# **AMRELI STEELS LIMITED**

# REPORT FOR THE FIRST QUARTER ENDED

30 SEPTEMBER 2021



# **TABLE OF CONTENTS**

| Contents  | Page No. |
|---|----------|
| Company Information                                       | 02       |
| Directors' Review Report (English & Urdu)                 | 04       |
| Condensed Interim Statement of Financial Position         | 08       |
| Condensed Interim Statement of Profit or Loss             | 09       |
| Condensed Interim Statement of Other Comprehensive Income | 10       |
| Condensed Interim Statement of Changes in Equity          | 11       |
| Condensed Interim Statement of Cash Flows                 | 12       |
| Notes to the Condensed Interim Financial Statements       | 13       |
| Investors' Education (Jama Punji)                         | 18       |

# **COMPANY INFORMATION**

| BOARD OF DIRECTORS   |                                  |
|----------------------|----------------------------------|
| Mr. Abbas Akberali   | Chairman, Non-Executive Director |
| Mr. Shayan Akberali  | Chief Executive Officer          |
| Mr. Badar Kazmi      | Independent Director             |
| Mr. Zafar Ahmed Taji | Independent Director             |
| Mr. Teizoon Kisat    | Independent Director             |
| Ms. Kinza Shayan     | Non-Executive Director           |
| Ms. Mariam Akberali  | Non-Executive Director           |

| AUDIT COMMITTEE      |          |
|----------------------|----------|
| Mr. Teizoon Kisat    | Chairman |
| Mr. Badar Kazmi      | Member   |
| Mr. Zafar Ahmed Taji | Member   |
| Ms. Kinza Shavan     | Member   |

| HUMAN RESOURCE & REMUNERATION COMMITTEE |          |  |  |  |
|---|----------|--|--|--|
| Mr. Zafar Ahmed Taji                    | Chairman |  |  |  |
| Mr. Teizoon Kisat                       | Member   |  |  |  |
| Mr. Shayan Akberali                     | Member   |  |  |  |
| Ms. Kinza Shayan                        | Member   |  |  |  |

# **CHIEF OPERATING OFFICER (STRATEGY)**

Mr. Hadi Akberali

# CHIEF OPERATING OFFICER (OPERATIONS) & CHIEF FINANCIAL OFFICER

Mr. Fazal Ahmed

# **COMPANY SECRETARY**

Mr. Adnan Abdul Ghaffar

# **HEAD OF INTERNAL AUDIT**

Ms. Alina Osama Ali

# **EXTERNAL AUDITORS**

EY Ford Rhodes, Chartered Accountants Progressive Plaza, Beaumont Road, Karachi, Pakistan

# **INTERNAL AUDITORS**

BDO Ebrahim & Co. Chartered Accountants 2nd Floor, Block-C, Lakson Square, Building No. 1, Sarwar Shaheed Road, Karachi - 74200, Pakistan Tel: 92-21-35683030, Fax: 92-21-35684239

# SHARE REGISTRAR

THK Associates (Pvt) Limited

Plot No. 32-C, Jami Commercial Street - 2, D.H.A.,

Phase -VII. Karachi-75500.

UAN: (021) 111-000-322 Direct No: (021) 35310187

Email: sfc@thk.com.pk

# CORPORATE ADVISOR

Moore Shekha Mufti C-253, P.E.C.H.S, Block-6,

Off Shahrah-e-Faisal, Karachi, Pakistan

Tel: 021-34374811-5

# **BANKERS**

| Al-Baraka Bank Pakistan Limited     | JS Bank Limited                                 |
|-------------------------------------|---|
| Askari Bank Limited                 | MCB Islamic Bank Limited                        |
| Allied Bank Limited                 | Meezan Bank Limited                             |
| Bank Alfalah Limited                | National Bank of Pakistan                       |
| Bank Islami Pakistan Limited        | Pak China Investment Company Limited            |
| Dubai Islamic Bank Pakistan Limited | Pak Kuwait Investment Company (Private) Limited |
| Faysal Bank Limited                 | Samba Bank Limited                              |
| Habib Bank Limited                  | Standard Chartered Bank (Pakistan) Limited      |
| Habib Metropolitan Bank Limited     | United Bank Limited                             |

# **REGISTERED OFFICE**

A-18, S.I.T.E. Karachi, Pakistan UAN: (+92-21) 111-AMRELI (267354) Fax: 92-21-32587240, 38798328

Email: investor-relations@amrelisteels.com

# SHERSHAH ROLLING MILL (SRM)

D-89, Shershah Road, Karachi, Pakistan

# STEEL MELT SHOP (SMS) AND DHABEJI ROLLING MILL (DRM)

Industrial Land, Deh Gharo, Tapo Gharo, Taluka Mirpur Sakro (Distt: Thatta), Sindh, Pakistan

# SYMBOL AT PAKISTAN STOCK EXCHANGE LIMITED

ASTL

# WEBSITE INFORMATION

www.amrelisteels.com

# DIRECTORS' REVIEW REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2021

The Board of Directors of your Company are pleased to present their review on the financial and operational performance of the Company for the guarter ended 30 September 2021.

Your Company continued towards delivering strong performance and achieved an impressive growth by registering a turnover of Rs.11.8 billion during the first guarter of FY 22; this is 50% higher than the revenue corresponding to the same period last year. The topline increased due to better price retention and 7% volumetric growth. The improvement in revenue translated into a healthy gross profit of Rs. 1.7 billion, as compared to Rs.863 million in the similar period last year. The GP margins stood at 14.29% as compared to 10.90% in the corresponding period last year.

The operating profit registered an excellent growth of 145.7% to Rs.1,245 million during the quarter under review, as compared to Rs.507 million in the similar quarter last year. Finance cost decreased by 15% during the period under review mainly due to reduction in policy rate by the State Bank of Pakistan and partially because of reduced levels of borrowings in the quarter under review. Operating expenses remained under control to 3.78% of sales for the quarter under review, as compared to 4.5% in the similar quarter last year. Similarly, profit before tax increased from Rs.50 million in the last comparable quarter to Rs.857 million this quarter, registering a phenomenal growth of 1714%. The impressive topline, together with healthy gross margins, allowed the Company to outperform its previous best efforts by registering PAT of Rs.702 million, which is 534% more than the PAT registered in the similar period last year. Consequently, the Company achieved an EPS of Rs.2.36 per share as against Re.0.37 per share in the similar quarter last year.

The key financial highlights of the Company are as follows -

|  | First Quarter Ended<br>30 September 2021<br>(Rs. in million) | First Quarter Ended<br>30 September 2020<br>(Rs. in million) |
|--|--|--|
| Net sales  | 11,844   | 7,914  |
| Gross profit   | 1,692  | 863  |
| Operating profit   | 1,245  | 507  |
| Profit before tax  | 857  | 50   |
| Profit after tax   | 702  | 111  |
| Earnings per share (both basic and diluted) (in Rupee(s) | 2.36   | 0.37   |

Pakistan's economy is on a growth trajectory as the government has set a moderate GDP growth target of 4.8% for this fiscal year. The construction sector is booming with a lot of mega infrastructure projects now in the execution phase. Scrap prices are once again on the rise due to continued supply chain disruption taking the already increased cost of freight further higher. Electricity and gas prices have once again increased thus making the cost of goods manufactured more expensive. For long-term sustainable growth, the expansion of domestic production stands vital. However, for sustainable performance, the government must undertake the much needed structural reforms on the regulatory front, address the issue of circular debt in the power sector, improve tax administration and the widening of the tax base, and manage the current account deficit by incentivizing the production of basic raw materials in Pakistan which are being imported in today's time. The government needs to help the industry to reduce the cost of doing business and provide it with a level playing field for them to further invest in capacity and technology related investments.

As per recent outlook released by the Ministry of Finance, there are downside risks associated to the Pakistan's economy due to rising inflation, current account deficit, the free fall of the PKR, coupled with increase in international commodity prices and the adverse geopolitical dynamics due to the political situation in Afghanistan. The management of your Company is cognizant of all challenges and doing its best to mitigate the risks as much as it can and is adopting various strategies to counter the rapidly changing business scenarios in today's highly volatile environment. If the constant increase in costs of raw material and other inputs do not give head winds to the steel demand, your Company is well poised to meet its production and sales target for the next quarter and will continue to grow and post a stellar performance for the financial year 2022.

The Board of Directors of your Company are grateful to the Government of Pakistan for addressing long awaited demands of the steel sector by:

- reducing rate of withholding tax and minimum tax on turnover for steel distributors, dealers, subdealers and retailers to 0.25%:
- reducing sales tax rate on import of re-meltable scrap by steel melters to 14%;
- exempting steel sector from payment of further sales tax of 3% on their supplies made to unregistered persons.
- rationalizing minimum sale price of rebars.

The Board of Directors of your Company also expresses its gratitude to all stakeholders including our valued shareholders, employees, customers, financial institutions and suppliers for their encouragement and continued support.

For & on behalf of Board of Directors

Shavan Akberali Chief Executive Officer

26 October 2021 Karachi

eizoon Kisat

Director

پاکتان کی معیشت بہترش ح نموکی جانب گامزن ہےاورحکومت کی جانب ہے رواں سال کیلئے% 4.8 جی ڈی کی کامعتدل مدف مقررکیا گیاہے۔ چونکہ بڑھ نعتی منصوبوں پڑمل درآ مدشر وع ہو چکا ہےالبذاملک میں تغیرات کی صنعت میں زبردست تیزی متوقع ہے۔خام مال یعنی اسکریپ کی قیت میں اب بھی مسلسل اضافے کار بحان ہےجس کی وجہ عالی مطیرتر سل کاری کا نظام درہم برہم ہونا ہے، نیز پہلے ہے بلندیال برداری کے اخراجات میں بھی مزیداضا فدد کیھنےکول رہا ہے۔علاووازیں بکلی اور گیس کی قیت میں مزید اضافے کے بعدیداداری لاگت میں بھی اضافیہ واسے پے طویل المبعاد ستعلّ نشو ونما کیلئے مقای طور پر پیدادار میں اضافہ ایک اہم جزوے یہ اہم مستقل نبادوں پرشرح نمو میں بہتری کیلئے اب حکومت کوریگولیٹری کے میدان میں بنیادی تبدیلیاں روشناس کروانے ، پاورسکٹر میں گردخی قرضوں کے مسائل حل کرنے ،کیکس کے معاملات میں بہتری لانے اور نیک میں کوکشادہ کرنے کی ضرورت ہےاوراس کےعلاوہ کرنٹ ا کاؤنٹ خسارے کوقا پومیں رکھنا بھی ضروری ہے جس کے لیٹے مقامی سطح پر بی خام مال کی پیدوار کیلیجے مراعات دینا ہوں گی جوکہ آج کی تاریخ تک درآ مدکیا جاریا ہے۔ضرورت اس امر کی ہے کہ حکومت کی جانب ہے اس قتم کے اقدامات اٹھائے جا کمیں کہ جن کی مدد ہے ملک میں کاروباری لاگت میں کی واقع ہو، نیز پیداواری صلاحیت میں اضافے اور ٹیکنالوجی میں بہتری لانے کیلئے ہم مایہ کاری کے سلسلے میں تمام ثم اکت داروں کو پکیاں مواقع فراہم کئے جا کیں۔

وزارت مالیات کی جانب ہے حالیہ ماہانہ معاثی رپورٹ میں جس قتم کےاشارے دیئے گئے ہیں انھیں مدنظر رکھتے ہوئے دیکھا جاسکتا ہے کہ پاکتانی معیشت کے ساتھ منفی خطرات جڑے ہوئے ہیں جن کی وجومات میں افراط زر کی ہلند شرح، کرنٹ اکاؤنٹ خسارہ، پاکستانی روپے کی تیزی ہے گرتی ہوئی قد ربمعہ عالمی سطح پرتیزی ہے اشیاء کی قیمتوں میں اضافہ اورا فغانستان میں غیر یقنی صورتحال کے پیش نظر خطے کی صورتحال وغیرہ شامل ہیں۔ آپ کی کمپنی کی انظامیدان تمام مسائل سے بوری طرح آگاہ ہے اور کاروبار ہے منسلک خطرات کو کم از کم حد تک رکھنے کیلئے ہر لحاظ ہے کوشاں ہے کہ تیزی ہے بدلتے ہوئے حالات کے تحت بہتر ہے بہتر حکمت عملی کومرت کیا جائے ۔اگرخام مال کی قبیتوں میں ہونے والامسلسل اضافہ اور دیگراخراحات کی وجہ ہے امٹیل کی طلب برکوئی منفی اثر ات نہیں بڑتے تو آپ کی کمپنی اگلی سہ ماہی کے دوران اپنے پیداوار کی اورفر وخت کے امداف حاصل کرنے کیلئے ہر لحاظ ہے تیار ہے۔ آپ کی کمپنی مالی سال 2022 کے دوران زبردست کارکردگی کا مظاہر وکرنے اورا بی شرح نموکو برقر ارر کھنے کیلئے کمربستہ ہے۔

آپ کی مپنی کے بورڈ آف ڈائز یکٹرز حکومت پاکستان کے بے حدشکر گزار ہیں کہ اسٹیل کی صنعت کے مندرجہ ذیل دیرینے مطالبات برتوجہ دی گئی جن کے ہم عرصہ دراز ہے منتظر تق\_

- اسٹیل ڈسٹری ہوٹرز ، ڈیلرز ،سپ ڈیلرز اوررمٹیلرز کے کاروباری قجم رئیکن اوران سے متعلقہ ودہولڈنگ ٹیکس کی شرح میں % 0.25 میں تک کی۔ ₹
  - اسٹیل میلٹر زکیلئے دوبارہ پکھلائے جانے کے قابل خام مال کی درآ مدیر پیلزئیک کوئم کر کے % 14 کی شرح تک لانا۔
    - غیررجٹر ڈشدہ افرادکوسیلائی دینے براسٹیل سیٹر کواضافی % 3 سیلز ٹیکس ادا کرنے ہےاشٹناء۔ ☆
      - ریارزی کم از کم قیت فروخت کوقرین قباس ر کھنے کا اقدام۔

آپ کی مپنی کے بورڈ آفڈ ائز بیٹرز تمام شراکت داروں بشمول قابل قدر قصص داران ، ملاز مین ، صارفین ، مالیاتی اداروں اورتز بیل کاروں کے تہددل ہے مشکور ہیں کہ ان کی حوصله افزائی ،حمایت اور تعاون ہمارے شامل حال رہاہے۔

برائے ومنجانب بورڈ آف ڈائر بکٹرز

# ڈائر کیٹرز جائزہ رپورٹ برائے سماہی اختامیہ 30ستمبر 2021

بورڈ آف ڈائر کیٹرز 30 ستبر 2021 کوٹتم ہونے والی سماہی ہے تعلق کمپنی کے مالیاتی وکاروباری امور کی بابت اپنی جائزہ رپورٹ آپ کی خدمت میں پیش کررہے ہیں۔

آپی کی کمپنی کی جانب سے زبروست کارکردگی کا مظاہرہ جاری رہااور مالی سال 2022 کی پہلی سہ ماہی کے دوران کمپنی کی جانب سے کاروباری تجم 11.8 ارب روپے رہا جو کہ زبروست شرح نمو کا اظہار ہے۔ کمپنی کی بیآ مدن گزشتہ مالی سال کی پہلی سہ مائی کے مقاطبے میں 50% انکہ ہے۔ قیمتوں کی بہتری میں استحکام اور کاروباری تجم ہڑھنے کے باعث کہ بیٹنی کی خام آمدن میں اضافہ ہوا اور خام آمدن میں اضافے کی وجہ سے کمپنی کا خام منافع کے مقاطبے میں رواں سال کی اور کہ سے کے دوران خام منافع کی شرح 10.90% کے مقاطبے میں رواں سال کی زیر نظر سہ ماہی کے دوران خام منافع کی شرح 10.90% کے مقاطبے میں رواں سال کی زیر نظر سہ ماہی کے دوران خام منافع کی شرح 10.90% کے مقاطبے میں رواں سال کی زیر نظر سہ ماہی کے دوران خام منافع کی شرح 10.90% کے مقاطبے میں رواں سال کی زیر نظر سہ ماہی کے دوران خام منافع کی شرح 10.90% کے مقاطبے میں رواں سال کی زیر نظر سہ ماہی کے دوران خام منافع کی شرح 10.90% کے مقاطبے میں رواں سال کی زیر نظر سہ ماہی کے دوران خام منافع کی شرح 10.90% کے مقاطبے میں رواں سال کی زیر نظر سہ ماہی کے دوران خام منافع کی شرح 10.90% کے مقاطبے میں رواں سال کی زیر نظر سہ ماہی کے دوران خام منافع کی شرح 10.90% کے مقاطبے میں رواں سال کی در نظر سے 10.00% کے دوران خام منافع کی شرح 10.00% کے مقاطبے میں رواں سال کی در نظر سے 10.00% کے دوران خام منافع کی شرح 10.00% کے مقاطبے میں رواں سال کی در نظر سے 10.00% کے دوران خام منافع کی شرح 10.00% کے 1

# سمینی کی مالیاتی کارکردگی ہے متعلق اہم جھلکیاں ذیل میں پیش خدمت ہیں:

| تپهلی سه ما بهی اختشامیه | تپېلى سەمابى اختتامىيە |                                       |
|--------------------------|------------------------|---------------------------------------|
| 30 تتبر 2020             | 30 تتبر 2021           |                                       |
| (روپیلین میں)            | (روپیملین میں)         |                                       |
| 7,914                    | 11,844                 | كل فروختگى                            |
| 863                      | 1,692                  | خام منافع                             |
| 507                      | 1,245                  | كاروبارى منافع                        |
| 50                       | 857                    | منافع قبل از ٹیکس                     |
| 111                      | 702                    | منافع بعداز ثيكس                      |
| 0.37                     | 2.36                   | آمدن فی حصص (بنیادی وتحلیلی ) (روپے ) |

# **CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION**

AS AT 30 SEPTEMBER 2021

|   |      | 30 September           | 30 June                |
|---|------|------------------------|------------------------|
|   |      | 2021                   | 2021                   |
|   |      | (Un-audited)           | (Audited)              |
| <u>ASSETS</u>   | Note | (Rupees in             | '000)                  |
| NON-CURRENT ASSETS  |      |                        |                        |
| Property, plant and equipment                                     | 5    | 20,571,869             | 20,146,267             |
| Right of use asset  |      | 94,154                 | 100,334                |
| Intangible assets   |      | 16,740                 | 18,624                 |
| Long-term investments   |      | 15,289                 | 15,289                 |
| Long-term deposits  |      | 162,012                | 152,349                |
|   |      | 20,860,064             | 20,432,863             |
| CURRENT ASSETS  |      |                        |                        |
| Stores and spares   |      | 1,771,043              | 1,455,826              |
| Stock-in-trade  | 6    | 8,088,014              | 5,992,162              |
| Trade debts   | 7    | 4,706,823              | 6,320,346              |
| Loans and advances  |      | 58,333                 | 34,044                 |
| Trade deposits and short-term prepayments                         |      | 50,895                 | 21,072                 |
| Other receivables   |      | 211,403                | 275,213                |
| Taxation – net  |      | 1,573,507              | 1,456,362              |
| Cash and bank balances  |      | 215,287                | 378,573                |
|   |      | 16,675,305             | 15,933,598             |
| TOTAL ASSETS  |      | 37,535,369             | 36,366,461             |
| EQUITY AND LIABILITIES  |      |                        |                        |
| SHARE CAPITAL AND RESERVES  |      |                        |                        |
| Share capital   |      | 2,970,114              | 2,970,114              |
| Capital reserve   |      | 2,788,742              | 2,788,742              |
| Revenue reserves - accumulated profit                             |      | 5,191,581              | 4,471,374              |
| Actuarial loss on gratuity fund                                   |      | (64,168)               | (64,168)               |
| Revaluation surplus on property, plant and equipment - net of tax | (    | 3,756,216              | 3,774,568              |
|   |      | 14,642,485             | 13,940,630             |
| NON-CURRENT LIABILITIES   |      |                        |                        |
| Long-term financing   | 8    | 5,104,237              | 4,820,910              |
| Long-term provision   |      | 166,963                | 166,963                |
| Loan from related parties   |      | 341,333                | 341,333                |
| Deferred taxation   |      | 313,906                | 213,003                |
| Deferred liability - defined benefit obligation                   |      | 321,501                | 309,193                |
| Lease liabilities   |      | 79,478                 | 84,963                 |
| Government grant  |      | 925                    | 925                    |
| CURRENT LIABILITIES   |      | 6,328,343              | 5,937,290              |
| CURRENT LIABILITIES   | 0    | 5 070 000              | 5.077.400              |
| Trade and other payables  | 9    | 5,878,398              | 5,077,126              |
| Contract liabilities Interest / markup accrued                    |      | 668,970<br>255,470     | 499,708                |
| Short-term borrowings   | 10   |                        | 267,271                |
| Current portion of long-term financing                            | 10   | 8,509,682<br>1,218,015 | 9,474,081<br>1,129,289 |
| Current portion of lease liabilities                              |      | 20,258                 | 22,854                 |
| Current portion of government grant                               |      | 8,058                  | 12,494                 |
| Unclaimed dividend  |      | 5,690                  | 5,718                  |
| - Colonia di Maria  |      | 16,564,541             | 16,488,541             |
| CONTINGENCIES AND COMMITMENTS                                     | 11   | 10,00-,041             | 10,700,041             |
| TOTAL EQUITY AND LIABILITIES                                      |      | 27 525 250             | 36,366,461             |
| TOTAL EQUIT AND LIABILITIES                                       |      | 37,535,369             | 30,300,461             |

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

# **CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS**

FOR THE QUARTER ENDED 30 SEPTEMBER 2021 (UN-AUDITED)

|  |      | 30 September<br>2021 | 30 September<br>2020 |  |
|--|------|----------------------|----------------------|--|
|  | Note | (Rupees in '000)     |                      |  |
| Sales  |      | 11,843,701           | 7,914,003            |  |
| Cost of sales                                      |      | (10,151,510)         | (7,051,171)          |  |
| Gross profit                                       |      | 1,692,191            | 862,832              |  |
| Distribution costs                                 |      | (238,889)            | (201,486)            |  |
| Administrative expenses                            |      | (177,590)            | (115,672)            |  |
| Reversal of / (allowance for) expected credit loss |      | 19,365               | (33,917)             |  |
| Other expenses                                     |      | (70,328)             | (10,732)             |  |
| Other income                                       | 12   | 20,253               | 5,603                |  |
| Operating profit                                   |      | 1,245,002            | 506,628              |  |
| Finance costs                                      | 13   | (387,698)            | (456,176)            |  |
| Profit before taxation                             |      | 857,304              | 50,452               |  |
| Taxation   | 14   | (155,449)            | 60,173               |  |
| Net profit for the period                          |      | 701,855              | 110,625              |  |
|  |      | (Rupees)             |                      |  |
| Earnings per share – basic and diluted             |      | 2.36                 | 0.37                 |  |

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30 SEPTEMBER 2021 (UN-AUDITED)

|   | 30 September | 30 September |  |
|---|--------------|--------------|--|
|   | 2021         | 2020         |  |
|   | (Rupees      | in '000)     |  |
|   |              |              |  |
| Net profit for the period                 | 701,855      | 110,625      |  |
| Other comprehensive income for the period | -            | -            |  |
| Total comprehensive income for the period | 701,855      | 110,625      |  |

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

# **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY**

FOR THE QUARTER ENDED 30 SEPTEMBER 2021 (UN-AUDITED)

|   |   | Capital reserve  | Revenue reserve    |  |  |              |
|---|---|------------------|--------------------|--|--|--------------|
|   | Issued,<br>subscribed<br>and paid-up<br>capital | Share<br>premium | Accumulated profit | Actuarial<br>loss on<br>gratuity<br>fund | Revaluation<br>surplus on<br>property , plant<br>and equipment | Total        |
|   |   |                  | (Rupe              | es in '000)                              |  |              |
| Balance as at 30 June 2020 (Audited)  | 2,970,114                                       | 2,788,742        | 3,125,905          | (60,186)                                 | 2,288,611  | 11,113,186   |
| Net profit for the period Other comprehensive income for the year   | -   | -                | 110,625            | -  | -  | 110,625      |
| Total comprehensive income for the period   | -   | -                | 110,625            | -  | -  | 110,625      |
| Transferred to accumulated profit in respect of: -incremental depreciation during the period – net of ta    | ax -  | -                | 18,865             | -  | (18,865)   | -            |
| Balance as at 30 September 2020 (Un-audited)  | 2,970,114                                       | 2,788,742        | 3,255,395          | (60,186)                                 | 2,269,746  | 11,223,811   |
| Balance as at 30 June 2021 (Audited)  | 2,970,114                                       | 2,788,742        | 4,471,374          | (64,168)                                 | 3,774,568  | 13,940,630   |
| Net profit for the period Other comprehensive income  | -   | -                | 701,855            | -  | -<br>-   | 701,855<br>- |
| Total comprehensive income for the period   | -   | -                | 701,855            | -  | -  | 701,855      |
| Transferred to accumulated profit in respect of:<br>-incremental depreciation during the period – net of te | ax -  | -                | 18,352             |  | (18,352)   | -            |
| Balance as at 30 September 2021 (Un-audited)  | 2,970,114                                       | 2,788,742        | 5,191,581          | (64,168)                                 | 3,756,216  | 14,642,485   |

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

# CONDENSED INTERIM STATEMENT OF CASH FLOWS

FOR THE QUARTER ENDED 30 SEPTEMBER 2021 (UN-AUDITED)

| Cash generated from operating activities       17       917,411       2,350,171         Income taxes paid       (171,691)       (112,599)       (5,406)         Gratuity paid       (5,249)       (5,406)       (12,478)         Net cash generated from operating activities       730,810       2,219,688         CASH FLOWS FROM INVESTING ACTIVITIES         Fixed capital expenditure       (591,308)       (214,387)         Proceeds from disposal of operating fixed assets       133       2,877         Deletion in intangible assets       -       (1,205)         Net cash used in investing activities       (591,175)       (212,715)         CASH FLOWS FROM FINANCING ACTIVITIES         Short-term borrowings – net       60,058       (1,605,345)         Long-term financing – net       367,616       250,179         Dividend paid       (28)       (79)         Finance costs paid       (397,503)       (560,051)         Lease rentals paid       (9,873)       (9,211)         Net cash generated / (used in) from financing activities       20,270       (1,924,507)         Net increase in cash and cash equivalents       159,905       82,466   | CASH FLOWS FROM OPERATING ACTIVITIES                    | Note        | 30 September<br>2021<br>(Rupees | 30 September<br>2020<br>in '000) |
|--|---|-------------|---------------------------------|----------------------------------|
| Income taxes paid  | CASH FLOWS FROM OPERATING ACTIVITIES                    | Note        |                                 |                                  |
| Gratuity paid   (5,249)   (5,406)   (12,478)   (13,487)   (13,48 | Cash generated from operating activities                | 17          | 917,411                         | 2,350,171                        |
| Gratuity paid   Long-term deposits – net   (9,661)   (12,478)   (2,478)   (13,487)   (13,487)   ( | Income taxes paid                                       |             | (171,691)                       | (112,599)                        |
| Net cash generated from operating activities         730,810         2,219,688           CASH FLOWS FROM INVESTING ACTIVITIES         Fixed capital expenditure         (591,308)         (214,387)           Proceeds from disposal of operating fixed assets         133         2,877           Deletion in intangible assets         -         (1,205)           Net cash used in investing activities         (591,175)         (212,715)           CASH FLOWS FROM FINANCING ACTIVITIES         Short-term borrowings – net         60,058         (1,605,345)           Long-term financing – net         367,616         250,179           Dividend paid         (28)         (79)           Finance costs paid         (397,503)         (560,051)           Lease rentals paid         (9,873)         (9,211)           Net cash generated / (used in) from financing activities         20,270         (1,924,507)           Net increase in cash and cash equivalents         159,905         82,466  | Gratuity paid   |             | (5,249)                         |                                  |
| CASH FLOWS FROM INVESTING ACTIVITIES           Fixed capital expenditure         (591,308)         (214,387)           Proceeds from disposal of operating fixed assets         133         2,877           Deletion in intangible assets         -         (1,205)           Net cash used in investing activities         (591,175)         (212,715)           CASH FLOWS FROM FINANCING ACTIVITIES         Short-term borrowings – net         60,058         (1,605,345)           Long-term financing – net         367,616         250,179           Dividend paid         (28)         (79)           Finance costs paid         (397,503)         (560,051)           Lease rentals paid         (9,873)         (9,211)           Net cash generated / (used in) from financing activities         20,270         (1,924,507)           Net increase in cash and cash equivalents         159,905         82,466   | Long-term deposits – net                                |             | (9,661)                         | (12,478)                         |
| Fixed capital expenditure         (591,308)         (214,387)           Proceeds from disposal of operating fixed assets         133         2,877           Deletion in intangible assets         -         (1,205)           Net cash used in investing activities         (591,175)         (212,715)           CASH FLOWS FROM FINANCING ACTIVITIES         50,058         (1,605,345)           Long-term financing – net         367,616         250,179           Dividend paid         (28)         (79)           Finance costs paid         (397,503)         (560,051)           Lease rentals paid         (9,873)         (9,211)           Net cash generated / (used in) from financing activities         20,270         (1,924,507)           Net increase in cash and cash equivalents         159,905         82,466  | Net cash generated from operating activities            |             | 730,810                         | 2,219,688                        |
| Proceeds from disposal of operating fixed assets         133         2,877           Deletion in intangible assets         -         (1,205)           Net cash used in investing activities         (591,175)         (212,715)           CASH FLOWS FROM FINANCING ACTIVITIES         60,058         (1,605,345)           Short-term borrowings – net         367,616         250,179           Dividend paid         (28)         (79)           Finance costs paid         (397,503)         (560,051)           Lease rentals paid         (9,873)         (9,211)           Net cash generated / (used in) from financing activities         20,270         (1,924,507)           Net increase in cash and cash equivalents         159,905         82,466  | CASH FLOWS FROM INVESTING ACTIVITIES                    |             |                                 |                                  |
| Proceeds from disposal of operating fixed assets         133         2,877           Deletion in intangible assets         -         (1,205)           Net cash used in investing activities         (591,175)         (212,715)           CASH FLOWS FROM FINANCING ACTIVITIES         60,058         (1,605,345)           Short-term borrowings – net         367,616         250,179           Dividend paid         (28)         (79)           Finance costs paid         (397,503)         (560,051)           Lease rentals paid         (9,873)         (9,211)           Net cash generated / (used in) from financing activities         20,270         (1,924,507)           Net increase in cash and cash equivalents         159,905         82,466  | Fixed capital expenditure                               |             | (591,308)                       | (214,387)                        |
| Net cash used in investing activities         (591,175)         (212,715)           CASH FLOWS FROM FINANCING ACTIVITIES         60,058         (1,605,345)           Short-term borrowings – net         367,616         250,179           Dividend paid         (28)         (79)           Finance costs paid         (397,503)         (560,051)           Lease rentals paid         (9,873)         (9,211)           Net cash generated / (used in) from financing activities         20,270         (1,924,507)           Net increase in cash and cash equivalents         159,905         82,466   | Proceeds from disposal of operating fixed assets        |             |                                 |                                  |
| CASH FLOWS FROM FINANCING ACTIVITIES         Short-term borrowings – net       60,058       (1,605,345)         Long-term financing – net       367,616       250,179         Dividend paid       (28)       (79)         Finance costs paid       (397,503)       (560,051)         Lease rentals paid       (9,873)       (9,211)         Net cash generated / (used in) from financing activities       20,270       (1,924,507)         Net increase in cash and cash equivalents       159,905       82,466   | Deletion in intangible assets                           |             | - 1                             | (1,205)                          |
| Short-term borrowings – net       60,058       (1,605,345)         Long-term financing – net       367,616       250,179         Dividend paid       (28)       (79)         Finance costs paid       (397,503)       (560,051)         Lease rentals paid       (9,873)       (9,211)         Net cash generated / (used in) from financing activities       20,270       (1,924,507)         Net increase in cash and cash equivalents       159,905       82,466  | Net cash used in investing activities                   |             | (591,175)                       | (212,715)                        |
| Short-term borrowings – net       60,058       (1,605,345)         Long-term financing – net       367,616       250,179         Dividend paid       (28)       (79)         Finance costs paid       (397,503)       (560,051)         Lease rentals paid       (9,873)       (9,211)         Net cash generated / (used in) from financing activities       20,270       (1,924,507)         Net increase in cash and cash equivalents       159,905       82,466  |   |             |                                 |                                  |
| Long-term financing – net       367,616       250,179         Dividend paid       (28)       (79)         Finance costs paid       (397,503)       (560,051)         Lease rentals paid       (9,873)       (9,211)         Net cash generated / (used in) from financing activities       20,270       (1,924,507)         Net increase in cash and cash equivalents       159,905       82,466   | CASH FLOWS FROM FINANCING ACTIVITIES                    |             |                                 |                                  |
| Dividend paid         (28)         (79)           Finance costs paid         (397,503)         (560,051)           Lease rentals paid         (9,873)         (9,211)           Net cash generated / (used in) from financing activities         20,270         (1,924,507)           Net increase in cash and cash equivalents         159,905         82,466   | Short-term borrowings – net                             |             | 60,058                          | (1,605,345)                      |
| Finance costs paid         (397,503)         (560,051)           Lease rentals paid         (9,873)         (9,211)           Net cash generated / (used in) from financing activities         20,270         (1,924,507)           Net increase in cash and cash equivalents         159,905         82,466   | Long-term financing – net                               |             | 367,616                         | 250,179                          |
| Lease rentals paid         (9,873)         (9,211)           Net cash generated / (used in) from financing activities         20,270         (1,924,507)           Net increase in cash and cash equivalents         159,905         82,466  | Dividend paid   |             | (28)                            | (79)                             |
| Net cash generated / (used in) from financing activities20,270(1,924,507)Net increase in cash and cash equivalents159,90582,466  | Finance costs paid                                      |             | (397,503)                       | (560,051)                        |
| Net increase in cash and cash equivalents 159,905 82,466   | Lease rentals paid                                      |             | (9,873)                         | (9,211)                          |
|  | Net cash generated / (used in) from financing active    | /ities      | 20,270                          | (1,924,507)                      |
| Cash and cash equivalents at the beginning of the period 18 (1.845.683) (1.458.891)  | Net increase in cash and cash equivalents               |             | 159,905                         | 82,466                           |
| Cash and cash equivalents at the beginning of the period 18 (1.845.683) (1.458.891)  | ·   |             | ,                               | •                                |
| (1,400,001)  | Cash and cash equivalents at the beginning of the perio | <b>d</b> 18 | (1,845,683)                     | (1,458,891)                      |
| Cash and cash equivalents at the end of the period (1,885,778) (1,376,425)   | Cash and cash equivalents at the end of the period      |             | (1,685,778)                     | (1,376,425)                      |

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

# FOR THE QUARTER ENDED 30 SEPTEMBER 2021 (UN-AUDITED)

### 1. THE COMPANY AND ITS OPERATIONS

Amreli Steels Limited (the Company) was incorporated in 1984 as a private limited company and converted into a public unquoted company in 2009. The Company enlisted on Pakistan Stock Exchange in 2015. The Company is engaged in manufacture and sale of steel bars and billets. The registered office of the Company is situated at Plot No. A-18, S.I.T.E., Karachi.

#### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements of the company have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- Provisions of and directives issued under the Companies Act, 2017 (the Act):
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Act: and
- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by International Accounting Standard Board (IASB) as notified under the Act.

Where the provisions of and directives issued under the Act or IFAS differ with the requirements of IAS 34, the provisions of and directives issued under the Act or IFAS have been followed.

These condensed interim financial statements do not include all the information and disclosures required in annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended June 30, 2021. These condensed interim financial statements are being submitted to the shareholders as required by the Listed Companies (Code of Corporate Governance) Regulations, 2019 and Section 237 of the Companies Act, 2017

### BASIS OF PREPARATION 3.

- 3.1 These financial statements have been prepared under the historical cost convention except as otherwise disclosed in the accounting policies below.
- 3.2 These financial statements are prepared in Pak Rupees, which is the Company's functional and presentation currency.

# ACCOUNTING POLICIES AND ACCOUNTING STANDARDS

The accounting policies and the methods of computations adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual audited financial statements for the year ended June 30, 2021.

New standards, amendments, improvements to approved accounting standards and the framework for financial reporting.

Amendments to approved accounting standards and the framework for financial reporting that became effective during the current year

The Company has adopted the following amendments of IFRSs and the framework for financial reporting which became effective for the current period:

IFRS 3 Business Combination, Definition of a Business (amendments)

IFRS 9 / IAS 39 / IFRS 7 Interest Rate Benchmark Reform (amendments)

IAS 1 / IAS 8 Definition of Material (amendments)

Conceptual framework of financial reporting

The adoption of above amendments to the approved accounting standards and the framework for financial reporting did not have any material impact on the Company's unconsolidated financial statements.

4.2 Standards, amendments and improvements to the approved accounting standards that are not yet effective

The following amendments and improvements to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective amendment or improvements:

01 January 2022

### Amendment or Improvement

IFRS 16

IEDS 0 IAS 20 IEDS Interest Pate Renchmark Paterm - Phase 2

| 7, IFRS 4 and IFRS 16   | Interest Rate benchmark Reform - Phase 2 (Amendment)  | 01 January 2021   |  |  |
|---|---|-------------------|--|--|
| IFRS 16   | Covid-19-Related Rent Concessions beyond 30 June 2021 (Amendments)                                | 01 April 2021     |  |  |
| IFRS 3  | Reference to conceptual framework (Amendments)  | 01 January 2021   |  |  |
| IFRS 10/IAS 28  | Sale or contribution of Assets between an investor and its Associate or Joint Venture (Amendment) | Not yet finalized |  |  |
| IAS 1   | Classification of Liabilities as Current or Non-current (Amendments)                              | 01 January 2023   |  |  |
| IAS 1   | Disclosure of Accounting Policies (Amendments)  | 01 January 2023   |  |  |
| IAS 16  | Proceeds before Intended Use (Amendments)   | 01 January 2022   |  |  |
| IAS 8   | Definition of Accounting Estimates (Amendments)   | 01 January 2023   |  |  |
| IAS 12  | Deferred tax related to Assets and Liabilities arising from a single transaction (Amendments)     | 01 January 2023   |  |  |
| IAS 37  | Onerous contracts - Cost of fulfilling a contract (Amendments)                                    | 01 January 2022   |  |  |
| Improvements to Accounting Standards Issued by the IASB (2018-2020 cycle) |   |                   |  |  |
| IFRS 9  | Financial Instruments – Fees in the '10 percent' test for derecognition of financial liak         | 01 January 2022   |  |  |
| IAS 41  | Agriculture – Taxation in fair value measurements   | 01 January 2022   |  |  |

The above standards and amendments and improvements are not expected to have any material impact on the Company's unconsolidated financial statements in the period of initial application.

Leases: Lease incentives

'Further, the following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan and are not expected to have any material impact on the Company's unconsolidated financial statements in the period of initial application.

**Effective Date** (annual periods Beginning Standards on after)

IFRS 1 First-time Adoption of International Financial Reporting Standards 01 January 2004 IFRS 17 01 January 2023 Insurance Contracts

|      | 30 September | 30 June   |
|------|--------------|-----------|
| Note | 2021         | 2021      |
|      | (Un-audited) | (Audited) |
|      | (Rupees i    | n '000)   |

# PROPERTY, PLANT AND EQUIPMENT

| Operating fixed assets   | 5.1 | 18,570,252 | 18,679,050 |
|--------------------------|-----|------------|------------|
| Capital work-in-progress | 5.2 | 2,001,617  | 1,467,217  |
|                          |     | 20,571,869 | 20,146,267 |

|     |   |       | 30 September<br>2021<br>(Un-audited) | 30 June<br>2021<br>(Audited) |
|-----|---|-------|--------------------------------------|------------------------------|
|     |   |       | (Rupees i                            | n '000)                      |
| 5.1 | Operating fixed assets                        | Note  |                                      |                              |
|     | Balance at the beginning of the period / year |       | 18,679,050                           | 14,930,576                   |
|     | Additions during the period / year            | 5.1.1 | 17,592                               | 57,428                       |
|     | Transfer from CWIP during the period / year   | 5.2   | 39,317                               | 2,468,871                    |
|     | Revaluation during the period / year          |       |                                      | 1,863,973                    |
|     | Disposals during the period / year            | 5.1.1 | (76)                                 | (112,996)                    |
|     | Depreciation charged during the period / year |       | (165,631)                            | (528,802)                    |
|     | Balance at the end of the period / year       |       | 18,570,252                           | 18,679,050                   |

# 5.1.1 Details of additions and disposals are as follows:

|                             | Additions (cost) |              | Deletions (N | et book value) |  |
|-----------------------------|------------------|--------------|--------------|----------------|--|
|                             | 30 September     | 30 September | 30 September | 30 September   |  |
|                             | 2021             | 2020         | 2021         | 2020           |  |
|                             | (Un-au           | dited)       | (Un-Aı       | udited)        |  |
|                             |                  | (Rupee       | s in '000)   | ·              |  |
| Buildings on leasehold land | 4,362            | -            | -            | -              |  |
| Plant and machinery         | 36,523           | 44,219       | -            | -              |  |
| Furniture and fittings      | 378              | -            | -            | -              |  |
| Office equipment            | 2,042            | 1,490        | -            | -              |  |
| Vehicles                    | 10,997           | 9,973        | -            | 9,973          |  |
| Computers                   | 2,607            | 2,199        | 76           | 213            |  |
|                             | 56,909           | 57,881       | 76           | 10,186         |  |

### 5.2 Capital work-in-progress

| Capital work-in-progress | Opening<br>balance | Additions | Transfers to<br>operating fixed<br>assets | Closing balance         |
|--------------------------|--------------------|-----------|---|-------------------------|
|                          |                    | Un-a      | udited                                    |                         |
|                          |                    | (Rupee    | s in '000)                                |                         |
| Plant and machinery      | 526,802            | 520,692   | (34,955)                                  | 1,012,539               |
| Civil works              | 940,415            | 53,025    | (4,362)                                   | 989,078                 |
|                          | 1,467,217          | 573,717   | (39,317)                                  | 2,001,617               |
|                          |                    |           | 30 September<br>2021                      | 30 June<br>2021         |
|                          |                    |           | (Un-audited)<br>(Rupees                   | (Audited)<br>s in '000) |

### 6. STOCK-IN-TRADE

| Raw materials   |                        |                        |
|-----------------|------------------------|------------------------|
| - In hand       | 1,566,559              | 2,024,381              |
| - In transit    | 2,933,842              | 1,391,467              |
|                 | 4,500,401              | 3,415,848              |
| Work-in-process | 753,899                | 790,973                |
| Finished goods  | 2,833,714<br>8,088,014 | 1,785,341<br>5,992,162 |

| _  |                                    |      | 30 September<br>2021<br>(Un-audited) | 30 June<br>2021<br>(Audited) |
|----|------------------------------------|------|--------------------------------------|------------------------------|
| 7. | TRADE DEBTS - unsecured            | Note | (Rupees in '000)                     |                              |
|    | Considered good                    | 7.1  | 4,706,823                            | 6,320,346                    |
|    | Considered doubtful                |      | 263,030                              | 282,395                      |
|    |                                    |      | 4,969,853                            | 6,602,741                    |
|    | Allowance for expected credit Loss | 7.2  | (263,030)                            | (282,395)                    |
|    | Trade debts - net                  |      | 4,706,823                            | 6,320,346                    |
|    |                                    |      |                                      |                              |

7.1 It includes receivable from related parties amounting to Rs. 1.096 million ( 30 June 2021: Rs.0.258 million )

### 7.2 Allowance for expected credit loss

The movement in expected credit loss during the year is as follows:

| Balance at the beginning of the period/year | 282,395  | 351,993  |
|---|----------|----------|
| Reversal during the period/year             | (19,365) | (69,598) |
| Balance at end of the period/year           | 263,030  | 282,395  |

#### LONG-TERM FINANCING 8

During the period, the Company obtained long-term financing from a Islamic bank under the refinance scheme by State Bank of Pakistan amounting to Rs.467.340 million. These carry markup rate at the rates ranging from 3.25% to 3.95%. However, these facilities are secured by way of first pari passu over fixed assets of the company with 25% margin over the facility amount.

#### TRADE AND OTHER PAYABLES 9.

It includes Murahaba amounting to Rs. 3,937 million (30 June 2021: Rs.3,235 million).

|     |                                 | 30 September | 30 June   |
|-----|---------------------------------|--------------|-----------|
|     |                                 | 2021         | 2021      |
|     |                                 | (Rupees in   | · '000)   |
| 10. | SHORT-TERM BORROWINGS - secured |              |           |
|     | Cash Finance                    | 596,554      | 712,513   |
|     | Finance against trust receipts  | 4,108,649    | 4,756,612 |
|     | Running finance                 | 1,901,065    | 2,224,256 |
|     | Istisna                         | 1,903,414    | 1,780,700 |
|     |                                 | 8,509,682    | 9,474,081 |
| 11. | CONTINGENCIES AND COMMITMENTS   |              |           |

### 11.1 Contingencies

There were no material changes in the status of contingencies as reported in the annual financial statements for the year ended 30 June 2021.

|                |   | 30 September<br>2021<br>(Un-audited)<br>(Rupees | 30 June<br>2021<br>(Audited)        |
|----------------|---|---|-------------------------------------|
| 11.2<br>11.2.1 | Commitments Outstanding letters of creditMaterialsCapex | 7,467,048<br>1,039,301<br>8,506,349             | 5,069,790<br>1,629,189<br>6,698,979 |
| 11.2.2         | Outstanding letters of guarantee                        | 479,458   | 495,819                             |

11.2.3 Commitments for rentals payable under Ijarah contracts in respect of vehicles and plant and machinery with Islamic banks are as follows:

| Not later than one year                           | 63.641 | 60.914 |
|---|--------|--------|
| Not later than one year                           | 00,041 | 00,314 |
| Later than one year but not later than five years | 87.193 | 88.407 |

### 12. OTHER INCOME

It includes income from government grant amounting to Rs.4.436 million (30 September 2020; Rs.3.703 million ) and reversal of allowance for expected credit losses related to security deposit amounting to Rs.12.750 million (30 September 2020: Rs. Nil)

# 13.

Includes mark up on long-term financing and short-term borrowings amounting to Rs.126.001 million and Rs. 250.426 million (30 September 2020: Rs.138.953 million and Rs.304.485 million) respectively.

| 14. | TAXATION | 30 September<br>2021<br>(Un-au<br>(Rupees |           |
|-----|----------|---|-----------|
|     | Current  | 54,546                                    | 49,039    |
|     | Deferred | 100,903                                   | (109,212) |
|     |          | 155 449                                   | (60.173)  |

### 15. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's activities expose it to a variety of financial risks. These condensed interim financial statements do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended 30 June 2021. There have been no change in any risk management policies since the year end.

### FAIR VALUE OF FINANCIAL INSTRUMENTS 16.

There were no transfers amongst levels during the period.

### CASH GENERATED FROM OPERATIONS 17.

18.

| 857,304  165,631 5,980 1,883 (12,750) - (19,365) 17,557 (56)     | 50,452<br>126,198<br>4,835<br>2,332<br>-<br>(460)<br>33,917  |
|--|--|
| 165,631<br>5,980<br>1,883<br>(12,750)<br>-<br>(19,365)<br>17,557 | 126,198<br>4,835<br>2,332<br>-<br>(460)  |
| 165,631<br>5,980<br>1,883<br>(12,750)<br>-<br>(19,365)<br>17,557 | 126,198<br>4,835<br>2,332<br>-<br>(460)  |
| 5,980<br>1,883<br>(12,750)<br>-<br>(19,365)<br>17,557            | 4,835<br>2,332<br>-<br>(460)   |
| 5,980<br>1,883<br>(12,750)<br>-<br>(19,365)<br>17,557            | 4,835<br>2,332<br>-<br>(460)   |
| 1,883<br>(12,750)<br>-<br>(19,365)<br>17,557                     | 2,332  |
| (12,750)<br>-<br>(19,365)<br>17,557                              | (460)  |
| (19,365)<br>17,557   |  |
| 17,557   |  |
| 17,557   | 33.917   |
|  |  |
| (56)   | 14,068   |
| ` 1  | (44)   |
|  | /  |
| 385,702  | 452,265  |
| 1,996  | 3,911  |
|  |  |
| 546,578  | 637,022  |
| 1,403,882  | 687,474  |
|  |  |
| (315,215)  | 106,010  |
|  | 1,623,837  |
| 1,632,888  | 70,390   |
| (24,288)   | (5,508)  |
| (17,073)   | 62,474   |
| 63,810   | (48,387)   |
| (755,728)  | 1,808,816  |
|  |  |
|  | (60,048)   |
|  | (86,071)   |
|  | (146,119)  |
| 917,411  | 2,350,171  |
|  |  |
| 215 287  | 288,465  |
|  | (1,664,890)  |
| (1,901,065)  | (1,376,425)  |
|  | (2,095,850)<br>1,632,888<br>(24,288)<br>(17,073)<br>63,810<br>(755,728)<br>99,995<br>169,262<br>269,257<br>917,411 |

#### 19. TRANSACTION WITH RELATED PARTIES

Related parties of the Company comprise of directors, associated companies, key management personnel and retirement fund. The related parties with whom the Company had entered into transactions or have arrangement / agreement during the quarter ended 30 September 2021 are same as reported in the annual financial statements for the year ended 30 June 2021. Details of transactions with related parties during the period, other than those disclosed elsewhere in these condensed interim financial statements are as follows:

|  |                               | 30 September<br>2021            | 30 September<br>2020 |
|--|-------------------------------|---------------------------------|----------------------|
|  |                               | (Unaudited)<br>(Rupees in '000) |                      |
| Nature of transaction                            | Relationship with the Company |                                 |                      |
| Remuneration and other benefits                  | Key management personnel      | 93,998                          | 62,735               |
| Contribution to staff gratuity fund              | Retirement benefit fund       | 17,557                          | 14,068               |
| Interest expense charged on related parties loan | Directors and shareholder     | 6,410                           | 6,229                |
| Payment of related parties interest              | Director and shareholder      | 2,890                           | -                    |
| Sales made                                       | Shareholder                   | 2,490                           | 230                  |
| Meeting fee                                      | Directors                     | 1,300                           | 2,025                |
| Purchase of bakery items from<br>Hobnob Bakeries | Associate                     | 389                             | 29                   |

### **OPERATING SEGMENTS**

These condensed interim financial statements have been prepared on the basis of a single reportable segment.

Revenue from export sales represents 0.05% (30 September 2020: 0.24%) of the total gross revenue of the Company.

All non-current assets of the Company as at 30 September 2021 and 2020 are located in Pakistan.

Sales made by the Company to its twenty major customers during the period constituted 16% (30 September 2020: 26.92%) of total sales.

### DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue on 26 October 2021 by the Board of Directors of the Company.

### 22. **GENERAL**

- 22.1 Figures have been rounded off to the nearest thousand Rupee, unless otherwise stated.
- 22.2 Corresponding figures have been rearranged and reclassified, where necessary, for the purpose of comparison.

# Investors' Education

In pursuance of SRO 924(1)/2015 dated September 9th, 2015 issued by the Securities and Exchange Commission of Pakistan (SECP), the following informational message has been reproduced to educate investors.





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