

FIRST NATIONAL EQUITIES LIMITED

第一国家股权有限

**2022**  
**QUARTERLY REPORT**  
半年报告



(Un-audited) For the Period Ended  
March 31, 2022.

(未经审计) 截至截止 20 22年 3 月 31 日。

[www.fnetrade.com](http://www.fnetrade.com)

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Branch Network



# VISION

Connecting people,  
ideas and capital,  
we will be our clients'

**First Choice**  
for achieving their  
financial aspirations" .....



## MISSION

"We will put interest of our stakeholders above our own; and measure our success by how much we help them in achieving theirs".



## COMPANY INFORMATION

### Board of Directors:

1. Mr. Adnan Amjad Khan	Director/Chairman
2. Lt.Col. (Retd.) Muhammad Bilal	Director
3. Mr. Amir Shehzad	Director
4. Mr. Abid Yousaf	Director
5. Mrs. Syeda Faaiza Akmal Tirimzi	Director
6. Mr. Fusao Yamada	Director
7. Ms. Ayesha Anam	Director

### Chief Executive Officer:

Mr. Ali A. Malik

### Audit Committee:

1. Mr. Fusao Yamada	Chairman
2. Mr. Adnan Amjad Khan	Member
3. Mr. Muhammad Bilal	Member
4. Mr. Arslan Tahir	Secretary

### HR & Remuneration Committee:

1. Mr. Fusao Yamada	Chairman
2. Mr. Adnan Amjad Khan	Member
3. Mr. Ali A. Malik	Member
4. Mr. Arslan Tahir	Secretary

### Chief Financial Officer:

Ms. Ammara Zakriya

### Company Secretary:

Mr. Arslan Tahir

### Auditors:

Tariq Abdul Ghani Maqbool & Co.  
Chartered Accountants Lahore.

### Legal Advisor:

Lashari & Co. Advocates

### Shares Registrar:

CorpTec Associates (Pvt.) Limited  
503-E, Johar Town, Lahore  
Tel: 92-042-35170336-7  
Fax: 92-042-35170338

### Bankers:

Summit Bank Limited  
Bank Alfalah Limited  
Habib Metropolitan Bank Limited  
The Bank of Punjab Limited  
Allied Bank Limited  
Bank Al-Habib

### Principal Office:

FNE House, 179-B, Abu Bakar Block,  
New Garden Town,  
Lahore  
Tel: 042-35843721-27  
Fax: 042-35843730

### Registered Office:

Room No. 1007, 10th Floor,  
New Stock Exchange Building,  
Karachi  
Tel: 021-32472119, 32472014  
Fax: 021- 32472332

**CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION****AS AT MARCH 31, 2022**

		(Un Audited) March 31, 2022	(Audited) Jun 30, 2021
------(Rupees)-----			
<b>NON CURRENT ASSETS</b>			
Property and equipment	7	37,173,708	37,345,982
Intangible assets	8	85,277,000	85,277,000
Other receivables		120,813,562	123,321,489
Investment in associate	9	77,120,000	76,434,575
Long term investment	11	50,890,292	-
Strategic investment	10	888,099,467	888,099,467
Long-term deposits		1,602,400	1,602,400
Deferred taxation		21,196,890	149,427,513
		1,282,173,319	1,222,578,426
<b>CURRENT ASSETS</b>			
Short-term investments	12	56,899,010	173,434,231
Trade debts	13	224,043,944	108,352,371
Loans and advances		9,175,265	587,066
Trade deposits and short-term prepayments	14	28,099,477	114,597,677
Other receivables		29,256,962	112,725,047
Advance tax		30,488,285	27,603,706
Cash and bank balances	15	196,782,130	230,777,747
		574,745,073	768,077,845
<b>Total Assets</b>		<b>1,856,918,392</b>	<b>1,990,656,271</b>
<b>NON-CURRENT LIABILITIES</b>			
Long-term financing	16	214,139,114	277,875,106
Loan from sponsors	17	155,175,000	155,175,000
Deferred liabilities		1,637,453	15,403,373
		370,951,567	448,453,479
<b>CURRENT LIABILITIES</b>			
Trade and other payables	18	272,649,150	337,963,358
Unclaimed dividend		1,399,397	1,399,397
Current portion of long-term financing		25,550,000	22,000,000
		299,598,547	361,362,755
<b>Total Liabilities</b>		<b>670,550,114</b>	<b>809,816,234</b>
<b>Contingencies and commitments</b>		-	-
<b>Net Assets</b>		<b>1,186,368,278</b>	<b>1,180,840,037</b>
<b>REPRESENTED BY:</b>			
Authorized share capital		5,000,000,000	5,000,000,000
Issued, subscribed and paid-up share capital		2,672,863,310	2,672,863,310
Discount on right shares		(1,508,754,317)	(1,508,754,317)
Accumulated loss		18,841,218	(542,378)
		1,182,950,211	1,163,566,615
Actuarial gain from remeasurement of staff retirement benefits - net of tax		263,921	263,921
Unrealized gain on re-measurement of investments classified as fair value through OCI		3,154,146	17,009,501
		1,186,368,278	1,180,840,037

*The annexed notes from 1 to 27 form an integral part of these condensed interim financial statements.*

  
Chief Executive Officer

  
Chief Financial Officer

  
Director



**CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)**  
**FOR THE PERIOD ENDED MARCH 31, 2022**

		Nine Months Period Ended		Three Months Period Ended	
		March	March	March	March
		31, 2022	31, 2021	31, 2022	31, 2021
		(Rupees)			
Operating revenue	21	52,279,818	65,444,463	8,284,859	29,969,953
Gain / (loss) on sale of investments		(52,627,338)	59,546,264	(40,016,784)	21,054,390
Unrealized gain / (loss) on re-measurement of investments classified at fair value through profit or loss - net		(6,939,068)	(3,083,563)	44,330	(4,728,290)
<b>Operating (Loss)/Profit</b>		<b>(7,286,588)</b>	121,907,164	<b>(31,687,595)</b>	46,296,053
Administrative expenses		(55,786,774)	(52,790,426)	(16,893,393)	(19,621,227)
Finance cost		(14,806,232)	(16,061,354)	(5,618,178)	(5,886,517)
Other operating expenses		(3,050,444)	(4,677,684)	(775,492)	(2,120,162)
Other operating income		89,703,216	58,120,079	3,373,222	3,175,090
Changes in fair value of investments at fair value through profit or loss		-	55,241,353	-	-
Share of loss of associate		685,425	(21,233)	-	-
<b>Profit / (loss) before taxation</b>		<b>9,458,603</b>	161,717,899	<b>(51,601,436)</b>	21,843,237
Taxation	23	9,924,993	(46,726,546)	830,652	1,574,689
<b>Profit / (loss) after taxation</b>		<b>19,383,596</b>	114,991,353	<b>(50,770,784)</b>	23,417,926
Basic earning / per share		0.073	0.430	(0.190)	0.088

*The annexed notes from 1 to 27 form an integral part of these condensed interim financial statements.*

Chief Executive Officer

Chief Financial Officer

Director



**CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME  
FOR THE PERIOD ENDED MARCH 31, 2022**

Nine Months Period Ended		Three Months Period Ended	
March 31, 2022	March 31, 2021	March 31, 2022	March 31, 2021
19,383,596	114,991,353	(50,770,784)	23,417,926
3,154,147	6,075,554	15,585,102	(3,336,137)
3,154,147	6,075,554	15,585,102	(3,336,137)
22,537,743	121,066,907	(35,185,682)	20,081,789

*The annexed notes from 1 to 27 form an integral part of these condensed interim financial statements.*

Chief Executive Officer

Chief Financial Officer

Director





**CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)**  
**FOR THE PERIOD ENDED MARCH 31, 2022**

	Issued, subscribed and paid-up capital	Share deposit money	Discount on issue of right shares	Accumulated loss	Unrealized surplus / (deficit) on re- measurement of investments measured at FVOCI	Total
	-----Rupees-----					
Balance as at July 01, 2020	2,672,863,310	-	(1,508,754,317)	(184,898,787)	105,178	978,297,467
Profit after taxation for the nine months ended March 31, 2021				114,991,353		114,991,353
Other comprehensive income for the period					(3,336,137)	(3,336,137)
Balance as at March 31, 2021 (Unaudited)	2,672,863,310	-	(1,508,754,317)	(69,907,434)	(3,230,959)	1,089,952,683
Profit after taxation for the three months ended June 30, 2021	-	-	-	69,365,055.00	-	69,365,055
Other comprehensive loss for the period	-	-	-	-	3,494,880.00	3,494,880
<b>Balance as at June 30, 2021 (Audited)</b>	<b>2,672,863,310</b>	<b>-</b>	<b>(1,508,754,317)</b>	<b>(542,380)</b>	<b>263,922</b>	<b>1,162,812,619</b>
<b>Balance as at July 01, 2021</b>	<b>2,672,863,310</b>	<b>-</b>	<b>(1,508,754,317)</b>	<b>(542,380)</b>	<b>263,922</b>	<b>1,163,830,536</b>
<b>Profit after taxation for the nine months ended March 31, 2022</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>19,383,596</b>	<b>-</b>	<b>19,383,596</b>
<b>Other comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,154,147</b>	<b>3,154,147</b>
<b>Balance as at March 31, 2022 (Unaudited)</b>	<b>2,672,863,310</b>	<b>-</b>	<b>(1,508,754,317)</b>	<b>18,841,217</b>	<b>3,418,070</b>	<b>1,186,368,278</b>

The annexed notes from 1 to 27 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

Director



**CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)**  
**FOR THE PERIOD ENDED MARCH 31, 2022**

	Nine Months ended	
	March 31, 2022	March 31, 2021
	----- (Rupees) -----	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit / (loss) before taxation	9,458,603	161,717,899
<b>Adjustments for non cash items:</b>		
Depreciation	652,820	791,743
Gain / (loss) on disposal of investments	52,627,338	(59,546,264)
Unrealized gain / (loss) on re-measurement of investments classified at fair value through profit or loss - net	6,939,068	(3,083,563)
Finance cost	14,806,232	16,061,354
Changes in fair value of investments at fair value through profit or loss	-	(55,241,353)
Provision for expected credit losses	5,440,540	46,798,396
Share of loss of associate	(685,425)	21,233
Other operating income	(89,703,216)	(58,120,079)
	(9,922,643)	(112,318,533)
<b>Changes in working capital</b>	(464,040)	49,399,366
<b>Decrease / (Increase) in current assets</b>		
Trade debts	(108,144,967)	(49,195,699)
Loans and advances	(8,588,199)	846,976
Trade deposits and short-term prepayments	76,495,200	(62,687,295)
Other receivables	41,000,000	(89,467)
	762,034	(111,125,485)
<b>(Decrease) / Increase in current liabilities</b>		
Trade and other payables	(65,314,208)	63,312,481
	(65,016,214)	1,586,362
Finance cost paid	3,856,339	2,539,310
Income tax paid	(3,658,963)	(751,713)
	(64,818,838)	3,373,959
<b>Net cash (utilized in) / generated from operating activities</b>		
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Sale / (purchase) of marketable securities	46,919,693	76,301,856
(Additions) / disposals of fixed assets	(480,548)	(261,000)
Long term deposits received / (paid)	-	(2,400)
<b>Net cash generated from / (utilized in) investing activities</b>	46,439,145	76,038,456
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Repayment of long-term loans	(1,850,002)	(2,193,820)
Dividend paid	-	(125,875)
Gratuity paid	(13,765,922)	-
<b>Net cash utilized in financing activities</b>	(15,615,924)	(2,319,695)
<b>Net increase in cash and cash equivalents</b>	(33,995,617)	77,092,720
<b>Cash and cash equivalents at the beginning of the period</b>	230,777,747	190,181,660
<b>Cash and cash equivalents at the end of the period</b>	196,782,130	267,274,380

*The annexed notes from 1 to 27 form an integral part of these condensed interim financial statements.*

  
 Chief Executive Officer

  
 Chief Financial Officer

  
 Director

## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)

FOR THE PERIOD ENDED MARCH 31, 2022

### 1 THE COMPANY AND ITS OPERATIONS

First National Equities Limited ("the Company") is a limited liability company incorporated in Pakistan under the Companies Ordinance, 1984 (now the Companies Act, 2017). Shares of the the Company are quoted on the Pakistan Stock Exchange Limited ("PSX"). The registered office of the company is situated at Room No. 1007, 10th Floor, New Stock Exchange Building, Stock Exchange Road, Karachi.

The Company is a holder of Trading Rights Entitlement Certificate ("TREC") of Pakistan Stock Exchange Limited. The principal activities of the Company include shares brokerage, consultancy services and portfolio investment.

### 2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with accounting and reporting standards as applicable in Pakistan for condensed interim financial reporting. Accounting and reporting standards applicable in Pakistan comprise of such International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") as are notified under the Companies Act, 2017 (the "Act"), and provisions of and directives issued under the Act. If and where provisions of and directives issued under the Act differ from IFRSs, the provisions of and directives issued under the Act will prevail.

### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of annual published financial statements of the company for the year ended June 30, 2021.

### 4 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of the condensed interim financial information in conformity with approved accounting standards requires management to make estimates and assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision.

Judgments and estimates made by management in the preparation of these condensed interim financial statements are the same as those applied to the preceding annual published financial statements of the Company for the year ended June 30, 2021.

### 5 FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Company are consistent with those disclosed in the financial statements of the Company for the year ended June 30, 2021.

### 6 METHOD OF ACCOUNTING

Company adopts 'settlement date accounting' as its method of accounting.

### 7 PROPERTY AND EQUIPMENT

	(Un-audited) March 31 2022	(Un-audited) March 31 2021
	----- (Rupees) -----	
Additions during the period	-	-
Disposals during the period	-	-

### 8 INTANGIBLE ASSETS

	(Un-audited) March 31 2022	(Audited) June 30 2021
	----- (Rupees) -----	
TRE Certificate	2,500,000	2,500,000
License to use rooms at Pakistan Stock Exchange	67,862,000	67,862,000
Building tenancy rights	14,915,000	14,915,000
	85,277,000	85,277,000

### 9 INVESTMENT IN ASSOCIATE

	(Un-audited) March 31 2022	(Audited) June 30 2021
	----- (Rupees) -----	
Investment in Coastal Company Limited	76,434,575	77,031,875
Share of profits from Associate	685,425	(597,300)
	77,120,000	76,434,575

**10 STRATEGIC INVESTMENT**

	(Un-audited) March 31 2022	(Audited) June 30 2021
	----- (Rupees) -----	
Investment in KingBhai Digisole (Pvt.) Limited	888,099,467	888,099,467

As part of the Company's strategy to effectively deploy capital in order to deliver returns to investors in an otherwise depressed economic environment, the Company capitalized on an opportunity to invest in KingBhai Digisol (Pvt.) Limited ("KingBhai"), a technology-enabled business operating in the real estate and technology services sectors. Given the growth trajectory of these sectors and the Company's assessment of the service gap in the sectors, the Company expects the investment to yield returns through investment value appreciation as well as dividends.

The investment is measured at FVTPL, with changes in fair value recognized through profit or loss.

**11 LONG TERM INVESTMENT**

	(Un-audited) March 31 2022	(Audited) June 30 2021
	----- (Rupees) -----	
ISE Towers REIT Management Company	50,890,292	-

Company has received 3,034,603 number of shares of M/s. ISE Towers REIT Management Company as settlement of outstanding markup from related party Switch Securities (Pvt.) Limited. Value of these shares is determined on the basis of book value of ISE Towers REIT Management Company (as at June 30, 2021).

**12 SHORT TERM INVESTMENTS**

	(Un-audited) March 31 2022	(Audited) June 30 2021
	----- (Rupees) -----	
At FVOCI	18,735,990	32,598,506
At FVTPL	38,163,020	140,835,725
	56,899,010	173,434,231

**12.1 At FVOCI**

- Average cost	15,589,004	15,589,005
- Unrealized gain on re-measurement of investments	3,146,986	17,009,501
- Closing carrying value	18,735,990	32,598,506

**12.2 Financial assets at fair value through profit or loss**

- Average cost	45,102,088	130,959,628
- Unrealized (loss ) on re-measurement of investments	(6,939,068)	9,876,097
- Closing carrying value	38,163,020	140,835,725

**12.3** Securities having market value of Rs. 54.902 million (June 30, 2021: Rs. 111.897 million) and Rs. NIL (June 30, 2021: NIL) have been pledged with Pakistan Stock Exchange and various commercial banks respectively.

**13 TRADE DEBTS**

	(Un-audited) March 31 2022	(Audited) June 30 2022
	----- (Rupees) -----	
Considered good	224,043,944	108,352,371
Considered doubtful	208,383,591	213,824,131
	432,427,535	322,176,502
Less: Provision for doubtful debts	(208,383,591)	(213,824,131)
	224,043,944	108,352,371

**13.1** The Company holds securities having total fair value of Rs 2,375.808 million (June 2021: Rs. 3267.567 million) owned by its clients as collateral against trade debts. The Company recognizes provision for expected credit losses under the expected loss model under IFRS 9.

**13.2** Securities pertaining to clients amounting Rs 30.444 million (June 30, 2021: Rs. 158.309 million) and Rs. NIL (June 30, 2021: NIL) have been pledged / utilized by the Company for meeting the exposure deposit requirement of the Pakistan Stock Exchange Limited and for securing financing facilities from banks, respectively, with the consent from clients.



**14 TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS**

	(Un-audited) March 31 2022	(Audited) June 30 2021
	----- (Rupees) -----	
Exposure deposits with Pakistan Stock Exchange Limited	23,675,995	112,163,207
Exposure deposits with National Clearing Company of Pakistan	4,352,899	2,434,470
Prepayments	70,583	70,583
	<u>28,099,477</u>	<u>114,668,260</u>

**15 CASH AND BANK BALANCES**

This includes customer assets amounting Rs. 114.202 million (June 30, 2021: Rs. 186.621 million).

**16 LONG TERM FINANCING**

	(Un-audited) March 31 2022	(Audited) June 30 2021
	----- (Rupees) -----	
From banking companies - secured		
Bank Alfalah Limited	16.1	97,829,751
The Bank of Punjab	16.2	126,909,262
Interest on long-term financing		
The Bank of Punjab	-	17,228,545
Other Loans / Financing	<u>14,950,101</u>	<u>24,953,101</u>
	<u>239,689,114</u>	<u>299,875,106</u>
<b>Less: Current portion of long term financing</b>	<u>(25,550,000)</u>	<u>(22,000,000)</u>
	<u>214,139,114</u>	<u>277,875,106</u>

**16.1** The Company obtained financing from Bank Alfalah Limited ("BAF") for working capital requirements and in order to improve liquidity. The liability was restructured / rescheduled vide an agreement dated June 08, 2020. Under the terms of the restructuring, multiple loan tranches were merged. The restructured loan liability, which is interest-free, has been recognized at the present value of future payments, discounted at the KIBOR, and the related present value gains/(losses) were recognized in the statement of profit or loss. The related notional expense is being amortized over the term of the liability (through to June 2027). During the period ended December 31, 2021, the Company made a repayment of Rs. 1 million (2021: Rs. 2 million).

**16.2** Financing from the Bank of Punjab has been restructured/rescheduled vide an offer letter dated December 22, 2021, wherein the Bank has agreed to settle the previous running finance facility amounting Rs. 200 million through restructuring/rescheduling on the following terms and conditions:

O/S Principle amounting to Rs. 97.504 million with a down payment of Rs. 0.850 million and future COF bearing mark-up quarterly at the rate advised by SBP from time to time. This facility will be repaid in 48 quarterly installments starting from 31/03/2022 till December 2033.

O/S Past M-up amounting to Rs. 103.198 million bears no future mark-up. This balance of Rs. 103.198 million will be waived/written off at the tail end subject to no default.

The restructured loan liability, which is interest-free, has been recognized at the present value of future payments, discounted at the KIBOR, and the related present value gains/(losses) were recognized in the statement of profit or loss.

**17 LOAN FROM SPONSORS**

	(Un-audited) March 31 2022	(Audited) June 30 2021
	----- (Rupees) -----	
Loan from sponsors - Subordinated	155,175,000	155,175,000
	<u>155,175,000</u>	<u>155,175,000</u>
Less: current portion	-	-
	<u>155,175,000</u>	<u>155,175,000</u>

**17.1** This represent unsecured LOANS received from a Director of the Company.

**24 RELATED PARTY TRANSACTIONS**

The Company has related party relationships with its associated undertakings, directors and key management personnel. The following transactions were carried out with related parties during the period:

**For the Period ended March 31, 2022 (Un-audited)**

Key Management	Associates	Other related parties	Total
----------------	------------	-----------------------	-------

(Rupees)

**Transactions during the period**

Purchase of marketable securities for and on behalf of	14,712,536,274	15,964,981,884	35,631,586,503	66,309,104,661
Sale of marketable securities for and on behalf of	14,737,294,347	15,951,872,456	35,611,394,742	66,300,561,545
Brokerage Income	1,110,249	2,868,130	9,761,588	13,739,967
Remuneration to key management personnel	17,410,833	-	-	17,410,833

**For the Year ended June 30, 2021 (audited)**

Key Management	Associates	Other related parties	Total
----------------	------------	-----------------------	-------

(Rupees)

**Transactions during the year**

Purchase of marketable securities for and on behalf of	8,948,183,274	11,832,975,531	10,903,955,883	31,685,114,688
Sale of marketable securities for and on behalf of	9,103,822,243	12,425,209,811	10,920,512,297	32,449,544,351
Brokerage income	1,785,563	5,855,652	6,451,877	14,093,092
Remuneration to key management personnel	24,102,269	-	-	24,102,269

**25 SHAREHOLDERS HOLDING 5% OR MORE**

SHAREHOLDERS NAME	Un-audited March 31, 2022		Audited June 30, 2021		Change
	Shares Held	Percentage	Shares Held	Percentage	
First Florence Developers (Pvt.) Limited	82,972,650	31.04%	82,972,650	31.04%	-
Ali Aslam Malik	29,756,134	11.13%	29,756,134	11.13%	-

**26 GENERAL**

These condensed interim financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency. All figures are rounded off to the nearest rupee.

**27 DATE OF AUTHORISATION**

These condensed interim financial statements were authorized for issue on **April 27, 2022** by the Board of Directors of the Company.

  
Chief Executive Officer

  
Chief Financial Officer

  
Director



## Branches Network

### LAHORE OFFICE

FNE House, 179/B, Abu Bakar Block,  
New Garden Town, Lahore-Pakistan  
Tel: (92-42) 35843721-27  
Fax: (92-42) 35843730

### LAHORE STOCK EXCHANGE OFFICE

LSE Plaza, Office No.314 & 417,  
19-Khayaban-e-Aiwan-e-Iqbal, Lahore.  
Tel: (92-42) 36280782 - 91

### RAWALPINDI OFFICE

Office No. 329-330, Third Floor,  
Rania Mall, Bank Road, Saddar,  
Rawalpindi.  
Tel: (92-51) 5563194-96





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