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*For eligibility criteria: <https://www.ublfunds.com.pk/individual/alerts-and-statements/free-takaful-coverage-faqs/>

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Risk Profile: Medium or High/ Medium risk of Principal erosion or High risk of Principal erosion (as per allocation plan)

Disclaimer:

- UCSF is an Administrative Investment plan of USF, UGSF & UGIF, therefore kindly refer to relevant Funds' Fact sheets and historic returns tables in the end of FMR for above CIS/Mutual Funds.
- All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.
- Type of Plan: Open end.
- Use of name and logo of UBL Bank Ltd./UBL Ameen, as given above does not mean that it is responsible for the liabilities/obligations of UBL Fund Managers Ltd. or any investment scheme managed by it

Market Review & Outlook

From the CIO's Desk

Fund Managers Report - October 2021



The local equity market exhibited significant volatility during October. With rising concerns on civil-military relationship, brewing uncertainty over the on-going IMF review and persistent PKR weakness against USD, the month started on a negative note and the benchmark KSE 100 Index underwent a correction of 3.7%MTD at one point. However, the emergence of much needed clarity on the political and external fronts later in the month led to a decent recovery with the Index finishing the month with a 2.9% gain. In particular, (i) USD4.2bn financial support package from Saudi Arabia (ii) increasing possibility of an agreement between the government and IMF on resumption of the current program (iii) civilian government's notification of appointment of key army personnel and (iv) accord between TLP and local authorities to end protests lifted investor sentiments.

The headline inflation for October arrived at 9.20%YoY and 1.90%MoM (above street consensus), taking 4MFY22 average inflation to 8.74% YoY. The monthly rise in NCPI was mainly on account of a sharp jump in perishable food inflation by 5.92% with higher chicken and vegetable prices mainly contributing to the rise in the constituent. Moreover, an uptick in electricity and quarterly house rent adjustment kept the housing group elevated (up 2.4%MoM). Transport constituent recorded an increase of 5.27% MoM mainly on the back of an uptick in motor fuel prices. The conjunction of economic recovery along with a significant increase in international commodity prices is putting upward pressure on domestic prices and PKR-USD parity. Going forward, inflationary pressures are likely to persist on account of rise in utility tariffs, further increase in fuel prices and second-round impact of commodity inflation on other prices. For FY22, we estimate headline inflation to average between 9.5%-10%. In the last monetary policy review meeting, the central bank increased its policy rate by 25bp. We expect another 50bp rise in the next monetary policy meeting. We foresee 150bp increase in interest rates in the current monetary policy tightening cycle.

The external current account for the month of Sep-21 posted a deficit of USD1,113 million as compared to a surplus of USD27 million during Sep-20 primarily on the back of a 53% YoY jump in imports. On an aggregate basis, the country's current account recorded a USD3.4billion deficit during 1QFY22 against a surplus of USD0.9bn during SPLY due to nearly doubling of goods trade deficit on account of higher imports. Pakistan's goods import bill rose by 64% YoY to USD 17.4 billion in 1QFY22 (1QFY21: USD 10.6 billion) both due to higher global prices and strong domestic demand. Going forward, we expect current account weakness to persist due to higher deficit on goods, services and income accounts. Based on our estimates, we think current account deficit should breach the upper bound of SBP stated target of 3.0% (of GDP) in FY22.

On the fiscal front, FBR collected PKR 1,841 billion during 4MFY22, 36.6% above target of PKR 1,608 billion. However, non-tax revenues remained significantly lower due to nominal collection under PDL. We await details of the renegotiated IMF staff agreement to update our fiscal outlook for the current year. For now, we expect the government to overshoot its FY22 budget deficit target of 6.3% of GDP on account of lower than target collection of non tax revenue and provincial surplus.

We maintain sanguine view on equities as the local bourse is currently trading at much discounted forward PE multiple of 5.3x as compared to historical PE of 8.0x. Also, market's current earnings yield differential with 10Y PIB yield is 7.9% (18.9% vs. 11.0%) which is much higher than the average yield gap of 1.1% over the last 15 years. Further, earnings growth is also expected to remain robust during the next 12 months. Large cap stocks in the banking, oil exploration, fertilizer and power sectors are trading at huge discount to their fundamental valuations. For patient investors, potential catalysts should eventually unlock enormous value in the above names and drive the next leg of stock market performance.

We recommend our investors to invest in our equity funds as per their risk appetite and return expectations. For instance, our UBL Asset Allocation Fund (UAAF) offers an appropriate strategy for investors with low to moderate risk tolerance. This fund invests in a diversified portfolio of stocks, bonds, and money market instruments. It has the potential to earn returns well above those on offer in Money Market and Income Funds, while limiting risk by investing no more than 40% of its assets in stocks at any point in time. For those, with higher risk tolerance and return expectations, we have UBL Stock Advantage Fund which offers pure exposure to the domestic equity market.

We strongly recommend our investors to also invest in our Voluntary Pension Scheme (UBL Retirement Savings Fund) in order to avail tax benefits, grow their long-term savings and achieve retirement security. For those with a longer investment horizon, we recommend a high exposure to Equity Sub-Fund of the Scheme. We have been following an aggressive investment strategy in this Sub-Fund considering its long time horizon and low liquidity/redemption pressures. The strategy has performed well and the Equity Sub-Fund has generated an absolute return of 733.17% (KSE100 Index: 349.97% since inception). This translates to an average annualized return of 20.27% p.a. (KSE-100 Index: 13.99% p.a.) - thus outperforming the KSE-100 Index by a significant margin.

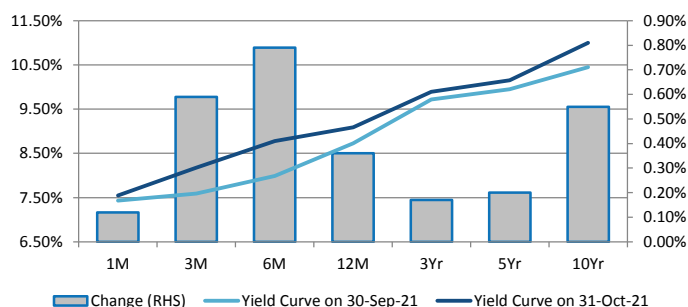
Market Review & Outlook

Fund Managers Report - October 2021



Money Market Review & Outlook

Yield Curve

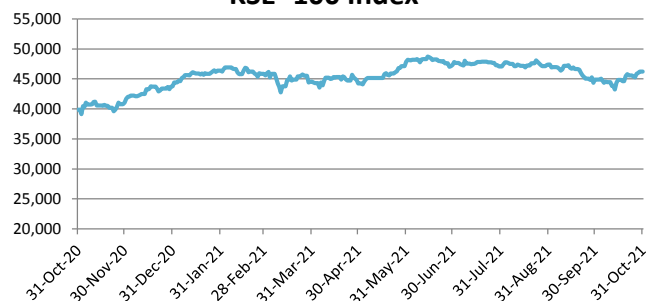


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Equity Market Review & Outlook

KSE- 100 Index



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UBL Pakistan Enterprise Exchange Traded Fund

Fund Managers Report - October 2021



Investment Objective

UBL Pakistan Enterprise Exchange Traded Fund (UBLP-ETF) aims to track the performance of the benchmark index in order to provide long-term capital appreciation and dividend yields to its investors.

Fund Performance

	UBLP-ETF	Benchmark
FY-YTD	-1.36%	-0.92%
October 2021	4.76%	5.11%
Since Inception (CAGR)***	18.03%	20.39%
Standard Deviation*	13.07%	13.59%
Sharpe Ratio**	0.11	0.29
Expense Ratio ¹	0.55%	

	Sep'21	Oct'21	%
Fund Size (PKR Mn)	50	50	0.21%
NAV (PKR)	12.8704	13.4834	4.76%

* 12m Trailing | ** 12m Trailing, 3M PKRV yield is used as a risk-free rate

***Returns have been annualized using Morningstar Methodology

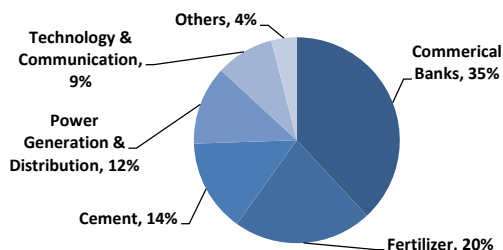
¹ This includes 0.12% representing government levy, SECP fee.

Selling & Marketing Expense PKR 0.00 mn.

Fund Information

Fund Type	Open End Fund
Fund Categorization	Exchange Traded Fund
Risk Profile	High
Launch Date	24-Mar-20
Benchmark	UBL PSX Pakistan Enterprise Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	EY Ford Rhodes
Authorised Participant	JS Global, MRA Securities, ASL
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Dealing Days	As per PSX
Cut off times	As per Market Hours
Pricing Mechanism	Backward
Management Fee	0.65% p.a.
Fund Manager	Mubashir Anis, CFA (Equity Specialist)

Equity Sector Allocation (% of Total Assets)



Asset Allocation (% of Total Assets)

	Aug'21	Sep'21	Oct'21
Equities	95.6%	93.8%	93.2%
Cash	1.8%	3.4%	2.7%
Others	2.7%	2.8%	4.1%
Leverage	Nil	Nil	Nil

Top Ten Holdings (% of Total Assets)

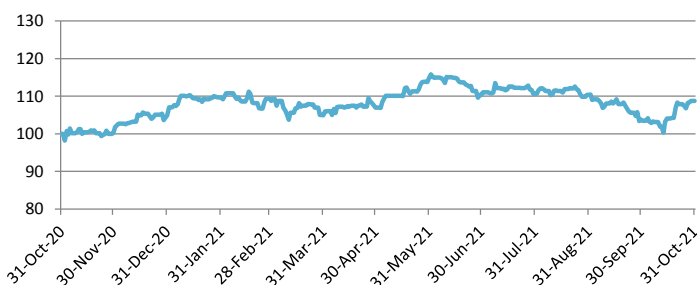
Habib Bank Ltd.	14.34%	United Bank Ltd.	10.58%
Engro Corporation Ltd.	13.71%	TRG Pakistan Ltd.	8.51%
Lucky Cement Ltd.	13.60%	Engro Fertilizers Ltd.	6.60%
The Hub Power Co. Ltd.	11.53%	The Searle Co. Ltd.	3.74%
MCB Bank Ltd.	10.58%		

Return vs Benchmark

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UBLP-ETF	-1.70%	1.71%	8.76%	-	-	30.55%
Benchmark	-1.39%	2.88%	11.24%	-	-	34.77%

Returns are on absolute basis

Value of 100 Rupees invested 12 months ago



Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UBLP-ETF amounting to Rs. 0.05 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UBLP-ETF 0.11%. This is one-off event and is not likely to be repeated in the future.

Tracking Error Risk

Tracking Error (Absolute)	0.03%
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Monthly Yield

	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	Sep'21	Oct'21	CYTD
UBLP-ETF	0.22%	4.68%	4.56%	-0.30%	-4.02%	1.88%	7.49%	-4.07%	0.34%	-0.26%	-5.92%	4.76%	3.67%
Benchmark	0.42%	4.96%	4.88%	-0.21%	-4.00%	2.10%	8.21%	-4.04%	0.47%	-0.15%	-6.04%	5.11%	5.54%

For periodic returns as per SECP's SCD Circular No. 16 of 2014, refer to the end of this FMR

Disclaimer : This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load.

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Disclaimer: All investments in mutual and pension funds are subject to market risk. Past performance is not necessarily indicative of the future results. Please read the offering documents to understand the investment policies and the risks involved.