

# Nestlé Pakistan Ltd.

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**Lahore: July 29, 2021**

The General Manager  
Pakistan Stock Exchange (Guarantee) Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi - 74000

**Dear Sir,**

## **FINANCIAL RESULTS FOR THE HALF YEAR AND THREE MONTH PERIOD ENDED JUNE 30, 2021**

We are pleased to inform you that the Board of Directors of Nestlé Pakistan Ltd., in their meeting held on July 29, 2021 at 11:00 a.m., announced following:

1. Interim Cash Dividend : PKR 115 per share i.e. 1150%
2. The financial results of the Company are as follows:

	<b>Six month period ended</b>		<b>Three month period ended</b>	
	<b>(Rupees in thousand)</b>		<b>(Rupees in thousand)</b>	
	<b>Jun 30, 2021</b>	<b>Jun 30, 2020</b>	<b>Jun 30, 2021</b>	<b>Jun 30, 2020</b>
Revenue from contracts with customers	65,804,846	58,390,326	33,470,930	28,506,961
Cost of goods sold	(46,211,022)	(40,975,771)	(23,854,151)	(19,932,574)
<b>Gross Profit</b>	<b>19,593,824</b>	<b>17,414,555</b>	<b>9,616,779</b>	<b>8,574,387</b>
Distribution and selling expenses	(7,696,906)	(7,152,028)	(3,906,393)	(3,581,680)
Administration expenses	(1,992,045)	(2,292,924)	(942,280)	(1,076,670)
<b>Operating profit</b>	<b>9,904,873</b>	<b>7,969,603</b>	<b>4,768,106</b>	<b>3,916,037</b>
Finance cost	(999,392)	(1,848,674)	(525,505)	(822,468)
Other expenses	(960,746)	(758,789)	(723,955)	(358,542)
Other income	201,889	113,695	83,804	51,307
<b>Profit before taxation</b>	<b>8,146,624</b>	<b>5,475,835</b>	<b>3,602,450</b>	<b>2,786,334</b>
Taxation	(2,363,340)	(1,599,787)	(1,028,465)	(849,228)
<b>Profit after taxation</b>	<b>5,783,284</b>	<b>3,876,048</b>	<b>2,573,985</b>	<b>1,937,106</b>
Earnings per share basic and diluted (Rupees)	127.53	85.47	56.76	42.71

Nestlé Pakistan Ltd.

**SYED SAIFUL ISLAM**

Chief Financial Officer