

## DIRECTORS' REVIEW

The directors of the Company are pleased to present their review along with the interim financial statements of the Company for the quarter ending on September 30, 2021.

### Operational Results

This year began with a good momentum and encouraging financial results of most of business sectors. The Company has been able to achieve net sales for the quarter at Rs. 1,536 million as compared to Rs. 1,293 million in the same quarter of last year, up by 18.72%. Gross margins remained under pressures because of substantial increase in raw material prices, inflation in oil and utility prices, and impact of currency depreciation.

Selling and Administrative expenditure were at Rs. 220 million compared to Rs. 203 million of the same period last year after adjusting inflationary increase in expenses, while marketing activities were carried out in line with marketing plan.

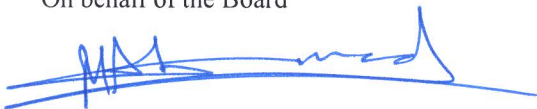
The Company reported after tax profit of Rs. 35.87 million compared to Rs. 49.14 million for the corresponding period of the previous year.

### Future Outlook

Despite tough competition and continued challenges due to COVID-19, the company is cautiously optimistic to continue business growth trend in remaining part of the year, while margin will remain under pressure due to continued inflationary trend in most of the countries.

The Directors take this opportunity to thank our shareholders and valued customers for their continued trust as indeed the Company appreciates the dedication demonstrated by all tiers of the Company employees.

On behalf of the Board



Dr. Mahmood Ahmad

Chief Executive



Mr. Maqbool H.H. Rahimtoola

Director

Lahore

Dated: 27 October 2021

**BERGER PAINTS PAKISTAN LIMITED**  
**Condensed Interim Unconsolidated Statement of Financial Position (Un-audited)**  
**As on 30 September 2021**

**30 Sep**                      **30 June**  
**2021**                      **2021**  
**---(Rupees in thousand)---**

**ASSETS**

**NON-CURRENT ASSETS**

Property, plant and equipment	1,654,309	1,634,795
Intangibles	164	211
Investments - related parties	86,612	52,505
Long-term loans	40,102	34,147
Long-term deposits	37,310	36,419
Deferred taxation	29,093	29,093
	<b>1,847,590</b>	<b>1,787,170</b>

**CURRENT ASSETS**

Stores	19,275	18,491
Stock in trade	1,216,498	1,225,895
Trade debts	1,395,145	1,219,678
Loans and advances	317,084	277,245
Trade deposits and short-term prepayments	36,078	31,676
Other receivables	195,294	184,323
Taxation - net	160,807	192,661
Short term investments	30,000	30,000
Cash and bank balances	25,991	44,476
	<b>3,396,171</b>	<b>3,224,445</b>

**TOTAL ASSETS**

**5,243,761**                      **5,011,615**

**EQUITY AND LIABILITIES**

**SHARE CAPITAL AND RESERVES**

Authorised share capital		
25,000,000 ordinary shares of Rs.10 each	<b>250,000</b>	<b>250,000</b>
Issued, Subscribed and paid-up capital	204,597	204,597
Reserves	363,488	330,304
Accumulated Profit	882,182	841,416
Surplus on Revaluation of Fixed Assets - net of tax	845,086	849,056
	<b>2,295,353</b>	<b>2,225,373</b>

**NON-CURRENT LIABILITIES**

Long term financing	131,867	152,498
Deferred Income	3,563	3,562
Staff retirement and other long term benefits	77,182	75,589
	<b>212,612</b>	<b>231,649</b>

**CURRENT LIABILITIES**

Trade and other payables	1,674,311	1,569,174
Unclaimed dividend	7,546	7,551
Current maturity of long-term financing	109,172	107,884
Accrued finance cost	24,280	22,479
Short term borrowings - secured	920,487	847,505
	<b>2,735,796</b>	<b>2,554,593</b>

**CONTINGENCIES AND COMMITMENTS**

**TOTAL EQUITY AND LIABILITIES**

**5,243,761**                      **5,011,615**

The annexed notes 1 to 8 form an integral part of these condensed interim financial statements.

Chief Financial Officer

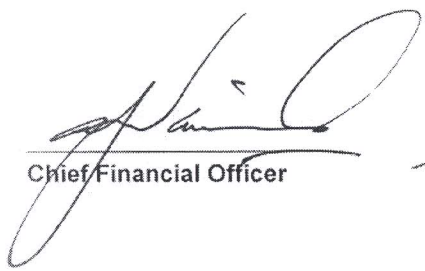

Chief Executive

Director

**BERGER PAINTS PAKISTAN LIMITED****Condensed Interim Unconsolidated Statement of Profit and Loss (Un-audited)****For the Period Ended 30 September 2021**

	30 Sep 2021	30 Sep 2020
	----- (Rupees in thousand) -----	
Sales - net	1,536,120	1,293,944
Cost of sales	1,248,141	998,298
<b>Gross Profit</b>	<b>287,979</b>	<b>295,646</b>
Selling and distribution expenses	175,215	157,916
Administrative and general expenses	44,918	45,551
	220,133	203,467
<b>Operating Profit</b>	<b>67,846</b>	<b>92,179</b>
Other operating income	15,701	13,476
	83,547	105,655
Finance cost	28,757	31,311
Other expenses	4,265	5,130
	33,022	36,441
<b>(Loss) / Profit before taxation</b>	<b>50,525</b>	<b>69,214</b>
Taxation	14,652	20,072
<b>(Loss) / Profit after taxation</b>	<b>35,872</b>	<b>49,142</b>
Earning per share - basic and diluted	<b>Rs.1.75</b>	Rs.2.40

The annexed notes 1 to 8 form an integral part of these condensed interim financial statements.

  
Chief Financial Officer  
Chief Executive  
Director

**Berger Paints Pakistan Limited**  
**Condensed Interim Unconsolidated Statement of Comprehensive Income (Un-audited)**  
**For the Period Ended 30 September 2021**

	30 Sep 2021	30 Sep 2020
	---(Rupees in thousand)---	
Profit / (Loss) after taxation	35,872	49,142
<u>Other comprehensive income / (loss)</u>		
<u>Items that are or maybe reclassified to statement of profit or loss</u>		
Fair value (loss) / profit on investment classified as FVOCI	34,107	2,033
<b>Total comprehensive income / (loss) for the period</b>	<b>69,979</b>	<b>51,175</b>

The annexed notes 1 to 8 form an integral part of these condensed interim financial statements.

  
Chief Financial Officer

  
Chief Executive

  
Director



**BERGER PAINTS PAKISTAN LIMITED**  
**Condensed Interim Unconsolidated Statement of Cash Flow (Un-audited)**  
**For the Period Ended 30 September 2021**

	30 Sep 2021	30 Sep 2020
	---(Rupees in thousand)---	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit / (Loss) before taxation	50,525	69,214
<b>Adjustment for non cash items:</b>		
Depreciation on property, plant and equipment	33,663	27,622
Provision against slow moving stock	-	138
Provision for doubtful debts	10,000	19,000
Provision for staff retirement and other long term benefits	4,456	6,269
Amortization on intangibles	47	437
Finance costs	28,757	31,311
	<u>76,923</u>	<u>84,777</u>
Operating profit before working capital changes	127,448	153,991
<b>(Increase) / Decrease in Current Assets</b>		
Stores and spare parts	(784)	(2,954)
Stocks in Trade	9,397	76,232
Trade debts	(175,467)	(205,855)
Loans and advances	(39,839)	(24,660)
Trade deposits short-term prepayments	(4,402)	(402)
Others receivables	(10,971)	18,262
	<u>(222,066)</u>	<u>(139,377)</u>
<b>Increase / (Decrease) in Current Liabilities</b>		
Trade and other payables	105,137	281,314
<b>Cash generated from operations</b>	<u>10,519</u>	<u>295,928</u>
Finance costs paid	(26,956)	(37,221)
Taxes paid	17,202	3,161
Staff retirement and other long term benefits paid	(2,863)	(60,507)
Long-term loans - net	(5,955)	6,566
Long-term deposits - net	(891)	480
	<u>(19,463)</u>	<u>(87,521)</u>
<b>Net cash generated / (used in) from operating activities</b>	<u>(8,944)</u>	<u>208,407</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Fixed capital expenditure	(53,177)	(67,846)
Sales proceeds on disposal of property, plant and equipment	-	-
<b>Net cash outflow from investing activities</b>	<u>(53,177)</u>	<u>(67,846)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Repayment of long term financing	(18,503)	(61,958)
Dividend Paid	(5)	(10)
Short-term borrowings - net	-	(23,520)
<b>Net cash generated from / (used in) financing activities</b>	<u>(18,508)</u>	<u>(85,488)</u>
<b>Net increase / (decrease) in cash and cash equivalents</b>	<u>(80,629)</u>	<u>55,073</u>
Cash and cash equivalents at beginning of the period	(813,867)	(868,940)
<b>Cash and cash equivalents at end of the period</b>	<u>(894,496)</u>	<u>(813,867)</u>

The annexed notes 1 to 8 form an integral part of these condensed interim financial statements.

  
Chief Financial Officer

  
Chief Executive

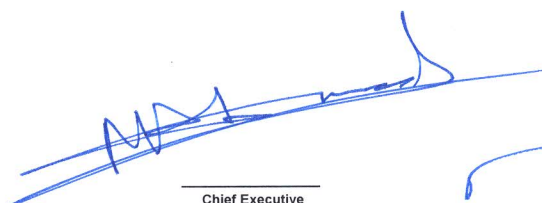
  
Director

BERGER PAINTS PAKISTAN LIMITED  
Condensed Interim Unconsolidated Statement of Changes in Equity (Un-audited)  
For the Period Ended 30 September 2021

	Share capital	Capital reserve			Revenue reserve		Total share capital and reserve
		Share premium	Fair value reserve	Surplus on Revaluation of property, plant and equipment	General reserve	Accumulated Profit	
		Rupees in thousand					
Balance as at 1 July 2020 - audited	204,597	34,086	6,457	832,950	285,000	691,933	2,055,023
Total comprehensive income for the period							
- Profit for the period	-	-	-	-	-	49,142	49,142
Other Comprehensive income for the period							
- Fair value (loss) / profit on investment classified as FVOCI	-	-	2,033	-	-	-	2,033
Total comprehensive income for the period	-	-	2,033	-	-	49,142	51,175
Surplus on revaluation of property plant and equipment realized through incremental depreciation charged on related assets during the period	-	-	-	(3,706)	-	3,706	-
Balance as at 30 September 2020 - unaudited	204,597	34,086	8,489	827,466	285,000	746,559	2,106,197
Balance as at 30 June 2021 - audited	204,597	34,086	11,218	849,056	285,000	841,416	2,225,373
Total comprehensive income for the period							
- Profit for the period	-	-	-	-	-	35,872	35,872
Other Comprehensive income for the period							
Fair value (loss) / profit on investment classified as FVOCI	-	-	34,107	-	-	-	34,107
Total comprehensive income for the period	-	-	34,107	-	-	35,872	69,979
Transfer of incremental depreciation from revaluation surplus on property, plant and machinery - net of tax				(3,970)		3,970	-
Balance as at 30 September 2021 - unaudited	204,597	34,086	45,325	845,086	285,000	881,258	2,295,353

The annexed notes 1 to 8 form an integral part of these condensed interim financial statements.

  
Chief Financial Officer

  
Chief Executive

  
Director

**BERGER PAINTS PAKISTAN LIMITED**  
**Notes to the Condensed Interim Unconsolidated Financial Information (Un-audited)**  
**For the Period Ended 30 September 2021**

**1. THE COMPANY AND ITS OPERATIONS**

The company was incorporated in Pakistan on 25 March 1950 as a Private Limited Company under the Companies Act 1913 (now Companies Act, 2017) and was subsequently converted into a Public Limited Company. The Company is listed on the Pakistan Stock Exchange ("PSX"). The principle business activity of the Company is manufacturing and trading of paints, varnishes and other related items.

The registered office of the Company is situated at 36-Industrial Estate Kot Lakhpat, Lahore and the principal manufacturing facility of the Company is located at 28 Km Multan Road, Lahore.

**2. BASIS OF PREPARATION**

These interim condensed financial statements are unaudited and are being submitted to the shareholders in accordance with section 237 of the Companies Act, 2017 and have been prepared in accordance with the requirements of International Accounting Standard (IAS) - 34 "Interim Financial Reporting", as applicable in Pakistan.

The interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at June 30, 2021.

**3. SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and methods of computation followed in the preparation of interim condensed financial statements are same as those published in the annual financial statements for the year ended June 30, 2021.

**4. PROPERTY, PLANT AND EQUIPMENT**

	<b>30 September 2021</b>	<b>30 September 2020</b>
	<b>---Rupees in thousand---</b>	
Additions	<b>53,177</b>	<b>67,846</b>

**5. CONTINGENCIES AND COMMITMENTS**

**5.1 Contingencies**

There is no change in the status of contingency, set out in note 28 to the annual financial statements of the Company for the year ended 30 June 2021.

**5.2 Commitments**

5.2.1 Outstanding letter of credit as at September 30, 2021 amounted to Rs. 487.81 million [June 30, 2021: Rs. 464.38 million].

5.2.2 Outstanding letter of guarantees as at September 30, 2021 amounted to Rs. 108.792 million [June 30, 2021: Rs. 108.792 million].

6. **TRANSACTION WITH RELATED PARTIES**

The following table provides details in respect of transactions entered into with related parties during the quarter ended on September 30, 2021. All transactions were carried out at arms length price.

	30 September 2021	30 September 2020
	---Rupees in thousand---	
<b>SALES</b>		
Berger Road Safety (Private) Limited - a subsidiary	1,011	24,796
Buxly Paints Limited - related party	52,907	51,242
Dadex Eternit	-	252
<b>TOLL MANUFACTURING INCOME</b>		
Buxly Paints Limited - related party	6,998	4,470
<b>RENTAL INCOME AND OTHER SERVICES CHARGED</b>		
Buxly Paints Limited - related party	300	300
Berger Road Safety (Private) Limited - a subsidiary	870	1,361
<b>INTEREST INCOME</b>		
Berger Road Safety (Private) Limited - a subsidiary	1,718	1,801
Buxly Paints Limited - related party	1,741	1,360
<b>RENTAL EXPENSES</b>		
Buxly Paints Limited - related party	(450)	(453)
<b>ROYALTY</b>		
Buxly Paints Limited - related party	-	-
Slotrapid Limited B.V.I - holding company	(12,694)	(10,768)


7. These interim condensed financial statements were authorized for issue on 27 October 2021 by the Board of Directors of the Company.

8. **GENERAL**

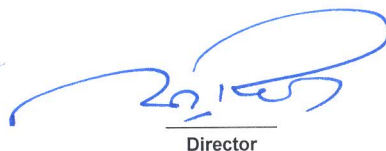
Figures presented in these interim condensed financial statements have been rounded off to the nearest thousand rupees.



Chief Financial Officer



Chief Executive



Director



**Berger Paints Pakistan Limited**  
**Consolidated Statement of Financial Position (Un-audited)**  
*As at 30 September 2021*

30 Sep 30 June  
2021 2021  
---- (Rupees in thousand) ----

**Non-current assets**

Property, plant and equipment  
Intangibles  
Investments - related parties  
Long term loans  
Long term deposits  
Deferred taxation

1,655,488	1,636,041
164	211
84,123	49,955
40,102	34,147
37,310	36,419
24,700	24,700
1,841,887	1,781,473

**Current assets**

Stores  
Stock in trade  
Trade debts  
Loans and advances  
Trade deposits and short term prepayments  
Other receivables  
Taxation - net  
Short term investments  
Cash and bank balances

19,275	18,491
1,226,797	1,237,161
1,454,288	1,276,577
282,775	246,748
36,078	31,676
175,226	162,588
209,008	240,244
30,000	30,000
27,639	46,159
3,461,085	3,289,644

<u>5,302,971</u>	<u>5,071,117</u>
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**Share capital and reserves**

Authorised share capital  
25,000,000 ordinary shares of Rs.10 each

250,000	250,000
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Share capital  
Reserves  
Surplus on revaluation of fixed assets

204,597	204,597
1,273,410	1,200,266
845,086	849,056
2,323,093	2,253,919

**Non-controlling interest**

5,351	6,183
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**Non-current liabilities**

Long-term financing  
Deferred Income  
Staff retirement and other long term benefits

91,867	152,498
3,563	3,563
77,182	75,589
172,612	231,650


**Current liabilities**

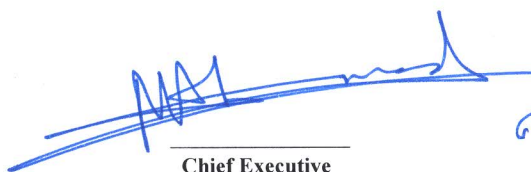
Trade and other payables  
Unclaimed dividend  
Accrued finance cost  
Current maturity of long-term financing  
Short term borrowings

1,700,430	1,593,946
7,546	7,551
63,767	22,479
109,685	107,884
920,487	847,505
2,801,915	2,579,365

**Contingencies and commitments**

<u>5,302,971</u>	<u>5,071,117</u>
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Chief Financial Officer

  
Chief Executive

  
Director

**Berger Paints Pakistan Limited**  
**Consolidated Statement of Profit or Loss (Un-audited)**  
*For the period ended 30 September 2021*

	30 Sep 2021	30 Sep 2020
	---- (Rupees in thousand) ----	
Sales - net	1,548,117	1,310,417
Cost of sales	1,256,588	1,010,229
<b>Gross profit</b>	<b>291,529</b>	<b>300,188</b>
Selling and distribution expenses	177,332	161,165
Administrative and general expenses	45,502	48,580
	222,834	209,745
<b>Operating profit</b>	<b>68,694</b>	<b>90,443</b>
Other operating income	15,707	10,320
	84,401	100,763
Other expenses	4,265	5,130
Finance cost	30,530	31,316
	34,795	36,446
Share of profit of associated Company	61	741
<b>Profit before taxation</b>	<b>49,667</b>	<b>65,058</b>
Taxation	15,432	20,691
<b>Profit after taxation</b>	<b>34,235</b>	<b>44,367</b>
<b><u>Attributable to:</u></b>		
Equity holders of the parent	35,067	47,107
Non-controlling interest	(832)	(2,740)
	----- Rupees -----	
Earning per share - basic and diluted	1.71	2.30

  
**Chief Financial Officer**

  
**Chief Executive**

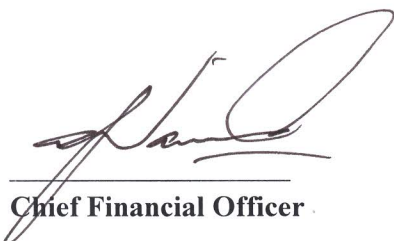
  
**Director**

# Berger Paints Pakistan Limited

## Condensed Interim Consolidated Statement of Comprehensive Income (Un-audited)

For the period ended 30 September 2021

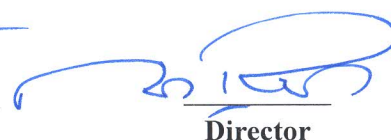
	30 Sep 2021	30 Sep 2020
	--- (Rupees in thousand) ---	
Profit after taxation	34,235	44,367
<u>Other comprehensive income / (loss)</u>		
<u>Items that are or maybe reclassified to statement of profit or loss</u>		
Fair value profit / (loss) on investment classified as FVOCI	34,107	2,033
Total comprehensive income / (loss) for the period	<u>68,342</u>	<u>46,400</u>
<u>Attributable to :</u>		
Equity holder of the parent	69,174	49,140
Non-controlling intrest	(832)	(2,740)



Chief Financial Officer



Chief Executive



Director

# Berger Paints Pakistan Limited

## Condensed Interim Consolidated Cash Flow Statement (Un-audited)

For the period ended 30 September 2021

30 Sep  
2021

30 Sep  
2020

--- (Rupees in thousand) ---

### CASH FLOWS FROM OPERATING ACTIVITIES

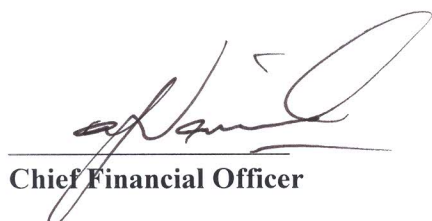
Cash generated from operations	10,498	303,077
Finance cost paid	(26,956)	(37,226)
Income taxes - net	17,203	(3,198)
Staff retirement benefits	(2,863)	(60,507)
Long term loans	(5,955)	6,566
Long term deposits	(891)	480
<b>Net cash inflows / (outflows) from operating activities</b>	<b>(8,964)</b>	<b>209,192</b>

### CASH FLOWS FROM INVESTING ACTIVITIES

Capital expenditure	(53,192)	(67,846)
Sale proceeds on disposal of property, plant and equipment	-	-
<b>Net cash (outflows) / inflows from investing activities</b>	<b>(53,192)</b>	<b>(67,846)</b>

### CASH FLOWS FROM FINANCING ACTIVITIES

Repayment of long term financing	(18,503)	(61,958)
Dividend paid	(5)	(10)
Short term borrowings - net	-	(23,520)
Lease liability	-	(1,086)
<b>Net cash (outflows) from financing activities</b>	<b>(18,508)</b>	<b>(86,574)</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>	<b>(80,664)</b>	<b>54,772</b>
<b>Cash and cash equivalents at 1 Jul</b>	<b>(812,184)</b>	<b>(868,025)</b>
<b>Cash and cash equivalents at 30 September</b>	<b>(892,848)</b>	<b>(813,253)</b>



Chief Financial Officer



Chief Executive



Director

Berger Paints Pakistan Limited  
Condensed Interim Consolidated Statement of Changes In Equity (Un-audited)  
For the period ended 30 September 2021

	Reserves						Total equity attributable to owners of the parent Company	Non controlling Interest	Total equity
	Capital			Revenue					
	Share capital	Share premium	Surplus on Revaluation of property, plant and	Fair value reserve	General reserve	Accumulated (Loss) / Profit			
	(Rupees in thousand)								
Balance as at 1 July 2020 - audited	204,597	34,086	832,950	6,457	285,000	704,338	2,067,428	11,442	2,078,870
<u>Total comprehensive income for the period</u>									
Profit for the period	-	-	-	-	-	47,107	47,107	(2,740)	44,367
Other Comprehensive income for the period									
- Fair value profit / (loss) on investment classified as FVOCI	-	-	-	2,033	-	-	2,033	-	2,033
<b>Total comprehensive income for the period</b>	-	-	-	2,033	-	47,107	49,139	(2,740)	46,399
Surplus on revaluation of property, plant and equipment realized through incremental depreciation charged on related assets during the period	-	-	(5,484)	-	-	5,484	(0)	-	(0)
<b>Balance as at 30 September 2020 - unaudited</b>	<b>204,597</b>	<b>34,086</b>	<b>827,466</b>	<b>8,489</b>	<b>285,000</b>	<b>756,928</b>	<b>2,116,567</b>	<b>8,702</b>	<b>2,125,269</b>
Balance as at 30 June 2021 - audited	204,597	34,086	849,056	11,218	285,000	869,962	2,253,919	6,183	2,260,102
<u>Total comprehensive income for the period</u>									
Profit for the period	-	-	-	-	-	35,067	35,067	(832)	34,235
Other Comprehensive income for the period									
- Fair value (loss) / profit on investment classified as FVOCI	-	-	-	34,107	-	-	34,107	-	34,107
<b>Total comprehensive income for the period</b>	-	-	-	34,107	-	35,067	69,174	(832)	68,342
Surplus on revaluation of property, plant and equipment realized through incremental depreciation charged on related assets during the period	-	-	(3,970)	-	-	3,970	-	-	-
<b>Balance as at 30 September 2021 - unaudited</b>	<b>204,597</b>	<b>34,086</b>	<b>845,086</b>	<b>45,325</b>	<b>285,000</b>	<b>908,999</b>	<b>2,323,093</b>	<b>5,351</b>	<b>2,328,444</b>

Chief Financial Officer

Chief Executive

Director