

**GILLETTE PAKISTAN LIMITED**  
**Condensed Interim Profit And Loss Account - (Unaudited)**  
**For the Quarter and Nine Months Period Ended March 31, 2021**

	For the nine months period ended		For the Quarter ended	
	March 31, 2021	March 31, 2020	March 31, 2021	March 31, 2020
	<i>Rupees in '000</i>			
Revenue from contract with customers - net	1,671,401	1,533,346	572,343	548,771
Cost of goods sold	(1,414,592)	(944,234)	(492,190)	(342,047)
<b>Gross profit</b>	<b>256,809</b>	<b>589,112</b>	<b>80,153</b>	<b>206,724</b>
Selling, marketing and distribution expenses	(176,477)	(205,574)	(63,535)	(73,444)
Administrative expenses	(34,487)	(41,343)	(14,616)	(26,979)
Other operating expenses	(9,262)	(4,932)	10,312	(5,132)
Interest expense	(4,510)	(3,854)	(3,171)	(1,746)
Bank charges	(235)	(142)	(70)	(36)
	(224,971)	(255,845)	(71,080)	(107,337)
Other income	81,754	47,313	29,155	(7,745)
<b>Profit before tax</b>	<b>113,592</b>	<b>380,580</b>	<b>38,228</b>	<b>91,642</b>
Income tax expense	(72,071)	(106,181)	(9,754)	(21,440)
<b>Profit after tax</b>	<b>41,520</b>	<b>274,399</b>	<b>28,473</b>	<b>70,202</b>
<b>Earnings per share - basic and diluted</b>	<b>1.30</b>	<b>14.29</b>	<b>0.89</b>	<b>3.66</b>

