

Nestlé Pakistan Ltd.

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LAHORE-PAKISTAN

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Lahore: April 21, 2022

The General Manager
Pakistan Stock Exchange (Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
Karachi - 74000

Dear Sir,

FINANCIAL RESULTS FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2022

We wish to inform you that the Board of Directors of Nestlé Pakistan Ltd., in their meeting held on April 21, 2022 at 09:00 am, announced the following:

The financial results of the Company are as follows:

	(Un-audited) Mar 31, 2022	(Un-audited) Mar 31, 2021
	(Rupees in thousand)	
Revenue from contracts with customers	37,781,422	32,333,916
Cost of goods sold	(25,116,153)	(22,356,871)
Gross profit	12,665,269	9,977,045
Distribution and selling expenses	(3,875,710)	(3,790,513)
Administration expenses	(1,290,444)	(1,049,765)
Operating profit	7,499,115	5,136,767
Finance cost	(598,595)	(473,887)
Other expenses	(624,446)	(329,406)
Other income	26,925	210,701
Profit before taxation	6,302,999	4,544,175
Taxation	(1,850,644)	(1,334,875)
Profit after taxation	4,452,355	3,209,300
Earnings per share basic and diluted (Rupees)	98.18	70.77

Nestlé Pakistan Ltd.

A handwritten signature in blue ink, appearing to read "Saiful Islam".

SYED SAIFUL ISLAM

Chief Financial Officer