Half Yearly Report December 2021

Rolling Dreams into Reality







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Vision

To be a global leader in the flat steel industry, acknowledged by its customers for quality and service excellence.

Mission

To provide an environment of motivated employees focused on continuous improvement in product and quality, highest business and work ethics, add value to our customers and ensure sustained return on investment to our shareholders.

Company Information

BOARD OF DIRECTORS

Mr. Arif Habib. Chairman

Dr. Munir Ahmed, Chief Executive Officer

Mr. Nasim Beg

Mr. Rashid Ali Khan

Mr. Samad A. Habib

Mr. Jawaid Igbal

Mr. Kashif A. Habib

Ms. Tavvaba Rasheed

Mr. Arslan labal

AUDIT COMMITTEE

Mr. Jawaid Igbal - Chairman

Mr. Nasim Beg

Mr. Kashif A. Habib

Ms. Tavvaba Rasheed

HUMAN RESOURCE & REMUNERATION COMMITTEE

Mr. Rashid Ali Khan - Chairman

Mr. Arif Habib

Mr. Kashif A. Habib

CHIEF FINANCIAL OFFICER

Umair Noor Muhammad

COMPANY SECRETARY

Mr. Manzoor Raza

HEAD OF INTERNAL AUDIT

Mr. Muhammad Shahid

REGISTERED OFFICE

Arif Habib Centre, 23 - M. T. Khan Road,

Karachi - Pakistan - 74000

Tel: (+92 21) 32468317

PLANT ADDRESS

DSU - 45. Pakistan Steel

Down Stream Industrial

Estate, Bin Qasim, Karachi - Pakistan.

Tel: (+92 21) 34740160

AUDITORS

A. F. Ferguson & Co.,

Chartered Accountants,

State Life Building No. 1-C,

I.I. Chundrigar Road, Karachi.

SHARE REGISTRAR DEPARTMENT

CDC Share Registrar Services Limited

CDC House, 99-B, SMCHS,

Main Shahrah-e-Faisal, Karachi - 74400

Phone: 0800 - 23275 Fax: (+92 21) 34326053

Email: info@cdcsrsl.com Website: www.cdcsrsl.com

LEGAL ADVISOR

Ahmed & Qazi

Khalid Anwer & Co.

Akhund Forbes

Mohsin TayebAly & Co.

Lex Firma

Khalid Jawed & Co.

BANKERS / LENDERS

Allied Bank Limited

Askari Bank Limited

Bank Al Habib Limited

Bank Alfalah Limited

Bank Islami Pakistan Limited

Dubai Islamic Bank

Faysal Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

JS Bank Limited

MCB Bank Limited

MCB Islamic Bank Limited

Meezan Bank Limited

National Bank of Pakistan (Aitemad)

National Bank of Pakistan

Pak China Investment Company Limited

Saudi Pak Industrial and Agricultural

Investment Company Limited

Silk Bank Limited

Sindh Bank Limited

Standard Chartered Bank (Pakistan)

Limited

Summit Bank Limited

The Bank of Khyber

The Bank of Punjab

United Bank Limited

WEBSITE

www.aishasteel.com



Directors' Report

The Directors of Aisha Steel Mills Limited (ASML) present herewith Directors' Review Report together with condensed interim financial statements (un-audited) of the Company for the half year ended December 31. 2021.

The unprecedented rise of HRC prices in the financial year 2020-21, was followed by a gradual decline in the current financial year. The peak value of US\$ 1,050, FOB China, recorded in May 21 declined to US\$ 800 by December 2021. The international market has somewhat stabilized since. Confronted with the rising international prices compounded by depreciating rupee, the local market witnessed substantial rise in the steel prices. However, in line with international trend, the prices have come down since and have stabilized. The end users, during the down cycle, preferred to draw down on inventories and made limited new purchases. Sales remained subdued in the second quarter. It now appears that the international market has bottomed out and revival expected. The local market is also expected to follow suite.

Operational Review

The total quantity sold during the July-December period, 2021, was 151,916 tons out of which 20,335 tons was exported to Europe, America and Canada and several other countries. The total quantity sold in the corresponding period last year was 202,247 tons, showing a decline of about 25%. The exports in previous period were limited to 7,149 tons with major quantity going to Afghanistan.

The total quantity produced during the period was 174,200 tons compared to 179,070 tons produced in the corresponding period last year, showing a decrease of about 3%. Arrival of raw material at higher prices coincided with declining international prices not allowing passing on the cost, resulting in lower gross profit margin. At the same time, depreciation of rupee value resulted in exchange loss and surge in financial expenses. The average inventory in the July-December period increased to 34,472 tons compared to 12,303 tons recorded in the same period last year.

A brief summary of the financial results as on December 31, 2021 is as follows:

	Half year	r ended	
Description	Dec 2021	Dec 2020	
	Rs. In	Million	
Revenue	31,581	25,417	
Gross profit	2,660	4,577	
Profit before tax	591	3,452	
Profit after tax	452	2,520	
	Earnings / (loss) pe	er share in (Rupees)	
EPS	0.53	3.21	

Future Outlook:

Steel and steel related commodities prices have corrected and signs of stability appearing. The local market is expected to pick up in the coming months.

Acknowledgement

We would like to record our appreciation and gratitude to our financial partners i.e Banks for the continuous support in the ongoing operations as well as in the expansion project. We also acknowledge the support of Regulators for their continued support.

For and on behalf of the Board

Dr. Munir Ahmed Chief Executive

February 25, 2022.

Financial Statements



INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of Aisha Steel Mills Limited

Report on review of Interim Financial Statements

Introduction

We have reviewed the accompanying condensed interim statement of financial position of Aisha Steel Mills Limited as at December 31, 2021 and the related condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to these financial statements for the half year then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures of the condensed interim statement of profit or loss and other comprehensive income for the quarters ended December 31, 2021 and 2020 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2021.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the audit resulting in this independent auditor's report is Syed Fahim ul Hasan.

Karachi

Date: February 28, 2022

UDIN: RR202110133Mc4ut32BV

CHARTERED ACCOUNTANTS

Condensed Interim Statement of Financial Position

As at December 31, 2021 - (Un-audited)

		(Unaudited) December 31,	(Audited) June 30,
		2021	2021
	Note	Rup	ees '000
ASSETS			
Non-current assets			
Property, plant and equipment Intangible assets Long-term advances Long-term deposits Deferred tax asset	5	18,958,894 41,319 360 108,927 528,898 19,638,398	19,398,632 35,401 528 68,112 448,612 19,951,285
Current assets			
Inventories Trade and other receivables Loans, advances and prepayments Tax refunds due from government - Sales tax Taxation - payments less provision Cash and bank balances	6 7 8	20,904,118 1,062,805 551,452 1,173,671 2,318,383 305,476 26,315,905	12,088,077 2,045,504 545,508 1,655,083 238,060 16,572,232
Total assets		45,954,303	36,523,517
EQUITY AND LIABILITIES			
Share capital and reserves			
Share capital Ordinary shares Cumulative preference shares Difference on conversion of cumulative preference shares and dividends into ordinary shares Surplus on revaluation of property, plant and equipment Capital reduction reserve Unappropriated profit	9	9,248,008 444,950 (1,762,456) 7,930,502 1,384,115 667,686 3,391,628 13,373,931	7,716,843 445,335 (1,348,402) 6,813,776 1,404,689 667,686 5,580,433 14,466,584
Liabilities		10,010,001	11,100,001
Non-current liabilities Long-term finance - secured Lease liabilities Employee benefit obligations Deferred income - Government grant	10	5,690,274 43,146 137,764 	6,096,715 52,250 123,261 1,367 6,273,593
Current liabilities			
Trade and other payables Accrued mark-up Short-term borrowings Sales tax payable Unclaimed dividend Current portion of deferred income - Government grant Current maturity of long-term finance Current maturity of lease liabilities	11	2,712,061 463,156 22,113,679 79,071 4,157 1,312,871 24,193 26,709,188	6,937,551 315,174 6,795,705 175,338 7,308 1,531,480 20,784 15,783,340
Total liabilities Contingencies and commitments	12	32,580,372	22,056,933
Total equity and liabilities		45,954,303	36,523,517

The stand

Chief Financial Officer

Chief Executive

Condensed Interim Statement of Profit or Loss and Other Comprehensive Income

For The Half Year Ended December 31, 2021 - (Unaudited)

		Quarter ended		Half year ended		
		December 31,	December 31,	December 31,	December 31,	
		2021	2020	2021	2020	
1	Vote		Rupe	es '000		
Revenue from contracts with customers	13	13,573,527	14,211,160	31,580,592	25,417,022	
Cost of sales		(13,121,172)	(11,110,247)	(28,920,114)	(20,839,948)	
Gross profit		452,355	3,100,913	2,660,478	4,577,074	
Selling and distribution cost	14	(81,272)	(31,168)	(226,813)	(43,280)	
Administrative expenses		(121,787)	(81,061)	(202,864)	(152,377)	
Operating profit		249,296	2,988,684	2,230,801	4,381,417	
Other expenses		32,266	(195,865)	(44,115)	(260,129)	
Other income		31,506	22,758	37,573	34,914	
Finance costs	15	(737,051)	(260,667)	(1,633,477)	(704,185)	
Profit / (loss) before tax		(423,983)	2,554,910	590,782	3,452,017	
Income tax (expense) / credit	16	138,030	(694,940)	(138,911)	(931,823)	
Profit / (loss) for the period		(285,953)	1,859,970	451,871	2,520,194	
Other comprehensive income		-	-	-	-	
Total comprehensive income / (loss)		(285,953)	1,859,970	451,871	2,520,194	
Earnings / (loss) per share		Rupees		Rupees		
- Basic		(0.36)	2.39	0.53	3.21	
- Diluted		(0.29)	1.92	0.50	2.61	

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive

Condensed Interim Statement of Changes in Equity

For The Half Year Ended December 31, 2021 - (Unaudited)

	S	HARE CAPIT	AL .		RESERVES		TOTAL
				Capit	al	Revenue	
	Ordinary shares	Cumulative preference shares	Difference on conversion of cumulative preference shares into ordinary shares	Surplus on revaluation of property plant and equipment	Capital reduction reserve	(Accumulated loss) / Unappropriated Profit	ı
			Rupee	es '000			
Balance as at July 1, 2020	7,655,293	472,272	(1,313,789)	1,445,832	667,686	(829,857)	8,097,437
Incremental depreciation net of deferred tax transferred	-	-	-	(17,289)	-	17,289	-
Total comprehensive income for the half year ended December 31, 2020							
Profit for the period Other comprehensive income for the period	-	-	-	-	-	2,520,194	2,520,194
- Other comprehensive income for the period	-	-	-	-	-	2,520,194	2,520,194
Balance as at December 31, 2020	7,655,293	472,272	(1,313,789)	1,428,543	667,686	1,707,626	10,617,631
Balance as at July 1, 2021	7,716,843	445,335	(1,348,402)	1,404,689	667,686	5,580,433	14,466,584
Incremental depreciation net of deferred tax transferred	-	-	-	(20,574)	-	20,574	-
Cumulative preference shares of Rs. 10 each converted to 2.285 Ordinary Shares of Rs. 10 each during the period	880	(385)	(495)	-	-	-	-
Cumulative preference dividend converted to ordinary shares of Rs. 10 each during the period	1,530,285	-	(413,559)	-	-	(1,116,726)	-
Final dividend @ Rs. 2 per share for the year ended June 30, 2021	-	-	-	-	-	(1,544,524)	(1,544,524)
Total comprehensive income for the half year ended December 31, 2021							
- Profit for the period	-	-	-	-	-	451,871	451,871
- Other comprehensive income for the period	-	-	-	-	-	451,871	451,871
Balance as at December 31, 2021	9,248,008	444,950	(1,762,456)	1,384,115	667,686	3,391,628	13,373,931

^{*}This includes difference arising on conversion of dividend on preference shares of Rs. 413.56 million.

Chief Financial Officer

Chief Executive

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.

Condensed Interim Statement of Cash Flows

For The Half Year Ended December 31, 2021 - (Unaudited)

		December 31, 2021	December 31, 2020
	Note		pees '000
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash (used in) / generated from operations Income tax paid Mark-up on loans paid Return on bank deposits received Employee benefits paid Workers' welfare fund paid Decrease in long-term advances (Increase) / decrease in long-term deposits Net cash (used in) / generated from operating activities	17	(10,653,327) (882,497) (679,568) 19,956 (6,002) (80,000) 168 (40,815) (12,322,085)	6,910,698 (534,045) (985,248) 11,593 (3,816) - 10 796 5,399,988
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property, plant and equipment Purchase of intangible assets Sale proceeds from disposal of property, plant and equipment Net cash used in investing activities		(742,336) (7,762) 2,821 (747,277)	(511,430) - 381 (511,049)
CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long-term finance Long-term loan obtained - net Short-term borrowings obtained Short-term borrowings paid Dividend paid Lease rentals paid		(707,530) - 1,725,000 (725,000) (1,465,453) (8,213)	135,680 1,630,000 (1,630,000) - (11,623)
Net cash (used in) / generated from financing activities		(1,181,196)	124,057
Net (decrease) / increase in cash and cash equivalents		(14,250,558)	5,012,996
Cash and cash equivalents at beginning of the period		(6,557,645)	(9,763,855)
Cash and cash equivalents at end of the period	18	(20,808,203)	(4,750,859)

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)

For The Half Year Ended December 31, 2021 - (Unaudited)

1. THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan on May 30, 2005 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Company's shares are listed on Pakistan Stock Exchange (PSX) since August 2012. The registered office of the Company is situated at Arif Habib Centre, 23 M.T. Khan Road, Karachi.

The Company has set up a cold rolling mill complex and a galvanization plant in the downstream Industrial Estate, Pakistan Steel, Bin Qasim, Karachi, to carry out its principal business of manufacturing and selling cold rolled coils and hot dipped galvanized coils.

2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements do not include all the information required for full financial statements and should be read in conjunction with the annual financial statements for the year ended June 30, 2021.

2.1 Changes in accounting standards, interpretations and pronouncements

a) Standards and amendments to approved accounting standards that are effective

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period beginning July 1, 2021. However, these do not have any significant impact on the Company's financial reporting.

b) Standards and amendments to approved accounting standards that are not yet effective

There are standards and certain other amendments to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2022. However, these are considered either not to be relevant or to have any significant impact on the Company's financial statements and operations and, therefore, have not been disclosed in these financial statements.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2021.

4. **ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT**

The preparation of condensed interim financial statements requires management to make 4.1 judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgements, estimates and assumptions.

However, management believes that the change in outcome of judgements, estimates and assumptions would not have a material impact on the amounts disclosed in these condensed interim financial statements.

- 4.2 Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to the financial statements as at and for the year ended June 30, 2021.
- 4.3 The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2021.

(Unaudited) (Audited) December 31, June 30,	
2021 2021	
Rupees '000	

Additions

5. PROPERTY, PLANT AND EQUIPMENT

Operating assets - note 5.1 Capital work in progress (at cost) Major spare parts and stand-by equipment - note 5.2 17.262.033 17.512.473 108,675 82,848 1,588,186 1,803,311 18.958.894 19.398.632

Disposals

5.1 Additions to operating assets during the period are as follows:

Owned assets:
Building and civil works on leasehold land Plant and machinery
Electrical equipment
Office equipment Furniture and fixtures
Motor vehicles
Right of use assets: Motor vehicles

(at c	(at cost) (at net book value)				
December 31,	December 31,	December 31,	December 31,		
2021	2020	2021	2020		
	Rupe	es '000			
1,040	-	-	-		
238,895	148,224	-	-		
5,907	38,374	-	-		
9,076	7,524	-	46		
339	-	-	-		
268	165	389	_		
12,002	1,781	1,760	-		
267,527	196,068	2,149	46		
268 12,002	1,781	1,760	- - - 46		

		(Unaudited) December 31,	(Audited) June 30,
		2021	2021
		Ru	upees '000
5.2	Major spare parts and stand-by equipment		
	Balance at beginning of the period / year Additions Transfers Balance at end of the period / year	1,803,311 248,865 (463,990) 1,588,186	1,196,963 1,024,035 (417,687) 1,803,311
6.	INVENTORIES		
	Raw material [including in transit Rs. 5.27 billion (June 30, 2021: Rs. 4.63 billion)]	11,095,730	7,850,190
	Work-in-process	1,328,577	765,110
	Finished goods [including coil end sheets Rs. 34.19 million (June 30, 2021: Rs. 22.31 million)]	7,247,270	2,352,387
	Packing and other materials	19,671,577	85,186 11,052,873
	Stores Spares	792,628 439,913 1,232,541	327,435 707,769 1,035,204

7. LOANS, ADVANCES AND PREPAYMENTS

7.1 These include deposit held with a bank amounting to Rs. 78.11 million (June 30, 2021: Rs. 56.5 million) in respect of bank guarantees issued to Regulatory Authorities against disputed duties and taxes, and to a customer in respect of performance of a contract.

		(Unaudited) December 31,	(Audited) June 30,
		2021	2021
		Rupe	es '000
8.	CASH AND BANK BALANCES		

With banks on

- Current accounts
- PLS savings accounts note 8.1
- Term deposit reciept note 8.2

Cash in hand

124,270	156,638
131,043	81,167
50,000	-
163_	255
305,476	238,060

20,904,118

12.088.077

- 8.1 At December 31, 2021 the rates of mark up on PLS savings accounts range from 3% to 6.8% (June 30, 2021: 4% to 5.5%) per annum.
- At December 31, 2021 the term deposit account carried yield of 7.50% per annum maturing on 8.2 January 11, 2022.

9. SHARE CAPITAL

During the period, the Company has converted accumulated preference dividends on preference shares (ASLCPS - Rs. 794.40 million and ASLPS - Rs. 321.84 million) into Company's ordinary shares, in accordance with the terms of issue.

(Unaudited)

(Audited)

		December 31,	June 30,
		2021	2021
		Rupe	es '000
10.	LONG-TERM FINANCE – secured		
		4 000 007	4 400 400

Loan under restructuring agreement - note 10.1	4,092,907	4,403,436
Loan for expansion project - note 10.2	2,744,774	3,033,214
Loan under refinance scheme - note 10.3	165,464	191,545
	7,003,145	7,628,195
Less: Current maturity of long-term finance	(1,312,871)	(1,531,480)
	5,690,274	6,096,715

- 10.1 The facility carries mark-up ranging from 6 months KIBOR plus 1% per annum to 6 months KIBOR plus 3.28% per annum on the outstanding amount excluding frozen mark-up. It is repayable in 10 unequal semi-annual installments from July 19, 2021 to January 19, 2025.
- 10.2 The facility carries mark up ranging between 6 months KIBOR plus 1.9% per annum to be determined on semi-annual basis to mark up at 6 months KIBOR prevailing one day before the first Musharaka contribution date, plus a margin of 1.9% per annum to be determined on semi-annual basis. It is repayable in 10 consecutive semi-annual installments in arrears from December 2021 to June 2026.
- 10.3 The facility carries mark-up at the rate of 3% per annum and is repayable in 8 equal quarterly installments from January 2021 to October 2022.

(Unaudited) December 31,	(Audited) June 30,
2021	2021
Rupees '000	

11. SHORT-TERM BORROWINGS - secured

Short term finance facilities under:

- Running finance under mark-up arrangement
- Istisna-cum-Wakala arrangement
- Finance against Trust Receipts
- Short-term loan from related party

1,445,807	300,842
4,273,308	500,000
15,394,564	5,994,863
1,000,000	-
22,113,679	6,795,705

- 11.1 Facilities available from financial institutions amount to Rs. 24.9 billion (June 30, 2021: Rs. 23.63 billion). The rates of mark-up range between 1 month KIBOR plus 0.85% to 3 months KIBOR plus 3% (June 30, 2021: 6 months KIBOR plus 0.85% to 3 months KIBOR plus 3%) per annum. The balance is secured against ranking hypothecation charge over plant, machinery and equipment and pari passu charge over the current assets and fixed assets of the Company.
- 11.2 The facilities for opening letters of credit and guarantees as at June 30, 2021 amounted to Rs. 25.43 billion (June 30, 2021: Rs. 16.59 billion) of which the amount remained unutilised at period end was Rs. 4.1 billion (June 30, 2021: Rs. 2.58 billion). Corporate and personal guarantees provided by related parties against LC facility amounted to Rs. 4.3 billion (June 30, 2021: Rs. 4.3 billion) out of which amount remained unutilised at period end was Rs. 4.3 billion (June 30, 2021: Rs. 4.3 billion).

12. CONTINGENCIES AND COMMITMENTS

12.1 Contingencies

There has been no significant change during the period in the contingencies reported in the annual financial statements for the year ended June 30, 2021.

12.2 Commitments

Commitments for capital expenditure outstanding as at December 31, 2021 amounted to Rs. 587 79 million (June 30, 2021; Rs. 721 11 million)

587.79 million (June 30, 2021: Rs. 721.11 million).	(Unaudited) December 31,	(Audited) June 30,
	2021	2021
	Rupe	es '000

13. REVENUE FROM CONTRACTS WITH CUSTOMERS

Local sale of goods - note 13.1 Sales tax Rebates and discounts	32,451,869 (4,576,263) (317,676) 27,557,930	28,904,204 (4,249,994) (73,589) 24,580,621
Exports	<u>4,022,662</u> 31,580,592	836,401 25,417,022

13.1 This includes scrap sale of coil-end sheets net of sales tax amounting to Rs. 1.39 billion (December 31, 2020: Rs. 0.83 billion).

14. SELLING AND DISTRIBUTION COST

This includes freight charges on export sales amounting to Rs. 210.68 million (December 31, 2020: Rs. 25.90 million).

	(Unaudited)	
I	December 31, December 31,	
	2021	2020
	Rupees '000	

15. FINANCE COSTS

Mark-up expense:		
- long-term finance	252,595	430,364
- impact of unwinding on long-term finance	82,480	139,854
- short-term borrowings	574,955	311,095
Interest on Workers' Profits Participation Fund	65,248	-
Guarantee commission	509	2,206
Finance lease charges	2,518	2,212
Exchange loss / (gain)	606,858	(239,241)
Bank and other charges	48,314	57,695
	1,633,477	704,185

2020

Rupees '000

	Current		
	- for the period	219,197	319,738
	- prior year	-	10,990
	Deferred	(80,286)	601,095
		138,911	931,823
17.	CASH (USED IN) / GENERATED FROM OPERATIONS		
	Profit before tax	590,782	3,452,017
	Adjustment for non-cash charges and other items		
	Depreciation and amortisation	518,079	416,832
	Finance lease charges	2,518	2,212
	Mark-up charges	827,550	741,459
	Unwinding of long term finance	82,480	139,854
	Provision for staff retirement benefit funds	20,504	17,185
	Return on PLS savings accounts Government grant income	(19,956) (4,517)	(11,593)
	Expense for WPPF and WWF	44,115	260,129
	Interest on WPPF	65,248	-
	Gain on disposal of property, plant and equipment	(671)	(344)
		1,535,350	1,565,734
	Profit before working capital changes	2,126,132	5,017,751
	Effects on cash flow due to change in working capital		
	Decrease / (increase) in current assets		
	Inventories	(8,413,983)	915,469
	Trade and other receivables	982,699	(1,848,923)
	Loans, advances, deposits and prepayments	(5,944)	272,317
	Tax refunds due from Government - Sales tax	(1,349,009)	959,296
		(8,786,237)	298,159
	(Decrease) / increase in current liabilities		
	Trade and other payables	(3,993,222)	1,594,788
	Net cash (used in) / generated from operations	(10,653,327)	6,910,698
18.	CASH AND CASH EQUIVALENTS		
	Cash and bank balances	305,476	324,116
	Short-term borrowings	(21,113,679)	(5,074,975)
	- 3-	(20,808,203)	(4,750,859)

19. TRANSACTIONS WITH RELATED PARTIES

Disclosure of transactions with related parties during the period are as follows:

			December 31,	December 31,
			2021	2020
			Rupe	es '000
Relationship	Name of company	Nature of transaction		
Associated				
companies	Arif Habib Corporation			
	Limited	 Finance facility utilised 	1,725,000	1,630,000
		- Repayment of finance facility utilised	725,000	1,630,000
		 Long-term loan repaid 	14,734	-
		 Mark-up on finance facilities 	11,088	11,996
		 Mark-up on finance facilities paid 	6,455	22,530
		- Guarantee commission	509	2,206
		- Guarantee commission paid	1,376	2,206
		- Dividend paid	49,422	-
		- Preference dividend converted into		
		ordinary shares	436,371	-
	Arif Habib Limited	- Dividend paid	2,263	_
	7 111 1 14515 21111104	- Preference dividend converted into	2,200	
		ordinary shares	5,325	_
	Arif Habib Equity	ordinary orlares	0,020	
	(Private) Limited	- Mark-up on finance facilities		27,111
	(i iivate) Liiiited	- Dividend paid	444,821	27,111
		- Preference dividend converted into	777,021	
		ordinary shares	497,847	
		ordinary strates	497,047	-
	Power Cement Limited	- Purchase of construction material	574	194
		- Payment made against purchase		
		of construction material	221	290
	Rotocast Engineering Co.			
	(Private) Limited	- Mark-up on finance facilities		96,455
	(,	- Mark-up on finance facilities paid	-	39.710
		- Rent and maintenance	4,503	4,849
		- Rent and maintenance paid	4,503	4,849
			.,	.,
Other related parties	Mr. Arif Habib, Chairman	- Mark-up on finance facility paid	-	8.147
		- Dividend paid	272,186	_
		- Preference dividend converted into	2.2,.00	
		ordinary shares	269,524	-
Key management				
personnel	Chief Executive Officer,			
portorino	Chief Financial Officer			
	& Company Secretary	- Salaries and other employee benefits	13,761	11,422
	,		.0,.01	,
	Chief Financial Officer			
	& Company Secretary	- Post retirement benefits	314	283
	Non-Executive Director	- Meeting and other expenses	404	200

20. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on February 25, 2022.

Chief Financial Officer

Chief Executive

Director

(Unaudited)

(Unaudited)



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