



October 27, 2021

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi – 74000

Dear Sir,

**Announcement - Financial Results for the Period Ended September 30, 2021**

We have to inform you that the Board of Directors of our Company in their meeting held on, Wednesday, October 27, 2021 at 11:00 a.m electronically via video link arrangement, recommended the following:

(i) **CASH DIVIDEND**

Nil

(ii) **BONUS SHARES**

Nil

(iii) **RIGHT SHARES**

Nil

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**

Nil

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**

Nil

**sanofi-aventis Pakistan limited**

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan  
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk



The financial results of the Company (un-audited) are as follows:

	Nine Months Ended		Three Months Ended	
	Sep 30, 2021	Sep 30, 2020	Sep 30, 2021	Sep 30, 2020
	----- Rupees in '000 -----			
<b>NET SALES</b>	<b>11,919,819</b>	<b>10,677,223</b>	<b>3,849,202</b>	<b>4,060,794</b>
Cost of sales	(9,318,249)	(8,357,558)	(3,084,140)	(3,206,090)
<b>GROSS PROFIT</b>	<b>2,601,570</b>	<b>2,319,665</b>	<b>765,062</b>	<b>854,704</b>
Distribution and marketing expenses	(1,417,941)	(1,325,008)	(526,544)	(380,109)
Administrative expenses	(392,941)	(380,961)	(122,027)	(119,649)
Other expenses	(112,515)	(362,118)	(38,056)	(111,088)
Other income	69,569	35,249	(60,303)	6,105
	(1,853,828)	(2,032,838)	(746,930)	(604,741)
<b>OPERATING PROFIT</b>	<b>747,742</b>	<b>286,827</b>	<b>18,132</b>	<b>249,963</b>
Finance costs	(19,816)	(46,389)	(4,158)	(23,783)
<b>PROFIT BEFORE TAXATION</b>	<b>727,926</b>	<b>240,438</b>	<b>13,974</b>	<b>226,180</b>
Taxation - Current	(425,344)	(314,745)	(122,223)	(127,404)
- Deferred	46,638	68,154	13,639	(1,744)
	(378,706)	(246,591)	(108,584)	(129,148)
<b>PROFIT/(LOSS) FOR THE PERIOD</b>	<b>349,220</b>	<b>(6,153)</b>	<b>(94,610)</b>	<b>97,032</b>
<b>EARNINGS/(LOSS) PER SHARE – basic and diluted (Rupees)</b>	<b>36.21</b>	<b>(0.64)</b>	<b>(9.81)</b>	<b>10.06</b>

Yours sincerely,

Muhammad Abubakar Siddiq  
Company Secretary

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