



3rd Quarterly Report 2021



CONTENTS

- ❑ Company Information
- ❑ Directors' Report
- ❑ Condensed Interim Statement of Financial Position
- ❑ Condensed Interim Statement of Profit or Loss and Other Comprehensive Income
- ❑ Condensed Interim Statement of Changes in Equity
- ❑ Condensed Interim Statement of Cash Flows
- ❑ Notes to and forming part of the Condensed Interim Financial Information

COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Muhammad Aslam Sanjrani
Chairman

Mr. Yoshihiko Nanami
President & Chief Executive Officer

Mr. Akira Uchida
Director & Executive Vice President

Ms. Nargis Ali Akbar Ghaloo
Independent Director

Mr. Mushtaq Malik
Independent Director

Mr. Koji Nagata
Mr. Akio Ishikawa

Abdul Basit
Company Secretary

BANKERS

Allied Bank Limited
Bank Alfalah Limited
Bank Al-Habib Limited
Citibank, N.A.,
Habib Metropolitan Bank Limited
Habib Bank Limited
JS Bank Limited
MCB Bank Limited
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Limited
United Bank Limited

AUDITORS

A.F. Ferguson & Co. Chartered Accountants

LEGAL ADVISOR

Sayeed & Sayeed

REGISTERED OFFICE

D-2, S.I.T.E., Manghopir Road
P.O. Box No. 10714
Karachi-75700, Pakistan
Tel: 111-25-25-25
Website: www.hinopak.com
Email: info@hinopak.com

SHARE REGISTRAR

M/s. FAMCO Associates (Pvt.) Ltd,
8-F, Near Hotel Faran, Nursery, Block 6,
P.E.C.H.S., Shahra-e-Faisal, Karachi
Tel: 021-34380101-05,
Fax: 021-34380106
E-mail: info.shares@famco.com.pk

AREA OFFICES

Lahore
19 KM, Multan Road, Lahore
Tel: 042-37512003-6
Fax: 042-37512005
Email: hino-lahore@hinopak.com

Islamabad
1- D, Unit 14, Rehmat Plaza, 2nd Floor
Blue Area, Islamabad
Tel: 051-2276234
Fax: 051-2272268
Email: hino-islamabad@hinopak.com

Quetta
Second Floor Room No. 31
Al Zain Center, Zarghoon Road Quetta
Tel: 081 - 2869174
Fax: 081 - 2869175
Email: hino-quetta@hinopak.com

Peshawar
1.7 KM from G. T. Road to Kohat Road Section,
Near Jamil Chowk beside Shell Filling Station,
Ring Road, Peshawar.
Tel: 091 - 2322530
Fax: 091 - 2322550
Email: hino-peshawar@hinopak.com

Multan
Kayan Pur, Tehsil Multan, Union Council
No. 73, Near: Multan, Bypass, Multan
Tel: 061-4263205-7
Fax: 061-04263208

DIRECTORS' REPORT

For The Nine Months Ended December 31, 2021

GREETINGS TO THE SHAREHOLDERS!

The total sale of commercial vehicles of all makes in the country in the Apr-Dec nine months of 2021 was 4002 units – 69% higher than in the corresponding same period of last year. Last year was exceptionally low mainly due to lockdown imposed in wake of COVID-19.

SALES

The sale of Hinopak's trucks and buses increased, to 663 units from 511 units in the corresponding period of the last year. The increase in sales unit is mainly due to improvement of business situation after uplifting of countrywide COVID-19 lockdown enforced by authorities in the corresponding period of the last year.

SALES REVENUE

The sales revenue for the nine months increased to Rs. 8.81 billion from Rs. 5.93 billion, accordingly the Company earned gross profit of Rs. 964 million as compared to gross profit of Rs. 347 million in the corresponding period of last year.

FINANCE COST

The finance cost stood at Rs. 119 million (including net exchange loss of Rs. 97 million) in comparison with the finance cost of Rs. 280 million (including net exchange loss of Rs. 10 million) in the corresponding period of the last year.

Subsequent to the issue of right shares the liquidity of the Company improved, therefore no borrowing was made during the period resulting in no borrowing cost during the period.

PROFIT & LOSS

The profit after tax stood at Rs. 342 million compared to loss of Rs. (486) million in the last year's corresponding period leading to earnings per share of Rs.13.77. Last year it stood at Rs. (23.68) loss per share.

FUTURE OUTLOOK

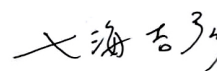
Management is continuously making efforts for growth in sales volumes and profitability. However, rupee devaluation and increase in Global commodity prices coupled with rising inflation, especially freight are posing new challenges.

Finally, we would like to thank to our parent companies for their continuous support, our customers for their continued patronage of the company's products. We also acknowledge the efforts of entire Hinopak team, including our staff, vendors, dealers and all business partners for their untiring efforts in these testing times.



Director

Date: January 27, 2022



Chief Executive Officer

3rd Quarterly Report 2021

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT DECEMBER 31, 2021

	Note	(Unaudited) December 31, 2021	(Audited) March 31, 2021
(Rupees '000)			
ASSETS			
Non-current assets			
Property, plant and equipment	5	3,561,293	3,546,025
Right-of-use asset	6	12,536	16,565
Intangible assets		13,528	19,515
Long-term investments		-	-
Long-term loans and advances	7	43,557	27,382
Long-term deposits	8	9,324	7,358
Employee benefit - prepayment		-	17,189
		<u>3,640,238</u>	<u>3,634,034</u>
Current assets			
Inventories	9	1,977,278	2,083,760
Trade receivables - net	10	616,449	575,086
Loans and advances		48,295	40,835
Trade deposits and prepayments	11	44,331	33,765
Refunds due from the government - sales tax		333,846	145,025
Other receivables		5,578	1,615
Taxation - payment less provision		896,204	841,705
Cash and bank balances	12	2,398,106	396,379
		<u>6,320,087</u>	<u>4,118,170</u>
Total assets		<u>9,960,325</u>	<u>7,752,204</u>
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share Capital	13	248,011	248,011
Capital Reserve			
Revaluation surplus on land and building		1,900,430	1,942,333
Share Premium		2,771,525	2,771,525
Revenue Reserve			
General Reserve		291,000	291,000
Accumulated Loss		(551,809)	(935,260)
		<u>4,659,157</u>	<u>4,317,609</u>
LIABILITIES			
Non-current liabilities			
Deferred taxation		105,905	117,645
Employee benefit obligations		18,644	190,487
Lease liability		8,198	14,013
		<u>132,747</u>	<u>322,145</u>
Current liabilities			
Trade and other payables	14	5,151,284	3,095,997
Unclaimed dividend		12,954	13,235
Current portion of lease liability		4,183	3,218
		<u>5,168,421</u>	<u>3,112,450</u>
Total liabilities		<u>5,301,168</u>	<u>3,434,595</u>
CONTINGENCIES AND COMMITMENTS			
Total equity and liabilities	15	<u>9,960,325</u>	<u>7,752,204</u>

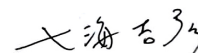
The annexed notes 1 to 24 form an integral part of this condensed interim financial information.



Chief Financial Officer



Director

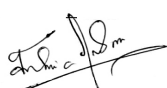


Chief Executive Officer

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE NINE MONTHS ENDED DECEMBER 31, 2021 - (UNAUDITED)

		Quarter ended		Nine months ended	
	Note	December 31, 2021	December 31, 2020	December 31, 2021	December 31, 2020
		(Rupees '000)			
Revenue from contracts with customers	16	2,793,044	2,965,869	8,813,413	5,933,783
Cost of sales		(2,521,142)	(2,695,398)	(7,849,470)	(5,586,881)
Gross profit		271,902	270,471	963,943	346,902
Distribution costs		(86,986)	(78,691)	(244,565)	(219,043)
Administration expenses		(89,296)	(103,832)	(259,991)	(278,356)
Other income	17	62,822	11,953	139,381	22,920
Reversal of / (impairment) loss on trade receivables and deposits		2,524	-	(4,016)	345
Other expenses	18	(9,843)	-	(32,629)	-
Profit / (loss) from operations		151,123	99,901	562,123	(127,232)
Finance cost	19	(17,547)	(27,878)	(119,306)	(279,581)
Profit / (loss) before income tax		133,576	72,023	442,817	(406,813)
Income tax expense	20	(35,698)	(42,159)	(101,269)	(78,834)
Profit / (loss) after income tax		97,878	29,864	341,548	(485,647)
Other comprehensive income / (loss) for the period					
Items that will not be reclassified to Profit or Loss					
Loss on remeasurement of post employment benefits obligations - net of deferred tax		-	-	-	-
Total comprehensive income / (loss)		97,878	29,864	341,548	(485,647)
Earnings / (loss) per share - basic	21	Rs. 3.95	Rs. 1.23	Rs. 13.77	Rs. (23.68)

The annexed notes 1 to 24 form an integral part of this condensed interim financial information.


Chief Financial Officer


Director


Chief Executive Officer

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY
FOR THE NINE MONTHS ENDED DECEMBER 31, 2021 - (UNAUDITED)

	Share Capital	Capital Reserves		Revenue Reserves		Total
		Revaluation Surplus	Share Premium	General	Accumulated Loss	
	(Rupees '000)					
Balance as at April 01, 2020	124,006	1,975,241	-	291,000	(681,159)	1,709,088
Transferred from surplus on revaluation of fixed assets on account of incremental depreciation - net of deferred tax	-	(41,350)	-	-	41,350	-
Total comprehensive loss for the nine months ended December 31, 2020	-	-	-	-	(485,647)	(485,647)
Issuance of right shares	124,005	-	2,771,525	-	-	2,895,530
Balance as at December 31, 2020	<u>248,011</u>	<u>1,933,891</u>	<u>2,771,525</u>	<u>291,000</u>	<u>(1,125,456)</u>	<u>4,118,971</u>
Balance as at April 01, 2021	248,011	1,942,333	2,771,525	291,000	(935,260)	4,317,609
Transferred from surplus on revaluation of fixed assets on account of incremental depreciation - net of deferred tax	-	(41,903)	-	-	41,903	-
Total comprehensive income for the nine months ended December 31, 2021	-	-	-	-	341,548	341,548
Balance as at December 31, 2021	<u>248,011</u>	<u>1,900,430</u>	<u>2,771,525</u>	<u>291,000</u>	<u>(551,809)</u>	<u>4,659,157</u>

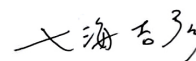
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Chief Financial Officer



Director




Chief Executive Officer

CONDENSED INTERIM STATEMENT OF CASH FLOWS
FOR THE NINE MONTHS ENDED DECEMBER 31, 2021 - (UNAUDITED)

	Note	December 31, 2021 (Rupees '000)	December 31, 2020
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	22	2,509,442	1,849,327
Mark-up paid on short-term borrowings		-	(341,813)
Return on savings accounts and deposits		103,515	4,020
Income taxes paid - net		(167,508)	(96,316)
Employee benefits paid		(219,745)	(45,075)
(Increase) / Decrease in long-term deposits		(1,966)	44
Increase in long-term loans and advances		(16,175)	(5,539)
Net cash generated from operating activities		2,207,563	1,364,648
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(219,053)	(66,635)
Proceeds from sale of property, plant and equipment		19,138	30,272
Net cash utilised in investing activities		(199,915)	(36,363)
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid		(281)	(67)
Receipts from issue of right shares		-	2,895,530
Lease rentals paid		(5,640)	-
		(5,921)	2,895,463
Net increase in cash and cash equivalents		2,001,727	4,223,748
Cash and cash equivalents at the beginning of the period		396,379	(3,976,631)
Cash and cash equivalents at the end of the period		2,398,106	247,117

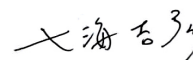
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Chief Financial Officer



Director



Chief Executive Officer

1. THE COMPANY AND ITS OPERATIONS

Hinopak Motors Limited (the Company) is incorporated in Pakistan as a public limited company and is listed on Pakistan Stock Exchange.

The Company's principal activity is the assembly, progressive manufacturing and sale of Hino buses and trucks. The registered office of the Company is located at D-2, S.I.T.E., Manghopir Road, Karachi.

The Company is a subsidiary of Hino Motors Limited, Japan (HML) and the ultimate parent of the Company is Toyota Motors Corporation, Japan (TMC).

These condensed interim financial statements do not include all the information required to be contained in the annual financial statements and therefore should be read in conjunction with the annual audited financial statements of the Company for the year ended March 31, 2021.

2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended March 31, 2021 except as disclosed otherwise.

4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of condensed interim financial statements in conformity with approved accounting and reporting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to financial statements as at and for the year ended March 31, 2021.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended March 31, 2021.

5. PROPERTY, PLANT AND EQUIPMENT

	Note	(Unaudited) December 31, 2021 (Rupees '000)	(Audited) March 31, 2021
Operating assets	5.1	3,511,654	3,540,983
Capital work-in-progress		49,639	5,042
		<u>3,561,293</u>	<u>3,546,025</u>

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION
FOR THE NINE MONTHS ENDED DECEMBER 31, 2021 - (UNAUDITED)

5.1 Additions / disposals

	Additions (at cost)		Disposals (at net book value)
	Nine Months Ended		
	December 31, 2021	December 31, 2020	December 31, 2020
	(Rupees '000)		
Building on leasehold land	1,469	-	-
Plant and machinery	88,915	3,277	171
Furniture and fittings	-	-	-
Vehicles	56,033	24,413	23,125
Electrical installations	2,280	-	-
Office and other equipments	25,759	6,342	123
	<u>174,456</u>	<u>34,032</u>	<u>23,419</u>

* Assets disposed off having nil net book value

(Unaudited) (Audited)
December 31, March 31,
2021 2021
(Rupees '000)

6. RIGHT-OF-USE ASSET

Opening net book value	16,565	-
Addition to right-of-use asset	-	21,490
Depreciation for the year	(4,029)	(4,925)
Closing net book value	<u>12,536</u>	<u>16,565</u>

7. LONG-TERM LOANS AND ADVANCES

These loans and advances do not carry mark-up.

8. LONG-TERM DEPOSITS

These deposits do not carry mark-up.

9. INVENTORIES

As at December 31, 2021 raw materials and components have been written down by Rs. Nil (March 31, 2021: Rs.14.21 million) and finished products by Rs. Nil (March 31, 2021: Rs. 1.26 million) to arrive at their net realisable values.

(Unaudited) (Audited)
December 31, March 31,
2021 2021
(Rupees '000)

10. TRADE RECEIVABLES - NET

Considered good - unsecured

Related party - Indus Motor Company Limited	207,581	130,044
Others	<u>481,294</u>	<u>513,277</u>
	688,875	643,321
Less: allowance for expected credit losses	<u>(72,426)</u>	<u>(68,235)</u>
	<u>616,449</u>	<u>575,086</u>

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION
FOR THE NINE MONTHS ENDED DECEMBER 31, 2021 - (UNAUDITED)

11. TRADE DEPOSITS AND PREPAYMENTS

These deposits and prepayments do not carry mark-up.

(Unaudited)	(Audited)
December 31,	March 31,
2021	2021
(Rupees '000)	

12. CASH AND BANK BALANCES

Balances with banks:

- on term deposit accounts	1,800,000	-
- on current accounts	16,635	17,982
- on PLS savings accounts	581,443	374,374
Cheques in hand	-	4,010
Cash in hand	28	13
	<u>2,398,106</u>	<u>396,379</u>

13. SHARE CAPITAL

(Unaudited)	(Audited)
December 31,	March 31,
2021	2021

Authorised share capital

<u>100,000,000</u>	<u>100,000,000</u>	Ordinary shares of Rs. 10 each	<u>1,000,000</u>	<u>1,000,000</u>
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Issued, subscribed and paid-up capital

Ordinary shares of Rs. 10 each				
18,600,840	18,600,840	shares issued for consideration paid in cash	186,008	186,008
4,133,520	4,133,520	shares issued for consideration other than cash - fixed assets	41,335	41,335
2,066,760	2,066,760	shares issued as bonus shares	20,668	20,668
<u>24,801,120</u>	<u>24,801,120</u>		<u>248,011</u>	<u>248,011</u>

14. TRADE AND OTHER PAYABLES

These include the following amounts payable to related parties:

Bills payable to:

- Toyota Tsusho Corporation, Japan, group company	785,918	399,438
- Hino Motors Ltd., Japan - holding company	6,491	4,021
- Toyota Tsusho, Asia Pacific PTE Ltd, group company	62,092	69,245
Royalty payable to Hino Motors, Ltd. Japan, holding company	42,576	113,307
	<u>897,077</u>	<u>586,011</u>

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION
FOR THE NINE MONTHS ENDED DECEMBER 31, 2021 - (UNAUDITED)

15. CONTINGENCY AND COMMITMENTS

15.1 Contingency

There has been no change in the status of contingency as reported in the financial statements for the quarter ended December 31, 2021.

15.2 Commitments

Commitments for capital expenditures as at December 31, 2021 amounted to Rs. 42.02 million (March 31, 2021: Rs. 13.07 million).

	December 31, 2021	December 31, 2020
	(Rupees '000)	
16. REVENUE FROM CONTRACTS WITH CUSTOMERS		
Revenue from:		
- Manufacturing business	9,916,456	6,087,657
- Part sales	589,830	1,117,973
	10,506,286	7,205,630
Less: Commission and discounts	(158,072)	(224,663)
Sales tax	(1,534,801)	(1,047,184)
	8,813,413	5,933,783
17. OTHER INCOME		
Income from financial assets		
Return on PLS savings accounts	30,872	4,020
Return on deposit accounts	72,643	-
	103,515	4,020
Income from non-financial assets		
Gain on disposal of non-current assets	5,338	6,853
Others		
Scrap sales	28,652	11,761
Others	1,876	286
	30,528	12,047
	139,381	22,920
18. OTHER EXPENSES		
Workers' profit participation fund	23,772	-
Workers' welfare fund	8,857	-
	32,629	-
19. FINANCE COST		
Mark-up on short-term borrowings	-	251,987
Exchange loss - net	96,808	10,002
Bank charges and others	22,498	17,592
	119,306	279,581
20. INCOME TAX EXPENSE		
Current	113,009	91,871
Deferred	(11,740)	(13,037)
	101,269	78,834

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION
FOR THE NINE MONTHS ENDED DECEMBER 31, 2021 - (UNAUDITED)

20.1 Current income tax expense has been computed under section 113 of the Income Tax Ordinance, 2001 i.e. minimum tax on turnover for the period at the rate of 1.25%. (December 31, 2020 : 1.5%)

21. EARNINGS / (LOSS) PER SHARE

	Quarter ended		Nine months ended	
	December 31, 2021	December 31, 2020	December 31, 2021	December 31, 2020
Profit / (loss) after income tax attributable to ordinary shareholders (Rupees in '000)	97,878	29,864	341,548	(485,647)
Weighted average number of ordinary shares outstanding at the end of the period (number of shares in '000)	24,801	24,264	24,801	20,512
Earnings / (loss) per share - basic and diluted (Rupees)	3.95	1.23	13.77	(23.68)

December 31,
2021 December 31,
2020
(Rupees '000)

22. CASH GENERATED FROM / (UTILISED IN) OPERATIONS

Profit / (Loss) before taxation **442,817** (406,813)

Add / (less): Adjustments for non cash charges and other items

Depreciation and amortisation	200,001	191,093
Gain on disposal of operating fixed assets	(5,338)	(6,853)
Retirement benefits charge	65,091	57,578
Mark-up on short-term borrowings	-	251,987
Interest on lease liability	790	-
Income on PLS savings and deposit accounts	(103,515)	(4,020)
	157,029	489,785
Profit before working capital changes	599,846	82,972

Effect on cash flow due to working capital changes

(Increase) / decrease in current assets

Inventories	106,482	1,096,328
Trade debts	(41,363)	131,239
Loans and advances	(7,460)	(58,465)
Trade deposits and prepayments	(10,566)	7,335
Refunds due from the government - sales tax	(188,821)	292,538
Other receivables	(3,963)	14,694
	(145,691)	1,483,669

(Decrease) / increase in current liabilities

Trade and other payables	2,055,287	282,686
	1,909,596	1,766,355
	2,509,442	1,849,327

23. TRANSACTIONS WITH RELATED PARTIES

Disclosure of transactions between the Company and the related parties during the period are as follows:

		December 31, 2021	December 31, 2020
		(Rupees '000)	
Relationship	Nature of transaction		
i. Holding company	- Purchase of goods	61,550	35,538
	- Royalty charge	107,202	65,142
ii. Other related parties	- Purchase of goods and services	4,271,039	1,944,263
	- Sale of goods	2,712,357	853,525
	- Purchase of property, plant and equipment	23,981	6,090
iii. Staff retirement funds	- Payments to retirement benefits plan	69,124	74,649
iii. Key Management Personnel	- Salaries and other employee benefits	47,056	43,669
	- Retirement benefits	3,021	3,352
	- Consultancy / meeting fee	4,544	4,644

24. DATE OF AUTHORISATION FOR ISSUE

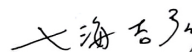
These condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on January 27, 2022.



Chief Financial Officer



Director



Chief Executive Officer

ڈائریکٹر رپورٹ

حصص یافتگان کو تسلیمات

ملک بھر میں فروخت کی جانے والی تمام تر برانڈز کی کمرشل وہیکل کی فروختگی کا کل حجم رواں نو ماہی (اپریل - ستمبر) کے دوران 4002 یونٹس رہا۔ جو کہ گزشتہ سال اس نو ماہی سے 69% زیادہ ہے۔ گزشتہ سال کی فروخت Covid-19 کے تناظر میں لگائے گئے لاک ڈاؤن کی وجہ سے غیر معمولی طور پر کم تھی۔

فروخت

رواں نو ماہی بینو پاک کے ٹرکوں اور بسوں کی فروختگی گزشتہ سال اس نو ماہی کے مقابلے میں 511 یونٹس سے بڑھ کر 663 یونٹس ہو گئی۔ سیل یونٹ اور کاروبار میں بہتری کی وجہ بنیادی طور پر گزشتہ سال کے اسی نو ماہی میں Covid-19 کے باعث ملک گیر لگنے والے لاک ڈاؤن کا خاتمہ ہے۔

فروخت سے حاصل شدہ آمدنی

رواں نو ماہی فروخت سے حاصل ہونے والی آمدنی 5.93 بلین روپے سے بڑھ کر 8.81 بلین روپے ہو گئی البتہ خالص منافع گزشتہ سال ہونے والے 347 بلین روپے منافع کے بمقابل بڑھ 964 بلین روپے تک آ پہنچا۔

مالیاتی اخراجات (فنانس کا سٹ)

گزشتہ سال کی اسی نو ماہی کے دوران ہونے والے 280 ملین روپے کے مالیاتی لاگت (بشمول زرمبادلہ کی مد میں 10 ملین روپے کا ہونے والا خسارہ) کے بمقابل رواں نو ماہی مالیاتی اخراجات کم ہو کر (بشمول زرمبادلہ کی مد میں 97 ملین روپے کا ہونے والا نقصان) 119 ملین روپے رہے۔ رائٹ حصص کے اجراء کے بعد کمپنی کی لیکویڈٹی میں بہتری آئی، اس لیے اس مدت کے دوران کوئی قرض نہیں لیا گیا جس کے نتیجے میں اس مدت کے دوران قرض لینے کی کوئی لاگت نہیں آئی۔

نفع اور نقصان

رواں نو ماہی بعد از ٹیکس منافع 342 ملین روپے رہا جو کہ گزشتہ سال اس نو ماہی کے دوران خسارہ (486) ملین روپے تھا۔ جسکی بناء پر رواں نو ماہی فی حصص منافع 13.77 روپے رہا۔ گزشتہ سال فی حصص خسارہ (23.68) تھا۔

مستقبل کی پیش بینی

انتظامیہ فروخت سے حاصل ہونے والی آمدن کے حجم اور منافع میں اضافے کیلئے مسلسل کوششیں کر رہی ہے۔ تاہم روپے کی قدر میں کمی اور عالمی اجناس کی قیمتوں میں اضافے کے ساتھ ساتھ بڑھتی ہوئی ہومہنگائی، خاص طور پر فریٹ چارجز، نئی چیلنجز کو جنم دے رہی ہے۔

آخر میں ہم اپنی بیزنس کمپنیوں کے مستقل تعاون اور اپنے کسٹمرز کی سرپرستی کا شکریہ ادا کرتے ہیں۔ ہم بینو پاک کے پوری ٹیم کی کوششوں کو سراہتے ہیں اس کے ساتھ ساتھ ہم ملازمین، وینڈرز، ڈیلرز اور تمام بزنس پارٹنرز کی انتھک کوششوں کو بھی خراج تحسین پیش کرتے ہیں۔

چیف ایگزیکٹو آفیسر

ڈائریکٹر

مورخہ 27 جنوری 2022



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