

April 27, 2022

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi

Dear Sir,

**FINANCIAL RESULTS FOR THE QUARTER ENDED MARCH 31, 2022**

We have to inform you that the Board of Directors of the Company in their meeting held on Wednesday, April 27, 2022 at 05:00 p.m. at the Registered office of the Company at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi considered and approved the un-audited financial statements of the Company for the quarter/period ended March 31, 2022.

The financial results of the Company are as per Annexure 'A' attached.

The Quarterly Report of the Company for the quarter/period ended March 31, 2022 will be transmitted through PUCARS separately, within the specified time.

Kindly acknowledge.

Yours faithfully,

**For COLGATE-PALMOLIVE (PAKISTAN) LIMITED**

  
**(MANSOOR AHMED)**  
Company Secretary

Encl. As above.



**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS  
AND OTHER COMPREHENSIVE INCOME (unaudited)  
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2022**

**Annexure - A**

	Quarter ended March 31, 2022	Quarter ended March 31, 2021	Nine months Period ended March 31, 2022	Nine months Period ended March 31, 2021
	(Rupees in '000)			
Turnover	21,433,818	17,251,852	59,613,953	50,043,199
Sales tax	(3,367,589)	(2,739,414)	(9,409,490)	(7,934,457)
Trade and other discounts	(1,840,710)	(1,599,861)	(5,220,475)	(4,631,269)
Net turnover	16,225,519	12,912,577	44,983,988	37,477,473
Cost of sales	(12,120,267)	(8,988,581)	(33,089,383)	(26,161,356)
Gross profit	4,105,252	3,923,996	11,894,605	11,316,117
Selling and distribution cost	(1,728,041)	(1,585,384)	(5,016,109)	(4,723,460)
Administrative expenses	(190,860)	(184,076)	(524,163)	(477,893)
Other expenses	(178,444)	(173,450)	(586,676)	(499,464)
Other income	282,975	235,364	801,432	645,178
Profit from operations	2,290,882	2,216,450	6,569,089	6,260,478
Finance cost and bank charges	(34,179)	(28,736)	(105,352)	(87,358)
Profit before taxation	2,256,703	2,187,714	6,463,737	6,173,120
Taxation				
- Current - for the period	(476,499)	(635,655)	(1,646,269)	(1,816,637)
- for prior period	(13,133)	-	10,072	(63,931)
	(489,632)	(635,655)	(1,636,197)	(1,880,568)
- Deferred	(69,331)	5,498	(194,254)	39,092
	(558,963)	(630,157)	(1,830,451)	(1,841,476)
Profit after taxation	1,697,740	1,557,557	4,633,286	4,331,644
<b>Other comprehensive income for the period - net of tax</b>				
<i>Items that may be reclassified subsequently to profit or loss</i>				
Gain / (loss) on investments categorised as fair value through other comprehensive income	-	(326)	-	(345)
Impact of tax	-	81	-	86
	-	(245)	-	(259)
<b>Total comprehensive income for the period</b>	<b>1,697,740</b>	<b>1,557,312</b>	<b>4,633,286</b>	<b>4,331,385</b>
-----Rupees-----				
Earnings per share - basic and diluted	23.32	(Restated) 21.40	63.65	(Restated) 59.50


