Interim Financial Report for the quarter ended March 31, 2021

Setting New Benchmarks In Technological Advancement





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Corporate Information

BOARD OF DIRECTORS

Mr. M. Naseem Saigol Mr. Muhammad Murad Saigol

Mr. Muhammad Zeid Yousuf Saigol

Syed Manzar Hassan Syed Haroon Rashid

Mr. Muhammad Kamran Saleem

Mr. Asad Ullah Khawaja Mr. Usman Shahid Ms. Azra Shoaib Chairman - Non Executive

Chief Executive Officer - Executive/Certified (DTP)

Director - Executive/Certified (DTP)
Director - Executive/Certified (DTP)
Director - Independent/Certified (DTP)
Director - Independent/Certified (DTP)
Director - NIT Nominee/Independent

Director - NBP Nominee U/S 164 of the Act / Non Executive Director - NBP Nominee U/S 164 of the Act / Non Executive

AUDIT COMMITTEE

Mr. Asad Ullah Khawaja Syed Haroon Rashid Mr. Usman Shahid Syed Manzar Hassan Chairman/Member Member Member Member

HR & REMUNERATION COMMITTEE

Mr. Asad Ullah Khawaja Syed Haroon Rashid Mr. Usman Shahid Syed Manzar Hassan Chairman/Member Member Member Member

COMPANY SECRETARY

Muhammad Omer Faroog

CHIEF FINANCIAL OFFICER

Syed Manzar Hassan, FCA

AUDITORS

Rahman Sarfaraz Rahim Iqbal Rafiq Chartered Accountants A member of Russell Bedford International

LEGAL ADVISOR

M/s Hassan & Hassan Advocates

COMPANY REG. NO.

0000802

NATIONAL TAX NO. (NTN)

2011386-2

STATUS OF COMPANY

Public Interest Company (PIC)

SHARIAH ADVISOR

Mufti Altaf Ahmad

SHARE REGISTRAR

Corplink (Pvt.) Limited Wings Arcade, 1-K Commercial Model Town, Lahore. Tel: 042-35916714, 35839182,

Fax: 042-35869037

E-Mail: shares@corplink.com.pk

BANKERS

Albaraka Bank (Pakistan) Limited

Askari Bank Limited Bank Alfalah Limited The Bank of Khyber The Bank of Punjab Sindh Bank Limited Faysal Bank Limited

Bank Islami (Pakistan) Limited

MCB Bank Limited National Bank of Pakistan

Pak Brunei Investment Company Limited Pak Libya Holding Company (Private) Limited Pak Oman Investment Company Limited

Silk Bank Limited Soneri Bank Limited Samba Bank Limited Summit Bank Limited

Saudi Pak Industrial and Agriculture Investment Company Limited United Bank Limited

REGISTERED OFFICE

17- Aziz Avenue, Canal Bank, Gulberg-V, Lahore Tel: 042-35718274-6,

Fax: 042-35762707 E-Mail: shares@saigols.com

ISLAMABAD

Room # 301, 3rd Floor, Green Trust Tower, Blue Area, Islamabad Tel: 051-2824543, 2828941

Fax: 051-2273858

PEL Unit II

34-K.M.

Ferozepur Road, Keath Village, Lahore Tel: 042-35935151-2

KARACHI

Kohinoor Building 25-West Wharf Road, Karachi

Tel: 021-32200951-4 Fax: 021-32310303

WORKS

14-K.M. Ferozepur Road, Lahore Tel: 042-35920151-9

Directors' Review

Your directors are pleased to present the un-audited interim financial information of the Company for the First Quarter ended on March 31, 2021.

Year 2020 was a full of unprecedented uncertainties and turned out as one of the most challenging year in the history. The investor mood around the globe appears to be pleasant before the start of 2021, as government have placed large orders for procurement of COVID-19 vaccine. Tectonic events of 2020 will soon be behind us as life will slowly go back to normal. In Pakistan, COVID 19 was relatively less damaging, but Pakistan still has to walk a long hard road ahead and continue with its macro economic recovery process under the watchful eye of the IMF. The present government takes various measures to overcome the halted situation. As a result Pakistan's economy witnessed positive signs during first guarter of the ongoing fiscal year 2020-21 (FY20-21) as remittances grew 26.5%, foreign direct investment (FDI) rose 9.1%, tax collection went up 4.5%, and the primary balance has been in a surplus worth Rs258 billion.

SBP. Monetary Policy Committee (Committee) reviewed its policy frequently to take appropriate action towards supporting growth and employment during these challenging times. The Committee considered that outlook for growth and inflation in Pakistan is likely to improve, therefore decided to keep the policy rate unchanged at 7%. During the guarter under review, the Pakistan Stock Exchange Ltd (KSE-100 index) registered slightly increased to 44,491 points as of 31 March 2021 compared to 43,694 points as of 31 December 2020.

During the period under review, Company revenues registered at Rs. 13,470 Million with 67.89% increase over Rs. 8,023 Million of the same period of preceding year. Gross profits with sharp improvement registered at Rs. 2,168 million with 64.37% increase over Rs. 1,319 million of previous year. With this improvement company earned profits of Rs. 283 million against a loss of Rs. 532 million and earnings per share -EPS of Rs. 0.55 against a loss per share of Rs. 1.09 of corresponding period of last year. Stable Pak rupee and supportive policy rate along with increasing demand are behind this revenues and profitability.

Summary of operating results is presented below:

Rupees in million	Quarter ended March 31, 2021	Quarter ended March 31, 2020	Increase/ (Decrease)	Percentage %
Sales	13,470	8,023	5,447	67.89
Gross Profit	2,168	1,319	849	64.37
Finance Cost	550	767	(217)	(28.29)
Profit before tax	401	(493)	894	181.34
Profit after tax	283	(532)	815	153.20
Earnings per share - Rupees	0.55	(1.09)		

APPLIANCES DIVISION

Uncertainty clouds began evaporating as economic recovery emerged, after COVID 19 related steep declines. Company successfully grasped its due share out of the increased demand as a result of economic revival. Home Appliances Division posted revenues of Rs. 9.879 million with an increase @ 84.29% over Rs. 5.361 million of previous year.

Company's ongoing R&D process enables company to strengthen its market position in this highly competitive era. Development of aesthetically improved products with latest features and energy saving function are behind growing market demand. During the period under review energy efficient Refrigerator with expanded space "Jumbo Freezer Series", Air Conditioner "Jumbo DC, Turbo DC Series", "locally produced "Panasonic ACs", fully automatic Washing Machine with "Smart Touch function" and Semi-automatic with "Twin Tubs" introduced gained positive response among the customers.

State of art manufacturing & testing facilities, highly responsive country wide sales & after sales services network. ongoing product R&D function and a team of well-versed professionals are our core capabilities to further expand our market presence.

POWER DIVISION

With the growing economic conditions demand of electric equipments took a boost. During the period under review power division business registered revenue of Rs. 3,590 million with 34.84% increase over Rs. 2,663 million of the similar period of the previous year. Improved ordering from WAPDA power utilities and timely supply by company is behind this revenue growth. After the milestone achievement of sufficient electricity generation, the next priority is augmentation of T&D infrastructure, to make available electricity to end consumers. This will further raise a demand of power division products. Further Government has announced an incentive package for construction industry inclusive of housing projects under "Naya Pakistan Housing Authority". The expected boom in construction industry and housing sector will also create an incremental demand of power division products.

With the expected revival of local industry (Construction allied & others) demand of electrical equipment is expected to surge, in addition to increased expected demand by WAPDA distribution companies. Company being "key electrical equipment manufacturer", is well positioned to take its due market share.

POST BALANCE SHEET EVENTS

On Saturday, April 24, 2021 a fire broke out at refrigerator manufacturing facility located at 14-KM Ferozepur Road Lahore. The initial assessment of the cause of fire break-out is short circuiting.

By the grace of Almighty, there is no loss of life and most of the production area remained safe. The assets damaged by fire are adequately insured and survey of the true extent of losses is being carried out.

According to initial estimate, Insha'Allah, production of refrigerator is expected to resume in a few weeks' time. With finished goods inventory in hand, supplies to the market are not expected to be substantially affected.

FUTURE OUTLOOK

Pakistan's economy has started CY21 with a positive outlook reflected by decent growth prospects and improved business sentiments. The actual performance, however, hinges upon a number of factors. These include intensity & duration of the third wave of COVID 19 and the extent of recovery in the world economy following the widespread use of vaccines. On the external front, the current account deficit is expected to remain within 2% of GDP. A gradual revival of exports and upward trend in remittances on account of steps taken by the SBP will keep supporting external account. This, together with expected private and official flows, should continue to keep Pakistan's external position stable in FY21. On the other hand, once IMF program restarts, austerity measures may limit Government's ability to expand fiscal support and spending. The above situation calls for development of time sensitive plans and formulation of an effective mechanism to support the domestic recovery. As the economic activity normalizes and effects of the pandemic subside, the country is projected to experience a broad-based recovery which will provide stimulus to the home appliances sector as well.

After achieving electricity generation milestone, there is a dire need to augment electricity T&D infrastructure and there will be a robust demand of electrical equipments in near future. Further to curb growing circular debt an increased demand of metering equipment will be there and your company is well positioned to take opportunity and grasp its due share.

Acknowledgement

We would like to thank our Board of Directors for continuous support and guidance. We are also thankful to our team for their dedicated efforts to make the company operationally sustainable through this challenging era.

We are confident with continued team efforts that we will meet expectation of all stake holders i.e., Shareholders, Creditors and Customers.

On behalf of the Board of Directors

M. Murad Saigoi
Chief Executive Officer

Lahore April 29, 2021

ڈائر یکٹرز کا جائزہ

کمپنی کے نظماء بمسر ت سال 2021ء کی پہلی ہے۔ ماہی کے غیرا ڈٹ شدہ گوشوارہ جات برائے مدت گٹتمہ 31 مارچ2021ء پیش کررہے ہیں۔

سال 2020ء اپنی مشکلات اور غیر نینی صورت حال کی وجہ سے مدتوں یاد رہے گا۔ سال 2021ء کے آغاز سے ہی سرمایہ کاری کے لیے ماحول موزوں ہے جس کی وجہ حکومت کی طرف سے COVID-19 کی دیکسین کی آرڈرنگ ہے۔ گزشتہ سال کے واقعات آ ہتگی ہے ماضی کا حصہ بن جا ئیں گے اور زندگی معمول پر آ جائے گی۔COVID-19 نے پاکستان میں نسبتاً کم مشکلات پیدا کیس تا ہم ابھی ہونے والی معاثی بحالی کو IMF بہت قریب ہے دیکھ رہاہے۔ حکومت نے اس جمود کی کیفیت ہے نگلنے کے لیے کافی اقد امات اٹھائے میں جس کے نتیجے میں موجود ہ سال کی بہلی سبہ ماہی میں معاشی اعشاریے بہتر ہوناشروع ہوگئے ہیں۔ بیرونی ترسیلات میں 26.5 فیصد کا اضافہ، بیرونی سرماییکاری میں 9.1 فیصد کا اضافہ بیکس محصولات میں 4.5 فیصد کا اضافہ اور ابتدائی ادائیکیوں کے توازن کے 258 بلین رویے سے مثبت ہونے جیسی کامیا بیال ملیں۔

سٹیٹ بنک آف پاکتان کی زری پالیسی ممیٹی نے ان مشکل حالات میں معاثی نمواورورز گار کے معاملات میں بہتری کے لیے بحر پوراقد امات کیے۔ ممیٹی نے پاکتان میں نمواورمبزگائی میں بردھوتی ہے آثار کے پیش نظر 7 نیصد کی شرح سود کو برقرار رکھا۔ یا کستان سٹاک ایمنیچنچ (KSE 100 Index) 31 ارچ 2021ء کو معمولی اضافے کے ساتھ 44,491 پوئنٹس رہا جو کہ 31 دیمبر 2020 کو

زیرجائزہ مدت میں کمپنی نے 13,470 ملین رویے کے محصولات ریکارڈ کئے جو کہ گرشتہ سال کی ای مدت کے 8,020 ملین روپے سے 67.89 فیصد زیادہ میں ۔ای طرح 2,168 ملین روپے کے خام منافع جات گزشته سال کے 1,319 ملین روپے کے مقابلے میں 64.37 فیصد زیادہ رہے۔اس ہونے والی بہتری ہے گزشتہ سال کے 532 ملین کے نقصان کے مقابلے میں منافع 238 ملین روپے رہا اور فی حصص منافع 0.55 روپے کے گزشتہ سال کے نقصان 1.09 روپے کے مقابلے میں رہا مشخکم یا کستانی روپیہ بموز وں شرح سود اور مصنوعات کی بڑھتی ہوئی طلب اس محصولات اور منافع جات میں اضافہ کے محرکات ہیں۔ کمپنی کے آپریٹنگ نتائج کی سمری درج ذیل ہے:

فيصد	اضافه/(کی)	تین ماهٔ مختمه 31 مارچ2020ء	تين ماه مختتمه 31 مارچ2021ء	رو پیلین میں
67.89	5,447	8,023	13,470	مجوئ آمدنی
64.37	849	1,319	2,168	خام منافع
(28.29)	(217)	767	550	مالى لا گت
181.34	894	(493)	401	منافع قبل ازئیکس
153.20	815	(532)	283	منافع بعدازئیک نی تھسم آ مدنی روپے
		(1.09)	0.55	نی حصص آمدنی روپے

ايلائنسز ڈویژن

زیرچائز ہدت میں غیریقینی صورتحال کے بادل چھٹنے شروع ہونے کے ساتھ شبت سمت میں معاثی بحالی کاسفر شروع ہوا۔ جو کہ COVID-19 کی وجہ سے ست روی کا شکار ہوگیا تھا۔ کمپنی کی ایلائنسز ڈویژن نے مصنوعات کی طلب میں ہونے والے اضافے سے جرپور فائدہ اٹھایا ہے۔ اور اس کے محصولات گزشتہ سال کے 5,361 ملین روپے کے مقابلے میں 84.29 فیصد اضافہ کے ساتھ 9,879 ملین

کمپنی کا جار پیتیقتی عمل اس مسابقتی دور میں کمپنی کی مارکیٹ پوزیشن کواستحکام دیتا ہے۔ کمپنی کی دیدہ زیب اور جدیدخوائص سے لیس مصنوعات اس کی طلب میں اضافہ کی وجہ ہیں۔ زیر جائزہ مدت میں ریفر بیز بے فریز راورزیادہ گنجائش والی "Jumbo Freezer Series"ائیر کنڈیشنر ز کی "Jumbo DC, Turbo DC"سیریز ، مقا می طور پر تیار کردہ Panasonic ACsاور کمل طور برخود کار Smart Touch Function ہے لیس اور پنیم خود کار Twin Tubs واشنگ مثین کو مارکیٹ میں پذیر اٹی ملی۔

نابغند روز گارپیداواری لائن، ملک گیفروخت اورسروس بعداز فروخت کامتند نظام، جاربیخ قیق عمل اوربهترین بیشه ور ماهرین میشتمل شیم بهاری بنیادی مضبوطیاں میں جو که مارکیٹ میں نموکا سبب میں۔

معاثی حالات میں بہتری کے سبب برتی آلات کی طلب میں اضافہ و کھنے میں آیا ہے۔ زیر جائزہ مدت میں یا ورڈویژن کے محصولات 3,590 ملین رویے رہے جو کہ گزشتہ سال کے 2,663 ملین رویے کے مقابلے میں 34.84 فیصدزیادہ ہیں۔واپڈ اکی تقتیم کارکہنیوں میں آرڈرنگ کے نظام الاوقات میں بہتری اور کمپنی کی طرف ہے بروقت پخیمیل اس اضافہ کی وجہ ہیں۔ بجلی کے پیداواری اہداف کے حصول کے بعداس کی صارف تک تربیل اگلا ہدف ہے اور اس کے لیے بچلی کے تربیلی اور تقتیم کاری نظام کومضبوط کرنا بہت ضروری ہے۔جس کے بتیج میں برقی آلات کی طلب میں اضافہ متوقع ہے۔حکومت نے تعمیراتی صنعت کے لیےایک شاندار رئیبی پہلے کا اعلان کیا ہے۔مزید برآں نیا پاکستان ہاؤسنگ اتھارٹی کے تحت بننے والے 5 ملین گھروں کی تعمیر سے بھی یاورڈو بیٹن کی مصنوعات کی طلب میں اضافیہ وگا۔ متوقع صنعتی جمال کے بعد برقی آلات کی پرائیویٹ سیکشرز میں طلب نمودار ہوگی جو کہ واپڈا کی تقسیم کار کمپنیوں کی طلب کے علاوہ ہوگی۔اور کمپنی ایک اہم برقی آلات بنانے والے ادارہ کی حیثیت ہے اپنا ارکیٹ شئیر حاصل کرنے کے لیے برعزم ہے۔

بعداز بيلنس شيث واقعات

بروز ہفتہ 24 اپریل 2021ء کمپنی کی ریفریجر بیٹرز کی پروڈکشن لائن بمقام 14 کلومیٹر فیروز پورروڈلا ہور میں آگ بجڑک اٹھی۔ابتدائی شخص کے مطابق بیآ گ بجل کی شارٹ سرکنگ کی وجہ ہے گئی ہے۔ اللہ پاک کی مہر بانی سے کوئی جانی نقصان نہیں ہوااور پروڈکشن کے Major Areas اس سے محفوظ رہے۔آگ ہے متاثر شدہ تمام اثاثہ جات کی انشورنس ہوئی ہےاور نقصان کے اندازہ کے لیے سروے حاری ہے۔

ابتدائی اندازوں کے مطابق انشاءاللہ چند بفتوں میں پیداواری عمل دوبارہ شروع ہوجائے گا۔ Finished Goods کے مناسب شاک کی جیہے مارکیٹ کو مصنوعات کی تربیل کاعمل بہت زیادہ مثاثر نہ ہونے کی توقعے۔

منتقبل کے امکانات

سال 2021ء کااغاز شبت معاثی پیشرفت اور بہتر کاروباری حالات ہے ہوا۔ تاہم اصل کارکرد گی کا اٹھار 19۔ COVID کی تیمری اہراور دیکسینز کے بنتیج میں ہونے والی عالمی معیشت کی بحالی پر ہے۔ بیرونی معاثی محاذ پر کرنٹ اکاؤنٹ کا خسارہ تی ڈی پی کا 2 فیصدر ہنے کی توقع ہے۔ برآ مدات کی بتدریج بحالی اور بیرونی ترسیلات زرمیں اسٹیٹ بنگ آف پاکستان کے اقد امات کے بنتیج میں ہونے والا اضافہ بیرونی جار بیار کاؤنٹ کے لیے مددگار ثابت ہوگا۔ اس ساملی غار جی معیشت کی معیشت کی مصوط ہوگی۔ جبکہ دوسری طرف MFپر گرام کے تحت جار بیا خراجات میں کی جانے والی مکنہ بجت کا ہوف محکومت کو اس محکومت کو مصوف کے ایس معیشت کی نمو کے لیے بہت متاثر کن منصوبہ بندی کی ضرورت ہے۔ ملک جونبی COVID کے اثر ات سے باہر آتا ہو مکلی معیشت میں نمایاں بحالی کی توقع ہے۔ میں معیشوں معیشت میں نمایاں بحالی کی توقع ہے۔ میں معیشوں معیشوں کی طلب میں اضافہ موتوقع ہے۔

بجل کے پیداداری اہداف حاصل کر لینے کے بعداب اس کے تربیلی اورتقتیم کاری کے نظام کومضبوط کرنے کی ضرورت ہے تا کہ بکل صارف تک پہنچاناممکن ہو سکے جس کے نتیجے میں برقی آلات کی طلب میں اضافہ ستتبل قریب میں متوقع ہے۔

مزید برآں Circular Debts ہے نجات پانے کے لیے میٹرنگ کے آلات کی طلب میں بھی اضافہ کی توقع ہے اورآپ کی کمپنی اس موقع سے فائدہ اٹھاتے ہوئے اپنامار کیٹ شیمر حاصل کرنے کے لیے پر . . .

اظهارتشكر

ہم اسپے نظماء بورڈ کی مسلسل رہنمائی اور مدد کرنے کے لیے ان کے مشکور ہیں۔ہم اسپے ٹیم ممبران کے بھی بے حدمشکور ہیں جن کی کوششوں سے ان مشکل حالات کے باوجود بھی ہم اپنی کا روباری بنیا دول کی استحام دینے میں کا مما ب رہے۔

ہم روعزم ہیں کداپنی ٹیم کی کوششوں کے متیج میں کمپنی حصد داران، بنکر زاور گا کبوں کی امنگوں پر پورااترے گی۔

لاجور

29 ايريل 2021ء

ايم مرادسهگل من هي ايكن مي ايك

Condensed Interim Financial Information

Condensed Interim Statement Of Financial Position

AS AT MARCH 31, 2021

		March 31, 2021	December 31, 2020
	Note	Rupees'000'	Rupees'000'
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
A state a single of Counties	5	C 000 000	0.000.000
Authorized Capital	5	6,000,000	6,000,000
Issued, subscribed and paid up capital	6	5,426,392	5,426,392
Reserves	-	4,279,947	4,279,947
Unappropriated profit		16,631,520	16,285,232
Surplus on revaluation		5,660,329	5,723,151
		31,998,188	31,714,722
NON-CURRENT LIABILITIES			
Long term financing	7	5,967,136	5,627,441
Lease Liabilities	8	134,841	155,148
Warranty obligations		125,634	142,273
Deferred taxation		2,318,276	2,338,798
Deferred income		49,612	50,027
CURRENT LIABILITIES			
CONNENT EIABIETTES			
Trade and other payables		1,582,147	1,543,791
Unclaimed Dividend		14,452	14,456
Accrued interest/ mark up		348,105	372,446
Short term borrowings	9	10,554,040	10,605,608
Current Portion of Non Current Liabilities		2,135,729	2,228,633
		14,634,473	14,764,934
CONTIGENCIES AND COMMITMENTS	10		
		55,228,160	54,793,343

The annexed notes 1 to 20 form an integral part of these interim financial statements.

M. MURAD SAIGOL Chief Executive Officer

W 8 /

M. ZEID YOUSUF SAIGOL

Director

		March 31, 2021	December 31, 2020
	Note	Rupees'000'	Rupees '000'
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	11	24,021,967	24,119,420
Intangible assets		296,042	297,730
		24,318,009	24,417,150
Long-term investments	12	16,998	10,653
Long-term deposits		470,075	463,652
Long term advances		662,442	615,576
CURRENT ASSETS			
Stores, spare parts and loose tools		856,900	862,124
Stock-in-trade		8,550,759	9,499,264
Trade debts		11,986,781	10,436,154
Construction work in progress		965,967	1,066,852
Short Term Advances		2,585,214	2,637,536
Short term deposits and prepayments		1,164,531	1,114,164
Other receivables		392,250	366,789
Short term investments		25,842	31,881
Advance income tax Cash and bank balances		2,704,382	2,719,270
Cash and Dank Dalances		528,010 29,760,636	552,278 29,286,312
		55,228,160	54,793,343

Condensed Interim Statement of Profit or Loss and Other Comprehensive Income

FOR THE QUARTER ENDED MARCH 31, 2021 (Un-Audited)

		March 31, 2021	March 31, 2020
	Note	Rupees '000'	Rupees '000'
Gross Sales	13	13,469,727	8,023,350
Sales Tax and discount	13	(3,591,164)	(2,034,449)
Net Sales		9,878,563	5,988,901
Cost of Sales	14	(7,710,218)	(4,669,546)
Gross Profit		2,168,345	1,319,355
Other Operating Income		3,951	2,156
-		2,172,296	1,321,511
Distribution Cost		(724,099)	(611,467)
Administrative Cost		(450,462)	(411,515)
Other Operating Expenses		(44,750)	(24,297)
Impairment allowance for expected credit loss		-	-
Finance Cost		(550,236)	(767,178)
Share of profit/(loss) of associate		(2,054)	-
Profit Before Taxation		400,695	(492,946)
Provision for Taxation		(117,229)	(38,697)
Profit after tax		283,466	(531,643)
Earnings per share basic & diluted	15	0.55	(1.09)

The annexed notes 1 to 20 form an integral part of these interim financial statements.

M. MURAD SAIGOL Chief Executive Officer M. ZEID YOUSUF SAIGOL Director

Condensed Interim Statement Of Cash Flows

FOR THE QUARTER ENDED MARCH 31, 2021 (Un-Audited)

	March 31, 2021	March 31, 2020
	Rupees '000'	Rupees '000'
Cash flows from operating activities		
(Loss)/Profit before taxation	400,695	(492,946)
Adjustments for: Adjustments for non cash items	727,959	930,947
Cash generated from operations before working capital changes	1,128,654	438,001
Cash generated from operations before working capital changes	1,120,034	430,001
Working capital changes	(504,453)	(424,006)
Cash generated from operations	624,201	13,995
Finance cost paid	(471,091)	(687,954)
Income tax paid	(122,863)	39,272
'	(593,954)	(648,682)
Net cash used in operating activities	30,247	(634,687)
Cash flows from investing activities		
Purchase of property, plant and equipment	(188,056)	(945,086)
Proceeds from disposal of property, plant and equipment	11,918	11,200
(Increase) / decrease in long-term deposits	(53,289)	(15,607)
Net cash used in investing activities	(229,427)	(949,493)
Cash flows from financing activities		
Long Term Finances obtained	1,000,000	1,001,805
Repayment of Long Term Finances	(741,917)	(516,660)
Increase/ (Decrease) in liabilities against finance lease	(31,599)	(17,581)
Dividend paid	(4)	(372)
Increase / (Decrease) in Short Term Borrowing	(51,568)	1,099,000
Net cash from financing activities	174,912	1,566,192
Net increase/(decrease) in cash and cash equivalents	(24,268)	(17,988)
Cash and cash equivalents at beginning of the period	552,278	379,733
Cash and cash equivalents at end of the period	528,010	361,745

The annexed notes 1 to 20 form an integral part of these interim financial statements.

M. MURAD SAIGOL Chief Executive Officer M. ZEID YOUSUF SAIGOL Director

Condensed Interim Statement Of Changes In Equity

FOR THE QUARTER ENDED MARCH 31, 2021 (Un-Audited)

	Share capital	Premium on issue of shares	Revenue reserves Unappropriated profit	Surplus on Revaluation	Total
	Rupees'000'	Rupees '000'	Rupees '000'	Rupees '000'	Rupees '000'
Balance as at January 01, 2020	5,426,392	4,279,947	7,277,582	6,023,632	23,007,553
Total comprehensive income for the period	-	-	(531,644)		(531,644)
Incremental depreciation	-	-	66,128	(66,128)	-
Balance as at March 31, 2020	5,426,392	4,279,947	6,812,066	5,957,504	22,475,909
Comprehensive income:					
Profit after taxation	-	-	755,493		755,493
Other comprehensive (loss)				(44,132)	(44,132)
Revaluation surplus realizes on disposal			1,385	(1,385)	-
Incremental depreciation	-	-	188,836	(188,836)	-
Acquired in amalgamation			8,527,452		8,527,452
Balance as at December 31, 2020	5,426,392	4,279,947	16,285,232	5,723,151	31,714,722
Total comprehensive income for the period.	-	-	283,466		283,466
Incremental depreciation	-	-	62,822	(62,822)	-
Balance as at March 31, 2021	5,426,392	4,279,947	16,631,520	5,660,329	31,998,188

The annexed notes 1 to 20 form an integral part of these interim financial statements.

M. MURAD SAIGOL Chief Executive Officer

M. ZEID YOUSUF SAIGOL

Director

Selected Explanatory Notes to the **Condensed Interim Financial Information**

FOR THE QUARTER ENDED MARCH 31, 2021 (Un-Audited)

LEGAL STATUS AND OPERATIONS

Pak Elektron Limited ("PEL" or "the Company") was incorporated in Pakistan on March 03, 1956 as a public limited company under the Companies Act, 1913 (replaced by the Companies Ordinance, 1984). Registered office of the Company is situated at 17 - Aziz Avenue, Canal Bank, Gulberg - V. Lahore, The Company is currently listed on Pakistan Stock Exchanges. The principal activity of the Company is manufacturing and sale of electrical capital goods and domestic appliances.

The Company is currently organized into two main operating divisions - Power Division & Appliances Division. The Company's activities are as follows:

Power Division: manufacturing and distribution of transformers, switchgears, energy meters, power transformers, construction of grid stations and electrification works.

Appliances Division: manufacturing, assembling and distribution of refrigerators, air conditioners, deep freezers, microwave ovens, water dispensors, TV and other home appliances.

AMALGAMATION OF PEL MARKETING (PRIVATE) LIMITED INTO PAK ELEKTRON LIMITED 2

The Board of Directors of Pak Elektron Limited ['PEL'] and PEL Marketing (Private) Limited ['PMPL'] in their respective meetings held on March 27, 2020 approved the scheme of arrangement for amalgamation of PMPL, a wholly owned subsidiary of PEL, with and into PEL with effect from April 30, 2020. PEL Marketing (Private) Limited ['PMPL'] is amalgamated with and into Pak Elektron Limited ['PEL'] with the approval of the Securities and Exchange Commission of Pakistan. The entire issued, subscribed and paid-up capital of PMPL, comprising of Rs. 10,000 ordinary shares of Rs. 10 each stands cancelled without any payment or other consideration with effect from April 30, 2020.

3 **BASIS OF PREPARATION**

These interim financial statements are un audited and have been presented in condensed form and do not include all the information as is required to be provided in a full set of annual financial statements. These interim financial statements should be read in conjunction with the audited financial statements of the company for the year ended December 31, 2020.

The comparative interim balance sheet as at December 31, 2020 and the related notes to the condensed interim financial information are based on audited financial statements. The comparative interim profit and loss account/statement of comprehensive income, interim cash flow statement, interim statement of changes in equity and related notes to the condensed interim financial information for three months ended March 31, 2020 are based on unaudited interim financial information.

Statement of compliance 3.1

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting comprises of:

International Accounting Standard 34- Interim Financial Reporting, issued by International Accounting Standards Board (IASB) as notified under the companies Act, 2017 and

Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directive issued under the companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the companies Act, 2017 have been followed.

3.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention except for property, plant and equipment at revalued amounts and certain financial instruments at fair value/amortized cost. In this financial information, except for the amounts reflected in the statement of cash flows, all transactions have been accounted for on accrual basis.

3.3 Judgements, estimates and assumptions

The preparation of interim financial statements requires managements to makejudgements, estimates and assumptions that affect the appliacation of accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions and judgements are based or historical experiance and various other factors that are believe to be reasonable under the circumstances, the result of which forms the basis of making judgements about carrying values of assets and liablities that are not readily apparent from other sources. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revions to accounting estimated are recognised in the period in which the estimated is revised and in any future periods affected.

3.4 **Functional currency**

This financial information is prepared in Pak Rupees which is the Company functional currency.

ACCOUNTING POLICIES AND METHODS OF COMPUTATION 4

The accounting policies and the methods of computation adopted in the preparation of these interim financial statements are the same as those applied in the preparation of preceding annual financial statements of the company for the year ended December 31, 2020.

AUTHORIZED CAPITAL 5

			Un-audited	Audited
March 31,	December 31,		March 31,	December 31,
2021	2020		2021	2020
No. of Shares	No. of Shares		Rupees '000'	Rupees '000'
500,000,000	500,000,000	Ordinary shares of Rs. 10 each	5,000,000	5,000,000
		Preference shares of Rs. 10 each:		
62,500,000	62,500,000	Class A preference shares of Rs 10 each	625,000	625,000
37,500,000	37,500,000	Class B preference shares of Rs 10 each	375,000	375,000
100,000,000	100,000,000		1,000,000	1,000,000
600,000,000	600,000,000		6,000,000	6,000,000

6 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

2021 2020 2021 202 No. of shares Rupees '000' Rupees '000' Rupees '000' Ordinary shares of Rs. 10 each fully paid 372,751,051 372,751,051 In cash 3,727,511 3,727,51 137,500 137,500 -against machinery - issued on acquisition of PEL 1,375 1,37 408,273 408,273 Appliances Limited - issued against conversion of preference shares 60,408 60,40 6,040,820 6,040,820 preference shares 60,408 60,40 118,343,841 118,343,841 - as bonus shares 1,183,439 1,183,43 497,681,485 Fully paid A class preference shares of Rs. 10 each 4,976,816 4,976,8 44,957,592 44,957,592 ln cash 449,576 449,57 542,639,077 542,639,077 5,426,392 5,426,39 LONG-TERM FINANCING - SECURED As at beginning of the period 7,638,638 4,407,44 Obtained during the period 741,917 2,083,3 Current portion 1,929,585 2,011,19 5,967,				Un-audited	Audited
No. of shares No. of shares Rupees '000' Rupeas '000	March 31,	December 31,		March 31,	December 31,
Ordinary shares of Rs. 10 each fully paid 372,751,051 372,751,051 In cash Other than cash: 137,500 137,500 -against machinery 1,375 1,375 -against machinery 1,375 1,375 408,273 408,273 Appliances Limited 4,083 4,08 -issued against conversion of 6,040,820 6,040,820 preference shares 60,408 60,40 118,343,841 118,343,841 -as bonus shares 1,183,439 1,183,43 497,681,485 497,681,485 Fully paid A class preference shares of Rs. 10 each 44,957,592 44,957,592 In cash 449,576 449,576 542,639,077 542,639,077 5,426,392 LONG-TERM FINANCING - SECURED As at begining of the period 7,638,638 4,407,40 Obtained during the period 7,638,638 4,407,40 Obtained during the period 7,41,917 2,083,3 Current portion 1,929,585 2,011,19 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,45 Current maturity 154,993 166,23	2021	2020			2020
each fully paid 372,751,051 372,751,051 1 cash 3,727,511 3,727,512 1,33 4,00 4,00 4,00 4,00 6,04 4,00 4,00 6,04 4,00 4,00 6,04 4,00 4,00 4,00 4,976,81 4,976,81 4,976,81 4,976,81 4,976,81 4,976,81 4,976,81	No. of shares	No. of shares		Rupees '000'	Rupees '000'
each fully paid 372,751,051 372,751,051 1 cash 3,727,511 3,727,512 1,33 4,00 4,00 4,00 4,00 6,04 4,00 4,00 6,04 4,00 4,00 6,04 4,00 4,00 4,00 4,976,81 4,976,81 4,976,81 4,976,81 4,976,81 4,976,81 4,976,81			Ordinary shares of Rs 10		
372,751,051 372,751,051 In cash Other than cash: 137,500 137,500 -against machinery -issued on acquisition of PEL 408,273 408,273 Appliances Limited 4,083 4,08 6,040,820 6,040,820 preference shares 60,408 60,40 118,343,841 118,343,841 -as bonus shares 1,183,439 1,183,43 497,681,485 497,681,485 Fully paid A class preference shares of Rs. 10 each 44,957,592 44,957,592 In cash 449,576 449,57 542,639,077 542,639,077 542,639,077 5,426,392 5,426,392 LONG-TERM FINANCING - SECURED As at begining of the period 7,638,638 4,407,40 Obtained during the period 7,638,638 4,407,40 Obtained during the period 7,638,638 5,227,40 Current portion 1,929,585 2,011,19 5,967,136 5,627,40 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,435 Current maturity 154,993 166,23			•		
137,500	372,751,051	372,751,051	• •	3,727,511	3,727,511
-issued on acquisition of PEL 408,273	, ,		Other than cash:	, ,	
408,273 408,273 Appliances Limited 4,083 4,008 -issued against conversion of 6,040,820 6,040,820 preference shares 60,408 60,408 118,343,841 118,343,841 -as bonus shares 1,183,439 1,183,43 497,681,485 497,681,485 4,976,816 4,976,81 Fully paid A class preference shares of Rs. 10 each 44,957,592 44,957,592 In cash 449,576 449,57 542,639,077 542,639,077 5,426,392 5,426,39 LONG-TERM FINANCING - SECURED As at begining of the period 7,638,638 4,407,40 Obtained during the period 7,638,638 4,407,40 Paid / settled during the period 741,917 2,083,33 Current portion 1,929,585 2,011,11 5,967,136 5,627,4 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,43 Current maturity 154,993 166,20	137,500	137,500	-against machinery	1,375	1,375
-issued against conversion of 6,040,820			-issued on acquisition of PEL		
6,040,820 6,040,820 preference shares 60,408 60,408 118,343,841 118,343,841 -as bonus shares 1,183,439 1,183,439 497,681,485 497,681,485 4,976,816 4,976,816 Fully paid A class preference shares of Rs. 10 each 44,957,592 44,957,592 In cash 449,576 449,57 542,639,077 542,639,077 5,426,392 5,426,39 LONG-TERM FINANCING - SECURED As at begining of the period 7,638,638 4,407,40 Obtained during the period 741,917 2,083,30 Current portion 1,929,585 2,011,19 Current portion 1,929,585 2,011,19 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,45 Current maturity 154,993 166,20	408,273	408,273	Appliances Limited	4,083	4,083
118,343,841 118,343,841 -as bonus shares 1,183,439 1,183,43 497,681,485 497,681,485 4,976,816 4,976,816 Fully paid A class preference shares of Rs. 10 each 44,957,592 44,957,592 In cash 449,576 449,57 542,639,077 542,639,077 5,426,392 5,426,39 LONG-TERM FINANCING - SECURED As at begining of the period 7,638,638 4,407,41 Obtained during the period 1,000,000 5,314,53 Paid / settled during the period 741,917 2,083,3 Current portion 1,929,585 2,011,19 5,967,136 5,627,4 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,45 Current maturity 154,993 166,28					
497,681,485 Fully paid A class preference shares of Rs. 10 each 44,957,592 44,957,592 44,957,592 In cash 449,576 449,575 542,639,077	, ,	, ,	•	,	60,408
Fully paid A class preference shares of Rs. 10 each 44,957,592			-as bonus shares		1,183,439
## Preference shares of Rs. 10 each 44,957,592	497,681,485	497,681,485		4,976,816	4,976,816
each 44,957,592 44,957,592 In cash 449,576 449,57 542,639,077 542,639,077 5,426,392 5,426,392 LONG-TERM FINANCING - SECURED As at begining of the period 7,638,638 4,407,40 Obtained during the period 1,000,000 5,314,50 Paid / settled during the period 741,917 2,083,33 Current portion 1,929,585 2,011,19 5,967,136 5,627,4 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,43 Current maturity 154,993 166,28					
44,957,592 44,957,592 In cash 449,576 449,57 542,639,077 542,639,077 5,426,392 5,426,392 LONG-TERM FINANCING - SECURED As at begining of the period 7,638,638 4,407,44 Obtained during the period 1,000,000 5,314,53 Paid / settled during the period 741,917 2,083,33 Current portion 1,929,585 2,011,19 5,967,136 5,627,4 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,43 Current maturity 154,993 166,28			•		
542,639,077 542,639,077 5,426,392 5,314,592 5,314,592 5,314,592 5,314,592 5,314,592 5,426,392 7,41,917 2,083,332 2,011,119 5,967,136 5,627,492 5,967,136 5,627,492 5,967,136 5,627,492 5,627,492 5,967,136 5,627,492 5,967,136 5,627,492 5,967,136 5,627,492 5,967,136 5,627,492 5,967,136 5,627,492 5,967,136 5,627,492 5,967,136 5,627,492 5,967,136 5,627,492 5,967,136 5,967,136 5,967,136 5,967,136 5,627,492 5,967,136 5,967,136 5,967,136 5,967,136 5,967,136 5,967,136 5,967,136					
LONG-TERM FINANCING - SECURED As at begining of the period 7,638,638 4,407,44 Obtained during the period 1,000,000 5,314,54 Paid / settled during the period 741,917 2,083,33 Current portion 1,929,585 2,011,11 5,967,136 5,627,44 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,44 Current maturity 154,993 166,24			In cash		449,576
As at begining of the period 7,638,638 4,407,44 Obtained during the period 1,000,000 5,314,54 Paid / settled during the period 741,917 2,083,3 Current portion 1,929,585 2,011,19 5,967,136 5,627,4 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,44 Current maturity 154,993 166,26	542,639,077	542,639,077		5,426,392	5,426,392
Obtained during the period 1,000,000 5,314,53 Paid / settled during the period 741,917 2,083,33 Current portion 1,929,585 2,011,19 5,967,136 5,627,4 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,43 Current maturity 154,993 166,28	LONG-TERM FI	NANCING - SECU	RED		
Paid / settled during the period 741,917 2,083,3 Current portion 1,929,585 2,011,19 5,967,136 5,627,4 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,49 Current maturity 154,993 166,29	As at begining o	f the period		7,638,638	4,407,403
Current portion 1,929,585 2,011,19 5,967,136 5,627,4 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,43 Current maturity 154,993 166,23	Obtained during	the period		1,000,000	5,314,552
LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments Current maturity 5,967,136 5,627,4 289,834 321,43	Paid / settled du	ring the period		741,917	2,083,317
LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE Present value of minimum lease payments 289,834 321,43 Current maturity 154,993 166,23	Current portion			1,929,585	2,011,197
Present value of minimum lease payments 289,834 321,43 Current maturity 154,993 166,26				5,967,136	5,627,441
Present value of minimum lease payments 289,834 321,43 Current maturity 154,993 166,26					
Current maturity 154,993 166,26	LIABILITIES AG	AINST ASSETS S	UBJECT TO FINANCE LEASE		
	Present value of	minimum lease pa	yments	289,834	321,433
134 841 155 14	Current maturity	,		154,993	166,285
10-10-11				134,841	155,148

9 **SHORT TERM BORROWINGS**

7

8

These facilities have been obtained from various banks under mark-up arrangements for working capital requirements. These facilities are secured against the pledge/hypothecation of raw material and components, work-in-process, finished goods, machinery, spare parts, charge over book debts, shares of public companies and other assets of the company.

CONTINGENCIES AND COMMITMENTS 10

There is no material changes in contingencies and commitments as disclosed in the notes to the financial statements for the year ended December 31, 2020.

			Un-audited	Audited
			March 31,	December 31,
			2021	2020
		Note	Rupees '000'	Rupees '000'
11	PROPERTY, PLANT AND EQUIPMENT			
	Operating assets	11.1	21,293,059	21,391,031
	Capital work-in-progress		2,728,908	2,565,896
			24,021,967	23,956,927
11.1	Operating assets			
	Written down value at beginning of the period / year		21,553,527	21,759,616
	Additions during the period / year	11.1.1	25,040	800,629
			21,578,767	22,560,245
	Written down value of the assets disposed off / adjustments		10,255	20,291
	Depreciation charged during the period / year		275,254	1,148,923
			21,293,059	21,391,031
11.1.1	Additions during the period / year			
	Building		-	-
	Plant and machinery		15,852	675,190
	Office equipment and furniture		338	14,022
	Computer hardware and allied items		8,850	29,785
	Vehicles		-	81,632
			25,040	800,629
12	LONG-TERM INVESTMENTS			
	Kohinoor Power Company Limited 2,910,600 shares (December 31,2020 2,910,600 shares) of Rs. 10 each- Relationship: Associate Ownership interest 23.10 %	12.1	16,998	10,653
			16,998	10,653
12.1	Investment in associate at cost - Quoted			
	Cost of investment		54,701	54,701
	Share of post acquisition losses		(15,920)	(13,866)
			38,781	40,835
	Accumulated impairment		(21,783)	(30,182)
			16,998	10,653

	Quarte	r Ended
	March 31, 2021	March 31 2020
REVENUE	Rupees '000'	Rupees '000
Contract revenue	65,737	163,008
Sales - local	13,343,005	7,846,210
Sales - export	60,985	14,120
	13,469,727	8,023,35
Less: - sales tax and excise duty	1,956,975	1,154,61
- trade discounts	1,634,189	879,83
	3,591,164	2,034,44
	9,878,563	5,988,90
Raw material consumed Direct wages	7,382,484 223,240	4,405,26 203,16
Factory overhead	614,557	525,44
Raw material,wages and FOH Work-in-process	8,220,281	5,133,87
-at beginning of period	1,046,705	656,83
-at end of period	(1,317,776)	(1,067,322
·	(271,071)	(410,487
Cost of goods manufactured	7,949,210	4,723,38
Finished goods		
-at beginning of period	1,529,403	1,871,49
-at end of period	(1,827,768)	(2,056,113
	(298,365)	(184,623
	7,650,845	4,538,76
Contract cost	59,374	130,78
Cost of sales	7,710,218	4,669,54

EARNINGS PER SHARE - BASIC AND DILUTED 15

The calculation of basic and diluted profit per ordinary share is based on the following data:

	Quarte	Quarter Ended		
	March 31, 2021	March 31, 2020		
	Rupees '000'	Rupees '000'		
Profits for the period	283,466	(531,643)		
Less: dividend payable on preference shares	10,677	10,677		
Profit attributable to ordinary shares	272,789	(542,320)		
Number of shares	(Nu	(Number)		
Weighted average number of ordinary shares for the purpose of basic profit	497,681,485	497,681,485		

Basic and diluted profit per share have been calculated through dividing profit as stated above by weighted average number of ordinary shares.

Basic earnings per share (Rupees)	0.55	(1.09)
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16 TRANSACTIONS WITH RELATED PARTIES

Related parties from the company's perspective comprise associated companies, post employment benefit plans and key management personnel. Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly, and includes the Chief Executive and Directors of the Company.

Transactions with key management personnel are limited to payment of short term employee benefits only. The company in the normal course of business carries out various transactions with other related parties and continues to have a policy whereby all such transactions are carried out on commercial terms and conditions which are equivalent to those prevailing in an arm's length transaction.

Details of transactions and balances with related parties is as follows:

		Un-audited March 31, 2021	Un-audited March 31, 2020
		Rupees	Rupees
Relationship	Nature of transaction		
Provident Fund Trust Associated company	Contribution for the period	20,023	21,198
	Services acquired	10,218	12,591
Key Management Personnel	Short-term employee benefits Post employment benefits	12,793 488	12,110 480

16.1 All transactions with related parties have been carried out on commercial terms and conditions.

17. POST BALANCE SHEET EVENTS

On Saturday, April 24, 2021 a fire broke out at refrigerator manufacturing facility located at 14-KM Ferozepur Road Lahore. The initial assessment of the cause of fire break-out is short circuiting.

By the grace of Almighty, there is no loss of life and most of the production area remained safe. The assets damaged by fire are adequately insured and survey of the true extent of losses is being carried out.

According to initial estimate, Insha'Allah, production of refrigerator is expected to resume in a few weeks' time. With finished goods inventory in hand, supplies to the market are not expected to be substantially affected.

DATE OF AUTHORIZATION FOR ISSUE 18

This condensed interim financial information has been approved by the Board of Directors of the Company and authorized for issue on April 29, 2021.

GENERAL 19

- 19.1 Figures have been rounded off to the nearest thousands.
- 19.2 Comparative figures have been rearranged and reclassified, where necessary for the purpose of comparison. However there were no significant reclassification during the year.

OTHERS 20

There are no other significant activities since December 31, 2020 affecting this condensed interim financial information.

M. MURAD SAIGOL Chief Executive Officer

M. ZEID YOUSUF SAIGOL Director

Notes		

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