

QUARTERLY REPORT MARCH 31, 2021

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ARTISTIC DENIM MILLS LIMITED

COMPANY INFORMATION

Board of Directors

Chief Executive Mr. Muhammad Faisal Ahmed
Chairman Mr. Muhammad Iqbal Ahmed
Directors Mr. Muhammad Yousuf Ahmed
Mr. Muhammad Ali Ahmed
Mr. Muhammad Ali Ahmed
Ms. Zahra Faisal Ahmed

Mr. Mujeebullah Khan Mr. Yazdani Zia

Audit Committee

Chairman Mr. Mujeebullah Khan Members Mr. Muhammad Iqbal Ahmed Mr. Muhammad Ali Ahmed

Human Resource and Remuneration Committee

Chairman Mr. Yazdani Zia

Members Mr. Muhammad Faisal Ahmed Ms. Zahra Faisal Ahmed

Chief Financial Officer Mr. Sagheer Ahmed

Company Secretary Mr. Muhammad Ozair Qureshi

Chief Internal Auditor Mr. Salman Arif

Auditors M/s. Reanda Haroon Zakaria & Company

Chartered Accountants

Legal Advisor Monawwer Ghani

Advocate

Share Registrar M/s F.D. Registrar Services (SMC Pvt.) Limited

17th Floor, Saima Trade Tower-A, I.I. Chundrigar Road, Karachi.

Tel: (+92-21) 35478192-3 / 32271905-6

Bankers Allied Bank Limited

Bank Al Habib Limited Faysal Bank Limited

Habib Metropolitan Bank Limited

Meezan Bank Limited National Bank of Pakistan

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

Woori Bank

Registered Office Plot No. 5-9, 23-26, Sector 16, and Factory Korangi Industrial Area, Karachi.

UAN: 111 236 236, Fax No. 3505 4652

www.admdenim.com

DIRECTORS' REVIEW

The Directors of **Artistic Denim Mills Limited** ("the Company") are pleased to present to the shareholders the Directors' Review Report along with the un-audited condensed interim financial statements of the Company for the nine months period ended March 31, 2021.

PERIOD UNDER REVIEW

The Comparative financial results for the current period and that of the corresponding period last year are as follows:

	March 31, 2021 Rs. in ('000')	March 31, 2020 Rs. in ('000')
Net Sales	6,767,052	7,006,335
Gross profit	858,842	760,932
Other operating expenses	151,201	72,750
Finance costs	159,188	117,842
Net Profit	252,278	274,578
EPS (Rs. per share)	3.00	3.27

Despite challenging business environment filled with potential adverse implications of COVID-19 pandemic on the economy, during the nine months' period under review, the Company managed to achieve net sales of Rs. 6,767.052 million compared to net sales of Rs. 7,006.335 million in the corresponding period of the last year, witnessing a decrease of 3.42%. The decrease in sales was due to Covid - 19 outbreak lockdown in Europe and sudden currency appreciation of PAK Rupee. Despite decrease in sales, the Company has managed gross profit for the period at 12.69% of net sales, compared to 10.86% in comparative prior period. The increase in gross profit was mainly due to cost controls put in place and synergies through consolidation of manufacturing facilities. Other operating expenses increased manifold from Rs. 72.750 million to Rs. 151.201 million due to realized / unrealized exchange loss on export proceeds which eroded the profits of the Company immensely. Finance costs recorded an increase of Rs. 41.346 million due to increase in working capital requirements. Due to the reasons elucidated above, net profit recorded at Rs. 252.278 million as against Rs. 274.578 million in the corresponding period last year.

FUTURE OUTLOOK

Moving forward, future outlook of the business depends on the impact of 3rd wave of Covid - 19. At the moment, uncertainty still exists as cases of Covid-19 are rising in many parts of the European Union. Growing volume and controlling the cost base remain key objectives for increasing the Company's profitability. Management is optimistic to achieve sustainable profitability in future through its good customer base.

Pakistan has strong export potential in the textile sector. To unfold the inherent export potential of the textile sector, large investment in machinery, enhanced skill set, and product development is critical.

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Three main challenges that the textile sector is currently facing are;

- Policy Issue: unpredictable, inconsistent, and non-inclusive
- Raw Material: poor quality, falling production, absence of R&D
- Energy Issues: unending worries about tariff shift, transmission, and supply issues

The management of your company continues to target new markets, focus to develop new & innovative products and explore possibilities of making the operations efficient. The Company will continue investing in Balancing, Modernization and Replacement (BMR) and in value addition which is an ongoing process by utilizing SBP's LTFF / TERF Scheme to remain competitive in market and expect these investments will yield positive results in the long run for the Company and its shareholders.

ACKNOWLEDGEMENTS

The Board of Directors would like to thank all customers, suppliers, financial institutions, regulators and stakeholders for their continued support and cooperation. The Board would also like to express sincere appreciation for the employees for their dedication and hard work.

On behalf of the Board of Directors

MUHAMMAD FAISAL AHMED

CHIEF EXECUTIVE

YAZDANI ZIA DIRECTOR

Karachi: April 28, 2021

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2021 (UN-AUDITED)

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		(Rupees	in '000)
<u>ASSETS</u>	Note	(Un-audited)	(Audited)
NON-CURRENT ASSETS Property, plant and equipment Intangible assets Long-term loans Long-term deposits	5	7,112,444 1,927 29,235 1,572	6,078,316 3,165 14,407 1,572
CURRENT ASSETS Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables Short-term investments Sales tax refundable Taxation - net Cash and bank balances		7,145,178 241,019 4,796,211 2,418,558 58,820 57,053 92,229 236,173 154,967 304,387 379,501 8,738,918 15,884,096	6,097,460 238,475 3,219,581 2,242,433 43,638 3,546 98,969 1,311,832 166,434 372,732 884,428 8,582,068 14,679,528
SHARE CAPITAL AND RESERVES Share capital Reserves	6	840,000 5,771,898 6,611,898	840,000 5,771,620 6,611,620
NON-CURRENT LIABILITIES Long-term financing Deferred liability		2,267,616 133,077 2,400,693	1,866,912 101,895 1,968,807
CURRENT LIABILITIES Trade and other payables Unclaimed dividend Accrued mark-up Short-term borrowings Current maturity of long-term financing		2,369,387 3,022 33,766 4,253,066 212,264 6,871,505	1,776,981 2,794 42,781 4,226,828 49,717 6,099,101
CONTINGENCIES AND COMMITMENTS	7	15,884,096	14,679,528

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Yazdani Zia** Director

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2021 (UN-AUDITED)

	Nine-months ended		Quarter	Ended
	March 31, 2021	March 31, 2020	March 31, 2021	March 31, 2020
		(Rupee	s in '000)	
TURNOVER - NET	6,767,052	7,006,335	2,317,249	2,625,874
Cost of sales	(5,908,210)	(6,245,403)	(2,124,214)	(2,422,809)
GROSS PROFIT	858,842	760,932	193,035	203,065
Distribution costs Administrative expenses Other operating expenses Other operating income	(187,359) (119,996) (151,201) 87,935 (370,621)	(212,524) (99,971) (72,750) 105,864 (279,381)	(63,579) (39,416) 1,898 20,572 (80,525)	(66,460) (35,358) 80,121 5,783 (15,914)
OPERATING PROFIT	488,221	481,551	112,510	187,151
Finance costs	(159,188)	(117,842)	(55,342)	(43,727)
PROFIT BEFORE TAXATION	329,033	363,709	57,168	143,424
Taxation	(76,755)	(89,131)	(24,792)	(26,962)
NET PROFIT FOR THE PERIOD	252,278	274,578	32,376	116,462
EARNINGS PER SHARE - Basic and diluted (Rs. per share)	3.00	3.27	0.39	1.39

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Yazdani Zia** Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2021 (UN-AUDITED)

	Nine-months ended		Quarter	Ended
	March 31, 2021	March 31, 2020	March 31, 2021	March 31, 2020
		(Rupee	s in '000)	
Net profit for the period	252,278	274,578	32,376	116,462
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	252,278	274,578	32,376	116,462

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Yazdani Zia** Director

CONDENSED INTERIM STATEMENT OF CASH FLOWS

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2021 (UN-AUDITED)

	March 31, 2021	March 31, 2020
CASH FLOWS FROM OPERATING ACTIVITIES	(Rupees ir	1 '000)
Profit before taxation Adjustments for non cash charges and other items:	329,033	363,709
Depreciation Unrealised / realised loss on short-term investment Provision for gratuity Finance costs Dividend income Gain on disposal of operating fixed assets Profit before working capital changes	373,677 1,227 34,810 159,188 (39,256) (3,314) 526,332 855,365	367,259 43,927 25,734 117,842 (2,662) (14,933) 537,167 900,876
Working capital changes Increase in current assets	333,333	000,010
Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables and sales tax refundable	(2,544) (1,576,630) (176,125) (15,182) (53,507) 18,207 (1,805,781)	(16,030) (939,919) (430,766) (139,479) (20,866) (1,054) (1,548,114)
Increase in trade and other payables Cash generated from operations	<u>592,406</u> (358,010)	<u>481,366</u> (165,872)
Income tax paid Gratuity paid Finance costs paid Long-term deposits - net	(8,406) (3,629) (168,203)	(81,210) (4,542) (123,877) (6)
Net cash used in operating activities	(180,238) (538,248)	(209,635)
CASH FLOWS FROM INVESTING ACTIVITIES Capital expenditure	(1,411,958)	(375,130)
Long-term investment Short-term investments - net Long-term loans Dividend received Proceeds from disposal of operating fixed assets Net cash used in investing activities	1,074,431 (14,828) 39,256 8,703 (304,396)	38,700 (383,296) (8,736) 2,662 31,126 (694,674)
CASH FLOWS FROM FINANCING ACTIVITIES		(70.057)
Long-term financing repaid Long-term financing acquired Dividends paid Short term borrowings - net Net cash generated from financing activities	563,251 (251,772) 26,238 337,717	(78,257) 176,975 (251,658) 1,100,000 947,060
NET DECREASE IN CASH AND CASH EQUIVALENTS	(504,927)	(123,121)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	884,428	1,196,961
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	379,501	1,073,840

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Yazdani Zia** Director

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2021 (UN-AUDITED)

	Share Capital	Revenue Reserves			
	Issued, subscribed and paid-up	Unappropriated profit	Actuarial loss or defined benefit plan	Total	Total Equity
		(Rupe	es in '000) -		
Balance as at July 01, 2019	840,000	5,949,790	(35,631)	5,914,159	6,754,159
Cash dividend paid @ Rs. 3 per Ordinary share of Rs. 10 each for the year ended June 30, 2019	-	(252,000)		(252,000)	(252,000)
Net profit for the period ended March 31, 2020	-	274,578	-	274,578	274,578
Other comprehensive income	-	-	-	-	-
Total comprehensive income for the period	-	274,578	-	274,578	274,578
Balance as at March 31, 2020	840,000	5,972,368	(35,631)	5,936,737	6,776,737
Balance as at July 01, 2020	840,000	5,811,480	(39,860)	5,771,620	6,611,620
Cash dividend paid @ Rs. 3 per Ordinary share of Rs. 10 each for the year ended June 30, 2020	-	(252,000)	-	(252,000)	(252,000)
Net profit for the period ended March 31, 2021	-	252,278	-	252,278	252,278
Other comprehensive income	_	_	-	-	-
Total comprehensive income for the period	-	252,278	-	252,278	252,278
Balance as at March 31, 2021	840,000	5,811,758	(39,860)	5,771,898	6,611,898

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Yazdani Zia** Director

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2021 (UN-AUDITED)

1 STATUS AND NATURE OF BUSINESS

Artistic Denim Mills Limited (the Company) was incorporated in Pakistan on May 18, 1992 under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017) and is currently listed on Pakistan Stock Exchange Limited. The principal activity of the Company is to manufacture and sell rope dyed denim fabric, yarn and value added textile products.

The registered office and factory premises of the Company is situated at Plot No. 5-9, 23-26, Sector 16, Korangi Industrial Area, Karachi.

2 BASIS OF PREPARATION

- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
 - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
 - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2 These condensed interim financial statements do not include all the information and disclosures required in annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2020. These condensed interim financial statements are un-audited and are being submitted to the shareholders as required by the listing regulation of Pakistan Stock Exchange Limited and Section 237 of the Companies Act, 2017.
- **2.3** These condensed interim financial statements are presented in Pakistan Rupees which is the Company's functional and presentation currency.

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are same as those adopted in the preparation of the annual financial statements for the year ended June 30, 2020.

3.1 Standards, amendments and improvements to IFRSs effective during the priod

The Company has adopted the following accounting standards and amendments to IFRSs and the improvements to accounting standards which became effective for the current period:

Effective	for	pe	riod
beginning	on	or	after

Amendments to IFRS 3 'Business Combinations': Amendments to clarify the definition of a business January 1, 2020

Amendments to IFRS 7 'Financial Instruments - Disclosures', IFRS 9 'Financial Instruments' and IAS 39 'Financial Instruments - Recognition and Measurement': Amendments regarding pre-replacement issues in the context of the IBOR reform

January 1, 2020

Amendments to IFRS 16 'Leases': Amendment to provide lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification

June 1, 2020

Amendments to IAS 1 'Presentation of Financial Statements' and IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors': Amendments regarding the definition of material

January 1, 2020

Amendments to IFRS 2, IFRS 3, IFRS 6, IFRS 14, IAS 1, IAS 8, IAS 34, IAS 37, IAS 38, IFRIC 12, IFRIC 19, IFRIC 20, IFRIC 22, and SIC-32 to update those pronouncements with regard to references to and quotes from the framework or to indicate where they refer to a different version of the Conceptual Framework.

January 1, 2020

The adoption of the above standards, amendments, improvements to accounting standards did not have any material effect on these condensed interim financial statements.

3.2 Amendments to standards and IFRS interpretations that are not yet effective

The following amendments to accounting standards and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and amendments are either not relevant to the Company's operations or are not expected to have significant impact on the Company's condensed interim financial statements other than certain additional disclosures:

Effective from accounting period beginning on or after

Classification of Liabilities as Non Current or Current - Amendments to IAS 1

January 1, 2022

Amendments to IFRS 4 'Insurance Contracts': Amendments regarding the expiry date of the deferral approach

January 1, 2023

Amendments to IFRS 10 'Consolidated Financial Statements' and IAS 28 'Investments in Associates and Joint Ventures': Sale or contribution of assets between an investor and its associate or joint venture

Effective from accounting period beginning on or after a date to be determined. Earlier application is permitted.

Amendments to IAS 16 'Property, Plant and Equipment': Amendments prohibiting a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the Company is preparing the asset for its intended use.

January 1, 2022

Amendments to IAS 37 'Provisions, Contingent Liabilities and Contingent Assets': Amendments regarding the costs to include when assessing whether a contract is onerous

January 1, 2022

Annual improvements to IFRS standards 2018-2020

January 1, 2022

Certain annual improvements have also been made to a number of standards, which have not been enumerated here for brevity.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

IFRS 1 - First Time Adoption of International Financial Reporting Standards IFRS 17 - Insurance Contracts

4 ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of these condensed interim financial statements in conformity with the approved accounting standards, as applicable in Pakistan, requires the management to make estimates, judgements that affect the application of policies and the reported amount of assets and liabilities and income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgements made by the management in applying the company's accounting policies and areas where assumptions and estimates are significant are same as those applied to the annual financial statements of the company as at and for the year ended June 30, 2020.

			N	March 31, 2021	June 30, 2020
			Note	(Rupees in	1 '000) (Audited)
_		SERVICE AND SOURCE		(Un-audited)	(Auditeu)
5	PROP	PERTY, PLANT AND EQUIPMENT			
	QD	erating fixed assets	5.1	5,569,072	5,452,914
		pital work-in-progress (CWIP)		1,543,372	625,402
		,		7,112,444	6,078,316
	5.1	Operating fixed assets			
		Opening net written down value Additions / transfer from CWIP		5,452,914	5,043,565
		during the period / year	5.1.1	493,986	921,041
		Disposals, at their written down values, during the period / year Depreciation charge during the period / year		(5,390) (372,438) (377,828) 5,569,072	(16,285) (495,407) (511,692) 5,452,914
	5.1.1	Additions / transfers during the period / yea	ır		
		Building on leasehold land		38,336	74,245
		Plant and machinery		430,757	786,041
		Factory equipment		20,341	40,575
		Furniture & fixtures		-	2,626
		Office equipment, including computers		3,670	1,269
		Vehicles		882	16,285
				493,986	921,041

6 SHARE CAPITAL

No. of sha	ares		March 31,	June 30,
March 31, 2021	June 30, 2020		2021 (Rupees i	2020 in '000)
(Un-audited)	(Audited)		(Un-audited)	(Audited)
100,000,000	100,000,000	Authorised share capital Ordinary shares of Rs.10 each	1,000,000	1,000,000
		Issued , subscribed and paid-up capital Ordinary shares of Rs.10 each		
14,000,000	14,000,000	fully paid in cash	140,000	140,000
70,000,000	70,000,000	Fully paid bonus shares	700,000	700,000
84,000,000	84,000,000	-	840,000	840,000

7 CONTINGENCIES AND COMMITMENTS

Contingencies

7.1 There are no major changes in the status and nature of contingencies as disclosed in the annual audited financial statements of the Company for the year ended June 30, 2020.

7.2	Outstanding counter	quarantees	280.708	240.252
1.4	outstanding counter	guarantoos	200,700	270,202

Commitments

- 7.3 Commitments in respect of building on leasehold land at the end of the current period amounted to Rs.550.969 million (June 30, 2020: Rs. 44.992 million).
- 7.4 Outstanding letters of credit at the end of the current period amounted to Rs.1,972.517 million (June 30, 2020: Rs.262.699 million).
- 7.5 Post dated cheques issued in favour of Custom Authorities aggregated to Rs.238.412 million (June 30, 2020: Rs.276.418 million), against various statutory notifications.
- 7.6 Outstanding foreign currency forward contracts of Rs.4,360.397 million (June 30, 2020: Rs.Nil).

8 TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise associated companies, directors, major shareholders of the Company and key management personnel. All the transactions with related parties are entered into at agreed terms in the normal course of business as approved by the Board of Directors of the Company. Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these financial statements, are as follows:

Type of Related Parties	Relationship	Nature of Transactions	March 31, 2021 (Rupees (Un-audited)	March 31, 2020 in '000) (Un-audited)
Associated Companies	Common directorship	Sales Purchases Services rendered	69,328 38,680 48,657	136,327 70,528 -
Directors & Executives	Key management personnel	Salaries Retirement benefits Directorship fee Dividend paid to directors	10,270 1,027 700 205,432	10,050 892 460 205,432
Relative of directors	Others - spouse/ daughter of a director	Sales Reimbursement of expenses	909,442 57,612	744,555 83,041

8.1 The above transactions are at arm's length using admissible valuation methods.

9 FINANCIAL RISK MANAGEMENT AND FAIR VALUE DISCLOSURES

These condensed interim financial statements do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2020. There have been no change in any risk management policies since the year end.

The carrying value of all financial and non-financial assets and liabilities measured at other than amortised cost in these condensed interim financial statements approximate their fair values.

10 DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on April 28, 2021 by the Board of Directors of the Company.

11 GENERAL

Figures have been rounded-off to the nearest thousand rupees, unless otherwise stated.

Muhammad Faisal Ahmed Chief Executive Officer **Yazdani Zia** Director

CONTACT US Plot No. 5-9, 23-26, Sector-16, Korangi Industrial Area, Karachi-74900, Pakistan. Tel: +92 21 111 236 236 Fax: +92 21 3505 4652 Email: sales@admdenim.com admdenim.com