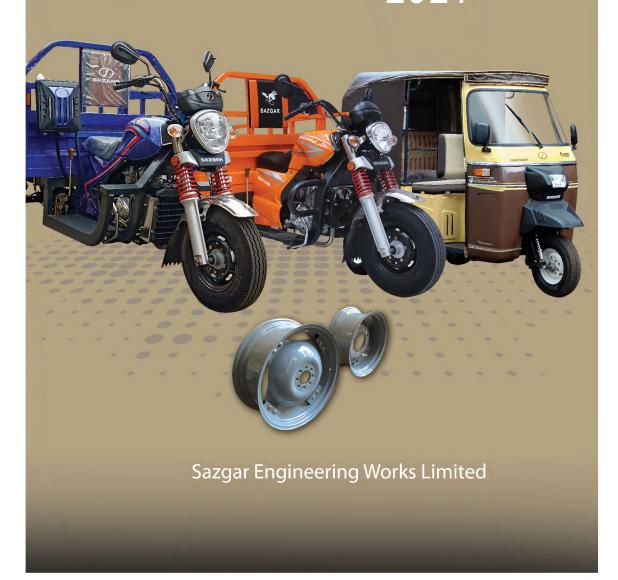


# March 31, **2021**







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### Vision

Dynamic, Quality Conscious and Ever Progressive

### **Mission**

- To be market leader in providing safe, economical, durable, comfortable and environment friendly means of transportation of international quality at competitive prices
- To achieve market leadership in automotive wheel-rims of all types and sizes
- Grow through innovation of new products and
- · Give higher return to the stakeholders.

# **Corporate Strategy**

Achieve optimal performance in production and sale; continuously add value added products at competitive prices by maintaining "quality" as core element; focus on customers' satisfaction regarding sale, spares and service; explore new markets and enhance customers base; ensure right usage of company's resources; create employment opportunities; protect the interest of stakeholders; and be a part of the country's development.



### **COMPANY INFORMATION**

### **BOARD OF DIRECTORS**

Mrs. Saira Asad Hameed Chairperson/Non-Executive Director

Mr. Mian Asad Hameed

Mr. Saeed Igbal Khan Executive Director

Mr. Mian Muhammad Ali Hameed **Executive Director** 

Mrs. Sana Suleyman Non-Executive Director

Mr. Humza Amjad Wazir Non-Executive Director

Mr. Umair Ejaz Independent Director

Mr. Sardar Ejaz Ishaq Khan Independent Director

Mr. Taha Mahmood Independent Director

### **COMPANY SECRETARY**

Mr. Arshad Mahmood - FCA

### **CHIEF FINANCIAL OFFICER**

Mr. Muhammad Atif Rao

### **REGISTERED OFFICE**

88 - Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore, Pakistan. www.sazgarautos.com

### **SHARE REGISTRAR**

Corp Tec Associates (Pvt.) Limited 503-E, Johar Town, Lahore. Ph# 042-35170336-37 Fax# 042-35170338

### **FACTORY**

18-KM Raiwind Road, Lahore, Pakistan.

### **AUDIT COMMITTEE**

Mr. Umair Ejaz Chairman

Mr. Taha Mahmood Member

Mrs. Sana Suleyman Member

Mr. Arshad Mahmood Secretary

#### **HUMAN RESOURCE & REMUNERATION COMMITTEE**

Mr. Taha Mahmood

Mr. Mian Asad Hameed Member

Mr. Humza Amjad Wazir Member

Mr. Umair Ejaz Member

Mr. Arshad Mahmood Secretary

### **NOMINATION COMMITTEE**

Mr. Mian Asad Hameed Chairman

Mr. Humza Amjad Wazir Member

Mr. Saeed Iqbal Khan Member

Mr. Arshad Mahmood Secretary

### **RISK MANAGEMENT COMMITTEE**

Mr. Umair Ejaz Chairman

Mr. Taha Mahmood Member

Mr. Mian Muhammad Ali Hameed Member

Mr. Arshad Mahmood Secretary

### **AUDITORS**

H.Y.K & Co. Chartered Accountants

### **BANKERS**

Allied Bank Limited National Bank of Pakistan Bank Alfalah Limited Habib Bank Limited Meezan Bank Limited United Bank Limited- Ameer Bank Al - Habib Limited

MCB Islamic Bank Limited Bank Islami Pakistan Limited

Faysal Bank Limited Habib Metropolitan Bank Limited

# ڈائر یکٹرز کا جائزہ

آپ کی سپنی کے ڈائز یکٹرز 311 مارچ 2021 کو کمل ہونے والی تیسری سہاجی اور نو ماہی کے لئے غیر پڑتال شدہ اختصاری عبوری مالیاتی گوشوارے ہمراہ کمپنی کےمعاملات پر اینا جائز و بخرش بیش کرتے ہیں۔

### مخضرحائزه:

کر دناوائرس کی تیسر کی اہر تیزی ہے جس سے پورے ملک میں ہلا کتو ں کی تعداد میں مسلسل اضا نیاور کا م کرنے کا ماحول متاثر ہور ہاہے کیپنی اپنی افراد کی قوت کو محلوظ ماحول فراہم کرنے کے لئے ہرمکن انقدامات اشحار ہی ہے۔ موجودہ مشکل صورت عال میں، آٹو ٹیکٹر تھدہ کارکردگی کامظاہرہ کرر ہاہے اوراس نے رواں مالی سال کے نوماہ کے دوران اپنی پڑھتی ہوئی رفزا کو برقر ارد کھا ہے۔

الحدثله،اسء صدے دوران مہنی تے قری ویلرز اورٹر بکٹرویل رمزی فروخت ہے جم نے بھی بالتر تیب 24 فی صداور 45 فی صد برد حورتری کو فلا ہر کیا ہے۔

### مالياتي متائج:

پچیلے مالیاتی سال کی تیسری سدمان کے مقابلہ میں اس سال کی تیسری سدمان میں مجموعی فروخت 19.27 فی صدا ضافہ کے ساتھ 1,033.80 ملین روپے سے بڑھ کر 1,233.05 ملین روپے ہوگئی ہے، مجموعی منافع 6.65 فی صدا ضافہ کے ساتھ 118.78 ملین روپے سے بڑھ کر 119.70 ملین روپے اور قبل از ٹیکس منافع 14.82 فی صد اضافہ کے ساتھ 68.83 ملین روپے سے بڑھ کر 42.29 ملین روپے ہوگیا ہے۔

جَبِهِ ﷺ مالی ٹی مال کی ٹومائی کے مقابلہ شن اس سال کی ٹومائی شن مجموع ٹی فروخت 36.15 فی صد اضافہ کے ساتھ 2.21 بلین روپے سے بڑھ کر 3.01 بلین روپے ہو گئی ہے، مجموع منافع 1.1 1 فی صد اضافہ کے ساتھ 8 0.5 5 ملین روپے سے بڑھ کر 4 2.1 9 2 ملین روپ اور قبل از ٹیکس منافع 87.54 فی صد اضافہ کے ساتھ 53.42 ملین روپے ہے بڑھ کر 100.19ملین روپے ہوگیا ہے۔

چھلے مالیاتی سال کی ٹو مائی کے مقابلہ ٹیں اس سال کی ٹو مائی کی مجموعی فی حصص آمدن (re-stated) 1.02 روپ سے بڑھ کر 1.44 روپ بہو گئی ہے اور تیسری سے مائی کی فی صصص آمدن (re-stated) 0.62 روپ ہے کم موکر 0.63 روپ ہو گئی ہے۔

کمنی نے تیسری سدانی اور مجموع طور پرنوبائی کے دوران بالترتیب 4,093 عدد اور 12,254 عدد تحری دیلرز بنائے بیکر پیجیلےسال ای عرصہ کے دوران تحری دیلرز کی پیداوار بالترتیب 4,419 عدداور 10,463 عددقی -

اس سال کی تیسری سها بی اور مجموعی طور پرنومایی میں ویل رمز کی پیراوار بالتر تیب 28,164 اور 74,203 تھی جبکیہ بچھیلے سال ای عرصہ کے دوران ویل رمز کی پیراوار بالتر تیب 51,208 اور 51,228 تھی۔

### فورويلر پروجيك پرتر قياتى كام:

پر جیک عمل ہو چکا ہاور پہلی کے ڈی (CKD) کھیپ ٹیکٹری میں پہنچ گئے ہے۔ آنرائٹی آپیشن شروع کرنے کے انظامات کے جارہے ہیں۔



# معتفيل برنقط نظر:

امید ہے کہ اگلی سدہ ان میں بھی آٹو کیکٹر میں اضافہ جاری رہے گا اور حکومت پاکستانی عوام کو اینٹر کری حد بندی کے دیکسین لگا کر و ہائی مرض 19-COVID کوکٹر ول کرنے کے لئے اقد المت کرے گی۔ اس سے ملک میں افرادی قوت اور کاروباری براوری کوکام کرنے کامختوظ ماحول فراہم کرنے میں مدو لے گی۔ یہ جی امید کی جاتی ہے کہ کمپنی اگلی سہ ماہی کے دوران فورویلرز کا کمرش آپریشن شروع کرنے کے قابل ہوجائے گی۔

ڈ ائر کیٹرز کمپنی کے ملاز مین کی انتقاک کوششوں ، ٹیم ورک اورنگن جس کا اظہار انہوں نے موجودہ عرصہ کے دوران کیا ہے، کے شکر گزار ہیں۔ وہ اپنے معزز خصص داران کاروباری شراکت داراور مالی اداروں کے مینی کے ساتھ مسلسل تعاون کرنے پر بھی شکر گزار ہیں۔

بورڈ آف ڈائز یکٹرز کی جانب سے

Baeich

مورخه 27اپریل 2021



### **DIRECTORS' REVIEW**

The directors of your Company are pleased to present the un-audited condensed interim financial statements for the 3<sup>rd</sup> quarter and nine months ended March 31, 2021 along with their review on the affairs of the Company.

The third wave of corona virus is spreading at a fast pace with constant rise in death toll and disturbing the working environment throughout the country. The Company is taking all possible measures to provide its workforce safe environment. Under the prevailing tough situation, the Auto Sector is performing well and has maintained its growing momentum during the nine months of current financial year. Al-Hamdolillah, the Company's sales volume of three wheelers and tractor wheel rims have also shown a growth of 24% and 45% respectively during this period.

#### **Financial Results:**

The net sales of 3<sup>rd</sup> guarter has increased by 19.27% from Rs. 1.033.80 M to Rs. 1.233.05 M, gross profit by 00.65% from Rs. 118.93 M to Rs. 119.70 M and pre-tax profit by 14.82% from Rs. 36.83 M to Rs. 42.29 M compared with the corresponding

Whereas the nine months' net sales has increased by 36.15% from Rs. 2.21 Billion to Rs. 3.01 Billion, gross profit by 14.18% from Rs. 255.08 M to Rs. 291.24 M and pre-tax profit by 87.54% from Rs. 53.42 M to Rs. 100.19 M compared with the corresponding period of last year.

The earnings per share for the cumulatively nine months have increased from Rs. 1.02 (Restated) to Rs. 1.44 and for the 3<sup>rd</sup> quarter has decreased from Rs. 0.69 (Restated) to Rs. 0.63 respectively compared with the corresponding period of last year.

During the 3<sup>rd</sup> quarter and cumulatively nine months, the Company produced 4,093 & 12,254 units of Three Wheelers whereas during the corresponding periods of last year, the production was 4,419 and 10,463 units respectively.

The production of wheel rims was 28,164 & 74,203 in 3<sup>rd</sup> quarter and cumulatively nine months whereas the production of wheel rims during the same corresponding periods was 13,930 & 51,228 respectively.

The Project is completed and the first CKD consignment has arrived in factory. Arrangements are being made to commence the trial operation.

It is hoped that the growth of auto sector will continue in the next quarter and Government will take measures to control the COVID-19 pandemic by vaccinating the people of Pakistan without any age limitation. This will help to provide a safe working environment to workforce and business community in the country.

It is also hoped that the Company would be able to commence commercial operation of four wheelers during the next

The directors would like to place on record their appreciation for the untiring efforts, teamwork and dedication shown by the company's employees during the period under review. They would also like to express their gratitude to the valued shareholders, customers, suppliers and financial institutions for their co-operation, constant support and trust on the Company.

For and on behalf of the Board

Dated: 27-04-2021

Saeed Iqbal Khan



### **CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED)** AS AT MARCH 31, 2021

		Un-audited	Audited
	Note	March 31, 2021	June 30, 2020 Rupees
	Note	Rupees	
EQUITY AND LIABILITIES		Rupees	Nupees
SHARE CAPITAL AND RESERVES			
Authorized share capital	4.1	1,000,000,000	500,000,00
Issued, subscribed and paid-up share capital	4.2	464,968,950	357,668,42
Capital reserve - Share premium account		557,406,192	557,406,19
Revenue reserve - Un-appropriated Profit		813,591,488	853,884,50
		1,835,966,630	1,768,959,11
LIABILITIES			
NON CURRENT LIABILITIES			
Long term financing		321,187,833	249,407,86
Lease Liabilities		780,000	7,800,00
Deferred liabilities		227,930,696	202,107,55
Deferred Grant		7,822,399	5,170,60
CURRENT LIABILITIES			
Trade and other payables		686,125,373	413,569,96
Unclaimed dividend		1,408,173	1,443,79
Profit accrued on loans and other payables		8,695,459	40,073,36
Short term borrowings		-	-
Current portion of long term liabilities		126,402,051	131,637,94
		822,631,056	586,725,069
CONTINGENCIES AND COMMITMENTS	5		-
TOTAL EQUITY AND LIABILITIES		3,216,318,614	2,820,170,19
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	6	1,648,628,723	1,318,332,80
Intangible assets	7	57,066	76,94
Long term loan and advances		34,199,204	27,490,15
Long term deposits		3,612,855	3,512,85
Deferred taxation		34,438,658	21,670,00
CURRENT ASSETS		}	
Stores, spares and loose tools		13,008,018	5,281,93
Stock-in-trade		875,942,710	660,110,32
Trade debts		141,715,708	122,597,25
Loans & advances		24,419,803	16,101,92
Trade deposits and short term prepayments		159,630,049	66,248,13
Other receivables		135,858,333	129,928,79
Cash and bank balances		144,807,487	448,819,05
		1,495,382,108	1,449,087,42
TOTAL ASSETS		3,216,318,614	2,820,170,19

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

MIAN ASAD HAMEED
CHIEF EXECUTIVE

SAEED IQBAL KHAN



# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE THIRD QUARTER AND NINE MONTHS ENDED MARCH 31,2021

Jan - Mar   Jul - Mar   2021   2020		Г	Third Quart	ter Ended	Nine Months Ended	
Note   Rupees   Rupees   Rupees   Rupees		Ī				
Sales - Net         8         1,233,045,053         1,033,795,794         3,011,312,561         2,211,796,260           Cost of sales         9         1,113,347,901         914,868,826         2,720,070,129         1,956,719,195           Gross Profit         119,697,152         118,926,968         291,242,432         255,077,065           Distribution cost         39,426,893         35,622,125         88,545,298         74,939,524           Administrative expenses         29,376,630         29,160,074         88,683,351         80,585,454           Other operating expenses         2,971,706         2,938,014         7,289,274         5,338,999           71,775,229         67,720,213         184,517,923         160,863,977           47,921,923         51,206,755         106,724,509         94,213,088           Other income         2,041,683         3,528,366         14,842,720         9,158,687           Operating profit before finance cost         49,963,606         54,735,121         121,567,229         103,371,775           Finance cost         7,673,372         17,904,647         21,381,115         49,949,790           Profit before taxation         42,290,234         36,830,474         100,186,114         53,421,985           Taxation         1			2021	2020	2021	2020
Cost of sales         9         1,113,347,901         914,868,826         2,720,070,129         1,956,719,195           Gross Profit         119,697,152         118,926,968         291,242,432         255,077,065           Distribution cost         39,426,893         35,622,125         88,545,298         74,939,524           Administrative expenses         29,376,630         29,160,074         88,683,351         80,585,454           Other operating expenses         2,971,706         2,938,014         7,289,274         5,338,999           71,775,229         67,720,213         184,517,923         160,863,977           Other income         2,041,683         3,528,366         14,842,720         9,158,687           Operating profit before finance cost         49,963,606         54,735,121         121,567,229         103,371,775           Finance cost         7,673,372         17,904,647         21,381,115         49,949,790           Profit before taxation         42,290,234         36,830,474         100,186,114         53,421,985           Taxation         10         12,849,241         9,580,681         33,178,596         12,853,808           Profit after taxation         29,440,993         27,249,793         67,007,518         40,568,177           Rest		Note	Rupees	Rupees	Rupees	Rupees
Cost of sales         9         1,113,347,901         914,868,826         2,720,070,129         1,956,719,195           Gross Profit         119,697,152         118,926,968         291,242,432         255,077,065           Distribution cost         39,426,893         35,622,125         88,545,298         74,939,524           Administrative expenses         29,376,630         29,160,074         88,683,351         80,585,454           Other operating expenses         2,971,706         2,938,014         7,289,274         5,338,999           71,775,229         67,720,213         184,517,923         160,863,977           Other income         2,041,683         3,528,366         14,842,720         9,158,687           Operating profit before finance cost         49,963,606         54,735,121         121,567,229         103,371,775           Finance cost         7,673,372         17,904,647         21,381,115         49,949,790           Profit before taxation         42,290,234         36,830,474         100,186,114         53,421,985           Taxation         10         12,849,241         9,580,681         33,178,596         12,853,808           Profit after taxation         29,440,993         27,249,793         67,007,518         40,568,177           Rest						
Distribution cost   39,426,893   35,622,125   88,545,298   74,939,524     Administrative expenses   29,376,630   29,160,074   88,683,351   80,585,454     Other operating expenses   29,376,630   2,938,014   7,289,274   5,338,999     71,775,229   67,720,213   184,517,923   160,863,977     47,921,923   51,206,755   106,724,509   94,213,088     Other income   2,041,683   3,528,366   14,842,720   9,158,687     Operating profit before finance cost   49,963,606   54,735,121   121,567,229   103,371,775     Finance cost   7,673,372   17,904,647   21,381,115   49,949,790     Profit before taxation   42,290,234   36,830,474   100,186,114   53,421,985     Taxation   10   12,849,241   9,580,681   33,178,596   12,853,808     Profit after taxation   29,440,993   27,249,793   67,007,518   40,568,177     Restated   Restated   Restated	Sales - Net	8	1,233,045,053	1,033,795,794	3,011,312,561	2,211,796,260
Distribution cost 39,426,893 35,622,125 88,545,298 74,939,524 Administrative expenses 29,376,630 29,160,074 88,683,351 80,585,454 2,971,706 2,938,014 7,289,274 5,338,999 71,775,229 67,720,213 184,517,923 160,863,977 47,921,923 51,206,755 106,724,509 94,213,088 Other income 2,041,683 3,528,366 14,842,720 9,158,687 Operating profit before finance cost 49,963,606 54,735,121 121,567,229 103,371,775 Finance cost 7,673,372 17,904,647 21,381,115 49,949,790 Profit before taxation 42,290,234 36,830,474 100,186,114 53,421,985 Taxation 10 12,849,241 9,580,681 33,178,596 12,853,808 Profit after taxation 29,440,993 27,249,793 67,007,518 40,568,177 Restated Restated	Cost of sales	9	1,113,347,901	914,868,826	2,720,070,129	1,956,719,195
Administrative expenses Other operating expenses Other operating expenses  29,376,630 29,160,074 2,938,014 7,289,274 5,338,999 71,775,229 67,720,213 184,517,923 160,863,977  47,921,923 51,206,755 106,724,509 94,213,088  Other income 2,041,683 3,528,366 14,842,720 9,158,687  Operating profit before finance cost 49,963,606 54,735,121 121,567,229 103,371,775  Finance cost 7,673,372 17,904,647 21,381,115 49,949,790  Profit before taxation 10 12,849,241 9,580,681 33,178,596 12,853,808  Profit after taxation 29,440,993 27,249,793 67,007,518 40,568,177 Restated Restated	Gross Profit		119,697,152	118,926,968	291,242,432	255,077,065
Other operating expenses         2,971,706         2,938,014         7,289,274         5,338,999           71,775,229         67,720,213         184,517,923         160,863,977           47,921,923         51,206,755         106,724,509         94,213,088           Other income         2,041,683         3,528,366         14,842,720         9,158,687           Operating profit before finance cost         49,963,606         54,735,121         121,567,229         103,371,775           Finance cost         7,673,372         17,904,647         21,381,115         49,949,790           Profit before taxation         42,290,234         36,830,474         100,186,114         53,421,985           Taxation         10         12,849,241         9,580,681         33,178,596         12,853,808           Profit after taxation         29,440,993         27,249,793         67,007,518         40,568,177           Restated         Restated         Restated	Distribution cost	ſ	39,426,893	35,622,125	88,545,298	74,939,524
71,775,229 67,720,213 184,517,923 160,863,977  47,921,923 51,206,755 106,724,509 94,213,088  Other income 2,041,683 3,528,366 14,842,720 9,158,687  Operating profit before finance cost 49,963,606 54,735,121 121,567,229 103,371,775  Finance cost 7,673,372 17,904,647 21,381,115 49,949,790  Profit before taxation 42,290,234 36,830,474 100,186,114 53,421,985  Taxation 10 12,849,241 9,580,681 33,178,596 12,853,808  Profit after taxation 29,440,993 27,249,793 67,007,518 40,568,177  Restated Restated	Administrative expenses		29,376,630	29,160,074	88,683,351	80,585,454
47,921,923         51,206,755         106,724,509         94,213,088           Other income         2,041,683         3,528,366         14,842,720         9,158,687           Operating profit before finance cost         49,963,606         54,735,121         121,567,229         103,371,775           Finance cost         7,673,372         17,904,647         21,381,115         49,949,790           Profit before taxation         42,290,234         36,830,474         100,186,114         53,421,985           Taxation         10         12,849,241         9,580,681         33,178,596         12,853,808           Profit after taxation         29,440,993         27,249,793         67,007,518         40,568,177           Restated         Restated         Restated	Other operating expenses		2,971,706	2,938,014	7,289,274	5,338,999
Other income         2,041,683         3,528,366         14,842,720         9,158,687           Operating profit before finance cost         49,963,606         54,735,121         121,567,229         103,371,775           Finance cost         7,673,372         17,904,647         21,381,115         49,949,790           Profit before taxation         42,290,234         36,830,474         100,186,114         53,421,985           Taxation         10         12,849,241         9,580,681         33,178,596         12,853,808           Profit after taxation         29,440,993         27,249,793         67,007,518         40,568,177           Restated         Restated			71,775,229	67,720,213	184,517,923	
Operating profit before finance cost         49,963,606         54,735,121         121,567,229         103,371,775           Finance cost         7,673,372         17,904,647         21,381,115         49,949,790           Profit before taxation         42,290,234         36,830,474         100,186,114         53,421,985           Taxation         10         12,849,241         9,580,681         33,178,596         12,853,808           Profit after taxation         29,440,993         27,249,793         67,007,518         40,568,177           Restated         Restated			47,921,923	51,206,755	106,724,509	94,213,088
Finance cost         7,673,372         17,904,647         21,381,115         49,949,790           Profit before taxation         42,290,234         36,830,474         100,186,114         53,421,985           Taxation         10         12,849,241         9,580,681         33,178,596         12,853,808           Profit after taxation         29,440,993         27,249,793         67,007,518         40,568,177           Restated         Restated	Other income		2,041,683	3,528,366	14,842,720	9,158,687
Profit before taxation         42,290,234         36,830,474         100,186,114         53,421,985           Taxation         10         12,849,241         9,580,681         33,178,596         12,853,808           Profit after taxation         29,440,993         27,249,793         67,007,518         40,568,177           Restated         Restated	Operating profit before finance cost		49,963,606	54,735,121	121,567,229	103,371,775
Taxation         10         12,849,241         9,580,681         33,178,596         12,853,808           Profit after taxation         29,440,993         27,249,793         67,007,518         40,568,177           Restated         Restated         Restated	Finance cost		7,673,372	17,904,647	21,381,115	49,949,790
Profit after taxation         29,440,993         27,249,793         67,007,518         40,568,177           Restated         Restated         Restated	Profit before taxation	-	42,290,234	36,830,474	100,186,114	53,421,985
Restated Restated	Taxation	10	12,849,241	9,580,681	33,178,596	12,853,808
A CONTRACTOR OF THE CONTRACTOR	Profit after taxation		29,440,993	27,249,793	67,007,518	40,568,177
Earnings per share - Basic and diluted 11 0.63 0.69 1.44 1.02		1		Restated	P	Restated
	Earnings per share - Basic and diluted	11	0.63	0.69	1.44	1.02

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

MIAN ASAD HAMEED

SAEED IQBAL KHAN



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THIRD QUARTER AND NINE MONTHS ENDED MARCH 31,2021

Third Qua	arter Ended	Nine Months Ended	
Jan - Mar 2021	Jan - Mar 2020	Jul - Mar 2021	Jul - Mar 2020
Rupees	Rupees	Rupees	Rupees

PROFIT AFTER TAXATION FOR THE PERIOD

OTHER COMPREHENSIVE INCOME / (LOSS) FOR THE PERIOD

TOTAL COMPREHENSIVE INCOME FOR THE PERIOD

29,440,993	27,249,793	67,007,518	40,568,177
-	-	- )	-
29,440,993	27,249,793	67,007,518	40,568,177

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

MIAN ASAD HAMEED

SAEED IQBAL KHAN



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31,2021

	Share Capital Rupees	Share Deposit Money Rupees	Un-appropriated Profit Rupees	Total Rupees
Balance as at June 30, 2019 - Audited	215,668,420	-	829,038,827	1,044,707,247
Share deposit money received during the period	-	472,640,900	•	472,640,900
Comprehensive Income for the period Profit after taxation Comprehensive Income / (Loss)	-	- -	40,568,177	40,568,177
Total comprehensive income for the period ended March 31, 2020	-	-	40,568,177	40,568,177
Balance as at March 31, 2020 - Un-audited	215,668,420	472,640,900	869,607,004	1,557,916,324
	Share Capital Rupees	Share Premium Account Rupees	Un-appropriated Profit Rupees	Total Rupees
Balance as at June 30, 2020 - Audited	357,668,420	557,406,192	853,884,500	1,768,959,112
Transaction with owner, recognize directly in equity				
Issuance of Bonus Shares	107,300,530		(107,300,530)	
Total Transaction with owner, recognized directly in equity	107,300,530		(107,300,530)	-
Comprehensive Income for the period				-
Profit after taxation  Comprehensive Income / (Loss)	-	1 : 1	67,007,518	67,007,518
Total comprehensive income for the period ended March 31, 2021	-	-	67,007,518	67,007,518
Balance as at March 31, 2021 - Un-audited	464,968,950	557,406,192	813,591,488	1,835,966,630

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

MIAN ASAD HAMEED
CHIEF EXECUTIVE

SAEED IQBAL KHAN
DIRECTOR



# CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31,2021

	Nine Months Ended	
	Jul - Mar 2021	Jul - Mar 2020
	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	100,186,114	53,421,985
Adjustment for non cash charges and other items:		
Depreciation	16,109,248	14,388,869
Amortization	19,878	24,162
Provision for staff retirement gratuity	29,109,594	30,244,734
Finance cost	21,381,115	49,949,790
Other Income	(14,842,720)	(9,158,687
	51,777,115	85,448,868
Norking capital changes	151,963,229	138,870,853
(Increase)/Decrease in current assets		
Store, spares and loose tools	(7,726,086)	(1,075,635
Stock-in-trade	(215,832,383)	(210,728,912
Frade debts	(19,118,456)	9,855,526
Loans & Advances	(8,317,882)	(2,564,257
Trade Deposits and short term prepayments	(93,381,911)	686,517
Other receivables	2,050,373	(701,109
(Decrease) / Increase in current liabilities		
Trade and other payables	257,253,268	150,477,571
Increase in Long term loans and advances	(6,709,051)	(3,939,940
	(91,782,128)	(57,990,239
Cash generated from operations	60,181,101	80,880,614
Finance cost paid	(52,759,017)	(27,564,981
Income tax paid/deducted at source	(34,589,991)	(48,878,483
Employees retirement benefit - gratuity paid	(3,286,449)	(2,336,216
Workers' Profit Participation Fund Paid	(2,233,024)	(6,080,459
Net cash used in operating activities	(32,687,380)	(3,979,525
CASH FLOW FROM INVESTING ACTIVITIES		
Property, plant and equipment purchased	(347,786,234)	(157,944,723
Increase in long term deposits	(100,000)	(193,000
Proceeds from sale of property, plant and equipment	2,300,000	4,480,000
Net cash used in investing activities	(345,586,234)	(153,657,723
CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from long term financing	149,473,201	51,867,439
Repayment of long term financing	(24,637,322)	. , , -
Proceeds from short term borrowings	515,718,756	2,101,256,224
Repayment of short term borrowings	(515,718,756)	(1,904,635,899
Repayment of lease liability	(62,660,000)	-
Share deposit money	- 1	472,640,900
Profit on bank deposits	12,121,787	4,082,560
Dividend paid	(35,620)	(52,441
Net cash generated from financing activities	74,262,046	725,158,783
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS	(304,011,568)	567,521,535
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	448,819,055	5,967,361
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	144,807,487	573,488,896

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

MIAN ASAD HAMEED
CHIEF EXECUTIVE

SAEED IQBAL KHAN
DIRECTOR



# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31,2021

#### 1 LEGAL STATUS AND OPERATIONS

Sazgar Engineering Works Limited was incorporated in Pakistan on September 21, 1991 as a Private Limited Company and converted into a Public Limited Company on November 21, 1994. The Company is listed on the Pakistan Stock Exchange Limited. The Company is engaged in the manufacture and sale of automobiles, automotive parts and household electric appliances. The registered office of the company is situated at 88- Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore. The three wheeler, wheel rim and household electric appliances manufacturing facility is located at 18 K.m Raiwind Road, Lahore and four wheeler manufacturing facility, which is under construction, is situated at Western Tank Link Road, Near Ijtimah Chowk, Sundar Road, Raiwind, Lahore.

#### 2 BASIS OF PREPARATION

- 2.1 These condensed interim financial statements (un-audited) of the Company for the nine months ended March 31, 2021 have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for Interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of; International Accounting Standard (IAS) 34, Interim Financial Reporting, Issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and provisions of and directives issued under the Companies Act, 2017 (the "Act"). Where the provisions of and directives issued under the Companies Act, 2017 (the "Act") have been followed.
- 2.2 These condensed interim financial statements (un-audited) are being submitted to the shareholders as required by section 237 of The Companies Act, 2017 (the "Act").
- 2.3 These condensed interim financial statements do not include all the information and disclosures as required in the annual financial statements and should be read in conjunction with the Company's annual audited financial statements for the year ended June 30, 2020.
- 2.4 FINANCIAL RISK MANAGEMENT, FINANCIAL INSTRUMENTS AND ACCOUNTING ESTIMATES AND JUDGMENTS

#### 2.4.1 Financial risk management

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements for the year ended June 30, 2020.

#### 2.4.2 Fair Value of financial assets and liabilities

The carrying value of all financial assets and liabilities reflected in these condensed interim financial statements approximate their fair value.

#### 2.4.3 Accounting Estimates and judgments

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended June 30, 2020.

#### 2.5 CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim statement of financial position has been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim statement of profit or loss, condensed interim statement of comprehensive Income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the balances of comparable period of immediately preceding financial year.

#### 3 STATEMENT OF CONSISTENCY IN ACCOUNTING POLICIES

- 3.1 The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those applied in the preparation of the annual audited financial statements for the year ended June 30, 2020.
- 3.2 Certain standards, amendments and interpretations of approved accounting standards will be effective for accounting periods but are considered not to be relevant or to have any significant effect on the Company's operations and are, therefore, not detailed in these condensed interim financial statements.



### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31,2021

#### SHARE CAPITAL

#### 4.1 AUTHORIZED SHARE CAPITAL

Un-audited	Audited			Un-audited	Audited
March 31,	June 30,			March 31,	June 30,
2021	2020		NOTE	2021	2020
Number	Number		- 1	Rupees	Rupees
100,000,000	50,000,000	Ordinary shares of Rupees 10 each		1,000,000,000	500,000,000
ISSUED, SUBSCRIBE	D AND PAID UP SHARE	CAPITAL			
21,363,000	21,363,000	ordinary shares of Rupees 10/- each	n fully paid up	213,630,000	213,630,000
		in cash.			

21,363,000	21,363,000	ordinary shares of Rupees 10/- each fully paid up in cash.	213,630,000	213,630,000
25,133,895	14,403,842	ordinary shares of Rupees 10/- each allotted as bonus shares.	251,338,950	144,038,420
46,496,895	35,766,842	bolius shares.	464,968,950	357,668,420

#### CONTINGENCIES AND COMMITMENTS

#### 5.1 Contingencies

There is no significant change in contingencies from the preceding annual published financial statement of the Company for the year ended

5.1.1 DCIR initiated proceedings under section 6,7 and 8 of The Sales Tax Act 1990 for the tax period from January 2014 to February 2017 and created a tax demand Rs. 6,770,083/- on May 18, 2020. The Company filed an appeal before CIR(A) on June 16, 2020 and got a relief of Rs. 4,881,666/- with the directions of re-assessment of the remaining amount. However DCIR filed an appeal before ATIR against the order of CIR(A) as on August 27, 2020, on the other hand Company also filed an appeal before The ATIR as on September 07, 2020 and obtained a stay order against the order of CIR(A). Proceedings are still pending. In the opinion of tax consultant, favorable outcome of the appeal is expected, hence no provision is made in these financial statements.

- 5.2.1 Commitments in respect of outstanding letters of credit for raw material amount to Rs. 258.55 Million (June 30, 2020: Rs. 102.73 Million).
- 5.2.2 Commitments in respect of capital expenditures amount to Rs. 87.54 Million (June 30, 2020: Rs. 117.17 Million).

5.2.3 Commitments for future minimum payments in respect of Ijarah lease arr	angements are as follows:	
Not later than one year	9,979,515	69,030,272
Later than one year but not later than five years	787,572	8,229,064
Later than five years		-
6 PROPERTY, PLANT AND EQUIPMENT		

Operating fixed assets - rangible	6.1	344,404,990
Capital work in progress	6.2	1,304,223,733
		1,648,628,723
OPERATING FIXED ASSETS - Tangible		
Opening book value		335,796,920
Add:		

ns during the period (at cost)		
Plant and machinery	1,365,000	4,183,340
Furniture and Fittings	-	620,804
Office equipments	580,000	618,722
Electric installations	167,487	916,300
Vehicles	23,985,900	3.183,000

335,796,920

982,535,886

1,318,332,806 348,588,354



### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31,2021

					Un-audited	Audited June 30,
					March 31,	
					2021	2020
					Rupees	Rupees
	Less: Disposal during the period (at net book value)					
	- Vehicles				1,381,069	3,085,450
	Depreciation charged during the period				16,109,248	19,228,150
	peprediction charges saining the period			5	17,490,317	22,313,600
	Closing book value				344,404,990	
				=	544,404,990	335,796,920
6.2	CAPITAL WORK IN PROGRESS					
	Opening Balance				982,535,886	649,491,034
	Additions during the period - Plant and machinery	305,539,738	288,506,873			
	Building and Civil Works on freehold la	nd			16,148,109	44,537,979
	- Building and Civil Works on Tree lold to	nu .			321,687,847	333,044,852
	Closing Balance			4	1,304,223,733	982,535,886
	INTANGIBLE ASSETS			-	1,304,223,733	302,333,000
	Opening book value				76,944	108,560
	Less: amortization charged during the period				19,878	31,616
	Closing book value			-	57,066	76,944
	Closing book value		the endied	Elm avalland		
		г	Un-audited Jan - Mar	Un-audited Jan - Mar	Un-audited July - Mar	Un-audited July - Mar
		NOTES	2021	2020	2021	2020
			Rupees	Rupees	Rupees	Rupees
	SALES - NET	-	Trape Co.	apces	Hapoos	
	Gross sales	8.1	1,607,269,191	1,307,177,150	3,936,693,486	2,746,521,575
	Less: Sales tax	· ·	212.865.612	179.051.653	519.340.715	381,966,910
	Sales returns	- 1	128,677,900	71,546,150	333,339,141	108,293,46
	Commission	- 1	32,680,626	22,783,553	72,701,069	44,464,938
	commission	1	374,224,138	273,381,356	925,380,925	534,725,315
		-	1,233,045,053	1,033,795,794	3,011,312,561	2,211,796,260
	0.4 This is belong 64.05 will be fasted a	M 2020 D				2,211,790,200
	8.1 This includes Rs. 64.95 million (March :	31, 2020: RS.	. 28.88 million) on ac	count of export sales	for the period.	
)	COST OF SALES					
	Raw materials and components consumed		836,125,784	721,761,407	2,335,831,695	1,736,703,957
	Salaries, wages and other benefits		96,998,881 11,688,361	89,845,744	276,908,348	249,566,017
	Stores, spares and loose tools consumed			10,355,813	35,730,118	30,449,649
	Power and fuel charges Repair and maintenance		23,661,887 14,934,729	21,193,539 13,624,841	62,726,212 60,338,937	54,086,926 41,456,51
	Provision for slow moving items		14,534,725	13,024,641	00,336,337	255,150
	Other expenses		4,329,035	4,674,014	11,952,044	10,332,56
	Depreciation & Amortization		2,938,907	2,760,953	8,793,608	8,213,110
	Depresation & Americanon	-	990,677,584	864,216,311	2,792,280,962	2,131,063,883
	Opening work-in-process		35,374,185	24,087,619	30,553,475	28,239,219
			(31,839,197)	(19,095,500)	(31,839,197)	(19,095,500
	Closing work-in-process				2,790,995,240	
	Closing work-in-process Cost of goods manufactured	1	994,212,572	869,208,430	2,750,555,240	2,140,207,60
				869,208,430 407,517,765	222,905,224	
	Cost of goods manufactured		994,212,572			178,368,962
	Cost of goods manufactured Opening finished goods		994,212,572 412,965,664 4,149,538 (297,979,873)	407,517,765 23,558,451 (385,415,820)	222,905,224 4,149,538 (297,979,873)	178,368,962 23,558,451 (385,415,820
	Cost of goods manufactured Opening finished goods Cost of finished goods purchased		994,212,572 412,965,664 4,149,538	407,517,765 23,558,451	222,905,224 4,149,538	178,368,963 23,558,453 (385,415,820
)	Cost of goods manufactured Opening finished goods Cost of finished goods purchased		994,212,572 412,965,664 4,149,538 (297,979,873)	407,517,765 23,558,451 (385,415,820)	222,905,224 4,149,538 (297,979,873)	178,368,963 23,558,453 (385,415,820
o	Cost of goods manufactured Opening finished goods Cost of finished goods purchased Closing finished goods		994,212,572 412,965,664 4,149,538 (297,979,873)	407,517,765 23,558,451 (385,415,820)	222,905,224 4,149,538 (297,979,873)	178,368,963 23,558,453 (385,415,820
0	Cost of goods manufactured Opening finished goods Cost of finished goods purchased Closing finished goods  TAXATION  Current For the period		994,212,572 412,965,664 4,149,538 (297,979,873)	407,517,765 23,558,451 (385,415,820)	222,905,224 4,149,538 (297,979,873)	178,368,96: 23,558,45: (385,415,820 1,956,719,199 33,870,100
0	Cost of goods manufactured Opening finished goods Cost of finished goods purchased Closing finished goods  TAXATION  Current For the period Prior period		994,212,572 412,965,664 4,149,538 (297,979,873) 1,113,347,901	407,517,765 23,558,451 (385,415,820) 914,868,826	222,905,224 4,149,538 (297,979,873) 2,720,070,129	178,368,962 23,558,452 (385,415,820 1,956,719,195 33,870,106
0	Cost of goods manufactured Opening finished goods Cost of finished goods purchased Closing finished goods  TAXATION Current For the period Prior period Deferred		994,212,572 412,965,664 4,149,538 (297,979,873) 1,113,347,901 18,934,264	407,517,765 23,558,451 (385,415,820) 914,868,826 15,903,822	222,905,224 4,149,538 (297,979,873) 2,720,070,129 46,460,755 (513,509)	2,140,207,602 178,368,962 23,558,451 (385,415,820 1,956,719,199 33,870,106 (199,520
10	Cost of goods manufactured Opening finished goods Cost of finished goods purchased Closing finished goods  TAXATION  Current For the period Prior period		994,212,572 412,965,664 4,149,538 (297,979,873) 1,113,347,901	407,517,765 23,558,451 (385,415,820) 914,868,826	222,905,224 4,149,538 (297,979,873) 2,720,070,129 46,460,755	178,368,962 23,558,452 (385,415,820 1,956,719,195 33,870,106



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### **SAZGAR ENGINEERING WORKS LIMITED -**

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31,2021

			Un-audited	Jan - Mar 2020 Rupees	Un-audited July - Mar 2021	Un-audited July - Mar 2020
		- 1	Jan - Mar 2021			
		- 1				
EADNIA	IGS PER SHARE - BASIC AND DILUTE	. L	Rupees	Rupees	Rupees	Rupees
	arnings Per Share					
Danie L	arrango r er share					
Profit a	fter taxation for the period	Rupees	29,440,993	27,249,793	67,007,518	40,568,177
				Restated		Restated
Weight	ed average number of ordinary s	shares Number	** *** ***	20.002.002	4C 40C 00F	20.002.20
outstan	ding during the period - Note 4.2		46,496,895	39,663,393	46,496,895	39,663,39
Basic ea	arnings per share	Rupees	0.63	0.69	1.44	1.02
11.1	Diluted earnings per share					
	A diluted earnings per share ha	s not been prese	nted as the Compar	ny does not have an	y convertible instrum	ents in issue as
	March 31, 2021 and March 31, 20	020, which would	have any effect on ea	arning per share if the	option to convert is e	xercised.
TRANSA	ACTIONS WITH RELATED PARTIES					
Non-Ev	ecutive Director (s)					
Meeting fee				660,000	840,00	
Others					100,000	· -
V 14-						
	nagement Personnel				45 350 000	20.042.44
Kernun	eration, Allowances and benefits				45,759,008	38,842,44
Other R	Related Party					
Rent Ex	•				-	207,50
Remun	eration, Allowances and benefits				3,750,000	1,500,00
PERIOD	END BALANCES					
Payable	to Other Related Party - Rent Payal	ble			-	207,500
SEGME	NT RESULTS					
Segmer	nt Revenue - Net					
	Home appliances		439,748	572,652	3,992,269	4,259,88
	Auto parts		211,415,155	106,654,459	534,756,066	352,169,99
	Auto rickshaw		1,021,190,150	926,568,683	2,450,286,449	1,855,366,380
Total	Automobiles - Four Wheeler	+	1 222 045 052	1,033,795,794	22,277,777	2,211,796,260
Iotai		-	1,233,045,053	1,055,795,794	3,011,312,561	2,211,790,200
Segmer	nt operating results					
	Home appliances		94,323	45,580	657,031	469,532
	Auto parts		5,678,710	571,995	10,968,873	3,494,04
	Auto rickshaw		64,642,757	73,845,690	148,307,150	136,671,03
	Automobiles - Four Wheeler		(19,522,161)	(20,318,496)	(46,932,270)	(41,254,023
Total		1	50.893.630	54 144 769	113 000 783	99 380 58

### DATE OF AUTHORIZATION FOR ISSUE

The Board of Directors of the Company has authorized these condensed interim financial statements for issue on April 27, 2021.

54,144,769

Total

15.1 The figures have been rounded off to the nearest Rupee.

MIAN ASAD HAMEED

MUHAMMAD ATIF RAO CHIEF FINANCIAL OFFICER

99,380,587

