

October 27, 2021

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Dear Sir,

FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2021


We have to inform you that the Board of Directors of the Company in their meeting held on Wednesday, October 27, 2021 at 05:00 p.m. at the Registered Office of the Company at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi considered and approved the un-audited financial statements of the Company for the quarter ended September 30, 2021.

The financial results of the Company are as per Annexure 'A' attached.

The Quarterly Report of the Company for the quarter ended September 30, 2021 will be transmitted through PUCARS separately, within the specified time.

Kindly acknowledge.

Yours faithfully,
For COLGATE-PALMOLIVE (PAKISTAN) LIMITED


(MANSOOR AHMED)
Company Secretary



COLGATE-PALMOLIVE (PAKISTAN) LIMITED
CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS
AND OTHER COMPREHENSIVE INCOME (unaudited)
FOR THE QUARTER ENDED SEPTEMBER 30, 2021

	Annexure 'A'	
	Quarter ended September 30, 2021	Quarter ended September 30, 2020
	----- (Rupees in '000) -----	
Turnover	18,793,329	16,418,706
Sales tax	(2,986,448)	(2,606,584)
Trade and other discounts	<u>(1,735,261)</u>	<u>(1,512,710)</u>
Net turnover	14,071,620	12,299,412
Cost of sales	<u>(10,211,632)</u>	<u>(8,635,845)</u>
Gross profit	3,859,988	3,663,567
Selling and distribution cost	(1,619,438)	(1,480,806)
Administrative expenses	(165,806)	(147,613)
Other expenses	(213,184)	(167,060)
Other income	<u>272,574</u>	<u>159,348</u>
Profit from operations	2,134,134	2,027,436
Finance cost and bank charges	<u>(31,093)</u>	<u>(26,696)</u>
Profit before taxation	2,103,041	2,000,740
Taxation		
- Current - for the quarter	(611,354)	(581,616)
- Deferred	(3,464)	21,928
	<u>(614,818)</u>	<u>(559,688)</u>
Profit after taxation	1,488,223	1,441,052
Other comprehensive income for the quarter - net of tax		
<i>Items that may be reclassified subsequently to profit or loss</i>		
Gain on investments categorised as fair value through other comprehensive income	-	106
Impact of tax	-	(27)
	<u>-</u>	<u>79</u>
Total comprehensive income for the quarter	<u><u>1,488,223</u></u>	<u><u>1,441,131</u></u>
	----- Rupees -----	
Earnings per share - basic and dilutive	<u>20.44</u>	(Restated) <u>19.80</u>