

Nestlé Pakistan Ltd.

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Lahore: April 27, 2021

The General Manager
Pakistan Stock Exchange (Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
Karachi - 74000

Dear Sir,

FINANCIAL RESULTS FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2021

We wish to inform you that the Board of Directors of Nestlé Pakistan Ltd., in their meeting held on April 27, 2021 at 10:10 a.m., announced following:

The financial results of the Company are as follows:

	(Un-audited)	(Un-audited)
	Mar 31, 2021	Mar 31, 2020
	(Rupees in thousand)	
Revenue from contracts with customers	32,333,916	29,883,365
Cost of goods sold	(22,356,871)	(21,043,197)
Gross profit	9,977,045	8,840,168
Distribution and selling expenses	(3,790,513)	(3,570,348)
Administration expenses	(1,049,765)	(1,216,254)
Operating profit	5,136,767	4,053,566
Finance cost	(473,887)	(1,026,206)
Other expenses	(329,406)	(400,247)
Other income	210,701	62,388
Profit before taxation	4,544,175	2,689,501
Taxation	(1,334,875)	(750,559)
Profit after taxation	3,209,300	1,938,942
Earnings per share basic and diluted (Rupees)	70.77	42.76

For and on behalf of
Nestlé Pakistan Ltd.

A handwritten signature in black ink, appearing to read "Syed Saiful Islam".

SYED SAIFUL ISLAM
Chief Financial Officer