈ-19 کی دوسری لہر کی وجہ سے غیریقینی کی صورتِ تا حال برقرار ہے۔آپ کی انتظامیہ بیلز میں پائیدار رتی کے حصول کیلیجا پنی بہترین کوششیں کر رہی ہے جس کے لیے رواں مالی سال کی انگلی سہ ماہیوں میں منافع بخش فروخت کے انطلات اور پر وموشنز کے منظم منصوبوں پڑممل درآ مدکیا جائے گا۔

بورڈ آف ڈائر کیٹر زتمام ملاز مین کاان کی پرعزم کوششوں، وفاداری اور گلن پرشکر گزاری کاا ظہار کرتا ہے۔

بورڈ آف ڈائر یکٹرز کی طرف ہے

عبدالغفارعمر كياڈيا ڈائز يکٹر

سسسالیا محمه بارون قاسم چف ایگزیکٹو

کراچی: ۲۰۲ فروری ۲۰۲۱



Tel: +92 21 3568 3030 Fax: +92 21 3568 4239 www.bdo.com.pk

2nd Floor, Block-C Lakson Square, Building No.1 Sarwar Shaheed Road Karachi-74200 Pakistan

INDEPENDENT AUDITOR'S REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS

Introduction

We have reviewed the accompanying condensed interim statement of financial position of SHIELD CORPORATION LIMITED ("the Company") as at December 31, 2020 and the related condensed interim statement of other comprehensive income, condensed interim statement of cash flows, condensed interim statement of changes in equity and notes to the condensed interim financial information for the six-month period then ended (here-in-after referred as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as at and for the six months period ended December 31, 2020 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Other Matter

The figures for the quarter ended December 31, 2020 and December 31, 2019 in the condensed interim income statement and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

KARACHI

DATED: 2 3 FEB 2021

CHARTERED ACCOUNTANTS

Engagement Partner: Zulfikar Ali Causer



CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2020

AO AT DECEMBER 31, 2020	(Unaudited) December 31, 2020	(Audited) June 30, 2020
Note	(Rupe	ees)
ASSETS		
NON - CURRENT ASSETS		
Property, plant and equipment		
Operating fixed assets 7	772,489,312	762,126,973
Capital work in progress 8	9,044,137	22,749,559
	781,533,449	784,876,532
Intangible asset	373,333	466,667
Long term deposits	5,372,930	5,372,930
Investment in equity accounted associate	3,087,322	3,495,659
	790,367,034	794,211,788
CURRENT ASSETS	00 707 500	24 222 222
Stores and spares	33,727,566	31,299,080
Stock-in-trade 9	393,092,771	452,376,885
Trade debts 10	93,613,965	43,734,368
Loans and advances	15,413,825	12,331,436
Trade deposits, prepayments and other receivables	10,402,719	1,595,440
Taxation - net	78,064,674	107,091,713
Cash and bank balances 12	1,148,761	1,460,494
TOTAL ACCETO	625,464,281	649,889,416 1,444,101,204
TOTAL ASSETS	1,415,831,315	1,444,101,204
FOURTY AND LIABILITIES		
EQUITY AND LIABILITIES		
Share capital and reserves Authorized share capital		
15,000,000 (June 30, 2020 : 15,000,000) ordinary shares of Rs. 10/- each	150,000,000	150,000,000
Issued, subscribed and paid-up capital		
3,900,000 ordinary shares of Rs. 10/- each	39,000,000	39,000,000
Loan from Chief Executive and Director	110,000,000	110,000,000
Capital reserve	10,000,000	10,000,000
Revenue reserves	425,615,354	334,892,995
	584,615,354	493,892,995
NON - CURRENT LIABILITIES		
Deferred taxation	66,415,822	42,565,400
Long term financing - secured 13	278,310,592	303,453,486
Deferred government grant 14	1,544,190	2,862,788
	346,270,604	348,881,674
CURRENT LIABILITIES		
Trade and other payable 15	139,557,485	113,502,722
Short term borrowings - secured 16	213,807,565	441,954,267
Accrued Profit 17	9,033,642	18,767,466
Current portion of long term financing - secured 13	116,924,015	23,179,838
Current portion of deferred government grant 14	4,597,538	2,884,006
Unpaid dividend	338,822	351,946
Unclaimed dividend	686,290	686,290
	484,945,357	601,326,535
TOTAL EQUITY AND LIABILITIES	1,415,831,315	1,444,101,204

The annexed notes from 1 to 31 form an integral part of these condensed interim financial information.

Chief Executive

CONTINGENCIES AND COMMITMENTS

Director

Chief Financial officer

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CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED) FOR THE PERIOD ENDED DECEMBER 31, 2020

		Six Months P	eriod Ended	Three Months Period Ended			
		December 31, 2020	December 31, 2019	December 31, 2020	December 31, 20 <mark>19</mark>		
	Note	(Rup	ees)	(Rup	oees)		
Sales - net	19	1,176,568,165	942,480,556	639,385,833	495,897,839		
Cost of sales		(801,324,882)	(686,116,356)	(427,542,258)	(379,871,936)		
Gross profit		375,243,283	256,364,200	211,843,575	116,025,903		
Selling and distribution expenses		(163,230,339)	(142,889,866)	(85,554,450)	(81,875,541)		
Administrative and general expenses		(25,289,588)	(33,761,215)	(13,899,408)	(17,007,982)		
Other operating expenses		(31,827,556)	(2,367,432)	(6,630,877)	780,483		
		(220,347,483)	(179,018,513)	(106,084,735)	(98,103,040)		
		154,895,800	77,345,687	105,758,840	17,922,863		
Other operating income		9,125,181	4,133,160	3,912,799	2,088,416		
Operating profit before finance costs		164,020,981	81,478,847	109,671,639	20,011,279		
Share of loss on equity accounted associate		(408,337)	(186,443)	(189,405)	(186,443)		
Finance costs	20	(29,940,472)	(49,641,521)	(12,898,382)	(28,231,780)		
Profit / (loss) before taxation		133,672,172	31,650,883	96,583,852	(8,406,944)		
Taxation		(42,949,813)	(16,731,274)	(27,569,834)	1,875,014		
Profit / (loss) for the period		90,722,359	14,919,609	69,014,018	(6,531,930)		
Other comprehensive income		-	-	-			
Total comprehensive income / (loss) for the period		90,722,359	14,919,609	69,014,018	(6,531,930)		
			_				
Earnings per share - basic and diluted	21	23.26	3.83	17.70	(1.67)		

The annexed notes from 1 to 31 form an integral part of these condensed interim financial information.

Chief Executive

Director Chief Financial officer



CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE PERIOD ENDED DECEMBER 31, 2020

		Six months period ended			
		December 31, 2020	December 31, 2019		
	Note	(Rup	ees)		
Cash flows from operating activities					
Cash flow generated from / (used in) operations	22	240,639,711	(10,854,023)		
Long term deposit		-	(61,540)		
Finance costs paid		(39,674,296)	(36,626,190)		
Income tax - net	,	9,927,649	(34,831,851)		
Net cash flow generated from / (used in) operating activities		210,893,064	(82,373,604)		
Cash flows from investing activities					
Fixed capital expenditure including work in progress		(52,687,621)	(221,482,097)		
Sales proceeds from disposal of property, plant and equipment		646,433	264,833		
Net cash used in investing activities		(52,041,188)	(221,217,264)		
Cash flows from financing activities					
Long term financing diminishing musharakah - net		68,996,217	124,608,189		
Loan obtained from Chief Executive and Director		-	88,300,000		
Short term murabaha finance - net		(130,087,591)	103,673,149		
Dividend paid		(13,124)	(4,843,962)		
Net cash (used in) / generated from financing activities		(61,104,498)	311,737,376		
Net increase in cash and cash equivalents		97,747,378	8,146,508		
Cash and cash equivalents at the beginning of the period	,	(181,537,563)	(185,460,400)		
Cash and cash equivalents at end of the period	23	(83,790,185)	(177,313,892)		

The annexed notes from 1 to 31 form an integral part of these condensed interim financial information.

Chief Executive

Director

Chief Financial officer

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE PERIOD ENDED DECEMBER 31, 2020

			Reserve				
	laanad ambaadbad	Loan from Chief	Capital reserve	Reven	ue reserves		
	Issued, subscribed and paid-up capital	Executive and Director	Share Premium	General	Unappropriated profit	Sub total	Total
				(Rupees)			
Balance as at July 1, 2019 Total comprehensive Income for the period ended December 31, 2019	39,000,000	21,700,000	10,000,000	55,000,000	303,221,403	368,221,403	428,921,403
Profit for the priod Other comprehensive income for the period	-	-		-	14,919,609	14,919,609	14,919,609
	-	-	-	-	14,919,609	14,919,609	14,919,609
Transactions with owners							
Dividend for the year June 30, 2019 - Final - @ Rs. 1.25 per share	-	-	-	-	(4,875,000)	(4,875,000)	(4,875,000)
Loan received during the period	-	88,300,000	-	-	-	_	88,300,000
	-	88,300,000	-	-	(4,875,000)	(4,875,000)	83,425,000
Balance as at December 31, 2019	39,000,000	110,000,000	10,000,000	55,000,000	313,266,012	378,266,012	527,266,012
Balance as at July 1, 2020 Total comprehensive Income for the	39,000,000	110,000,000	10,000,000	55,000,000	279,892,995	344,892,995	493,892,995
period ended December 31, 2020							
Profit for the priod	-	-	-	-	90,722,359	90,722,359	90,722,359
Other comprehensive income for the period	-	-	-	-	-	-	-
		-	-	-	90,722,359	90,722,359	90,722,359
Balance as at December 31, 2020	39,000,000	110,000,000	10,000,000	55,000,000	370,615,354	435,615,354	584,615,354

The annexed notes from 1 to 31 form an integral part of these condensed interim financial information.

Director

Chief Executive

Chief Financial officer

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED DECEMBER 31, 2020

1 STATUS AND NATURE OF BUSINESS

Shield Corporation Limited (the Company) was incorporated on January 10, 1975 as a public limited company in Pakistan under the Companies Act, 1913 (now Companies Act, 2017) and is quoted on Pakistan Stock Exchange Limited. The Company started its commercial production on November 26, 1975 and is mainly engaged in the manufacturing, trading and sales of oral care, baby care and hygiene products.

2 GEOGRAPHICAL LOCATION AND ADDRESSES OF BUSINESS UNITS

The registered office of the Company is situated at office No. 1007, 10th Floor, Business Avenue, Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi. The manufacturing facility of the Company is located at Landhi Industrial Area, Karachi.

3 BASIS OF PREPARATION

3.1 Statement of compliance

This condensed interim financial information are unaudited but subject to the limited scope review by auditors and is being submitted to the shareholders as required under section 237 of the Companies Act, 2017.

This condensed interim financial information of the Company for the half year ended December 31, 2020 have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- 'International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standard Board (IASB) as notified under the Companies Act, 2017; and
- 'Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ from the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

This condensed interim financial information does not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the annual financial statements of the Company as at and for the year ended June 30, 2020 which have been prepared in accordance with accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements.

The comparative statement of financial position presented in these condensed interim financial information have been extracted from the annual audited financial statements of the Company for the year ended June 30, 2020, whereas the comparative condensed interim statement of profit or loss, condensed interim statement of other comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are extracted from the unaudited condensed interim financial information for the half year ended December 31, 2019.

3.2 Basis of measurement

This condensed interim financial information have been prepared under the historical cost convention except as disclosed otherwise. These condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.

3.3 Functional and presentation currency

This condensed interim financial information is presented in Pakistan Rupees which is also the Company's functional and presentation currency.

4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those adopted in the preparation of the annual financial statements for the year ended June 30, 2020.

5 SIGNIFICANT ACCOUNTING ESTIMATES, JUDGEMENTS, AND ASSUMPTIONS

The preparation of condensed interim financial information in conformity with accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and the reported amounts of assets, liabilities, income and expenses.

Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

6 TAXATION

The provisions for taxation for the half year and quarter ended December 31, 2020, have been made using the estimated effective tax rate applicable to expected total annual earnings. The applicable income tax rate is 29% for the Tax Year 2021 as stipulated through Finance Act 2019.

			(Unaudited) December 31, 2020	(Audited) June 30, 2020
		Note	(Rupe	ees)
7	OPERATING FIXED ASSETS			
	Opening net book value (NBV)		762,126,973	597,427,238
	Additions during the period / year at cost	7.1	66,393,043	232,917,243
			828,520,016	830,344,481
	Disposals during the period / year at NBV	7.1	5,221,147	443,909
	Impairment (Net off disposals)	7.1	15,663,986	
	Depreciation charge for the period / year		35,145,571	67,773,599
			(56,030,704)	(68,217,508)
	Closing net book value (NBV)		772,489,312	762,126,973



Following are the cost of operating fixed assets added and disposed off during the period ended:

(Unaudited)

December 31, 2020

Disposals Impairment

(Audited)

June 30, 2020

Disposals

393,092,771

452,376,885

Impairment

	Additions (at cost)	(at net book value)	net of disposal	Additions (at cost)	(at net book value)	net of disposal
			(R	upees)		
Building on leashold land				2 720 060		
Plant and machinery	63,368,657	5,189,955	- 15,663,986	3,730,960 221,752,040	- 191,232	-
Furniture & fittings	1,475,972	5, 169,955	15,005,900	5,541,515	191,232	-
Office equipments	905,215	_	-	1,892,728	136,520	-
Computers	643,199	31,192	_	1,092,720	116,157	-
	66,393,043	5,221,147	15,663,986	232,917,243	443,909	-
				(Unaudited)	(Au	ıdited)
				December 31, 2020		ne 30, 2020
			Note	(Ru	ıpees)	
CAPITAL WORK IN PROGRESS					_	
Plant and machinery				7,624,964	. 1	0,511,453
Advances to suppliers				1,419,173	1	2,238,106
			8.1	9,044,137	2	2,749,559
Movement of carrying amount is as t	follows:		_			
Opening balance				22,749,559	1	0,438,519
Additions (at cost) during the perio	d / year			42,527,051	21	5,007,933
				65,276,610	22	25,446,452
Transfer to operating fixed assets of	during period /	year		(56,232,473) (20	2,696,893)
Closing balance				9,044,137	2	2,749,559
STOCK IN TRADE						
STOCK-IN-TRADE						
Manufacturing:						
Raw and packing materials				000 540 544	00	0.004.005
in hand				266,540,541		8,201,325
in transit			_	40,427,962	_	2,812,801
Work in process				306,968,503		1,014,126
Work-in-process				20,931,379		7,609,185
Finished goods			9.1	53,020,174	4	9,062,083
Trading: in hand			2.2	12 172 715	1	4 601 401
IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII			9.2	12,172,715	1	4,691,491

8

8.1

9

- 9.1 This includes finished goods with cost of Rs. 3.303 million (June 2020: Rs. 18.564 million) which are being carried at their net realizable value of Rs. 2.768 million (June 2020: Rs. 17.203 million).
- 9.2 This includes trading goods with cost of Rs. 0.101 million (June 2020: Rs. 0.375 million) which are being carried at their net realizable value of Rs. 0.096 million (June 2020: Rs. 0.275 million).

			(Unaudited)	(Audited)
			December 31, 2020	June 30, 2020
		Note	(Rup	ees)
10	TRADE DEBTS			
	(Unsecured - considered good)			
	Due from associated undertakings	10.1	54,198,250	12,633,008
	Others		39,415,715	31,101,360
			93,613,965	43,734,368
	(Unsecured - considered doubtful)			
	Others		3,919,494	4,807,189
	Allowance for expected credit losses		(3,919,494)	(4,807,189)
			93,613,965	43,734,368
10.1	This comprises of amounts receivable from:			
	•			
	Premier Agencies		-	12,425,861
	Premier Sales (Private) Limited		54,087,720	
	Pharmevo (Private) Limited		27,000	13,500
	Scitech Health (Private) Limited		5,581	139,500
	Memon Medical Institute Zaman Textile Mills (Private) Limited		69,759 8,190	37,767 16,380
	Zaman Textile Willis (Filvate) Limited		54,198,250	12,633,008
			34, 190,230	12,033,000
11	TRADE DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES			
	LC margin		5,630,069	
	Security deposits		1,638,996	493,996
	Prepayments		2,088,074	55,864
	Sales tax receivable		1,045,580	1,045,580
			10,402,719	1,595,440
12	CASH AND BANK BALANCES			
	Cash in hand			
	Local currency		233,731	160,502
	Foreign currency		512,790	533,740
			746,521	694,242
	Cash at bank			
	Current account	12.1	402,240	766,252
			1,148,761	1,460,494

12.1 This includes balances amounting to Rs. 0.186 million (June 30, 2020: Rs. 0.559 million) with Shariah compliant banks.



13 LONG TERM FINANCING - SECURED

	Installment payable	Repayment period	Profit rate		(Unaudited) December 31, 2020	(Audited) June 30, 2020
		•		Note	(Rup	ees)
Shariah Arrangements			0.50% above			
Bank Al-Habib Limited - Islamic banking	Quarterly	2017-22	6 months KIBOR 0.75% above	13.1 & 13.2	38,500,000	38,500,000
Bank Al-Habib Limited - Islamic banking	Quarterly	2019-25	6 months KIBOR 1% above	13.1 & 13.2	41,011,167	41,011,167
Bank Al-Habib Limited - Islamic banking	Quarterly	2019-25	6 months KIBOR 1% above	13.1 & 13.2	76,558,376	76,558,376
Meezan Bank Limited	Quarterly	2019-21	3 months KIBOR 1% above	13.1 & 13.3	2,470,490	2,470,490
Meezan Bank Limited	Quarterly	2019-22	3 months KIBOR 1% above	13.1 & 13.3	4,377,510	4,377,510
Meezan Bank Limited	Quarterly	2019-25	3 months KIBOR 1% above	13.1 & 13.3	7,077,570	7,077,570
Meezan Bank Limited	Quarterly	2019-25	3 months KIBOR 1% above	13.1 & 13.3	15,468,421	15,468,421
Meezan Bank Limited	Quarterly	2019-25	3 months KIBOR 1% above	13.1 & 13.3	5,191,301	5,191,301
Meezan Bank Limited	Quarterly	2019-25	3 months KIBOR 1.2% above	13.1 & 13.3	4,729,660	4,729,660
Meezan Bank Limited	Quarterly	2019-25	3 months KIBOR 1% above	13.1 & 13.4	86,990,710	86,990,710
Meezan Bank Limited	Quarterly	2020-23	3 months KIBOR 1% above	13.3	4,567,680	-
Meezan Bank Limited	Quarterly	2020-23	3 months KIBOR 1% above	13.3	7,266,240	-
Meezan Bank Limited	Quarterly	2020-23	3 months KIBOR 1% above	13.3	2,588,598	-
Meezan Bank Limited	Quarterly	2020-23	3 months KIBOR	13.3	3,759,554 300,557,277	282,375,205
Non-shariah Arrangements						
Habib Metropolitan Bank Limited	Quarterly	2021-22	2% above SBP Rate	13.5	94,677,330 395,234,607	<u>44,258,119</u> <u>326,633,324</u>
Less: Current portion shown under current liabilities Shariah Arrangements					393,234,007	320,033,324
Bank Al-Habib Limited - Islamic banking				13.2	(34,084,572)	(9,753,243)
Meezan Bank Limited				13.3 & 13.4	(32,429,914)	(7,175,981)
Non-shariah Arrangements					(66,514,486)	(16,929,224)
Habib Metropolitan Bank Limited				13.5	(50,409,529) 278,310,592	(6,250,614) 303,453,486

- As per State Bank of Pakistan relief package, all of the principal payments under diminishing musharakah arrangements were deferred by one year. Consequently, the term for all of arrangements is increased by a year.
- The Company has a long term loan arrangement with Bank Al-Habib Limited Islamic banking for an amount of Rs. 239.99 million (June 30, 2020: Rs. 236.64 million). The term of the loan is 5 years from the date of disbursement, repayable in 20 equal quarterly installments. During the period, the Company had made repayment of Rs. 3.34 million (June 30, 2020: Rs. 25.57 million) on which, profit was 7.63% to 14.45% (June 30, 2020: 13.57% to 15.08%) per annum. The Company has total facility of Rs. 416.47 million. Islamic finance under this diminishing musharakah is secured by a equitable mortgage of office property, first exclusive charge of particular machinery of the Company and personal guarantee of Chairman of the Board of Directors.

- The Company has a long term loan arrangement with Meezan Bank Limited for an amount of Rs. 79.84 million (June 30, 2020 Rs. 61.66 million). The term of the loan is from 2 to 5 years from the date of disbursement, repayable in 8 to 20 equal quarterly installments. During the period, the Company had made repayment of Rs. nil (June 30, 2020: Rs. 16.31 million) on which, profit was 7.86% to 11.94% (June 30, 2020: 12.15% to 14.91%) per annum. The Company has total facility of Rs. 95 million. Islamic finance under this diminishing musharakah is secured by a first exclusive charge over particular machinery of the Company.
- The Company entered into a long term loan arrangement with Meezan Bank Limited for an amount of Rs. 102.34 million. The term of the loan is 5 years from the date of disbursement, repayable in 20 equal quarterly installments started from August 2019. During the period, the Company had made repayment of Rs. nil (June 30, 2020: Rs. 15.35 million) on which, profit was 8.27% to 9.37% (June 30, 2020: 12.29% to 15.11%) per annum. The Company has total facility of Rs. 125 million. Islamic finance under this diminishing musharakah is secured by a first exclusive charge of Baby Care machine and personal guarantee of Chairman of the Board of Directors and Chief Executive Officer.
- The Company has entered a long term loan arrangement with Habib Metropolitan Bank Limited of an amount of Rs. 100.81 million (June 30, 2020: Rs. 50.00 million). The term of the loan was 2 years from the date of disbursement, repayable in 8 equal quarterly installments started from April 2021. The Company has total facility of Rs. 107 million. SBP-Refinance Scheme is secured by Pari Passu charge over Movables & Receivables (Stock & Receivables) of the company with 25% margin for Rs. 142.667 million.

	(Unaudited) December 31, 2020	(Audited) June 30, 2020
Note	(Rup	ees)
14 DEFERRED GOVERNMENT GRANT		
Government grant	6,141,728	5,746,794
Less: Current portion shown under current liabilities	(4,597,538)	(2,884,006)
	1,544,190	2,862,788
15 TRADE AND OTHER PAYABLES		
Creditors	68,725,427	62,461,909
Accrued liabilities	36,474,633	8,957,302
Retention money	24,382	24,382
Sales tax payable	364,707	24,287,632
Workers' welfare fund	2,727,998	-
Workers' profit participation fund	7,178,941	
Advances from customers - unsecured	24,061,397	17,771,497
	139,557,485	113,502,722
16 SHORT TERM BORROWINGS - SECURED		
From banking companies - secured Islamic mode		
Murabaha finance	128,868,619	144,005,933
Running musharakah	84,938,946	182,998,057
Istisna financing	-	114,950,277
16.1	213,807,565	441,954,267



This represent short term financing i.e. murabaha, istisna and running musharakah obtained under profit arrangements and are secured against hypothecation of movable fixed assets and hypothecation of current assets of the Company. The Company has murabaha financing facility of Rs. 600 million (June 30, 2020: Rs. 600 million) out of which Rs. 225 million (June 30, 2020: Rs 225 million) is interchangeable with running musharakah and Rs. 223.13 million (June 2020: Rs. 223.13 million) with istisna. In addition, the Company has running musharakah facility of Rs. 50 million (June 30, 2020 Rs. 50 million). During the period, profit rate on such arrangements ranged between KIBOR + 0.30% to KIBOR + 0.85% (June 30, 2020: KIBOR + 0.30% to KIBOR + 0.75%) per annum.

			(Unaudited) December 31, 2020	(Audited) June 30, 2020
		Note	(Rupe	es)
17	ACCRUED PROFIT			
	Long-term financing from Banks			
	Shariah Arrangement:			
	Diminishing musharakah		4,153,770	5,253,518
	Non shariah Arrangement:			
	Salary refinancing		506,850	90,562
			4,660,620	5,344,080
	Short-term borrowings from Banks			
	Murabaha financing		2,888,182	5,753,187
	Musharakah financing		1,484,840	6,041,584
	Istisna financing		-	1,628,615
			4,373,022	13,423,386
			9,033,642	18,767,466

18 CONTINGENCIES AND COMMITMENTS

18.1 Contingencies

- 18.1.1 Except for as stated below, there is no significant change in the status of contingencies as set out in the Company's annual financial statements for the year ended June 30, 2020:
- (a) During the period the High Court of Sindh disposed off the suit filed by Beecham Group Plc in favor of the Company. The suit was for permanent injunction, restraining infringement, passing off the trademark "Flex". Consequently, the Company has received back the bank guarantee of Rs. 5 million submitted as per the order of the High Court of Sindh.
- (b) During the period the High Court of Sindh decided in favor of the Company the constitutional petition filed by the Company against Federation of Pakistan, National Electric Power Regulatory Authority and K-Electric Limited through judgement dated September 28, 2020. The petition challenged the retrospective ISPA lew amounting to Rs. 5.166 million that was related to the period from July 2019 to December 2019.

Subsequently, K-Electric Limited has filed CPLA against the judgement in the Supreme Court of Pakistan at Islamabad. Based on the Company's legal counsel advice, the management of the Company is confident that the matter will be decided in favor of the Company, therefore no provision has been made in this condensed interim financial information.

18.2 Commitments

- 18.2.1 The Company has letter of credit commitments for purchases amounting to Rs. 126.55 million (June 30, 2020: Rs. 18.509 million).
- 18.2.2 The Company has letter of credit and other commitments for capital expenditures amounting to Rs. 4.71 million (June 30, 2020: Rs. 42.291 million).

			(Unau	dited)	(Unau	dited)
			Six months p	eriod ended	Three months	period ended
			December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
			(Rup	ees)	(Rup	ees)
19	SALES - NET	Note				
	Sales Local		1,459,807,077	1,191,575,864	773,628,844	631,040,003
	Sales tax		(214,151,889)	(174,823,560)	(113,502,385)	(92,520,467)
			1,245,655,188	1,016,752,304	660,126,459	538,519,536
	Discounts		(73,567,689)	(74,942,145)	(22,888,574)	(43,292,094)
			1,172,087,499	941,810,159	637,237,885	495,227,442
	Sales Export	19.1	4,480,666	670,397	2,147,948	670,397
			1,176,568,165	942,480,556	639,385,833	495,897,839
19.1	Sumamry of export sales					
	Country					
	Mozambique		4,377,896	670,397	2,045,178	670,397
	Ireland		102,770	-	102,770	
			4,480,666	670,397	2,147,948	670,397
	Shariah Arrangement Profit on short term borrowings Rent on diminishing musharakah Guarantee commission Bank charges Non-Shariah Arrangement Interest on WPPF Interest on salary refinancing Guarantee commission Bank charges		12,769,336 13,574,851 13,322 333,995 26,691,504 - 3,190,670 41,102 17,196 29,940,472	28,517,672 20,873,087 1,279 212,105 49,604,143 34,503 - - 2,875 49,641,521	4,492,022 6,264,305 6,786 210,763 10,973,876 - 1,906,628 1,102 16,776 12,898,382	16,554,646 11,545,958 1,279 150,440 28,252,323 (21,543) - - 1,000 28,231,780
21	EARNINGS PER SHARE - BASIC AND DILUTED Profit / (loss) for the period		90,722,359	14,919,609	69,014,018	(6,531,930)
	Weighted average number of ordinary			(Number	of shares)	
	shares in issue during the period		3,900,000	3,900,000	3,900,000	3,900,000
				(Rup	ees)	

23.26

Earnings / (loss) per share basic and diluted

(1.67)

17.70

3.83



22

Unaudited

		Six months period ended		
		December 31, 2020	December 31, 2019	
	Note	(Rup	ees)	
CASH FLOWS FROM OPERATIONS				
Profit before taxation		133,672,172	31,650,883	
Adjustments for:				
Depreciation		35,145,571	31,648,705	
Impairement net of disposal		15,663,986	-	
Amortization		93,334	-	
Share of loss on equity accounted associate		408,337	186,443	
(Reversal) / Allowance for expected credit losses		(887,695)	-	
Loss on disposal of property, plant and equipment		4,574,713	179,075	
Provision against slow moving stores		1,681,919	-	
and spares				
Finance costs	20	29,940,472	49,641,521	
		86,620,637	81,655,744	
Changes in:				
Stores and spares		(4,110,405)	(5,252,039)	
Stock-in-trade		59,284,114	(116,139,837)	
Trade receivables		(48,991,902)	(386,453)	
Loans and advances		(3,082,389)	(4,341,425)	
Trade deposits and short term prepayments		(8,807,279)	(13,765,963)	
Sales tax receivable		-	(6,463,113)	
Trade and other payables		26,054,763	22,188,180	
Cash flow generated from / (used in) operations		240,639,711	(10,854,023)	
CASH AND CASH EQUIVALENTS				
Running Musharakah-secured		(84,938,946)	(178,755,378)	
Cash and bank Balances		1,148,761	1,441,486	

24 ENTITY-WIDE INFORMATION

The Company constitutes of a single reportable segment, the principal classes of products of which are oral care, baby care and hygiene products.

The Company's principal classes of products accounted for the following percentages of sales:

Baby care Oral care Hygiene

	(Unau	dited)	(Unaudited)		
	Six months p	eriod ended	Three months	period ended	
•	December 31, December 31, 2020 2019		December 31, 2020	December 31, 2019	
	87.08%	85.98%	89.00%	85.66%	
	12.38%	14.02%	10.73%	14.34%	
	0.54%	0.00%	0.28%	0.00%	
	100.00%	100.00%	100.00%	100.00%	

(83,790,185)

(177,313,892)

23

TRANSACTIONS AND BALANCES WITH RELATED PARTIES 25

The related parties comprise of associated undertakings, key management personnel and post employment benefit plan. The Company in the normal course of business carries out transactions with various related parties. All transactions with related parties are under agreed terms / contractual arrangements.

				(Unau	idited)	(Unau	idited)
				Six months	period ended	Three months	period ended
Name	Nature of	Basis of	Nature of transaction	December 31,	December 31,	December 31,	December 31,
Hame	Relation	Relation	Nature of Bullsacion	2020	2019	2020	2019
				(Rup	oees)	(Rupe	es)
Premier Agencies	Associated	Common	Sale of goods / (sale return) - net off				
	undertaking	Director	discount of Rs. nil (2019: Rs. 28.10				
			million)	(13,558,565)	852,429,249	(3,239,638)	452,032,440
			Reimbursement of selling and				
B : 01 (B: 1)1: " 1			distribution expenses	118,318	78,803,280	-	43,672,293
Premier Sales (Private) Limited	Associated	Common	Sale of goods - net off discount of	1 061 000 760		E22 260 E61	
	undertaking	Director	Rs. 62.37 million (2019: Rs. Nil) Reimbursement of selling and	1,061,023,763	-	522,269,561	
			distribution expenses	91,755,539	_	40,446,964	
Memon Medical Institute	Associated	Common	•	91,733,339	-	40,440,304	
Wellon Wedical Institute	undertaking	Director	Sale of goods	62,201	213,224	12,634	147,658
PharmEvo (Private) Limited	Associated	Common		02,201	210,221	.2,00	111,000
	undertaking	Director	Sale of goods	73,077	-	46,154	_
Zaman Textile Mills (Private) Limited	Associated	Common					
, ,	undertaking	Director	Sale of goods	7,000	-	-	-
Scitech Health (Private) Limited	Associated	Common	Purchase of goods				
	undertaking	Director	Fulcilase of goods	78,774	-	60,476	-
Nagaria Textile Mills (Private) Limited	Associated	Common	Warehouse rent				
	undertaking	Director	Transmode Tone	1,142,466	-	1,142,466	-
Mr Muhammad Haroon Qassim	Related	Chief	Loan received				
	parties	Executive		-	71,000,000	-	51,000,000
Mr Muhammad Salman Qassim	Related	Director	Loan received		47 000 000		
Formitary Bookidary Front	parties Retirement	F		-	17,300,000	-	-
Employees Provident Fund	benefit fund	Employees benefit fund	Contribution made	3,249,236	3,154,955	1,746,424	1,556,730
Key Management Personnel	Related			3,249,230	5, 154, 955	1,740,424	1,550,750
itey management i ersonillei	parties	Executives	Remuneration and benefits	20,305,273	14,228,295	11,709,156	7,215,865
	parties			25,500,270	,220,200	11,700,100	.,210,000

			(Unaudited) December 31, 2020	(Audited) June 30, 2020
25.1	Period / year end balances	Note	(Rup	ees)
	Receivable from related parties Payable to related parties	10	54,198,250 3,373,986	12,633,008
	Loan from Chief Executive and Director		110,000,000	110,000,000

26 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in annual financial statements of the Company as at and for the year ended June 30, 2020

26.1 Financial instruments by category

Financial assets at amortized cost		
Deposits	7,011,926	5,866,926
Loan to employees	-	100,000
Trade debts	93,613,965	43,734,368
Cash and bank balances	1,148,761	1,460,494
	101,774,652	51,161,788



(Unaudited) (Audited)
December 31, June 30,
2020 2020
(Rupees)

Financial liabilities at amortized cost

Long term financing - secured
Trade and other payables
Accrued profit
Short term borrowings - secured

723,300,256	858,798,650
213,807,565	441,954,267
9,033,642	18,767,466
105,224,442	71,443,593
395,234,607	326,633,324

27 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

IFRS 13 'Fair Value Measurement' requires the Company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value.

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1 : Fair value measurements using quoted price (unadjusted) in active markets for identical asset or liability.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

As of the reporting date, none of the financial instruments of the Company are carried at fair value.

The carrying values of all other financial assets and liabilities reflected in this condensed interim financial information approximate their fair values.

The Company has not disclosed the fair values for all other financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

28 NUMBER OF EMPLOYEES

The number of employees as at period ended December 31, 2020 were 113 (June 30,2020: 94) and average number of employees during the period were 95 (June 30,2020: 95).

29 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue on February 23, 2021 by the Board of Directors of the Company.

30 CORRESPONDING FIGURES

Corresponding figures have been rearranged and regrouped, wherever necessary for the purpose of comparison and better presentation. However, no significant rearrangement and regrouping has been made during the period.

31 GENERAL

Amounts have been rounded off to the nearest thousands of rupees unless otherwise stated.

Chief Executive

Director

Chief Financial officer







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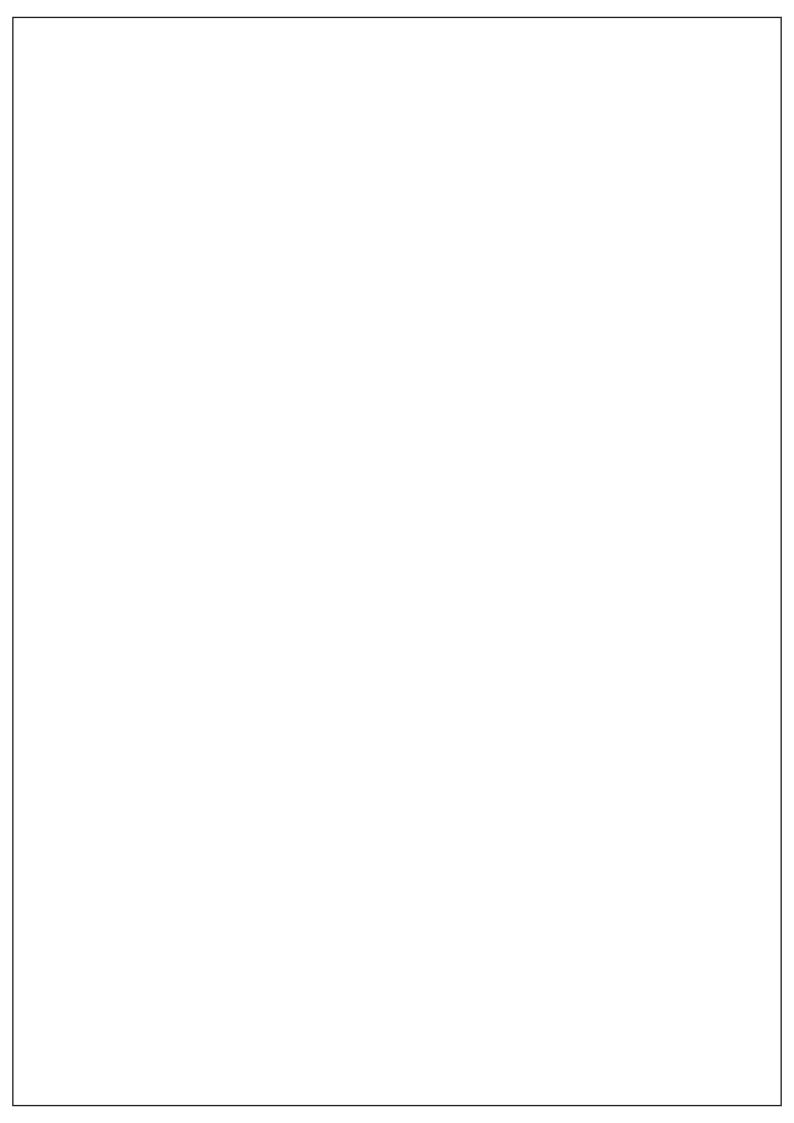
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