



Good food, Good life

**Nestlé Pakistan Ltd.**

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LAHORE-PAKISTAN

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**Lahore: February 17, 2022**

The General Manager  
Pakistan Stock Exchange (Guarantee) Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi - 74000

Dear Sir,

**FINANCIAL RESULTS FOR THE YEAR ENDED DECEMBER 31, 2021**

We wish to inform you that the Board of Directors of Nestlé Pakistan Ltd., in their meeting held on February 17, 2022, at 09:00 a.m., announced the following:

1. Final Cash Dividend: PKR 90 per share i.e. 900% in addition to PKR. 195/- Interim Cash Dividend already paid during the year 2021.
2. The financial results of the Company are as follows:

	<b>Year Ended</b>	
	<b>(Rupees in thousand)</b>	
	<b><u>Dec 31, 2021</u></b>	<b><u>Dec 31, 2020</u></b>
Revenue from contracts with customers	133,295,472	118,781,274
Cost of goods sold	<u>(92,803,347)</u>	<u>(84,016,549)</u>
<b>Gross profit</b>	40,492,125	34,764,725
Distribution and selling expenses	(14,897,747)	(14,256,719)
Administration expenses	<u>(4,016,767)</u>	<u>(4,447,506)</u>
<b>Operating profit</b>	21,577,611	16,060,500
Finance cost	(1,840,228)	(2,805,015)
Other expenses	(2,079,361)	(1,019,221)
Other income	<u>295,578</u>	<u>354,830</u>
<b>Profit before taxation</b>	17,953,600	12,591,094
Taxation	<u>(5,185,499)</u>	<u>(3,706,499)</u>
<b>Profit after taxation</b>	<u>12,768,101</u>	<u>8,884,595</u>
Earnings per share (Rupees)	<u>281.55</u>	<u>195.91</u>

Nestlé Pakistan Ltd.

**SYED SAIFUL ISLAM**

Chief Financial Officer