

The General Manager Pakistan Stock Exchange Limited Stock Exchange Building, Stock Exchange Road, Karachi

April 27, 2021

Dear Sir,

## Transmission of Quarterly Report for the First Quarter Ended March 31, 2021

We have to inform you that the Quarterly Report of Habib Bank Limited for the first quarter ended March 31, 2021 have been transmitted through PUCARS in Soft Copy form and is also available on the Bank's website.

You may please inform the TRE Certificate Holders of the Exchange accordingly.

Yours faithfully,

Neelofar Hameed Company Secretary

CC:

- 1. Management Executive (Enforcement), Securities & Exchange Commission of Pakistan, NIC Building, 63 Jinnah Avenue, Islamabad (with 3 printed copies of the Quarterly Report of the Bank for the first quarter ended March 31, 2021)
- 2. The Registrar, Company Registration Office, State Life Building 7, Jinnah Avenue, Blue Area, Islamabad (with 3 printed copies of the Quarterly Report of the Bank for the first quarter ended March 31, 2021)
- 3. The Director, Banking Policy & Regulation Department, State Bank of Pakistan, I.I. Chundrigar Road, Karachi (with 3 printed copies of the Quarterly Report of the Bank for the first quarter ended March 31, 2021)

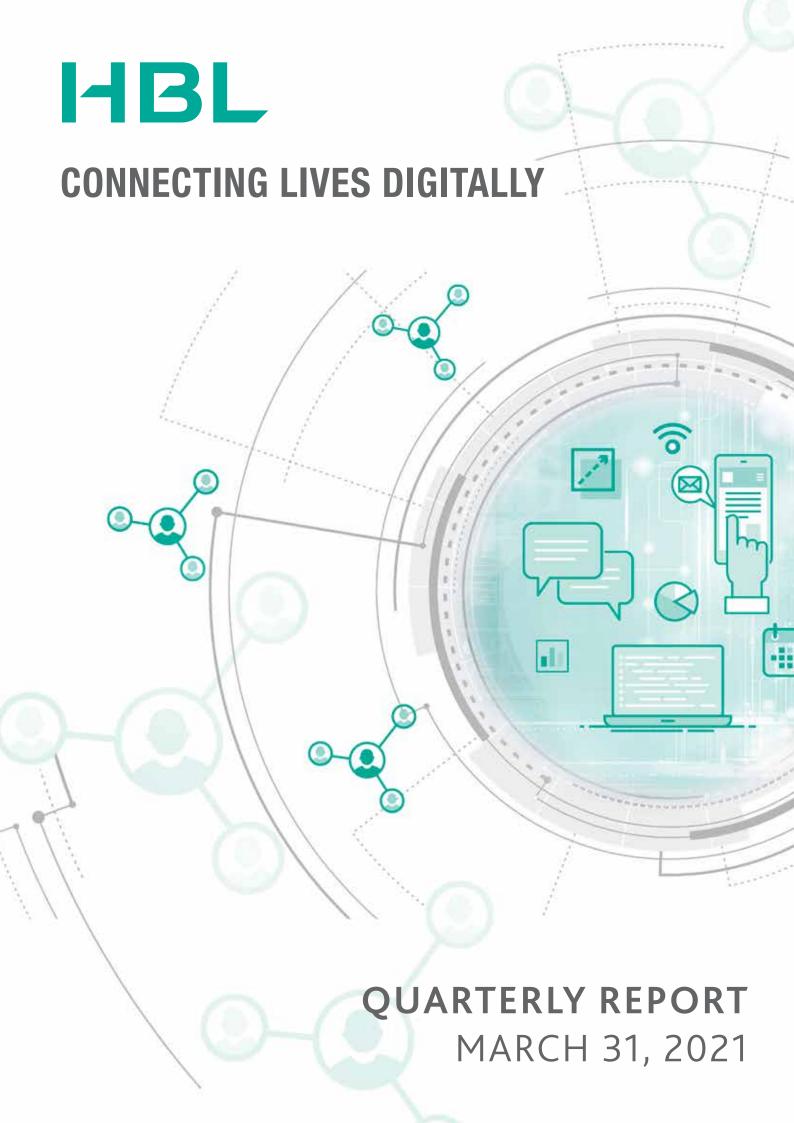


Habib Bank Limited (Registered Office) 9th Floor, Habib Bank Tower, Jinnah Avenue, Blue Area, Islamabad

Phone 051-2270856 051-2821183 Fax 051-2872205 www.hbl.com







# TABLE OF CONTENTS



- 2 Corporate Information
- 3 CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
- 4 Directors' Review English
- 8 Directors' Review Urdu
- 13 Condensed Interim Consolidated Statement of Financial Position
- 14 Condensed Interim Consolidated Profit and Loss Account
- 15 Condensed Interim Consolidated Statement of Comprehensive Income
- 16 Condensed Interim Consolidated Statement of Changes in Equity
- 17 Condensed Interim Consolidated Cash Flow Statement
- 18 Notes to the Condensed Interim Consolidated Financial Statements
- 45 CONDENSED INTERIM UNCONSOLIDATED FINANCIAL STATEMENTS
- 46 Directors' Review English
- 50 Directors' Review Urdu
- Condensed Interim Unconsolidated Statement of Financial Position
- Condensed Interim Unconsolidated Profit and Loss Account
- 57 Condensed Interim Unconsolidated Statement of Comprehensive Income
- 58 Condensed Interim Unconsolidated Statement of Changes in Equity
- 59 Condensed Interim Unconsolidated Cash Flow Statement
- 60 Notes to the Condensed Interim Unconsolidated Financial Statements



# **Corporate Information**

# Board of Directors

Mr. Sultan Ali Allana Chairman

Mr. Shaffiq Dharamshi Director

Mr. Moez Ahamed Jamal Director

Mr. Salim Raza
Director

**Dr. Najeeb Samie**Director

Mr. Khaleel Ahmed
Director

Ms. Saba Kamal Director

Mr. Muhammad Aurangzeb President & CEO

Chief Operating Officer Mr. Sagheer Mufti

Chief Financial Officer Mr. Rayomond Kotwal

Company Secretary
Ms. Neelofar Hameed

Legal Advisors

Mandviwalla and Zafar

Legal Consultants and Advocates

Auditors
KPMG Taseer Hadi & Co.
Chartered Accountants

# **Share Registrar**

CDC Share Registrar Services Limited CDC House, 99 – B, Block 'B', S.M.C.H.S., Main Shahra-e-Faisal Karachi – 74400, Pakistan Tel: Customer Support Services (Toll Free) 0800-CDCPL (23275)

Fax: (92-21) 34326053
Email: info@cdcsrsl.com
Website: www.cdcsrsl.com

# **HBL Corporate Secretariat**

Phone: (92-21) 37137543 Fax: (92-21) 35148370

# **Principal Office**

Habib Bank Limited HBL Tower, Plot no. G-4, KDA Scheme 5, Block 7 Clifton, Karachi, Pakistan Phone: (92-21) 33116030

## **Registered Office**

Habib Bank Limited
9th Floor, Habib Bank Tower,
Jinnah Avenue, Blue Area,
Islamabad, Pakistan.
Phone:(92-51) 2270856, (92-51) 2821183
Fax: (92-51) 2872205

## Websites:

Corporate Website: www.hbl.com

## **Internet Banking:**

www.hbl.com/personal/digital-banking/hbl-internetbanking

## **Konnect:**

www.hbl.com/konnect



<sup>\*</sup> The Board was elected in the AGM held on March 26, 2021. The new term of the Board is effective from March 27, 2021 subject to FPT clearance by SBP.



# **Directors' Review**

On behalf of the Board of Directors, we are pleased to present the Consolidated Financial Statements for the quarter ended March 31, 2021

## **Macroeconomic Review**

Pakistan's economy has maintained its growth trajectory during 1Q'21, as the country negotiates the third wave of Covid-19. The domestic economy has shown resilience, and the large-scale manufacturing (LSM) index has grown by 7.4% during 8MFY'21 as industrial activity has responded well to the stimulus measures. In its recent monetary policy statement, the SBP now expects GDP growth to reach 3% for the current fiscal year. Headline inflation in March 2021 rose to 9.1%, as rising food prices outweighed a decline in the housing index. Average inflation for 9MFY'21 was 8.3% compared to 11.5% in the same period of last year and, for FY'21, is expected to remain within the previously announced target range of 7.0% - 9.0%.

The trade deficit for 8MFY'21 has widened by 22% to USD 16 billion, as imports picked up sharply by 8.6%; the increase was in non-oil imports, which rose 17%, evidencing the rebound in economic activity. Exports have inched past pre-Covid levels and are expected to maintain course as global trade gradually picks up; however, they were 2.3% lower than for the same period last year. Remittances have exhibited a phenomenal growth, rising by 26% in 9MFY'21 to USD 21.5 billion, and consistently remaining over USD 2 billion for ten consecutive months, helped by travel restrictions which have curtailed the use of informal channels. For 8MFY'21, the current account has recorded a surplus of USD 881 million compared to a deficit of USD 2.7 billion in 8MFY'20.

The IMF's Executive Board approved the Staff Level agreement and authorized the release of the third tranche of USD 500 million under the EFF program. The IMF commended Pakistan's efforts for stabilization despite the unprecedented challenges posed by the pandemic, while continuing to emphasize fiscal consolidation and energy sector reforms. The Government has recently presented a plan for the resolution of circular debt, which could potentially lead to higher utility tariffs in the near term. It has also initiated an SBP Amendment Bill 2021 to strengthen the Central Bank's autonomy and governance, a key structural benchmark under the EFF.

The favorable external account position has led to improving FX reserves. In April, Pakistan received inflows from the IMF tranche and the successful issuance of a USD 2.5 billion Eurobond, resulting in reserves rising to a five-year high of USD 23.2 billion. Roshan Digital Accounts continue to receive an encouraging response and their cumulative balance has crossed USD 800 million. These developments have all supported the Rupee, which has gained 4% against the Dollar since the start of the year.

A 6% increase in normalized tax revenue enabled the Government to maintain a primary surplus of 0.7% of GDP in 1HFY'21, better than IMF targets, despite the pandemic. However, a 15% increase in debt servicing costs resulted in the overall deficit increasing to 2.5% of GDP, compared to 2.3% in 1HFY'20. During 9MFY'21, FBR performance has improved over the previous year with a growth of 10% in net tax revenue to Rs 3.4 trillion, exceeding the target of Rs 3.3 trillion. The higher collection is also a manifestation of growing economic activity and is expected to continue in the run up to the end of the fiscal year.

After a strong start to the year, which saw the PSX index approach the 47,000 mark, the equity markets have turned choppy. Heightened political noise, coupled with mixed news on the covid third wave have outweighed the positive sentiment from low interest rates and strong corporate earnings. Overall, performance for Q1'21 remained lackluster with the PSX index growing by only 1.9%.

The SBP has kept the interest rate unchanged at 7.0% in its Monetary Policy Committee meeting in March 2021. It noted that the economic recovery is still nascent, that core inflation remains subdued and that inflation expectations remain well anchored. The SBP also stated that the current accommodative monetary policy is appropriate to support growth and future adjustments would be measured, in order to ensure sustainability. In Q1'21, industry advances have grown slightly, by 1%, while deposits have remained at Dec'20 levels. On the other hand, demand for the SBP's Temporary Economic Refinance Facility (TERF) has been strong with Rs 400 billion approved by the sector. Banking spreads continued to decline, compressing by 114 bps during 2M'21 compared to the same period last year.

## **Financial Performance**

HBL has recorded a Profit before Tax of Rs 14.5 billion in the first quarter of 2021, more than double the profit of Rs 7.1 billion in the same period last year. Profit after tax also more than doubled, to Rs 8.6 billion in Q1'21. Earnings per share increased from 2.79 in Q1'20 to 5.68 in Q1'21.

The Bank maintained its total deposits at Rs 2.8 trillion with current and CASA ratios of 35.1% and 83.1% respectively. HBL's Consumer business continues to outperform, with loans increasing to nearly Rs 85 billion. However, total domestic advances declined marginally due to lower commodity lending. With a rebound in international lending, total advances of the Bank remained nearly flat to Dec'20 levels.

As a result of the accelerated growth in domestic deposits in 2020, average domestic deposits increased by Rs 375 billion with average current accounts rising by Rs 120 billion. This led to a Rs 500 billion expansion in the average domestic balance sheet in Q1'21 compared to Q1'20. Despite NIM compression due to a substantially lower interest rate environment, domestic net interest income grew by 18% to Rs 30.3 billion with the Bank's total net interest income increasing by 16% over Q1'20, to Rs 32.5 billion.

Total non-fund income of the Bank has grown by 42% over Q1'20 to Rs 8.2 billion. Fees and commissions, which had started to uptick in Q3'20, demonstrated a robust increase of 25% over Q1'20 to Rs 5.9 billion. This was driven by broad-based growth across all business lines, with exceptional performance from the cards, trade and consumer finance businesses. The absence of capital gains in Q1'21 (Rs 2.2 billion in Q1'20) was offset by a revaluation gain on the short dollar position in Q1'21 compared to a significant loss in Q1'20.

Administrative expenses of the Bank reduced by 7% over Q1'20, which included Rs 4.4 billion in New York related costs. Consequently, the Bank's cost to income ratio (excluding capital gains) improved from 81.4% in Q1'20 to 58.4% in Q1'21. Despite an excellent recovery performance, there is a net provision charge of Rs 1.9 billion in Q1'21 as the Bank prudently recorded subjective provisions on certain stressed accounts. Total NPLs of the Bank declined by Rs 0.7 billion over Dec'20, with the infection ratio remaining stable at a record low of 6.3%. HBL's total coverage ratio improved to over 100% with the specific coverage at 86%.

## **Movement in Reserves**

	Rs in million
Unappropriated profit brought forward	138,208
Profit attributable to equity holders of the Bank	8,336
Re-measurement gain on defined benefit obligations of associates – net of tax Transferred from surplus on revaluation of assets – net of tax	3 21
Profit available for appropriations	8,360 146,568
Appropriations:	
Transferred to statutory reserves  Cash dividend – Final 2020	(912) (4,401)
Total appropriations  Unappropriated profit carried forward	(5,313) 141,255
Earnings per share (Rs)	5.68

## **Capital Ratios**

The Bank's Capital Adequacy Ratio (CAR) strengthened across all tiers on the back of improved profitability. Consolidated Tier 1 CAR increased from 13.5% to 13.9%, while total CAR increased from 17.2% to 17.9%. The improvement in CAR includes the impact of the Rupee appreciation (Tier 1 CAR :31 bps, Total CAR : 41 bps), as well as the continued relaxation in the Capital Conservation Buffer which adds 41 bps to Total CAR.

In Dec'20, the Bank exercised its call option on the existing Tier 2 subordinated debt TFCs. These were fully redeemed on Feb 19, 2021.

## **Dividend**

The Board of Directors, in its meeting held on April 20, 2021 has declared an interim cash dividend of Rs 1.75 per share (17.5%) for the quarter ended March 31, 2021.

# **Change in Directors**

Ms. Diane Moore and Mr. Salim Chinoy retired from the Board of Directors on March 25, 2021, at the conclusion of their terms. The Board wishes to place on record its appreciation for their contribution. On March 26, 2021, the Annual General Meeting elected seven Directors to a new three-year term on the Board of HBL.

Ms. Saba Kamal and Mr. Khaleel Ahmed have also been elected to the Board of Directors with effect from March 26, 2021. Ms. Kamal has over 3 decades of experience in the area of Information Technology, with 20 years in leadership positions with IBM in Pakistan and internationally. She has an MBA from the Institute of Business Administration (IBA), Karachi, and has completed a number of certifications and trainings at IBM Centers and from Insead, Boston University and China Europe International Business School (CEIBS). Ms. Kamal has completed her Director certification from the Pakistan Institute of Corporate Governance and currently serves on the Board of Packages Ltd. She is also a member of the IBA Board of Governors.

Mr. Ahmed has over 40 years of financial markets experience. He was the Chief investment Officer at IFC, where he worked for 30 years on emerging economies, and was associated with IFC's global financial institutions group. Mr. Ahmed is a Chartered Accountant, qualifying from the Institute of Chartered Accountants of England and Wales and is a Fellow of the Institute of Chartered Accountants, Pakistan. He has prior work experience at Price Waterhouse (UK) and National Development Finance Corporation, Pakistan.

The Board welcomes Ms. Kamal and Mr. Ahmed and looks forward to their contributions.

## **Future Outlook**

The recovery in economic growth is expected to continue during the rest of the current fiscal year, supported by fiscal and monetary measures. For the next fiscal year, both the Government and the IMF are projecting growth of 4%+, which should be quite achievable as long as the pandemic remains under control. The roll-out of vaccinations for the general public has been well received and the Government has mostly received kudos for its handling. Ultimately, this will depend on the level of vaccine hesitancy and the availability and speed of roll-out.

The successful completion of the all-important IMF review under the EFF will, as always, have several implications for the economy. The current inflation levels remain well ahead of the current policy rate of 7%; however, the IMF's imprimatur on the SBP's current monetary stance means that a negative real interest rate regime should persist in the short-term, which will boost the real economy. The current emphasis on growing mortgage financing, which remains extremely low on an absolute and relative basis compared to the region, is a welcome initiative and will help achieve a sustained growth in incomes and in expanding the SME sector.

The improvement in the external position and the appreciation of the Rupee has been a bright spot on the economic landscape, helping to dampen inflationary pressures. However, this will be countered by rising international oil and commodity prices and the requirement to raise domestic utility prices and reduce subsidies under the IMF conditionalities, which will create inflationary pressures throughout 2021. The ability and willingness of the Government to address structural issues – governance and privatization of SOEs, broadening the tax base and addressing the circular debt – will be key to the success of the EFF program and require urgent attention.

HBL has started the year on a strong note, with legacy issues largely addressed and all businesses and activity drivers showing good momentum. Our customers, who have supported us through generations, are the reason for our existence. It is our firm belief that, by placing them at the heart of all we do, we will continue to deliver improved performance. At HBL, the technology company with a banking license, we are accelerating digital usage to ensure that our clients are provided with innovative and state-of-the-art solutions tailored to their unique needs.

HBL is part of the nation's fabric – as Pakistan's leading financial institution, HBL has been, and always will be, at the forefront of supporting the country. HBLPSL, our tribute to this cricket loving nation, started on a positive note and will Insha Allah see completion during this coming quarter. Our model of public-private partnership is now entrenched in the way we do business, providing thought leadership across a swathe of areas, and supporting the Government and the SBP in their major initiatives. HBL has repeatedly affirmed its commitment to supporting customers and the real economy, particularly in these challenging times, and has demonstrated this by leading the usage of liquidity and funding assistance made available by the SBP to ensure the continued flow of credit where needed.

Through these tumultuous times, HBL has continued to support its staff in all aspects of managing the pandemic – flexible working, an industry-acclaimed medical support program and, more recently, free vaccinations for all who work at the Bank. HBL continues to further its diversity agenda, hiring and elevating women, and has recently launched a structured initiative to hire differently-abled individuals in all areas of its operations.

# **Appreciation and Acknowledgement**

On behalf of the Board and management, we would like to place on record our appreciation for the efforts of our regulators and the Government of Pakistan, in particular the State Bank of Pakistan, the Ministry of Finance and the Securities and Exchange Commission of Pakistan. They have stepped up throughout these unprecedented times, with policies and measures that are prudent, proactive and balanced, protecting the economy, customers and people of Pakistan, while also safeguarding the integrity and soundness of the banking and financial services industry.

We are indebted to our customers, who continue to entrust us with their business and confidence. Our shareholders have provided steadfast support and to them, and to all our stakeholders, we are deeply grateful. The Board and the management remain committed to maintaining the highest standards of governance and we assure our stakeholders that we will be industry leaders in this area.

Lastly, but certainly not the least, we express our deepest appreciation and gratitude to our employees and their families, especially in customer facing units and branches, who continue to brave these hazardous conditions to ensure that our customers are able to meet their critical needs in this time of crisis. They are our heroes and heroines and we salute them for their dedication and tireless efforts.

On behalf of the Board

Muhammad Aurangzeb
President & Chief Executive Officer

Shaffiq Dharamshi Director

April 20, 2021

مارچ 2021ء میں اپنی زری پالیسی کمیٹی کے اجلاس میں ، SBP نے شرح منافع میں گوئی تبدیلی نہ کرتے ہوئے اسے %7.0 کی شرح پر بر قرار رکھا ہے۔ نیہ بات قابلِ غور ہے کہ معاشی بہتری کی صورتِ حال اب تک غیر مستخلم ہے ، اور مرکزی افراطِ زرتاحال معلوب ہے جبکہ افراطِ زرسے متعلق تو قعات مستقل بر قرار ہیں۔ SBP نے یہ بھی واضح کیا ہے کہ ترقی کو سہارا دینے کے لیے موجودہ مصلحت آمیز زری پالیسی مناسب ہے اور پائیراری یقینی بنانے کے لیے مستقبل میں ہم آ ہنگی کا اندازہ لگا یا جائے گا۔ سال 2021ء کی تیم پہلی سہ ماہی میں ، صنعتی قرضوں میں ٪ اکا معمولی اضافہ ہوا جبکہ ڈپازٹس دسمبر 2020ء کی تیم پہلی سہورت دوسری طرف، SBP کی عارضی معاشی مرک نائنس سہولت (TERF) کا مطالبہ اس شعبے سے منظور شدہ 400 ارب روپے کے ساتھ مضبوط رہا ہے۔ بدیکاری اسپریڈ میں تنزلی جاری رہی جو سال 2021ء کے کہا کے دوران پچھلے سال کے اس عرصے کے مقابلے میں 114 بی بی ایس کم ہو گئے۔

مالياتي كاركردگي

سال 2021ء کی پہلی سہ ماہی میں HBL کا قبل از محصول منافع 14.5 ارب روپے رہا، جو گزشتہ سال اسی عرصے کے 7.1 ارب روپے کے منافع کے مقابلے میں ڈگنے سے زیادہ ،8.6 ارب روپے رہا۔ فی حصص آ مدن سال 2020ء کی پہلی سہ ماہی میں بعد از محصول منافع بھی ڈگنے سے زیادہ ،8.6 ارب روپے رہا۔ فی حصص آ مدن سال 2020ء کی پہلی سہ ماہی میں 5.68روپے ہوگئی۔ روپے سے بڑھ کرسال 2021ء کی پہلی سہ ماہی میں 5.68روپے ہوگئی۔

بینک نے کرنٹ اور CASA تناسب بالتر تیب ٪ 35.1 اور 83.1 کے ساتھ اپنے مجموعی ڈپازٹس 2.8 کھرب روپے کی سطح پر بر قرار رکھے۔ HBL کے کنزیو مر برنس نے غیر معمولی کار کر دگی کا مظاہرہ جاری رکھا، جس کے تحت قرضوں میں تقریباً 85 ارب روپے کا اضافہ ہوا۔ البتہ ، اشیا کے قرضے میں کمی کے باعث مجموعی ملکی قرضوں میں معمولی زوال آیا۔ بین الا قوامی قرضوں میں تنزلی کے باعث ، بینک کے مجموعی قرضے تقریباً دسمبر 2020ء کی سطح پر قائم رہے۔

2020ء میں ملکی ڈپازٹس میں تیزر فارتر قی کے بتیجے میں، اوسط ملکی ڈپازٹس میں 375 ارب روپے کا اضافہ ہوا جبکہہ اوسط کرنٹ اکاؤنٹ میں 120 ارب روپے کی نموہوئی۔ نتیجناً، سال 2020ء کی پہلی سہ ماہی کے مقابلے میں، سال 2021ء کی پہلی سہ ماہی بیلنس شیٹ میں 500 ارب روپے کی توسیع ہوئی۔ معقول حد تک کم شرحِ منافع کے ماحول کے باعث NIM کے دباؤ کے باوجود، ملکی خالص منافع آمدن ساتھ 30.3 ارب روپے ہوگئ جبکہ بینک کی مجموعی خالص منافع آمدن سال 2020ء کی پہلی سہ ماہی کے مقابلے میں 16 اضافے کے ساتھ 30.3 ارب روپے ہوگئی۔

بینک کی مجموعی غیر سرمابی آمدن سال 2020ء کی پہلی سہ ماہی کے مقابلے میں ب42 بہتری کے ساتھ 8.2 ارب روپے تک جا پہنچی۔ فیس اور کمیشن، جن میں سال 2020ء کی تیسری سہ ماہی معمولی اضافہ ہوناشر وع ہواتھا، سال 2020ء کی پہلی سہ ماہی کے مقابلے میں ب72 کے بھر پور اضافے کے باعث 5.9 ارب روپے ہوگئے۔ یہ پیش رفت تمام کاروباری شعبوں میں وسیع ترقی کے ساتھ، کارڈز، ٹریڈ اور کنزیو مر فنانس کے کاروباروں میں غیر معمولی کارکر دگی کے سبب تھی۔ سال 2021ء کی پہلی سہ ماہی میں حاصلاتِ سرمایہ کی عدم موجود گی کی (جو سال 2020ء کی پہلی سہ ماہی میں یہ ایک نمایاں نقصان تھا۔ روپے شے) تلافی کر دی، جبکہ سال 2020ء کی پہلی سہ ماہی میں یہ ایک نمایاں نقصان تھا۔

بینک کے انتظامی اخراجات سال 2020ء کی پہلی سہ ماہی کے مقابلے میں ہ7 کم ہوئے، جن میں نیویارک سے متعلقہ اخراجات کے ضمن میں 4.4 ارب روپے شامل تھے۔ نیجناً، بینک کی لاگت سے آمدن کا تناسب (حاصلاتِ سرمایہ کے بغیر) سال 2020ء کی پہلی سہ ماہی میں ہ4.1 ھے بہتر ہو کر سال 2021ء کی پہلی سہ ماہی میں ہ81.4 سے ہوئے ہوئے ہوئے کا خالص پروژن چارج موجو دہے کیونکہ بینک نے احتیاط سے کام لیتے ہوئے بعض دباؤکا شکار اکاؤنٹس پر داخلی پروژن ریکارڈ کی تھیں۔ بینک کے مجموع NPLs میں دسمبر 2020ء کے مقابلے میں 0.7 ارب روپے کی کمی ہوئی، جبکہ انفیشن کا تناسب ہ6.3 کی ریکارڈ کی تھیں۔ بینک کے مجموع کو تناسب ہ6.5 کی ریکارڈ کی سطح پر مستحکم رہا۔ 41 کا مجموع کی کو ریخ کا تناسب ہ6.3 کی ہوئی، جبکہ انفیشن کا سطح پر مستحکم رہا۔ 41 کی میں دسمبر 2020ء کے مقابلے میں 8 کی ہوئی، جبکہ انفیشن کا میں دسمبر 2020ء کے مقابلے میں 8 کی ہوئی۔ جبکہ انفیشن کا میں دسمبر 2020ء کے مقابلے میں دسمبر 2020ء کے مقابلے میں دسمبر 2020ء کے مقابلے میں دسمبر 2000ء کے مقابلے میں دباؤکا شکار اکاؤنٹس کے میں دباؤکا شکار اکاؤنٹس کی دباؤکا شکار داکاؤنٹس کی میں دباؤکا شکار اکاؤنٹس کی میں دباؤکا شکار کی میں دباؤکا شکار کی دباؤکا شکار دباؤکا شکل میں دباؤکا شکار دباؤکا شکل کے دبائر کی دباؤکا شکل کے دبائر کی دباؤکا کے دبائر کی دبائر کے دبائر کی دبائر کے

# ولائر يكثرز كاجائزه

ہمیں بورڈ آف ڈائر یکٹرز کی جانب سے، آ کہ مارچ 2021ء کو اختیام پذیر ہونے والی سہ ماہی کے مجموعی مالیاتی گوشوارے پیش کرتے ہوئے مسرت محسوس ہور ہی ہے۔

# كلياتى اقتصاديات كاجائزه

ملک میں 19 و COVID کی تئیسر کی لہر کاسامنا کرتے ہوئے، سال 2021ء کی پہلی سہ ماہی کے دوران پاکستان کی معیشت نے اپنی ترقی کی رفتار کو برقر اررکھا۔ ملکی معیشت نے لچک کا مظاہر ہ کیا، اور صنعتی شعبے نے حوصلہ افز القد امات کا بھر پور خیر مقدم کیا جس کے باعث بڑے پیانے پر اشیاسازی کی صنعت (LSM) کے اشار ہے میں مالی سال 2021ء کے 8 ماہ کے دوران ب4.7 اضافہ ہوا۔ اپنے حالیہ زری پالیسی بیان میں، SBP نے موجودہ مالی سال کے لیے GDP کی ترقی ب3 تک پہنچنے کی توقع ظاہر کی ہے۔ مارچ 2021ء میں ہیڈلائن افر اطِ زر ب4. 9 تک پہنچنے گیا، جہاں اشیائے خوراک کی قیمتوں میں اضافہ تعمیر اتی اشار ہے میں تنزلی پر غالب آگیا۔ مالی سال 2021ء کے مارچ 2021ء کے باور الزر ب3.8 رہ بھر 7.0 تا بھر 90 کی اوسط افر اطِ زر بح 3.8 رہ بھر گرشتہ اعلان کر دہ بھر 7.0 تا بھر 90 کے ہدف کے در میان رہے گی۔

مالی سال 2021ء کے 8ماہ کا تجارتی خسارہ ×22 تک پنچ کر 16 ارب امریکی ڈالر ہو چکاہے، جس کا سبب درآ مدات میں ×8.6 کا تیزر فنار اضافہ ہے؛ یہ اضافہ تیل کے علاوہ درآ مدات میں بھی جو ×17 بڑھیں۔ یہ معاشی سرگرمی کے ردِ عمل کا ثبوت تھا۔ ہر آ مدات COVID ہے قبل کی سطح کے قریب پنچ پچک ہیں اور عالمی تجارت میں بندر تک تیزی کے باعث یہی صورتِ حال ہر قرار رہنے کی تو قع ہے؛ البتہ ، یہ گزشتہ سال اسی عرصے کے مقابلے میں ×2.5 کم رہیں۔ ترسیلاتِ زر کے میدان میں غیر معمولی ترقی دیکھی گئی، جو مالی سال 2021ء کے 9 مہینوں میں بھی کے ساتھ 1.5 ارب امریکی ڈالر تک پنچ گئیں، اور مسلسل دس ماہ تک 2 ارب امریکی ڈالر سے زائد رہیں ، جس میں سفری پابندیوں کی مدد شامل رہی جن کے باعث غیر رسمی طریقوں کا استعال محدود ہو گیا ہے۔ مالی سال 2021ء کے 8 ماہ کے لیے ، کرنٹ اکاؤنٹ میں 28 ملین امریکی ڈالر کے خیارے کاسامنا تھا۔

IMF کے ایگز کیٹیو بورڈ نے عملے کی سطح پر ہونے والے معاہدے کی توثیق کرتے ہوئے، EFF پروگرام کے تحت 500 ملین امریکی ڈالر کی تیسر می قسط جاری کرنے کی منظوری دے دی ہے۔ IMF نے وباکے باعث در پیش بے مثال مشکلات کے باوجو داشتھام کے لیے پاکستان کی کو ششوں کو سر اہاہے، جبکہ مالی سیجانی اور توانائی کے شعبے میں اصلاحات پر زور دینا جاری رکھا ہے۔ حکومت نے حال ہی میں گر دشی قرضوں کے حل کے لیے منصوبہ پیش کیا ہے، جس کے باعث مستقبل قریب میں لوٹیلیٹی ٹیرف میں اصلاحات پر زور دینا جاری رکھا ہے۔ حکومت نے حال ہی میں گر دشی قرضوں کے حل کے لیے منصوبہ پیش کیا ہے، جس کے باعث مستقبل قریب میں لیوٹیلیٹی ٹیر ف میں بھل کے انہوں کے خود مختاریت اور انتظام کو مضبوط کرنے کے لیے SBP تر میمی بل 2021ء کا آغاز بھی کیا گیا ہے، جو FF میکندی ساختی ہدف ہے۔

ساز گار ہیر ونی اکاؤنٹ کی پوزیشن FX کے ذخائر کو بہتر بنانے کا باعث بنی ہے۔ اپریل میں، پاکستان نے IMF کی قسط وصول کی اور 2.5 ارب امریکی ڈالر کے بورو بونڈ کا کامیاب اجرا کیا، جس کے بنتیج میں ذخائر پانچ سال کی بلند ترین سطح پر، یعنی 2.32 ارب امریکی ڈالر تک پہنچ گئے۔ روشن ڈیجیٹل اکاؤنٹ کو حوصلہ افزار دِ عمل ملنے کا سلسلہ جاری رہااور اُن کا مجموعی بیلنس 800 ملین امریکی ڈالر کو عبور کر چکا ہے۔ ان تمام مثبت پیش رفتوں نے روپے کو سہارا دیا جس کی قدر میں سال کے آغاز سے ڈالر کے مقابلے میں 44 بہتری آئی ہے۔

عمومی نئیس آمدن میں ہماضافے کی مدد سے، حکومت مالی سال 2021ء کی پہلی ششاہی میں، وباکے باوجود، GDP کے ہر 60کاکلید کی سرپلس بر قرار رکھنے میں کامیاب رہی، جو آملاکے اہداف سے بہتر ہے۔البتہ، قرضوں کی لاگت میں ہر 15 اضافے کے نتیجے میں GDP کے مجموعی خسارے میں ہر 2.5 اضافہ ہوا، جو مالی سال 2020ء کی پہلی ششاہی میں ہر جوئی جس کی خالص نئیس آمدن ہر 10 اضافے کے ساتھ پہلی ششاہی میں ہر جوئی جس کی خالص نئیس آمدن ہر 10 اضافے کے ساتھ 3.4 کھر ب روپے ہوئی ، جو 3.8 کھر ب روپے ہے ہدف سے تجاوز کر چکی ہے۔وصولی میں اضافہ معاشی سر گرمی میں ترقی کا اظہار ہے اور تو قع ہے کہ مالی سال کے اختتام تک اس میں اضافہ کی صورتِ حال جاری رہے گی۔

سال کے بھر پور آغاز کے بعد، جس میں PSX انڈیکس 47,000 کی سطح تک پہنچا، ایکویٹی مارکیٹوں میں اتار چڑھاؤ ہو تارہاہے۔ کم شرحِ منافع اور مستحکم کارپوریٹ آمدنی کے باعث سامنے آنے والا مثبت رجمان، سیاسی ہنگاموں میں اضافے کے ساتھ COVID کی تئیسری لہرسے متعلق ملی جلی خبروں کی نذر ہو گیا۔ مجموعی طور پر، سال 2021ء کی پہلی سے ماہی کی کار کر دگی ماند پڑی رہی ہے جہاں PSX انڈیکس میں محض ×1.9 کی ترقی ہوئی ہے۔ محترم خلیل فنانشل مارکیٹ کا 40 سال سے زائد کا تجربہ رکھتے ہیں۔ وہ IFC میں چیٹ انویسٹمنٹ افسر تھے، جہاں اُنھوں نے 30 برسوں تک اُنھر تی ہوئی معیشتوں پر کام کیا، اور IFC کے عالمی مالیاتی اداروں کے گروپ سے وابستہ رہے۔ محترم خلیل انسٹیٹیوٹ آف چیارٹرڈاکاؤنٹٹٹ آف انگلینڈ اینڈ ویلز سے تعلیم یافتہ چارٹرڈاکاؤنٹٹٹ ہیں اور انسٹیٹیوٹ آف چارٹرڈاکاؤنٹٹٹس، پاکستان کے فیلوہیں۔ اُنھیں ماضی میں پر ائس واٹر ہاؤس (ایوکے) اور فیشنل ڈویلپمنٹ فنانس کارپوریش، پاکستان میں کام کا تجربہ بھی حاصل ہے۔

بورڈ محتر مہ صبااور محترم خلیل کوخوش آمدید کہتاہے اور اُن کی کاوشوں کے لیے پُر اُمید ہے۔

# مستقبل كي صورتِ حال

مالی اور زرگ اقد امات کی مدوسے، موجودہ مالی سال کے بقیہ عرصے کے دوران معاثی ترقی کی بحالی کا عمل جاری رہنے کی توقع ہے۔ اگلے مالی سال کے لیے، حکومت اور IMF، دونوں کی جانب سے + 4٪ ترقی کا تخمینہ لگایا جارہا ہے جو وہا کی صورتِ حال قابو میں رہنے کی صورت میں خاصا قابلِ حصول ہدف ہے۔ عوام کے لیے ویسین کی فراہمی کاردِ عمل بھر پور دیکھا گیا ہے اور اس حوالے سے انتظامات پر حکومت کو زیادہ ترسر اہا جارہا ہے۔ بالآخر، اس کا انحصار ویسین کے حوالے سے شکوک وشبہات اور اس کی دستیابی اور فراہمی کی رفتار پر ہوگا۔

EFF کے تحت IMF کے اہم ترین جائزے کی کامیاب بھیل، ہمیشہ کی طرح، معیشت پر متعدد انژات مرتب کرے گی۔موجودہ افراطِ زرکی شرح موجودہ پالیسی شرح کے FF کے مجت کہیں زیادہ بر قرار ہے؛ البتہ ، SBP کے موجودہ مالیاتی موقف پر IMF کی توثیق کا مطلب سے ہے کہ قلیل المیعاد بنیاد پر منفی حقیقی شرحِ سود کا نظام قائم رہنا چاہیے جو حقیقی معیشت کو توانائی فراہم کرے گا۔ بڑھتی ہوئی مور گیج فنانسنگ پر موجودہ زور ،جو اس خطے کی مناسبت سے غیر مشروط اور مشروط بنیاد پر انتہائی کم پر بر قرار ہے ،ایک خیر مقدمی اقدام ہے اور آ مدنیوں میں پائیدار اضافے کے حصول اور SME سیٹھر کی توسیع میں مددگار ثابت ہوگا۔

خارجی صورتِ حال میں بہتری اور روپے کی قدر میں اضافہ معاشی منظر نامے کاروش پہلوہیں، جن کی مددسے افراطِ زر کادباؤ کم کرنے میں مدد مل رہی ہے۔البتہ،انھیں عالمی سطح پر تیل اور اجناس کی قیمتوں میں زیادتی اور IMF کی شر اکط کے تحت ملکی یوٹیلٹی نرخوں میں اضافے اور سبسڈی میں کی کامقابلہ ہو گا، جس سے پورے 2021ء میں افراطِ زر پر دباؤرہے گا۔ساختی مسائل۔ جیسے کہ SOEs کا انتظام اور نج کاری، ٹیکس کے دائرہ کار میں توسیح اور گردشی قرضوں۔سے نمٹنے کے لیے حکومت کی استعداد اور آمادگی کاجہ پروگرام کی کامیابی میں کلیدی کر دار اواکرے گی اور اسے فوری توجہ در کارہے۔

HBL نے سال کا آغاز مستحکم انداز کے ساتھ کیاہے جہاں ماضی کے مسائل بڑے پہانے پر حل کیے جاچکے ہیں اور تمام کاروباری اور سر گرمی کے عوامل عمد ہ رفتار کا اظہار کر رہے ہیں۔ ہمارے سٹم زبھارے وجو د کا سبب ہیں، جو کئی نسلوں سے ہماراساتھ دے رہے ہیں۔ ہماری پختہ یقین ہے کہ اپنے تمام تر اقد امات کی بنیاد میں اپنے سٹم ز کو پیش نظر رکھتے ہوئے ہم بہتر کار کر دگی کا مظاہرہ جاری رکھیں گے۔ HBL میں، بینکاری کالائسنس رکھنے والی ٹیکنالوجی کمپنی ہونے کے ناتے، ہم ڈیجیٹل استعال کو فروغ دے رہے ہیں تاکہ بیبات یقینی بنائی جائے کہ ہمارے کلائنٹس کو اُن کی منفر دضر وریات پوری کرنے کے لیے جدید ترین اور بے مثال حل فراہم کیے جائیں۔

HBL قوم کی بنیاد کا حصہ ہے اور پاکستان کا سر فہرست مالی ادارہ ہونے کے ناتے ، HBL نے ملک کو سپورٹ کرنے میں ہر اول دستے کا کر دار ادا کیا ہے اور ہمیشہ کر تارہے گا۔ کر کٹ کا جنون رکھنے والی اس قوم کو خراجِ شحسین پیش کرنے کے لیے ، HBLPSL کا آغاز ایک مثبت نوٹ کے ساتھ ہوااور آئندہ سہ ماہی کے دوران ان شاءاللّٰہ پایئے گا۔ پہلک – پر ائیوٹ شر اکت داری کا ہمار اماڈل اب ہمارے بزنس کے طریقہ کار میں رچ بس گیا ہے ، اور متعلقہ شعبوں میں فکری قیادت فراہم کر رہا ہے ، اور حکومت اور SBP کے اہم اقد امات میں اُن کی معاونت کر رہا ہے۔ لے HBL نے کسٹم زاور حقیقی معیشت کو معاونت فراہم کرنے میں ، خصوصاً ان مشکل ادوار میں ، اپنے عزم کا بار ہااعادہ کیا ہے ، اور جہاں ضرورت ہو وہاں کریڈٹ کا مسلسل بہاؤیشینی بنانے کے لیے SBP کی جانب سے فراہم کر دہ لیکویڈ پٹی اور فنڈنگ معاونت کے استعال میں نمایاں کر دار ادا کیا ہے۔

ان ہنگامہ خیز ادوار کے دوران، HBLنے وباسے نمٹنے کے تمام پہلوؤں میں اپنے عملے کی مد د جاری رکھی ہے۔ جس میں کام کرنے کے لچک دار طریقے، انڈسٹری کامامیہ ناز طبی سپورٹ پروگرام اور، حال ہی میں، بینک میں کام کرنے والے تمام لوگوں کے لیے مفت و کیسین کی فراہمی شامل ہے۔ HBL تنوع سے متعلق اپنے ایجنڈے کے فروغ پر کار بند ہے، جس کے تحت خواتین کی بھر تیوں اور انھیں آگے لانے پر توجہ دی جارہی ہے، اور حال ہی میں اپنے آپریشنز کے تمام شعبوں میں مختلف صلاحیتیں رکھنے والے افراد کو بھرتی کرنے کا ایک ساختی اقدام متعارف کروایا ہے۔

# ذخائر ميں أتار جوهاؤ

افتتاحي غير تخصيص شده منافع

بینک ایکو پٹی کے حامل افراد کے لیے قابل ادائیگی منافع وضاحت شده منفعت کی ذمه داریوں پر منافع کی دوبارہ پیائش –محصول کاخالص ا ثاثة جات كى دوباره تشخيص يرسر پلس سے منتقل شدہ –محصول كاخالص

مناسب کارروائی کے لیے دستیاب منافع

مختلف مدول میں رکھی گئی رقوم: قانونی ذخائر میں منتقل شدہ نقد منافع منقسمه –حتمي 2020ء مجموعی مناسب کارر وائیاں

افتتاحي غير تخصيص شده منافع

فی خصص (شیئر) آمدنی (رویے)

سر مائے کا تناسب

بہتر منافع کی مددسے تمام tiers میں بینک کا مجموعی کمپیٹل ایڈ یکولین ریشو (CAR)مستخکم ہوا۔ مجموعی Tier 1 CAR بہتری کے ساتھ ×3.5 سے ×9.13 ہو گیا، جبکہ گل CAR اضافے کے بعد × 17.2 سے × 17.9 ہو گیا۔ CAR میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR اضافے کے بعد × 17.2 ہو گیا۔ CAR میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR اضافے کے بعد × 17.9 ہو گیا۔ CAR میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR اضافے کے بعد × 17.9 ہو گیا۔ CAR میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR اضافے کے بعد × 17.9 ہو گیا۔ CAR میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR کی ایس میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR کی ایس میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR کی ایس میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR کی ایس میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR کی ایس میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR کی کے بعد بہتری کی قدر کے اثرات (CAR کی کی کی در کی کی در کے اثرات (CAR کی کی کی در کے اثرات کی کی در کی در کی در کی در کی در کی در کے اثرات کی در کی . بی پی ایس) کے ساتھ ساتھ کیپٹل کنورزیشن بفر میں مسلسل رعایت بھی شامل ہے جس کے باعث کُل CAR میں 41 کی پی ایس کااضافہ ہوا۔

ملين روپي

138,208

8,336

146,568

(912)

(4,401)

(5,313)

141,255

5.68

3

21 8,360

د سمبر 2020ء میں، بینک نے موجو دہ Tier 2 سب آرڈ نیٹیلاڈیٹ TFCs پر اپناکال آپشن استعال کیا۔ یہ 19 فروری 2021ء کو مکمل طور پر اداکر دیے گئے۔

# منافع منقسمه

بورڈ آف ڈائر کیٹر زنے 20 اپریل 2021ء کو منعقدہ اجلاس میں 31 مارچ 2021ء کو ختم ہونے والی سہ ماہی کے لیے 1.75 رویے فی حصص (٪17.5) کے عبوری نقذ منافع منقسمه كااعلان كبابه

# ڈائر یکٹر زمیں تبدیلی

محتر مہ ڈیان مور اور محترم سلیم چنائے 25مار چ 2021ء کو اپنی مدت پوری کرنے کے بعد بورڈ آف ڈائر یکٹر زسے ریٹائر ہو گئے۔ بورڈ اُن کی کاوشوں کے لیے اپنی ستائش ریکارڈ پر لاناچا ہتا ہے۔26 مارچ 2021ء کو، سالانہ اجلاسِ عام میں HBL کے بورڈ پر نئی تین سالہ مدت کے لیے سات ڈائر یکٹر ز کا متخاب کیا گیا۔

محتر مہ صبا کمال اور محترم خلیل احمد بھی 26 مارچ 2021ء سے بورڈ آف ڈائر کیٹر زمیں منتخب کیے گئے۔ محترمہ صبا انفار منیشن ٹیکنالو جی میں 3 دہائیوں سے زیادہ کا تجربیہ ر کھتی ہیں، جن میں سے 20سال کا عرصہ پاکستان میں اور بین الا قوامی سطح پر IBM کے ساتھ قائدانہ عہدوں پر تقرری شامل ہے۔ اُٹھوں نے انسٹیٹیوٹ آف بزنس ایڈ منسٹریشن (IBA)، کراچی سے MBA کیا ہے اور IBM سینٹر ز، نیز Insead، بوسٹن یونیورسٹی اور جائنا پورپ انٹر نیشنل بزنس اسکول (CEIBS) سے متعد د سر ٹیفکیشن اور ٹریننگ کور سز مکمل کیے ہیں۔ محترمہ صبانے پاکستان انسٹیٹیوٹ آف کارپوریٹ گور ننس سے اپنی ڈائر یکٹر سر ٹیفکیشن مکمل کی ہے اور وہ فی الوقت سیکیجیز لمیٹلڑ کے بورڈ میں خدمات انجام دے رہی ہیں۔وہ IBAکے بورڈ آف گورنرز کی رُکن بھی ہیں۔

# اظهارتشكر

بورڈ اور انتظامیہ کی جانب سے ہم اپنے ریگولیٹر ز اور حکومت پاکستان، بالخصوص اسٹیٹ بینک آف پاکستان، وزارتِ مالیات اور سکیور ٹیز اینڈ ایکیچنج نمیشن آف پاکستان کا کاعتراف کرتے ہیں۔اس غیر معمولی وقت میں، انھول نے ایسی پالیسیاں بنائیں اور اقد کات کیے جو مصلحت اندیش اور متوازن ہیں، معیشت، کسٹمر ز اور پاکستان کے عوام کی حفاظت کرتے ہیں، اور بینکنگ اور فنانشل سر وسز انڈسٹر ی کی سالمیت اور بہتری کا تحفظ بھی کرتے ہیں۔

ہم اپنے صار فین کے احسان مند ہیں جو اپنے کاروبار اور اعتماد کے ذریعے اپنا بھر وساجاری رکھے ہوئے ہیں۔ ہمارے حصص یافتگان نے ثابت قدمی سے ہماراسا تھ دیا ہے اور اُن کے ساتھ ساتھ ہم تمام اسٹیک ہولڈرز کے انتہائی شکر گزار ہیں۔بورڈ اور انتظامیہ گور ننس کے اعلیٰ ترین معیارات بر قرار رکھنے کے لیے پُرعزم ہے اور ہم اپنے اسٹیک ہولڈرز کویقین دلاتے ہیں کہ اس خطے میں ہم اپنی کاروباری صنعت میں عروح پر ہول گے۔

آخر میں، ہم اپنے تمام ملاز مین اور اُن کے اہلِ خانہ، بالخصوص کسٹمر کا سامنا کرنے والے یو نٹس اور برانچوں میں موجود عملے کے نیز دل سے شکر گزار ہیں، جنھوں نے ان خطر ناک حالات میں بہادری کا مظاہرہ کرتے ہوئے اس بحر ان میں ہمارے کسٹمرز کی بنیادی ضروریات کی پیکمیل یقینی بنائی۔ یہ ہمارے ہیر واور ہیر و مُن ہیں اور ہم اُن کے عزم اور انتقاف محنت کے لیے انھیں خراج تحسین پیش کرتے ہیں۔

منجانب بورڈ

شفیق د هرمشی ڈائیر یکٹر محمدادر نگزیب صدرادر چیفا گیزیکٹو آفیسر

2021 يريل، 2021ء

# **Condensed Interim Consolidated Statement of Financial Position**

As at March 31, 2021

	Note	(Unaudited) March 31,	(Audited) December 31,
	Note	2021	2020
		(Rupe	es in '000)
ASSETS			
Cash and balances with treasury banks	5	288,718,468	375,280,120
Balances with other banks	6	45,993,373	56,533,829
Lendings to financial institutions	7	58,475,805	30,154,193
Investments	8	1,717,360,433	1,948,576,822
Advances	9	1,212,472,231	1,223,510,222
Fixed assets	10	90,730,056	89,190,210
Intangible assets	11	10,630,919	10,412,880
Deferred tax assets		=	_
Other assets	12	114,739,208	115,404,542
	į	3,539,120,493	3,849,062,818
		0,000,1=0,100	0,010,00=,010
LIABILITIES			
Bills payable	13	44,419,335	46,434,199
Borrowings	14	284,066,936	544,107,826
Deposits and other accounts	15	2,781,565,743	2,830,371,390
Liabilities against assets subject to finance lease		=,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Subordinated debt	16	12,374,000	22,356,000
Deferred tax liabilities	17	6,086,213	10,387,859
Other liabilities	18	148,999,259	129,910,297
Cutof habilities	10	3,277,511,486	3,583,567,571
NET ASSETS		261,609,007	265,495,247
REPRESENTED BY			
Shareholders' equity			
Share capital	I	14,668,525	14,668,525
Reserves		68,763,362	72,062,025
Surplus on revaluation of assets - net of tax	19	32,190,685	36,004,914
Unappropriated profit	19	141,255,024	138,208,223
	ļ	, ,	
Total equity attributable to the equity holders			
of the Bank		256,877,596	260,943,687
Non-controlling interest		4,731,411	4,551,560
The second of th		7,101,711	1,001,000
		261,609,007	265,495,247
	,		

The annexed notes 1 to 39 form an integral part of these condensed interim consolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer

**CONTINGENCIES AND COMMITMENTS** 

Rayomond Kotwal Chief Financial Officer

Salim Raza Director Shaffiq Dharamshi Director

20

Dr. Najeeb Samie Director

# **Condensed Interim Consolidated Profit and Loss Account (Unaudited)**

# For the three months ended March 31, 2021

	Note	January 01 to March 31, 2021	January 01 to March 31, 2020
		(Rupees	s in '000)
Mark-up / return / profit / interest earned Mark-up / return / profit / interest expensed Net mark-up / return / profit / interest income	22 23	63,462,902 30,993,628 32,469,274	72,645,814 44,632,354 28,013,460
Non mark-up / interest income			
Fee and commission income Dividend income Share of profit of associates and joint venture Foreign exchange income / (loss) Income / (loss) from derivatives (Loss) / gain on securities - net Other income / (loss) Total non mark-up / interest income Total income	24   25 26	5,904,361 117,602 259,320 895,801 1,179,287 (206,350) 72,179 8,222,200 40,691,474	4,730,547 79,519 255,349 (1,193,768) (280,304) 2,279,970 (93,812) 5,777,501
Non mark-up / interest expenses			
Operating expenses	27	23,901,977	25,639,193
Workers' Welfare Fund - charge Other charges	28	319,146 42,233	161,519 232,198
Total non mark-up / interest expenses	20 [	24,263,356	26,032,910
Profit before provisions and taxation		16,428,118	7,758,051
Provisions / (reversals) and write offs - net	29	1,919,910	625,273
Profit before taxation		14,508,208	7,132,778
Taxation	30	5,948,351	3,024,676
Profit after taxation	:	8,559,857	4,108,102
Attributable to:			
Equity holders of the Bank		8,335,851	4,096,145
Non-controlling interest	_	224,006	11,957
	:	8,559,857	4,108,102
		Rup	)ees
Basic and diluted earnings per share	31	5.68	2.79

The annexed notes 1 to 39 form an integral part of these condensed interim consolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer Rayomond Kotwal Chief Financial Officer

Salim Raza Director Shaffiq Dharamshi Director Dr. Najeeb Samie Director

# **Condensed Interim Consolidated Statement of Comprehensive Income (Unaudited)**

For the three months ended March 31, 2021

January 01 to	January 01 to
March 31,	March 31,
2021	2020
(Rupees	in '000)

(44,324)

(93,583)

2.644

 Equity holders of the Bank
 8,335,851
 4,096,145

 Non-controlling interest
 224,006
 11,957

 8,559,857
 4,108,102

## Other comprehensive income / (loss)

Items that may be reclassified to the profit and loss account in subsequent periods:

Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates - net of tax, attributable to:

Equity holders of the Bank
Non-controlling interest

Increase / (decrease) in share of exchange translation reserve of associates - net of tax

(4,390,728)
(37,779)
(11,777)
(4,428,507)
(4,428,507)
(84,930)

Movement in surplus / deficit on revaluation of investments - net of tax, attributable to:

Equity holders of the Bank
Non-controlling interest

(3,749,308)
(5,861)
(21,101)
(3,755,169)

5,728,206

Movement in share of surplus / deficit on revaluation of investments

Items that are not to be reclassified to the profit and loss account

Share of remeasurement gain on defined benefit obligations of associates
- net of tax

3,343

Total comprehensive income 515,685 12,843,264

Total comprehensive income attributable to:

of associates - net of tax

in subsequent periods:

Equity holders of the Bank 335,319 12,840,631 Non-controlling interest 180,366 2,633 12,843,264

The annexed notes 1 to 39 form an integral part of these condensed interim consolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer Rayomond Kotwal Chief Financial Officer

Salim Raza Director Shaffiq Dharamshi Director Dr. Najeeb Samie Director

15

# **Condensed Interim Consolidated Statement of Changes In Equity (Unaudited)**

# For the three months ended March 31, 2021

				Reserves	utable to si	nareholders of t	he Bank	Surplus	/(Deficit) on			
		Statu	itory	110001100	Capital			reva	uation of			
	Share capital	Joint venture and subsidiary	Bank	Exchange translation	Non- distribu- table capital	Capital reserve on acquisition of common control entity	, ,	Investments	Fixed / Non Banking Assets	Sub Total	Non- controlling interest	Total
Balance as at December 31, 2019	14,668,525	1,239,213	33,463,859	31,167,030	547,115		114,550,097	3,530,150	21,345,233	220,354,516	4,396,996	224,751,512
Comprehensive income for the three months ended March 31, 2020							4,096,145			4,096,145	11,957	4,108,102
Profit after taxation for the three months ended March 31, 2020  Other comprehensive income / (loss)	-	-	-	-	-	-	4,090,145	-	-	4,090,145	11,957	4,100,102
Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates - net of tax	-	-	-	3,171,048	-	-	-	-	-	3,171,048	11,777	3,182,825
Decrease in share of exchange translation reserve of associates - net of tax	-	-	-	(84,930)	-	-	-	-	-	(84,930)	-	(84,930)
Share of remeasurement gain on defined benefit obligations of associates - net	-	-	-	-	-	-	2,644	5,749,307	-	2,644 5,749,307	(21,101)	2,644 5,728,206
Movement in surplus / deficit on revaluation of assets - net of tax	-	-	-	-	-	-	-	5,143,501	-	5,149,501	(21,101)	5,720,200
Movement in share of surplus / deficit on revaluation of assets of associates - net of tax	-	-	-	3,086,118	-	-	4,098,789	(93,583) 5,655,724	-	(93,583) 12,840,631	2,633	(93,583) 12,843,264
Transferred to statutory reserves	-	61,254	399,778	-	-	-	(461,032)	-	-	-	-	-
Transferred from surplus on revaluation of assets - net of tax	-	-	-	-	-	-	12,429	-	(12,288)	141	(141)	-
Exchange gain realised on capital reduction in subsidiary under liquidation - net of tax	-	-	-	(1,084,380)	-	-	-	-	-	(1,084,380)	÷	(1,084,380)
Reversal of deferred tax asset recognised on subsidiary under liquidation	-	-	-	-	_	_	(108,817)	-	_	(108,817)	-	(108,817)
Exchange loss realised on closure of Bank branch - net of tax	-	-	-	1,151,197	-	-	-	-	-	1,151,197	-	1,151,197
Transactions with owners, recorded directly in equity												
Final cash dividend - Rs 1.25 per share declared subsequent to the year ended December 31, 2019	_	_	_	_	_	_	(1,833,565)	_	_	(1,833,565)	_	(1,833,565)
Balance as at March 31, 2020	14,668,525	1,300,467	33.863.637	34,319,965	547,115	(156,706)	,	9.185.874	21,332,945	231,319,723	4,399,488	235.719.211
Comprehensive income for the nine months ended December 31, 2020	11,000,020	1,000,101	00,000,001	01,010,000	011,110	(100,100)	110,201,001	0,100,011	21,002,010	201,010,120	1,000,100	200,110,211
Profit after taxation for the nine months ended December 31, 2020	-	-	-	-	-	-	26,796,126	-	-	26,796,126	9,121	26,805,247
Other comprehensive income / (loss)  Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates - net of tax				(853,552)						(853,552)	64,943	(788,609)
Increase in share of exchange translation reserve of associates - net of tax	-	-	-	139,796	-	-	-	-	-	139,796	04,343	139,796
Remeasurement (loss) / gain on defined benefit obligations - net of tax		-	_	100,700		_	(157,138)	-	_	(157,138)	486	(156,652)
Share of remeasurement gain on defined benefit obligations of associates - net							5,168			5,168	-	5,168
Movement in surplus / deficit on revaluation of assets - net of tax		_	_	_	_	_		(771,101)	6,167,217	5,396,116	77,945	5,474,061
Movement in share of surplus / deficit on revaluation of assets								, , , ,				., ,
of associates - net of tax	-	-	-	(740.750)	-	-	-	128,560	- 407.047	128,560	450 405	128,560
Transferred to statute a second	-	146,683	2,752,590	(713,756)	-	-	26,644,156 (2,899,273)	(642,541)	6,167,217	31,455,076	152,495	31,607,571
Transferred to statutory reserves  Transferred from surplus on revaluation of assets - net of tax	_	140,000	2,732,390	-		-	39,004	-	(38,581)	423	(423)	
Reversal of exchange gain realised on capital reduction in subsidiary under liquidation - net of tax	-	-	-	2,030	_	-	-	-	(00,001)	2,030	- (420)	2,030
Transactions with owners, recorded directly in equity												
1st interim cash dividend - Rs 1.25 per share					-		(1,833,565)			(1,833,565)		(1,833,565)
Balance as at December 31, 2020	14,668,525	1,447,150	36,616,227	33,608,239	547,115	(156,706)	138,208,223	8,543,333	27,461,581	260,943,687	4,551,560	265,495,247
Comprehensive income for the three months ended March 31, 2021												
Profit after taxation for the three months ended March 31, 2021	-	-	-	-	-	-	8,335,851	-	-	8,335,851	224,006	8,559,857
Other comprehensive income / (loss)  Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates - net of tax				(4,390,728)						(4,390,728)	(37,779)	(4,428,507)
Increase in share of exchange translation reserve of associates - net of tax		_	_	180,485	_	-	_	_	_	180,485	(57,113)	180,485
Share of remeasurement gain on defined benefit obligations of associates - net	_	_	_	-	_	_	3,343	_	_	3,343	_	3,343
Movement in surplus / deficit on revaluation of assets - net of tax		-	=	=	_	-		(3,749,308)	_	(3,749,308)	(5,861)	
Movement in share of surplus / deficit on revaluation of assets								,				
of associates - net of tax	_	-	-	(4.240.242)	-	-	9 220 104	(44,324)	-	(44,324)	400.000	(44,324)
Transferred to statutory reserves	-	83,157	829,792	(4,210,243)	-	-	8,339,194 (912,949)	(3,793,632)	-	335,319	180,366	515,685
Transferred from surplus on revaluation of assets - net of tax	-	-	-	-	_	-	21,112	-	(20,597)	515	(515)	_
Exchange gain realised on capital reduction in subsidiary							,		(		(- =)	
under liquidation - net of tax	-	-	-	(1,369)	-	-	-	-	-	(1,369)	-	(1,369)
Transactions with owners, recorded directly in equity												
Final cash dividend - Rs 3 per share declared subsequent to the year ended December 31, 2020	-	-	_	-	_	-	(4,400,556)	-	-	(4,400,556)	-	(4,400,556)
Balance as at March 31, 2021	14,668,525	1,530,307	37,446,019	29,396,627	547,115	(156,706)	,	4,749,701	27,440.984	256,877,596	4.731.411	
	,500,525	.,000,007	U., 170,UIJ	20,000,021	U-71,11J	(100,100)	,200,024	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	21,770,304	_00,011,000	-9	20.,000,001

The annexed notes 1 to 39 form an integral part of these condensed interim consolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer

Rayomond Kotwal Chief Financial Officer

Salim Raza Director Shaffiq Dharamshi Director Dr. Najeeb Samie Director

# **Condensed Interim Consolidated Cash Flow Statement (Unaudited)**

# For the three months ended March 31, 2021

For the three months ended March 31, 2021			
	Ma	uary 01 to arch 31,	January 01 to March 31,
		2021 (Rupees in	2020 n '000)
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation		14,508,208	7,132,778
Dividend income		(117,602)	(79,519)
Share of profit of associates and joint venture		(259,320)	(255,349)
		(376,922) 14,131,286	(334,868) 6,797,910
Adjustments: Depreciation		1,622,528	1,458,898
Amortisation		229,036	174,541
Depreciation on right-of-use assets		989,969	859,401
Mark-up / return / profit / interest expensed on lease liability against right-of-use assets		582,502	485,313
(Reversal of) / provision for diminution in value of investments Provision against loans and advances		(738,656) 3,043,369	281,990 434,913
(Reversal of) / provision against other assets		(235,590)	32,186
Provision against off-balance sheet obligations		82,222	15,629
Unrealised gain on held-for-trading securities		(798)	(794,615)
Exchange loss / (gain) on goodwill		99,373	(24,262)
Exchange gain realised on reduction in capital of subsidiary - net of tax		(1,369)	(1,084,380)
Exchange loss realised on closure of overseas branch - net of tax		2 224	1,151,197
Loss / (gain) on sale of fixed assets - net Workers' Welfare Fund		2,334   319,146	(16,293) 161,519
Workers Workers Faria		5,994,066	3,136,037
		20,125,352	9,933,947
(Increase) / decrease in operating assets			
Lendings to financial institutions		(28,321,612)	(4,629,699)
Held-for-trading securities		(25,469,913)	(37,914,961)
Advances Other assets (excluding advance taxation)		7,994,622 (370,090)	(12,827,267) 5,889,455
Other assets (excluding advance taxation)		(46,166,993)	(49,482,472)
Increase / (decrease) in operating liabilities			
Bills payable		(2,014,864)	578,422
Borrowings from financial institutions		260,040,890)	(6,893,443)
Deposits and other accounts Other liabilities		(48,805,647)	(59,965,098)
Other habilities		12,978,035 297,883,366)	16,567,911 (49,712,208)
		323,925,007)	(89,260,733)
Income tax paid	,	(4,963,555)	(1,169,659)
Net cash flows used in operating activities	(3	328,888,562)	(90,430,392)
CASH FLOWS FROM INVESTING ACTIVITIES			
Net investment in available-for-sale securities	2	267,077,033	(16,861,489)
Net investment in held-to-maturity securities		(17,816,784)	7,211,511
Net investment in associates		2,198,314	(229,810)
Dividend received Investments in fixed assets		72,733 (3,690,831)	57,666 (1,745,519)
Investments in intangible assets		(546,448)	(285,647)
Proceeds from sale of fixed assets		12,208	26,944
Effect of translation of net investment in foreign branches, subsidiaries,			
joint venture and associates - net of tax		(4,210,243)	3,086,118
Net cash flows generated from / (used in) investing activities	2	243,095,982	(8,740,226)
CASH FLOWS FROM FINANCING ACTIVITIES			
Effect of translation of net investment by non-controlling interest in subsidiary		(37,779)	11,777
Repayment of subordinated debt		(9,982,000)	(2,000)
Payment of lease liability against right-of-use assets Dividend paid		(1,288,346) (1,403)	(1,342,556) (447,969)
Net cash flows used in financing activities		(11,309,528)	(1,780,748)
Decrease in cash and cash equivalents during the period		(97,102,108)	(100,951,366)
Cash and cash equivalents at the beginning of the period		137,053,719	404,505,633
Effect of exchange rate changes on cash and cash equivalents		(5,239,770)	4,336,638
	4	131,813,949	408,842,271
Cash and cash equivalents at the end of the period		334,711,841	307,890,905
The annexed notes 1 to 39 form an integral part of these condense			
THE ATTREXECUTIONS INTO SOME THE ATTRIBUTE OF THE SECONDENSE	iu interim consolidated fin	ıarıcıaı Statel	ments.

The annexed notes 1 to 39 form an integral part of these condensed interim consolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer Rayomond Kotwal
Chief Financial Officer

Salim Raza Director Shaffiq Dharamshi Director Dr. Najeeb Samie Director

17

# For the three months ended March 31, 2021

## THE GROUP AND ITS OPERATIONS

The Group consists of:

## **Holding company**

- Habib Bank Limited, Pakistan

## **Subsidiaries**

- Habib Allied Holding Limited 90.50% shareholding
- HBL Bank UK Limited 90.50% effective shareholding
- Habib Finance International Limited 100% shareholding
- Habib Currency Exchange (Private) Limited 100% shareholding
- HBL Asset Management Limited 100% shareholding
- The First MicrofinanceBank Limited 50.51% shareholding
- Habib Bank Financial Services (Private) Limited 100% shareholding

Habib Bank Limited (the Bank) is incorporated in Pakistan and is engaged in commercial banking services in Pakistan and overseas. The Bank's registered office is at Habib Bank Tower, 9th Floor, Jinnah Avenue, Islamabad and its principal office is at HBL Tower, Plot no. G-4, KDA Scheme 5, Block 7 Clifton, Karachi. The Bank's shares are listed on the Pakistan Stock Exchange. The Bank operates 1,648 (2020: 1,659) branches inside Pakistan including 101 (2020: 62) Islamic Banking Branches and 39 (2020: 38) branches outside the country including in the Karachi Export Processing Zone (KEPZ). The Aga Khan Fund for Economic Development S.A. (AKFED) is the parent company of the Bank and its registered office is in Geneva, Switzerland.

- Habib Finance International Limited (HFIL) had voluntarily surrendered its banking license in 2019 and was under 1.1 voluntary liquidation. The entire capital has been repatriated to Pakistan, HFIL's final general meeting to conclude the liquidation was held on February 19, 2021 and relevant documents were filed with the Hong Kong Companies Registry. HFIL shall be deemed to be formally dissolved during 2021.
- The Bank had commenced an orderly winding down of its operations in Afghanistan and banking operations were 1.2 ceased on June 10, 2019. The remaining formalities required for closure are now in progress.
- The Bank has decided to exit its operations in Mauritius and is at an advanced stage of discussions with a potential 1.3

## **BASIS OF PRESENTATION**

#### 2.1 STATEMENT OF COMPLIANCE

These condensed interim consolidated financial statements have been prepared in accordance with accounting and reporting standards as applicable in Pakistan. These comprises of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Banking Companies Ordinance, 1962;
- Provisions of and directives issued under the Companies Act, 2017; and
- Directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 or the directives issued by the SBP and the SECP differ with the requirements of IFRSs or IFAS, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives, shall prevail.

- 2.2 The disclosures made in these condensed interim consolidated financial statements have been limited based on the format prescribed by the SBP vide BPRD Circular Letter No. 5 dated March 22, 2019 and IAS 34. These condensed interim consolidated financial statements do not include all the information and disclosures required for annual consolidated financial statements and should be read in conjunction with the consolidated financial statements for the year ended December 31, 2020.
- Standards, interpretations of and amendments to existing accounting and reporting standards that have 2.3 become effective in the current year.

There are certain new standards and interpretations of and amendments to existing accounting and reporting standards that have become applicable to the Group for accounting periods beginning on or after January 1, 2021. These are considered either to not be relevant or not to have any significant impact on the Group's financial statements.

For the three months ended March 31, 2021

#### 2.4 Standards and amendments to existing accounting and reporting standards that are not yet effective.

IFRS 9 has been applicable in several overseas jurisdictions from January 1, 2018 and is progressively being adopted in others. The requirements of this standard are incorporated in the Bank's financial statements for the jurisdictions where IFRS 9 has been adopted. As per the SBP's BPRD Circular Letter no. 4 dated October 23, 2019, the applicability of IFRS 9 to banks in Pakistan was deferred to accounting periods beginning on or after January 1, 2021 and detailed guidelines are awaited regarding the same.

#### 2.5 Critical accounting estimates and judgements

The basis for accounting estimates adopted in the preparation of these condensed interim consolidated financial statements is the same as that applied in the preparation of the consolidated financial statements for the year ended December 31, 2020.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed interim consolidated financial statements are consistent with those followed in the preparation of the consolidated financial statements for the year ended December 31, 2020.

## FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Bank are consistent with those disclosed in the consolidated financial statements for the year ended December 31, 2020.

		(Unaudited)	(Audited)
		March 31,	December 31,
5	CASH AND BALANCES WITH TREASURY BANKS	2021	2020
		(Rupe	es in '000)
	In hand		
	Local currency	41,299,362	41,262,666
	Foreign currencies	7,335,463	16,341,859
		48,634,825	57,604,525
	With State Bank of Pakistan in	00.000.000	400 745 447
	Local currency current accounts	92,926,329	130,745,447
	Foreign currency current accounts  Foreign currency deposit accounts	6,870,028 13,797,571	6,788,327 13,768,677
	Poreign currency deposit accounts	113,593,928	151,302,451
	With other Central Banks in	110,000,000	,
	Foreign currency current accounts	32,353,939	47,941,657
	Foreign currency deposit accounts	11,751,045	11,120,595
	Toroigh currency deposit accounts	44,104,984	59,062,252
	Milk Netice of Deals of Delictor in	77,107,007	00,002,202
	With National Bank of Pakistan in  Local currency current accounts	81,192,487	104,866,634
	Local currency deposit accounts	390,073	697,247
	Local currency deposit account	81,582,560	105,563,881
	National Prize Bonds	802,171	1,747,011
		288,718,468	375,280,120
6	BALANCES WITH OTHER BANKS		
	In Pakistan		
	In current accounts	256,009	2,284,347
	In deposit accounts	6,110,217	7,060,497
		6,366,226	9,344,844
	Outside Pakistan		
	In current accounts	21,683,652	30,271,581
	In deposit accounts	17,943,495	16,917,404
		39,627,147	47,188,985
		45,993,373	56,533,829
7	LENDINGS TO FINANCIAL INSTITUTIONS		
	Call money lendings	14,406,722	_
	Repurchase agreement lendings (reverse repo)	36,025,919	24,896,835
	Bai Muajjal receivable with State Bank of Pakistan	55,525,515	5,257,358
	Bai Muajjal receivable with other Financial Institutions	8,043,164	5,251,556
	Dai muajjai receivable with other i mancial motitutions	58,475,805	30,154,193
		30,473,803	30,134,193

For the three months ended March 31, 2021

INVESTMENTS	Note		March 31, 202	1 (Unaudited)			December 3	31, 2020 (Audited)		
Investments by type		Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying valu	
Held-for-trading (HFT) securities					(Ru	pees in '000)				
Federal Government securities										
- Market Treasury Bills		136,406,259		(16,008)	136,390,251	105,568,935	-	(13,658)	105,555,2	
- Pakistan Investment Bonds		20,227,577	-	10,519	20,238,096	25,655,331	-	19,066	25,674,3	
Shares										
- Listed companies		240,277	-	(15,144)	225,133	137,682	-	8,542	146,2	
Foreign securities										
- Government debt securities		98,160	-	21,431	119,591	102,884	-	23,578	126,4	
Available-for-sale (AFS) securities		156,972,273	-	798	156,973,071	131,464,832	-	37,528	131,502,3	
Federal Government securities				(400 400)		505 077 000		4 445 050	500 500	
- Market Treasury Bills		221,462,028	·	(189,192)	221,272,836	525,077,889	·	1,445,950	526,523,8	
- Pakistan Investment Bonds		803,602,946	·	5,510,841	809,113,787	784,493,994	·	10,689,727	795,183,7	
Ijarah Sukuks     Government of Pakistan US Dollar Bonds		82,674,191 11,531,844	(205.050)	(28,766) 677,316	82,645,425	67,678,595 11,116,445	(413,330)	(322,645) 694,690	67,355,9 11,397,8	
- Other Federal Government securities		942,908	(365,058)	011,310	11,844,102 942,908	530,538	(413,330)	094,090	530,	
Shares		342,300	'	_	342,300	330,330	'	-	330,	
- Listed companies		7,290,135	(2,268,982)	736,891	5,758,044	7,975,054	(2,983,143)	846,869	5,838,	
- Unlisted companies		4,899,328	(87,125)	-	4.812.203	4,899,328	(87,125)	-	4,812,2	
Non-Government debt securities		,,,,,,,,,	(**,*=*)		3,513,215	1,,,,,,,,	(+-,)		1,010,0	
- Listed		46,943,545		383,000	47,326,545	46,943,545		321,860	47,265,4	
- Unlisted		1,651,878	(250,877)	22,500	1,423,501	1,671,878	(270,877)	22,500	1,423,	
Foreign securities										
- Government debt securities		49,608,041	(588,557)	440,920	49,460,404	45,617,541	(565,331)	(10,504)	45,041,7	
- Non-Government debt securities										
- Listed		12,839,765	(867,080)	138,258	12,110,943	14,601,331	(927,366)	76,457	13,750,4	
- Equity securities - Unlisted		5,583	(301)	-	5,282	5,913	(321)	-	5,5	
National Investment Unit Trust		11,113	-	36,211	47,324	11,113	-	35,726	46,8	
Real Estate Investment Trust units		55,000	-	(4,800)	50,200	55,000	-	(2,000)	53,0	
Preference shares		744,400 1,244,262,705	(4,427,980)	77,000 7,800,179	821,400 1,247,634,904	744,400 1,511,422,564	(5,247,493)	155,400 13,954,030	899,8 1,520,129,1	
Held-to-maturity (HTM) securities	8.2	1,244,202,700	(4,421,300)	7,000,173	1,247,004,304	1,011,422,004	(0,247,400)	10,004,000	1,020,123,	
Federal Government securities										
- Market Treasury Bills		296,237	.		296,237	292,316	.	-	292,3	
- Pakistan Investment Bonds		235,171,456	-	-	235,171,456	216,844,554	-	-	216,844,	
- Other Federal Government securities		10,794,000	-	-	10,794,000	10,794,000	-	-	10,794,0	
Non-Government debt securities										
- Listed		5,462,080	-	-	5,462,080	4,277,922	-	-	4,277,9	
- Unlisted		18,235,710	•	-	18,235,710	17,826,657	-	-	17,826,6	
Foreign Securities		40			40	40.017.51	(40)		10.01=	
- Government debt securities		12,412,218	•	-	12,412,218	13,617,545	(13)	-	13,617,	
- Non-Government debt securities		245.000	(40.040)		222.000	4 407 244	(44.050)		4 400 /	
<ul><li>Listed</li><li>Unlisted</li></ul>		345,906 262,354	(12,840) (1,370)		333,066 260,984	1,197,341 312,842	(14,650) (1,516)	-	1,182,6 311,3	
- Offisted		282,979,961	(1,370)		282,965,751	265,163,177	(1,516)		265,146,9	
Investments in associates and joint venture		29,803,090	(14,210)	(16,383)	29,786,707	31,742,084	(10,179)	56,279	31,798,3	
		,,,,,,,,,		( . 0,000)		,,		00,2.0	0.,.00,0	
Total Investments		1,714,018.029	(4.442.190)	7.784.594	1.717.360.433	1.939.792 657	(5.263 672)	14,047 837	1.948 576 8	
•		1,714,018,029	(4,442,190)	7,784,594	1,717,360,433	1,939,792,657	(5,263,672)	14,047,837	1,948,576,8	

## 8.1.1 Investments given as collateral

The market value of investments given as collateral against borrowings is as follows:

## Federal Government securities

- Market Treasury Bills

- Pakistan Investment Bonds

**10,379,771** 113,807,278 **63,884,650** 207,400,499

(Rupees in '000)

2020

2021

**74,264,421** 321,207,777

# For the three months ended March 31, 2021

The market value of investments classified as held-to-maturity amounted to Rs 280,851.261 million as at March 31, 2021 (December 8.2 31, 2020: Rs 267,655.188 million).

8.3	Particulars of provision held against diminution in the value of investments	(Unaudited) March 31, 2021 (Rupee	(Audited) December 31, 2020 s in '000)
	Opening balance Exchange adjustments Charge / (reversal)	5,263,672 (82,826)	5,504,910 68,085
	Charge for the period / year Reversal for the period / year Reversal on disposal during the period / year	56,534 (15,910) (779,280)	1,400,035 (15,065) (1,694,293)
	Net reversal	(738,656)	(309,323)
	Closing balance	4,442,190	5,263,672

#### Particulars of provision against debt securities 8.4

Provision
270,877
878,616
_
1,149,493

8.4.1 In addition to the above, overseas branches hold a general provision of Rs 991.512 million (December 31, 2020: Rs 1,043.590 million) against investments in accordance with the ECL requirements of IFRS 9.

			Performing		Non - performing		Total	
9	ADVANCES	Note	(Unaudited) March 31, 2021	(Audited) December 31, 2020	(Unaudited) March 31, 2021	(Audited) December 31, 2020	(Unaudited) March 31, 2021	(Audited) December 31, 2020
					(Ru	pees in '000)		
	Loans, cash credits, running finances, etc. Islamic financing and related assets Bills discounted and purchased	36.3	1,010,175,006 126,451,313 75,986,311	1,002,683,523 154,081,348 66,540,022	75,347,393 408,746 5,623,685	76,761,340 337,107 5,005,929	1,085,522,399 126,860,059 81,609,996	1,079,444,863 154,418,455 71,545,951
	Advances - gross		1,212,612,630	1,223,304,893	81,379,824	82,104,376	1,293,992,454	1,305,409,269
	Provision against advances - Specific - General  Advances - net of provision	9.3	(11,546,327) (11,546,327) 1,201,066,303	(11,063,284) (11,063,284) 1,212,241,609	(69,973,896) - (69,973,896) 11,405,928	(70,835,763) - (70,835,763) 11,268,613	(69,973,896) (11,546,327) (81,520,223) 1,212,472,231	(70,835,763) (11,063,284) (81,899,047) 1,223,510,222
							(Unaudited) March 31, 2021	(Audited) December 31, 2020
9.1	Particulars of advances (Gross)						(Rupees	s in '000)
0.1								
	In local currency						1,033,501,778	1,054,929,659
	In foreign currencies						260,490,676	250,479,610
							1,293,992,454	1,305,409,269

## For the three months ended March 31, 2021

Advances include Rs 81,379.824 million (December 31, 2020: Rs 82,104.376 million) which have been placed under nonperforming status as detailed below:

	(Unau	dited)	(Audited)	
Category of classification	March 3	December 31, 2020		
	Non-		Non-	
	performing	Provision	performing	Provision
	advances		advances	
Domestic		(Rupe	es in '000)	
Other assets especially mentioned	1,679,545	-	1,228,797	-
Substandard	3,484,414	838,060	5,541,896	1,355,443
Doubtful	6,315,985	3,156,141	1,383,002	690,474
Loss	39,746,921	39,145,669	42,291,448	41,073,885
	51,226,865	43,139,870	50,445,143	43,119,802
Overseas				
Not past due but impaired	194,527	137,651	592,400	355,535
Overdue by:				
Upto 90 days	622,189	547,858	105,684	36,925
91 to 180 days	192,125	49,179	225,844	51,457
181 to 365 days	2,740,500	2,717,511	2,849,284	2,846,499
> 365 days	26,403,618	23,381,827	27,886,021	24,425,545
	30,152,959	26,834,026	31,659,233	27,715,961
Total	81,379,824	69,973,896	82,104,376	70,835,763

#### 9.3 Particulars of provision against advances

	Note	March 31, 2021 (Unaudited)		December 31, 2020 (Audited)			
		Specific	General	Total	Specific	General	Total
				(Rupe	ees in '000)		
Opening balance		70,835,763	11,063,284	81,899,047	72,634,967	3,730,991	76,365,958
Exchange adjustment		(1,308,021)	(109,131)	(1,417,152)	974,252	47,701	1,021,953
Charge for the period / year		4,161,932	782,906	4,944,838	9,301,182	7,636,845	16,938,027
Reversal for the period / year		(1,710,737)	(190,732)	(1,901,469)	(4,525,945)	(352,253)	(4,878,198)
Net charge against advances		2,451,195	592,174	3,043,369	4,775,237	7,284,592	12,059,829
Charged off during the period / year -							
agriculture financing	9.5	(124,617)	-	(124,617)	(750,824)	-	(750,824)
Written off during the period / year		(1,880,424)	-	(1,880,424)	(6,797,869)	-	(6,797,869)
Closing balance		69,973,896	11,546,327	81,520,223	70,835,763	11,063,284	81,899,047

- 9.4 General provision includes provision amounting to Rs 2,382.174 million (December 31, 2020: Rs 2,237.187 million) against consumer finance portfolio and Rs 457.175 million (December 31, 2020: Rs 421.751 million) against advances to microenterprises as required by the Prudential Regulations. General provision also includes Rs 2,287.926 million (December 31, 2020: Rs 1,985.294 million) pertaining to overseas advances to meet the requirements of the regulatory authorities of the respective countries in which the Group operates. General provision also includes Rs 6,419.052 million (December 31,2020: Rs 6,419.052 million) carried as a matter of prudence on account of COVID-19.
- These represent non-performing advances for agriculture finance which have been classified as loss, are fully provided and are in default for more than 3 years. These non-performing advances have been charged off by extinguishing them against the provision held, in accordance with the SBP's Prudential Regulations for Agriculture Financing. This charge off does not, in any way, prejudice the Bank's right of recovery from these customers.

10	FIXED ASSETS	Note	(Unaudited) March 31, 2021 (Rupe	(Audited) December 31, 2020 es in '000)
	Capital work-in-progress	10.1	3,716,551	2,639,430
	Property and equipment		87,013,505	86,550,780
			90,730,056	89,190,210

For the three months ended March 31, 2021

10.1	Capital work-in-progress		(Unaudited) March 31,	(Audited) December 31,
			2021 (Rupee	2020 es in '000)
	Civil works		2,954,506	762,188
	Equipment		545,058	1,243,270
	Advances to suppliers and contractors		216,987	633,972
	The same of the same services		3,716,551	2,639,430
10.2	Additions to fixed assets			idited) months ended
			March 31,	March 31,
			2021	2020
			(Rupee	es in '000)
	The following additions have been made to fixed assets during the	period:		
	Capital work-in-progress		1,077,121	389,263
	Property and equipment			
	Leasehold land		400,000	464,070
	Building on leasehold land		115,460	292
	Machinery Leasehold improvements		64,202 178,991	17,089 282,635
	Furniture and fixtures		199,784	148,196
	Electrical, office and computer equipment		1,609,954	447,206
	Vehicles		50,498	13,057
	VOINGIGG		2,618,889	1,372,545
	Right-of-use assets - net		690,850	103,225
			4,386,860	1,865,033
10.3	Disposal of fixed assets			
	The net book value of fixed assets disposed off during the period is	as follows:		
	Property and equipment			
	Leasehold improvements		1,239	174
	Furniture and fixtures		118	963
	Electrical, office and computer equipment		572	9,482
	Vehicles		12,613	32
			14,542	10,651
	Derecognition of right-of-use assets on closure of a foreign branch		- 44.540	398,169
			14,542	408,820
			(Unaudited)	(Audited)
			March 31,	December 31,
11	INTANGIBLE ASSETS		2021 (Rupe	2020 es in '000)
	Capital work-in-progress - computer software		1,907,880	1,620,539
	Intangible assets		8,723,039	8,792,341
	mangible assets		10,630,919	10,412,880
			(Unai	uditod)
				idited) months ended
			March 31,	March 31,
			2021	2020
11.1	Additions to intangible assets			es in '000)
	The following additions have been made to intangible assets during	the period:	(	<b>/</b>
		the period.		
	Capital work-in-progress		287,341	55,880
	Computer software		283,173	227,709
			570,514	283,589

For the three months ended March 31, 2021

12	OTHER ASSETS	Note	(Unaudited) March 31, 2021 (Rupees	(Audited) December 31, 2020 s in '000)
	Mark-up / return / profit / interest accrued in local currency Mark-up / return / profit / interest accrued in foreign currency Advances, deposits, advance rent and other prepayments Advance taxation Advances against subscription of securities Stationery and stamps on hand Accrued fees and commissions Due from Government of Pakistan / SBP Mark to market gain on forward foreign exchange contracts Mark to market gain on derivative instruments Non-banking assets acquired in satisfaction of claims Acceptances Clearing and settlement accounts Dividend receivable Claims against fraud and forgeries Others  Provision held against other assets	12.1	43,072,421 2,897,322 3,651,974 19,004,464 346,000 159,307 655,381 1,769,920 4,459,910 482,648 464,422 26,274,112 10,598,540 59,895 432,955 1,072,269 115,401,540 (871,926)	49,348,579 2,878,167 2,645,730 21,124,536 1,096,000 154,121 476,113 1,532,223 4,101,950 182,917 432,937 27,539,046 3,220,084 15,026 553,356 1,022,072 116,322,857 (1,127,909)
	Other assets - net of provision Surplus on revaluation of non-banking assets acquired in satisfaction of claims Other assets - total	19	114,529,614 209,594 114,739,208	115,194,948 209,594 115,404,542
12.1	Provision held against other assets  Acceptances  Non-banking assets acquired in satisfaction of claims  Claims receivable against fraud and forgeries  Suit filed cases  Others		133,721 3,137 432,955 4,898 297,215 871,926	419,923 3,152 553,356 4,998 146,480 1,127,909
12.1.1	Movement in provision against other assets  Opening balance Exchange adjustment Charge for the period / year Reversal for the period / year Net (reversal) / charge Written off during the period / year Transferred out Closing balance		1,127,909 (10,913) 177,120 (412,710) (235,590) (9,480) - 871,926	821,996 19,735 691,987 (33,899) 658,088 (49,042) (322,868) 1,127,909
13	BILLS PAYABLE In Pakistan Outside Pakistan		43,106,662 1,312,673 44,419,335	44,875,620 1,558,579 46,434,199

For the three months ended March 31, 2021

	(Unaudited)	(Audited)
Note	March 31,	December 31
	2021	2020
	(5)	

61,726,285

26.287.363

2.182.744

188,087

122,033

310,811

164,464

27,189,455

1,283,333

8,735,597 128,190,172

(Rupees in '000)

60,068,212

25.922.575

1,716,425

152,893

163,416

292.211

135,625

30,928,363

1,300,000

#### **BORROWINGS** 14

#### Secured

Borrowings from the SBP under

- Export refinance scheme
- Long term financing facility
- Financing facility for renewable energy power plants
- Refinance facility for modernization of Small and Medium Enterprises (SMEs)
- Refinance and Credit Guarantee Scheme for Women Entrepreneurs
- Financing facility for storage of agricultural produce
- Refinance facility for working capital of SMEs
- Refinance scheme for payment of wages and salaries
- Refinance facility for combating COVID-19
- Temporary economic refinance facility

Repurchase agreement borrowings

14.1

4,917,263 125,596,983 321,070,809

74,278,059 446,667,792 202,468,231

### Unsecured

- Call money borrowings
- Overdrawn nostro accounts
- Borrowings of overseas branches and subsidiaries
- Other long-term borrowings

-	13,450,000
758,568	194,244
30,195,298	30,376,372
50,644,839	53,419,418
81,598,705	97,440,034
284.066.936	544,107,826

- 14 1 This includes the following:
- 14.1.1 A loan from the International Finance Corporation amounting to US\$ 150 million (December 31, 2020: US\$ 150 million). The principal amount is payable in six equal semi-annual installments from June 2022 to December 2024. Interest at LIBOR + 5.00% is payable semi-annually.
- HBL has entered into a long-term financing facility arrangement of US\$ 300 million with China Development Bank, to be utilized for on-lending to projects of the Bank's customers. Under this facility, US\$ 165.975 million (December 31, 2020: US\$ 165.975 million) has been utilized by the Bank with the initial drawdown having occurred on January 31, 2019. Further drawdowns are permitted up to 4 years from the date of initial drawdown. The entire drawn amount is payable in semi-annual installments over a period of 10 years starting from January 31, 2023. Interest is being charged at a fixed spread over LIBOR and is payable semi-annually.
- A mortgage refinancing facility on Musharakah basis from Pakistan Mortgage Refinance Company Limited (PMRC) amounting to Rs 188.339 million (December 31, 2020: Rs 194.309 million) for on-lending to customers. The amount is payable semiannually from August 2020 to February 2023. Profit at 11.21% per annum is payable semi-annually from August 2020.
- A loan from Allied Bank Limited to HBL Asset Management Limited amounting to Rs 1.4 billion (December 31, 2020: Rs 1.6 billion). The principal amount is payable in ten equal semi-annual installments from June 2020 to December 2024. Interest at KIBOR + 0.75% is payable semi-annually.
- Mortgage refinancing facilities amounting to Rs 788.601 million (December 31, 2020: Rs 821.434 million) from PMRC, utilised by First MicrofinanceBank Limited to extend mortgage finance to low income groups. The principal amount is payable in twenty quarterly installments on dates ranging from June 2020 to June 2025. Interest at 7.14% on these facilities is payable quarterly.

For the three months ended March 31, 2021

## 5 DEPOSITS AND OTHER ACCOUNTS

		March 31, 2021 (Unaudited)			December 31, 2020 (Audited)			
		In local currency	In foreign currencies	Total	In local currency	In foreign currencies	Total	
				(Rupe	es in '000)			
	Customers							
	Current deposits	816,248,958	149,200,535	965,449,493	823,057,044	157,417,183	980,474,227	
	Savings deposits	1,014,741,010	84,691,019	1,099,432,029	995,229,006	94,756,615	1,089,985,621	
	Term deposits	309,314,738	139,138,493	448,453,231	315,226,455	141,767,942	456,994,397	
		2,140,304,706	373,030,047	2,513,334,753	2,133,512,505	393,941,740	2,527,454,245	
	Financial institutions							
	Current deposits	8,271,148	1,559,676	9,830,824	13,072,383	1,408,220	14,480,603	
	Savings deposits	235,175,307	660,996	235,836,303	267,728,866	657,250	268,386,116	
	Term deposits	12,207,747	10,356,116	22,563,863	13,163,008	6,887,418	20,050,426	
		255,654,202	12,576,788	268,230,990	293,964,257	8,952,888	302,917,145	
		2,395,958,908	385,606,835	2,781,565,743	2,427,476,762	402,894,628	2,830,371,390	
						(Unaudited)	(Audited)	
					Note	March 31,	December 31,	
						2021	2020	
16	SUBORDINATED DEB	вт					s in '000)	
	Tier II Term Finance Ce	ortificatos			16.1		9,982,000	
	Additional Tier I Term F				16.2	42 274 000		
	Additional Her i Term F	inance Ceruncate	5		10.2	12,374,000	<u>12,374,000</u> 22,356,000	
						12,314,000	22,330,000	

- In accordance with Sub-Section 1.1.6 of Article 1 read with Condition 4 in Schedule 3 of the Trust Deed dated December 15, 2015 executed between the Issuer and the Trustee, the Bank has exercised the call option in full with respect to all outstanding Tier II Term Finance Certificates (TFCs). Accordingly, on February 19, 2021, the 5th anniversary of the issue date, (the "Call Option Exercise Date"), the entire principal outstanding amount has been redeemed along with accrued profit. The TFCs have also been delisted from the PSX with effect from March 15, 2021.
- The Bank has issued listed, fully paid up, rated, privately placed, perpetual, unsecured, subordinated, non-cumulative and contingent convertible debt instruments in the nature of Term Finance Certificates (TFCs) issued as instruments of redeemable capital under Section 66 of the Companies Act, 2017 which qualify as Additional Tier 1 Capital (AT 1) as outlined by the SBP under BPRD Circular No. 6 dated August 15, 2013.

The key features of the issue are as follows:

Issue Date	September 26, 2019
Issue amount	Rs 12.374 billion
Rating	AA+ (Double A plus) [December 31, 2020: AA+ (Double A plus)]
Original Tenor	Perpetual
Security	Unsecured and subordinated to all other indebtedness of the Bank including depositors, general creditors and holders of the Tier II TFCs. However, they shall rank superior to the claims of ordinary shareholders.
Profit payment	Quarterly in arrears
Redemption	Perpetual, hence not applicable.
Mark-up	Floating rate of return at Base Rate + 1.60%. The Base Rate is defined as the average "Ask Side" rate of the three months Karachi Interbank Offered Rate (KIBOR).
Call option	The Bank may, at its sole discretion, call the TFCs any time after five years from the Issue Date subject to the following:  (a) Prior approval of the SBP having been obtained; and  (b) The Bank replacing the TFCs with capital of the same or better quality and the capital position of the Bank being above the minimum capital requirement after the Call Option is exercised.  If the Bank decides to exercise the Call Option, the Bank shall notify the Trustee and Investors not less than 30 calendar days prior to the date of exercise of such Call Option, which notice shall specify the date fixed for the exercise of the Call Option (the "Call Option Exercise Date").
Lock-in clause	Mark-up will only be paid from the current year's earnings and only if the Bank is in compliance with
1	regulatory capital and liquidity requirements.
Loss absorbency	The TFCs will be subject to a loss absorbency clause as stipulated under the SBP's "Instructions
clause	for Basel III Implementation in Pakistan".

For the three months ended March 31, 2021

			(Unaudited)	(Audited)
17	DEFERRED TAX ASSETS / (LIABILITIES)	Note	March 31,	December 31,
	·		2021	2020
	Deductible temporary differences on		(Rupees	in '000)
	- Tax losses of subsidiary		440,140	469,486
	- Provision against investments		862,707	1,141,429
	- Provision against doubtful debts and off-balance sheet obligations		5,181,938	4,480,082
	- Liabilities written back under section 34(5) of the Income Tax Ordinan	nce (ITO) 2001	2,586,156	1,940,800
	- Provision against other assets		41,365	45,062
	- Deficit on revaluation of fixed assets		72,832	72,832
	- Ijarah financing		210,925	199,225
			9,396,063	8,348,916
	Taxable temporary differences on			
	- Accelerated tax depreciation		(1,617,684)	(1,667,333)
	- Surplus on revaluation of fixed assets	19	(1,814,427)	(1,827,924)
	- Surplus on revaluation of fixed assets of associates	19	(56,392)	(56,392)
	- Surplus on revaluation of investments	19	(3,031,836)	(5,430,518)
	- Deficit / (surplus) on revaluation of investments of associates	19	6,389	(21,949)
	- Management rights and goodwill		(294,865)	(237,741)
	- Share of profit of associates		(6,727,535)	(6,728,003)
	- Exchange translation reserve		(1,973,934)	(2,740,997)
	- Others		28,008	(25,918)
			(15,482,276)	(18,736,775)
	Net deferred tax liabilities		(6,086,213)	(10,387,859)
18	OTHER LIABILITIES			
10	OTHER LIABILITIES			
	Mark-up / return / profit / interest payable in local currency		16,518,181	11,846,712
	Mark-up / return / profit / interest payable in foreign currency		2,480,667	2,362,314
	Security deposits		985,284	974,790
	Accrued expenses		19,431,805	19,271,148
	Mark to market loss on forward foreign exchange contracts		6,970,619	6,359,622
	Mark to market loss on derivative instruments		874,054	1,449,800
	Unclaimed dividends		706,308	693,700
	Dividends payable		4,502,171	115,626
	Provision for post retirement medical benefits		3,813,697	3,763,654
	Provision for employees' compensated absences		2,454,301	2,492,992
	Provision against off-balance sheet obligations	18.1	1,182,667	1,138,648
	Acceptances		26,274,112	27,539,046
	Branch adjustment account		4,916,652	816,307
	Provision for staff retirement benefits		1,240,534	1,239,418
	Payable to defined benefit plans		1,069,349	1,182,639
	Provision for Workers' Welfare Fund		6,698,573	6,379,456
	Unearned income		4,492,107	4,229,811
	Qarza-e-Hasna Fund		338,542	338,542
	Levies and taxes payable		3,983,582	7,073,633
	Insurance payable		968,575	887,519
	Provision for rewards program expenses		1,545,693	1,391,392
	Liability against trading of securities		6,286,227	902,755
	Clearing and settlement accounts		8,067,325	4,538,525
	Payable to HBL Foundation		409,513	315,431
	Contingent consideration payable		500,000	500,000
	Charity fund		4,843	4,234
	Lease liability against right-of-use asset		18,106,089	18,213,249
	Unclaimed deposits		398,800	91,752
	Others		3,778,989	3,797,582
			148,999,259	129,910,297

For the three months ended March 31, 2021

18.1	Provision against off-balance sheet obligations					(Unaudited) March 31, 2021	(Audited) December 31, 2020
	Opening balance Exchange adjustment					1,138,648 (38,203)	437,795 (25,452)
	Charge for the period / year Reversal for the period / year Net charge					87,737 (5,515) 82,222	480,696 (95,905) 384,791
	Written off during the year Transferred in Closing balance					- - 1,182,667	(4,053) 345,567 1,138,648
19	SURPLUS ON REVALUATION OF ASSETS - NET OF T	TAX					
	Note	March Attribut	n 31, 2021 (Unau table to	dited)		mber 31, 2020 (A table to	udited)
		Equity holders	Non- controlling interest	Total	Equity holders	Non- controlling interest	Total
	Surplus / (deficit) arising on			(Rupee	s in '000)		
	revaluation of assets, on						
	- Fixed assets - Fixed assets of associates	28,954,193 144,596	42,652	28,996,845 144,596	28,987,958 144,596	43,496 -	29,031,454 144,596
	<ul> <li>- Available-for-sale securities</li> <li>- Available-for-sale securities held by associates</li> <li>8.1</li> <li>8.1</li> </ul>	7,787,592 (16,383)	12,587	7,800,179 (16,383)	13,932,014 56,279	22,016	13,954,030 56,279
	- Non-banking assets acquired in satisfaction of claims	209,594 37,079,592	55,239	209,594 37,134,831	209,594	- 65,512	209,594 43,395,953
	Deferred tax on surplus / (deficit) on revaluation of:						
	- Fixed assets	1,811,007	3,420	1,814,427	1,824,175	3,749	1,827,924
	<ul> <li>Fixed assets of associates</li> <li>Available-for-sale securities</li> <li>Available-for-sale securities held by associates</li> </ul>	56,392 3,027,897 (6,389)	3,939	56,392 3,031,836 (6,389)	56,392 5,423,011 21,949	7,507	56,392 5,430,518 21,949
	- Non-banking assets acquired in satisfaction of claims	4,888,907	7,359	4,896,266	7,325,527	11,256	7,336,783
	Surplus on revaluation of assets - net of tax	32,190,685	47,880	32,238,565	36,004,914	54,256	36,059,170
20	CONTINGENCIES AND COMMITMENTS				Note	(Unaudited) March 31, 2021	(Audited) December 31, 2020
						(Rupees	s in '000)
	- Guarantees - Commitments				20.1 20.2	202,627,656 642,494,078	202,220,786 795,974,261
	- Other contingent liabilities				20.3	24,007,717 869,129,451	23,966,530
20.1	Guarantees:					003,123,401	1,022,101,011
	Financial guarantees Performance guarantees Other guarantees					63,778,320 128,098,324 10,751,012	64,395,790 126,593,020 11,231,976
20.2	Commitments:					202,627,656	202,220,786
	Trade-related contingent liabilities Commitments in respect of:					190,239,827	153,394,723
	- forward foreign exchange contracts - forward Government securities transactions - derivatives - forward lending				20.2.1 20.2.2 20.2.3 20.2.4	338,350,542 72,738,854 35,557,392 2,661,187 449,307,975	436,716,313 150,757,178 38,504,637 11,085,983 637,064,111
	Commitments for acquisition of: - fixed assets					1,734,214	4,389,650
	- intangible assets					1,212,062 2,946,276	1,125,777 5,515,427
						642,494,078	795,974,261

For the three months ended March 31, 2021

		(Unaudited) March 31, 2021	(Audited) December 31, 2020
		(Rupee	s in '000)
20.2.1	Commitments in respect of forward foreign exchange contracts		
	Purchase	208,094,805	261,220,544
	Sale	130,255,737	175,495,769
		338,350,542	436,716,313
20.2.2	Commitments in respect of forward Government securities transactions		
	Purchase	37,654,501	96,427,590
	Sale	35,084,353	54,329,588
		72,738,854	150,757,178
20.2.3	Commitments in respect of derivatives		
	Cross Currency swaps		
	Purchase	13,783,305	14,662,810
	Sale	14,246,600	16,007,336
		28,029,905	30,670,146
	Interest rate swaps		
	Purchase	-	-
	Sale	7,527,487	7,834,491
		7,527,487	7,834,491
20.2.4	Commitments in respect of forward lending		
	Undrawn formal standby facilities, credit lines and other commitments to extend credit	2,661,187	11,085,983

These represent commitments that are irrevocable because they can not be withdrawn at the discretion of the Group without the risk of incurring a significant penalty or expense.

#### Other contingent liabilities 20.3

20.3.1 Claims against the Group not acknowledged as debts

24,007,717 23 966 530

These mainly represent counter claims by borrowers for damages, claims filed by former employees of the Group and other claims relating to banking transactions. Based on legal advice and / or internal assessments, management is confident that the matters will be decided in the Group's favour and the possibility of any adverse outcome is remote. Accordingly, no provision has been made in these condensed interim consolidated financial statements.

20.3.2 In Q1 2020, by agreement with the New York State Department of Financial Services (NYSDFS) and the U.S. Federal Reserve, HBL surrendered its New York State license to operate HBL's New York branch office (HBLNY) and completed the voluntary liquidation of HBLNY under the New York Banking Law.

The successful closure and liquidation of HBLNY satisfied or suspended all remaining terms of the September 7, 2017 Consent Order between NYSDFS, HBL, and HBLNY, which Consent Order was disclosed in Note 21.3.2 to the Financial Statements for the year ended December 31, 2020 and in similar notes for the 2019, 2018, and 2017 financial statements. Similarly, on September 29, 2020, the Federal Reserve formally announced the termination of all Federal Reserve enforcement actions with HBL and HBLNY. Accordingly, HBL does not expect any further actions or proceedings from NYSDFS or the Federal Reserve.

In 2017, the U.S. Department of Justice (DOJ) requested documents relating to the NYSDFS Consent Order. It is not known whether DOJ will have any further questions about those documents.

#### 21 **DERIVATIVE INSTRUMENTS**

	March 31, 2021 (Unaudited)					
Product Analysis	Cross currency swaps		Interest rate Swaps			
	Notional principal	Mark to market loss	Notional principal	Mark to market gain		
Hedging Market Making	- 28,029,905	- (401,013)	- 7,527,487	9,607		
		December 31, 20	)20 (Audited)			
	Cross curre	ncy swaps	Interest r	ate Swaps		
	Notional principal	Mark to market loss	Notional principal	Mark to market gain		
Hedging Market Making	- 30,670,146	(1,340,265)	- 7,834,491	73,382		

For the three months ended March 31, 2021

Mark-up / Return / PROFIT / INTEREST EARNED   Note   March 31,   March 31,   2021   2020   (Rupese in '000)				For the three r	,
On:         CRupes → 1000)           Loans and advances         25,538,246         300,90.22           Investments         35,704,006         35,543,990           Lendings to financial institutions         1,144,378         1,338,724           Balances with banks         75,5078         63,462,902         72,645,814           23         MARK-UP / RETURN / PROFIT / INTEREST EXPENSED         22,300,112         34,831,775           Securities sold under repurchase agreement borrowings         5,027,239         4,498,463           Borrowings         1,301,684         1,792,293           Subordinated debt         375,458         816,665           Cost of foreign currency swaps against foreign currency deposits / borrowings         1,406,633         2,205,854           Lease liability against right-of-use assets         522,02         485,313           30,993,628         44,632,354           24         FEE AND COMMISSION INCOME         1,737,726         1,094,372         1,156,520           Consumer finance related fees         3,8767         320,413         30,9978           Cordit related fees (debt) and credit cards)         1,737,726         1,099,978         769,864           Commission on trade related products and guarantees         990,768         769,864	22	MADE IID / DETIIDN / DDOEIT / INTEDEST EADNED	Noto		
Con:	22	WARR-OF / REPORT / FROITT / INTEREST LARNED	NOLE	•	•
On:         25,538,246         35,008,922           Loans and advances         36,704,006         35,543,090           Lendings to financial institutions         11,144,378         1,383,724           Balances with banks         63,462,902         72,645,814           23         MARK-UP / RETURN / PROFIT / INTEREST EXPENSED         22,300,112         34,831,775           Securities sold under repurchase agreement borrowings         5,027,239         44,98,463           Borrowings         1,301,684         1,792,293           Subordinated debt         375,458         818,656           Cost of foreign currency swaps against foreign currency deposits / borrowings         1,406,633         22,205,854           Lease liability against right-of-use assets         582,002         485,313           24         FEE AND COMMISSION INCOME         1,094,372         1,158,520           Consumer finance related fees         368,767         320,413           Cord related fees (debt) and credit cards)         1,773,726         1,309,978           Credit related fees (debt) and credit cards)         1,773,726         1,309,978           Credit related fees (debt) and credit cards)         1,746,484         22,293           Commission on trade related products and guarantees         990,786         768,964					
Loans and advances   1,538,246   35,008,922   1,144,378   1,838,724   1,443,78   1,253,724   1,253,7		On:		(ixupees	111 000)
Investments				25 538 246	35 008 922
Lendings to financial institutions   1,144,378   1,383,724   76,272   255,078   72,645,814   7					
Balances with banks   76,271   255,078   63,462,902   72,645,814   7					
MARK-UP / RETURN / PROFIT / INTEREST EXPENSED					
On:   Deposits   Securities sold under repurchase agreement borrowings   S,027,239   4,498,463   S,046   S,046		Balarioso Willi Bariko			
On:           Deposits         22,300,112         34,831,775           Securities sold under repurchase agreement borrowings         5,027,239         4,498,463           Borrowings         1,301,684         1,792,293           Subordinated debt         375,458         818,656           Cost of foreign currency swaps against foreign currency deposits / borrowings         1,406,633         2,205,854           Lease liability against right-of-use assets         582,502         485,313           30,993,628         44,632,354           Eranch banking customer fees         1,094,372         1,158,520           Consumer finance related fees         368,757         320,413           Card related fees (debit and credit cards)         1,773,726         1,039,978           Credit related fees         427,242         325,945           Investment banking fees         387,618         320,572           Commission on trade related products and guarantees         990,786         768,964           Commission on cash management         168,495         181,899           Commission on on sach management         188,495         181,899           Commission on on bancassurance         22,501         78,325           Commission on G2P payments         22,501         785,102<				00,102,002	72,010,011
Deposits   Securities sold under repurchase agreement borrowings   5,027,239   4,498,463   4,792,293   5,027,239   4,498,463   5,027,239   5,027,239   4,498,463   7,545   818,656   7,545   8	23	MARK-UP / RETURN / PROFIT / INTEREST EXPENSED			
Deposits   Securities sold under repurchase agreement borrowings   5,027,239   4,498,463   4,792,293   5,027,239   4,498,463   5,027,239   5,027,239   4,498,463   7,545   818,656   7,545   8					
Securities sold under repurchase agreement borrowings   1,301,684   1,792,293   1,301,684   1,792,293   1,301,684   1,792,293   1,301,684   1,792,293   1,301,684   1,792,293   1,301,684   1,792,293   1,301,684   1,792,293   1,406,633   2,205,654   1,406,633   2,205,854   1,406,633   2,205,854   1,406,633   2,205,854   1,406,633   2,205,854   1,406,633   1,406,633   1,406,633   2,205,854   1,406,633   1,406,63   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,634   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633   1,406,633				22 200 442	2/ 021 775
Borrowings   1,301,684   1,792,293   375,458   818,656   Cost of foreign currency swaps against foreign currency deposits / borrowings   1,406,633   2,205,854   Lease liability against right-of-use assets   582,502   485,313   30,993,628   44632,354       24   FEE AND COMMISSION INCOME		·			
Subordinated debt   Cost of foreign currency swaps against foreign currency deposits / borrowings   1,406,633   2,205,854					
Cost of foreign currency swaps against foreign currency deposits / borrowings Lease liability against right-of-use assets   582,502   445,313   30,993,628   446,532,354		· · · · · · · · · · · · · · · · · · ·			
Lease liability against right-of-use assets         582,502 a0,993,628         485,313 a0,993,628           24         FEE AND COMMISSION INCOME           Branch banking customer fees Consumer finance related fees         1,094,372 a0,413         1,158,520           Consumer finance related fees (debit and credit cards)         1,773,726 a0,99,78         1,099,978           Credit related fees (debit and credit cards)         1,773,726 a0,99,78         1,099,978           Credit related fees (debit and credit cards)         387,618 a0,257         320,413           Lowstment banking fees and commission on trade related products and guarantees         990,786 an,964 an,96,964         68,964 an,966 an,964           Commission on trade related products and guarantees         990,786 an,964 an,96,964         181,899 an,99           Commission on on cash management         168,496 an,964 an,99         181,899 an,99           Commission on bancassurance         185,403 an,936				*	
PEE AND COMMISSION INCOME					
Page		Lease hability against right-or-use assets			
Branch banking customer fees       1,094,372       1,158,520         Consumer finance related fees       368,757       320,413         Card related fees (debit and credit cards)       1,773,726       1,039,978         Credit related fees       427,242       325,945         Investment banking fees       387,618       320,572         Commission on trade related products and guarantees       990,786       768,964         Commission on cash management       168,496       181,899         Commission on bancassurance       185,403       122,293         Commission on G2P payments       22,501       78,325         Management fee       154,853       154,261         Merchant discount and interchange fees       785,102       537,624         Others       211,577       203,297         Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         25       (LOSS) / GAIN ON SECURITIES - NET         Realised       25.1       (207,148)       1,485,355         Unrealised - held-for-trading       8.1       798       794,615				30,333,020	44,002,004
Consumer finance related fees       368,757       320,413         Card related fees (debit and credit cards)       1,773,726       1,039,978         Credit related fees       427,242       325,945         Investment banking fees       387,618       320,572         Commission on trade related products and guarantees       990,786       768,964         Commission on cash management       168,496       181,899         Commission on remittances (including home remittances)       114,648       122,293         Commission on 62P payments       22,501       78,325         Management fee       154,853       154,261         Merchant discount and interchange fees       785,102       537,624         Others       211,577       203,297         6,685,081       5,336,027         Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         25       (LOSS) / GAIN ON SECURITIES - NET       25.1       (207,148)       1,485,355         Unrealised - held-for-trading       8.1       798       794,615	24	FEE AND COMMISSION INCOME			
Card related fees (debit and credit cards)       1,773,726       1,039,978         Credit related fees       427,242       325,945         Investment banking fees       387,618       320,572         Commission on trade related products and guarantees       990,786       768,964         Commission on cash management       168,496       181,899         Commission on remittances (including home remittances)       114,648       122,293         Commission on bancassurance       185,403       123,936         Commission on G2P payments       22,501       78,325         Management fee       154,853       154,261         Merchant discount and interchange fees       785,102       537,624         Others       211,577       203,297         6,685,081       5,336,027         Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         25       (LOSS) / GAIN ON SECURITIES - NET         Realised       25.1       (207,148)       1,485,355         Unrealised - held-for-trading       8.1       798       794,615				1,094,372	1,158,520
Credit related fees       427,242       325,945         Investment banking fees       387,618       320,572         Commission on trade related products and guarantees       990,786       768,964         Commission on cash management       168,496       181,899         Commission on remittances (including home remittances)       114,648       122,293         Commission on bancassurance       185,403       123,936         Commission on G2P payments       22,501       78,325         Management fee       154,853       154,261         Merchant discount and interchange fees       785,102       537,624         Others       211,577       203,297         6,685,081       5,336,027         Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         25       (LOSS) / GAIN ON SECURITIES - NET         Realised       25.1       (207,148)       1,485,355         Unrealised - held-for-trading       8.1       798       794,615		Consumer finance related fees		368,757	320,413
Investment banking fees   387,618   320,572		Card related fees (debit and credit cards)		1,773,726	1,039,978
Commission on trade related products and guarantees       990,786       768,964         Commission on cash management       168,496       181,899         Commission on remittances (including home remittances)       114,648       122,293         Commission on bancassurance       185,403       123,936         Commission on G2P payments       22,501       78,325         Management fee       154,853       154,261         Merchant discount and interchange fees       785,102       537,624         Others       211,577       203,297         Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         5,904,361       4,730,547     (LOSS) / GAIN ON SECURITIES - NET  Realised Unrealised - held-for-trading  25.1  (207,148)  1,485,355  794,615				427,242	325,945
Commission on cash management       168,496       181,899         Commission on remittances (including home remittances)       114,648       122,293         Commission on bancassurance       185,403       123,936         Commission on G2P payments       22,501       78,325         Management fee       154,853       154,261         Merchant discount and interchange fees       785,102       537,624         Others       211,577       203,297         Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         25       (LOSS) / GAIN ON SECURITIES - NET         Realised       25.1       (207,148)       1,485,355         Unrealised - held-for-trading       8.1       798       794,615		· · · · · · · · · · · · · · · · · · ·		387,618	320,572
Commission on remittances (including home remittances)       114,648       122,293         Commission on bancassurance       185,403       123,936         Commission on G2P payments       22,501       78,325         Management fee       154,853       154,261         Merchant discount and interchange fees       785,102       537,624         Others       211,577       203,297         6,685,081       5,336,027         Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         25       (LOSS) / GAIN ON SECURITIES - NET         Realised       25.1       (207,148)       1,485,355         Unrealised - held-for-trading       8.1       798       794,615				990,786	768,964
Commission on bancassurance       185,403       123,936         Commission on G2P payments       22,501       78,325         Management fee       154,853       154,261         Merchant discount and interchange fees       785,102       537,624         Others       211,577       203,297         6,685,081       5,336,027         Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         25       (LOSS) / GAIN ON SECURITIES - NET         Realised       25.1       (207,148)       1,485,355         Unrealised - held-for-trading       8.1       798       794,615				168,496	
Commission on G2P payments   22,501   78,325     Management fee   154,853   154,261     Merchant discount and interchange fees   785,102   537,624     Others   211,577   203,297     6,685,081   5,336,027     Less: Sales tax / Federal Excise Duty on fee and commission income   (780,720)   (605,480)     5,904,361   4,730,547     Closs / GAIN ON SECURITIES - NET     Realised   25.1   (207,148)   1,485,355     Unrealised - held-for-trading   8.1   798   794,615     Commission on G2P payments   78,325     Commission on G2P payments   154,853     Commission on G2P pay				,	
Management fee       154,853       154,261         Merchant discount and interchange fees       785,102       537,624         Others       211,577       203,297         6,685,081       5,336,027         Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         5,904,361       4,730,547         Realised       25.1       (207,148)       1,485,355         Unrealised - held-for-trading       8.1       798       794,615					
Merchant discount and interchange fees       785,102       537,624         Others       211,577       203,297         6,685,081       5,336,027         Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         5,904,361       4,730,547         Realised       25.1       (207,148)       1,485,355         Unrealised - held-for-trading       8.1       798       794,615				*	
Others       211,577       203,297         6,685,081       5,336,027         Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         5,904,361       4,730,547         Realised       25.1       (207,148)       1,485,355         Unrealised - held-for-trading       8.1       794,615					
Less: Sales tax / Federal Excise Duty on fee and commission income (780,720) (605,480)  25 (LOSS) / GAIN ON SECURITIES - NET  Realised Unrealised - held-for-trading 25.1 (207,148) 1,485,355 794,615					
Less: Sales tax / Federal Excise Duty on fee and commission income       (780,720)       (605,480)         5,904,361       4,730,547         25       (LOSS) / GAIN ON SECURITIES - NET         Realised       25.1       (207,148)       1,485,355         Unrealised - held-for-trading       8.1       798       794,615		Others			
25 (LOSS) / GAIN ON SECURITIES - NET  Realised				6,685,081	5,336,027
25 <b>(LOSS) / GAIN ON SECURITIES - NET</b> Realised Unrealised - held-for-trading  25.1 <b>(207,148)</b> 1,485,355  794,615		Less: Sales tax / Federal Excise Duty on fee and commission income		(780,720)	(605,480)
Realised 25.1 <b>(207,148)</b> 1,485,355 Unrealised - held-for-trading 8.1 <b>798</b> 794,615				5,904,361	4,730,547
Realised 25.1 <b>(207,148)</b> 1,485,355 Unrealised - held-for-trading 8.1 <b>798</b> 794,615	25	(LOSS) / GAIN ON SECURITIES - NET			
Unrealised - held-for-trading 8.1 <b>798</b> 794,615					
<b>(206,350)</b> 2,279,970		Unrealised - held-for-trading	8.1		
				(206,350)	2,279,970

(Unaudited)

or t	he three months ended March 31, 2021		
		(Unaud	lited)
		For the three m	
5.1	(Loss) / gain on securities - realised	March 31, 2021	March 31, 2020
	On:	(Rupees	
	Federal Government securities		•
	- Market Treasury Bills	168,803	301,717
	- Pakistan Investment Bonds - Ijarah Sukuks	9,467 520	1,344,330 (148,619)
	Shares	(422,796)	35,891
	Non-Government debt securities	64,924	-
	Foreign securities	(28,066)	(47,964)
		(207,148)	1,485,355
6	OTHER INCOME / (LOSS)		
	· · · · · · · · · · · · · · · · · · ·		
	Incidental charges	66,913	55,560
	Exchange gain realised on capital reduction in subsidiary under liquidation  Exchange loss realised on closure of overseas branch	1,919	1,702,954 (1,887,208)
	(Loss) / gain on sale of fixed assets - net	(2,334)	16,293
	Rent on properties	5,681	18,589
		72,179	(93,812)
7	OPERATING EXPENSES		
	Total compensation expense	9,801,757	10,151,544
	Parameter and the second secon		
	Property expense Rent and taxes	58,083	588,096
	Insurance	35,017	24,396
	Utilities cost	485,069	439,665
	Security (including guards)	513,903	504,061
	Repair and maintenance (including janitorial charges)	577,907	461,404
	Depreciation on owned fixed assets  Depreciation on right-of-use assets	832,590 989,969	776,536 859,401
		3,492,538	3,653,559
	Information technology expenses		700.005
	Software maintenance Hardware maintenance	957,790 196,331	788,235 174,760
	Depreciation	572,676	466,985
	Amortisation	229,036	174,541
	Network charges	342,514	324,904
	Consultancy charges	147,738 2,446,085	168,639 2,098,064
	Other operating expenses	2,440,003	2,090,004
	Legal and professional charges	168,342	986,267
	Outsourced services costs	519,305	415,600
	Travelling and conveyance Insurance	228,518 225,859	241,702 193,085
	Remittance charges	137,688	151,943
	Security charges	453,392	391,354
	Repairs and maintenance	338,371	304,683
	Depreciation	217,262	215,377
	Training and development Postage and courier charges	37,075	102,919 194,503
	Communication	163,897 196,303	194,503
	Stationery and printing	487,049	455,388
	Marketing, advertisement and publicity	2,079,763	1,697,407
	Donations	173,497	128,450
	Auditors' remuneration	78,516	61,838
	Brokerage and commission Subscription	113,418 64,490	134,035 60,774
	Documentation and processing charges	765,653	684,145
	Entertainment	90,938	88,289
	Consultancy charges	261,094	1,931,930
	Deposit insurance premium expense	626,121	559,191
	Product feature cost COVID-19 related expenses	256,653 285,100	261,387 66,522
	Others	193,293	214,341
		8,161,597	9,736,026

For the three months ended March 31, 2021

			(Unaudited) For the three months ended		
28	OTHER CHARGES	Note	March 31, 2021 (Rupees	March 31, 2020 in '000)	
	Penalties imposed by the State Bank of Pakistan Penalties imposed by other regulatory bodies		42,202 31 42,233	231,633 565 232,198	
29	PROVISIONS / (REVERSALS) AND WRITE OFFS - NET				
	(Reversal of) / provision for diminution in value of investments Provision against loans and advances (Reversal of) / provision against other assets Provision against off-balance sheet obligations Recoveries against written off / charged off bad debts Recoveries against other assets written off Bad debts written off directly	8.3 9.3 12.1.1 18.1	(738,656) 3,043,369 (235,590) 82,222 (237,211) (7,421) 13,197 1,919,910	281,990 434,913 32,186 15,629 (96,832) (42,613) - 625,273	
30	TAXATION				
	- Current - Deferred		7,083,627 (1,135,276) 5,948,351	3,631,254 (606,578) 3,024,676	
31	BASIC AND DILUTED EARNINGS PER SHARE				
	Profit for the period attributable to equity holders of the Bank		8,335,851	4,096,145	
			(Number)		
	Weighted average number of ordinary shares		1,466,852,508	1,466,852,508	
			(Rupe	ees)	
	Basic and diluted earnings per share		5.68	2.79	

31.1 Diluted earnings per share has not been presented separately as the Bank does not have any convertible instruments in issue

## 32 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair values of traded investments are based on quoted market prices. The fair values of unquoted equity investments are estimated using the break-up value of the investee company.

The fair value of unquoted debt securities, fixed term advances, fixed term deposits and borrowings, other assets and other liabilities, cannot be calculated with sufficient reliability due to the absence of a current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since they are either short-term in nature or, in the case of customer advances, deposits and certain long term borrowings, are frequently repriced.

## For the three months ended March 31, 2021

All assets and liabilities for which fair value is measured or disclosed in these condensed interim consolidated financial statements are categorised within the fair value hierarchy based on the lowest level input that is significant to the fair value measurement:

Level 1 - Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Fair value measurements using inputs, other than quoted prices included within Level 1, that are observable for the asset or liability either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 - Fair value measurements using inputs that are not based on observable market data.

Valuation techniques used in determination of fair values within level 2 and level 3

Federal Government securities	The fair values of Federal Government securities are determined on the basis of rates / prices sourced from Reuters.
Non-Government debt securities	Investment in non-Government debt securities denominated in Rupees are valued on the basis of rates announced by the Mutual Funds Association of Pakistan (MUFAP). Investments in non-Government debt securities denominated in other currencies are valued on the basis of rates taken from Bloomberg / Reuters.
Foreign Government debt securities	The fair values of foreign Government debt securities are determined on the basis of rates taken from Bloomberg / Reuters.
Units of mutual funds	The fair values of investments in units of mutual funds are determined based on their net asset values as published at the close of each business day.
Derivatives	The Group enters into derivatives contracts with various counterparties. Derivatives that are valued using valuation techniques based on market observable inputs are mainly interest rate swaps and cross currency swaps. The most frequently applied valuation techniques include forward pricing and swap models using present value calculations.
Forward foreign exchange contracts and Forward Government securities transactions	The fair values of forward foreign exchange contracts and forward Government securities transactions are determined using forward pricing calculations.
Fixed assets and non-banking assets acquired in satisfaction of claims	Land, buildings and non-banking assets acquired in satisfaction of claims are revalued on a periodic basis using professional valuers. The valuation is based on their assessment of the market value of the assets. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty. Accordingly, a qualitative disclosure of sensitivity has not been presented in these condensed interim consolidated financial statements.

## Fair value of financial assets

The following table provides the fair values of those of the Group's financial assets that are recognised or disclosed at fair value in these condensed interim consolidated financial statements:

		As at March 31, 2021 (Unaudited)				
On balance sheet financial instruments	Carrying value	Level 1	Level 2	Level 3	Total	
on balance sheet maneral mataments			(Rupees in '000) -			
Financial assets - measured at fair value Investments			,			
- Federal Government securities	1,281,504,497	-	1,281,504,497	-	1,281,504,497	
- Shares - listed companies	5,983,177	5,983,177	-	-	5,983,177	
- Non-Government debt securities		' '				
- Listed	47,326,545	40,320,000	7,006,545	-	47,326,545	
- Unlisted	622,500		622,500	-	622,500	
- Foreign securities			·			
Government debt securities	49,579,995	-	49,579,995	-	49,579,995	
Non-Government debt securities- listed	12,110,943	-	12,110,943	-	12,110,943	
- National Investment Unit Trust	47,324	-	47,324	-	47,324	
- Real Estate Investment Trust units	50,200	50,200	-	-	50,200	
- Preference Shares	777,000	777,000	-	-	777,000	
	1,398,002,181	47,130,377	1,350,871,804	-	1,398,002,181	
Financial assets - disclosed but not measured Investments	l at fair value					
- Federal Government securities	246,261,693	-	243,488,214	-	243,488,214	
- Non-Government debt securities						
- Listed	5,462,080	-	5,484,620	-	5,484,620	
- Unlisted	18,235,710	-	18,235,710	-	18,235,710	
- Foreign securities						
Government debt securities	12,412,218	-	13,003,646	-	13,003,646	
Non-Government debt securities						
- Listed	333,066	-	378,087	-	378,087	
- Unlisted	260,984	-	260,984	-	260,984	
	282.965.751	-	280,851,261	-	280,851,261	

47,130,377

For the three months ended March 31, 2021

		AS at I	March 31, 2021 (Un	addited)	
	Notional value	Level 1	Level 2	Level 3	Total
Off-balance sheet financial instruments - measured			(Rupees in '000)		
On-palatice sheet infancial instruments - measured	at fair value				
Commitments - Forward foreign exchange contracts	338,350,542		(2,510,709)		(2,510,709
- Forward Government securities transactions	72,738,854		10,549		10.549
- Derivative instruments	35,557,392		(391,406)		(391,406
		Δs at D	ecember 31, 2020 (	Audited)	
	Carrying value	Level 1	Level 2	Level 3	Total
			(Rupees in '000)		
On balance sheet financial instruments					
Financial assets - measured at fair value Investments					
- Federal Government securities	1 521 600 090		1 521 600 000		1 521 600 000
- Shares - listed companies	1,531,690,989 5,985,004	5,985,004	1,531,690,989	-	1,531,690,989 5,985,004
- Non-Government debt securities	3,303,004	3,965,004		·	3,903,004
- Listed	47,265,405	40,240,000	7,025,405	_	47,265,405
- Unlisted	622,501	-	622,501	_	622,501
- Foreign securities	022,00		022,00		022,00
Government debt securities	45,168,168	-	45,168,168	-	45,168,168
Non-Government debt securities- listed	13,750,422	-	13,750,422	-	13,750,422
- National Investment Unit Trust	46,839	-	46,839	-	46,839
- Real Estate Investment Trust units	53,000	53,000	-	-	53,000
- Preference Shares	855,400	855,400	-	-	855,400
	1,645,437,728	47,133,404	1,598,304,324	-	1,645,437,728
Financial assets - disclosed but not measured at fai	r value				
Investments	007.000.070		000 000 400		000 000 100
Federal Government securities     Non-Government debt securities	227,930,870	-	228,022,102	-	228,022,102
- Non-Government debt securities - Listed	4 077 000		4 204 500		4 204 500
- Listed - Unlisted	4,277,922	-	4,304,568	-	4,304,568
- Foreign securities	17,826,657	-	17,826,657	-	17,826,657
Government debt securities	13,617,532		15,850,104		15,850,104
Non-Government debt securities	13,017,332	-	13,030,104	-	13,030,104
- Listed	1,182,691	_	1,338,915	_	1,338,915
- Unlisted	311,326	_	312,842	_	312,842
<del></del>	265,146,998		267,655,188		267,655,188
	1,910,584,726	47,133,404	1,865,959,512		1,913,092,916
		As at D	ecember 31, 2020 (	Audited)	, , , ,
	Notional	Level 1	Level 2	Level 3	Total
	value	2010.1	(Rupees in '000)		- Otal
Off-balance sheet financial instruments - measured	at fair value		(Rupees III 000)		
Commitments	400 =		(0		(0.5
- Forward foreign exchange contracts	436,716,313		(2,257,672)		(2,257,672
- Forward Government securities transactions	150,757,178		(52,974)		(52,974
- Derivative instruments	38,504,637		(1,266,883)		(1,266,883
Fair value of non-financial assets			March 31, 2021 (Un		
	Carrying value	Level 1	Level 2	Level 3	Total
			(Rupees in '000)		
	=0.40=.4=0		_	53,197,178	53,197,178
- Fixed assets	53,197,178				670,879
<ul><li>Fixed assets</li><li>Non-banking assets acquired in satisfaction of claims</li></ul>	53,197,178 670,879	-	-	670,879	010,013
				53,868,057	53,868,057
	670,879	- - As at D	ecember 31, 2020 (	53,868,057	· · · · · · · · · · · · · · · · · · ·
	670,879	As at D	ecember 31, 2020 ( Level 2	53,868,057	· · · · · · · · · · · · · · · · · · ·
	670,879 53,868,057			53,868,057 Audited) Level 3	53,868,057
- Non-banking assets acquired in satisfaction of claims	670,879 53,868,057 Carrying value		Level 2	53,868,057 Audited) Level 3	53,868,057 Total
	670,879 53,868,057		Level 2	53,868,057 Audited) Level 3	53,868,057

32.2

For the three months ended March 31, 2021

## **SEGMENT INFORMATION**

## 33.1 Segment details with respect to Business Activities

				For the three	e months end	led March 31, 202	21 (Unaudited)			
	Branch banking	Consumer, SME & Rural Banking	Islamic	Corporate, Commercial and Investment Banking	Treasury	International and correspondent banking	Asset management	Microfinance	Head office / others	Total
Profit and loss account					(Rupee	es in million)				
	(40.000)	0.400	0.000	7.004	00.000	1 001	(0.5)	0.040	(0.00)	00.400
Net mark-up / return / profit / interest income Inter segment revenue / (expense) - net	(13,932) 24,103	6,499 (3,197)	2,992	7,381 (3,572)	26,998 (20,317)	1,221 1,004	(35)	2,013	(668) 1,979	32,469
Non mark-up / interest income	967	2,305	183	974	911	1,106	158	290	1,328	8,222
Total Income	11,138	5,607	3,175	4,783	7,592	3,331	123	2,303	2,639	40,691
Segment direct expenses	6,168	2,119	541	854	321	3,581	90	1,383	9,206	24,263
Inter segment expense allocation	4,245	571	170	567	82	2,234	.	- 1,000	(7,869)	
Total expenses	10,413	2,690	711	1,421	403	5,815	90	1,383	1,337	24,263
Provisions - charge / (reversal)		361	114	840	(714)	1,029	-	198	92	1,920
Profit / (loss) before tax	725	2,556	2,350	2,522	7,903	(3,513)	33	722	1,210	14,508
•					As at March 3	1, 2021 (Unaudite	-d)			
				Corporate,	to at maron o	,	, u			
	Branch banking	Consumer, SME & Rural Banking	Islamic	Commercial and Investment Banking	Treasury	International and correspondent banking	Asset management	Microfinance	Head office / others	Total
Statement of financial position					(Rupee	es in million)				
Cash and bank balances	149,140	-	16,084	337	74,337	84,235	2	10,167	410	334,712
Lendings to financial institutions			13,898	•	44,578		•	•	-	58,476
Inter segment lending Investments	1,445,402		2,717 155,459	- 8,675	1,413,141	158,694 89,828	315	15,292	147,980 34,650	1,754,793 1,717,360
Advances - performing		163,285	125,512	622,647	- 1,413,141	226,090	- 1	44,193	19,339	1,201,066
Advances - non-performing	-	2,434	179	4,457		3,319	-	1,017	-	11,406
Others	17,817	4,329	8,933	29,998	46,588	14,107	2,951	8,898	82,480	216,101
Total assets	1,612,359	170,048	322,782	666,114	1,578,644	576,273	3,268	79,567	284,859	5,293,914
Borrowings	-	3,312	21,965	103,102	74,953	77,747	1,400	1,588	-	284,067
Subordinated debt	4 500 400	450		400.000	9	420 400	-		12,374	12,374
Deposits and other accounts Inter segment borrowing	1,589,489	456 158,964	269,739	426,968 109,080	1,486,749	426,188	:	64,480	4,237	2,781,566 1,754,793
Others	22,870	7,316	6,662	26,964	14,308	30,085	422	6,318	84,560	199,505
Total liabilities	1,612,359	170,048	298,366	666,114	1,576,019	534,020	1,822	72,386	101,171	5,032,305
Equity			24,416		2,625	42,253	1,446	7,181	183,688	261,609
Total equity and liabilities	1,612,359	170,048	322,782	666,114	1,578,644	576,273	3,268	79,567	284,859	5,293,914
Contingencies and commitments	41,469		25,595	305,984	362,204	107,519			26,358	869,129

For the three months ended March 31, 2021

				For the three	months end	ed March 31, 202	0 (Unaudited)			
	Branch banking	Consumer, SME & Rural Banking	Islamic	Corporate, Commercial and Investment Banking	Treasury	International and correspondent banking	Asset management	Microfinance	Head office / others	Total
Profit and loss account					(Rupee	s in million)				
Net mark-up / return / profit / interest income Inter segment revenue / (expense) - net Non mark-up / interest income Total Income	(23,875) 40,628 1,021 17,774	6,889 (4,160) 1,764 4,493	2,733 - (45) 2,688	13,120 (9,629) 836 4,327	27,169 (30,304) 3,310 175	2,147 575 1,421 4,143	(76) - 126 50	1,375 - 205 1,580	(1,469) 2,890 (2,860) (1,439)	28,013 - 5,778 33,791
Segment direct expenses Inter segment expense allocation Total expenses	6,244 3,178 9,422	1,966 468 2,434	476 161 637	859 420 1,279	176 72 248	7,895 1,639 9,534	79 - 79	1,134 - 1,134	7,204 (5,938) 1,266	26,033 - 26,033
Provisions - charge / (reversal)	(8)	182	77	(801)	142	659	-	396	(22)	625
Profit / (loss) before tax	8,360	1,877	1,974	3,849	(215)	(6,050)	(29)	50	(2,683)	7,133
				A	s at Decembe	er 31, 2020 (Audit	ed)			
	Branch banking	Consumer, SME & Rural Banking	Islamic	Corporate, Commercial and Investment Banking	Treasury	International and correspondent banking	Asset management	Microfinance	Head office / others	Total
Statement of financial position					(Rupee	s in million)				
Cash and bank balances Lendings to financial institutions Inter segment lending	179,590									
Investments Advances - performing Advances - non-performing Others Total assets	1,430,513 - - - 15,636 1,625,739	163,801 1,960 3,946	12,771 5,257 91 139,619 153,152 211 7,295 318,396	293 - - - 8,675 618,911 4,308 25,006 657,193	125,940 24,897 - 1,660,147 - 30,760 1,841,744	101,353 - 183,892 93,245 218,573 3,943 25,208 626,214	3 - - 461 - - 2,987 3,451	11,425 - - 14,542 40,784 844 8,635 76,230	439 - 145,705 31,888 17,021 3 95,534 290,590	431,814 30,154 1,760,201 1,948,577 1,212,242 11,269 215,007 5,609,264
Investments Advances - performing Advances - non-performing Others	- - - 15,636	- 163,801 1,960 3,946	5,257 91 139,619 153,152 211 7,295	8,675 618,911 4,308 25,006	24,897 - 1,660,147 - - 30,760	101,353 - 183,892 93,245 218,573 3,943 25,208	- 461 - - 2,987	14,542 40,784 844 8,635	145,705 31,888 17,021 3 95,534	30,154 1,760,201 1,948,577 1,212,242 11,269 215,007
Investments Advances - performing Advances - non-performing Others Total assets  Borrowings Subordinated debt Deposits and other accounts Inter segment borrowing Others	15,636 1,625,739 - 1,607,921 - 17,818	- 163,801 1,960 3,946 169,707 4,011 - 348 159,043 6,305	5,257 91 139,619 153,152 211 7,295 318,396 32,183 - 257,414 - 6,032	8,675 618,911 4,308 25,006 657,193 100,397 - 430,203 98,870 27,723	24,897 - 1,660,147 - - 30,760 1,841,744 324,181 - 9 1,502,288 8,804	101,353 - 183,892 93,245 218,573 3,943 25,208 626,214 - 465,866 - 39,165	461 - 2,987 3,451 1,600 - - - 390	14,542 40,784 844 8,635 76,230 2,022 - 61,726 - 5,817	145,705 31,888 17,021 3 95,534 290,590 - 22,356 6,884 - 74,679	30,154 1,760,201 1,948,577 1,212,242 11,269 215,007 5,609,264 544,108 22,356 2,830,371 1,760,201 186,733
Investments Advances - performing Advances - non-performing Others Total assets  Borrowings Subordinated debt Deposits and other accounts Inter segment borrowing Others Total liabilities	15,636 1,625,739 - 1,607,921 - 17,818	- 163,801 1,960 3,946 169,707 4,011 - 348 159,043 6,305	5,257 91 139,619 153,152 211 7,295 318,396 32,183 - 257,414 - 6,032 295,629	8,675 618,911 4,308 25,006 657,193 100,397 - 430,203 98,870 27,723	24,897 - 1,660,147 - 30,760 1,841,744 324,181 - 9 1,502,288 8,804 1,835,282	101,353 	2,987 3,451 1,600 - - 390 1,990	14,542 40,784 844 8,635 76,230 2,022 - 61,726 5,817 69,565	145,705 31,888 17,021 3 95,534 290,590 - 22,356 6,884 - 74,679 103,919	30,154 1,760,201 1,948,577 1,212,242 11,269 215,007 5,609,264 544,108 22,356 2,830,371 1,760,201 186,733 5,343,769

### 34 RELATED PARTY TRANSACTIONS

The Group has related party relationships with various parties including its Directors, Key Management Personnel, Group entities, associated companies, joint venture and employee benefit schemes of the Group.

Transactions with related parties, other than those under the terms of employment, are executed on an arm's length basis i.e. do not involve more than normal risk and are substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties.

Contributions to and accruals in respect of staff retirement and other benefit schemes are made in accordance with the actuarial valuations / terms of the schemes.

## For the three months ended March 31, 2021

Details of transactions and balances with related parties as at the period / year end are as follows:

	As at March 31, 2021 (Unaudited)					
	Directors	Key Management Personnel	Group Entities	Associates	Joint venture	Other related parties
			(Rupe	es in '000)		
Statement of financial position						
Balances with other banks					5.004	
In current accounts			3,808		5,921	
Investments						
Opening balance	-	-	-	26,751,320	5,047,043	4,843,724
Investment made during the period Share of profit - net of tax	-	-	-	224,975 180,870	(269,812) 78,450	-
Equity method related adjustments		_		(1,408,839)	70,430	-
Investment redeemed / disposed off during the period	-	-	-	(497,723)	-	-
Dividend received during the period	-	-	-	(222,262)	-	-
Revaluation of investment during the period				(100,094)	2,779 4,858,460	(99,774) 4,743,950
Closing balance				24,928,247	4,050,460	4,743,950
Advances						
Opening balance	249	305,836	4,504,529	1,125,000	-	7,748,994
Addition during the period	7,760	72,971	2,919,527	2,208,039	-	434,184
Repaid during the period Transfer in / (out) - net	(7,222) 73	(72,651) (375)	(3,007,071)	(11,250)	-	(953,594) 319,375
Other movements	-	(373)	(124,970)	(59,266)	-	319,373
Closing balance	860	305,781	4,292,015	3,262,523		7,548,959
Other assets		077	00 547	20.442		004.400
Interest / mark-up accrued Advance to contractor	-	377	28,547 10,214	32,143	-	224,132
Other receivable / prepayments		_	3,488	237,057	_	7,121
	-	377	42,249	269,200		231,253
Borrowings						
Opening balance	-	-	3,638,498	959,006	1,598,344	1,315,743
Borrowings during the period	-	-	1,028,305	951,192	1,585,321	-
Settled during the period	-	-	(2,079,630)	(951,192)	(1,585,321)	(338,803)
Other movements Closing balance			2,446,930	(42,454) 916,552	(70,758) 1,527,586	976,940
Closing Balarios			2,110,000	0.10,002	1,021,000	010,040
Deposits and other accounts						
Opening balance	122,063	495,061	12,981,422	36,318,748	-	1,814,234
Received during the period Withdrawn during the period	150,580	1,330,122	112,552,657	219,093,439	-	23,592,239
Transfer in / (out) - net	(144,662) (13,238)	(1,238,793) (53,480)	(111,452,025)	(221,767,634)	-	(22,448,368)
Other movements	(84)	(3,422)	(260,148)	(524)	_	(12,417)
Closing balance	114,659	529,488	13,821,906	33,644,029		2,945,688
Other lightlities						
Other liabilities Interest / mark-up payable	2,625	1,684	231,512	17,708	5,474	16,294
Payable to staff retirement fund	2,023	1,004	231,312	17,700	5,474	1,069,349
Other payables	-	-	2,998	49,739	-	426,389
	2,625	1,684	234,510	67,447	5,474	1,512,032
Contingencies and commitments						
Letter of credit	-	-	474,503	-	-	2,117,728
Letter of guarantee	-	-	124,005	-	-	3,684,498
Forward purchase of Government securities  Commitments in respect of forward lending	-	-	1,328,242	-	-	278,512 2,524,426
Interest rate swaps	-	-	785,820	1,125,000	-	2,324,420
	-		2,712,570	1,125,000		8,605,164
Others						
Securities held as custodian		14,925	5,894,670	41,070,390		8,721,690

For the three months ended March 31, 2021

		For the th	ree months end	ed March 31, 20	21 (Unaudited)	
	Directors	Key Management Personnel	Group Entities	Associates	Joint venture	Other related parties
			(Rupe	es in '000)		
Profit and loss account						
Income						
Mark-up / return / profit / interest earned	-	3,723	63,991	50,748	-	269,547
Fee and commission income	-	-	41,046	253,541	89 79.450	1,702
Share of profit Dividend income	-	-	-	180,870	78,450	31,680
Gain from derivatives		-	463	3,005	-	-
Expenses						
Mark-up / return / profit / interest expensed	1,756	1,741	171,422	277,774	5,963	39,801
Operating expenses						
Total compensation expense	-	399,977	-	-	-	302,458
Non-Executive Directors' fees	18,600	-	-	-	-	-
Insurance premium expense	-	-	-	417,808	-	-
Advertisement and publicity Travelling	-	-	28,556 6,073	-	-	-
Subscription	-	-	-			40,610
Donations	-	-	77,230	-		94,082
Brokerage and Commission	_	_		_	_	51,900
Other Expenses	-	-	2,410	-	-	11,601
Others						
Purchase of Government securities	-	-	86,165,287	8,190,943	-	2,426,181
Sale of Government securities	-	12,002	88,295,947	11,616,067	-	4,067,867
Purchase of foreign currencies	-	31	376,716	-	-	-
Sale of foreign currencies	2,416	118,141	754,178	93,300	-	2,027,049
Insurance claims settled	-	-	-	18,095	-	-
			As at Decembe	r 31, 2020 (Aud	ited)	
		Key	Group			Other related
	Directors	Management Personnel	Entities	Associates	Joint venture	parties
			(Rupe	es in '000)		
Statement of financial position						
Balances with other banks						
In current accounts	_		25,483	-	4,177	_
Investments						
Opening balance	_	_	_	25,464,030	4,897,973	4.775.603
Investment made during the year	_	_	_	2,218,672	-	
Share of profit - net of tax	_	_	_	2,355,545	607,545	_
Equity method related adjustments	_	-	-	(426,642)	60,492	-
Investment redeemed / disposed off during the year	_	-	-	(2,191,758)	-	-
Dividend received during the year	-	-	-	(668,527)	(518,967)	-
Revaluation of investment during the year	-	-	-	-	-	68,121
Closing balance	-		-	26,751,320	5,047,043	4,843,724
Advances						
Opening balance	1,144	302,682	3,853,355	1,375,000		7,924,895
Opening balance	10,157	222,404	7,294,502	1,070,000	-	7,924,690
. •	10,101	,		(050,000)	_	
Addition during the year	(11.062)	(162 557)	(6.729 728)	(750 000	_	(0 /4/ 201
Addition during the year Repaid during the year	(11,062)	(162,557) (56,693)	(6,729,728)	(250,000)	-	
Addition during the year Repaid during the year Transfer in / (out) - net	10	(162,557) (56,693)	-	(250,000)	-	
Addition during the year Repaid during the year Transfer in / (out) - net Other movements	,		(6,729,728) - 86,400 4,504,529	1,125,000	- - -	(1,601,517
Addition during the year Repaid during the year Transfer in / (out) - net Other movements	10	(56,693)	86,400	-		(1,601,517
Addition during the year Repaid during the year Transfer in / (out) - net Other movements Closing balance Other assets	10	(56,693)	86,400 4,504,529	1,125,000	- - -	(1,601,517 - 7,748,994
Addition during the year Repaid during the year Transfer in / (out) - net Other movements Closing balance  Other assets Interest / mark-up accrued	10	(56,693)	86,400 4,504,529 23,444	-	:	(1,601,517 - - 7,748,994
Addition during the year Repaid during the year Transfer in / (out) - net Other movements Closing balance  Other assets Interest / mark-up accrued Advance to contractor	10	(56,693)	86,400 4,504,529 23,444 10,214	1,125,000 30,556	:	(6,242,581 (1,601,517 - - - - - - - - - - - - - - - - - - -
Addition during the year Repaid during the year Transfer in / (out) - net Other movements Closing balance  Other assets Interest / mark-up accrued	10	(56,693)	86,400 4,504,529 23,444	1,125,000	- - - - - - -	(1,601,517 - 7,748,994

For the three months ended March 31, 2021

			As at Decembe	er 31, 2020 (Aud	ited)	
	Directors	Key Management Personnel	Group Entities	Associates	Joint venture	Other related parties
			(Rupe	es in '000)		
Borrowings Opening balance			2 727 405	929,086	1 549 476	
Borrowings during the year	-	-	2,787,405 9,160,032	2,913,226	1,548,476 4,855,377	1,400,000
Settled during the year	_	-	(8,543,252)	(2,913,226)	(4,855,377)	(84,257)
Other movements	-	-	234,313	29,920	49,868	-
Closing balance	-		3,638,498	959,006	1,598,344	1,315,743
Deposits and other accounts						
Opening balance	97,816	193,679	10,999,321	11,245,398	-	3,183,114
Received during the year	687,076	2,384,726	258,689,238	652,057,799	-	60,738,998
Withdrawn during the year	(667,490)	(2,123,156)	(257,004,084)	(626,978,755)	-	(62,159,850)
Transfer in / (out) - net	4,619	35,680	-	-	-	(3,237)
Other movements	42	4,132	296,947	(5,694)		55,209
Closing balance	122,063	495,061	12,981,422	36,318,748		1,814,234
Other liabilities						
Interest / mark-up payable	1,384	1,734	231,174	129,999	6,251	13,334
Payable to staff retirement fund	-	-	-	-	-	1,182,639
Other payables	_		8,711	37,931		347,986
	1,384	1,734	239,885	167,930	6,251	1,543,959
Contingencies and Commitments			4.45.005			4 === 000
Letter of credit	-	-	145,085	-	-	1,576,326
Letter of guarantee Forward purchase of Government securities	-	-	134,121 861,632	-	-	3,419,047 316,416
Commitments in respect of forward lending	_	_	001,032	_	-	2,524,426
Interest rate swaps	_	_	859,491	1,125,000	_	2,021,120
		-	2,000,329	1,125,000		7,836,215
Others						
Securities held as custodian		17,745	5,457,675	30,978,500		13,662,385
		For the th	ree months end	od March 31 20	20 (Unaudited)	
	-	Key	Group	ed March 31, 20	20 (Ollaudited)	Other related
Profit and loss account	Directors	Management Personnel	Entities	Associates	Joint venture	parties
Income			(Rupe	es in '000)		
Mark-up / return / profit / interest earned		6,011	86,016	82,624	_	248,241
Fee and commission income	_	-	30,934	220,298	85	26,821
Share of (loss) / profit	-	_	-	(29,955)	285,304	
Dividend income	-	-	-	-	-	35,653
Loss from derivatives	-	-	(16,233)	(17,457)	-	-
Expense						
Mark-up / return / profit / interest expensed	1,611	2,246	239,180	173,924	12,955	27,667
Operating expenses		050 555				007.000
Total compensation expense	40.000	358,557	-	-	-	267,328
Non-Executive Directors' fees Insurance premium expense	19,800	-	-	307,378	-	-
Advertisement and publicity	-	-	87,750	307,370	-	_
Travelling	_	_	6,486	_	_	_
Subscription	-	-	-	_	-	16,117
Donations	-	-	76,950	-	-	41,500
Other Expenses	-	-	424	-	-	54,588
Others						
Purchase of Government securities	-	-	32,169,380	6,813,099	-	886,411
Sale of Government securities	-	14,895	35,050,146	11,139,353	-	1,729,810
Purchase of foreign currencies	4.004	70.070	390,182	3,728	-	
Sale of foreign currencies Insurance claims settled	4,864	70,278	877,862	17,100 37,799	-	2,533,949
modranoo olamio sottiou	-	-	-	31,135	-	-

For the three months ended March 31, 2021

35

	(Unaudited) March 31, 2021 (Rupees	(Audited) December 31, 2020 s in '000)
CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS		
Minimum Capital Requirement (MCR): Paid-up capital (net of losses)	14,668,525	14,668,525
Capital Adequacy Ratio (CAR): Eligible Common Equity Tier 1 (CET 1) Capital Eligible Additional Tier 1 (ADT 1) Capital Total Eligible Tier 1 Capital Eligible Tier 2 Capital Total Eligible Capital (Tier 1 + Tier 2)	179,331,254 12,548,585 191,879,839 54,630,700 246,510,539	172,930,425 12,533,284 185,463,709 51,969,228 237,432,937
Risk Weighted Assets (RWAs): Credit Risk Market Risk Operational Risk Total	1,052,857,687 121,511,088 203,276,223 1,377,644,998	1,042,434,363 131,554,475 203,276,223 1,377,265,061
Common Equity Tier 1 Capital Adequacy ratio	13.02%	12.56%
Tier 1 Capital Adequacy Ratio	13.93%	13.47%
Total Capital Adequacy Ratio	17.89%	17.24%
Bank specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus any other buffer requirement)	9.50%	9.50%
of which: capital conservation buffer requirement of which: countercyclical buffer requirement	1.50% - 2.00%	1.50% - 2.00%
of which: D-SIB or G-SIB buffer requirement		
CET1 available to meet buffers (as a percentage of risk weighted assets)	7.02%	6.56%
Other information:		
National minimum capital requirements prescribed by the SBP CET1 minimum ratio (%) Tier 1 minimum ratio (%) Total capital minimum ratio (%)	9.50% 11.00% 13.50%	9.50% 11.00% 13.50%
Leverage Ratio (LR)		
Eligible Tier-1 Capital Total Exposures Leverage Ratio (%)	191,879,839 4,032,914,347 4.76%	185,463,709 4,364,466,103 4.25%
Minimum Requirement (%)	3.00%	3.00%
Liquidity Coverage Ratio (LCR)	Total Adju	sted Value
Average High Quality Liquid Assets Average Net Cash Outflow Liquidity Coverage Ratio (%)	1,419,182,562 579,370,233 244.95%	1,343,833,391 525,626,841 255.66%
Minimum Requirement (%)	100.00%	100.00%
Net Stable Funding Ratio (NSFR)	Total Weig (Rupees	hted Value s in '000)
Total Available Stable Funding	2,606,156,837	2,637,965,349
Total Required Stable Funding  Net Stable Funding Ratio (%)	1,531,171,617 170.21%	1,448,252,363 182.15%
Minimum Requirement (%)	100.00%	100.00%

For the three months ended March 31, 2021

## ISLAMIC BANKING BUSINESS

The Bank operates 101 (December 31, 2020: 62) Islamic Banking branches and 813 (December 31, 2020: 853) Islamic Banking windows.

STATEMENT OF FINANCIAL POSITION	Note	(Unaudited) March 31, 2021	(Audited) December 31, 2020
ASSETS		(Rupees	s in '000)
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets - net Fixed assets Intangible assets Due from Head Office Deferred tax assets Other assets	36.1 36.2 36.3	15,969,167 115,140 13,898,164 155,458,871 125,690,878 1,429,473 - 2,465,683 - 7,754,543 322,781,919	12,685,357 85,710 5,257,358 139,619,025 153,363,009 1,163,176 - 90,320 - 6,132,151 318,396,106
LIABILITIES Bills payable Due to financial institutions Deposits and other accounts Due to Head Office Subordinated debt Deferred tax liabilities Other liabilities	36.4 36.5	9,774 21,964,783 269,739,014 34,167 - 147,872 6,470,120 298,365,730	9,451 32,183,448 257,414,395 12,444 - 8,718 6,000,269 295,628,725
NET ASSETS		24,416,189	22,767,381
REPRESENTED BY Islamic Banking Fund Reserves Surplus on revaluation of investments - net of tax Unappropriated profit	36.6	500,000 - 231,287 23,684,902 24,416,189	500,000 - 13,637 22,253,744 22,767,381
Contingencies and commitments	36.7		ıdited) months ended
Contingencies and commitments	36.7	For the three i	March 31,
PROFIT AND LOSS ACCOUNT	36.7	March 31, 2021	months ended
	36.7 36.8 36.9	March 31, 2021	March 31, 2020
PROFIT AND LOSS ACCOUNT Profit / return earned Profit / return expensed	36.8	March 31, 2021 (Rupees 5,540,275 2,548,522	March 31, 2020 s in '000) 5,829,677 3,096,352
PROFIT AND LOSS ACCOUNT  Profit / return earned Profit / return expensed Net profit / return  Other income / (loss) Fee and commission income Dividend income Foreign exchange income / (loss) Income from derivatives Loss on securities- net Others	36.8	For the three II  March 31, 2021 (Rupees 5,540,275 2,548,522 2,991,753  170,454 - 10,469 - (906) 3,051	months ended  March 31, 2020  5 in '000)  5,829,677 3,096,352 2,733,325  146,298 - (24,984) - (168,467) 2,218

For the three months ended March 31, 2021

36.1	Due from	Financial	Institutions

(Audited) (Unaudited) March 31, December 31, 2020 2021 (Rupees in '000)

Call money lendings Bai Muajjal receivable with State Bank of Pakistan Bai Muajjal receivable with other Financial Institutions

5,855,000 5,257,358 8,043,164 13,898,164 5,257,358

### 36.2 Investments by segments

	March 31, 2021 (Unaudited)				December 31, 2020 (Audited)			
	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value
				(Rupees	s in '000)			
Federal Government								
securities								
-ljarah Sukuks	82,674,191	-	(28,766)	82,645,425	67,678,595	-	(322,645)	67,355,950
-Other Federal								
Government securities	11,736,908	-	-	11,736,908	11,324,538	-	-	11,324,538
	94,411,099	-	(28,766)	94,382,333	79,003,133	-	(322,645)	78,680,488
Non-Government debt								
securities								
-Listed	47,475,785	-	385,425	47,861,210	47,291,628	-	322,500	47,614,128
-Unlisted	13,192,828	-	22,500	13,215,328	13,301,909	-	22,500	13,324,409
	60,668,613	-	407,925	61,076,538	60,593,537	-	345,000	60,938,537
	155 050 510		0=0.4=0	4== 4=0 0=4	100 500 070		00.055	100 010 005
Total Investments	155,079,712		379,159	155,458,871	139,596,670		22,355	139,619,025

36.3	Islamic financing	and related	accete not
30.3	isiaiiiic iiiiaiiciii	anu reialeu	assets - Het

(Unaudited) (Audited) March 31, December 31, 2020 2021

	2021	31, 2020
Islamic financing and related assets - net	(Rupees	s in '000)
Diminishing Musharakah	67,425,152	71,127,412
Running Musharakah	18,041,248	45,034,254
Wakalah	10,000,000	10,000,000
ljarah	2,198,349	2,341,651
Murabaha	1,446,402	1,517,711
Currency Salam	5,882	589,706
Tijarah	1,589,788	422,168
Istisna	1,069,788	271,460
Home Financing	2,527,592	2,060,742
Advance for Diminishing Musharakah	2,916,765	2,320,561
Advance for Ijarah	239,333	312,748
Advance for Murabaha	4,372,525	1,203,371
Advance for Salam	499,998	1,027,180
Advance for Istisna	8,346,718	11,874,971
Inventories against Murabaha	364,850	2,204,687
Inventories against Salam	980,000	-
Inventories against Tijarah	940,421	824,156
Inventories against Istisna	3,895,248	1,285,677
Islamic financing and related assets - gross	126,860,059	154,418,455
Provision against Islamic financing and related assets		
-Specific	(229,792)	(126,457)
-General	(939,389)	(928,989)
	(1,169,181)	(1,055,446)
Islamic financing and related assets - net of provision	125,690,878	153,363,009

For the three months ended March 31, 2021

	Note	(Unaudited) March 31,	(Audited) December
36.4	Due to financial institutions	2021 (Rupees	31, 2020 in '000)
	Unsecured acceptances of funds Acceptances from the SBP under Islamic Export Refinance Scheme Acceptances from the SBP under Islamic Long Term Financing Facility Acceptances from the SBP under Islamic Refinance and Credit Guarantee Scheme for Women Entrepreneu Acceptances from the SBP under Islamic Refinance Scheme for Payment of Wages and Salaries Acceptances from the SBP under Islamic Financing Facility For Renewable Energy Acceptances from the SBP under Islamic Temporary Economic Refinance Facility Acceptances from Pakistan Mortgage Refinance Company	12,471,342 4,883,146 6,789 2,204,314 302,394 1,908,459 188,339 21,964,783	10,500,000 12,185,727 4,774,050 - 2,456,473 96,152 1,676,737 494,309 32,183,448
36.5	Deposits and other accounts		
	Customers Current deposits Savings deposits Term deposits  Financial Institutions Current deposits Savings deposits Term deposits Term deposits	63,435,081 113,719,839 22,964,085 200,119,005 809,224 66,466,639 2,344,146 69,620,009 269,739,014	64,402,537 105,290,516 24,221,318 193,914,371 405,136 61,847,142 1,247,746 63,500,024 257,414,395
36.6	Islamic Banking business unappropriated profit Opening Balance Add: Islamic Banking profit for the period / year Less: Taxation Less: Transferred / Remitted to Head Office Closing Balance	22,253,744 2,349,669 (917,459) (1,052) 23,684,902	16,486,211 9,464,811 (3,696,779) (499) 22,253,744
36.7	Contingencies and commitments		
	- Guarantees 36.7.1 - Commitments 36.7.2	1,151,312 24,443,422 25,594,734	1,498,665 7,917,674 9,416,339
36.7.1	Guarantees		
	Performance guarantees Other guarantees	1,123,378 27,934 1,151,312	1,435,850 62,815 1,498,665
36.7.2	Commitments		
	Trade-related contingent liabilities  Commitments in respect of forward foreign exchange contracts  36.7.2.	22,140,403 2,303,019 24,443,422	6,208,476 1,709,198 7,917,674
36.7.2.1	Commitments in respect of forward foreign exchange contracts		
	Purchase Sale	1,111,371 1,191,648 2,303,019	740,199 968,999 1,709,198

For the three months ended March 31, 2021

		· · · · · · · · · · · · · · · · · · ·	(Unaudited) For the three months ended		
36.8	Profit / return earned	March 31, 2021 (Rupee:	March 31, 2020 s in '000)		
	On:				
	Financing	2,669,653	3,737,797		
	Investments	2,760,973	1,252,191		
	Placements	109,649	839,689		
		5,540,275	5,829,677		
36.9	Profit / return expensed				
	On:				
	Deposits and other accounts	2,240,073	2,989,295		
	Amounts due to financial institutions	261,284	60,540		
	Foreign currency deposits for Wa'ad based transactions	102	21,534		
	Lease liability against right-of-use assets	47,063	24,983		
		2,548,522	3,096,352		

## 37 NON-ADJUSTING EVENTS AFTER THE BALANCE SHEET DATE

37.1 The Board of Directors, in its meeting held on April 20, 2021, has declared a cash dividend of Rs 1.75 per share in respect of the quarter ended March 31, 2021 (March 31, 2020: Rs 1.25 per share). These condensed interim consolidated financial statements do not include the effect of this appropriation which will be accounted for subsequent to the period end.

### 38 DATE OF AUTHORISATION FOR ISSUE

These condensed interim consolidated financial statements were authorised for issue in the Board of Directors meeting held on April 20, 2021.

- 39 **GENERAL**
- 39.1 Comparative figures have been re-arranged and reclassified for comparison purposes.

Muhammad Aurangzeb
President and
Chief Executive Officer

Rayomond Kotwal Chief Financial Officer

Salim Raza Director Shaffiq Dharamshi Director

Dr. Najeeb Samie Director



# **Directors' Review**

On behalf of the Board of Directors, we are pleased to present the Unconsolidated Financial Statements for the quarter ended March 31, 2021.

## **Macroeconomic Review**

Pakistan's economy has maintained its growth trajectory during 1Q'21, as the country negotiates the third wave of Covid-19. The domestic economy has shown resilience, and the large-scale manufacturing (LSM) index has grown by 7.4% during 8MFY'21 as industrial activity has responded well to the stimulus measures. In its recent monetary policy statement, the SBP now expects GDP growth to reach 3% for the current fiscal year. Headline inflation in March 2021 rose to 9.1%, as rising food prices outweighed a decline in the housing index. Average inflation for 9MFY'21 was 8.3% compared to 11.5% in the same period of last year and, for FY'21, is expected to remain within the previously announced target range of 7.0% - 9.0%.

The trade deficit for 8MFY'21 has widened by 22% to USD 16 billion, as imports picked up sharply by 8.6%; the increase was in non-oil imports, which rose 17%, evidencing the rebound in economic activity. Exports have inched past pre-Covid levels and are expected to maintain course as global trade gradually picks up; however, they were 2.3% lower than for the same period last year. Remittances have exhibited a phenomenal growth, rising by 26% in 9MFY'21 to USD 21.5 billion, and consistently remaining over USD 2 billion for ten consecutive months, helped by travel restrictions which have curtailed the use of informal channels. For 8MFY'21, the current account has recorded a surplus of USD 881 million compared to a deficit of USD 2.7 billion in 8MFY'20.

The IMF's Executive Board approved the Staff Level agreement and authorized the release of the third tranche of USD 500 million under the EFF program. The IMF commended Pakistan's efforts for stabilization despite the unprecedented challenges posed by the pandemic, while continuing to emphasize fiscal consolidation and energy sector reforms. The Government has recently presented a plan for the resolution of circular debt, which could potentially lead to higher utility tariffs in the near term. It has also initiated an SBP Amendment Bill 2021 to strengthen the Central Bank's autonomy and governance, a key structural benchmark under the EFF.

The favorable external account position has led to improving FX reserves. In April, Pakistan received inflows from the IMF tranche and the successful issuance of a USD 2.5 billion Eurobond, resulting in reserves rising to a five-year high of USD 23.2 billion. Roshan Digital Accounts continue to receive an encouraging response and their cumulative balance has crossed USD 800 million. These developments have all supported the Rupee, which has gained 4% against the Dollar since the start of the year.

A 6% increase in normalized tax revenue enabled the Government to maintain a primary surplus of 0.7% of GDP in 1HFY'21, better than IMF targets, despite the pandemic. However, a 15% increase in debt servicing costs resulted in the overall deficit increasing to 2.5% of GDP, compared to 2.3% in 1HFY'20. During 9MFY'21, FBR performance has improved over the previous year with a growth of 10% in net tax revenue to Rs 3.4 trillion, exceeding the target of Rs 3.3 trillion. The higher collection is also a manifestation of growing economic activity and is expected to continue in the run up to the end of the fiscal year.

After a strong start to the year, which saw the PSX index approach the 47,000 mark, the equity markets have turned choppy. Heightened political noise, coupled with mixed news on the covid third wave have outweighed the positive sentiment from low interest rates and strong corporate earnings. Overall, performance for Q1'21 remained lackluster with the PSX index growing by only 1.9%.

The SBP has kept the interest rate unchanged at 7.0% in its Monetary Policy Committee meeting in March 2021. It noted that the economic recovery is still nascent, that core inflation remains subdued and that inflation expectations remain well anchored. The SBP also stated that the current accommodative monetary policy is appropriate to support growth and future adjustments would be measured, in order to ensure sustainability. In Q1'21, industry advances have grown slightly, by 1%, while deposits have remained at Dec'20 levels. On the other hand, demand for the SBP's Temporary Economic Refinance Facility (TERF) has been strong with Rs 400 billion approved by the sector. Banking spreads continued to decline, compressing by 114 bps during 2M'21 compared to the same period last year.

## **Financial Performance**

HBL has recorded a Profit before Tax of Rs 14.0 billion in the first quarter of 2021, double the profit of Rs 7.0 billion in the same period last year. Profit after tax more than doubled, to Rs 8.3 billion in Q1'21. Earnings per share increased from 2.73 in Q1'20 to 5.66 in Q1'21.

The Bank's deposits remained at a healthy level of Rs 2.6 trillion with current and CASA ratios of 34.7% and 84.1% respectively. HBL's Consumer business continues to outperform, with loans increasing to nearly Rs 85 billion. However, total domestic advances declined marginally due to lower commodity lending. With a rebound in international lending, total advances of the Bank remained nearly flat to Dec'20 levels.

As a result of the accelerated growth in domestic deposits in 2020, average domestic deposits increased by over Rs 350 billion with average current accounts rising by nearly Rs 120 billion. This led to a nearly Rs 475 billion expansion in the average domestic balance sheet in Q1'21 compared to Q1'20. Despite NIM compression due to a substantially lower interest rate environment, domestic net interest income grew by 16% to Rs 28.4 billion with the Bank's total net interest income increasing by 15% over Q1'20, to Rs 30.1 billion.

Total non-fund income of the Bank has grown by 59% over Q1'20 to Rs 7.4 billion. Fees and commissions, which had started to uptick in Q3'20, demonstrated a robust increase of 24% over Q1'20 to Rs 5.1 billion. This was driven by broad-based growth across all business lines, with exceptional performance from the cards, trade and consumer finance businesses. The absence of capital gains in Q1'21 (Rs 2.2 billion in Q1'20) was offset by a revaluation gain on the short dollar position in Q1'21 compared to a significant loss in Q1'20.

Administrative expenses of the Bank reduced by 8% over Q1'20, which included Rs 4.4 billion in New York related costs. Consequently, the Bank's cost to income ratio (excluding capital gains) improved from 81.4% in Q1'20 to 56.8% in Q1'21. Despite an excellent recovery performance, there is a net provision charge of Rs 1.7 billion in Q1'21 as the Bank prudently recorded subjective provisions on certain stressed accounts. Total NPLs of the Bank declined by Rs 0.5 billion over Dec'20, with the infection ratio remaining stable at a record low of 6.4%. HBL's total coverage ratio improved to over 100% with the specific coverage at 89%.

### **Movement in Reserves**

	Rs in million
Unappropriated profit brought forward	129,263
Profit after tax  Transferred from surplus on revaluation of assets – net of tax	8,298 16 8,314
Profit available for appropriations	137,577
Appropriations: Transferred to statutory reserves	(830)
Cash dividend – Final 2020 Total appropriations Unappropriated profit carried forward	(4,401) (5,231) 132,346
Earnings per share (Rs)	5.66

## **Capital Ratios**

The Bank's Capital Adequacy Ratio (CAR) strengthened across all tiers on the back of improved profitability. Unconsolidated Tier 1 CAR increased from 14.8% to 15.2%, while total CAR increased from 19.2% to 19.7%. The improvement in CAR includes the impact of the Rupee appreciation (Tier 1 CAR :15 bps, Total CAR :20 bps), as well as the continued relaxation in the Capital Conservation Buffer which adds 41 bps to Total CAR.

In Dec'20, the Bank exercised its call option on the existing Tier 2 subordinated debt TFCs. These were fully redeemed on Feb 19, 2021.

## **Dividend**

The Board of Directors, in its meeting held on April 20, 2021 has declared an interim cash dividend of Rs 1.75 per share (17.5%) for the guarter ended March 31, 2021.

## **Change in Directors**

Ms. Diane Moore and Mr. Salim Chinoy retired from the Board of Directors on March 25, 2021, at the conclusion of their terms. The Board wishes to place on record its appreciation for their contribution. On March 26, 2021, the Annual General Meeting elected seven Directors to a new three-year term on the Board of HBL.

Ms. Saba Kamal and Mr. Khaleel Ahmed have also been elected to the Board of Directors with effect from March 26, 2021. Ms. Kamal has over 3 decades of experience in the area of Information Technology, with 20 years in leadership positions with IBM in Pakistan and internationally. She has an MBA from the Institute of Business Administration (IBA), Karachi, and has completed a number of certifications and trainings at IBM Centers and from Insead, Boston University and China Europe International Business School (CEIBS). Ms. Kamal has completed her Director certification from the Pakistan Institute of Corporate Governance and currently serves on the Board of Packages Ltd. She is also a member of the IBA Board of Governors.

Mr. Ahmed has over 40 years of financial markets experience. He was the Chief investment Officer at IFC, where he worked for 30 years on emerging economies, and was associated with IFC's global financial institutions group. Mr. Ahmed is a Chartered Accountant, qualifying from the Institute of Chartered Accountants of England and Wales and is a Fellow of the Institute of Chartered Accountants, Pakistan. He has prior work experience at Price Waterhouse (UK) and National Development Finance Corporation, Pakistan.

The Board welcomes Ms. Kamal and Mr. Ahmed and looks forward to their contributions.

## **Future Outlook**

The recovery in economic growth is expected to continue during the rest of the current fiscal year, supported by fiscal and monetary measures. For the next fiscal year, both the Government and the IMF are projecting growth of 4%+, which should be quite achievable as long as the pandemic remains under control. The roll-out of vaccinations for the general public has been well received and the Government has mostly received kudos for its handling. Ultimately, this will depend on the level of vaccine hesitancy and the availability and speed of roll-out.

The successful completion of the all-important IMF review under the EFF will, as always, have several implications for the economy. The current inflation levels remain well ahead of the current policy rate of 7%; however, the IMF's imprimatur on the SBP's current monetary stance means that a negative real interest rate regime should persist in the short-term, which will boost the real economy. The current emphasis on growing mortgage financing, which remains extremely low on an absolute and relative basis compared to the region, is a welcome initiative and will help achieve a sustained growth in incomes and in expanding the SME sector.

The improvement in the external position and the appreciation of the Rupee has been a bright spot on the economic landscape, helping to dampen inflationary pressures. However, this will be countered by rising international oil and commodity prices and the requirement to raise domestic utility prices and reduce subsidies under the IMF conditionalities, which will create inflationary pressures throughout 2021. The ability and willingness of the Government to address structural issues – governance and privatization of SOEs, broadening the tax base and addressing the circular debt – will be key to the success of the EFF program and require urgent attention.

HBL has started the year on a strong note, with legacy issues largely addressed and all businesses and activity drivers showing good momentum. Our customers, who have supported us through generations, are the reason for our existence. It is our firm belief that, by placing them at the heart of all we do, we will continue to deliver improved performance. At HBL, the technology company with a banking license, we are accelerating digital usage to ensure that our clients are provided with innovative and state-of-the-art solutions tailored to their unique needs.

HBL is part of the nation's fabric – as Pakistan's leading financial institution, HBL has been, and always will be, at the forefront of supporting the country. HBLPSL, our tribute to this cricket loving nation, started on a positive note and will Insha Allah see completion during this coming quarter. Our model of public-private partnership is now entrenched in the way we do business, providing thought leadership across a swathe of areas, and supporting the Government and the SBP in their major initiatives. HBL has repeatedly affirmed its commitment to supporting customers and the real economy, particularly in these challenging times, and has demonstrated this by leading the usage of liquidity and funding assistance made available by the SBP to ensure the continued flow of credit where needed.

Through these tumultuous times, HBL has continued to support its staff in all aspects of managing the pandemic – flexible working, an industry-acclaimed medical support program and, more recently, free vaccinations for all who work at the Bank. HBL continues to further its diversity agenda, hiring and elevating women, and has recently launched a structured initiative to hire differently-abled individuals in all areas of its operations.

## **Appreciation and Acknowledgement**

On behalf of the Board and management, we would like to place on record our appreciation for the efforts of our regulators and the Government of Pakistan, in particular the State Bank of Pakistan, the Ministry of Finance and the Securities and Exchange Commission of Pakistan. They have stepped up throughout these unprecedented times, with policies and measures that are prudent, proactive and balanced, protecting the economy, customers and people of Pakistan, while also safeguarding the integrity and soundness of the banking and financial services industry.

We are indebted to our customers, who continue to entrust us with their business and confidence. Our shareholders have provided steadfast support and to them, and to all our stakeholders, we are deeply grateful. The Board and the management remain committed to maintaining the highest standards of governance and we assure our stakeholders that we will be industry leaders in this area.

Lastly, but certainly not the least, we express our deepest appreciation and gratitude to our employees and their families, especially in customer facing units and branches, who continue to brave these hazardous conditions to ensure that our customers are able to meet their critical needs in this time of crisis. They are our heroes and heroines and we salute them for their dedication and tireless efforts.

On behalf of the Board

Muhammad Aurangzeb
President & Chief Executive Officer

Shaffiq Dharamshi Director

April 20, 2021

مارچ 2021ء میں اپنی زری پالیسی کمیٹی کے اجلاس میں، SBP نے شرح منافع میں کوئی تبدیلی نہ کرتے ہوئے اسے 7.0 کی شرح پر بر قرار الرکھاہے۔ نیہ بات قابلِ غور ہے کہ معاشی بہتری کی صورتِ حال اب تک غیر مستخام ہے، اور مرکزی افراطِ زرتاحال متعلوب ہے جبکہ افراطِ زرسے متعلق تو قعات مستقل بر قرار ہیں۔ SBP نے یہ بھی واضح کیا ہے کہ ترقی کوسہارا دینے کے لیے موجودہ مصلحت آمیز زری پالیسی مناسب ہے اور پائیداری یقینی بنانے کے لیے مستقبل میں ہم آ ہنگی کا اندازہ لگایا جائے گا۔ سال 2021ء کی پہلی سہ ماہی میں، صنعتی قرضوں میں براکا معمولی اضافہ ہوا جبکہ ڈپازٹس دسمبر 2020ء کی سطح پر موجود رہے۔ دوسری طرف، SBP کی عارضی معاشی رک فنانس سہولت (TERF) کا مطالبہ اس شعبے سے منظور شدہ 400 ارب روپ کے ساتھ مضبوط رہا ہے۔ بدیکاری اسپریڈ مین حزلی جاری رہی جو سال 2021ء کے کہا کے دوران پچھلے سال کے اسی عرصے کے مقابلے میں 114 بی بی ایس کم ہوگئے۔

مالياتي كاركردگي

سال 2021ء کی پہلی سہ ماہی میں HBL کا قبل از محصول منافع 14.0 ارب روپے رہا، جو گزشتہ سال اسی عرصے کے 7.0 ارب روپے کے منافع کے مقابلے میں ڈگنا ہے۔ سال 2021ء کی پہلی سہ ماہی میں بعد از محصول منافع بھی ڈگنے سے زیادہ، 8.3 ارب روپے رہا۔ فی حصص آ مدن سال 2020ء کی پہلی سہ ماہی میں 5.6 روپے ہوگئی۔ بڑھ کر سال 2021ء کی پہلی سہ ماہی میں 5.6 روپے ہوگئی۔

بینک نے کرنٹ اور CASA تناسب بالتر تیب ٪1.48 اور ٪84.1 کے ساتھ اپنے مجموعی ڈپازٹس 2.6 کھرب روپے کی سطح پر بر قرار رکھے۔ HBL کے کنزیو مر برنس نے غیر معمولی کار کردگی کا مظاہرہ جاری رکھا، جس کے تحت قرضوں میں تقریباً 85 ارب روپے کا اضافہ ہوا۔ البتہ، اشیاکے قرضے میں کمی کے باعث مجموعی ملکی قرضوں میں معمولی زوال آیا۔ بین الاقوامی قرضوں میں تنزلی کے باعث، بینک کے مجموعی قرضے تقریباً دسمبر 2020ء کی سطح پر قائم رہے۔

2020ء میں مکی ڈپازٹس میں تیزر فتارتر قی کے نتیج میں، اوسط مکی ڈپازٹس میں 350 ارب روپے کا اضافہ ہوا جبکہہ اوسط کرنٹ اکاؤنٹ میں 120 ارب روپے کی نموہوئی۔ نتیجناً، سال 2020ء کی پہلی سہ ماہی کے مقابلے میں، سال 2021ء کی پہلی سہ ماہی میں اوسط ملکی بیلنس شیٹ میں 475 ارب منافع کے ماحول کے باعث NIMکے دباؤ کے باوجود، ملکی خالص منافع آمدن ×16 اضافے کے ساتھ 28.4 ارب روپے ہوگئ جبکہ بینک کی مجموعی خالص منافع آمدن سال 2020ء کی پہلی سہ ماہی کے مقابلے میں ×15 اضافے کے ساتھ 3.1 ارب روپے ہوگئی۔

بینک کی مجموعی غیر سرمایہ آمدن سال2020ء کی پہلی سہ ماہی کے مقابلے میں بر59 بہتری کے ساتھ 1.4 ارب روپے تک جا پنچی۔ فیس اور کمیشن، جن میں سال2020ء کی تیبری سہ ماہی کے مقابلے میں بر24 کے بھر پور اضافے کے باعث 1.5 ارب روپے ہوگئے۔ یہ پیش کی تیسری سہ ماہی کے مقابلے میں بر24 کے بھر پور اضافے کے باعث 1.5 ارب روپے ہوگئے۔ یہ پیش رفت تمام کاروباری شعبوں میں وسیع ترقی کے ساتھ، کارڈز،ٹریڈ اور کنزیوم فنانس کے کاروباروں میں غیر معمولی کارکردگی کے سبب تھی۔ سال 2021ء کی پہلی سہ ماہی میں حاصلاتِ سرمایہ کی عدم موجودگی کی (جوسال 2020ء کی پہلی سہ ماہی میں یہ ایک نمایاں نقصان تھا۔ روپے تھے) تلافی کر دی، جبکہ سال 2020ء کی پہلی سہ ماہی میں یہ ایک نمایاں نقصان تھا۔

بینک کے انظامی اخراجات سال 2020ء کی پہلی سہ ماہی کے مقابلے میں بڑھ کم ہوئے، جن میں نیویارک سے متعلقہ اخراجات کے ضمن میں 4.4 ارب روپے شامل تھے۔ نیجناً، بینک کی لاگت سے آمدن کا تناسب (حاصلاتِ سرمایہ کے بغیر) سال 2020ء کی پہلی سہ ماہی میں بڑھ 1.4 سے بہتر ہو کر سال 2021ء کی پہلی سہ ماہی میں بڑھ 56.8 سے بہتر ہو کر سال 2021ء کی پہلی سہ ماہی میں 1.7 ارب روپے کا خالص پروژن چارج موجود ہے کیونکہ بینک نے احتیاط سے کام لیتے ہوئے بوگیا۔ عمدہ ریکوری کار کردگی کے باوجود، سال 2021ء کی پہلی سہ ماہی میں 1.7 ارب روپے کا خالص پروژن ریکارڈ کی تھیں۔ بینک کے مجموعی میں NPLs میں دیمور 2020ء کے مقابلے میں 5.0 ارب روپے کی کمی ہوئی، جبکہ انفیکشن کا تناسب بڑھ کے بیموری کی دیکر کر مسطح پر مسلح پر

# والزيكرز كاجائزه

ہمیں بورڈ آف ڈائر بکٹرز کی جانب ہے، 31 مارچ 2021ء کو اختتام پذیر ہونے والی سہ ماہی کے غیر مجموعی مالیاتی گوشوارے پیش کرتے ہوئے مسرت محسوس ہور ہی ہے۔

# كلياتى اقتصاديات كاجائزه

ملک میں 19-COVID کی تیسر کی اہر کاسامنا کرتے ہوئے، سال 2021ء کی پہلی سہ ماہی کے دوران پاکستان کی معیشت نے اپنی ترقی کی رفتار کو ہر قرار رکھا۔ ملکی معیشت نے لچک کا مظاہرہ کیا، اور صنعت (LSM) کے اشار ہے میں مالی نے لچک کا مظاہرہ کیا، اور صنعت (LSM) کے اشار ہے میں مالی سال 2021ء کے 8 ماہ کے دوران بہ 7.4 اضافہ ہوا۔ اپنے حالیہ زری پالیسی بیان میں، SBP نے موجودہ مالی سال کے لیے GDP کی ترقی بہ 3 تک پہنچنے کی توقع ظاہر کی سال 2021ء کے 8 ماہ کے دوران بہ 7.4 ویک پہنچنے گی توقع خاہر کی قیمتوں میں اضافہ تعمیراتی اشار ہے میں تنزلی پر غالب آگیا۔ مالی سال 2021ء کے ۔ مارچ 2021ء کی سے میں تنزلی پر غالب آگیا۔ مالی سال 2021ء کے بدفراطِ زر بہ 8.3 رہ بھر گئی۔ 11.5 تھا، اور توقع ہے کہ مالی سال 2021ء کے لیے، افراطِ زر گزشتہ اعلان کر دہ بہ 7.0 تا بہ 9.0 تک ہدف کے در میان رہے گی۔

مالی سال 2021ء کے 8ماہ کا تجارتی خسارہ 22 تک پہنچ کر 16 ارب امریکی ڈالر ہو چکاہے، جس کا سبب درآ مدات میں 8.6 کا تیزر فنار اضافہ ہے؛ یہ اضافہ تیل کے علاوہ درآ مدات میں تھا، جو 17 بڑھیں۔ یہ معاشی سرگرمی کے ردِ عمل کا ثبوت تھا۔ بر آ مدات COVID ہے قبل کی سطح کے قریب پہنچ چکی ہیں اور عالمی تجارت میں بندر تن تیزی کے باعث یہی صورتِ حال بر قرار رہنے کی توقع ہے؛ البتہ ، یہ گزشتہ سال اسی عرصے کے مقابلے میں 20.4 کم رہیں۔ ترسیلاتِ زر کے میدان میں غیر معمولی ترقی و کیصی گئی، جو مالی سال 2021ء کے 9 مہینوں میں 86 البتہ ناتھ 12.5 ارب امریکی ڈالر تک پہنچ گئیں، اور مسلسل دس ماہ تک 2 ارب امریکی ڈالر سے زائد رہیں، جس میں سفری پابندیوں کی مدد شامل رہی جن کے باعث غیر رسمی طریقوں کا استعمال محدود ہو گیا ہے۔ مالی سال 2021ء کے 8ماہ کے لیے، کرنٹ اکاؤنٹ میں 20.7 ارب امریکی ڈالر کے خسارے کاسامنا تھا۔

IMF کے انگیز کیٹیو بورڈ نے عملے کی سطح پر ہونے والے معاہدے کی توثیق کرتے ہوئے، EFF پروگرام کے تحت 500 ملین امریکی ڈالر کی تیسر کی قسط جاری کرنے کی منظوری دے دی ہے۔ IMF نے وباکے باعث در پیش بے مثال مشکلات کے باوجو داستخکام کے لیے پاکستان کی کو ششوں کو سر اہاہے، جبکہ مالی سیجائی اور توانائی کے شعبے میں اصلاحات پر زور دینا جاری رکھا ہے۔ حکومت نے حال ہی میں گر دشی قرضوں کے حل کے لیے منصوبہ پیش کیا ہے، جس کے باعث مستقبل قریب میں لوٹیلیٹی ٹیرف میں بھاری اضافے کا امکان ہے۔ اس کے علاوہ، مرکزی بینک کی خود مختاریت اور انتظام کو مضبوط کرنے کے لیے SBP تر میمی بل 2021ء کا آغاز بھی کیا گیا ہے، جو FF کے تحت کلیدی ساختی ہدف ہے۔

ساز گار ہیر ونی اکاؤٹ کی پوزیشن FXکے ذخائر کو بہتر بنانے کا باعث بنی ہے۔ اپریل میں، پاکتان نے IMF کی قسط وصول کی اور 2.5 ارب امریکی ڈالر کے یورو بونڈ کا کامیاب اجراکیا، جس کے نتیجے میں ذخائر پانچ سال کی بلند ترین سطح پر، یعنی 2.32 ارب امریکی ڈالر تک پہنچ گئے۔ روشن ڈیجیٹل اکاؤٹ کو حوصلہ افزار دِ عمل ملنے کا سلسلہ جاری رہااور اُن کا مجموعی ہیلنس 800 ملین امریکی ڈالر کو عبور کر چکا ہے۔ ان تمام مثبت پیش رفتوں نے روپے کو سہارا دیا جس کی قدر میں سال کے آغاز سے ڈالر کے مقابلے میں 44 بہتری آئی ہے۔

عمومی شکس آمدن میں ہم6اضافے کی مددسے، حکومت مالی سال 2021ء کی پہلی ششاہی میں، وباکے باوجود، GDP کے ہر6کاکلیدی سرپلس بر قرار رکھنے میں کامیاب رہی، جو TMF کے اہداف سے بہتر ہے۔ البتہ، قرضوں کی لاگت میں ہر16 اضافے کے نتیج میں GDP کے مجموعی خسارے میں ہر52 اضافہ ہوا، جو مالی سال 2020ء کی پہلی ششاہی میں ہر5 تھا۔ مالی سال 2021ء کے وماہ میں، FBR کی کار کردگی گزشتہ سال کے مقابلے میں بہتر ہوئی جس کی خالص شکیس آمدن ہر10 اضافے کے ساتھ کیلی ششاہی میں ہرق کی کا ظہار ہے اور تو قع ہے کہ مالی سال کے اختتام کیل سان نے کی ساتھ کی صورتِ حال جاری رہے گی۔

سال کے بھر پور آغاز کے بعد، جس میں PSX انڈیکس 47,000 کی سطح تک پہنچا، ایکویٹی مارکیٹوں میں اتار چڑھاؤ ہو تارہا ہے۔ کم شرحِ منافع اور مستحکم کارپوریٹ آمدنی کے باعث سامنے آنے والا مثبت رجحان، سیاسی ہنگاموں میں اضافے کے ساتھ COVID کی تیسری لہرسے متعلق ملی جلی خبروں کی نذر ہو گیا۔ مجموعی طور پر، سال 2021ء کی پہلی سے ماہی کی کارکردگی ماند پڑی رہی ہے جہاں PSX انڈیکس میں محض ہو 1.5 کی ترقی ہوئی ہے۔ محترم خلیل فنانشل مارکیٹ کا 40 سال سے زائد کا تجربه رکھتے ہیں۔وہ IFC میں چیف انویسٹمنٹ افسر سے، جہال اُنھوں نے 30 برسوں تک انجمرتی ہوئی معیشتوں پر کام کیا، اور IFC کے عالمی مالیاتی اداروں کے گروپ سے وابستہ رہے۔ محترم خلیل انسٹیٹیوٹ آگ چپارٹرڈ اکاؤنٹٹٹ آف انگلینڈ اینڈ ویلز سے تعلیم یافتہ چارٹرڈ اکاؤنٹٹٹ ہیں اور انسٹیٹیوٹ آف چارٹرڈ اکاؤنٹنٹس، پاکستان کے فیلو ہیں۔اُنھیں ماضی میں پر ائس واٹر ہاؤس (یو کے) اور نیشنل ڈویلپمنٹ فنانس کارپوریشن، پاکستان میں کام کا تجربه بھی حاصل ہے۔

بورڈ محتر مہ صبااور محترم خلیل کوخوش آمدید کہتاہے اور اُن کی کاوشوں کے لیے پُر اُمید ہے۔

# مستقبل كي صورتِ حال

مالی اور زرگی اقد امات کی مددیے، موجودہ مالی سال کے بقیہ عرصے کے دوران معاثی ترقی کی بحالی کا عمل جاری رہنے کی توقع ہے۔ اگلے مالی سال کے لیے، حکومت اور IMF، دونوں کی جانب سے + 4٪ ترقی کا تخمینہ لگایا جارہا ہے جو وہا کی صورتِ حال قابو میں رہنے کی صورت میں خاصا قابلِ حصول ہدف ہے۔ عوام کے لیے ویکسین کی فراہمی کاردِ عمل بھر پور دیکھا گیا ہے اور اس حوالے سے شکوک وشبہات اور اس کی دستیابی اور فراہمی کی رفتار پر ہوگا۔

EFF کے تحت IMF کے اہم ترین جائزے کی کامیاب بھیل، ہمیشہ کی طرح، معیشت پر متعدد انژات مرتب کرے گی۔موجودہ افراطِ زرکی شرح موجودہ پالیسی شرح کے FF کے مجت کہیں زیادہ بر قرار ہے؛ البتہ ، SBP کے موجودہ مالیاتی موقف پر IMF کی توثیق کا مطلب سے ہے کہ قلیل المیعاد بنیاد پر منفی حقیقی شرحِ سود کا نظام قائم رہنا چاہیے جو حقیقی معیشت کو توانائی فراہم کرے گا۔ بڑھتی ہوئی مور گیج فنانسنگ پر موجودہ زور ،جو اس خطے کی مناسبت سے غیر مشروط اور مشروط بنیاد پر انتہائی کم پر بر قرار ہے ،ایک خیر مقدمی اقدام ہے اور آ مدنیوں میں پائیدار اضافے کے حصول اور SME سیٹھر کی توسیع میں مددگار ثابت ہوگا۔

خارجی صورتِ حال میں بہتری اور روپے کی قدر میں اضافہ معاشی منظر نامے کاروش پہلوہیں، جن کی مددسے افراطِ زر کادباؤ کم کرنے میں مدد مل رہی ہے۔البتہ،انھیں عالمی سطح پر تیل اور اجناس کی قیمتوں میں زیادتی اور IMF کی شر اکط کے تحت ملکی یوٹیلٹی نرخوں میں اضافے اور سبسڈی میں کی کامقابلہ ہو گا، جس سے پورے 2021ء میں افراطِ زر پر دباؤرہے گا۔ساختی مسائل۔ جیسے کہ SOEs کا انتظام اور نج کاری، ٹیکس کے دائرہ کار میں توسیح اور گردشی قرضوں۔سے نمٹنے کے لیے حکومت کی استعداد اور آمادگی کاجہ پروگرام کی کامیابی میں کلیدی کر دار اواکرے گی اور اسے فوری توجہ در کارہے۔

HBL نے سال کا آغاز مستخام انداز کے ساتھ کیاہے جہاں ماضی کے مسائل بڑے پیانے پر حل کیے جانچے ہیں اور تمام کاروباری اور سر گرمی کے عوامل عمدہ رفتار کا اظہار کر رہے ہیں۔ ہمارے سٹم زنہارے وجود کا سبب ہیں، جو کئی نسلول سے ہماراساتھ دے رہے ہیں۔ ہمارا پختہ تقین ہے کہ اپنے تمام تر اقد امات کی بنیاد میں اپنے کسٹم ز کو پیشِ نظر رکھتے ہوئے ہم بہتر کار کر دگی کا مظاہرہ جاری رکھیں گے۔ HBL میں، بینکاری کالائسنس رکھنے والی شکینالوجی کمپنی ہونے کے ناتے، ہم ڈیجیٹل استعال کو فروغ دے رہے ہیں تاکہ یہ بات یقینی بنائی جائے کہ ہمارے کلائنٹس کو اُن کی منفر د ضروریات پوری کرنے کے لیے جدید ترین اور بے مثال حل فراہم کیے جائیں۔

HBL قوم کی بنیاد کا حصہ ہے اور پاکستان کا سر فہرست مالی ادارہ ہونے کے ناتے ، HBL نے ملک کو سپورٹ کرنے میں ہر اول دستے کا کر دار ادا کیاہے اور ہمیشہ کر تارہے گا۔ کر کٹ کا جنون رکھنے والی اس قوم کو خراجِ شحسین پیش کرنے کے لیے ، HBLPSL کا آغاز ایک مثبت نوٹ کے ساتھ ہوااور آئندہ سہ ماہی کے دوران ان شاءاللہ پایئے گا۔ پہلک – پر ائیوٹ شر اکت داری کا ہمار اماڈل اب ہمارے بزنس کے طریقہ کار میں رہے بس گیاہے ، اور متعلقہ شعبوں میں فکری قیادت فراہم کر رہاہے ، اور حکومت اور SBP کے اہم اقد امات میں اُن کی معاونت کر رہاہے۔ لے HBLنے کسٹم زاور حقیقی معیشت کو معاونت فراہم کرنے میں ، خصوصاً ان مشکل ادوار میں ، اپنے عزم کا بار ہااعادہ کیاہے ، اور جہاں ضرورت ہو وہاں کریڈٹ کا مسلسل بہاؤیقینی بنانے کے لیے SBP کی جانب سے فراہم کر دہ لیکویڈ بیٹی اور فنڈنگ معاونت کے استعال میں نمایاں کر دار ادا کہا ہے۔

ان ہنگامہ خیز ادوار کے دوران، HBLنے وباسے نمٹنے کے تمام پہلوؤں میں اپنے عملے کی مد د جاری رکھی ہے۔ جس میں کام کرنے کے کچک دار طریقے، انڈسٹری کامایہ ناز طبی سپورٹ پروگرام اور، حال ہی میں، بینک میں کام کرنے والے تمام لوگوں کے لیے مفت و کیسین کی فراہمی شامل ہے۔ HBL تنوع سے متعلق اپنے ایجبٹڈے کے فروغ پر کار بند ہے، جس کے تحت خواتین کی بھر تیوں اور انھیں آگے لانے پر توجہ دی جارہی ہے، اور حال ہی میں اپنے آپریشنز کے تمام شعبوں میں مختلف صلاحیتیں رکھنے والے افراد کو بھرتی کرنے کا ایک ساختی اقدام متعارف کروایا ہے۔

# ذخائر ميں أتار جوهاؤ

افتتاحي غير تخصيص شده منافع

بینک ایکویٹی کے حامل افراد کے لیے قابل ادائیگی منافع ا ثاثہ جات کی دوبارہ تشخیص پر سرپلس سے منتقل شدہ۔محصول کا خالص

مناسب کارروائی کے لیے دستیاب منافع

مخلف مدول میں رکھی گئی رقوم: قانونى ذخائر ميں منتقل شدہ نقد منافع منقسمه –حتمي 2020ء مجموعی مناسب کارروائیاں

افتتاحي غير شخصيص شده منافع

نی حصص (شیئر) آمدنی (رویے)

سرمائے کا تناسب

بہتر منافع کی مددسے تمام tiers میں بینک کا کیپٹل ایڈ یکو لی ریشو (CAR)مشخکم ہوا۔ غیر مجموعی Tier 1 CAR بہتری کے ساتھ 14.8 سے 15.2 ہو گیا، جبکہ کُل CAR اضافے کے بعد ×20: Tier 1 CAR میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR ٹی پی ایس، گل CAR میں 20: CAR فی ایس، گل CAR کا 20: CAR میں آنے والی بہتری میں روپے کی قدر کے اثرات (CAR کا بیار کی ایس، گل CAR کا بیار کی میں روپے کی قدر کے اثرات (CAR کا بیار کی ایس، گل CAR کا بیار کی میں روپے کی قدر کے اثرات (CAR کے اثرات (CAR کی پی ایس، گل CAR کی بیار کی میں روپے کی قدر کے اثرات (CAR کی بیار کی میں روپے کی قدر کے اثرات (CAR کے اثرات (CAR کی بیار کی بیار کی بیار کی کی بیار کی کی کندر کے اثرات (CAR کی بیار کی بیا بی ایس) کے ساتھ ساتھ کیپٹل کنورزیشن بفر میں مسلسل رعایت بھی شامل ہے جس کے باعث کُل CAR میں 41 بی بی ایس کااضافہ ہوا۔

ملين روپي

129,263

8.298

137,577

(830)

(4,401)

(5,231)

132,346

5.66

16 8,314

د سمبر 2020ء میں، بینک نے موجودہ Tier 2 سب آرڈنٹیٹرڈیٹ TFCs پر اپناکال آپشن استعال کیا۔ یہ 19 فروری 2021ء کو مکمل طور پر ادا کر دیے گئے۔

# منافع منقسمه

بورڈ آف ڈائر کیٹر زنے 20 اپریل 2021ء کو منعقدہ اجلاس میں 31 مارچ 2021ء کو ختم ہونے والی سہ ماہی کے لیے 1.75 رویے فی حصص (ج17.5) کے عبوری نقد منافع منقسمه كااعلان كبابه

# ڈائر یکٹر زمیں تبدیلی

محتر مہ ڈیان مور اور محترم سلیم چنائے 25 مارچ 2021ء کو اپنی مدت پوری کرنے کے بعد بورڈ آف ڈائر بکٹر زسے ریٹائر ہو گئے۔ بورڈ اُن کی کاوشوں کے لیے اپنی ستائش ر یکارڈیر لاناچا ہتا ہے۔26 مارچ 2021ء کو،سالانہ اجلاس عام میں HBL کے بورڈیر نئی تین سالہ مدت کے لیے سات ڈائر کیٹر ز کاانتخاب کیا گیا۔

محتر مہ صا کمال اور محترم خلیل احمہ بھی 26 مارچ 2021ء سے بورڈ آف ڈائر کیٹر زمیں منتخب کیے گئے۔ محترمہ صا انفار میشن ٹیکنالو جی میں 3 دہائیوں سے زیادہ کا تجربیہ ر کھتی ہیں، جن میں سے 20 سال کا عرصہ پاکستان میں اور بین الا قوامی سطح پر IBM کے ساتھ قائدانہ عہدوں پر تقر ری شامل ہے۔اُنھوں نے انسٹیٹیوٹ آف بزنس ایڈ منسٹریشن (IBA)، کراچی سے MBA کیا ہے اور IBM سینٹر ز، نیز Insead، بوسٹن یونیورسٹی اور جائنا یورپ انٹر نیشنل بزنس اسکول (CEIBS) سے متعدد سر ٹیفکیشن اور ٹریننگ کور سز مکمل کیے ہیں۔ محترمہ صبانے پاکستان انسٹیٹیوٹ آف کارپوریٹ گور ننس سے اپنی ڈائریکٹر سر ٹیفکیشن مکمل کی ہے اور وہ فی الوقت پیکیجبز لمدیٹٹر کے بورڈ میں خدمات انجام دےرہی ہیں۔وہ IBAکے بورڈ آف گورنرز کی رُکن بھی ہیں۔

# اظهارتشكر

بورڈ اور انظامیہ کی جانب سے ہم اپنے ریگولیٹر زاور حکومتِ پاکستان، بالخصوص اسٹیٹ بینک آف پاکستان، وزارتِ مالیات اور سکیور ٹیز اینڈ ایکیچنج نمیشن آف پاکستان کا وشول کا اعتراف کرتے ہیں۔اس غیر معمولی وقت میں، انھول نے الیی پالیسیال بنائیں اور اقد امات کیے جو مصلحت اندیش اور متوازن ہیں، معیشت، کسٹمر زاور پاکستان کے عوام کی حفاظت کرتے ہیں، اور بینکنگ اور فنانشل سر وسز انڈسٹری کی سالمیت اور بہتری کا تحفظ بھی کرتے ہیں۔

ہم اپنے صار فین کے احسان مند ہیں جو اپنے کاروبار اور اعتماد کے ذریعے اپنا بھر وساجاری رکھے ہوئے ہیں۔ ہمارے حصص یافتگان نے ثابت قدمی سے ہماراسا تھ دیا ہے اور اُن کے ساتھ ساتھ ہم تمام اسٹیک ہولڈرز کے انتہائی شکر گزار ہیں۔ بورڈ اور انتظامیہ گور ننس کے اعلیٰ ترین معیارات بر قرار رکھنے کے لیے پُرعزم ہے اور ہم اپنے اسٹیک ہولڈرز کو یقین ولاتے ہیں کہ اس خطے میں ہم اپنی کاروباری صنعت میں عروح پر ہول گے۔

آخر میں، ہم اپنے تمام ملاز مین اور اُن کے اہلِ خانہ، بالخصوص کسٹمر کاسامنا کرنے والے یو نٹس اور برانچوں میں موجود عملے کے بتہِ دل سے شکر گزار ہیں، جنھوں نے ان خطر ناک حالات میں بہادری کا مظاہرہ کرتے ہوئے اس بحر ان میں ہمارے کسٹمرز کی بنیادی ضروریات کی پیکمیل یقینی بنائی۔ یہ ہمارے ہیر واور ہیر وئن ہیں اور ہم اُن کے عزم اور انتھک محنت کے لیے انھیں خراج تحسین پیش کرتے ہیں۔

منجانب بورڈ

شفیق د هرمشی ڈائیر یکٹر محمداور نگزیب صدراور چیف ایگزیکٹو آفیسر

2021 يريل، 2021ء

# **Condensed Interim Unconsolidated Statement of Financial Position**

As at March 31, 2021

	Note	(Unaudited) March 31, 2021 (Rupees	(Audited) December 31, 2020 in '000)
ASSETS			
Cash and balances with treasury banks	5	270,996,526	347,988,749
Balances with other banks	6	28,776,670	38,422,719
Lendings to financial institutions	7	58,475,805	30,154,193
Investments	8	1,686,133,876	1,912,237,993
Advances	9	1,102,013,745	1,117,320,960
Fixed assets	10	86,072,120	84,350,518
Intangible assets	11	4,927,036	4,596,807
Deferred tax assets	12	658,860	-
Other assets	13 _	106,887,763	108,639,781
		3,344,942,401	3,643,711,720
LIABILITIES			
Bills payable	14	43,611,742	46,122,344
Borrowings	15	280,613,929	540,095,253
Deposits and other accounts	16	2,630,210,884	2,669,490,716
Liabilities against assets subject to finance lease		-	-
Subordinated debt	17	12,374,000	22,356,000
Deferred tax liabilities	12	-	2,968,857
Other liabilities	18	138,108,347	119,953,785
		3,104,918,902	3,400,986,955
NET ASSETS	=	240,023,499	242,724,765
REPRESENTED BY			
Shareholders' equity			
Share capital		14,668,525	14,668,525
Reserves		61,012,298	63,040,638
Surplus on revaluation of assets - net of tax	19	31,996,660	35,752,856
Unappropriated profit		132,346,016	129,262,746
	-	240,023,499	242,724,765
	=		

The annexed notes 1 to 39 form an integral part of these condensed interim unconsolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer

**CONTINGENCIES AND COMMITMENTS** 

Rayomond Kotwal Chief Financial Officer

Salim Raza Director Shaffiq Dharamshi Director

20

Dr. Najeeb Samie Director

# **Condensed Interim Unconsolidated Profit and Loss Account (Unaudited)**

For the three months ended March 31, 2021

	9,610,482 9,548,094 0,062,388	69,822,447 43,620,056
	9,548,094	43,620,056
·		
		26,202,391
Non mark-up / interest income		
	5,114,018	4,134,800
Dividend income	336,364	628,361
Foreign exchange income / (loss)	824,846	(1,678,725)
	1,179,287	(280,304)
Loss / (gain) on securities - net 25	(166,887)	2,245,639
Other income / (loss) 26	87,107	(422,060)
` '	7,374,735	4,627,711
Total income 3	7,437,123	30,830,102
Non mark-up / interest expenses		
Operating expenses 27 2	1,350,144	23,253,870
Workers' Welfare Fund - charge	317,218	160,170
Other charges 28	42,233	232,198
Total non mark-up / interest expenses 2	1,709,595	23,646,238
Profit before provisions and taxation 1	5,727,528	7,183,864
Provisions / (reversals) and write offs - net 29	1,727,467	141,329
Profit before taxation 1	4,000,061	7,042,535
Taxation 30	5,702,139	3,044,756
Profit after taxation	8,297,922	3,997,779
	Rup	ees
Basic and diluted earnings per share 31	5.66	2.73

The annexed notes 1 to 39 form an integral part of these condensed interim unconsolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer Rayomond Kotwal Chief Financial Officer

Salim Raza Director Shaffiq Dharamshi Director

Dr. Najeeb Samie Director

# **Condensed Interim Unconsolidated Statement of Comprehensive Income (Unaudited)**

For the three months ended March 31, 2021

January 01 to January 01 to March 31, March 31, 2021 2020 (Rupees in '000)

Profit after taxation for the period

8,297,922

3,997,779

Other comprehensive income / (loss)

Items that may be reclassified to the profit and loss account in subsequent periods

Effect of translation of net investment in foreign branches - net of tax

**(2,858,132)** 2,434,567

Movement in surplus / deficit on revaluation of investments - net of tax

(3,740,500)

6,037,777

**Total comprehensive income** 

1,699,290

12,470,123

The annexed notes 1 to 39 form an integral part of these condensed interim unconsolidated financial statements.

# **Condensed Interim Unconsolidated Statement of Changes In Equity (Unaudited)**

# For the three months ended March 31, 2021

		Reserves						
			Ca	pital	Unappropria-		(deficit) on ation of	
	Share capital	Statutory	Exchange Translation	Non - distributable capital	ted profit	Investments	Fixed / Non- banking assets	Total
				(Rupees in	'000)			
Balance as at December 31, 2019	14,668,525	33,463,859	23,263,185	547,115	104,668,407	3,573,355	21,237,500	201,421,946
Comprehensive income for the three months ended March 31, 2020 Profit after taxation for the three months ended March 31, 2020	-	-	-	-	3,997,779	-	-	3,997,779
Other comprehensive income / (loss)								
Effect of translation of net investment in foreign branches - net of tax	-	-	2,434,567	-	-	-	-	2,434,567
Movement in surplus / deficit on revaluation of assets - net of tax	-	-	-	-	-	6,037,777	-	6,037,777
	-	-	2,434,567	-	3,997,779	6,037,777	-	12,470,123
Transferred to statutory reserve	-	399,778		-	(399,778)	-	-	-
Transferred from surplus on revaluation of assets - net of tax	-	-	-	-	10,943	-	(10,943)	-
Exchange loss realised on closure of Bank branch - net of tax			1,151,197					1,151,197
Transactions with owners, recorded directly in equity Final cash dividend - Rs 1.25 per share declared subsequent to the year ended December 31, 2019					(1,833,565)			(1,833,565)
Balance as at March 31, 2020	14,668,525	33,863,637	26,848,949	547,115	106,443,786	9,611,132	21,226,557	213,209,701
Comprehensive income for the nine months ended December 31, 2020								
Profit after taxation for the nine months ended December 31, 2020	-	-	-	-	27,525,903	-	-	27,525,903
Other comprehensive income / (loss)								
Effect of translation of net investment in foreign branches - net of tax	-	-	(971,653)	-	-	-	-	(971,653)
Remeasurement loss on defined benefit obligations - net of tax	-	-	-	-	(154,770)	-	-	(154,770)
Movement in surplus / deficit on revaluation of assets - net of tax	-	-	-	-	-	(1,141,090)	6,090,239	4,949,149
	-	-	(971,653)	-	27,371,133	(1,141,090)	6,090,239	31,348,629
Transferred to statutory reserve	-	2,752,590	-	-	(2,752,590)		(00.000)	-
Transferred from surplus on revaluation of assets - net of tax	-	-	-	-	33,982	-	(33,982)	-
Transactions with owners, recorded directly in equity								
1st interim cash dividend - Rs 1.25 per share	-	-	-	-	(1,833,565)		-	(1,833,565)
Balance as at December 31, 2020	14,668,525	36,616,227	25,877,296	547,115	129,262,746	8,470,042	27,282,814	242,724,765
Comprehensive income for the three months ended March 31, 2021								
Profit after taxation for the three months ended March 31, 2021	-	-	-	-	8,297,922	-	-	8,297,922
Other comprehensive income								
Effect of translation of net investment in foreign branches - net of tax	_	_	(2,858,132)	_	-	-	-	(2,858,132)
Movement in surplus / deficit on revaluation of assets - net of tax	_	_	-	_	_	(3,740,500)	_	(3,740,500)
	-	-	(2,858,132)	_	8,297,922	(3,740,500)	-	1,699,290
Transferred to statutory reserve	_	829,792	( , , . 32/	_	(829,792)		_	-
Transferred from surplus on revaluation of assets - net of tax	-	-	-	-	15,696	-	(15,696)	-
Transactions with owners, recorded directly in equity								
Final cash dividend - Rs 3 per share declared subsequent to the year ended December 31, 2020	-	-	-	-	(4,400,556)	-	-	(4,400,556)
Balance as at March 31, 2021	14,668,525	37,446,019	23,019,164	547,115	132,346,016	4,729,542	27,267,118	240,023,499
	, ,	, .,	, ,,,,,	- ,	,,	, -,	, -	,

The annexed notes 1 to 39 form an integral part of these condensed interim unconsolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer Rayomond Kotwal Chief Financial Officer

Salim Raza Director Shaffiq Dharamshi Director Dr. Najeeb Samie Director

# **Condensed Interim Unconsolidated Cash Flow Statement (Unaudited)**

## For the three months ended March 31, 2021

	January 01 to March 31, 2021	January 01 to March 31, 2020
		2020 es in '000)
	, ,	,
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	14,000,061	7,042,535
Dividend income	(336,364)	
	13,663,697	6,414,174
Adjustments:	4 400 000	4 220 440
Depreciation Amortisation	1,483,320 213,532	1,339,416 162,047
Depreciation on right-of-use assets	838,251	722.428
Mark-up / return / profit / interest expensed on lease liability against right-of-use assets	527,127	429,406
(Reversal of) / provision for diminution in value of investments	(735,707)	
Provision against loans and advances	2,829,070	80,311
(Reversal of) / provision against other assets Provision against off-balance sheet obligations	(235,590) 82,222	32,186 15,629
Unrealised gain on held-for-trading securities	(1,038)	
Exchange loss realised on closure of Bank's overseas branch - net of tax	-	1,151,197
Exchange gain realised on reduction in capital of subsidiary	(13,354)	
Loss / (gain) on sale of fixed assets - net Workers' Welfare Fund	1,149 317,218	(15,444)
Workers Wellale Fund	5,306,200	160,170 2,063,022
	18,969,897	8,477,196
(Increase) / decrease in operating assets		
Lendings to financial institutions	(28,321,612)	
Held-for-trading securities Advances	(23,992,678)	
Other assets (excluding advance taxation)	12,478,145 35,680	(10,352,740) 7,459,412
one acces (cholading davance takation)	(39,800,465)	
Increase / (decrease) in operating liabilities		
Bills payable	(2,510,602)	
Borrowings from financial institutions Deposits and other accounts	(259,481,324)	
Other liabilities	(39,279,832) 13,767,160	15,073,848
outs. Hazimuse	(287,504,598)	
	(308,335,166)	
Income tax paid	(4,712,538)	
Net cash flows used in operating activities	(313,047,704)	(85,326,341)
CASH FLOWS FROM INVESTING ACTIVITIES		
Net investment in available-for-sale securities	262,235,614	(15,824,693)
Net investment in held-to-maturity securities	(18,070,221)	
Net investment in subsidiaries	212,273	(378,918)
Net investment in associates Dividend received	88,398 73,353	300,993
Investments in fixed assets	(3,600,371)	
Investments in intangible assets	(561,480)	
Proceeds realised on reduction in capital of subsidiary	36,590	3,021,200
Proceeds from sale of fixed assets	12,001	25,967
Effect of translation of net investment in foreign branches - net of tax  Net cash flows generated from / (used in) investing activities	(2,858,132) 237,568,025	2,434,567 (4,566,444)
Net cash nows generated nom? (asea in) investing activities	231,300,023	(4,300,444)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of subordinated debt	(9,982,000)	(2,000)
Payment of lease liability against right-of-use assets	(1,175,190)	
Dividend paid  Net cash flows used in financing activities	(1,403) (11,158,593)	
Net cash nows used in infancing activities	(11,100,000)	(1,000,010)
Decrease in cash and cash equivalents during the period	(86,638,272)	(91,428,703)
Cash and cash equivalents at the beginning of the period	390,217,855	363,985,741
Effect of exchange rate changes on cash and cash equivalents	(3,806,387)	
	386,411,468	369,381,356
Cash and cash equivalents at the end of the period	299,773,196	277,952,653

The annexed notes 1 to 39 form an integral part of these condensed interim unconsolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer Rayomond Kotwal
Chief Financial Officer

Salim Raza Director Shaffiq Dharamshi Director Dr. Najeeb Samie Director

## For the three months ended March 31, 2021

### STATUS AND NATURE OF BUSINESS

Habib Bank Limited (the Bank) is incorporated in Pakistan and is engaged in commercial banking services in Pakistan and overseas. The Bank's registered office is at Habib Bank Tower, 9th Floor, Jinnah Avenue, Islamabad and its principal office is at HBL Tower, Plot number G-4, KDA Scheme 5, Block 7 Clifton, Karachi. The Bank's shares are listed on the Pakistan Stock Exchange. The Bank operates 1,648 (2020: 1,659) branches inside Pakistan including 101 (2020: 62) Islamic Banking Branches and 39 (2020: 38) branches outside the country including in the Karachi Export Processing Zone (KEPZ). The Aga Khan Fund for Economic Development S.A. (AKFED) is the parent company of the Bank and its registered office is in Geneva, Switzerland.

- 1.1 Habib Finance International Limited (HFIL) had voluntarily surrendered its banking license in 2019 and was under voluntary liquidation. The entire capital has been repatriated to Pakistan. HFIL's final general meeting to conclude the liquidation was held on February 19, 2021 and relevant documents were filed with the Hong Kong Companies Registry. HFIL shall be deemed to be formally dissolved during 2021.
- 1.2 The Bank had commenced an orderly winding down of its operations in Afghanistan and banking operations were ceased on June 10, 2019. The remaining formalities required for closure are now in progress.
- 1.3 The Bank has decided to exit its operations in Mauritius and is at an advanced stage of discussions with a potential

#### 2 **BASIS OF PRESENTATION**

#### 2.1 STATEMENT OF COMPLIANCE

These condensed interim unconsolidated financial statements have been prepared in accordance with accounting and reporting standards as applicable in Pakistan. These comprises of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Banking Companies Ordinance, 1962;
- Provisions of and directives issued under the Companies Act, 2017; and
- Directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP) from time to time.

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 or the directives issued by the SBP and the SECP differ with the requirements of IFRSs or IFAS, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives, shall prevail.

- 2.2 The disclosures made in these condensed interim unconsolidated financial statements have been limited based on the format prescribed by the SBP vide BPRD Circular Letter No. 5 dated March 22, 2019 and IAS 34. These condensed interim unconsolidated financial statements do not include all the information and disclosures required for annual unconsolidated financial statements and should be read in conjunction with the unconsolidated financial statements for the year ended December 31, 2020.
- 2.3 Standards, interpretations of and amendments to existing accounting and reporting standards that have become effective in the current year.

There are certain new standards and interpretations of and amendments to existing accounting and reporting standards that have become applicable to the Bank for accounting periods beginning on or after January 1, 2021. These are considered either to not be relevant or not to have any significant impact on the Bank's financial statements.

#### 24 Standards and amendments to existing accounting and reporting standards that are not yet effective.

IFRS 9 has been applicable in several overseas jurisdictions from January 1, 2018 and is progressively being adopted in others. The requirements of this standard are incorporated in the Bank's financial statements for the jurisdictions where IFRS 9 has been adopted. As per the SBP's BPRD Circular Letter no. 4 dated October 23, 2019, the applicability of IFRS 9 to banks in Pakistan was deferred to accounting periods beginning on or after January 1, 2021 and detailed guidelines are awaited regarding the same.

For the three months ended March 31, 2021

#### 2.5 Critical accounting estimates and judgements

The basis for accounting estimates adopted in the preparation of these condensed interim unconsolidated financial statements is the same as that applied in the preparation of the unconsolidated financial statements for the year ended December 31, 2020.

## SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed interim unconsolidated financial statements are consistent with those followed in the preparation of the unconsolidated financial statements for the year ended December 31, 2020.

#### 4 FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Bank are consistent with those disclosed in the unconsolidated financial statements for the year ended December 31, 2020.

5	CASH AND BALANCES WITH TREASURY BANKS	(Unaudited) March 31, 2021	(Audited) December 31, 2020
		(Rupees	s in '000)
	In hand Local currency Foreign currencies	39,903,115 6,974,333 46,877,448	39,840,558 15,979,300 55,819,858
	With State Bank of Pakistan in Local currency current accounts Foreign currency current accounts Foreign currency deposit accounts	90,555,814 6,870,028 13,797,571 111,223,413	128,439,933 6,788,327 13,768,677 148,996,937
	With other Central Banks in Foreign currency current accounts Foreign currency deposit accounts	19,149,962 11,751,045 30,901,007	25,437,714 11,120,595 36,558,309
	With National Bank of Pakistan in local currency current accounts	81,192,487	104,866,634
	National Prize Bonds	802,171 270,996,526	1,747,011 347,988,749
6	BALANCES WITH OTHER BANKS		
	In Pakistan In current accounts	90,164	1,977,022
	Outside Pakistan In current accounts In deposit accounts	14,198,270 14,488,236 28,686,506	25,349,080 11,096,617 36,445,697
		28,776,670	38,422,719
7	LENDINGS TO FINANCIAL INSTITUTIONS		
	Call money lendings Repurchase agreement lendings (reverse repo) Bai Muajjal receivable with State Bank of Pakistan Bai Muajjal receivable with other Financial Institutions	14,406,723 36,025,919 - 8,043,163 58,475,805	24,896,835 5,257,358 

For the three months ended March 31, 2021

INVESTMENTS	Note		March 31, 2021	(Unaudited)				31, 2020 (Audited)	0 (Audited)		
		Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value		
Investments by type					(R	upees in '000)					
Held-for-trading (HFT) securities											
Federal Government securities			Ī					Ī			
- Market Treasury Bills		134,432,969		(15,768)	134,417,201	105,072,858	-	(13,636)	105,059,22		
- Pakistan Investment Bonds		20,227,577		10,519	20,238,096	25,655,331	-	19,066	25,674,39		
Shares											
- Listed companies		240,277		(15,144)	225,133	137,682	-	8,542	146,2		
Foreign securities						400.004		00.500			
- Government debt securities		98,160 154,998,983	-	21,431 1,038	119,591 155.000.021	102,884 130,968,755	-	23,578 37,550	126,4 131,006,3		
Available-for-sale (AFS) securities		10 1,000,000		1,000	.00,000,02	100,000,100		01,000	101,000,0		
Federal Government securities			1								
- Market Treasury Bills		210,620,674		(209,541)	210,411,133	514,554,259	-	1,445,967	516,000,2		
- Pakistan Investment Bonds		803,602,946		5,510,841	809,113,787	782,920,795	-	10,650,864	793,571,6		
- Ijarah Sukuks		82,674,191		(28,766)	82,645,425	67,678,595	-	(322,645)	67,355,9		
- Government of Pakistan											
US Dollar Bonds		10,795,255	(365,058)	660,124	11,090,321	10,348,511	(413,330)	673,381	10,608,5		
- Other Federal Government securities		942,908		-	942,908	530,538	-	-	530,		
Shares							(0.000.440)	0.40.000	= 000		
- Listed companies		7,290,135	(2,268,982)	736,891	5,758,044	7,975,054	(2,983,143)	846,869	5,838,		
- Unlisted companies  Non-Government debt securities		4,899,328	(87,125)		4,812,203	4,899,328	(87,125)	-	4,812,		
- Listed		46,943,545		383,000	47,326,545	46.943.545		321,860	47,265,		
- Unlisted		1,651,878	(250,877)	22,500	1,423,501	1,671,878	(270,877)	22,500	1,423,		
Foreign securities		1,001,070	(200,011)	22,000	1,723,301	1,071,070	(270,077)	22,000	1,720,		
- Government debt securities		46,033,508	(588,557)	430,711	45,875,662	40,682,649	(565,331)	(24,325)	40,092,		
- Non-Government debt securities		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(,,		-,,	.,,.	(***,*** /	( , , , , ,	,,,,,		
- Listed		3,773,410	(23,686)	139,176	3,888,900	3,520,736	(48,750)	81,717	3,553,		
- Unlisted		-	-	-	-	-	-	-			
- Equity securities - Unlisted		5,583	(301)	-	5,282	5,913	(321)	-	5,		
National Investment Unit Trust		11,113	-	36,211	47,324	11,113	-	35,726	46,		
Real Estate Investment Trust units		55,000		(4,800)	50,200	55,000	-	(2,000)	53,		
Preference shares		744,400 1,220,043,874	(3,584,586)	77,000 7,753,347	821,400 1,224,212,635	744,400 1,482,542,314	(4,368,877)	155,400 13,885,314	1,492,058,		
Held-to-maturity (HTM) securities	8.2	1,220,043,074	(3,304,300)	1,133,341	1,224,212,033	1,402,342,314	(4,300,077)	13,003,314	1,432,000,1		
Federal Government securities								Ī			
- Pakistan Investment Bonds		234,996,406		-	234,996,406	216,669,214	-	-	216,669,		
- Government of Pakistan											
US Dollar Bonds				-		-	-	-			
- Other Federal Government securities		10,794,000	-	-	10,794,000	10,794,000	-	-	10,794,		
Non-Government debt securities											
- Listed		5,462,080	-	-	5,462,080	4,277,922	-	-	4,277,		
- Unlisted		16,074,968			16,074,968	16,209,049	-	-	16,209,		
Foreign securities		40 440 040			40 440 040	40.047.545	(42)		40.047		
<ul> <li>Government debt securities</li> <li>Non-Government debt securities</li> </ul>		12,412,218	.	-	12,412,218	13,617,545	(13)	-	13,617,		
- Listed		345,906	(12,840)		333,066	397,139	(14,650)		382,		
- Unlisted		262,354	(1,370)		260,984	312,842	(1,516)	_ [ ]	311,3		
		280,347,932	(14,210)	-	280,333,722	262,277,711	(16,179)	-	262,261,		
Investment to accordate and			(,= 0 )		,,,,,,,,,	,,	(.0,0)		_02,201,		
Investment in associates and											
joint venture	8.2	9,208,381	-	-	9,208,381	9,296,779	-	-	9,296,7		
	8.2	9,208,381 17,379,117		-	9,208,381	9,296,779 17,614,626	-	-	9,296,7 17,614,6		

(Unaudited) (Audited)
March 31, December 31,
2021 2020
(Rupees in '000)

## 8.1.1 Investments given as collateral

The market value of investments given as collateral against borrowings is as follows:

## Federal Government securities

- Market Treasury Bills
- Pakistan Investment Bonds

 10,379,771
 113,807,278

 63,884,650
 207,400,499

 74,264,421
 321,207,777

## For the three months ended March 31, 2021

The market value of investment classified as held-to-maturity and investment in listed associates and joint venture is as follows:

		March 31, 20	21 (Unaudited)	December 31,	2020 (Audited)	
		Book value	Market value	Book value	Market value	
		(Rupees in '000)				
					004 004 007	
	- Investment classified as held-to-maturity	280,333,722	278,219,286	262,261,532	264,661,267	
	- Investment in listed associates and joint venture	8,952,150	26,975,764	9,040,549	31,042,377	
				(Unaudited) March 31, 2021	(Audited) December 31, 2020	
8.3	Particulars of provision held against diminution in the value of	of investments		(Rupees	s in '000)	
	Opening balance			4,385,056	4,905,784	
	Exchange adjustment			(50,553)	12,357	
	Charge / (reversal)					
	Charge for the period / year			56,534	1,176,274	
	Reversal for the period / year			(12,961)	(15,066)	
	Reversal on disposal during the period / year			(779,280)	(1,694,293)	
	Net reversal			(735,707)	(533,085)	
	Closing balance			3,598,796	4,385,056	

## Particulars of provision against debt securities

	March 31, 202	March 31, 2021 (Unaudited)		020 (Audited)	
Category of classification	Non- Performing Investments	Provision	Non- Performing Investments	Provision	
g,		(Rupee:	s in '000)		
<b>Domestic</b> Loss	250,877	250,877	270,877	270,877	

8.4.1 In addition to the above, certain overseas branches hold a general provision of Rs 991.512 million (December 31, 2020: Rs 1,043.590 million) against investments in accordance with the ECL requirements of IFRS 9.

			Performing		Non - per	forming	Total	
			(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)
9	ADVANCES	Note	March 31, 2021	December 31, 2020	March 31, 2021	December 31, 2020	March 31, 2021	December 31, 2020
					(Rupees	in '000)		
	Loans, cash credits, running finances, etc.		921,056,701	915,997,978	68,875,581	70,107,569	989,932,282	986,105,547
	Islamic financing and related assets Bills discounted and purchased	36.3	126,451,313 55,950,366	154,081,348 48,357,231	408,746 5,623,685	337,107 5,005,929	126,860,059 61,574,051	154,418,455 53,363,160
	Advances - gross		1,103,458,380	1,118,436,557	74,908,012	75,450,605	1,178,366,392	1,193,887,162
	Provision against advances - Specific - General	9.3	(9,951,413) (9,951,413)	(9,498,565) (9,498,565)	(66,401,234) - (66,401,234)	(67,067,637) - (67,067,637)	(66,401,234) (9,951,413) (76,352,647)	(67,067,637) (9,498,565) (76,566,202)
	Advances - net of provision		1,093,506,967	1,108,937,992	8,506,778	8,382,968	1,102,013,745	1,117,320,960
							(Unaudited) March 31, 2021	(Audited) December 31, 2020
9.1	Particulars of advances (Gross	)						in '000)
	In local currency						988,438,202	1,013,517,803
	In foreign currencies						189,928,190	180,369,359
							1,178,366,392	1,193,887,162

## For the three months ended March 31, 2021

9.2 Advances include Rs 74,908.012 million (December 31, 2020: Rs 75,450.605 million) which have been placed under non-performing status as detailed below:

Category of Classification	(Unau March 3	(Audited) December 31, 2020		
	Non - performing advances	Provision (Rupees	Non - performing advances in '000)	Provision
Domestic		(itapees	3 111 000)	
Other assets especially mentioned	1,174,107	-	723,200	-
Substandard	3,174,080	760,889	5,298,716	1,294,860
Doubtful	5,764,062	2,882,031	1,077,034	538,517
Loss	39,701,914	39,101,143	42,141,393	40,925,622
	49,814,163	42,744,063	49,240,343	42,758,999
Overseas				
Not past due but impaired	194,527	137,651	592,400	355,535
Overdue by:				
Upto 90 days	616,450	547,858	105,684	36,925
91 to 180 days	192,125	49,179	225,844	51,457
181 to 365 days	2,740,500	2,717,511	2,847,011	2,846,499
> 365 days	21,350,247	20,204,972	22,439,323	21,018,222
	25,093,849	23,657,171	26,210,262	24,308,638
Total	74,908,012	66,401,234	75,450,605	67,067,637

## 9.3 Particulars of provision against advances

	Note	March 31, 2021 (Unaudited)			December 31, 2020 (Audited)			
		Specific	General	Total	Specific	General	Total	
				(Rupees	in '000)			
Opening balance Exchange adjustment		67,067,637 (1,170,449)	9,498,565 (103,902)	76,566,202 (1,274,351)	66,459,144 743,861	3,292,615 37,955	69,751,759 781,816	
Charge for the period / year Reversal for the period / year Net charge against advances		3,848,352 (1,576,032) 2,272,320	721,901 (165,151) 556,750	4,570,253 (1,741,183) 2,829,070	7,989,721 (3,920,241) 4,069,480	6,450,039 (282,044) 6,167,995	14,439,760 (4,202,285) 10,237,475	
Charged off during the period / year- agriculture financing Written off during the period / year	9.5	(124,617) (1,643,657)	-	(124,617) (1,643,657)	(750,824) (3,454,024)	-	(750,824) (3,454,024)	
Closing balance		66,401,234	9,951,413	76,352,647	67,067,637	9,498,565	76,566,202	

- 9.4 General provision includes provision amounting to Rs 2,382.174 million (December 31, 2020: Rs 2,237.187 million) against consumer finance portfolio. General provision also includes Rs 2,151.289 (December 31, 2020: Rs 1,843.428 million) pertaining to overseas advances to meet the requirements of the regulatory authorities of the respective countries in which the Bank operates. General provision also includes Rs 5,417.950 (December 31,2020: Rs 5,417.950 million) carried as a matter of prudence on account of COVID-19.
- These represent non-performing advances for agriculture financing which have been classified as loss, are fully provided and are in default for more than 3 years. These non-performing advances have been charged off by extinguishing them against the provision held, in accordance with the SBP's Prudential Regulations for Agriculture Financing. This charge off does not, in any way, prejudice the Bank's right of recovery from these customers.

For the three months ended March 31, 2021

			(Unaudited)	(Audited)
		Dete		
		Note	March 31,	December 31,
			2021	2020
10	FIXED ASSETS		(Rupee	es in '000)
	Capital work-in-progress	10.1	3,512,205	2,309,644
	Property and equipment		82,559,915	82,040,874
			86,072,120	84,350,518
10.1	Capital work-in-progress			
	Civil works		2,808,532	602,868
	Equipment		529,209	1,182,896
	Advances to suppliers and contractors		174,464	523,880
			3,512,205	2,309,644
10.2	Additions to fixed assets		(Unau	ıdited)
				months ended
			March 31,	March 31,
			•	•
			2021	2020
			(Rupees	s in '000)
	The following additions have been made to fixed assets during the period:			
	Capital work-in-progress		1,202,561	384,744
	Dranarty and agginment			
	Property and equipment		400.000	404.070
	Leasehold land		400,000	464,070
	Building on leasehold land		115,460	292
	Machinery		64,202	17,089
	Leasehold improvements		152,873	265,211
	Furniture and fixtures		194,339	112,119
	Electrical, office and computer equipment		1,424,203	405,801
	Vehicles		46,733	13,003
	VOINGIGO		2,397,810	1,277,585
			2,337,010	1,277,505
	Right-of-use assets - net		641,461	98,030
			011,101	00,000
			4,241,832	1,760,359
10.3	Disposals of fixed assets			
	The net book value of fixed assets disposed off during the period is as follows:	ows:		
	a 3 p			
	Property and equipment			
	Leasehold improvements		_	128
	Furniture and fixtures			915
				1
	Electrical, office and computer equipment		537	9,471
	Vehicles		12,613	9
			13,150	10,523
	Derecognition of right-of-use assets on closure of a foreign branch		-	398,169
			13,150	408,692
			10,100	100,002
			(Unaudited)	(Audited)
			March 31,	December 31,
11	INTANGIBLE ASSETS		2021	2020
			(Rupee	es in '000)
	Conital work in progress, computer coffware		4 070 275	1 552 020
	Capital work-in-progress - computer software		1,870,375	1,553,039
	Intangible assets		3,056,661	3,043,768
			4,927,036	4,596,807
44.4	Additions to intensibles sands		41	
11.1	Additions to intangibles assets			idited)
				months ended
			March 31,	March 31,
			2021	2020
	The following additions have been made to intangible assets during the pe	eriod:	(Rupees	s in '000)
			(, .s.poor	,
	Capital work-in-progress		317,336	50,746
	Computer software		244,145	223,268
			561,481	274,014
			501,401	2/4,014

For the three months ended March 31, 2021

			(Unaudited)	(Audited)
12	DEFERRED TAX ASSETS / (LIABLITIES)	Note	March 31, 2021	December 31, 2020 s in '000)
	Deductible temporary differences on		(rapos	555,
	Provision against investments		864,519	1,143,042
	- Provision against investments		4,293,666	3,591,810
	<ul> <li>Provision against doubtful debts and off-balance sheet obligations</li> <li>Liabilities written back under section 34(5) of the Income Tax Ordinance (ITO) 20</li> </ul>	201	2,583,250	1,938,319
	- Provision against other assets	J0 I	41,365	45,062
	- Deficit on revaluation of fixed assets		72,832	72,832
	- Ijarah financing		210,925	199,225
			8,066,557	6,990,290
	Taxable temporary differences on		(4.004.745)	(4.054.704)
	- Accelerated tax depreciation	19	(1,801,715)	(1,851,784)
	<ul><li>Surplus on revaluation of fixed assets</li><li>Surplus / Deficit on revaluation of investments</li></ul>	19	(1,778,427) (3,023,806)	(1,788,461) (5,415,272)
	- Exchange translation reserve	13	(803,749)	(903,630)
	Exonarige translation receive		(7,407,697)	(9,959,147)
	Not deferred to the little little and the little little and the li		658,860	(2,968,857)
	Net deferred tax assets / (liabilities)		656,000	(2,900,037)
13	OTHER ASSETS			
	Mark-up / return / profit / interest accrued in local currency		38,211,546	44,804,538
	Mark-up / return / profit / interest accrued in foreign currency		2,520,081	2,448,754
	Advances, deposits, advance rent and other prepayments		3,211,471	2,355,787
	Advance taxation		19,057,205	21,183,176
	Advances against subscription of securities		346,000	1,096,000
	Stationery and stamps on hand Accrued fees and commissions		122,433	113,476
	Due from Government of Pakistan / SBP		647,880 1,680,339	464,201 1,441,901
	Mark to market gain on forward foreign exchange contracts		4,157,012	3,358,985
	Mark to market gain on derivative instruments		482,648	182,917
	Non-banking assets acquired in satisfaction of claims		464,422	432,937
	Branch adjustment account		-	538,852
	Acceptances		24,746,108	26,702,624
	Clearing and settlement accounts		10,598,540	3,220,084
	Dividend receivable		278,037	15,026
	Claims against fraud and forgeries		432,955	553,356
	Others		593,418	645,482
			107,550,095	109,558,096
	Provision held against other assets	13.1	(871,926)	(1,127,909)
	Other assets- net of provision		106,678,169	108,430,187
	Surplus on revaluation of non-banking assets acquired in satisfaction of claims	19	209,594	209,594
	Other assets - total		106,887,763	108,639,781
13.1	Provision held against other assets			
	Acceptances		133,721	419,923
	Non-banking assets acquired in satisfaction of claims		3,137	3,152
	Claims receivable against fraud and forgeries		432,955	553,356
	Suit filed cases		4,898	4,998
	Others		297,215	146,480
			871,926	1,127,909
			,	.,,000

66

For the three months ended March 31, 2021

13.1.1	Movement in provision against other assets	ote	(Unaudited) March 31, 2021	(Audited) December 31,	
13.1.1	movement in provision against other assets		(Rupees in '000)		
	Opening balance Exchange adjustment		1,127,909 (10,913)	821,996 19,735	
	Charge for the period / year Reversal for the period / year Net (reversal) / charge		177,120 (412,710) (235,590)	691,987 (33,899) 658,088	
	Written off during the period / year Transferred out		(9,480)	(49,042) (322,868)	
	Closing balance		871,926	1,127,909	
14	BILLS PAYABLE				
	In Pakistan Outside Pakistan		42,494,251 1,117,491 43,611,742	44,792,798 1,329,546 46,122,344	
15	BORROWINGS				
	Secured Borrowings from the SBP under	ı			
	- Export refinance scheme		61,726,285	60,068,212	
	Long term financing facility     Financing facility for renewable energy power plants		26,287,363	25,922,575 1,716,425	
	Refinance facility for modernization of Small and Medium Enterprises (SMEs)		2,182,744	152,893	
	- Refinance and Credit Guarantee Scheme for Women Entreprises (SMES)		188,087 164,464	163,416	
	- Financing facility for storage of agricultural produce		310,811	292,211	
	- Refinance facility for working capital of SMEs		122,033	135,625	
	- Refinance scheme for payment of wages and salaries		27,189,455	30,928,363	
	- Refinance facility for combating COVID-19		1,283,333	1,300,000	
	- Temporary economic refinance facility		8,735,597	4,917,263	
		,	128,190,172	125,596,983	
	Repurchase agreement borrowings		74,278,059	321,070,809	
			202,468,231	446,667,792	
	Unsecured				
	- Call money borrowings		-	13,450,000	
	- Overdrawn nostro accounts		674,820	164,928	
	- Borrowings of overseas branches	- 4	29,014,640	28,814,549	
	- Other long-term borrowings	5.1	48,456,238	50,997,984	
			78,145,698	93,427,461	
			280,613,929	540,095,253	
15.1	This includes the following:				

- 15.1 This includes the following:
- 15.1.1 A loan from the International Finance Corporation amounting to US\$ 150 million (December 31, 2020:US\$ 150 million). The principal amount is payable in six equal half yearly installments from June 2022 to December 2024. Interest at LIBOR + 5.00% is payable semi-annually.
- 15.1.2 HBL has entered into a long-term financing facility arrangement of US\$ 300 million with China Development Bank, to be utilized for on-lendings to projects of the Bank's customers. Under this facility, US\$ 165.975 million (December 31, 2020: US\$ 165.975 million) has been utilized by the Bank with the initial drawdown having occurred on January 31, 2019. Further drawdowns are permitted up to 4 years from the date of initial drawdown. The entire drawn amount is payable in semi-annual installments over a period of 10 years starting from January 31, 2023. Interest is being charged at a fixed spread over LIBOR and is payable semi-annually.
- A mortgage refinancing facility on Musharakah basis from Pakistan Mortgage Refinance Company Limited (PMRC) amounting to Rs 188.339 (December 2020:Rs 194.309 million) for on-lending to customers. The amount is payable semi-annually from August 2020 to February 2023. Profit at 11.21% per annum is payable semi-annually from August 2020.

For the three months ended March 31, 2021

## DEPOSITS AND OTHER ACCOUNTS

16

		March	31, 2021 (Unau	idited)	December 31, 2020 (Audited)			
		In local currency	In foreign currencies	Total	In local currency	In foreign currencies	Total	
				(Rup	ees in '000)			
	Customers							
	Current deposits	811,734,218	91,310,550	903,044,768	818,376,303	95,804,417	914,180,720	
	Savings deposits	994,258,653	77,354,631	1,071,613,284	976,981,942	85,041,111	1,062,023,053	
	Term deposits	285,366,596	116,787,268	402,153,864	292,861,588	112,812,988	405,674,576	
		2,091,359,467	285,452,449	2,376,811,916	2,088,219,833	293,658,516	2,381,878,349	
	Financial institutions							
	Current deposits	9,284,680	928,877	10,213,557	14,003,219	1,310,351	15,313,570	
	Savings deposits	227,042,759	660,996	227,703,755	259,670,600	657,250	260,327,850	
	Term deposits	5,125,540	10,356,116	15,481,656	5,083,529	6,887,418	11,970,947	
		241,452,979	11,945,989	253,398,968	278,757,348	8,855,019	287,612,367	
		2,332,812,446	297,398,438	2,630,210,884	2,366,977,181	302,513,535	2,669,490,716	
					Note	(Unaudited) March 31,	(Audited) December 31,	
						2021	2020	
17	SUBORDINATED DEBT	•				(Rupees	in '000)	
	Tier II Term Finance Cer	tificates			17.1	_	9,982,000	
	Additional Tier I Term Fir	nance Certificates			17.2	12,374,000	12,374,000	
						12,374,000	22,356,000	
						. ,		

- 17.1 In accordance with Sub-Section 1.1.6 of Article 1 read with Condition 4 in Schedule 3 of the Trust Deed dated December 15, 2015 executed between the Issuer and the Trustee, the Bank has exercised the call option in full with respect to all outstanding Tier II Term Finance Certificates (TFCs). Accordingly, on February 19, 2021, the 5th anniversary of the issue date, (the "Call Option Exercise Date"), the entire principal outstanding amount has been redeemed along with accrued profit. The TFCs have also been delisted from the PSX with effect from March 15, 2021.
- 17.2 The Bank has issued listed fully paid up, rated, privately placed, perpetual, unsecured, subordinated, non-cumulative and contingent convertible debt instruments in the nature of Term Finance Certificates (TFCs) issued as instruments of redeemable capital under Section 66 of the Companies Act, 2017 which qualify as Additional Tier 1 Capital (AT 1) as outlined by the State Bank of Pakistan (SBP) under BPRD Circular No. 6 dated August 15, 2013.

The key features of the issue are as follows:

Issue date	September 26, 2019				
Issue amount	Rs 12.374 billion				
Rating	AA+ (Double A plus) [December 31, 2020: AA+ (Double A plus)]				
Tenor	Perpetual				
Security	Unsecured and subordinated to all other indebtedness of the Bank including depositors, general creditors and holders of the Tier II TFCs. However, they shall rank superior to the claims of ordinary shareholders.				
Profit payment frequency	Quarterly in arrears				
Redemption	Perpetual, hence not applicable.				
Mark-up	Floating rate of return at Base Rate + 1.60%. The Base Rate is defined as t average "Ask Side" rate of the three months Karachi Interbank Offered Ra (KIBOR).				
Call option	The Bank may, at its sole discretion, call the TFCs any time after five years from the Issue Date and subject to the following:  (a) Prior approval of the SBP has been obtained; and  (b) The Bank replaces the TFCs with capital of the same or better quality and the capital position of the Bank is above the minimum capital requirement after the Call Option is exercised.  If the Bank decides to exercise the Call Option, the Bank shall notify the Trustee and Investors not less than 30 calendar days prior to the date of exercise of such Call Option, which notice shall specify the date fixed for the exercise of the Call Option (the "Call Option Exercise Date").				
Lock-in clause	Mark-up will only be paid from the current year's earnings and only if the Bank is in compliance with regulatory capital and liquidity requirements.				
Loss absorbency clause	The TFCs will be subject to a loss absorbency clause as stipulated under the SBP's "Instructions for Basel III Implementation in Pakistan".				

For the three months ended March 31, 2021

18	OTHER LIABILITIES	Note	(Unaudited) March 31,	(Audited) December 31,
10	OTHER EIABIETIES	More	2021	2020
			(Rupees	in '000)
	Mark-up / return / profit / interest payable in local currency		14,561,171	9,964,075
	Mark-up / return / profit / interest payable in foreign currency		2,258,043	2,209,403
	Security deposits		985,284	974,790
	Accrued expenses		18,621,864	17,984,739
	Mark to market loss on forward foreign exchange contracts		6,712,372	5,996,571
	Mark to market loss on derivative instruments		874,054	1,449,800
	Unclaimed dividends		706,308	693,700
	Dividends payable		4,502,171	115,626
	Provision for post retirement medical benefits		3,813,697	3,763,654
	Provision for employees' compensated absences		2,454,301	2,492,992
	Provision against off-balance sheet obligations	18.1	1,182,667	1,138,648
	Acceptances	10.1	24,746,108	26,702,624
	Branch adjustment account		3,664,756	-
	Provision for staff retirement benefits		1,240,534	1,239,418
	Payable to defined benefit plans		1,069,349	1,182,639
	Provision for Workers' Welfare Fund		6,641,544	6,324,325
	Unearned income		4,492,107	4,229,811
	Qarz-e-Hasna Fund		338,542	338,542
	Levies and taxes payable		3,899,695	6,977,533
			948,170	868,971
	Insurance payable Provision for rewards program expenses		1,545,693	1,391,392
	Liability against trading of securities		6,286,227	902,755
			8,067,076	4,538,482
	Clearing and settlement accounts		409,513	315,431
	Payable to HBL Foundation		500,000	500,000
	Contingent consideration payable Charity fund		4,843	4,234
	Lease liability against right-of-use assets		15,227,415	15,300,909
	Unclaimed deposits		398,800	91,752
	Others		1,956,043	2,260,969
	Others		138,108,347	119,953,785
18.1	Provision against off-balance sheet obligations		130,100,347	113,333,763
	Opening balance		1,138,648	437,795
	Exchange adjustment		(38,203)	(25,452)
	Charge for the period / year		87,737	480,696
	Reversal for the period / year		(5,515)	(95,905)
	Net charge		82,222	384,791
	Not charge		02,222	304,731
	Written off during the year		-	(4,053)
	Transferred in			345,567
	Closing balance		1,182,667	1,138,648
19	SURPLUS ON REVALUATION OF ASSETS - NET OF TAX			
	Surplus arising on revaluation of assets, on:			
	- Fixed assets		28,835,952	28,861,681
	- Available-for-sale securities	8.1	7,753,347	13,885,314
	- Non-banking assets acquired in satisfaction of claims		209,594	209,594
	Deferred tax on surplus on revaluation of:		36,798,893	42,956,589
	- Fixed assets		1,778,427	1,788,461
	- Available-for-sale securities		3,023,806	5,415,272
	- Non-banking assets acquired in satisfaction of claims		_	_
			4,802,233	7,203,733
	Surplus on revaluation of assets - net of tax		31,996,660	35,752,856
			_	

For the three months ended March 31, 2021

20	CONTINGENCIES AND COMMITMENTS	Note	(Unaudited) March 31, 2021	(Audited) December 31, 2020
			(Rupees	in '000)
	- Guarantees	20.1	201,987,333	201,448,496
	- Commitments	20.2	609,811,497	762,895,459
	- Other contingent liabilities	20.3	23,923,767	23,888,069
			835,722,597	988,232,024
20.1	Guarantees:			
	Financial guarantees		63,213,026	63,750,853
	Performance guarantees		128,023,295	126,465,667
	Other guarantees		10,751,012	11,231,976
00.0			201,987,333	201,448,496
20.2	Commitments:			
	Trade-related contingent liabilities		188,520,344	151,147,102
	Commitments in respect of:	00.04		
	- forward foreign exchange contracts - forward Government securities transactions	20.2.1	307,524,205	405,885,132
	- forward Government securities transactions - derivatives	20.2.2 20.2.3	72,738,854	150,757,178
	- forward lending	20.2.3	35,557,392 2,524,426	38,504,637 11,085,983
	- Torward Terrumg	20.2.7	418,344,877	606,232,930
	Commitments for acquisition of:		,,	000,202,000
	- fixed assets		1,734,214	4,389,650
	- intangible assets		1,212,062	1,125,777
			2,946,276	5,515,427
			609,811,497	762,895,459
20.2.1	Commitments in respect of forward foreign exchange contracts			
	Purchase		192,659,151	245,614,763
	Sale		114,865,054	160,270,369
			307,524,205	405,885,132
20.2.2	Commitments in respect of forward Government securities transactions			
	Purchase		37,654,501	96,427,590
	Sale		35,084,353	54,329,588
			72,738,854	150,757,178
20.2.3	Commitments in respect of derivatives			
20.2.0				
	Cross Currency swaps			
	Purchase		13,783,305	14,662,810
	Sale		<u>14,246,600</u> 28,029,905	16,007,336 30,670,146
	Interest rate swaps		20,029,303	30,070,140
	Purchase		-	-
	Sale		7,527,487	7,834,491
			7,527,487	7,834,491
20.2.4	Commitments in respect of forward lending			
	Undrawn formal standby facilities, credit lines and other commitments to exter	nd credit	2,524,426	11,085,983
	• • • • • • • • • • • • • • • • • • • •		,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

These represent commitments that are irrevocable because they can not be withdrawn at the discretion of the Bank without the risk of incurring a significant penalty or expense.

For the three months ended March 31, 2021

(Unaudited) (Audited) March 31, December 31, 2020 2021 (Rupees in '000)

#### Other contingent liabilities 20.3

20.3.1 Claims against the Bank not acknowledged as debts

23,923,767 23,888,069

These mainly represent counter claims by borrowers for damages, claims filed by former employees of the Bank and other relief and other claims relating to banking transactions. Based on legal advice and / or internal assessments, management is confident that the matters will be decided in the Bank's favour and the possibility of any adverse outcome is remote. Accordingly, no provision has been made in these condensed interim unconsolidated financial statements.

20.3.2 In Q1 2020, by agreement with the New York State Department of Financial Services (NYSDFS) and the U.S. Federal Reserve, HBL surrendered its New York State license to operate HBL's New York branch office (HBLNY) and completed the voluntary liquidation of HBLNY under the New York Banking Law.

The successful closure and liquidation of HBLNY satisfied or suspended all remaining terms of the September 7, 2017 Consent Order between NYSDFS, HBL, and HBLNY, which Consent Order was disclosed in Note 21.3.2 to the Financial Statements for the year ended December 31, 2020 and in similar notes for the 2019, 2018, and 2017 financial statements. Similarly, on September 29, 2020, the Federal Reserve formally announced the termination of all Federal Reserve enforcement actions with HBL and HBLNY. Accordingly, HBL does not expect any further actions or proceedings from NYSDFS or the Federal Reserve.

In 2017, the U.S. Department of Justice (DOJ) requested documents relating to the NYSDFS Consent Order. It is not known whether DOJ will have any further questions about those documents.

#### **DERIVATIVE INSTRUMENTS** 21

### **Product Analysis**

22

MΔ  $\Omega$ n 1

1

roduct Analysis				
		March 31, 202	1 (Unaudited)	
	Cross curr	ency swaps	Interest ra	ate swaps
	Notional principal	Mark to market loss	Notional principal	Mark to market gain
		(Rupees	in '000)	
Hedging	-	-	-	-
Market Making	28,029,905	(401,013)	7,527,487	9,607
		December 31,	2020 (Audited)	
	Cross curr	ency swaps	Interest ra	ate swaps
	Notional principal	Mark to market loss	Notional principal	Mark to market gain
		(Rupees	in '000)	
Hedging				
Market Making	30,670,146	(1,340,265)	- 7,834,491	73,382
			41	Pr. D
			(Unau	,
				months ended
			March 31, 2021	March 31, 2020
ARK-UP / RETURN / PROFIT / INTEREST EARNED				s in '000)
ARR-OF / RETURN / PROFIT / INTEREST EARNED			(Rupees	3 111 000)
n:				
Loans and advances			21,988,916	32,050,300
Investments			36,415,558	, ,
Lendings to financial institutions				1,829,213
Balances with banks			62,629	583,758

59,610,482

69,822,447

		Note	For the three m	
			2021	2020
23	MARK-UP / RETURN / PROFIT / INTEREST EXPENSED		(Rupees	
	On:     Deposits     Securities sold under repurchase agreement borrowings     Borrowings     Subordinated debt     Cost of foreign currency swaps against foreign currency deposits / borrowings     Lease liability against right-of-use assets		20,961,180 5,026,946 1,245,431 375,458 1,411,952 527,127 29,548,094	33,488,130 4,498,463 2,176,562 818,656 2,208,839 429,406 43,620,056
			(Unauc	lited)
			March 31, 2021	March 31, 2020
24	FEE AND COMMISSION INCOME		(Rupees	
25	Branch banking customer fees Consumer finance related fees Card related fees (debit and credit cards) Credit related fees Investment banking fees Commission on trade related products and guarantees Commission on cash management Commission on remittances (including home remittances) Commission on bancassurance Commission on G2P payments Merchant discount and interchange fees Others  Less: Sales tax / Federal Excise Duty on fee and commission income  (LOSS) / GAIN ON SECURITIES - NET  Realised Unrealised - held-for-trading	25.1 8.1	1,025,220 368,757 1,709,155 181,342 387,618 932,736 168,496 114,648 185,403 22,501 785,102 13,760 5,894,738 (780,720) 5,114,018	1,114,063 320,413 1,005,841 132,417 320,572 716,476 181,899 122,293 123,808 78,325 537,624 86,549 4,740,280 (605,480) 4,134,800 1,451,024 794,615 2,245,639
25.1	On: Federal Government securities - Market Treasury Bills - Pakistan Investment Bonds - Ijarah Sukuks Shares Non-Government debt securities Foreign securities Associates		168,803 9,467 520 (422,796) 64,924 (28,066) 39,223 (167,925)	301,717 1,344,329 (148,619) 58,185 - (14,905) (89,683) 1,451,024
26	OTHER INCOME / (LOSS)			
	Incidental charges Exchange gain realised on reduction in capital of subsidiary Exchange loss realised on closure of overseas branch (Loss) / gain on sale of fixed assets - net Rent on properties		59,117 13,354 - (1,149) 15,785 87,107	49,457 1,372,357 (1,887,208) 15,444 27,890 (422,060)

For the three months ended March 31, 2021

27

	(Unaud	
	For the three m	
	March 31,	March 31,
OPERATING EXPENSES	2021	2020
	(Rupees	in '000)
Total compensation expense	8,249,364	8,764,262
Property expense		
Rent and taxes	49,779	559,888
Insurance	22,557	15,730
Utilities cost	446,235	395,928
Security (including guards)	445,757	444,582
Repair and maintenance (including janitorial charges)	551,984	436,941
Depreciation on owned fixed assets	771,722	722,553
Depreciation on right-of-use assets	838,251	722,428
	3,126,285	3,298,050
Information technology expenses		
Software maintenance	848,040	722,156
Hardware maintenance	188,418	163,526
Depreciation	538,031	436,367
Amortisation	213,532	162,047
Network charges	316,320	296,575
Consultancy charges	147,738	168,639
	2,252,079	1,949,310
Other operating expenses		
Legal and professional charges	136,026	945,288
Outsourced services costs	519,305	415,600
Travelling and conveyance	175,543	172,183
Insurance	147,180	128,785
Remittance charges	106,008	120,072
Security charges	496,715	379,947
Repairs and maintenance	330,046	301,527
Depreciation	173,567	180,496
Training and development	30,529	86,832
Postage and courier charges	141,792	175,886
Communication	183,576	180,055
Stationery and printing	440,529	419,535
Marketing, advertisement and publicity	2,125,598	1,741,563
Donations	171,312	128,450
Auditors' remuneration	46,756	34,095
Brokerage and commission	113,418	134,035
Subscription	29,840	37,099
Documentation and processing charges	736,819	659,908
Entertainment	73,769	68,986
Consultancy charges	231,286	1,881,505
Deposits insurance premium expense	626,121	559,191
Product feature cost	256,653	261,387
COVID-19 related expenses	285,100	66,522
Others	144,928	163,301
	7,722,416	9,242,248
	21,350,144	23,253,870
	= :, = = ; : : :	.,,

(Unaudited)

For the three months ended March 31, 2021

			For the three r	,
		Note	March 31,	March 31,
28	OTHER CHARGES		2021 (Rupees	2020 in '000)
				,
	Penalties imposed by the State Bank of Pakistan		42,202	231,633
	Penalties imposed by other regulatory bodies		42,233	565 232,198
			12,200	202,100
29	PROVISIONS / (REVERSALS) AND WRITE OFFS - NET			
	(Reversal of) / provision for diminution in value of investments	8.3	(735,707)	152,648
	Provision against loans and advances	9.3	2,829,070	80,311
	(Reversal of) / provision against other assets	13.1.1	(235,590)	32,186
	Provision against off-balance sheet obligations	18.1	82,222	15,629
	Recoveries against written off / charged off bad debts		(218,305)	(96,832)
	Recoveries against other assets written off Bad debts written off directly		(7,420) 13,197	(42,613)
	Bad debts written on directly		1,727,467	141,329
			, , , ,	,
30	TAXATION			
	- Current		6,838,509	3,470,308
	- Deferred		(1,136,370)	(425,552)
			5,702,139	3,044,756
31	BASIC AND DILUTED EARNINGS PER SHARE			
	Profit for the period		8,297,922	3,997,779
			(Num	nber)
	Weighted average number of ordinary shares		1,466,852,508	1,466,852,508
	•		(Rup	ees)
	Basic and diluted earnings per share		5.66	2.73
	Dasic and unded earnings per share		5.00	2.13

(Unaudited)

31.1 Diluted earnings per share has not been presented separately as the Bank does not have any convertible instruments in issue.

### 32 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair values of traded investments are based on quoted market prices. The fair values of unquoted equity investments, are estimated using the break-up value of the investee company.

The fair value of unquoted debt securities, fixed term advances, fixed term deposits and borrowings, other assets and other liabilities cannot be calculated with sufficient reliability due to the absence of a current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since they are either short-term in nature or, in the case of customer advances, deposits and certain long term borrowings, are frequently repriced.

All assets and liabilities for which fair value is measured or disclosed in these unconsolidated financial statements are categorised within the fair value hierarchy based on the lowest level input that is significant to the fair value measurement.

Level 1 - Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Fair value measurements using inputs, other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 - Fair value measurements using inputs that are not based on observable market data.

For the three months ended March 31, 2021

### Valuation techniques used in determination of fair values within level 2 and level 3

Federal Government securities	The fair values of Federal Government securities are determined on the basis of rates / prices sourced from Reuters.
Non-Government debt securities	Investment in non-Government debt securities denominated in Rupees are valued on the basis of rates announced by the Mutual Funds Association of Pakistan (MUFAP). Investments in non-Government debt securities denominated in other currencies are valued on the basis of rates taken from Bloomberg / Reuters.
Foreign Government debt securities	The fair values of Foreign Government securities are determined on the basis of rates taken from Bloomberg / Reuters.
Units of mutual funds	The fair values of investments in units of mutual funds are determined based on their net asset values as published at the close of each business day.
Derivatives	The Bank enters into derivatives contracts with various counterparties. Derivatives that are valued using valuation techniques based on market observable inputs are mainly interest rate swaps, cross currency swaps. The most frequently applied valuation techniques include forward pricing and swap models using present value calculations.
	The fair values of forward foreign exchange contracts and forward Government securities transactions are determined using forward pricing calculations.
Fixed assets and non-banking assets acquired in satisfaction of claims	Land, buildings and non-banking assets acquired in satisfaction of claims are revalued on a periodic basis using professional valuers. The valuation is based on their assessment of the market value of the assets. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty. Accordingly, a qualitative disclosure of sensitivity has not been presented in these condensed interim unconsolidated financial statements.

#### 32.1 Fair value of financial assets

- Derivative instruments

The following table provides the fair value measurement hierarchy of those of the Bank's financial assets that are recognised or disclosed at fair value in these condensed interim unconsolidated financial statements:

- Shares - listed companies -Non-Government debt securities - Listed - Unlisted - Covernment debt securities Government debt securities - National Investment Unit Trust - Real Estate Investment Trust units - Preference shares  Financial assets - disclosed but not measured at fair value Investments - Federal Government debt securities - Non-Government debt securities - Unlisted - Unlisted - Foreign securities - Unlisted - Associates and Joint venture - Unlisted - Associates and Joint venture	Total  267,915,963 5,983,177 47,326,548 622,500
Financial assets - measured at fair value Investments - Federal Government securities - Shares - listed companies - Listed - Unlisted - Foreign securities Government debt securities - National Investment Unit Trust - Real Estate Investment Trust units - Preference shares - Preference shares - Non-Government debt securities - Non-Government debt securities - Preference shares - Foreign securities - Non-Government debt securities - Preference shares - Federal Government securities - Non-Government debt securities - Listed - Unlisted - Foreign securities - Listed - Unlisted - Associates and Joint venture - Associates and Joint venture - Investment - Investment - Investment - Investment	267,915,963 5,983,177 47,326,545
Investments	5,983,177 47,326,545
- Federal Government securities - Shares - listed companies - Non-Government debt securities - Listed - Unlisted - Foreign securities Roovernment debt securities - Non-Government debt securities - Non-Government debt securities - Unlisted - Foreign securities - Non-Government debt securities - Non-Government debt securities - Non-Government debt securities - Non-Government debt securities - Real Estate Investment Trust units - Preference shares  - Federal Government debt securities - Non-Government debt securities - Listed - National Investment Trust units - Preference shares  - Federal Government securities - Listed - Unlisted - Associates and Joint venture  - Associates and Joint venture  - Span, 177 - 40,320,000 - 7,006,545 - 45,995,253 - 45,995,2	5,983,177 47,326,545
- Shares - listed companies -Non-Government debt securities - Listed - Unlisted - Covernment debt securities Government debt securities - Non-Government debt securities Government debt securities Government debt securities - Non-Government debt securities - Non-Government debt securities - Non-Government debt securities - Preference shares  Financial assets - disclosed but not measured at fair value Investments - Federal Government debt securities - Unlisted - Unlisted - Foreign securities Government debt securities - Listed - Unlisted - Foreign securities Government debt securities - Listed - Unlisted - Unli	5,983,177 47,326,545
-Non-Government debt securities - Listed - Unlisted - Foreign securities Government debt securities - Non-Government debt securities - Non-Government debt securities - Listed - National Investment Unit Trust - Real Estate Investment Trust units - Preference shares - Non-Government debt securities - Non-Government debt securities - Non-Government debt securities - Preference shares - Non-Government debt securities - Listed - Unlisted - Unlisted - Foreign securities - Listed - Unlisted - Foreign securities - Listed - Unlisted - Unliste	47,326,545
- Listed - Unlisted -	
- Unlisted Foreign securities Government debt securities - Listed Non-Government debt securities - Listed National Investment Unit Trust Real Estate Investment Trust units Preference shares Tinancial assets - disclosed but not measured at fair value nestments Federal Government debt securities - Listed - Unlisted Foreign securities Government debt securities Government debt securities Foreign securities Government debt securities - Listed - Unlisted Foreign securities Government debt securities - Listed - Unlisted Foreign securities Non-Government debt securities - Listed - Unlisted Foreign securities - Listed - Unlisted - Unliste	
Foreign securities Government debt securities Non-Government debt securities - Listed National Investment Unit Trust Real Estate Investment Trust units Preference shares  Tinancial assets - disclosed but not measured at fair value nvestments  Federal Government debt securities - Listed - Unlisted Foreign securities Government debt securities Government debt securities - Listed - Unlisted Foreign securities Government debt securities - Listed - Unlisted Foreign securities - Listed - Unlisted Foreign securities - Listed - Unlisted - Un	622,500
Associates and Joint venture	
Non-Government debt securities - Listed   3,888,900   -   47,324   -   47,324   -     47,324   -	
National Investment Unit Trust   47,324   -   47,324   -   -   -   -   -   -   -   -   -	45,995,253
Real Estate Investment Trust units	3,888,900
Preference shares 777,000 777,000   -	47,324
1,372,606,862   47,130,377   1,325,476,485   -   1,   1,372,606,862   47,130,377   1,325,476,485   -   1,   1,372,606,862   47,130,377   1,325,476,485   -   1,   1,372,606,862   47,130,377   1,325,476,485   -   1,   1,372,606,862   47,130,377   1,325,476,485   -   1,   1,372,606,862   47,130,377   1,325,476,485   -   1,   1,372,606,862   47,130,377   1,325,476,485   -   1,   2,43,016,981   -     -     -       1,372,606,862   47,130,377   1,325,476,485   -   1,   2,43,016,981   -     -       2,43,016,981   -     -       2,43,016,981   -     -       2,43,016,981   -     -       3,484,620   -     -       4,412,218   -     13,003,646   -       5,484,620   -     -       6,074,968   -     1,   7,000,000,000,000,000,000,000,000,000,0	50,200
Financial assets - disclosed but not measured at fair value nvestments  Federal Government securities  - Listed - Unlisted  Foreign securities  Government debt securities  - Listed - Unlisted  Foreign securities  Government debt securities  - Listed - Unlisted  12,412,218 - 13,003,646 - Non-Government debt securities  - Listed - Unlisted  333,066 - 378,087 - Unlisted  Associates and Joint venture  245,790,406 - 243,016,981 - 16,074,968 - 16,074,968 - 16,074,968 - 13,003,646 - 260,984 - 260,984 - 260,984 - 260,984 - 283,989,324 - 2986,440 - 1	777,000
The structure of the	372,606,862
- Unlisted 16,074,968 - 16,074,968 -	<b>243,016,98</b> 1
Foreign securities Government debt securities Non-Government debt securities - Listed - Unlisted - Unlisted - Associates and Joint venture - Listed - Securities - 260,984 - 260,984 - 260,984 - 2986,440 - 2986,440 - 2986,440	5,484,620
Government debt securities 12,412,218 - 13,003,646 - 10,0	16,074,968
- Unlisted 260,984 - 260,984 - 260,984 - 2,986,440 - 2	13,003,646
Associates and Joint venture 8,952,150 23,989,324 2,986,440 -	378,087
	260,984
289.285.872 23.989.324 281.205.726 -	26,975,764
	305,195,050
1,661,892,734 71,119,701 1,606,682,211 - 1,	677,801,912
As at March 31, 2021 (Unaudited)	
Notional Value Level 1 Level 2 Level 3	Total
(Rupees in '000)	
Off-balance sheet financial instruments - measured at fair value	
Commitments - Forward foreign exchange contracts 307,524,205 - (2,555,360) -	
Forward Government securities transactions 72,738,854 - 10,549 -	(2,555,360

(391,406)

(391,406)

### For the three months ended March 31, 2021

	value	Level 1	Level 2	Level 3	Total
On balance sheet financial instruments		(F	Rupees in '000)		
Financial assets - measured at fair value					
Investments					
- Federal Government securities	1,518,270,016	-	1,518,270,016	-	1,518,270,016
- Shares - listed companies	5,985,004	5,985,004	-	- 1	5,985,004
Non-Government debt securities					
- Listed	47,265,405	40,240,000	7,025,405		47,265,405
- Unlisted	622,500		622,500		622,500
- Foreign securities					
Government debt securities	40,219,455	-	40,219,455	-	40,219,455
Non-Government debt securities - listed	3,553,703		3,553,703		3,553,703
- National Investment Unit Trust	46,839		46,839	- 1	46,839
- Real Estate Investment Trust units	53,000	53,000	-	-	53,000
- Preference shares	855,400 1,616,871,322	855,400 47,133,404	1.569.737.918		855,400
Financial assets - disclosed but not measured at fair value	1,010,071,322	47,133,404	1,509,737,916	-	1,616,871,322
Investments					
- Federal Government securities	227,463,214	-	227,463,214	-	227,463,214
- Non-Government debt securities	227,400,214		227,400,214		227,400,214
- Listed	4,277,922	_	4,304,568	_	4,304,568
- Unlisted	16,209,049	_	16,209,049	_	16,209,049
- Foreign securities	10,200,010		10,200,010		10,200,010
Government debt securities	13,617,532	_	15,850,104		15,850,104
Non-Government debt securities			,		10,000,000
- Listed	382,489	_	430,226		430,226
- Unlisted	311,326	_	312,842		312,842
- Associates and Joint venture	9,040,549	27,994,673	3,047,704		31,042,377
	271,302,081	27,994,673	267,617,707	-	295,612,380
	1,888,173,403	75,128,077	1,837,355,625	-	1,912,483,702
	Notional				
	Value	Level 1	Level 2	Level 3	Total
Off-balance sheet financial instruments - measured at fair value		(F	Rupees in '000)		
Commitments					
- Forward foreign exchange contracts	405,885,132	-	(2,637,586)	-	(2,637,586)
- Forward Government securities transactions	150,757,178	_	(52,974)		(52,974)
- Derivative instruments	38,504,637		(1,266,883)		(1,266,883)
			(1,200,000)		(1,200,000)
Fair value of non-financial assets		An of Man	-h 24 2024 (		
Fall value of fiori-finalicial assets	Cormina	As at Mar	ch 31, 2021 (una	uaitea)	
	Carrying value	Level 1	Level 2	Level 3	Total
	value	(1	Rupees in '000)		
		(i	(upees iii 000)		
Fixed assets	52,908,710	-	-	52,908,710	52,908,710
Non-banking assets acquired in satisfaction of claims	670,880	-		670,880	670,880
	53,579,590	-	-	53,579,590	53,579,590
		A 4 D			
		As at Dece	ember 31, 2020 (a	auaited)	
	Carrying	Level 1	Level 2	Level 3	Total
	value	Level i	Level 2	Level 3	i Utai
		/1	Rupees in '000)		
Fixed assets	52,560,430	(F	rupees in 000)	52,560,430	52,560,430
Non-banking assets acquired in satisfaction of claims	639,379	-	-	639,379	639,379
Hon balling assets acquired in satisfaction of claims	53,199,809			53,199,809	53,199,809
	33,133,009			55,155,005	33,133,003

Carrying

As at December 31, 2020 (Audited)

### 33 **SEGMENT INFORMATION**

32.2

### 33.1 Segment Details with respect to Business Activities

			For the thre	e months ended	March 31, 202	1 (Unaudited)		
	Branch banking	Consumer,SME & Rural banking	Islamic	Corporate, Commercial and Investment banking	Treasury	International and correspon- dent banking	Head Office / Others	Total
				(Rupees	in million)			
Profit and loss account								
Net mark-up / return / profit / interest income	(13,932)	6,499	2,992	7,381	26,998	795	(671)	30,062
Inter segment revenue / (expense) - net	24,103	(3,197)	-	(3,572)	(20,317)	1,004	1,979	-
Non mark-up / interest income	967	2,305	183	974	911	785	1,250	7,375
Total income	11,138	5,607	3,175	4,783	7,592	2,584	2,558	37,437
Segment direct expenses	6,168	2,119	541	854	321	2,513	9,194	21,710
Inter segment expense allocation	4,245	571	170	567	82	2,234	(7,869)	-
Total expenses	10,413	2,690	711	1,421	403	4,747	1,325	21,710
Provisions - charge / (reversal)	-	361	114	840	(714)	1,035	91	1,727
Profit / (loss) before tax	725	2,556	2,350	2,522	7,903	(3,198)	1,142	14,000

				As at March 31, 2	2021 (Unaudite	ed)		
				Corporate	(0.000	,		
	Branch banking	Consumer ,SME & Rural banking	Islamic	Commercial, and Investment	Treasury	International and correspon- dent banking	Head Office / Others	Total
				banking	in million)			
Statement of financial position				(Rupees				
Cash and bank balances	149,140	-	16,084	337	74,337	59,875	-	299,773
Lendings to financial institutions	4 445 402	-	13,898 2,717	-	44,578	459.604	447.000	58,476
Inter segment lending Investments	1,445,402		155,459	8,675	- 1,413,141	158,694 87,353	147,980 21,506	1,754,793 1,686,134
Advances - performing	-	163,285	125,512	622,647	- 1,410,141	162,723	19,340	1,093,507
Advances - non-performing	-	2,434	179	4,457	-	1,437	-	8,507
Others	17,817	4,329	8,933	29,998	46,588	13,700	77,180	198,545
Total assets	1,612,359	170,048	322,782	666,114	1,578,644	483,782	266,006	5,099,735
Borrowings	-	3,312	21,965	103,102	74,953	77,281	-	280,613
Subordinated debt	-	-	-	-	-	-	12,374	12,374
Deposits and other accounts	1,589,489	456	269,739	426,968	9	337,968	5,582	2,630,211
Inter segment borrowing Others	22,870	158,964 7,316	6,662	109,080 26,964	1,486,749 14,308	36,644	66,957	1,754,793 181,721
Total liabilities	1,612,359	170,048	298,366	666,114	1,576,019	451,893	84,913	4,859,712
Equity	-	-	24,416	-	2,625	31,889	181,093	240,023
Total equity and liabilities	1,612,359	170,048	322,782	666,114	1,578,644	483,782	266,006	5,099,735
Contingencies and commitments	41,521		25,595	305,984	362,204	74,061	26,358	835,723
			For the thre	e months ended	l March 31, 202	0 (Unaudited)		
				Corporate,				
	Branch	Consumer,SME & Rural	Islamic	Commercial and	Treasury	International and correspon-	Head Office	Total
	banking	banking	isiaiiiic	Investment	rreasury	dent banking	/ Others	Total
		•		banking		3		
				(Rupees	in million)			
Profit and loss account  Net mark-up / return / profit / interest income	(23,875)	6,889	2,733	13,120	27,169	1,644	(1,478)	26,202
Inter segment revenue / (expense) - net	40,628	(4,160)	2,700	(9,629)	(30,304)	575	2,890	-
Non mark-up / interest income	1,021	1,764	(45)	836	3,310	790	(3,048)	4,628
Total income	17,774	4,493	2,688	4,327	175	3,009	(1,636)	30,830
Segment direct expenses	6,244	1,966	476	859	176	6,787	7,139	23,647
Inter segment expense allocation	3,178	468	161	420	72	1,639	(5,939)	(1)
Total expenses	9,422	2,434	637	1,279	248	8,426	1,200	23,646
Provisions - charge / (reversal) Profit / (loss) before tax	8,360	182	1,974	(801) 3,849	142 (215)	(5,988)	(22)	7,043
Tront, (1666) Bolore tax	0,000	1,011	1,074	0,040	(210)	(0,000)	(2,014)	7,040
			А	s at December 3 Corporate,Co	31, 2020 (Audit	ed)		
	Branch	Consumer ,SME & Rural	Islamic	mmercial and	Treasury	International and correspon-	Head Office	Total
	banking	banking	isiaiiiic	Investment banking	rreasury	dent banking	/ Others	rotar
				(Rupees	in million)			
Statement of financial position								
Cash and bank balances	179,590	-	12,771	293	125,940	67,818	-	386,412
Lendings to financial institutions Inter segment lending	1,430,513		5,257 91	[	24,897	183,892	145,705	30,154 1,760,201
Investments	-	-	139,619	8,675	1,660,147	81,305	22,492	1,912,238
Advances - performing	-	163,801	153,152	618,911	-	156,054	17,020	1,108,938
Advances - non-performing	-	1,960	211	4,308	-	1,902	2	8,383
Others Total assets	15,636 1,625,739	3,946 169,707	7,295 318,396	25,006 657,193	30,760 1,841,744	24,639 515,610	90,305	197,587 5,403,913
Total assets	1,020,700	109,707	310,390	037,193	1,041,744	313,010	273,324	3,403,913
Borrowings	-	4,011	32,183	100,397	324,181	79,323	-	540,095
Subordinated debt Deposits and other accounts	1,607,921	- 348	- 257,414	430,203	- 9	- 365,484	22,356 8,112	22,356 2,669,491
Inter segment borrowing	1,007,321	159,043		98,870	1,502,288	-		1,760,201
Others	17,818	6,305	6,032	27,723	8,804	44,329	58,034	169,045
Total liabilities	1,625,739	169,707	295,629	657,193	1,835,282	489,136	88,502	5,161,188
Equity	-	-	22,767	-	6,462	26,474	187,022	242,725
Total equity and liabilities	1 625 730	160 707	318 306	657 103	1 8/11 7/1/	515 610	275 524	5 402 013
Total equity and liabilities	1,625,739	169,707	318,396	657,193	1,841,744	515,610	275,524	5,403,913
Total equity and liabilities  Contingencies and commitments	1,625,739	169,707	318,396 9,416	657,193 321,938	1,841,744 551,311	515,610 63,568	275,524	5,403,913 988,232

For the three months ended March 31, 2021

### 34 RELATED PARTY TRANSACTIONS

The Bank has related party relationships with various parties including its Directors, Key Management Personnel, Group entities subsidiaries, associated companies, joint venture, and employee benefit schemes of the Bank.

Transactions with related parties, other than those under terms of employment, are executed on an arm's length basis i.e. do not involve more than normal risk and are substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties.

Contributions to and accruals in respect of staff retirement and other benefit schemes are made in accordance with the actuarial valuations / terms of the schemes.

Details of transactions and balances with related parties as at the period / year end are as follows:

			As at Ma	rch 31, 2021 (Ur	audited)		
	Directors	Key Management Personnel	Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties
Statement of financial position			(F	Rupees in '000) -			
Balances with other banks							
In current accounts			3,808	531,814		5,829	
Investments							
Opening balance	-	-	-	17,614,626	9,161,114	135,665	4,843,724
Investment made during the period	-	-	-	-	-	-	-
Investment redeemed / disposed off during the period	-	-	-	(23,236)	(88,398)	-	-
Revaluation of investment during the period				(212,273)	- 0.070.740	405.005	(99,774
Closing balance				17,379,117	9,072,716	135,665	4,743,950
Advances							
Opening balance	249	305,836	4,504,528	2,073,885	1,125,000	-	7,748,994
Addition during the period	7,760	72,971	2,919,527	104,647	871,891	-	434,184
Repaid during the period	(7,222)	(72,651)	(3,007,071)	(85,091)	-	-	(953,594
Transfer in / (out) - net	73	(375)	-	-	-	-	319,375
Other movement			(124,970)	(4,275)	(31,753)	-	-
Closing balance	860	305,781	4,292,014	2,089,166	1,965,138	-	7,548,959
Other Assets							
Interest / mark-up accrued	_	377	28,547	99,168	29,624	_	224,132
Other receivable	_	-		-	179,710	_	3,110
		377	28,547	99,168	209,334	-	227,242
Borrowings			2 222 252	400 000	050 000	4 500 044	40.4.000
Opening balance Borrowings during the period	-	-	3,200,856	468,382	959,006 951,192	1,598,344	494,309
Settled during the period	-	-	1,028,305 (1,585,321)	74,827 (134,818)	(951,192)	1,585,321 (1,585,321)	(305,970
Other movement	-	-	(1,565,321)	(18,551)	(42,454)	(70,758)	(303,970
Closing balance			2,446,931	389,840	916,552	1,527,586	188,339
ordering salaries				000,010	0.10,002	.,02.,000	
Deposits and other accounts							
Opening balance	20,794	447,740	7,288,452	1,087,262	36,293,203	-	1,684,143
Received during the period	94,756	1,343,441	106,160,237	72,693,848	219,066,689	-	23,385,531
Withdrawn during the period	(77,073)	(1,238,793)	(106,094,981)	(72,537,871)	(221,767,621)	-	(22,313,063
Transfer in / (out) - net	(13,238)	(53,480)	-	-	-	-	-
Other movement	(84)	(3,422) 495,486	7,093,560	(52,156)	(524) 33,591,747		(11,036
Closing balance	25,155	495,466	7,093,560	1,191,083	33,591,747		2,745,575
Other liabilities							
Interest / mark-up payable	13	1,684	43,569	1,974	15,593	5,474	9,765
Payable to staff retirement fund	-	-	-	-	-	-	1,069,349
Other payables			298	18,907	45,451		409,513
	13	1,684	43,867	20,881	61,044	5,474	1,488,627
Contingencies and Commitments							
Letter of credit	-	-	474,503	-	-	-	2,117,728
Letter of guarantee	-	-	124,005	50,597	-	-	3,684,498
Forward purchase of Government securities	-	-	1,328,242	-	-	-	278,512
Commitments in respect of forward lending	-	-	-	-	-	-	2,524,426
Interest rate swaps			785,820		1,125,000		
			2,712,570	50,597	1,125,000		8,605,164
Others							
Securities held as custodians		14,925	5,894,670		41,070,390		8,721,690

		Fort	he three month	s ended March 3	1. 2021 (Unaudi	ted)	
	Directors	Key Management Personnel	Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties
B. 6			(I	Rupees in '000)			
Profit and loss account Income							
Mark-up / return / profit / interest earned	-	3,723	63,991	99,961	48,132	-	269,547
Fee and commission income	-	-	41,046	8,094	253,541	89	1,702
Dividend income	-	-	-	-	222,262	-	31,680
Foreign exchange gain	-	-	-	42,584	-	-	-
Gain from derivatives	-	-	463	-	3,005	-	-
Net gain on sale of securities	-	-	-	-	39,223	-	-
Rent on properties	-	-	-	10,105	-	-	-
Other income	-	-	-	7,011	-	-	-
Expense							
Mark-up / return / profit / interest expensed	13	1,741	76,186	5,958	277,188	5,963	22,393
Operating expenses	-	-	-	-	-	-	-
Total compensation expense	_	329,251	_	_	_	_	254,449
Non-Executive Directors' fees	18,600	-	-	-	_	-	-
Insurance premium expense	-	_	_	_	386,894	_	_
Advertisement and publicity	_	_	28,556	_	-	_	_
Travelling	_	_	1,139	_	_	_	_
Subscription	_	_	-	_	-		40,610
Donation	_	_	77,230	_	_	_	94,082
Brokerage and Commission	_	_		_	_	_	51,900
Other expenses	_	_	-	137,382	_	_	7,025
				,			ŕ
Others							
Purchase of Government securities	-	-	86,165,287		8,190,943	-	2,426,181
Sale of Government securities	-	12,002	88,295,947	12,484,942	11,616,067	-	4,067,867
Purchase of foreign currencies	-	-	376,716	2,573,182		-	
Sale of foreign currencies	-	-	754,178	6,317,115	93,300	-	2,027,049
Insurance claims settled	-	-	-	-	18,038	-	-
			As at Dec	ember 31, 2020	(Audited)		
		Key					
	Directors	Management Personnel	Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties
Statement of financial position	Directors	Management	Entities	•			
Statement of financial position	Directors	Management	Entities	companies			
Balances with other banks	Directors	Management	Entities (H	companies Rupees in '000)		venture	
•	Directors	Management	Entities	companies			
Balances with other banks In current accounts	Directors	Management	Entities (H	companies Rupees in '000)		venture	
Balances with other banks In current accounts Investments	Directors -	Management	Entities (H	companies  Rupees in '000)  362,924	-	<b>4,074</b>	parties
Balances with other banks In current accounts Investments Opening balance	Directors	Management	Entities (H	companies  Rupees in '000)  362,924  18,590,630		venture	parties
Balances with other banks In current accounts Investments Opening balance Investment made during the year		Management	Entities (H	companies  Rupees in '000)  362,924  18,590,630 500,000	9,276,448	<b>4,074</b>	
Balances with other banks In current accounts Investments Opening balance	Directors	Management	Entities (H	companies  Rupees in '000)  362,924  18,590,630	-	<b>4,074</b>	parties
Balances with other banks In current accounts Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year		Management	Entities (H	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607)	9,276,448	4,074 135,665	4,775,603
Balances with other banks In current accounts Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year		Management	Entities (H	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607)	9,276,448	4,074 135,665	4,775,603 - 68,121
Balances with other banks In current accounts Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance		Management	25,483	362,924  18,590,630 500,000 (1,625,607) -149,603	9,276,448 - (115,334) -	4,074 135,665 - - -	4,775,603 - - 68,121
Balances with other banks In current accounts Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances		Management Personnel	25,483	18,590,630 500,000 (1,625,607) - 149,603 17,614,626	9,276,448 - (115,334) - - 9,161,114	4,074 135,665 - - -	4,775,603 - - - - - - - - - - - - - - - - - - -
Balances with other banks In current accounts Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance  Advances Opening balance		Management Personnel  302,682	25,483	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607) 149,603 17,614,626	9,276,448 - (115,334) -	4,074 135,665 - - -	4,775,603 - - 68,121 - 4,843,724
Balances with other banks In current accounts Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances Opening balance Addition during the year	- - - - - - - 1,144 10,157	### Analog	25,483  3,853,355 7,294,502	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607) 149,603 17,614,626  52,035 2,141,455	9,276,448 - (115,334) - - 9,161,114 1,375,000	4,074 135,665 - - -	4,775,603 - - 68,121 - 4,843,724 7,924,895 7,668,197
Balances with other banks In current accounts Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances Opening balance Addition during the year Repaid during the year	- - - - - - - - 1,144 10,157 (11,062)	Management Personnel	25,483	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607) 149,603 17,614,626	9,276,448 - (115,334) - - 9,161,114	4,074 135,665 - - -	4,775,603 - - - - - - - - - - - - - - - - - - -
Balances with other banks In current accounts  Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances Opening balance Addition during the year Repaid during the year Repaid during the year Transfer in / (out) - net	- - - - - - - 1,144 10,157	### Analog	25,483  3,853,355 7,294,502 (6,729,728)	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607) - 149,603 17,614,626  52,035 2,141,455 (121,823) -	9,276,448 - (115,334) - - 9,161,114 1,375,000	4,074 135,665 - - -	4,775,603 - - - - - - - - - - - - - - - - - - -
Balances with other banks In current accounts  Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance  Advances Opening balance Addition during the year Repaid during the year Repaid during the year Transfer in / (out) - net Other movement	1,144 10,157 (11,062) 10	Management Personnel	25,483	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607) 149,603 17,614,626  52,035 2,141,455 (121,823) 2,218	9,276,448 - (115,334) - - 9,161,114 1,375,000 - (250,000)	4,074 135,665 - - -	4,775,603 - - - - - - - - - - - - - - - - - - -
Balances with other banks In current accounts Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances Opening balance Addition during the year Repaid during the year Repaid during the year Transfer in / (out) - net	- - - - - - - - 1,144 10,157 (11,062)	Management Personnel	25,483  3,853,355 7,294,502 (6,729,728)	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607) - 149,603 17,614,626  52,035 2,141,455 (121,823) -	9,276,448 - (115,334) - - 9,161,114 1,375,000	4,074 135,665 - - -	4,775,603 - - - - - - - - - - - - - - - - - - -
Balances with other banks In current accounts  Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance  Advances Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Other movement	1,144 10,157 (11,062) 10	Management Personnel	25,483	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607) 149,603 17,614,626  52,035 2,141,455 (121,823) 2,218	9,276,448 - (115,334) - - 9,161,114 1,375,000 - (250,000)	4,074 135,665 - - -	4,775,603 - - - - - - - - - - - - - - - - - - -
Balances with other banks In current accounts Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Other movement Closing balance	1,144 10,157 (11,062) 10	Management Personnel	25,483	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607) 149,603 17,614,626  52,035 2,141,455 (121,823) 2,218	9,276,448 - (115,334) - - 9,161,114 1,375,000 - (250,000)	4,074 135,665 - - -	4,775,603 - - - - - - - - - - - - - - - - - - -
Balances with other banks In current accounts Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Other movement Closing balance Other Assets	1,144 10,157 (11,062) 10 - 249	Management Personnel	25,483  3,853,355 7,294,502 (6,729,728) - 86,399 4,504,528	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607) - 149,603 17,614,626  52,035 2,141,455 (121,823) - 2,218 2,073,885  92,882 -	9,276,448 - (115,334) - 9,161,114 1,375,000 - (250,000) - 1,125,000 30,556 305,198	4,074 135,665 - - -	7,748,994
Balances with other banks In current accounts  Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Other movement Closing balance Other Assets Interest / mark-up accrued	1,144 10,157 (11,062) 10	Management Personnel  302,682 222,404 (162,557) (56,693) - 305,836	25,483  3,853,355 7,294,502 (6,729,728) - 86,399 4,504,528	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607)  149,603 17,614,626  52,035 2,141,455 (121,823) 2,218 2,073,885	9,276,448 - (115,334) - - 9,161,114 1,375,000 - (250,000) - 1,125,000	4,074 135,665 - - -	7,748,994
Balances with other banks In current accounts  Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance  Advances Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Other movement Closing balance  Other Assets Interest / mark-up accrued Other receivable	1,144 10,157 (11,062) 10 - 249	Management Personnel	25,483  3,853,355 7,294,502 (6,729,728) - 86,399 4,504,528	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607) - 149,603 17,614,626  52,035 2,141,455 (121,823) - 2,218 2,073,885  92,882 -	9,276,448 - (115,334) - 9,161,114 1,375,000 - (250,000) - 1,125,000 30,556 305,198	4,074 135,665 - - -	7,748,994
Balances with other banks In current accounts  Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Other movement Closing balance Other Assets Interest / mark-up accrued Other receivable  Borrowings	1,144 10,157 (11,062) 10 - 249	Management Personnel	25,483  3,853,355 7,294,502 (6,729,728) - 86,399 4,504,528  23,444 - 23,444	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607)  149,603 17,614,626  52,035 2,141,455 (121,823) 2,218 2,073,885  92,882 92,882	9,276,448 - (115,334) 9,161,114  1,375,000 - (250,000) - 1,125,000  30,556 305,198 335,754	4,074  135,665  135,665	7,748,994
Balances with other banks In current accounts  Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Other movement Closing balance Other Assets Interest / mark-up accrued Other receivable  Borrowings Opening balance	1,144 10,157 (11,062) 10 - 249	Management Personnel	25,483  3,853,355 7,294,502 (6,729,728) - 86,399 4,504,528  23,444 - 23,444 - 23,444	companies  Rupees in '000)  362,924  18,590,630 500,000 (1,625,607) - 149,603 17,614,626  52,035 2,141,455 (121,823) - 2,218 2,073,885  92,882 - 92,882 - 4,187,854	9,276,448 	4,074  135,665  135,665	4,775,603
Balances with other banks In current accounts  Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Other movement Closing balance Other Assets Interest / mark-up accrued Other receivable  Borrowings Opening balance Borrowings during the year	1,144 10,157 (11,062) 10 - 249	Management Personnel	25,483	18,590,630 500,000 (1,625,607) 149,603 17,614,626  52,035 2,141,455 (121,823) 2,218 2,073,885  92,882 4,187,854 6,016,905	9,276,448 - (115,334) - 9,161,114 1,375,000 - (250,000) - 1,125,000 30,556 305,198 335,754 929,086 2,913,226	4,074  135,665  135,665	7,924,895 7,668,197 6,242,581 (1,601,517) 7,748,994
Balances with other banks In current accounts  Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance  Advances Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Other movement Closing balance  Other Assets Interest / mark-up accrued Other receivable  Borrowings Opening balance Borrowings during the year Settled during the year	1,144 10,157 (11,062) 10 - 249	Management Personnel	25,483	18,590,630 500,000 (1,625,607) 149,603 17,614,626  52,035 2,141,455 (121,823) 2,218 2,073,885  92,882 4,187,854 6,016,905 (9,919,751)	9,276,448 - (115,334) - 9,161,114 1,375,000 - (250,000) - 1,125,000 30,556 305,198 335,754 929,086 2,913,226 (2,913,226)	4,074  135,665  135,665	7,924,895 7,668,197 (6,242,581) (1,601,517) 7,748,994 198,970 3,335 202,305
Balances with other banks In current accounts  Investments Opening balance Investment made during the year Investment redeemed / disposed off during the year Revaluation of investment during the year Exchange translation impact Closing balance Advances Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Other movement Closing balance Other Assets Interest / mark-up accrued Other receivable  Borrowings Opening balance Borrowings during the year	1,144 10,157 (11,062) 10 - 249	Management Personnel	25,483	18,590,630 500,000 (1,625,607) 149,603 17,614,626  52,035 2,141,455 (121,823) 2,218 2,073,885  92,882 4,187,854 6,016,905	9,276,448 - (115,334) - 9,161,114 1,375,000 - (250,000) - 1,125,000 30,556 305,198 335,754 929,086 2,913,226	4,074  135,665  135,665	4,775,603

			As at Dec	ember 31, 2020	(Audited)			
	Directors	Key Management Personnel	Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties	
Danielia and other accounts			(F	Rupees in '000) -				
Deposits and other accounts Opening balance	26,259	192,845	7,803,875	1,076,088	11,245,324		716,890	
Received during the year	223,185	2,338,236	234,970,772	206,571,000	651,783,633	-	60,058,254	
Withdrawn during the year	(233,311)	(2,123,153)	(235,783,141)	(206,561,582)	(626,730,063)	-	(59,090,555)	
Transfer in / (out) - net	4,619	35,680	(233,763,141)	(200,301,362)	(020,730,003)	-	(3,237)	
Other movement	4,019	4,132	296,946	1,756	(5,691)	-	2,791	
Closing balance	20,794	447,740	7,288,452	1,087,262	36,293,203	-	1,684,143	
Other liabilities	40	4 704	F0 000	4 745	400 470	0.054	0.040	
Interest / mark-up payable	10	1,734	52,208	1,715	128,470	6,251	8,048	
Payable to staff retirement fund	-	-	- 4 544	- 10	- 22.045	-	1,182,639	
Other payables	10	1,734	1,511 53,719	1,733	33,615 162,085	6,251	315,431 1,506,118	
Contingencies and Commitments	10	1,734	33,719	1,733	102,003	0,201	1,300,110	
Letter of credit	_	_	145,085	_			1,576,326	
Letter of guarantee			134,121	4,320			3,419,047	
Forward purchase of Government securities			861,632	4,320		_	316,416	
Toward purchase of Government securities			001,002				310,410	
Commitments in respect of forward lending	-	_	_	_	-	-	2,524,426	
Interest rate swaps	_	_	859,491	_	1,125,000	_	_,,	
'	-		2,000,329	4,320	1,125,000	-	7,836,215	
Others								
Securities held as custodians		17,745	5,457,675	_	30,978,500	-	13,662,385	
		For	the three menth	e andad March 1	31, 2020 (Unaudi	tod)		
		Key	Group	Subsidiary	51, 2020 (Onauun	Joint	Other related	
	Directors	Management Personnel	Entities	companies	Associates	venture	parties	
Profit and loss account								
Income		= 000					0.10.01.1	
Mark-up / return / profit / interest earned	-	5,999	86,016	127,079	82,624	-	248,241	
Fee and commission income	-	-	30,934	6,648	220,298	85	26,821	
Dividend income	-	-	-	-	314,344	236,436	35,653	
Foreign exchange gain	-	-	-	-	-	-	-	
Loss from derivatives	-	-	(16,233)	(34,201)	(17,457)	-	-	
Net gain on sale of securities	-	-	-	-	-	-	-	
Rent on properties	-	-	-	9,301	-	-	-	
Other income	-	-	-	1,214	-	-	-	
Expense								
Mark-up / return / profit / interest expensed	51	2,246	135,846	20,860	173,207	12,955	13,402	
Operating expenses	-	-	-	-	-	-	-	
Total compensation expense	-	337,751	-	-	-	-	228,785	
Non-Executive Directors' fees	19,800	-	-	-	-	-	-	
Insurance premium expense	-	-	-	-	283,442	-	-	
Advertisement and publicity	-	-	87,750	-	-	-	-	
Travelling	-	-	6,347	-	-	-	-	
Subscription	-	-	-	-	-	-	11,728	
Donation	-	-	76,950	-	-	-	41,500	
Brokerage and Commission	_	_	_	_	-	_	_	
Other expenses	-	-	-	-	-	-	54,588	
Others								
Purchase of Government securities	_	_	32,169,380	_	6,813,099	_	886,411	
Sale of Government securities	-					-		
	-	14,895	35,050,146	677,669	11,139,353	-	1,729,810	
Purchase of foreign currencies	-	-	390,182	2,722,327	3,728	-	2 522 042	
Sale of foreign currencies	-	-	877,862	937,351	17,100	-	2,532,942	
Insurance claims settled	-	-	-	-	37,737	-	-	

CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS	(Unaudited) March 31,	(Audited) December 31,
	2021	2020
	(Rupee	s in '000)
Minimum Capital Requirement (MCR):		
aid-up capital (net of losses)	14,668,525	14,668,525
prital Adamsay Batia (CAR)		
apital Adequacy Ratio (CAR): gible Common Equity Tier 1 (CET 1) Capital	177,067,734	172,940,364
igible Additional Tier 1 (ADT 1) Capital	10,494,299	10,438,063
otal Eligible Tier 1 Capital	187,562,033	183,378,427
igible Tier 2 Capital	55,730,203	54,025,763
tal Eligible Capital (Tier 1 + Tier 2)	243,292,236	237,404,190
sk Weighted Assets (RWAs):		
redit Risk	945,528,144	935,446,560
arket Risk	100,102,186	109,134,799
perational Risk	191,948,129	191,948,129
perational Risk	1,237,578,459	1,236,529,488
anner Fruits Tier 1 Capital Adamsass ratio	44.640/	
ommon Equity Tier 1 Capital Adequacy ratio	14.31% 15.16%	13.99% 14.83%
ier 1 Capital Adequacy Ratio		
otal Capital Adequacy Ratio	19.66%	19.20%
ank specific buffer requirement (minimum CET1 requirement plus		
capital conservation buffer plus any other buffer requirement)	9.50%	9.50%
of which: capital conservation buffer requirement	1.50%	1.50%
of which: countercyclical buffer requirement	-	-
of which: D-SIB buffer requirement	2.00%	2.00%
ET1 available to meet buffers (as a percentage of risk weighted assets)	8.31%	7.99%
Other information:		
ational minimum capital requirements prescribed by the SBP		
ET1 minimum ratio (%)	9.50%	9.50%
ier 1 minimum ratio (%)	11.00%	11.00%
otal capital minimum ratio (%)	13.50%	13.50%
everage Ratio (LR)		
ligible Tier-1 Capital	187,562,033	183,378,427
otal Exposures	3,845,303,459	4,167,230,907
everage Ratio (%)	4.88%	4.40%
linimum Requirement (%)	3.00%	3.00%
	Total Adiu	sted Value
iquidity Coverage Ratio (LCR)	_	s in '000)
verage High Quality Liquid Assets	1,419,182,562	1,343,833,391
verage Net Cash Outflow	579,370,233	525,626,841
iquidity Coverage Ratio (%)	244.95%	255.66%
inimum Requirement (%)	100.00%	100.00%
	Total Weig	hted Value
et Stable Funding Ratio (NSFR)	•	s in '000)
otal Available Stable Funding	2,606,156,837	2,637,965,349
otal Required Stable Funding	1,531,171,617	1,448,252,363
let Stable Funding Ratio (%)	170.21%	182.15%
linimum Paguiroment (9/)	400.009/	100.000/
inimum Requirement (%)	100.00%	100.00%

For the three months ended March 31, 2021

### 36 ISLAMIC BANKING BUSINESS

The Bank operates 101 (December 31, 2020: 62) Islamic Banking branches and 813 (December 31, 2020: 853) Islamic Banking windows.

STATEMENT OF FINANCIAL POSITION ASSETS	Note	(Unaudited) March 31, 2021 (Rupees	(Audited) December 31, 2020 s in '000)
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets - net Fixed assets	36.1 36.2 36.3	15,969,167 115,140 13,898,164 155,458,871 125,690,878 1,429,473	12,685,357 85,710 5,257,358 139,619,025 153,363,009 1,163,176
Intangible assets Due from Head Office Deferred tax assets		2,465,683	90,320
Other assets  LIABILITIES		7,754,543	6,132,151 318,396,106
Bills payable Due to financial institutions Deposits and other accounts Due to Head Office Subordinated debt	36.4 36.5	9,774 21,964,783 269,739,014 34,167	9,451 32,183,448 257,414,395 12,444
Deferred tax liabilities Other liabilities		147,872 6,470,120 298,365,730	8,718 6,000,269 295,628,725
NET ASSETS		24,416,189	22,767,381
REPRESENTED BY Islamic Banking Fund Reserves		500,000	500,000
Surplus on revaluation of investments - net of tax Unappropriated profit	36.6	231,287 23,684,902 24,416,189	13,637 22,253,744 22,767,381
Contingencies and commitments	36.7	(Unaudited)	
		March 31,	March 31,
PROFIT AND LOSS ACCOUNT		2021 (Rupees	2020 s in '000)
Profit / return earned Profit / return expensed Net profit / return	36.8 36.9	5,540,275 2,548,522 2,991,753	5,829,677 3,096,352 2,733,325
Other income / (loss) Fee and commission income Dividend income		170,454	146,298
Foreign exchange income / (loss) Income from derivatives Loss on securities- net		10,469 - (906)	(24,984) - (168,467)
Others Total other income / (loss)		3,051 183,068	2,218 (44,935)
Total income		3,174,821	2,688,390
Other expenses Operating expenses Workers' Welfare Fund Other charges Total other expenses Profit before provisions		660,373 47,955 2,682 711,010 2,463,811	595,736 40,301 220 636,257 2,052,133
Provisions and write offs - net  Profit before taxation  Taxation		2,349,669 917,459	76,737 1,975,396 770,489
Profit after taxation		1,432,210	1,204,907

For the three months ended March 31, 2021

201	D	£	Figure a second	
36.1	LILLE	Trom	Financia	l Institutions

Call money lendings Bai Muajjal receivable with State Bank of Pakistan

Bai Muajjal receivable with other Financial Institutions

### March 31, **December** 31, 2020 2021 (Rupees in '000)

5,855,000 5,257,358

8,043,164 5,257,358 13,898,164

#### 36.2 **Investments by segments**

	March 31, 2021 (Unaudited)			December 31, 2020 (Audited)				
	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value
				(Ru	pees in '000)			
Federal Government securities								
-ljarah Sukuks	82,674,191	-	(28,766)	82,645,425	67,678,595	-	(322,645)	67,355,950
-Other Federal								
Government Securities	11,736,908		-	11,736,908	11,324,538	-	-	11,324,538
	94,411,099	-	(28,766)	94,382,333	79,003,133	-	(322,645)	78,680,488
Non-Government debt								
securities								
-Listed	47,475,785	-	385,425	47,861,210	47,291,628	-	322,500	47,614,128
-Unlisted	13,192,828		22,500	13,215,328	13,301,909	-	22,500	13,324,409
	60,668,613	-	407,925	61,076,538	60,593,537	-	345,000	60,938,537
Total Investments	155,079,712		379,159	155,458,871	139,596,670		22,355	139,619,025

### 36.3 Islamic financing and related assets - net

Diminishing Musharakah Running Musharakah Wakalah Ijarah Murabaha Currency Salam Tijarah Istisna Home Financing Advance for Diminishing Musharakah Advance for Ijarah Advance for Murabaha Advance for Salam Advance for Istisna Inventories against Murabaha Inventories against Tijarah Inventories against Tijarah Inventories against Istisna Islamic financing and related assets - gross Provision against Islamic financing and related assets -Specific -General
Islamic financing and related assets - net of provision

(Unaudited)	(Audited)
March 31,	Decembe
2021	31, 2020
(Rupees	s in '000)

(Nupees	5 111 000)
67,425,152	71,127,412
18,041,248	45,034,254
10,000,000	10,000,000
2,198,349	2,341,651
1,446,402	1,517,711
5,882	589,706
1,589,788	422,168
1,069,788	271,460
2,527,592	2,060,742
2,916,765	2,320,561
239,333	312,748
4,372,525	1,203,371
499,998	1,027,180
8,346,718	11,874,971
364,850	2,204,687
980,000	-
940,421	824,156
3,895,248	1,285,677
126,860,059	154,418,455
(229,792)	(126,457)

(939,389)	(928,989)
(1,169,181)	(1,055,446)
125,690,878	153,363,009

		Note	(Unaudited) March 31, 2021	(Audited) December 31, 2020
36.4	Due to financial institutions		(Rupees	s in '000)
	Unsecured acceptances of funds Acceptances from the SBP under Islamic Export Refinance Scheme Acceptances from the SBP under Islamic Long Term Financing Facility Acceptances from the SBP under Islamic Refinance and Credit Guarantee Scheme		12,471,342 4,883,146	10,500,000 12,185,727 4,774,050
	for Women Entrepreneurs  Acceptances from the SBP under Islamic Refinance Scheme for Payment of Wages and Acceptances from the SBP under Islamic Financing Facility For Renewable Energy Acceptances from the SBP under Islamic Temporary Economic Refinance Facility Acceptances from Pakistan Mortgage Refinance Company	Salaries	6,789 2,204,314 302,394 1,908,459 188,339 21,964,783	2,456,473 96,152 1,676,737 494,309 32,183,448
36.5	Deposits and other accounts			
	Customers			
	Current deposits Savings deposits Term deposits		63,435,081 113,719,839 22,964,085 200,119,005	64,402,537 105,290,516 24,221,318 193,914,371
	Financial Institutions Current deposits Savings deposits Term deposits		809,224 66,466,639 2,344,146 69,620,009 269,739,014	405,136 61,847,142 1,247,746 63,500,024 257,414,395
36.6	Islamic Banking business unappropriated profit Opening Balance Add: Islamic Banking profit for the period / year Less: Taxation Less: Transferred / Remitted to Head Office Closing Balance		22,253,744 2,349,669 (917,459) (1,052) 23,684,902	16,486,211 9,464,811 (3,696,779) (499) 22,253,744
36.7	Contingencies and commitments			
	- Guarantees - Commitments	36.7.1 36.7.2	1,151,312 24,443,422 25,594,734	1,498,665 7,917,674 9,416,339
36.7.1	Guarantees			
	Performance guarantees Other guarantees		1,123,378 27,934 1,151,312	1,435,850 62,815 1,498,665
36.7.2	Commitments			
	Trade-related contingent liabilities  Commitments in respect of forward foreign exchange contracts	36.7.2.1	22,140,403 2,303,019 24,443,422	6,208,476 1,709,198 7,917,674
36.7.2.	1 Commitments in respect of forward foreign exchange contracts			
	Purchase Sale		1,111,371 1,191,648 2,303,019	740,199 968,999 1,709,198

For the three months ended March 31, 2021

		· ·	iuaitea)
36.8	Profit / return earned	March 31,	months ended March 31,
		2021	2020
		(Rupe	es in '000)
	On:		
	Financing	2,669,653	3,737,797
	Investments	2,760,973	1,252,191
	Placements	109,649	839,689
		5,540,275	5,829,677
36.9	Profit / return expensed		
	On:		
	Deposits and other accounts	2,240,073	2,989,295
	Amounts due to financial institutions	261,284	60,540
	Foreign currency deposits for Wa'ad based transactions	102	21,534
	Lease liability against right-of-use assets	47,063	24,983
		2,548,522	3,096,352

#### 37 NON-ADJUSTING EVENTS AFTER THE BALANCE SHEET DATE

37.1 The Board of Directors, in its meeting held on April 20, 2021, has declared a cash dividend of Rs 1.75 per share in respect of the quarter ended March 31, 2021 (March 31, 2020: Rs 1.25 per share). These condensed interim unconsolidated financial statements do not include the effect of this appropriation which will be accounted for subsequent to the period end.

#### 38 DATE OF AUTHORISATION FOR ISSUE

These condensed interim unconsolidated financial statements were authorised for issue in the Board of Directors meeting held on April 20, 2021.

### 39 **GENERAL**

39.1 Comparative figures have been re-arranged and reclassified for comparison purposes.

<b>Muhammad Aurangzeb</b>
President and
Chief Executive Officer

Rayomond Kotwal **Chief Financial Officer**  Salim Raza **Director** 

Shaffiq Dharamshi **Director** 

Dr. Najeeb Samie Director

(Upoudited)







