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## **Company Information**

**BOARD OF DIRECTORS:** Ms. Tahniat Mussaid

Mr. Mussaid Hanif

Ms. Nuzhat Kamran

Mr. Arbab Muhammad Khan Mr. Rana Kamal Ud Din Ms. Sabah Burhan Ms. Sarah Naviwala

**AUDIT COMMITTEE:** Ms. Nuzhat Kamran

> Mr. Rana Kamal Ud Din Ms. Tahniat Mussaid

Mr. Naveed Aleem

Mr. Abdul Jabbar

CHIEF FINANCIAL OFFICER:

**COMPANY SECRETARY:** 

**AUDITORS:** Azhar Zafar & Company Chartered Accountants

**LEGAL ADVISOR:** Cornelius Lane & Mufti

> Advocate and Solicitors Nawa-e-Waqt House, 4 Shahrah-e-Fatima Jinnah, Lahore - 54000, Pakistan

BANKERS TO THE COMPANY: Habib Bank Limited National Bank of Pakistan

> Allied Bank Limited Askari Bank Limited United Bank Limited

Habib Metropolitan Bank Limited Bank Al Habib Limited

1 km, Balloki Bhai Pheru Road (Weaving unit & Power plant)

Chairperson

Chairperson/Member

MCB Bank Limited

The Bank of Punjab

Faysal Bank Limited

Silk Bank Limited

Meezan Bank Limited

CEO

Member

Member

Bhai Pheru.

Phone: 0494 - 512007-9, 513103-5

Fax: 0494 - 512011

63 km, Gulshan Adda, (Towel unit) Jumber Khurd, District Kasur,

REGISTERED & HEAD OFFICE: 3rd Floor, IEP Building,

> 97 B/D-I, Gulberg III, Lahore E-mail: info@zephyr.com.pk Website: www.zephyr.com.pk Phone: 042 35782905 - 15 042 35753202 Fax:

Note: Zephyr's Company Information & Financial Statements are also available at the above website

MILLS:



### Directors' report to the members

#### **Operating and Financial Results**

The Directors of Zephyr Textiles Limited take pleasure in presenting un-audited interim financial statements for the nine months ended March 31, 2021.

The Company earned a gross profit of PKR 584.89 million on sales of PKR 4,332,52 million as compared to gross profit of PKR 301.16 million on sales of PKR 3,424.47 million for the corresponding period last year. During the period under review, the Company earned a net profit of PKR 212.996 million as compared to PKR 35.36 million in corresponding period. Financial charges reduced by 20% due to vigilant financial planning whereas taxation increased by 38% due to increased minimum turnover rate.

Description	March 31, 2021 Rupees	March 31, 2020 Rupees	Increase/ (Decrease) %
Sales - net	4,332,526,664	3,424,472,660	26.52
Gross Profit	584,894,887	301,169,449	94.21
Operating Profit for the period	336,602,815	164,442,526	104.69
Financial charges	76,365,668	93,981,817	(20.14)
Profit for the period before taxation	261,546,533	70,460,709	271.19
Taxation current	48,550,303	35,091,967	38.35
Profit for the period after taxation	212,996,230	35,368,742	502.22
Earning Per Share	3.58	0.60	502.22

The Company recorded a total sales of PKR 4.33 billion with an increase of PKR 908 million as compared to same period last year. Major portion of this increase, PKR 655 million, is contributed by the value-added export segment. Although the pandemic conditions prevailing all over the world created a lot of uncertainties, the sales volumes surged in export as well as in domestic market. We have a healthy order book for rest of the financial year flowing into the first quarter of next year.

This year we have experienced the lowest cotton crop in the last three decades. The industry is forced to import a record quantity of cotton and it is expected that imports may exceed the domestic supplies. International cotton prices are also hoovering around USD0.90/lb. which has driven the yarn prices to a level where the value-added sector is finding it difficult to pass on the effect to the final customers. Our Government has to make a concerted effort to revive cotton crop for a sustainable growth in textile sector.

Despite of uncertain business conditions due to pandemic, shortage of raw material and high ocean freight rates, increase in export sales contributed towards robust profit margins for the Company. The textile sector, especially export segment is running at full capacity and there is no shortage of export orders for at least next quarter. Going forward to next financial year we may find headwinds from changes in the energy pricing policies currently prevailing for export oriented sectors.

At the end, the directors extend their gratitude to the employees of the company for their teamwork, commitment, integrity and professionalism.

For and on behalf of the Board of Directors

MUSSAID HANIF
CHIEF EXECUTIVE

ARBAB MUHAMMAD KHAN DIRECTOR

Lahore April 28, 2021



### ZEPHYR TEXTILE LTD.

Condensed interim Statement of Financial Position BALANCE SHEET
AS AT MARCH 31, 2021

	AS AT MAI	CH 31, 2021	
	Notes	Un-audited March 31, 2021 (Rupees)	Audited June 30, 2020 (Rupees)
EQUITY AND LIABILITIES SHARE CAPITAL Authorized share capital 625,000,000 (2017: 62,500,000) ordinary shares of Rs. 10 each	,	625,000,000	625,000,000
Issued, subscribed and paid-up share capital 59,428,729 (2017: 59,428,729) ordinary shares of Rs. 10 each	3	594,287,290	594,287,290
UNAPPROPRIATED PROFIT		946,060,816	716,441,820
		1,540,348,106	1,310,729,110
SURPLUS ON REVALUATION OF PROPERTY, PLANT & EQUIPMENT	4	285,909,021	302,531,787
LONG TERM LOANS	5	291,410,725	350,037,080
DEFERRED LIABILITIES	7	242,980,629	254,374,295
CURRENT LIABILITIES			
Short term finances - Secured	8	1,278,232,350	1,320,186,209
Current portion of long term liabilities	5	250,572,234	65,476,939
Creditors, accrued and other liabilities	9	1,002,197,925	847,224,843
Unclaimed dividend		696,751	4,859,107
Accrued Mark Up	10	15,383,827 2,547,083,087	24,103,436 2,261,850,534
CONTIGENCIES AND COMMITMENT	гs		
		4,907,731,568	4,479,522,806
ASSETS			
NON CURRENT ASSETS			
Property plant & equipment	11	2,035,229,207	1,903,439,609
Capital work in progress	12	32,696,089	63,318,407
		2,067,925,296	1,966,758,016
Long term advances	12	22,655,301	22,465,301
and deposits	13	22,033,301	22,403,301
CURRENT ASSETS			
Stores, spares and loose tools	14	155,899,948	139,817,517
Stock in trade	15	1,318,883,609	1,103,928,987
Trade debts	16	701,888,759	708,870,453
Loans and advances	17	134,834,864	76,737,771
Trade deposits,		S C DIV.	
prepayments	18	283,440,703	246,051,354
Other receivables	19	102,777,898	80,032,166
Short term investment	20	3,891,128	63,075,961
Cash and bank balances	21	115,534,062 2,817,150,971	71,785,280 2,490,299,489
		4,907,731,568	4,479,522,806

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

## ZEPHYR TEXTILES LIMITED

Condensed Interim Statement of Comprehensive Income
For the nine months ended March 31, 2021

	For Nine Month March 31 2021	Un-audited For Nine Months Ended March 31, 2021 2020 (Rupees)		Un-audited For Quarter Ended March 31, <b>2021</b> 2020 ( <b>Rupees)</b>	
		2011/17/2011 - ASSESSED - ASSESSED	118 202		
SALES	4,332,526,664	3,424,472,660	1,415,703,142	1,285,155,198	
COST OF SALES	3,747,631,777	3,123,303,211	1,183,402,051	1,186,139,671	
GROSS PROFIT	584,894,887	301,169,449	232,301,091	99,015,527	
OPERATING EXPENSES	142,136,721	97,774,709	60,491,368	40,642,955	
Distribution costs Administrative	65,945,606	64,238,607	12,580,034	19,389,306	
Ministrative	208,082,327	162,013,316	73,071,402	60,032,261	
	376,812,560	139,156,133	159,229,689	38,983,260	
Other operating expenses	57,902,752	16,463,281	31,975,119	1,064,886	
omer operating expenses	318,909,808	122,692,852	127,254,570	37,918,380	
OTHER OPERATING INCOME/(LOSS)	17,692,797	41,749,674	2,848,399	17,975,116	
OPERATING PROFIT	336,602,605	164,442,526	130,102,969	55,893,496	
FINANCE COSTS	75,056,282	93,981,817	23,073,319	28,640,244	
PROFIT BEFORE TAXATION	261,546,323	70,460,709	107,029,650	27,253,252	
FAXATION	48,550,093	35,091,967	15,734,473	15,459,061	
PROFIT AFTER TAXATION	212,996,230	35,368,742	91,295,177	11,794,19	
Other Comprehensive Income					
Other comprehensive income for the period	8	2	æ		
Total Comprehensive Income for the period	212,996,230	35,368,742	91,295,177	11,794,19	
				0.2	
EARNING PER SHARE-BASIC & DILUTED	3.58	0.60	1.54	0.20	
The annexed notes 1 to 9 form an integral part of these condensed interim	financial statements.				
G.P %	13.50%	8.79%	16.41%	7.70	
N.P %	4.92%	1.03%	6.45%	0.929	

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

# ZEPHYR TEXTILES LIMITED Condensed Interim Statement of Cash flow

## CASH FLOW STATEMENT

For the nine months ended March 31, 2021

DECARDED TO THE TOTAL T		For the Nine M	Ionths Ended
		Marc	
<b>数据的</b> 是例如是由于是一个的人的。		2021 (Rup	2020 ees)
the state of the s	William Shirt		
CASH FLOW FROM OPERATING ACTIVITIES		24 744 322	70.460.700
Profit for the period before taxation		261,546,323	70,460,709
Adjustments for:			
Depreciation		130,758,363	125,409,308
Gain on sale of fixed assets		(2,556,862) (1,676,776)	(1,180,872
Gain on re-measurement of short term investments Dividends, capital gains & other (Income)/Loss		(2,052,953)	(27,500
Provision for staff gratuity		26,925,426	26,925,420
Financial charges		75,056,282	93,981,81
		226,453,480	245,106,319
T VP		487,999,803	315,567,028
(Increase)/Decrease in current assets	1	(16,082,431)	(30,859,624
Stores, spares and loose tools Stock in trade		(214,954,622)	(123,773,400
Trade debts		6,981,694	44,194,528
Loans and advances		(58,097,093)	24,442,97
Short Term Investments		59,184,833	(29,361
Trade deposits and prepayments		(55,025,620)	(76,996,051
Other receivables		(22,745,732)	22,548,739
(Increase)/Decrease in current liabilities		(300,738,971)	(140,472,172
Creditors, accrued and other liabilities		154,973,082	146,152,811
Cash flow from operations		342,233,914	321,247,648
Financial charges paid		(76,896,016)	(88,632,913
Taxes paid		(48,282,939)	(36,074,947
Gratuity paid		(31,529,510)	(9,239,92
SOCIONACIA MAGICI		(156,708,465)	(133,947,78
Net cash flow from operating activities	(A)	185,525,449	187,299,86
CASH FLOW FROM INVESTING ACTIVITIES		(400,000)	/r / 00
Long term advances, deposits and deterred costs		(190,000)	(56,800 2,691,54
Sale proceeds of fixed assets		5,163,000	2,091,54
Dividends recieved		1,676,776	29,36
Capital Gains/(Loss) and Income/(Loss) from Investments Fixed capital expenditure		(228,810,329)	(130,382,13
Net cash flow from investing activities	(B)	(222,160,553)	(127,718,03
CASH FLOW FROM FINANCING ACTIVITIES			
Short term finances - secured		(41,953,859)	91,532,24
Long term finances - secrued		122,337,745	(109,383,76
Net cash flow from financing activities	(C)	80,383,886	(17,851,52
NET INCREASE IN CASH AND CASH EQUIVALENTS	(A+B+C)	43,748,782	41,730,30
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	State Conference of Conference Conference (Conference of Conference of C	71,785,280	55,621,71
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD		115,534,062	97,352,01

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

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CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

## ZEPHYR TEXTILES LIMITED

Condensed Interim Statement of Changes in Equity For the nine months ended March 31, 2021

Description	Share Capital (Rupees)	Accumulated Profit (Rupees)	Revaluation Surplus (Rupees)	Total (Rupees)
Balance as at June 30, 2019	594,287,290	666,742,622	326,024,212	1,587,054,124
Total comprehensive incone for the period		35,368,742	-	35,368,742
Final dividend paid @ Rs. 0.5 per outstanding shar		(29,714,365)		(29,714,365)
Current year incremental depreciation - net of tax	-	18,250,182	(18,250,182)	
Balance as at March 31, 2019	594,287,290	690,647,181	307,774,030	1,592,708,501
Balance as at June 30, 2020	594,287,290	716,441,820	302,531,787	1,613,260,897
Total comprehensive incone for the period		212,996,230	-	212,996,230
Current year incremental depreciation - net of tax	-	16,622,766	(16,622,766)	
Balance as at March 31, 2020	594,287,290	946,060,816	285,909,021	1,826,257,127

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

# Notes to the Condensed Interim Financial Statements for the nine months ended March 31, 2021 (Un-Audited)

- These accounts have been prepared in accordance with the requirements of International Accounting standard No. 34 "Interim Financial Reporting".
- 2. The accounts are being submitted to shareholders as required by Section 237 of the Companies Act, 2017.
- The accounting policies adopted for the preparation of the accounts are the same as those applied in the preparation of the preceding annual
  published financial statements of the company for the year ended June 30, 2020.
- Judgments and estimates made by the management in the preparation of these condensed interim financial statements are the same as those
  applied to the annual financial statements for the year ended June 30, 2020.

#### 5. CONTINGENCIES AND COMMITMENTS

### 5.1 Contingencies

There has been no significant change in contigencies since the last reviewed financial statements.

#### 5.2 Commitments

Commitments against irrevocable letters of credit for import of raw material as at March 31, 2021 amounting to Rs. 74:307 million (June 2020: Rs. 16.133 million)

		Un-Audited March 31, 2021 (Rupees)	Andsted June 30, 2020 (Rupees)
PROPERTY	, PLANT AND EQUIPMENT	3,41,31,33,33,41,31,31,31,31,31,31,31,31,31,31,31,31,31	
Opening book	cyclus	1,903,439,609	1,909,707,86
	ing the period	264,827,690	182,591,84
	deletions during the period	(2,279,729)	(18,873,74)
	charged during the period	(130,758,363)	(169,986,36)
Closing Bool	k Value	2,035,229,207	1,903,439,609
6.1 Cost of	f Additions in Property, Plant and Equipment:		
	- on freehold land	5,092,159	
Link Ros		633,460	
	tory building	-	110,000
	d machinery	237,059,104	161,644,790
	e and fixtures	684,275	1,090,300
Vehicles		12,641,995	13,856,910
Electric	mstallations	38,500	1,475,099
Office ed	quipments	4,136,723	4,414,749
Intangib	le Assets	4,541,475	n <u>p</u>
		264,827,691	182,591,848
6.2 Cost of	Deletions in Property, Plant and Equipment:		
Plant &	machinery	2,249,873	20,824,493
Vehicles		3,113,170	2,534,623
Electric	installations	0.00	1,300,000
Office e	quipments	32,000	65,000
		5,395,043	24,724,115
CAPITAL W	ORK IN PROGRESS		
Building - on	freehold land	32,696,089	25,118,40
Plant & mach	mery		38,200,000
		32,696,089	63,318,407

### 8. DATE OF AUTHORIZATION

These accounts have been approved by the Board of Directors on April 28, 2021.

### 9. GENERAL

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- Figures have been rounded off to the nearest rupee.
- Comparative figures have been rearranged/reclassified wherever necessary for the purpose of comparison.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

# ڈائریکٹرز کی رپورٹ آپریٹنگ مالی نتائج

کمپنی کے ڈائرکٹرز ہمسرت 31 مارچ 2021 کو ختم ہونے والے نو ماہ کے لئے غیر آڈٹ شدہ مالی گوشوارے پیش کرتے ہیں.

کمپنی نے پی کے آر 4،332.52 ملین کی فروخت پر پی کے آر 584.89 ملین کا مجموعی منافع حاصل کیا جبکہ پچھلے سال کے اسی عرصے میں پی کے آر نے 3،424.47 ملین کی فروخت پر 301.16 ملین کا مجموعی منافع کیا تھا۔ زیر جائزہ مدت کے دوران ، کمپنی نے اسی مدت میں پی کے آر 35.36 ملین کے مقابلے میں پی کے آر 212.99 ملین کا خالص منافع حاصل کیا۔ بہترین معاشی منصوبہ بندی کی وجہ سے مالی اخراجات میں 20 فیصد کمی واقع ہوئی ہے جبکہ کم سے کم کاروبار کی شرح میں اضافے کی وجہ سے ٹیکسوں میں 38 فیصد اضافہ ہوا ہے۔۔

تفصيل	31 مارچ ،	31 مارچ ،	(کمی)/ اضافہ
	2021	2020	فيصد
خالص فروخت	4,332,526,664	3,424,472,660	26.52
کل منافع	584,894,887	301,169,449	94.21
ای بی آنی ٹی ڈی اے	336,602,815	164,442,526	104.69
فرسودگى	76,365,668	93,981,817	(20.14)
مالیاتی لاگت	261,546,533	70,460,709	271.19
ٹیکس سے پہلے منافع	48,550,303	35,091,967	35.38
ٹیکس کے بعد منافع	212,996,230	35,368,742	502.22
في حصص آمدني	3.58	0.60	502.22

کمپنی نے گزشتہ سال کی اسی مدت کے مقابلے میں پی کے آر 908 ملین کے اضافے کے ساتھ مجموعی طور پر پی کے آر 4.33 ارب کی فروخت ریکارڈ کی ہے۔ اس اضافے کا زیادہ تر حصہ ، پی کے آر 655 ملین ، ویلیو ایڈڈ برآمدات کے تعاون سے ہے۔ اگرچہ پوری دنیا میں وبائی صورتحال نے بہت زیادہ غیر یقینی صورتحال پیدا کردی ہے ، تاہم برآمدات کے ساتھ ساتھ مقامی مارکیٹ میں بھی فروخت کے حجم میں اضافہ ہوا۔ ہمارے پاس باقی مالی سال اگلے سال کی پہلی سہ ماہی کے لئے بھاری تعداد میں آرڈر بک ہے۔

اس سال ہم نے پچھلی تین دہانیوں میں سب سے کم کپاس کی پیداوار کا تجربہ کیا ہے۔ یہ صنعت کپاس کی ریکارڈ مقدار میں درآمد کرنے پر مجبور ہے اور توقع کی جارہی ہے کہ درآمدات کپاس کی ملکی رسد سے کہیں زیادہ ہوسکتی ہیں۔ کپاس کی بین الاقوامی قیمتیں فی پونڈ امریکی ڈالر 0.90 کے آس پاس گھوم رہی ہیں۔ جس نے کپاس کی قیمتوں کو اس سطح تک پہنچایا ہے جہاں ویلیو ایڈڈ سیکٹر کو حتمی صارفین تک پہنچانا مشکل ہو رہا ہے۔ ہماری حکومت کو ٹیکسٹانل کے شعبے میں پائیدار نمو کیلنے کپاس کی فصل کو بحال کرنے کے لئے ٹھوس کوشش کرنا ہوگی۔

وبانی امراض کی وجہ سے غیر یقینی کاروباری حالات ، خام مال کی کمی اور بحری جہاز کے اعلی نرخوں میں اضافہ کے باوجود ، برآمدی فروخت میں اضافے نے کمپنی کو مضبوط منافع کے فرق میں اہم کردار ادا کیا۔ ٹیکسٹانل سیکٹر خاص طور پر ایکسپورٹ شعبہ پوری صلاحیت سے چل رہا ہے اور کم از کم اگلی سہ ماہی میں برآمدی آرڈرز کی کونی کمی نہیں ہے۔ اگلے مالی سال کو آگے بڑھتے ہوئے ہمیں برآمدی پر مبنی شعبوں کے لئے موجودہ توانائی کی قیمتوں میں تبدیلیوں سے سر درد بن سکتی ہیں۔

آخر میں ، ڈانریکٹرز اپنی ٹیم ورک ، عزم ، سالمیت اور پیشہ ورانہ مہارت کے لئے کمپنی کے ملازمین کا شکریہ ادا کرتے ہیں۔

بورڈ آف ڈانریکٹرز کے لنے اور اس کی طرف سے

محترم ارباب محمد خان دان سکن

محترم مسا عد حنیف چیف ایگزیکیٹو لاہور

28 اپريل ، 2021



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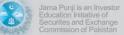
### Key features:

- Licensed Entities Verification
- Scam meter\*
- Jamapunji games\*
- Company Verification
- Insurance & Investment Checklist
- ??? FAQs Answered

- Stock trading simulator (based on live feed from KSE)
- Knowledge center
- T Risk profiler\*
- Financial calculator
- Subscription to Alerts (event notifications, corporate and regulatory actions)
- Jamapunji application for mobile device
- Online Quizzes

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\*Mobile apps are also available for download for android and ios devices



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