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# COMPANY INFORMATION

**BOARD OF MANAGEMENT Executive Directors** 

Mian Faisal Iftikhar - CEO Zahid Mahmud

**Independent Directors** 

**Asad Sultan Chaudhary** 

Javed Masud

**Igbal Ahmed Khan** 

**Non - Executive Directors** 

**Mian Iftikhar Ahmed - Chairman** 

Samina Iftikhar

**Audit Committee Members** 

**Javed Masud-Chairman** 

**Asad Sultan Chaudhary** 

**Igbal Ahmed Khan** 

**HR Committee Members** 

**Asad Sultan Chaudhary-Chairman** 

**Igbal Ahmed Khan** 

**Mian Faisal Iftikhar** 

**CHIEF FINANCIAL OFFICER** 

**Ghulam Abbas FCA FCMA** 

COMPANY SECRETARY/ HEAD OF INTERNAL AUDIT

**Mohsin Muzaffar Butt FCA CIA** 

**AUDITORS** 

M/s EY Ford Rhodes Chartered Accountants

LEGAL ADVISOR

Cornelius, Lane & Mufti

#### **REGISTERED OFFICE**

Panther House 97-B Aziz Avenue,

**Gulberg 5, Canal bank Jail road,** 

Lahore-5400, Pakistan.

UAN: +42 111-554-444

#### **SHARE REGISTRAR**

**Corplink (Private) Limited** 

Wings Arcade, 1-K, Commercial,

Model Town, Lahore.

#### **BANKERS**

**Bank Alfalah Limited** 

**Faysal Bank Limited** 

**Meezan Bank Limited** 

**National Bank of Pakistan** 

**Samba Bank Limited** 

**United Bank Limited** 

**Standard Chartered Bank (Pakistan) Limited** 

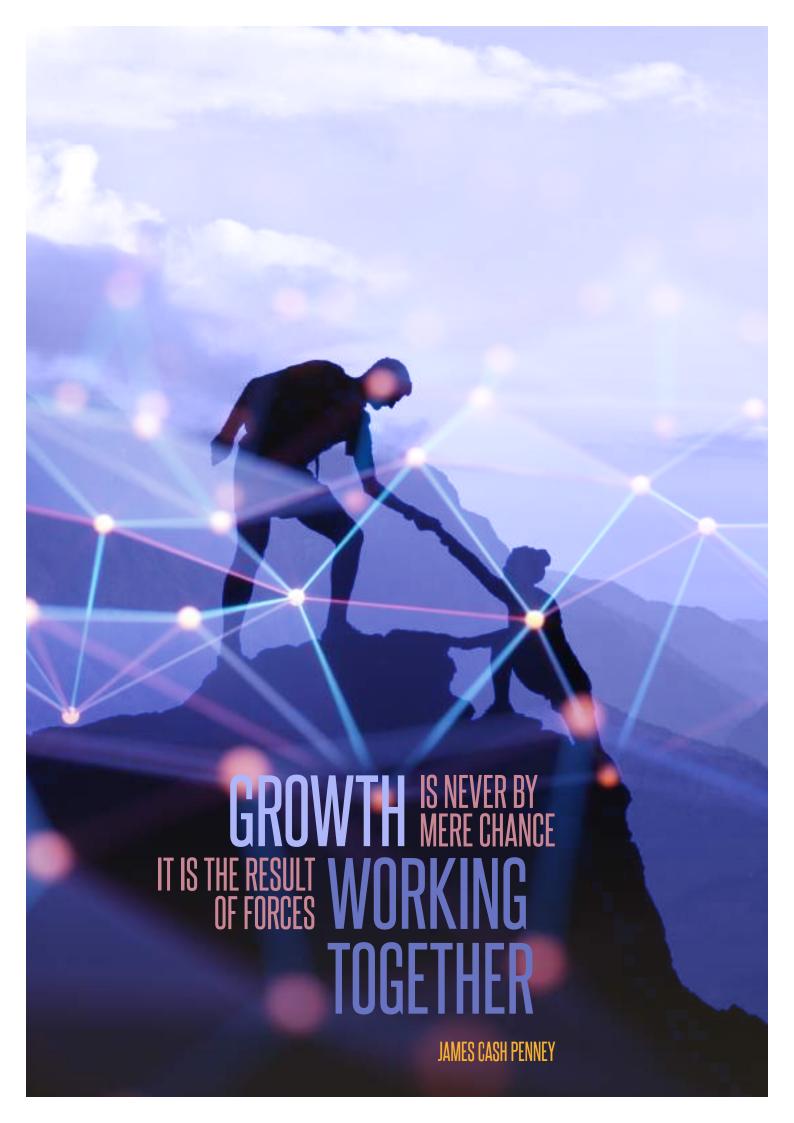
**Habib Metropolitan Bank Limited** 

**JS Bank Limited** 

**Industrial and Commercial Bank of China Limited** 

**Pak Oman Investment Company Limited** 

**PAIR Investment Company Limited** 



# DIRECTORS'

# REVIEW REPORT

The Board of Directors of your Company feel honored to present first ever post listing condensed unaudited financial statements of the Company for the nine months and quarter ended March 31, 2021. Your Company posted yet another period of impressive performance not in terms of top line but also in terms of operational performance. The management and the Board are comfortable with this performance as it is in line with the annual plans and targets of the Company for the year ended June 30, 2021.

### LISTING OF THE COMPANY ON PAKISTAN **STOCK EXCHANGE (PSX)**

During the period under review the Company successfully managed to get itself listed on Pakistan Stock Exchange. Total 40 million shares were offered in the IPO process, out of which 30 million new shares were issued by the Company whereas remaining 10 million shares were offered for sale by one of the sponsors, Mian Iftikhar Ahmed. The total issue was offered through book building process.

By the grace of Allah, the book building was extremely successful with a large number of institutions and high net-worth individuals participated in the bidding whereby the issue was oversubscribed by 4.37 times and that too at 40% upper circuit. The strike price was locked in at Rs65.80 per share. The retail portion also attracted tremendous response from the public with the Issue being oversubscribed by 1.92 times or 9.196 million shares. Resultantly, the Company received Rs.1.974 billion through this IPO.

The immense oversubscription received in both book building and general public portion reflects investors' confidence in our business for which we are really grateful. This IPO will help us materialize our

expansion plan and will take us one step forward towards our long term goal of reducing our Country's reliance on imported tyres and tubes.

#### FINANCIAL PERFORMANCE

Following are the few glimpses of financial performance of the Company for the nine months period ended on March 31, 2021:

	Nine months		
Description	31 March 2021	31 March 2020	Percentage Change
	Rupees ii	n Million	
Sales	11,574	8,553	35%
Gross profit	1,839	1,175	57%
Gross profit Ratio	15.89%	13.73%	
Selling and distribution expenses	399	268	49%
Administrative expenses	226	197	15%
Profit from operations	1162	693	68%
Operating Profit Ratio	10.04%	8.11%	
Finance cost	251	470	-47%
Profit after taxation	652	99	559%
Net Profit Ratio	5.63%	1.16%	

The Company continued its journey on growth path and during the period under review managed to pocket hefty growth of 35%. This growth is emanating from the diversified product portfolio of the Company and all segments of the products have performed well and have contributed equally in the growth of business of the Company. We are expecting that this growth momentum will continue in the foreseeable future as well barring any negative impact of Covid.

During nine months period ended March 31, 2021, the gross profits of the Company increased from Rs.1,175 million to Rs.1,839 million showing an increase of 57%. This decent increase in gross profit translated into higher operating and net margins.

Net profit ratio of the Company remained at 5.63% as compared to 1.16% in the comparable period last year.

Selling and distribution expenses during the nine month period ended on March 31, 2021 increased from Rs.268 million to Rs.399 million, this increase is in line with Company's policy to invest more on brand equity to embark upon future growth requirements of the Company.

During the period under discussion, the financial charges have decreased by 47% due to decrease in discount rates and also due to increase in cheaper financing in the loan portfolio of the Company.

#### **CAPACITY EXPANSION**

The expansion plans of the Company are progressing according to pre-determined time lines. The first phase of the expansion is expected to come on-line on various dates by August 31, 2021.

#### **FUTURE OUTLOOK**

Recently, the increasing trend in the raw material prices have been witnessed in international market, this increasing trend in prices may affect the margins of the Company if lasts longer in the foreseeable future. However, we are of the strong feelings that this price trend will not last longer and soon the prices will come down just because of lack of demand resulting from rising cases of Covid worldwide. Moreover, more than 4% appreciation of Pak rupee will also help company to reduce its import cost in the last guarter

of ongoing financial year.

The third wave of Covid-19 pandemic is spreading rapidly in Pakistan, particularly in Punjab province and continues to challenge the economic enviroment, measures to counter these challenges such as vaccination campaigns, smart lockdowns, collaborative health policies and Government's financial support are expected to uplift the economic activities. The recovery would be even stronger if vaccines are rolled out quickly.

On the other hand, ongoing healthy activities in construction & allied industries, strong performance of large scale manufacturing (LSM), stable exchange rate along with rising remittances have restored the investor's confidence. Economic activities had returned to the growth trajectory, despite a successive wave of Covid-19 in Pakistan and it is expected that Pakistan's GDP will grow by 1.5 percent during the ongoing fiscal year.

The company, however, remains focused on minimizing to the extent possible the impact of Covid-19 on its financial and operational performance.

#### **ACKNOWLEDGEMENT**

The Board takes this opportunity to express its gratitude and thanks to the employees, customers, bankers, suppliers and other stakeholders for the confidence and faith they have always reposed in the company.

Mian Faisal Iftikhar **Chief Executive Officer** Lahore: April 12, 2021

Mian Iftikhar Ahmed Chairman

# ڈائر یکٹرزر پورٹ

آپی کمپنی کے بورڈ آف ڈائر کیٹر زاسٹ کمپنی بننے کے بعد نوماہی اور 31 مارچ 2021 کوختم ہونے والی سماہی کے پہلے غیر آ دے شدہ مالیاتی گوشوارے پیش کرتے ہوئے نوشی محسوس کرتے ہیں۔ آپ کی کمپنی نے شاندار کامیا ہوں کا ایک اور سنگ میل عبور کیا ہے۔ جو ناصر ف ٹاپ لائن کے حوالے سے قابل رشک ہے بلکہ کمپنی کی آپریشنل کار کردگی بھی شاندار ہی۔ انتظامیہ اور بورڈ کمپنی کی کارکردگی کے حوالے سے مطمئن ہیں کیونکہ ہیکپنی کے 30 جون 2021 کے ختم ہونے والے سال کے منصوبوں اور اہداف کے مطابق ہے۔ میان اسٹاک ایکیچنے بر ممپنی کی اِسٹنگ:

زیرِ جائزہ مدت کے دوران آپ کی کمپنی نے پاکستان اسٹاک ایجیٹی میں کامیابی کے ساتھ اپنے آپ کولسٹ کروایا۔ کمپنی نے آئی پی او کے مل میں مجموعی طور پر 40 ملین خصص کی پیش کش کی ،ان میں سے 30 ملین نے خصص کمپنی کی جانب سے جاری کیے گئے تھے جبکہ باقی 10 ملین خصص کمپنی کے ایک اسپانسر میاں افتخار احمد نے فروخت کے لئے بیش کیے گئے۔ تھے اور یہ تمام خصص بک بلڈیگ (Book building) کے مل کے ذریعے بیش کیے گئے۔

اللہ تعالی کے فضل وکرم سے بک بلڈنگ کا طریقہ نہایت کامیابی سے عمل میں آیا اور بُولی میں بڑی تعداد میں ادارے اور مستخکم مالی حیثیت کے افراد نے حصہ لیا، جس کی وجہ سے صص 4.37 مگنااوور سبسکرائب ہوااوراو پری سرکٹ جو کہ 40 فیصد ہے، میں رہا۔ حصص کی قیت 65.80 دوپے فی حصص پر بند ہوئی۔ ریٹیلز خصص نے بھی عوام کی جعر پور توجہ حاصل کی اور 1.92 گنااوور سبسکرائب ہوئے (9.196 ملین خصص)۔ آئی بی او کے اس عمل سے کمپنی نے 1.974 ارب روپے حاصل کیے۔

نگ بلڈنگ اور عام عوام کے جھے میں ہونے والی بہت زیادہ سبسکر پشن سرمایہ کاروں کے ہمارے کاروبار پراعتاد کامظہر ہے۔جس پر ہم ان کے شکرگز ارہیں۔ یہ آگی لی او ہمیں اپنے توسیعی منصوبوں کوعملی شکل دینے میں معاون ثابت ہوگی اور درآمدی ٹائزوں اور ٹیوبوں پروطن عزیز کے انحصار کو کم کرنے کے طویل مدتی مقصد کی سمت ایک قدم آگے لے جائے گی۔

**مالیاتی کارکردگی:** ذیل میں 31مارچ 2021 کو نومابی مدین ختم ہونے بر کمپنی کی مالیاتی کارکردگی کی جملکیاں پیش کی گئی ہیں:

نو ما ہی مختتب							
شرح تبديلي	2021 <i>ق</i> ار£31	31درچ2020	تفصيل				
ملين روپي							
35 فيصد	11,574	8553	مصنوعات کی کل فروخت				
57 فیصد	1839	1175	مجموعي منافع				
	15.89 فيصد	13.73 فيصد	مجموعی منافع کی شرح				
49 فیصد	399	268	مصنوعات کی فروخت اورتقسیم کے				
			اخراجات				
15 فیصد	226	197	ایڈمنسٹریشن کےاخراجات				
68 فيصد	1162	693	آ پریشنز سے منافع				
	10.04 فيصد	8.11 فيصد	آپریٹنگ منافع کی شرح				
منفی 47 فیصد	251	470	مالياتى لا گت				
559 فيصد	652	99	منافع بعداز ثيكس				
	5.63 فيصد	1.16 فيصد	خالص منافع کی شرح				

زبر جائزہ مدت کے دوران کمپنی نے ترقی کا سفر جاری رکھتے ہوئے 35 فیصد کی شاندار شرح نموحاصل کی۔ بیتر قی کمپنی کی مصنوعات کے متنوع پورٹ فولیو کے باعث حاصل ہوئی۔ اور کمپنی مصنوعات کی تمام اقسام نے عمدہ کارکر دگی کا مظاہرہ کیا ہے اور کمپنی کے کاروبار کی نمومیس بیسال طور پر حصد لیا ہے۔ ہم توقع کر رہے ہیں کہ کوویڈ کے کسی بھی منفی اثر کورو کئے کے ساتھ ساتھ کی میں بھی اس شرح نموکی رفتار برقر اررہے گی۔

31 مارچ2021 کوختم ہونے والی نوماہی کے دوران کمپنی کے مجموعی منافع میں 57 فیصداضا فیہوا جو 1175 ملین روپے سے بڑھکر 1893 ملین روپے ہوگیا۔منافع کی شرح میں اس معقول اضافے سے نیٹ مارجن بڑھا۔ کمپنی کے خالص منافع کی شرح5.63 فیصدر ہی جو پچھلے سال اسی مدت کے دوران 1.16 فیصد تھی۔

31 مارچ 2021 کوختم ہونے والی نوماہی کے دوران مصنوعات کی فروخت اور تقسیم کے اخراجات 268 ملین رُوپے سے بڑھ کر 399 ملین روپے ہو گئے۔اخراجات میں بیہ اضافہ مستقبل میں کمپنی کی شرح نموبڑھانے کے لیے کمپنی یالیسی کے مطابق برانڈا یکو بٹی پرزیادہ سرماییکاری کرنے کی وجہ سے ہوا۔

زیر جائز ہدت کے دوران ، مالیاتی اخراجات میں شرح سود میں کمی اور کمپنی قرضہ جات کے سیتے ہونے کی وجہ سے 47 فیصد کی ہوئی۔

### توسيعي صلاحيت:

تمپنی کے توسیعی منصوبے پہلے سے طے شدہ ٹائم لائین کے مطابق آ گے بڑھر ہے ہیں۔ پہلے فیز کی توسیع اگست 2021 کے ایام میں متوقع ہے۔

### مستقبل كامنظرنامه:

حال ہی میں بین الاقوامی منڈی میں خام مال کی قیمتوں میں اضافے کا رتجان دیکھنے میں آ رہا ہے۔اگر بیر رتجان مستقبل میں بھی جاری رہاتو اس سے کمپنی کا منافع متاثر ہوسکتا ہے۔لیکن جمیں یقین ہے کہ قیمتوں میں اضافے کا بیر حجان زیادہ مدت تک نہیں رہے گا اور جلد ہی دنیا جھر میں کوویڈ وہائے بڑھتے ہوئے کمیسز کی وجہ سے طلب میں کمی سے قیمتیں نیچے آ جائیں گی۔مزید برآ ں، پاکستانی روپے کی قدر میں 4 فیصد اضافے کی وجہ سے جاری مالی سال کی آخری سہ ماہی میں کمپنی کو اپنے درآ مدی اخراجات کم کرنے میں بھی مدد ملے گی

کو میڈوبا کی تیسری اہر پاکستان بھراورخاص طور پرصوبہ پنجاب میں میں بڑی تیزی سے پھیل رہی ہے۔جس کی وجہ سے معاثی ماحول متاثر ہور ہاہے۔وبا پر قابو پانے کے اقدامات جیسے ویسین لگانے کی مہم، سارٹ لاک ڈاؤن ،صحت کے حوالے سے مربوط پالیسی سازی اور حکومت کی طرف سے مالی امداد سے معاثی سرگرمیوں میں بہتری کی توقع ہے۔اگر ویسین لگانے کا ممل جنگی بنیادوں پر جاری رکھاجا تا ہے تو حالات میں تیزی سے بہتری آئے گی۔

دوسری طرف بغیراتی اوراس سے منسلک صنعتوں میں جاری صحت مندمعاشی سرگرمیوں، لارج اسکیل مینونیکچرر (LSM) کی بہترین کارکردگی،روپے کی قدر میں استحکام اورترسیل زرمیں اضافے سے سرمایہ کاروں کے اعتاد میں اضافہ ہوگا۔ باوجود کوویڈ وباکی پے در پےلہروں سے، پاکستان میں معاشی سرگرمیاں بہتر ہوں گی اور جاری مالی سال میں ملکی مجموعی قومی پیداوار میں 1.5 فیصد بڑھوتری کی امیدے۔

> تاہم، کمپنی پوری کیسوئی کے ساتھ حتی المقدور کوشش کرے گی کہ کوویڈ –19 وبا کے اثرات اس کی مالیاتی اور آپریشنل کارکردگی پرکم سے کم اثرانداز ہوں۔ اظہار تشکر:

> > بور ڈاس موقع پراینے ملاز مین، سٹمرز ، مینکرز ، سیلائیرز اور دیگراسٹیک ہولڈرز کاشکر گز ارہے کہانھوں نے تمپنی پراینے اعتماد کااظہار کیا۔

میاںافتخاراحمہ چیئر مین میاں فیصل افتخار چیف ایگز بکٹوآ فیسر

لا مورا پریل 12،2021

# STATEMENT OF FINANCIAL POSITION

### AS AT 31st March 2021

ASSETS NON CURRENT ASSETS	Note	(Un-Audited) 31st March 2021 (Ru	(Audited) 30 <sup>th</sup> June pees) 2020
Property, plant and equipment Right-of-use assets Intangible assets Long term deposits	4	4,496,665,730 103,393,580 8,348,919 23,808,619 4,632,216,848	3,968,362,088 126,517,395 10,957,365 23,715,719 4,129,552,567
CURRENT ASSETS			
Stores and spares Stock in trade Trade debts - considered good - unsecured Advances, deposits, prepayments and other receivables Cash and bank balances	5	153,967,115 3,194,389,895 2,694,413,213 759,837,539 109,722,764 6,912,330,526	87,626,357 1,905,084,951 2,440,208,722 391,402,478 150,847,714 4,975,170,222
TOTAL ASSETS		11,544,547,374	9,104,722,789
EQUITY AND LIABILITIES Authorized Share Capital 300,000,000 (30 June 2020: 300,000,000)		0.000.000.000	0.000.000.000
ordinary shares of Rs.10/- each	:	3,000,000,000	3,000,000,000
Issued, subscribed and paid up capital 140,000,000 (30 June 2020: 100,000,000) Ordinary shares of Rs. 10/- each Share Premium- Net Revaluation surplus on property, plant and equipment		1,400,000,000 1,574,433,658 643,838,025	1,000,000,000 - 670,459,820
Revenue Reserve Unappropriated profit - revenue reserve		2,532,737,579 6,151,009,262	1,941,964,836 3,612,424,656
NON CURRENT LIABILITIES	,		
Long term finances Lease liabilities-rented premises Deferred grant Deferred taxation	6	985,741,019 102,274,670 37,455,421 539,617,083 1,665,088,193	387,560,164 132,632,118 - 488,412,885 1,008,605,167
CURRENT LIABILITIES	•		
Current portion of long term finances Current portion of lease liabilities Short term financing - secured Trade and other payables Accrued mark-up	7	308,744,468 20,442,959 2,576,404,191 777,599,594 45,258,707 3,728,449,919	249,999,999 9,518,648 3,353,578,977 740,852,866 129,742,476 4,483,692,966
Contingencies and commitments	8	-	-
TOTAL EQUITY AND LIABILITIES		11,544,547,374	9,104,722,789

TOTAL EQUITY AND LIABILITIES

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

**Chief Executive** 

			period ended		s period ended
		31 <sup>st</sup> March 2021	31 <sup>st</sup> March 2020	31 <sup>st</sup> March 2021	31 <sup>st</sup> March 2020
	Note	Un-audited	Un-audited	Un-audited	Un-audited
			(Ku	pees)	
Sales	9	11,574,424,161	8,553,006,881	3,446,315,704	2,189,016,643
Cost of sales	10	(9,735,011,262)	(7,378,264,974)	(2,898,644,546)	(1,976,517,407)
GROSS PROFIT		1,839,412,899	1,174,741,907	547,671,157	212,499,236
Selling and distribution expenses		(398,840,302)	(268,135,535)	(138,977,586)	(83,784,308)
Administrative expenses		(226,197,007)	(197,359,223)	(76,719,367)	(61,111,810)
Other operating expenses		(69,048,167)	(19,311,868)	(18,395,264)	5,582,174
Other operating income		16,394,998	3,314,097	10,720,235	608,107
PROFIT FROM OPERATIONS		1,161,722,421	693,249,378	324,299,175	73,793,399
Finance cost		(251,203,155)	(470,488,817)	(72,440,251)	(180,028,990)
PROFIT / (LOSS) BEFORE TAXATION		910,519,266	222,760,561	251,858,924	(106,235,591)
Taxation		(258,137,246)	(123,939,038)	(71,105,981)	(18,190,727)
PROFIT / (LOSS) AFTER TAXATION		652,382,020	98,821,523	180,752,943	(124,426,318)
OTHER COMPREHENSIVE INCOME					
Other comprehensive income not to be reclassified to profit or loss in subsequent periods:		-	-	-	-
Deferred tax on revaluation surplus due to increase in effective tax rate		11,768,928	17,863,383	4,674,629	12,639,183
TOTAL OTHER COMPREHENSIVE INCOME		11,768,928	17,863,383	4,674,629	12,639,183
TOTAL COMPREHENSIVE INCOME/(LOSS)		664,150,948	116,684,907	185,427,572	(111,787,135)
Earnings per share -Basic and diluted (Rs.)	11	5.71	0.90	1.47	(1.13)

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

**Chief Executive** 

	CAPITAL RESERVE		REVENUE RESERVE		
	Share capital	Share Premium	Surplus on revaluation of Property Plant and Equipment	Unappropriated profit	Total
			(Rupees)		
Balance as at 1 July 2019 (audited)	1,000,000,000	-	709,537,461	1,629,977,428	3,339,514,889
Profit for the period	-	-	-	98,821,523	98,821,523
Other comprehensive income - net of tax	-	-	-	17,863,383	17,863,383
Total comprehensive income for the period	-	-	-	116,684,907	116,684,907
Surplus on revaluation of property, plant and equipment realized through incremental depreciation charged on related assets for the period	-	-	(30,026,357)	30,026,357	-
Balance as at 31 Mar 2020 (Un-audited)	1,000,000,000	-	679,511,104	1,776,688,691	3,456,199,795
BALANCE AS ON 01 JULY 2020 (AUDITED)	1,000,000,000	-	670,459,820	1,941,964,836	3,612,424,656
Issuance of bonus shares 30,000,000 ordinary shares issued @ Rs. 10 per share	100,000,000	- -	- -	(100,000,000)	300,000,000
Share premium @ Rs. 55.8 per share Transaction cost on issuance of shares	- -	1,674,000,000 (99,566,342)	- -	- -	1,674,000,000 (99,566,342)
Profit for the period	-	-	-	652,382,020	652,382,020
Other comprehensive income - net of tax	-	-	-	11,768,928	11,768,928
Total comprehensive income for the period	-	-	-	664,150,948	664,150,948
Surplus on revaluation of property, plant and equipment realized through incremental depreciation charged on related assets for the period	-	-	(26,621,795)	26,621,795	_
BALANCE AS ON 31 MARCH 2021 (UN-AUDITED)	1,400,000,000	1,574,433,658	643,838,025	2,532,737,579	6,151,009,262

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

**Chief Executive** 

	Nine months	period ended
	31 <sup>st</sup> March 2021	31st March 2020
	Un-audited	Un-audited
CASH FLOWS FROM OPERATING ACTIVITIES	(Rup	ees)
Not profit before toyotion	010 510 066	222 760 561
Net profit before taxation	910,519,266	222,760,561
Adjustment for non cash charges and other items:  Depreciation	044.070.775	010,400,000
Deferred Grant	214,876,775	218,468,689
Amortization	37,455,421	- 470 500
Depreciation - Rights of use of Asset	2,608,447	1,472,506
Gain on sale of fixed assets	23,123,815	22,133,933
Provision for contribution to provident fund trust	(6,021,505)	(2,276,304)
·	15,468,829	13,723,130
WPPF provision WWF Provision	48,978,372	12,051,469
Allowance of expected credit loss	20,069,795	6,217,343
Provision for slow moving - stores and spares	22,758,084	8,949,890
Provision for slow moving - stores and spares  Provision for slow moving - stock in trade	-	65,000
Markup on lease liabilities - rented premises	-	100,000
Markup on loans from financial institutions	10,795,879	16,275,909
Mark up on short term finances under markup arrangements	53,212,062	70,587,675
mark up on short term imances under markup arrangements	174,310,716	369,678,849
Operating profit before working capital changes	617,636,689	737,448,089
Adjustment for working capital items	1,528,155,955	960,208,650
Increase in stores and spares	(66.040.750)	(11 400 170)
Increase in stock in trade	(66,340,758)	(11,409,170)
Increase in trade debtors	(1,289,304,943)	(1,365,865,397)
Increase in advances, deposits, prepayments and other receivables	(276,962,575) (294,473,746)	(758,354,374) (313,037,618)
Increase in trade and other payables	7,195,951	297,317,726
morouse in trade and enter payables	(1,919,886,071)	(2,151,348,833)
One has not be a small and	(1,919,000,071)	(2,101,040,000)
Cash used in operations	(391,730,116)	(1,191,140,184)
Contribution paid to provident fund trust	(14,481,953)	(12,840,950)
Loan received from provident fund trust	-	75,000,000
Income tax paid - net	(309,609,700)	(85,152,129)
Net cash used in operating activities	(715,821,769)	(1,214,133,263)
	(113,021,109)	(1,214,100,200)
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(745,249,412)	(173,911,121)
Long term deposits	(92,900)	(1,230,304)
Sale proceeds from disposal of property, plant and equipment	8,090,500	6,130,412
Net cash used in investing activities	(737,251,812)	(169,011,013)
<u> </u>	(101,201,012)	(100,011,010)
CASH FLOW FROM FINANCING ACTIVITIES		
Long-term loan obtained / (repaid) to financial institutions	36,925,324	(248,596,382)
Long-term loan obtained from director	620,000,000	-
Short term running finance - net	(777,174,786)	1,874,529,870
Proceeds from issuance of shares - Net of transaction cost	1,874,433,658	-
Lease rentals paid - IFRS 16	(30,229,016)	(27,144,000)
Mark-up paid	(312,006,550)	(361,348,054)
Net cash generated from financing activities	1,411,948,630	1,237,441,434
NET DECREASE IN CASH AND CASH EQUIVALENTS	(41,124,951)	(145,702,842)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	150,847,714	175,837,392
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	109,722,764	30,134,550

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

**Chief Executive** 

# INTERIM FINANCIAL STATEMENTS

### FOR THE NINE-MONTHS PERIOD ENDED 31st March 2021

#### 1 THE COMPANY AND ITS OPERATIONS

The Company was incorporated as a private limited company under the Companies Act, 1913 and was converted into a public limited company with effect from 10 October 2003. The Company changed its name from Mian Tyre and Rubber Company Limited to Panther Tyres Limited on 25 October 2011. The company got listed on Pakistan Stock Exchange on February 22, 2021.

During the period under review, the company offered 30 million ordinary shares of Rs. 10 each to general public at the strike price of Rs. 65.8 per share including premium of Rs. 55.8 per share which resulted in IPO proceeds of Rs.1.974 billion.

The Company is principally engaged in the manufacture and sale of tyres and tubes of vehicles. Following are the business units of the Company along with their respective locations:

#### **BUSINESS UNIT LOCATIONS**

#### **Registered Office**

Panther House, 97-B Aziz Avenue, Jail Road, Lahore

#### **Production Plant**

29.5 Km, Sheikhupura Road, Sheikhupura.

#### **Regional Office**

4th Floor, Shafi Courts, Mereweather Road, Karachi.

#### **2 STATEMENT OF COMPLIANCE**

- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2 The condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended 30 June 2020.
- 2.3 These condensed interim financial statements are unaudited.
- 2.4 The condensed interim financial statements have been prepared under the historical cost convention except for few items of property, plant and equipment which are carried under revaluation model. These financial statements are prepared in Pak Rupees, which is the functional currency of the Company. Figures have been rounded off to the nearest Pak Rupees.

#### **3 SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies adopted are consistent with those of the previous financial period, except for the following new and amended standards and interpretations effective for annual period beginning on 01 July 2020, as listed below. The Company has not early-adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

### **New Standards, Interpretations and Amendments**

(Definition of Business - (Amendments)

#### IAS 1 and IAS 8

(Definition of Material - (Amendments)

#### IFRS 9, IAS 39 and IFRS 7

(Interest Rate Benchmark Reform - (Amendments)

The adoption of above amendments applied for the first time in the period did not have any material impact on the condensed interim financial statements of the Company.

# INTERIM FINANCIAL STATEMENTS

### FOR THE NINE-MONTHS PERIOD ENDED 31st March 2021

4 PROPERTY, PLANT AND EQUIPMENT			31st	Audited) March 2021	ıpe	(Audited) 30 <sup>th</sup> June 2020
Operating fixed assets Capital work in progress			701	1,820,753 1,844,977 5,665,730		3,854,395,368 113,966,720 3,968,362,088
Following are the additions / disposals (at cost) in the	operating fixed a	ssets made a	re as fol	lows:		
	Nine Months	(Un-Audite	d)	Twelve	Mor	nths (Audited)
	Additions Mar-2021	Disposa Mar-20		Addition: June-202		Disposals June-2020
			(Rupe	es)		
Free-hold land	29,780,080	_		_		_
Building on free-hold land	2,423,300	_		1,053,	563	_
Plant and machinery	60,575,436	_		207,504,		-
Moulds	32,991,481	_		42,581,		-
Furnitures and fixtures	852,032	-		367,	900	-
Office equipment	4,074,166	-		3,198,	842	-
Motor vehicles	26,674,660	(11,568,	380)	53,846,	389	(14,853,588)
	157,371,155	(11,568,	380)	308,552,	396	(14,853,588)
						/A !!! !!
				Audited) March		(Audited) 30 <sup>th</sup> June
5 STOCK IN TRADE		Note	_	March 2021		2020
	_			ipees		Rupees
Raw and packing materials			1 220	3,428,439		884,583,268
Work in process				2,836,627		183,572,580
Finished goods-Manufactured & Trading Material				2,507,409		847,888,132
i ilionou goodo ilianalaotatou a trading iliatoria.				3,772,476		1,916,043,980
Raw materials in transit				,576,448		-
Less: Provision for slow moving items				,959,029)		(10,959,029)
· ·				1,389,895		1,905,084,951
6 LONG TERM FINANCES						
Long term loans				1,485,487		637,560,163
Less: Current portion shown under current liabilities			•	,744,468)		(249,999,999)
		6.1	985	5,741,019		387,560,164
6.1 Samba Bank Limited		6.1.1	401	,177,860		194,703,018
PAIR Investment Company Limited		6.1.2		7,593,341		-
Pak Oman Investment Company Limited		6.1.2	185	5,714,286		300,000,003
Pak China Investment Company Limited		6.1.2		-		142,857,142
Loan from director		6.1.3		0,000,000		-
		6.1.4	1,294	1,485,487		637,560,163
Less: Deferred grant			(37	,455,421)		-
Less: Current portion shown under current liabilities				,744,468)		(249,999,999)
•			948	3,285,598		387,560,164

## INTERIM FINANCIAL STATEMENTS

### FOR THE NINE-MONTHS PERIOD ENDED 31st March 2021

- 6.1.1 The Company has obtained term finance under refinance scheme for payment of wages and salaries to the workers and employees of business concerns of up to Rs. 389.59 million (30 June 2020: Rs. 135.79 million) and Rs. 99.99 million (30 June 2020: Rs. 58.91 million) against SBP-LTFF loan facility. These facilities carry markup at the rates ranging from 3% per annum to 5% per annum (30 June 2020: 3% per annum to 5% per annum). The facilities are secured by joint pari passu charge on the fixed assets of the company and personal guarantees of the executive director (i.e Mian Iftikhar Ahmed and Mian Faisal Iftikhar) of the company.
- 6.1.2 These represent loans from financial institutions bearing mark up at the rates ranging from 5% per annum to 9.48% per annum (30 June 2020: 5% per annum to 16.08% per annum). The aggregate long term finances are secured by joint pari passu charge on the fixed assets of the Company and personal guarantees of the executive directors (i.e. Mian Iftikhar Ahmed and Mian Faisal Iftikhar) of the Company.
- 6.1.3 This represents loan from director (Mian Iftikhar Ahmed) obtained during the period ended 31 March 2021. The loan is repayable on demand from lender but not prior to 30 June 2022. It carries interest at the rate of 3 Month KIBOR minus 1% spread per annum.

6.1.4 This amount excludes the accrued markup which is separately disclosed.

### **7 SHORT TERM BORROWINGS - Secured**

Short term finances aggregating to Rs. 4.515 billion (30 June 2020: Rs. 4.740 billion) are available from commercial banks under mark up arrangements. The mark up is charged at the rates ranging from 3% per annum to 8.85% per annum (30 June 2020: 3.00% per annum to 15.18% per annum). The aggregate running finances are secured by joint pari passu charge on the current and fixed assets of the Company and personal guarantees of the executive directors (i.e. Mian Iftikhar Ahmed and Mian Faisal Iftikhar) of the Company.

#### **8 CONTINGENCIES AND COMMITMENTS**

#### **CONTINGENCIES**

There is no material change in the contingencies since the last audited financial statements for the year ended 30 June 2020.

#### **COMMITMENTS**

Commitments from various banks against letter of credit and letter of guarantees are Rs. 2,499 million (30 June 2020: 869 million) and Rs. 56.763 million (30 June 2020: Rs. 56.763 million) respectively.

	Nine-months	period ended	Three-months	period ended
	31 <sup>st</sup> March 2021	31 <sup>st</sup> March 2020	31 <sup>st</sup> March 2021	31 <sup>st</sup> March 2020
	<b>Un-audited</b>	<b>Un-audited</b>	<b>Un-audited</b>	<b>Un-audited</b>
9 SALES		(Rup	oees)	
Local sales-net	10,588,191,205	7,895,809,384	3,089,704,122	2,057,977,367
Export sales	986,232,956	657,197,497	356,611,582	131,039,276
	11,574,424,161	8,553,006,881	3,446,315,704	2,189,016,643
10 COST OF SALES				
Cost of goods manufactured	9,703,427,683	8,243,508,677	3,277,471,902	2,423,481,096
Add: Finished goods - opening	847,888,132	472,380,947	544,818,360	984,847,946
	10,551,315,815	8,715,889,624	3,822,290,262	3,408,329,042
Add: Finished goods purchased	216,202,856	126,364,807	108,861,693	32,177,822
Less: Finished goods - closing	1,032,507,409	1,463,989,457	1,032,507,409	1,463,989,457
Cost of goods sold	9,735,011,262	7,378,264,974	2,898,644,546	1,976,517,407

### FOR THE NINE-MONTHS PERIOD ENDED 31st March 2021

	Nine-months p	eriod ended	Three-months	period ended
	31 <sup>st</sup> March 2021	31 <sup>st</sup> March 2020	31st March 2021	31 <sup>st</sup> March 2020
11 EARNINGS PER SHARE - BASIC AND DILUTED	Un-audited	Un-audited( <b>Rup</b> e	Un-audited	Un-audited
		(Restated)	,	(Restated)
Profit / (Loss) after taxation	652,382,020	98,821,523	180,752,943	(124,426,318)
Weighted average number of shares	114,160,584	110,000,000	122,666,667	110,000,000
Earnings per share (Rs.)	5.71	0.90	1.47	(1.13)

### 12 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of shareholders, directors of the Company, employees benefit funds and key management employees. The Company carries out transactions with its related parties in the normal course of business. Significant related party transactions are as follows:

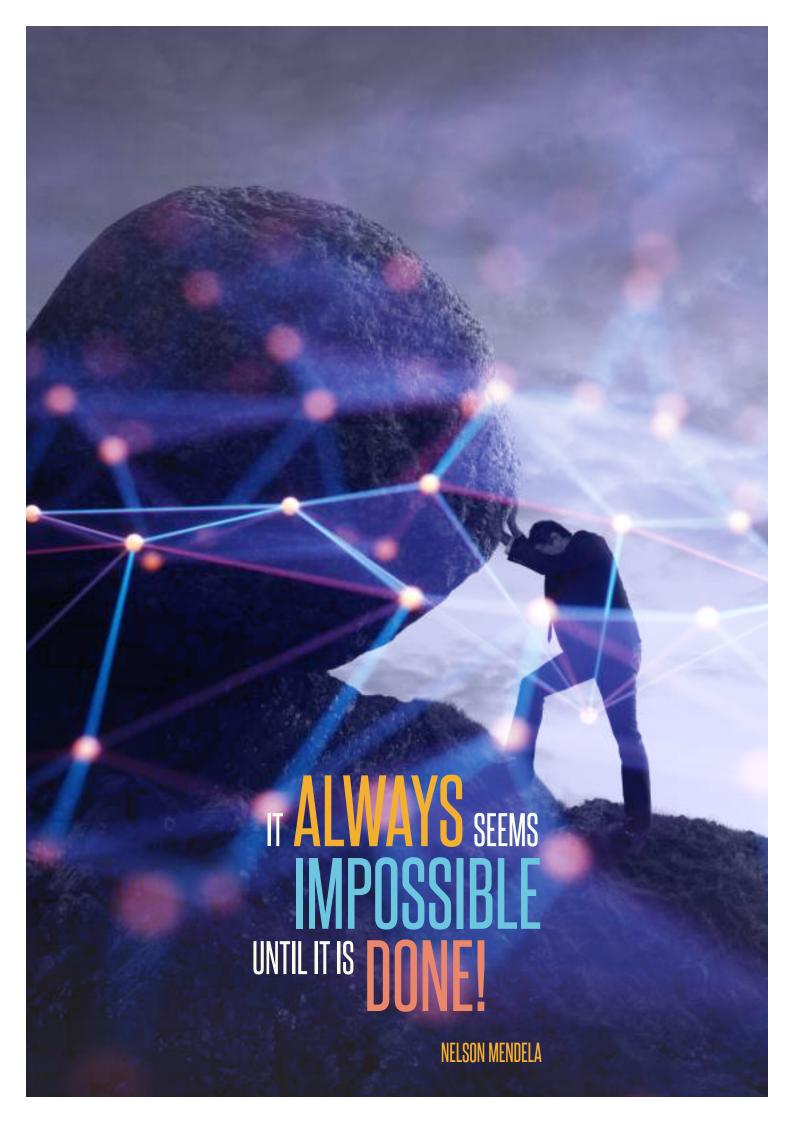
#### **Transactions with related parties:**

		(Un-audited) Nine-months period ended		
Name of Company and relationship	Nature of Transaction	31st March 2021	31 <sup>st</sup> March 2020	
		(Rupees)		
Mian Iftikhar Ahmed - Director	Rent of head office paid	16,335,000	13,950,000	
Mian Iftikhar Ahmed - Director	Long term loan obtained	620,000,000	-	
Mian Iftikhar Ahmed - Director	Markup on loan obtained	3,793,041	-	
Mian Faisal Iftikhar - Director	Advance for land purchase	11,480,000	-	
Contribution to staff provident fund-Other related party	Contribution to staff provident fund	15,466,269	13,723,130	

#### **13 GENERAL**

These condensed interim financial statements were authorized for issue by the Board of Directors of the Company on April 12, 2021.

**Chief Executive** 





Registered Office: Panther House, 97-B Aziz Avenue, Jail Road, Lahore
Production Plant: 29.5 Km, Sheikhupura Road, Sheikhupura.
Regional Office: 4th Floor, Shafi Courts, Mereweather Road, Karachi.