



26 October 2021

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi - 74000

GlaxoSmithKline Consumer
Healthcare Pakistan Limited
35-Dockyard Road,
West Wharf,
Karachi -74000,
Pakistan

UAN +92 21 111 475 725

Fax +92 21 3220 1855

www.gsk.com.pk

**Subject: Financial Results for the nine months Ended September 30, 2021
GlaxoSmithKline Consumer Healthcare Pakistan Limited**

Dear Sir,

This is to inform you that the Board of Directors of our Company in their meeting held on Tuesday, 26 October 2021 at 12.30 p.m., via video link / at the offices of GlaxoSmithKline Consumer Healthcare Pakistan Limited, 35 Dockyard Road at Karachi, recommended the following:

(i) **CASH DIVIDEND**

NIL

AND/OR

(ii) **BONUS SHARES**

NIL

The financial results of the Company are as follows:

	<u>Nine months ended</u>		<u>Quarter ended</u>	
	<u>September 30,</u> <u>2021</u>	<u>September 30,</u> <u>2020</u>	<u>September 30,</u> <u>2021</u>	<u>September 30,</u> <u>2020</u>
-----Rupees-----				
Revenue from contracts with customers - net	18,002,446,089	14,489,452,714	6,079,604,690	5,281,070,998
Cost of sales	13,030,741,772	10,504,606,977	4,532,972,815	3,921,720,533
Gross profit	4,971,704,317	3,984,845,737	1,546,631,875	1,359,350,465
Selling, marketing and distribution expenses	2,450,055,219	2,264,588,301	922,169,609	814,537,355
Administrative expenses	222,236,441	200,448,245	85,679,846	79,578,523
Other operating expenses	204,400,011	120,127,487	47,613,352	36,770,392
Other income	(242,817,422)	(41,703,208)	(40,866,066)	(18,133,428)
	2,633,874,249	2,543,460,825	1,014,596,741	912,752,842
Operating profit	2,337,830,068	1,441,384,912	532,035,134	446,597,623
Financial charges	18,070,532	59,918,833	15,322,178	20,174,878
Profit before taxation	2,319,759,536	1,381,466,079	516,712,956	426,422,745
Taxation - net	677,137,809	401,908,085	152,819,442	130,463,408
Profit after taxation	1,642,621,727	979,557,994	363,893,514	295,959,337
Earnings per share	14.03	8.37	3.11	2.53



Yours sincerely,
For and on behalf of
GlaxoSmithKline Consumer Healthcare Pakistan Limited

Mashal Mohammad
Company Secretary



GlaxoSmithKline Consumer
Healthcare Pakistan Limited
35-Dockyard Road,
West Wharf,
Karachi -74000,
Pakistan

UAN +92 21 111 475 725
Fax +92 21 3220 1855
www.gsk.com.pk

cc: Head of Operation,
Central Depository Company of Pakistan Limited,
99-B, Block – B, S.M.C.H.S.,
Main Shakra-e-Faisal,
Karachi – 74000

Director/HOD,
Surveillance, Supervision and Enforcement Department
Securities and Exchange Commission of Pakistan
NIC Building, 63 Jinnah Avenue,
Blue Area,
Islamabad.